MEMORANDUM

RE:	FY 2024 Financial Statements – Through November 2023 (5 th Period)
Date:	December 26, 2023
From:	Jeff Herriman, Interim Finance Director
То:	Marc Orlando, Town Manager

General Overview

The initial months of each fiscal year are traditionally low collections on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm during the early months of the fiscal year and our actual results were as expected for this time of year.

Total Governmental Funds

Revenues: YTD total governmental fund revenues of \$34,793,192 were \$7,826,475 or 29.0% greater than last YTD \$26,966,717.

Expenditures: YTD total governmental fund expenditures of \$46,212,372 were \$16,767,257 or 56.9% greater than last YTD \$29,445,115. Of this, Capital spending increased from \$1,798,055 to \$15,361,245 for a difference of \$13,563,190 which comprises the largest part of the spending increase. Over \$11.7 million of this spending YTD is for Town Council approved land purchases.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 3% higher than last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$2,022,430 is down (7%) from last YTD and Permit Revenues are 29% higher than last year. Permits are driven by projects and so revenue collections are not smooth, but bumpy. This early in the year does not make a reliable trend, so we will keep you informed as we proceed.

		RETF			Permits		Total				
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change		
FY 2023	2,171,660			773,665			2,945,325				
FY 2024	2,022,430	(149,230)	-7%	997,368	223,703	29%	3,019,798	74,473	3%		

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are slightly up a combined basis 2% higher than last fiscal year. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

	Local ATAX/ E	Beach Preservation R	ees	Ŀ	lospitality Tax		Total			
-	Received	ived \$ Change % Cha		Received	\$ Change	% Change	Received	\$ Change	% Change	
FY 2023	8,816,016			3,533,950			12,349,966			
FY 2024	8,895,582	79,566	1%	3,683,615	149,665	4%	12,579,197	229,231	2%	

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. The property and business license tax collections are indicators of the strength in the Town's economy and property values.

Through November, the Town's General Fund revenues and transfers in total \$13,734,011 or 24% of budget, which compares to \$11,431,181 or 24% of budget for last year. Total General Fund revenues and transfers in increased \$2,302,830 compared to the prior year.

The General Fund expenditures and transfers out-to-date are \$23,465,848 or 40% of budget. Current fiscal year to date expenditures are \$6,147,758 or 35% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts.

The fiscal year-to-date deficit in the General Fund is presented at (\$9,731,837), which is (\$3,844,928) worse than last year's deficit of (\$5,886,909). These temporary deficits were expected.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of November, \$4,374,773 or 26% of the current year's obligations, have come due and been paid. No new money debt has been issued since 2019.

The Town's debt payments are heavily weighted to principal. All the Town's debt is fixed rate, so as interest rates rise, our payments do not change. Conversely, our investments are much shorter in duration so as our investments mature, we are investing at higher rates. As the Capital program moves forward and interest rates may drop, this revenue level is not expected to continue, but the Town was certainly positioned to take advantage of current market conditions. The interest earned is allocated to the funds as it is earned and will be available for the Town Council to consider in future budgets.

Capital Projects Fund

The Capital Projects budget for FY24 is \$39,993,081. As of the end of November, expenditures total \$15,361,245 and commitments total an additional \$13,961,592. A summary of the Capital Project Fund amended budget and expenditures, by category, is detailed below:

	Adopted	YTD	
	Budget	Expenditures	Commitments
Park Development	9,129,500	564,012	1,243,121
Land Acquistion*	400,000	11,741,119	20,709
Beach Maintenance	4,556,000	693,806	1,522,494
Facilities Improvements	14,033,116	1,462,677	8,638,586
Roadway Improvements	6,204,465	514,420	1,814,520
Stormwater Projects	860,000	66,430	299,471
Pathway Improvements	4,810,000	297,331	305,016
Housing		21,450	117,675
Total Capital Outlay	\$ 39,993,081	\$ 15,361,245	\$ 13,961,592

* Town Council has voted to purchase 4 properties this year:

Pope Avenue	\$4,000,000
Matthews Drive	\$350,000
Shelter Cove	\$3,938,000
Bryant Road	\$3,400,000
Total	\$11,688,000

The Town will present a proposed budget amendment for consideration to correspond with these land purchases.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Land Acquistion	\$ 1	L1,740,694
Town Hall Enhancements	\$	550,730
Folly Field Beach Park	\$	426,474
Computer Software Equipment	\$	284,159
Old Schoolhouse Park Enhancements	\$	241,075

For more information, please check out the Town's website - Capital Improvements Plan.

Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances are also included.

	FY 2024 actual	FY 2023 actual			\$ variance	% variance	Variance Code
State accommodations tax	\$ 5,148,616	\$	5,342,323	\$	(193,707)	-4%	
Tax increment financing	41,970		18,905		23,065	122%	В
Real estate transfer fees	2,022,430		2,171,660		(149,230)	-7%	А
Beach preservation fees	5,930,388		5,877,344		53,044	1%	А
Hospitality tax	3,683,615		3,533,950		149,665	4%	А
Natural disaster tax	-		107,148		(107,148)	-100%	E
Road Usage Fees	524		4,807		(4,283)	-89%	D
Short-term rental fee	946,250		-		946,250	100%	F
Community Dev Corp	-		-		-	0%	
Electric franchise fee	 1,109,661		1,078,212		31,449	3%	C
	\$ 18,883,454	\$	18,134,349	\$	749,105	4%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period. YTD collections are too small to draw any conclusions.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1, 2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

E- A disaster recovery tax of 5.0 mills was implemented in FY2018 and ended in FY2022.

F-The Short-term rental fee ordinance went into effect on January 1, 2023. The ordinance applies to privately owned property used as vacation homes and short-term rentals for a rental period of less than 30 days.

American Rescue Plan

The Town received a total of \$5.2 million in FY2021 and FY2022 from the federal government as part of the American Rescue Plan, legislation that provided funding to local governments to help respond to the COVID-19 public health emergency. Town Council approved the allocation plan of the funds in August 2021. As of November 30, 2023, \$2.7 million of the American Rescue Plan Act funds (ARPA) have been expensed in accordance with Town Council's Allocation Plan. ARPA funds are only recognized as revenue upon the incurrence of eligible expenses, therefore a matching total of \$2.7 million of the ARPA funds have been recorded as revenue in FY2022, FY2023 and FY2024.

American Rescue Plan Funding Appropriations - Approved by Town Council	Allocation Amount	Total Expenditures	Available Balance 11/30/2023
Public Infrastructure	1,627,178	-	1,627,178
Coummunity Foundation of the Lowcountry Pandemic Impact Grants	1,000,000	1,000,000	-
Town Hall Security and Technology Improvements	1,000,000	1,000,000	-
Patterson Tract Development/Infrastructure Northpoint Workforce Housing*	1,000,000	219,719	780,281
Home Repair-Structural Safety/Removal of Unsafe & Uninhabitable Structures			
Home Repair - Structural Safety	400,000	251,793	148,207
Lateral Sewer Connection	200,000	200,000	-
Totals	5,227,178	2,671,512	2,555,666

AMERICAN RESCUE PLAN FUNDS SUMMARY AS OF 11/30/2023

*\$1,000,000 is provided for in the new budget for Northpoint.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's Annual Comprehensive Financial Report.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$283,395 for Capital Outlays, \$34,410 for Debt Service, and \$736,745 for operations.

Fund Balances

As you will notice on page 8, the year-to-date net change in fund balances is a seasonal decrease of (\$12,499,849) for governmental funds and a decrease of (\$1,689,498) for the Stormwater Utility Fund. These compared to last year's amounts of (\$2,462,697) for governmental funds and (\$800,847) for the Stormwater Fund. The Town's budgetary plan is for \$22 million of C.I.P. appropriations to be carried forward from FY2023 to FY2024. The special revenue fund balance increase plus the Capital Projects fund balance will support the \$22 million to fund the carry forward.

Other Comments

We have added four schedules (aptly named Schedule 1, Schedule 2, Schedule 3, and Schedule 4). These schedules are additional information in a format similar to how it is presented in the annual report. These schedules are presented on YTD actual and annual budget, so the variances will reflect accordingly.

New Funds

Town Council added two new funds to the FY2024 budget:

- 1. Gullah Geechee Historic Neighborhood Community Development Fund
- 2. Housing Fund

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD)

	CENEDAL	SPECIAL	DEBT	CAPITAL	TOTAL	STOD MULTER
Revenues:	GENERAL	REVENUE	SERVICE	PROJECTS	TOTAL	STORMWATER
Real and Personal Property Taxes	\$ 519,525 \$	41,970 \$	176,853 \$	- \$	738,348	\$-
Business Licenses	1,858,133	-	-	-	1,858,133	-
Franchise Fees	371,530	-	-	-	371,530	-
Permits	997,368	-	-	-	997,368	44,190
State Shared Funds	463,377	-	-	31,950	495,327	-
Public Safety	1,440	-	-	-	1,440	-
Grant Revenue	-	412,305	-	2,728,103	3,140,408	-
EMS Revenue	843,418	-	-	-	843,418	-
Beach Fees	56,031	-	-	-	56,031	-
Road Usage Fees	-	524	-	-	524	-
Accommodations Tax	2,965,194	5,148,616	-	-	8,113,810	-
Hospitality Tax	-	3,683,615	-	-	3,683,615	-
Lease	-	-	-	22,060	22,060	-
Impact Fees	-	-	-	49,232	49,232	-
Real Estate Transfer Fees	-	2,022,430	-	-	2,022,430	-
Beach Preservation Fees	-	5,930,388	-	-	5,930,388	-
Electric Franchise Fees	-	1,109,661	-	-	1,109,661	-
Short Term Rental Fees	-	946,250	-	-	946,250	-
Stormwater Utility Fees	-	-	-	-	-	104,447
Miscellaneous Revenue	73,135	-	-	-	73,135	-
Disaster Fund Transfer In	-	-	-	-	-	-
Investment Income	862,459	3,036,545	269,926	171,154	4,340,084	128,498
Total Revenues	9,011,610	22,332,304	446,779	3,002,499	34,793,192	277,135
Expenditures:						
General Government						
Town Council	216,046	-	-	-	216,046	-
Town Manager	594,519	-	-	-	594,519	-
	810,565	-	-	-	810,565	-
Administration						
Administration/Legal	2,624,364	20,224	14,600	-	2,659,188	3,056
Finance	971,257	(1,142)	-	-	970,115	-
	3,595,621	19,082	14,600	-	3,629,303	3,056
Community Services Community Development	1,581,335	36,414			1,617,749	
Public Projects and Facilities	3,196,126	50,414			3,196,126	733,689
Fublic Frojects and Facilities	4,777,461	36,414			4,813,875	733,689
Public Safety	4,777,401	50,414			4,013,073	733,005
Office of Public Safety	527,956	-	-	-	527,956	-
Fire & Rescue	7,483,270	275,829	-	-	7,759,099	-
	8,011,226	275,829	-	-	8,287,055	
	, ,				, ,	
Townwide	3,270,975	-	-	-	3,270,975	-
Grants	-	3,057,507	-	-	3,057,507	-
Capital Outlay/Projects	-	-	-	15,361,245	15,361,245	283,395
Debt Service	-	-	6,981,847	-	6,981,847	34,410
Total expenditures	20,465,848	3,388,832	6,996,447	15,361,245	46,212,372	1,054,550
·		, ,			<u> </u>	
Revenues over (under) expenditures	(11,454,238)	18,943,472	(6,549,668)	(12,358,746)	(11,419,180)	(777,415)
					<u> </u>	
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - State	1,456,181	-	-	2,317,022	3,773,203	-
General Fund	-	-	-	1,000,000	1,000,000	-
Short Term Rental	-	-	-	-	-	-
Hospitality Tax	2,109,344	-	163,567	1,027,706	3,300,617	-
Real Estate Transfer	-	-	1,095,850	5,750,000	6,845,850	-
Beach Preservation Electric Franchise	826,462	-	3,591,125	4,345,365	8,762,952	-
TIF	225,251 45,833	-	- 68,129	3,247,150 156,794	3,472,401 270,756	-
Stormwater	52,083		08,129	860,000	912,083	
Road Usage Fee	-	-	-	(911,941)	(911,941)	-
Transfers Out:				(511,541)	-	
General Fund	-	(4,663,070)	-	-	(4,663,070)	(52,083)
Housing	(2,000,000)				(2,000,000)	(,0)
Debt Service	-	(4,918,671)	-	-	(4,918,671)	-
DEDI JEIVILE	-	(15,932,096)	-	-	(15,932,096)	(860,000)
Capital Projects	-				(1,000,000)	()
Capital Projects						
Capital Projects Sale of Land	(1,000,000)	_				
Capital Projects Sale of Land Sale of Equipment/Vehicles	(1,000,000) 7,247	(25.513.837)	- 4 918 671	-	7,247	- (912.083)
Capital Projects Sale of Land	(1,000,000)	- (25,513,837)	4,918,671	- 17,792,096		- (912,083)
Capital Projects Sale of Land Sale of Equipment/Vehicles	(1,000,000) 7,247		- 4,918,671 (1,630,997)	- 17,792,096 5,433,350	7,247	
Capital Projects Sale of Land Sale of Equipment/Vehicles Total other financing sources (uses)	(1,000,000) 7,247 1,722,401	(25,513,837)			7,247 (1,080,669)	(912,083)

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND GENERAL FUND-UNAUDITED

ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD) PERCENT OF YEAR LAPSED 42%

			2024		FY 2023	FY 2024 vs	FY 2023	
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE	
evenues and Transfers In:								
Real and Personal Property Taxes	\$ 16,942,000				\$ 544,898		-5%	
Business Licenses	12,421,015	1,858,133	(10,562,882)		607,746	1,250,387	206%	
Franchise Fees - Cable	967,752	371,530	(596,222)	38%	282,517	89,013	32%	
Franchise Fees - Beach	52,650	-	(52,650)		· · · ·	-	-	
Permits	1,979,200	997,368	(981,832)	50%	773,665	223,703	29%	
State Shared Funds	926,755	463,377	(463,378)	50%	441,311	22,066	5%	
Public Safety	-	1,440	1,440	0%	1,410	30	2%	
EMS	2,117,000	843,418	(1,273,582)	40%	972,803	(129,385)	-13%	
Beach Fees	243,000	56,031	(186,969)	23%	78,092	(22,061)	-28%	
Accommodations Tax - Local	7,034,520	2,965,194	(4,069,326)	42%	2,938,672	26,522	1%	
Miscellaneous Revenue	345,129	73,135	(271,994)		129,220	(56,085)	-43%	
Investment Income	585,000	862,459		147%	363,186	499,273	137%	
Subtotal	43,614,021	9,011,610	277,459 (34,602,411)		7,133,520	1,878,090	26%	•
Transfers In & Other:	43,014,021	5,011,010	(34,002,411)	21/0	7,133,320	1,878,050	2076	
Short Term Rental	1 750 000		(1 750 000)	0%				
	1,750,000	-	(1,750,000)		-	-	-	
Accommodations Tax - State	3,515,021	1,456,181	(2,058,840)		1,017,116	439,065	43%	
Hospitality Tax	5,062,424	2,109,344	(2,953,080)	42%	2,109,343	1	0%	
Beach Preservation Fees	1,983,508	826,462	(1,157,046)	42%	826,462	-	0%	
TIF Tax	110,000	45,833	(64,167)	42%	63,750	(17,917)	-28%	
Stormwater Utility	125,000	52,083	(72,917)		52,083		0%	
Capital Projects	-	-	. , ,	0%	-	-	-	
Electric Franchise Fees	540,603	225,251	(315,352)		225,251	-	0%	
Sale of Equipment/Vehicles		7,247	(313,332) 7,247	42%	3,656	3,591	98%	
Total Revenues & Transfers In	56,700,577	13,734,011	(42,966,566)	24%	11,431,181	2,302,830	20%	•
	30,700,377	13,734,011	(42,300,300)	2470	11,431,101	2,302,630	20%	•
penditures:								
Town Council			// a a a 1			10.05-1		
Personnel	167,742	41,597	(126,145)		50,482	(8,885)	-18%	
Operating	283,100	174,449	(108,651)	62%	111,592	62,857	56%	
	450,842	216,046	(234,796)	48%	162,074	53,972	33%	
Town Manager								
Personnel	1,646,277	558,368	(1,087,909)	34%	489,008	69,360	14%	
Operating	51,850	36,151	(15,699)	70%	17,675	18,476	105%	
	1,698,127	594,519	(1,103,608)	35%	506,683	87,836	17%	
Administration/Legal								
Personnel	3,377,042	1,264,717	(2,112,325)	37%	1,233,864	30,853	3%	
Operating	2,978,958	1,359,647	(1,619,311)	46%	887,288	472,359	53%	
Operating								•
-	6,356,000	2,624,364	(3,731,636)	41%	2,121,152	503,212	24%	
Finance								
Personnel	2,332,548	859,918	(1,472,630)		754,093	105,825	14%	
Operating	335,152	111,339	(223,813)	33%	100,727	10,612	11%	
	2,667,700	971,257	(1,696,443)	36%	854,820	116,437	14%	
Community Development								
Personnel	4,278,396	1,452,588	(2,825,808)	34%	1,055,372	397,216	38%	
Operating	607,616	128,747	(478,869)	21%	66,879	61,868	93%	
	4,886,012	1,581,335	(3,304,677)		1,122,251	459,084	41%	•
Public Projects and Facilities	.,000,012	_,	(3,304,077)	52/0	1,122,231		41/0	
Personnel	2,992,536	906,109	(2,086,427)	30%	902,590	3,519	0%	
Operating	5,777,942	2,092,608	(3,685,334)		1,770,503	322,105	18%	
Capital	-	197,409	197,409	0%		197,409	-	
	8,770,478	3,196,126	(5,574,352)	36%	2,673,093	523,033	20%	
Public Safety								
Personnel	777,855	262,064	(515,791)	34%		262,064	-	
Operating	712,360	265,463	(446,897)		1,061,830	(796,367)	-75%	
Capital		429	429	0%	-	429	. 270	
Capitol	1,490,215	527,956	(962,259)		1,061,830	(533,874)	-50%	
	1,400,210	527,550	(302,235)	55/6	1,001,030	(333,074)	-30%	
Fire Rescue								
	10 004 400	7 000 250	(11 004 134)	270/	6 200 405	624 472	100/	
Personnel	18,984,482	7,000,358	(11,984,124)		6,369,185	631,173	10%	
Operating	1,320,326	482,912	(837,414)		356,426	126,486	35%	
Capital	842,182	-	(842,182)	0%		-	-	
	21,146,990	7,483,270	(13,663,720)	35%	6,725,611	757,659	11%	
Townwide	7,514,613	3,270,975	(4,243,638)	44%	2,090,576	1,180,399	56%	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	3,210,313	(7,240,000)	44 /0	2,050,370	1,100,359	50%	
Transfers Out:	_							
Housing	2,000,000	2,000,000	-	100%		2,000,000	-	
Sale of Land	1,000,000	1,000,000	-	100%	· ·	1,000,000	-	
Total Expenditures & Transfers Out	57,980,977	23,465,848	(34,515,129)	40%	17,318,090	6,147,758	35%	
Net Result-Revenues Over/(Under) Expenditures	(1,280,400)	(9,731,837)	(8,451,437)	-	(5,886,909)	(3,844,928)	:	

See next page for variance explanations.

Variance Explanations:

- CL Variance addressed in Financial Statement Memorandum.
- A Increase in State Business License revenue is due to a timing difference in the distribution of revenues between FY2024 and FY2023.
- B The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program, and has diversified the investment program
- to include investing in U.S Treasury Bills, Treasury Notes, and Agency Securities. As investments mature, the reinvestments are at higher rates than last year.
- C Increase in Public Projects and Facilities expenditures in FY24 is due to a budgeted increase in staffing and operating costs to improve and maintain the beaches, parks, and landscaping on the Island.
- D Increase in Fire Rescue personnel costs in FY24 is due to a budgeted increase to maintain competitive salaries and benefits with other municipalities in the area and open positions in FY23 related to increased competition for emergency response personnel.
- E Transfers Out amounts of \$2 million for Housing Fund and \$1 million for Land Purchase Fund are new to the budget this year. The amounts for the full year have been transferred out.
- F Without the Transfers Out, the net result of (\$6,731,837) compared to last year's (\$5,886,909). These amounts are within expectations for this Fiscal Year, and consistent with the approved budget.

Special Revenue Funds

TOWN OF HILTON HEAD ISLAND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD)

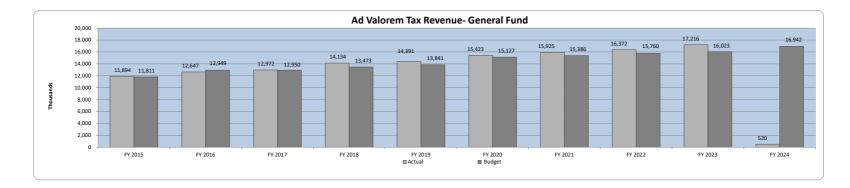
	Тах					Beach	Gullah Geechee	Non-Major	Total
	Increment	Road Usage	Accom.	Real Estate	Hospitality _	Preservation	Community	Governmental	Special Revenue
Devenues	Financing	Fee	Тах	Transfer Fee	Тах	Fee	Develop Corp	Funds	Funds
Revenues:	\$ 41,970	\$ - \$	-	\$ - \$		\$ -	\$ - \$	_	\$ 41,970
Real and Personal Property Taxes	\$ 41,970			Ş - Ş	-	Ş -	\$ - \$	-	. ,
Road Usage Fees	-	524	-	-	-	-	-	-	524
Accommodations Tax-State	-	-	5,148,616	-	-	-	-	-	5,148,616
Hospitality Tax	-	-	-		3,683,615	-	-	-	3,683,615
Real Estate Transfer Fees	-	-	-	2,022,430	-	-	-	-	2,022,430
Beach Preservation Fees	-	-	-	-	-	5,930,388	-	-	5,930,388
Electric Franchise Fees	-	-	-	-	-	-	-	1,109,661	1,109,661
Short Term Rental Fees	-	-	-	-	-	-	-	946,250	946,250
Grant Revenue	-	-	-	-	-	-	-	412,305	412,305
Investment Income	133,209	48,369	233,018	209,727	527,822	851,936	118,574	913,890	3,036,545
Total Revenues	175,179	48,893	5,381,634	2,232,157	4,211,437	6,782,324	118,574	3,382,106	22,332,304
Expenditures:									
General Government									
Town Council									
	-	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-	-
Administration	-	-	-	-	-	-	-	-	-
Administration									
Administration/Legal	-	-	-	20,224	-	-	-	-	20,224
Finance	-	-	-	-	-	-	-	(1,142)	(1,142
	-	-	-	20,224	-	-	-	(1,142)	19,082
Community Services									
Community Development	-	-	-	-	-	-	3,418	32,996	36,414
Public Projects and Facilities	-	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	3,418	32,996	36,414
Public Safety									
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	275,829	275,829
	-	-	-	-	-	-	-	275,829	275,829
Grants	-	-	2,785,238	-	-	25,600	-	246,669	3,057,507
Capital Outlay/Projects	-	-	-	-	-	-	-	-	-
Total expenditures			2,785,238	20,224	-	25,600	3,418	554,352	3,388,832
·				,		,	,	,	
Excess (deficiency) of revenues over (under) expenditures	175,179	48,893	2,596,396	2,211,933	4,211,437	6,756,724	115,156	2,827,754	18,943,472
over (under) expenditures		40,000	2,330,330	2,211,555	4,211,437	0,750,724	115,150	2,027,734	10,545,472
Other financing sources (uses):									
Transfers Out:									
General Fund	(45,833)	-	(1,456,181)	-	(2,109,343)	(826,462)	-	(225,251)	(4,663,070
Stormwater Fund	-	-	-	-	-	-	-	-	-
Debt Service Fund	(68,129)	-	-	(1,095,850)	(163,567)	(3,591,125)	-	-	(4,918,671
Capital Projects Fund	(156,794)	911,941	(2,317,022)	(5,750,000)	(1,027,706)	(4,345,365)	-	(3,247,150)	(15,932,096
Transfers In:	-								
Other Funds	-	-	-	-	-	-	-	-	-
Total other financing sources									
(uses)	(270,756)	911,941	(3,773,203)	(6,845,850)	(3,300,616)	(8,762,952)	-	(3,472,401)	(25,513,837
Net change in fund balance	(95,577)	960,834	(1,176,807)	(4,633,917)	910,821	(2,006,228)	115,156	(644,647)	(6,570,365
Fund balance - beginning	5,852,129	2,500,105	12,943,693	13,379,520	24,485,722	36,168,444	5,415,560	48,391,387	149,136,560
•	¢ = 756 550	ć 2.460.020 d	44 700 000	ć 0.745.000 ć	25 206 5 42	¢ 24.462.246	é 5 500 74 6 é	47 746 740	ć 442 566 465
Fund balance - ending	\$ 5,756,552	\$ 3,460,939 \$	5 11,766,886	\$ 8,745,603 \$	5 25,396,543	\$ 34,162,216	\$ 5,530,716 \$		\$ 142,566,195
								Α	

A - Non-Major Governmental Funds includes Natural Disaster Fund Balance of \$35,130,954.

Revenue Analysis General Fund

Ad Valorem Tax Revenue - General Fund Revenues by Month/Fiscal Year

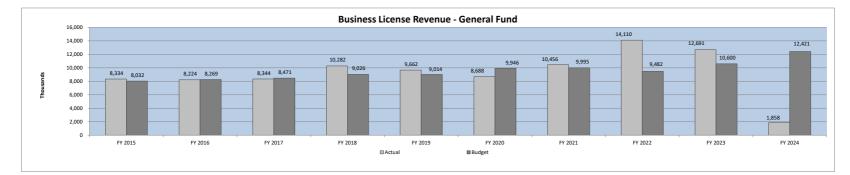
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
											(
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	_	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
2018	- 0%	50,808 0%	157,551	188,139	1%	254,127	1,437,683	1,764,002	6,249,556	4,588,002	598,029 4%	11,455,587 81%	170,587	2%	275,045	740,348 5%	14,155,876
	0%	076	170	170	170	276	10%	12%	4476	5276	470	61%	170	2.76	2.76	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
2015	0%	1%	150,550	247,550	1%	2%	7%	1,440,257	43%	38%	235,132	83%	1/0,5/5	1%	3%	5%	14,350,050
	076	170	170	270	170	270	770	10/0	4576	50%	270	0370	170	170	570	5/0	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	_,,	45%	39%	1%	85%	1%	1%	3%	5%	100%
								• / -									
2021	-	129,642	134,157	263,799	78,169	71,690	1,220,574	1,370,433	2,394,688	5,006,290	5,803,142	13,204,120	535,164	63,488	488,351	1,087,003	15,925,355
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	-	123,150	130,348	253,498	88,593	196,604	2,283,332	2,568,529	6,049,595	6,239,459	247,081	12,536,135	273,784	481,691	258,647	1,014,122	16,372,284
	0%	1%	1%	2%	1%	1%	14%	16%	37%	38%	2%	77%	2%	3%	2%	6%	100%
2023	-	109,860	128,669	238,529	92,597	213,772	2,325,313	2,631,682	6,511,449	6,656,198	228,591	13,396,238	362,910	190,576	395,611	949,097	17,215,546
	0%	1%	1%	1%	1%	1%	14%	15%	38%	39%	1%	78%	2%	1%	2%	6%	100%
2024	-	82,227	125,358	207,585	101,124	210,816	-	311,940	-	-	-	-	-	-	-	-	519,525
	0%	16%	24%	40%	19%	41%	0%	60%	0%	0%	0%	0%	0%	0%	0%	0%	100%



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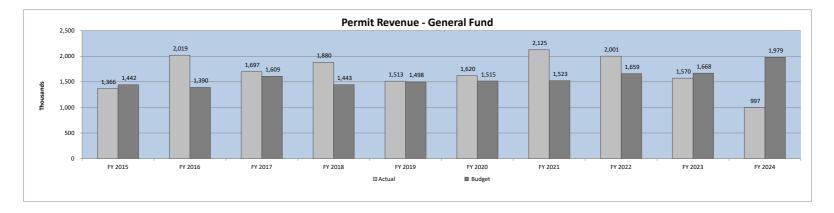
Business License Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	79,439	46,277	37,406	163,122	54,303	29,975	51,227	135,505	357,876	519,711	919,577	1,797,164	560,605	1,467,154	4,210,929	6,238,688	8,334,479
	1%	1%	0%	2%	1%	0%	1%	2%	4%	6%	11%	22%	7%	18%	51%	75%	100%
2016	27,568	80,864	36,572	145,004	29,088	27,176	38,215	94,479	548,654	602,120	624,890	1,775,664	687,639	1,448,058	4,073,467	6,209,164	8,224,311
2010	27,500	1%	0%	2%	25,000	0%	0%	1%	7%	7%	8%	22%	8%	18%	4,073,407	75%	100%
2017	64,509	86,648	59,972	211,129	86,132	28,244	29,660	144,036	520,807	583,336	663,953	1,768,096	650,430	1,419,353	4,150,907	6,220,690	8,343,951
	1%	1%	1%	3%	1%	0%	0%	2%	6%	7%	8%	21%	8%	17%	50%	75%	100%
2018	67,290	30,256	20,838	118,384	28,558	18,345	30,319	77,222	651,902	620,383	876,833	2,149,118	820,658	1,802,887	5,314,075	7,937,620	10,282,344
	1%	0%	0%	1%	0%	0%	0%	1%	6%	6%	9%	21%	8%	18%	52%	77%	100%
2019	120,174	97,474	21,523	239,171	18,774	32,052	35,040	85,866	462,293	709,984	1,049,815	2,222,092	1,940,418	884,638	4,289,447	7,114,503	9,661,632
	1%	1%	0%	2%	0%	0%	0%	1%	5%	7%	11%	23%	20%	9%	44%	74%	100%
2020	66,795	70,285	28,064	165.144	22,083	18,401	56,975	97.459	677.419	756,256	806,783	2,240,458	690,681	841,272	4,653,455	6,185,408	8,688,469
2020	1%	1%	28,004	2%	22,083	18,401	1%	1%	8%	9%	9%	2,240,438	8%	10%	4,053,455	0,185,408	100%
2021	24,115	328,495	1,155,774	1,508,384	28,558	19,766	20,679	69,003	794,863	672,581	1,142,632	2,610,076	1,682,248	864,591	3,721,334	6,268,173	10,455,636
	0%	3%	11%	14%	0%	0%	0%	1%	8%	6%	11%	25%	16%	8%	36%	60%	100%
2022	87,288	1,720,313	62,727	1,870,328	16.434	33,564	32,331	82,329	673,839	755,432	2,021,412	3,450,683	2,334,599	989,418	5,382,954	8,706,971	14,110,311
2022	1%	1,720,515	02,727	1,070,520	10,434	0%	0%	1%	5%	5%	14%	24%	2,334,355	7%	38%	62%	100%
2023	155,970	164,738	175,702	496,410	49,355	61,981	92,114	203,450	462,002	943,435	2,083,866	3,489,303	3,030,776	1,385,183	4,085,802	8,501,761	12,690,924
	1%	1%	1%	4%	0%	0%	1%	2%	4%	7%	16%	27%	24%	11%	32%	67%	100%
2024	422,122	98,915	1,065,622	1 586 650	244,951	26,523		371 474									1 050 133
2024	422,122 23%	98,915 5%	1,065,622 57%	1,586,659 85%	244,951 13%	26,523	- 0%	271,474 15%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	1,858,133 <i>100%</i>
	23/0	370	5776	03/6	1370	1/0	078	15/6	076	078	078	078	0/6	076	078	078	100%



Permit Revenue - General Fund Revenues by Month/Fiscal Year

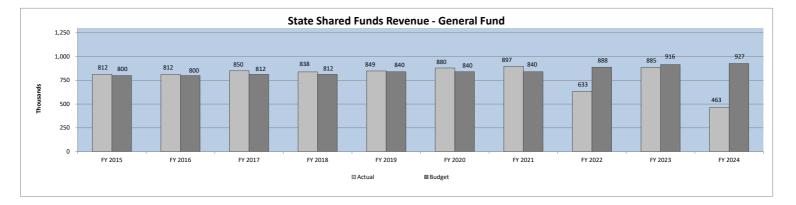
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	64,487	98,823	162,089	325,399	139,853	79,470	125,358	344,681	130,328	97,689	112,305	340,322	105,162	100,893	149,288	355,343	1,365,745
	5%	7%	12%	24%	10%	6%	9%	25%	10%	7%	8%	25%	8%	7%	11%	26%	100%
2016	100,767	319,063	101,951	521,781	113,000	243,173	96,279	452,452	123,260	129,013	304,442	556,715	112,799	106,680	268,241	487,720	2,018,668
	5%	16%	5%	26%	6%	12%	5%	22%	6%	6%	15%	28%	6%	5%	13%	24%	100%
2017	84,579	151,705	108,292	344,576	105,919	203,734	184,066	493,719	160,748	160,575	139,856	461,179	141,799	110,359	145,807	397,965	1,697,439
	5%	9%	6%	20%	6%	12%	11%	29%	9%	9%	8%	27%	8%	7%	9%	23%	100%
2018	114,217	150,687	75,196	340,100	316.243	185,048	208,245	709,536	161.773	147.768	124,883	434,424	133,612	125,350	137,208	396,170	1,880,230
	6%	8%	4%	18%	17%	10%	11%	38%	9%	8%	7%	23%	7%	7%	7%	21%	100%
2019	96,100	155,990	157,720	409,810	159,615	123,830	97,878	381,323	137,075	130,264	164,498	431,837	105,075	93,622	91,486	290,183	1,513,153
	6%	10%	10%	27%	11%	8%	6%	25%	9%	9%	11%	29%	7%	6%	6%	19%	100%
2020	93,827	106,015	110,305	310,147	165,951	114,083	296,031	576,065	151,832	136,774	134,678	423,284	98,245	72,272	139,626	310,143	1,619,639
	6%	7%	7%	19%	10%	7%	18%	36%	9%	8%	8%	26%	6%	4%	9%	19%	100%
2021	128,998	124,954	103,872	357,824	155,687	112,763	182,480	450,930	346,996	151,728	214,465	713,189	233,801	237,238	132,400	603,439	2,125,382
	6%	6%	5%	17%	7%	5%	9%	21%	16%	7%	10%	34%	11%	11%	6%	28%	100%
2022	131,777	103,433	230,861	466,071	191,337	195,708	144,669	531,714	205,720	133,561	181,356	520,637	148,935	162,933	170,755	482,623	2,001,045
	7%	5%	12%	23%	10%	10%	7%	27%	10%	7%	9%	26%	7%	8%	9%	24%	100%
2023	143,971	144,324	140,598	428,893	182,919	161,853	90,942	435,714	132,166	114,368	114,310	360,844	89,881	125,812	128,982	344,675	1,570,126
	9%	9%	9%	27%	12%	10%	6%	28%	8%	7%	7%	23%	6%	8%	8%	22%	100%
2024	139,201	216,640	299,979	655,820	172,342	169,206	-	341,548	-	-	-	-	-	-	-	-	997,368
	14%	22%	30%	66%	17%	17%	0%	34%	0%	0%	0%	0%	0%	0%	0%	0%	100%



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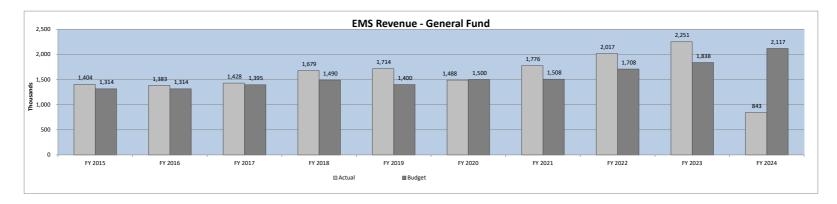
State Shared Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017				-	239,980			239,980	200,080	-		200,080	200,081	274	209,491	409,846	849,906
2017	-	-	-			-	-				-		,				
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490		-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
	0,0	0,0	0,0	0,0	2070	0,0	0,0	20/0	25/0	0,0	0,0	2070	20/0	0,0	20/0	50/10	100/0
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	237,211	457,110	896,909
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
																	~~~~~
2022	-	-	-	-	-	210,148	-	210,148	-	208,011	-	208,011	214,422	663	-	215,085	633,244
	0%	0%	0%	0%	0%	33%	0%	33%	0%	33%	0%	33%	34%	0%	0%	34%	100%
2023	-	220,655		220,655	220,656	-		220,656	220,655	2,453	-	223,108	220,655		15	220,670	885,089
2023	0%	220,055	0%	25%	25%	0%	0%	25%	220,055	2,455	0%	25%	25%	0%	0%	25%	100%
	0%	25%	0%	23%	25%	0%	0%	23%	25%	0%	0%	25%	23%	0%	0%	25%	100%
2024	-	231,688	-	231,688	231,689	-	-	231,689		-	-	-	-	-	-	-	463,377
	0%	50%	0%	50%	50%	0%	0%	50%	0%	0%	0%	0%	0%	0%	0%	0%	100%
L	0,0	5676	0/0		50/0	0,0	0,0	50/1	0/0	0,0	0,0	0/0	0,0	0,0	0,0	070	100/0



#### EMS Revenue - General Fund Revenues by Month/Fiscal Year

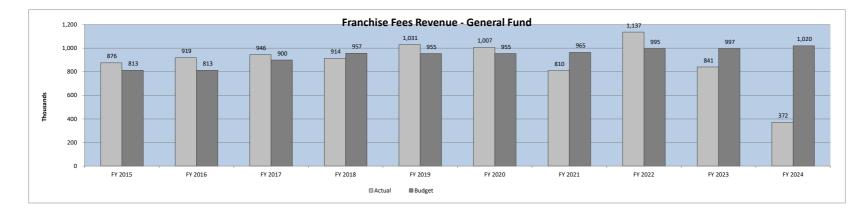
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	139,480	111,016	153,870	404,366	103,719	105,108	140,616	349,443	140,547	123,631	143,645	407,823	147,740	111,812	(17,402)	242,150	1,403,782
	10%	8%	11%	29%	7%	7%	10%	25%	10%	9%	10%	29%	11%	8%	-1%	17%	100%
2016	145,913	131,219	149,176	426,308	139,828	87,393	148,402	375,623	112,393	131,696	172,762	416,851	69,518	232,641	(137,445)	164,714	1,383,496
	11%	9%	11%	31%	10%	6%	11%	27%	8%	10%	12%	30%	5%	17%	-10%	12%	100%
2017	233,539	147,126	154,104	534,769	27,675	204,987	131,154	363,816	124,606	190,909	(45,560)	269,955	(11,399)	216,007	55,243	259,851	1,428,391
	16%	10%	11%	37%	2%	14%	9%	25%	9%	13%	-3%	19%	-1%	15%	4%	18%	100%
2018	227,954	169,694	44,667	442,315	127,532	99,611	140,296	367,439	104,158	168,123	127,172	399,453	135,701	191,899	141,759	469,359	1,678,566
	14%	10%	3%	26%	8%	6%	8%	22%	6%	10%	8%	24%	8%	11%	8%	28%	100%
2019	156,264	141,829	113,277	411,370	118,673	109,743	110,944	339,360	121,778	146,152	177,402	445,332	114,590	236,870	166,499	517,959	1,714,021
	9%	8%	7%	24%	7%	6%	6%	20%	7%	9%	10%	26%	7%	14%	10%	30%	100%
2020	99,463	245,680	73,682	418,825	176,650	22,233	151,460	350,343	176,688	134,383	164,251	475,322	52,089	83,672	107,572	243,333	1,487,823
	7%	17%	5%	28%	12%	1%	10%	24%	12%	9%	11%	32%	4%	6%	7%	16%	100%
2021	191,893	131,658	193,145	516,696	107,825	135,283	145,007	388,115	115,734	94,393	201,745	411,872	173,595	142,518	143,548	459,661	1,776,344
	11%	7%	11%	29%	6%	8%	8%	22%	7%	5%	11%	23%	10%	8%	8%	26%	100%
2022	254,063	188,742	168,576	611,381	117,394	109,493	136,688	363,575	117,900	164,394	168,275	450,569	208,936	140,577	241,605	591,118	2,016,643
	13%	9%	8%	30%	6%	5%	7%	18%	6%	8%	8%	22%	10%	7%	12%	29%	100%
2023	230,289	236,286	169,083	635,658	174,422	162,723	136,151	473,296	182,956	153,195	267,275	603,426	145,537	151,060	241,957	538,554	2,250,934
	10%	10%	8%	28%	8%	7%	6%	21%	8%	7%	12%	27%	6%	7%	11%	24%	100%
2024	169,625	238,513	159,824	567,962	242,230	33,226	-	275,456			-	-	-	-	-	-	843,418
	20%	28%	19%	67%	29%	4%	0%	33%	0%	0%	0%	0%	0%	0%	0%	0%	100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

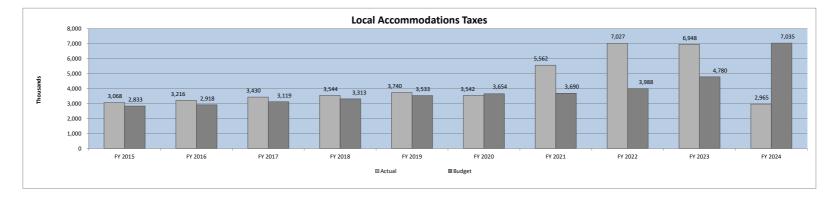
#### Franchise Fees Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	-	-	-	57,982	-	149,119	207,101	84,163	143,638	-	227,801	54,808	17,623	368,727	441,158	876,060
	0%	0%	0%	0%	7%	0%	17%	24%	10%	16%	0%	26%	6%	2%	42%	50%	100%
2016	-	-	58,169	58,169	154,990	-	59,431	214,421	186,853	-	-	186,853	227,842	-	231,842	459,684	919,127
	0%	0%	6%	6%	17%	0%	6%	23%	20%	0%	0%	20%	25%	0%	25%	50%	100%
2017	-	-	65,077	65,077	160,710	-	-	160,710	246,983	-	16,616	263,599	214,359	13,770	228,215	456,344	945,730
	0%	0%	7%	7%	17%	0%	0%	17%	26%	0%	2%	28%	23%	1%	24%	48%	100%
2018	-	-	-	-	230,906	-	-	230,906	268,780	-	-	268,780	238,111	-	176,104	414,215	913,901
	0%	0%	0%	0%	25%	0%	0%	25%	29%	0%	0%	29%	26%	0%	19%	45%	100%
2019	-	74,215	-	74,215	244,301	-	-	244,301	293,923	-	-	293,923	243,753	-	174,322	418,075	1,030,514
	0%	7%	0%	7%	24%	0%	0%	24%	29%	0%	0%	29%	24%	0%	17%	41%	100%
2020	-	-	-	-	249,382	67,989	-	317,371	285,037	-	-	285,037	242,745	-	161,995	404,740	1,007,148
	0%	0%	0%	0%	25%	7%	0%	32%	28%	0%	0%	28%	24%	0%	16%	40%	100%
2021	70,026	-	-	70,026	230,155	-	-	230,155	248,011	37,108	-	285,119	224,524	-	-	224,524	809,824
	9%	0%	0%	9%	28%	0%	0%	28%	31%	5%	0%	35%	28%	0%	0%	28%	100%
2022	166,043	63,004	-	229,047	226,893	-	-	226,893	164,522	123,040	-	287,562	162,976	61,794	168,335	393,105	1,136,607
	15%	6%	0%	20%	20%	0%	0%	20%	14%	11%	0%	25%	14%	5%	15%	35%	100%
2023	-	63,127	-	63,127	219,390		-	219,390	223,225	60,125	-	283,350	219,307	(1)	55,379	274,685	840,552
	0%	8%	0%	8%	26%	0%	0%	26%	27%	7%	0%	34%	26%	0%	7%	33%	100%
2024	-	-	163,458	163,458	208,072	-	-	208,072	-	-	-	-	-	-	-	-	371,530
	0%	0%	44%	44%	56%	0%	0%	56%	0%	0%	0%	0%	0%	0%	0%	0%	100%



#### Local ATAX Revenue - General Fund Revenues by Month/Fiscal Year

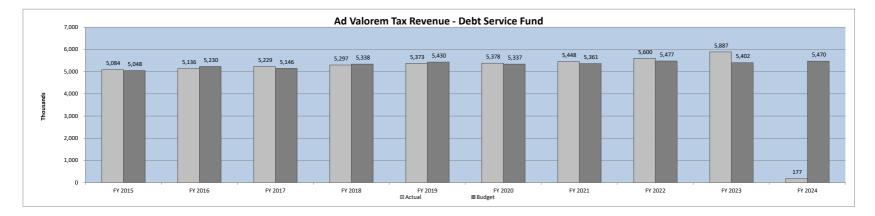
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	(614)	66,510	88,566	154,462	1,159,004	45,603	18,112	1,222,719	261,750	14,873	14,870	291,493	271,055	50,135	1,078,475	1,399,665	3,068,339
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(815)	67,305	56,154	122,644	1,229,155	57,316	23,698	1,310,169	270,942	14,323	26,827	312,092	321,509	60,802	1,088,634	1,470,945	3,215,850
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(2)	104,685	75,399	180,082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64,311	1,214,992	1,623,260	3,430,379
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	121	81,067	50,523	131,711	1,274,638	60,517	23,190	1,358,345	329,491	17,387	22,406	369,284	373,769	60,383	1,250,418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(172)	324,378	216,254	540,460	1,418,057	172,710	63,485	1,654,252	487,871	50,275	61,363	599,509	496,545	196,181	2,074,953	2,767,679	5,561,900
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
2022	(14)	441,439	295,412	736,837	2,002,671	162,533	89,918	2,255,122	631,573	68,814	71,651	772,038	664,638	286,776	2,311,120	3,262,534	7,026,531
	0%	6%	4%	10%	29%	2%	1%	32%	9%	1%	1%	11%	9%	4%	33%	46%	100%
2023	1,928	508,911	242,573	753,412	2,016,867	168,393	101,920	2,287,180	593,739	68,526	94,224	756,489	699,311	272,134	2,179,939	3,151,384	6,948,465
	0%	7%	3%	11%	29%	2%	1%	33%	9%	1%	1%	11%	10%	4%	31%	45%	100%
2024	(245)	558,108	247,272	805,135	1,996,743	163,316	-	2,160,059	-	-	-	-	-	-	-	-	2,965,194
	0%	19%	8%	27%	67%	6%	0%	73%	0%	0%	0%	0%	0%	0%	0%	0%	100%



**Revenue Analysis Debt Service Fund** 

#### Ad Valorem Tax Revenue - Debt Service Fund Revenues by Month/Fiscal Year

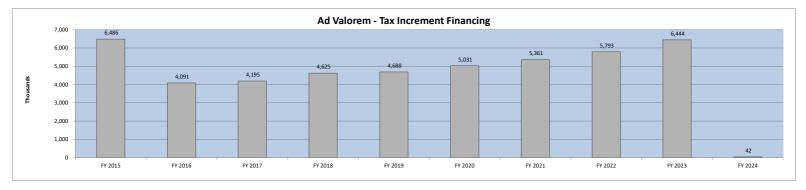
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2021	-	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899	1,988,268	4,524,260	182,193	21,778	164,207	368,178	5,448,437
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	-	41,224	43,218	84,442	29,301	66,386	783,236	878,923	2,074,063	2,138,813	83,753	4,296,629	91,253	163,910	84,857	340,020	5,600,014
	0%	1%	1%	2%	1%	1%	14%	16%	37%	38%	1%	77%	2%	3%	2%	6%	100%
2023	-	36,315	42,949	79,264	29,350	73,329	796,506	899,185	2,232,164	2,281,844	78,078	4,592,086	122,372	64,153	129,640	316,165	5,886,700
	0%	1%	1%	1%	0%	1%	14%	15%	38%	39%	1%	78%	2%	1%	2%	5%	100%
2024	-	28,206	43,000	71,206	33,530	72,117	-	105,647	-	-	-	-	-	-	-	-	176,853
	0%	16%	24%	40%	19%	41%	0%	60%	0%	0%	0%	0%	0%	0%	0%	0%	100%



## **Revenue Analysis Other Governmental Funds**

#### Ad Valorem Tax Revenue - Tax Increment Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018			25.005	25,885	17,717	1,711	104,569	123,997	2 256 112	1,996,725	52,531	4 205 269	94,637	24 724	50,292	169,650	4 (24 000
2018	-	- 0%	25,885						2,256,112			4,305,368		24,721		169,650	4,624,900 <i>100%</i>
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019		24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
2015	0%	24,003	21,107	43,770	24,487	3,330 0%	-1%	(10,724)	53%	45%	15,032	4,303,388 97%	40,737	0%	13,570	2%	4,087,575
	0%	170	0%	1%	170	0%	-176	0%	33%	45%	0%	51%	176	0%	0%	276	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
2020	0%	0%	1%	1%	0%	0%	(10)(10)	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%
	0,0	0,0	1,0	1/0	0,0	0,0	0,0	0,0	12/0	52/0	270	50/0	270	0,0	1/0	0,0	100/0
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081	20,529	41,985	265,595	5,361,090
	0%	1%	0%	1%	0%	0%	(_)_0%	0%	16%	42%	36%	94%	4%	0%	1%	5%	100%
2022	-	12,040	34,389	46,429	18,394	2,264	604,508	625,166	2,250,162	2,652,132	111,751	5,014,045	19,457	43,306	44,124	106,887	5,792,527
	0%	0%	1%	1%	0%	0%	10%	11%	39%	46%	2%	87%	0%	1%	1%	2%	100%
2023	-	(9,993)	21,231	11,238	4,481	3,186	678,836	686,503	3,195,531	2,251,620	154,920	5,602,071	70,597	30,494	42,875	143,966	6,443,778
	0%	0%	0%	0%	0%	0%	11%	11%	50%	35%	2%	87%	1%	0%	1%	2%	100%
2024	-	4,258	27,705	31,963	1,870	8,137	-	10,007	-	-	-	-	-	-	-	-	41,970
	0%	10%	66%	76%	4%	19%	0%	24%	0%	0%	0%	0%	0%	0%	0%	0%	100%

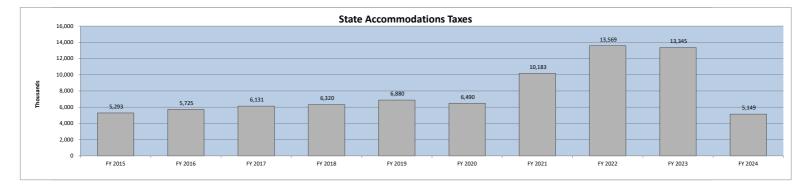


The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

#### State ATAX Revenue

Revenues by Month/Fiscal Year

Fiscal Year 2015	-	August	September	Quarter 1 -	October 2,480,925	November	December -	Quarter 2 2,480,925	January 717,888	February -	March	Quarter 3 717,888	April 288,354	May -	June 1,806,288	Quarter 4 2,094,642	Total 5,293,455
2016	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	<i>100%</i>
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	<i>100%</i>
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	<i>100%</i>
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	<i>100%</i>
2022	-	-	-	-	-	5,082,956	-	5,082,956	2,048,139	-	-	2,048,139	1,124,141	-	5,314,052	6,438,193	13,569,288
	0%	0%	0%	0%	0%	37%	0%	37%	15%	0%	0%	15%	8%	0%	39%	47%	<i>100%</i>
2023	-	-	-	-	5,342,323	-	-	5,342,323	1,814,391	-	-	1,814,391	1,071,043	-	5,117,146	6,188,189	13,344,903
	0%	0%	0%	0%	40%	0%	0%	40%	14%	0%	0%	14%	8%	0%	38%	46%	<i>100%</i>
2024	-	-	-	-	5,148,616	-	-	5,148,616	-	-	-	-	-	-	-	-	5,148,616
	0%	0%	0%	0%	100%	0%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	<i>100%</i>



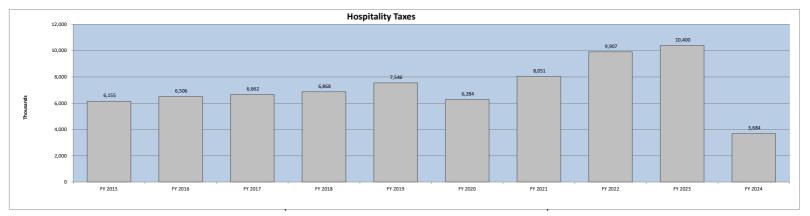
#### Real Estate Transfer Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	221,317	199,496	188,301	609,114	253,080	150,389	268,055	671,524	160,395	114,066	229,625	504,086	215,245	263,128	271,835	750,208	2,534,932
	9%	8%	7%	24%	10%	6%	11%	26%	6%	4%	9%	20%	8%	10%	11%	30%	100%
2016	234,595	279,002	202,973	716,570	216,847	167,854	261,485	646,186	229,220	198,334	244,795	672,349	251,805	249,871	350,366	852,042	2,887,147
2010	8%	10%	202,573	25%	210,847	107,854 6%	201,485	22%	8%	198,334	244,733	23%	251,805	245,871 9%	12%	30%	2,087,147
	876	10%	//0	23/6	876	078	578	2276	876	770	876	23/6	578	576	1270	30%	100%
2017	211,072	245,654	244,422	701,148	174,911	178,434	226,500	579,845	199,693	169,245	219,557	588,495	285,421	351,313	274,090	910,824	2,780,312
	8%	9%	9%	25%	6%	6%	8%	21%	7%	6%	8%	21%	10%	13%	10%	33%	100%
2018	264,872	340,779	262,410	868,061	335,365	223,959	264,198	823,522	265,998	199,667	255,934	721,599	324,009	352,736	373,562	1,050,307	3,463,489
	8%	10%	8%	25%	10%	6%	8%	24%	8%	6%	7%	21%	9%	10%	11%	30%	100%
2019	296,001	313,882	206,316	816,199	320,404	263,233	289,595	873,232	218,269	175,129	317,464	710,862	326,829	375,085	277,900	979,814	3,380,107
2015	9%	9%	200,310	24%	320,404 9%	203,233	283,535	26%	6%	5%	9%	21%	10%	11%	8%	29%	3,580,107
	576	9%	0%	24%	976	070	9%	20%	0%	5%	976	21%	10%	11%	070	23%	100%
2020	351,658	300,875	296,053	948,586	339,361	252,246	301,810	893,417	310,098	191,741	295,598	797,437	297,260	257,004	359,261	913,525	3,552,965
	10%	8%	8%	27%	10%	7%	8%	25%	9%	5%	8%	22%	8%	7%	10%	26%	100%
2021	507,895	633,339	590,226	1,731,460	704,857	555,031	668,553	1,928,441	426,367	393,801	618,372	1,438,540	646,491	639,417	743,536	2,029,444	7,127,885
	7%	9%	8%	24%	10%	8%	9%	27%	6%	6%	9%	20%	9%	9%	10%	28%	100%
2022	658,402	625,669	553,975	1,838,046	562,174	565,490	570,232	1,697,896	500,286	412,086	595,594	1,507,966	615,986	631,669	665,682	1,913,337	6,957,245
	9%	9%	8%	26%	8%	8%	8%	24%	7%	6%	9%	22%	9%	9%	10%	28%	100%
2023	502,466	382,365	499,057	1,383,888	432,972	354,800	340,135	1,127,907	267,280	268,133	489,468	1,024,881	408,042	523,503	507,410	1,438,955	4,975,631
2023	10%	8%	10%	28%	432,572 9%	7%	7%	23%	5%	5%	10%	21%	400,042	11%	10%	29%	4,57 5,031
	10%	070	10%	20/6	576	770	770	2376	578	578	1078	21/6	876	11/0	10%	2376	100%
2024	434,928	423,083	460,863	1,318,874	375,976	327,580	-	703,556	-	-	-	-	-	-	-	-	2,022,430
	22%	21%	23%	65%	19%	16%	0%	35%	0%	0%	0%	0%	0%	0%	0%	0%	100%



Hospitality Tax Revenue	
Revenues by Month/Fiscal Year	

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
2010	(2,431)	290,730	234,972	343,237	23%	215,830	2%	1,855,205	13%	2%	2%	1,108,143	14%	235,957	29%	46%	100%
							-										
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
2018	(1,898) 0%	5%	272,962	622,030 9%	1,554,545	305,889 4%	176,091	1,836,323	13%	184,557	2%	1,215,010	947,412	5% sss	28%	3,194,404	100%
	076	576	470	570	20%	470	576	2776	1570	570	270	10%	1470	570	2070	4776	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	391,365	2,510,046	3,947,449	8,051,256
	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022	-	640,898	432,750	1,073,648	1,964,624	379,533	264,776	2,608,933	1,239,280	298,836	227,257	1,765,373	1,280,003	485,944	2,693,124	4,459,071	9,907,025
	0%	6%	4%	11%	20%	4%	3%	26%	13%	3%	2%	18%	13%	5%	27%	45%	100%
2023		678,986	420,270	1,099,256	2,000,402	434,292	293,276	2,727,970	1,320,673	248,272	252,037	1,820,982	1,383,813	512,946	2,855,378	4,752,137	10,400,345
2023	0%	7%	420,270	1,055,250	2,000,402	434,292	255,270	2,727,570	1,320,073	248,272	252,037	1,820,982	1,585,815	512,540	2,855,378	4,732,137	10,400,343
	0/6	776	470	11/0	1576	470	576	20%	1570	270	270	10%	1570	570	2770	40%	100%
2024	3,569	675,017	446,721	1,125,307	2,123,476	434,832	-	2,558,308	-	-	-	-	-	-	-	-	3,683,615
	0%	18%	12%	31%	58%	12%	0%	69%	0%	0%	0%	0%	0%	0%	0%	0%	100%



HTAX which is collections from prepared food and beverages continued to grow in FY2023.

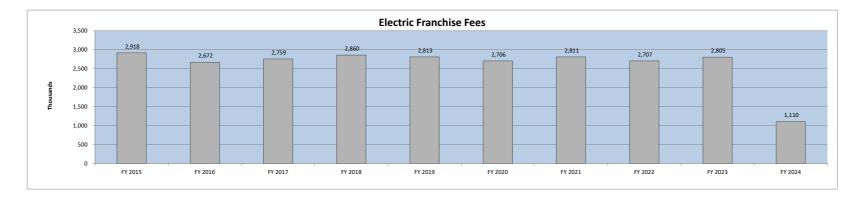
#### Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332	6,136,679
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1,630)	134,604	112,309	245,283	2,458,309	114,632	47,395	2,620,336	541,885	28,645	53,661	624,191	643,018	121,604	2,177,268	2,941,890	6,431,700
2010	(1,000) 0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
2010	0%	2%	101,015	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	24	258,863	179,335	438,222	2.659.898	154,633	111,430	2,925,961	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838	7,083,230
2020	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993,091	392,361	4,149,908	5,535,360	11,123,801
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
2022	(28)	882,878	590,824	1,473,674	4,005,343	325,065	179,837	4,510,245	1,263,145	137,627	143,302	1,544,074	1,329,278	573,551	4,622,240	6,525,069	14,053,062
	0%	6%	4%	10%	29%	2%	1/5,05/	32%	9%	107,027	110,002	11%	9%	4%	33%	46%	100%
2023	-	1,021,679	485,145	1,506,824	4,033,734	336,786	203,840	4,574,360	1,187,478	137,051	188,450	1,512,979	1,398,622	544,266	4,359,880	6,302,768	13,896,931
	0%	7%	3%	11%	29%	2%	1%	33%	9%	1%	1%	11%	10%	4%	31%	45%	100%
2024	(490)	1,116,704	494,055	1,610,269	3,993,487	326,632	-	4,320,119	-	-	-	-	-	-	-	-	5,930,388
	0%	19%	8%	27%	67%	6%	0%		0%	0%	0%	0%	0%	0%	0%	0%	100%



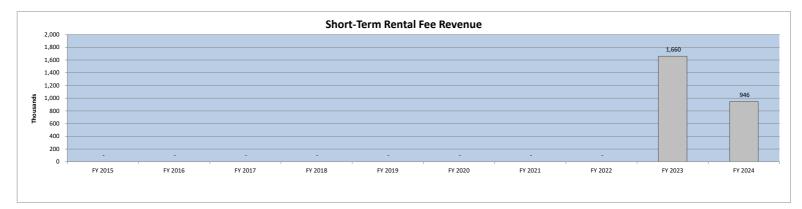
#### Electric Franchise Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	295,086	309,064	291,986	896,136	220,360	193,729	213,329	627,418	228,430	264,365	262,821	755,616	211,358	196,172	231,640	639,170	2,918,340
	10%	11%	10%	31%	8%	7%	7%	21%	8%	9%	9%	26%	7%	7%	8%	22%	100%
2016	280,750	299,517	267,312	847,579	212,060	182,593	172,665	567,318	-	193,842	249,866	443,708	204,750	184,120	424,509	813,379	2,671,984
	11%	11%	10%	32%	8%	7%	6%	21%	0%	7%	9%	17%	8%	7%	16%	30%	100%
2017	-	300,541	333,053	633,594	289,538	219,568	165,837	674,943	168,934	207,031	209,820	585,785	179,145	216,348	468,876	864,369	2,758,691
	0%	11%	12%	23%	10%	8%	6%	24%	6%	8%	8%	21%	6%	8%	17%	31%	100%
2018	-	286,171	302,024	588,195	280,004	242,318	207,471	729,793	177,218	286,059	272,016	735,293	183,936	206,385	416,234	806,555	2,859,836
	0%	10%	11%	21%	10%	8%	7%	26%	6%	10%	10%	26%	6%	7%	15%	28%	100%
2019	-	284,487	300,539	585,026	287,235	225,289	176,572	689,096	217,205	231,783	247,294	696,282	179,820	197,124	465,155	842,099	2,812,503
	0%	10%	11%	21%	10%	8%	6%	25%	8%	8%	9%	25%	6%	7%	17%	30%	100%
2020	-	288,444	311,185	599,629	274,894	237,022	185,439	697,355	167,418	203,003	215,289	585,710	211,820	190,958	420,531	823,309	2,706,003
	0%	11%	11%	22%	10%	9%	7%	26%	6%	8%	8%	22%	8%	7%	16%	30%	100%
2021	-	283,256	313,306	596,562	292,719	221,868	200,865	715,452	162,356	239,436	240,349	642,141	212,751	207,498	436,740	856,989	2,811,144
	0%	10%	11%	21%	10%	8%	7%	25%	6%	9%	9%	23%	8%	7%	16%	30%	100%
2022	-	272,172	285,109	557,281	278,301	219,717	164,483	662,501	174,764	200,129	268,048	642,941	190,369	201,218	452,814	844,401	2,707,124
	0%	10%	11%	21%	10%	8%	6%	24%	6%	7%	10%	24%	7%	7%	17%	31%	100%
2023	-	274,903	305,974	580,877	274,128	223,207	195,817	693,152	192,999	274,856	235,686	703,541	195,593	212,147	419,951	827,691	2,805,261
	0%	10%	11%	21%	10%	8%	7%	25%	7%	10%	8%	25%	7%	8%	15%	30%	100%
2024	-	275,652	314,724	590,376	297,506	221,779	-	519,285	-	-	-	-	-	-	-	-	1,109,661
	0%	25%	28%	53%	27%	20%	0%	47%	0%	0%	0%	0%	0%	0%	0%	0%	100%



#### Short-Term Rental Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016								-	_					_		-	-
2010	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2018																	
2018	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%
	070	0/0	076	0,0	070	070	070	0/6	070	0/0	070	0,0	0/0	0/0	070	0,6	0,0
2019	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2020	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%
	070	070	078	078	078	078	070	0/6	070	070	078	078	070	078	078	076	078
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2022	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2023	-	-	-	-	-	-	-	-	797,011	186,750	366,500	1,350,261	126,250	99,500	83,500	309,250	1,659,511
	0%	0%	0%	0%	0%	0%	0%	0%	48%	11%	22%	81%	8%	6%	5%	19%	100%
2024	46,250	37,500	29,250	113,000	25,750	807,500	-	833,250	-	-	-	-	-	-	-	-	946,250
	5%	4%	3%	12%	3%	85%	0%	88%	0%	0%	0%	0%	0%	0%	0%	0%	100%

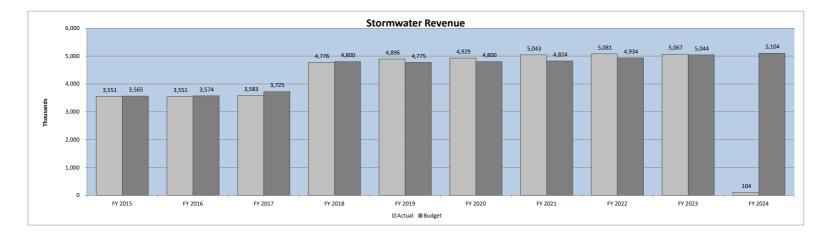


New source of revenue established during FY2023.

**Business-Type Activities – Stormwater Utility** 

#### Stormwater Utility Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	23,283	61,416	287,319	5,043,167
	0%	1%	0%	2%	0%	0%	0%	0%	22%	28%	42%	92%	4%	0%	1%	6%	100%
2022	-	23,865	27,686	51,551	11,686	2,225	630,513	644,424	1,853,509	2,186,267	198,474	4,238,250	35,536	58,772	52,542	146,850	5,081,075
	0%	0%	1%	1%	0%	0%	12%	13%	36%	43%	4%	83%	1%	1%	1%	3%	100%
2023		8,769	20,424	29,193	6,794	7,005	676,858	690,657	2,195,788	1,973,307	58,478	4,227,573	55,559	33,890	29,726	119,175	5,066,598
2025	0%	0%	20,424	1%	0,754	0%	13%	14%	43%	39%	1%	4,227,373	1%	1%	1%	2%	100%
			-														
2024	-	8,454	32,106	40,560	10,188	53,699	-	63,887	-	-	-	-	-	-	-	-	104,447
	0%	8%	31%	39%	10%	51%	0%	61%	0%	0%	0%	0%	0%	0%	0%	0%	100%



# Supplementary Information Statement of Revenues, Expenditures, and Changes in Fund Balance – Budgets and Actual

## TOWN OF HILTON HEAD ISLAND, SOUTH CAROLINA REQUIRED SUPPLEMENTARY INFORMATION - BUDGETARY COMPARISON SCHEDULE - GENERAL FUND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGETS & ACTUAL FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD)

Schedule 1

Revenues:	Original Budget	Amended Budget	Actual	Variance With Amended Positive (Negative)
Real and Personal Property Taxes	\$ 16,942,000	\$ 16,942,000	\$ 519,525	\$ (16,422,475)
Accommodations Tax	7,034,520	7,034,520	2,965,194	(4,069,326)
Business License and Franchise Fees	13,441,417	13,441,417	2,229,663	(11,211,754)
Permits	1,979,200	1,979,200	997,368	(981,832)
State Shared Funds	926,755	926,755	463,377	(463,378)
Grants	65,858	65,858	38,428	(27,430)
EMS Revenue	2,117,000	2,117,000	843,418	(1,273,582)
Public Safety Revenue	-	-	1,440	1,440
Miscellaneous Revenue	522,271	522,271	90,739	(431,532)
Investment Income	585,000	585,000	862,459	277,459
Total Revenues	43,614,021	43,614,021	9,011,610	(34,602,411)
Expenditures:				
Current:				
General Government	2,148,969	2,148,969	810,566	1,338,403
Management Services	9,023,700	9,023,700	3,595,621	5,428,079
Community Services	13,656,490	13,656,490	4,777,461	8,879,029
Public Safety	22,637,205	22,637,205	8,011,226	14,625,979
Non-Departmental	7,514,613	7,514,613	3,270,975	4,243,638
Capital Outlay	-	-	-	-
Total Expenditures	54,980,977	54,980,977	20,465,848	34,515,129
(Deficiency) Excess of revenues				
over (under) expenditures	(11,366,956)	(11,366,956)	(11,454,238)	(87,282)
Other Financing Sources (Uses)				
Transfers In	13,086,556	13,086,556	4,715,154	(8,371,402)
Transfers Out	(3,000,000)	(3,000,000)	(3,000,000)	-
Sale of Equipment			7,247	7,247
Total Other Financing Sources (Uses)	10,086,556	10,086,556	1,722,401	(8,364,155)
Net change in Fund Balance	(1,280,400)	(1,280,400)	(9,731,837)	(8,451,437)
Fund balance - Beginning of Year	33,502,809	33,502,809	33,502,809	
Fund balance - End of Year	\$ 32,222,409	\$ 32,222,409	\$ 23,770,972	\$ (8,451,437)

## TOWN OF HILTON HEAD ISLAND, SOUTH CAROLINA BUDGET (GAAP BASIS ) AND ACTUAL - DEBT SERVICE FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGETS AND ACTUAL FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD)

		, ,	,	Schedule 2
	Original Budget	Amended Budget	Actual	Variance With Amended Positive (Negative)
<u>Revenues:</u> Real and Personal Property Taxes	\$ 5,470,300	\$ 5,470,300	\$ 176,853	\$ (5,293,447)
Investment Income	\$ 5,470,300 14,315	\$	\$ 176,855 269,926	\$ (5,293,447) 255,611
Total Revenues	5,484,615	5,484,615	446,779	(5,037,836)
Expenditures:				
Administrative Other Charges	92,500	92,500	14,600	77,900
Cost of Issue	_	-	-	-
Debt Service:				
New Debt	1,500,000	1,500,000	-	1,500,000
Principal	12,995,000	12,995,000	5,525,000	7,470,000
Interest	2,809,733	2,809,733	1,456,847	1,352,886
Total Expenditures	17,397,233	17,397,233	6,996,447	10,400,786
Excess (Deficiency) of Revenues				
Over (Under) Expenditures	(11,912,618)	(11,912,618)	(6,549,668)	5,362,950
Other Financing Sources(Uses)				
Transfers In(Out):				
Beach Preservation Fees	4,448,375	4,448,375	3,591,125	(857,250)
Hospitality Tax	1,937,134	1,937,134	163,567	(1,773,567)
Real Estate Transfer Fees	1,595,850	1,595,850	1,095,850	(500,000)
Lease Revenue	-	-	-	-
TIF taxes	3,931,259	3,931,259	68,130	(3,863,129)
Disaster Funds	-	-	-	-
Bonds Issued	-	-	-	-
Bond Premiums	-	-	-	-
Payments to Escrow Agent		-	-	-
Total Other Financing Sources(Uses)	11,912,618	11,912,618	4,918,671	(6,993,947)
Net Change in Fund Balance	-	-	(1,630,997)	(1,630,997)
Fund Balance - beginning	12,159,356	12,159,356	12,159,356	
Fund Balance - ending	\$ 12,159,356	\$ 12,159,356	\$ 10,528,359	\$ (1,630,997)

### TOWN OF HILTON HEAD ISLAND, SOUTH CAROLINA BUDGET (GAAP BASIS) AND ACTUAL - CAPITAL PROJECTS FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGETS AND ACTUAL FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD) Schedule 3

					Schedule 3
					Variance With Amended
	Original	Amended			Positive
	Budget	Budget	Actual	Commitments	(Negative)
Revenues:					
Grants	\$-	\$-	\$ 2,728,103	\$-	\$ 2,728,103
Other Revenue	-	-	22,060	-	22,060
Sunday Permit Fees	-	-	31,950	-	31,950
Impact Fees	300,000	300,000	49,232	-	(250,768)
Investment Income			171,153	-	171,153
Total Revenues	300,000	300,000	3,002,498	-	2,702,498
Expenditures:					
Park Development:	9,129,500	9,129,500	564,012	1,243,121	7,322,367
Land Acquisition:	400,000	400,000	11,741,119	20,709	(11,361,828)
Beach Maintenance:	4,556,000	4,556,000	693,806	1,522,494	2,339,701
Facilities Improvements:	14,033,116	14,033,116	1,462,677	8,638,586	3,931,854
Roadway Improvements:	6,204,465	6,204,465	514,420	1,814,520	3,875,525
Stormwater Projects	860,000	860,000	66,430	299,471	494,099
Pathway Improvements:	4,810,000	4,810,000	297,331	305,016	4,207,653
Housing			21,450	117,675	(139,125)
Total Capital Outlay	39,993,081	39,993,081	15,361,245	13,961,591	10,670,245
Total Expenditures	39,993,081	39,993,081	15,361,245	13,961,591	10,670,245
Excess of Revenues Over (Under)					
Expenditures	(39,693,081)	(39,693,081)	(12,358,746)		
Other Financing Sources (Uses):					
Transfers In:	38,493,081	38,493,081	17,792,097		
Total Other Financing Sources (Uses)	38,493,081	38,493,081	17,792,097		
Net change in fund balance	(1,200,000)	(1,200,000)	5,433,351		
Fund Balance - beginning	3,402,644	3,402,644	3,402,644		
Fund Balance - ending	\$ 2,202,644	\$ 2,202,644	\$ 8,835,995		

## TOWN OF HILTON HEAD ISLAND, SOUTH CAROLINA BUDGET (GAAP BASIS) AND ACTUAL - PROPRIETARY FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN NET POSITION FISCAL YEAR 2024 - THROUGH NOVEMBER (5th PERIOD)

Schedule 4

	Original Budget	,	Amended Budget	Actual	Variance With Amended Positive (Negative)
OPERATING REVENUES					
Stormwater Utility Fees	\$ 5,104,075	\$	5,104,075	\$ 104,447	\$ (4,999,628)
Permits	 371,025		371,025	 44,190	\$ (326,835)
TOTAL OPERATING REVENUES	 5,475,100		5,475,100	 148,637	(5,326,463)
OPERATING EXPENSES					
Maintenance and Repair	2,590,000		2,590,000	283,395	2,306,605
Administrative - Salary/Benefits	755,239		755,239	264,890	490,349
Administrative - Operating	322,245		322,245	26,668	295,577
Depreciation	1,068,451		1,068,451	445,188	623,263
TOTAL OPERATING EXPENSES	 4,735,935		4,735,935	 1,020,140	3,715,795
OPERATING INCOME	 739,165		739,165	 (871,503)	(1,610,668)
NON-OPERATING INCOME (EXPENSES)					
Investment Income	120,000		120,000	128,498	8,498
Administrative	(7,000)		(7,000)	-	7,000
Loss on Refunding	(89,061)		(89,061)	-	89,061
Interest Expense	(68,821)		(68,821)	(34,410)	34,411
Debt Issue Cost	-		-	-	-
TOTAL NON-OPERATING INCOME (EXPENSES)	 (44,882)		(44,882)	 94,088	138,970
Income (Loss) Before Transfers/Bond Proceeds	694,283		694,283	(777,415)	(1,471,698)
Bond Proceeds	-		-	-	-
Transfers In	-		-	-	-
Transfers Out	(985,000)		(985,000)	(912,083)	72,917
NET CHANGE IN FUND NET POSITION	 (290,717)		(290,717)	 (1,689,499)	(1,398,782)
Net Position - Beginning	 13,178,610		13,178,610	 13,178,610	
Net Position - Ending	\$ 12,887,893	\$	12,887,893	\$ 11,489,111	\$ (1,398,782)

A - Because the Stormwater Utility Fund is a proprietary fund, principal payments are recorded directly as debt reductions on the balance sheet - rather than pass through the debt service fund.

B - The budgetary level for the Stormwater Proprietary Fund is:

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\$	755,239	\$	755,239
	164,882		164,882
	1,390,696		1,390,696
	2,590,000		2,590,000
	125,000		125,000
	860,000		860,000
\$	5,885,817	\$	5,885,817
	· .	164,882 1,390,696 2,590,000 125,000 860,000	\$ 755,239 \$ 164,882 1,390,696 2,590,000 125,000 860,000