MEMORANDUM

To:Marc Orlando, Town ManagerFrom:John Troyer, Finance DirectorDate:October 19, 2022**RE:FY 2023 Financial Statements – Through September 2022 (3rd Period)**

General Overview

The initial months of each fiscal year are traditionally low collections on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm during the first quarter which runs from July through September. Our actual results were as expected for this time of year.

COVID-19 is still a concern, and we will continue to monitor the impact to our financials. YTD Tourism-driven revenues have increased compared to last year. FY23 starts off with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are (21%) lower than last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$1,383,888 is down (25%) from last YTD and Permit Revenues are (8%) lower than last year. Remember Real Estate Transfer Fees and Permit revenues were strong in FY2022.

		RETF			<u>Permits</u>		Total				
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change		
FY 2022	1,838,046			466,071			2,304,117				
FY 2023	1,383,888	(454,158)	-25%	428,893	(37,178)	-8%	1,812,781	(491,336)	-21%		

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are up a combined basis 2% higher than last fiscal year. Many returns are quarterly, so there can be a change in the mix of returns from quarterly to monthly – so it will be important to look at a full quarter totals. We expect some moderation as the year progresses. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

	Local ATAX/ E	Beach Preservation	Fees	Ŀ	lospitality Tax		Total					
	Received \$ Change % Change		% Change	Received	\$ Change	% Change	Received	\$ Change	% Change			
FY 2022	2,210,511			1,073,648			3,284,159					
FY 2023	2,260,236	49,725	2%	1,099,256	25,608	2%	3,359,492	75,333	2%			

General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. The property tax collections are indicators of the Town's economy and property values.

Through September, the Town's General Fund revenues and transfers in total \$5,542,844 or 11% of budget, which compares to \$6,356,395 or 14% of budget for last year. This is a decrease of \$813,551 compared to the prior year. (\$1,373,918) of the decrease is due to business license revenue. Most of this difference is due to an off-cycle state business license payment received in FY2022. This extra payment made FY22 greater than FY23. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. However, we will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY2023 budget projections.

The General Fund expenditures-to-date are \$10,524,367 or 22% of budget, while the fiscal year is 25% lapsed. Current fiscal year to date expenditures is \$955,311 or 10% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year.

The fiscal year-to-date deficit in the General Fund is presented at (\$4,981,523), which is (\$1,768,862) worse than last year's deficit of (\$3,212,661).

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of September, \$4,359,071 or 21% of the current year's obligations, have come due and been paid. No new money debt has been issued since 2019. The Town is scheduled to retire \$16,055,000 general government debt and \$1,225,000 Stormwater Utility debt this fiscal year.

Scheduled interest payments are \$3,289,081 general government debt and \$84,817 Stormwater Utility debt. Note the ratio of principal to interest is heavily weighted to principal. Also, all of the Town's debt is fixed rate, so as interest rates rise, our payments do not change. Conversely, our investments are much shorter duration so as our investments mature, we are investing at higher rates. This year we have already earned more interest than all last year.

Capital Projects Fund

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

BC Sheriff's Office Renovations	\$ 97,800
Mid-Island Tract	\$ 56,924
Island Recreation Center - Capital	\$ 50,039
Pathway Accessibility	\$ 76,241
Computer Equipment	\$ 165,508

Summary balances for the Capital Project Fund are as follows:

	FY 2023
	Actual
Revenues	127,078
Transfers In	833,755
Capital Outlays	(561,126)
Transfers Out	-
Net Change in Fund Balance	\$ 399,707

Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2023 actual	FY 2022 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ -	\$ -	\$ -	0%	
Tax increment financing	11,238	46,429	(35,191)	-76%	В
Real estate transfer fees	1,383,888	1,838,046	(454,158)	-25%	А
Beach preservation fees	1,506,824	1,473,674	33,150	2%	А
Hospitality tax	1,099,256	1,073,648	25,608	2%	А
Natural disaster tax	67,377	72,944	(5,567)	-8%	Е
Road Usage Fees	3,057	175,467	(172,410)	-98%	D
Electric franchise fee	 580,877	557,281	23,596	4%	C
	\$ 4,652,517	\$ 5,237,489	\$ (584,972)	-11%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1,2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

E- A disaster recovery tax of 5.0 mills was implemented in FY2018 and ended in FY2022. It is a component of property taxes.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$25,807 for Capital Outlays, \$42,408 for Debt Service, and \$442,173 for operations.

Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is a seasonal decrease of (\$7,715,686) for governmental funds and a decrease of (\$492,610) for the Stormwater Utility Fund. These compared to last year's amounts of (\$3,146,650) for governmental funds and (\$2,582,231) for the Stormwater Fund. These results are expected. We expect the temporary deficits to turn around as they normally do to coincide with the collection of the bulk of property taxes in December to February. Last year's amounts were more favorable than normal. This year is starting off as a more normal year.

Other Comments

We have added four schedules (aptly named Schedule 1, Schedule 2, Schedule 3, and Schedule 4). These schedules are additional information in a format similar to how it is presented in the annual report. We hope it is helpful information. These schedules are presented on YTD actual and annual budget, so the variances will reflect accordingly. We plan to include these in our monthly financial statement package. We welcome any comments or questions.

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

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Belland Process	Revenues:	GENERAL	REVENUE	JENVICE	TROJECTS	TOTAL	STORIVIWATER
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Community Services 1.849,160 13.839 8,700 - 1.871,699 Community Development 668,063 3.692 - - 671,755 Public Stript 2.212,228 3.692 - - 2.215,930 Sherff/Shore Svcs 666,526 - - - 2.245,930 Sherff/Shore Svcs 666,526 - - - 665,326 Fire & Rescue 3.955,275 932 - - 3.957,177 Grants - 7.83,168 - - 1.475,446 Grants - 7.83,168 - - 1.4359,071 Total expenditures 10.524,367 809,831 4.367,71 561,126 16,263,095 Revenues over (under) expenditures (7,333,407) 4.287,688 (4,180,788) (7,710,551,126 Trail expenditures 13,256,666 - 177,655 1.43,262 - Reach Preservation 495,877 - 5,162,50 1.43,262 - Rea			-,	-,			-
Community Services 05/1,75 0,71,75 Community Development 668,063 3,692 - - 1,544,175 Public Projects and Facilities 1,244,175 - - 1,544,175 Public Projects and Facilities 2,215,390 - 2,215,390 Public Strety 2,212,238 3,692 - - 2,665,36 Fire & Rescue 3,955,265 932 - - 4,623,723 Torwwide 1,475,446 - - 1,475,446 Grants - 3,200 - 561,126 564,326 Debt Service - 4,359,071 - 4,359,071 - 4,359,071 Total expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,71,0555) - thereas in: -	Finance		12 920	- 8 700	-		78
Community Development 668,063 3,692 - - 671,755 Public Sides and Facilities 1,544,175 - - 1,544,175 Public Sides and Facilities 2,212,238 3,692 - - 2,215,930 Public Sides and Facilities 2,212,238 3,692 - - 2,215,930 Sheriff/Shore Svss 666,526 932 - - 4,623,723 Townwide 1,475,446 - - 7,88,168 - - 7,88,168 Capital Outsly/Projects - 7,88,168 - - 7,88,168 Capital Outsly/Projects - - 4,623,723 - - 4,623,723 Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,71,0555) Htter finanding sources (uses): Transfers in: - - - - - - - -<	Community Services	1,845,100	15,655	8,700	-	1,871,055	78
Public Projects and Facilities 1,544,175 - - 1,544,175 Public Safety 2,212,238 3,692 - 2,215,930 Sherff/Shore Svcs 666,526 - - 666,526 Fire & Rescue 3,256,255 932 - - 3,257,137 Townwide 1,475,446 - - - 4,623,723 Townwide 1,475,446 - - - 788,168 Capital Outbay/Projects - 3,200 - 561,126 564,326 Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 809,831 4,367,771 561,126 15,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - 1,265,666 - - - 135,5151		668.063	2 602			671 755	
2,212,238 3,692 - - 2,215,930 Sherff/Shore Svcs 666,526 - - 666,526 Fire & Rescue 3,956,265 932 - - 3,957,197 Townwide 1,475,446 - - - 4,662,2791 932 - - 4,663,723 Townwide 1,475,446 - - - 1,475,446 - - 7,88,168 - - 7,88,168 - - 7,83,168 - - 7,83,168 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,83,163 - - 7,71,73 561,126 16,263,095 - - 7,71,71 561,126 16,263,095 - - 7,71,71 561,126			5,092	-	-		-
Public Safety 665,526 - - 665,526 Fire & Rescue 3,956,265 932 - - 3,957,197 Townwide 1,475,446 - - - 1,475,446 Grants - 788,168 - - 788,168 Capital Outlay/Projects - 3,200 - 561,126 564,326 Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 0.98,831 4,367,771 561,126 152,6305 Phote Financing sources (uses): - - 4,359,071 - 4,359,071 Transfers in: - - - 76,184 511,934 - General Fund - - - 17,656 1,443,262 - - 13,5151 Real: Estate Transfer - - - 13,5151 - - 13,5151 Leases - - - - - -<	Public Projects and Facilities		-	-	-		441,389
Sheriff/Shore Svcs 666,526 · <td>Dublis Cafety</td> <td>2,212,238</td> <td>5,092</td> <td>-</td> <td>-</td> <td>2,215,950</td> <td>441,389</td>	Dublis Cafety	2,212,238	5,092	-	-	2,215,950	441,389
Fire & Rescue 3,956,265 932 . 3,957,197 Townwide 1,475,446 . . 1,475,446 Grants .		666 536					
Townvide 4,622,791 932 - - 4,623,723 Townvide 1,475,446 - - - 1,475,446 Grants - 788,168 - - 788,168 Capital Outlay/Projects - - 788,168 - - 788,168 Debt Service - - 4,359,071 - 4,359,071 - 4,359,071 Total expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Pther financing sources (uses): -				-	-		-
Townvide 1,475,446 - - 1,475,446 Grants - 788,168 - - 788,168 Capital Outlay/Projets - 3,200 - 551,126 564,326 Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Transfers In: - - 76,184 511,934 511,934 Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - 107,656 1,432,262 100 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Tarsfers Out: - - 132,250 - -	Fire & Rescue			-	-		-
Grants - 788,168 - - 788,168 Capital Outlay/Projects - 3,200 - 561,126 564,326 Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Her financing sources (uses): - - 76,184 511,934 Transfers In: - - 76,184 511,934 Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - 100 440 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - 135,151 - - 132,50 Read State Transfer - - - - 312,50 36,605<		4,622,791	932	-	-	4,623,723	-
Grants - 788,168 - - 788,168 Capital Outlay/Projects - 3,200 - 561,126 564,326 Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Her financing sources (uses): - - 76,184 511,934 Transfers In: - - 76,184 511,934 Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - 100 440 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - 135,151 - - 132,50 Read State Transfer - - - - 312,50 36,605<							
Capital Outlay/Projects . 3,200 . 561,126 564,326 Debt Service . <t< td=""><td>Townwide</td><td>1,475,446</td><td>-</td><td>-</td><td>-</td><td>1,475,446</td><td>-</td></t<>	Townwide	1,475,446	-	-	-	1,475,446	-
Debt Service - - 4,359,071 - 4,359,071 Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - 4,000 400 Beach Preservation 495,877 - - 400 400 Beach Preservation 495,877 - - - 135,151 Leases - - - - 125,050 Trif 38,250 - - - - Transfer - - - 31,250 - - Transfer - - - - - - - General - (2,370,634) - - - - -	Grants	-	788,168	-	-	788,168	-
Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Sther financing sources (uses): Transfers in: - - 76,184 511,934 Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - Mospitality Tax 1,265,606 - - 107,656 1,443,262 Real Estate Transfer - - 400 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,13 Leases - - - - - - Tarsfers - - - - 31,250 Stormwater 31,250 - - - 31,250 Read Estare Transfer - - - - -	Capital Outlay/Projects	-	3,200	-	561,126	564,326	25,80
Total expenditures 10,524,367 809,831 4,367,771 561,126 16,263,095 Revenues over (under) expenditures (7,383,407) 4,287,688 (4,180,788) (434,048) (7,710,555) Sther financing sources (uses): Transfers in: - - 76,184 511,934 Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - Mospitality Tax 1,265,606 - - 107,656 1,443,262 Real Estate Transfer - - 400 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,13 Leases - - - - - - Tarsfers - - - - 31,250 Stormwater 31,250 - - - 31,250 Read Estare Transfer - - - - -	Debt Service	-	-	4 359 071	-	4 359 071	42,40
Revenues over (under) expenditures (7,383,407) 4,287,588 (4,180,788) (434,048) (7,710,555) Iter financing sources (uses): Transfers In: - - 76,184 511,934 General Fund - - - - - - Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - 400 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 1315,151 - - 144,074 Stormwater 33,250 - - 405,824 444,074 Stormwater 33,250 - - - 3,1250 Road Usage Fee - - - - - General - (2,370,634) - - - Bach Preservation - - - - - - Hospitality Tax -		10 524 267	000 001		564 426		
Iter financing sources (uses): Iter financing sources (uses): Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - - Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - - - 31,250 Road Usage Fee 31,250 - - 31,250 Road Usage Fee - - - - General - - - - General - - - - <td>lotal expenditures</td> <td>10,524,367</td> <td>809,831</td> <td>4,367,771</td> <td>561,126</td> <td>16,263,095</td> <td>510,38</td>	lotal expenditures	10,524,367	809,831	4,367,771	561,126	16,263,095	510,38
Here financing sources (uses): Image: Sources (uses): Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - - Hospitality Tax 1,265,606 - - 177,556 1,443,262 Real Estate Transfer - - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - - - 31,250 Road Usage Fee 31,250 - - 31,250 Road Usage Fee - - - - General - - - - General - - - - - Mospitality Tax - - - - - Debt Service - -							
Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - 405,824 444,074 Stormwater 31,250 - - - - Road Usage Fee - - - - - - General - (2,370,634) - - - - - General - (3,552,632) - - - - - - General - (3,552,632) - - - - - - - - - - - - - - - </td <td>Revenues over (under) expenditures</td> <td>(7,383,407)</td> <td>4,287,688</td> <td>(4,180,788)</td> <td>(434,048)</td> <td>(7,710,555)</td> <td>(461,36</td>	Revenues over (under) expenditures	(7,383,407)	4,287,688	(4,180,788)	(434,048)	(7,710,555)	(461,36
Transfers In: Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - 405,824 444,074 Stormwater 31,250 - - - - Road Usage Fee 3,250 - - - - - General 1,250 -							
Accommodations Tax - State 435,750 - - 76,184 511,934 General Fund - - - - - - Hospitality Tax 1,265,606 - 177,656 1,443,262 Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Leases - - - 135,151 -	ther financing sources (uses):						
General Fund - - - - - Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - - - - - TIF 38,250 - - 400,824 444,074 Stormwater 31,250 - - 31,250 844,074 Stormwater 31,250 - - 31,250 36,055 53,605 54,605 54	Transfers In:						
Hospitality Tax 1,265,606 - - 177,656 1,443,262 Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - 135,151 Leases - - - 135,151 Leases - - - - TIF 38,250 - - 405,824 444,074 Stormwater 31,250 - - 31,250 - - 31,250 Road Usage Fee - - - - 31,250 - <td>Accommodations Tax - State</td> <td>435,750</td> <td>-</td> <td>-</td> <td>76,184</td> <td>511,934</td> <td>-</td>	Accommodations Tax - State	435,750	-	-	76,184	511,934	-
Real Estate Transfer - - 400 400 Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - 135,151 Leases - - - 135,151 TIF 38,250 - - - 31,250 Road Usage Fee 31,250 - - 31,250 - - 31,250 Special Revenue Funds - - 0 - 31,250 - - - - 31,250 - - 31,250 - - - 31,250 - - - 31,250 - - - 31,250 - </td <td>General Fund</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td> <td>-</td>	General Fund	-	-	-	-	-	-
Beach Preservation 495,877 - 3,516,250 120,086 4,132,213 Electric Franchise 135,151 - - - 135,151 Leases - - - - 135,151 Leases - - - - - TF 38,250 - - 405,824 444,074 Stormwater 31,250 - - 31,250 - - 31,250 Road Usage Fee - - - 53,605 53,605 53,605 Special Revenue Funds - - - - - - General - (2,370,634) - - - - Beach Preservation - - - - - - Debt Service - (3,552,632) - - - - - Debt Service - (833,754) - - - - - - - - - - - - - - -	Hospitality Tax	1,265,606	-	-	177,656	1,443,262	-
Electric Franchise 135,151 - - - 135,151 Leases - - - - - - TIF 38,250 - - 405,824 444,074 Stormwater 31,250 - - 405,824 444,074 Stormwater 31,250 - - 31,250 - - 31,250 Road Usage Fee - - - 53,605 53,605 - - - Transfers Out: - - - - - - - - Beach Preservation - - - - - - - - - - Debt Service - (3,552,632) - </td <td>Real Estate Transfer</td> <td>-</td> <td>-</td> <td>-</td> <td>400</td> <td>400</td> <td>-</td>	Real Estate Transfer	-	-	-	400	400	-
Electric Franchise 135,151 - - 135,151 Leases - - - - TIF 38,250 - 405,824 444,074 Stormwater 31,250 - - 31,250 Road Usage Fee 31,250 - - 31,250 Special Revenue Funds - - 53,605 53,605 Special Revenue Funds - - - - General - (2,370,634) - - - Beach Preservation - - - - - Hospitality Tax - - - - - Debt Service - (3,552,632) - - - Gapital Projects - - - - - Bond Proceeds - - - - - Deposit to Refunding Escrow - - - - - Total other financing sources (uses) 2,401,884 (6,757,020) 3,516,250 833,755 (5,131)	Beach Preservation	495,877	-	3,516,250	120,086	4,132,213	-
Leases - <td>Electric Franchise</td> <td></td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td>	Electric Franchise		-	-			-
TIF 38,250 - - 405,824 444,074 Stormwater 31,250 - - 31,250 Road Usage Fee - - 53,605 53,605 Special Revenue Funds - - 53,605 53,605 Transfers Out: - - - - General - (2,370,634) - - - Beach Preservation - - - - - Mobility Tax - - - - - - Debt Service - (3,552,632) - - - - - Capital Projects -	Leases		-	-	-		-
Stormwater 31,250 - - 31,250 Road Usage Fee - - 53,605 53,605 Special Revenue Funds - - 53,605 53,605 Transfers Out: - - - - General - (2,370,634) - - - Beach Preservation - - - - - Hospitality Tax - - - - - - Debt Service - (3,552,632) -		38,250	-	-	405,824	444,074	-
Road Usage Fee - - 53,605 53,605 Special Revenue Funds - - - - - Transfers Out: - - - - - - General - (2,370,634) - - (2,370,634) Beach Preservation - - - - - Hospitality Tax - - - - - Debt Service - (3,552,632) - - - Capital Projects - (833,754) - - - Bend Proceeds - - - - - - Deposit to Refunding Escrow -			-	-	-		-
Special Revenue Funds - - - - - - Transfers Out: - - - - - - - General - (2,370,634) - - (2,370,634) - - - Beach Preservation -			-	-	53,605		-
Transfers Out: - (2,370,634) - - (2,370,634) Beach Preservation - - - - - Hospitality Tax - - - - - Debt Service - (3,552,632) - (3,552,632) - (833,754) Capital Projects - (833,754) - (833,754) - - Bond Proceeds - - - - - - Deposit to Refunding Escrow - - - - - - Total other financing sources (uses) 2,401,884 (6,757,020) 3,516,250 833,755 (5,131) Net change in fund balance (4,981,523) (2,469,332) (664,538) 399,707 (7,715,686)		-	-	-			-
General - (2,370,634) - - (2,370,634) Beach Preservation - - - - - Hospitality Tax - - - - - Debt Service - (3,552,632) - (3,552,632) Capital Projects - (833,754) - - - Real Estate Transfer - - - - - Bond Proceeds - - - - - - Deposit to Refunding Escrow - <							
Beach Preservation -		-	(2,370.634)	-	-	(2,370.634)	(31,25
Hospitality Tax -		-		-	-		(31)25
Debt Service - (3,552,632) - - (3,552,632) Capital Projects - (833,754) - - (833,754) Real Estate Transfer - - - (833,754) - - (833,754) Bond Proceeds - - - - - - - Deposit to Refunding Escrow -<		-	-	-	-		-
Capital Projects - (833,754) - - (833,754) Real Estate Transfer - - - - - Bond Proceeds - - - - - Deposit to Refunding Escrow - - - - - Total other financing sources (uses) 2,401,884 (6,757,020) 3,516,250 833,755 (5,131) Net change in fund balance (4,981,523) (2,469,332) (664,538) 399,707 (7,715,686)		-		-	-		-
Real Estate Transfer -		-		-	-		-
Bond Proceeds - <		-	(833,754)	-	-	(833,754)	-
Deposit to Refunding Escrow -<	Real Estate Transfer	-	-	-	-	-	-
Deposit to Refunding Escrow -<	Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses) 2,401,884 (6,757,020) 3,516,250 833,755 (5,131) Net change in fund balance (4,981,523) (2,469,332) (664,538) 399,707 (7,715,686)							
Net change in fund balance (4,981,523) (2,469,332) (664,538) 399,707 (7,715,686)		2 101 001	-	2 516 250	- 000 7FF		- /21.25
	rotal other mancing sources (uses)	2,401,884	(0,757,020)	3,510,250	833,/55	(5,131)	(31,25
	Not change is fired belower	(4 004 533)	(2 460 222)	(664 520)	200 202	(7 74F COC)	1402 64
Fund balance - beginning 29,062,865 129,884,768 11,239,657 8,796,482 178,983,772 1	Net change in tund balance	(4,981,523)	(2,469,332)	(664,538)	399,707	(7,715,686)	(492,61
runu valance - veginining 23,002,003 123,004,708 11,233,037 8,730,482 1/8,983,772 1	Fund halance heringing	20 062 965	120 004 760	11 220 657	9 70E 492	170 000 770	10 540 74
	runu palance - Deginning	29,002,805	129,004,700	11,239,057	0,190,482	1/0,903,//2	10,540,74
Fund balance - ending \$ 24,081,342 \$ 127,415,436 \$ 10,575,119 \$ 9,196,189 \$ 171,268,086 \$							\$ 10,048,13

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND GENERAL FUND-UNAUDITED ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

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		FY 20			FY 2022	FY 2023 vs FY	2022
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE %	VARIANCE
venues and Transfers In:							
Real and Personal Property Taxes	\$ 16,023,489			1%	\$ 253,498		-6%
Business Licenses	10,600,393	496,410	(10,103,983)	5%	1,870,328	(1,373,918)	-73%
Franchise Fees - Cable	952,932	63,127	(889,805)	7%	229,047	(165,920)	-72%
Franchise Fees - Beach	43,820	-	(43,820)	0%	-	-	-
Permits	2,468,323	428,893	(2,039,430)	17%	466,071	(37,178)	-8%
State Shared Funds	915,878	220,655	(695,223)	24%	-	220,655	-
Public Safety	-	1,110	1,110	0%	360	750	208%
EMS	1,838,000	635,659	(1,202,341)	35%	611,381	24,278	4%
Beach Fees	298,401	65,541	(232,860)	22%	80,072	(14,531)	-18%
Accommodations Tax - Local	4,779,690	753,412	(4,026,278)	16%	736,837	16,575	2%
Miscellaneous Revenue	355,382	40,844	(314,538)	11%	40,408	436	1%
Investment Income	35,750	196,780	161,030	550%	4,747	192,033	4045%
Subtotal	38,312,058	3,140,960	(35,171,098)	8%	4,292,749	(1,151,789)	-27%
Transfers In:	00,012,000	0)2 10)5 00	(00)272,0000	0,0	.,,	(1)101)/007	2770
Accommodations Tax - State	2,445,211	435,750	(2,009,461)	18%	290,572	145,178	50%
Hospitality Tax	5,062,424	1,265,606	(3,796,818)	25%	1,055,101	210,505	20%
						210,505	
Beach Preservation Fees	1,983,508	495,877	(1,487,631)	25%	495,877	-	0%
TIF Tax	153,000	38,250	(114,750)	25%	48,195	(9,945)	-21%
Stormwater Utility	125,000	31,250	(93,750)	25%	38,750	(7,500)	-19%
Capital Projects		-	-	0%	-	-	-
Electric Franchise Fees	540,603	135,151	(405,452)	25%	135,151		0%
Total Revenues & Transfers In	48,621,804	5,542,844	(43,078,960)	11%	6,356,395	(813,551)	-13%
penditures:							
Town Council							
Personnel	167,742	25,564	(142,178)	15%	26,123	(559)	-2%
Operating	380,370	56,127	(324,243)	15%	65,542	(9,415)	-14%
	548,112	81,691	(466,421)	15%	91,665	(9,974)	-11%
Town Manager							
Personnel	1,372,212	273,292	(1,098,920)	20%	261,869	11,423	4%
Operating	151,850	9,749	(142,101)	6%	13,746	(3,997)	-29%
	1,524,062	283,041	(1,241,021)	19%	275,615	7,426	3%
Administration/Legal	/- /	,-	())-)		-,	, -	
Personnel	3,698,154	704,481	(2,993,673)	19%	645,977	58,504	9%
Operating	2,348,248	647,665	(1,700,583)		508,096	139,569	27%
Capital	2,340,240	-	(1,700,505)	0%	-	-	2770
cupitui	6,046,402	1,352,146	(4,694,256)	22%	1,154,073	198,073	17%
Finance	0,040,402	1,552,140	(4,054,250)	2270	1,154,075	156,075	1770
Personnel	1,996,630	444,837	(1 551 702)	22%	383,632	61,205	16%
			(1,551,793)		,		
Operating	202,470	52,177	(150,293)	26%	35,903	16,274	45%
	2,199,100	497,014	(1,702,086)	23%	419,535	77,479	18%
Community Development							
Personnel	3,612,563	633,135	(2,979,428)	18%	649,976	(16,841)	-3%
Operating	673,895	34,928	(638,967)	5%	18,246	16,682	91%
	4,286,458	668,063	(3,618,395)	16%	668,222	(159)	0%
Public Projects and Facilities							
Personnel	2,346,924	549,189	(1,797,735)	23%	356,900	192,289	54%
Operating	4,832,154	994,986	(3,837,168)	21%	825,071	169,915	21%
	7,179,078	1,544,175	(5,634,903)	22%	1,181,971	362,204	31%
						•	
Sheriff/Beach Services	2,674,762	666,526	(2,008,236)	25%	650,461	16,065	2%
· · · · · · · · · · · · · · · · · · ·	·/···/·	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,	
Fire Rescue							
Personnel	16,223,277	3,695,722	(12,527,555)	23%	3,240,727	454,995	14%
		260,543		20%	181,046	79,497	44%
Operating	1,314,787	200,545	(1,054,244)	0%	181,040	/9,49/	44%
Capital	842,182	-	(842,182)		-	-	-
	18,380,246	3,956,265	(14,423,981)	22%	3,421,773	534,492	16%
Townwide	5,783,584	1,475,446	(4,308,138)	26%	1,580,741	(105,295)	-7%
Transfers Out:							
GF Fund Fund Balance	-	-	-	0%	-	-	-
Economic Development Corporation	-	-	-	0%	-	-	-
Capital Projects	-	-	-	0%	125,000	(125,000)	-100%
Total Expenditures & Transfers Out	48,621,804	10,524,367	(38,097,437)	22%	9,569,056	955,311	10%
	. <u> </u>				, ,		

See next page for variance explanations.

Variance Explanations:

- CL Variance addressed in Financial Statement Memorandum.
- A Decrease in Business License revenues due to a timing difference in the distribution of State business license revenues between FY23 and FY22.
- B Increase in State Shared Funds revenue is due to a timing difference in the distribution of revenues between FY2023 and FY2022.
- C The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program, and has diversified the investment program to include investing in U.S Treasury Bills and Treasury Notes. As investments mature, the reinvestments are at higher rates.
- D Increase in Public Projects and Facilities personnel costs in FY23 is due to a budgeted increase in staffing to improve and maintain the beaches, parks and landscaping on the Island.
- E Increase in Fire Rescue personnel costs in FY23 is due to a budgeted increase to maintain competitive salaries and benefits with other municipalities in the area and open positions in FY22 related to increased competition for emergency response personnel.

Special Revenue Funds

TOWN OF HILTON HEAD ISLAND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

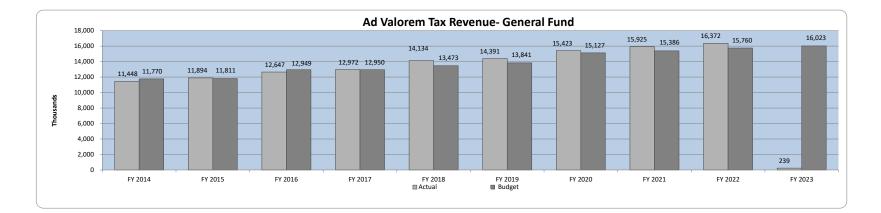
Accom. Tax	Non-Major Total overnmental Special Rever Funds Funds	
Тих	runus runus	
\$-	67,377 \$ 78,6	s - s
Υ	- 3,0	· · ·
	- 5,0	
-	-	-
-	- 1,099,2	-
-	- 1,383,8	-
-	- 1,506,8	1,506,824
-	580,877 580,8	-
-	101,828 101,8	-
62,857	188,815 343,2	7,677
62,857	938,897 5,097,5	1,514,501
-	-	-
-	-	-
-	-	-
	12	
-	- 13,8	-
-		-
-	- 13,8	-
-	3,692 3,6	-
-	-	-
-	3,692 3,6	-
	0,002 0,0	
	-	_
-		-
-	932 9	-
-	932	-
196,339	571,659 788,2	20,170
-	3,200 3,2	-
196,339	579,483 809,8	20,170
(133,482)	359,414 4,287,6	1,494,331
(435,750)	(135,151) (2,370,6	(495,877)
-	(36,382) (3,552,6	(3,516,250)
) (76,184)	- (833,7	(120,086)
, (, c) 20 .)	(000)	(120)000)
	_	
		-
) (511,934)	(171,533) (6,757,0	(4,132,213)
) (645,416)	187,881 (2,469,3	(2,637,882)
10,387,797	47,798,070 129,884,7	27,582,261
\$ 9,742,381	47,985,951 \$ 127,415,4	\$ 24,944,379 \$

A - Non-Major Governmental Funds includes Natural Disaster Fund Balance of \$36,529,337

Revenue Analysis General Fund

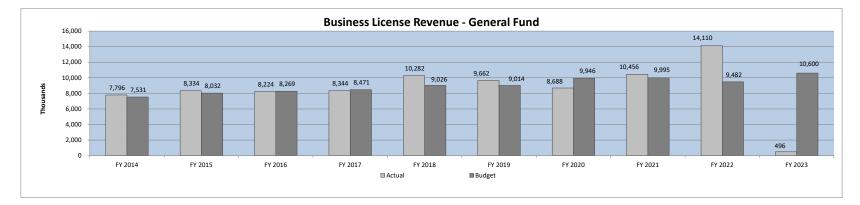
Ad Valorem Tax Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
· ·																	
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	F 4 270	56.645	44 590	155.603	242.654	1 025 027		1 370 401	F 120 222	F 204 417	202.100	10.626.855	C2 252	293.179	220 605	506 316	12 647 165
2016	54,378	,	44,580	,	,	1,035,837	-	1,278,491	5,130,332 41%	5,204,417	292,106	.,,	63,352 1%	, -	229,685	586,216	12,647,165 100%
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	101,120	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
	•	• • •	_,_													•/-	
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%
2021		129,642	134.157	263.799	78.169	71.690	1,220,574	1,370,433	2,394,688	5,006,290	5,803,142	13.204.120	535.164	63.488	488.351	1.087.003	15 035 355
2021	- 0%	129,642	134,157	263,799	-,	71,690 0%	1,220,574 8%	1,370,433 9%	2,394,688	5,006,290 31%	5,803,142 36%	13,204,120 83%	535,164 3%	63,488 0%	488,351	1,087,003	15,925,355 <i>100%</i>
	0%	170	170	270	076	0%	070	5%	15%	51%	50%	05%	570	0%	570	170	100%
2022	-	123,150	130,348	253,498	88,593	196,604	2,283,332	2,568,529	6,049,595	6,239,459	247,081	12,536,135	273,784	481,691	258,647	1,014,122	16,372,284
	0%	120,100	1%	2%	1%	1%	14%	16%	37%	38%	2%	77%	2%	3%	280,017	6%	100%
	0,0	270	2/0	-/-	2/0	270	1.00	20/0	5770	5670	2/0		2/0	0,0	270	0,0	20070
2023	-	109,860	128,669	238,529				-				-				-	238,529
	0%	46%	54%		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



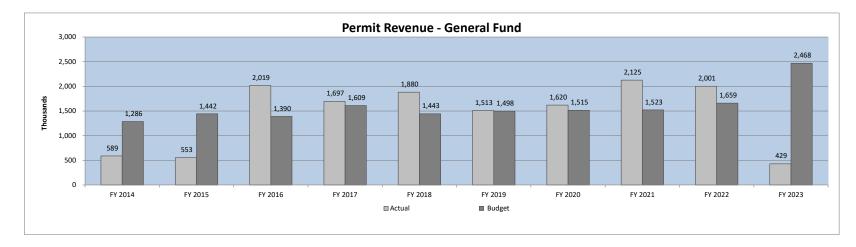
Business License Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	24,453	29,154	31,656	85,263	34,931	34,452	30,588	99,971	337,677	434,118	709,908	1,481,703	477,588	1,404,224	4,247,160	6,128,972	7,795,909
	0%	0%	0%	1%	0%	0%	0%	1%	4%	6%	9%	19%	6%	18%	54%	79%	100%
2015	79,439	46,277	37,406	163,122	54,303	29,975	51,227	135,505	357,876	519,711	919,577	1,797,164	560,605	1,467,154	4,210,929	6,238,688	8,334,479
	1%	1%	0%	2%	1%	0%	1%	2%	4%	6%	11%	22%	7%	18%	51%	75%	100%
									- 10 CF 1	600 100							
2016	27,568	80,864	36,572	145,004	29,088	27,176	38,215	94,479	548,654	602,120	624,890	1,775,664	687,639	1,448,058	4,073,467	6,209,164	8,224,311
	0%	1%	0%	2%	0%	0%	0%	1%	7%	7%	8%	22%	8%	18%	50%	75%	100%
2017	64,509	86,648	59,972	211,129	86,132	28,244	29,660	144,036	520,807	583,336	663,953	1,768,096	650,430	1,419,353	4,150,907	6,220,690	8,343,951
2017	1%	1%	1%	3%	1%	28,244	29,000	2%	520,807	7%	8%		8%	1,419,333	4,130,907	75%	100%
	170	170	170	370	170	070	070	2/0	078	770	070	21/0	070	1770	50%	13/6	100%
2018	67,290	30,256	20,838	118,384	28,558	18,345	30,319	77,222	651,902	620,383	876,833	2,149,118	820,658	1,802,887	5,314,075	7,937,620	10,282,344
	1%	0%	0%	1%	0%	0%	0%	1%	6%	6%	9%	21%	8%	18%	52%	77%	100%
2019	120,174	97,474	21,523	239,171	18,774	32,052	35,040	85,866	462,293	709,984	1,049,815	2,222,092	1,940,418	884,638	4,289,447	7,114,503	9,661,632
	1%	1%	0%	2%	0%	0%	0%	1%	5%	7%	11%	23%	20%	9%	44%	74%	100%
2020	66,795	70,285	28,064	165,144	22,083	18,401	56,975	97,459	677,419	756,256	806,783	2,240,458	690,681	841,272	4,653,455	6,185,408	8,688,469
	1%	1%	0%	2%	0%	0%	1%	1%	8%	9%	9%	26%	8%	10%	54%	71%	100%
2021	24,115	328,495	1,155,774	1,508,384	28,558	19,766	20,679	69,003	794,863	672,581	1,142,632	2,610,076	1,682,248	864,591	3,721,334	6,268,173	10,455,636
	0%	3%	11%	14%	0%	0%	0%	1%	8%	6%	11%	25%	16%	8%	36%	60%	100%
2022	87,288	1,720,313	62,727	1,870,328	16,434	33,564	32,331	82,329	673,839	755,432	2,021,412	3,450,683	2,334,599	989,418	5,382,954	8,706,971	14,110,311
2022	1%	1,720,313	02,727	1,870,328	10,434	33,304 0%	52,551 0%	82,323 1%	5%	5%	2,021,412	24%	2,334,399	565,418 7%	3,382,934	62%	14,110,311
	170	1270	0%	15%	0%	0%	0%	170	570	5%	1470	24%	1770	/ 70	5670	02%	100%
2023	155,970	164,738	175,702	496,410			-	_	-	-	-	_	-	_	_	_	496,410
2023	31%	33%	35%		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
	51/0	3370	5570	100%	0/0	070	070	0/0	070	070	070	078	070	070	070	078	10078



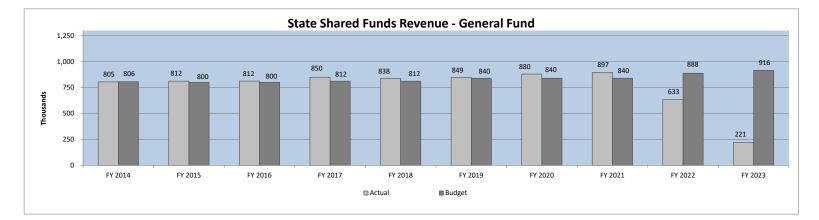
Permit Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	89,686	99,858	94,556	284,100	108,540	86,657	126,785	321,982	118,811	120,791	166,600	406,202	95,269	173,872	89,899	359,040	1,371,324
	7%	7%	7%	21%	8%	6%	9%	23%	9%	9%	12%	30%	7%	13%	7%	26%	100%
2015	64,487	98,823	162,089	325,399	139,853	79,470	125,358	344,681	130,328	97,689	112,305	340,322	105,162	100,893	149,288	355,343	1,365,745
	5%	7%	12%	24%	10%	6%	9%	25%	10%	7%	8%	25%	8%	7%	11%	26%	100%
2016	100 767	210.002	101 051	F31 701	112 000	242 172	06 270	453 453	122.200	120 012	304.442	FFC 71F	112 700	106 680	269 241	497 720	2 018 668
2016	100,767 5%	319,063	101,951 5%	521,781	113,000	243,173	96,279	452,452	123,260 6%	129,013 6%	/	556,715	112,799	106,680	268,241	487,720 24%	2,018,668
	5%	16%	5%	26%	6%	12%	5%	22%	0%	0%	15%	28%	6%	5%	13%	24%	100%
2017	84,579	151,705	108,292	344,576	105,919	203,734	184,066	493,719	160,748	160,575	139,856	461,179	141,799	110,359	145,807	397,965	1,697,439
2017	5%	9%	6%	20%	6%	12%	104,000	29%	9%	9%	8%	27%	8%	7%	9%	23%	100%
		• • •							• / •	• • •							
2018	114,217	150,687	75,196	340,100	316,243	185,048	208,245	709,536	161,773	147,768	124,883	434,424	133,612	125,350	137,208	396,170	1,880,230
	6%	8%	4%	18%	17%	10%	11%	38%	9%	8%	7%	23%	7%	7%	7%	21%	100%
2019	96,100	155,990	157,720	409,810	159,615	123,830	97,878	381,323	137,075	130,264	164,498	431,837	105,075	93,622	91,486	290,183	1,513,153
	6%	10%	10%	27%	11%	8%	6%	25%	9%	9%	11%	29%	7%	6%	6%	19%	100%
2020	93,827	106,015	110,305	310,147	165,951	114,083	296,031	576,065	151,832	136,774	134,678	423,284	98,245	72,272	139,626	310,143	1,619,639
	6%	7%	7%	19%	10%	7%	18%	36%	9%	8%	8%	26%	6%	4%	9%	19%	100%
2024	120.000	124.054	102 072	257.024	155 607	112 702	102 400	450.000	246.006	151 700	214 465	742.400	222.001	227 220	122 400	602 420	2 425 202
2021	128,998 6%	124,954 6%	103,872 5%	357,824	155,687 7%	112,763	182,480	450,930 21%	346,996	151,728	214,465	713,189	233,801	237,238	132,400	603,439 28%	2,125,382 <i>100%</i>
	0%	0%	5%	17%	170	5%	9%	21%	16%	7%	10%	34%	11%	11%	6%	28%	100%
2022	131,777	103,433	230,861	466,071	191,337	195,708	144,669	531,714	205,720	133,561	181,356	520,637	148,935	162,933	170,755	482,623	2,001,045
2022	7%	103, 4 33 5%	12%	23%	101,007	105,708	7%	27%	10%	7%	9%	26%	7%	8%	170,735 9%	24%	100%
	770	570	12/0	23/0	1070	1070	770	2770	10/0	770	570	20/0	770	070	570	24/0	100%
2023	143,971	144,324	140,598	428,893	-	-	-	-	-	-	-	-	-	-	-	-	428,893
	34%	34%	33%		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
	2 170	2.70	23/0		370	570	570	0,0	570	270	0,0	570	270	270	370	2.0	



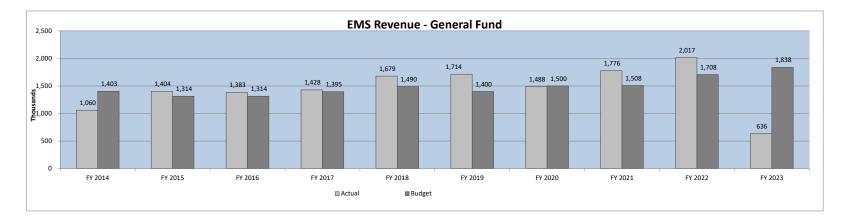
State Shared Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016					225 260			225 260	100 210			100 210	100 217		200 210	200 625	012 222
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017				-	239,980	-		239,980	200,080			200,080	200,081	274	209,491	409,846	849,906
2017	- 0%	- 0%	- 0%	- 0%	239,980	- 0%	- 0%	239,980	200,080	- 0%	- 0%	200,080	200,081	274	209,491 25%	409,848	100%
	0%	0%	0%	U%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	_	-	_	-	209,491	-	-	209,491	209,490	_	-	209,490	209,491	361	209,490	419,342	838,323
2010	0%	0%	0%	0%	205,451	0%	0%	205,451	205,450	0%	0%	205,450	205,451	0%	205,450	50%	100%
	078	076	076	078	2378	078	078	23/8	2378	078	078	23/8	2378	078	2370	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
	••••						• • •			• / •				• • •			
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	237,211	457,110	896,909
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2022	-	-	-	-	-	210,148	-	210,148	-	208,011	-	208,011	214,422	663	-	215,085	633,244
	0%	0%	0%	0%	0%	33%	0%	33%	0%	33%	0%	33%	34%	0%	0%	34%	100%
2023	-	220,655	-	220,655	-	-	-	-	-	-	-	-	-	-	-	-	220,655
	0%	100%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



EMS Revenue - General Fund Revenues by Month/Fiscal Year

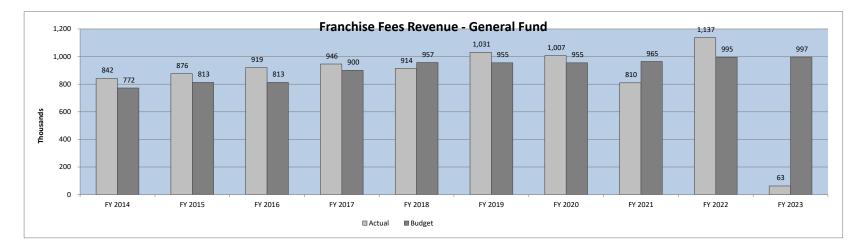
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	131,108	154,512	212,357	497,977	101,666	102,896	117,678	322,240	102,756	116,511	129,441	348,708	138,482	110,654	(358,143)	(109,007)	1,059,918
	12%	15%	20%	47%	10%	10%	11%	30%	10%	11%	12%	33%	13%	10%	-34%	-10%	100%
2015	139,480	111,016	153,870	404,366	103,719	105,108	140,616	349,443	140,547	123,631	143,645	407,823	147,740	111,812	(17,402)	242,150	1,403,782
	10%	8%	11%	29%	7%	7%	10%	25%	10%	9%	10%	29%	11%	8%	-1%	17%	100%
2016	145,913	131,219	149,176	426,308	139,828	87,393	148,402	375,623	112,393	131,696	172,762	416,851	69,518	232,641	(137,445)	164,714	1,383,496
	11%	9%	11%	31%	10%	6%	11%	27%	8%	10%	12%	30%	5%	17%	-10%	12%	100%
2017	222 520	147 120	154 104	524 700	27,675	204 007	121 154	262.016	124 000	100.000		200.055	(11,399)	210 007	55 242	350.051	1 420 201
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,875	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	-1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
	10%	10%	1170	57%	∠70	1470	9%	23%	9%	15%	-5%	19%	-1%	13%	470	10%	100%
2018	227,954	169,694	44,667	442,315	127,532	99,611	140,296	367,439	104,158	168,123	127,172	399,453	135,701	191,899	141,759	469,359	1,678,566
1010	14%	105,054	3%	26%	8%	6%	8%	22%	6%	100,125	8%		8%	191,099	8%	28%	100%
	1.00	20/0	0,0	20/0	0,0	0,0	0,0		0,0	20/0	0,0		0,0	11/0	0,0	-0/0	
2019	156,264	141,829	113,277	411,370	118,673	109,743	110,944	339,360	121,778	146,152	177,402	445,332	114,590	236,870	166,499	517,959	1,714,021
	9%	8%	7%	24%	7%	6%	6%	20%	7%	9%	10%	26%	7%	14%	10%	30%	100%
2020	99,463	245,680	73,682	418,825	176,650	22,233	151,460	350,343	176,688	134,383	164,251	475,322	52,089	83,672	107,572	243,333	1,487,823
	7%	17%	5%	28%	12%	1%	10%	24%	12%	9%	11%	32%	4%	6%	7%	16%	100%
2021	191,893	131,658	193,145	516,696	107,825	135,283	145,007	388,115	115,734	94,393	201,745	411,872	173,595	142,518	143,548	459,661	1,776,344
	11%	7%	11%	29%	6%	8%	8%	22%	7%	5%	11%	23%	10%	8%	8%	26%	100%
2022	254,063	188,742	168,576	611,381	117,394	109,493	136,688	363,575	117,900	164,394	168,275	450,569	208,936	140,577	241,605	591,118	2,016,643
	13%	9%	8%	30%	6%	5%	7%	18%	6%	8%	8%	22%	10%	7%	12%	29%	100%
2023	230,289	236,286	169,083	635,658	-	-	-	-	-	-	-	-	-	-	-	-	635,658
	36%	37%	27%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Franchise Fees Revenue - General Fund Revenues by Month/Fiscal Year

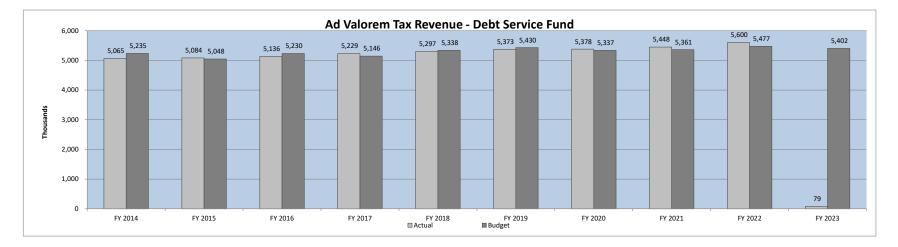
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	-	-	-	202,431	-	-	202,431	81,709	144,947	-	226,656	-	202,178	210,424	412,602	841,689
	0%	0%	0%	0%	24%	0%	0%	24%	10%	17%	0%	27%	0%	24%	25%	49%	100%
					== 000								=	47.000			
2015	-	-	-	-	57,982	-	149,119	207,101	84,163	143,638	-	227,801	54,808	17,623	368,727	441,158	876,060
	0%	0%	0%	0%	7%	0%	17%	24%	10%	16%	0%	26%	6%	2%	42%	50%	100%
2016	-	-	58,169	58,169	154,990	-	59,431	214,421	186,853	-	-	186,853	227,842	-	231,842	459,684	919,127
	0%	0%	6%	6%	17%	0%	6%	23%	20%	0%	0%	20%	25%	0%	25%	50%	100%
2017	-	-	65,077	65,077	160,710	-	-	160,710	246,983	-	16,616	263,599	214,359	13,770	228,215	456,344	945,730
	0%	0%	7%	7%	17%	0%	0%	17%	26%	0%	2%	28%	23%	1%	24%	48%	100%
2018	-	-	-	-	230,906	-	-	230,906	268,780	-	-	268,780	238,111	-	176,104	414,215	913,901
	0%	0%	0%	0%	25%	0%	0%	25%	29%	0%	0%	29%	26%	0%	19%	45%	100%
2019	-	74,215	-	74,215	244,301	-	-	244,301	293,923	-	-	293,923	243,753	-	174,322	418,075	1,030,514
	0%	7%	0%	7%	24%	0%	0%	24%	29%	0%	0%	29%	24%	0%	17%	41%	100%
2020					240 202	67.090		217 271	285,037			205 027	242,745		161.005	404,740	1,007,148
2020	- 0%	- 0%	- 0%	- 0%	249,382 25%	67,989 7%	- 0%	317,371 32%	285,037 28%	- 0%	- 0%	285,037 28%	242,745	- 0%	161,995 16%	404,740 40%	1,007,148
	0%	0%	0%	0%	25%	770	0%	32%	28%	0%	0%	28%	24%	0%	10%	40%	100%
2021	70,026	-	-	70,026	230,155	-	-	230,155	248,011	37,108	-	285,119	224,524	-	-	224,524	809,824
	9%	0%	0%	9%	28%	0%	0%	28%	31%	5%	0%	35%	28%	0%	0%	28%	100%
			• · ·								• · ·						
2022	166,043	63,004	-	229,047	226,893	-	-	226,893	164,522	123,040	-	287,562	162,976	61,794	168,335	393,105	1,136,607
	15%	6%	0%	20%	20%	0%	0%	20%	14%	11%	0%	25%	14%	5%	15%	35%	100%
2023	-	63,127	-	63,127	-	-	-	-	-	-	-	-	-	-	-	-	63,127
	0%	100%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



Revenue Analysis Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund Revenues by Month/Fiscal Year

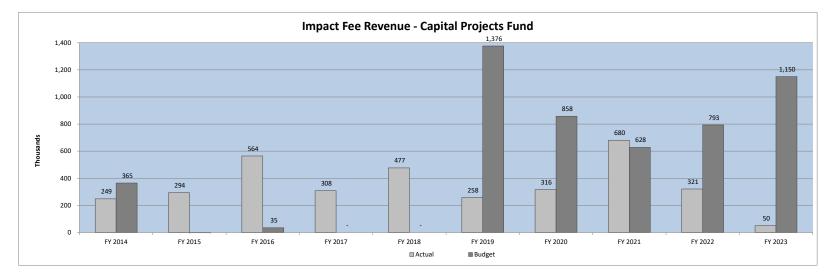
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	22.404	24.069	10 534	CE 774	100 211	420 402		530 603	2 074 5 40	2 4 0 2 2 7 0	111.027	4 200 75 4	26.240	400 550	05 4 4 6	242.022	5 426 242
2016	23,184	,	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34.796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	,	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
	0,0	0,0	2/0	_,.	2/0	20/0	0,0	20/0	12/0	12/0	0,0	02/0	2/0	2/0	570	0,0	100/0
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
			12.1.10			22.000				4 745 000	4 000 000		100 100		161.007		
2021	-	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899	1,988,268	4,524,260	182,193	21,778	164,207	368,178	5,448,437
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	-	41,224	43,218	84,442	29,301	66,386	783,236	878,923	2,074,063	2,138,813	83,753	4,296,629	91,253	163,910	84,857	340,020	5,600,014
	0%	1%	,	2%	1%	1%	14%	16%	37%	38%	1%	77%	2%	3%	2%	6%	100%
	070	170	170	270	170	170	1470	10%	5770	50%	170	7770	270	570	270	0/0	100%
2023	-	36,315	42,949	79,264	-	-	-	-	-	-	-	-	-	-	-	-	79,264
	0%	46%	,	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
	270	. 570	2 170		570	270	0/0	0/0	570	570	0/0	•/•	270	270	0,0	2.0	



Revenue Analysis Capital Projects Fund

Impact Fee Revenue - Capital Projects Fund Revenues by Month/Fiscal Year

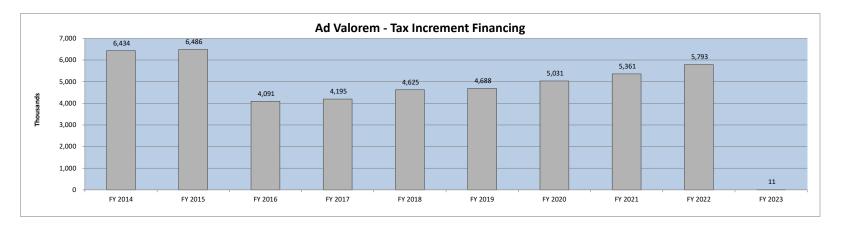
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	32,562	17,316	16,500	66,378	21,377	18,759	27,520	67,656	21,645	25,974	23,088	70,707	11,544	20,897	11,551	43,992	248,733
	13%	7%	7%	27%	9%	8%	11%	27%	9%	10%	9%	28%	5%	8%	5%	18%	100%
2015	12,987	19,754	18,395	51,136	39,568	12,560	23,736	75,864	59,645	9,912	7,215	76,772	18,353	10,326	61,480	90,159	293,931
	4%	7%	6%	17%	13%	4%	8%	26%	20%	3%	2%	26%	6%	4%	21%	31%	100%
	46.500		40.004				10.101						40.000		455.050		
2016	16,500	12,820	10,091	39,411	13,212	119,181	10,101	142,494	12,175	17,316	166,790	196,281	10,832	18,631	156,850	186,313	564,499
	3%	2%	2%	7%	2%	21%	2%	25%	2%	3%	30%	35%	2%	3%	28%	33%	100%
2017	16,098	25,022	35,561	76,681	1,443	16,098	16,933	34,474	22,501	12,581	15,566	50,648	80,221	20,431	45,770	146,422	308,225
2017	5%	8%	12%	25%	0%	5%	10,555	11%	7%	4%	15,500	16%	26%	7%	15%	48%	100%
	570	0/0	12/0	23/0	0/0	570	570	11/0	770	470	570	10/0	20/0	,,,,	1370	40/0	100/0
2018	55,965	68,409	5,859	130,233	37,451	54,948	29,293	121,692	21,906	35,890	28,860	86,656	61,736	47,497	28,864	138,097	476,678
	12%	14%	1%	27%	8%	12%	6%	26%	5%	8%	6%	18%	13%	10%	6%	29%	100%
2019	38,837	27,505	19,390	85,732	18,759	18,353	18,574	55,686	18,759	15,286	22,228	56,273	19,209	8,883	32,234	60,326	258,017
	15%	11%	8%	33%	7%	7%	7%	22%	7%	6%	9%	22%	7%	3%	12%	23%	100%
2020	24,125	28,904	16,284	69,313	28,463	17,047	17,545	63,055	27,938	31,126	42,478	101,542	32,377	13,231	36,283	81,891	315,801
	8%	9%	5%	22%	9%	5%	6%	20%	9%	10%	13%	32%	10%	4%	11%	26%	100%
	20.525						20.527			40 574			0.0 5 0 7				
2021	39,636	20,977	39,024	99,637	32,361	38,137	39,637	110,135	257,822	18,574	89,115	365,511	36,587	34,632	33,883	105,102	680,385
	6%	3%	6%	15%	5%	6%	6%	16%	38%	3%	13%	54%	5%	5%	5%	15%	100%
2022	31,723	19,032	22,682	73,437	28,048	15,873	42,212	86,133	29,802	13,618	46,427	89,847	14,711	28,273	28,804	71,788	321,205
2022	10%	6%	7%	23%	20,040	5%	13%	27%	25,802	4%	40,427	28%	5%	9%	20,004	22%	100%
	1076	076	/ /0	23/6	570	J70	1376	2770	570	470	1470	20/0	578	570	570	22/6	100%
2023	17,316	13,618	19,324	50,258	-	-	-	-	-	-	-	-	-	-	-	_	50,258
	34%	27%	38%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
	2.70		2.570		570	570	0,0	0/0	570	270	570	270	270	270	570	270	



Revenue Analysis Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund Revenues by Month/Fiscal Year

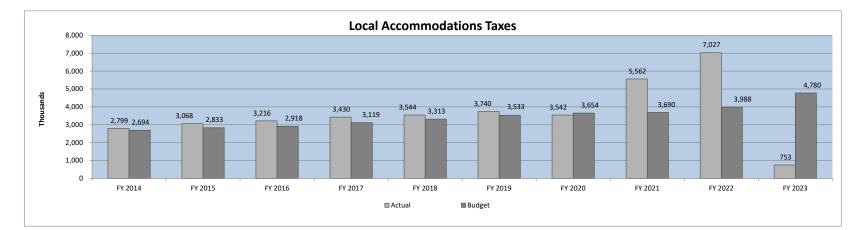
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25.748	25,177	14,537	65,462	4,090,780
2010	(10,032)	1%	2%	2%	2%	2%	74%	3,178,331 78%	0%	16%	3%	19%	1%	1%	14,557 0%	2%	4,050,700
	070	170	270	270	270	270	7470	70/0	070	10/6	570	1576	170	170	070	270	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
			24.467				(10 7 67)	(10 70 0)		2 224 722	45 000		10 757		10.070		
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	(10) 100	_,/ 00	42%	52%	2%	96%	2%	0%	1%	3%	100%
											-						
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081	20,529	41,985	265,595	5,361,090
	0%	1%	0%	1%	0%	0%	0%	0%	16%	42%	36%	94%	4%	0%	1%	5%	100%
2022	-	12,040	34,389	46,429	18,394	2,264	604,508	625,166	2,250,162	2,652,132	111,751	5,014,045	19,457	43,306	44,124	106,887	5,792,527
	0%	0%	1%	1%	0%	0%	10%	11%	39%	46%	2%	87%	0%	1%	1%	2%	100%
2022		(0.002)	21 224	11 220													11 220
2023	-	(9,993)	21,231	11,238	- 0%	-	-	-	- 0%	-	-	-	- 0%	-	-	-	11,238
	0%	-89%	189%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

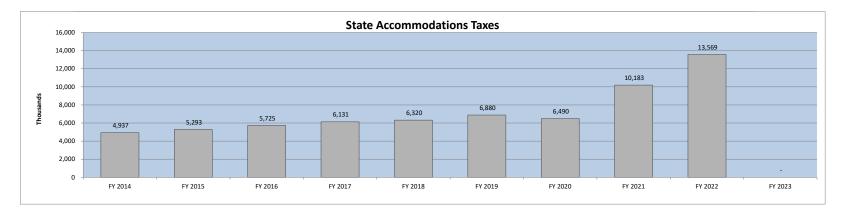
Local ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	(161)	57,191	49,253	106,283	1,038,038	43,637	21,317	1,102,992	222,282	17,380	30,005	269,667	253,315	38,769	1,027,757	1,319,841	2,798,783
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(614)	66,510	88,566	154,462	1,159,004	45,603	18,112	1,222,719	261,750	14,873	14,870	291,493	271,055	50,135	1,078,475	1,399,665	3,068,339
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(015)	67.205	56 454	122 644	1 220 455	57.246	22,000	1 210 100	270.042	14 222	26.027	212 002	221 500	co 002	1 000 634	1 470 045	2 245 050
2016	(815)	67,305 2%	56,154	122,644	1,229,155	57,316 2%	23,698	1,310,169	270,942 8%	14,323	26,827	312,092	321,509	60,802	1,088,634	1,470,945 46%	3,215,850
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(2)	104,685	75,399	180,082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64,311	1,214,992	1,623,260	3,430,379
2017	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
							_/-				_,_						
2018	121	81,067	50,523	131,711	1,274,638	60,517	23,190	1,358,345	329,491	17,387	22,406	369,284	373,769	60,383	1,250,418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2024	(172)	224 270	246 254	F 40 400	1 410 057	172 710	C2 405	1 654 353	407 074	F0 275	C1 2C2	500 500		100 101	2 074 052	2 767 670	5 564 000
2021	(172) 0%	324,378 6%	216,254 4%	540,460 10%	1,418,057 25%	172,710 3%	63,485 1%	1,654,252 30%	487,871 9%	50,275 1%	61,363 1%	599,509 11%	496,545 9%	196,181 4%	2,074,953 37%	2,767,679 50%	5,561,900 <i>100%</i>
	0%	0%	4%	10%	25%	3%	170	30%	9%	1%	170	11%	9%	4%	37%	50%	100%
2022	(14)	441,439	295,412	736,837	2,002,671	162,533	89,918	2,255,122	631,573	68,814	71,651	772,038	664,638	286,776	2,311,120	3,262,534	7,026,531
	0%	6%	4%	10%	2,002,071	2%	1%	32%	9%	1%	1%	11%	9%	4%	33%	46%	100%
	0/0	070	470	10/0	2570	2/0	1/0	52/0	570	170	1/0	11/0	570	470	3370	40/0	100/0
2023	1,928	508,911	242,573	753,412	-	-	-	-	-	-	-	-	-	-	-	-	753,412
	0%	68%	32%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
								÷/-						• • •			



State ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016			-	_	2,588,597		-	2,588,597	846,937		-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
2010	- 0%	- 0%	- 0%	- 0%	2,588,597 45%	- 0%	- 0%	2,588,597 45%	840,937 15%	- 0%	- 0%	846,957 15%	554,505 6%	- 0%	1,954,945	2,289,430	5,724,984
	0%	0%	0%	0%	43%	0%	0%	45%	15%	0%	0%	15%	0%	0%	54%	40%	100%
2017	-	-	-	_	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020					2 222 010			2 222 010	015 700	124 656		050 416	506 106		1 720 047	2 216 172	6 400 407
2020	- 0%	- 0%	- 0%	- 0%	3,223,818 50%	- 0%	- 0%	3,223,818 50%	815,760 13%	134,656 2%	- 0%	950,416 15%	586,126 9%	- 0%	1,730,047 27%	2,316,173 36%	6,490,407 <i>100%</i>
	0%	0%	0%	0%	50%	0%	0%	50%	15%	270	0%	15%	9%	0%	2170	30%	100%
2021	-	-	-	_	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	100%
2022	-	-	-	-	-	5,082,956	-	5,082,956	2,048,139	-	-	2,048,139	1,124,141	-	5,314,052	6,438,193	13,569,288
	0%	0%	0%	0%	0%	37%	0%	37%	15%	0%	0%	15%	8%	0%	39%	47%	100%
2023	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%



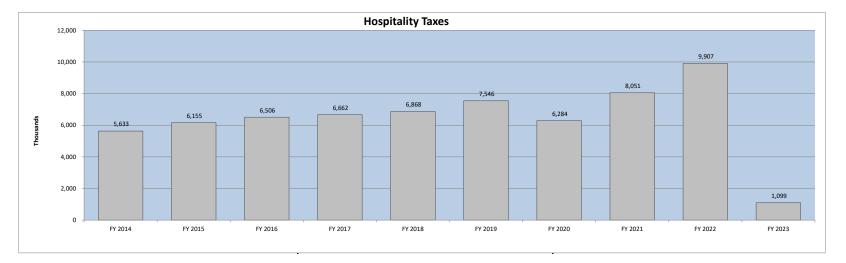
Real Estate Transfer Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	220,560	260,824	213,791	695,175	281,351	203,317	150,674	635,342	149,784	122,915	182,008	454,707	243,718	213,052	226,887	683,657	2,468,881
	9%	11%	9%	28%	11%	8%	6%	26%	6%	5%	7%	18%	10%	9%	9%	28%	100%
2015	221,317	199,496	188,301	609,114	253,080	150,389	268,055	671,524	160,395	114,066	229,625	504,086	215,245	263,128	271,835	750,208	2,534,932
	9%	8%	7%	24%	10%	6%	11%	26%	6%	4%	9%	20%	8%	10%	11%	30%	100%
2016	234,595	279,002	202,973	716,570	216,847	167,854	261,485	646,186	229,220	198,334	244,795	672,349	251,805	249,871	350,366	852,042	2,887,147
	8%	10%	7%	25%	8%	6%	9%	22%	8%	7%	8%	23%	9%	9%	12%	30%	100%
2017	211,072	245,654	244,422	701,148	174,911	178,434	226,500	579,845	199,693	169,245	219,557	588,495	285,421	351,313	274,090	910,824	2,780,312
	8%	9%	9%	25%	6%	6%	8%	21%	7%	6%	8%	21%	10%	13%	10%	33%	100%
2018	264,872	340,779	262,410	868,061	335,365	223,959	264,198	823,522	265,998	199,667	255,934	721,599	324,009	352,736	373,562	1,050,307	3,463,489
	8%	10%	8%	25%	10%	6%	8%	24%	8%	6%	7%	21%	9%	10%	11%	30%	100%
2019	296,001	313,882	206,316	816,199	320,404	263,233	289,595	873,232	218,269	175,129	317,464	710,862	326,829	375,085	277,900	979,814	3,380,107
	9%	9%	6%	24%	9%	8%	9%	26%	6%	5%	9%	21%	10%	11%	8%	29%	100%
2020	351,658	300,875	296,053	948,586	339,361	252,246	301,810	893,417	310,098	191,741	295,598	797,437	297,260	257,004	359,261	913,525	3,552,965
	10%	8%	8%	27%	10%	7%	8%	25%	9%	5%	8%	22%	8%	7%	10%	26%	100%
2021	507,895	633,339	590,226	1,731,460	704,857	555,031	668,553	1,928,441	426,367	393,801	618,372	1,438,540	646,491	639,417	743,536	2,029,444	7,127,885
	7%	9%	8%	24%	10%	8%	9%	27%	6%	6%	9%	20%	9%	9%	10%	28%	100%
2022	658,402	625,669	553,975	1,838,046	562,174	565,490	570,232	1,697,896	500,286	412,086	595,594	1,507,966	615,986	631,669	665,682	1,913,337	6,957,245
	9%	9%	8%	26%	8%	8%	8%	24%	7%	6%	9%	22%	9%	9%	10%	28%	100%
2023	502,466	382,365	499,057	1,383,888	-	-	-	-	-	-	-	-	-	-	-	-	1,383,888
	36%	28%	36%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



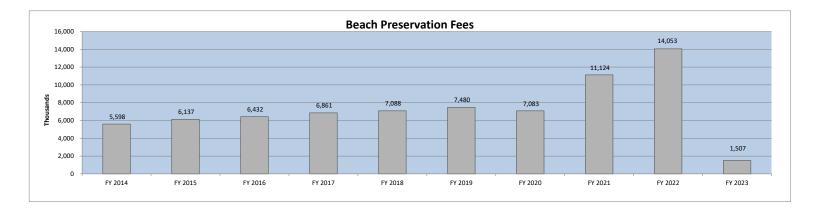
Hospitality Tax Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	-	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
2010	(2,451) 0%	290,730	254,972	549,257	23%	215,856	2%	1,855,285	13%	2%	2%	1,108,143	920,040 14%	235,957 4%	1,859,844 29%	3,013,641 46%	100%
	0%	5%	4%	0%	23%	3%	270	20%	15%	270	۷/۵	17%	1470	4%	29%	40%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
			.,-														
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
	0%	5%	4%	9%	20%	4%	3%	27%	13%	3%	2%	18%	14%	5%	28%	47%	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
	(4.000)		202.204		4 465 305		176 201		4 005 000	450 767	100.000		1 0 4 5 0 2 0	204 205	2542.245		0.054.056
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	391,365	2,510,046	3,947,449	8,051,256
	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022		640,898	432,750	1,073,648	1,964,624	379,533	264,776	2,608,933	1,239,280	298,836	227,257	1,765,373	1,280,003	485,944	2,693,124	4,459,071	9,907,025
2022	0%	6%	432,730	1,073,048	20%	4%	204,770	2,008,555	1,235,280	250,050	227,237	1,703,373	1,280,003	485,544 5%	2,055,124	45%	100%
	078	070	470	11/6	2070	470	570	2076	1370	570	270	10/6	1370	570	2770	45%	100%
2023	-	678,986	420,270	1,099,256	-	-	-	-	-	-	-	-	-		-	-	1,099,256
	0%	62%	38%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%
L	270	22/0	20/0	/	570	570	070	0/0	070	270	0,0	0,0	270	570	570	270	



Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

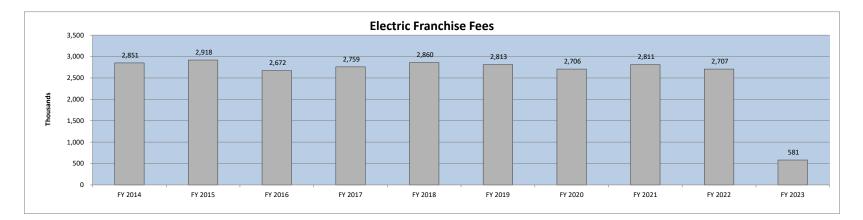
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332	6,136,679
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1, (20))	124 604	112 200	245 202	2 459 200	114 (22)	47 205	2 620 226	F 41 00F	20.045	52.001	624 101	642.018	121 004	2 177 200	2 0 4 1 0 0 0	6 424 700
2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%
	0%	270	۷70 ک	4%	3070	Ζ70	1%	41%	070	0%	170	10%	10%	270	54%	40%	100%
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	24	250.062	470.225	420.222	2 650 000	454 633	444 430	2 025 064	604 040	07.000	00.067	050 000	472 725	460.634	2 24 6 472	2 050 020	7 000 000
2020	24 0%	258,863 4%	179,335 3%	438,222 6%	2,659,898 38%	154,633 2%	111,430 2%	2,925,961 41%	691,810 10%	87,032 1%	80,367 1%	859,209 12%	473,735 7%	169,631 2%	2,216,472 31%	2,859,838 40%	7,083,230 <i>100%</i>
	0%	470	570	0%	3070	Z 70	۷70 ک	41%	10%	170	170	1270	7 70	270	51%	40%	100%
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993,091	392.361	4.149.908	5,535,360	11,123,801
	0%	6%	4%	10%	25%	3%	1%	30%	9%	100,550	122,723	11%	9%	4%	37%	50%	100%
							,										
2022	(28)	882,878	590,824	1,473,674	4,005,343	325,065	179,837	4,510,245	1,263,145	137,627	143,302	1,544,074	1,329,278	573,551	4,622,240	6,525,069	14,053,062
	0%	6%	4%	10%	29%	2%	1%	32%	9%	1%	1%	11%	9%	4%	33%	46%	100%
2023	-	1,021,679	485,145	1,506,824	-	-	-	-	-	-	-	-	-	-	-	-	1,506,824
	0%	68%	32%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



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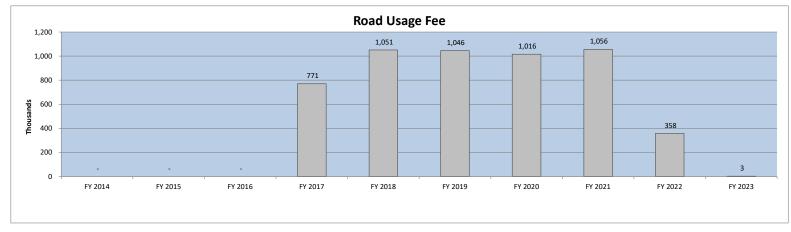
Electric Franchise Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	276,806	294,926	274,448	846,180	211,839	183,669	194,716	590,224	230,745	296,174	226,560	753,479	215,220	203,769	242,046	661,035	2,850,918
	10%	10%	10%	30%	7%	6%	7%	21%	8%	10%	8%	26%	8%	7%	8%	23%	100%
2015	295,086	309,064	291,986	896,136	220,360	193,729	213,329	627,418	228,430	264,365	262,821	755,616	211,358	196,172	231,640	639,170	2,918,340
	10%	11%	10%	31%	8%	7%	7%	21%	8%	9%	9%	26%	7%	7%	8%	22%	100%
2016	200 750	200 547	267 242	047 570	242.000	402 502	172.005	567 340		402.042	240.000	442 700	204 750	104 120	424 500	042.270	2 (74 004
2016	280,750	299,517	267,312	847,579	212,060	182,593	172,665	567,318	-	193,842	249,866	443,708	204,750	184,120	424,509	813,379	2,671,984
	11%	11%	10%	32%	8%	7%	6%	21%	0%	7%	9%	17%	8%	7%	16%	30%	100%
2017	_	300,541	333,053	633,594	289,538	219,568	165,837	674,943	168,934	207,031	209,820	585.785	179,145	216,348	468,876	864,369	2,758,691
2017	0%	11%	12%	23%	10%	8%	6%	24%	100,554 6%	8%	205,820	21%	6%	8%	400,070	31%	100%
	070	11/0	12/0	23/0	10/0	070	070	24/0	070	070	070	21/0	070	0/0	1770	51/6	100%
2018	-	286,171	302,024	588,195	280.004	242,318	207,471	729,793	177,218	286,059	272,016	735,293	183,936	206,385	416,234	806,555	2,859,836
	0%	10%	11%	21%	10%	8%	7%	26%	6%	10%	10%	26%	6%	7%	15%	28%	100%
				-			-										
2019	-	284,487	300,539	585,026	287,235	225,289	176,572	689,096	217,205	231,783	247,294	696,282	179,820	197,124	465,155	842,099	2,812,503
	0%	10%	11%	21%	10%	8%	6%	25%	8%	8%	9%	25%	6%	7%	17%	30%	100%
2020	-	288,444	311,185	599,629	274,894	237,022	185,439	697,355	167,418	203,003	215,289	585,710	211,820	190,958	420,531	823,309	2,706,003
	0%	11%	11%	22%	10%	9%	7%	26%	6%	8%	8%	22%	8%	7%	16%	30%	100%
2021	-	283,256	313,306	596,562	292,719	221,868	200,865	715,452	162,356	239,436	240,349	642,141	212,751	207,498	436,740	856,989	2,811,144
	0%	10%	11%	21%	10%	8%	7%	25%	6%	9%	9%	23%	8%	7%	16%	30%	100%
2022	-	272,172	285,109	557,281	278,301	219,717	164,483	662,501	174,764	200,129	268,048	642,941	190,369	201,218	452,814	844,401	2,707,124
	0%	10%	11%	21%	10%	8%	6%	24%	6%	7%	10%	24%	7%	7%	17%	31%	100%
2022		274.002	205 074	F00 077													500.077
2023	-	274,903	305,974	580,877	00/	00/	00/	-	09/	00/	00/	-	00/	0%	00/	-	580,877
	0%	47%	53%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



Road Usage Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Г	Total
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2016	_	_		_	_			_	_	_		_	_	_	_	-		-
2010	0%	0%	- 0%	- 0%	0%	0%	0%	- 0%	0%	0%	- 0%	- 0%	0%	0%	0%	- 0%		- 0%
	0,0	0,0	0,0	•,•	0,0	0,0	0,0	•/•	0,0	0,0	0,0	•,•	0,0	0,0	0,0	•/•		•/•
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536		770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%		100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724		1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%		100%
2010		07 5 47	102 012	100 450	70.022	04 207	70 701	252.020	71 450	00 400	70 500	250.250	00.000	04 774	167 425	254 700		1.045.030
2019	- 0%	87,547 8%	102,912 10%	190,459 18%	79,022 8%	94,297 9%	79,701 8%	253,020 24%	71,450 7%	99,400 10%	79,500 8%	250,350 24%	89,600 9%	94,774 9%	167,425 16%	351,799 34%		1,045,628 <i>100%</i>
	076	070	1076	10/6	070	570	070	24/0	770	1078	070	24/0	570	570	1070	3470		100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875		1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%		100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917		1,055,675
	0%	9%	8%	17%	8%	9%	7%	24%	6%	9%	8%	23%	10%	8%	17%	36%		100%
2022	-	88,618	86,849	175,467	95,741	48,275	14,475	158,491	5,543	4,951	3,051	13,545	3,425	2,655	4,377	10,457		357,960
	0%	25%	24%	49%	27%	13%	4%	44%	2%	1%	1%	4%	1%	1%	1%	3%		100%
2023	-	1,525	1,532	3,057	_	-	_	_	-	_	-	_	_	-	-			3,057
2025	0%	50%	50%	100%	0%	0%	0%	- 0%	0%	0%	- 0%	- 0%	0%	0%	0%	- 0%		100%
	0,0	2270	23/0	200/0	5/0	570	570	370	070	270	570	3/0	070	070	570	270	L	

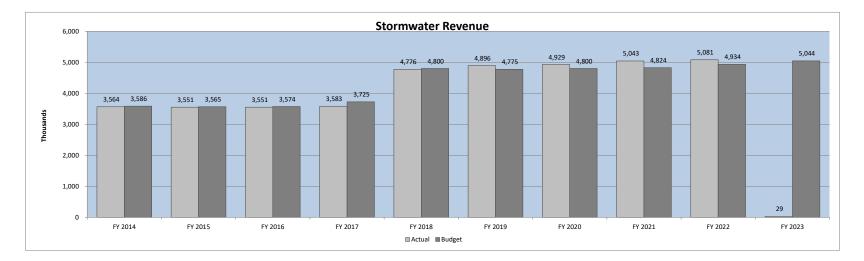


New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

Stormwater Utility Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140		8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
2010	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	10,550	1%	15,410	2%	100%
	170	1/0	0/0	0/0	1/0	0/0	070	570	0070	0/0	270	50%	0/0	170	1/0	270	100/0
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	- 0%	18,968 0%	32,519 1%	51,487 1%	22,142 0%	3,859 0%	356,960 7%	382,961 8%	2,170,577 44%	2,003,012 41%	144,665 3%	4,318,254 88%	43,223 1%	16,888 0%	82,988 2%	143,099 3%	4,895,801 <i>100%</i>
	0%	0%	1%	1%	0%	0%	1%	8%	44%	41%	3%	88%	1%	0%	۷%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
2020	0%	10,455	1%	1%	20,404	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
			_,-	_/-				.,.			_/-					_/-	
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	23,283	61,416	287,319	5,043,167
	0%	1%	0%	2%	0%	0%	0%	0%	22%	28%	42%	92%	4%	0%	1%	6%	100%
2022	-	23,865	27,686	51,551	11,686	2,225	630,513	644,424	1,853,509	2,186,267	198,474	4,238,250	35,536	58,772	52,542	146,850	5,081,075
	0%	0%	1%	1%	0%	0%	12%	13%	36%	43%	4%	83%	1%	1%	1%	3%	100%
2022		0.700	20.424	20 402													20,402
2023	-	8,769	20,424	29,193	-	-	-	-	-	-	-	-	-	-	-	-	29,193
	0%	30%	70%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%



Supplementary Information Statement of Revenues, Expenditures, and Changes in Fund Balance – Budgets and Actual

TOWN OF HILTON HEAD ISLAND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET (GAAP Basis) AND ACTUAL - GENERAL FUND FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

Schedule 1

Revenues:	Original Budget	Amended Budget	Actual	Variance With Amended Positive (Negative)
Deal and Demonstl Dranauty Taylor	¢ 46.000.400	¢ 40.000 400	¢ 000 500	¢ (45 704 000)
Real and Personal Property Taxes	\$ 16,023,489	\$ 16,023,489	\$ 238,529 752,442	\$ (15,784,960)
Accommodations Tax	4,779,690	4,779,690	753,412	(4,026,278)
Business License and Franchise Fees Permits	11,597,145	11,597,145	559,537	(11,037,608)
State Shared Funds	2,468,323	2,468,323	428,893	(2,039,430)
Grants	915,878 76,111	915,878	220,655	(695,223)
-		76,111	24,357	(51,754)
EMS Revenue	1,838,000	1,838,000	635,659	(1,202,341)
Public Safety Revenue	-	-	1,110	1,110
Miscellaneous Revenue Investment Income	577,672	577,672	81,698	(495,974)
	35,750	35,750	196,780	161,030
Total Revenues	38,312,058	38,312,058	3,140,631	(35,171,427)
Expenditures:				
Current:				
General Government	2,659,924	2,659,924	510,793	2,149,131
Management Services	7,657,752	7,657,752	1,703,098	5,954,654
Community Services	11,507,536	11,465,536	2,212,237	9,253,299
Public Safety	21,055,008	21,055,008	4,622,791	16,432,217
Non-Departmental	5,741,584	5,783,584	1,475,446	4,308,138
Capital Outlay	-	-	-	-
Total Expenditures	48,621,804	48,621,804	10,524,366	38,097,438
(Deficiency) Excess of revenues				
over (under) expenditures	(10,309,746)	(10,309,746)	(7,383,735)	2,926,011
Other Financing Sources (Uses)				
Transfers In	10,309,746	10,309,746	2,401,884	(7,907,862)
Transfers Out	10,303,740	10,009,740	2,401,004	(7,307,002)
Sale of Equipment		_	330	330
Total Other Financing Sources (Uses)	10,309,746	10,309,746	2,402,214	(7,907,532)
Total Other Financing Sources (Uses)	10,309,740	10,309,740	2,402,214	(7,907,532)
Net change in Fund Balance	-	-	(4,981,521)	(4,981,521)
Fund balance - Beginning of Year	29,062,865	29,062,865	29,062,865	
Fund balance - End of Year	\$ 29,062,865	\$ 29,062,865	\$ 24,081,344	\$ (4,981,521)

TOWN OF HILTON HEAD ISLAND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET (GAAP Basis) AND ACTUAL DEBT SERVICE FUND FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

Schedule 2

	Original Budget			Amended Budget		Actual	Variance With Amended Positive (Negative)		
<u>Revenues:</u> Real and Personal Property Taxes	\$	5,402,336	\$	5,402,336	\$	79,264	\$	(5,323,072)	
Investment Income	Ψ	12,000	Ψ	12,000	Ψ	71,336	Ψ	59,336	
Total Revenues		5,414,336		5,414,336		150,600		(5,263,736)	
Expenditures:									
Administrative Other Charges		30,000		30,000		8,700		21,300	
Cost of Issue		-		-		-		-	
Debt Service:									
Principal		16,055,000		16,055,000		3,005,000		13,050,000	
Interest		3,289,081		3,289,081		1,354,071		1,935,010	
Total Expenditures		19,374,081		19,374,081		4,367,771		15,006,310	
Excess (Deficiency) of Revenues									
Over (Under) Expenditures		(13,959,745)		(13,959,745)		(4,217,171)		9,742,574	
Other Financing Sources(Uses)									
Transfers In(Out):									
Beach Preservation Fees		3,952,375		3,952,375		3,516,250		(436,125)	
Hospitality Tax		1,444,691		1,444,691		0		-	
Real Estate Transfer Fees		1,097,350		1,097,350		-		(1,097,350)	
Lease Revenue		-		-		-		-	
TIF taxes		3,927,564		3,927,564		-		-	
Disaster Funds		3,537,765		3,537,765		36,383		(3,501,383)	
Bonds Issued Bond Premiums		-		-		-		-	
Payments to Escrow Agent		-		-		-		-	
Total Other Financing Sources(Uses)		13,959,745		13,959,745		3,552,633		(5,034,858)	
Net Change in Fund Balance		-		-		(664,538)		4,707,717	
Fund Balance - beginning		11,239,657		11,239,657		11,239,657			
Fund Balance - ending	\$	11,239,657	\$	11,239,657	\$	10,575,119	\$	4,707,717	

TOWN OF HILTON HEAD ISLAND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE BUDGET (GAAP Basis) AND ACTUAL CAPITAL PROJECTS FUND FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

Schedule 3

	Original Budget	Amended Budget	Actual	Variance With Amended Positive (Negative)
Revenues:	* • • • • • • • • • • • • • • • • • • •	A A FA A A A	• • • • • • • • • •	() () () () () () () () () () () () () ()
Grants	\$ 3,530,000	\$ 3,530,000	\$ 17,443	\$ (3,512,557)
Other Revenue	-	-	900	900
Sunday Permit Fees	400,000	400,000	-	(400,000)
Impact Fees	1,150,000	1,150,000	50,258	(1,099,742)
Investment Income	-	-	58,477	58,477
Total Revenues	5,080,000	5,080,000	127,078	(4,952,922)
Expenditures:				
Park Development:	13,795,235	13,795,235	78,879	13,716,356
Land Acquisition:	300,000	300,000	-	300,000
Beach Maintenance:	2,850,000	2,850,000	6,487	2,843,513
Facilities Improvements:	13,639,595	13,639,595	331,241	13,308,354
Roadway Improvements:	8,153,842	8,153,842	42,117	8,111,725
Stormwater Projects	830,000	830,000	23,711	806,289
Pathway Improvements:	4,724,000	4,724,000	78,691	4,645,309
Housing	1,379,261	1,379,261	-	1,379,261
Total Capital Outlay/Community Services	45,671,933	45,671,933	561,126	45,110,807
Total Expenditures	45,671,933	45,671,933	561,126	45,110,807
Excess of Revenues Over (Under) Expenditures	(40,591,933)	(40,591,933)	(434,048)	40,157,885
Other Financing Sources (Uses):				
Transfers In:	39,956,172	39,956,172	833,755	(39,122,417)
Total Other Financing Sources (Uses)	39,956,172	39,956,172	833,755	(39,122,417)
Net change in fund balance	(635,761)	(635,761)	399,707	1,035,468
Fund Balance - beginning	8,796,482	8,796,482	8,796,482	
Fund Balance - ending	\$ 8,160,721	\$ 8,160,721	\$ 9,196,189	\$ 1,035,468

TOWN OF HILTON HEAD ISLAND SCHEDULE OF REVENUES, EXPENDITURES AND CHANGES IN NET POSITION BUDGET (GAAP Basis) AND ACTUAL PROPRIETARY FUND FISCAL YEAR 2023 - THROUGH SEPTEMBER (3RD PERIOD)

Schedule 4

	Original Budget	Amended Budget	Actual	Variance With Amended Positive (Negative)		
OPERATING REVENUES	* 5 0 1 1 0 0 0	A E A A A A A A A A A A	A 00.400	• (5 0 1 1 0 0 7)		
Stormwater Utility Fees	\$ 5,044,000	\$ 5,044,000	\$ 29,193	\$ (5,014,807)		
TOTAL OPERATING REVENUES	5,044,000	5,044,000	29,193	(5,014,807)		
OPERATING EXPENSES						
Planned Unit Developments:	350,000	350,000	6,254	343,746		
Non-Planned Unit Developments:	-	-	19,552	(19,552)		
Other Non-classified expenses:	2,100,000	2,100,000	-	2,100,000		
Other Operating Expenses:	2,221,947	2,221,947	442,174	1,779,773		
TOTAL OPERATING EXPENSES	4,671,947	4,671,947	467,980	4,203,967		
OPERATING INCOME	372,053	372,053	(438,787)	(810,840)		
NON-OPERATING INCOME (EXPENSES)						
Investment Income	20,000	20,000	19,835	(165)		
Administrative	(30,000)	(30,000)	-	30,000		
Loss on Refunding	(91,532)	(91,532)	-	91,532		
Interest Expense	(84,817)	(84,817)	(42,408)	42,409		
Debt Issue Cost			-			
TOTAL NON-OPERATING INCOME (EXPENSES)	(186,349)	(186,349)	(22,573)	163,776		
Income (Loss) Before Transfers/Bond Proceeds	185,704	185,704	(461,360)	(647,064)		
Bond Proceeds	-	-	-	-		
Transfers Out	(955,000)	(955,000)	(31,250)	923,750		
NET CHANGE IN FUND NET POSITION	(769,296)	(769,296)	(492,610)	276,686		
Net Position - Beginning	10,540,740	10,540,740	10,540,740			
Net Position - Ending	\$ 9,771,444	\$ 9,771,444	\$ 10,048,130	\$ 276,686		

A - The Town does not budget for the amortization of loss on refunding.

B - Because the Stormwater Utility Fund is a proprietary fund, principal payments are recorded directly as debt reductions on the balance sheet - rather than pass through the debt service fund.