

## MEMORANDUM

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: December 21, 2021

RE: **FY 2022 Financial Statements – Through November 2021 (5th Period)**

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### General Overview

The initial months of each fiscal year are traditionally low collections on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm during the early months of the fiscal year and our actual results were as expected for this time of year.

**COVID-19** is still a concern, and we will continue to monitor the impact to our financials. YTD Real estate-related and Tourism-driven revenues have continued their strength and increased compared to last year. FY22 is starting off with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits continue their high levels of activity and are 6% higher than last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$2,965,710 is down (1%) from last YTD while Permit Revenues are 36% higher than last year.

	<u>RET</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	2,991,349			626,274			3,617,623		
FY 2022	2,965,710	(25,639)	-1%	853,116	226,842	36%	3,818,826	201,203	6%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 35% higher than last fiscal year. We expect some moderation as the year progresses. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	6,393,682			2,599,508			8,993,190		
FY 2022	8,706,123	2,312,441	36%	3,417,805	818,297	31%	12,123,928	3,130,738	35%

## **General Fund Summary**

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June.

Through November, the Town's General Fund revenues and transfers in total \$11,585,333 or 26% of budget, which compares to \$9,618,388 or 22% of budget for last year. This is an increase of \$1,966,945 compared to the prior year. Approximately \$363,618 of the increase is due to business license revenue and \$770,814 is due to local accommodations tax. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. We expect that some of these increases will level out as the year progresses. However, we will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures and transfers in-to-date are \$15,558,001 or 35% of budget. Current fiscal year to date expenditures is \$557,187 or 4% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year.

The fiscal year-to-date deficit in the General Fund is presented at (\$3,972,668), which is \$1,409,758 better than last year's deficit of (\$5,382,426).

## **Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of November, \$4,381,621 or 23% of the current year's obligations, have come due and been paid.

**Capital Projects Fund**

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Computer Equipment	\$	123,620
Island Recreation Center - Capital	\$	216,648
US 278 Gateway Corridor Planning	\$	70,558
Shelter Cove Pathway & Parking	\$	277,744
Beach Management & Monitoring	\$	104,015

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2022</b>
	<b>Actual</b>
Revenues	161,760
Transfers In	4,806,091
Capital Outlays	(1,323,786)
Transfers Out	-
Net Change in Fund Balance	<u>\$ 3,644,065</u>

**Other Revenues**

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2022	FY 2021	\$	%	Variance
	actual	actual	variance	variance	Code
State accommodations tax	\$ 5,082,956	\$ 3,655,462	\$ 1,427,494	39%	
Tax increment financing	67,087	65,115	1,972	3%	B
Real estate transfer fees	2,965,710	2,991,349	(25,639)	-1%	A
Beach preservation fees	5,804,082	4,262,455	1,541,627	36%	A
Hospitality tax	3,417,805	2,599,508	818,297	31%	A
Road Usage Fees	319,483	358,088	(38,605)	-11%	D
Electric franchise fee	1,055,299	1,111,149	(55,850)	-5%	C
	<u>\$ 18,712,422</u>	<u>\$ 15,043,126</u>	<u>\$ 3,669,296</u>	<u>24%</u>	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1,2021, The Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

### **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$67,442 for Capital Outlays, \$50,229 for Debt Service, and \$673,074 for operations. The current YTD results reflect transfers of \$2,153,583, one of which is a transfer of \$2,089,000 to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

### **Fund Balances**

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$3,196,857 for governmental funds and a decrease of (\$2,878,320) for the Stormwater Utility Fund. These compare to last year's amounts of (\$10,390,935) for governmental funds and (\$1,504,155) for the Stormwater Fund. These results are expected.

# **Consolidated Statement All Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED**  
**GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES**  
**FISCAL YEAR 2022 - THROUGH NOVEMBER (5th PERIOD)**

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 538,695	\$ 67,087	\$ 180,129	\$ -	\$ 785,911	\$ -
Business Licenses	1,920,326	-	-	-	1,920,326	-
Franchise Fees	455,940	-	-	-	455,940	-
Permits	853,116	-	-	-	853,116	-
State Shared Funds	210,148	-	-	24,200	234,348	-
Public Safety	750	-	-	-	750	-
Grant Revenue	-	127,795	-	-	127,795	-
EMS Revenue	838,268	-	-	-	838,268	-
Beach Fees	96,824	-	-	-	96,824	-
Road Usage Fees	-	319,483	-	-	319,483	-
Accommodations Tax	2,902,041	5,082,956	-	-	7,984,997	-
Hospitality Tax	-	3,417,805	-	-	3,417,805	-
Lease	-	-	-	16,774	16,774	-
Impact Fees	-	-	-	117,358	117,358	-
Real Estate Transfer Fees	-	2,965,710	-	-	2,965,710	-
Beach Preservation Fees	-	5,804,082	-	-	5,804,082	-
Electric Franchise Fees	-	1,055,299	-	-	1,055,299	-
Stormwater Utility Fees	-	-	-	-	-	65,462
Miscellaneous Revenue	46,177	-	-	-	46,177	-
Disaster Fund Transfer In	-	-	70,332	-	70,332	-
Investment Income	5,740	25,243	4,468	3,428	38,879	546
<b>Total Revenues</b>	<b>7,868,025</b>	<b>18,865,460</b>	<b>254,929</b>	<b>161,760</b>	<b>27,150,174</b>	<b>66,008</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	140,407	-	-	-	140,407	-
Town Manager	476,818	-	-	-	476,818	-
	617,225	-	-	-	617,225	-
<b>Administration</b>						
Administration/Legal	1,804,478	29,659	11,450	-	1,845,587	11,746
Finance	726,270	-	-	-	726,270	-
	2,530,748	29,659	11,450	-	2,571,857	11,746
<b>Community Services</b>						
Community Development	1,091,236	11,515	-	-	1,102,751	-
Public Projects and Facilities	2,189,861	-	-	-	2,189,861	661,328
	3,281,097	11,515	-	-	3,292,612	661,328
<b>Public Safety</b>						
Sheriff/Shore Svcs	1,040,985	-	-	-	1,040,985	-
Fire & Rescue	5,927,366	41,957	-	-	5,969,323	-
	6,968,351	41,957	-	-	7,010,308	-
<b>Townwide</b>						
Grants	-	2,209,160	-	-	2,209,160	-
Capital Outlay/Projects	-	120,383	-	1,323,786	1,444,169	67,442
Debt Service	-	-	6,925,989	-	6,925,989	50,229
<b>Total expenditures</b>	<b>15,433,001</b>	<b>2,412,674</b>	<b>6,937,439</b>	<b>1,323,786</b>	<b>26,106,900</b>	<b>790,745</b>
<b>Revenues over (under) expenditures</b>	<b>(7,564,976)</b>	<b>16,452,786</b>	<b>(6,682,510)</b>	<b>(1,162,026)</b>	<b>1,043,274</b>	<b>(724,737)</b>
<b>Other financing sources (uses):</b>						
Transfers In:						
Accommodations Tax - State	762,184	-	-	-	762,184	-
General Fund	-	-	-	125,000	125,000	-
Hospitality Tax	1,758,503	-	185,703	197,037	2,141,243	-
Real Estate Transfer	-	-	965,000	71,522	1,036,522	-
Beach Preservation	826,462	-	3,447,875	230,498	4,504,835	-
Electric Franchise	225,251	-	-	1,607,772	1,833,023	-
Leases	-	-	-	-	-	-
TIF	80,325	-	133,856	199,984	414,165	-
Stormwater	64,583	-	-	2,089,000	2,153,583	-
Road Usage Fee	-	-	-	285,278	285,278	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(3,652,725)	-	-	(3,652,725)	(64,583)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(4,732,434)	-	-	(4,732,434)	-
Capital Projects	(125,000)	(2,592,091)	-	-	(2,717,091)	(2,089,000)
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	-	-	-	-
Deposit to Refunding Escrow	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>3,592,308</b>	<b>(10,977,250)</b>	<b>4,732,434</b>	<b>4,806,091</b>	<b>2,153,583</b>	<b>(2,153,583)</b>
<b>Net change in fund balance</b>	<b>(3,972,668)</b>	<b>5,475,536</b>	<b>(1,950,076)</b>	<b>3,644,065</b>	<b>3,196,857</b>	<b>(2,878,320)</b>
<b>Fund balance - beginning</b>	<b>25,676,018</b>	<b>67,082,969</b>	<b>11,095,631</b>	<b>7,774,484</b>	<b>111,629,102</b>	<b>10,038,823</b>
<b>Fund balance - ending</b>	<b>\$ 21,703,350</b>	<b>\$ 72,558,505</b>	<b>\$ 9,145,555</b>	<b>\$ 11,418,549</b>	<b>\$ 114,825,959</b>	<b>\$ 7,160,503</b>

# **Budget versus Actual Report General Fund**

TOWN OF HILTON HEAD ISLAND  
GENERAL FUND-UNAUDITED  
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
FISCAL YEAR 2022 - THROUGH NOVEMBER (5th PERIOD)  
PERCENT OF YEAR LAPSED 42%

5.00

	FY 2022					FY 2021		FY 2022 vs FY 2021		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET		Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>										
Real and Personal Property Taxes	\$ 15,759,897	\$ 538,695	\$ (15,221,202)	3%	\$ 413,658	\$ 125,037	30%	CL		
Business Licenses	9,482,051	1,920,326	(7,561,725)	20%	1,556,708	363,618	23%	A		
Franchise Fees - Cable	952,932	455,940	(496,992)	48%	300,181	155,759	52%			
Franchise Fees - Beach	42,420	-	(42,420)	0%	-	-	-			
Permits	1,659,323	853,116	(806,207)	51%	626,274	226,842	36%	CL		
State Shared Funds	888,392	210,148	(678,244)	24%	219,900	(9,752)	-4%			
Public Safety	-	750	750	0%	-	750	-			
EMS	1,707,823	838,268	(869,555)	49%	759,804	78,464	10%			
Beach Fees	278,658	96,824	(181,834)	35%	113,443	(16,619)	-15%			
Accommodations Tax - Local	3,988,163	2,902,041	(1,086,122)	73%	2,131,227	770,814	36%	B		
Miscellaneous Revenue	407,490	46,177	(361,313)	11%	150,204	(104,027)	-69%			
Investment Income	30,000	5,740	(24,260)	19%	16,349	(10,609)	-65%	CL		
<b>Subtotal</b>	<b>35,197,149</b>	<b>7,868,025</b>	<b>(27,329,124)</b>	<b>22%</b>	<b>6,287,748</b>	<b>1,580,277</b>	<b>25%</b>			
<b>Transfers In:</b>										
Accommodations Tax - State	1,695,211	762,184	(933,027)	45%	767,748	(5,564)	-1%			
Hospitality Tax	4,220,406	1,758,503	(2,461,903)	42%	1,591,444	167,059	10%	B		
Beach Preservation Fees	1,983,508	826,462	(1,157,046)	42%	624,272	202,190	32%	B		
TIF Tax	192,780	80,325	(112,455)	42%	76,500	3,825	5%			
Stormwater Utility	155,000	64,583	(90,417)	42%	62,500	2,083	3%			
Capital Projects	-	-	-	0%	-	-	-			
Electric Franchise Fees	540,603	225,251	(315,352)	42%	208,176	17,075	8%			
<b>Total Revenues &amp; Transfers In</b>	<b>43,984,657</b>	<b>11,585,333</b>	<b>(32,399,324)</b>	<b>26%</b>	<b>9,618,388</b>	<b>1,966,945</b>	<b>20%</b>			
<b>Expenditures:</b>										
<b>Town Council</b>										
Personnel	167,742	51,977	(115,765)	31%	48,447	3,530	7%			
Operating	303,500	88,430	(215,070)	29%	170,500	(82,070)	-48%			
	471,242	140,407	(330,835)	30%	218,947	(78,540)	-36%			
<b>Town Manager</b>										
Personnel	1,239,806	457,087	(782,719)	37%	273,645	183,442	67%			
Operating	46,500	19,731	(26,769)	42%	2,382	17,349	728%			
	1,286,306	476,818	(809,488)	37%	276,027	200,791	73%			
<b>Administration/Legal</b>										
Personnel	3,146,481	1,060,854	(2,085,627)	34%	920,304	140,550	15%			
Operating	2,506,281	743,624	(1,762,657)	30%	670,859	72,765	11%			
	5,652,762	1,804,478	(3,848,284)	32%	1,591,163	213,315	13%			
<b>Finance</b>										
Personnel	1,759,046	652,993	(1,106,053)	37%	673,211	(20,218)	-3%			
Operating	157,130	73,277	(83,853)	47%	94,523	(21,246)	-22%			
	1,916,176	726,270	(1,189,906)	38%	767,734	(41,464)	-5%			
<b>Community Development</b>										
Personnel	3,293,074	1,063,311	(2,229,763)	32%	1,260,675	(197,364)	-16%			
Operating	309,591	27,925	(281,666)	9%	38,265	(10,340)	-27%			
	3,602,665	1,091,236	(2,511,429)	30%	1,298,940	(207,704)	-16%			
<b>Public Projects and Facilities</b>										
Personnel	2,032,425	647,758	(1,384,667)	32%	736,832	(89,074)	-12%			
Operating	5,295,005	1,542,103	(3,752,902)	29%	923,122	618,981	67%	D		
	7,327,430	2,189,861	(5,137,569)	30%	1,659,954	529,907	32%			
<b>Sheriff/Beach Services</b>										
	2,498,430	1,040,985	(1,457,445)	42%	1,195,923	(154,938)	-13%			
<b>Fire Rescue</b>										
Personnel	15,260,356	5,610,509	(9,649,847)	37%	5,491,429	119,080	2%			
Operating	1,264,360	316,857	(947,503)	25%	338,410	(21,553)	-6%			
Capital	-	-	-	0%	-	-	-			
	16,524,716	5,927,366	(10,597,350)	36%	5,829,839	97,527	2%			
<b>Townwide</b>										
	4,674,886	2,035,580	(2,639,306)	44%	2,162,287	(126,707)	-6%			
<b>Transfers Out:</b>										
GF Fund Fund Balance	125,000	-	(125,000)	0%	-	-	-			
Capital Projects	125,000	125,000	-	100%	-	125,000	-			
<b>Total Expenditures &amp; Transfers Out</b>	<b>44,204,613</b>	<b>15,558,001</b>	<b>(28,646,612)</b>	<b>35%</b>	<b>15,000,814</b>	<b>557,187</b>	<b>4%</b>			
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(219,956)</b>	<b>(3,972,668)</b>	<b>(3,752,712)</b>		<b>(5,382,426)</b>	<b>1,409,758</b>				

See next page for variance explanations.



**Variance Explanations:**

**CL - Variance addressed in Financial Statement Memorandum.**

**A - Increase in Business License revenues due to an increase in the distribution of State business license revenues and local collection efforts.**

**B - Tourism-driven revenue which is comprised of local ATAX, Hospitality Tax and Beach Preservation Fees increased a total of \$1,140,063 or 26% compared to FY21.**

**C - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 0.17% at 11/30/2020 to 0.11% at 11/30/2021.**

**D - Variance due to an increase in landscape and repair & maintenance expenses in FY22.**

# **Special Revenue Funds**

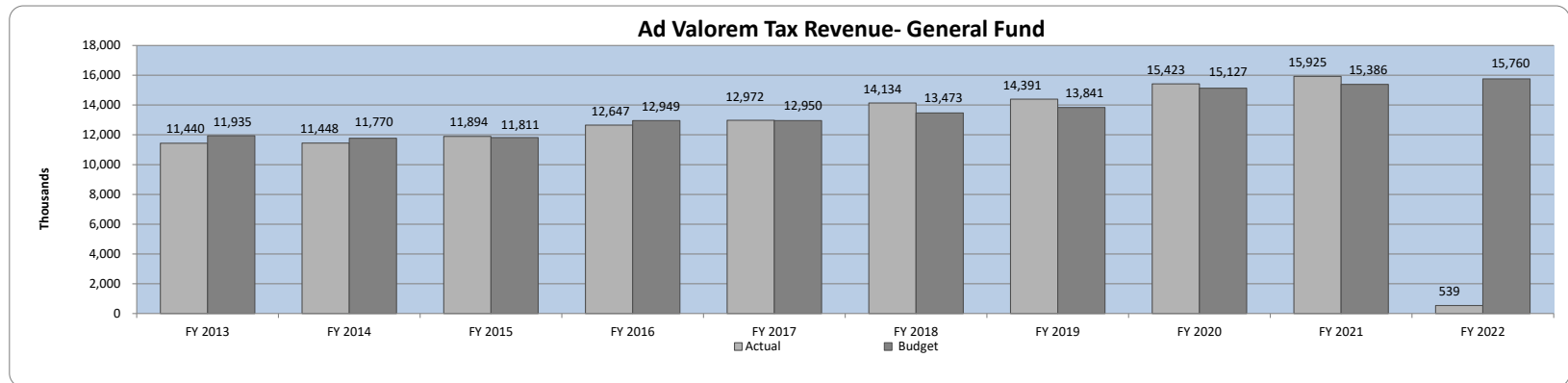
**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2022 - THROUGH NOVEMBER (5th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 67,087	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 67,087
Road Usage Fees	-	319,483	-	-	-	-	-	319,483
Accommodations Tax-State	-	-	5,082,956	-	-	-	-	5,082,956
Hospitality Tax	-	-	-	-	3,417,805	-	-	3,417,805
Real Estate Transfer Fees	-	-	-	2,965,710	-	-	-	2,965,710
Beach Preservation Fees	-	-	-	-	-	5,804,082	-	5,804,082
Electric Franchise Fees	-	-	-	-	-	-	1,055,299	1,055,299
Grant Revenue	-	-	-	-	-	-	127,795	127,795
Investment Income	1,436	943	2,514	5,076	4,767	6,607	3,900	25,243
<b>Total Revenues</b>	<b>68,523</b>	<b>320,426</b>	<b>5,085,470</b>	<b>2,970,786</b>	<b>3,422,572</b>	<b>5,810,689</b>	<b>1,186,994</b>	<b>18,865,460</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	29,659	-	-	-	29,659
Finance	-	-	-	-	-	-	-	-
	-	-	-	29,659	-	-	-	29,659
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	11,515	11,515
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	11,515	11,515
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	41,957	41,957
	-	-	-	-	-	-	41,957	41,957
<b>Grants</b>								
	-	-	2,115,231	-	-	23,030	70,899	2,209,160
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	120,383	120,383
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>2,115,231</b>	<b>29,659</b>	<b>-</b>	<b>23,030</b>	<b>244,754</b>	<b>2,412,674</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>68,523</b>	<b>320,426</b>	<b>2,970,239</b>	<b>2,941,127</b>	<b>3,422,572</b>	<b>5,787,659</b>	<b>942,240</b>	<b>16,452,786</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(80,325)	-	(762,184)	-	(1,758,503)	(826,462)	(225,251)	(3,652,725)
Debt Service Fund	(133,856)	-	-	(965,000)	(185,703)	(3,447,875)	-	(4,732,434)
Capital Projects Fund	(199,984)	(285,278)	-	(71,522)	(197,037)	(230,498)	(1,607,772)	(2,592,091)
<b>Transfers In:</b>								
Other Funds	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(414,165)</b>	<b>(285,278)</b>	<b>(762,184)</b>	<b>(1,036,522)</b>	<b>(2,141,243)</b>	<b>(4,504,835)</b>	<b>(1,833,023)</b>	<b>(10,977,250)</b>
<b>Net change in fund balance</b>	<b>(345,642)</b>	<b>35,148</b>	<b>2,208,055</b>	<b>1,904,605</b>	<b>1,281,329</b>	<b>1,282,824</b>	<b>(890,783)</b>	<b>5,475,536</b>
<b>Fund balance - beginning</b>	<b>3,967,581</b>	<b>3,611,639</b>	<b>7,015,839</b>	<b>10,975,937</b>	<b>11,988,636</b>	<b>18,617,748</b>	<b>10,905,589</b>	<b>67,082,969</b>
<b>Fund balance - ending</b>	<b>\$ 3,621,939</b>	<b>\$ 3,646,787</b>	<b>\$ 9,223,894</b>	<b>\$ 12,880,542</b>	<b>\$ 13,269,965</b>	<b>\$ 19,900,572</b>	<b>\$ 10,014,806</b>	<b>\$ 72,558,505</b>

# **Revenue Analysis General Fund**

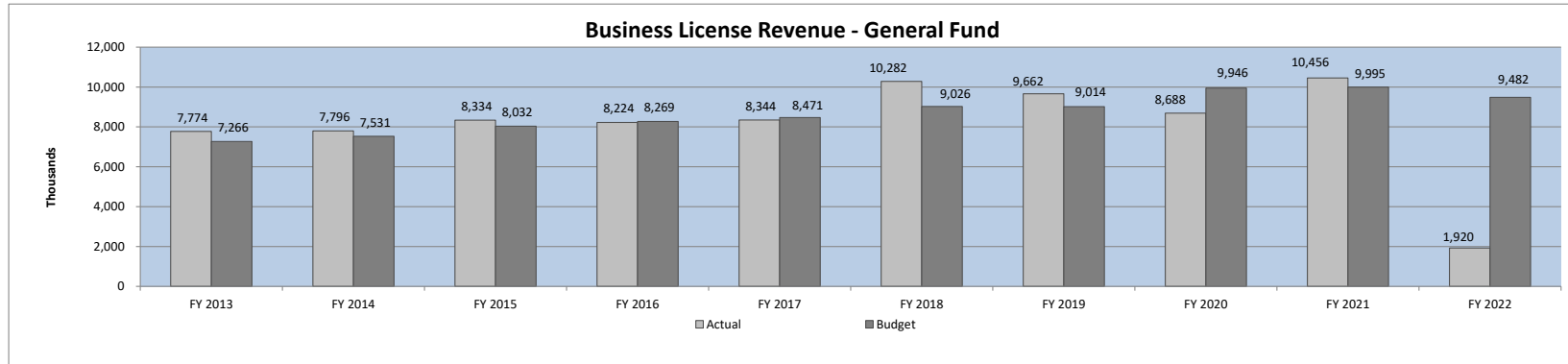
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	26,703	134,190	<b>160,893</b>	1,884	262,845	2,371,616	<b>2,636,345</b>	7,713,999	159,541	167,078	<b>8,040,618</b>	181,678	196,830	223,929	<b>602,437</b>	<b>11,440,293</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2014</b>	46,769	52,495	68,068	<b>167,332</b>	1,928	275,948	2,526,723	<b>2,804,599</b>	7,352,542	410,179	117,378	<b>7,880,099</b>	165,921	97,846	331,756	<b>595,523</b>	<b>11,447,553</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>24%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	38,766	40,487	78,203	<b>157,456</b>	1,930	65,991	1,847,436	<b>1,915,357</b>	8,174,584	801,920	407,838	<b>9,384,342</b>	86,866	68,042	282,220	<b>437,128</b>	<b>11,894,283</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	54,378	56,645	44,580	<b>155,603</b>	242,654	1,035,837	-	<b>1,278,491</b>	5,130,332	5,204,417	292,106	<b>10,626,855</b>	63,352	293,179	229,685	<b>586,216</b>	<b>12,647,165</b>
	0%	0%	0%	<b>1%</b>	2%	8%	0%	<b>10%</b>	41%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	45,492	151,125	<b>196,617</b>	96,211	1,256,627	124	<b>1,352,962</b>	5,313,733	5,282,564	(4,529)	<b>10,591,768</b>	257,292	232,513	340,437	<b>830,242</b>	<b>12,971,589</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	50,808	137,351	<b>188,159</b>	72,190	234,127	1,457,685	<b>1,764,002</b>	6,249,336	4,588,002	598,029	<b>11,435,367</b>	170,567	300,738	275,043	<b>746,348</b>	<b>14,133,876</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>12%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	91,400	156,556	<b>247,956</b>	97,341	300,315	1,050,641	<b>1,448,297</b>	6,248,987	5,499,525	239,152	<b>11,987,664</b>	170,573	94,529	441,677	<b>706,779</b>	<b>14,390,696</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	43%	38%	2%	<b>83%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	78,876	117,043	<b>195,919</b>	77,560	219,771	1,076,800	<b>1,374,131</b>	6,888,648	6,055,546	206,862	<b>13,151,056</b>	120,680	82,909	498,528	<b>702,117</b>	<b>15,423,223</b>
	0%	1%	1%	<b>1%</b>	1%	1%	7%	<b>9%</b>	45%	39%	1%	<b>85%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2021</b>	-	129,642	134,157	<b>263,799</b>	78,169	71,690	1,220,574	<b>1,370,433</b>	2,394,688	5,006,290	5,803,142	<b>13,204,120</b>	535,164	63,488	488,351	<b>1,087,003</b>	<b>15,925,355</b>
	0%	1%	1%	<b>2%</b>	0%	0%	8%	<b>9%</b>	15%	31%	36%	<b>83%</b>	3%	0%	3%	<b>7%</b>	<b>100%</b>
<b>2022</b>	-	123,150	130,348	<b>253,498</b>	88,593	196,604	-	<b>285,197</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>538,695</b>
	0%	23%	24%	<b>47%</b>	16%	36%	0%	<b>53%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



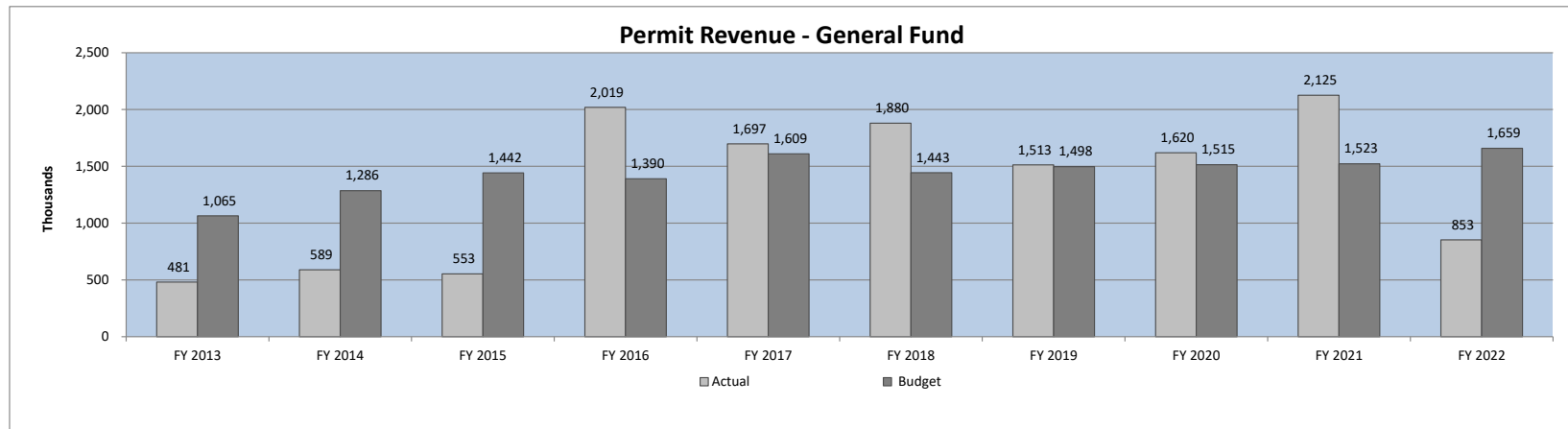
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>
<b>2020</b>	66,795 1%	70,285 1%	28,064 0%	<b>165,144</b> <b>2%</b>	22,083 0%	18,401 0%	56,975 1%	<b>97,459</b> <b>1%</b>	677,419 8%	756,256 9%	806,783 9%	<b>2,240,458</b> <b>26%</b>	690,681 8%	841,272 10%	4,653,455 54%	<b>6,185,408</b> <b>71%</b>	<b>8,688,469</b> <b>100%</b>
<b>2021</b>	24,115 0%	328,495 3%	1,155,774 11%	<b>1,508,384</b> <b>14%</b>	28,558 0%	19,766 0%	20,679 0%	<b>69,003</b> <b>1%</b>	794,863 8%	672,581 6%	1,142,632 11%	<b>2,610,076</b> <b>25%</b>	1,682,248 16%	864,591 8%	3,721,334 36%	<b>6,268,173</b> <b>60%</b>	<b>10,455,636</b> <b>100%</b>
<b>2022</b>	87,288 5%	1,720,313 90%	62,727 3%	<b>1,870,328</b> <b>97%</b>	16,434 1%	33,564 2%	- 0%	<b>49,998</b> <b>3%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>1,920,326</b> <b>100%</b>



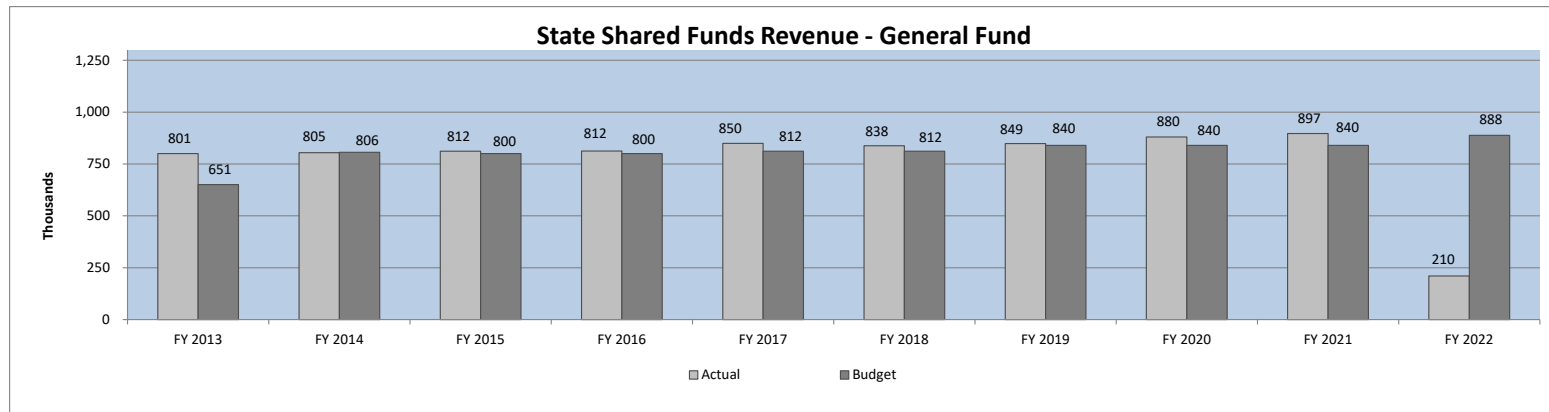
Permit Revenue - General Fund  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	53,762 4%	61,982 5%	80,835 6%	<b>196,579</b> <b>14%</b>	93,771 7%	190,034 14%	154,528 11%	<b>438,333</b> <b>32%</b>	100,033 7%	79,519 6%	105,922 8%	<b>285,474</b> <b>21%</b>	160,723 12%	139,171 10%	147,885 11%	<b>447,779</b> <b>33%</b>	<b>1,368,165</b> <b>100%</b>
<b>2014</b>	89,686 7%	99,858 7%	94,556 7%	<b>284,100</b> <b>21%</b>	108,540 8%	86,657 6%	126,785 9%	<b>321,982</b> <b>23%</b>	118,811 9%	120,791 9%	166,600 12%	<b>406,202</b> <b>30%</b>	95,269 7%	173,872 13%	89,899 7%	<b>359,040</b> <b>26%</b>	<b>1,371,324</b> <b>100%</b>
<b>2015</b>	64,487 5%	98,823 7%	162,089 12%	<b>325,399</b> <b>24%</b>	139,853 10%	79,470 6%	125,358 9%	<b>344,681</b> <b>25%</b>	130,328 10%	97,689 7%	112,305 8%	<b>340,322</b> <b>25%</b>	105,162 8%	100,893 7%	149,288 11%	<b>355,343</b> <b>26%</b>	<b>1,365,745</b> <b>100%</b>
<b>2016</b>	100,767 5%	319,063 16%	101,951 5%	<b>521,781</b> <b>26%</b>	113,000 6%	243,173 12%	96,279 5%	<b>452,452</b> <b>22%</b>	123,260 6%	129,013 6%	304,442 15%	<b>556,715</b> <b>28%</b>	112,799 6%	106,680 5%	268,241 13%	<b>487,720</b> <b>24%</b>	<b>2,018,668</b> <b>100%</b>
<b>2017</b>	84,579 5%	151,705 9%	108,292 6%	<b>344,576</b> <b>20%</b>	105,919 6%	203,734 12%	184,066 11%	<b>493,719</b> <b>29%</b>	160,748 9%	160,575 9%	139,856 8%	<b>461,179</b> <b>27%</b>	141,799 8%	110,359 7%	145,807 9%	<b>397,965</b> <b>23%</b>	<b>1,697,439</b> <b>100%</b>
<b>2018</b>	114,217 6%	150,687 8%	75,196 4%	<b>340,100</b> <b>18%</b>	316,243 17%	185,048 10%	208,245 11%	<b>709,536</b> <b>38%</b>	161,773 9%	147,768 8%	124,883 7%	<b>434,424</b> <b>23%</b>	133,612 7%	125,350 7%	137,208 7%	<b>396,170</b> <b>21%</b>	<b>1,880,230</b> <b>100%</b>
<b>2019</b>	96,100 6%	155,990 10%	157,720 10%	<b>409,810</b> <b>27%</b>	159,615 11%	123,830 8%	97,878 6%	<b>381,323</b> <b>25%</b>	137,075 9%	130,264 9%	164,498 11%	<b>431,837</b> <b>29%</b>	105,075 7%	93,622 6%	91,486 6%	<b>290,183</b> <b>19%</b>	<b>1,513,153</b> <b>100%</b>
<b>2020</b>	93,827 6%	106,015 7%	110,305 7%	<b>310,147</b> <b>19%</b>	165,951 10%	114,083 7%	296,031 18%	<b>576,065</b> <b>36%</b>	151,832 9%	136,774 8%	134,678 8%	<b>423,284</b> <b>26%</b>	98,245 6%	72,272 4%	139,626 9%	<b>310,143</b> <b>19%</b>	<b>1,619,639</b> <b>100%</b>
<b>2021</b>	128,998 6%	124,954 6%	103,872 5%	<b>357,824</b> <b>17%</b>	155,687 7%	112,763 5%	182,480 9%	<b>450,930</b> <b>21%</b>	346,996 16%	151,728 7%	214,465 10%	<b>713,189</b> <b>34%</b>	233,801 11%	237,238 11%	132,400 6%	<b>603,439</b> <b>28%</b>	<b>2,125,382</b> <b>100%</b>
<b>2022</b>	131,777 15%	103,433 12%	230,861 27%	<b>466,071</b> <b>55%</b>	191,337 22%	195,708 23%	- 0%	<b>387,045</b> <b>45%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>853,116</b> <b>100%</b>



**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

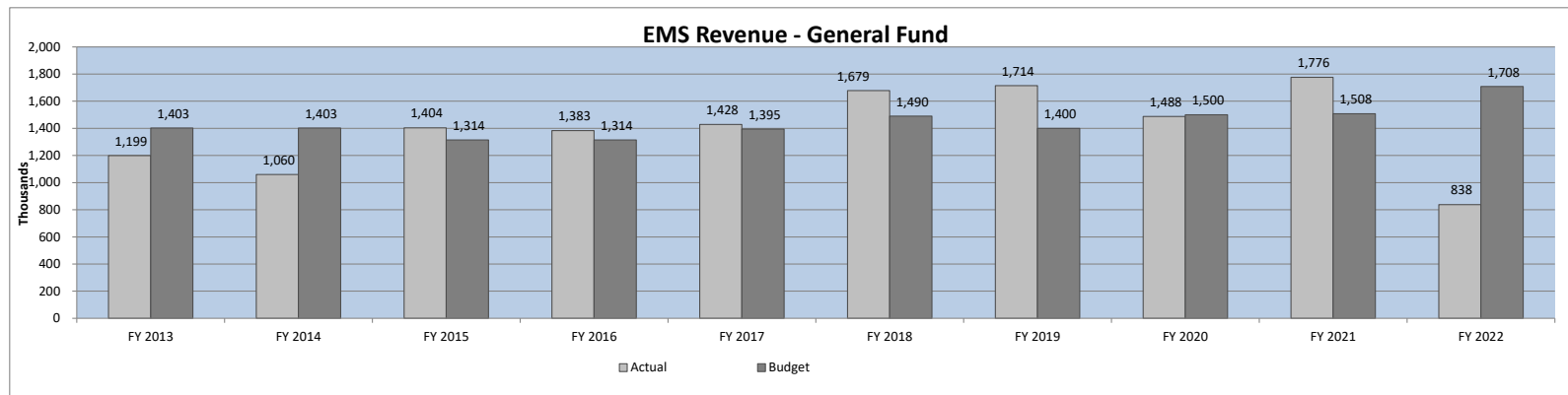
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	219,899	-	220,161	<b>440,060</b>	<b>879,859</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2021</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	219,899	-	237,211	<b>457,110</b>	<b>896,909</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2022</b>	-	-	-	-	-	210,148	-	<b>210,148</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>210,148</b>
	0%	0%	0%	<b>0%</b>	0%	100%	0%	<b>100%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>





**EMS Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

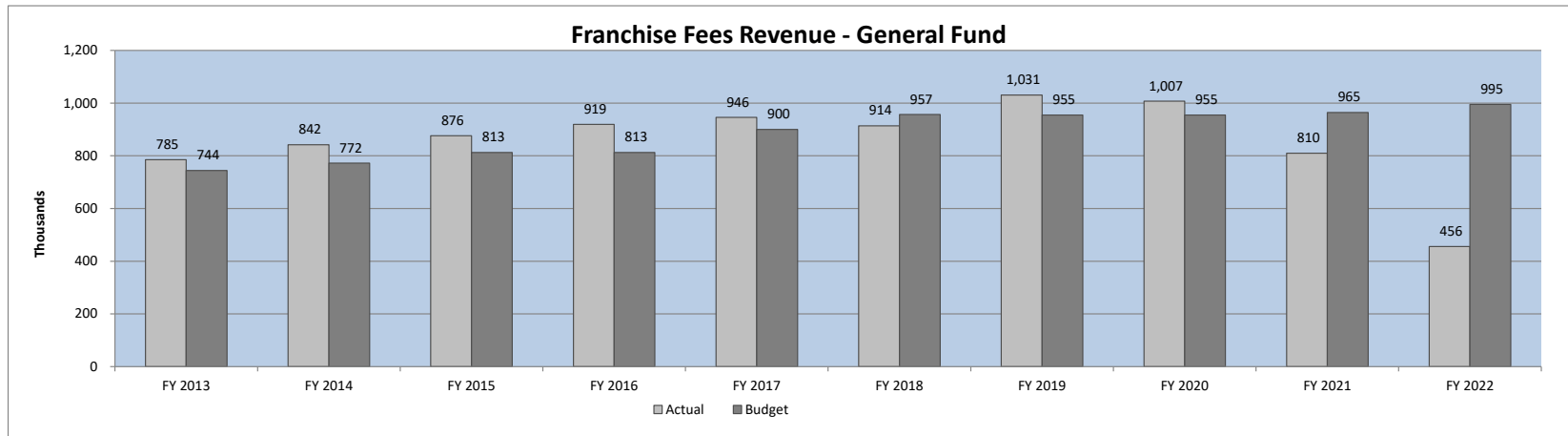
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>
<b>2020</b>	99,463 7%	245,680 17%	73,682 5%	<b>418,825</b> <b>28%</b>	176,650 12%	22,233 1%	151,460 10%	<b>350,343</b> <b>24%</b>	176,688 12%	134,383 9%	164,251 11%	<b>475,322</b> <b>32%</b>	52,089 4%	83,672 6%	107,572 7%	<b>243,333</b> <b>16%</b>	<b>1,487,823</b> <b>100%</b>
<b>2021</b>	191,893 11%	131,658 7%	193,145 11%	<b>516,696</b> <b>29%</b>	107,825 6%	135,283 8%	145,007 8%	<b>388,115</b> <b>22%</b>	115,734 7%	94,393 5%	201,745 11%	<b>411,872</b> <b>23%</b>	173,595 10%	142,518 8%	143,548 8%	<b>459,661</b> <b>26%</b>	<b>1,776,344</b> <b>100%</b>
<b>2022</b>	254,063 30%	188,742 23%	168,576 20%	<b>611,381</b> <b>73%</b>	117,394 14%	109,493 13%	- 0%	<b>226,887</b> <b>27%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	- 0%	<b>838,268</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Franchise Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

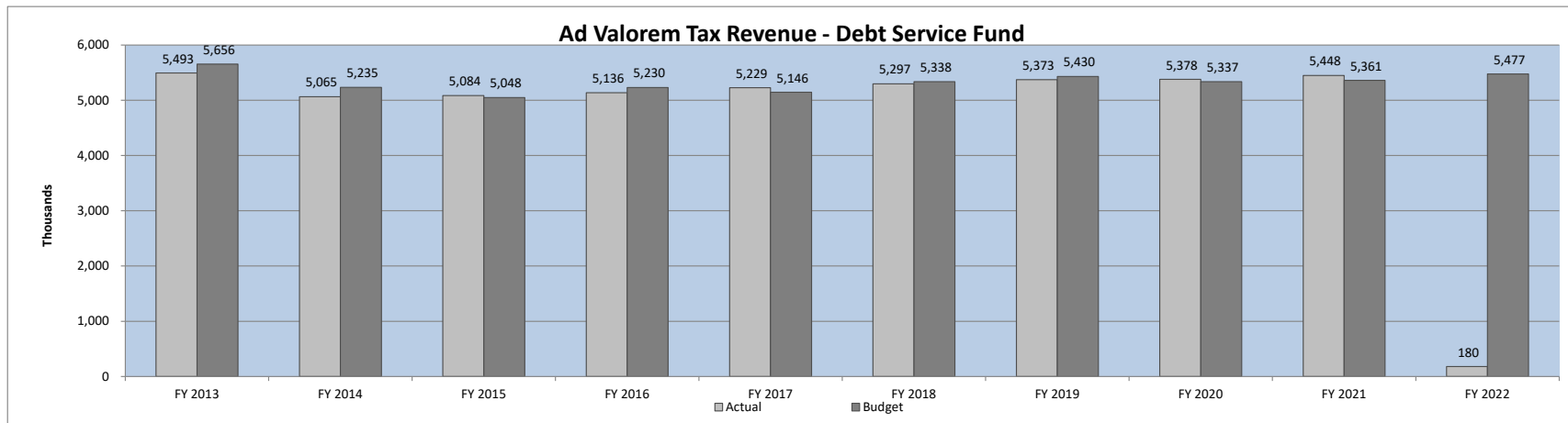
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	-	-	188,486	-	-	<b>188,486</b>	49,841	136,760	-	<b>186,601</b>	73,190	137,008	199,960	<b>410,158</b>	<b>785,245</b>
	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	6%	17%	0%	<b>24%</b>	9%	17%	25%	<b>52%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	202,431	-	-	<b>202,431</b>	81,709	144,947	-	<b>226,656</b>	-	202,178	210,424	<b>412,602</b>	<b>841,689</b>
	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	10%	17%	0%	<b>27%</b>	0%	24%	25%	<b>49%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	57,982	-	149,119	<b>207,101</b>	84,163	143,638	-	<b>227,801</b>	54,808	17,623	368,727	<b>441,158</b>	<b>876,060</b>
	0%	0%	0%	<b>0%</b>	7%	0%	17%	<b>24%</b>	10%	16%	0%	<b>26%</b>	6%	2%	42%	<b>50%</b>	<b>100%</b>
<b>2016</b>	-	-	58,169	<b>58,169</b>	154,990	-	59,431	<b>214,421</b>	186,853	-	-	<b>186,853</b>	227,842	-	231,842	<b>459,684</b>	<b>919,127</b>
	0%	0%	6%	<b>6%</b>	17%	0%	6%	<b>23%</b>	20%	0%	0%	<b>20%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2017</b>	-	-	65,077	<b>65,077</b>	160,710	-	-	<b>160,710</b>	246,983	-	16,616	<b>263,599</b>	214,359	13,770	228,215	<b>456,344</b>	<b>945,730</b>
	0%	0%	7%	<b>7%</b>	17%	0%	0%	<b>17%</b>	26%	0%	2%	<b>28%</b>	23%	1%	24%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	230,906	-	-	<b>230,906</b>	268,780	-	-	<b>268,780</b>	238,111	-	176,104	<b>414,215</b>	<b>913,901</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	29%	0%	0%	<b>29%</b>	26%	0%	19%	<b>45%</b>	<b>100%</b>
<b>2019</b>	-	74,215	-	<b>74,215</b>	244,301	-	-	<b>244,301</b>	293,923	-	-	<b>293,923</b>	243,753	-	174,322	<b>418,075</b>	<b>1,030,514</b>
	0%	7%	0%	<b>7%</b>	24%	0%	0%	<b>24%</b>	29%	0%	0%	<b>29%</b>	24%	0%	17%	<b>41%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	249,382	67,989	-	<b>317,371</b>	285,037	-	-	<b>285,037</b>	242,745	-	161,995	<b>404,740</b>	<b>1,007,148</b>
	0%	0%	0%	<b>0%</b>	25%	7%	0%	<b>32%</b>	28%	0%	0%	<b>28%</b>	24%	0%	16%	<b>40%</b>	<b>100%</b>
<b>2021</b>	70,026	-	-	<b>70,026</b>	230,155	-	-	<b>230,155</b>	248,011	37,108	-	<b>285,119</b>	224,524	-	-	<b>224,524</b>	<b>809,824</b>
	9%	0%	0%	<b>9%</b>	28%	0%	0%	<b>28%</b>	31%	5%	0%	<b>35%</b>	28%	0%	0%	<b>28%</b>	<b>100%</b>
<b>2022</b>	166,043	63,004	-	<b>229,047</b>	226,892	-	-	<b>226,892</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>455,939</b>
	36%	14%	0%	<b>50%</b>	50%	0%	0%	<b>50%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

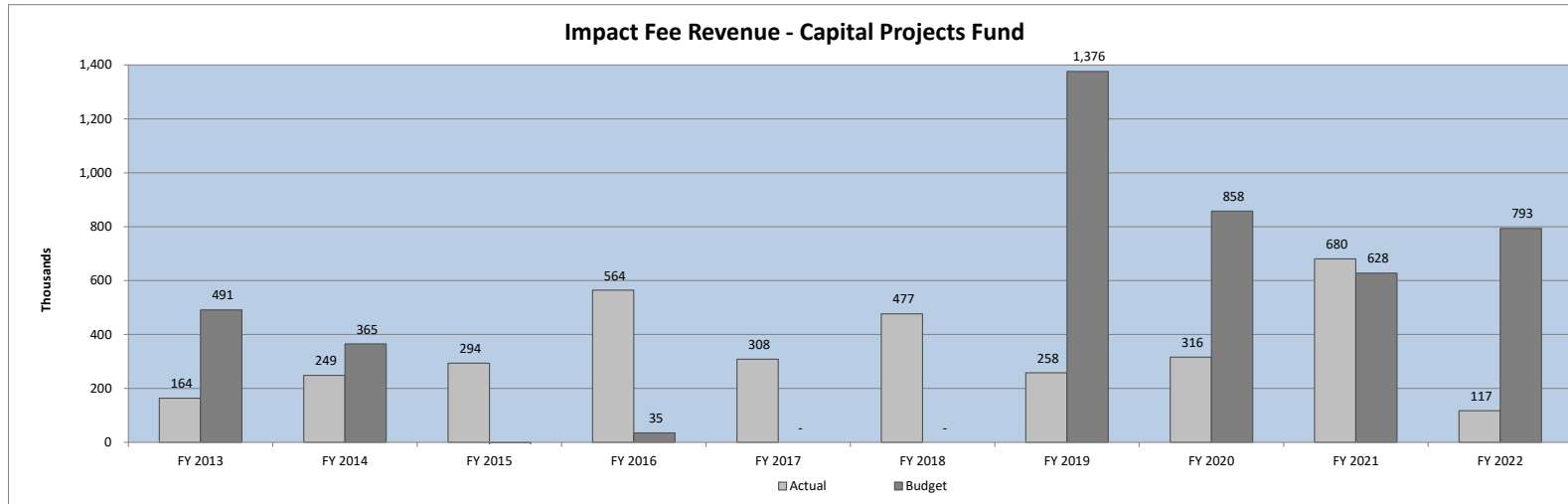
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	29,560	42,774	<b>72,334</b>	28,150	78,443	375,383	<b>481,976</b>	2,400,869	2,109,911	71,418	<b>4,582,198</b>	41,316	28,894	171,754	<b>241,964</b>	<b>5,378,472</b>
	0%	1%	1%	<b>1%</b>	1%	1%	7%	<b>9%</b>	45%	39%	1%	<b>85%</b>	1%	1%	3%	<b>4%</b>	<b>100%</b>
<b>2021</b>	-	45,182	43,146	<b>88,328</b>	27,237	22,600	417,834	<b>467,671</b>	820,093	1,715,899	1,988,268	<b>4,524,260</b>	182,193	21,778	164,207	<b>368,178</b>	<b>5,448,437</b>
	0%	1%	1%	<b>2%</b>	0%	0%	8%	<b>9%</b>	15%	31%	36%	<b>83%</b>	3%	0%	3%	<b>7%</b>	<b>100%</b>
<b>2022</b>	-	41,224	43,218	<b>84,442</b>	29,301	66,386	-	<b>95,687</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>180,129</b>
	0%	23%	24%	<b>47%</b>	16%	37%	0%	<b>53%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Impact Fee Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	10,101 6%	2,886 2%	4,550 3%	<b>17,537</b> <b>11%</b>	20,829 13%	5,961 4%	11,544 7%	<b>38,334</b> <b>23%</b>	14,371 9%	7,105 4%	20,202 12%	<b>41,678</b> <b>25%</b>	15,803 10%	26,666 16%	23,715 14%	<b>66,184</b> <b>40%</b>	<b>163,733</b> <b>100%</b>
<b>2014</b>	32,562 13%	17,316 7%	16,500 7%	<b>66,378</b> <b>27%</b>	21,377 9%	18,759 8%	27,520 11%	<b>67,656</b> <b>27%</b>	21,645 9%	25,974 10%	23,088 9%	<b>70,707</b> <b>28%</b>	11,544 5%	20,897 8%	11,551 5%	<b>43,992</b> <b>18%</b>	<b>248,733</b> <b>100%</b>
<b>2015</b>	12,987 4%	19,754 7%	18,395 6%	<b>51,136</b> <b>17%</b>	39,568 13%	12,560 4%	23,736 8%	<b>75,864</b> <b>26%</b>	59,645 20%	9,912 3%	7,215 2%	<b>76,772</b> <b>26%</b>	18,353 6%	10,326 4%	61,480 21%	<b>90,159</b> <b>31%</b>	<b>293,931</b> <b>100%</b>
<b>2016</b>	16,500 3%	12,820 2%	10,091 2%	<b>39,411</b> <b>7%</b>	13,212 2%	119,181 21%	10,101 2%	<b>142,494</b> <b>25%</b>	12,175 2%	17,316 3%	166,790 30%	<b>196,281</b> <b>35%</b>	10,832 2%	18,631 3%	156,850 28%	<b>186,313</b> <b>33%</b>	<b>564,499</b> <b>100%</b>
<b>2017</b>	16,098 5%	25,022 8%	35,561 12%	<b>76,681</b> <b>25%</b>	1,443 0%	16,098 5%	16,933 5%	<b>34,474</b> <b>11%</b>	22,501 7%	12,581 4%	15,566 5%	<b>50,648</b> <b>16%</b>	80,221 26%	20,431 7%	45,770 15%	<b>146,422</b> <b>48%</b>	<b>308,225</b> <b>100%</b>
<b>2018</b>	55,965 12%	68,409 14%	5,859 1%	<b>130,233</b> <b>27%</b>	37,451 8%	54,948 12%	29,293 6%	<b>121,692</b> <b>26%</b>	21,906 5%	35,890 8%	28,860 6%	<b>86,656</b> <b>18%</b>	61,736 13%	47,497 10%	28,864 6%	<b>138,097</b> <b>29%</b>	<b>476,678</b> <b>100%</b>
<b>2019</b>	38,837 15%	27,505 11%	19,390 8%	<b>85,732</b> <b>33%</b>	18,759 7%	18,353 7%	18,574 7%	<b>55,686</b> <b>22%</b>	18,759 7%	15,286 6%	22,228 9%	<b>56,273</b> <b>22%</b>	19,209 7%	8,883 3%	32,234 12%	<b>60,326</b> <b>23%</b>	<b>258,017</b> <b>100%</b>
<b>2020</b>	24,125 8%	28,904 9%	16,284 5%	<b>69,313</b> <b>22%</b>	28,463 9%	17,047 5%	17,545 6%	<b>63,055</b> <b>20%</b>	27,938 9%	31,126 10%	42,478 13%	<b>101,542</b> <b>32%</b>	32,377 10%	13,231 4%	36,283 11%	<b>81,891</b> <b>26%</b>	<b>315,801</b> <b>100%</b>
<b>2021</b>	39,636 6%	20,977 3%	39,024 6%	<b>99,637</b> <b>15%</b>	32,361 5%	38,137 6%	39,637 6%	<b>110,135</b> <b>16%</b>	257,822 38%	18,574 3%	89,115 13%	<b>365,511</b> <b>54%</b>	36,587 5%	34,632 5%	33,883 5%	<b>105,102</b> <b>15%</b>	<b>680,385</b> <b>100%</b>
<b>2022</b>	31,723 27%	19,032 16%	22,682 19%	<b>73,437</b> <b>63%</b>	28,048 24%	15,873 14%	- 0%	<b>43,921</b> <b>37%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>117,358</b> <b>100%</b>

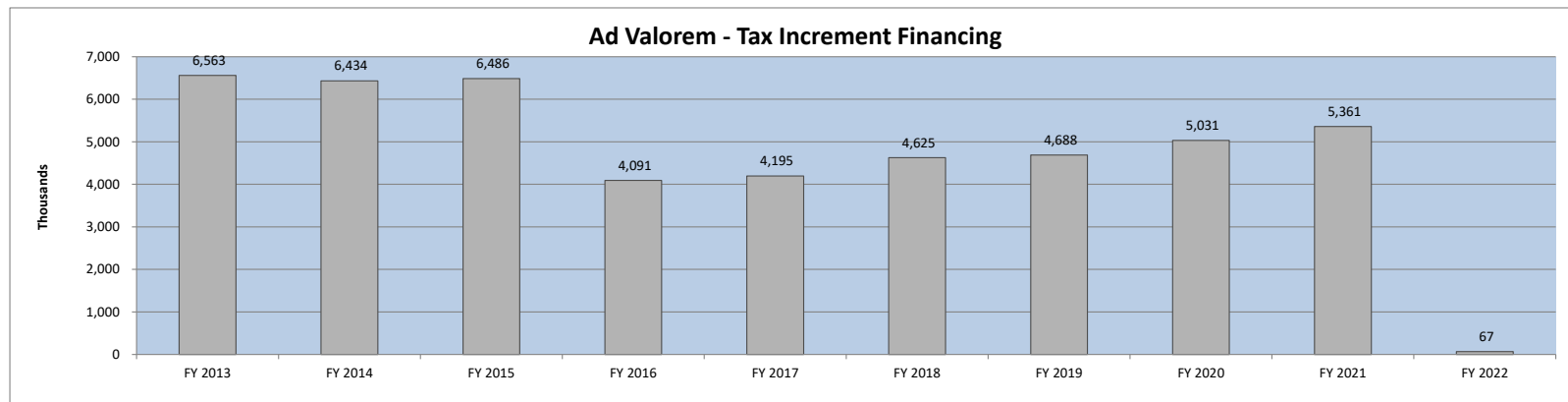


# **Revenue Analysis**

## **Other Governmental Funds**

**Ad Valorem Tax Revenue - Tax Increment Fund  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>
<b>2020</b>	-	15,653	39,962	<b>55,615</b>	4,762	8,438	(10,445)	<b>2,755</b>	2,121,234	2,596,354	96,912	<b>4,814,500</b>	101,299	7,320	49,822	<b>158,441</b>	<b>5,031,311</b>
	0%	0%	1%	<b>1%</b>	0%	0%	0%	<b>0%</b>	42%	52%	2%	<b>96%</b>	2%	0%	1%	<b>3%</b>	<b>100%</b>
<b>2021</b>	-	32,444	14,386	<b>46,830</b>	13,077	5,208	(1,283)	<b>17,002</b>	846,079	2,276,351	1,909,233	<b>5,031,663</b>	203,081	20,529	41,985	<b>265,595</b>	<b>5,361,090</b>
	0%	1%	0%	<b>1%</b>	0%	0%	0%	<b>0%</b>	16%	42%	36%	<b>94%</b>	4%	0%	1%	<b>5%</b>	<b>100%</b>
<b>2022</b>	-	12,040	34,389	<b>46,429</b>	18,394	2,264	-	<b>20,658</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>67,087</b>
	0%	18%	51%	<b>69%</b>	27%	3%	0%	<b>31%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

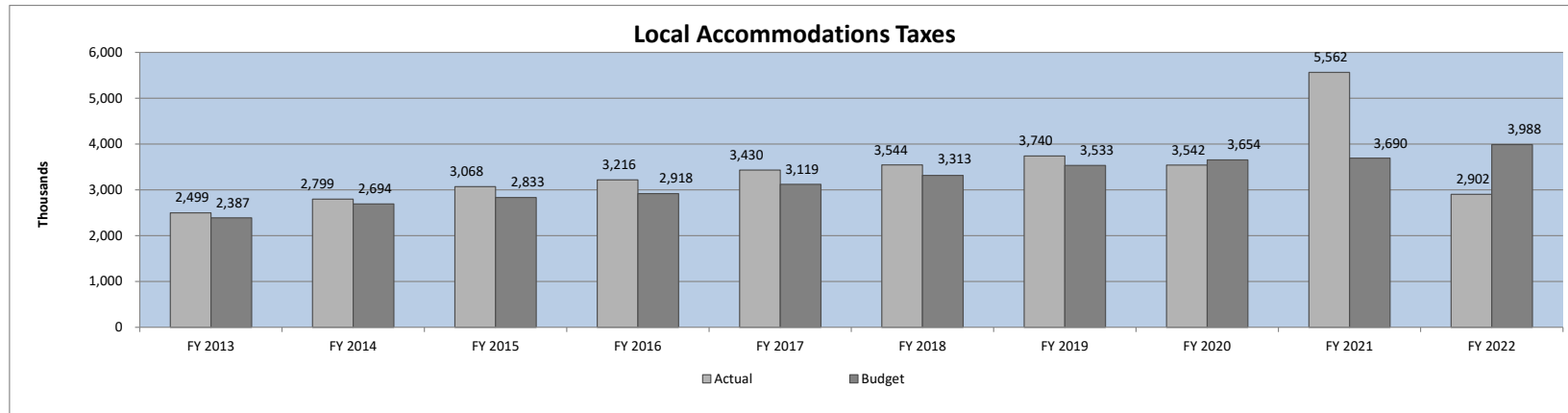


The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.



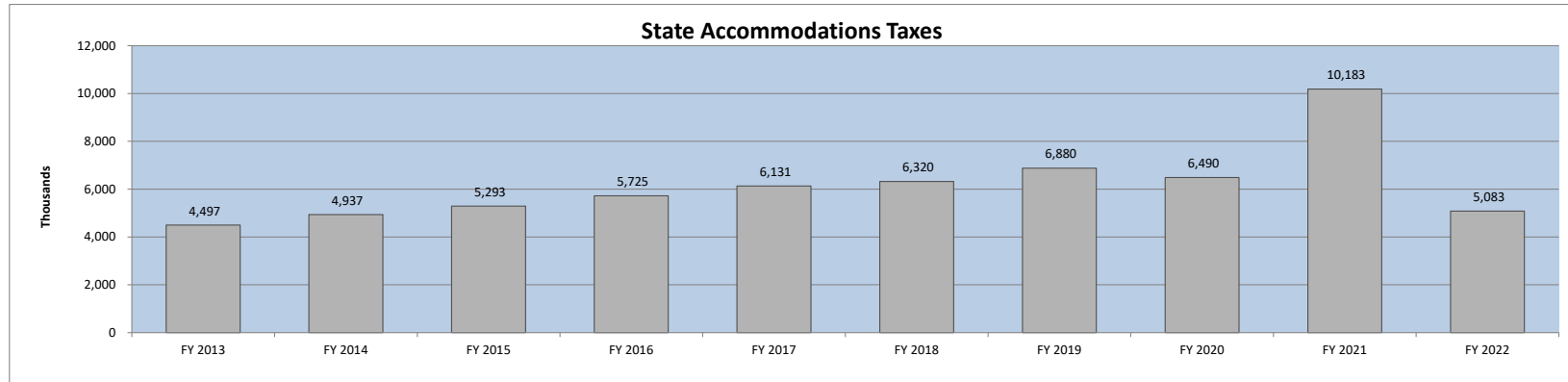
Local ATAX Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> 4%	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> 41%	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> 9%	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> 46%	<b>2,499,067</b> 100%
2014	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> 4%	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> 39%	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> 10%	253,315 9%	38,769 1%	1,027,757 37%	<b>1,319,841</b> 47%	<b>2,798,783</b> 100%
2015	(614) 0%	66,510 2%	88,566 3%	<b>154,462</b> 5%	1,159,004 38%	45,603 1%	18,112 1%	<b>1,222,719</b> 40%	261,750 9%	14,873 0%	14,870 0%	<b>291,493</b> 10%	271,055 9%	50,135 2%	1,078,475 35%	<b>1,399,665</b> 46%	<b>3,068,339</b> 100%
2016	(815) 0%	67,305 2%	56,154 2%	<b>122,644</b> 4%	1,229,155 38%	57,316 2%	23,698 1%	<b>1,310,169</b> 41%	270,942 8%	14,323 0%	26,827 1%	<b>312,092</b> 10%	321,509 10%	60,802 2%	1,088,634 34%	<b>1,470,945</b> 46%	<b>3,215,850</b> 100%
2017	(2) 0%	104,685 3%	75,399 2%	<b>180,082</b> 5%	1,037,898 30%	266,822 8%	22,416 1%	<b>1,327,136</b> 39%	247,350 7%	24,056 1%	28,495 1%	<b>299,901</b> 9%	343,957 10%	64,311 2%	1,214,992 35%	<b>1,623,260</b> 47%	<b>3,430,379</b> 100%
2018	121 0%	81,067 2%	50,523 1%	<b>131,711</b> 4%	1,274,638 36%	60,517 2%	23,190 1%	<b>1,358,345</b> 38%	329,491 9%	17,387 0%	22,406 1%	<b>369,284</b> 10%	373,769 11%	60,383 2%	1,250,418 35%	<b>1,684,570</b> 48%	<b>3,543,910</b> 100%
2019	35 0%	110,663 3%	69,539 2%	<b>180,237</b> 5%	1,281,174 34%	52,300 1%	25,754 1%	<b>1,359,228</b> 36%	336,642 9%	26,974 1%	24,957 1%	<b>388,573</b> 10%	374,977 10%	52,844 1%	1,384,212 37%	<b>1,812,033</b> 48%	<b>3,740,071</b> 100%
2020	12 0%	129,431 4%	89,668 3%	<b>219,111</b> 6%	1,329,949 38%	77,316 2%	55,716 2%	<b>1,462,981</b> 41%	345,905 10%	43,515 1%	40,184 1%	<b>429,604</b> 12%	236,867 7%	84,816 2%	1,108,236 31%	<b>1,429,919</b> 40%	<b>3,541,615</b> 100%
2021	(172) 0%	324,378 6%	216,254 4%	<b>540,460</b> 10%	1,418,057 25%	172,710 3%	63,485 1%	<b>1,654,252</b> 30%	487,871 9%	50,275 1%	61,363 1%	<b>599,509</b> 11%	496,545 9%	196,181 4%	2,074,953 37%	<b>2,767,679</b> 50%	<b>5,561,900</b> 100%
2022	(14) 0%	441,439 15%	295,412 10%	<b>736,837</b> 25%	2,002,671 69%	162,533 6%	- 0%	<b>2,165,204</b> 75%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>2,902,041</b> 100%



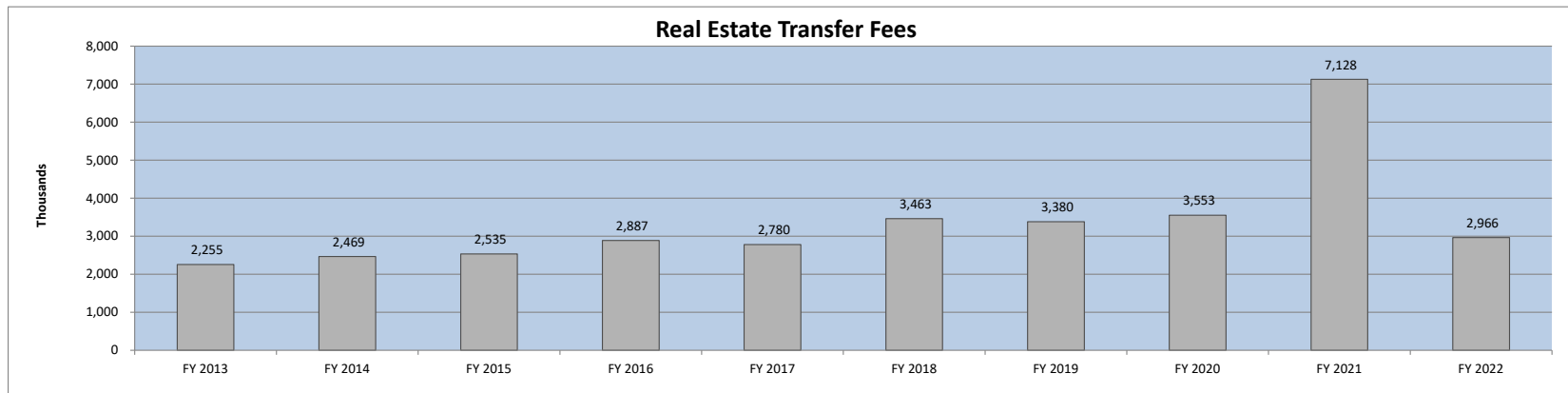
**State ATAX Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	-	-	1,748,948	-	-	<b>1,748,948</b>	662,990	-	-	<b>662,990</b>	561,109	-	1,523,646	<b>2,084,755</b>	<b>4,496,693</b>
	0%	0%	0%	<b>0%</b>	39%	0%	0%	<b>39%</b>	15%	0%	0%	<b>15%</b>	12%	0%	34%	<b>46%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	2,286,725	-	-	<b>2,286,725</b>	634,879	-	-	<b>634,879</b>	307,969	-	1,707,034	<b>2,015,003</b>	<b>4,936,607</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	13%	0%	0%	<b>13%</b>	6%	0%	35%	<b>41%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	2,480,925	-	-	<b>2,480,925</b>	717,888	-	-	<b>717,888</b>	288,354	-	1,806,288	<b>2,094,642</b>	<b>5,293,455</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	14%	0%	0%	<b>14%</b>	5%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	2,588,597	-	-	<b>2,588,597</b>	846,937	-	-	<b>846,937</b>	354,505	-	1,934,945	<b>2,289,450</b>	<b>5,724,984</b>
	0%	0%	0%	<b>0%</b>	45%	0%	0%	<b>45%</b>	15%	0%	0%	<b>15%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	2,793,958	-	-	<b>2,793,958</b>	747,978	-	-	<b>747,978</b>	417,652	-	2,171,824	<b>2,589,476</b>	<b>6,131,412</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	12%	0%	0%	<b>12%</b>	7%	0%	35%	<b>42%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	2,809,551	-	-	<b>2,809,551</b>	858,253	-	-	<b>858,253</b>	397,776	-	2,254,419	<b>2,652,195</b>	<b>6,319,999</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	14%	0%	0%	<b>14%</b>	6%	0%	36%	<b>42%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	3,034,478	-	-	<b>3,034,478</b>	855,629	-	-	<b>855,629</b>	472,626	-	2,517,294	<b>2,989,920</b>	<b>6,880,027</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	12%	0%	0%	<b>12%</b>	7%	0%	37%	<b>43%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	3,223,818	-	-	<b>3,223,818</b>	815,760	134,656	-	<b>950,416</b>	586,126	-	1,730,047	<b>2,316,173</b>	<b>6,490,407</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	13%	2%	0%	<b>15%</b>	9%	0%	27%	<b>36%</b>	<b>100%</b>
<b>2021</b>	-	-	-	-	3,655,462	-	-	<b>3,655,462</b>	1,598,915	-	-	<b>1,598,915</b>	818,143	-	4,110,959	<b>4,929,102</b>	<b>10,183,479</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	16%	0%	0%	<b>16%</b>	8%	0%	40%	<b>48%</b>	<b>100%</b>
<b>2022</b>	-	-	-	-	-	5,082,956	-	<b>5,082,956</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>5,082,956</b>
	0%	0%	0%	<b>0%</b>	0%	100%	0%	<b>100%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



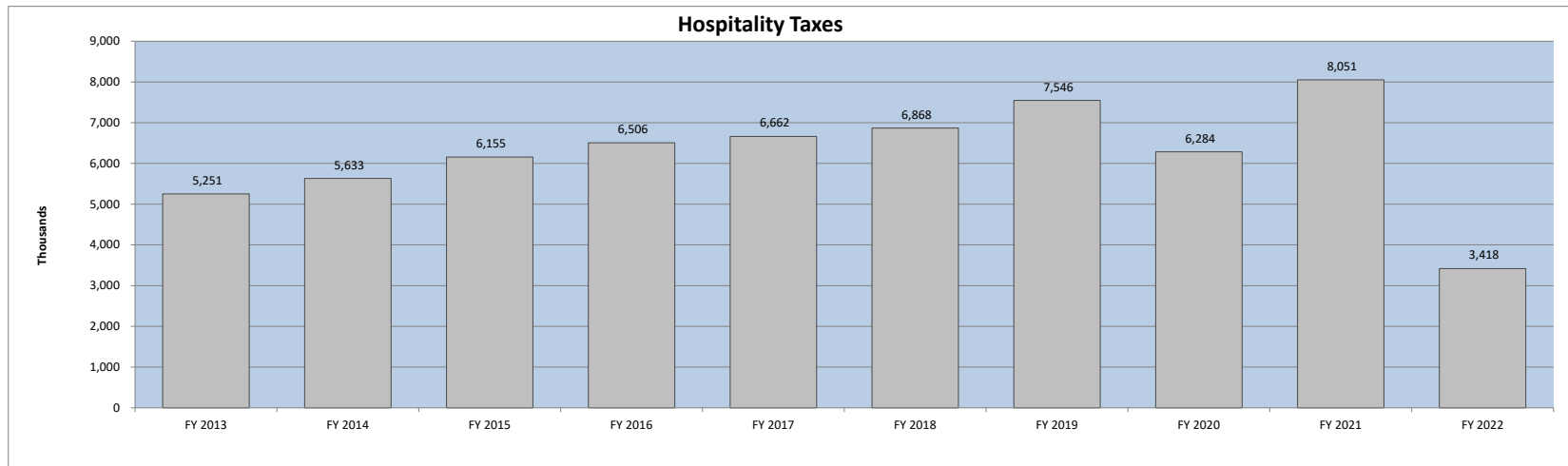
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>
<b>2020</b>	351,658 10%	300,875 8%	296,053 8%	<b>948,586</b> <b>27%</b>	339,361 10%	252,246 7%	301,810 8%	<b>893,417</b> <b>25%</b>	310,098 9%	191,741 5%	295,598 8%	<b>797,437</b> <b>22%</b>	297,260 8%	257,004 7%	359,261 10%	<b>913,525</b> <b>26%</b>	<b>3,552,965</b> <b>100%</b>
<b>2021</b>	507,895 7%	633,339 9%	590,226 8%	<b>1,731,460</b> <b>24%</b>	704,857 10%	555,031 8%	668,553 9%	<b>1,928,441</b> <b>27%</b>	426,367 6%	393,801 6%	618,372 9%	<b>1,438,540</b> <b>20%</b>	646,491 9%	639,417 9%	743,536 10%	<b>2,029,444</b> <b>28%</b>	<b>7,127,885</b> <b>100%</b>
<b>2022</b>	658,402 22%	625,669 21%	553,975 19%	<b>1,838,046</b> <b>62%</b>	562,174 19%	565,490 19%	- 0%	<b>1,127,664</b> <b>38%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>2,965,710</b> <b>100%</b>



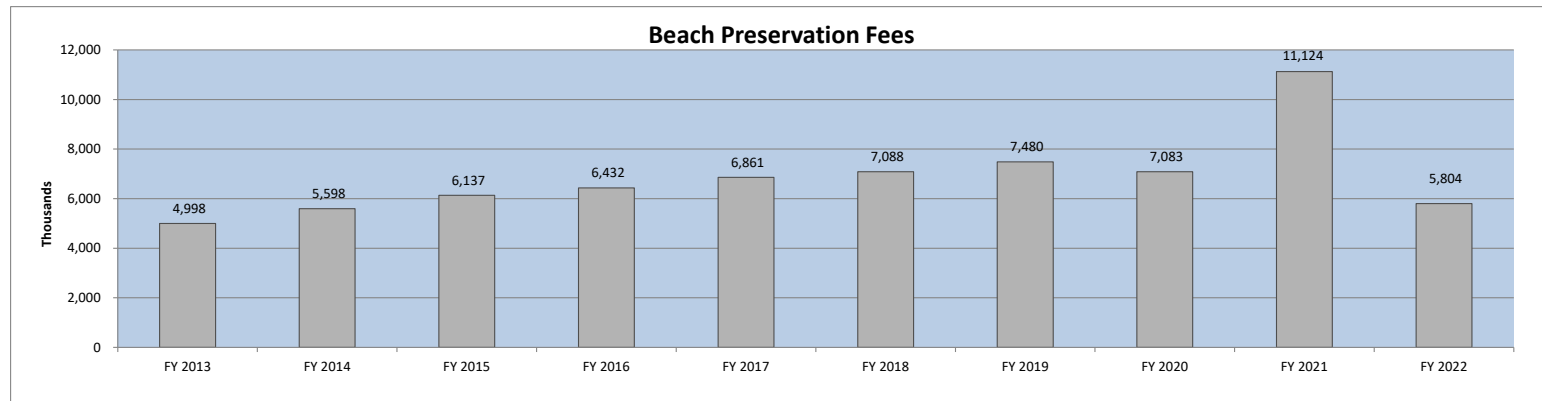
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	227,053	167,624	<b>394,677</b>	1,244,946	163,155	114,410	<b>1,522,511</b>	635,422	139,769	124,403	<b>899,594</b>	691,648	214,191	1,528,374	<b>2,434,213</b>	<b>5,250,995</b>
	0%	4%	3%	<b>8%</b>	24%	3%	2%	<b>29%</b>	12%	3%	2%	<b>17%</b>	13%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2014</b>	-	250,531	220,872	<b>471,403</b>	1,267,698	183,659	125,344	<b>1,576,701</b>	706,599	117,024	132,645	<b>956,268</b>	754,213	211,502	1,663,343	<b>2,629,058</b>	<b>5,633,430</b>
	0%	4%	4%	<b>8%</b>	23%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	13%	4%	30%	<b>47%</b>	<b>100%</b>
<b>2015</b>	-	263,460	250,552	<b>514,012</b>	1,376,186	210,948	135,505	<b>1,722,639</b>	782,101	115,615	147,023	<b>1,044,739</b>	801,957	243,058	1,828,599	<b>2,873,614</b>	<b>6,155,004</b>
	0%	4%	4%	<b>8%</b>	22%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	13%	4%	30%	<b>47%</b>	<b>100%</b>
<b>2016</b>	(2,451)	296,736	254,972	<b>549,257</b>	1,473,719	215,836	143,710	<b>1,833,265</b>	831,682	135,776	140,685	<b>1,108,143</b>	920,040	235,957	1,859,644	<b>3,015,641</b>	<b>6,506,306</b>
	0%	5%	4%	<b>8%</b>	23%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	14%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2017</b>	(112)	307,641	266,071	<b>573,600</b>	1,280,180	386,522	172,512	<b>1,839,214</b>	732,298	144,942	168,931	<b>1,046,171</b>	925,322	284,577	1,992,989	<b>3,202,888</b>	<b>6,661,873</b>
	0%	5%	4%	<b>9%</b>	19%	6%	3%	<b>28%</b>	11%	2%	3%	<b>16%</b>	14%	4%	30%	<b>48%</b>	<b>100%</b>
<b>2018</b>	(1,896)	350,984	272,962	<b>622,050</b>	1,354,343	305,889	176,091	<b>1,836,323</b>	863,424	184,537	167,049	<b>1,215,010</b>	947,412	333,953	1,913,039	<b>3,194,404</b>	<b>6,867,787</b>
	0%	5%	4%	<b>9%</b>	20%	4%	3%	<b>27%</b>	13%	3%	2%	<b>18%</b>	14%	5%	28%	<b>47%</b>	<b>100%</b>
<b>2019</b>	(9,311)	519,830	311,840	<b>822,359</b>	1,442,824	308,357	184,810	<b>1,935,991</b>	940,109	171,194	173,486	<b>1,284,789</b>	1,004,704	321,473	2,176,461	<b>3,502,638</b>	<b>7,545,777</b>
	0%	7%	4%	<b>11%</b>	19%	4%	2%	<b>26%</b>	12%	2%	2%	<b>17%</b>	13%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2020</b>	(1,966)	440,781	322,265	<b>761,080</b>	1,533,954	320,714	193,848	<b>2,048,516</b>	996,593	172,646	149,601	<b>1,318,840</b>	316,148	218,826	1,621,051	<b>2,156,025</b>	<b>6,284,461</b>
	0%	7%	5%	<b>12%</b>	24%	5%	3%	<b>33%</b>	16%	3%	2%	<b>21%</b>	5%	3%	26%	<b>34%</b>	<b>100%</b>
<b>2021</b>	(1,066)	479,724	302,201	<b>780,859</b>	1,465,205	353,444	176,301	<b>1,994,950</b>	1,005,209	153,767	169,022	<b>1,327,998</b>	1,046,038	391,365	2,510,046	<b>3,947,449</b>	<b>8,051,256</b>
	0%	6%	4%	<b>10%</b>	18%	4%	2%	<b>25%</b>	12%	2%	2%	<b>16%</b>	13%	5%	31%	<b>49%</b>	<b>100%</b>
<b>2022</b>	-	640,898	432,750	<b>1,073,648</b>	1,964,624	379,533	-	<b>2,344,157</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>3,417,805</b>
	0%	19%	13%	<b>31%</b>	57%	11%	0%	<b>69%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



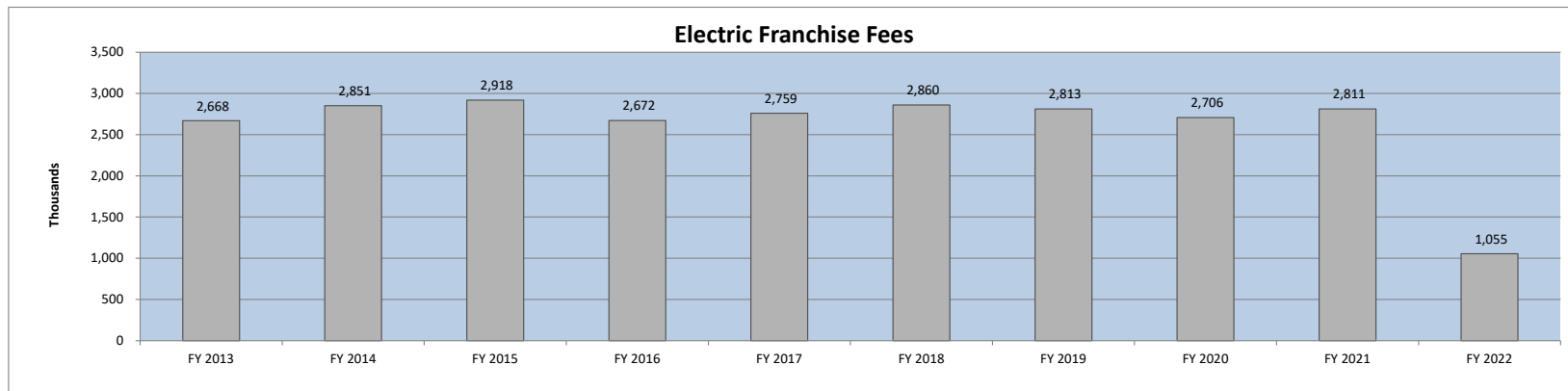
**Beach Preservation Fee Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
<b>2014</b>	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>39%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,055,513 37%	<b>2,639,682</b> <b>47%</b>	<b>5,597,565</b> <b>100%</b>
<b>2015</b>	(1,229) 0%	133,020 2%	177,134 3%	<b>308,925</b> <b>5%</b>	2,318,006 38%	91,207 1%	36,223 1%	<b>2,445,436</b> <b>40%</b>	523,502 9%	29,746 0%	29,738 0%	<b>582,986</b> <b>10%</b>	542,110 9%	100,271 2%	2,156,951 35%	<b>2,799,332</b> <b>46%</b>	<b>6,136,679</b> <b>100%</b>
<b>2016</b>	(1,630) 0%	134,604 2%	112,309 2%	<b>245,283</b> <b>4%</b>	2,458,309 38%	114,632 2%	47,395 1%	<b>2,620,336</b> <b>41%</b>	541,885 8%	28,645 0%	53,661 1%	<b>624,191</b> <b>10%</b>	643,018 10%	121,604 2%	2,177,268 34%	<b>2,941,890</b> <b>46%</b>	<b>6,431,700</b> <b>100%</b>
<b>2017</b>	(6) 0%	209,371 3%	150,800 2%	<b>360,165</b> <b>5%</b>	2,075,794 30%	533,645 8%	44,832 1%	<b>2,654,271</b> <b>39%</b>	494,699 7%	48,112 1%	56,991 1%	<b>599,802</b> <b>9%</b>	687,914 10%	128,623 2%	2,429,983 35%	<b>3,246,520</b> <b>47%</b>	<b>6,860,758</b> <b>100%</b>
<b>2018</b>	241 0%	162,135 2%	101,045 1%	<b>263,421</b> <b>4%</b>	2,549,276 36%	121,035 2%	46,379 1%	<b>2,716,690</b> <b>38%</b>	658,983 9%	34,774 0%	44,811 1%	<b>738,568</b> <b>10%</b>	747,540 11%	120,764 2%	2,500,837 35%	<b>3,369,141</b> <b>48%</b>	<b>7,087,820</b> <b>100%</b>
<b>2019</b>	70 0%	221,325 3%	139,080 2%	<b>360,475</b> <b>5%</b>	2,562,348 34%	104,599 1%	51,408 1%	<b>2,718,355</b> <b>36%</b>	673,384 9%	53,947 1%	49,916 1%	<b>777,247</b> <b>10%</b>	749,954 10%	105,688 1%	2,768,423 37%	<b>3,624,065</b> <b>48%</b>	<b>7,480,142</b> <b>100%</b>
<b>2020</b>	24 0%	258,863 4%	179,335 3%	<b>438,222</b> <b>6%</b>	2,659,898 38%	154,633 2%	111,430 2%	<b>2,925,961</b> <b>41%</b>	691,810 10%	87,032 1%	80,367 1%	<b>859,209</b> <b>12%</b>	473,735 7%	169,631 2%	2,216,472 31%	<b>2,859,838</b> <b>40%</b>	<b>7,083,230</b> <b>100%</b>
<b>2021</b>	(344) 0%	648,756 6%	432,509 4%	<b>1,080,921</b> <b>10%</b>	2,836,113 25%	345,421 3%	127,533 1%	<b>3,309,067</b> <b>30%</b>	975,178 9%	100,550 1%	122,725 1%	<b>1,198,453</b> <b>11%</b>	993,091 9%	392,361 4%	4,149,908 37%	<b>5,535,360</b> <b>50%</b>	<b>11,123,801</b> <b>100%</b>
<b>2022</b>	(28) 0%	882,878 15%	590,824 10%	<b>1,473,674</b> <b>25%</b>	4,005,343 69%	325,065 6%	- 0%	<b>4,330,408</b> <b>75%</b>	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	<b>5,804,082</b> <b>100%</b>



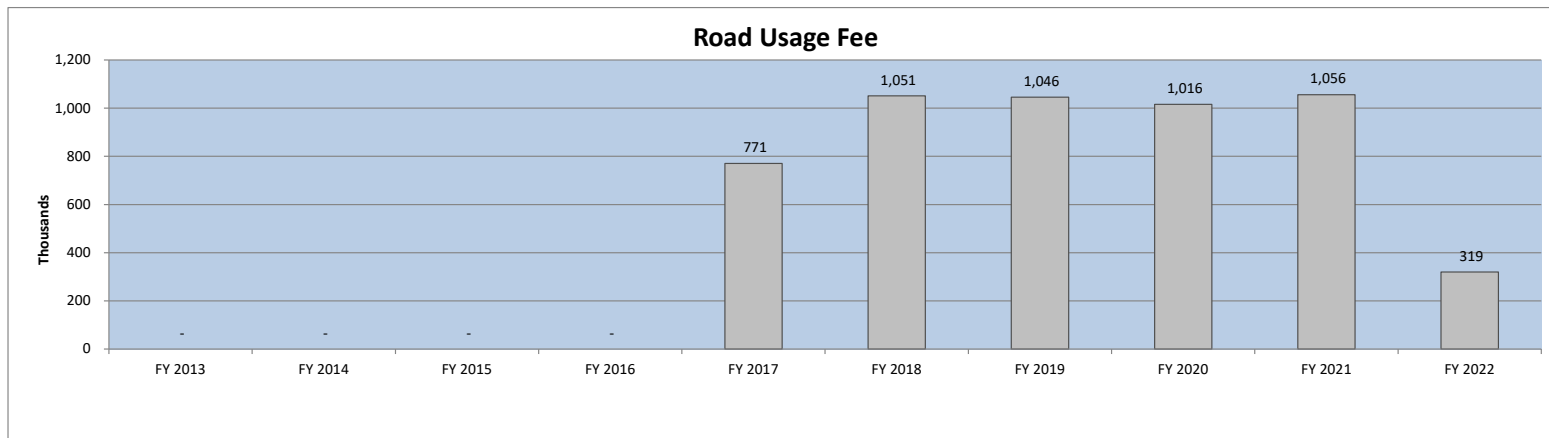
**Electric Franchise Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>
<b>2020</b>	- 0%	288,444 11%	311,185 11%	<b>599,629</b> <b>22%</b>	274,894 10%	237,022 9%	185,439 7%	<b>697,355</b> <b>26%</b>	167,418 6%	203,003 8%	215,289 8%	<b>585,710</b> <b>22%</b>	211,820 8%	190,958 7%	420,531 16%	<b>823,309</b> <b>30%</b>	<b>2,706,003</b> <b>100%</b>
<b>2021</b>	- 0%	283,256 10%	313,306 11%	<b>596,562</b> <b>21%</b>	292,719 10%	221,868 8%	200,865 7%	<b>715,452</b> <b>25%</b>	162,356 6%	239,436 9%	240,349 9%	<b>642,141</b> <b>23%</b>	212,751 8%	207,498 7%	436,740 16%	<b>856,989</b> <b>30%</b>	<b>2,811,144</b> <b>100%</b>
<b>2022</b>	- 0%	272,172 26%	285,109 27%	<b>557,281</b> <b>53%</b>	278,301 26%	219,717 21%	- 0%	<b>498,018</b> <b>47%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>1,055,299</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917	1,055,675
	0%	9%	8%	17%	8%	9%	7%	24%	6%	9%	8%	23%	10%	8%	17%	36%	100%
2022	-	88,618	86,849	175,467	95,741	48,275	-	144,016	-	-	-	-	-	-	-	-	319,483
	0%	28%	27%	55%	30%	15%	0%	45%	0%	0%	0%	0%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

## **Business-Type Activities – Stormwater Utility**



**Stormwater Utility Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2020</b>	-	18,433	29,375	<b>47,808</b>	20,484	12,844	323,914	<b>357,242</b>	2,140,418	2,214,336	59,218	<b>4,413,972</b>	39,589	12,162	57,850	<b>109,601</b>	<b>4,928,623</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>7%</b>	43%	45%	1%	<b>90%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2021</b>	-	74,796	21,179	<b>95,975</b>	12,246	7,528	411	<b>20,185</b>	1,125,627	1,389,160	2,124,901	<b>4,639,688</b>	202,620	23,283	61,416	<b>287,319</b>	<b>5,043,167</b>
	0%	1%	0%	<b>2%</b>	0%	0%	0%	<b>0%</b>	22%	28%	42%	<b>92%</b>	4%	0%	1%	<b>6%</b>	<b>100%</b>
<b>2022</b>	-	23,865	27,686	<b>51,551</b>	11,686	2,225	-	<b>13,911</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>65,462</b>
	0%	36%	42%	<b>79%</b>	18%	3%	0%	<b>21%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

