MEMORANDUM

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: April 20, 2022

RE: FY 2022 Financial Statements – Through March 2022 (9th Period)

General Overview

Year-to-date results are in line with expectations. During the December to February period, a significant portion of the annual property taxes are remitted to the Town by the County. Through March, 97% of General Fund budgeted property taxes have been remitted to the Town by the County. Business license receipts, the second largest single source of income, are received mainly during the fourth quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. General Fund revenue YTD is 11% above last YTD with this month's collections. General Fund spending is up only 4% over last YTD.

COVID-19 is still a concern, and we will continue to monitor the impact to our financials. YTD Tourism-driven revenues have continued their strength and increased compared to last year. FY22 continues with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are down (1%) compared to last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$5,043,908 is down (1%) from last YTD while Permit Revenues are flat compared to last year. Remember Real Estate Transfer Fees and Permit revenues were exceptionally strong last year.

		<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received \$ Change % Cha		% Change	Received	\$ Change	% Change	Received	\$ Change	ange % Change	
FY 2021	5,098,441			1,521,943			6,620,384			
FY 2022	5,043,908	(54,533)	-1%	1,518,422	(3,521)	0%	6,562,330	(58,054)	-1%	

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 34% higher than last fiscal year. We expected some moderation as the year progresses, but it has not happened yet. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. This aspect of our economy continues to show its strength.

	Local ATAX/ I	Beach Preservation	<u>Fees</u>	<u> </u>	lospitality Tax		<u>Total</u>				
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change		
FY 2021	8,382,662			4,103,807			12,486,469				
FY 2022	11,291,990	2,909,328	35%	5,447,954	1,344,147	33%	16,739,944	4,253,475	34%		

General Fund Summary

Through March, the Town's General Fund revenues and transfers in total \$34,559,671 or 79% of budget, which compares to \$31,692,816 or 73% of budget for last year. This is an increase of \$2,866,855 compared to the prior year. Approximately \$1,216,000 of the increase is due to business license revenue, \$520,000 of the increase comes from property taxes and \$970,000 is due to local accommodations tax. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. We will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures and transfers out-to-date are \$29,753,463 or 67% of budget. From a calendar perspective we are 75% through the year at March 31st. Current fiscal year to date expenditures are \$1,081,758 or 4% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year. Remember June is when we change to full accrual, so expenses will be more than a typical month – almost an extra month.

The fiscal year-to-date surplus in the General Fund is presented at \$4,806,208, which is \$1,785,097 better than last year's YTD surplus of \$3,021,111.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of March, \$14,195,984 or 73% of the current year's obligations, have come due and been paid. A number of the Town's debt obligations have principal payments planned in the March to June timeframe to correspond to the timing of when the majority of property taxes are collected for the fiscal year. The budget planned for \$15.5 million in principal payments of General and Special Revenue Debt. The Stormwater Fund has scheduled another \$1.2 million in principal payments as well this year. No new money debt has been issued since 2019.

Capital Projects Fund

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Shelter Cove Pathway & Parking	\$ 996,586
Island Recreation Center - Capital	\$ 296,633
Mid-Island Tract	\$ 309,612
Beach Management & Monitoring	\$ 158,315
Computer Software Equipment	\$ 350.614

Summary balances for the Capital Project Fund are as follows:

	FY 2022
	Actual
Revenues	540,819
Transfers In	5,617,804
Capital Outlays	(3,577,844)
Transfers Out	
Net Change in Fund Balance	\$ 2,580,779

Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	 FY 2022 actual	FY 2021 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 7,131,095	\$ 5,254,377	\$ 1,876,718	36%	
Tax increment financing	5,685,640	5,095,495	590,145	12%	В
Real estate transfer fees	5,043,908	5,098,441	(54,533)	-1%	Α
Beach preservation fees	7,527,993	5,588,441	1,939,552	35%	Α
Hospitality tax	5,447,954	4,103,807	1,344,147	33%	Α
Natural disaster tax	4,687,241	4,458,434	228,807	5%	Е
Road Usage Fees	347,503	678,758	(331,255)	-49%	D
Electric franchise fee	1,862,723	1,954,155	(91,432)	-5%	C
	\$ 37,734,057	\$ 32,231,908	\$ 5,502,149	17%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1, 2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

E - A disaster recovery tax of 5.0 mills was implemented in FY2018 and ends in FY2022. It is a component of property taxes.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$280,592 for Capital Outlays, \$100,457 for Debt Service, and \$1,375,228 for operations. The current YTD results reflect transfers of \$2,205,250, one of which is a transfer of \$2,089,000 to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$21,738,014 for governmental funds and an increase of \$974,928 for the Stormwater Utility Fund.

The significant increase in the governmental fund balance compared to last year is the result of the County being back on its normal schedule for property tax billing as discussed above, and a decrease of (\$6,299,949) in Capital Outlays compared to last year. As we move from more of a planning focus to an execution phase in CIP, you will see an increase in expenditures.

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES

FISCAL YEAR 2022 - THROUGH MARCH (9th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:	GENERAL	REVEROE	SERVICE	PROJECTS	TOTAL	STORWINGATER
Real and Personal Property Taxes	\$ 15,358,162 \$	10,372,881 \$	5,259,994 \$	- \$	30,991,037	\$ -
Business Licenses	5,403,340	-	-	-	5,403,340	-
Franchise Fees	743,502	-	-	-	743,502	-
Permits State Shared Funds	1,518,422 418,159	-	-	55,310	1,518,422 473,469	-
	1,740	_	_	33,310	1,740	_
Public Safety	1,740	012.404	-	177.700		-
Grant Revenue		813,404	-	177,768	991,172	-
EMS Revenue	1,425,525	-	-	-	1,425,525	-
Beach Fees	145,864	-	-	-	145,864	-
Road Usage Fees	-	347,503	-	-	347,503	-
Accommodations Tax	3,763,997	7,131,095	-	-	10,895,092	-
Hospitality Tax Lease	-	5,447,954 -	-	48,974	5,447,954 48,974	
Impact Fees	-	-	-	249,418	249,418	-
Real Estate Transfer Fees	-	5,043,908	-	-	5,043,908	-
Beach Preservation Fees	-	7,527,993	-	-	7,527,993	-
Electric Franchise Fees	-	1,862,723	-	-	1,862,723	-
Stormwater Utility Fees	-	· · · · -	-	-	· · · · -	4,934,225
Miscellaneous Revenue	235,229	_	_	_	235,229	-
Disaster Fund Transfer In	-	_	3,535,665	_	3,535,665	
Investment Income	29,590	101,145	11,375	9,349	151,459	2,230
Total Revenues	29,043,530	38,648,606	8,807,034	540,819	77,039,989	4,936,455
Total Nevenues	25,045,550	38,048,000	8,807,034	340,813	77,033,363	4,530,455
Expenditures:						
General Government						
Town Council	315,515	-	-	-	315,515	-
Town Manager	956,549	-	-	-	956,549	
	1,272,064	-	-	-	1,272,064	-
Administration						
Administration/Legal	3,225,135	50,441	16,100	-	3,291,676	127,254
Finance	1,426,184	-	-	-	1,426,184	
a	4,651,319	50,441	16,100	-	4,717,860	127,254
Community Services Community Development	2,105,569	22,253			2,127,822	
Public Projects and Facilities	4,443,652	22,255	-	-	4,443,652	1,247,974
r done i rojecto una ruemties	6,549,221	22,253	-	-	6,571,474	1,247,974
Public Safety	-,,	,			-,- ,	, ,-
Sheriff/Shore Svcs	1,822,172	-	-	-	1,822,172	-
Fire & Rescue	11,668,682	117,574	-	-	11,786,256	-
	13,490,854	117,574	-	-	13,608,428	-
Townwide	3,665,005	-	-	-	3,665,005	-
Grants	-	6,231,343	-		6,231,343	-
Capital Outlay/Projects	-	131,558	-	3,577,844	3,709,402	280,592
Debt Service		-	14,195,984	-	14,195,984	100,457
Total expenditures	29,628,463	6,553,169	14,212,084	3,577,844	53,971,560	1,756,277
Revenues over (under) expenditures	(584,933)	32,095,437	(5,405,050)	(3,037,025)	23,068,429	3,180,178
			, , , ,	, , ,		
Other financing sources (uses): Transfers In:						
Accommodations Tax - State	1,252,020	_	_	_	1,252,020	-
neconinedations ran state	-	-	-	125,000	125,000	_
General Fund	2,110,203	-	185,703	426,825	2,722,731	-
General Fund Hospitality Tax	-	-	965,000	150,055	1,115,055	-
	1,487,631	-	3,959,125	451,283	5,898,039	-
Hospitality Tax Real Estate Transfer Beach Preservation	405,452	-	-	1,607,772	2,013,224	-
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise	-	<u>-</u>	-	- 470 240	-	-
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases			400.056		756,789	-
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF	144,585	-	133,856	478,348		
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater	116,250	- - -	133,856 - -	2,089,000	2,205,250 289 521	-
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee		- - -			289,521	- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater	116,250	- - - -		2,089,000 289,521		- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds	116,250	- - - - - (5,399,891)		2,089,000 289,521	289,521	- - - (116,250
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out:	116,250	- - - - (5,399,891) -		2,089,000 289,521	289,521 -	- - - (116,250
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax	116,250	-		2,089,000 289,521	289,521 -	- - (116,250 - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation	116,250	-		2,089,000 289,521	289,521 - (5,399,891) -	- - (116,250 - - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax	116,250	-		2,089,000 289,521	289,521 - (5,399,891) - -	- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service	116,250 - - - - - - -	- - (8,779,349)		2,089,000 289,521	289,521 - (5,399,891) - - (8,779,349)	- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects	116,250 - - - - - - -	- - (8,779,349)		2,089,000 289,521	289,521 - (5,399,891) - - (8,779,349) (3,528,804)	- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects Real Estate Transfer Bond Proceeds	116,250 - - - - - - -	- - (8,779,349)		2,089,000 289,521	289,521 - (5,399,891) - - (8,779,349) (3,528,804) -	- - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects Real Estate Transfer	116,250 - - - - - - -	- - (8,779,349)		2,089,000 289,521	289,521 - (5,399,891) - - (8,779,349) (3,528,804) -	- - (2,089,000 - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects Real Estate Transfer Bond Proceeds Deposit to Refunding Escrow Total other financing sources (uses)	116,250 (125,000) 5,391,141	- (8,779,349) (3,403,804) - - - (17,583,044)	- - - - - - - - - - 5,243,684	2,089,000 289,521 - - - - - - - - - - - - - - - - - - -	289,521 - (5,399,891) - - (8,779,349) (3,528,804) - - - (1,330,415)	(116,250) (116,250) - - (2,089,000) - - - (2,205,250)
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects Real Estate Transfer Bond Proceeds Deposit to Refunding Escrow	116,250 - - - - - (125,000) - - -	- (8,779,349) (3,403,804) - - -	- - - - - - - - - -	2,089,000 289,521 - - - - - - - - - -	289,521 - (5,399,891) - - (8,779,349) (3,528,804) - -	(2,089,000) - - - -
Hospitality Tax Real Estate Transfer Beach Preservation Electric Franchise Leases TIF Stormwater Road Usage Fee Special Revenue Funds Transfers Out: General Beach Preservation Hospitality Tax Debt Service Capital Projects Real Estate Transfer Bond Proceeds Deposit to Refunding Escrow Total other financing sources (uses)	116,250 (125,000) 5,391,141	- (8,779,349) (3,403,804) - - - (17,583,044)	- - - - - - - - - - 5,243,684	2,089,000 289,521 - - - - - - - - - - - - - - - - - - -	289,521 - (5,399,891) - - (8,779,349) (3,528,804) - - - (1,330,415)	(2,089,000 - - - (2,205,250

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2022 - THROUGH MARCH (9th PERIOD)
PERCENT OF YEAR LAPSED 75%

PERCENT OF YEAR LAPSED 75%			EV 2	2022			EV 2021	EV 2022	- FV 2021	
	BUDGET		Y-T-D	\$ VARIANCE	% OF BUDGET		FY 2021 Y-T-D	FY 2022 vs	% VARIANCE	
Revenues and Transfers In:	DODGET		115	y valuates	70 OI BODGET		115	y valuatee	70 VAINIAITEE	
Real and Personal Property Taxes	\$ 15,759,897	7 \$	15,358,162	\$ (401,735)	97%	\$	14,838,352	\$ 519,810	4%	CL
Business Licenses	9,482,05		5,403,340	(4,078,711)		,	4,187,463	1,215,877	29%	A
Franchise Fees - Cable	952,932		681,886	(271,046)			548,191	133,695	24%	
Franchise Fees - Beach	42,420)	61,616	19,196	145%		37,108	24,508	66%	
Permits	1,659,323	3	1,518,422	(140,901)	92%		1,521,943	(3,521)	0%	CL
State Shared Funds	888,392	2	418,159	(470,233)	47%		439,799	(21,640)	-5%	
Public Safety	-		1,740	1,740	0%		-	1,740	-	
EMS	1,707,823	3	1,425,525	(282,298)			1,316,684	108,841	8%	
Beach Fees	278,658	3	145,864	(132,794)			195,708	(49,844)		
Accommodations Tax - Local	3,988,163		3,763,997	(224,166)			2,794,221	969,776	35%	В
Miscellaneous Revenue	407,490		235,229	(172,261)			289,604	(54,375)		
Investment Income	30,000		29,590	(410)			18,886	10,704	57%	С
Subtotal	35,197,149)	29,043,530	(6,153,619)	83%		26,187,959	2,855,571	11%	
Transfers In:	4 605 044			(440.404)	=				201	
Accommodations Tax - State	1,695,211		1,252,020	(443,191)			1,209,939	42,081	3%	
Hospitality Tax	4,220,406		2,110,203	(2,110,203)			2,546,311	(436,108)		
Beach Preservation Fees	1,983,508		1,487,631	(495,877)			1,123,690	363,941	32%	
TIF Tax	192,780		144,585	(48,195)			137,700	6,885	5%	
Stormwater Utility	155,000)	116,250	(38,750)			112,500	3,750	3%	
Capital Projects Electric Franchise Fees		,	405.453	(125.151)	0%		-	20.725	- 00/	
Total Revenues & Transfers In	540,603 43,984,65 7		405,452	(135,151) (9,424,986)	75% 79%		374,717 31,692,816	30,735 2,866,855	8% 9%	
Total Revenues & Transfers III	43,964,63		34,559,671	(9,424,960)	79%		31,092,610	2,000,033	970	
Expenditures:										
Town Council										
Personnel	167,742		96,798	(70,944)			97,346	(548)		
Operating	278,500		218,717	(59,783)		_	312,892	(94,175)		
	446,242	2	315,515	(130,727)	71%		410,238	(94,723)	-23%	
Town Manager										
Personnel	1,239,806		925,162	(314,644)			468,824	456,338	97%	
Operating	50,539		31,387	(19,152)		_	6,802	24,585	361%	
Administration /I and	1,290,345)	956,549	(333,796)	74%		475,626	480,923	101%	
Administration/Legal	2 1 4 6 4 9		2.074.220	(4.072.252)	660/		1 021 727	242 402	120/	
Personnel	3,146,481		2,074,229	(1,072,252)			1,831,737	242,492	13%	
Operating	2,506,281 5,652,762		1,150,906 3,225,135	(1,355,375)		_	991,335 2,823,072	159,571 402,063	16%	
Finance	3,032,762	<u>.</u>	3,223,133	(2,427,027)	37%		2,023,072	402,003	1470	
Personnel	1,759,046	;	1,277,822	(481,224)	73%		1,294,380	(16,558)	-1%	
Operating	157,130		148,362	(8,768)			165,542	(17,180)		
ope.atmg	1,916,176		1,426,184	(489,992)		_	1,459,922	(33,738)		
Community Development	,,		, -, -	(, ,			,,-	(,,		
Personnel	3,293,074	1	2,022,616	(1,270,458)	61%		2,511,286	(488,670)	-19%	
Operating	297,927		82,953	(214,974)			88,132	(5,179		
	3,591,000		2,105,569	(1,485,432)			2,599,418	(493,849)		
Public Projects and Facilities										
Personnel	2,032,425	5	1,316,836	(715,589)	65%		1,404,916	(88,080)	-6%	
Operating	5,302,630)	3,126,816	(2,175,814)	59%		2,155,608	971,208	45%	D
	7,335,055	5	4,443,652	(2,891,403)	61%		3,560,524	883,128	25%	
Sheriff/Beach Services	2,498,430)	1,822,172	(676,258)	73%		2,356,846	(534,674)	-23%	
Fire Rescue		_								
Personnel	15,260,356		10,949,077	(4,311,279)			10,859,807	89,270	1%	
Operating	1,264,360)	719,605	(544,755)			797,762	(78,157)	-10%	
Capital	46.524.744		- 44.660.603	(4.056.024)	0%	_	- 44 657 560	- 44 442		
	16,524,716)	11,668,682	(4,856,034)	71%		11,657,569	11,113	0%	
Townwide	4,674,886	5	3,665,005	(1,009,881)	78%		3,328,490	336,515	10%	
Transfers Out:										
GF Fund Fund Balance	125,000)	_	(125,000)	0%		_	_	_	
Economic Development Corporation	25,000		_	(25,000)			-	_	_	
Capital Projects	125,000		125,000	(23,300)	100%		-	125,000	_	
· F · · · · · · · · · · · · · · · · · ·	,		,					,_00		
Total Expenditures & Transfers Out	44,204,613	3	29,753,463	(14,451,150)	67%		28,671,705	1,081,758	4%	
Net Result-Revenues Over/(Under) Expenditures	(219,956	5)	4,806,208	5,026,164			3,021,111	1,785,097	_	
									_	

See next page for variance explanations.

Variance Explanations:

- CL Variance addressed in Financial Statement Memorandum.
- A Increase in Business License revenues due to an increase in the distribution of State business license revenues and local collection efforts.
- B Local Accommodation taxes, which is tourism-driven revenue, increased by \$969,776 or 35% compared to FY21.
- C The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program, and has diversified the investment program to include investing in U.S Treasury Bills and Treasury Notes.
- D Variance due to an increase in landscape and repair & maintenance expenses in FY22 due to an increased attention to improvements on the island.

Special Revenue Funds

TOWN OF HILTON HEAD ISLAND

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

FISCAL YEAR 2022 - THROUGH MARCH (9th PERIOD)

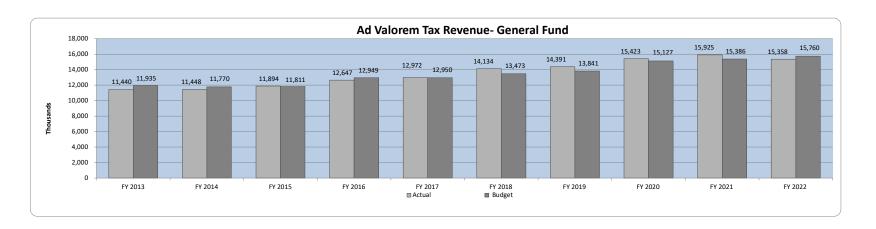
	Tax Increment Financing		I Usage	Accom. Tax		Estate er Fee	Н	lospitality Tax	Prese	ach vation	on-Major vernmental Funds	Spe	Total cial Revenue Funds
Revenues:													
Real and Personal Property Taxes	\$ 5,685,64	0 \$	-	\$ -	\$	-	\$	-	\$	-	\$ 4,687,241	\$	10,372,881
Road Usage Fees	-		347,503	-		-		-		-	-		347,503
Accommodations Tax-State	-		-	7,131,095		-		-		-	-		7,131,095
Hospitality Tax	-		-	-		-		5,447,954		-	-		5,447,954
Real Estate Transfer Fees	-		-	-	5,0	43,908		-		-	-		5,043,908
Beach Preservation Fees	-		-	-		-		-	7,	527,993	-		7,527,993
Electric Franchise Fees	-		-	-		-		-		-	1,862,723		1,862,723
Grant Revenue	-		-	-		-		-		-	813,404		813,404
Investment Income	5,39	9	3,362	7,340		13,571		11,127		16,993	43,353		101,145
Total Revenues	5,691,03	9	350,865	7,138,435	5,0	57,479		5,459,081	7,	544,986	7,406,721		38,648,606
Expenditures:													
General Government													
Town Council	_		_	_		_		_		_	_		_
Town Manager			_	_									
TOWIT Manager													
Administration	-		-	-		-		-		-	-		-
Administration/Legal						50,441							50,441
Finance	_		-	-		30,441		-		-	-		30,441
rinance			-	-		50,441				-	-		50,441
Community Services						•							,
Community Development	_		-	_		-		-		-	22,253		22,253
Public Projects and Facilities	_		-	_		-		-		-	-		-
,			-	-		-		-		-	22,253		22,253
Public Safety											,		,
Sheriff/Shore Svcs	_		_	_		_		-		_	_		_
Fire & Rescue	_		_	_		_		-		_	117,574		117,574
	-		-	-		-		-		-	117,574		117,574
Grants	-		-	5,522,080		-		-		23,030	686,233		6,231,343
Capital Outlay/Projects	-		-	-		-		-		-	131,558		131,558
Total expenditures			_	5,522,080		50,441		_		23,030	957,618		6,553,169
rotal experiultures				5,522,060		50,441		-		23,030	957,018		0,555,109
Excess (deficiency) of revenues													
over (under) expenditures	5,691,03	9	350,865	1,616,355	5,0	07,038		5,459,081	7,	521,956	6,449,103		32,095,437
Other financing sources (uses):													
Transfers Out:													
General Fund	(144,58	5)	-	(1,252,020)		-		(2,110,203)	(1,	487,631)	(405,452)		(5,399,891)
Debt Service Fund	(133,85	6)	-	-	(9	65,000)		(185,703)	(3,	959,125)	(3,535,665)		(8,779,349)
Capital Projects Fund	(478,34	8) (289,521)	-	(1	.50,055)		(426,825)	(451,283)	(1,607,772)		(3,403,804)
Transfers In:													
Other Funds			-	-		-		-		-	-		-
Total other financing sources (uses)	(756,78	9) (289,521)	(1,252,020)	(1,1	15,055)		(2,722,731)	(5,	898,039)	(5,548,889)		(17,583,044)
Net change in fund balance	4,934,25	0	61,344	364,335	3,8	91,983		2,736,350	1,	623,917	900,214		14,512,393
Fund balance - beginning	3,967,58	1 3,	611,639	7,015,839	10,9	75,937		11,988,636	18,	617,748	44,882,882		101,060,262
Fund balance - ending	\$ 8,901,83	1 \$ 3,	672,983	\$ 7,380,174	\$ 14,8	67,920	\$	14,724,986	\$ 20,	241,665	\$ 45,783,096	\$	115,572,655
	-										Α		

A - Non-Major Governmental Funds includes Natural Disaster Fund Balance of \$35,159,933

Revenue Analysis General Fund

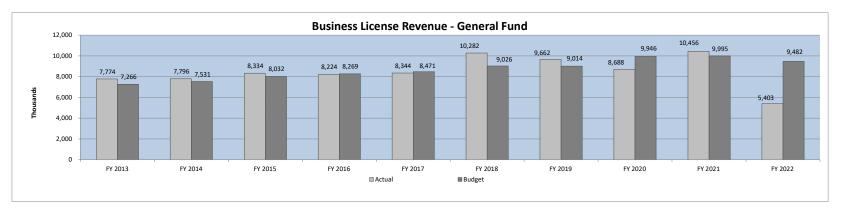
Ad Valorem Tax Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155.603	242.654	1,035,837		1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586.216	12,647,165
2010	0%	0%	0%	133,003	242,034	1,033,037	0%	1,278,431	41%	41%	232,100	84%	1%	233,173	223,003	5%	100%
	070	070	070	1/0	2/0	070	070	10%	41/0	41/0	2/0	04/0	1/0	2/0	2/0	370	100%
2017	_	45.492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830.242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
											-						
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%
			404455		70.460	74.500				= aac aaa				co 400	400.054		
2021	-	129,642	134,157	263,799	78,169	71,690	1,220,574	1,370,433	2,394,688	5,006,290	5,803,142	13,204,120	535,164	63,488	488,351	1,087,003	15,925,355
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	_	123,150	130,348	253,498	88,593	196,604	2,283,332	2,568,529	6,049,595	6,239,459	247,081	12,536,135					15,358,162
2022	0%	123,150	130,348		88,593	196,604	2,283,332 15%		6,049,595 39%	6,239,459	247,081	12,536,135 82%	0%	0%	0%	0%	100%
	0%	1%	1%	2%	1%	1%	15%	1/%	39%	41%	2%	82%	0%	0%	0%	0%	100%



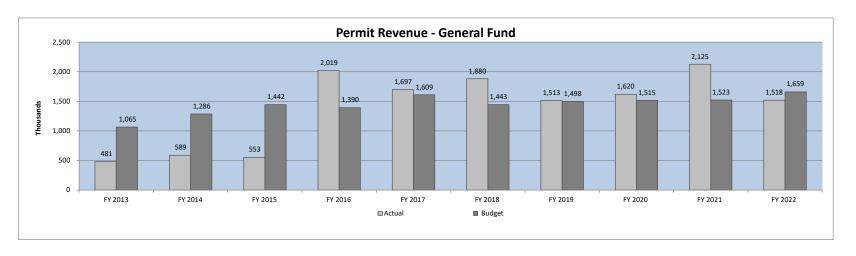
Business License Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	78,288	29,361	138,716	246,365	41,936	21,699	26,048	89,683	392,392	324,658	622,533	1,339,583	563,869	1,713,174	3,821,464	6,098,507	7,774,138
	1%	0%	2%	3%	1%	0%	0%	1%	5%	4%	8%	17%	7%	22%	49%	78%	100%
2014	24,453	29,154	31,656	85,263	34,931	34,452	30,588	99,971	337,677	434,118	709,908	1,481,703	477,588	1,404,224	4,247,160	6,128,972	7,795,909
	0%	0%	0%	1%	0%	0%	0%	1%	4%	6%	9%	19%	6%	18%	54%	79%	100%
2015	79,439	46,277	37,406	163,122	54,303	29,975	51,227	135,505	357,876	519,711	919,577	1,797,164	560,605	1,467,154	4,210,929	6,238,688	8,334,479
	1%	1%	0%	2%	1%	0%	1%	2%	4%	6%	11%	22%	7%	18%	51%	75%	100%
2016	27,568	80,864	36,572	145.004	29,088	27,176	38,215	94,479	548,654	602,120	624,890	1,775,664	687,639	1,448,058	4,073,467	6,209,164	8,224,311
2010	27,308	1%	0%	143,004	25,088	27,170	0%	1%	7%	7%	8%	22%	8%	1,448,038	50%	75%	100%
	070	1/0	070	2,0	070	070	070	1/0	770	770	070	22/0	670	1070	30%	73%	100%
2017	64,509	86,648	59,972	211,129	86,132	28,244	29,660	144,036	520,807	583,336	663,953	1,768,096	650,430	1,419,353	4,150,907	6,220,690	8,343,951
	1%	1%	1%	3%	1%	0%	0%	2%	6%	7%	8%	21%	8%	17%	50%	75%	100%
2018	67,290	30,256	20,838	118,384	28,558	18,345	30,319	77,222	651,902	620,383	876,833	2,149,118	820,658	1,802,887	5,314,075	7,937,620	10,282,344
	1%	0%	0%	1%	0%	0%	0%	1%	6%	6%	9%	21%	8%	18%	52%	77%	100%
2019	120,174	97,474	21,523	239,171	18,774	32,052	35,040	85,866	462,293	709,984	1,049,815	2,222,092	1,940,418	884,638	4,289,447	7,114,503	9,661,632
	1%	1%	0%	2%	0%	0%	0%	1%	5%	7%	11%	23%	20%	9%	44%	74%	100%
2020	66,795	70,285	28,064	165,144	22,083	18,401	56,975	97,459	677,419	756,256	806,783	2,240,458	690,681	841,272	4,653,455	6,185,408	8,688,469
	1%	1%	0%	2%	0%	0%	1%	1%	8%	9%	9%	26%	8%	10%	54%	71%	100%
2021	24,115	328,495	1,155,774	1,508,384	28,558	19,766	20,679	69,003	794,863	672,581	1,142,632	2,610,076	1,682,248	864,591	3,721,334	6,268,173	10,455,636
2021	24,113	320,493	1,133,774	1,308,384	28,338	19,700	20,079	1%	754,803	6%	1,142,032	2,010,070	1,082,248	8%	3,721,334	60%	10,433,030
	078	3/6	11/0	14%	0/0	0/0	076	1/0	870	0%	11/0	23/	10%	676	30%	00%	100%
2022	87,288	1,720,313	62,727	1,870,328	16,434	33,564	32,331	82,329	673,839	755,432	2,021,412	3,450,683	_	_	_	_	5,403,340
-7	2%	32%	1%	35%	0%	1%	1%	2%	12%	14%	37%	64%	0%	0%	0%	0%	100%
$\overline{}$	270	5270	2,0	5570	0,0	2,0	-/*	=/0	22/0	2170	37,70	0.70	0,0	0,0	0,0	0,0	20070



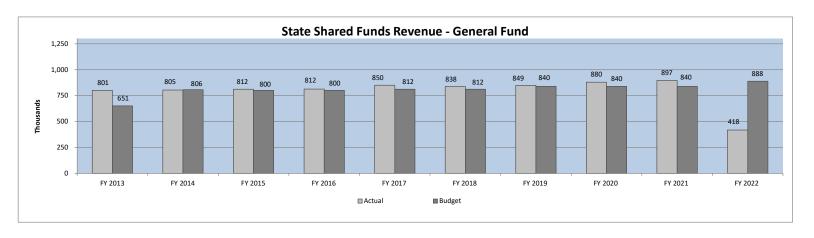
Permit Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	53,762	61,982	80,835	196,579	93,771	190,034	154,528	438,333	100,033	79,519	105,922	285,474	160,723	139,171	147,885	447,779	1,368,165
	4%	5%	6%	14%	7%	14%	11%	32%	7%	6%	8%	21%	12%	10%	11%	33%	100%
2014	89,686	99,858	94,556	284,100	108,540	86,657	126,785	321,982	118,811	120,791	166,600	406,202	95,269	173,872	89,899	359,040	1,371,324
	7%	7%	7%	21%	8%	6%	9%	23%	9%	9%	12%	30%	7%	13%	7%	26%	100%
2015	64,487	98,823	162,089	325,399	139,853	79,470	125,358	344,681	130,328	97,689	112,305	340,322	105,162	100,893	149,288	355,343	1,365,745
	5%	7%	12%	24%	10%	6%	9%	25%	10%	7%	8%	25%	8%	7%	11%	26%	100%
2016	100,767	319,063	101,951	521,781	113,000	243,173	96,279	452,452	123,260	129,013	304,442	556,715	112,799	106,680	268,241	487,720	2,018,668
	5%	16%	5%	26%	6%	12%	5%	22%	6%	6%	15%	28%	6%	5%	13%	24%	100%
2017	84,579	151,705	108,292	344,576	105,919	203,734	184,066	493,719	160,748	160,575	139,856	461,179	141,799	110,359	145,807	397,965	1,697,439
	5%	9%	6%	20%	6%	12%	11%	29%	9%	9%	8%	27%	8%	7%	9%	23%	100%
2018	114,217	150,687	75,196	340,100	316,243	185,048	208,245	709,536	161,773	147,768	124,883	434,424	133,612	125,350	137,208	396,170	1,880,230
	6%	8%	4%	18%	17%	10%	11%	38%	9%	8%	7%	23%	7%	7%	7%	21%	100%
2019	96,100	155,990	157,720	409,810	159,615	123,830	97,878	381,323	137,075	130,264	164,498	431,837	105,075	93,622	91,486	290,183	1,513,153
	6%	10%	10%	27%	11%	8%	6%	25%	9%	9%	11%	29%	7%	6%	6%	19%	100%
2020	93,827	106,015	110,305	310,147	165,951	114,083	296,031	576,065	151,832	136,774	134,678	423,284	98,245	72,272	139,626	310,143	1,619,639
	6%	7%	7%	19%	10%	7%	18%	36%	9%	8%	8%	26%	6%	4%	9%	19%	100%
2021	128,998	124,954	103,872	357,824	155,687	112,763	182,480	450,930	346,996	151,728	214,465	713,189	233,801	237,238	132,400	603,439	2,125,382
	6%	6%	5%	17%	7%	5%	9%	21%	16%	7%	10%	34%	11%	11%	6%	28%	100%
2022	131,777	103,433	230,861	466,071	191,337	195,708	144,669	531,714	205,720	133,561	181,356	520,637	-	-	-	-	1,518,422
	9%	7%	15%	31%	13%	13%	10%	35%	14%	9%	12%	34%	0%	0%	0%	0%	100%



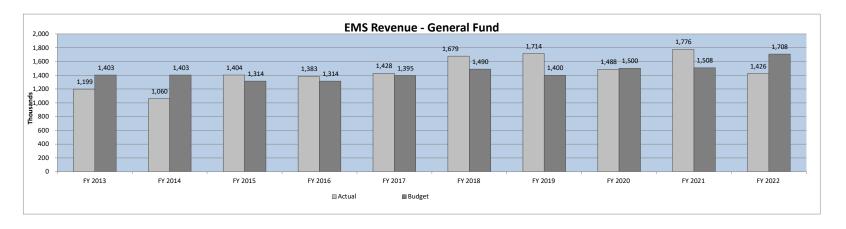
State Shared Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	284,858	-	-	284,858	171,862	-		171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015					270 657			270 657	476 555			476 555	476 555		100 210	264.072	043.005
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	_			_	235,369			235,369	188,318			188,318	188,317	_	200,318	388,635	812,322
2010	0%	0%	0%	0%	233,309	0%	0%	233,303	23%	0%	0%	23%	23%	0%	25%	48%	100%
	0%	076	076	0%	25%	0%	0%	25%	25%	0%	076	23/0	25%	076	25%	40%	100%
2017	_	_	_	_	239,980	_	_	239,980	200,080	_	_	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
	0,0	0,0	0,0	0,5	2070	0,0	0,0	-0,0	2.70	0,0	0,0	- 1,75	2.,,	0,0	2570		
2018	-	-	-	-	209,491	-	_	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	237,211	457,110	896,909
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2022	-	-	-	-	-	210,148	-	210,148	-	208,011	-	208,011	-	-	-	- <u> </u>	418,159
	0%	0%	0%	0%	0%	50%	0%	50%	0%	50%	0%	50%	0%	0%	0%	0%	100%



EMS Revenue - General Fund Revenues by Month/Fiscal Year

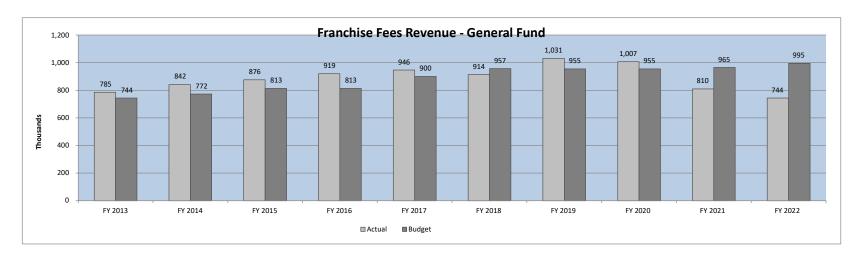
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	106,231	151,772	126,620	384,623	130,091	118,591	(9,389)	239,293	67,034	186,703	173,705	427,442	131,131	138,721	(122,342)	147,510	1,198,868
1 1	9%	13%	11%	32%	11%	10%	-1%	20%	6%	16%	14%	36%	11%	12%	-10%	12%	100%
1 1																	
2014	131,108	154,512	212,357	497,977	101,666	102,896	117,678	322,240	102,756	116,511	129,441	348,708	138,482	110,654	(358,143)	(109,007)	1,059,918
1 1	12%	15%	20%	47%	10%	10%	11%	30%	10%	11%	12%	33%	13%	10%	-34%	-10%	100%
2015	139,480	111,016	153,870	404,366	103,719	105 100	140,616	349,443	140,547	123,631	143,645	407,823	147,740	111,812	(17,402)	242,150	1 402 702
2015	139,480	111,016	153,870	404,366 29%	103,719	105,108 7%	140,616	349,443 25%	140,547	123,631	143,645	29%	147,740	111,812	(17,402) -1%	17%	1,403,782 100%
1 1	10%	070	1170	29%	/ 70	/ 70	10%	25%	10%	9%	10%	29%	11%	070	-170	1776	100%
2016	145,913	131.219	149,176	426,308	139.828	87,393	148,402	375,623	112,393	131,696	172,762	416,851	69,518	232,641	(137.445)	164.714	1,383,496
	11%	9%	11%	31%	10%	6%	11%	27%	8%	10%	12%	30%	5%	17%	-10%	12%	100%
1 1																	
2017	233,539	147,126	154,104	534,769	27,675	204,987	131,154	363,816	124,606	190,909	(45,560)	269,955	(11,399)	216,007	55,243	259,851	1,428,391
1 1	16%	10%	11%	37%	2%	14%	9%	25%	9%	13%	-3%	19%	-1%	15%	4%	18%	100%
1 1																	
2018	227,954	169,694	44,667	442,315	127,532	99,611	140,296	367,439	104,158	168,123	127,172	399,453	135,701	191,899	141,759	469,359	1,678,566
1 1	14%	10%	3%	26%	8%	6%	8%	22%	6%	10%	8%	24%	8%	11%	8%	28%	100%
,,,,	456.264	444.020	442 277	444 270	440.672	400 742	440.044	220.200	424 770	446.452	477 400	445 222	444.500	226.070	466 400	547.050	4 744 024
2019	156,264 9%	141,829 8%	113,277 7%	411,370 24%	118,673 7%	109,743 6%	110,944 6%	339,360 20%	121,778 7%	146,152 9%	177,402	445,332 26%	114,590 7%	236,870 14%	166,499	517,959 30%	1,714,021 100%
1 1	9%	8%	1%	24%	1%	0%	0%	20%	1%	9%	10%	26%	1%	14%	10%	30%	100%
2020	99,463	245,680	73,682	418,825	176,650	22,233	151,460	350,343	176,688	134,383	164,251	475,322	52,089	83,672	107,572	243,333	1,487,823
	7%	17%	5%	28%	12%	1%	10%	24%	12%	9%	11%	32%	4%	6%	7%	16%	100%
1 1																	
2021	191,893	131,658	193,145	516,696	107,825	135,283	145,007	388,115	115,734	94,393	201,745	411,872	173,595	142,518	143,548	459,661	1,776,344
1 1	11%	7%	11%	29%	6%	8%	8%	22%	7%	5%	11%	23%	10%	8%	8%	26%	100%
2022	254,063	188,742	168,576	611,381	117,394	109,493	136,688	363,575	117,900	164,394	168,275	450,569	-	-	-	-	1,425,525
	18%	13%	12%	43%	8%	8%	10%	26%	8%	12%	12%	32%	0%	0%	0%	0%	100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Franchise Fees Revenue - General Fund Revenues by Month/Fiscal Year

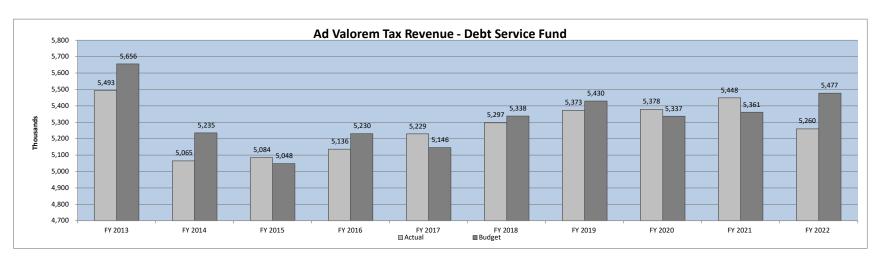
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	- [188,486	-	-	188,486	49,841	136,760	-	186,601	73,190	137,008	199,960	410,158	785,245
	0%	0%	0%	0%	24%	0%	0%	24%	6%	17%	0%	24%	9%	17%	25%	52%	100%
2014	-	-	-	-	202,431	-	-	202,431	81,709	144,947	-	226,656	-	202,178	210,424	412,602	841,689
	0%	0%	0%	0%	24%	0%	0%	24%	10%	17%	0%	27%	0%	24%	25%	49%	100%
2015	-	-	-	-	57,982	-	149,119	207,101	84,163	143,638	-	227,801	54,808	17,623	368,727	441,158	876,060
	0%	0%	0%	0%	7%	0%	17%	24%	10%	16%	0%	26%	6%	2%	42%	50%	100%
2016	-	-	58,169	58,169	154,990	-	59,431	214,421	186,853	-	-	186,853	227,842	-	231,842	459,684	919,127
	0%	0%	6%	6%	17%	0%	6%	23%	20%	0%	0%	20%	25%	0%	25%	50%	100%
2017	-	-	65,077	65,077	160,710	-	-	160,710	246,983	-	16,616	263,599	214,359	13,770	228,215	456,344	945,730
	0%	0%	7%	7%	17%	0%	0%	17%	26%	0%	2%	28%	23%	1%	24%	48%	100%
2018	-	-	-	-	230,906	-	-	230,906	268,780	-	-	268,780	238,111	-	176,104	414,215	913,901
	0%	0%	0%	0%	25%	0%	0%	25%	29%	0%	0%	29%	26%	0%	19%	45%	100%
2019	-	74,215	-	74,215	244,301	-	-	244,301	293,923	-	-	293,923	243,753	-	174,322	418,075	1,030,514
	0%	7%	0%	7%	24%	0%	0%	24%	29%	0%	0%	29%	24%	0%	17%	41%	100%
2020	-	-	-	-	249,382	67,989	-	317,371	285,037	-	-	285,037	242,745	-	161,995	404,740	1,007,148
	0%	0%	0%	0%	25%	7%	0%	32%	28%	0%	0%	28%	24%	0%	16%	40%	100%
2021	70,026	-	-	70,026	230,155	-	-	230,155	248,011	37,108	-	285,119	224,524	-	-	224,524	809,824
	9%	0%	0%	9%	28%	0%	0%	28%	31%	5%	0%	35%	28%	0%	0%	28%	100%
2022	166,043	63,004	-	229,047	226,893	-	-	226,893	164,522	123,040	-	287,562	-	-	-	-	743,502
	22%	8%	0%	31%	31%	0%	0%	31%	22%	17%	0%	39%	0%	0%	0%	0%	100%



Revenue Analysis Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund Revenues by Month/Fiscal Year

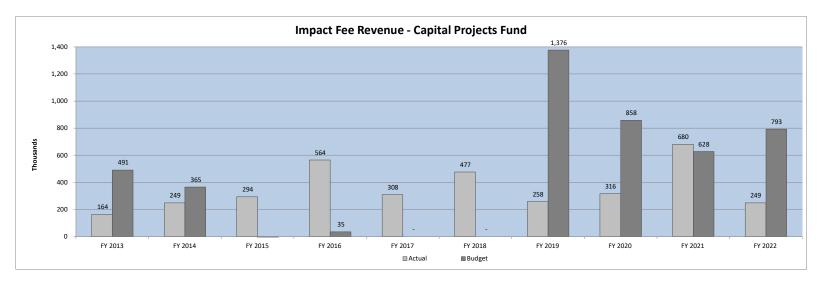
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
	46.005	47.040	22.024		054	27.777	704.040		2 402 504	242.620	472 270	4 000 404	27.644	27.770	422.000	407.460	
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	_	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
2010	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
	070	070	070	1/0	2/0	370	070	11/0	4070	41/0	270	03/0	1/0	2/0	270	370	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
		20.560	40.774		20.450	70.440	275 202	404.076	2 400 000	2 400 044	74 440	4 = 00 400	44.246	20.004	474 754	244.054	
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2021	_	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899	1,988,268	4,524,260	182,193	21,778	164,207	368,178	5,448,437
2021	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
	070	1/0	1/0	2/0	070	070	0,0	3,0	1570	31/0	3070	03/0	3/0	070	370	7,0	100%
2022	-	41,224	43,218	84,442	29,301	66,386	783,236	878,923	2,074,063	2,138,813	83,753	4,296,629	_	-	-	-	5,259,994
	0%	1%	1%	2%	1%	1%	15%	17%	39%	41%	2%	82%	0%	0%	0%	0%	100%
															- · · · L	***	



Revenue Analysis Capital Projects Fund

Impact Fee Revenue - Capital Projects Fund Revenues by Month/Fiscal Year

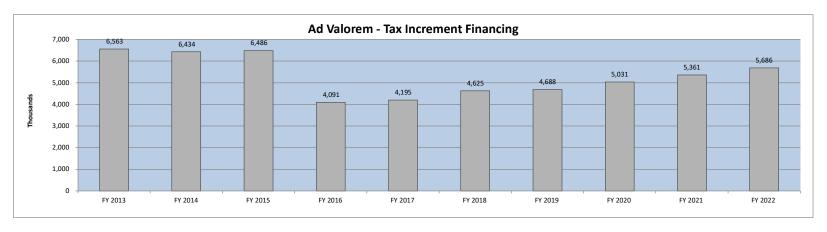
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	10,101	2,886	4,550	17,537	20,829	5,961	11,544	38,334	14,371	7,105	20,202	41,678	15,803	26,666	23,715	66,184	163,733
	6%	2%	3%	11%	13%	4%	7%	23%	9%	4%	12%	25%	10%	16%	14%	40%	100%
2014	32,562	17,316	16,500	66,378	21,377	18,759	27,520	67,656	21,645	25,974	23,088	70,707	11,544	20,897	11,551	43,992	248,733
	13%	7%	7%	27%	9%	8%	11%	27%	9%	10%	9%	28%	5%	8%	5%	18%	100%
2045	42.007	40.754	40.205	F4 436	20.500	12.500	22.726	75.054	E0 64E	0.042	7.245	76 772	40.252	40.226	64 400	00.450	202.024
2015	12,987	19,754	18,395	51,136	39,568	12,560	23,736	75,864	59,645 20%	9,912	7,215	76,772	18,353 6%	10,326	61,480	90,159	293,931
	4%	7%	6%	17%	13%	4%	8%	26%	20%	3%	2%	26%	6%	4%	21%	31%	100%
2016	16,500	12,820	10,091	39,411	13,212	119,181	10,101	142,494	12,175	17,316	166,790	196,281	10,832	18,631	156,850	186,313	564,499
1 2010	3%	2%	2%	7%	2%	21%	2%	25%	2%	3%	30%	35%	2%	3%	28%	33%	100%
	3,0	270	2,0	,,,,	2,0	22/0	2,3		2,0	3,0	3070	3375	2,0	3,0	2070	55,5	
2017	16,098	25,022	35,561	76,681	1,443	16,098	16,933	34,474	22,501	12,581	15,566	50,648	80,221	20,431	45,770	146,422	308,225
	5%	8%	12%	25%	0%	5%	5%	11%	7%	4%	5%	16%	26%	7%	15%	48%	100%
2018	55,965	68,409	5,859	130,233	37,451	54,948	29,293	121,692	21,906	35,890	28,860	86,656	61,736	47,497	28,864	138,097	476,678
	12%	14%	1%	27%	8%	12%	6%	26%	5%	8%	6%	18%	13%	10%	6%	29%	100%
2019	38,837	27,505	19,390	85,732	18,759	18,353	18,574	55,686	18,759	15,286	22,228	56,273	19,209	8,883	32,234	60,326	258,017
	15%	11%	8%	33%	7%	7%	7%	22%	7%	6%	9%	22%	7%	3%	12%	23%	100%
2020	24.125	20.004	16 204	60 242	20.462	17.047	17 545	62.055	27.020	24.420	42 470	101 543	22.277	12 221	26.202	01 001	245 004
2020	24,125 8%	28,904 9%	16,284 5%	69,313 22%	28,463 9%	17,047 5%	17,545 6%	63,055 20%	27,938 9%	31,126 10%	42,478 13%	101,542 32%	32,377 10%	13,231 4%	36,283 11%	81,891 26%	315,801 100%
	8%	9%	5%	22%	9%	5%	0%	20%	9%	10%	13%	32%	10%	4%	11%	26%	100%
2021	39,636	20,977	39,024	99,637	32,361	38,137	39,637	110,135	257,822	18,574	89,115	365,511	36,587	34,632	33,883	105,102	680,385
-02-1	6%	3%	6%	15%	5%	6%	6%	16%	38%	3%	13%	54%	5%	5%	5%	15%	100%
	570	370	370		370	370	0,0	2070	3370	370	1370	2470	370	370	370] -5%	
2022	31,723	19,032	22,682	73,437	28,048	15,873	42,212	86,133	29,802	13,618	46,427	89,847	-	-	-	-	249,417
	13%	8%	9%	29%	11%	6%	17%	35%	12%	5%	19%	36%	0%	0%	0%	0%	100%



Revenue Analysis Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund Revenues by Month/Fiscal Year

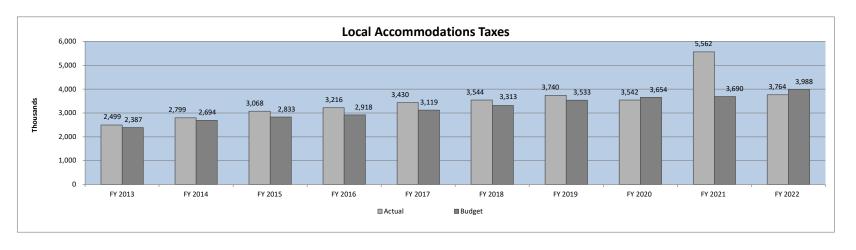
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
			22.474	22.474		07.600	744 464		4 000 407	225.000	60.440	- 40- 0-0	455.000	40.546	476.050		
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	_	_	82,120	82,120	_	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
		-,-															
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	_	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
2019	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	13,032	97%	1%	0%	19,970	2%	100%
	070	1/0	070	1/0	170	070	-170	0,0	3370	43/0	070	3776	170	070	070	2/0	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	0%	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081	20,529	41,985	265,595	5,361,090
	0%	1%	0%	1%	0%	0%	0%	0%	16%	42%	36%	94%	4%	0%	1%	5%	100%
2022	-	12,040	34,389	46,429	18,394	2,264	604,508	625,166	2,250,162	2,652,132	111,751	5,014,045	-	-	-	-	5,685,640
	0%	0%	1%	1%	0%	0%	11%	11%	40%	47%	2%	88%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

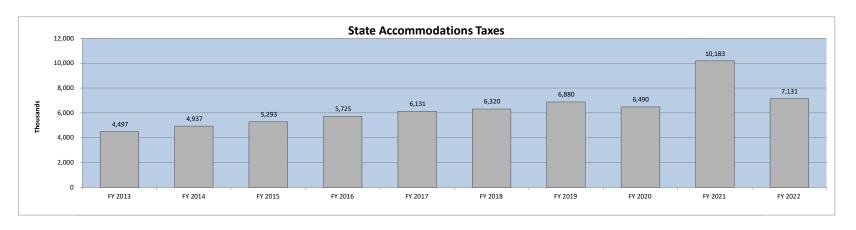
Local ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(90)	66,048	26,046	92,004	968,704	41,267	21,440	1,031,411	181,869	17,634	18,328	217,831	237,082	55,152	865,587	1,157,821	2,499,067
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(161)	57,191	49,253	106,283	1,038,038	43,637	21,317	1,102,992	222,282	17,380	30,005	269,667	253,315	38,769	1,027,757	1,319,841	2,798,783
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(614)	66,510	88,566	154,462	1,159,004	45,603	18,112	1,222,719	261,750	14,873	14,870	291,493	271,055	50,135	1,078,475	1,399,665	3,068,339
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(015)	67.205	FC 4F4	122 644	1 220 155	F7 24C	22.600	1 210 100	270.042	44 222	26.027	242.002	224 500	CO 002	1 000 634	4 470 045	2 245 050
2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
	076	270	2/0	4/0	30%	270	1/0	41/0	0/0	0/0	1/0	10%	10%	270	34/0	40%	100%
2017	(2)	104,685	75,399	180,082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64.311	1,214,992	1,623,260	3,430,379
2017	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
	070	370	270	3,0	3070	070	1/0	35,70	770	170	1/0	370	10/0	270	3370	47,70	1 200%
2018	121	81,067	50.523	131,711	1.274.638	60,517	23,190	1,358,345	329,491	17.387	22.406	369.284	373.769	60,383	1.250.418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(172)	324,378	216,254	540,460	1,418,057	172,710	63,485	1,654,252	487,871	50,275	61,363	599,509	496,545	196,181	2,074,953	2,767,679	5,561,900
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
1																	
2022	(14)	441,439	295,412	736,837	2,002,671	162,533	89,918	2,255,122	631,573	68,814	71,651	772,038	-		-	-	3,763,997
	0%	12%	8%	20%	53%	4%	2%	60%	17%	2%	2%	21%	0%	0%	0%	0%	100%



State ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	1 - 1	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	_	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	100%
2022	-	-	-	-	-	5,082,956	-	5,082,956	2,048,139	=		2,048,139	-	-	-	-	7,131,095
	0%	0%	0%	0%	0%	71%	0%	71%	29%	0%	0%	29%	0%	0%	0%	0%	100%



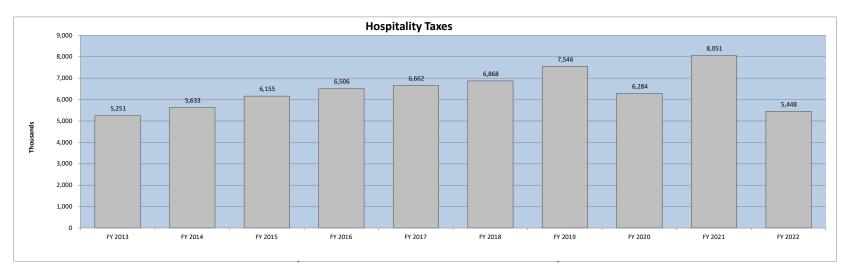
Real Estate Transfer Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	172,658	159,179	177,345	509,182	211,885	183,982	183,700	579,567	134,456	179,334	143,641	457,431	221,937	252,528	234,462	708,927	2,255,107
	8%	7%	8%	23%	9%	8%	8%	26%	6%	8%	6%	20%	10%	11%	10%	31%	100%
2014	220,560	260,824	213,791	695,175	281,351	203,317	150,674	635,342	149,784	122,915	182,008	454,707	243,718	213,052	226,887	683,657	2,468,881
	9%	11%	9%	28%	11%	8%	6%	26%	6%	5%	7%	18%	10%	9%	9%	28%	100%
2045	224 247	400 400	400 204	600 444	252.000	450 200	200.055	674 524	460 205	111.000	220 625	504.005	245 245	262.420	274 025	750 200	2 524 622
2015	221,317	199,496	188,301	609,114	253,080	150,389	268,055	671,524	160,395	114,066	229,625	504,086	215,245	263,128	271,835	750,208	2,534,932
	9%	8%	7%	24%	10%	6%	11%	26%	6%	4%	9%	20%	8%	10%	11%	30%	100%
2016	234,595	279,002	202,973	716.570	216.847	167,854	261,485	646,186	229,220	198,334	244,795	672,349	251.805	249,871	350,366	852,042	2,887,147
1 2010	8%	10%	7%	25%	8%	6%	9%	22%	8%	7%	8%	23%	9%	9%	12%	30%	100%
	0,0	1070	,,,,		0,0	0,0	3,0	/-	3,5	.,,	0,0	20,0	370	3,0	12,0	30,5	1 200%
2017	211,072	245,654	244,422	701,148	174,911	178,434	226,500	579,845	199,693	169,245	219,557	588,495	285,421	351,313	274,090	910,824	2,780,312
	8%	9%	9%	25%	6%	6%	8%	21%	7%	6%	8%	21%	10%	13%	10%	33%	100%
2018	264,872	340,779	262,410	868,061	335,365	223,959	264,198	823,522	265,998	199,667	255,934	721,599	324,009	352,736	373,562	1,050,307	3,463,489
	8%	10%	8%	25%	10%	6%	8%	24%	8%	6%	7%	21%	9%	10%	11%	30%	100%
2019	296,001	313,882	206,316	816,199	320,404	263,233	289,595	873,232	218,269	175,129	317,464	710,862	326,829	375,085	277,900	979,814	3,380,107
	9%	9%	6%	24%	9%	8%	9%	26%	6%	5%	9%	21%	10%	11%	8%	29%	100%
	254.650	200.075	205 252	040 -05	220 264	252.246	204.040		240.000	404 744	205 500		207.250	257.004	250 264	040 -0-	
2020	351,658	300,875	296,053	948,586	339,361	252,246	301,810	893,417	310,098	191,741	295,598	797,437	297,260	257,004	359,261	913,525	3,552,965
	10%	8%	8%	27%	10%	7%	8%	25%	9%	5%	8%	22%	8%	7%	10%	26%	100%
2021	507,895	633,339	590,226	1,731,460	704,857	555,031	668,553	1,928,441	426,367	393,801	618,372	1,438,540	646,491	639,417	743,536	2,029,444	7,127,885
2021	7%	9%	390,220	24%	10%	333,031	9%	27%	420,307	6%	9%	20%	9%	9%	10%	2,023,444	100%
	/ 70	370	076	24%	10%	070	970	2170	076	0%	970	20%	370	370	10%	20%	100%
2022	658,402	625,669	553,975	1,838,046	562,174	565,490	570,232	1,697,896	500,286	412,086	595,594	1,507,966	_	_	_	_	5,043,908
-7	13%	12%	11%		11%	11%	11%	34%	10%	8%	12%	30%	0%	0%	0%	0%	100%
	13/0	12/0	11/0	30/0	11/0	11/0	11/0	54/6	10/0	3/0	12/0	30/0	5 /0	070	370	5,0	100/0



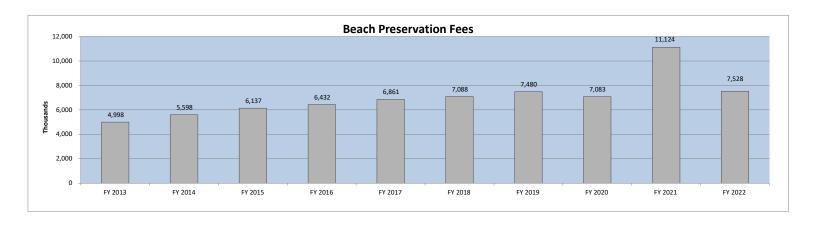
Hospitality Tax Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	_	263,460	250,552	514.012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1.044.739	801,957	243,058	1,828,599	2,873,614	6,155,004
1 2020	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
			.,-			-,-					-/-			.,-			
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2040	(4.005)	250.004	272.062	522.050	4 25 4 2 4 2	205 000	476 004	4 000 000	062.424	404 507	467.040	4 245 242	047.440	222.052	4 042 020	2 4 2 4 4 2 4	
2018	(1,896) 0%	350,984 5%	272,962 4%	622,050 9%	1,354,343 20%	305,889 4%	176,091 3%	1,836,323 27%	863,424 13%	184,537 3%	167,049 2%	1,215,010 18%	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	6,867,787 100%
	U%	370	470	9%	20%	470	3%	2/70	15%	370	270	10%	14%	370	20%	4/70	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	391,365	2,510,046	3,947,449	8,051,256
1 1	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022		640.000	422.750	1 072 640	1 064 624	270 522	264 776	2 609 022	1 220 200	200 020	227 257	1 765 272					F 447 054
2022	0%	640,898 12%	432,750 8%	1,073,648 20%	1,964,624 36%	379,533 7%	264,776 5%	2,608,933 48%	1,239,280 23%	298,836 5%	227,257 4%	1,765,373 32%	0%	0%	0%	0%	5,447,954 100%
	0%	12%	8%	20%	36%	7%	5%	48%	23%	5%	4%	32%	0%	0%	0%	0%	100%



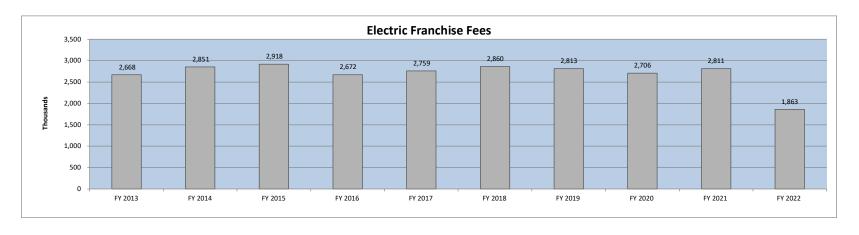
Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(181)	128,096	52,091	180,006	1,937,409	82,534	42,880	2,062,823	367,737	35,193	36,733	439,663	474,164	110,304	1,731,172	2,315,640	4,998,132
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
			I														
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332	6,136,679
2015	(1,229)	133,020	3%	308,925	2,318,006	91,207	36,223	2,445,436	523,502 9%	29,746	29,738	582,986 10%	542,110 9%	2%	2,156,951	2,799,332 46%	100%
	U%	270	3%	5%	30%	170	170	40%	9%	0%	U%	10%	970	270	33%	40%	100%
2016	(1,630)	134,604	112,309	245,283	2.458.309	114,632	47,395	2,620,336	541,885	28.645	53.661	624,191	643.018	121,604	2,177,268	2.941.890	6,431,700
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
			I														
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
			I														
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	420.000	360,475	2 562 240	404 500	E4 400	2 740 255	672 204	F2 047	40.046	777 247	740.054	405.000	2 760 422	3.624.065	7 400 443
2019	70 0%	3%	139,080 2%	360,475 5%	2,562,348 34%	104,599 1%	51,408 1%	2,718,355 36%	673,384 9%	53,947 1%	49,916 1%	777,247 10%	749,954 10%	105,688 1%	2,768,423 37%	3,624,065 48%	7,480,142 100%
	U%	370	270	5%	34%	170	170	30%	9%	176	170	10%	10%	170	3/70	40%	100%
2020	24	258,863	179,335	438,222	2.659.898	154,633	111,430	2,925,961	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838	7,083,230
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
			I														
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993,091	392,361	4,149,908	5,535,360	11,123,801
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
								l									
2022	(28)	882,878	590,824	1,473,674	4,005,343	325,065	179,837	4,510,245	1,263,145	137,627	143,302	1,544,074	-	-	-	-	7,527,993
	0%	12%	8%	20%	53%	4%	2%	60%	17%	2%	2%	21%	0%	0%	0%	0%	100%



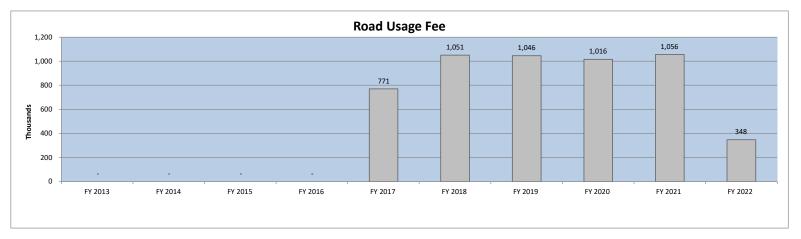
Electric Franchise Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	228,570	621,869	2,668,405
	10%	11%	9%	31%	8%	7%	7%	22%	8%	8%	8%	24%	8%	7%	9%	23%	100%
2014	276,806	294,926	274,448	846,180	211,839	183,669	194,716	590,224	230,745	296,174	226,560	753,479	215,220	203,769	242,046	661,035	2,850,918
	10%	10%	10%	30%	7%	6%	7%	21%	8%	10%	8%	26%	8%	7%	8%	23%	100%
2015	295,086	309,064	291,986	896,136	220,360	193,729	213,329	627,418	228,430	264,365	262,821	755,616	211,358	196,172	231,640	639,170	2,918,340
	10%	11%	10%	31%	8%	7%	7%	21%	8%	9%	9%	26%	7%	7%	8%	22%	100%
											• , .						
2016	280,750	299,517	267,312	847,579	212,060	182,593	172,665	567,318	-	193,842	249,866	443,708	204,750	184,120	424,509	813,379	2,671,984
	11%	11%	10%	32%	8%	7%	6%	21%	0%	7%	9%	17%	8%	7%	16%	30%	100%
2017	-	300,541	333,053	633,594	289,538	219,568	165,837	674,943	168,934	207,031	209,820	585,785	179,145	216,348	468,876	864,369	2,758,691
	0%	11%	12%	23%	10%	8%	6%	24%	6%	8%	8%	21%	6%	8%	17%	31%	100%
2018		286,171	302,024	588,195	280,004	242,318	207,471	729,793	177,218	286,059	272,016	735,293	183,936	206,385	416,234	806,555	2,859,836
2018	0%	10%	11%	21%	10%	242,316 8%	7%	26%	177,218	10%	10%	755,295 26%	103,930	200,363 7%	15%	28%	100%
	070	10/0	11/0	21/0	10%	070	7,0	2070	070	1070	10/0	2070	070	770	13/0	20/0	100%
2019	-	284,487	300,539	585,026	287,235	225,289	176,572	689,096	217,205	231,783	247,294	696,282	179,820	197,124	465,155	842,099	2,812,503
	0%	10%	11%	21%	10%	8%	6%	25%	8%	8%	9%	25%	6%	7%	17%	30%	100%
2020	-	288,444	311,185	599,629	274,894	237,022	185,439	697,355	167,418	203,003	215,289	585,710	211,820	190,958	420,531	823,309	2,706,003
	0%	11%	11%	22%	10%	9%	7%	26%	6%	8%	8%	22%	8%	7%	16%	30%	100%
		202 256	242 225		202 740	224 252	200.005		462.256	222 425	240 240		242 754	207.400	426 740	07.5 000	
2021	-	283,256	313,306	596,562	292,719	221,868	200,865	715,452	162,356	239,436	240,349	642,141	212,751	207,498	436,740	856,989	2,811,144
	0%	10%	11%	21%	10%	8%	7%	25%	6%	9%	9%	23%	8%	7%	16%	30%	100%
2022	_	272,172	285,109	557,281	278,301	219,717	164,483	662,501	174,764	200,129	268,048	642,941	_	_	_	_	1,862,723
	0%	15%	15%	,	15%	12%	9%	36%	9%	11%	14%	35%	0%	0%	0%	0%	100%
	I 570	2370	-5/0	2070	-5/0	22/0	3/°L	3070	370	21/0	- 170	23/0	370	270	3,0	276	20070



Road Usage Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4		Total
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	- [-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2014	_		_	_	_			_			_	_	_	_	_			_
2014	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2016	_		_	_	_			_			_	_	_	_	_			_
2010	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536		770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%		100%
2018	_	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1	.050,824
2010	0%	8%	94,038	174,843	8%	9%	70,332	249,397	70,043	8%	102,170	257,038	9%	8%	18%	35%	1	100%
							·											
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,	045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%		100%
2020	_	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1	.015,865
2020	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	72,300	24%	73,323	8%	18%	33%	-	100%
											·							
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917	1,	055,675
	0%	9%	8%	17%	8%	9%	7%	24%	6%	9%	8%	23%	10%	8%	17%	36%		100%
2022	_	88,618	86,849	175,467	95,741	48,275	14,475	158,491	5,543	4,951	3,051	13,545	_		_			347,503
2022	0%	26%	25%	50%	28%	14%	14,473 4%	46%	3,343 2%	4,931	1%	13,343	0%	0%	0%	0%		100%
	1 -70		-3/0	2.270		,,	.,,,	. 3,70	_,,	_,,	±٬۰۰۱	.,,,	3,0	-,0	370	270	<u> </u>	



New source of revenue established during FY2017.

Business-Type Ad	ctivities –	Stormwater	Utility
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Stormwater Utility Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	_	8,275	36,028	267,950	_	303,978	2.843.322	267.273	69,598	3,180,193	16.958	22,578	19,418	58.954	3,551,400
2016	-1%	39,140 1%		0,273	30,028	267,930	0%	9%	2,643,322 80%	267,273	2%	90%	10,938	1%	,	2%	100%
	-176	170	0%	0%	170	070	0%	970	60%	070	270	90%	0%	170	1%	270	100%
2017	_	20,819	193	21,012	45,892	6,779	233,754	286,425	_	2,236,860	788,955	3,025,815	189,339	12,164	48.250	249,753	3,583,005
1 2017	0%	1%		1%	1%	0,773	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
	0,0	1/0	070	1,0	170	070	7,0	0,0	070	0270	22/0	0476	370	0,0	1/0	1.0	1 20070
2018	_	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2.234.819	1,877,991	54,737	4,167,547	50.417	21,204	44,035	115,656	4,775,636
	0%	0%	,	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	23,283	61,416	287,319	5,043,167
	0%	1%	0%	2%	0%	0%	0%	0%	22%	28%	42%	92%	4%	0%	1%	6%	100%
2022		23,865	27,686	51,551	11,686	2,225	630,513	644,424	1,853,509	2,186,267	198,474	4,238,250	-	-	-	- 1	4,934,225
	0%	0%	1%	1%	0%	0%	13%	13%	38%	44%	4%	86%	0%	0%	0%	0%	100%

