## **MEMORANDUM**

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: February 16, 2022

RE: FY 2022 Financial Statements – Through January 2022 (7th Period)

### **General Overview**

The initial months of each fiscal year are traditionally low collections on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm during the early months of the fiscal year. Our actual results changed from a temporary deficit to a temporary surplus as significant property taxes are collected.

**COVID-19** is still a concern, and we will continue to monitor the impact to our financials. YTD Tourism-driven revenues have continued their strength and increased compared to last year. FY22 continues with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are flat compared to last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$4,036,228 is down only (1%) from last YTD while Permit Revenues are 4% higher than last year. Remember Real Estate Transfer Fees were exceptionally strong last year.

		RETF			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change	
FY 2021	4,086,268			1,155,749			5,242,017			
FY 2022	4,036,228	(50,040)	-1%	1,203,506	47,757	4%	5,239,734	(2,283)	0%	

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 34% higher than last fiscal year. We expect some moderation as the year progresses. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

	Local ATAX/ I	Beach Preservation	<u>Fees</u>	<u> </u>	lospitality Tax			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change	
FY 2021	8,047,749			3,781,018			11,828,767			
FY 2022	10.870.596	2.822.847	35%	4.921.861	1.140.843	30%	15.792.457	3.963.690	34%	

## **General Fund Summary**

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. This year, the County is back on its normal schedule for property tax billing, so General Fund should exceed prior year collections through February because of last year's delay.

The difference in the timing of the property tax billings really shows. Through January, the Town's General Fund revenues and transfers in total \$23,412,614 or 53% of budget, which compares to \$17,305,357 or 40% of budget for last year. This is an increase of \$6,107,257 compared to the prior year. \$4,842,702 of the increase comes from property taxes which is mainly a timing issue compared to last year. Approximately \$254,000 of the increase is due to business license revenue and \$941,000 is due to local accommodations tax. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. We expect that some of these increases will level out as the year progresses. However, we will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures and transfers out-to-date are \$23,041,735 or 52% of budget. From a calendar perspective we are 58% through the year at January 31<sup>st</sup>. Current fiscal year to date expenditures are \$545,648 or 2% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year.

The fiscal year-to-date surplus in the General Fund is presented at \$370,879, which is \$5,561,609 better than last year's deficit of (\$5,190,730) primarily because of the change in property tax billing schedule.

## **Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of January, \$6,925,989 or 36% of the current year's obligations, have come due and been paid. A number of the Town's debt obligations have principal payments planned in the March to June timeframe to correspond to the timing of when the majority of property taxes are collected for the fiscal year.

## **Capital Projects Fund**

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Shelter Cove Pathway & Parking	\$ 967,137
Island Recreation Center - Capital	\$ 237,966
Mid-Island Tract	\$ 181,204
Islandwide Beach Renourishment	\$ 146,324
Computer Software Equipment	\$ 328,865

Summary balances for the Capital Project Fund are as follows:

	FY 2022
	Actual
Revenues	 472,407
Transfers In	5,119,831
Capital Outlays	(2,849,809)
Transfers Out	
Net Change in Fund Balance	\$ 2,742,429

## **Other Revenues**

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

		FY 2022 actual		FY 2021 actual		\$ variance	% variance	Variance Code
State accommodations tax	\$	7,131,095	\$	5,254,377	\$	1,876,718	36%	
Tax increment financing	۲	2,921,757	ڔ	909,911	٦	2,011,846	221%	В
Real estate transfer fees		4,036,228		4,086,268		(50,040)	-1%	Α
Beach preservation fees		7,247,064		5,365,166		1,881,898	35%	Α
Hospitality tax		4,921,861		3,781,018		1,140,843	30%	Α
Road Usage Fees		339,501		500,379		(160,878)	-32%	D
Electric franchise fee		1,394,546		1,474,370		(79,824)	-5%	C
	\$	27,992,052	\$	21,371,489	\$	6,620,563	31%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1, 2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

## **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$152,265 for Capital Outlays, \$50,229 for Debt Service, and \$1,008,668 for operations. The current YTD results reflect transfers of \$2,179,417, one of which is a transfer of \$2,089,000 to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

### **Fund Balances**

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$14,655,307 for governmental funds and a decrease of (\$840,475) for the Stormwater Utility Fund. These compare to last year's amounts of (\$7,079,631) for governmental funds and (\$1,884,421) for the Stormwater Fund.

The significant increase in the governmental fund balance compared to last year is the result of the County being back on its normal schedule for property tax billing as discussed above, and a decrease of (\$6,831,496) in Capital Outlays compared to last year.

# **Consolidated Statement All Funds**

## TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES

FISCAL YEAR 2022 - THROUGH JANUARY (7th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 8,871,622 \$	2,921,757 \$	3,037,428 \$	- \$	14,830,807	\$ -
Business Licenses	2,626,496	-	-	-	2,626,496	-
Franchise Fees	620,462	-	-	-	620,462	-
Permits	1,203,506	-	-	-	1,203,506	-
State Shared Funds	210,148	-	-	55,310	265,458	-
Public Safety	990	-	-	-	990	-
Grant Revenue	-	488,057	-	173,100	661,157	-
EMS Revenue	1,092,856	-	_	-	1,092,856	_
Beach Fees						
	117,805		-	-	117,805	-
Road Usage Fees		339,501	-	-	339,501	-
Accommodations Tax	3,623,532	7,131,095	-	-	10,754,627	-
Hospitality Tax	-	4,921,861	-	-	4,921,861	-
Lease	-	-	-	48,974	48,974	-
Impact Fees	-	-	-	189,372	189,372	-
Real Estate Transfer Fees	-	4,036,228	-	-	4,036,228	-
Beach Preservation Fees	-	7,247,064	-	-	7,247,064	-
Electric Franchise Fees	-	1,394,546	-	-	1,394,546	-
Stormwater Utility Fees	_	-	_	_	_	2,549,484
· ·	105 356					2,3 .3, .0 .
Miscellaneous Revenue	195,356	-	-	-	195,356	-
Disaster Fund Transfer In	-	-	70,333	-	70,333	-
Investment Income	6,063	42,163	6,721	5,651	60,598	620
Total Revenues	18,568,836	28,522,272	3,114,482	472,407	50,677,997	2,550,104
Expenditures:						
General Government Town Council	244.000				211 000	
	211,899	-	-	-	211,899	-
Town Manager	740,243	-	-	-	740,243	
	952,142	-	-	-	952,142	-
Administration						
Administration/Legal	2,504,092	40,364	13,350	-	2,557,806	73,581
Finance	1,101,682	-	-	-	1,101,682	-
	3,605,774	40,364	13,350	-	3,659,488	73,581
Community Services						
Community Development	1,645,592	15,455	-	-	1,661,047	-
Public Projects and Facilities	3,149,373	, -	-	_	3,149,373	935,087
•	4,794,965	15,455	-	-	4,810,420	935,087
Public Safety	, - ,	-,			,,	,
Sheriff/Shore Svcs	1,467,112	_	-	-	1,467,112	_
Fire & Rescue	8,931,238	75,305	_	_	9,006,543	_
riie & Rescue	10,398,350	75,305	-	-	10,473,655	
	10,336,330	73,303	-	-	10,473,033	-
Townwide	3,165,504	_	_	_	3,165,504	_
Grants	3,103,304	4,722,293	_	_	4,722,293	_
	-		-	2.040.000		152.205
Capital Outlay/Projects	-	131,558	-	2,849,809	2,981,367	152,265
Debt Service		-	7,437,239	-	7,437,239	50,229
Total expenditures	22,916,735	4,984,975	7,450,589	2,849,809	38,202,108	1,211,162
Revenues over (under) expenditures	(4,347,899)	23,537,297	(4,336,107)	(2,377,402)	12,475,889	1,338,942
6						
Other financing sources (uses):						
Transfers In:	1.050.305				1 050 305	
Accommodations Tax - State	1,058,305	-	-	125 000	1,058,305	-
General Fund	-	-	-	125,000	125,000	-
Hospitality Tax	2,110,203	-	185,703	311,815	2,607,721	-
Real Estate Transfer	-	-	965,000	140,455	1,105,455	-
Beach Preservation	1,157,046	-	3,959,125	359,154	5,475,325	-
Electric Franchise	315,352	-	-	1,607,772	1,923,124	-
Leases	-	-	-	-	-	-
TIF	112,455	-	133,856	200,322	446,633	-
Stormwater	90,417	-	-	2,089,000	2,179,417	-
Road Usage Fee		-	-	286,313	286,313	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(4,753,361)	_	_	(4,753,361)	(90,417)
Beach Preservation	=	(4,733,301)	-	-	(4,733,301)	(50,417)
	-	-	-	-	-	-
Hospitality Tax	-	(F 343 COA)	-	-	(E 343 CO4)	-
Debt Service	-	(5,243,684)	-	-	(5,243,684)	- -
Capital Projects	(125,000)	(2,905,830)	-	-	(3,030,830)	(2,089,000)
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	<del>-</del>	-	-	_	_	_
Deposit to Refunding Escrow	_	_	_	_	_	_
Total other financing sources (uses)	4,718,778	(12,902,875)	5,243,684	5,119,831	2,179,418	(2,179,417)
Net change in fund balance	370,879	10,634,422	907,577	2,742,429	14,655,307	(840,475)
Fund balance - beginning	25,676,018	67,082,969	11,095,631	7,774,484	111,629,102	10,038,823
Fund balance - ending	\$ 26,046,897 \$	5 77,717,391 \$	12,003,208 \$	10,516,913 \$	126,284,409	\$ 9,198,348

# **Budget versus Actual Report General Fund**

PERCENT OF YEAR LAPSED 58%		EV 2	2022			Y 2021	FY 2022 v	EV 2021	
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	ī	Y-T-D		% VARIANCE	
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 15,759,897	\$ 8,871,622	\$ (6,888,275)	56%	\$	4,028,920	\$ 4,842,702	120%	CL
Business Licenses	9,482,051	2,626,496	(6,855,555)	28%		2,372,250	254,246	11%	Α
Franchise Fees - Cable	952,932	620,462	(332,470)	65%		548,191	72,271	13%	
Franchise Fees - Beach	42,420	-	(42,420)	0%		-	-	-	
Permits	1,659,323	1,203,506	(455,817)	73%		1,155,750	47,756	4%	CL
State Shared Funds	888,392	210,148	(678,244)			439,799	(229,651)		
Public Safety	-	990	990	0%		-	990		
EMS	1,707,823	1,092,856	(614,967)	64%		1,020,545	72,311	7%	
Beach Fees	278,658	117,805	(160,853)	42%		150,683	(32,878)		
Accommodations Tax - Local	3,988,163	3,623,532	(364,631)	91%		2,682,583	940,949	35%	В
Miscellaneous Revenue	407,490	195,356	(212,134)			228,767	(33,411		_
Investment Income	30,000	6,063	(23,937)	20%		17,636	(11,573)		С
Subtotal	35,197,149	18,568,836	(16,628,313)	53%		12,645,124	5,923,712	47%	
Transfers In:	4 505 244	4 050 205	(636,006)	620/		4 072 404	(42.070)	100	
Accommodations Tax - State	1,695,211	1,058,305	(636,906)			1,072,184	(13,879)		
Hospitality Tax	4,220,406	2,110,203	(2,110,203)			2,228,022	(117,819)		
Beach Preservation Fees	1,983,508	1,157,046	(826,462)	58%		873,981	283,065	32%	
TIF Tax	192,780	112,455	(80,325)	58%		107,100	5,355	5%	
Stormwater Utility	155,000	90,417	(64,583)			87,500	2,917	3%	
Capital Projects	-	-	(225.254)	0%		-	-	-	
Electric Franchise Fees	540,603	315,352	(225,251)	58%	_	291,446	23,906	8%	
Total Revenues & Transfers In	43,984,657	23,412,614	(20,572,043)	53%		17,305,357	6,107,257	35%	
Expenditures:									
Town Council									
Personnel	167,742	74,227	(93,515)	44%		70,900	3,327	5%	
Operating	303,500	137.672	(165,828)	45%		239,512	(101,840)		
Operating	471,242	211,899	(259,343)	45%		310,412	(98,513)		
Town Manager	471,242	211,055	(235,343)	43/0		310,412	(50,515)	-32/0	
Personnel	1,239,806	715,225	(524,581)	58%		393,250	321,975	82%	
Operating	46,500	25,018	(21,482)	54%		4,504	20,514	455%	
Operating	1,286,306	740,243	(546,063)			397,754	342,489	86%	
Administration/Legal	1,200,300	740,243	(540,003)	30%		337,734	342,403	0070	
Personnel	3,146,481	1,603,069	(1,543,412)	51%		1,415,679	187,390	13%	
Operating	2,506,281	901,023	(1,605,258)	36%		837,761	63,262	8%	
	5,652,762	2,504,092	(3,148,670)			2,253,440	250,652		
Finance	-, , -	, ,	(-, -,,			,, -	,		
Personnel	1,759,046	990,582	(768,464)	56%		1,017,468	(26,886)	-3%	
Operating	157,130	111,100	(46,030)	71%		116,548	(5,448		
	1,916,176	1,101,682	(814,494)			1,134,016	(32,334		
Community Development									
Personnel	3,293,074	1,591,991	(1,701,083)	48%		1,971,337	(379,346)	-19%	
Operating	309,591	53,601	(255,990)	17%		50,199	3,402	7%	
	3,602,665	1,645,592	(1,957,073)	46%		2,021,536	(375,944	-19%	
Public Projects and Facilities									
Personnel	2,032,425	1,006,002	(1,026,423)	49%		1,137,137	(131,135	-12%	
Operating	5,295,005	2,143,371	(3,151,634)	40%		1,551,666	591,705	38%	D
	7,327,430	3,149,373	(4,178,057)	43%		2,688,803	460,570	17%	
Sheriff/Beach Services	2,498,430	1,467,112	(1,031,318)	59%		1,868,175	(401,063)	-21%	
Fire Rescue	45.000.05-	0.400.44	10.0=0.1==:			0.440.70-	/a= = : - :		
Personnel	15,260,356	8,408,194	(6,852,162)	55%		8,443,707	(35,513)		
Operating	1,264,360	523,044	(741,316)			499,171	23,873	5%	
Capital	-	-	(= =00 +=0)	0%		-	- (11.510)	-	
	16,524,716	8,931,238	(7,593,478)	54%		8,942,878	(11,640)	0%	
Townwide	4 674 006	2.165.504	(4 500 202)	600/		2 070 072	206 424	100/	
Townwide	4,674,886	3,165,504	(1,509,382)	68%		2,879,073	286,431	10%	
Transfers Out:									
GF Fund Fund Balance	125,000	_	(125,000)	0%		_	_	_	
Capital Projects	125,000	125,000	(123,000)	100%		-	125,000	-	
Capital Frojecto	123,000	123,000	-	100/8		-	123,000	-	
Total Expenditures & Transfers Out	44,204,613	23,041,735	(21,162,878)	52%		22,496,087	545,648	2%	
•		. , , , , , , , , , , ,	. , - ,,	- /-		,			
Net Result-Revenues Over/(Under) Expenditures	(219,956)	370,879	590,835	_		(5,190,730)	5,561,609	_	
				-				_	

See next page for variance explanations.

### Variance Explanations:

- CL Variance addressed in Financial Statement Memorandum.
- A Increase in Business License revenues due to an increase in the distribution of State business license revenues and local collection efforts.
- B Local Accommodation taxes, which is tourism-driven revenue, increased by \$940,949 or 35% compared to FY21.
- C The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 0.16% at 1/31/2021 to 0.15% at 1/31/2022.
- D Variance due to an increase in landscape and repair & maintenance expenses in FY22 due to an increased attention to improvements.

## **Special Revenue Funds**

## TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

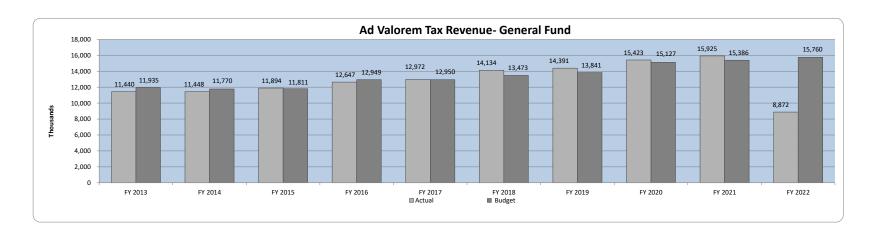
FISCAL YEAR 2022 - THROUGH JANUARY (7th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:			-					
Real and Personal Property Taxes	\$ 2,921,757	\$ -	\$ -	\$ -	\$ -	\$ - 9	<u>.</u>	\$ 2,921,757
Road Usage Fees	-	339,501	-	-	-		<u>.</u>	339,501
Accommodations Tax-State		333,301	7,131,095	_	_	_	_	7,131,095
Hospitality Tax	_		7,131,033	_	4,921,861	_	_	4,921,861
Real Estate Transfer Fees	_	_	_	4,036,228	4,921,001	_		4,036,228
	-	-	-	4,030,228	-	7 247 064	-	
Beach Preservation Fees	-	-	-	-	-	7,247,064	4 204 546	7,247,064
Electric Franchise Fees	-	-	-	-	-	-	1,394,546	1,394,546
Grant Revenue	-	-	-	-	-	-	488,057	488,057
Investment Income	2,291	1,851	4,252	8,109	8,020	11,511	6,129	42,163
Total Revenues	2,924,048	341,352	7,135,347	4,044,337	4,929,881	7,258,575	1,888,732	28,522,272
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	40,364	-	-	-	40,364
Finance	-	-	-	40,364	-	-	-	40,364
Community Services	-	-	-	40,304	-	-	-	40,304
Community Development	_	_	_	_	_	_	15,455	15,455
Public Projects and Facilities	_	_	_	_	_	_	-	-
r ubite rrojects and racinities		-	_	_	_	-	15,455	15,455
Public Safety							-,	,
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	75,305	75,305
	-	-	-	-	-	-	75,305	75,305
Grants	-	-	4,289,224	-	-	23,030	410,039	4,722,293
Capital Outlay/Projects	-	-	-	-	-	-	131,558	131,558
Total expenditures	-	-	4,289,224	40,364	-	23,030	632,357	4,984,975
Evenes (deficiency) of voyanyes								
Excess (deficiency) of revenues over (under) expenditures	2,924,048	341,352	2,846,123	4,003,973	4,929,881	7,235,545	1,256,375	23,537,297
Other financing sources (uses): Transfers Out:								
	(442.455)		(4.050.305)		(2.440.202)	(4.457.046)	(245.252)	(4.752.264)
General Fund	(112,455)	-	(1,058,305)	(0.55,000)	(2,110,203)	(1,157,046)	(315,352)	(4,753,361)
Debt Service Fund	(133,856)	(205.242)	-	(965,000)	(185,703)	(3,959,125)	- (4 607 770)	(5,243,684)
Capital Projects Fund	(200,322)	(286,313)	-	(140,455)	(311,815)	(359,153)	(1,607,772)	(2,905,830)
Transfers In:								
Other Funds	-	-	-	-	-	-	-	
Total other financing sources (uses)	(446,633)	(286,313)	(1,058,305)	(1,105,455)	(2,607,721)	(5,475,324)	(1,923,124)	(12,902,875)
Net change in fund balance	2,477,415	55,039	1,787,818	2,898,518	2,322,160	1,760,221	(666,749)	10,634,422
Fund balance - beginning	3,967,581	3,611,639	7,015,839	10,975,937	11,988,636	18,617,748	10,905,589	67,082,969
Fund balance - ending	\$ 6,444,996	\$ 3,666,678	\$ 8,803,657	\$ 13,874,455	\$ 14,310,796	\$ 20,377,969	10,238,840	\$ 77,717,391

## Revenue Analysis General Fund

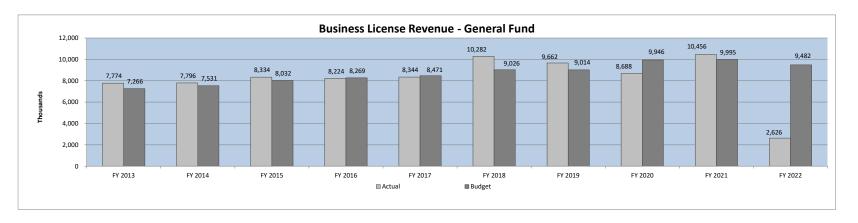
## Ad Valorem Tax Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2046	F 4 270	FC C4F	44.500	455.600	242.654	4 025 027		4 270 404	F 420 222	5 204 447	202.406	40.525.055	62.252	202.470	220 605	F06 246	42.647.465
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	_	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
2017	0%	45,492		196,617	1%	1,230,627	0%	1,352,962	5,515,755 41%	5,282,304 41%	(4,529)	82%	237,292	232,313	340,437	6%	100%
	U70	U%	170	270	170	10%	0%	10%	4176	4170	0%	62%	270	270	370	0%	100%
2018	_	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300.738	275,043	746,348	14,133,876
2010	0%	0%		1%	1%	234,127	10%	1,704,002	44%	32%	4%	81%	1%	2%	2/3,043	5%	100%
	070	070	1/0	170	1/0	2,0	1070	12/0	4470	32/0	470	01/0	1/0	270	2/0	3,0	100%
2019	_	91,400	156,556	247,956	97.341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	_	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%
2021	-	129,642	134,157	263,799	78,169	71,690	1,220,574	1,370,433	2,394,688	5,006,290	5,803,142	13,204,120	535,164	63,488	488,351	1,087,003	15,925,355
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	-	123,150	130,348	253,498	88,593	196,604	2,283,332	2,568,529	6,049,595	-	-	6,049,595	-	-	-	-	8,871,622
	0%	1%	1%	3%	1%	2%	26%	29%	68%	0%	0%	68%	0%	0%	0%	0%	100%



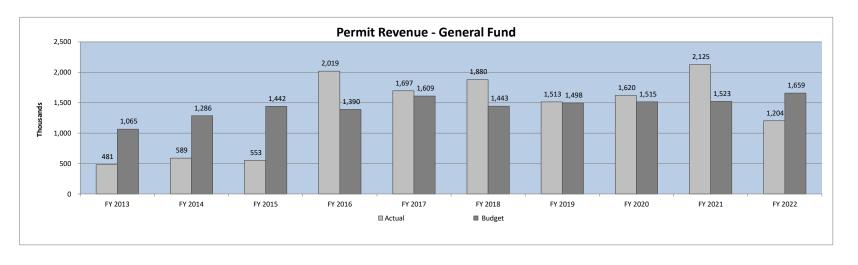
#### Business License Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	78,288	29,361	138,716	246,365	41,936	21,699	26,048	89,683	392,392	324,658	622,533	1,339,583	563,869	1,713,174	3,821,464	6,098,507	7,774,138
	1%	0%	2%	3%	1%	0%	0%	1%	5%	4%	8%	17%	7%	22%	49%	78%	100%
2014	24,453	29,154	31,656	85,263	34,931	34,452	30,588	99,971	337,677	434,118	709,908	1,481,703	477,588	1,404,224	4,247,160	6,128,972	7,795,909
	0%	0%	0%	1%	0%	0%	0%	1%	4%	6%	9%	19%	6%	18%	54%	79%	100%
2015	79,439	46,277	37,406	163,122	54,303	29,975	51,227	135,505	357,876	519,711	919,577	1.797.164	560,605	1,467,154	4,210,929	6,238,688	8,334,479
2015	79,439 1%	46,277	37,406	103,122	54,505 1%	29,973	1%	133,303	337,876 4%	519,711	11%	22%	7%	1,467,134	4,210,929 51%	75%	100%
	1/0	1/6	070	2/6	1/0	076	1/0	2/0	4/0	076	11/0	22/6	776	18%	31%	73%	100%
2016	27,568	80,864	36,572	145,004	29,088	27,176	38,215	94,479	548,654	602,120	624,890	1,775,664	687,639	1,448,058	4,073,467	6,209,164	8,224,311
	0%	1%	0%	2%	0%	0%	0%	1%	7%	7%	8%	22%	8%	18%	50%	75%	100%
2017	64,509	86,648	59,972	211,129	86,132	28,244	29,660	144,036	520,807	583,336	663,953	1,768,096	650,430	1,419,353	4,150,907	6,220,690	8,343,951
	1%	1%	1%	3%	1%	0%	0%	2%	6%	7%	8%	21%	8%	17%	50%	75%	100%
2018	67,290	30,256	20,838	118,384	28,558	18,345	30,319	77,222	651,902	620,383	876,833	2,149,118	820,658	1,802,887	5,314,075	7,937,620	10,282,344
	1%	0%	0%	1%	0%	0%	0%	1%	6%	6%	9%	21%	8%	18%	52%	77%	100%
2019	120 174	97.474	24 522	220 474	18.774	22.052	25.040	05.000	462 202	700.004	1 040 015	2.222.092	1 040 410	004.630	4 200 447	7 444 502	0.661.633
2019	120,174 1%	97,474	21,523 0%	239,171 2%	18,774	32,052 0%	35,040 0%	85,866 1%	462,293 5%	709,984 7%	1,049,815 11%	2,222,092	1,940,418 20%	884,638 9%	4,289,447 44%	7,114,503 74%	9,661,632 <i>100%</i>
	170	170	U%	270	U%	076	U%	176	3%	770	1170	25%	20%	9%	44%	7470	100%
2020	66,795	70,285	28,064	165,144	22,083	18,401	56,975	97,459	677,419	756,256	806,783	2,240,458	690,681	841,272	4,653,455	6,185,408	8,688,469
2020	1%	1%	0%	2%	0%	0%	1%	1%	8%	9%	9%	26%	8%	10%	54%	71%	100%
			-,-	_,_													
2021	24,115	328,495	1,155,774	1,508,384	28,558	19,766	20,679	69,003	794,863	672,581	1,142,632	2,610,076	1,682,248	864,591	3,721,334	6,268,173	10,455,636
	0%	3%	11%	14%	0%	0%	0%	1%	8%	6%	11%	25%	16%	8%	36%	60%	100%
2022	87,288	1,720,313	62,727	1,870,328	16,434	33,564	32,331	82,329	673,839	-	-	673,839	-	-	-	-	2,626,496
	3%	65%	2%	71%	1%	1%	1%	3%	26%	0%	0%	26%	0%	0%	0%	0%	100%



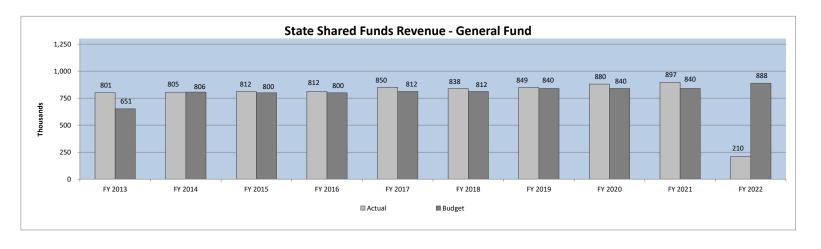
#### Permit Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	53,762	61,982	80,835	196,579	93,771	190,034	154,528	438,333	100,033	79,519	105,922	285,474	160,723	139,171	147,885	447,779	1,368,165
	4%	5%	6%	14%	7%	14%	11%	32%	7%	6%	8%	21%	12%	10%	11%	33%	100%
2011	22.525	00.050	04.556	204 400	400 540	06.657	426 705	224 222	440.044	420 704	166 600	405 202	05.260	472.072	00.000	250.040	4 274 224
2014	89,686	99,858	94,556	284,100	108,540	86,657	126,785	321,982	118,811	120,791	166,600	406,202	95,269	173,872	89,899	359,040	1,371,324
	7%	7%	7%	21%	8%	6%	9%	23%	9%	9%	12%	30%	7%	13%	7%	26%	100%
2015	64.487	98.823	162,089	325.399	139.853	79,470	125,358	344,681	130,328	97.689	112,305	340,322	105,162	100.893	149.288	355,343	1,365,745
	5%	7%	12%	24%	10%	6%	9%	25%	10%	7%	8%	25%	8%	7%	11%	26%	100%
							-,-										
2016	100,767	319,063	101,951	521,781	113,000	243,173	96,279	452,452	123,260	129,013	304,442	556,715	112,799	106,680	268,241	487,720	2,018,668
	5%	16%	5%	26%	6%	12%	5%	22%	6%	6%	15%	28%	6%	5%	13%	24%	100%
2017	84,579	151,705	108,292	344,576	105,919	203,734	184,066	493,719	160,748	160,575	139,856	461,179	141,799	110,359	145,807	397,965	1,697,439
	5%	9%	6%	20%	6%	12%	11%	29%	9%	9%	8%	27%	8%	7%	9%	23%	100%
2040	444247	450.607	75.400	240 400	24.6.242	405.040	200 245	700 506	464 772	4.47.760	424.002	424 424	422.642	425.250	427.200	205 470	4 000 000
2018	114,217	150,687	75,196	340,100	316,243	185,048	208,245	709,536	161,773	147,768	124,883	434,424	133,612	125,350	137,208	396,170	1,880,230
	6%	8%	4%	18%	17%	10%	11%	38%	9%	8%	7%	23%	7%	7%	7%	21%	100%
2019	96,100	155,990	157,720	409,810	159,615	123,830	97,878	381,323	137,075	130,264	164,498	431,837	105,075	93,622	91,486	290,183	1,513,153
1025	6%	10%	10%	27%	11%	8%	6%	25%	9%	9%	11%	29%	7%	6%	6%	19%	100%
2020	93,827	106,015	110,305	310,147	165,951	114,083	296,031	576,065	151,832	136,774	134,678	423,284	98,245	72,272	139,626	310,143	1,619,639
	6%	7%	7%	19%	10%	7%	18%	36%	9%	8%	8%	26%	6%	4%	9%	19%	100%
2021	128,998	124,954	103,872	357,824	155,687	112,763	182,480	450,930	346,996	151,728	214,465	713,189	233,801	237,238	132,400	603,439	2,125,382
	6%	6%	5%	17%	7%	5%	9%	21%	16%	7%	10%	34%	11%	11%	6%	28%	100%
	424 777	402.422	220.001	455.071	404 227	405 700	444.665	F04 F11	205 722			205 755					4 202 55-
2022	131,777	103,433	230,861	466,071	191,337	195,708	144,669	531,714	205,720	- 00/	- 00/	205,720	-	-	- 00/	-	1,203,505
	11%	9%	19%	39%	16%	16%	12%	44%	17%	0%	0%	17%	0%	0%	0%	0%	100%



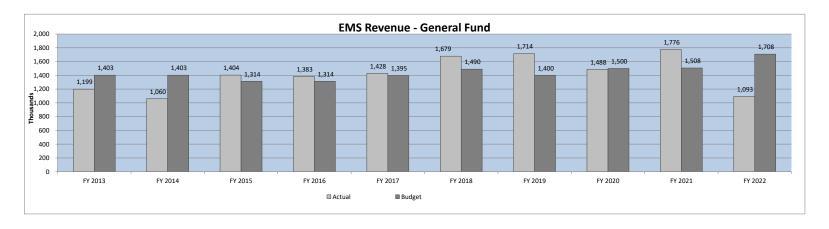
## State Shared Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015				_	270,657			270,657	176,555	_		176,555	176,555	_	188,318	364,873	812,085
2013	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
	0%	0%	076	0%	33/0	0%	0%	33/6	2270	076	0%	22/0	2270	076	23%	45%	100%
2016	_	-	_	_	235,369	-	_	235,369	188,318	_	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020					219,899			219,899	219,900			219,900	219,899	_	220,161	440,060	879,859
2020	0%	0%	0%	-		- 00/	0%			-	0%	219,900				50%	
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	_	_	_	_	219,899	_	_	219,899	219,900	_	_	219,900	219,899	_	237,211	457,110	896,909
2021	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
	070	070	070	0,0	23/0	070	070	23/0	23/0	070	070	23/0	25/0	070	2070	31/0	100%
2022	-	-	-	-	-	210,148	-	210,148	_	-	-	-	-	-	-	-	210,148
	0%	0%	0%	0%	0%	100%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	100%



EMS Revenue - General Fund Revenues by Month/Fiscal Year

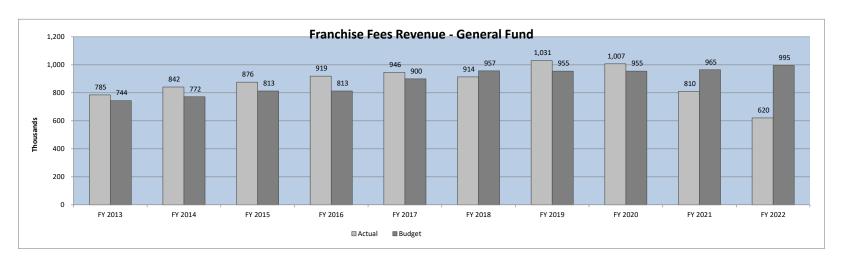
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	106,231	151,772	126,620	384,623	130,091	118,591	(9,389)	239,293	67,034	186,703	173,705	427,442	131,131	138,721	(122,342)	147,510	1,198,868
	9%	13%	11%	32%	11%	10%	-1%	20%	6%	16%	14%	36%	11%	12%	-10%	12%	100%
2014	131,108	154,512	212,357	497,977	101,666	102,896	117,678	322,240	102,756	116,511	129,441	348,708	138,482	110,654	(358,143)	(109,007)	1,059,918
	12%	15%	20%	47%	10%	10%	11%	30%	10%	11%	12%	33%	13%	10%	-34%	-10%	100%
2015	139,480	111,016	153,870	404,366	103,719	105,108	140,616	349,443	140,547	123.631	143,645	407.823	147.740	111,812	(17,402)	242,150	1,403,782
2013	10%	8%	133,870	29%	7%	7%	140,010	25%	10%	9%	143,043	29%	147,740	8%	-1%	17%	1,403,782
	10%	070	11/0	23/6	7 /0	7 /0	10%	23/6	10/6	3/0	10%	25/6	11/6	070	-1/0	17/6	100%
2016	145,913	131,219	149,176	426,308	139,828	87,393	148,402	375,623	112,393	131,696	172,762	416,851	69,518	232,641	(137.445)	164.714	1,383,496
	11%	9%	11%	31%	10%	6%	11%	27%	8%	10%	12%	30%	5%	17%	-10%	12%	100%
											•						
2017	233,539	147,126	154,104	534,769	27,675	204,987	131,154	363,816	124,606	190,909	(45,560)	269,955	(11,399)	216,007	55,243	259,851	1,428,391
	16%	10%	11%	37%	2%	14%	9%	25%	9%	13%	-3%	19%	-1%	15%	4%	18%	100%
2018	227,954	169,694	44,667	442,315	127,532	99,611	140,296	367,439	104,158	168,123	127,172	399,453	135,701	191,899	141,759	469,359	1,678,566
	14%	10%	3%	26%	8%	6%	8%	22%	6%	10%	8%	24%	8%	11%	8%	28%	100%
											.==						
2019	156,264 9%	141,829 8%	113,277 7%	411,370	118,673 7%	109,743	110,944	339,360	121,778	146,152	177,402	445,332	114,590	236,870	166,499	517,959	1,714,021
	9%	8%	7%	24%	7%	6%	6%	20%	7%	9%	10%	26%	7%	14%	10%	30%	100%
2020	99,463	245,680	73,682	418,825	176,650	22,233	151,460	350,343	176,688	134.383	164,251	475,322	52,089	83,672	107,572	243,333	1,487,823
2020	7%	17%	5%	28%	12%	1%	10%	24%	12%	9%	11%	32%	4%	6%	7%	16%	100%
	770	1770	570	20,0	12/0	1/0	1070	2470	12/0	370	11/0	32,0	470	070	7,0	10/0	100%
2021	191,893	131,658	193,145	516,696	107,825	135,283	145,007	388,115	115,734	94,393	201,745	411,872	173,595	142,518	143,548	459,661	1,776,344
	11%	7%	11%	29%	6%	8%	8%	22%	7%	5%	11%	23%	10%	8%	8%	26%	100%
																]	
2022	254,063	188,742	168,576	611,381	117,394	109,493	136,688	363,575	117,900	-	-	117,900	-	-	-	-	1,092,856
	23%	17%	15%	56%	11%	10%	13%	33%	11%	0%	0%	11%	0%	0%	0%	0%	100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

## Franchise Fees Revenue - General Fund Revenues by Month/Fiscal Year

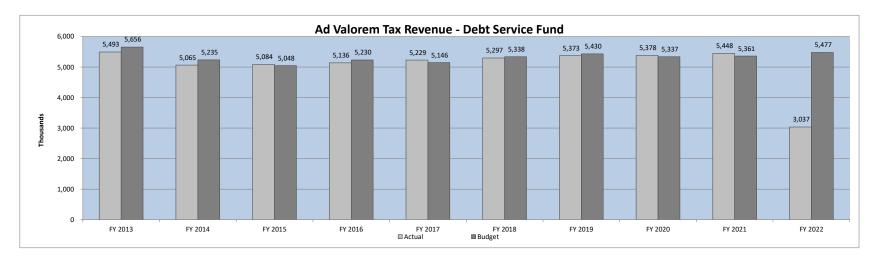
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	188,486	-	-	188,486	49,841	136,760		186,601	73,190	137,008	199,960	410,158	785,245
	0%	0%	0%	0%	24%	0%	0%	24%	6%	17%	0%	24%	9%	17%	25%	52%	100%
2044					202 424			202 424	04 700	444047		225 555		202.470	240 424	442.502	044.500
2014	-	-	-	-	202,431	-	-	202,431	81,709	144,947	-	226,656	-	202,178	210,424	412,602	841,689
	0%	0%	0%	0%	24%	0%	0%	24%	10%	17%	0%	27%	0%	24%	25%	49%	100%
2015	-	-	-	-	57,982	-	149,119	207,101	84,163	143,638	-	227,801	54,808	17,623	368,727	441,158	876,060
	0%	0%	0%	0%	7%	0%	17%	24%	10%	16%	0%	26%	6%	2%	42%	50%	100%
2016	-	-	58,169	58,169	154,990	-	59,431	214,421	186,853	-	-	186,853	227,842	-	231,842	459,684	919,127
	0%	0%	6%	6%	17%	0%	6%	23%	20%	0%	0%	20%	25%	0%	25%	50%	100%
2017			CE 077	CE 077	160.710			160.710	246 002		16.616	262 500	244 250	12 770	220 245	456,344	045 730
2017	-	-	65,077	65,077	,	-	-	/	246,983	-	16,616	263,599	214,359	13,770	228,215		945,730
	0%	0%	7%	7%	17%	0%	0%	17%	26%	0%	2%	28%	23%	1%	24%	48%	100%
2018	_	-	_	-	230,906	_	-	230,906	268,780	-	-	268,780	238,111	_	176,104	414,215	913,901
	0%	0%	0%	0%	25%	0%	0%	25%	29%	0%	0%	29%	26%	0%	19%	45%	100%
2019	-	74,215	-	74,215	244,301	-	-	244,301	293,923	-	-	293,923	243,753	-	174,322	418,075	1,030,514
	0%	7%	0%	7%	24%	0%	0%	24%	29%	0%	0%	29%	24%	0%	17%	41%	100%
2020				_	249,382	67,989	_	317,371	285,037	_		285,037	242.745	_	161,995	404,740	1,007,148
2020	0%	0%	0%	0%	249,382	7%	0%	317,371	283,037	0%	0%	283,037	242,743	0%	161,993	404,740	1,007,148
	U%	0%	U%	U%	25%	170	0%	32%	28%	0%	U%	28%	24%	0%	10%	40%	100%
2021	70,026	-	-	70,026	230,155	-	-	230,155	248,011	37,108	-	285,119	224,524	-	-	224,524	809,824
	9%	0%	0%	9%	28%	0%	0%	28%	31%	5%	0%	35%	28%	0%	0%	28%	100%
2022	166,043	63,004	-	229,047	226,893	-	-	226,893	164,522	-	-	164,522	-	-	-	-	620,462
	27%	10%	0%	37%	37%	0%	0%	37%	27%	0%	0%	27%	0%	0%	0%	0%	100%



# **Revenue Analysis Debt Service Fund**

Ad Valorem Tax Revenue - Debt Service Fund Revenues by Month/Fiscal Year

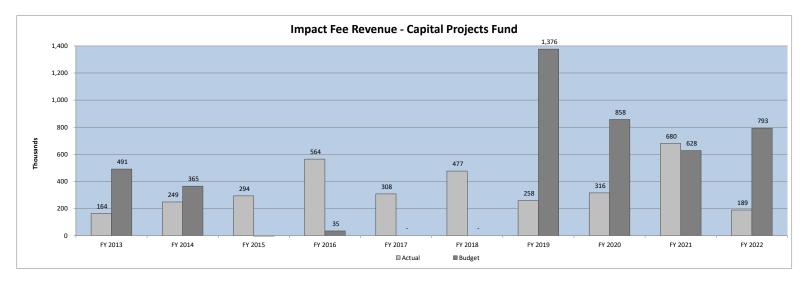
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
	46.005	47.040	22.024	c= c=o	05.4	27.77	704.040		2 402 504	242 520	472.270		27.644	27.770	422.000	407.460	
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	_	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
2010	0%	24,003		1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
	070	070	070	1/0	2/0	370	070	11/0	40/0	41/0	270	0370	1/0	2/0	270	370	100%
2017	_	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%		2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2024		45 400	42.446	00.220	27 227	22.000	447.024	467.674	020.002	4 745 000	4 000 200	4 524 260	402 402	24.770	464 207	260 470	F 440 437
2021	0%	45,182 1%	43,146	88,328	27,237 0%	22,600 0%	417,834 8%	467,671 9%	820,093	1,715,899 31%	1,988,268 36%	4,524,260 83%	182,193 3%	21,778 0%	164,207 3%	368,178 7%	5,448,437 100%
	0%	1%	1%	2%	0%	υ%	8%	9%	15%	31%	30%	83%	5%	υ%	3%	1%	100%
2022	_	41,224	43,218	84,442	29,301	66,386	783,236	878,923	2,074,063	_	_	2,074,063	_	_	_	_	3,037,428
	0%	1%			1%	2%	26%		68%	0%	0%	68%	0%	0%	0%	0%	100%
	070	1/0	1/0	3/0	1/0	2/0	20/0	23/6	0070	076	070	0870	076	070	078	0/8	100%



# Revenue Analysis Capital Projects Fund

Impact Fee Revenue - Capital Projects Fund Revenues by Month/Fiscal Year

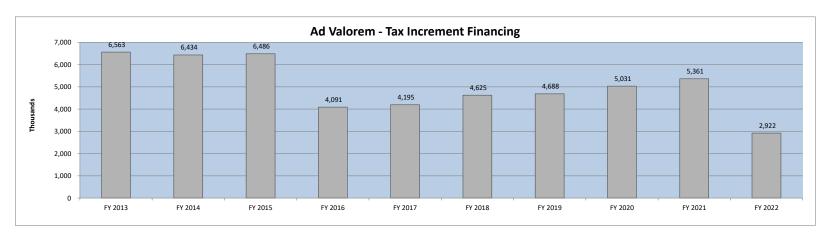
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	10,101	2,886	4,550	17,537	20,829	5,961	11,544	38,334	14,371	7,105	20,202	41,678	15,803	26,666	23,715	66,184	163,733
	6%	2%	3%	11%	13%	4%	7%	23%	9%	4%	12%	25%	10%	16%	14%	40%	100%
2014	32,562	17,316	16,500	66,378	21,377	18,759	27,520	67,656	21,645	25,974	23,088	70,707	11,544	20,897	11,551	43,992	248,733
	13%	7%	7%	27%	9%	8%	11%	27%	9%	10%	9%	28%	5%	8%	5%	18%	100%
2015	12,987	19,754	18,395	51,136	39,568	12,560	23,736	75,864	59,645	9,912	7,215	76,772	18,353	10,326	61,480	90,159	293,931
2015	12,967	19,734 7%	16,393	17%	13%	4%	23,730	75,864 26%	20%	3%	7,213 2%	26%	10,333	4%	21%		100%
	470	7 /0	076	17/0	13/0	470	876	20%	2070	3/0	2/0	20%	0/6	470	21/0	31/6	100%
2016	16,500	12,820	10,091	39,411	13,212	119,181	10,101	142.494	12,175	17,316	166,790	196,281	10,832	18,631	156,850	186,313	564,499
	3%	2%	2%	7%	2%	21%	2%	25%	2%	3%	30%	35%	2%	3%	28%	33%	100%
			•														
2017	16,098	25,022	35,561	76,681	1,443	16,098	16,933	34,474	22,501	12,581	15,566	50,648	80,221	20,431	45,770	146,422	308,225
	5%	8%	12%	25%	0%	5%	5%	11%	7%	4%	5%	16%	26%	7%	15%	48%	100%
2018	55,965	68,409	5,859	130,233	37,451	54,948	29,293	121,692	21,906	35,890	28,860	86,656	61,736	47,497	28,864	138,097	476,678
	12%	14%	1%	27%	8%	12%	6%	26%	5%	8%	6%	18%	13%	10%	6%	29%	100%
1 2040	20.027	27.505	40.200	05 700	10.750	40.252	40.574	FF 606	10.750	45.206	22 220	FC 272	40 200	0.000	22.224	50.005	250 047
2019	38,837 15%	27,505 11%	19,390	85,732 33%	18,759 7%	18,353 7%	18,574 7%	55,686 <b>22</b> %	18,759 7%	15,286 6%	22,228 9%	56,273 22%	19,209 7%	8,883 3%	32,234 12%	60,326	258,017 <i>100%</i>
	15%	11%	8%	33%	7%	7%	7%	22%	7%	6%	9%	22%	1%	3%	12%	23%	100%
2020	24,125	28,904	16,284	69,313	28,463	17,047	17,545	63,055	27,938	31,126	42,478	101,542	32,377	13,231	36,283	81,891	315,801
2020	8%	9%	5%	22%	9%	5%	6%	20%	9%	10%	13%	32%	10%	4%	11%		100%
	0,0	370	3,0	/-	3,0	370	0,0	20/0	370	10/0	1570	52,0	10/0	1,0	11/0	20,0	20075
2021	39,636	20,977	39,024	99,637	32,361	38,137	39,637	110,135	257,822	18,574	89,115	365,511	36,587	34,632	33,883	105,102	680,385
	6%	3%	6%	15%	5%	6%	6%	16%	38%	3%	13%	54%	5%	5%	5%	15%	100%
1 1																	
2022	31,723	19,032	22,682	73,437	28,048	15,873	42,212	86,133	29,802	-	-	29,802	-	-	-	-	189,372
igsquare	17%	10%	12%	39%	15%	8%	22%	45%	16%	0%	0%	16%	0%	0%	0%	0%	100%



# Revenue Analysis Other Governmental Funds

## Ad Valorem Tax Revenue - Tax Increment Fund Revenues by Month/Fiscal Year

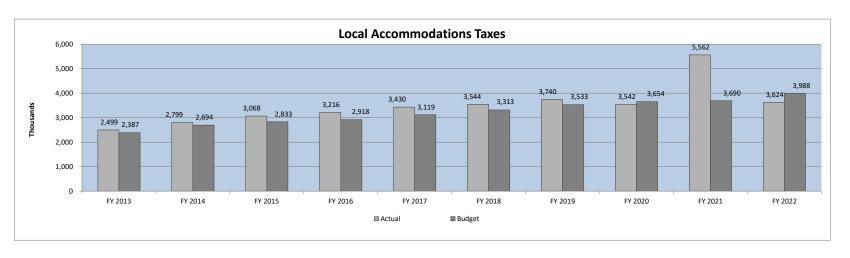
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015		_	82,120	82,120		57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
2015	0%	0%	1%	82,120 1%	0%	1%	3%	209,983 4%	91%	1%	3%	95%	0%	40,463	-1%	(10,800)	100%
	U%	U76	170	1/0	0%	170	370	476	91%	176	370	93%	0%	170	-170	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	_	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
			_,-		_,_		,-								-,-		
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
2020		45.653	20.062	FF 64F	4.762	0.420	(40.445)	2 755	2.121.234	2 506 254	06.043	4 04 4 500	101 200	7 220	40.022	450 444	5 024 244
2020	- 00/	15,653 0%	39,962	55,615	4,762	8,438	(10,445)	2,755 0%	2,121,234 42%	2,596,354 52%	96,912	4,814,500	101,299 2%	7,320 0%	49,822	158,441 3%	5,031,311 <i>100%</i>
	0%	0%	1%	1%	0%	0%	0%	U%	42%	52%	2%	96%	2%	0%	1%	3%	100%
2021	_	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081	20,529	41,985	265,595	5,361,090
2021	0%	1%	0%	1%	0%	0%	0%	0%	16%	42%	36%	94%	4%	0%	1%	5%	100%
	070	1/0	370	170	3/0	370	370	0,0	13/0	74.70	30/0	34/0	470	370	1/0	370	100%
2022	-	12,040	34,389	46,429	18,394	2,264	604,508	625,166	2,250,162	-	-	2,250,162	-	-	-	-	2,921,757
	0%	0%	1%		1%	0%	21%	21%	77%	0%	0%	77%	0%	0%	0%	0%	100%
	0/0	070	170	2/0	1/0	070	21/0	21/0	7770	070	0,0	7770	070	070	070	0,0	100/0



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

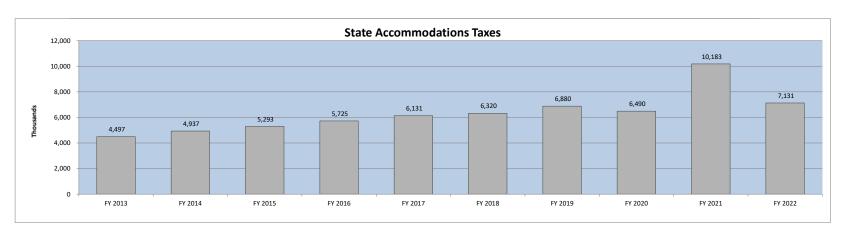
Local ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(90)	66,048	26,046	92,004	968,704	41,267	21,440	1,031,411	181,869	17,634	18,328	217,831	237,082	55,152	865,587	1,157,821	2,499,067
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(161)	57,191	49,253	106,283	1,038,038	43,637	21,317	1,102,992	222,282	17,380	30,005	269,667	253,315	38,769	1,027,757	1,319,841	2,798,783
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(614)	66,510	88,566	154.462	1.159.004	45,603	18,112	1.222.719	261,750	14,873	14,870	291.493	271,055	50,135	1,078,475	1,399,665	3,068,339
2013	0%	2%	,	5%	38%	43,003	18,112	40%	201,730	0%	0%	10%	9%	2%	35%	46%	100%
	076	2/0	3/0	3/0	3676	1/0	1/0	40%	376	076	070	10%	370	2/0	33/0	40%	100%
2016	(815)	67,305	56,154	122,644	1,229,155	57,316	23,698	1,310,169	270,942	14,323	26,827	312,092	321,509	60,802	1,088,634	1,470,945	3,215,850
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(2)	104,685	75,399	180,082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64,311	1,214,992	1,623,260	3,430,379
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	121	81,067	50,523	131,711	1,274,638	60,517	23,190	1,358,345	329,491	17,387	22,406	369,284	373,769	60,383	1,250,418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
2013	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
	0,0	370	2,0	3,5	3.70	-,0	2,0	30,0	370	2,0	2,0	10,0	20/0	2,0	37,70	1075	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(172)	324,378	216,254	540,460	1,418,057	172,710	63,485	1,654,252	487,871	50,275	61,363	599,509	496,545	196,181	2,074,953	2,767,679	5,561,900
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
	(4.4)	444 420	205 442	700 007	2 002 674	462 522	00.040	2 255 422	624 572			604 570					2 522 522
2022	(14)	441,439	295,412	736,837	2,002,671	162,533	89,918	2,255,122	631,573	- 00/	- 00/	631,573	- 0%	- 00/	-	-	3,623,532
	0%	12%	8%	20%	55%	4%	2%	62%	17%	0%	0%	17%	0%	0%	0%	0%	100%



State ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August S	eptember	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014					2 200 725			2 200 725	634,879			624.070	307,969		1 707 024	2.015.002	4 026 607
2014	0%	0%	- 0%	- 0%	2,286,725 46%	0%	- 0%	2,286,725 46%	13%	0%	- 0%	634,879 13%	307,969 6%	- 0%	1,707,034 35%	2,015,003 41%	4,936,607 100%
	U%	U76	U%	U%	40%	U76	0%	40%	15%	0%	U%	13%	070	U76	33%	41%	100%
2015	-	_	-	-	2,480,925	-	-	2,480,925	717,888	-	_	717,888	288,354	_	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-		-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	_	-	_	2,793,958	_	_	2,793,958	747,978	-	_	747,978	417,652	_	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2040					2 024 470			2 024 470	055 620			055 630	472.626		2 547 204	2 000 020	6 000 007
2019	-	0%	-	-	3,034,478 44%	-	-	3,034,478	855,629	-	- 00/	855,629	472,626 7%	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	/%	0%	37%	43%	100%
2020	_	_	-	-	3,223,818	-	_	3,223,818	815,760	134,656	_	950,416	586,126	_	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	100%
2022					_	5,082,956	_	5,082,956	2,048,139			2,048,139					7,131,095
2022	0%	0%	0%	0%	0%	71%	0%		2,046,139	0%	0%	2,048,139	0%	0%	0%	- 0%	100%
	0%	076	0%	U76	U%	/170	0%	/170	29%	U%	0%	25%	U76	0%	0%	U76	100%



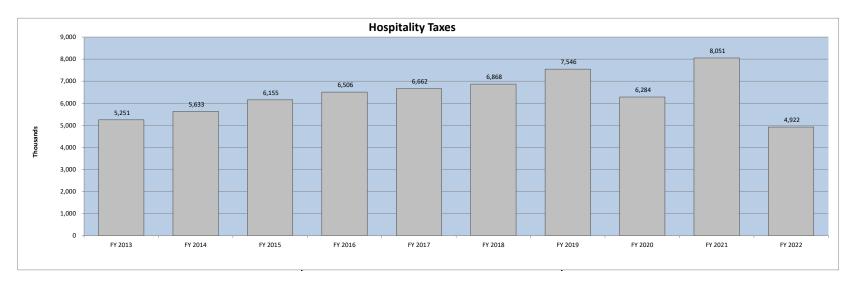
#### Real Estate Transfer Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	172,658	159,179	177,345	509,182	211,885	183,982	183,700	579,567	134,456	179,334	143,641	457,431	221,937	252,528	234,462	708,927	2,255,107
	8%	7%	8%	23%	9%	8%	8%	26%	6%	8%	6%	20%	10%	11%	10%	31%	100%
2014	220,560	260,824	213,791	695,175	281,351	203,317	150,674	635,342	149,784	122,915	182,008	454,707	243,718	213,052	226,887	683,657	2,468,881
	9%	11%	9%	28%	11%	8%	6%	26%	6%	5%	7%	18%	10%	9%	9%	28%	100%
	224 247	100 100	400 204		252.000	450.000	250 255	c=4 =0.4	460 205	444.000	222 525		245 245	262.420	274 225		
2015	221,317	199,496	188,301	609,114	253,080	150,389	268,055	671,524	160,395	114,066	229,625	504,086	215,245	263,128	271,835	750,208	2,534,932
	9%	8%	7%	24%	10%	6%	11%	26%	6%	4%	9%	20%	8%	10%	11%	30%	100%
2016	234,595	279,002	202,973	716,570	216,847	167,854	261,485	646,186	229,220	198,334	244,795	672,349	251,805	249,871	350,366	852,042	2,887,147
2010	8%	10%	7%	25%	8%	6%	9%	22%	8%	7%	8%	23%	9%	9%	12%	30%	100%
	070	10/0	770	23/0	070	070	370	22/0	0/0	770	070	23/0	370	370	12/0	30%	100%
2017	211,072	245,654	244,422	701,148	174,911	178,434	226,500	579,845	199,693	169,245	219,557	588,495	285,421	351,313	274,090	910,824	2,780,312
	8%	9%	9%	25%	6%	6%	8%	21%	7%	6%	8%	21%	10%	13%	10%	33%	100%
2018	264,872	340,779	262,410	868,061	335,365	223,959	264,198	823,522	265,998	199,667	255,934	721,599	324,009	352,736	373,562	1,050,307	3,463,489
	8%	10%	8%	25%	10%	6%	8%	24%	8%	6%	7%	21%	9%	10%	11%	30%	100%
2019	296,001	313,882	206,316	816,199	320,404	263,233	289,595	873,232	218,269	175,129	317,464	710,862	326,829	375,085	277,900	979,814	3,380,107
	9%	9%	6%	24%	9%	8%	9%	26%	6%	5%	9%	21%	10%	11%	8%	29%	100%
2020	351,658	300,875	296,053	948,586	339,361	252,246	301,810	893,417	310,098	191,741	295,598	797,437	297,260	257,004	359,261	913,525	3,552,965
	10%	8%	8%	27%	10%	7%	8%	25%	9%	5%	8%	22%	8%	7%	10%	26%	100%
	507.005	522.222	500 000	4 704 460	704057	555.004	660 550	4 000 444	426.267	202.004	640.070	4 400 540	545 404	520 447	742 526	2 222 444	
2021	507,895	633,339	590,226	1,731,460	704,857	555,031	668,553	1,928,441	426,367	393,801	618,372	1,438,540	646,491	639,417	743,536	2,029,444	7,127,885
	7%	9%	8%	24%	10%	8%	9%	27%	6%	6%	9%	20%	9%	9%	10%	28%	100%
2022	CE0 403	C3E CC0	FF2 07F	1 020 040	FC2 174	565,490	F70 222	1 607 806	E00 30C			E00 38C					4 026 228
2022	658,402	625,669	553,975	1,838,046	562,174	,	570,232	1,697,896	500,286	- 00/	- 00/	500,286	-	-	- 00/	-	4,036,228
	16%	16%	14%	46%	14%	14%	14%	42%	12%	0%	0%	12%	0%	0%	0%	0%	100%



#### Hospitality Tax Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015		263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
2013	0%	4%	4%	314,012	22%	3%	2%	28%	13%	2%	2%	1,044,739	13%	243,038 4%	30%	47%	100%
	070	470	470	370	22/0	370	270	2876	1370	270	2/0	1776	13/0	470	30/0	4,70	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
	0%	5%	4%	9%	20%	4%	3%	27%	13%	3%	2%	18%	14%	5%	28%	47%	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
2013	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	1,204,703	13%	4%	2,170,401	46%	100%
	0,0	,,,	1,0	-1,0	2370	.,,	2,0	20,0	12/5	2,0	2,0	27,0	25/0	1,0	2570	.075	200,0
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	391,365	2,510,046	3,947,449	8,051,256
	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022	-	640,898	432,750	1,073,648	1,964,624	379,533	264,776	2,608,933	1,239,280	-	- 00/	1,239,280	-	-	- 00/	-	4,921,861
	0%	13%	9%	22%	40%	8%	5%	53%	25%	0%	0%	25%	0%	0%	0%	0%	100%



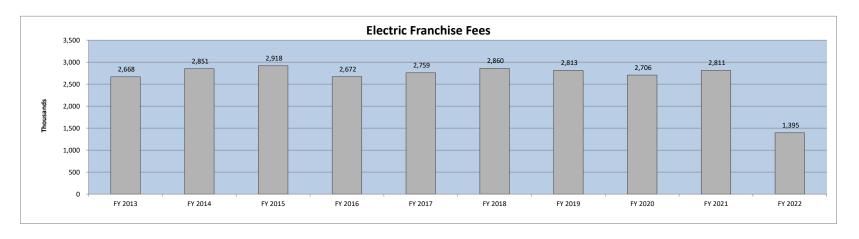
Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(181)	128,096	52,091	180,006	1,937,409	82,534	42,880	2,062,823	367,737	35,193	36,733	439,663	474,164	110,304	1,731,172	2,315,640	4,998,132
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2045	(4.220)	422.020	477.424	200 025	2 240 000	04 207	26.222	2 445 426	F22 F02	20.746	20.720	F02.005	E 42 440	400 274	2.456.054	2 700 222	6 426 670
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332 46%	6,136,679
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1,630)	134,604	112,309	245,283	2.458.309	114,632	47,395	2,620,336	541,885	28,645	53,661	624.191	643.018	121,604	2,177,268	2,941,890	6,431,700
2010	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
	070	270	270	470	3070	270	170	41/0	0,0	070	1/0	1070	1070	270	3470	40,0	100%
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
		252 252	470.005		2 552 222	454500	444 400		504.040	07.000	00.05		470 705	450 504	2 24 5 4 7 2		
2020	24	258,863	179,335	438,222 6%	2,659,898	154,633	111,430	2,925,961 41%	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838 40%	7,083,230
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993.091	392,361	4,149,908	5,535,360	11,123,801
2021	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
	370	370	-470	10/0	23/0	370	1/0	30%	570	170	170	11/0	370	470	3770	3070	100%
2022	(28)	882,878	590,824	1,473,674	4,005,343	325,065	179,837	4,510,245	1,263,145	-	-	1,263,145	_	_	-	-	7,247,064
	0%	12%	8%	20%	55%	,	2%	62%	17%	0%	0%	17%	0%	0%	0%	0%	100%
	***		L								L				***	4.1.1	



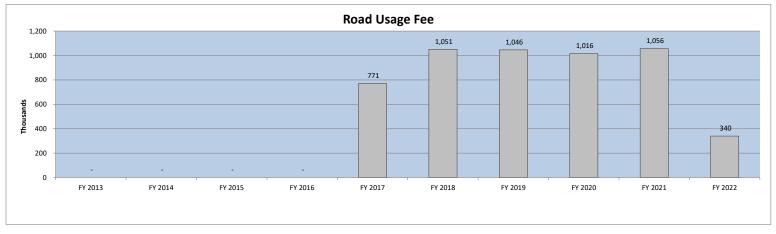
#### Electric Franchise Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	228,570	621,869	2,668,405
	10%	11%	9%	31%	8%	7%	7%	22%	8%	8%	8%	24%	8%	7%	9%	23%	100%
2014	276,806	294,926	274,448	846,180	211,839	183,669	194,716	590,224	230,745	296,174	226,560	753,479	215,220	203,769	242,046	661,035	2,850,918
	10%	10%	10%	30%	7%	6%	7%	21%	8%	10%	8%	26%	8%	7%	8%	23%	100%
2015	205.000	200.004	201.000	896,136	220.360	193,729	212 220	C27 410	220 420	264.265	262,821	755.616	211,358	196,172	221 640	639,170	2.010.240
2015	295,086 10%	309,064 11%	291,986 10%	31%	-,	193,729	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821	755,616 26%	211,358 7%	196,172 7%	231,640	22%	2,918,340 100%
	10%	11%	10%	31%	8%	7%	/70	21%	8%	9%	9%	20%	7%	7%	8%	22%	100%
2016	280,750	299,517	267,312	847,579	212.060	182,593	172,665	567,318	_	193,842	249,866	443.708	204.750	184.120	424,509	813.379	2,671,984
	11%	11%	10%	32%	8%	7%	6%	21%	0%	7%	9%	17%	8%	7%	16%	30%	100%
						.,-				.,.				.,-			
2017	-	300,541	333,053	633,594	289,538	219,568	165,837	674,943	168,934	207,031	209,820	585,785	179,145	216,348	468,876	864,369	2,758,691
	0%	11%	12%	23%	10%	8%	6%	24%	6%	8%	8%	21%	6%	8%	17%	31%	100%
2018	-	286,171	302,024	588,195	280,004	242,318	207,471	729,793	177,218	286,059	272,016	735,293	183,936	206,385	416,234	806,555	2,859,836
	0%	10%	11%	21%	10%	8%	7%	26%	6%	10%	10%	26%	6%	7%	15%	28%	100%
2019	-	284,487	300,539	585,026	287,235	225,289	176,572	689,096	217,205	231,783	247,294	696,282	179,820	197,124	465,155	842,099	2,812,503
	0%	10%	11%	21%	10%	8%	6%	25%	8%	8%	9%	25%	6%	7%	17%	30%	100%
2020		200 444	211 105	599.629	274 004	227 022	105 420	CO7 255	167.410	202.002	215 200	F0F 710	211 020	100.050	420 521	922.200	2 700 002
2020	0%	288,444 11%	311,185 11%	22%	274,894 10%	237,022 9%	185,439 7%	697,355 26%	167,418 6%	203,003 8%	215,289 8%	585,710 22%	211,820 8%	190,958 7%	420,531 16%	823,309 30%	2,706,003 100%
	U%	1170	1170	2270	10%	370	7 70	20%	0%	070	070	2270	070	7 70	10%	30%	100%
2021	-	283,256	313,306	596,562	292.719	221,868	200,865	715,452	162,356	239,436	240,349	642,141	212,751	207,498	436,740	856,989	2,811,144
	0%	10%	11%	21%	10%	8%	7%	25%	6%	9%	9%	23%	8%	7%	16%	30%	100%
	270	-270			_3/0	3,0	,,,,	20,0	3/0	3,0	3,0	_3,0	270	. 70	_3/0		
2022	-	272,172	285,109	557,281	278,301	219,717	164,483	662,501	174,764	-	-	174,764	-	-	-	-	1,394,546
	0%	20%	20%	40%	20%	16%	12%	48%	13%	0%	0%	13%	0%	0%	0%	0%	100%
	0%	20%	20%	40%	20%	16%	12%	48%	13%	0%	0%	13%	0%	0%	0%	0%	100%



### Road Usage Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	_	_	_	_	_		_	_	_		_		_	_	_	_	_
2013	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	0,0	0,0	0,0	•/-	0,0	0,0	0,0	• , ,	0,0	0,0	0,0	• • • • • • • • • • • • • • • • • • • •	0,0	0,0	0,0	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018		80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257.658	89,556	86,895	192,273	368,724	1,050,824
2018	0%	8%	94,038	174,843	8%	90,943	70,332 7%	249,397	70,643	8%	102,170	257,638	9%	8%	192,273	35%	1,030,824
	070	070	370	1770	0,0	370	7,0	2470	770	070	1070	2370	370	070	1070	33,0	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021		96,775	83,675	180.450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917	1,055,675
2021	0%	90,773	8%	17%	8%	91,897	74,380	232,218	6%	93,128	8%	246,090	105,889	8%	17%	36%	100%
	0/6	370	070	17/0	5/0	370	7 70	24/0	070	3/0	070	23/6	10/0	0/0	1770	30/0	100/8
2022	-	88,618	86,849	175,467	95,741	48,275	14,475	158,491	5,543	-	-	5,543	-	-	-	_	339,501
	0%	26%	26%	52%	28%	14%	4%	47%	2%	0%	0%	2%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

<b>Business-Type Activities – St</b>	tormwater Utility
--------------------------------------	-------------------

#### Stormwater Utility Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015			21 420	21,420		16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	2 554 206
2015	0%	- 0%	21,420 1%	21,420 1%	- 0%	16,821	431,039	13%	76%	185,611	2%		19,000	0%	3%	125,816	3,551,386 100%
	0%	U76	170	170	0%	0%	1276	15%	76%	3%	270	63%	170	U%	370	476	100%
2016	(30,865)	39,140	_	8,275	36,028	267,950	_	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	, ,	0%	1%	1%	2%	100%
															•		
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020		18,433	29,375	47,808	20,484	12,844	323,914	357,242	2.140.418	2,214,336	59,218	4.413.972	39,589	12,162	57,850	109.601	4,928,623
2020	0%	16,433	29,373	47,808	20,484	12,844	323,914 7%	337,242 7%	43%	2,214,336 45%	1%	, -,-	39,369	0%	1%	2%	100%
	078	076	1/0	1/6	0/0	0/0	776	170	43/6	43/0	1/6	30%	1/6	076	1/0	276	100%
2021	_	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	23,283	61,416	287,319	5,043,167
	0%	1%	0%	2%	0%	0%	0%	0%	22%	28%	42%	92%	4%	0%	1%	6%	100%
	2,0	_,,	3,0	2,0	370	370	3,0	•/-		_370	.270	22,0	.,,	270	1/0	3,0	
2022	-	23,865	27,686	51,551	11,686	2,225	630,513	644,424	1,853,509	-	-	1,853,509	-	-	-	-	2,549,484
	0%	1%	1%	2%	0%	0%	25%	25%	73%	0%	0%	73%	0%	0%	0%	0%	100%

