## **MEMORANDUM**

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: March 16, 2022

RE: FY 2022 Financial Statements – Through February 2022 (8th Period)

## **General Overview**

Year-to-date results are in line with expectations. During the December to February period, a significant portion of the annual property taxes are remitted to the Town by the County. Through February, 96% of General Fund budgeted property taxes have been remitted to the Town by the County. Business license receipts, the second largest single source of income, are received mainly during the fourth quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. General Fund revenue YTD is 41% above last YTD with this month's collections. (Remember last year's delay in property tax billing.)

**COVID-19** is still a concern, and we will continue to monitor the impact to our financials. YTD Tourism-driven revenues have continued their strength and increased compared to last year. FY22 continues with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are flat compared to last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$4,448,314 is down only (1%) from last YTD while Permit Revenues are 2% higher than last year. Remember Real Estate Transfer Fees were exceptionally strong last year.

		RETF			<u>Permits</u>			<u>Total</u>	
_	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	4,480,069			1,307,478			5,787,547		
FY 2022	4,448,314	(31,755)	-1%	1,337,066	29,588	2%	5,785,380	(2,167)	0%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 34% higher than last fiscal year. We expect some moderation as the year progresses. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

	Local ATAX/	Beach Preservation	<u>Fees</u>	<u> </u>	lospitality Tax			<u>Total</u>	
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	8,198,574			3,934,785			12,133,359		
FY 2022	11,077,037	2,878,463	35%	5,220,697	1,285,912	33%	16,297,734	4,164,375	34%

## **General Fund Summary**

As noted above, the Town receives most of its property taxes (the largest revenue source) from December through February. This year, the County is back on its normal schedule for property tax billing, so General Fund revenues exceed prior year collections through February because of last year's delay. March amounts will be much more comparable.

The difference in the timing of the property tax billings really shows. Through February, the Town's General Fund revenues and transfers in total \$31,475,485 or 72% of budget, which compares to \$23,902,157 or 55% of budget for last year. This is an increase of \$7,573,328 compared to the prior year. \$6,075,872 of the increase comes from property taxes which is mainly a timing issue compared to last year. Approximately \$337,000 of the increase is due to business license revenue and \$959,000 is due to local accommodations tax. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. We expect that some of these increases will level out as the year progresses. However, we will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures and transfers out-to-date are \$26,253,472 or 59% of budget. From a calendar perspective we are 67% through the year at February 28th. Current fiscal year to date expenditures are \$706,528 or 3% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year. Remember June is when we change to full accrual, so expenses will be more than a typical month.

The fiscal year-to-date surplus in the General Fund is presented at \$5,222,013, which is \$6,866,800 better than last year's deficit of (\$1,644,787) primarily because of the change in property tax billing schedule.

## **Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of February, \$7,437,239 or 39% of the current year's obligations, have come due and been paid. A number of the Town's debt obligations have principal payments planned in the March to June timeframe to correspond to the timing of when the majority of property taxes are collected for the fiscal year.

## **Capital Projects Fund**

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Shelter Cove Pathway & Parking	\$ 996,586
Island Recreation Center - Capital	\$ 237,966
Mid-Island Tract	\$ 181,319
Islandwide Beach Renourishment	\$ 146,324
Computer Software Equipment	\$ 328,865

Summary balances for the Capital Project Fund are as follows:

	FY 2022
	Actual
Revenues	487,183
Transfers In	5,426,776
Capital Outlays	(2,963,419)
Transfers Out	
Net Change in Fund Balance	\$ 2,950,540

## **Other Revenues**

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

		FY 2022 actual	FY 2021 actual		\$ variance	% variance	Variance Code
State accommodations tax	\$	7,131,095	\$ 5,254,377	\$	1,876,718	36%	
Tax increment financing	·	5,573,889	3,186,262	•	2,387,627	75%	В
Real estate transfer fees		4,448,314	4,480,069		(31,755)	-1%	Α
Beach preservation fees		7,384,691	5,465,716		1,918,975	35%	Α
Hospitality tax		5,220,697	3,934,785		1,285,912	33%	Α
Natural disaster tax		4,504,773	2,730,736		1,774,037	65%	Ε
Road Usage Fees		344,452	595,508		(251,056)	-42%	D
Electric franchise fee		1,594,675	1,713,806		(119,131)	-7%	C
	\$	36,202,586	\$ 27,361,259	\$	8,841,327	32%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1, 2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

E - A disaster recovery tax of 5.0 mills was implemented in FY2018 and ends in FY2022. It is a component of property taxes.

## **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$171,354 for Capital Outlays, \$50,229 for Debt Service, and \$1,184,394 for operations. The current YTD results reflect transfers of \$2,192,333, one of which is a transfer of \$2,089,000 to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

## **Fund Balances**

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$22,235,364 for governmental funds and an increase of \$1,138,344 for the Stormwater Utility Fund.

The significant increase in the governmental fund balance compared to last year is the result of the County being back on its normal schedule for property tax billing as discussed above, and a decrease of (\$6,866,061) in Capital Outlays compared to last year. As we move from more of a planning focus to an execution phase in CIP, you will see an increase in expenditures.

# **Consolidated Statement All Funds**

### TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES

FISCAL YEAR 2022 - THROUGH FEBRUARY (8th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:	d 45.444.004.d	10.070.662	5.47C 244 . Ć		20.255.004	<b>A</b>
Real and Personal Property Taxes	\$ 15,111,081 \$	10,078,662 \$	5,176,241 \$	- \$	30,365,984	\$ -
Business Licenses	3,381,928	-	-	-	3,381,928	-
Franchise Fees Permits	743,502 1,337,066	-	-	-	743,502	-
State Shared Funds	418,159	-	-	55,310	1,337,066 473,469	-
Public Safety	1,230			-	1,230	
•	1,230	- 	•			-
Grant Revenue		507,633	-	173,100	680,733	-
EMS Revenue	1,257,250	-	-	-	1,257,250	-
Beach Fees	128,449	-	-	-	128,449	-
Road Usage Fees	-	344,452	-	-	344,452	-
Accommodations Tax	3,692,346	7,131,095	-	-	10,823,441	-
Hospitality Tax	-	5,220,697	-	-	5,220,697	-
Lease	-	-	-	48,974	48,974	-
Impact Fees	-	4 440 214	-	202,990	202,990	-
Real Estate Transfer Fees	-	4,448,314	-	-	4,448,314	-
Beach Preservation Fees	-	7,384,691	-	-	7,384,691	-
Electric Franchise Fees	-	1,594,675	-	-	1,594,675	-
Stormwater Utility Fees	-	-	-	-	-	4,735,751
Miscellaneous Revenue	203,808	-	-	-	203,808	-
Disaster Fund Transfer In	-	-	3,535,665	-	3,535,665	-
Investment Income	20,706	77,102	8,280	6,809	112,897	903
Total Revenues	26,295,525	36,787,321	8,720,186	487,183	72,290,215	4,736,654
Expenditures:	<u> </u>					·
General Government						
Town Council	256,762	-	_	_	256,762	_
	859,622	-	-		859,622	-
Town Manager	1,116,384		<u> </u>		1,116,384	
Administration	1,110,364	-	•	-	1,110,364	_
Administration/Legal	2,819,369	44,485	14,850	_	2,878,704	116,110
· <del>-</del>	1,267,606	44,403	14,030		1,267,606	110,110
Finance	4,086,975	44,485	14,850		4,146,310	116,110
Community Services	4,080,973	44,463	14,630	-	4,140,310	110,110
Community Development	1,877,582	16,934	_	_	1,894,516	_
Public Projects and Facilities	3,716,970	-	_	_	3,716,970	1,068,284
r ubile i rojects and racinties	5,594,552	16,934		-	5,611,486	1,068,284
Public Safety	3,33 .,332	10,55			3,011,100	1,000,201
Sheriff/Shore Svcs	1,644,751	_	_	-	1,644,751	-
Fire & Rescue	10,309,098	89,217	_	_	10,398,315	_
THE diffessore	11,953,849	89,217	-	-	12,043,066	-
Tarrenida	2 276 742				2 276 742	
Townwide	3,376,712	-	-	-	3,376,712	-
Grants	-	5,126,601	-	2 062 440	5,126,601	171 254
Capital Outlay/Projects	-	131,558		2,963,419	3,094,977	171,354
Debt Service		-	14,195,984	-	14,195,984	50,229
Total expenditures	26,128,472	5,408,795	14,210,834	2,963,419	48,711,520	1,405,977
Revenues over (under) expenditures	167,053	31,378,526	(5,490,648)	(2,476,236)	23,578,695	3,330,677
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - State	1,155,163	-	-	-	1,155,163	-
General Fund	-	-	-	125,000	125,000	-
Hospitality Tax	2,110,203	-	185,703	332,862	2,628,768	-
Real Estate Transfer	-	-	965,000	147,855	1,112,855	-
Beach Preservation	1,322,339	-	3,959,125	359,154	5,640,618	-
Electric Franchise	360,402	-	-	1,607,772	1,968,174	-
Leases	-	-	-	-	-	-
TIF	128,520	-	133,856	478,235	740,611	-
Stormwater	103,333	-	-	2,089,000	2,192,333	-
Road Usage Fee	-	-	-	286,898	286,898	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,076,627)	-	-	(5,076,627)	(103,333)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	- (0.770.240)	-	-	- (0.770.240)	-
Debt Service	- (405.000)	(8,779,349)	-	-	(8,779,349)	- 
Capital Projects	(125,000)	(3,212,775)	-	-	(3,337,775)	(2,089,000)
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	-	-	-	-
Deposit to Refunding Escrow	-	-	-	-	-	-
Total other financing sources (uses)	5,054,960	(17,068,751)	5,243,684	5,426,776	(1,343,331)	(2,192,333)
Net change in fund balance	5,222,013	14,309,775	(246,964)	2,950,540	22,235,364	1,138,344
Fund balance - beginning	25,676,018	101,060,262	11,095,631	7,774,484	145,606,395	10,038,823
Fund balance - ending	\$ 30,898,031 \$	115,370,037 \$	10,848,667 \$	10,725,024 \$	167,841,759	\$ 11,177,167

# **Budget versus Actual Report General Fund**

PERCENT OF TEAR LAFSED 07/6		FV 1	2022		FV 2021	EV 2022	c FV 2021	
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	<u>FY 2021</u> Y-T-D	FY 2022 vs	% VARIANCE	
Davis and Transfers Inc.	BUDGET	ע-ו-ז	3 VARIANCE	% OF BUDGET	t-1-D	3 VARIANCE	% VARIANCE	
Revenues and Transfers In:  Real and Personal Property Taxes	\$ 15,759,897	\$ 15,111,081	\$ (648,816)	96%	\$ 9,035,209	\$ 6,075,872	67%	CL
Business Licenses	9,482,051	3,381,928		36%	3,044,831			A
Franchise Fees - Cable	952,932		(6,100,123)	72%				А
Franchise Fees - Cable Franchise Fees - Beach	42,420	681,886 61,616	(271,046)	145%	548,191			
Permits			19,196		37,108			CL
State Shared Funds	1,659,323	1,337,066	(322,257)	81% 47%	1,307,478			CL
	888,392	418,159	(470,233)		439,799		•	
Public Safety	1 707 022	1,230	1,230	0%	1 114 020	1,230		
EMS	1,707,823	1,257,250	(450,573)		1,114,938			
Beach Fees	278,658	128,449	(150,209)	46%	164,270			
Accommodations Tax - Local	3,988,163	3,692,346	(295,817)	93%	2,732,858			В
Miscellaneous Revenue	407,490	203,808	(203,682)	50%	232,115			_
Investment Income	30,000	20,706	(9,294)	69%	18,127			С
Subtotal	35,197,149	26,295,525	(8,901,624)	75%	18,674,924	7,620,601	41%	
Transfers In:	4 605 244	4.455.463	(5.40.040)	600/	4 426 606	20.557	20/	
Accommodations Tax - State	1,695,211	1,155,163	(540,048)	68%	1,126,606			
Hospitality Tax	4,220,406	2,110,203	(2,110,203)	50%	2,546,311			
Beach Preservation Fees	1,983,508	1,322,339	(661,169)		998,835			
TIF Tax	192,780	128,520	(64,260)	67%	122,400			
Stormwater Utility	155,000	103,333	(51,667)	67%	100,000	3,333	3%	
Capital Projects	-	-		0%	-	-	-	
Electric Franchise Fees	540,603	360,402	(180,201)	67%	333,081		8%	
Total Revenues & Transfers In	43,984,657	31,475,485	(12,509,172)	72%	23,902,157	7,573,328	32%	
Expenditures:								
Town Council								
Personnel	167,742	84,813	(82,929)		81,432			
Operating	303,500	171,949	(131,551)	57%	294,884	(122,935)	) -42%	
	471,242	256,762	(214,480)	54%	376,316	(119,554)	) -32%	
Town Manager								
Personnel	1,239,806	830,956	(408,850)	67%	421,761	409,195	97%	
Operating	46,500	28,666	(17,834)	62%	6,117	22,549	369%	
	1,286,306	859,622	(426,684)	67%	427,878	431,744	101%	
Administration/Legal								
Personnel	3,146,481	1,849,493	(1,296,988)	59%	1,622,511	226,982	14%	
Operating	2,506,281	969,876	(1,536,405)	39%	873,491	96,385	11%	
	5,652,762	2,819,369	(2,833,393)	50%	2,496,002	323,367	13%	
Finance								
Personnel	1,759,046	1,136,778	(622,268)	65%	1,152,369	(15,591)	) -1%	
Operating	157,130	130,828	(26,302)	83%	141,915	(11,087)	) -8%	
, ,	1,916,176	1,267,606	(648,570)		1,294,284			
Community Development			, , ,			, , ,		
Personnel	3,293,074	1,812,212	(1,480,862)	55%	2,239,583	(427,371)	) -19%	
Operating	309,591	65,370	(244,221)	21%	58,181			
	3,602,665	1,877,582	(1,725,083)	52%	2,297,764			
Public Projects and Facilities	2,222,222	_,0,00_	(=): ==,===,		_,,	(,,		
Personnel	2,032,425	1,166,569	(865,856)	57%	1,286,197	(119,628)	) -9%	
Operating	5,295,005	2,550,401	(2,744,604)	48%	1,862,386			D
operating.	7,327,430	3,716,970	(3,610,460)	51%	3,148,583		18%	-
	7,327,430	3,710,370	(3,010,400)	31/0	3,140,303	300,307	10/0	
Sheriff/Beach Services	2,498,430	1,644,751	(853,679)	66%	2,159,429	(514,678)	) -24%	
Sileriti Deach Services	2,430,430	1,044,731	(633,073)	00%	2,139,429	(314,076)	7 -24/6	
Fire Rescue								
	15,260,356	9,720,599	/F F20 7F7\	64%	0.694.396	36,313	0%	
Personnel Operating	1,264,360		(5,539,757)	47%	9,684,286			
	1,204,300	588,499	(675,861)		597,776	(9,277)	) -2%	
Capital	46 524 746	-	- (5.245.540)	0%	40 202 002	- 27.026		
	16,524,716	10,309,098	(6,215,618)	62%	10,282,062	27,036	0%	
Townwide	4,674,886	3,376,712	(1,298,174)	72%	3,064,626	312,086	10%	
Turnify and A								
Transfers Out:								
GF Fund Fund Balance	125,000	-	(125,000)		-	-	-	
Capital Projects	125,000	125,000	-	100%	-	125,000	-	
Total Expenditures & Transfers Out	44,204,613	26,253,472	(17,951,141)	59%	25,546,944	706,528	3%	
Net Perula Perunana O - Hart de A.E de-	(240.0==)	F 222 212	F 444 000		14 544			
Net Result-Revenues Over/(Under) Expenditures	(219,956)	5,222,013	5,441,969		(1,644,787	6,866,800	=	

8.00

See next page for variance explanations.

## Variance Explanations:

- CL Variance addressed in Financial Statement Memorandum.
- A Increase in Business License revenues due to an increase in the distribution of State business license revenues and local collection efforts.
- B Local Accommodation taxes, which is tourism-driven revenue, increased by \$959,488 or 35% compared to FY21.
- C The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program, and has diversified the investment program to include investing in U.S Treasury Bills and Treasury Notes.
- D Variance due to an increase in landscape and repair & maintenance expenses in FY22 due to an increased attention to improvements on the island.

## **Special Revenue Funds**

### TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

FISCAL YEAR 2022 - THROUGH FEBRUARY (8th PERIOD)

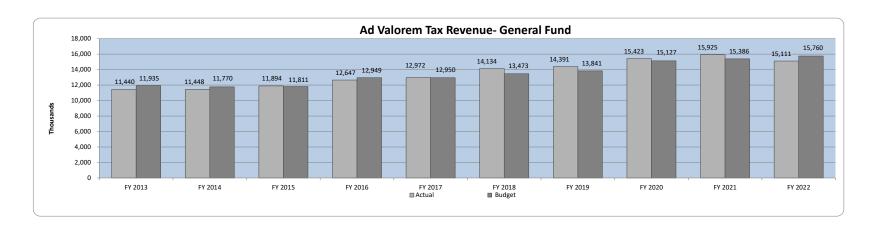
	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 5,573,889	\$ - !	<b>;</b> -	\$ -	\$ -	\$ -	\$ 4,504,773	\$ 10,078,662
Road Usage Fees	-	344,452	-	-	-	-	-	344,452
Accommodations Tax-State	-	-	7,131,095	-	-	-	-	7,131,095
Hospitality Tax	-	-	-	-	5,220,697	-	-	5,220,697
Real Estate Transfer Fees	-	-	-	4,448,314	-	-	-	4,448,314
Beach Preservation Fees	-	-	-	-	-	7,384,691	-	7,384,691
Electric Franchise Fees	-	-	-	-	-	-	1,594,675	1,594,675
Grant Revenue	-	-	-	-	-	-	507,633	507,633
Investment Income	3,129	2,319	5,184	9,794	9,808	14,058	32,810	77,102
Total Revenues	5,577,018	346,771	7,136,279	4,458,108	5,230,505	7,398,749	6,639,891	36,787,321
Expenditures:								
General Government								
Town Council	_	_	_	_	_	_	_	_
Town Manager	_	_	_	_	_	_	_	_
Town Manager		-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	44,485	-	-	-	44,485
Finance	-	-	-	-	-	-	-	-
	-	-	-	44,485	-	-	-	44,485
Community Services								
Community Development	-	-	-	-	-	-	16,934	16,934
Public Projects and Facilities		-				-	16,934	16,934
Public Safety							20,55 .	20,55
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	89,217	89,217
	-	-	-	-	-	-	89,217	89,217
Grants	-	-	4,693,217	-	-	23,030	410,354	5,126,601
Capital Outlay/Projects	-	-	-	-	-	-	131,558	131,558
Total expenditures	-	=	4,693,217	44,485	-	23,030	648,063	5,408,795
Excess (deficiency) of revenues	F F77 040	246 774	2 442 062	4 442 622	F 220 F0F	7 275 740	F 004 030	24 270 526
over (under) expenditures	5,577,018	346,771	2,443,062	4,413,623	5,230,505	7,375,719	5,991,828	31,378,526
Other financing sources (uses):								
Transfers Out:								
General Fund	(128,520)	-	(1,155,163)	-	(2,110,203)	(1,322,339)	(360,402)	(5,076,627)
Debt Service Fund	(133,856)	-	-	(965,000)	(185,703)	(3,959,125)	(3,535,665)	(8,779,349)
Capital Projects Fund	(478,235)	(286,898)	-	(147,855)	(332,862)	(359,153)	(1,607,772)	(3,212,775)
Transfers In:								
Other Funds	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(740,611)	(286,898)	(1,155,163)	(1,112,855)	(2,628,768)	(5,640,617)	(5,503,839)	(17,068,751)
Net change in fund balance	4,836,407	59,873	1,287,899	3,300,768	2,601,737	1,735,102	487,989	14,309,775
Fund balance - beginning	3,967,581	3,611,639	7,015,839	10,975,937	11,988,636	18,617,748	44,882,882	101,060,262
Fund balance - ending	\$ 8,803,988	\$ 3,671,512	\$ 8,303,738	\$ 14,276,705	\$ 14,590,373	\$ 20,352,850	\$ 45,370,871	\$ 115,370,037

A - Non-Major Governmental Funds includes Natural Disaster Fund Balance of \$34,969,753

## Revenue Analysis General Fund

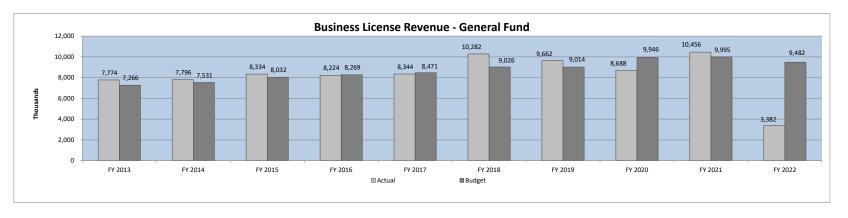
## Ad Valorem Tax Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837		1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
2016	34,378 0%	0%		133,603	242,634	1,055,657	0%	1,278,491	5,150,552 41%	5,204,417 41%	292,106	84%	1%	293,179	229,003	586,216	100%
	078	070	076	1/0	2/6	676	078	10%	41/0	41/0	2/6	04/0	176	2/0	2/0	3/6	100%
2017	_	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
2027	0%	0%		2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
	0,0	0,0	-/-	-/-	270	20/0	0,0	20/0	1270	1270	0,0	52,5	2,0	2,0	5,0	0,0	1
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%
2021	-	129,642	134,157	263,799	78,169	71,690	1,220,574	1,370,433	2,394,688	5,006,290	5,803,142	13,204,120	535,164	63,488	488,351	1,087,003	15,925,355
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
		400 45-	4000:-		00 50-				C 0 4 0 E C =	5 000 45-		40.000.00					
2022	-	123,150	130,348	253,498	88,593	196,604	2,283,332	2,568,529	6,049,595	6,239,459	-	12,289,054	-	-	-	-	15,111,081
	0%	1%	1%	2%	1%	1%	15%	17%	40%	41%	0%	81%	0%	0%	0%	0%	100%



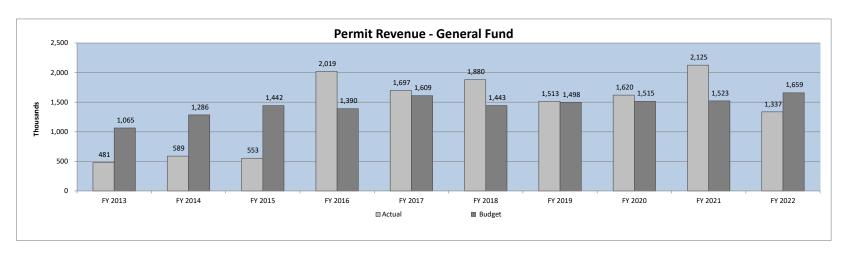
#### Business License Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	78,288	29,361	138,716	246,365	41,936	21,699	26,048	89,683	392,392	324,658	622,533	1,339,583	563,869	1,713,174	3,821,464	6,098,507	7,774,138
	1%	0%	2%	3%	1%	0%	0%	1%	5%	4%	8%	17%	7%	22%	49%	78%	100%
2014	24,453	29,154	31,656	85,263	34,931	34,452	30,588	99,971	337,677	434,118	709,908	1,481,703	477,588	1,404,224	4,247,160	6,128,972	7,795,909
	0%	0%	0%	1%	0%	0%	0%	1%	4%	6%	9%	19%	6%	18%	54%	79%	100%
2015	79,439	46,277	37,406	163,122	54.303	29,975	51,227	135,505	357,876	519,711	919,577	1,797,164	560,605	1,467,154	4,210,929	6,238,688	8,334,479
2013	1%	1%	0%	2%	1%	0%	1%	2%	4%	6%	11%	22%	7%	18%	51%	75%	100%
	2,0	2,0	0,0	_,,	2,0	0,0	1,0	_,,	1,0	0,0	11/0		,,,	2070	32,0	75,5	1 20075
2016	27,568	80,864	36,572	145,004	29,088	27,176	38,215	94,479	548,654	602,120	624,890	1,775,664	687,639	1,448,058	4,073,467	6,209,164	8,224,311
	0%	1%	0%	2%	0%	0%	0%	1%	7%	7%	8%	22%	8%	18%	50%	75%	100%
2017	64,509	86,648	59,972	211,129	86,132	28,244	29,660	144,036	520,807	583,336	663,953	1,768,096	650,430	1,419,353	4,150,907	6,220,690	8,343,951
	1%	1%	1%	3%	1%	0%	0%	2%	6%	7%	8%	21%	8%	17%	50%	75%	100%
2018	67,290	30,256	20,838	118,384	28,558	18,345	30,319	77,222	651,902	620,383	876,833	2,149,118	820,658	1,802,887	F 214 07F	7,937,620	10,282,344
2018	1%	30,236 0%	20,636	110,364	26,556	16,545	30,319 0%	17,222	6%	6%	9%	2,149,118	8%	1,802,887	5,314,075 52%	7,937,620	10,282,344
	170	070	070	170	070	070	070	1/0	070	070	370	21/0	0,0	1070	3270	,,,,	100%
2019	120,174	97,474	21,523	239,171	18,774	32,052	35,040	85,866	462,293	709,984	1,049,815	2,222,092	1,940,418	884,638	4,289,447	7,114,503	9,661,632
	1%	1%	0%	2%	0%	0%	0%	1%	5%	7%	11%	23%	20%	9%	44%	74%	100%
2020	66,795	70,285	28,064	165,144	22,083	18,401	56,975	97,459	677,419	756,256	806,783	2,240,458	690,681	841,272	4,653,455	6,185,408	8,688,469
	1%	1%	0%	2%	0%	0%	1%	1%	8%	9%	9%	26%	8%	10%	54%	71%	100%
2024	24445	220 405	4 455 774	4 500 304	20.550	40.766	20.670	50.000	704.053	672 504	4 4 4 2 6 2 2	2 540 075	4 602 240	064 504	2 724 224	6 260 472	40 455 606
2021	24,115	328,495	1,155,774	1,508,384	28,558	19,766	20,679	69,003	794,863	672,581	1,142,632	2,610,076	1,682,248	864,591	3,721,334	6,268,173	10,455,636
	0%	3%	11%	14%	0%	0%	0%	1%	8%	6%	11%	25%	16%	8%	36%	60%	100%
2022	87,288	1,720,313	62,727	1,870,328	16,434	33,564	32,331	82,329	673,839	755,432	_	1,429,271	_	_	_	_	3,381,928
-322	3%	51%	2%		0%	1%	1%	2%	20%	22%	0%	42%	0%	0%	0%	0%	100%
						_,-							•,-		***		



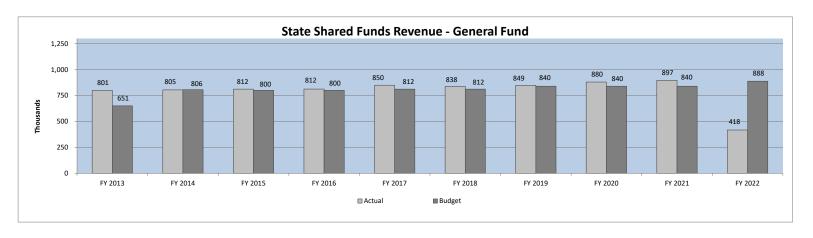
## Permit Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	53,762	61,982	80,835	196,579	93,771	190,034	154,528	438,333	100,033	79,519	105,922	285,474	160,723	139,171	147,885	447,779	1,368,165
	4%	5%	6%	14%	7%	14%	11%	32%	7%	6%	8%	21%	12%	10%	11%	33%	100%
2014	89,686	99,858	94,556	284,100	108,540	86,657	126,785	321,982	118,811	120,791	166,600	406,202	95,269	173,872	89,899	359,040	1,371,324
	7%	7%	7%	21%	8%	6%	9%	23%	9%	9%	12%	30%	7%	13%	7%	26%	100%
2015	64,487 5%	98,823 7%	162,089	325,399	139,853	79,470 6%	125,358	344,681	130,328 10%	97,689 7%	112,305	340,322	105,162 8%	100,893 7%	149,288	355,343 26%	1,365,745 100%
	5%	770	12%	24%	10%	0%	9%	25%	10%	770	8%	25%	870	770	11%	20%	100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
	370	10%	5/0	20%	0%	1276	5/6	22/0	0%	0%	15%	20%	0%	376	15%	24%	100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
	3/6	376	076	20%	076	12/0	11/6	23/6	376	370	670	2776	370	770	376	23/6	100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 <i>100%</i>
	076	870	470	10%	1776	10/6	11/6	36%	376	670	770	23/6	770	770	776	21/6	100%
2019	96,100 6%	155,990 10%	157,720 10%	409,810 27%	159,615 11%	123,830 8%	97,878 6%	381,323 25%	137,075 9%	130,264 9%	164,498 11%	431,837 29%	105,075 7%	93,622 6%	91,486 6%	290,183 19%	1,513,153 <i>100%</i>
	070	1070	1070	2770	11/0	070	070	25/0	370	370	11/0	23/0	770	070	070	1370	100%
2020	93,827 6%	106,015 7%	110,305 7%	310,147 19%	165,951 10%	114,083 7%	296,031 18%	576,065 36%	151,832 9%	136,774 8%	134,678 8%	423,284 26%	98,245 6%	72,272 4%	139,626 9%	310,143 19%	1,619,639 <i>100%</i>
	076	770	770	13/6	10%	770	1876	30%	376	670	670	20%	076	470	376	1376	100%
2021	128,998 6%	124,954 6%	103,872 5%	357,824 17%	155,687 7%	112,763 5%	182,480 9%	450,930 21%	346,996 16%	151,728 7%	214,465 10%	713,189 34%	233,801 11%	237,238 11%	132,400 6%	603,439 28%	2,125,382 <i>100%</i>
	0%	0%	5/0	17/0	770	3/6	370	21/6	10%	770	10%	34%	11/0	1170	0%	26%	100%
2022	131,777 10%	103,433 8%	230,861 17%	466,071	191,337 14%	195,708 15%	144,669 11%	531,714	205,720	133,561	- 0%	339,281	- 0%	- 0%	- 0%	- 0%	1,337,066 <i>100%</i>
$\Box$	10%	8%	1/%	35%	14%	15%	11%	40%	15%	10%	υ%	25%	υ%	υ%	0%	υ%	100%



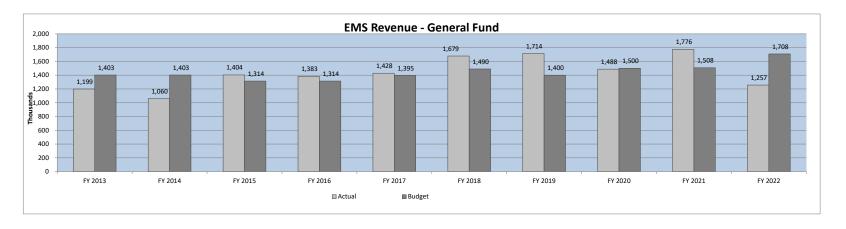
## State Shared Revenue - General Fund Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014					171.050			474.050	204 772			204 772	171 010		476 555	240 404	005 027
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	_	-	_	_	270,657	-	-	270,657	176,555	_	-	176,555	176,555	_	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	_	_	_	_	209,491	_	_	209,491	209,436	_	_	209,436	209,437	_	220,378	429,815	848,742
2015	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
	0,0	0,0	0,0	• 70	2570	0,0	0,0	-5/-0	2570	0,0	0,0		2370	0,0	2070	52/5	20075
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	237,211	457,110	896,909
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2022	-	-	-	-	-	210,148	-	210,148	-	208,011	-	208,011	-	-	-		418,159
	0%	0%	0%	0%	0%	50%	0%	50%	0%	50%	0%	50%	0%	0%	0%	0%	100%



EMS Revenue - General Fund Revenues by Month/Fiscal Year

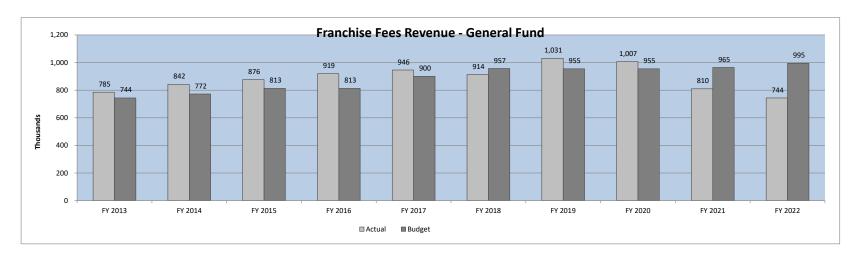
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	106,231	151,772	126,620	384,623	130,091	118,591	(9,389)	239,293	67,034	186,703	173,705	427,442	131,131	138,721	(122,342)	147,510	1,198,868
	9%	13%	11%	32%	11%	10%	-1%	20%	6%	16%	14%	36%	11%	12%	-10%	12%	100%
2014	131,108	154,512	212,357	497,977	101,666	102,896	117,678	322,240	102,756	116,511	129,441	348,708	138,482	110,654	(358,143)	(109,007)	1,059,918
	12%	15%	20%	47%	10%	10%	11%	30%	10%	11%	12%	33%	13%	10%	-34%	-10%	100%
2015	139,480	111,016	153,870	404,366	103,719	105 100	140.616	349,443	140,547	123,631	143,645	407,823	147,740	111,812	(17,402)	242,150	1 402 702
2015	139,480	111,016	153,870	404,366 29%	103,719	105,108 7%	140,616 10%	349,443 25%	140,547	123,631 9%	143,645	407,823 29%	147,740	111,812	-1%	242,150 17%	1,403,782 100%
	10%	070	1176	29%	/ 70	170	10%	25%	10%	970	10%	29%	1176	070	-170	17%	100%
2016	145,913	131.219	149,176	426.308	139.828	87,393	148,402	375,623	112,393	131,696	172,762	416,851	69.518	232,641	(137,445)	164.714	1,383,496
2020	11%	9%	11%	31%	10%	6%	11%	27%	8%	10%	12%	30%	5%	17%	-10%	12%	100%
2017	233,539	147,126	154,104	534,769	27,675	204,987	131,154	363,816	124,606	190,909	(45,560)	269,955	(11,399)	216,007	55,243	259,851	1,428,391
	16%	10%	11%	37%	2%	14%	9%	25%	9%	13%	-3%	19%	-1%	15%	4%	18%	100%
2018	227,954	169,694	44,667	442,315	127,532	99,611	140,296	367,439	104,158	168,123	127,172	399,453	135,701	191,899	141,759	469,359	1,678,566
	14%	10%	3%	26%	8%	6%	8%	22%	6%	10%	8%	24%	8%	11%	8%	28%	100%
			440.077		440.570	400 740			404 770		4== 400		444.500	225 272	466 400		
2019	156,264	141,829	113,277	411,370	118,673	109,743	110,944	339,360	121,778	146,152	177,402	445,332	114,590	236,870	166,499	517,959	1,714,021
	9%	8%	7%	24%	7%	6%	6%	20%	7%	9%	10%	26%	7%	14%	10%	30%	100%
2020	99,463	245,680	73,682	418,825	176,650	22,233	151,460	350,343	176,688	134,383	164,251	475,322	52,089	83,672	107,572	243,333	1,487,823
2020	7%	17%	5%	28%	12%	1%	10%	24%	12%	9%	11%	32%	4%	6%	7%	16%	100%
	,,,,	2,70	370	20,0	12,0	2,0	10,0	-1,70	12,0	370	11/0	52/5	.,,	0,0	,,,	20,0	100%
2021	191,893	131,658	193,145	516,696	107,825	135,283	145,007	388,115	115,734	94,393	201,745	411,872	173,595	142,518	143,548	459,661	1,776,344
	11%	7%	11%	29%	6%	8%	8%	22%	7%	5%	11%	23%	10%	8%	8%	26%	100%
2022	254,063	188,742	168,576	611,381	117,394	109,493	136,688	363,575	117,900	164,394	-	282,294	-	-	-	-	1,257,250
	20%	15%	13%	49%	9%	9%	11%	29%	9%	13%	0%	22%	0%	0%	0%	0%	100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

### Franchise Fees Revenue - General Fund Revenues by Month/Fiscal Year

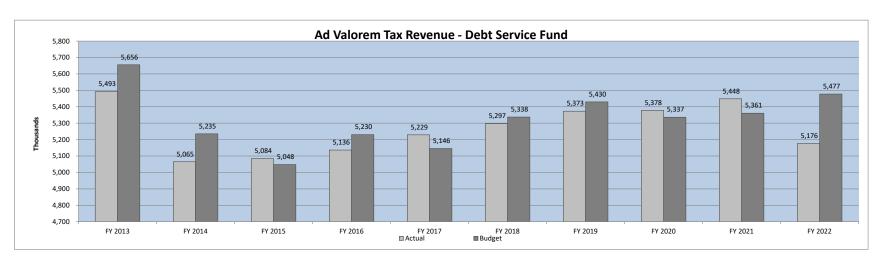
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	188,486	-	-	188,486	49,841	136,760	-	186,601	73,190	137,008	199,960	410,158	785,245
	0%	0%	0%	0%	24%	0%	0%	24%	6%	17%	0%	24%	9%	17%	25%	52%	100%
2014	-	-	-	-	202,431	-	-	202,431	81,709	144,947	-	226,656	-	202,178	210,424	412,602	841,689
	0%	0%	0%	0%	24%	0%	0%	24%	10%	17%	0%	27%	0%	24%	25%	49%	100%
2015	_	_	_	_	57,982	_	149,119	207,101	84,163	143,638	_	227,801	54,808	17,623	368,727	441,158	876,060
2013	0%	0%	0%	0%	7%	0%	17%	24%	10%	16%	0%	26%	6%	2%	42%		100%
	0,0	070	0,0	0,0	770	070	1770	2470	1070	10/0	070	2070	0,0	270	42/0	30,0	100%
2016	-	-	58,169	58,169	154,990	-	59,431	214,421	186,853	-	-	186,853	227,842	-	231,842	459,684	919,127
	0%	0%	6%	6%	17%	0%	6%	23%	20%	0%	0%	20%	25%	0%	25%	50%	100%
2017	-	-	65,077	65,077	160,710	-	-	160,710	246,983	-	16,616	263,599	214,359	13,770	228,215	456,344	945,730
	0%	0%	7%	7%	17%	0%	0%	17%	26%	0%	2%	28%	23%	1%	24%	48%	100%
									252 702				22244		.=		
2018	-	-	-	-	230,906	-	-	230,906	268,780	-	-	268,780	238,111	-	176,104	414,215	913,901
	0%	0%	0%	0%	25%	0%	0%	25%	29%	0%	0%	29%	26%	0%	19%	45%	100%
2019	_	74,215	_	74,215	244,301	_	_	244,301	293,923	_	_	293,923	243,753	_	174,322	418,075	1,030,514
2015	0%	74,213	0%	74,213	244,301	0%	0%	24%	29%	0%	0%	29%	24%	0%	174,322		100%
	0,0	,,,	0,0	,,,	21/0	0,0	0,0	/-	2570	0,0	0,0	_5,5	2.70	0,0	2,,0	,,	1
2020	-	-	-	-	249,382	67,989	-	317,371	285,037	-	-	285,037	242,745	-	161,995	404,740	1,007,148
	0%	0%	0%	0%	25%	7%	0%	32%	28%	0%	0%	28%	24%	0%	16%	40%	100%
2021	70,026	-	-	70,026	230,155	-	-	230,155	248,011	37,108	-	285,119	224,524	-	-	224,524	809,824
	9%	0%	0%	9%	28%	0%	0%	28%	31%	5%	0%	35%	28%	0%	0%	28%	100%
									464.500								
2022	166,043	63,004	-	229,047	226,893	-	-	226,893	164,522	123,040	- 00/	287,562	- 00/	- 00/	- 00/	- 001	743,502
	22%	8%	0%	31%	31%	0%	0%	31%	22%	17%	0%	39%	0%	0%	0%	0%	100%



# **Revenue Analysis Debt Service Fund**

Ad Valorem Tax Revenue - Debt Service Fund Revenues by Month/Fiscal Year

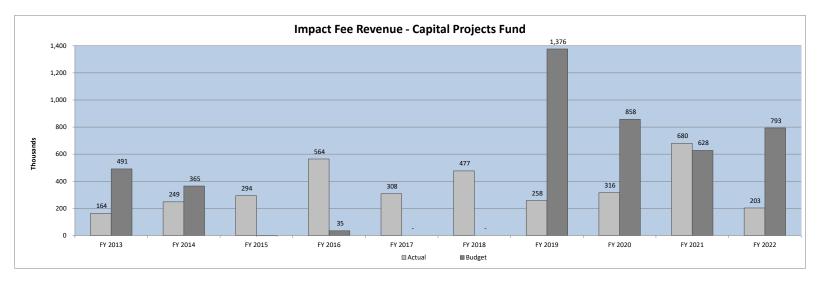
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
2015	10,923	17,910	32,824 1%	1%	0%	1%	16%	16%	69%	342,028 7%	3%	79%	1%	1%	2%	4%	100%
	076	076	170	170	0%	170	10%	10%	09%	770	3/6	75%	170	170	270	476	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	_	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019		33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
2019	0%	33,492	55,085 1%	88,577 2%	30,489	2%	392,042 7%	10%	2,341,624 44%	38%	87,825 2%	4,490,200 84%	1%	34,117 1%	3%	260,427 5%	100%
	070	1/0	1/0	2/0	1/0	2/0	770	10%	4470	36/6	270	84/6	1/0	1/0	3/0	3/6	100%
2020	_	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	,	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2021	-	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899	1,988,268	4,524,260	182,193	21,778	164,207	368,178	5,448,437
	0%	1%	1%	2%	0%	0%	8%	9%	15%	31%	36%	83%	3%	0%	3%	7%	100%
2022	-	41,224	43,218	84,442	29,301	66,386	783,236	878,923	2,074,063	2,138,813	-	4,212,876	-	-	-	-	5,176,241
	0%	1%	1%	2%	1%	1%	15%	17%	40%	41%	0%	81%	0%	0%	0%	0%	100%



# Revenue Analysis Capital Projects Fund

Impact Fee Revenue - Capital Projects Fund Revenues by Month/Fiscal Year

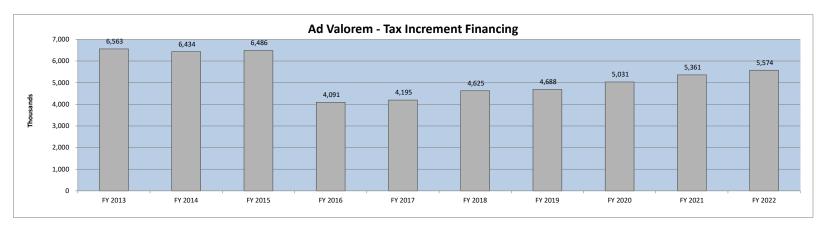
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	10,101	2,886	4,550	17,537	20,829	5,961	11,544	38,334	14,371	7,105	20,202	41,678	15,803	26,666	23,715	66,184	163,733
	6%	2%	3%	11%	13%	4%	7%	23%	9%	4%	12%	25%	10%	16%	14%	40%	100%
2014	32,562	17,316	16,500	66,378	21,377	18,759	27,520	67,656	21,645	25,974	23,088	70,707	11,544	20,897	11,551	43,992	248,733
	13%	7%	7%	27%	9%	8%	11%	27%	9%	10%	9%	28%	5%	8%	5%	18%	100%
2015	12,987	19,754	18,395	51,136	39,568	12,560	23,736	75,864	59.645	9,912	7,215	76,772	18,353	10,326	61.480	90,159	293,931
2013	4%	7%	6%	17%	13%	4%	8%	26%	20%	3%	2%	26%	6%	4%	21%	31%	100%
	470	770	070	1770	1370	470	0,0	2070	2070	370	270	2070	0,0	470	21/0	3170	100%
2016	16,500	12,820	10,091	39,411	13,212	119,181	10,101	142,494	12,175	17,316	166,790	196,281	10,832	18,631	156,850	186,313	564,499
	3%	2%	2%	7%	2%	21%	2%	25%	2%	3%	30%	35%	2%	3%	28%	33%	100%
2017	16,098	25,022	35,561	76,681	1,443	16,098	16,933	34,474	22,501	12,581	15,566	50,648	80,221	20,431	45,770	146,422	308,225
	5%	8%	12%	25%	0%	5%	5%	11%	7%	4%	5%	16%	26%	7%	15%	48%	100%
2018	55,965	68,409	5,859	130,233	37,451	54,948	29,293	121,692	21,906	35,890	28,860	86,656	61,736	47,497	28,864	138,097	476,678
	12%	14%	1%	27%	8%	12%	6%	26%	5%	8%	6%	18%	13%	10%	6%	29%	100%
2019	38,837	27,505	19,390	85,732	18,759	18,353	18,574	55,686	18.759	15,286	22,228	56,273	19,209	8,883	32,234	60,326	258,017
2013	15%	11%	8%	33%	7%	7%	7%	22%	7%	6%	9%	22%	7%	3%	12%	23%	100%
	2570	11/0	0,0	33,5	,,,	,,,	,,,		,,,	0,0	3,0		,,,,	3,0	12/0		200%
2020	24,125	28,904	16,284	69,313	28,463	17,047	17,545	63,055	27,938	31,126	42,478	101,542	32,377	13,231	36,283	81,891	315,801
	8%	9%	5%	22%	9%	5%	6%	20%	9%	10%	13%	32%	10%	4%	11%	26%	100%
2021	39,636	20,977	39,024	99,637	32,361	38,137	39,637	110,135	257,822	18,574	89,115	365,511	36,587	34,632	33,883	105,102	680,385
	6%	3%	6%	15%	5%	6%	6%	16%	38%	3%	13%	54%	5%	5%	5%	15%	100%
2022	31,723	19,032	22,682	73,437	28,048	15,873	42,212	86,133	29,802	13,618	-	43,420	-	-	-		202,990
	16%	9%	11%	36%	14%	8%	21%	42%	15%	7%	0%	21%	0%	0%	0%	0%	100%



# Revenue Analysis Other Governmental Funds

#### Ad Valorem Tax Revenue - Tax Increment Fund Revenues by Month/Fiscal Year

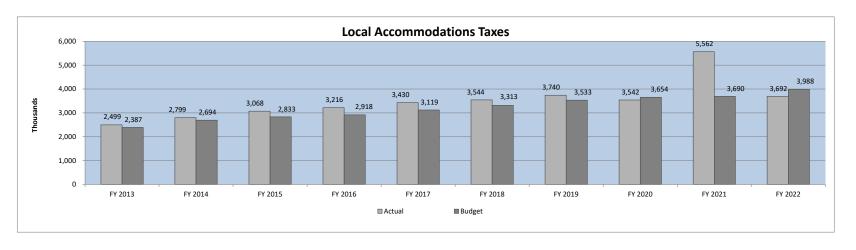
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
			22.474	22.474		07.000	744 464	24244	4 000 407	225.000	60.440	- 40- 0-0	455.000	40.546	476.050	272 704	
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	_	_	82,120	82,120	_	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
								-,-				-			_,-		
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	_	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
2013	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
	0,0	2,0	0,0	_,,	270	0,0	2,0	0,0	3370	1370	0,0	37,0	170	0,0	0,0	_,,	20075
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	0%	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081	20,529	41,985	265,595	5,361,090
	0%	1%	0%	1%	0%	0%	0%	0%	16%	42%	36%	94%	4%	0%	1%	5%	100%
2022	-	12,040	34,389	46,429	18,394	2,264	604,508	625,166	2,250,162	2,652,132	-	4,902,294	-	-	-		5,573,889
	0%	0%	1%	1%	0%	0%	11%	11%	40%	48%	0%	88%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

Local ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(90)	66,048	26,046	92,004	968,704	41,267	21,440	1,031,411	181,869	17,634	18,328	217,831	237,082	55,152	865,587	1,157,821	2,499,067
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(161)	57,191	49,253	106,283	1,038,038	43,637	21,317	1,102,992	222,282	17,380	30,005	269,667	253,315	38,769	1,027,757	1,319,841	2,798,783
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(614)	66,510	88,566	154,462	1,159,004	45,603	18,112	1,222,719	261,750	14,873	14,870	291,493	271,055	50,135	1,078,475	1,399,665	3,068,339
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(815)	67,305	56.154	122.644	1,229,155	57,316	23,698	1,310,169	270,942	14,323	26,827	312,092	321,509	60,802	1,088,634	1,470,945	3,215,850
2010	(813)	2%	, -	4%	38%	2%	23,098	41%	270,942	0%	1%		10%	2%	34%	46%	100%
	070	270	270	470	3070	270	1/0	41,0	070	070	1/0	10/0	10/0	270	3470	40,0	10070
2017	(2)	104.685	75,399	180.082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64.311	1,214,992	1,623,260	3,430,379
	0%	3%	,	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	121	81,067	50,523	131,711	1,274,638	60,517	23,190	1,358,345	329,491	17,387	22,406	369,284	373,769	60,383	1,250,418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(172)	324,378	216,254	540,460	1,418,057	172,710	63,485	1,654,252	487,871	50,275	61,363	599,509	496,545	196,181	2,074,953	2,767,679	5,561,900
2021	0%	524,576 6%	4%	10%	25%	3%	1%	30%	467,871	1%	1%	11%	9%	4%	37%	50%	100%
	0/0	370	470	10/0	25/6	3/0	1/0	30%	376	1/0	1/0	11/6	3/0	7/0	3770	30%	100/6
2022	(14)	441,439	295,412	736,837	2,002,671	162,533	89,918	2,255,122	631,573	68,814		700,387	_	_	-	_	3,692,346
	0%	12%			54%	4%	2%	61%	17%	2%	0%	-	0%	0%	0%	0%	100%
															***		



State ATAX Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	- 1	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	_	_	_	_	2,286,725	_	_	2,286,725	634,879	_	_	634,879	307,969	_	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	100%
2022	-	-	-	-	-	5,082,956	-	5,082,956	2,048,139	-	-	2,048,139	-	-	-	-	7,131,095
	0%	0%	0%	0%	0%	71%	0%	71%	29%	0%	0%	29%	0%	0%	0%	0%	100%



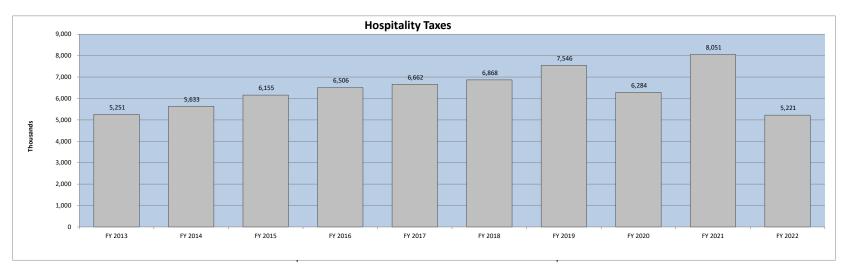
Real Estate Transfer Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	172,658	159,179	177,345	509,182	211,885	183,982	183,700	579,567	134,456	179,334	143,641	457,431	221,937	252,528	234,462	708,927	2,255,107
	8%	7%	8%	23%	9%	8%	8%	26%	6%	8%	6%	20%	10%	11%	10%	31%	100%
2014	220,560	260,824	213,791	695,175	281,351	203,317	150,674	635,342	149,784	122,915	182,008	454,707	243,718	213,052	226,887	683,657	2,468,881
	9%	11%	9%	28%	11%	8%	6%	26%	6%	5%	7%	18%	10%	9%	9%	28%	100%
2045	224 247	100 100	400 204	600 444	252.000	450 200	200.055	674 524	460 205	111000	220 625	504.000	245 245	262.420	274 025	750 200	2 524 022
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
	9%	8%	1%	24%	10%	0%	11%	26%	0%	4%	9%	20%	8%	10%	11%	30%	100%
2016	234,595	279,002	202,973	716,570	216,847	167,854	261,485	646,186	229,220	198,334	244,795	672,349	251.805	249,871	350,366	852,042	2,887,147
	8%	10%	7%	25%	8%	6%	9%	22%	8%	7%	8%	23%	9%	9%	12%	30%	100%
			.,-							.,-			•				
2017	211,072	245,654	244,422	701,148	174,911	178,434	226,500	579,845	199,693	169,245	219,557	588,495	285,421	351,313	274,090	910,824	2,780,312
	8%	9%	9%	25%	6%	6%	8%	21%	7%	6%	8%	21%	10%	13%	10%	33%	100%
2018	264,872	340,779	262,410	868,061	335,365	223,959	264,198	823,522	265,998	199,667	255,934	721,599	324,009	352,736	373,562	1,050,307	3,463,489
	8%	10%	8%	25%	10%	6%	8%	24%	8%	6%	7%	21%	9%	10%	11%	30%	100%
2019	296,001	313,882	206,316	816,199	320,404	263,233	289,595	873,232	218,269	175,129	317,464	710,862	326,829	375,085	277,900	979,814	3,380,107
	9%	9%	6%	24%	9%	8%	9%	26%	6%	5%	9%	21%	10%	11%	8%	29%	100%
2020	351,658	300,875	296,053	948,586	339.361	252,246	301,810	893,417	310,098	191,741	295,598	797,437	297,260	257,004	359,261	913,525	3,552,965
2020	10%	300,873	290,033	,	10%	7%	301,810	25%	9%	5%	293,398	22%	8%	237,004 7%	10%	26%	100%
	10%	676	876	27/6	10/6	7 /0	676	23/6	376	3/6	876	22/0	0/0	776	10/6	20/6	100%
2021	507,895	633,339	590,226	1,731,460	704,857	555,031	668,553	1,928,441	426,367	393,801	618,372	1,438,540	646,491	639,417	743,536	2,029,444	7,127,885
	7%	9%	8%	24%	10%	8%	9%	27%	6%	6%	9%	20%	9%	9%	10%	28%	100%
	. , ,	3,0	3,0	,,		3,0	3,0	_,,,	3,0	3,0	3,0	20,0	270	-70	_3,0		
2022	658,402	625,669	553,975	1,838,046	562,174	565,490	570,232	1,697,896	500,286	412,086	-	912,372	-	-	-	-	4,448,314
	15%	14%	12%	41%	13%	13%	13%	38%	11%	9%	0%	21%	0%	0%	0%	0%	100%



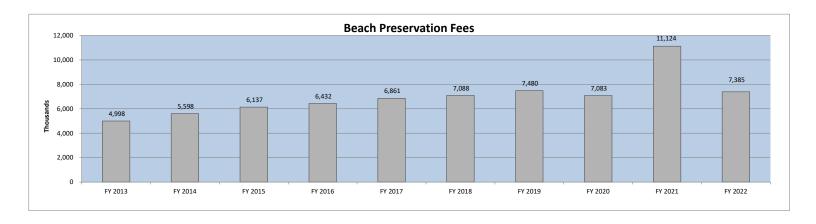
#### Hospitality Tax Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	_	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1.044.739	801,957	243,058	1,828,599	2,873,614	6,155,004
2013	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
	0,0	.,,	1,0	0,0	22/0	3,0	2,0	20,0	1070	2,0	2,0	27,0	2570	170	3070	, ,	200,5
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	205 880	176,091	1 026 222	863,424	184,537	167,049	1,215,010	947,412	333,953	1 012 020	3 104 404	6,867,787
2018	(1,896)	350,984 5%	272,962 4%	622,050 9%	1,354,343	305,889 4%	176,091	1,836,323 27%	13%	184,537	167,049	1,215,010	947,412 14%	333,953 5%	1,913,039 28%	3,194,404 47%	100%
	070	370	470	376	2070	470	3/0	2770	1370	370	270	10%	1470	370	2070	4770	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2024	(4.055)	470 724	202 204	700 050	4 465 205	252 444	476 204	4 004 050	4 005 200	452.767	460.000	4 227 222	4 046 020	204 255	2 540 046	2 247 442	0.054.056
2021	(1,066) 0%	479,724 6%	302,201	780,859	1,465,205 18%	353,444	176,301	1,994,950 25%	1,005,209 12%	153,767 2%	169,022 2%	1,327,998 16%	1,046,038 13%	391,365 5%	2,510,046 31%	3,947,449 49%	8,051,256 100%
	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022	_	640,898	432,750	1,073,648	1,964,624	379,533	264,776	2,608,933	1,239,280	298,836	_	1,538,116	_	_	_	_	5,220,697
	0%	12%	8%	21%	38%	7%	5%	50%	24%	6%	0%	29%	0%	0%	0%	0%	100%
			***				L	****					***		L		



#### Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	(181)	128,096	52,091	180,006	1,937,409	82,534	42,880	2,062,823	367,737	35,193	36,733	439,663	474,164	110,304	1,731,172	2,315,640	4,998,132
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2045	(4.220)	422.020	477.424	200 025	2 240 000	04 207	26.222	2 445 426	F22 F02	20.746	20.720	F02 005	E 42 440	400 274	2.456.054	2 700 222	6 426 670
2015	(1,229) 0%	133,020 2%	177,134	308,925	2,318,006 38%	91,207 1%	36,223	2,445,436	523,502 9%	29,746 0%	29,738	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1,630)	134,604	112,309	245.283	2.458.309	114,632	47,395	2,620,336	541,885	28.645	53.661	624,191	643.018	121.604	2,177,268	2.941.890	6,431,700
2010	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
					-										2 .,.		
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	24	258,863	179,335	438,222	2.659.898	154,633	111,430	2,925,961	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838	7,083,230
2020	0%	4%	3%	438,222	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
	070	470	370	0,0	3070	270	2,0	41/0	1070	170	1/0	12/0	770	270	31/0	40,0	100%
2021	(344)	648,756	432,509	1,080,921	2.836.113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993,091	392,361	4,149,908	5,535,360	11,123,801
	0%	6%	4%	10%	25%	3%	1%	30%	9%	1%	1%	11%	9%	4%	37%	50%	100%
											·						
2022	(28)	882,878	590,824	1,473,674	4,005,343	325,065	179,837	4,510,245	1,263,145	137,627	-	1,400,772	-	-	-	-	7,384,691
	0%	12%	8%	20%	54%	4%	2%	61%	17%	2%	0%	19%	0%	0%	0%	0%	100%



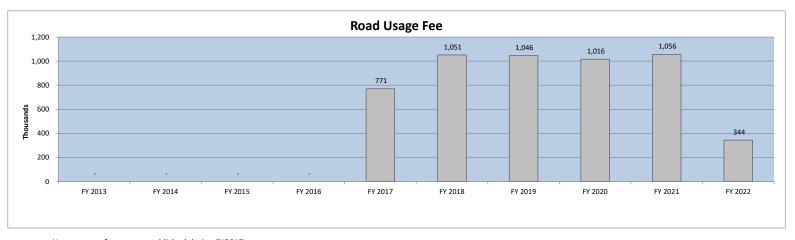
#### Electric Franchise Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	228,570	621,869	2,668,405
	10%	11%	9%	31%	8%	7%	7%	22%	8%	8%	8%	24%	8%	7%	9%	23%	100%
2014	276,806	294,926	274,448	846,180	211,839	183,669	194,716	590,224	230,745	296,174	226,560	753,479	215,220	203,769	242,046	661,035	2,850,918
	10%	10%	10%	30%	7%	6%	7%	21%	8%	10%	8%	26%	8%	7%	8%	23%	100%
2015	295,086	309,064	291,986	896,136	220,360	193,729	213,329	627,418	228,430	264,365	262,821	755,616	211,358	196,172	231,640	639,170	2,918,340
2013	10%	11%	10%	31%	8%	7%	7%	21%	228,430	204,303	202,821	26%	7%	7%	231,040	22%	100%
	1070	11/0	1070	31/0	070	770	770	21/0	070	370	370	20/0	770	770	070	22/0	100%
2016	280,750	299,517	267,312	847,579	212,060	182,593	172,665	567,318	-	193,842	249,866	443,708	204,750	184,120	424,509	813,379	2,671,984
	11%	11%	10%	32%	8%	7%	6%	21%	0%	7%	9%	17%	8%	7%	16%	30%	100%
2017	-	300,541	333,053	633,594	289,538	219,568	165,837	674,943	168,934	207,031	209,820	585,785	179,145	216,348	468,876	864,369	2,758,691
	0%	11%	12%	23%	10%	8%	6%	24%	6%	8%	8%	21%	6%	8%	17%	31%	100%
2018		286,171	302,024	588,195	280,004	242,318	207,471	729,793	177,218	286,059	272,016	735,293	183,936	206,385	416,234	806,555	2,859,836
	0%	10%	11%	21%	10%	8%	7%	26%	6%	10%	10%	26%	6%	7%	15%	28%	100%
2019		284,487	300,539	585,026	287,235	225,289	176,572	689,096	217,205	231,783	247,294	696,282	179,820	197,124	465,155	842,099	2,812,503
2019	0%	10%	11%	21%	10%	8%	170,372	25%	217,203	231,783	247,294	25%	179,820	7%	17%	30%	100%
	070	10/0	11/0	21/0	10/0	070	070	23/0	070	070	370	23/0	070	770	17/0	30%	100%
2020	-	288,444	311,185	599,629	274,894	237,022	185,439	697,355	167,418	203,003	215,289	585,710	211,820	190,958	420,531	823,309	2,706,003
	0%	11%	11%	22%	10%	9%	7%	26%	6%	8%	8%	22%	8%	7%	16%	30%	100%
2021	-	283,256	313,306	596,562	292,719	221,868	200,865	715,452	162,356	239,436	240,349	642,141	212,751	207,498	436,740	856,989	2,811,144
	0%	10%	11%	21%	10%	8%	7%	25%	6%	9%	9%	23%	8%	7%	16%	30%	100%
2022	-	272,172	285,109	557,281	278,301	219,717	164,483	662,501	174,764	200,129	-	374,893	-	-	-	-	1,594,675
	0%	17%	18%	35%	17%	14%	10%	42%	11%	13%	0%	24%	0%	0%	0%	0%	100%



### Road Usage Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August :	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	_	-	-	-	_	_	-	_	_	_	-	-	_	_	_	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	- 0%	- 0%	- 0%	- 0%	- 0%	0%	- 0%	- 0%	0%	0%	- 0%	- 0%	0%	0%	0%	- 0%	- 0%
	078	070	076	0/8	078	070	078	0/8	078	078	078	0/8	076	078	078	0/8	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017		_	_	_	_			_	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
2017	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	_	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
		05.050	00.550		00.555					04.075	== ===						
2020	0%	96,850 10%	90,569 9%	187,419 18%	80,556 8%	68,343 7%	97,447 10%	246,346 24%	80,050 8%	91,275 9%	72,900 7%	244,225 24%	73,325 7%	83,400 8%	181,150 18%	337,875 33%	1,015,865 <i>100%</i>
	070	1076	370	10%	870	770	1076	24/0	670	370	7 70	24/0	770	870	1070	33/6	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917	1,055,675
	0%	9%	8%	17%	8%	9%	7%	24%	6%	9%	8%	23%	10%	8%	17%	36%	100%
2022		88,618	86,849	175,467	95,741	48,275	14,475	158,491	5,543	4,951	_	10,494				_	344,452
2022	0%	26%	25%	-	28%	14%	14,473 4%	46%	3,343 2%	1%	0%	3%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

Business-Type Ad	ctivities –	Stormwater	<b>Utility</b>
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### Stormwater Utility Fee Revenue Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	23,283	61,416	287,319	5,043,167
	0%	1%	0%	2%	0%	0%	0%	0%	22%	28%	42%	92%	4%	0%	1%	6%	100%
2022	-	23,865	27,686	51,551	11,686	2,225	630,513	644,424	1,853,509	2,186,267	-	4,039,776	-	-	-	-	4,735,751
	0%	1%	1%	1%	0%	0%	13%	14%	39%	46%	0%	85%	0%	0%	0%	0%	100%

