## MEMORANDUM

To: Marc Orlando, Town Manager
From: John Troyer, Finance Director

Date: September 20, 2021

## RE: $\quad$ FY 2022 Financial Statements - Through August 2021 (2 ${ }^{\text {nd }}$ Period)

## General Overview

The initial months of each fiscal year are traditionally low collections on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm during the first quarter which runs from July through September. Our actual results were as expected for this time of year.

COVID-19 is still a concern, and we will continue to monitor the impact to our financials. YTD Real estate-related and Tourism-driven revenues have continued their strength and increased compared to last year. FY22 starts off with positive results. We will continue to monitor COVID19 and its potential effect on our financials.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits continue their high levels of activity and are $9 \%$ higher than last fiscal year to date. Individually, the Real Estate Transfer Fee amount of $\$ 1,284,071$ is up $13 \%$ from last YTD while Permit Revenues are (7\%) lower than high amount last year.

|  | RETF |  |  | Permits |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Received | \$ Change | \% Change | Received | \$ Change | \% Change | Received | \$ Change | \% Change |
| FY 2021 | 1,141,234 |  |  | 253,952 |  |  | 1,395,186 |  |  |
| FY 2022 | 1,284,071 | 142,837 | 13\% | 235,210 | $(18,742)$ | -7\% | 1,519,281 | 124,095 | 9\% |

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis $35 \%$ higher than last fiscal year. Many returns are quarterly, so there can be a change in the mix of returns from quarterly to monthly - so it will be important to look at a full quarter totals. We expect some moderation as the year progresses. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales.

|  | Local ATAX/ Beach Preservation Fees |  |  | Hospitality Tax |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Received | \$ Change | \% Change | Received | \$ Change | \% Change | Received | \$ Change | \% Change |
| FY 2021 | 972,618 |  |  | 478,658 |  |  | 1,451,276 |  |  |
| FY 2022 | 1,324,275 | 351,657 | 36\% | 640,898 | 162,240 | 34\% | 1,965,173 | 513,897 | 35\% |

## General Fund Summary

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June.

Through August, the Town's General Fund revenues and transfers in total $\$ 4,726,957$ or $11 \%$ of budget, which compares to $\$ 2,788,458$ or $7 \%$ of budget for last year. This is an increase of $\$ 1,938,499$ compared to the prior year. $\$ 1,454,991$ of the increase is due to business license revenue. Most of the difference is a temporary timing issue as we received a $\$ 1$ million state business license payment in August this year and September last year. However, we will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures-to-date are $\$ 6,126,987$ or $14 \%$ of budget. Current fiscal year to date expenditures is $\$ 315,709$ or $5 \%$ higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year.

The fiscal year-to-date deficit in the General Fund is presented at $(\$ 1,400,030)$, which is $\$ 1,622,790$ better than last year's deficit of $(\$ 3,022,820)$.

## Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of August, $\$ 3,447,875$ or $17 \%$ of the current year's obligations, have come due and been paid.

## Capital Projects Fund

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

| Computer Equipment | $\$$ | 84,206 |
| :--- | :--- | :--- |
| Island Recreation Center - Capital | $\$$ | 26,778 |
| Chaplin Linear Park | $\$$ | 21,761 |
| Park Upgrades | $\$$ | 14,026 |

Summary balances for the Capital Project Fund are as follows:

|  | FY 2022 <br> Actual |
| :--- | ---: |
| Revenues | 52,348 |
| Transfers In | $4,581,458$ |
| Capital Outlays | $(151,366)$ |
| Transfers Out | - |
| Net Change in Fund Balance |  |
|  | $\$ 4,482,440$ |

## Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

|  |  | $\begin{aligned} & \text { FY } 2022 \\ & \text { actual } \end{aligned}$ |  | $\begin{aligned} & \text { FY } 2021 \\ & \text { actual } \end{aligned}$ |  | $\begin{aligned} & \$ \\ & \text { riance } \end{aligned}$ | $\begin{gathered} \% \\ \text { variance } \end{gathered}$ | Variance Code |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State accommodations tax | \$ | - | \$ | - | \$ |  | 0\% |  |
| Tax increment financing |  | 12,040 |  | 32,444 |  | $(20,404)$ | -63\% | B |
| Real estate transfer fees |  | 1,284,071 |  | 1,141,234 |  | 142,837 | 13\% | A |
| Beach preservation fees |  | 882,850 |  | 648,412 |  | 234,438 | 36\% | A |
| Hospitality tax |  | 640,898 |  | 478,658 |  | 162,240 | 34\% | A |
| Road Usage Fees |  | 88,618 |  | 96,775 |  | $(8,157)$ | -8\% | D |
| Electric franchise fee |  | 272,172 |  | 283,256 |  | $(11,084)$ | -4\% | C |
|  | \$ | 3,180,649 | \$ | 2,680,779 | \$ | 499,870 | 19\% |  |
| A - Addressed previously in this cover letter |  |  |  |  |  |  |  |  |
| B - Most of the property tax <br> C - Amount represents fees <br> D - New source of revenue b | ven | e is received | du | ing the Dece | mb | ru Februa | me period |  |

## Stormwater Utility Fund

The Business Type Activity - Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's Comprehensive Annual Financial Report.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include $\$ 21,603$ for Capital Outlays, $\$$ - for Debt Service, and $\$ 267,530$ for operations. The current YTD results reflect a transfer of $\$ 2,089,000$ to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

## Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is a seasonal decrease of $(\$ 1,962,125)$ for governmental funds and a decrease of $(\$ 2,379,601)$ for the Stormwater Utility Fund. These compared to last year's amounts of ( $\$ 7,043,682$ ) for governmental funds and $(\$ 284,477)$ for the Stormwater Fund. These results are expected.

## Consolidated Statement All Funds

GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2022 - THROUGH AUGUST (2ND PERIOD)


## Budget versus Actual Report General Fund

town of hilton head istand
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET \& VERSUS PRIOR YEAR
FISCAL YEAR 2022 - THROUGH AUGUST (2ND PERIOD)
PERCENT OF YEAR LAPSED 17\%

Revenues and Transfers In:
Real and Personal Property Taxe
Business Licenses
Franchise Fees - Cable
Franchise Fees - Beach
Permits
State Shared Funds
Public Safety
EMS
Fines and Fees
Beach Fees
Accommodations Tax - Local
Miscellaneous Revenue

Investment Income Subtotal
Transfers In:
Accommodations Tax - State
Hospitality Tax
Beach Preservation Fees
TIF Tax
Stormwater Utility
Capital Projects
Road Usage Fee
CIP-GO Bond
ECD Incentive Fund
Electric Franchise Fees
Sunday Liquor Permits
Hurricane Recovery Effort
Home Grant

Total Revenues \& Transfers in
Expenditures:
Town Council
Personnel
Operating

Town Manager
Personnel
Operating
Administration/Legal
Personnel
Operating
Capital
Finance
Personnel
Operating
Community Development
Personnel
Operating
Capital
Public Projects and Facilities
Personnel
Operating
Capital

Sheriff/Beach Services
Fire Rescue
Personnel
Operating

Capital

Townwide
Transfers Out:
GF Fund Fund Balance
Capital Projects
Hurricane Recovery Effort
Total Expenditures \& Transfers Out
Net Result-Revenues Over/(Under) Expenditures

|  | FY 2022 |  |  |  |  |  | $\frac{\text { FY } 2021}{\text { Y-T-D }}$ |  | FY 2022 vs FY 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BUDGET | Y-T-D |  | \$ VARIANCE |  | \% OF BUDGET |  |  |  | \$ VARIANCE | \% VARIANCE |  |
| \$ | 15,759,897 | \$ | 123,150 | \$ | $(15,636,747)$ | 1\% | \$ | 129,642 | \$ | $(6,492)$ | -5\% | CL |
|  | 9,482,051 |  | 1,807,601 |  | $(7,674,450)$ | 19\% |  | 352,610 |  | 1,454,991 | 413\% | A |
|  | 952,932 |  | 229,048 |  | $(723,884)$ | 24\% |  | 70,026 |  | 159,022 | 227\% |  |
|  | 42,420 |  | - |  | $(42,420)$ | 0\% |  | - |  | - | - |  |
|  | 1,659,323 |  | 235,210 |  | $(1,424,113)$ | 14\% |  | 253,952 |  | $(18,742)$ | -7\% | CL |
|  | 888,392 |  | - |  | $(888,392)$ | 0\% |  | - |  | - | - |  |
|  | - |  | 360 |  | 360 | 0\% |  | - |  | 360 | - |  |
|  | 1,707,823 |  | 442,805 |  | $(1,265,018)$ | 26\% |  | 323,551 |  | 119,254 | 37\% | B |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 278,658 |  | 61,444 |  | $(217,214)$ | 22\% |  | 64,705 |  | $(3,261)$ | -5\% |  |
|  | 3,988,163 |  | 441,425 |  | $(3,546,738)$ | 11\% |  | 324,206 |  | 117,219 | 36\% | C |
|  | 407,490 |  | 6,186 |  | $(401,304)$ | 2\% |  | 9,365 |  | $(3,179)$ | -34\% |  |
|  | 30,000 |  | 3,964 |  | $(26,036)$ | 13\% |  | 10,754 |  | $(6,790)$ | -63\% | D |
|  | 35,197,149 |  | 3,351,193 |  | $(31,845,956)$ | 10\% |  | 1,538,811 |  | 1,812,382 | 118\% |  |
|  | 1,695,211 |  | 193,715 |  | $(1,501,496)$ | 11\% |  | 224,490 |  | $(30,775)$ | -14\% |  |
|  | 4,220,406 |  | 703,401 |  | $(3,517,005)$ | 17\% |  | 636,578 |  | 66,823 | 10\% | c |
|  | 1,983,508 |  | 330,585 |  | $(1,652,923)$ | 17\% |  | 249,709 |  | 80,876 | 32\% | C |
|  | 192,780 |  | 32,130 |  | $(160,650)$ | 17\% |  | 30,600 |  | 1,530 | 5\% |  |
|  | 155,000 |  | 25,833 |  | $(129,167)$ | 17\% |  | 25,000 |  | 833 | 3\% |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 540,603 |  | 90,100 |  | $(450,503)$ | 17\% |  | 83,270 |  | 6,830 | 8\% |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 43,984,657 |  | 4,726,957 |  | (39,257,700) | 11\% |  | 2,788,458 |  | 1,938,499 | 70\% |  |
|  | 167,742 |  | 12,704 |  | $(155,038)$ | 8\% |  | 11,835 |  | 869 | 7\% |  |
|  | 303,500 |  | 10,060 |  | $(293,440)$ | 3\% |  | 16,119 |  | $(6,059)$ | -38\% |  |
|  | 471,242 |  | 22,764 |  | $(448,478)$ | 5\% |  | 27,954 |  | $(5,190)$ | -19\% |  |
|  | 1,239,806 |  | 167,999 |  | $(1,071,807)$ | 14\% |  | 120,396 |  | 47,603 | 40\% |  |
|  | 46,500 |  | 6,264 |  | $(40,236)$ | 13\% |  | 1,120 |  | 5,144 | 459\% |  |
|  | 1,286,306 |  | 174,263 |  | $(1,112,043)$ | 14\% |  | 121,516 |  | 52,747 | 43\% |  |
|  | 3,146,481 |  | 419,419 |  | $(2,727,062)$ | 13\% |  | 360,410 |  | 59,009 | 16\% |  |
|  | 2,506,281 |  | 370,564 |  | $(2,135,717)$ | 15\% |  | 503,745 |  | $(133,181)$ | -26\% |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 5,652,762 |  | 789,983 |  | $(4,862,779)$ | 14\% |  | 864,155 |  | $(74,172)$ | -9\% |  |
|  | 1,759,046 |  | 250,394 |  | $(1,508,652)$ | 14\% |  | 257,381 |  | $(6,987)$ | -3\% |  |
|  | 157,130 |  | 28,305 |  | $(128,825)$ | 18\% |  | 45,916 |  | $(17,611)$ | -38\% |  |
|  | 1,916,176 |  | 278,699 |  | $(1,637,477)$ | 15\% |  | 303,297 |  | $(24,598)$ | -8\% |  |
|  | 3,293,074 |  | 441,421 |  | $(2,851,653)$ | 13\% |  | 486,748 |  | $(45,327)$ | -9\% |  |
|  | 309,591 |  | 10,711 |  | $(298,880)$ | 3\% |  | 6,600 |  | 4,111 | 62\% |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 3,602,665 |  | 452,132 |  | (3,150,533) | 13\% |  | 493,348 |  | $(41,216)$ | -8\% |  |
|  | 2,032,425 |  | 221,260 |  | $(1,811,165)$ | 11\% |  | 281,199 |  | $(59,939)$ | -21\% |  |
|  | 5,075,049 |  | 470,270 |  | $(4,604,779)$ | 9\% |  | 210,063 |  | 260,207 | 124\% | E |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 7,107,474 |  | 691,530 |  | (6,415,944) | 10\% |  | 491,262 |  | 200,268 | 41\% |  |
|  | 2,498,430 |  | 347,448 |  | $(2,150,982)$ | 14\% |  | 401,603 |  | $(54,155)$ | -13\% |  |
|  | 15,260,356 |  | 1,937,820 |  | $(13,322,536)$ | 13\% |  | 1,942,664 |  | $(4,844)$ | 0\% |  |
|  | 1,264,360 |  | 110,084 |  | $(1,154,276)$ | 9\% |  | 98,445 |  | 11,639 | 12\% |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 16,524,716 |  | 2,047,904 |  | $(14,476,812)$ | 12\% |  | 2,041,109 |  | 6,795 | 0\% |  |
|  | 4,674,886 |  | 1,197,264 |  | $(3,477,622)$ | 26\% |  | 1,067,034 |  | 130,230 | 12\% | F |
|  | 125,000 |  | - |  | $(125,000)$ | 0\% |  | - |  | - | - |  |
|  | 125,000 |  | 125,000 |  | - | 100\% |  | - |  | 125,000 | - |  |
|  | - |  | - |  | - | 0\% |  | - |  | - | - |  |
|  | 43,984,657 |  | 6,126,987 |  | $(37,857,670)$ | 14\% |  | 5,811,278 |  | 315,709 | 5\% |  |
|  | - |  | $(1,400,030)$ |  | $(1,400,030)$ |  |  | $(3,022,820)$ |  | 1,622,790 |  |  |

See next page for variance explanations.

## Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.
A - Increase in Business License revenues due to a timing difference in the distribution of State business license revenues. Revenue was received in August in FY22 and in September in FY21.
B - EMS revenue increased by $\mathbf{\$ 1 1 9 , 2 5 4}$ or $\mathbf{3 7 \%}$ over FY21.
C - Tourism-driven revenue which is comprised of local ATAX, Hospitality Tax and Beach Preservation Fees increased a total of \$264,918 compared to FY21.
D - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from $0.34 \%$ at $8 / 31 / 2020$ to $0.10 \%$ at $8 / 31 / 2021$.
E - Variance due to an increase in landscape and repair \& maintenance expenses in FY22.
F - Variance due to an Increase in insurance expenses in FY22.

## Special Revenue Funds

## TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES <br> SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED

FISCAL YEAR 2022 - THROUGH AUGUST (2ND PERIOD)


## Revenue Analysis <br> General Fund

Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{gathered} \hline \text { Quarter } 3 \\ 8,040,618 \end{gathered}$ | April | May | June | $\begin{array}{c\|} \hline \text { Quarter } 4 \\ 602,437 \end{array}$ | $\begin{array}{\|c\|} \hline \text { Total } \\ 11,440,293 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | - | 26,703 | 134,190 | 160,893 | 1,884 | 262,845 | 2,371,616 | 2,636,345 | 7,713,999 | 159,541 | 167,078 |  | 181,678 | 196,830 | 223,929 |  |  |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% | 70\% | 2\% | 2\% | 2\% | 5\% |  |
| 2014 | 46,769 | 52,495 | 68,068 | 167,332 | 1,928 | 275,948 | 2,526,723 | 2,804,599 | 7,352,542 | 410,179 | 117,378 | 7,880,099 | 165,921 | 97,846 | 331,756 | 595,523 | 11,447,553 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 24\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2015 | 38,766 | 40,487 | 78,203 | 157,456 | 1,930 | 65,991 | 1,847,436 | 1,915,357 | 8,174,584 | 801,920 | 407,838 | 9,384,342 | 86,866 | 68,042 | 282,220 | 437,128 | 11,894,283 |
|  | 0\% | 0\% | 1\% |  | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 54,378 | 56,645 | 44,580 | 155,603 | 242,654 | 1,035,837 | - | 1,278,491 | 5,130,332 | 5,204,417 | 292,106 | 10,626,855 | 63,352 | 293,179 | 229,685 | 586,216 | 12,647,165 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 8\% | 0\% | 10\% | 41\% | 41\% | 2\% | 84\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 | - | 45,492 | 151,125 | 196,617 | 96,211 | 1,256,627 | 124 | 1,352,962 | 5,313,733 | 5,282,564 | $(4,529)$ | 10,591,768 | 257,292 | 232,513 | 340,437 | 830,242 | 12,971,589 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 | - | 50,808 | 137,351 | 188,159 | 72,190 | 234,127 | 1,457,685 | 1,764,002 | 6,249,336 | 4,588,002 | 598,029 | 11,435,367 | 170,567 | 300,738 | 275,043 | 746,348 | 14,133,876 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 12\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2019 | - | 91,400 | 156,556 | 247,956 | 97,341 | 300,315 | 1,050,641 | 1,448,297 | 6,248,987 | 5,499,525 | 239,152 | 11,987,664 | 170,573 | 94,529 | 441,677 | 706,779 | 14,390,696 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 43\% | 38\% | 2\% | 83\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 | - | 78,876 | 117,043 | 195,919 | 77,560 | 219,771 | 1,076,800 | 1,374,131 | 6,888,648 | 6,055,546 | 206,862 | 13,151,056 | 120,680 | 82,909 | 498,528 | 702,117 | 15,423,223 |
|  | 0\% | 1\% | 1\% | 1\% | 1\% | 1\% | 7\% | $9 \%$ | 45\% | 39\% | 1\% | 85\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2021 | - | 129,642 | 134,157 | 263,799 | 78,169 | 71,690 | 1,220,574 | 1,370,433 | 2,394,688 | 5,006,290 | 5,803,142 | 13,204,120 | 535,164 | 63,488 | 488,351 | 1,087,003 | 15,925,355 |
|  | 0\% | 1\% | 1\% | 2\% | 0\% | 0\% | 8\% | 9\% | 15\% | 31\% | 36\% | 83\% | 3\% | 0\% | 3\% | 7\% | 100\% |
| 2022 | - | 123,150 | - | 123,150 | - | - | - | - | - | - | - |  | - | - | - |  | 123,150 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



Business License Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 78,288 | 29,361 | 138,716 | 246,365 | 41,936 | 21,699 | 26,048 | 89,683 | 392,392 | 324,658 | 622,533 | 1,339,583 | 563,869 | 1,713,174 | 3,821,464 | 6,098,507 | 7,774,138 |
|  | 1\% | 0\% | 2\% | 3\% | 1\% | 0\% | 0\% | 1\% | 5\% | 4\% | 8\% | 17\% | 7\% | 22\% | 49\% | 78\% | 100\% |
| 2014 | 24,453 | 29,154 | 31,656 | 85,263 | 34,931 | 34,452 | 30,588 | 99,971 | 337,677 | 434,118 | 709,908 | 1,481,703 | 477,588 | 1,404,224 | 4,247,160 | 6,128,972 | 7,795,909 |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 0\% | 0\% | 1\% | 4\% | 6\% | 9\% | 19\% | 6\% | 18\% | 54\% | 79\% | 100\% |
| 2015 | 79,439 | 46,277 | 37,406 | 163,122 | 54,303 | 29,975 | 51,227 | 135,505 | 357,876 | 519,711 | 919,577 | 1,797,164 | 560,605 | 1,467,154 | 4,210,929 | 6,238,688 | 8,334,479 |
|  | 1\% | 1\% | 0\% | 2\% | 1\% | 0\% | 1\% | 2\% | 4\% | 6\% | 11\% | 22\% | 7\% | 18\% | 51\% | 75\% | 100\% |
| 2016 | 27,568 | 80,864 | 36,572 | 145,004 | 29,088 | 27,176 | 38,215 | 94,479 | 548,654 | 602,120 | 624,890 | 1,775,664 | 687,639 | 1,448,058 | 4,073,467 | 6,209,164 | 8,224,311 |
|  | 0\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 1\% | 7\% | 7\% | 8\% | 22\% | 8\% | 18\% | 50\% | 75\% | 100\% |
| 2017 | 64,509 | 86,648 | 59,972 | 211,129 | 86,132 | 28,244 | 29,660 | 144,036 | 520,807 | 583,336 | 663,953 | 1,768,096 | 650,430 | 1,419,353 | 4,150,907 | 6,220,690 | 8,343,951 |
|  | 1\% | 1\% | 1\% | 3\% | 1\% | 0\% | 0\% | 2\% | 6\% | 7\% | 8\% | 21\% | 8\% | 17\% | 50\% | 75\% | 100\% |
| 2018 | 67,290 | 30,256 | 20,838 | 118,384 | 28,558 | 18,345 | 30,319 | 77,222 | 651,902 | 620,383 | 876,833 | 2,149,118 | 820,658 | 1,802,887 | 5,314,075 | 7,937,620 | 10,282,344 |
|  | 1\% | 0\% | 0\% | 1\% | 0\% | 0\% | 0\% | 1\% | 6\% | 6\% | 9\% | 21\% | 8\% | 18\% | 52\% | 77\% | 100\% |
| 2019 | 120,174 | 97,474 | 21,523 | 239,171 | 18,774 | 32,052 | 35,040 | 85,866 | 462,293 | 709,984 | 1,049,815 | 2,222,092 | 1,940,418 | 884,638 | 4,289,447 | 7,114,503 | 9,661,632 |
|  | 1\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 1\% | 5\% | 7\% | 11\% | 23\% | 20\% | 9\% | 44\% | 74\% | 100\% |
| 2020 | 66,795 | 70,285 | 28,064 | 165,144 | 22,083 | 18,401 | 56,975 | 97,459 | 677,419 | 756,256 | 806,783 | 2,240,458 | 690,681 | 841,272 | 4,653,455 | 6,185,408 | 8,688,469 |
|  | 1\% | 1\% | 0\% | 2\% | 0\% | 0\% | 1\% | 1\% | 8\% | 9\% | 9\% | 26\% | 8\% | 10\% | 54\% | 71\% | 100\% |
| 2021 | 24,115 | 328,495 | 1,155,774 | 1,508,384 | 28,558 | 19,766 | 20,679 | 69,003 | 794,863 | 672,581 | 1,142,632 | 2,610,076 | 1,682,248 | 864,591 | 3,721,334 | 6,268,173 | 10,455,636 |
|  | 0\% | 3\% | 11\% | 14\% | 0\% | 0\% | 0\% | 1\% | 8\% | 6\% | 11\% | 25\% | 16\% | 8\% | 36\% | 60\% | 100\% |
| 2022 | 87,288 | 1,720,313 | - | 1,807,601 | - | - | - | - | - | - | - | - | - | - | - |  | 1,807,601 |
|  | 5\% | 95\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



Permit Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | $\begin{array}{\|c\|} \hline \text { Total } \\ 1,368,165 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 53,762 | 61,982 | 80,835 | 196,579 | 93,771 | 190,034 | 154,528 | 438,333 | 100,033 | 79,519 | 105,922 | 285,474 | 160,723 | 139,171 | 147,885 | $\begin{array}{r} 447,779 \\ 33 \% \end{array}$ |  |
|  | 4\% | $5 \%$ | 6\% | 14\% | 7\% | 14\% | 11\% | 32\% | 7\% | 6\% | 8\% | 21\% | 12\% | 10\% | 11\% |  |  |
| 2014 | 89,686 | 99,858 | 94,556 | 284,100 | 108,540 | 86,657 | 126,785 | 321,982 | 118,811 | 120,791 | 166,600 | 406,202 | 95,269 | 173,872 | 89,899 | 359,040 | 1,371,324 |
|  | 7\% | 7\% | 7\% | 21\% | 8\% | 6\% | 9\% | 23\% | 9\% | 9\% | 12\% | 30\% | 7\% | 13\% | 7\% | 26\% | 100\% |
| 2015 | 64,487 | 98,823 | 162,089 | 325,399 | 139,853 | 79,470 | 125,358 | 344,681 | 130,328 | 97,689 | 112,305 | 340,322 | 105,162 | 100,893 | 149,288 | 355,343 | 1,365,745 |
|  | 5\% | 7\% | 12\% | 24\% | 10\% | 6\% | 9\% | 25\% | 10\% | 7\% | 8\% | 25\% | 8\% | 7\% | 11\% | 26\% | 100\% |
| 2016 | 100,767 | 319,063 | 101,951 | 521,781 | 113,000 | 243,173 | 96,279 | 452,452 | 123,260 | 129,013 | 304,442 | 556,715 | 112,799 | 106,680 | 268,241 | 487,720 | 2,018,668 |
|  | 5\% | 16\% | 5\% | 26\% | 6\% | 12\% | 5\% | 22\% | 6\% | 6\% | 15\% | 28\% | 6\% | 5\% | 13\% | 24\% | 100\% |
| 2017 | 84,579 | 151,705 | 108,292 | 344,576 | 105,919 | 203,734 | 184,066 | 493,719 | 160,748 | 160,575 | 139,856 | 461,179 | 141,799 | 110,359 | 145,807 | 397,965 | 1,697,439 |
|  | 5\% | 9\% | 6\% | 20\% | 6\% | 12\% | 11\% | 29\% | 9\% | 9\% | 8\% | 27\% | 8\% | 7\% | 9\% | 23\% | 100\% |
| 2018 | 114,217 | 150,687 | 75,196 | 340,100 | 316,243 | 185,048 | 208,245 | 709,536 | 161,773 | 147,768 | 124,883 | 434,424 | 133,612 | 125,350 | 137,208 | 396,170 | 1,880,230 |
|  | 6\% | 8\% | 4\% | 18\% | 17\% | 10\% | 11\% | 38\% | 9\% | 8\% | 7\% | 23\% | 7\% | 7\% | 7\% | 21\% | 100\% |
| 2019 | 96,100 | 155,990 | 157,720 | 409,810 | 159,615 | 123,830 | 97,878 | 381,323 | 137,075 | 130,264 | 164,498 | 431,837 | 105,075 | 93,622 | 91,486 | 290,183 | 1,513,153 |
|  | 6\% | 10\% | 10\% | 27\% | 11\% | 8\% | 6\% | 25\% | 9\% | 9\% | 11\% | 29\% | 7\% | 6\% | 6\% | 19\% | 100\% |
| 2020 | 93,827 | 106,015 | 110,305 | 310,147 | 165,951 | 114,083 | 296,031 | 576,065 | 151,832 | 136,774 | 134,678 | 423,284 | 98,245 | 72,272 | 139,626 | 310,143 | 1,619,639 |
|  | 6\% | 7\% | 7\% | 19\% | 10\% | 7\% | 18\% | 36\% | 9\% | 8\% | 8\% | 26\% | 6\% | 4\% | 9\% | 19\% | 100\% |
| 2021 | 128,998 | 124,954 | 103,872 | 357,824 | 155,687 | 112,763 | 182,480 | 450,930 | 346,996 | 151,728 | 214,465 | 713,189 | 233,801 | 237,238 | 132,400 | 603,439 | 2,125,382 |
|  | 6\% | 6\% | 5\% | 17\% | 7\% | 5\% | 9\% | 21\% | 16\% | 7\% | 10\% | 34\% | 11\% | 11\% | 6\% | 28\% | 100\% |
| 2022 | 131,777 | 103,433 | - | 235,210 | - | - | - | - | - | - | - | - | - | - | - |  | 235,210 |
|  | 56\% | 44\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | - | - | - | - | 284,858 | - | - | 284,858 | 171,862 | - | - | 171,862 | 171,850 | - | 172,089 | 343,939 | 800,659 |
|  | 0\% | 0\% | 0\% | 0\% | 36\% | 0\% | 0\% | 36\% | 21\% | 0\% | 0\% | 21\% | 21\% | 0\% | 21\% | 43\% | 100\% |
| 2014 | - | - | - | - | 171,850 | - | - | 171,850 | 284,773 | - | - | 284,773 | 171,849 | - | 176,555 | 348,404 | 805,027 |
|  | 0\% | 0\% | 0\% | 0\% | 21\% | 0\% | 0\% | 21\% | 35\% | 0\% | 0\% | 35\% | 21\% | 0\% | 22\% | 43\% | 100\% |
| 2015 | - | - | - | - | 270,657 | - | - | 270,657 | 176,555 | - | - | 176,555 | 176,555 | - | 188,318 | 364,873 | 812,085 |
|  | 0\% | 0\% | 0\% | 0\% | 33\% | 0\% | 0\% | 33\% | 22\% | 0\% | 0\% | 22\% | 22\% | 0\% | 23\% | 45\% | 100\% |
| 2016 | - | - | - | - | 235,369 | - | - | 235,369 | 188,318 | - | - | 188,318 | 188,317 | - | 200,318 | 388,635 | 812,322 |
|  | 0\% | 0\% | 0\% | 0\% | 29\% | 0\% | 0\% | 29\% | 23\% | 0\% | 0\% | 23\% | 23\% | 0\% | 25\% | 48\% | 100\% |
| 2017 | - | - | - | - | 239,980 | - | - | 239,980 | 200,080 | - | - | 200,080 | 200,081 | 274 | 209,491 | 409,846 | 849,906 |
|  | 0\% | 0\% | 0\% | 0\% | 28\% | 0\% | 0\% | 28\% | 24\% | 0\% | 0\% | 24\% | 24\% | 0\% | 25\% | 48\% | 100\% |
| 2018 | - | - | - | - | 209,491 | - | - | 209,491 | 209,490 | - | - | 209,490 | 209,491 | 361 | 209,490 | 419,342 | 838,323 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 25\% | 50\% | 100\% |
| 2019 | - | - | - | - | 209,491 | - | - | 209,491 | 209,436 | - | - | 209,436 | 209,437 | - | 220,378 | 429,815 | 848,742 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 26\% | 51\% | 100\% |
| 2020 | - | - | - | - | 219,899 | - | - | 219,899 | 219,900 | - | - | 219,900 | 219,899 | - | 220,161 | 440,060 | 879,859 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 25\% | 50\% | 100\% |
| 2021 | - | - | - | - | 219,899 | - | - | 219,899 | 219,900 | - | - | 219,900 | 219,899 | - | 237,211 | 457,110 | 896,909 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 26\% | 51\% | 100\% |
| 2022 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | $\begin{array}{\|c\|} \hline \text { Total } \\ 1,198,868 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 106,231 | 151,772 | 126,620 | 384,623 | 130,091 | 118,591 | $(9,389)$ | 239,293 | 67,034 | 186,703 | 173,705 | 427,442 | 131,131 | 138,721 | $(122,342)$ | $\begin{array}{r} 147,510 \\ 12 \% \end{array}$ |  |
|  | 9\% | 13\% | 11\% | 32\% | 11\% | 10\% | -1\% | 20\% | 6\% | 16\% | 14\% | 36\% | 11\% | 12\% | -10\% |  |  |
| 2014 | 131,108 | 154,512 | 212,357 | 497,977 | 101,666 | 102,896 | 117,678 | 322,240 | 102,756 | 116,511 | 129,441 | 348,708 | 138,482 | 110,654 | $(358,143)$ | $(109,007)$ | 1,059,918 |
|  | 12\% | 15\% | 20\% | 47\% | 10\% | 10\% | 11\% | 30\% | 10\% | 11\% | 12\% | 33\% | 13\% | 10\% | -34\% | -10\% | 100\% |
| 2015 | 139,480 | 111,016 | 153,870 | 404,366 | 103,719 | 105,108 | 140,616 | 349,443 | 140,547 | 123,631 | 143,645 | 407,823 | 147,740 | 111,812 | $(17,402)$ | 242,150 | 1,403,782 |
|  | 10\% | 8\% | 11\% | 29\% | 7\% | 7\% | 10\% | 25\% | 10\% | 9\% | 10\% | 29\% | 11\% | 8\% | -1\% | 17\% | 100\% |
| 2016 | 145,913 | 131,219 | 149,176 | 426,308 | 139,828 | 87,393 | 148,402 | 375,623 | 112,393 | 131,696 | 172,762 | 416,851 | 69,518 | 232,641 | $(137,445)$ | 164,714 | 1,383,496 |
|  | 11\% | 9\% | 11\% | 31\% | 10\% | 6\% | 11\% | 27\% | 8\% | 10\% | 12\% | 30\% | 5\% | 17\% | -10\% | 12\% | 100\% |
| 2017 | 233,539 | 147,126 | 154,104 | 534,769 | 27,675 | 204,987 | 131,154 | 363,816 | 124,606 | 190,909 | $(45,560)$ | 269,955 | $(11,399)$ | 216,007 | 55,243 | 259,851 | 1,428,391 |
|  | 16\% | 10\% | 11\% | 37\% | 2\% | 14\% | 9\% | 25\% | 9\% | 13\% | -3\% | 19\% | -1\% | 15\% | 4\% | 18\% | 100\% |
| 2018 | 227,954 | 169,694 | 44,667 | 442,315 | 127,532 | 99,611 | 140,296 | 367,439 | 104,158 | 168,123 | 127,172 | 399,453 | 135,701 | 191,899 | 141,759 | 469,359 | 1,678,566 |
|  | 14\% | 10\% | 3\% | 26\% | 8\% | 6\% | 8\% | 22\% | 6\% | 10\% | 8\% | 24\% | 8\% | 11\% | $8 \%$ | 28\% | 100\% |
| 2019 | 156,264 | 141,829 | 113,277 | 411,370 | 118,673 | 109,743 | 110,944 | 339,360 | 121,778 | 146,152 | 177,402 | 445,332 | 114,590 | 236,870 | 166,499 | 517,959 | 1,714,021 |
|  | 9\% | 8\% | 7\% | 24\% | 7\% | 6\% | 6\% | 20\% | 7\% | 9\% | 10\% | 26\% | 7\% | 14\% | 10\% | 30\% | 100\% |
| 2020 | 99,463 | 245,680 | 73,682 | 418,825 | 176,650 | 22,233 | 151,460 | 350,343 | 176,688 | 134,383 | 164,251 | 475,322 | 52,089 | 83,672 | 107,572 | 243,333 | 1,487,823 |
|  | 7\% | 17\% | $5 \%$ | 28\% | 12\% | 1\% | 10\% | 24\% | 12\% | 9\% | 11\% | 32\% | 4\% | 6\% | 7\% | 16\% | 100\% |
| 2021 | 191,893 | 131,658 | 193,145 | 516,696 | 107,825 | 135,283 | 145,007 | 388,115 | 115,734 | 94,393 | 201,745 | 411,872 | 173,595 | 142,518 | 143,548 | 459,661 | 1,776,344 |
|  | 11\% | 7\% | 11\% | 29\% | 6\% | 8\% | 8\% | 22\% | 7\% | 5\% | 11\% | 23\% | 10\% | 8\% | 8\% | 26\% | 100\% |
| 2022 | 254,063 | 188,742 | - | 442,805 | - | - | - | - | - | - | - | - | - | - | - |  | 442,805 |
|  | 57\% | 43\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines \& Fees Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 25,225 | 24,053 | 25,239 | 74,517 | 19,393 | 19,883 | 19,780 | 59,056 | 19,020 | 19,730 | 18,492 | 57,242 | 26,122 | 19,470 | 25,615 | 71,207 | 262,022 |
|  | 10\% | 9\% | 10\% | 28\% | 7\% | 8\% | 8\% | 23\% | 7\% | 8\% | 7\% | 22\% | 10\% | 7\% | 10\% | 27\% | 100\% |
| 2014 | 24,380 | 19,279 | 20,202 | 63,861 | 21,124 | 12,485 | 12,491 | 46,100 | 19,130 | 11,526 | 22,510 | 53,166 | 22,167 | 16,194 | 22,959 | 61,320 | 224,447 |
|  | 11\% | 9\% | 9\% | 28\% | 9\% | 6\% | 6\% | 21\% | 9\% | 5\% | 10\% | 24\% | 10\% | 7\% | 10\% | 27\% | 100\% |
| 2015 | 22,775 | 20,648 | 19,129 | 62,552 | 23,113 | 8,384 | 13,102 | 44,599 | 15,627 | 11,952 | 20,059 | 47,638 | 15,074 | 16,732 | 12,353 | 44,159 | 198,948 |
|  | 11\% | 10\% | 10\% | 31\% | 12\% | 4\% | 7\% | 22\% | 8\% | 6\% | 10\% | 24\% | 8\% | 8\% | 6\% | 22\% | 100\% |
| 2016 | 33,048 | 12,328 | 20,823 | 66,199 | 10,496 | 8,970 | 16,720 | 36,186 | 12,797 | 19,495 | 15,217 | 47,509 | 18,856 | 21,097 | 20,396 | 60,349 | 210,243 |
|  | 16\% | 6\% | 10\% | 31\% | 5\% | 4\% | 8\% | 17\% | 6\% | 9\% | 7\% | 23\% | 9\% | 10\% | 10\% | 29\% | 100\% |
| 2017 | 24,176 | 19,646 | 19,884 | 63,706 | 9,382 | 28,133 | 16,057 | 53,572 | 22,322 | 20,542 | 23,081 | 65,945 | 24,121 | 17,686 | 20,796 | 62,603 | 245,826 |
|  | 10\% | 8\% | 8\% | 26\% | 4\% | 11\% | 7\% | 22\% | 9\% | 8\% | 9\% | 27\% | 10\% | 7\% | 8\% | 25\% | 100\% |
| 2018 | 17,399 | 24,300 | 12,084 | 53,783 | 19,328 | 11,301 | 7,101 | 37,730 | 9,275 | 10,654 | 13,185 | 33,114 | 10,002 | 17,440 | 12,780 | 40,222 | 164,849 |
|  | 11\% | 15\% | 7\% | 33\% | 12\% | 7\% | 4\% | 23\% | 6\% | 6\% | 8\% | 20\% | 6\% | 11\% | 8\% | 24\% | 100\% |
| 2019 | 17,479 | 13,410 | 5,153 | 36,042 | 9,652 | 10,750 | 12,346 | 32,748 | 3,417 | - | - | 3,417 | 1,458 | - | - | 1,458 | 73,665 |
|  | 24\% | 18\% | 7\% | 49\% | 13\% | 15\% | 17\% | 44\% | 5\% | 0\% | 0\% | 5\% | 2\% | 0\% | 0\% | 2\% | 100\% |
| 2020 | - | - |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2021 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2022 | - | - | - | - | - | - | - | - | - | - | - |  | - | - | - |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



# Revenue Analysis <br> Debt Service Fund 

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | - | 12,753 | 60,683 | 73,436 | 901 | 125,422 | 1,133,694 | 1,260,017 | 3,687,079 | 76,280 | 79,467 | 3,842,826 | 86,850 | 94,022 | 136,001 | 316,873 | 5,493,152 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% | 70\% | 2\% | 2\% | 2\% | 6\% | 100\% |
| 2014 | 19,946 | 23,588 | 28,897 | 72,431 | 857 | 124,303 | 1,119,117 | 1,244,277 | 3,252,452 | 181,448 | 51,206 | 3,485,106 | 72,776 | 43,465 | 146,920 | 263,161 | 5,064,975 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 25\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2015 | 16,925 | 17,910 | 32,824 | 67,659 | 854 | 27,777 | 791,943 | 820,574 | 3,492,584 | 342,628 | 173,279 | 4,008,491 | 37,611 | 27,770 | 122,088 | 187,469 | 5,084,193 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 23,184 | 24,069 | 18,521 | 65,774 | 100,211 | 439,482 | - | 539,693 | 2,071,548 | 2,102,279 | 114,927 | 4,288,754 | 26,318 | 120,558 | 95,146 | 242,022 | 5,136,243 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 9\% | 0\% | 11\% | 40\% | 41\% | 2\% | 83\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 |  | 18,223 | 61,654 | 79,877 | 34,796 | 505,466 | 50 | 540,312 | 2,146,469 | 2,132,522 | $(3,095)$ | 4,275,896 | 102,195 | 93,676 | 137,265 | 333,136 | 5,229,221 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 | - | 20,452 | 51,639 | 72,091 | 29,164 | 89,883 | 543,277 | 662,324 | 2,343,251 | 1,719,187 | 222,579 | 4,285,017 | 62,503 | 112,442 | 102,646 | 277,591 | 5,297,023 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 13\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2019 | - | 33,492 | 55,085 | 88,577 | 36,489 | 105,100 | 392,042 | 533,631 | 2,341,624 | 2,060,751 | 87,825 | 4,490,200 | 61,438 | 34,117 | 164,872 | 260,427 | 5,372,835 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 44\% | 38\% | $2 \%$ | 84\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 |  | 29,560 | 42,774 | 72,334 | 28,150 | 78,443 | 375,383 | 481,976 | 2,400,869 | 2,109,911 | 71,418 | 4,582,198 | 41,316 | 28,894 | 171,754 | 241,964 | 5,378,472 |
|  | 0\% | 1\% | 1\% | 1\% | 1\% | 1\% | 7\% | 9\% | 45\% | 39\% | 1\% | 85\% | 1\% | 1\% | 3\% | 4\% | 100\% |
| 2021 | - | 45,182 | 43,146 | 88,328 | 27,237 | 22,600 | 417,834 | 467,671 | 820,093 | 1,715,899 | 1,988,268 | 4,524,260 | 182,193 | 21,778 | 164,207 | 368,178 | 5,448,437 |
|  | 0\% | 1\% | 1\% | 2\% | 0\% | 0\% | 8\% | 9\% | 15\% | 31\% | 36\% | 83\% | 3\% | 0\% | 3\% | 7\% | 100\% |
| 2022 | - | 41,224 | - | 41,224 | - | - | - | - | - | - | - | - | - | - | - |  | 41,224 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



# Revenue Analysis <br> Capital Projects Fund 

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

| Fiscal Year 2013 | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{r} \hline \text { Quarter } 3 \\ 479,554 \\ 70 \% \end{array}$ | April | May | June | Quarter 4 39,543 6\% | Total 685,501 100\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | 1,591 | 7,573 | 9,164 | 112 | 15,652 | 141,476 | 157,240 | 460,118 | 9,519 | 9,917 |  | 10,838 | 11,734 | 16,971 |  |  |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% |  | 2\% | 2\% | 2\% |  |  |
| 2014 | 2,594 | 3,071 | 3,682 | 9,347 | 113 | 16,135 | 147,373 | 163,621 | 429,065 | 23,937 | 6,755 | 459,757 | 9,594 | 5,710 | 19,341 | 34,645 | 667,370 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 25\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2015 | 2,233 | 2,362 | 4,323 | 8,918 | 112 | 3,660 | 107,853 | 111,625 | 477,836 | 46,877 | 23,649 | 548,362 | 5,067 | 3,786 | 16,480 | 25,333 | 694,238 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 3,172 | 3,295 | 2,539 | 9,006 | 13,677 | 60,120 | - | 73,797 | 283,404 | 287,608 | 15,723 | 586,735 | 3,601 | 16,493 | 13,017 | 33,111 | 702,649 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 9\% | 0\% | 11\% | 40\% | 41\% | 2\% | 84\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 | - | 2,493 | 8,435 | 10,928 | 4,760 | 69,152 | 7 | 73,919 | 293,653 | 291,746 | (423) | 584,976 | 13,981 | 12,815 | 18,779 | 45,575 | 715,398 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 | - | 2,798 | 7,065 | 9,863 | 3,996 | 12,297 | 74,325 | 90,618 | 320,575 | 235,198 | 30,451 | 586,224 | 8,550 | 15,383 | 14,043 | 37,976 | 724,681 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 13\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2019 | - | 4,582 | 7,536 | 12,118 | 4,992 | 14,423 | 53,839 | 73,254 | 321,620 | 283,051 | 12,062 | 616,733 | 8,439 | 4,685 | 22,645 | 35,769 | 737,874 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 44\% | 38\% | 2\% | 84\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 | - | 4,060 | 5,875 | 9,935 | 3,866 | 3,629 | 1,788 | 9,283 | 1,900 | - | - | 1,900 | - | - | - |  | 21,118 |
|  | 0\% | 19\% | 28\% | 47\% | 18\% | 17\% | 8\% | 44\% | 9\% | 0\% | 0\% | 9\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| 2021 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2022 |  |  | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



## Revenue Analysis Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | - | - | 106,817 | 106,817 | - | 41,044 | 737,098 | 778,142 | 5,190,634 | 85,238 | 108,444 | 5,384,316 | 29,698 | 22,378 | 241,224 | 293,300 | 6,562,575 |
|  | 0\% | 0\% | 2\% | 2\% | 0\% | 1\% | 11\% | 12\% | 79\% | 1\% | 2\% | 82\% | 0\% | 0\% | 4\% | 4\% | 100\% |
| 2014 | - | - | 23,471 | 23,471 | - | 97,683 | 744,461 | 842,144 | 4,902,187 | 225,060 | 68,112 | 5,195,359 | 155,990 | 40,546 | 176,058 | 372,594 | 6,433,568 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 2\% | 12\% | 13\% | 76\% | 3\% | 1\% | 81\% | 2\% | 1\% | 3\% | 6\% | 100\% |
| 2015 |  |  | 82,120 | 82,120 | - | 57,382 | 212,603 | 269,985 | 5,916,904 | 70,080 | 163,782 | 6,150,766 | 17,136 | 40,483 | $(74,419)$ | $(16,800)$ | 6,486,071 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 3\% | 4\% | 91\% | 1\% | 3\% | 95\% | 0\% | 1\% | -1\% | 0\% | 100\% |
| 2016 | $(16,652)$ | 32,383 | 63,421 | 79,152 | 91,900 | 65,118 | 3,021,513 | 3,178,531 | - | 659,675 | 107,960 | 767,635 | 25,748 | 25,177 | 14,537 | 65,462 | 4,090,780 |
|  | 0\% | 1\% | 2\% | 2\% | 2\% | 2\% | 74\% | 78\% | 0\% | 16\% | 3\% | 19\% | 1\% | 1\% | 0\% | 2\% | 100\% |
| 2017 | - | 12,189 | 61,692 | 73,881 | 14,923 | 22,123 | 1,438,199 | 1,475,245 | 364,166 | 2,056,156 | 104,090 | 2,524,412 | 26,756 | 17,532 | 77,004 | 121,292 | 4,194,830 |
|  | 0\% | 0\% | 1\% | 2\% | 0\% | 1\% | 34\% | 35\% | 9\% | 49\% | 2\% | 60\% | 1\% | 0\% | 2\% | 3\% | 100\% |
| 2018 | - | - | 25,885 | 25,885 | 17,717 | 1,711 | 104,569 | 123,997 | 2,256,112 | 1,996,725 | 52,531 | 4,305,368 | 94,637 | 24,721 | 50,292 | 169,650 | 4,624,900 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | $2 \%$ | 3\% | 49\% | 43\% | 1\% | 93\% | 2\% | 1\% | 1\% | 4\% | 100\% |
| 2019 | - | 24,609 | 21,167 | 45,776 | 24,487 | 5,556 | $(40,767)$ | $(10,724)$ | 2,462,557 | 2,091,799 | 15,032 | 4,569,388 | 40,757 | 22,402 | 19,976 | 83,135 | 4,687,575 |
|  | 0\% | 1\% | 0\% | 1\% | 1\% | 0\% | -1\% | 0\% | 53\% | 45\% | 0\% | 97\% | 1\% | 0\% | 0\% | 2\% | 100\% |
| 2020 | - | 15,653 | 39,962 | 55,615 | 4,762 | 8,438 | $(10,445)$ | 2,755 | 2,121,234 | 2,596,354 | 96,912 | 4,814,500 | 101,299 | 7,320 | 49,822 | 158,441 | 5,031,311 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 0\% | 0\% | 42\% | 52\% | 2\% | 96\% | 2\% | 0\% | 1\% | 3\% | 100\% |
| 2021 | - | 32,444 | 14,386 | 46,830 | 13,077 | 5,208 | $(1,283)$ | 17,002 | 846,079 | 2,276,351 | 1,909,233 | 5,031,663 | 203,081 | 20,529 | 41,985 | 265,595 | 5,361,090 |
|  | 0\% | 1\% | 0\% | 1\% | 0\% | 0\% | 0\% | 0\% | 16\% | 42\% | 36\% | 94\% | 4\% | 0\% | 1\% | 5\% | 100\% |
| 2022 | - | 12,040 | - | 12,040 | - |  | - | - | - | - | - | - | - | - | - |  | 12,040 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



[^0]Local ATAX Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 41,157,821 | $\begin{array}{\|c\|} \hline \text { Total } \\ 2,499,067 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | (90) | 66,048 | 26,046 | 92,004 | 968,704 | 41,267 | 21,440 | 1,031,411 | 181,869 | 17,634 | 18,328 | 217,831 | 237,082 | 55,152 | 865,587 |  |  |
|  | 0\% | $3 \%$ | 1\% | 4\% | 39\% | 2\% | 1\% | 41\% | 7\% | 1\% | 1\% | 9\% | 9\% | 2\% | 35\% | 46\% |  |
| 2014 | (161) | 57,191 | 49,253 | 106,283 | 1,038,038 | 43,637 | 21,317 | 1,102,992 | 222,282 | 17,380 | 30,005 | 269,667 | 253,315 | 38,769 | 1,027,757 | 1,319,841 | 2,798,783 |
|  | 0\% | 2\% | 2\% | 4\% | 37\% | 2\% | 1\% | 39\% | 8\% | 1\% | 1\% | 10\% | 9\% | 1\% | 37\% | 47\% | 100\% |
| 2015 | (614) | 66,510 | 88,566 | 154,462 | 1,159,004 | 45,603 | 18,112 | 1,222,719 | 261,750 | 14,873 | 14,870 | 291,493 | 271,055 | 50,135 | 1,078,475 | 1,399,665 | 3,068,339 |
|  | 0\% | 2\% | 3\% | 5\% | 38\% | 1\% | 1\% | 40\% | 9\% | 0\% | 0\% | 10\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2016 | (815) | 67,305 | 56,154 | 122,644 | 1,229,155 | 57,316 | 23,698 | 1,310,169 | 270,942 | 14,323 | 26,827 | 312,092 | 321,509 | 60,802 | 1,088,634 | 1,470,945 | 3,215,850 |
|  | 0\% | 2\% | 2\% | 4\% | 38\% | 2\% | 1\% | 41\% | 8\% | 0\% | 1\% | 10\% | 10\% | 2\% | 34\% | 46\% | 100\% |
| 2017 | (2) | 104,685 | 75,399 | 180,082 | 1,037,898 | 266,822 | 22,416 | 1,327,136 | 247,350 | 24,056 | 28,495 | 299,901 | 343,957 | 64,311 | 1,214,992 | 1,623,260 | 3,430,379 |
|  | 0\% | 3\% | 2\% | 5\% | 30\% | 8\% | 1\% | 39\% | 7\% | 1\% | 1\% | 9\% | 10\% | 2\% | 35\% | 47\% | 100\% |
| 2018 | 121 | 81,067 | 50,523 | 131,711 | 1,274,638 | 60,517 | 23,190 | 1,358,345 | 329,491 | 17,387 | 22,406 | 369,284 | 373,769 | 60,383 | 1,250,418 | 1,684,570 | 3,543,910 |
|  | 0\% | 2\% | 1\% | 4\% | 36\% | 2\% | 1\% | 38\% | 9\% | 0\% | 1\% | 10\% | 11\% | 2\% | 35\% | 48\% | 100\% |
| 2019 | 35 | 110,663 | 69,539 | 180,237 | 1,281,174 | 52,300 | 25,754 | 1,359,228 | 336,642 | 26,974 | 24,957 | 388,573 | 374,977 | 52,844 | 1,384,212 | 1,812,033 | 3,740,071 |
|  | 0\% | $3 \%$ | 2\% | 5\% | 34\% | 1\% | 1\% | 36\% | 9\% | 1\% | 1\% | 10\% | 10\% | 1\% | 37\% | 48\% | 100\% |
| 2020 | 12 | 129,431 | 89,668 | 219,111 | 1,329,949 | 77,316 | 55,716 | 1,462,981 | 345,905 | 43,515 | 40,184 | 429,604 | 236,867 | 84,816 | 1,108,236 | 1,429,919 | 3,541,615 |
|  | 0\% | 4\% | 3\% | 6\% | 38\% | 2\% | 2\% | 41\% | 10\% | 1\% | 1\% | 12\% | 7\% | 2\% | 31\% | 40\% | 100\% |
| 2021 |  | 324,378 | 216,254 | 540,460 | 1,418,057 | 172,710 | 63,485 | 1,654,252 |  | 50,275 |  |  |  |  |  |  | 5,561,900 |
|  | 0\% | 6\% | 4\% | 10\% | 25\% | 3\% | 1\% | 30\% | 9\% | 1\% | $1 \%$ | 11\% | 9\% | 4\% | $37 \%$ | $50 \%$ | $100 \%$ |
| 2022 | 14 | 441,411 | - | 441,425 | - |  | - | - | - | - | - | - | - | - | - |  | 441,425 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



State ATAX Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | $\begin{array}{c\|} \hline \text { Total } \\ \text { 4,496,693 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | - | - | - | $0 \%$ | 1,748,948 | - | - | 1,748,948 | 662,990 | - | - | 662,990 | 561,109 | - | 1,523,646 | 2,084,755 |  |
|  | 0\% | 0\% | 0\% |  | 39\% | 0\% | 0\% | 39\% | 15\% | 0\% | 0\% | 15\% | 12\% | 0\% | 34\% | 46\% | 100\% |
| 2014 | - | - | - | ${ }^{-}$ | 2,286,725 | - | - | 2,286,725 | 634,879 | - | - | 634,879 | 307,969 | - | 1,707,034 | 2,015,003 | 4,936,607 |
|  | 0\% | 0\% | 0\% |  | 46\% | 0\% | 0\% | 46\% | 13\% | 0\% | 0\% | 13\% | 6\% | 0\% | 35\% | 41\% | 100\% |
| 2015 | - | - | - | ${ }^{-}$ | 2,480,925 | - | - | 2,480,925 | 717,888 | - | - | 717,888 | 288,354 | - | 1,806,288 | 2,094,642 | 5,293,455 |
|  | 0\% | 0\% | 0\% |  | 47\% | 0\% | 0\% | 47\% | 14\% | 0\% | 0\% | 14\% | 5\% | 0\% | 34\% | 40\% | 100\% |
| 2016 | - | - | - | - $0 \%$ | 2,588,597 | - | - | 2,588,597 | 846,937 | - | - | 846,937 | 354,505 | - | 1,934,945 | 2,289,450 | 5,724,984 |
|  | 0\% | 0\% | 0\% |  | 45\% | 0\% | 0\% | 45\% | 15\% | 0\% | 0\% | 15\% | 6\% | 0\% | 34\% | 40\% | 100\% |
| 2017 | - | - | - | -0\% | 2,793,958 | - | - | 2,793,958 | 747,978 | - | - | 747,978 | 417,652 | - | 2,171,824 | 2,589,476 | 6,131,412 |
|  | 0\% | 0\% | 0\% |  | 46\% | 0\% | 0\% | 46\% | 12\% | 0\% | 0\% | 12\% | 7\% | 0\% | 35\% | 42\% | 100\% |
| 2018 | - | - | - | $-\quad 0 \%$ | 2,809,551 | - | - | 2,809,551 | 858,253 | - | - | 858,253 | 397,776 | - | 2,254,419 | 2,652,195 | 6,319,999 |
|  | 0\% | 0\% | 0\% |  | 44\% | 0\% | 0\% | 44\% | 14\% | 0\% | 0\% | 14\% | 6\% | 0\% | 36\% | 42\% | 100\% |
| 2019 | - | - | - | ${ }^{-}$ | 3,034,478 | - | - | 3,034,478 | 855,629 | - | - | 855,629 | 472,626 | - | 2,517,294 | 2,989,920 | 6,880,027 |
|  | 0\% | 0\% | 0\% |  | 44\% | 0\% | 0\% | 44\% | 12\% | 0\% | 0\% | 12\% | 7\% | 0\% | 37\% | 43\% | 100\% |
| 2020 | - | - | - | ${ }^{-}$ | 3,223,818 | - | - | 3,223,818 | 815,760 | 134,656 | - | 950,416 | 586,126 | - | 1,730,047 | 2,316,173 | 6,490,407 |
|  | 0\% | 0\% | 0\% |  | 50\% | 0\% | 0\% | 50\% | 13\% | 2\% | 0\% | 15\% | 9\% | 0\% | 27\% | 36\% | 100\% |
| 2021 | - | - | - |  | 3,655,462 | - | - | 3,655,462 | 1,598,915 | - | - | 1,598,915 | 818,143 | - | 4,110,959 | 4,929,102 | 10,183,479 |
|  | 0\% | 0\% | 0\% | -0\% | 36\% | 0\% | 0\% | 36\% | 16\% | 0\% | 0\% | 16\% | 8\% | 0\% | 40\% | 48\% | 100\% |
| 2022 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 172,658 | 159,179 | 177,345 | 509,182 | 211,885 | 183,982 | 183,700 | 579,567 | 134,456 | 179,334 | 143,641 | 457,431 | 221,937 | 252,528 | 234,462 | 708,927 | 2,255,107 |
|  | 8\% | 7\% | $8 \%$ | 23\% | 9\% | 8\% | 8\% | 26\% | 6\% | 8\% | 6\% | 20\% | 10\% | 11\% | 10\% | 31\% | 100\% |
| 2014 | 220,560 | 260,824 | 213,791 | 695,175 | 281,351 | 203,317 | 150,674 | 635,342 | 149,784 | 122,915 | 182,008 | 454,707 | 243,718 | 213,052 | 226,887 | 683,657 | 2,468,881 |
|  | 9\% | 11\% | 9\% | 28\% | 11\% | 8\% | 6\% | 26\% | 6\% | 5\% | 7\% | 18\% | 10\% | 9\% | 9\% | 28\% | 100\% |
| 2015 | 221,317 | 199,496 | 188,301 | 609,114 | 253,080 | 150,389 | 268,055 | 671,524 | 160,395 | 114,066 | 229,625 | 504,086 | 215,245 | 263,128 | 271,835 | 750,208 | 2,534,932 |
|  | 9\% | 8\% | 7\% | 24\% | 10\% | 6\% | 11\% | 26\% | 6\% | 4\% | 9\% | 20\% | 8\% | 10\% | 11\% | 30\% | 100\% |
| 2016 | 234,595 | 279,002 | 202,973 | 716,570 | 216,847 | 167,854 | 261,485 | 646,186 | 229,220 | 198,334 | 244,795 | 672,349 | 251,805 | 249,871 | 350,366 | 852,042 | 2,887,147 |
|  | 8\% | 10\% | 7\% | 25\% | 8\% | 6\% | 9\% | 22\% | 8\% | 7\% | 8\% | 23\% | 9\% | 9\% | 12\% | 30\% | 100\% |
| 2017 | 211,072 | 245,654 | 244,422 | 701,148 | 174,911 | 178,434 | 226,500 | 579,845 | 199,693 | 169,245 | 219,557 | 588,495 | 285,421 | 351,313 | 274,090 | 910,824 | 2,780,312 |
|  | 8\% | 9\% | 9\% | 25\% | 6\% | 6\% | 8\% | 21\% | 7\% | 6\% | 8\% | 21\% | 10\% | 13\% | 10\% | 33\% | 100\% |
| 2018 | 264,872 | 340,779 | 262,410 | 868,061 | 335,365 | 223,959 | 264,198 | 823,522 | 265,998 | 199,667 | 255,934 | 721,599 | 324,009 | 352,736 | 373,562 | 1,050,307 | 3,463,489 |
|  | 8\% | 10\% | 8\% | 25\% | 10\% | 6\% | 8\% | 24\% | 8\% | 6\% | 7\% | 21\% | 9\% | 10\% | 11\% | 30\% | 100\% |
| 2019 | 296,001 | 313,882 | 206,316 | 816,199 | 320,404 | 263,233 | 289,595 | 873,232 | 218,269 | 175,129 | 317,464 | 710,862 | 326,829 | 375,085 | 277,900 | 979,814 | 3,380,107 |
|  | 9\% | 9\% | 6\% | 24\% | 9\% | 8\% | 9\% | 26\% | 6\% | 5\% | 9\% | 21\% | 10\% | 11\% | $8 \%$ | 29\% | 100\% |
| 2020 | 351,658 | 300,875 | 296,053 | 948,586 | 339,361 | 252,246 | 301,810 | 893,417 | 310,098 | 191,741 | 295,598 | 797,437 | 297,260 | 257,004 | 359,261 | 913,525 | 3,552,965 |
|  | 10\% | 8\% | $8 \%$ | 27\% | 10\% | 7\% | 8\% | 25\% | 9\% | 5\% | 8\% | 22\% | 8\% | 7\% | 10\% | 26\% | 100\% |
| 2021 | 507,895 | 633,339 | 590,226 | 1,731,460 | 704,857 | 555,031 | 668,553 | 1,928,441 | 426,367 | 393,801 | 618,372 | 1,438,540 | 646,491 | 639,417 | 743,536 | 2,029,444 | 7,127,885 |
|  | 7\% | 9\% | 8\% | 24\% | 10\% | 8\% | 9\% | 27\% | 6\% | 6\% | 9\% | 20\% | 9\% | 9\% | 10\% | 28\% | 100\% |
| 2022 | 658,402 | 625,669 | - | 1,284,071 | - | - | - | - | - | - | - | - | - | - | - |  | 1,284,071 |
|  | 51\% | 49\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



| $\begin{gathered} \hline \text { Fiscal Year } \\ 2013 \end{gathered}$ | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{\|r\|} \hline \text { Quarter } 3 \\ 899,594 \\ 17 \% \end{array}$ | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 2,434,213 \\ 46 \% \end{array}$ | $\begin{array}{c\|} \hline \text { Total } \\ 5,250,995 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 227,053 | 167,624 | 394,677 | 1,244,946 | 163,155 | 114,410 | 1,522,511 | 635,422 | 139,769 | 124,403 |  | 691,648 | 214,191 | 1,528,374 |  |  |
|  | 0\% | 4\% | $3 \%$ | 8\% | 24\% | 3\% | 2\% | 29\% | 12\% | 3\% | $2 \%$ |  | 13\% | 4\% | 29\% |  |  |
| 2014 | - | 250,531 | 220,872 | 471,403 | 1,267,698 | 183,659 | 125,344 | 1,576,701 | 706,599 | 117,024 | 132,645 | 956,268 | 754,213 | 211,502 | 1,663,343 | 2,629,058 | 5,633,430 |
|  | 0\% | 4\% | 4\% | 8\% | 23\% | 3\% | 2\% | 28\% | 13\% | 2\% | 2\% | 17\% | 13\% | 4\% | 30\% | 47\% | 100\% |
| 2015 | - | 263,460 | 250,552 | 514,012 | 1,376,186 | 210,948 | 135,505 | 1,722,639 | 782,101 | 115,615 | 147,023 | 1,044,739 | 801,957 | 243,058 | 1,828,599 | 2,873,614 | 6,155,004 |
|  | 0\% | 4\% | 4\% | 8\% | 22\% | 3\% | 2\% | 28\% | 13\% | 2\% | 2\% | 17\% | 13\% | 4\% | 30\% | 47\% | 100\% |
| 2016 | $(2,451)$ | 296,736 | 254,972 | 549,257 | 1,473,719 | 215,836 | 143,710 | 1,833,265 | 831,682 | 135,776 | 140,685 | 1,108,143 | 920,040 | 235,957 | 1,859,644 | 3,015,641 | 6,506,306 |
|  | 0\% | 5\% | 4\% | 8\% | 23\% | 3\% | 2\% | 28\% | 13\% | 2\% | $2 \%$ | 17\% | 14\% | 4\% | 29\% | 46\% | 100\% |
| 2017 | (112) | 307,641 | 266,071 | 573,600 | 1,280,180 | 386,522 | 172,512 | 1,839,214 | 732,298 | 144,942 | 168,931 | 1,046,171 | 925,322 | 284,577 | 1,992,989 | 3,202,888 | 6,661,873 |
|  | 0\% | 5\% | 4\% | 9\% | 19\% | 6\% | 3\% | 28\% | 11\% | 2\% | 3\% | 16\% | 14\% | 4\% | 30\% | 48\% | 100\% |
| 2018 | $(1,896)$ | 350,984 | 272,962 | 622,050 | 1,354,343 | 305,889 | 176,091 | 1,836,323 | 863,424 | 184,537 | 167,049 | 1,215,010 | 947,412 | 333,953 | 1,913,039 | 3,194,404 | 6,867,787 |
|  | 0\% | 5\% | 4\% | 9\% | 20\% | 4\% | 3\% | 27\% | 13\% | 3\% | $2 \%$ | 18\% | 14\% | 5\% | 28\% | 47\% | 100\% |
| 2019 | $(9,311)$ | 519,830 | 311,840 | 822,359 | 1,442,824 | 308,357 | 184,810 | 1,935,991 | 940,109 | 171,194 | 173,486 | 1,284,789 | 1,004,704 | 321,473 | 2,176,461 | 3,502,638 | 7,545,777 |
|  | 0\% | 7\% | 4\% | 11\% | 19\% | 4\% | $2 \%$ | 26\% | 12\% | 2\% | $2 \%$ | 17\% | 13\% | 4\% | 29\% | 46\% | 100\% |
| 2020 | $(1,966)$ | 440,781 | 322,265 | 761,080 | 1,533,954 | 320,714 | 193,848 | 2,048,516 | 996,593 | 172,646 | 149,601 | 1,318,840 | 316,148 | 218,826 | 1,621,051 | 2,156,025 | 6,284,461 |
|  | 0\% | 7\% | 5\% | 12\% | 24\% | 5\% | 3\% | 33\% | 16\% | 3\% | 2\% | 21\% | 5\% | 3\% | 26\% | 34\% | 100\% |
| 2021 | $(1,066)$ | 479,724 | 302,201 | 780,859 | 1,465,205 | 353,444 | 176,301 | 1,994,950 | 1,005,209 | 153,767 | 169,022 | 1,327,998 | 1,046,038 | 391,365 | 2,510,046 | 3,947,449 | 8,051,256 |
|  | 0\% | 6\% | 4\% | 10\% | 18\% | 4\% | 2\% | 25\% | 12\% | 2\% | $2 \%$ | 16\% | 13\% | 5\% | 31\% | 49\% | 100\% |
| 2022 | - | 640,898 | - | 640,898 | - | - | - | - | - | - | - | - | - | - | - |  | 640,898 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | (181) | 128,096 | 52,091 | 180,006 | 1,937,409 | 82,534 | 42,880 | 2,062,823 | 367,737 | 35,193 | 36,733 | 439,663 | 474,164 | 110,304 | 1,731,172 | 2,315,640 | 4,998,132 |
|  | 0\% | 3\% | 1\% | 4\% | 39\% | 2\% | 1\% | 41\% | 7\% | 1\% | 1\% | 9\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2014 | (321) | 114,381 | 98,505 | 212,565 | 2,076,077 | 87,274 | 42,634 | 2,205,985 | 444,563 | 34,761 | 60,009 | 539,333 | 506,631 | 77,538 | 2,055,513 | 2,639,682 | 5,597,565 |
|  | 0\% | 2\% | 2\% | 4\% | 37\% | 2\% | 1\% | 39\% | 8\% | 1\% | 1\% | 10\% | 9\% | 1\% | 37\% | 47\% | 100\% |
| 2015 | $(1,229)$ | 133,020 | 177,134 | 308,925 | 2,318,006 | 91,207 | 36,223 | 2,445,436 | 523,502 | 29,746 | 29,738 | 582,986 | 542,110 | 100,271 | 2,156,951 | 2,799,332 | 6,136,679 |
|  | 0\% | 2\% | 3\% | 5\% | 38\% | 1\% | 1\% | 40\% | 9\% | 0\% | 0\% | 10\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2016 | $(1,630)$ | 134,604 | 112,309 | 245,283 | 2,458,309 | 114,632 | 47,395 | 2,620,336 | 541,885 | 28,645 | 53,661 | 624,191 | 643,018 | 121,604 | 2,177,268 | 2,941,890 | 6,431,700 |
|  | 0\% | 2\% | 2\% | 4\% | 38\% | 2\% | 1\% | 41\% | 8\% | 0\% | 1\% | 10\% | 10\% | 2\% | 34\% | 46\% | 100\% |
| 2017 | (6) | 209,371 | 150,800 | 360,165 | 2,075,794 | 533,645 | 44,832 | 2,654,271 | 494,699 | 48,112 | 56,991 | 599,802 | 687,914 | 128,623 | 2,429,983 | 3,246,520 | 6,860,758 |
|  | 0\% | 3\% | 2\% | 5\% | 30\% | 8\% | 1\% | 39\% | 7\% | 1\% | 1\% | 9\% | 10\% | 2\% | 35\% | 47\% | 100\% |
| 2018 | 241 | 162,135 | 101,045 | 263,421 | 2,549,276 | 121,035 | 46,379 | 2,716,690 | 658,983 | 34,774 | 44,811 | 738,568 | 747,540 | 120,764 | 2,500,837 | 3,369,141 | 7,087,820 |
|  | 0\% | 2\% | 1\% | 4\% | 36\% | 2\% | 1\% | 38\% | 9\% | 0\% | 1\% | 10\% | 11\% | 2\% | 35\% | 48\% | 100\% |
| 2019 | 70 | 221,325 | 139,080 | 360,475 | 2,562,348 | 104,599 | 51,408 | 2,718,355 | 673,384 | 53,947 | 49,916 | 777,247 | 749,954 | 105,688 | 2,768,423 | 3,624,065 | 7,480,142 |
|  | 0\% | 3\% | 2\% | 5\% | 34\% | 1\% | 1\% | 36\% | 9\% | 1\% | 1\% | 10\% | 10\% | 1\% | 37\% | 48\% | 100\% |
| 2020 | 24 | 258,863 | 179,335 | 438,222 | 2,659,898 | 154,633 | 111,430 | 2,925,961 | 691,810 | 87,032 | 80,367 | 859,209 | 473,735 | 169,631 | 2,216,472 | 2,859,838 | 7,083,230 |
|  | 0\% | 4\% | 3\% | 6\% | 38\% | 2\% | 2\% | 41\% | 10\% | 1\% | 1\% | 12\% | 7\% | 2\% | 31\% | 40\% | 100\% |
| 2021 | (344) | 648,756 | 432,509 | 1,080,921 | 2,836,113 | 345,421 | 127,533 | 3,309,067 | 975,178 | 100,550 | 122,725 | 1,198,453 | 993,091 | 392,361 | 4,149,908 | 5,535,360 | 11,123,801 |
|  | 0\% | 6\% | 4\% | 10\% | 25\% | 3\% | 1\% | 30\% | 9\% | 1\% | 1\% | 11\% | 9\% | 4\% | 37\% | 50\% | 100\% |
| 2022 |  | 882,850 |  | 882,850 |  |  | - | - | - | - | - | - | - | - | - |  | 882,850 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | 267,900 | 296,782 | 253,419 | 818,101 | 209,120 | 191,263 | 179,717 | 580,100 | 213,986 | 213,665 | 220,684 | 648,335 | 213,437 | 179,862 | 228,570 | 621,869 | 2,668,405 |
|  | 10\% | 11\% | 9\% | 31\% | 8\% | 7\% | 7\% | 22\% | 8\% | 8\% | $8 \%$ | 24\% | 8\% | 7\% | 9\% | 23\% | 100\% |
| 2014 | 276,806 | 294,926 | 274,448 | 846,180 | 211,839 | 183,669 | 194,716 | 590,224 | 230,745 | 296,174 | 226,560 | 753,479 | 215,220 | 203,769 | 242,046 | 661,035 | 2,850,918 |
|  | 10\% | 10\% | 10\% | 30\% | 7\% | 6\% | 7\% | 21\% | 8\% | 10\% | $8 \%$ | 26\% | 8\% | 7\% | 8\% | 23\% | 100\% |
| 2015 | 295,086 | 309,064 | 291,986 | 896,136 | 220,360 | 193,729 | 213,329 | 627,418 | 228,430 | 264,365 | 262,821 | 755,616 | 211,358 | 196,172 | 231,640 | 639,170 | 2,918,340 |
|  | 10\% | 11\% | 10\% | 31\% | 8\% | 7\% | 7\% | 21\% | 8\% | 9\% | 9\% | 26\% | 7\% | 7\% | 8\% | 22\% | 100\% |
| 2016 | 280,750 | 299,517 | 267,312 | 847,579 | 212,060 | 182,593 | 172,665 | 567,318 | - | 193,842 | 249,866 | 443,708 | 204,750 | 184,120 | 424,509 | 813,379 | 2,671,984 |
|  | 11\% | 11\% | 10\% | 32\% | 8\% | 7\% | 6\% | 21\% | 0\% | 7\% | 9\% | 17\% | 8\% | 7\% | 16\% | 30\% | 100\% |
| 2017 | - | 300,541 | 333,053 | 633,594 | 289,538 | 219,568 | 165,837 | 674,943 | 168,934 | 207,031 | 209,820 | 585,785 | 179,145 | 216,348 | 468,876 | 864,369 | 2,758,691 |
|  | 0\% | 11\% | 12\% | 23\% | 10\% | 8\% | 6\% | 24\% | 6\% | 8\% | $8 \%$ | 21\% | 6\% | 8\% | 17\% | 31\% | 100\% |
| 2018 | - | 286,171 | 302,024 | 588,195 | 280,004 | 242,318 | 207,471 | 729,793 | 177,218 | 286,059 | 272,016 | 735,293 | 183,936 | 206,385 | 416,234 | 806,555 | 2,859,836 |
|  | 0\% | 10\% | 11\% | 21\% | 10\% | 8\% | 7\% | 26\% | 6\% | 10\% | 10\% | 26\% | 6\% | 7\% | 15\% | 28\% | 100\% |
| 2019 | - | 284,487 | 300,539 | 585,026 | 287,235 | 225,289 | 176,572 | 689,096 | 217,205 | 231,783 | 247,294 | 696,282 | 179,820 | 197,124 | 465,155 | 842,099 | 2,812,503 |
|  | 0\% | 10\% | 11\% | 21\% | 10\% | 8\% | 6\% | 25\% | 8\% | 8\% | 9\% | 25\% | 6\% | 7\% | 17\% | 30\% | 100\% |
| 2020 | - | 288,444 | 311,185 | 599,629 | 274,894 | 237,022 | 185,439 | 697,355 | 167,418 | 203,003 | 215,289 | 585,710 | 211,820 | 190,958 | 420,531 | 823,309 | 2,706,003 |
|  | 0\% | 11\% | 11\% | 22\% | 10\% | 9\% | 7\% | 26\% | 6\% | 8\% | $8 \%$ | 22\% | 8\% | 7\% | 16\% | 30\% | 100\% |
| 2021 | - | 283,256 | 313,306 | 596,562 | 292,719 | 221,868 | 200,865 | 715,452 | 162,356 | 239,436 | 240,349 | 642,141 | 212,751 | 207,498 | 436,740 | 856,989 | 2,811,144 |
|  | 0\% | 10\% | 11\% | 21\% | 10\% | $8 \%$ | 7\% | 25\% | 6\% | 9\% | 9\% | 23\% | 8\% | 7\% | 16\% | 30\% | 100\% |
| 2022 | - | 272,172 | - | 272,172 | - | - | - | - | - | - | - | - | - | - | - |  | 272,172 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

| $\begin{gathered} \text { Fiscal Year } \\ 2013 \end{gathered}$ | July | August | September | Quarter 10\% | October November December |  |  | Quarter 2 | January | February |  | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - |  |  | - | - | $\square$ |  | - | - |  |  | - | - | - | - |  |
|  | 0\% | 0\% | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2014 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2015 |  |  |  | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2016 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2017 | - | - | - | - | - | - | - | - | 234,219 | 177,589 | 96,349 | 508,157 | 79,193 | 89,733 | 93,611 | 262,536 | 770,694 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 30\% | 23\% | 13\% | 66\% | 10\% | 12\% | 12\% | 34\% | 100\% |
| 2018 | - | 80,207 | 94,638 | 174,845 | 82,102 | 90,943 | 76,552 | 249,597 | 70,645 | 84,843 | 102,170 | 257,658 | 89,556 | 86,895 | 192,273 | 368,724 | 1,050,824 |
|  | 0\% | 8\% | 9\% | 17\% | 8\% | 9\% | 7\% | 24\% | 7\% | 8\% | 10\% | 25\% | 9\% | 8\% | 18\% | 35\% | 100\% |
| 2019 | - | 87,547 | 102,912 | 190,459 | 79,022 | 94,297 | 79,701 | 253,020 | 71,450 | 99,400 | 79,500 | 250,350 | 89,600 | 94,774 | 167,425 | 351,799 | 1,045,628 |
|  | 0\% | 8\% | 10\% | 18\% | 8\% | 9\% | 8\% | 24\% | 7\% | 10\% | 8\% | 24\% | 9\% | 9\% | 16\% | 34\% | 100\% |
| 2020 | - | 96,850 | 90,569 | 187,419 | 80,556 | 68,343 | 97,447 | 246,346 | 80,050 | 91,275 | 72,900 | 244,225 | 73,325 | 83,400 | 181,150 | 337,875 | 1,015,865 |
|  | 0\% | 10\% | 9\% | 18\% | 8\% | 7\% | 10\% | 24\% | 8\% | 9\% | 7\% | 24\% | 7\% | 8\% | 18\% | 33\% | 100\% |
| 2021 | - | 96,775 | 83,675 | 180,450 | 85,741 | 91,897 | 74,580 | 252,218 | 67,711 | 95,128 | 83,251 | 246,090 | 105,889 | 88,151 | 182,877 | 376,917 | 1,055,675 |
|  | 0\% | 9\% | 8\% | 17\% | 8\% | 9\% | 7\% | 24\% | 6\% | 9\% | 8\% | 23\% | 10\% | 8\% | 17\% | 36\% | 100\% |
| 2022 | - | 88,618 | - | 88,618 | - | - | - | - | - | - | - | - | - | - | - |  | 88,618 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |



New source of revenue established during FY2017.

## Business-Type Activities - Stormwater Utility

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 |  | - | 26,892 | 26,892 |  | 15,678 | 720,714 | 736,392 | 2,467,893 | 40,437 | 77,488 | 2,585,818 | 11,532 | 15,464 | 198,835 | 225,831 | 3,574,933 |
|  | 0\% | 0\% |  | 1\% | 0\% | 0\% | 20\% | 21\% | 69\% | 1\% | $2 \%$ | 72\% | 0\% | 0\% | 6\% | 6\% | 100\% |
| 2014 | - | - | 10,201 | 10,201 | - | 20,547 | 711,021 | 731,568 | 2,385,610 | 169,137 | 33,979 | 2,588,726 | 35,865 | 25,432 | 172,508 | 233,805 | 3,564,300 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 1\% | 20\% | 21\% | 67\% | 5\% | 1\% | 73\% | 1\% | 1\% | 5\% | 7\% | 100\% |
| 2015 | - | - | 21,420 | 21,420 | - | 16,821 | 431,059 | 447,880 | 2,701,529 | 185,611 | 69,130 | 2,956,270 | 19,688 | 7,572 | 98,556 | 125,816 | 3,551,386 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 12\% | 13\% | 76\% | 5\% | 2\% | 83\% | 1\% | 0\% | 3\% | 4\% | 100\% |
| 2016 | $(30,865)$ | 39,140 | - | 8,275 | 36,028 | 267,950 | - | 303,978 | 2,843,322 | 267,273 | 69,598 | 3,180,193 | 16,958 | 22,578 | 19,418 | 58,954 | 3,551,400 |
|  | -1\% | 1\% | 0\% | 0\% | 1\% | 8\% | 0\% | 9\% | 80\% | 8\% | $2 \%$ | 90\% | 0\% | 1\% | 1\% | 2\% | 100\% |
| 2017 | - | 20,819 | 193 | 21,012 | 45,892 | 6,779 | 233,754 | 286,425 | - | 2,236,860 | 788,955 | 3,025,815 | 189,339 | 12,164 | 48,250 | 249,753 | 3,583,005 |
|  | 0\% | 1\% | 0\% | 1\% | 1\% | 0\% | 7\% | 8\% | 0\% | 62\% | 22\% | 84\% | 5\% | 0\% | 1\% | 7\% | 100\% |
| 2018 | - | 11,824 | 18,636 | 30,460 | 12,687 | 4,850 | 444,436 | 461,973 | 2,234,819 | 1,877,991 | 54,737 | 4,167,547 | 50,417 | 21,204 | 44,035 | 115,656 | 4,775,636 |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 0\% | 9\% | 10\% | 47\% | 39\% | 1\% | 87\% | 1\% | 0\% | 1\% | 2\% | 100\% |
| 2019 | - | 18,968 | 32,519 | 51,487 | 22,142 | 3,859 | 356,960 | 382,961 | 2,170,577 | 2,003,012 | 144,665 | 4,318,254 | 43,223 | 16,888 | 82,988 | 143,099 | 4,895,801 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 7\% | 8\% | 44\% | 41\% | 3\% | 88\% | 1\% | 0\% | 2\% | 3\% | 100\% |
| 2020 | - | 18,433 | 29,375 | 47,808 | 20,484 | 12,844 | 323,914 | 357,242 | 2,140,418 | 2,214,336 | 59,218 | 4,413,972 | 39,589 | 12,162 | 57,850 | 109,601 | 4,928,623 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 7\% | 7\% | 43\% | 45\% | 1\% | 90\% | 1\% | 0\% | 1\% | 2\% | 100\% |
| 2021 | - | 74,796 | 21,179 | 95,975 | 12,246 | 7,528 | 411 | 20,185 | 1,125,627 | 1,389,160 | 2,124,901 | 4,639,688 | 202,620 | 23,283 | 61,416 | 287,319 | 5,043,167 |
|  | 0\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 0\% | 22\% | 28\% | 42\% | 92\% | 4\% | 0\% | 1\% | 6\% | 100\% |
| 2022 |  | 23,865 | - | 23,865 | - | - | - | - | - | - | - | - | - | - | - |  | 23,865 |
|  | 0\% | 100\% | 0\% | 100\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 100\% |




[^0]:    The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at $75 \%$ for both operating and debt millage. The $71 F$ has been extended for 10 years, however, the school district
    changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; $\$ 50$ milion is the capped
    addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the $\$ 4$ millions, but will need to exceed $\$ 5$ million in the latter years to average $\$ 5$ million/year or $\$ 50$ million in total.

