

**MEMORANDUM**

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: May 18, 2022

RE: **FY 2022 Financial Statements – Through April 2022 (10th Period)**

---

**General Overview**

Year-to-date results are in line with expectations. During the December to February period, a significant portion of the annual property taxes are remitted to the Town by the County. Through April, 99% of General Fund budgeted property taxes have been remitted to the Town by the County. Business license receipts, the second largest single source of income, are received mainly during the fourth quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. General Fund revenue YTD is 11% above last YTD with this month’s collections. General Fund spending is up only 3% over last YTD.

**COVID-19** is still a concern, and we will continue to monitor the impact to our financials. YTD Tourism-driven revenues have continued their strength and increased compared to last year. FY22 continues with positive results. We will continue to monitor COVID-19 and its potential effect on our financials.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are down (2%) compared to last fiscal year to date. Individually, the Real Estate Transfer Fee amount of \$5,659,894 is down (1%) from last YTD and Permit Revenues are down (5%) compared to last year. Remember Real Estate Transfer Fees and Permit revenues were exceptionally strong last year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	5,744,932			1,755,744			7,500,676		
FY 2022	5,659,894	(85,038)	-1%	1,667,357	(88,387)	-5%	7,327,251	(173,425)	-2%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 33% higher than last fiscal year. We expected some moderation as the year progresses, but it has not happened yet. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. This aspect of our economy continues to show its strength.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2021	9,872,298			5,149,845			15,022,143		
FY 2022	13,285,906	3,413,608	35%	6,727,957	1,578,112	31%	20,013,863	4,991,720	33%

**General Fund Summary**

Through April, the Town’s General Fund revenues and transfers in total \$38,819,469 or 88% of budget, which compares to \$35,696,243 or 83% of budget for last year. This is an increase of \$3,123,226 compared to the prior year. Approximately \$1,868,000 of the increase is due to business license revenue, \$258,000 of the increase comes from property taxes and \$1,138,000 is due to local accommodations tax. The rest of the variances are made up of some increases and decreases in various revenue and transfer accounts. We will continue to closely monitor the timing, amount, and our projections for revenues. Currently, we continue to be comfortable with our FY 2022 budget projections.

The General Fund expenditures and transfers out-to-date are \$33,238,211 or 75% of budget. From a calendar perspective we are 83% through the year at April 30th. Current fiscal year to date expenditures are \$1,091,092 or 3% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. All areas are within expectations for this time of year. Remember June is when we change to full accrual, so expenses will be more than a typical month – almost an extra month.

The fiscal year-to-date surplus in the General Fund is presented at \$5,581,258, which is \$2,032,134 better than last year’s YTD surplus of \$3,549,124.

**Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of April, \$14,195,984 or 73% of the current year’s obligations, have come due and been paid. A number of the Town’s debt obligations have principal payments planned in the March to June timeframe to correspond to the timing of when the majority of property taxes are collected for the fiscal year. The budget planned for \$15.5 million in principal payments of General and Special Revenue Debt. The Stormwater Fund has scheduled another \$1.2 million in principal payments as well this year. No new money debt has been issued since 2019.

**Capital Projects Fund**

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Shelter Cove Pathway & Parking	\$ 1,963,325
Mid-Island Tract	\$ 385,325
Computer Software Equipment	\$ 350,614
Island Recreation Center - Capital	\$ 312,539
Vehicle Replacements	\$ 206,213

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2022</b>
	<b>Actual</b>
Revenues	725,773
Transfers In	6,780,039
Capital Outlays	(4,989,217)
Transfers Out	-
Net Change in Fund Balance	<u>\$ 2,516,595</u>

The amended budget for Capital Projects is \$30,975,158. Of this, approximately \$22 million is expected to be carried forward to FY2023. These amounts are incorporated into the FY2023 budget. You will see later a temporary increase in fund balances related to the project schedules.

**Other Revenues**

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2022 actual	FY 2021 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 8,255,236	\$ 6,072,520	\$ 2,182,716	36%	
Tax increment financing	5,705,097	5,298,576	406,521	8%	B
Real estate transfer fees	5,659,894	5,744,932	(85,038)	-1%	A
Beach preservation fees	8,857,271	6,581,532	2,275,739	35%	A
Hospitality tax	6,727,957	5,149,845	1,578,112	31%	A
Natural disaster tax	4,769,537	4,667,772	101,765	2%	E
Road Usage Fees	350,928	784,647	(433,719)	-55%	D
Electric franchise fee	2,053,092	2,166,906	(113,814)	-5%	C
	<u>\$ 42,379,012</u>	<u>\$ 36,466,730</u>	<u>\$ 5,912,282</u>	<u>16%</u>	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - Effective October 1, 2021, the Town suspended collection of the Road Usage Fee of \$25.00 that was adopted by the Town in 2016.

E - A disaster recovery tax of 5.0 mills was implemented in FY2018 and ends in FY2022. It is a component of property taxes.

**Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$291,567 for Capital Outlays, \$100,457 for Debt Service, and \$1,512,641 for operations. The current YTD results reflect transfers of \$2,205,250, one of which is a transfer of \$2,089,000 to the CIP to fund the Stormwater capital projects within the regular CIP for greater transparency this year.

## **Fund Balances**

As you will notice on page 7, the year-to-date net change in fund balances is an increase of \$26,350,356 for governmental funds and an increase of \$863,705 for the Stormwater Utility Fund. Of the increase in governmental funds, \$18.3 million is in Special Revenue Funds and \$2.5 million in Capital Projects Fund. These total \$20.8 million which is primarily attributable to CIP projects taking longer than expected in this economy. The Town expects \$22 million in CIP appropriations/funding to be carried forward to be available to fund FY2023 CIP expenditures. As we move from more of a planning focus to an execution phase in CIP, you will see an increase in expenditures.

The General Fund increase of \$5.6 million is expected to be somewhat offset in June as we make our annual conversion from a basically cash basis to a modified accrual basis for year-end reporting. You will see more on this next month.

# **Consolidated Statement All Funds**

TOWN OF HILTON HEAD ISLAND  
 STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED  
 GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES  
 FISCAL YEAR 2022 - THROUGH APRIL (10th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 15,631,946	\$ 10,474,634	\$ 5,351,247	\$ -	\$ 31,457,827	\$ -
Business Licenses	7,737,939	-	-	-	7,737,939	-
Franchise Fees	906,478	-	-	-	906,478	-
Permits	1,667,357	-	-	-	1,667,357	-
State Shared Funds	632,581	-	-	221,310	853,891	-
Public Safety	1,890	-	-	-	1,890	-
Grant Revenue	-	1,919,252	-	177,768	2,097,020	-
EMS Revenue	1,634,461	-	-	-	1,634,461	-
Beach Fees	167,608	-	-	-	167,608	-
Road Usage Fees	-	350,928	-	-	350,928	-
Accommodations Tax	4,428,635	8,255,236	-	-	12,683,871	-
Hospitality Tax	-	6,727,957	-	-	6,727,957	-
Lease	-	-	-	49,425	49,425	-
Impact Fees	-	-	-	264,128	264,128	-
Real Estate Transfer Fees	-	5,659,894	-	-	5,659,894	-
Beach Preservation Fees	-	8,857,271	-	-	8,857,271	-
Electric Franchise Fees	-	2,053,092	-	-	2,053,092	-
Stormwater Utility Fees	-	-	-	-	-	4,969,761
Miscellaneous Revenue	317,911	-	-	-	317,911	-
Disaster Fund Transfer In	-	-	3,535,665	-	3,535,665	-
Investment Income	23,458	(33,308)	16,076	13,142	19,368	3,859
<b>Total Revenues</b>	<b>33,150,264</b>	<b>44,264,956</b>	<b>8,902,988</b>	<b>725,773</b>	<b>87,043,981</b>	<b>4,973,620</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	359,020	-	-	-	359,020	-
Town Manager	1,054,809	-	-	-	1,054,809	-
	1,413,829	-	-	-	1,413,829	-
<b>Administration</b>						
Administration/Legal	3,719,428	56,601	16,100	-	3,792,129	128,302
Finance	1,588,705	-	-	-	1,588,705	-
	5,308,133	56,601	16,100	-	5,380,834	128,302
<b>Community Services</b>						
Community Development	2,375,150	26,347	-	-	2,401,497	-
Public Projects and Facilities	4,990,144	-	-	-	4,990,144	1,384,339
	7,365,294	26,347	-	-	7,391,641	1,384,339
<b>Public Safety</b>						
Sheriff/Shore Svcs	1,995,336	-	-	-	1,995,336	-
Fire & Rescue	13,090,639	130,933	-	-	13,221,572	-
	15,085,975	130,933	-	-	15,216,908	-
<b>Townwide</b>						
Grants	3,939,980	-	-	-	3,939,980	-
Capital Outlay/Projects	-	6,701,678	-	-	6,701,678	-
Debt Service	-	133,139	-	4,989,217	5,122,356	291,567
	-	-	14,195,984	-	14,195,984	100,457
<b>Total expenditures</b>	<b>33,113,211</b>	<b>7,048,698</b>	<b>14,212,084</b>	<b>4,989,217</b>	<b>59,363,210</b>	<b>1,904,665</b>
<b>Revenues over (under) expenditures</b>	<b>37,053</b>	<b>37,216,258</b>	<b>(5,309,096)</b>	<b>(4,263,444)</b>	<b>27,680,771</b>	<b>3,068,955</b>
<b>Other financing sources (uses):</b>						
Transfers In:						
Accommodations Tax - State	1,405,084	-	-	-	1,405,084	-
General Fund	-	-	-	125,000	125,000	-
Hospitality Tax	2,110,203	-	185,703	662,977	2,958,883	-
Real Estate Transfer	-	-	965,000	153,353	1,118,353	-
Beach Preservation	1,487,631	-	3,959,125	465,408	5,912,164	-
Electric Franchise	405,452	-	-	1,607,772	2,013,224	-
Leases	-	-	-	-	-	-
TIF	144,585	-	133,856	1,348,525	1,626,966	-
Stormwater	116,250	-	-	2,089,000	2,205,250	-
Road Usage Fee	-	-	-	328,004	328,004	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,552,955)	-	-	(5,552,955)	(116,250)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(8,779,349)	-	-	(8,779,349)	-
Capital Projects	(125,000)	(4,566,039)	-	-	(4,691,039)	(2,089,000)
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	-	-	-	-
Deposit to Refunding Escrow	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>5,544,205</b>	<b>(18,898,343)</b>	<b>5,243,684</b>	<b>6,780,039</b>	<b>(1,330,415)</b>	<b>(2,205,250)</b>
<b>Net change in fund balance</b>	<b>5,581,258</b>	<b>18,317,915</b>	<b>(65,412)</b>	<b>2,516,595</b>	<b>26,350,356</b>	<b>863,705</b>
<b>Fund balance - beginning</b>	<b>25,676,018</b>	<b>101,060,262</b>	<b>11,095,631</b>	<b>7,774,484</b>	<b>145,606,395</b>	<b>10,038,823</b>
<b>Fund balance - ending</b>	<b>\$ 31,257,276</b>	<b>\$ 119,378,177</b>	<b>\$ 11,030,219</b>	<b>\$ 10,291,079</b>	<b>\$ 171,956,751</b>	<b>\$ 10,902,528</b>

# **Budget versus Actual Report General Fund**



TOWN OF HILTON HEAD ISLAND  
 GENERAL FUND-UNAUDITED  
 ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
 FISCAL YEAR 2022 - THROUGH APRIL (10th PERIOD)  
 PERCENT OF YEAR LAPSED 83%

10.00

	FY 2022				FY 2021		FY 2022 vs FY 2021		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 15,759,897	\$ 15,631,946	\$ (127,951)	99%	\$ 15,373,516	\$ 258,430	2%	CL	
Business Licenses	9,482,051	7,737,939	(1,744,112)	82%	5,869,711	1,868,228	32%	A	
Franchise Fees - Cable	952,932	844,862	(108,070)	89%	772,715	72,147	9%		
Franchise Fees - Beach	42,420	61,616	19,196	145%	37,108	24,508	66%		
Permits	1,659,323	1,667,357	8,034	100%	1,755,744	(88,387)	-5%	CL	
State Shared Funds	888,392	632,581	(255,811)	71%	659,698	(27,117)	-4%		
Public Safety	-	1,890	1,890	0%	690	1,200	174%		
EMS	1,707,823	1,634,461	(73,362)	96%	1,490,278	144,183	10%		
Beach Fees	278,658	167,608	(111,050)	60%	223,325	(55,717)	-25%		
Accommodations Tax - Local	3,988,163	4,428,635	440,472	111%	3,290,766	1,137,869	35%	B	
Miscellaneous Revenue	407,490	317,911	(89,579)	78%	379,441	(61,530)	-16%		
Investment Income	30,000	23,458	(6,542)	78%	19,864	3,594	18%	C	
<b>Subtotal</b>	<b>35,197,149</b>	<b>33,150,264</b>	<b>(2,046,885)</b>	<b>94%</b>	<b>29,872,856</b>	<b>3,277,408</b>	<b>11%</b>		
<b>Transfers In:</b>									
Accommodations Tax - State	1,695,211	1,405,084	(290,127)	83%	1,334,180	70,904	5%		
Hospitality Tax	4,220,406	2,110,203	(2,110,203)	50%	2,546,311	(436,108)	-17%		
Beach Preservation Fees	1,983,508	1,487,631	(495,877)	75%	1,248,544	239,087	19%		
TIF Tax	192,780	144,585	(48,195)	75%	153,000	(8,415)	-6%		
Stormwater Utility	155,000	116,250	(38,750)	75%	125,000	(8,750)	-7%		
Capital Projects	-	-	-	0%	-	-	-		
Electric Franchise Fees	540,603	405,452	(135,151)	75%	416,352	(10,900)	-3%		
<b>Total Revenues &amp; Transfers In</b>	<b>43,984,657</b>	<b>38,819,469</b>	<b>(5,165,188)</b>	<b>88%</b>	<b>35,696,243</b>	<b>3,123,226</b>	<b>9%</b>		
<b>Expenditures:</b>									
<b>Town Council</b>									
Personnel	167,742	108,140	(59,602)	64%	109,245	(1,105)	-1%		
Operating	278,500	250,880	(27,620)	90%	323,675	(72,795)	-22%		
	446,242	359,020	(87,222)	80%	432,920	(73,900)	-17%		
<b>Town Manager</b>									
Personnel	1,239,806	1,016,485	(223,321)	82%	535,237	481,248	90%		
Operating	50,539	38,324	(12,215)	76%	9,272	29,052	313%		
	1,290,345	1,054,809	(235,536)	82%	544,509	510,300	94%		
<b>Administration/Legal</b>									
Personnel	3,146,481	2,303,543	(842,938)	73%	2,040,471	263,072	13%		
Operating	2,506,281	1,415,885	(1,090,396)	56%	1,238,506	177,379	14%		
	5,652,762	3,719,428	(1,933,334)	66%	3,278,977	440,451	13%		
<b>Finance</b>									
Personnel	1,759,046	1,420,790	(338,256)	81%	1,434,543	(13,753)	-1%		
Operating	157,130	167,915	10,785	107%	190,840	(22,925)	-12%		
	1,916,176	1,588,705	(327,471)	83%	1,625,383	(36,678)	-2%		
<b>Community Development</b>									
Personnel	3,293,074	2,258,798	(1,034,276)	69%	2,785,997	(527,199)	-19%		
Operating	297,927	116,352	(181,575)	39%	95,739	20,613	22%		
	3,591,001	2,375,150	(1,215,851)	66%	2,881,736	(506,586)	-18%		
<b>Public Projects and Facilities</b>									
Personnel	2,032,425	1,478,414	(554,011)	73%	1,558,242	(79,828)	-5%		
Operating	5,302,630	3,511,730	(1,790,900)	66%	2,458,886	1,052,844	43%	D	
	7,335,055	4,990,144	(2,344,911)	68%	4,017,128	973,016	24%		
<b>Sheriff/Beach Services</b>									
	2,498,430	1,995,336	(503,094)	80%	2,567,174	(571,838)	-22%		
<b>Fire Rescue</b>									
Personnel	15,260,356	12,236,617	(3,023,739)	80%	12,136,421	100,196	1%		
Operating	1,264,360	854,022	(410,338)	68%	1,011,396	(157,374)	-16%		
Capital	-	-	-	0%	-	-	-		
	16,524,716	13,090,639	(3,434,077)	79%	13,147,817	(57,178)	0%		
<b>Townwide</b>									
	4,674,886	3,939,980	(734,906)	84%	3,651,475	288,505	8%		
<b>Transfers Out:</b>									
GF Fund Fund Balance	125,000	-	(125,000)	0%	-	-	-		
Economic Development Corporation	25,000	-	(25,000)	0%	-	-	-		
Capital Projects	125,000	125,000	-	100%	-	125,000	-		
<b>Total Expenditures &amp; Transfers Out</b>	<b>44,204,613</b>	<b>33,238,211</b>	<b>(10,966,402)</b>	<b>75%</b>	<b>32,147,119</b>	<b>1,091,092</b>	<b>3%</b>		
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(219,956)</b>	<b>5,581,258</b>	<b>5,801,214</b>		<b>3,549,124</b>	<b>2,032,134</b>			

See next page for variance explanations.

**Variance Explanations:**

**CL - Variance addressed in Financial Statement Memorandum.**

**A - Increase in Business License revenues due to an increase in the distribution of State business license revenues and local collection efforts.**

**B - Local Accommodation taxes, which is tourism-driven revenue, increased by \$1,137,869 or 35% compared to FY21.**

**C - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program, and has diversified the investment program to include investing in U.S Treasury Bills and Treasury Notes.**

**D - Variance due to an increase in landscape and repair & maintenance expenses in FY22 due to an increased attention to improvements on the island.**

# **Special Revenue Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2022 - THROUGH APRIL (10th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 5,705,097	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,769,537	\$ 10,474,634
Road Usage Fees	-	350,928	-	-	-	-	-	350,928
Accommodations Tax-State	-	-	8,255,236	-	-	-	-	8,255,236
Hospitality Tax	-	-	-	-	6,727,957	-	-	6,727,957
Real Estate Transfer Fees	-	-	-	5,659,894	-	-	-	5,659,894
Beach Preservation Fees	-	-	-	-	-	8,857,271	-	8,857,271
Electric Franchise Fees	-	-	-	-	-	-	2,053,092	2,053,092
Grant Revenue	-	-	-	-	-	-	1,919,252	1,919,252
Investment Income	9,220	4,896	10,688	19,849	(31,120)	(54,478)	7,637	(33,308)
<b>Total Revenues</b>	<b>5,714,317</b>	<b>355,824</b>	<b>8,265,924</b>	<b>5,679,743</b>	<b>6,696,837</b>	<b>8,802,793</b>	<b>8,749,518</b>	<b>44,264,956</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	56,601	-	-	-	56,601
Finance	-	-	-	-	-	-	-	-
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	26,347	26,347
Public Projects and Facilities	-	-	-	-	-	-	-	-
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	130,933	130,933
<b>Grants</b>								
	-	-	5,859,322	-	-	23,030	819,326	6,701,678
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	133,139	133,139
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>5,859,322</b>	<b>56,601</b>	<b>-</b>	<b>23,030</b>	<b>1,109,745</b>	<b>7,048,698</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>5,714,317</b>	<b>355,824</b>	<b>2,406,602</b>	<b>5,623,142</b>	<b>6,696,837</b>	<b>8,779,763</b>	<b>7,639,773</b>	<b>37,216,258</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(144,585)	-	(1,405,084)	-	(2,110,203)	(1,487,631)	(405,452)	(5,552,955)
Debt Service Fund	(133,856)	-	-	(965,000)	(185,703)	(3,959,125)	(3,535,665)	(8,779,349)
Capital Projects Fund	(1,348,525)	(328,004)	-	(153,353)	(662,977)	(465,408)	(1,607,772)	(4,566,039)
<b>Transfers In:</b>								
Other Funds	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(1,626,966)</b>	<b>(328,004)</b>	<b>(1,405,084)</b>	<b>(1,118,353)</b>	<b>(2,958,883)</b>	<b>(5,912,164)</b>	<b>(5,548,889)</b>	<b>(18,898,343)</b>
<b>Net change in fund balance</b>	<b>4,087,351</b>	<b>27,820</b>	<b>1,001,518</b>	<b>4,504,789</b>	<b>3,737,954</b>	<b>2,867,599</b>	<b>2,090,884</b>	<b>18,317,915</b>
<b>Fund balance - beginning</b>	<b>3,967,581</b>	<b>3,611,639</b>	<b>7,015,839</b>	<b>10,975,937</b>	<b>11,988,636</b>	<b>18,617,748</b>	<b>44,882,882</b>	<b>101,060,262</b>
<b>Fund balance - ending</b>	<b>\$ 8,054,932</b>	<b>\$ 3,639,459</b>	<b>\$ 8,017,357</b>	<b>\$ 15,480,726</b>	<b>\$ 15,726,590</b>	<b>\$ 21,485,347</b>	<b>\$ 46,973,766</b>	<b>\$ 119,378,177</b>

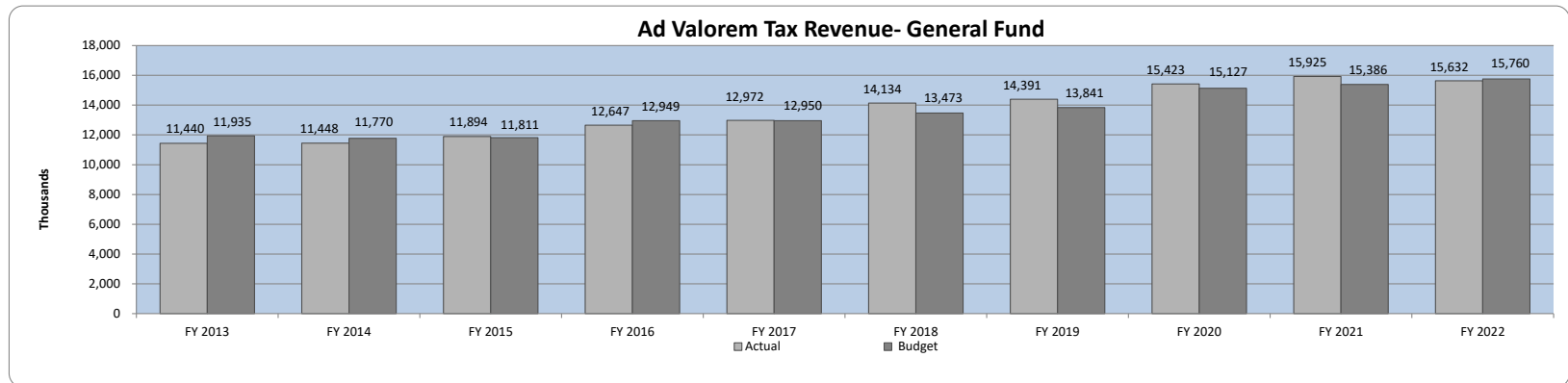
A

A - Non-Major Governmental Funds includes Natural Disaster Fund Balance of \$36,163,434.

# **Revenue Analysis General Fund**

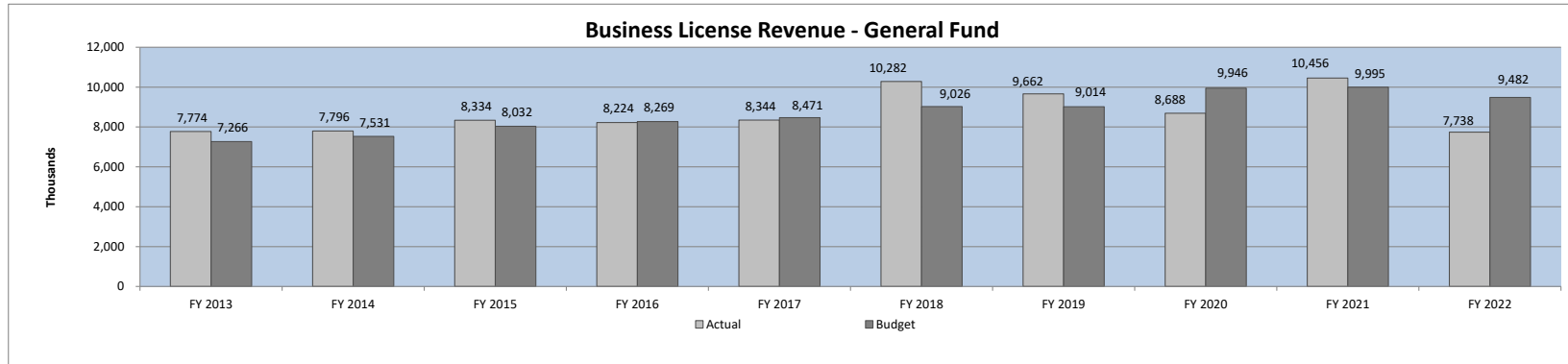
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	- 0%	26,703 0%	134,190 1%	<b>160,893</b> <b>1%</b>	1,884 0%	262,845 2%	2,371,616 21%	<b>2,636,345</b> <b>23%</b>	7,713,999 67%	159,541 1%	167,078 1%	<b>8,040,618</b> <b>70%</b>	181,678 2%	196,830 2%	223,929 2%	<b>602,437</b> <b>5%</b>	<b>11,440,293</b> <b>100%</b>
<b>2014</b>	46,769 0%	52,495 0%	68,068 1%	<b>167,332</b> <b>1%</b>	1,928 0%	275,948 2%	2,526,723 22%	<b>2,804,599</b> <b>24%</b>	7,352,542 64%	410,179 4%	117,378 1%	<b>7,880,099</b> <b>69%</b>	165,921 1%	97,846 1%	331,756 3%	<b>595,523</b> <b>5%</b>	<b>11,447,553</b> <b>100%</b>
<b>2015</b>	38,766 0%	40,487 0%	78,203 1%	<b>157,456</b> <b>1%</b>	1,930 0%	65,991 1%	1,847,436 16%	<b>1,915,357</b> <b>16%</b>	8,174,584 69%	801,920 7%	407,838 3%	<b>9,384,342</b> <b>79%</b>	86,866 1%	68,042 1%	282,220 2%	<b>437,128</b> <b>4%</b>	<b>11,894,283</b> <b>100%</b>
<b>2016</b>	54,378 0%	56,645 0%	44,580 0%	<b>155,603</b> <b>1%</b>	242,654 2%	1,035,837 8%	- 0%	<b>1,278,491</b> <b>10%</b>	5,130,332 41%	5,204,417 41%	292,106 2%	<b>10,626,855</b> <b>84%</b>	63,352 1%	293,179 2%	229,685 2%	<b>586,216</b> <b>5%</b>	<b>12,647,165</b> <b>100%</b>
<b>2017</b>	- 0%	45,492 0%	151,125 1%	<b>196,617</b> <b>2%</b>	96,211 1%	1,256,627 10%	124 0%	<b>1,352,962</b> <b>10%</b>	5,313,733 41%	5,282,564 41%	(4,529) 0%	<b>10,591,768</b> <b>82%</b>	257,292 2%	232,513 2%	340,437 3%	<b>830,242</b> <b>6%</b>	<b>12,971,589</b> <b>100%</b>
<b>2018</b>	- 0%	50,808 0%	137,351 1%	<b>188,159</b> <b>1%</b>	72,190 1%	234,127 2%	1,457,685 10%	<b>1,764,002</b> <b>12%</b>	6,249,336 44%	4,588,002 32%	598,029 4%	<b>11,435,367</b> <b>81%</b>	170,567 1%	300,738 2%	275,043 2%	<b>746,348</b> <b>5%</b>	<b>14,133,876</b> <b>100%</b>
<b>2019</b>	- 0%	91,400 1%	156,556 1%	<b>247,956</b> <b>2%</b>	97,341 1%	300,315 2%	1,050,641 7%	<b>1,448,297</b> <b>10%</b>	6,248,987 43%	5,499,525 38%	239,152 2%	<b>11,987,664</b> <b>83%</b>	170,573 1%	94,529 1%	441,677 3%	<b>706,779</b> <b>5%</b>	<b>14,390,696</b> <b>100%</b>
<b>2020</b>	- 0%	78,876 1%	117,043 1%	<b>195,919</b> <b>1%</b>	77,560 1%	219,771 1%	1,076,800 7%	<b>1,374,131</b> <b>9%</b>	6,888,648 45%	6,055,546 39%	206,862 1%	<b>13,151,056</b> <b>85%</b>	120,680 1%	82,909 1%	498,528 3%	<b>702,117</b> <b>5%</b>	<b>15,423,223</b> <b>100%</b>
<b>2021</b>	- 0%	129,642 1%	134,157 1%	<b>263,799</b> <b>2%</b>	78,169 0%	71,690 0%	1,220,574 8%	<b>1,370,433</b> <b>9%</b>	2,394,688 15%	5,006,290 31%	5,803,142 36%	<b>13,204,120</b> <b>83%</b>	535,164 3%	63,488 0%	488,351 3%	<b>1,087,003</b> <b>7%</b>	<b>15,925,355</b> <b>100%</b>
<b>2022</b>	- 0%	123,150 1%	130,348 1%	<b>253,498</b> <b>2%</b>	88,593 1%	196,604 1%	2,283,332 15%	<b>2,568,529</b> <b>16%</b>	6,049,595 39%	6,239,459 40%	247,081 2%	<b>12,536,135</b> <b>80%</b>	273,784 2%	- 0%	- 0%	<b>273,784</b> <b>2%</b>	<b>15,631,946</b> <b>100%</b>



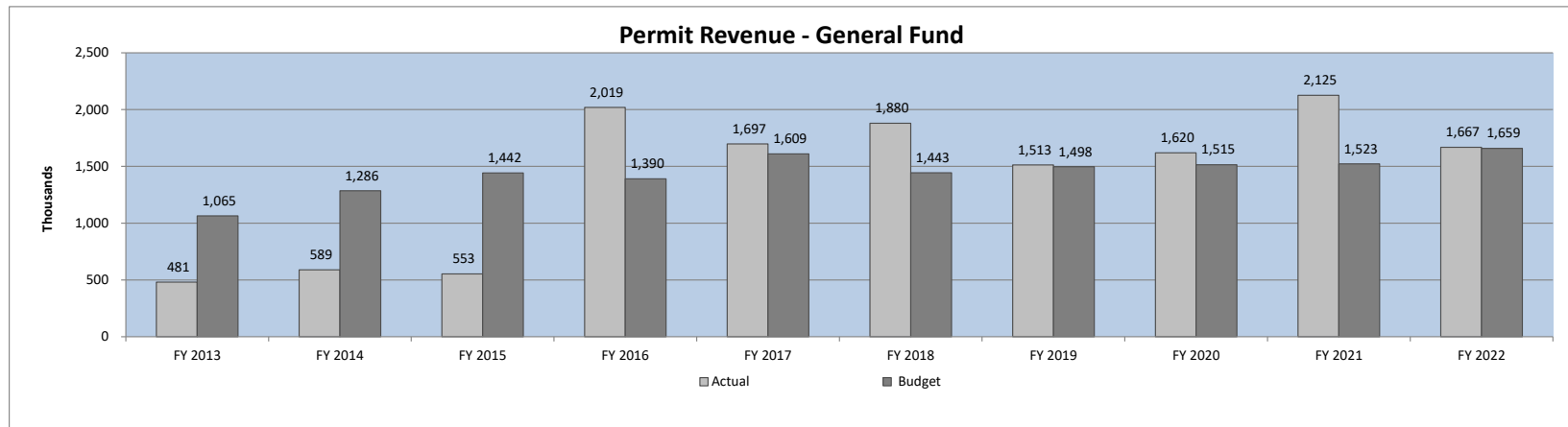
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>
<b>2020</b>	66,795 1%	70,285 1%	28,064 0%	<b>165,144</b> <b>2%</b>	22,083 0%	18,401 0%	56,975 1%	<b>97,459</b> <b>1%</b>	677,419 8%	756,256 9%	806,783 9%	<b>2,240,458</b> <b>26%</b>	690,681 8%	841,272 10%	4,653,455 54%	<b>6,185,408</b> <b>71%</b>	<b>8,688,469</b> <b>100%</b>
<b>2021</b>	24,115 0%	328,495 3%	1,155,774 11%	<b>1,508,384</b> <b>14%</b>	28,558 0%	19,766 0%	20,679 0%	<b>69,003</b> <b>1%</b>	794,863 8%	672,581 6%	1,142,632 11%	<b>2,610,076</b> <b>25%</b>	1,682,248 16%	864,591 8%	3,721,334 36%	<b>6,268,173</b> <b>60%</b>	<b>10,455,636</b> <b>100%</b>
<b>2022</b>	87,288 1%	1,720,313 22%	62,727 1%	<b>1,870,328</b> <b>24%</b>	16,434 0%	33,564 0%	32,331 0%	<b>82,329</b> <b>1%</b>	673,839 9%	755,432 10%	2,021,412 26%	<b>3,450,683</b> <b>45%</b>	2,334,599 30%	- 0%	- 0%	<b>2,334,599</b> <b>30%</b>	<b>7,737,939</b> <b>100%</b>



Permit Revenue - General Fund  
Revenues by Month/Fiscal Year

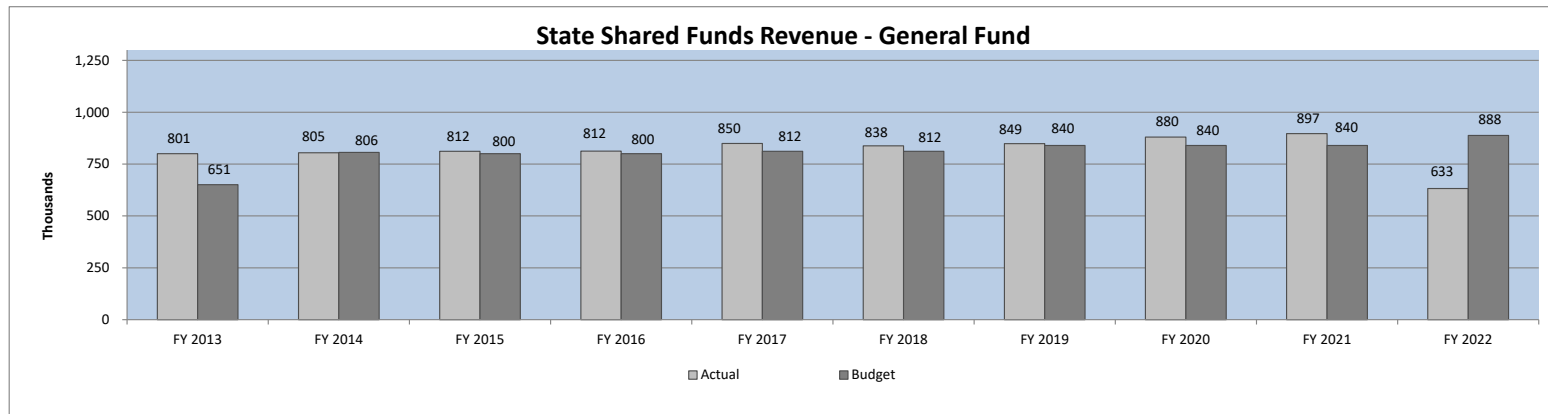
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 6%	155,990 10%	157,720 10%	409,810 27%	159,615 11%	123,830 8%	97,878 6%	381,323 25%	137,075 9%	130,264 9%	164,498 11%	431,837 29%	105,075 7%	93,622 6%	91,486 6%	290,183 19%	1,513,153 100%
2020	93,827 6%	106,015 7%	110,305 7%	310,147 19%	165,951 10%	114,083 7%	296,031 18%	576,065 36%	151,832 9%	136,774 8%	134,678 8%	423,284 26%	98,245 6%	72,272 4%	139,626 9%	310,143 19%	1,619,639 100%
2021	128,998 6%	124,954 6%	103,872 5%	357,824 17%	155,687 7%	112,763 5%	182,480 9%	450,930 21%	346,996 16%	151,728 7%	214,465 10%	713,189 34%	233,801 11%	237,238 11%	132,400 6%	603,439 28%	2,125,382 100%
2022	131,777 8%	103,433 6%	230,861 14%	466,071 28%	191,337 11%	195,708 12%	144,669 9%	531,714 32%	205,720 12%	133,561 8%	181,356 11%	520,637 31%	148,935 9%	- 0%	- 0%	148,935 9%	1,667,357 100%





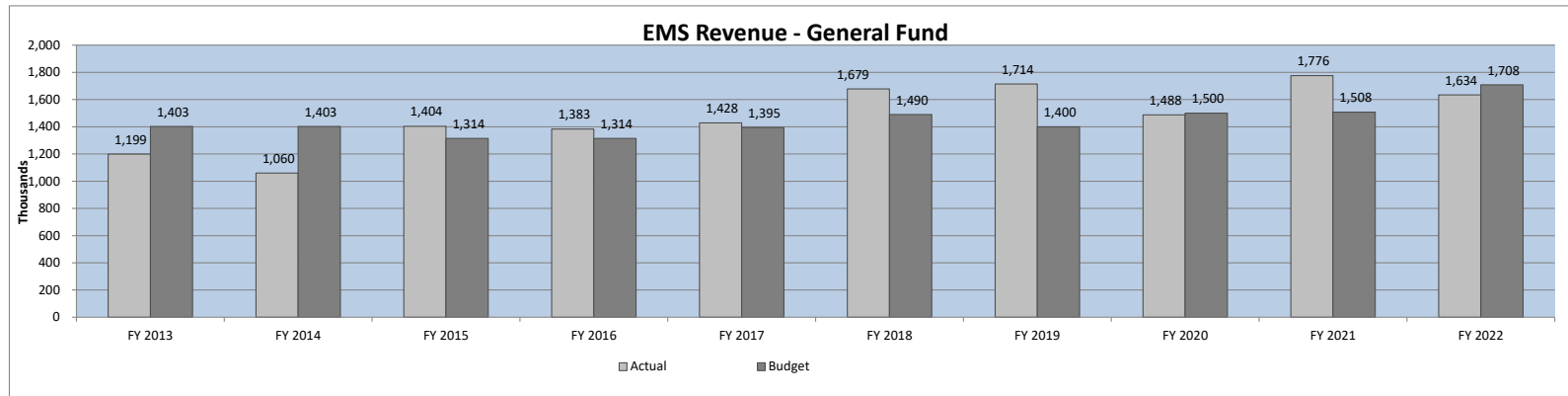
**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	219,899	-	220,161	<b>440,060</b>	<b>879,859</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2021</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	219,899	-	237,211	<b>457,110</b>	<b>896,909</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2022</b>	-	-	-	-	-	210,148	-	<b>210,148</b>	-	208,011	-	<b>208,011</b>	214,422	-	-	<b>214,422</b>	<b>632,581</b>
	0%	0%	0%	<b>0%</b>	0%	33%	0%	<b>33%</b>	0%	33%	0%	<b>33%</b>	34%	0%	0%	<b>34%</b>	<b>100%</b>



EMS Revenue - General Fund  
Revenues by Month/Fiscal Year

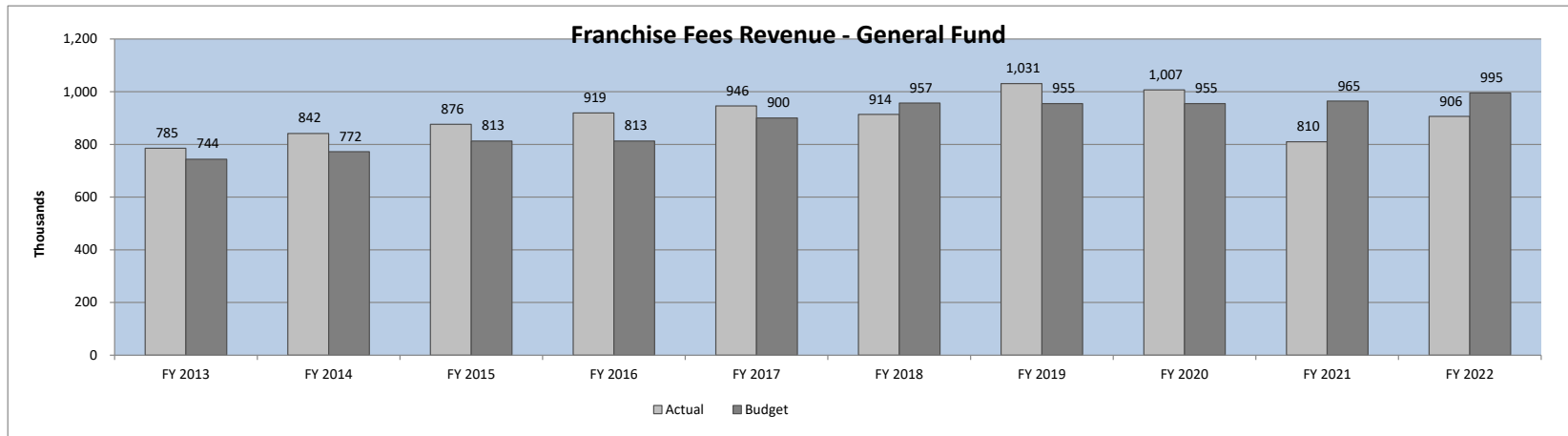
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>
<b>2020</b>	99,463 7%	245,680 17%	73,682 5%	<b>418,825</b> <b>28%</b>	176,650 12%	22,233 1%	151,460 10%	<b>350,343</b> <b>24%</b>	176,688 12%	134,383 9%	164,251 11%	<b>475,322</b> <b>32%</b>	52,089 4%	83,672 6%	107,572 7%	<b>243,333</b> <b>16%</b>	<b>1,487,823</b> <b>100%</b>
<b>2021</b>	191,893 11%	131,658 7%	193,145 11%	<b>516,696</b> <b>29%</b>	107,825 6%	135,283 8%	145,007 8%	<b>388,115</b> <b>22%</b>	115,734 7%	94,393 5%	201,745 11%	<b>411,872</b> <b>23%</b>	173,595 10%	142,518 8%	143,548 8%	<b>459,661</b> <b>26%</b>	<b>1,776,344</b> <b>100%</b>
<b>2022</b>	254,063 16%	188,742 12%	168,576 10%	<b>611,381</b> <b>37%</b>	117,394 7%	109,493 7%	136,688 8%	<b>363,575</b> <b>22%</b>	117,900 7%	164,394 10%	168,275 10%	<b>450,569</b> <b>28%</b>	208,936 13%	- 0%	- 0%	<b>208,936</b> <b>13%</b>	<b>1,634,461</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Franchise Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

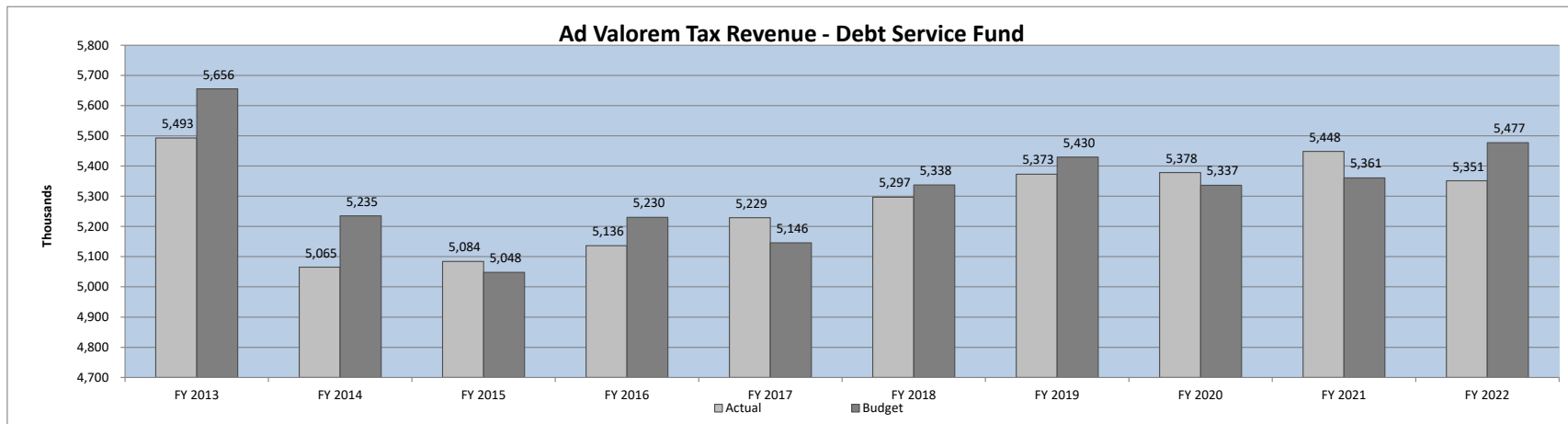
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	-	-	188,486	-	-	<b>188,486</b>	49,841	136,760	-	<b>186,601</b>	73,190	137,008	199,960	<b>410,158</b>	<b>785,245</b>
	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	6%	17%	0%	<b>24%</b>	9%	17%	25%	<b>52%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	202,431	-	-	<b>202,431</b>	81,709	144,947	-	<b>226,656</b>	-	202,178	210,424	<b>412,602</b>	<b>841,689</b>
	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	10%	17%	0%	<b>27%</b>	0%	24%	25%	<b>49%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	57,982	-	149,119	<b>207,101</b>	84,163	143,638	-	<b>227,801</b>	54,808	17,623	368,727	<b>441,158</b>	<b>876,060</b>
	0%	0%	0%	<b>0%</b>	7%	0%	17%	<b>24%</b>	10%	16%	0%	<b>26%</b>	6%	2%	42%	<b>50%</b>	<b>100%</b>
<b>2016</b>	-	-	58,169	<b>58,169</b>	154,990	-	59,431	<b>214,421</b>	186,853	-	-	<b>186,853</b>	227,842	-	231,842	<b>459,684</b>	<b>919,127</b>
	0%	0%	6%	<b>6%</b>	17%	0%	6%	<b>23%</b>	20%	0%	0%	<b>20%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2017</b>	-	-	65,077	<b>65,077</b>	160,710	-	-	<b>160,710</b>	246,983	-	16,616	<b>263,599</b>	214,359	13,770	228,215	<b>456,344</b>	<b>945,730</b>
	0%	0%	7%	<b>7%</b>	17%	0%	0%	<b>17%</b>	26%	0%	2%	<b>28%</b>	23%	1%	24%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	230,906	-	-	<b>230,906</b>	268,780	-	-	<b>268,780</b>	238,111	-	176,104	<b>414,215</b>	<b>913,901</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	29%	0%	0%	<b>29%</b>	26%	0%	19%	<b>45%</b>	<b>100%</b>
<b>2019</b>	-	74,215	-	<b>74,215</b>	244,301	-	-	<b>244,301</b>	293,923	-	-	<b>293,923</b>	243,753	-	174,322	<b>418,075</b>	<b>1,030,514</b>
	0%	7%	0%	<b>7%</b>	24%	0%	0%	<b>24%</b>	29%	0%	0%	<b>29%</b>	24%	0%	17%	<b>41%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	249,382	67,989	-	<b>317,371</b>	285,037	-	-	<b>285,037</b>	242,745	-	161,995	<b>404,740</b>	<b>1,007,148</b>
	0%	0%	0%	<b>0%</b>	25%	7%	0%	<b>32%</b>	28%	0%	0%	<b>28%</b>	24%	0%	16%	<b>40%</b>	<b>100%</b>
<b>2021</b>	70,026	-	-	<b>70,026</b>	230,155	-	-	<b>230,155</b>	248,011	37,108	-	<b>285,119</b>	224,524	-	-	<b>224,524</b>	<b>809,824</b>
	9%	0%	0%	<b>9%</b>	28%	0%	0%	<b>28%</b>	31%	5%	0%	<b>35%</b>	28%	0%	0%	<b>28%</b>	<b>100%</b>
<b>2022</b>	166,043	63,004	-	<b>229,047</b>	226,893	-	-	<b>226,893</b>	164,522	123,040	-	<b>287,562</b>	162,976	-	-	<b>162,976</b>	<b>906,478</b>
	18%	7%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	18%	14%	0%	<b>32%</b>	18%	0%	0%	<b>18%</b>	<b>100%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

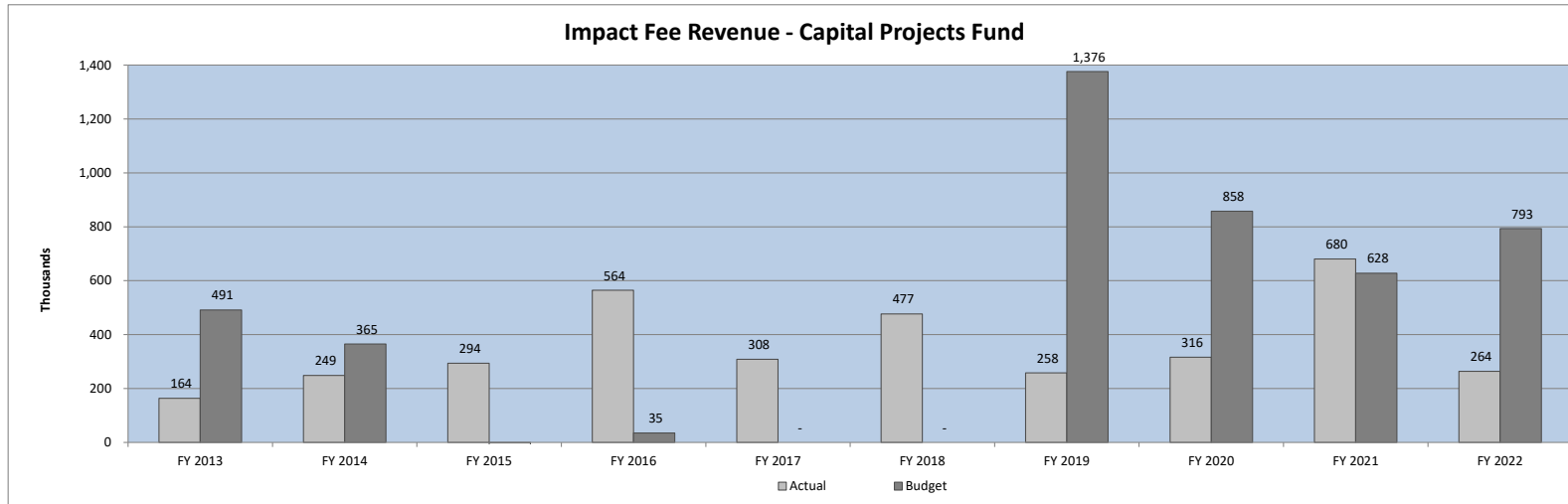
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	29,560	42,774	<b>72,334</b>	28,150	78,443	375,383	<b>481,976</b>	2,400,869	2,109,911	71,418	<b>4,582,198</b>	41,316	28,894	171,754	<b>241,964</b>	<b>5,378,472</b>
	0%	1%	1%	<b>1%</b>	1%	1%	7%	<b>9%</b>	45%	39%	1%	<b>85%</b>	1%	1%	3%	<b>4%</b>	<b>100%</b>
<b>2021</b>	-	45,182	43,146	<b>88,328</b>	27,237	22,600	417,834	<b>467,671</b>	820,093	1,715,899	1,988,268	<b>4,524,260</b>	182,193	21,778	164,207	<b>368,178</b>	<b>5,448,437</b>
	0%	1%	1%	<b>2%</b>	0%	0%	8%	<b>9%</b>	15%	31%	36%	<b>83%</b>	3%	0%	3%	<b>7%</b>	<b>100%</b>
<b>2022</b>	-	41,224	43,218	<b>84,442</b>	29,301	66,386	783,236	<b>878,923</b>	2,074,063	2,138,813	83,753	<b>4,296,629</b>	91,253	-	-	<b>91,253</b>	<b>5,351,247</b>
	0%	1%	1%	<b>2%</b>	1%	1%	15%	<b>16%</b>	39%	40%	2%	<b>80%</b>	2%	0%	0%	<b>2%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Impact Fee Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	10,101 6%	2,886 2%	4,550 3%	<b>17,537</b> <b>11%</b>	20,829 13%	5,961 4%	11,544 7%	<b>38,334</b> <b>23%</b>	14,371 9%	7,105 4%	20,202 12%	<b>41,678</b> <b>25%</b>	15,803 10%	26,666 16%	23,715 14%	<b>66,184</b> <b>40%</b>	<b>163,733</b> <b>100%</b>
<b>2014</b>	32,562 13%	17,316 7%	16,500 7%	<b>66,378</b> <b>27%</b>	21,377 9%	18,759 8%	27,520 11%	<b>67,656</b> <b>27%</b>	21,645 9%	25,974 10%	23,088 9%	<b>70,707</b> <b>28%</b>	11,544 5%	20,897 8%	11,551 5%	<b>43,992</b> <b>18%</b>	<b>248,733</b> <b>100%</b>
<b>2015</b>	12,987 4%	19,754 7%	18,395 6%	<b>51,136</b> <b>17%</b>	39,568 13%	12,560 4%	23,736 8%	<b>75,864</b> <b>26%</b>	59,645 20%	9,912 3%	7,215 2%	<b>76,772</b> <b>26%</b>	18,353 6%	10,326 4%	61,480 21%	<b>90,159</b> <b>31%</b>	<b>293,931</b> <b>100%</b>
<b>2016</b>	16,500 3%	12,820 2%	10,091 2%	<b>39,411</b> <b>7%</b>	13,212 2%	119,181 21%	10,101 2%	<b>142,494</b> <b>25%</b>	12,175 2%	17,316 3%	166,790 30%	<b>196,281</b> <b>35%</b>	10,832 2%	18,631 3%	156,850 28%	<b>186,313</b> <b>33%</b>	<b>564,499</b> <b>100%</b>
<b>2017</b>	16,098 5%	25,022 8%	35,561 12%	<b>76,681</b> <b>25%</b>	1,443 0%	16,098 5%	16,933 5%	<b>34,474</b> <b>11%</b>	22,501 7%	12,581 4%	15,566 5%	<b>50,648</b> <b>16%</b>	80,221 26%	20,431 7%	45,770 15%	<b>146,422</b> <b>48%</b>	<b>308,225</b> <b>100%</b>
<b>2018</b>	55,965 12%	68,409 14%	5,859 1%	<b>130,233</b> <b>27%</b>	37,451 8%	54,948 12%	29,293 6%	<b>121,692</b> <b>26%</b>	21,906 5%	35,890 8%	28,860 6%	<b>86,656</b> <b>18%</b>	61,736 13%	47,497 10%	28,864 6%	<b>138,097</b> <b>29%</b>	<b>476,678</b> <b>100%</b>
<b>2019</b>	38,837 15%	27,505 11%	19,390 8%	<b>85,732</b> <b>33%</b>	18,759 7%	18,353 7%	18,574 7%	<b>55,686</b> <b>22%</b>	18,759 7%	15,286 6%	22,228 9%	<b>56,273</b> <b>22%</b>	19,209 7%	8,883 3%	32,234 12%	<b>60,326</b> <b>23%</b>	<b>258,017</b> <b>100%</b>
<b>2020</b>	24,125 8%	28,904 9%	16,284 5%	<b>69,313</b> <b>22%</b>	28,463 9%	17,047 5%	17,545 6%	<b>63,055</b> <b>20%</b>	27,938 9%	31,126 10%	42,478 13%	<b>101,542</b> <b>32%</b>	32,377 10%	13,231 4%	36,283 11%	<b>81,891</b> <b>26%</b>	<b>315,801</b> <b>100%</b>
<b>2021</b>	39,636 6%	20,977 3%	39,024 6%	<b>99,637</b> <b>15%</b>	32,361 5%	38,137 6%	39,637 6%	<b>110,135</b> <b>16%</b>	257,822 38%	18,574 3%	89,115 13%	<b>365,511</b> <b>54%</b>	36,587 5%	34,632 5%	33,883 5%	<b>105,102</b> <b>15%</b>	<b>680,385</b> <b>100%</b>
<b>2022</b>	31,723 12%	19,032 7%	22,682 9%	<b>73,437</b> <b>28%</b>	28,048 11%	15,873 6%	42,212 16%	<b>86,133</b> <b>33%</b>	29,802 11%	13,618 5%	46,427 18%	<b>89,847</b> <b>34%</b>	14,711 6%	- 0%	- 0%	<b>14,711</b> <b>6%</b>	<b>264,128</b> <b>100%</b>



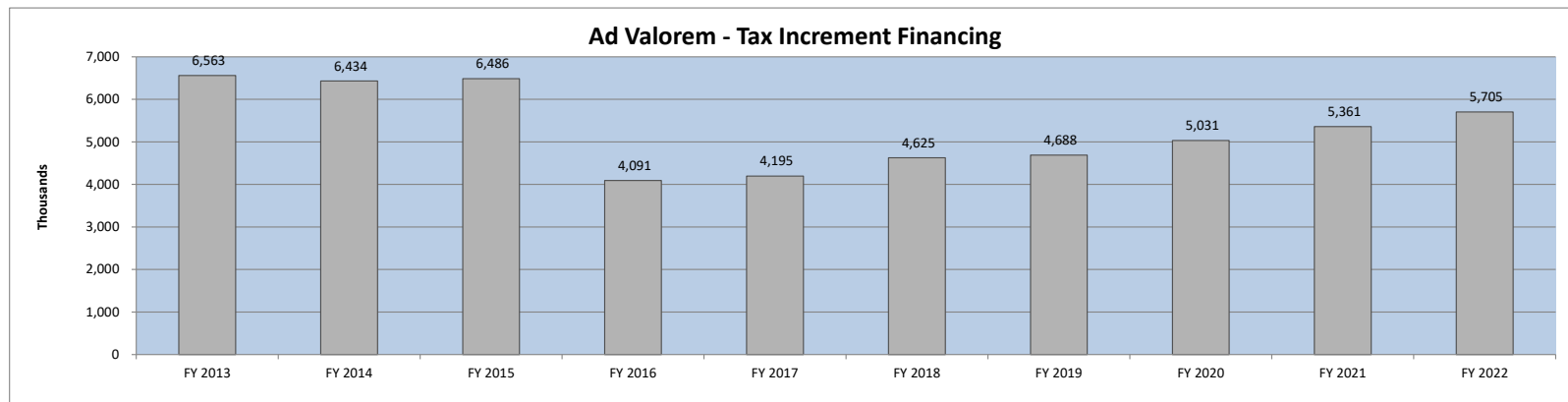
# **Revenue Analysis**

## **Other Governmental Funds**



**Ad Valorem Tax Revenue - Tax Increment Fund**  
**Revenues by Month/Fiscal Year**

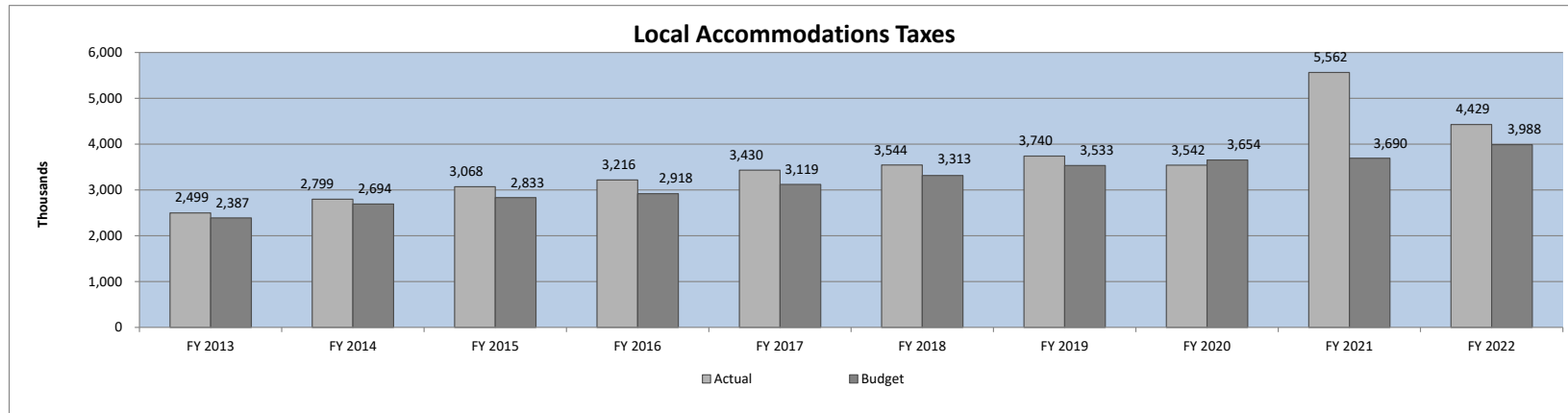
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>
<b>2020</b>	-	15,653	39,962	<b>55,615</b>	4,762	8,438	(10,445)	<b>2,755</b>	2,121,234	2,596,354	96,912	<b>4,814,500</b>	101,299	7,320	49,822	<b>158,441</b>	<b>5,031,311</b>
	0%	0%	1%	<b>1%</b>	0%	0%	0%	<b>0%</b>	42%	52%	2%	<b>96%</b>	2%	0%	1%	<b>3%</b>	<b>100%</b>
<b>2021</b>	-	32,444	14,386	<b>46,830</b>	13,077	5,208	(1,283)	<b>17,002</b>	846,079	2,276,351	1,909,233	<b>5,031,663</b>	203,081	20,529	41,985	<b>265,595</b>	<b>5,361,090</b>
	0%	1%	0%	<b>1%</b>	0%	0%	0%	<b>0%</b>	16%	42%	36%	<b>94%</b>	4%	0%	1%	<b>5%</b>	<b>100%</b>
<b>2022</b>	-	12,040	34,389	<b>46,429</b>	18,394	2,264	604,508	<b>625,166</b>	2,250,162	2,652,132	111,751	<b>5,014,045</b>	19,457	-	-	<b>19,457</b>	<b>5,705,097</b>
	0%	0%	1%	<b>1%</b>	0%	0%	11%	<b>11%</b>	39%	46%	2%	<b>88%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

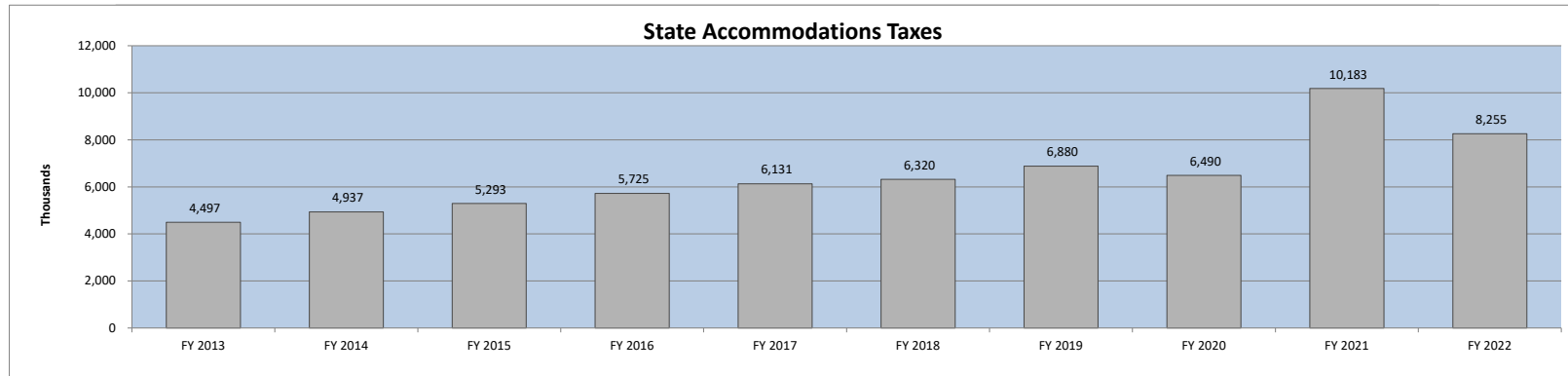
**Local ATAX Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> <b>4%</b>	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> <b>41%</b>	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> <b>9%</b>	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> <b>46%</b>	<b>2,499,067</b> <b>100%</b>
<b>2014</b>	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> <b>4%</b>	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> <b>39%</b>	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> <b>10%</b>	253,315 9%	38,769 1%	1,027,757 37%	<b>1,319,841</b> <b>47%</b>	<b>2,798,783</b> <b>100%</b>
<b>2015</b>	(614) 0%	66,510 2%	88,566 3%	<b>154,462</b> <b>5%</b>	1,159,004 38%	45,603 1%	18,112 1%	<b>1,222,719</b> <b>40%</b>	261,750 9%	14,873 0%	14,870 0%	<b>291,493</b> <b>10%</b>	271,055 9%	50,135 2%	1,078,475 35%	<b>1,399,665</b> <b>46%</b>	<b>3,068,339</b> <b>100%</b>
<b>2016</b>	(815) 0%	67,305 2%	56,154 2%	<b>122,644</b> <b>4%</b>	1,229,155 38%	57,316 2%	23,698 1%	<b>1,310,169</b> <b>41%</b>	270,942 8%	14,323 0%	26,827 1%	<b>312,092</b> <b>10%</b>	321,509 10%	60,802 2%	1,088,634 34%	<b>1,470,945</b> <b>46%</b>	<b>3,215,850</b> <b>100%</b>
<b>2017</b>	(2) 0%	104,685 3%	75,399 2%	<b>180,082</b> <b>5%</b>	1,037,898 30%	266,822 8%	22,416 1%	<b>1,327,136</b> <b>39%</b>	247,350 7%	24,056 1%	28,495 1%	<b>299,901</b> <b>9%</b>	343,957 10%	64,311 2%	1,214,992 35%	<b>1,623,260</b> <b>47%</b>	<b>3,430,379</b> <b>100%</b>
<b>2018</b>	121 0%	81,067 2%	50,523 1%	<b>131,711</b> <b>4%</b>	1,274,638 36%	60,517 2%	23,190 1%	<b>1,358,345</b> <b>38%</b>	329,491 9%	17,387 0%	22,406 1%	<b>369,284</b> <b>10%</b>	373,769 11%	60,383 2%	1,250,418 35%	<b>1,684,570</b> <b>48%</b>	<b>3,543,910</b> <b>100%</b>
<b>2019</b>	35 0%	110,663 3%	69,539 2%	<b>180,237</b> <b>5%</b>	1,281,174 34%	52,300 1%	25,754 1%	<b>1,359,228</b> <b>36%</b>	336,642 9%	26,974 1%	24,957 1%	<b>388,573</b> <b>10%</b>	374,977 10%	52,844 1%	1,384,212 37%	<b>1,812,033</b> <b>48%</b>	<b>3,740,071</b> <b>100%</b>
<b>2020</b>	12 0%	129,431 4%	89,668 3%	<b>219,111</b> <b>6%</b>	1,329,949 38%	77,316 2%	55,716 2%	<b>1,462,981</b> <b>41%</b>	345,905 10%	43,515 1%	40,184 1%	<b>429,604</b> <b>12%</b>	236,867 7%	84,816 2%	1,108,236 31%	<b>1,429,919</b> <b>40%</b>	<b>3,541,615</b> <b>100%</b>
<b>2021</b>	(172) 0%	324,378 6%	216,254 4%	<b>540,460</b> <b>10%</b>	1,418,057 25%	172,710 3%	63,485 1%	<b>1,654,252</b> <b>30%</b>	487,871 9%	50,275 1%	61,363 1%	<b>599,509</b> <b>11%</b>	496,545 9%	196,181 4%	2,074,953 37%	<b>2,767,679</b> <b>50%</b>	<b>5,561,900</b> <b>100%</b>
<b>2022</b>	(14) 0%	441,439 10%	295,412 7%	<b>736,837</b> <b>17%</b>	2,002,671 45%	162,533 4%	89,918 2%	<b>2,255,122</b> <b>51%</b>	631,573 14%	68,814 2%	71,651 2%	<b>772,038</b> <b>17%</b>	664,638 15%	- 0%	- 0%	<b>664,638</b> <b>15%</b>	<b>4,428,635</b> <b>100%</b>



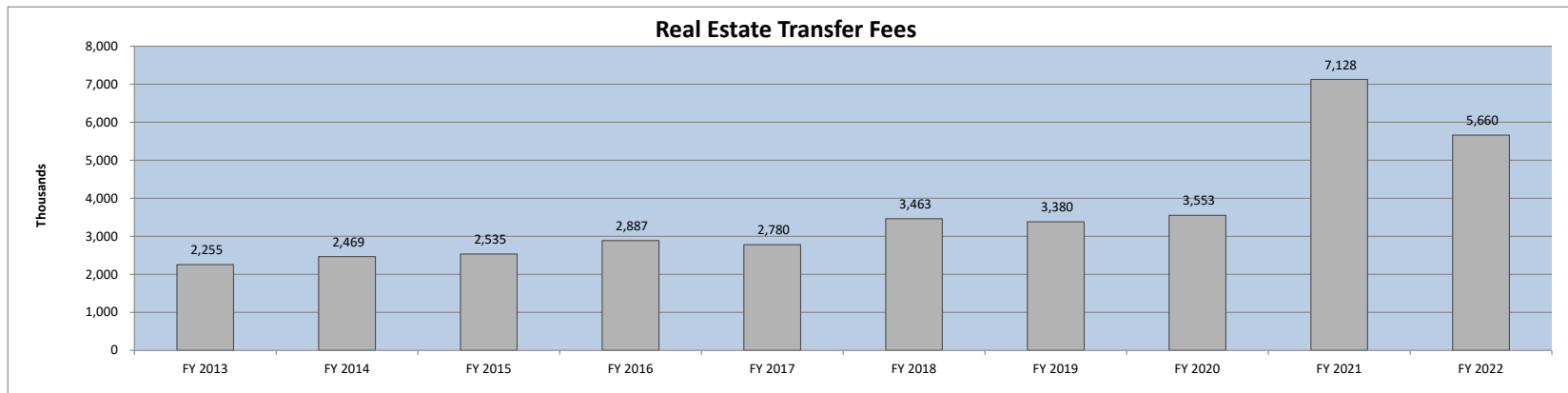
State ATAX Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	4,110,959	4,929,102	10,183,479
	0%	0%	0%	0%	36%	0%	0%	36%	16%	0%	0%	16%	8%	0%	40%	48%	100%
2022	-	-	-	-	-	5,082,956	-	5,082,956	2,048,139	-	-	2,048,139	1,124,141	-	-	1,124,141	8,255,236
	0%	0%	0%	0%	0%	62%	0%	62%	25%	0%	0%	25%	14%	0%	0%	14%	100%



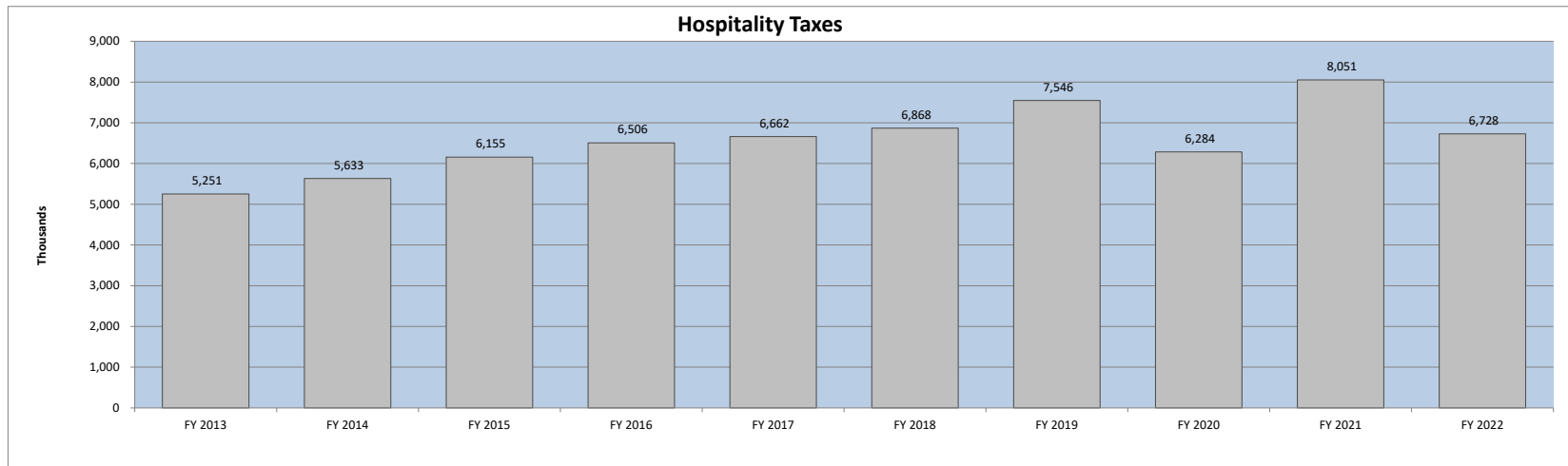
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>
<b>2020</b>	351,658 10%	300,875 8%	296,053 8%	<b>948,586</b> <b>27%</b>	339,361 10%	252,246 7%	301,810 8%	<b>893,417</b> <b>25%</b>	310,098 9%	191,741 5%	295,598 8%	<b>797,437</b> <b>22%</b>	297,260 8%	257,004 7%	359,261 10%	<b>913,525</b> <b>26%</b>	<b>3,552,965</b> <b>100%</b>
<b>2021</b>	507,895 7%	633,339 9%	590,226 8%	<b>1,731,460</b> <b>24%</b>	704,857 10%	555,031 8%	668,553 9%	<b>1,928,441</b> <b>27%</b>	426,367 6%	393,801 6%	618,372 9%	<b>1,438,540</b> <b>20%</b>	646,491 9%	639,417 9%	743,536 10%	<b>2,029,444</b> <b>28%</b>	<b>7,127,885</b> <b>100%</b>
<b>2022</b>	658,402 12%	625,669 11%	553,975 10%	<b>1,838,046</b> <b>32%</b>	562,174 10%	565,490 10%	570,232 10%	<b>1,697,896</b> <b>30%</b>	500,286 9%	412,086 7%	595,594 11%	<b>1,507,966</b> <b>27%</b>	615,986 11%	- 0%	- 0%	<b>615,986</b> <b>11%</b>	<b>5,659,894</b> <b>100%</b>



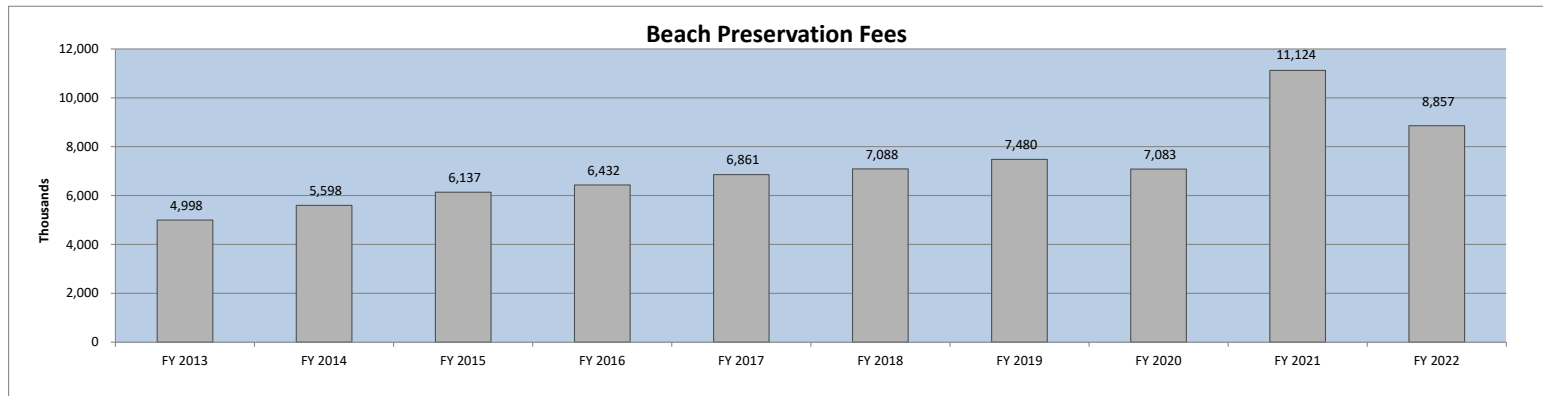
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	-	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
	0%	5%	4%	9%	20%	4%	3%	27%	13%	3%	2%	18%	14%	5%	28%	47%	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	391,365	2,510,046	3,947,449	8,051,256
	0%	6%	4%	10%	18%	4%	2%	25%	12%	2%	2%	16%	13%	5%	31%	49%	100%
2022	-	640,898	432,750	1,073,648	1,964,624	379,533	264,776	2,608,933	1,239,280	298,836	227,257	1,765,373	1,280,003	-	-	1,280,003	6,727,957
	0%	10%	6%	16%	29%	6%	4%	39%	18%	4%	3%	26%	19%	0%	0%	19%	100%



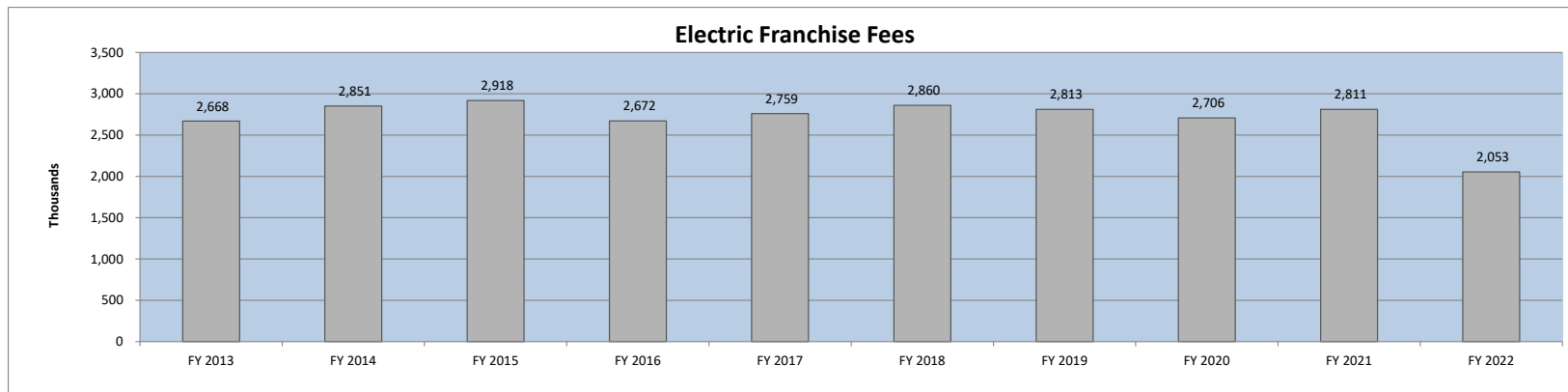
**Beach Preservation Fee Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
<b>2014</b>	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>39%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,055,513 37%	<b>2,639,682</b> <b>47%</b>	<b>5,597,565</b> <b>100%</b>
<b>2015</b>	(1,229) 0%	133,020 2%	177,134 3%	<b>308,925</b> <b>5%</b>	2,318,006 38%	91,207 1%	36,223 1%	<b>2,445,436</b> <b>40%</b>	523,502 9%	29,746 0%	29,738 0%	<b>582,986</b> <b>10%</b>	542,110 9%	100,271 2%	2,156,951 35%	<b>2,799,332</b> <b>46%</b>	<b>6,136,679</b> <b>100%</b>
<b>2016</b>	(1,630) 0%	134,604 2%	112,309 2%	<b>245,283</b> <b>4%</b>	2,458,309 38%	114,632 2%	47,395 1%	<b>2,620,336</b> <b>41%</b>	541,885 8%	28,645 0%	53,661 1%	<b>624,191</b> <b>10%</b>	643,018 10%	121,604 2%	2,177,268 34%	<b>2,941,890</b> <b>46%</b>	<b>6,431,700</b> <b>100%</b>
<b>2017</b>	(6) 0%	209,371 3%	150,800 2%	<b>360,165</b> <b>5%</b>	2,075,794 30%	533,645 8%	44,832 1%	<b>2,654,271</b> <b>39%</b>	494,699 7%	48,112 1%	56,991 1%	<b>599,802</b> <b>9%</b>	687,914 10%	128,623 2%	2,429,983 35%	<b>3,246,520</b> <b>47%</b>	<b>6,860,758</b> <b>100%</b>
<b>2018</b>	241 0%	162,135 2%	101,045 1%	<b>263,421</b> <b>4%</b>	2,549,276 36%	121,035 2%	46,379 1%	<b>2,716,690</b> <b>38%</b>	658,983 9%	34,774 0%	44,811 1%	<b>738,568</b> <b>10%</b>	747,540 11%	120,764 2%	2,500,837 35%	<b>3,369,141</b> <b>48%</b>	<b>7,087,820</b> <b>100%</b>
<b>2019</b>	70 0%	221,325 3%	139,080 2%	<b>360,475</b> <b>5%</b>	2,562,348 34%	104,599 1%	51,408 1%	<b>2,718,355</b> <b>36%</b>	673,384 9%	53,947 1%	49,916 1%	<b>777,247</b> <b>10%</b>	749,954 10%	105,688 1%	2,768,423 37%	<b>3,624,065</b> <b>48%</b>	<b>7,480,142</b> <b>100%</b>
<b>2020</b>	24 0%	258,863 4%	179,335 3%	<b>438,222</b> <b>6%</b>	2,659,898 38%	154,633 2%	111,430 2%	<b>2,925,961</b> <b>41%</b>	691,810 10%	87,032 1%	80,367 1%	<b>859,209</b> <b>12%</b>	473,735 7%	169,631 2%	2,216,472 31%	<b>2,859,838</b> <b>40%</b>	<b>7,083,230</b> <b>100%</b>
<b>2021</b>	(344) 0%	648,756 6%	432,509 4%	<b>1,080,921</b> <b>10%</b>	2,836,113 25%	345,421 3%	127,533 1%	<b>3,309,067</b> <b>30%</b>	975,178 9%	100,550 1%	122,725 1%	<b>1,198,453</b> <b>11%</b>	993,091 9%	392,361 4%	4,149,908 37%	<b>5,535,360</b> <b>50%</b>	<b>11,123,801</b> <b>100%</b>
<b>2022</b>	(28) 0%	882,878 10%	590,824 7%	<b>1,473,674</b> <b>17%</b>	4,005,343 45%	325,065 4%	179,837 2%	<b>4,510,245</b> <b>51%</b>	1,263,145 14%	137,627 2%	143,302 2%	<b>1,544,074</b> <b>17%</b>	1,329,278 15%	- 0%	- 0%	<b>1,329,278</b> <b>15%</b>	<b>8,857,271</b> <b>100%</b>



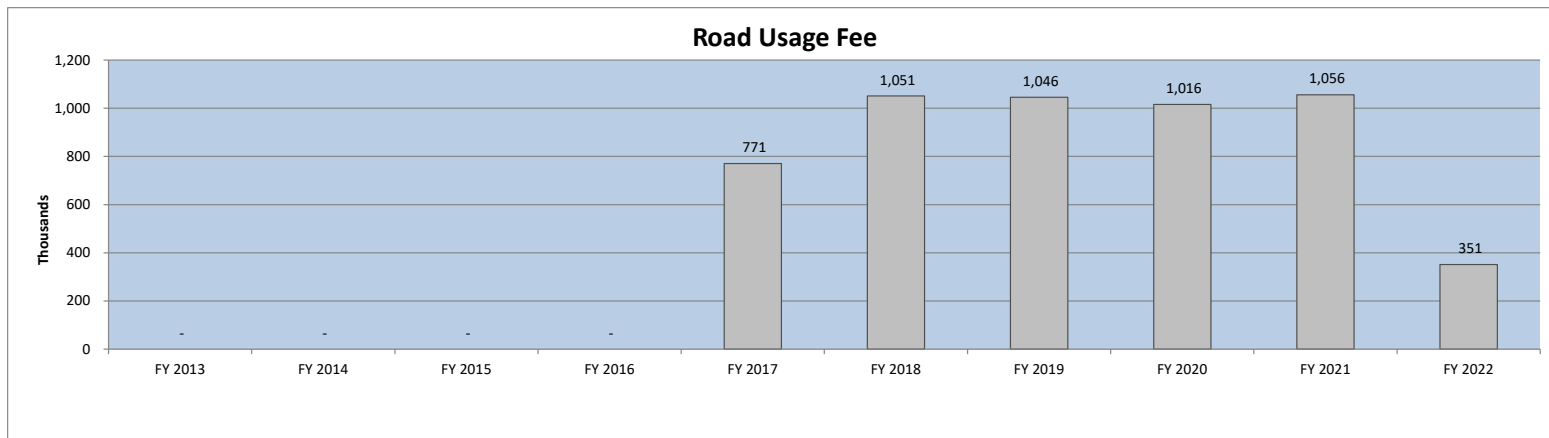
**Electric Franchise Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>
<b>2020</b>	- 0%	288,444 11%	311,185 11%	<b>599,629</b> <b>22%</b>	274,894 10%	237,022 9%	185,439 7%	<b>697,355</b> <b>26%</b>	167,418 6%	203,003 8%	215,289 8%	<b>585,710</b> <b>22%</b>	211,820 8%	190,958 7%	420,531 16%	<b>823,309</b> <b>30%</b>	<b>2,706,003</b> <b>100%</b>
<b>2021</b>	- 0%	283,256 10%	313,306 11%	<b>596,562</b> <b>21%</b>	292,719 10%	221,868 8%	200,865 7%	<b>715,452</b> <b>25%</b>	162,356 6%	239,436 9%	240,349 9%	<b>642,141</b> <b>23%</b>	212,751 8%	207,498 7%	436,740 16%	<b>856,989</b> <b>30%</b>	<b>2,811,144</b> <b>100%</b>
<b>2022</b>	- 0%	272,172 13%	285,109 14%	<b>557,281</b> <b>27%</b>	278,301 14%	219,717 11%	164,483 8%	<b>662,501</b> <b>32%</b>	174,764 9%	200,129 10%	268,048 13%	<b>642,941</b> <b>31%</b>	190,369 9%	- 0%	- 0%	<b>190,369</b> <b>9%</b>	<b>2,053,092</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889	88,151	182,877	376,917	1,055,675
	0%	9%	8%	17%	8%	9%	7%	24%	6%	9%	8%	23%	10%	8%	17%	36%	100%
2022	-	88,618	86,849	175,467	95,741	48,275	14,475	158,491	5,543	4,951	3,051	13,545	3,425	-	-	3,425	350,928
	0%	25%	25%	50%	27%	14%	4%	45%	2%	1%	1%	4%	1%	0%	0%	1%	100%



New source of revenue established during FY2017.



## **Business-Type Activities – Stormwater Utility**

**Stormwater Utility Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2020</b>	-	18,433	29,375	<b>47,808</b>	20,484	12,844	323,914	<b>357,242</b>	2,140,418	2,214,336	59,218	<b>4,413,972</b>	39,589	12,162	57,850	<b>109,601</b>	<b>4,928,623</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>7%</b>	43%	45%	1%	<b>90%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2021</b>	-	74,796	21,179	<b>95,975</b>	12,246	7,528	411	<b>20,185</b>	1,125,627	1,389,160	2,124,901	<b>4,639,688</b>	202,620	23,283	61,416	<b>287,319</b>	<b>5,043,167</b>
	0%	1%	0%	<b>2%</b>	0%	0%	0%	<b>0%</b>	22%	28%	42%	<b>92%</b>	4%	0%	1%	<b>6%</b>	<b>100%</b>
<b>2022</b>	-	23,865	27,686	<b>51,551</b>	11,686	2,225	630,513	<b>644,424</b>	1,853,509	2,186,267	198,474	<b>4,238,250</b>	35,536	-	-	<b>35,536</b>	<b>4,969,761</b>
	0%	0%	1%	<b>1%</b>	0%	0%	13%	<b>13%</b>	37%	44%	4%	<b>85%</b>	1%	0%	0%	<b>1%</b>	<b>100%</b>

