## MEMORANDUM

To: Marc Orlando, Town Manager
From: John Troyer, Finance Director

Date: June 14, 2021
RE: $\quad$ FY 2021 Financial Statements - Through May 2021 (11th Period)

## General Overview

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year.

Property Tax bills -- the property tax bills were not mailed by Beaufort County until mid-January due to the unexpected delay in calculating the bills by the Beaufort County Auditor. Therefore, the payment deadline was extended from January 15, 2021 to March 31, 2021. As of May 31, the Town has received $\$ 15,437,004$ or $100 \%$ of the FY2021 budgeted property taxes. Town Council's strong reserve policies helped us deal with this temporary delay in receiving property tax funds, but we are now back on track.

COVID-19 disruption of normal economic activity really started to show in the second half of FY2020. The collection of revenues related to taxes and fees reflecting the lower economic activity levels started to show in the April 2020 financial statements. However, Real Estaterelated and Tourism-driven revenues have increased significantly in FY21, and as detailed below, are up a combined $\$ 7,672,117$ compared to last YTD. This month we have noticed significant increases in revenues against prior year revenues. Some of these increases will be temporary timing differences as payment deadlines in FY20 were extended to June 2020 due to the pandemic.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 78\% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of $\$ 6,384,349$ is up $100 \%$ from last YTD while Permit Revenues are 30\% higher than last year. The Real Estate Transfer Fee and Permit revenues are apples to apples comparisons and are up that much this year.

|  | RETF |  |  | Permits |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Received | \$ Change | \% Change | Received | \$ Change | \% Change | Received | \$ Change | \% Change |
| FY 2020 | 3,193,704 |  |  | 1,480,013 |  |  | 4,673,717 |  |  |
| FY 2021 | 6,384,349 | 3,190,645 | 100\% | 1,922,982 | 442,969 | 30\% | 8,307,331 | 3,633,614 | 78\% |

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis $34 \%$ higher than last fiscal year. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. Some of the Local ATAX, HTAX, and Beach Fees collected in FY21 relate to FY20.

|  | Local ATAX/ Beach Preservation Fees |  |  | Hospitality Tax |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Received | \$ Change | \% Change | Received | \$ Change | \% Change | Received | \$ Change | \% Change |
| FY 2020 | 7,300,137 |  |  | 4,663,410 |  |  | 11,963,547 |  |  |
| FY 2021 | 10,460,840 | 3,160,703 | 43\% | 5,541,210 | 877,800 | 19\% | 16,002,050 | 4,038,503 | 34\% |

## General Fund Summary

Through May, the Town's General Fund revenues and transfers in total $\$ 37,257,270$ or $86 \%$ of budget, which compares to $\$ 33,068,423$ or $80 \%$ of budget for last year. This is an increase of $\$ 4,188,847$ compared to the prior year. The increase is primarily due to the timing of the payment of the business licenses and increased local accommodations taxes. Business licenses are $\$ 2,699,288$ higher than last year and local accommodations tax are $\$ 1,053,568$ higher than last year. Real and personal property taxes collections are back on track showing an increase of $\$ 512,309$ over last year. There is no reason to change our expectations for our budget projections for the full year. However, we will continue to closely monitor the timing, amount, and our projections for revenues.

With $92 \%$ of the year lapsed at the end of May, expenditures-to-date are $\$ 35,546,154$ or $81 \%$ of budget. At year-end, accruals are added to activity in June - that makes June have higher than normal expenditures. Current fiscal year expenditures are $\$ 1,710,952$ or $5 \%$ higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The fiscal year-to-date change in the General Fund is presented as a surplus of $\$ 1,711,116$ compared to last year's deficit of $(\$ 766,779)$ which is $\$ 2,477,895$ better than last year.

## Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of May, $\$ 15,710,266$ or $75 \%$ of the current year's obligations, have come due and been paid.

## Capital Projects Fund

As you can see below, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines as planned.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

| Coligny Area Improvements | $\$$ | $5,240,146$ |
| :--- | :--- | ---: |
| Stoney Area Land Purchase | $\$$ | $1,459,296$ |
| Fire Station \#2 Replacement | $\$$ | $2,620,836$ |
| Shelter Cove Marina Purchase | $\$$ | 878,875 |
| Town Hall Office Reconfiguration | $\$$ | 284,634 |

Summary balances for the Capital Project Fund are as follows:

|  | FY 2021 <br> Actual |
| :--- | ---: |
| Revenues | $1,025,730$ |
| Transfers In | $8,282,820$ |
| Capital Outlays | $(12,002,269)$ |
| Transfers Out | - |
| Net Change in Fund Balance | $\$(2,693,719)$ |

## Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

|  |  | FY 2021 actual |  | $\begin{gathered} \text { FY } 2020 \\ \text { actual } \end{gathered}$ |  | $\begin{gathered} \text { \$ } \\ \text { variance } \end{gathered}$ | \% variance | Variance <br> Code |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State accommodations tax | \$ | 6,072,520 | \$ | 4,760,360 | \$ | 1,312,160 | 28\% |  |
| Tax increment financing |  | 5,319,105 |  | 4,981,489 |  | 337,616 | 7\% | B |
| Real estate transfer fees |  | 6,384,349 |  | 3,193,704 |  | 3,190,645 | 100\% | A |
| Beach preservation fees |  | 6,973,893 |  | 4,866,758 |  | 2,107,135 | 43\% | A |
| Hospitality tax |  | 5,541,210 |  | 4,663,410 |  | 877,800 | 19\% | A |
| Road Usage Fees |  | 872,798 |  | 834,715 |  | 38,083 | 5\% | D |
| Electric franchise fee |  | 2,374,404 |  | 2,285,472 |  | 88,932 | 4\% | C |
|  | \$ | 33,538,279 | \$ | 25,585,908 | \$ | 7,952,371 | 31\% |  |

A - Addressed previously in this cover letter
B - Most of the property tax revenue is received during the December thru February time period.
C - Amount represents fees charged to customers by Palmetto Electric.
D - New source of revenue beginning during FY2017.

## Stormwater Utility Fund

The Business Type Activity - Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's Comprehensive Annual Financial Report.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. The payment deadline was extended from January 15 to March 31, 2021 this year. Expenditures are incurred throughout the fiscal year. The expenses this year to date include $\$ 2,676,785$ for Capital Outlays, $\$ 252,534$ for Debt Service, and \$2,093,566 for operations.

## Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is an increase of $\$ 6,217,062$ for governmental funds and $(\$ 157,221)$ for the Stormwater Utility Fund. These compare to last year's amounts of $(\$ 15,821,983)$ for governmental funds and $(\$ 216,258)$ for the Stormwater Fund.

## Consolidated Statement All Funds

FISCAL YEAR 2021 - THROUGH MAY 11th PERIOD)

| Revenues: | GENERAL |  | SPECIAL |  | $\begin{gathered} \hline \hline \text { DEBT } \\ \text { SERVICE } \end{gathered}$ |  | CAPITAL PROJECTS |  | TOTAL |  | STORMWATER |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real and Personal Property Taxes | \$ | 15,437,004 | \$ | 5,319,105 | \$ | 5,284,230 | \$ | - | \$ | 26,040,339 | \$ | - |
| Business Licenses |  | 6,734,302 |  | - |  | - |  | - |  | 6,734,302 |  | - |
| Franchise Fees |  | 809,823 |  | - |  | - |  | - |  | 809,823 |  | - |
| Permits |  | 1,922,982 |  | - |  | - |  | - |  | 1,922,982 |  | - |
| State Shared Funds |  | 659,698 |  | - |  | - |  | 173,380 |  | 833,078 |  | - |
| Public Safety |  | 1,830 |  | - |  | - |  | - |  | 1,830 |  | - |
| Grant Revenue |  | - |  | 3,905,203 |  | - |  | 151,926 |  | 4,057,129 |  | - |
| EMS Revenue |  | 1,632,796 |  | - |  | - |  | - |  | 1,632,796 |  | - |
| Fines \& Fees |  | - |  | - |  | - |  | - |  |  |  | - |
| Beach Fees |  | 260,556 |  | - |  | - |  | - |  | 260,556 |  | - |
| Road Usage Fees |  | - |  | 872,798 |  | - |  | - |  | 872,798 |  | - |
| Accommodations Tax |  | 3,486,947 |  | 6,072,520 |  | - |  | - |  | 9,559,467 |  | - |
| Hospitality Tax |  | - |  | 5,541,210 |  | - |  | - |  | 5,541,210 |  | - |
| Lease |  | - |  | - |  | - |  | 43,225 |  | 43,225 |  | - |
| Impact Fees |  | - |  | - |  | - |  | 646,502 |  | 646,502 |  | - |
| Real Estate Transfer Fees |  | - |  | 6,384,349 |  | - |  | - |  | 6,384,349 |  | - |
| Beach Preservation Fees |  | - |  | 6,973,893 |  | - |  | - |  | 6,973,893 |  | - |
| Electric Franchise Fees |  | - |  | 2,374,404 |  | - |  | - |  | 2,374,404 |  | - |
| Stormwater Utility Fees |  | - |  | - |  | - |  | - |  | - |  | 4,981,751 |
| Miscellaneous Revenue |  | 384,336 |  | - |  | - |  | - |  | 384,336 |  | - |
| Disaster Fund Transfer In |  | - |  | - |  | 3,537,265 |  | - |  | 3,537,265 |  | - |
| Investment Income |  | 20,276 |  | 86,103 |  | 18,131 |  | 10,697 |  | 135,207 |  | 8,913 |
| Total Revenues |  | 31,350,550 |  | 37,529,585 |  | 8,839,626 |  | 1,025,730 |  | 78,745,491 |  | 4,990,664 |
| Expenditures: |  |  |  |  |  |  |  |  |  |  |  |  |
| General Government |  |  |  |  |  |  |  |  |  |  |  |  |
| Town Council |  | 481,535 |  | - |  | - |  | - |  | 481,535 |  | - |
| Town Manager |  | 628,216 |  | - |  | - |  | - |  | 628,216 |  | - |
|  |  | 1,109,751 |  | - |  | - |  | - |  | 1,109,751 |  | - |
| Administration |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration/Legal |  | 3,655,824 |  | 63,844 |  | 20,125 |  | - |  | 3,739,793 |  | 155,922 |
| Finance |  | 1,795,982 |  | - |  | - |  | - |  | 1,795,982 |  | - |
|  |  | 5,451,806 |  | 63,844 |  | 20,125 |  | - |  | 5,535,775 |  | 155,922 |
| Community Services |  |  |  |  |  |  |  |  |  |  |  |  |
| Community Development |  | 3,153,095 |  | 20,613 |  | - |  | - |  | 3,173,708 |  | - |
| Public Projects and Facilities |  | 4,670,845 |  | - |  | - |  | - |  | 4,670,845 |  | 1,937,644 |
|  |  | 7,823,940 |  | 20,613 |  | - |  | - |  | 7,844,553 |  | 1,937,644 |
| Public Safety |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheriff/Shore Svcs |  | 2,784,914 |  | - |  | - |  | - |  | 2,784,914 |  | - |
| Fire \& Rescue |  | 14,471,197 |  | 157,319 |  | - |  | - |  | 14,628,516 |  | - |
|  |  | 17,256,111 |  | 157,319 |  | - |  | - |  | 17,413,430 |  | - |
| Townwide |  | 3,869,495 |  | - |  | - |  | - |  | 3,869,495 |  | - |
| Grants |  | - |  | 4,406,296 |  | - |  | - |  | 4,406,296 |  | - |
| Capital Outlay/Projects |  | 35,051 |  | 664,943 |  | - |  | 12,002,269 |  | 12,702,263 |  | 2,676,785 |
| Debt Service |  | - |  | - |  | 19,793,637 |  | - |  | 19,793,637 |  | 252,534 |
| Total expenditures |  | 35,546,154 |  | 5,313,015 |  | 19,813,762 |  | 12,002,269 |  | 72,675,200 |  | 5,022,885 |
| Revenues over (under) expenditures |  | $(4,195,604)$ |  | 32,216,570 |  | $(10,974,136)$ |  | $(10,976,539)$ |  | 6,070,291 |  | $(32,221)$ |
| Other financing sources (uses): |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfers In: |  |  |  |  |  |  |  |  |  |  |  |  |
| Accommodations Tax - State |  | 1,417,513 |  | - |  | - |  | - |  | 1,417,513 |  | - |
| General Fund |  | , |  | - |  | - |  | - |  | , |  | - |
| Hospitality Tax |  | 2,546,311 |  | - |  | 1,441,776 |  | 1,546,630 |  | 5,534,717 |  | - |
| Real Estate Transfer |  | - |  | - |  | 1,481,756 |  | 2,340,343 |  | 3,822,099 |  | - |
| Beach Preservation |  | 1,248,544 |  | - |  | 3,975,850 |  | 710,829 |  | 5,935,223 |  | - |
| Electric Franchise |  | 416,352 |  | - |  | - |  | - |  | 416,352 |  | - |
| Leases |  | - |  | - |  | - |  | - |  | - |  | - |
| CIP-Sale of Land |  | - |  | - |  | - |  | - |  | - |  | - |
| TIF |  | 153,000 |  | - |  | 3,926,703 |  | 3,440,477 |  | 7,520,180 |  | - |
| Debt Service |  | - |  | - |  | - |  | - |  | - |  | - |
| Capital Projects |  | - |  | - |  | - |  | . |  | - |  | - |
| Stormwater |  | 125,000 |  | - |  | - |  | - |  | 125,000 |  | - |
| Road Usage Fee |  | - |  | - |  | - |  | 244,541 |  | 244,541 |  | - |
| Special Revenue Funds |  | - |  | - |  | - |  | - |  | - |  | - |
| Transfers Out: |  |  |  |  |  |  |  |  |  |  |  |  |
| General |  | - |  | (5,781,720) |  | - |  | - |  | (5,781,720) |  | $(125,000)$ |
| Beach Preservation |  | - |  | (5,781,720) |  | - |  | - |  | (1) |  | , |
| Hospitality Tax |  | - |  | - |  | - |  | - |  | - |  | - |
| Debt Service |  | - |  | $(10,826,085)$ |  | - |  | - |  | $(10,826,085)$ |  | - |
| Capital Projects |  | - |  | $(8,282,819)$ |  | - |  | - |  | $(8,282,819)$ |  | - |
| Hurricane Recovery Effort |  | - |  | - |  | - |  | - |  | - |  | - |
| Real Estate Transfer |  | - |  | - |  | - |  | - |  | - |  | - |
| Bond Proceeds |  | - |  | - |  | 12,115,000 |  | - |  | 12,115,000 |  | - |
| Deposit to Refunding Escrow |  | - |  | - |  | $(12,093,230)$ |  | - |  | (12,093,230) |  | - |
| Total other financing sources (uses) |  | 5,906,720 |  | (24,890,624) |  | 10,847,855 |  | 8,282,820 |  | 146,771 |  | $(125,000)$ |
| Net change in fund balance |  | 1,711,116 |  | 7,325,946 |  | $(126,281)$ |  | $(2,693,719)$ |  | 6,217,062 |  | $(157,221)$ |
| Fund balance - beginning |  | 22,111,484 |  | 52,234,258 |  | 11,058,121 |  | 12,343,245 |  | 97,747,108 |  | 9,879,555 |
| Fund balance - ending | \$ | 23,822,600 | \$ | 59,560,204 | \$ | 10,931,840 | \$ | 9,649,526 | \$ | 103,964,170 | \$ | 9,722,334 |

## Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET \& VERSUS PRIOR YEAR
FISCAL YEAR 2021 - THROUGH MAY 11th PERIOD)
PERCENT OF YEAR LAPSED 92\%
Revenues and Transfers In:
Real and Personal Property Taxes
Business Licenses
Franchise Fees - Cable
Franchise Fees - Beach
Permits
State Shared Funds
Public Safety
EMS
Fines and Fees
Beach Fees
Accommodations Tax - Local
Miscellaneous Revenue
Investment Income
Transfers In/Out: Subtotal
Accommodations Tax - State
Hospitality Tax
Beach Preservation Fees
TIF Tax
Stormwater Utility
Capital Projects: Property Tax + Sale of Equipment
Road Usage Fee
CIP-GO Bond
ECD Incentive Fund
Electric Franchise Fees
Sunday Liquor Permits
Hurricane Recovery Effort
Home Grant
Total revenues

Expenditures:
Town Council
Personnel
Operating

Town Manager
Personnel
Operating

Administration/Lega
Personnel
Operating
Capital

Finance
Personnel
Operating
Community Development
Personnel
Operating
Capital

Public Projects and Facilities
Personnel
Operating
Capital

Sheriff/Beach Services
Fire Rescue
Personnel
Operating
Capital
Townwide
Total expenditures
Net Result-Revenues Over/(Under) Expenditures


## Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.
A - Business License revenues have increased due to a timing change in the distribution of State business license revenues and the extension of the due date from April to June 2020.
B - Local Accommodations Taxes have increased due to collections from VRBO/HomeAway, and from some collections relating to FY20 which were collected in FY21.
C - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.
D - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from $1.00 \%$ at $5 / 31 / 2020$ to $0.11 \%$ at $5 / 31 / 2021$.
E - Beaufort County Sheriff Offices expenses have decreased due to recording $\mathbf{\$ 2 8 0 , 1 7 5}$ per month for services in FY2020 and accruing $\$ 166,667$ per month in FY2021.

## Special Revenue Funds

## TOWN OF HILTON HEAD ISLAND

## STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES

SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2021 - THROUGH MAY 11th PERIOD)

|  |  | Tax Increment Financing |  | Road Usage Fee |  | Accom. Tax | Real Estate <br> Transfer Fee |  | Hospitality Tax |  | Beach Preservation Fee |  | Non-Major Governmental Funds |  | Total cial Revenue Funds |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Real and Personal Property Taxes | \$ | 5,319,105 | \$ | - | \$ | - | \$ | \$ | - | \$ | - | \$ | - | \$ | 5,319,105 |
| Road Usage Fees |  | - |  | 872,798 |  | - | - |  | - |  | - |  | - |  | 872,798 |
| Accommodations Tax-State |  | - |  | - |  | 6,072,520 | - |  | - |  | - |  | - |  | 6,072,520 |
| Hospitality Tax |  | - |  | - |  | - | - |  | 5,541,210 |  | - |  | - |  | 5,541,210 |
| Real Estate Transfer Fees |  | - |  | - |  | - | 6,384,349 |  | - |  | - |  | - |  | 6,384,349 |
| Beach Preservation Fees |  | - |  | - |  | - | - |  | - |  | 6,973,893 |  | - |  | 6,973,893 |
| Electric Franchise Fees |  | - |  | - |  | - | - |  | - |  |  |  | 2,374,404 |  | 2,374,404 |
| Grant Revenue |  | - |  | - |  | - | - |  | - |  | - |  | 3,905,203 |  | 3,905,203 |
| Investment Income |  | 9,634 |  | 2,176 |  | 5,843 | 14,529 |  | 15,822 |  | 21,363 |  | 16,736 |  | 86,103 |
| Total Revenues |  | 5,328,739 |  | 874,974 |  | 6,078,363 | 6,398,878 |  | 5,557,032 |  | 6,995,256 |  | 6,296,343 |  | 37,529,585 |
| Expenditures: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Government |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Town Council |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Town Manager |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
|  |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration/Legal |  | - |  | - |  | - | 63,844 |  | - |  | - |  | - |  | 63,844 |
| Finance |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
|  |  | - |  | - |  | - | 63,844 |  | - |  | - |  | - |  | 63,844 |
| Community Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Community Development |  | - |  | - |  | - | - |  | - |  | - |  | 20,613 |  | 20,613 |
| Public Projects and Facilities |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
|  |  | - |  | - |  | - | - |  | - |  | - |  | 20,613 |  | 20,613 |
| Public Safety |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sheriff/Shore Svcs |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Fire \& Rescue |  | - |  | - |  | - | - |  | - |  | - |  | 157,319 |  | 157,319 |
|  |  | - |  | - |  | - | - |  | - |  | - |  | 157,319 |  | 157,319 |
| Grants |  | - |  | - |  | 3,252,115 | - |  | 281,375 |  | 24,075 |  | 848,731 |  | 4,406,296 |
| Capital Outlay/Projects |  | - |  | - |  | - | - |  | - |  | - |  | 664,943 |  | 664,943 |
| Total expenditures |  | - |  | - |  | 3,252,115 | 63,844 |  | 281,375 |  | 24,075 |  | 1,691,606 |  | 5,313,015 |
| Excess (deficiency) of revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| over (under) expenditures |  | 5,328,739 |  | 874,974 |  | 2,826,248 | 6,335,034 |  | 5,275,657 |  | 6,971,181 |  | 4,604,737 |  | 32,216,570 |
| Other financing sources (uses): |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfers Out: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Fund |  | $(153,000)$ |  | - |  | $(1,417,513)$ | - |  | $(2,546,311)$ |  | $(1,248,544)$ |  | $(416,352)$ |  | $(5,781,720)$ |
| Accommodations Tax - State |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Hospitality Tax |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Real Estate Transfer |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Beach Preservation |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Electric Franchise |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| TIF |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Stormwater Utility |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Debt Service Fund |  | $(3,926,703)$ |  | - |  | - | $(1,481,757)$ |  | $(1,441,775)$ |  | $(3,975,850)$ |  | - |  | $(10,826,085)$ |
| Capital Projects Fund |  | $(3,440,476)$ |  | $(244,541)$ |  | - | $(2,340,343)$ |  | $(1,546,630)$ |  | $(710,829)$ |  | - |  | $(8,282,819)$ |
| Hurricane Effort |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Transfers In: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| General Fund |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Debt Service Fund |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Capital Projects Fund |  | - |  | - |  | - | - |  | - |  | - |  | - |  | - |
| Total other financing sources (uses) |  | $(7,520,179)$ |  | $(244,541)$ |  | $(1,417,513)$ | $(3,822,100)$ |  | $(5,534,716)$ |  | $(5,935,223)$ |  | $(416,352)$ |  | $(24,890,624)$ |
| Net change in fund balance |  | $(2,191,440)$ |  | 630,433 |  | 1,408,735 | 2,512,934 |  | $(259,059)$ |  | 1,035,958 |  | 4,188,385 |  | 7,325,946 |
| Fund balance - beginning |  | 6,124,905 |  | 2,804,806 |  | 3,443,421 | 7,746,460 |  | 9,736,993 |  | 13,438,709 |  | 8,938,964 |  | 52,234,258 |
| Fund balance - ending | \$ | 3,933,465 | \$ | 3,435,239 | \$ | 4,852,156 | \$ 10,259,394 | \$ | 9,477,934 | \$ | 14,474,667 | \$ | 13,127,349 | \$ | 59,560,204 |

## Revenue Analysis <br> General Fund

Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year2012 | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{r\|} \hline \text { Quarter } 3 \\ 8,410,157 \\ 73 \% \end{array}$ | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 556,790 \\ 5 \% \end{array}$ | $\begin{array}{\|r\|} \hline \text { Total } \\ 11,585,070 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | 30,088 | 40,766 | 70,854 | 1,884 | 192,760 | 2,352,625 | 2,547,269 | 8,144,646 | 161,609 | 103,902 |  | 28,544 | 243,490 | 284,756 |  |  |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 2\% | 20\% | 22\% | 70\% | 1\% | 1\% |  | 0\% | 2\% | 2\% |  |  |
| 2013 |  | 26,703 | 134,190 | 160,893 | 1,884 | 262,845 | 2,371,616 | 2,636,345 | 7,713,999 | 159,541 | 167,078 | 8,040,618 | 181,678 | 196,830 | 223,929 | 602,437 | 11,440,293 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% | 70\% | 2\% | 2\% | 2\% | 5\% | 100\% |
| 2014 | 46,769 | 52,495 | 68,068 | 167,332 | 1,928 | 275,948 | 2,526,723 | 2,804,599 | 7,352,542 | 410,179 | 117,378 | 7,880,099 | 165,921 | 97,846 | 331,756 | 595,523 | 11,447,553 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 24\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2015 | 38,766 | 40,487 | 78,203 | 157,456 | 1,930 | 65,991 | 1,847,436 | 1,915,357 | 8,174,584 | 801,920 | 407,838 | 9,384,342 | 86,866 | 68,042 | 282,220 | 437,128 | 11,894,283 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 54,378 | 56,645 | 44,580 | 155,603 | 242,654 | 1,035,837 | - | 1,278,491 | 5,130,332 | 5,204,417 | 292,106 | 10,626,855 | 63,352 | 293,179 | 229,685 | 586,216 | 12,647,165 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 8\% | 0\% | 10\% | 41\% | 41\% | 2\% | 84\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 | - | 45,492 | 151,125 | 196,617 | 96,211 | 1,256,627 | 124 | 1,352,962 | 5,313,733 | 5,282,564 | $(4,529)$ | 10,591,768 | 257,292 | 232,513 | 340,437 | 830,242 | 12,971,589 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 | - | 50,808 | 137,351 | 188,159 | 72,190 | 234,127 | 1,457,685 | 1,764,002 | 6,249,336 | 4,588,002 | 598,029 | 11,435,367 | 170,567 | 300,738 | 275,043 | 746,348 | 14,133,876 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 12\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | $2 \%$ | 5\% | 100\% |
| 2019 | - | 91,400 | 156,556 | 247,956 | 97,341 | 300,315 | 1,050,641 | 1,448,297 | 6,248,987 | 5,499,525 | 239,152 | 11,987,664 | 170,573 | 94,529 | 441,677 | 706,779 | 14,390,696 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 43\% | 38\% | $2 \%$ | 83\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 | - | 78,876 | 117,043 | 195,919 | 77,560 | 219,771 | 1,076,800 | 1,374,131 | 6,888,648 | 6,055,546 | 206,862 | 13,151,056 | 120,680 | 82,909 | 498,528 | 702,117 | 15,423,223 |
|  | 0\% | 1\% | 1\% | 1\% | 1\% | 1\% | 7\% | 9\% | 45\% | 39\% | 1\% | 85\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2021 | - | 129,642 | 134,157 | 263,799 | 78,169 | 71,690 | 1,220,574 | 1,370,433 | 2,394,688 | 5,006,290 | 5,803,142 | 13,204,120 | 535,164 | 63,488 | - | 598,652 | 15,437,004 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 0\% | 8\% | 9\% | 16\% | 32\% | 38\% | 86\% | 3\% | 0\% | 0\% | 4\% | 100\% |



Business License Revenue - General Fund Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{gathered} \hline \text { Quarter } 3 \\ 1,146,665 \end{gathered}$ | April | May | June | $\begin{array}{\|r\|} \hline \text { Quarter } 4 \\ 5,655,054 \\ 79 \% \end{array}$ | $$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 49,981 | 77,084 | 36,720 | 163,785 | 14,200 | 139,677 | 24,945 | 178,822 | 291,257 | 264,084 | 591,324 |  | 305,333 | 1,636,696 | 3,713,025 |  |  |
|  | 1\% | 1\% | 1\% | 2\% | 0\% | 2\% | 0\% | 3\% | 4\% | 4\% | 8\% | 16\% | 4\% | 23\% | 52\% |  |  |
| 2013 | 78,288 | 29,361 | 138,716 | 246,365 | 41,936 | 21,699 | 26,048 | 89,683 | 392,392 | 324,658 | 622,533 | 1,339,583 | 563,869 | 1,713,174 | 3,821,464 | 6,098,507 | 7,774,138 |
|  | 1\% | 0\% | 2\% | 3\% | 1\% | 0\% | 0\% | 1\% | 5\% | 4\% | 8\% | 17\% | 7\% | 22\% | 49\% | 78\% | 100\% |
| 2014 | 24,453 | 29,154 | 31,656 | 85,263 | 34,931 | 34,452 | 30,588 | 99,971 | 337,677 | 434,118 | 709,908 | 1,481,703 | 477,588 | 1,404,224 | 4,247,160 | 6,128,972 | 7,795,909 |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 0\% | 0\% | 1\% | 4\% | 6\% | 9\% | 19\% | 6\% | 18\% | 54\% | 79\% | 100\% |
| 2015 | 79,439 | 46,277 | 37,406 | 163,122 | 54,303 | 29,975 | 51,227 | 135,505 | 357,876 | 519,711 | 919,577 | 1,797,164 | 560,605 | 1,467,154 | 4,210,929 | 6,238,688 | 8,334,479 |
|  | 1\% | 1\% | 0\% | 2\% | 1\% | 0\% | 1\% | 2\% | 4\% | 6\% | 11\% | 22\% | 7\% | 18\% | 51\% | 75\% | 100\% |
| 2016 | 27,568 | 80,864 | 36,572 | 145,004 | 29,088 | 27,176 | 38,215 | 94,479 | 548,654 | 602,120 | 624,890 | 1,775,664 | 687,639 | 1,448,058 | 4,073,467 | 6,209,164 | 8,224,311 |
|  | 0\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 1\% | 7\% | 7\% | 8\% | 22\% | 8\% | 18\% | 50\% | 75\% | 100\% |
| 2017 | 64,509 | 86,648 | 59,972 | 211,129 | 86,132 | 28,244 | 29,660 | 144,036 | 520,807 | 583,336 | 663,953 | 1,768,096 | 650,430 | 1,419,353 | 4,150,907 | 6,220,690 | 8,343,951 |
|  | 1\% | 1\% | 1\% | 3\% | 1\% | 0\% | 0\% | 2\% | 6\% | 7\% | 8\% | 21\% | 8\% | 17\% | 50\% | 75\% | 100\% |
| 2018 | 67,290 | 30,256 | 20,838 | 118,384 | 28,558 | 18,345 | 30,319 | 77,222 | 651,902 | 620,383 | 876,833 | 2,149,118 | 820,658 | 1,802,887 | 5,314,075 | 7,937,620 | 10,282,344 |
|  | 1\% | 0\% | 0\% | 1\% | 0\% | 0\% | 0\% | 1\% | 6\% | 6\% | 9\% | 21\% | 8\% | 18\% | 52\% | 77\% | 100\% |
| 2019 | 120,174 | 97,474 | 21,523 | 239,171 | 18,774 | 32,052 | 35,040 | 85,866 | 462,293 | 709,984 | 1,049,815 | 2,222,092 | 1,940,418 | 884,638 | 4,289,447 | 7,114,503 | 9,661,632 |
|  | 1\% | 1\% | 0\% | 2\% | 0\% | 0\% | 0\% | 1\% | 5\% | 7\% | 11\% | 23\% | 20\% | 9\% | 44\% | 74\% | 100\% |
| 2020 | 66,795 | 70,285 | 28,064 | 165,144 | 22,083 | 18,401 | 56,975 | 97,459 | 677,419 | 756,256 | 806,783 | 2,240,458 | 690,681 | 841,272 | 4,653,455 | 6,185,408 | 8,688,469 |
|  | 1\% | 1\% | 0\% | 2\% | 0\% | 0\% | 1\% | 1\% | 8\% | 9\% | 9\% | 26\% | 8\% | 10\% | 54\% | 71\% | 100\% |
| 2021 | 24,115 | 328,495 | 1,155,774 | 1,508,384 | 28,558 | 19,766 | 20,679 | 69,003 | 794,863 | 672,581 | 1,142,632 | 2,610,076 | 1,682,248 | 864,591 |  | 2,546,839 | 6,734,302 |
|  | 0\% | 5\% | 17\% | 22\% | 0\% | 0\% | 0\% | 1\% | 12\% | 10\% | 17\% | 39\% | 25\% | 13\% | 0\% | 38\% | 100\% |



Permit Revenue-General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 71,670 | 90,029 | 87,044 | 248,743 | 80,248 | 88,254 | 79,794 | 248,296 | 68,949 | 71,770 | 91,818 | 232,537 | 59,871 | 75,966 | 81,426 | 217,263 | 946,839 |
|  | 8\% | 10\% | 9\% | 26\% | 8\% | 9\% | 8\% | 26\% | 7\% | 8\% | 10\% | 25\% | 6\% | 8\% | 9\% | 23\% | 100\% |
| 2013 | 53,762 | 61,982 | 80,835 | 196,579 | 93,771 | 190,034 | 154,528 | 438,333 | 100,033 | 79,519 | 105,922 | 285,474 | 160,723 | 139,171 | 147,885 | 447,779 | 1,368,165 |
|  | 4\% | 5\% | 6\% | 14\% | 7\% | 14\% | 11\% | 32\% | 7\% | 6\% | 8\% | 21\% | 12\% | 10\% | 11\% | 33\% | 100\% |
| 2014 | 89,686 | 99,858 | 94,556 | 284,100 | 108,540 | 86,657 | 126,785 | 321,982 | 118,811 | 120,791 | 166,600 | 406,202 | 95,269 | 173,872 | 89,899 | 359,040 | 1,371,324 |
|  | 7\% | 7\% | 7\% | 21\% | 8\% | 6\% | 9\% | 23\% | 9\% | 9\% | 12\% | 30\% | 7\% | 13\% | 7\% | 26\% | 100\% |
| 2015 | 64,487 | 98,823 | 162,089 | 325,399 | 139,853 | 79,470 | 125,358 | 344,681 | 130,328 | 97,689 | 112,305 | 340,322 | 105,162 | 100,893 | 149,288 | 355,343 | 1,365,745 |
|  | 5\% | 7\% | 12\% | 24\% | 10\% | 6\% | 9\% | 25\% | 10\% | 7\% | 8\% | 25\% | 8\% | 7\% | 11\% | 26\% | 100\% |
| 2016 | 100,767 | 319,063 | 101,951 | 521,781 | 113,000 | 243,173 | 96,279 | 452,452 | 123,260 | 129,013 | 304,442 | 556,715 | 112,799 | 106,680 | 268,241 | 487,720 | 2,018,668 |
|  | 5\% | 16\% | 5\% | 26\% | 6\% | 12\% | 5\% | 22\% | 6\% | 6\% | 15\% | 28\% | 6\% | 5\% | 13\% | 24\% | 100\% |
| 2017 | 84,579 | 151,705 | 108,292 | 344,576 | 105,919 | 203,734 | 184,066 | 493,719 | 160,748 | 160,575 | 139,856 | 461,179 | 141,799 | 110,359 | 145,807 | 397,965 | 1,697,439 |
|  | 5\% | 9\% | 6\% | 20\% | 6\% | 12\% | 11\% | 29\% | 9\% | 9\% | 8\% | 27\% | 8\% | 7\% | 9\% | 23\% | 100\% |
| 2018 | 114,217 | 150,687 | 75,196 | 340,100 | 316,243 | 185,048 | 208,245 | 709,536 | 161,773 | 147,768 | 124,883 | 434,424 | 133,612 | 125,350 | 137,208 | 396,170 | 1,880,230 |
|  | 6\% | 8\% | 4\% | 18\% | 17\% | 10\% | 11\% | 38\% | 9\% | 8\% | 7\% | 23\% | 7\% | 7\% | 7\% | 21\% | 100\% |
| 2019 | 96,100 | 155,990 | 157,720 | 409,810 | 159,615 | 123,830 | 97,878 | 381,323 | 137,075 | 130,264 | 164,498 | 431,837 | 105,075 | 93,622 | 91,486 | 290,183 | 1,513,153 |
|  | 6\% | 10\% | 10\% | 27\% | 11\% | 8\% | 6\% | 25\% | 9\% | 9\% | 11\% | 29\% | 7\% | 6\% | 6\% | 19\% | 100\% |
| 2020 | 93,827 | 106,015 | 110,305 | 310,147 | 165,951 | 114,083 | 296,031 | 576,065 | 151,832 | 136,774 | 134,678 | 423,284 | 98,245 | 72,272 | 139,626 | 310,143 | 1,619,639 |
|  | 6\% | 7\% | 7\% | 19\% | 10\% | 7\% | 18\% | 36\% | 9\% | 8\% | 8\% | 26\% | 6\% | 4\% | 9\% | 19\% | 100\% |
| 2021 | 128,998 | 124,954 | 103,872 | 357,824 | 155,687 | 112,763 | 182,480 | 450,930 | 346,996 | 151,728 | 214,465 | 713,189 | 233,801 | 237,238 |  | 471,039 | 1,992,982 |
|  | 6\% | 6\% | 5\% | 18\% | 8\% | 6\% | 9\% | 23\% | 17\% | 8\% | 11\% | 36\% | 12\% | 12\% | 0\% | 24\% | 100\% |



State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 <br> 0\% | October | November | December | $\begin{array}{r} \hline \text { Quarter } 2 \\ 168,419 \end{array}$ | January | February | March | $\begin{array}{r} \hline \text { Quarter } 3 \\ 168,420 \end{array}$ | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 341,531 \end{array}$ | $\begin{array}{l\|} \hline \text { Total } \\ 678,370 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | - | - | - |  | 168,419 | - | - |  | 168,420 | - |  |  | 168,419 | - | 173,112 |  |  |
|  | 0\% | 0\% | 0\% |  | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 26\% | 50\% | 100\% |
| 2013 | - | - | - | - | 284,858 | - | - | 284,858 | 171,862 | - | - | 171,862 | 171,850 | - | 172,089 | 343,939 | 800,659 |
|  | 0\% | 0\% | 0\% | 0\% | 36\% | 0\% | 0\% | 36\% | 21\% | 0\% | 0\% | 21\% | 21\% | 0\% | 21\% | 43\% | 100\% |
| 2014 | - | - | - | - | 171,850 | - | - | 171,850 | 284,773 | - | - | 284,773 | 171,849 | - | 176,555 | 348,404 | 805,027 |
|  | 0\% | 0\% | 0\% | 0\% | 21\% | 0\% | 0\% | 21\% | 35\% | 0\% | 0\% | 35\% | 21\% | 0\% | 22\% | 43\% | 100\% |
| 2015 | - | - | - | - | 270,657 | - | - | 270,657 | 176,555 | - | - | 176,555 | 176,555 | - | 188,318 | 364,873 | 812,085 |
|  | 0\% | 0\% | 0\% | 0\% | 33\% | 0\% | 0\% | 33\% | 22\% | 0\% | 0\% | 22\% | 22\% | 0\% | 23\% | 45\% | 100\% |
| 2016 | - | - | - | - | 235,369 | - | - | 235,369 | 188,318 | - | - | 188,318 | 188,317 | - | 200,318 | 388,635 | 812,322 |
|  | 0\% | 0\% | 0\% | 0\% | 29\% | 0\% | 0\% | 29\% | 23\% | 0\% | 0\% | 23\% | 23\% | 0\% | 25\% | 48\% | 100\% |
| 2017 | - | - | - | - | 239,980 | - | - | 239,980 | 200,080 | - | - | 200,080 | 200,081 | 274 | 209,491 | 409,846 | 849,906 |
|  | 0\% | 0\% | 0\% | 0\% | 28\% | 0\% | 0\% | 28\% | 24\% | 0\% | 0\% | 24\% | 24\% | 0\% | 25\% | 48\% | 100\% |
| 2018 | - | - | - | - | 209,491 | - | - | 209,491 | 209,490 | - | - | 209,490 | 209,491 | 361 | 209,490 | 419,342 | 838,323 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 25\% | 50\% | 100\% |
| 2019 | - | - | - | - | 209,491 | - | - | 209,491 | 209,436 | - | - | 209,436 | 209,437 | - | 220,378 | 429,815 | 848,742 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 26\% | 51\% | 100\% |
| 2020 | - | - | - | - | 219,899 | - | - | 219,899 | 219,900 | - | - | 219,900 | 219,899 | - | 220,161 | 440,060 | 879,859 |
|  | 0\% | 0\% | 0\% | 0\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 0\% | 25\% | 25\% | 0\% | 25\% | 50\% | 100\% |
| 2021 | - | - | - | - | 219,899 | - | - | 219,899 | 219,900 | - | - | 219,900 | 219,899 | - |  | 219,899 | 659,698 |
|  | 0\% | 0\% | 0\% | 0\% | 33\% | 0\% | 0\% | 33\% | 33\% | 0\% | 0\% | 33\% | 33\% | 0\% | 0\% | 33\% | 100\% |



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 404,426 30\% | October | November | December | $\begin{array}{r\|} \hline \text { Quarter } 2 \\ 275,614 \end{array}$ | January | February | March | $\begin{array}{r} \hline \text { Quarter } 3 \\ 302,213 \end{array}$ | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 358,534 \end{array}$ | $\begin{array}{\|c\|} \hline \text { Total } \\ 1,340,787 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 139,667 | 112,393 | 152,366 |  | 115,675 | 92,479 | 67,460 |  | 126,932 | 118,145 | 57,136 |  | 147,555 | 129,493 | 81,486 |  |  |
|  | 10\% | 8\% | 11\% |  | 9\% | 7\% | 5\% | 21\% | 9\% | 9\% | 4\% | 23\% | 11\% | 10\% | 6\% | 27\% |  |
| 2013 | 106,231 | 151,772 | 126,620 | 384,623 | 130,091 | 118,591 | $(9,389)$ | 239,293 | 67,034 | 186,703 | 173,705 | 427,442 | 131,131 | 138,721 | $(122,342)$ | 147,510 | 1,198,868 |
|  | 9\% | 13\% | 11\% | 32\% | 11\% | 10\% | -1\% | 20\% | 6\% | 16\% | 14\% | 36\% | 11\% | 12\% | -10\% | 12\% | 100\% |
| 2014 | 131,108 | 154,512 | 212,357 | 497,977 | 101,666 | 102,896 | 117,678 | 322,240 | 102,756 | 116,511 | 129,441 | 348,708 | 138,482 | 110,654 | $(358,143)$ | $(109,007)$ | 1,059,918 |
|  | 12\% | 15\% | 20\% | 47\% | 10\% | 10\% | 11\% | 30\% | 10\% | 11\% | 12\% | 33\% | 13\% | 10\% | -34\% | -10\% | 100\% |
| 2015 | 139,480 | 111,016 | 153,870 | 404,366 | 103,719 | 105,108 | 140,616 | 349,443 | 140,547 | 123,631 | 143,645 | 407,823 | 147,740 | 111,812 | $(17,402)$ | 242,150 | 1,403,782 |
|  | 10\% | $8 \%$ | 11\% | 29\% | 7\% | 7\% | 10\% | 25\% | 10\% | 9\% | 10\% | 29\% | 11\% | 8\% | -1\% | 17\% | 100\% |
| 2016 | 145,913 | 131,219 | 149,176 | 426,308 | 139,828 | 87,393 | 148,402 | 375,623 | 112,393 | 131,696 | 172,762 | 416,851 | 69,518 | 232,641 | $(137,445)$ | 164,714 | 1,383,496 |
|  | 11\% | 9\% | 11\% | 31\% | 10\% | 6\% | 11\% | 27\% | 8\% | 10\% | 12\% | 30\% | 5\% | 17\% | -10\% | 12\% | 100\% |
| 2017 | 233,539 | 147,126 | 154,104 | 534,769 | 27,675 | 204,987 | 131,154 | 363,816 | 124,606 | 190,909 | $(45,560)$ | 269,955 | $(11,399)$ | 216,007 | 55,243 | 259,851 | 1,428,391 |
|  | 16\% | 10\% | 11\% | 37\% | 2\% | 14\% | 9\% | 25\% | 9\% | 13\% | -3\% | 19\% | -1\% | 15\% | 4\% | 18\% | 100\% |
| 2018 | 227,954 | 169,694 | 44,667 | 442,315 | 127,532 | 99,611 | 140,296 | 367,439 | 104,158 | 168,123 | 127,172 | 399,453 | 135,701 | 191,899 | 141,759 | 469,359 | 1,678,566 |
|  | 14\% | 10\% | 3\% | 26\% | 8\% | 6\% | 8\% | 22\% | 6\% | 10\% | 8\% | 24\% | 8\% | 11\% | 8\% | 28\% | 100\% |
| 2019 | 156,264 | 141,829 | 113,277 | 411,370 | 118,673 | 109,743 | 110,944 | 339,360 | 121,778 | 146,152 | 177,402 | 445,332 | 114,590 | 236,870 | 166,499 | 517,959 | 1,714,021 |
|  | 9\% | 8\% | 7\% | 24\% | 7\% | 6\% | 6\% | 20\% | 7\% | 9\% | 10\% | 26\% | 7\% | 14\% | 10\% | 30\% | 100\% |
| 2020 | 99,463 | 245,680 | 73,682 | 418,825 | 176,650 | 22,233 | 151,460 | 350,343 | 176,688 | 134,383 | 164,251 | 475,322 | 52,089 | 83,672 | 107,572 | 243,333 | 1,487,823 |
|  | 7\% | 17\% | 5\% | 28\% | 12\% | 1\% | 10\% | 24\% | 12\% | 9\% | 11\% | 32\% | 4\% | 6\% | 7\% | 16\% | 100\% |
| 2021 | 191,893 | 131,658 | 193,145 | 516,696 | 107,825 | 135,283 | 145,007 | 388,115 | 115,734 | 94,393 | 201,745 | 411,872 | 173,595 | 142,518 |  | 316,113 | 1,632,796 |
|  | 12\% | 8\% | 12\% | 32\% | 7\% | 8\% | 9\% | 24\% | 7\% | 6\% | 12\% | 25\% | 11\% | 9\% | 0\% | 19\% | 100\% |



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines \& Fees Revenue - General Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{r} \hline \text { Quarter } 3 \\ 82,413 \\ 27 \% \end{array}$ | April | May | June | $\begin{array}{\|r\|} \hline \text { Quarter } 4 \\ 73,754 \\ 24 \% \end{array}$ | $\begin{aligned} & \hline \text { Total } \\ & 308,708 \\ & 100 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 26,127 | 21,110 | 26,871 | 74,108 | 23,055 | 22,082 | 33,296 | 78,433 | 20,900 | 29,050 | 32,463 |  | 25,408 | 24,821 | 23,525 |  |  |
|  | 8\% | 7\% | 9\% | 24\% | 7\% | 7\% | 11\% | 25\% | 7\% | 9\% | 11\% |  | 8\% | 8\% | 8\% |  |  |
| 2013 | 25,225 | 24,053 | 25,239 | 74,517 | 19,393 | 19,883 | 19,780 | 59,056 | 19,020 | 19,730 | 18,492 | 57,242 | 26,122 | 19,470 | 25,615 | 71,207 | 262,022 |
|  | 10\% | 9\% | 10\% | 28\% | 7\% | 8\% | 8\% | 23\% | 7\% | 8\% | 7\% | 22\% | 10\% | 7\% | 10\% | 27\% | 100\% |
| 2014 | 24,380 | 19,279 | 20,202 | 63,861 | 21,124 | 12,485 | 12,491 | 46,100 | 19,130 | 11,526 | 22,510 | 53,166 | 22,167 | 16,194 | 22,959 | 61,320 | 224,447 |
|  | 11\% | 9\% | 9\% | 28\% | 9\% | 6\% | 6\% | 21\% | 9\% | 5\% | 10\% | 24\% | 10\% | 7\% | 10\% | 27\% | 100\% |
| 2015 | 22,775 | 20,648 | 19,129 | 62,552 | 23,113 | 8,384 | 13,102 | 44,599 | 15,627 | 11,952 | 20,059 | 47,638 | 15,074 | 16,732 | 12,353 | 44,159 | 198,948 |
|  | 11\% | 10\% | 10\% | 31\% | 12\% | 4\% | 7\% | 22\% | 8\% | 6\% | 10\% | 24\% | 8\% | 8\% | 6\% | 22\% | 100\% |
| 2016 | 33,048 | 12,328 | 20,823 | 66,199 | 10,496 | 8,970 | 16,720 | 36,186 | 12,797 | 19,495 | 15,217 | 47,509 | 18,856 | 21,097 | 20,396 | 60,349 | 210,243 |
|  | 16\% | 6\% | 10\% | 31\% | 5\% | 4\% | 8\% | 17\% | 6\% | 9\% | 7\% | 23\% | 9\% | 10\% | 10\% | 29\% | 100\% |
| 2017 | 24,176 | 19,646 | 19,884 | 63,706 | 9,382 | 28,133 | 16,057 | 53,572 | 22,322 | 20,542 | 23,081 | 65,945 | 24,121 | 17,686 | 20,796 | 62,603 | 245,826 |
|  | 10\% | 8\% | $8 \%$ | 26\% | 4\% | 11\% | 7\% | 22\% | 9\% | 8\% | 9\% | 27\% | 10\% | 7\% | 8\% | 25\% | 100\% |
| 2018 | 17,399 | 24,300 | 12,084 | 53,783 | 19,328 | 11,301 | 7,101 | 37,730 | 9,275 | 10,654 | 13,185 | 33,114 | 10,002 | 17,440 | 12,780 | 40,222 | 164,849 |
|  | 11\% | 15\% | 7\% | 33\% | 12\% | 7\% | 4\% | 23\% | 6\% | 6\% | 8\% | 20\% | 6\% | 11\% | 8\% | 24\% | 100\% |
| 2019 | 17,479 | 13,410 | 5,153 | 36,042 | 9,652 | 10,750 | 12,346 | 32,748 | 3,417 | - | - | 3,417 | 1,458 | - | - | 1,458 | 73,665 |
|  | 24\% | 18\% | 7\% | 49\% | 13\% | 15\% | 17\% | 44\% | 5\% | 0\% | 0\% | 5\% | 2\% | 0\% | 0\% | 2\% | 100\% |
| 2020 | 0\% | 0\% | 0\% | - 0 | - | 0\% | 0\% | - | - | 0\% | 0\% | 0\% | 0\% | 0\% | \% | - | $0 \%$ |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |  | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



# Revenue Analysis <br> Debt Service Fund 

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | - | 12,613 | 18,462 | 31,075 | 901 | 95,634 | 1,124,306 | 1,220,841 | 3,894,155 | 76,875 | 49,170 | 4,020,200 | 14,113 | 119,383 | 143,029 | 276,525 | 5,548,641 |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 2\% | 20\% | 22\% | 70\% | 1\% | 1\% | 72\% | 0\% | 2\% | 3\% | 5\% | 100\% |
| 2013 | - | 12,753 | 60,683 | 73,436 | 901 | 125,422 | 1,133,694 | 1,260,017 | 3,687,079 | 76,280 | 79,467 | 3,842,826 | 86,850 | 94,022 | 136,001 | 316,873 | 5,493,152 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% | 70\% | 2\% | 2\% | 2\% | 6\% | 100\% |
| 2014 | 19,946 | 23,588 | 28,897 | 72,431 | 857 | 124,303 | 1,119,117 | 1,244,277 | 3,252,452 | 181,448 | 51,206 | 3,485,106 | 72,776 | 43,465 | 146,920 | 263,161 | 5,064,975 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 25\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | $3 \%$ | 5\% | 100\% |
| 2015 | 16,925 | 17,910 | 32,824 | 67,659 | 854 | 27,777 | 791,943 | 820,574 | 3,492,584 | 342,628 | 173,279 | 4,008,491 | 37,611 | 27,770 | 122,088 | 187,469 | 5,084,193 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 23,184 | 24,069 | 18,521 | 65,774 | 100,211 | 439,482 | - | 539,693 | 2,071,548 | 2,102,279 | 114,927 | 4,288,754 | 26,318 | 120,558 | 95,146 | 242,022 | 5,136,243 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 9\% | 0\% | 11\% | 40\% | 41\% | 2\% | 83\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 | - | 18,223 | 61,654 | 79,877 | 34,796 | 505,466 | 50 | 540,312 | 2,146,469 | 2,132,522 | $(3,095)$ | 4,275,896 | 102,195 | 93,676 | 137,265 | 333,136 | 5,229,221 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 |  | 20,452 | 51,639 | 72,091 | 29,164 | 89,883 | 543,277 | 662,324 | 2,343,251 | 1,719,187 | 222,579 | 4,285,017 | 62,503 | 112,442 | 102,646 | 277,591 | 5,297,023 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 13\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | $2 \%$ | 5\% | 100\% |
| 2019 | - | 33,492 | 55,085 | 88,577 | 36,489 | 105,100 | 392,042 | 533,631 | 2,341,624 | 2,060,751 | 87,825 | 4,490,200 | 61,438 | 34,117 | 164,872 | 260,427 | 5,372,835 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 44\% | 38\% | 2\% | 84\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 | - | 29,560 | 42,774 | 72,334 | 28,150 | 78,443 | 375,383 | 481,976 | 2,400,869 | 2,109,911 | 71,418 | 4,582,198 | 41,316 | 28,894 | 171,754 | 241,964 | 5,378,472 |
|  | 0\% | 1\% | 1\% | 1\% | 1\% | 1\% | 7\% | 9\% | 45\% | 39\% | 1\% | 85\% | 1\% | 1\% | 3\% | 4\% | 100\% |
| 2021 |  | 45,182 | 43,146 | 88,328 | 27,237 | 22,600 | 417,834 | 467,671 | 820,093 | 1,715,899 | 1,988,268 | 4,524,260 | 182,193 | 21,778 |  | 203,971 | 5,284,230 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 0\% | 8\% | 9\% | 16\% | 32\% | 38\% | 86\% | 3\% | 0\% | 0\% | 4\% | 100\% |



# Revenue Analysis <br> Capital Projects Fund 

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | - | 1,574 | 2,304 | 3,878 | 112 | 11,935 | 140,304 | 152,351 | 485,952 | 9,593 | 6,136 | 501,681 | 1,761 | 14,898 | 17,849 | 34,508 | 692,418 |
|  | 0\% | 0\% | 0\% | 1\% | 0\% | 2\% | 20\% | 22\% | 70\% | 1\% | 1\% | 72\% | 0\% | 2\% | 3\% | 5\% | 100\% |
| 2013 | - | 1,591 | 7,573 | 9,164 | 112 | 15,652 | 141,476 | 157,240 | 460,118 | 9,519 | 9,917 | 479,554 | 10,838 | 11,734 | 16,971 | 39,543 | 685,501 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 21\% | 23\% | 67\% | 1\% | 1\% | 70\% | 2\% | 2\% | 2\% | 6\% | 100\% |
| 2014 | 2,594 | 3,071 | 3,682 | 9,347 | 113 | 16,135 | 147,373 | 163,621 | 429,065 | 23,937 | 6,755 | 459,757 | 9,594 | 5,710 | 19,341 | 34,645 | 667,370 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 2\% | 22\% | 25\% | 64\% | 4\% | 1\% | 69\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2015 | 2,233 | 2,362 | 4,323 | 8,918 | 112 | 3,660 | 107,853 | 111,625 | 477,836 | 46,877 | 23,649 | 548,362 | 5,067 | 3,786 | 16,480 | 25,333 | 694,238 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 16\% | 16\% | 69\% | 7\% | 3\% | 79\% | 1\% | 1\% | 2\% | 4\% | 100\% |
| 2016 | 3,172 | 3,295 | 2,539 | 9,006 | 13,677 | 60,120 | - | 73,797 | 283,404 | 287,608 | 15,723 | 586,735 | 3,601 | 16,493 | 13,017 | 33,111 | 702,649 |
|  | 0\% | 0\% | 0\% | 1\% | 2\% | 9\% | 0\% | 11\% | 40\% | 41\% | 2\% | 84\% | 1\% | 2\% | 2\% | 5\% | 100\% |
| 2017 | - | 2,493 | 8,435 | 10,928 | 4,760 | 69,152 | 7 | 73,919 | 293,653 | 291,746 | (423) | 584,976 | 13,981 | 12,815 | 18,779 | 45,575 | 715,398 |
|  | 0\% | 0\% | 1\% | 2\% | 1\% | 10\% | 0\% | 10\% | 41\% | 41\% | 0\% | 82\% | 2\% | 2\% | 3\% | 6\% | 100\% |
| 2018 | - | 2,798 | 7,065 | 9,863 | 3,996 | 12,297 | 74,325 | 90,618 | 320,575 | 235,198 | 30,451 | 586,224 | 8,550 | 15,383 | 14,043 | 37,976 | 724,681 |
|  | 0\% | 0\% | 1\% | 1\% | 1\% | 2\% | 10\% | 13\% | 44\% | 32\% | 4\% | 81\% | 1\% | 2\% | $2 \%$ | 5\% | 100\% |
| 2019 | - | 4,582 | 7,536 | 12,118 | 4,992 | 14,423 | 53,839 | 73,254 | 321,620 | 283,051 | 12,062 | 616,733 | 8,439 | 4,685 | 22,645 | 35,769 | 737,874 |
|  | 0\% | 1\% | 1\% | 2\% | 1\% | 2\% | 7\% | 10\% | 44\% | 38\% | 2\% | 84\% | 1\% | 1\% | 3\% | 5\% | 100\% |
| 2020 | - | 4,060 | 5,875 | 9,935 | 3,866 | 3,629 | 1,788 | 9,283 | 1,900 | - | $\bigcirc$ | 1,900 | - | - | - |  | 21,118 |
|  | 0\% | 19\% | 28\% | 47\% | 18\% | 17\% | 8\% | 44\% | 9\% | 0\% | 0\% | 9\% | 0\% | 0\% | 0\% | 0\% | 100\% |
| 2021 | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |



## Revenue Analysis Other Governmental Funds

Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year

| $\begin{gathered} \text { Fiscal Year } \\ 2012 \end{gathered}$ | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{r\|} \hline \text { Quarter } 3 \\ 4,920,618 \\ 80 \% \end{array}$ | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 406,261 \\ 7 \% \end{array}$ | $\begin{aligned} & \hline \text { Total } \\ & 6,148,490 \\ & 100 \% \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  | 134,930 | 134,930 | - | 30,657 | 656,024 | 686,681 | 5,094,739 | 67,339 | (241,460) |  | 86,114 |  | 320,147 |  |  |
|  | 0\% | 0\% | 2\% | 2\% | 0\% | 0\% | 11\% | 11\% | 83\% | 1\% | -4\% |  | 1\% | 0\% | 5\% |  |  |
| 2013 | - | - | 106,817 | 106,817 | - | 41,044 | 737,098 | 778,142 | 5,190,634 | 85,238 | 108,444 | 5,384,316 | 29,698 | 22,378 | 241,224 | 293,300 | 6,562,575 |
|  | 0\% | 0\% | $2 \%$ | 2\% | 0\% | 1\% | 11\% | 12\% | 79\% | 1\% | 2\% | 82\% | 0\% | 0\% | 4\% | 4\% | 100\% |
| 2014 |  |  | 23,471 | 23,471 | - | 97,683 | 744,461 | 842,144 | 4,902,187 | 225,060 | 68,112 | 5,195,359 | 155,990 | 40,546 | 176,058 | 372,594 | 6,433,568 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 2\% | 12\% | 13\% | 76\% | 3\% | $1 \%$ | 81\% | 2\% | 1\% | 3\% | 6\% | 100\% |
| 2015 | - | - | 82,120 | 82,120 | - | 57,382 | 212,603 | 269,985 | 5,916,904 | 70,080 | 163,782 | 6,150,766 | 17,136 | 40,483 | $(74,419)$ | $(16,800)$ | 6,486,071 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 1\% | 3\% | 4\% | 91\% | 1\% | $3 \%$ | 95\% | 0\% | 1\% | -1\% | 0\% | 100\% |
| 2016 | $(16,652)$ | 32,383 | 63,421 | 79,152 | 91,900 | 65,118 | 3,021,513 | 3,178,531 | - | 659,675 | 107,960 | 767,635 | 25,748 | 25,177 | 14,537 | 65,462 | 4,090,780 |
|  | 0\% | 1\% | $2 \%$ | 2\% | 2\% | 2\% | 74\% | 78\% | 0\% | 16\% | 3\% | 19\% | 1\% | 1\% | 0\% | 2\% | 100\% |
| 2017 | - | 12,189 | 61,692 | 73,881 | 14,923 | 22,123 | 1,438,199 | 1,475,245 | 364,166 | 2,056,156 | 104,090 | 2,524,412 | 26,756 | 17,532 | 77,004 | 121,292 | 4,194,830 |
|  | 0\% | 0\% | 1\% | 2\% | 0\% | 1\% | 34\% | 35\% | 9\% | 49\% | 2\% | 60\% | 1\% | 0\% | 2\% | 3\% | 100\% |
| 2018 | - | - | 25,885 | 25,885 | 17,717 | 1,711 | 104,569 | 123,997 | 2,256,112 | 1,996,725 | 52,531 | 4,305,368 | 94,637 | 24,721 | 50,292 | 169,650 | 4,624,900 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 2\% | 3\% | 49\% | 43\% | 1\% | 93\% | 2\% | 1\% | 1\% | 4\% | 100\% |
| 2019 | - | 24,609 | 21,167 | 45,776 | 24,487 | 5,556 | $(40,767)$ | $(10,724)$ | 2,462,557 | 2,091,799 | 15,032 | 4,569,388 | 40,757 | 22,402 | 19,976 | 83,135 | 4,687,575 |
|  | 0\% | 1\% | 0\% | 1\% | 1\% | 0\% | -1\% | 0\% | 53\% | 45\% | 0\% | 97\% | 1\% | 0\% | 0\% | 2\% | 100\% |
| 2020 |  | 15,653 | 39,962 | 55,615 | 4,762 | 8,438 | $(10,445)$ | 2,755 | 2,121,234 | 2,596,354 | 96,912 | 4,814,500 | 101,299 | 7,320 | 49,822 | 158,441 | 5,031,311 |
|  | 0\% | 0\% | 1\% | 1\% | 0\% | 0\% | 0\% | 0\% | 42\% | 52\% | 2\% | 96\% | 2\% | 0\% | 1\% | 3\% | 100\% |
| 2021 | - | 32,444 | 14,386 | 46,830 | 13,077 | 5,208 | $(1,283)$ | 17,002 | 846,079 | 2,276,351 | 1,909,233 | 5,031,663 | 203,081 | 20,529 |  | 223,610 | 5,319,105 |
|  | 0\% | 1\% | 0\% | 1\% | 0\% | 0\% | 0\% | 0\% | 16\% | 43\% | 36\% | 95\% | 4\% | 0\% | 0\% | 4\% | 100\% |



[^0]Local ATAX Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 229,497 | April | May | June | Quarter 41,153,572 | $\begin{array}{\|c\|} \hline \text { Total } \\ 2,420,698 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | - | - | 74,028 | 74,028 | 916,910 | 31,421 | 15,270 | 963,601 | 195,051 | 17,880 | 16,566 |  | 219,758 | 44,376 | 889,438 |  |  |
|  | 0\% | 0\% | $3 \%$ | 3\% | 38\% | 1\% | 1\% | 40\% | 8\% | 1\% | 1\% | 9\% | 9\% | 2\% | 37\% | 48\% |  |
| 2013 | (90) | 66,048 | 26,046 | 92,004 | 968,704 | 41,267 | 21,440 | 1,031,411 | 181,869 | 17,634 | 18,328 | 217,831 | 237,082 | 55,152 | 865,587 | 1,157,821 | 2,499,067 |
|  | 0\% | 3\% | 1\% | 4\% | 39\% | 2\% | 1\% | 41\% | 7\% | 1\% | 1\% | 9\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2014 | (161) | 57,191 | 49,253 | 106,283 | 1,038,038 | 43,637 | 21,317 | 1,102,992 | 222,282 | 17,380 | 30,005 | 269,667 | 253,315 | 38,769 | 1,027,757 | 1,319,841 | 2,798,783 |
|  | 0\% | 2\% | 2\% | 4\% | 37\% | 2\% | 1\% | 39\% | 8\% | 1\% | 1\% | 10\% | 9\% | 1\% | 37\% | 47\% | 100\% |
| 2015 | (614) | 66,510 | 88,566 | 154,462 | 1,159,004 | 45,603 | 18,112 | 1,222,719 | 261,750 | 14,873 | 14,870 | 291,493 | 271,055 | 50,135 | 1,078,475 | 1,399,665 | 3,068,339 |
|  | 0\% | 2\% | $3 \%$ | 5\% | 38\% | 1\% | 1\% | 40\% | 9\% | 0\% | 0\% | 10\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2016 | (815) | 67,305 | 56,154 | 122,644 | 1,229,155 | 57,316 | 23,698 | 1,310,169 | 270,942 | 14,323 | 26,827 | 312,092 | 321,509 | 60,802 | 1,088,634 | 1,470,945 | 3,215,850 |
|  | 0\% | 2\% | $2 \%$ | 4\% | 38\% | 2\% | 1\% | 41\% | 8\% | 0\% | 1\% | 10\% | 10\% | 2\% | 34\% | 46\% | 100\% |
| 2017 | (2) | 104,685 | 75,399 | 180,082 | 1,037,898 | 266,822 | 22,416 | 1,327,136 | 247,350 | 24,056 | 28,495 | 299,901 | 343,957 | 64,311 | 1,214,992 | 1,623,260 | 3,430,379 |
|  | 0\% | 3\% | 2\% | 5\% | 30\% | 8\% | 1\% | 39\% | 7\% | 1\% | 1\% | 9\% | 10\% | 2\% | 35\% | 47\% | 100\% |
| 2018 | 121 | 81,067 | 50,523 | 131,711 | 1,274,638 | 60,517 | 23,190 | 1,358,345 | 329,491 | 17,387 | 22,406 | 369,284 | 373,769 | 60,383 | 1,250,418 | 1,684,570 | 3,543,910 |
|  | 0\% | 2\% | 1\% | 4\% | 36\% | 2\% | 1\% | 38\% | 9\% | 0\% | 1\% | 10\% | 11\% | 2\% | 35\% | 48\% | 100\% |
| 2019 | 35 | 110,663 | 69,539 | 180,237 | 1,281,174 | 52,300 | 25,754 | 1,359,228 | 336,642 | 26,974 | 24,957 | 388,573 | 374,977 | 52,844 | 1,384,212 | 1,812,033 | 3,740,071 |
|  | 0\% | 3\% | $2 \%$ | 5\% | 34\% | 1\% | 1\% | 36\% | 9\% | 1\% | 1\% | 10\% | 10\% | 1\% | 37\% | 48\% | 100\% |
| 2020 | 12 | 129,431 | 89,668 | 219,111 | 1,329,949 | 77,316 | 55,716 | 1,462,981 | 345,905 | 43,515 | 40,184 | 429,604 | 236,867 | 84,816 | 1,108,236 | 1,429,919 | 3,541,615 |
|  | 0\% | 4\% | $3 \%$ | 6\% | 38\% | 2\% | 2\% | 41\% | 10\% | 1\% | 1\% | 12\% | 7\% | 2\% | 31\% | 40\% | 100\% |
| 2021 | (172) | 324,378 | 216,254 | 540,460 | 1,418,057 | 172,710 | 63,485 | 1,654,252 | 487,871 | 50,275 | 61,363 | 599,509 | 496,545 | 196,181 |  | 692,726 | 3,486,947 |
|  | 0\% | 9\% | 6\% | 15\% | 41\% | 5\% | 2\% | 47\% | 14\% | 1\% | 2\% | 17\% | 14\% | 6\% | 0\% | 20\% | 100\% |



State ATAX Revenue
Revenues by Month/Fiscal Year

| $\begin{gathered} \text { Fiscal Year } \\ 2012 \end{gathered}$ | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | $\begin{array}{\|c\|} \hline \text { Total } \\ 3,678,395 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - | - | - | - | 1,727,579 | - | - | 1,727,579 | 465,848 | - | - | 465,848 | 217,109 | - | 1,267,859 | 1,484,968 |  |
|  | 0\% | 0\% | 0\% | 0\% | 47\% | 0\% | 0\% | 47\% | 13\% | 0\% | 0\% | 13\% | 6\% | 0\% | 34\% | 40\% |  |
| 2013 | - | - | - | - | 1,748,948 | - | - | 1,748,948 | 662,990 | - | - | 662,990 | 561,109 | - | 1,523,646 | 2,084,755 | 4,496,693 |
|  | 0\% | 0\% | 0\% | 0\% | 39\% | 0\% | 0\% | 39\% | 15\% | 0\% | 0\% | 15\% | 12\% | 0\% | 34\% | 46\% | 100\% |
| 2014 | - | - | - | - | 2,286,725 | - | - | 2,286,725 | 634,879 | - | - | 634,879 | 307,969 | - | 1,707,034 | 2,015,003 | 4,936,607 |
|  | 0\% | 0\% | 0\% | 0\% | 46\% | 0\% | 0\% | 46\% | 13\% | 0\% | 0\% | 13\% | 6\% | 0\% | 35\% | 41\% | 100\% |
| 2015 | - | - | - | - | 2,480,925 | - | - | 2,480,925 | 717,888 | - | - | 717,888 | 288,354 | - | 1,806,288 | 2,094,642 | 5,293,455 |
|  | 0\% | 0\% | 0\% | 0\% | 47\% | 0\% | 0\% | 47\% | 14\% | 0\% | 0\% | 14\% | 5\% | 0\% | 34\% | 40\% | 100\% |
| 2016 | - | - | - | - | 2,588,597 | - | - | 2,588,597 | 846,937 | - | - | 846,937 | 354,505 | - | 1,934,945 | 2,289,450 | 5,724,984 |
|  | 0\% | 0\% | 0\% | 0\% | 45\% | 0\% | 0\% | 45\% | 15\% | 0\% | 0\% | 15\% | 6\% | 0\% | 34\% | 40\% | 100\% |
| 2017 | - | - | - | - | 2,793,958 | - | - | 2,793,958 | 747,978 | - | - | 747,978 | 417,652 | - | 2,171,824 | 2,589,476 | 6,131,412 |
|  | 0\% | 0\% | 0\% | 0\% | 46\% | 0\% | 0\% | 46\% | 12\% | 0\% | 0\% | 12\% | 7\% | 0\% | 35\% | 42\% | 100\% |
| 2018 | - | - | - | - | 2,809,551 | - | - | 2,809,551 | 858,253 | - | - | 858,253 | 397,776 | - | 2,254,419 | 2,652,195 | 6,319,999 |
|  | 0\% | 0\% | 0\% | 0\% | 44\% | 0\% | 0\% | 44\% | 14\% | 0\% | 0\% | 14\% | 6\% | 0\% | 36\% | 42\% | 100\% |
| 2019 | - | - | - | - | 3,034,478 | - | - | 3,034,478 | 855,629 | - | - | 855,629 | 472,626 | - | 2,517,294 | 2,989,920 | 6,880,027 |
|  | 0\% | 0\% | 0\% | 0\% | 44\% | 0\% | 0\% | 44\% | 12\% | 0\% | 0\% | 12\% | 7\% | 0\% | 37\% | 43\% | 100\% |
| 2020 | - | - | - | - | 3,223,818 | - | - | 3,223,818 | 815,760 | 134,656 | - | 950,416 | 586,126 | - | 1,730,047 | 2,316,173 | 6,490,407 |
|  | 0\% | 0\% | 0\% | 0\% | 50\% | 0\% | 0\% | 50\% | 13\% | 2\% | 0\% | 15\% | 9\% | 0\% | 27\% | 36\% | 100\% |
| 2021 | - | - | - | - | 3,655,462 | - | - | 3,655,462 | 1,598,915 | - |  | 1,598,915 | 818,143 |  |  | 818,143 | 6,072,520 |
|  | 0\% | 0\% | 0\% | 0\% | 60\% | 0\% | 0\% | 60\% | 26\% | 0\% | 0\% | 26\% | 13\% | 0\% | 0\% | 13\% | 100\% |



Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 139,450 | 159,226 | 150,358 | 449,034 | 159,205 | 138,744 | 162,077 | 460,026 | 136,677 | 108,630 | 182,752 | 428,059 | 188,721 | 211,887 | 167,732 | 568,340 | 1,905,459 |
|  | 7\% | 8\% | 8\% | 24\% | 8\% | 7\% | 9\% | 24\% | 7\% | 6\% | 10\% | 22\% | 10\% | 11\% | 9\% | 30\% | 100\% |
| 2013 | 172,658 | 159,179 | 177,345 | 509,182 | 211,885 | 183,982 | 183,700 | 579,567 | 134,456 | 179,334 | 143,641 | 457,431 | 221,937 | 252,528 | 234,462 | 708,927 | 2,255,107 |
|  | 8\% | 7\% | $8 \%$ | 23\% | 9\% | 8\% | 8\% | 26\% | 6\% | 8\% | 6\% | 20\% | 10\% | 11\% | 10\% | 31\% | 100\% |
| 2014 | 220,560 | 260,824 | 213,791 | 695,175 | 281,351 | 203,317 | 150,674 | 635,342 | 149,784 | 122,915 | 182,008 | 454,707 | 243,718 | 213,052 | 226,887 | 683,657 | 2,468,881 |
|  | 9\% | 11\% | 9\% | 28\% | 11\% | 8\% | 6\% | 26\% | 6\% | 5\% | 7\% | 18\% | 10\% | 9\% | 9\% | 28\% | 100\% |
| 2015 | 221,317 | 199,496 | 188,301 | 609,114 | 253,080 | 150,389 | 268,055 | 671,524 | 160,395 | 114,066 | 229,625 | 504,086 | 215,245 | 263,128 | 271,835 | 750,208 | 2,534,932 |
|  | 9\% | 8\% | 7\% | 24\% | 10\% | 6\% | 11\% | 26\% | 6\% | 4\% | 9\% | 20\% | 8\% | 10\% | 11\% | 30\% | 100\% |
| 2016 | 234,595 | 279,002 | 202,973 | 716,570 | 216,847 | 167,854 | 261,485 | 646,186 | 229,220 | 198,334 | 244,795 | 672,349 | 251,805 | 249,871 | 350,366 | 852,042 | 2,887,147 |
|  | 8\% | 10\% | 7\% | 25\% | 8\% | 6\% | 9\% | 22\% | 8\% | 7\% | 8\% | 23\% | 9\% | 9\% | 12\% | 30\% | 100\% |
| 2017 | 211,072 | 245,654 | 244,422 | 701,148 | 174,911 | 178,434 | 226,500 | 579,845 | 199,693 | 169,245 | 219,557 | 588,495 | 285,421 | 351,313 | 274,090 | 910,824 | 2,780,312 |
|  | 8\% | 9\% | 9\% | 25\% | 6\% | 6\% | 8\% | 21\% | 7\% | 6\% | 8\% | 21\% | 10\% | 13\% | 10\% | 33\% | 100\% |
| 2018 | 264,872 | 340,779 | 262,410 | 868,061 | 335,365 | 223,959 | 264,198 | 823,522 | 265,998 | 199,667 | 255,934 | 721,599 | 324,009 | 352,736 | 373,562 | 1,050,307 | 3,463,489 |
|  | 8\% | 10\% | 8\% | 25\% | 10\% | 6\% | 8\% | 24\% | 8\% | 6\% | 7\% | 21\% | 9\% | 10\% | 11\% | 30\% | 100\% |
| 2019 | 296,001 | 313,882 | 206,316 | 816,199 | 320,404 | 263,233 | 289,595 | 873,232 | 218,269 | 175,129 | 317,464 | 710,862 | 326,829 | 375,085 | 277,900 | 979,814 | 3,380,107 |
|  | 9\% | 9\% | 6\% | 24\% | 9\% | 8\% | 9\% | 26\% | 6\% | 5\% | 9\% | 21\% | 10\% | 11\% | 8\% | 29\% | 100\% |
| 2020 | 351,658 | 300,875 | 296,053 | 948,586 | 339,361 | 252,246 | 301,810 | 893,417 | 310,098 | 191,741 | 295,598 | 797,437 | 297,260 | 257,004 | 359,261 | 913,525 | 3,552,965 |
|  | 10\% | 8\% | 8\% | 27\% | 10\% | 7\% | 8\% | 25\% | 9\% | 5\% | 8\% | 22\% | 8\% | 7\% | 10\% | 26\% | 100\% |
| 2021 | 507,895 | 633,339 | 590,226 | 1,731,460 | 704,857 | 555,031 | 668,553 | 1,928,441 | 426,367 | 393,801 | 618,372 | 1,438,540 | 646,491 | 639,417 |  | 1,285,908 | 6,384,349 |
|  | 8\% | 10\% | 9\% | 27\% | 11\% | 9\% | 10\% | 30\% | 7\% | 6\% | 10\% | 23\% | 10\% | 10\% | 0\% | 20\% | 100\% |



| Fiscal Year | July | August | September | $\begin{array}{r} \text { Quarter } 1 \\ 361,462 \end{array}$ | October | November | December | Quarter 2$1,466,578$ | January | February | March | $\begin{array}{r} \hline \text { Quarter } 3 \\ 881,739 \end{array}$ | April | May | June | $\begin{array}{r\|} \hline \text { Quarter } 4 \\ 2,450,355 \\ 47 \% \end{array}$ | $\begin{array}{c\|} \hline \text { Total } \\ 5,160,134 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | - | - | 361,462 |  | 1,205,720 | 51,838 | 209,020 |  | 636,640 | 125,824 | 119,275 |  | 695,699 | 232,479 | 1,522,177 |  |  |
|  | 0\% | 0\% | 7\% | 7\% | 23\% | 1\% | 4\% | 28\% | 12\% | 2\% | 2\% | 17\% | 13\% | 5\% | 29\% |  |  |
| 2013 | - | 227,053 | 167,624 | 394,677 | 1,244,946 | 163,155 | 114,410 | 1,522,511 | 635,422 | 139,769 | 124,403 | 899,594 | 691,648 | 214,191 | 1,528,374 | 2,434,213 | 5,250,995 |
|  | 0\% | 4\% | 3\% | 8\% | 24\% | 3\% | 2\% | 29\% | 12\% | 3\% | 2\% | 17\% | 13\% | 4\% | 29\% | 46\% | 100\% |
| 2014 | - | 250,531 | 220,872 | 471,403 | 1,267,698 | 183,659 | 125,344 | 1,576,701 | 706,599 | 117,024 | 132,645 | 956,268 | 754,213 | 211,502 | 1,663,343 | 2,629,058 | 5,633,430 |
|  | 0\% | 4\% | 4\% | 8\% | 23\% | 3\% | 2\% | 28\% | 13\% | 2\% | 2\% | 17\% | 13\% | 4\% | 30\% | 47\% | 100\% |
| 2015 | - | 263,460 | 250,552 | 514,012 | 1,376,186 | 210,948 | 135,505 | 1,722,639 | 782,101 | 115,615 | 147,023 | 1,044,739 | 801,957 | 243,058 | 1,828,599 | 2,873,614 | 6,155,004 |
|  | 0\% | 4\% | 4\% | 8\% | 22\% | 3\% | 2\% | 28\% | 13\% | 2\% | 2\% | 17\% | 13\% | 4\% | 30\% | 47\% | 100\% |
| 2016 | $(2,451)$ | 296,736 | 254,972 | 549,257 | 1,473,719 | 215,836 | 143,710 | 1,833,265 | 831,682 | 135,776 | 140,685 | 1,108,143 | 920,040 | 235,957 | 1,859,644 | 3,015,641 | 6,506,306 |
|  | 0\% | 5\% | 4\% | 8\% | 23\% | 3\% | 2\% | 28\% | 13\% | 2\% | $2 \%$ | 17\% | 14\% | 4\% | 29\% | 46\% | 100\% |
| 2017 | (112) | 307,641 | 266,071 | 573,600 | 1,280,180 | 386,522 | 172,512 | 1,839,214 | 732,298 | 144,942 | 168,931 | 1,046,171 | 925,322 | 284,577 | 1,992,989 | 3,202,888 | 6,661,873 |
|  | 0\% | 5\% | 4\% | 9\% | 19\% | 6\% | 3\% | 28\% | 11\% | 2\% | 3\% | 16\% | 14\% | 4\% | 30\% | 48\% | 100\% |
| 2018 | $(1,896)$ | 350,984 | 272,962 | 622,050 | 1,354,343 | 305,889 | 176,091 | 1,836,323 | 863,424 | 184,537 | 167,049 | 1,215,010 | 947,412 | 333,953 | 1,913,039 | 3,194,404 | 6,867,787 |
|  | 0\% | 5\% | 4\% | 9\% | 20\% | 4\% | 3\% | 27\% | 13\% | 3\% | 2\% | 18\% | 14\% | 5\% | 28\% | 47\% | 100\% |
| 2019 | $(9,311)$ | 519,830 | 311,840 | 822,359 | 1,442,824 | 308,357 | 184,810 | 1,935,991 | 940,109 | 171,194 | 173,486 | 1,284,789 | 1,004,704 | 321,473 | 2,176,461 | 3,502,638 | 7,545,777 |
|  | 0\% | 7\% | 4\% | 11\% | 19\% | 4\% | 2\% | 26\% | 12\% | 2\% | 2\% | 17\% | 13\% | 4\% | 29\% | 46\% | 100\% |
| 2020 | $(1,966)$ | 440,781 | 322,265 | 761,080 | 1,533,954 | 320,714 | 193,848 | 2,048,516 | 996,593 | 172,646 | 149,601 | 1,318,840 | 316,148 | 218,826 | 1,621,051 | 2,156,025 | 6,284,461 |
|  | 0\% | 7\% | 5\% | 12\% | 24\% | 5\% | 3\% | 33\% | 16\% | 3\% | 2\% | 21\% | 5\% | 3\% | 26\% | 34\% | 100\% |
| 2021 | $(1,066)$ | 479,724 | 302,201 | 780,859 | 1,465,205 | 353,444 | 176,301 | 1,994,950 | 1,005,209 | 153,767 | 169,022 | 1,327,998 | 1,046,038 | 391,365 |  | 1,437,403 | 5,541,210 |
|  | 0\% | 9\% | 5\% | 14\% | 26\% | 6\% | 3\% | 36\% | 18\% | 3\% | 3\% | 24\% | 19\% | 7\% | 0\% | 26\% | 100\% |



Beach Preservation Fee Revenue Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | $\begin{array}{r} \hline \text { Quarter 3 } \\ 485,997 \\ 10 \% \end{array}$ | April | May | June | $\begin{array}{r\|} \hline \text { Quarter } 4 \\ 2,299,664 \\ 48 \% \end{array}$ | $\begin{array}{\|c\|} \hline \text { Total } \\ 4,841,395 \\ 100 \% \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 |  |  | 142,519 | 142,519 | 1,841,404 | 51,817 | 19,994 | 1,913,215 | 415,258 | 30,533 | 40,206 |  | 436,879 | 83,910 | 1,778,875 |  |  |
|  | 0\% | 0\% | 3\% | 3\% | 38\% | 1\% | 0\% | 40\% | 9\% | 1\% | 1\% |  | 9\% | 2\% | 37\% |  |  |
| 2013 | (181) | 128,096 | 52,091 | 180,006 | 1,937,409 | 82,534 | 42,880 | 2,062,823 | 367,737 | 35,193 | 36,733 | 439,663 | 474,164 | 110,304 | 1,731,172 | 2,315,640 | 4,998,132 |
|  | 0\% | 3\% | 1\% | 4\% | 39\% | 2\% | 1\% | 41\% | 7\% | 1\% | 1\% | 9\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2014 | (321) | 114,381 | 98,505 | 212,565 | 2,076,077 | 87,274 | 42,634 | 2,205,985 | 444,563 | 34,761 | 60,009 | 539,333 | 506,631 | 77,538 | 2,055,513 | 2,639,682 | 5,597,565 |
|  | 0\% | 2\% | 2\% | 4\% | 37\% | 2\% | 1\% | 39\% | 8\% | 1\% | 1\% | 10\% | 9\% | 1\% | 37\% | 47\% | 100\% |
| 2015 | $(1,229)$ | 133,020 | 177,134 | 308,925 | 2,318,006 | 91,207 | 36,223 | 2,445,436 | 523,502 | 29,746 | 29,738 | 582,986 | 542,110 | 100,271 | 2,156,951 | 2,799,332 | 6,136,679 |
|  | 0\% | 2\% | 3\% | 5\% | 38\% | 1\% | 1\% | 40\% | 9\% | 0\% | 0\% | 10\% | 9\% | 2\% | 35\% | 46\% | 100\% |
| 2016 | $(1,630)$ | 134,604 | 112,309 | 245,283 | 2,458,309 | 114,632 | 47,395 | 2,620,336 | 541,885 | 28,645 | 53,661 | 624,191 | 643,018 | 121,604 | 2,177,268 | 2,941,890 | 6,431,700 |
|  | 0\% | 2\% | 2\% | 4\% | 38\% | 2\% | 1\% | 41\% | 8\% | 0\% | 1\% | 10\% | 10\% | 2\% | 34\% | 46\% | 100\% |
| 2017 | (6) | 209,371 | 150,800 | 360,165 | 2,075,794 | 533,645 | 44,832 | 2,654,271 | 494,699 | 48,112 | 56,991 | 599,802 | 687,914 | 128,623 | 2,429,983 | 3,246,520 | 6,860,758 |
|  | 0\% | 3\% | 2\% | 5\% | 30\% | 8\% | 1\% | 39\% | 7\% | 1\% | 1\% | 9\% | 10\% | 2\% | 35\% | 47\% | 100\% |
| 2018 | 241 | 162,135 | 101,045 | 263,421 | 2,549,276 | 121,035 | 46,379 | 2,716,690 | 658,983 | 34,774 | 44,811 | 738,568 | 747,540 | 120,764 | 2,500,837 | 3,369,141 | 7,087,820 |
|  | 0\% | 2\% | 1\% | 4\% | 36\% | 2\% | 1\% | 38\% | 9\% | 0\% | 1\% | 10\% | 11\% | 2\% | 35\% | 48\% | 100\% |
| 2019 | 70 | 221,325 | 139,080 | 360,475 | 2,562,348 | 104,599 | 51,408 | 2,718,355 | 673,384 | 53,947 | 49,916 | 777,247 | 749,954 | 105,688 | 2,768,423 | 3,624,065 | 7,480,142 |
|  | 0\% | 3\% | 2\% | 5\% | 34\% | 1\% | 1\% | 36\% | 9\% | 1\% | 1\% | 10\% | 10\% | 1\% | 37\% | 48\% | 100\% |
| 2020 | 24 | 258,863 | 179,335 | 438,222 | 2,659,898 | 154,633 | 111,430 | 2,925,961 | 691,810 | 87,032 | 80,367 | 859,209 | 473,735 | 169,631 | 2,216,472 | 2,859,838 | 7,083,230 |
|  | 0\% | 4\% | 3\% | 6\% | 38\% | 2\% | 2\% | 41\% | 10\% | 1\% | 1\% | 12\% | 7\% | 2\% | 31\% | 40\% | 100\% |
| 2021 | (344) | 648,756 | 432,509 | 1,080,921 | 2,836,113 | 345,421 | 127,533 | 3,309,067 | 975,178 | 100,550 | 122,725 | 1,198,453 | 993,091 | 392,361 |  | 1,385,452 | 6,973,893 |
|  | 0\% | 9\% | 6\% | 15\% | 41\% | 5\% | 2\% | 47\% | 14\% | 1\% | 2\% | 17\% | 14\% | 6\% | 0\% | 20\% | 100\% |



Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 <br> 542,381 <br> 21\% | April | May | June | $\begin{array}{r} \hline \text { Quarter } 4 \\ 779,953 \\ 30 \% \end{array}$ | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 285,086 | 315,558 | 272,993 | 873,637 | 201,785 | 163,538 |  | 365,323 | 163,242 | 184,930 | 194,209 |  | 186,263 | 190,617 | 403,073 |  | $\begin{array}{\|r\|} \hline 2,561,294 \\ 100 \% \end{array}$ |
|  | 11\% | 12\% | 11\% | 34\% | 8\% | 6\% | 0\% | 14\% | 6\% | 7\% | 8\% |  | 7\% | 7\% | 16\% |  |  |
| 2013 | 267,900 | 296,782 | 253,419 | 818,101 | 209,120 | 191,263 | 179,717 | 580,100 | 213,986 | 213,665 | 220,684 | 648,335 | 213,437 | 179,862 | 228,570 | 621,869 | 2,668,405 |
|  | 10\% | 11\% | 9\% | 31\% | 8\% | 7\% | 7\% | 22\% | 8\% | 8\% | 8\% | 24\% | 8\% | 7\% | 9\% | 23\% | 100\% |
| 2014 | 276,806 | 294,926 | 274,448 | 846,180 | 211,839 | 183,669 | 194,716 | 590,224 | 230,745 | 296,174 | 226,560 | 753,479 | 215,220 | 203,769 | 242,046 | 661,035 | 2,850,918 |
|  | 10\% | 10\% | 10\% | 30\% | 7\% | 6\% | 7\% | 21\% | 8\% | 10\% | $8 \%$ | 26\% | 8\% | 7\% | 8\% | 23\% | 100\% |
| 2015 | 295,086 | 309,064 | 291,986 | 896,136 | 220,360 | 193,729 | 213,329 | 627,418 | 228,430 | 264,365 | 262,821 | 755,616 | 211,358 | 196,172 | 231,640 | 639,170 | 2,918,340 |
|  | 10\% | 11\% | 10\% | 31\% | 8\% | 7\% | 7\% | 21\% | 8\% | 9\% | 9\% | 26\% | 7\% | 7\% | 8\% | 22\% | 100\% |
| 2016 | 280,750 | 299,517 | 267,312 | 847,579 | 212,060 | 182,593 | 172,665 | 567,318 | - | 193,842 | 249,866 | 443,708 | 204,750 | 184,120 | 424,509 | 813,379 | 2,671,984 |
|  | 11\% | 11\% | 10\% | 32\% | 8\% | 7\% | 6\% | 21\% | 0\% | 7\% | 9\% | 17\% | 8\% | 7\% | 16\% | 30\% | 100\% |
| 2017 | - | 300,541 | 333,053 | 633,594 | 289,538 | 219,568 | 165,837 | 674,943 | 168,934 | 207,031 | 209,820 | 585,785 | 179,145 | 216,348 | 468,876 | 864,369 | 2,758,691 |
|  | 0\% | 11\% | 12\% | 23\% | 10\% | 8\% | 6\% | 24\% | 6\% | 8\% | $8 \%$ | 21\% | 6\% | 8\% | 17\% | 31\% | 100\% |
| 2018 | - | 286,171 | 302,024 | 588,195 | 280,004 | 242,318 | 207,471 | 729,793 | 177,218 | 286,059 | 272,016 | 735,293 | 183,936 | 206,385 | 416,234 | 806,555 | 2,859,836 |
|  | 0\% | 10\% | 11\% | 21\% | 10\% | 8\% | 7\% | 26\% | 6\% | 10\% | 10\% | 26\% | 6\% | 7\% | 15\% | 28\% | 100\% |
| 2019 | - | 284,487 | 300,539 | 585,026 | 287,235 | 225,289 | 176,572 | 689,096 | 217,205 | 231,783 | 247,294 | 696,282 | 179,820 | 197,124 | 465,155 | 842,099 | 2,812,503 |
|  | 0\% | 10\% | 11\% | 21\% | 10\% | 8\% | 6\% | 25\% | 8\% | 8\% | 9\% | 25\% | 6\% | 7\% | 17\% | 30\% | 100\% |
| 2020 | - | 288,444 | 311,185 | 599,629 | 274,894 | 237,022 | 185,439 | 697,355 | 167,418 | 203,003 | 215,289 | 585,710 | 211,820 | 190,958 | 420,531 | 823,309 | 2,706,003 |
|  | 0\% | 11\% | 11\% | 22\% | 10\% | 9\% | 7\% | 26\% | 6\% | 8\% | 8\% | 22\% | 8\% | 7\% | 16\% | 30\% | 100\% |
| 2021 | - | 283,256 | 313,306 | 596,562 | 292,719 | 221,868 | 200,865 | 715,452 | 162,356 | 239,436 | 240,349 | 642,141 | 212,751 | 207,498 |  | 420,249 | 2,374,404 |
|  | 0\% | 12\% | 13\% | 25\% | 12\% | 9\% | 8\% | 30\% | 7\% | 10\% | 10\% | 27\% | 9\% | 9\% | 0\% | 18\% | 100\% |



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2013 |  |  |  | - | - | - | - | - | - | - | - | - | - | - | - |  |  |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2014 |  |  |  | \% |  |  |  | - |  | - |  | 0 | - | - | - | \% | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2015 |  | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2016 |  | 0\% |  | - | - |  | - | - | 0\% | 0\% | 0\% | - | 0\% |  | - | - | - |
|  | 0\% | 0\% | 0\% | 0\% | 0\% |  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% |
| 2017 |  | - |  | - | - | - | - | - | 234,219 | 177,589 | 96,349 | 508,157 | 79,193 | 89,733 | 93,611 | 262,536 | 770,694 |
|  | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 0\% | 30\% | 23\% | 13\% | 66\% | 10\% | 12\% | 12\% | 34\% | 100\% |
| 2018 |  | 80,207 | 94,638 | 174,845 | 82,102 | 90,943 | 76,552 | 249,597 | 70,645 | 84,843 | 102,170 | 257,658 | 89,556 | 86,895 | 192,273 | 368,724 | 1,050,824 |
|  | 0\% | 8\% | 9\% | 17\% | 8\% | 9\% | 7\% | 24\% | 7\% | 8\% | 10\% | 25\% | 9\% | 8\% | 18\% | 35\% | 100\% |
| 2019 | - | 87,547 | 102,912 | 190,459 | 79,022 | 94,297 | 79,701 | 253,020 | 71,450 | 99,400 | 79,500 | 250,350 | 89,600 | 94,774 | 167,425 | 351,799 | 1,045,628 |
|  | 0\% | 8\% | 10\% | 18\% | 8\% | 9\% | 8\% | 24\% | 7\% | 10\% | $8 \%$ | 24\% | 9\% | 9\% | 16\% | 34\% | 100\% |
| 2020 | - | 96,850 | 90,569 | 187,419 | 80,556 | 68,343 | 97,447 | 246,346 | 80,050 | 91,275 | 72,900 | 244,225 | 73,325 | 83,400 | 181,150 | 337,875 | 1,015,865 |
|  | 0\% | 10\% | 9\% | 18\% | 8\% | 7\% | 10\% | 24\% | 8\% | 9\% | 7\% | 24\% | 7\% | 8\% | 18\% | 33\% | 100\% |
| 2021 | - | 96,775 | 83,675 | 180,450 | 85,741 | 91,897 | 74,580 | 252,218 | 67,711 | 95,128 | 83,251 | 246,090 | 105,889 | 88,151 |  | 194,040 | 872,798 |
|  | 0\% | 11\% | 10\% | 21\% | 10\% | 11\% | 9\% | 29\% | 8\% | 11\% | 10\% | 28\% | 12\% | 10\% | 0\% | 22\% | 100\% |



New source of revenue established during FY2017.

## Business-Type Activities - Stormwater Utility

Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Yea

| Fiscal Year | July | August | September | Quarter 1 | October | November | December | Quarter 2 | January | February | March | Quarter 3 | April | May | June | Quarter 4 | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2012 | 0\% | - | - | - | - | 48,454 | 638,172 | 686,626 | 2,535,992 |  | 46,507 | 2,582,499 | 93,932 | 27,723 | 101,099 | $\begin{array}{\|r\|} \hline 222,754 \\ 6 \% \end{array}$ | $\begin{array}{r} 3,491,879 \\ 100 \% \end{array}$ |
|  |  | 0\% | 0\% | 0\% | 0\% | 1\% | 18\% | 20\% | 73\% | 0\% | 1\% | 74\% | 3\% | 1\% | 3\% |  |  |
| 2013 | - | - | 26,892 | 26,892 | 0\% | 15,678 | 720,714 | $\begin{array}{r} 736,392 \\ 21 \% \end{array}$ | $\begin{array}{r} 2,467,893 \\ 69 \% \end{array}$ | $\begin{array}{r} 40,437 \\ 1 \% \end{array}$ | 77,488 | $\begin{array}{r} 2,585,818 \\ 72 \% \end{array}$ | $\begin{array}{r} 11,532 \\ 0 \% \end{array}$ | $\begin{array}{r} 15,464 \\ 0 \% \end{array}$ | $\begin{array}{r} 198,835 \\ 6 \% \end{array}$ | $\begin{array}{r} 225,831 \\ 6 \% \end{array}$ | $\begin{array}{r} 3,574,933 \\ 100 \% \end{array}$ |
|  | 0\% | 0\% | 1\% | 1\% |  | 0\% | 20\% |  |  |  | 2\% |  |  |  |  |  |  |
| 2014 | 0\% | 10,201 |  | 10,201 | 0\% | 20,547 | 711,021 | $\begin{array}{r} 731,568 \\ 21 \% \end{array}$ | $\begin{array}{r} 2,385,610 \\ 67 \% \end{array}$ | 169,137 | 33,979 | 2,588,726 | 35,865 | 25,432 | $\begin{array}{r} 172,508 \\ 5 \% \end{array}$ | $\begin{array}{r} 233,805 \\ 7 \% \end{array}$ | $\begin{array}{r} 3,564,300 \\ 100 \% \end{array}$ |
|  |  | 0\% | 0\% | 0\% |  | 1\% | 20\% |  |  | 5\% | 1\% |  | 1\% | 1\% |  |  |  |
| 2015 | 0\% | - | 21,420 | $\begin{array}{r} 21,420 \\ 1 \% \end{array}$ | 0\% | 16,821 | 431,059 | $\begin{array}{r} 447,880 \\ 13 \% \end{array}$ | $\begin{array}{r} 2,701,529 \\ 76 \% \end{array}$ | 185,611 | 69,130$2 \%$ | 2,956,270 | 19,688 | 7,572 | 98,556$3 \%$ | $\begin{array}{r} 125,816 \\ 4 \% \end{array}$ | $\begin{array}{r} 3,551,386 \\ 100 \% \end{array}$ |
|  |  | 0\% | 1\% |  |  | 0\% | 12\% |  |  | 5\% |  |  | 1\% | 0\% |  |  |  |
| 2016 | $(30,865)$ | 39,140 | - | 8,275$0 \%$ | 36,028 | 267,950 | - | $\begin{array}{r} 303,978 \\ 9 \% \end{array}$ | $\begin{array}{r} 2,843,322 \\ 80 \% \end{array}$ | 267,273 | $\begin{array}{r} 69,598 \\ 2 \% \end{array}$ | $\begin{array}{r} 3,180,193 \\ 90 \% \end{array}$ | 16,958 | 22,578 | 19,418 | $\begin{array}{r} 58,954 \\ 2 \% \end{array}$ | $\begin{array}{r} 3,551,400 \\ 100 \% \end{array}$ |
|  | -1\% | 1\% | 0\% |  | 1\% | 8\% | 0\% |  |  | 8\% |  |  | 0\% | 1\% | 1\% |  |  |
| 2017 | 0\% | 20,819 | 193 | $\begin{array}{r} 21,012 \\ 1 \% \end{array}$ | 45,892 | 6,779 | 233,754 | $\begin{array}{r} 286,425 \\ 8 \% \end{array}$ | 0\% | 2,236,860 | 788,955 | 3,025,815 | 189,339 | 12,164 | $\begin{array}{r} 48,250 \\ 1 \% \end{array}$ | $\begin{array}{r} 249,753 \\ 7 \% \end{array}$ | $\begin{array}{r} 3,583,005 \\ 100 \% \end{array}$ |
|  |  | 1\% | 0\% |  | 1\% | 0\% | 7\% |  |  | 62\% | 22\% | 84\% | 5\% | 0\% |  |  |  |
| 2018 | 0\% | 11,824 | 18,636 | $\begin{array}{r} 30,460 \\ 1 \% \end{array}$ | 12,687 | 4,850 | 444,436 | 461,973 | 2,234,819 | 1,877,991 | 54,737 | $\begin{array}{r} 4,167,547 \\ 87 \% \end{array}$ | 50,417 | 21,204 | $\begin{array}{r} 44,035 \\ 1 \% \end{array}$ | $\begin{array}{r} 115,656 \\ 2 \% \end{array}$ | $\begin{array}{r} 4,775,636 \\ 100 \% \end{array}$ |
|  |  | 0\% | 0\% |  | 0\% | 0\% | 9\% | 10\% | 47\% | 39\% | 1\% |  | 1\% | 0\% |  |  |  |
| 2019 | - | 18,968 | 32,519 | $\begin{array}{r} 51,487 \\ 1 \% \end{array}$ | $\begin{array}{r} 22,142 \\ 0 \% \end{array}$ | 3,859 | 356,960 | $\begin{array}{r} 382,961 \\ 8 \% \end{array}$ | $\begin{array}{r} 2,170,577 \\ 44 \% \end{array}$ | $\begin{array}{r} 2,003,012 \\ 41 \% \end{array}$ | $\begin{array}{r} 144,665 \\ 3 \% \end{array}$ | $\begin{array}{r} 4,318,254 \\ 88 \% \end{array}$ | $\begin{array}{r} 43,223 \\ 1 \% \end{array}$ | $\begin{array}{r} 16,888 \\ 0 \% \end{array}$ | $\begin{array}{r} 82,988 \\ 2 \% \end{array}$ | $\begin{array}{r} 143,099 \\ 3 \% \end{array}$ | $\begin{array}{r} 4,895,801 \\ 100 \% \end{array}$ |
|  | 0\% | 0\% | 1\% |  |  | 0\% | 7\% |  |  |  |  |  |  |  |  |  |  |
| 2020 | - | 18,433 | 29,375 | $\begin{array}{r} 47,808 \\ 1 \% \end{array}$ | $\begin{array}{r} 20,484 \\ 0 \% \end{array}$ | 12,844 | 323,914 | $\begin{array}{r} 357,242 \\ 7 \% \end{array}$ | $\begin{array}{r} 2,140,418 \\ 43 \% \end{array}$ | $\begin{array}{r} 2,214,336 \\ 45 \% \end{array}$ | $\begin{array}{r} 59,218 \\ 1 \% \end{array}$ | $\begin{array}{r} 4,413,972 \\ 90 \% \end{array}$ | $\begin{gathered} 39,589 \\ 1 \% \end{gathered}$ | 12,162$0 \%$ | $\begin{array}{r} 57,850 \\ 1 \% \end{array}$ | 109,601 | $4,928,623$$100 \%$ |
|  | 0\% | 0\% | 1\% |  |  | 0\% | 7\% |  |  |  |  |  |  |  |  |  |  |
| 2021 | 0\% | 74,796 | 21,179 | 95,975 | $\begin{array}{r} 12,246 \\ 0 \% \end{array}$ | 7,528 | 411 | 20,185 | $\begin{array}{r} 1,125,627 \\ 23 \% \end{array}$ | $\begin{array}{r} 1,389,160 \\ 28 \% \end{array}$ | $2,124,901$$43 \%$ | 4,639,688$93 \%$ | 202,620$4 \%$ | 23,283$0 \%$ |  | 225,903 | 4,981,751 |
|  |  | 2\% | 0\% | 2\% |  | 0\% | 0\% | 0\% |  |  |  |  |  |  | 0\% | 5\% | 100\% |




[^0]:    orgal $T$ went through tax year 2014/iscal year 2015 and included the schoor district participating at $75 \%$ or both operating and debt milage. The 7 if has been extended for 10 years, however, the school district
    changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; $\$ 50$ million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the $\$ 4$ millions, but will need to exceed $\$ 5$ million in the latter years to average $\$ 5$ million/year or $\$ 50$ million in total.

