

MEMORANDUM

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: May 17, 2021

RE: **FY 2021 Financial Statements – Through April 2021 (10th Period)**

General Overview

The Town receives most of its property taxes (the largest revenue source) from December through February. As noted below, property tax revenue collections were delayed this year, and will be received from December until April or May. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year.

Property Tax bills -- the property tax bills were not mailed by Beaufort County until mid-January due to the unexpected delay in calculating the bills by the Beaufort County Auditor. Therefore, the payment deadline was extended from January 15, 2021 to March 31, 2021. As of April 30, the Town has received \$15,373,516 or 99.9% of the FY2021 budgeted property taxes. Town Council’s strong reserve policies helped us deal with this temporary delay in receiving property tax funds, but we are now back on track.

COVID-19 disruption of normal economic activity really started to show in the second half of FY2020. The collection of revenues related to taxes and fees reflecting the lower economic activity levels started to show in the April 2020 financial statements. However, Real Estate-related and Tourism-driven revenues have increased significantly in FY21, and as detailed below, are up a combined \$6,688,105 compared to last YTD. This month we have noticed significant increases in revenues against prior year revenues. Some of these increases will be temporary timing differences as payment deadlines were extended to June when the pandemic started.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 73% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$5,744,932 is up 96% from last YTD while Permit Revenues are 25% higher than last year. The Real Estate Transfer Fee and Permit revenues are apples to apples comparisons and are up that much this year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	2,936,700			1,407,741			4,344,441		
FY 2021	5,744,932	2,808,232	96%	1,755,744	348,003	25%	7,500,676	3,156,235	73%

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 31% higher than last fiscal year. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. Some of the Local ATAX, HTAX, and Beach Fees collected in FY21 related to FY20 – giving FY21 a temporary boost. We do not expect these increases in the future.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	7,045,689			4,444,584			11,490,273		
FY 2021	9,872,298	2,826,609	40%	5,149,845	705,261	16%	15,022,143	3,531,870	31%

General Fund Summary

Through April, the Town’s General Fund revenues and transfers in total \$35,696,243 or 83% of budget, which compares to \$31,282,161 or 75% of budget for last year. This is an increase of \$4,414,082 compared to the prior year. The increase is primarily due to the timing of the payment of the business licenses and increased local accommodations taxes. Business licenses are \$2,675,969 higher than last year and local accommodations tax are \$942,203 higher than last year. Real and personal property taxes collections are back on track showing an increase of \$531,730 over last year. There is no reason to change our expectations for our budget projections for the full year. However, we will continue to closely monitor the timing, amount, and our projections for revenues.

With 83% of the year lapsed at the end of April, expenditures-to-date are \$32,147,119 or 73% of budget. At year-end, accruals are added to activity in June – that makes June have higher than normal expenditures. Current fiscal year expenditures are \$953,724 or 3% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The fiscal year-to-date change in the General Fund is presented as a surplus of \$3,549,124 compared to last year’s surplus of \$88,766 which is \$3,460,358 better than last year.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of April, \$15,710,266 or 75% of the current year’s obligations, have come due and been paid.

Capital Projects Fund

As you can see below, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines as planned.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Coligny Area Improvements	\$ 5,091,869
Stoney Area Land Purchase	\$ 1,459,296
Fire Station #2 Replacement	\$ 1,721,435
Shelter Cove Marina Purchase	\$ 878,875
Town Hall Office Reconfiguration	\$ 224,584

Summary balances for the Capital Project Fund are as follows:

	FY 2021
	Actual
Revenues	990,548
Transfers In	7,407,168
Capital Outlays	(10,700,831)
Transfers Out	-
Net Change in Fund Balance	<u>\$ (2,303,115)</u>

Other Revenues

The table below reflects the Town's revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2021	FY 2020	\$	%	Variance
	actual	actual	variance	variance	Code
State accommodations tax	\$ 6,072,520	\$ 4,760,360	\$ 1,312,160	28%	
Tax increment financing	5,298,576	4,974,169	324,407	7%	B
Real estate transfer fees	5,744,932	2,936,700	2,808,232	96%	A
Beach preservation fees	6,581,532	4,697,126	1,884,406	40%	A
Hospitality tax	5,149,845	4,444,584	705,261	16%	A
Road Usage Fees	784,647	751,315	33,332	4%	D
Electric franchise fee	2,166,906	2,094,514	72,392	3%	C
	<u>\$ 31,798,958</u>	<u>\$ 24,658,768</u>	<u>\$ 7,140,190</u>	29%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

As noted above, tax collections were delayed this year and will be received from December until April or May.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. The payment deadline was extended from January 15 to March 31, 2021 this year. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$2,026,393 for Capital Outlays, \$252,533 for Debt Service, and \$1,917,173 for operations.

Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$10,423,608 for governmental funds and \$645,881 for the Stormwater Utility Fund. These compare to last year's amounts of (\$9,301,978) for governmental funds and an increase of \$40,064 for the Stormwater Fund.

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2021 - THROUGH APRIL (10th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 15,373,516	\$ 5,298,576	\$ 5,262,452	\$ -	\$ 25,934,544	\$ -
Business Licenses	5,869,711	-	-	-	5,869,711	-
Franchise Fees	809,823	-	-	-	809,823	-
Permits	1,755,744	-	-	-	1,755,744	-
State Shared Funds	659,698	-	-	173,380	833,078	-
Public Safety	690	-	-	-	690	-
Grant Revenue	-	1,269,927	-	151,926	1,421,853	-
EMS Revenue	1,490,278	-	-	-	1,490,278	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	223,325	-	-	-	223,325	-
Road Usage Fees	-	784,647	-	-	784,647	-
Accommodations Tax	3,290,766	6,072,520	-	-	9,363,286	-
Hospitality Tax	-	5,149,845	-	-	5,149,845	-
Lease	-	-	-	43,225	43,225	-
Impact Fees	-	-	-	611,870	611,870	-
Real Estate Transfer Fees	-	5,744,932	-	-	5,744,932	-
Beach Preservation Fees	-	6,581,532	-	-	6,581,532	-
Electric Franchise Fees	-	2,166,906	-	-	2,166,906	-
Stormwater Utility Fees	-	-	-	-	-	4,958,468
Miscellaneous Revenue	379,441	-	-	-	379,441	-
Disaster Fund Transfer In	-	-	3,537,265	-	3,537,265	-
Investment Income	19,864	81,268	17,261	10,147	128,540	8,512
Total Revenues	29,872,856	33,150,153	8,816,978	990,548	72,830,535	4,966,980
Expenditures:						
General Government						
Town Council	432,920	-	-	-	432,920	-
Town Manager	544,510	-	-	-	544,510	-
	977,430	-	-	-	977,430	-
Administration						
Administration/Legal	3,278,977	57,449	20,125	-	3,356,551	155,022
Finance	1,625,383	-	-	-	1,625,383	-
	4,904,360	57,449	20,125	-	4,981,934	155,022
Community Services						
Community Development	2,881,735	12,639	-	-	2,894,374	-
Public Projects and Facilities	4,017,128	-	-	-	4,017,128	1,762,151
	6,898,863	12,639	-	-	6,911,502	1,762,151
Public Safety						
Sheriff/Shore Svcs	2,567,174	-	-	-	2,567,174	-
Fire & Rescue	13,147,817	109,678	-	-	13,257,495	-
	15,714,991	109,678	-	-	15,824,669	-
Townwide						
Grants	3,651,475	-	-	-	3,651,475	-
Capital Outlay/Projects	-	623,859	-	10,700,831	11,324,690	2,026,393
Debt Service	-	-	14,682,089	-	14,682,089	252,533
Total expenditures	32,147,119	5,003,534	14,702,214	10,700,831	62,553,698	4,196,099
Revenues over (under) expenditures	(2,274,263)	28,146,619	(5,885,236)	(9,710,283)	10,276,837	770,881
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - State	1,334,180	-	-	-	1,334,180	-
General Fund	-	-	-	-	-	-
Hospitality Tax	2,546,311	-	195,888	1,506,686	4,248,885	-
Real Estate Transfer	-	-	1,441,757	2,338,213	3,779,970	-
Beach Preservation	1,248,544	-	3,975,850	643,526	5,867,920	-
Electric Franchise	416,352	-	-	-	416,352	-
Leases	-	-	-	-	-	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	153,000	-	165,851	2,678,292	2,997,143	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	125,000	-	-	-	125,000	-
Road Usage Fee	-	-	-	240,451	240,451	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,698,387)	-	-	(5,698,387)	(125,000)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(5,779,345)	-	-	(5,779,345)	-
Capital Projects	-	(7,407,168)	-	-	(7,407,168)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	12,115,000	-	12,115,000	-
Deposit to Refunding Escrow	-	-	(12,093,230)	-	(12,093,230)	-
Total other financing sources (uses)	5,823,387	(18,884,900)	5,801,116	7,407,168	146,771	(125,000)
Net change in fund balance	3,549,124	9,261,719	(84,120)	(2,303,115)	10,423,608	645,881
Fund balance - beginning	22,111,484	52,234,258	11,058,121	12,343,245	97,747,108	9,879,555
Fund balance - ending	\$ 25,660,608	\$ 61,495,977	\$ 10,974,001	\$ 10,040,130	\$ 108,170,716	\$ 10,525,436

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND
GENERAL FUND-UNAUDITED
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
FISCAL YEAR 2021 - THROUGH APRIL (10th PERIOD)
PERCENT OF YEAR LAPSED 83%

10.00

	FY 2021				FY 2020		FY 2021 vs FY 2020		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 15,386,182	\$ 15,373,516	\$ (12,666)	100%	\$ 14,841,786	\$ 531,730	4%	CL	
Business Licenses	9,995,367	5,869,711	(4,125,656)	59%	3,193,742	2,675,969	84%	A	
Franchise Fees - Cable	929,200	772,715	(156,485)	83%	803,400	(30,685)	-4%		
Franchise Fees - Beach	35,350	37,108	1,758	105%	41,754	(4,646)	-11%		
Permits	1,522,575	1,755,744	233,169	115%	1,407,741	348,003	25%	CL	
State Shared Funds	840,000	659,698	(180,302)	79%	659,698	-	0%		
Public Safety	55,000	690	(54,310)	1%	3,709	(3,019)	-81%		
EMS	1,507,500	1,490,278	(17,222)	99%	1,296,579	193,699	15%		
Fines and Fees	-	-	-	0%	-	-	-		
Beach Fees	252,500	223,325	(29,175)	88%	165,488	57,837	35%		
Accommodations Tax - Local	3,690,430	3,290,766	(399,664)	89%	2,348,563	942,203	40%	B	
Miscellaneous Revenue	437,287	379,441	(57,846)	87%	615,045	(235,604)	-38%	C	
Investment Income	300,000	19,864	(280,136)	7%	248,713	(228,849)	-92%	D	
Subtotal	34,951,391	29,872,856	(5,078,535)	85%	25,626,218	4,246,638	17%		
Transfers In/Out:									
Accommodations Tax - State	1,792,750	1,334,180	(458,570)	74%	1,419,793	(85,613)	-6%		
Hospitality Tax	3,819,466	2,546,311	(1,273,155)	67%	2,772,700	(226,389)	-8%		
Beach Preservation Fees	1,498,253	1,248,544	(249,709)	83%	1,134,283	114,261	10%		
TIF Tax	183,600	153,000	(30,600)	83%	150,000	3,000	2%		
Stormwater Utility	150,000	125,000	(25,000)	83%	104,167	20,833	20%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	-	-	-		
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	849,622	416,352	(433,270)	49%	75,000	341,352	455%		
Sunday Liquor Permits	-	-	-	0%	-	-	-		
Hurricane Recovery Effort	-	-	-	0%	-	-	-		
Home Grant	-	-	-	0%	-	-	-		
Total revenues	43,245,082	35,696,243	(7,548,839)	83%	31,282,161	4,414,082	14%		
Expenditures:									
Town Council									
Personnel	172,962	109,245	(63,717)	63%	121,610	(12,365)	-10%		
Operating	490,724	323,675	(167,049)	66%	169,004	154,671	92%		
	663,686	432,920	(230,766)	65%	290,614	142,306	49%		
Town Manager									
Personnel	847,885	535,238	(312,647)	63%	656,729	(121,491)	-18%		
Operating	23,948	9,272	(14,676)	39%	16,927	(7,655)	-45%		
	871,833	544,510	(327,323)	62%	673,656	(129,146)	-19%		
Administration/Legal									
Personnel	2,610,546	2,040,471	(570,075)	78%	1,967,546	72,925	4%		
Operating	2,047,630	1,238,506	(809,124)	60%	1,337,286	(98,780)	-7%		
Capital	158,218	-	(158,218)	0%	64,579	(64,579)	-100%		
	4,816,394	3,278,977	(1,537,417)	68%	3,369,411	(90,434)	-3%		
Finance									
Personnel	1,839,234	1,434,543	(404,691)	78%	1,454,924	(20,381)	-1%		
Operating	227,391	190,840	(36,551)	84%	127,400	63,440	50%		
	2,066,625	1,625,383	(441,242)	79%	1,582,324	43,059	3%		
Community Development									
Personnel	3,447,716	2,785,996	(661,720)	81%	2,641,267	144,729	5%		
Operating	318,144	95,739	(222,405)	30%	71,908	23,831	33%		
Capital	-	-	-	0%	-	-	-		
	3,765,860	2,881,735	(884,125)	77%	2,713,175	168,560	6%		
Public Projects and Facilities									
Personnel	2,096,614	1,558,242	(538,372)	74%	1,542,755	15,487	1%		
Operating	4,014,805	2,458,886	(1,555,919)	61%	2,443,264	15,622	1%		
Capital	-	-	-	0%	-	-	-		
	6,111,419	4,017,128	(2,094,291)	66%	3,986,019	31,109	1%		
Sheriff/Beach Services									
	3,797,172	2,567,174	(1,229,998)	68%	3,090,048	(522,874)	-17%	E	
Fire Rescue									
Personnel	14,275,003	12,136,421	(2,138,582)	85%	11,082,639	1,053,782	10%		
Operating	1,796,410	1,011,396	(785,014)	56%	1,054,046	(42,650)	-4%		
Capital	-	-	-	0%	-	-	-		
	16,071,413	13,147,817	(2,923,596)	82%	12,136,685	1,011,132	8%		
Townwide									
	5,847,920	3,651,475	(2,196,445)	62%	3,351,463	300,012	9%		
Total expenditures	44,012,322	32,147,119	(11,865,203)	73%	31,193,395	953,724	3%		
Net Result-Revenues Over/(Under) Expenditures	(767,240)	3,549,124	4,316,364		88,766	3,460,358			

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.

A - Business License revenues have increased due to a timing change in the distribution of State business license revenues and the extension of the due date from April to June 2020.

B - Local Accommodations Taxes have increased due to collections from VRBO/HomeAway, and from some collections relating to FY20 which were collected in FY21.

C - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.

D - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 1.40% at 4/30/2020 to 0.13% at 4/30/2021.

E - Beaufort County Sheriff Offices expenses have decreased due to recording \$280,175 per month for services in FY2020 and accruing \$166,667 per month in FY2021.

Special Revenue Funds

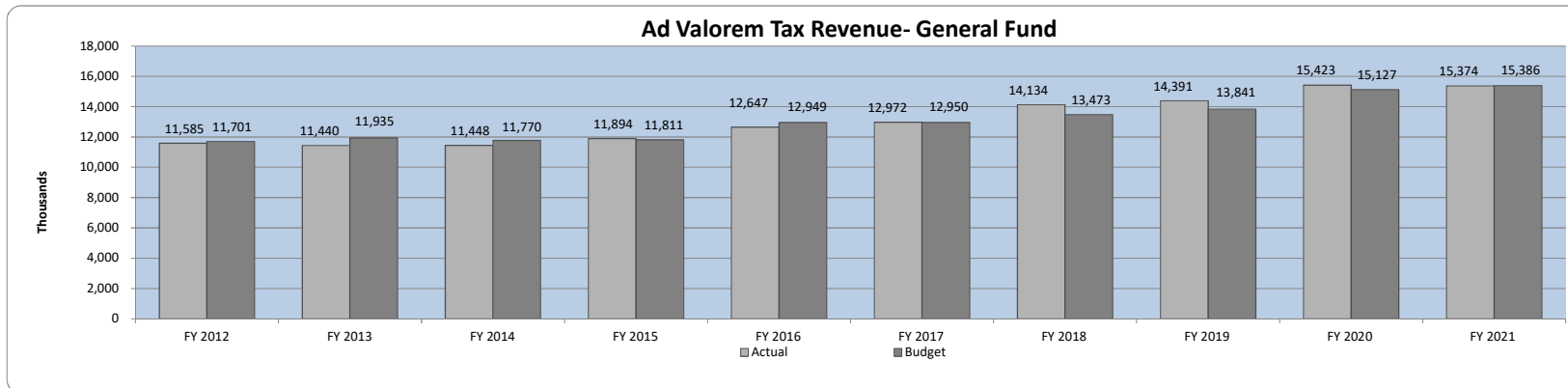
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2021 - THROUGH APRIL (10th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 5,298,576	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,298,576
Road Usage Fees	-	784,647	-	-	-	-	-	784,647
Accommodations Tax-State	-	-	6,072,520	-	-	-	-	6,072,520
Hospitality Tax	-	-	-	-	5,149,845	-	-	5,149,845
Real Estate Transfer Fees	-	-	-	5,744,932	-	-	-	5,744,932
Beach Preservation Fees	-	-	-	-	-	6,581,532	-	6,581,532
Electric Franchise Fees	-	-	-	-	-	-	2,166,906	2,166,906
Grant Revenue	-	-	-	-	-	-	1,269,927	1,269,927
Investment Income	8,948	2,176	5,500	13,684	14,933	20,136	15,891	81,268
Total Revenues	5,307,524	786,823	6,078,020	5,758,616	5,164,778	6,601,668	3,452,724	33,150,153
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	57,449	-	-	-	57,449
Finance	-	-	-	-	-	-	-	-
	-	-	-	57,449	-	-	-	57,449
Community Services								
Community Development	-	-	-	-	-	-	12,639	12,639
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	12,639	12,639
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	109,678	109,678
	-	-	-	-	-	-	109,678	109,678
Grants								
	-	-	3,045,728	-	281,375	24,075	848,731	4,199,909
Capital Outlay/Projects								
	-	-	-	-	-	-	623,859	623,859
Total expenditures	-	-	3,045,728	57,449	281,375	24,075	1,594,907	5,003,534
Excess (deficiency) of revenues over (under) expenditures	5,307,524	786,823	3,032,292	5,701,167	4,883,403	6,577,593	1,857,817	28,146,619
Other financing sources (uses):								
Transfers Out:								
General Fund	(153,000)	-	(1,334,180)	-	(2,546,311)	(1,248,544)	(416,352)	(5,698,387)
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(165,851)	-	-	(1,441,756)	(195,888)	(3,975,850)	-	(5,779,345)
Capital Projects Fund	(2,678,292)	(240,451)	-	(2,338,213)	(1,506,686)	(643,526)	-	(7,407,168)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(2,997,143)	(240,451)	(1,334,180)	(3,779,969)	(4,248,885)	(5,867,920)	(416,352)	(18,884,900)
Net change in fund balance	2,310,381	546,372	1,698,112	1,921,198	634,518	709,673	1,441,465	9,261,719
Fund balance - beginning	6,124,905	2,804,806	3,443,421	7,746,460	9,736,993	13,438,709	8,938,964	52,234,258
Fund balance - ending	\$ 8,435,286	\$ 3,351,178	\$ 5,141,533	\$ 9,667,658	\$ 10,371,511	\$ 14,148,382	\$ 10,380,429	\$ 61,495,977

Revenue Analysis General Fund

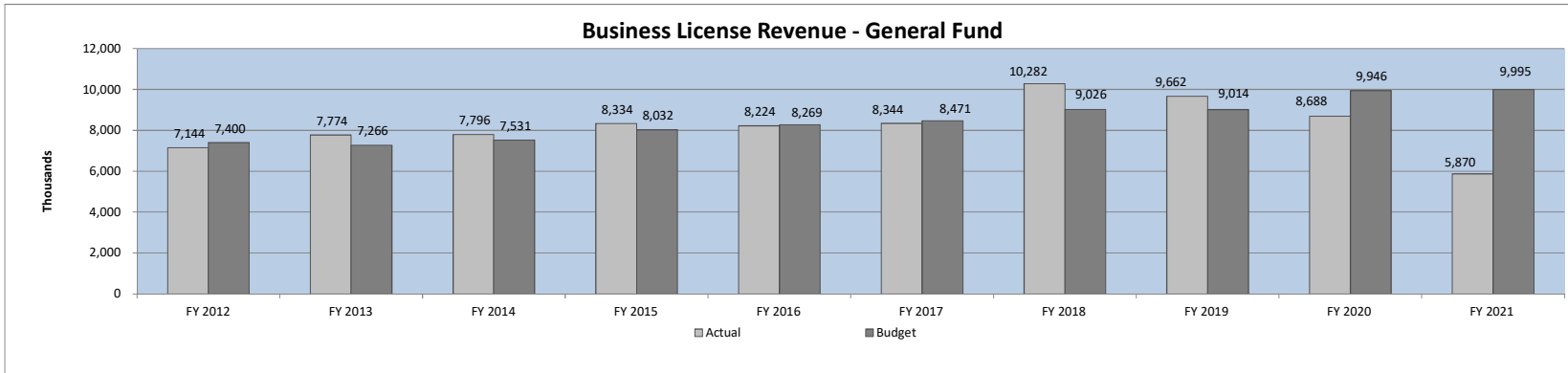
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	282,220 2%	437,128 4%	11,894,283 100%
2016	54,378 0%	56,645 0%	44,580 0%	155,603 1%	242,654 2%	1,035,837 8%	- 0%	1,278,491 10%	5,130,332 41%	5,204,417 41%	292,106 2%	10,626,855 84%	63,352 1%	293,179 2%	229,685 2%	586,216 5%	12,647,165 100%
2017	- 0%	45,492 0%	151,125 1%	196,617 2%	96,211 1%	1,256,627 10%	124 0%	1,352,962 10%	5,313,733 41%	5,282,564 41%	(4,529) 0%	10,591,768 82%	257,292 2%	232,513 2%	340,437 3%	830,242 6%	12,971,589 100%
2018	- 0%	50,808 0%	137,351 1%	188,159 1%	72,190 1%	234,127 2%	1,457,685 10%	1,764,002 12%	6,249,336 44%	4,588,002 32%	598,029 4%	11,435,367 81%	170,567 1%	300,738 2%	275,043 2%	746,348 5%	14,133,876 100%
2019	- 0%	91,400 1%	156,556 1%	247,956 2%	97,341 1%	300,315 2%	1,050,641 7%	1,448,297 10%	6,248,987 43%	5,499,525 38%	239,152 2%	11,987,664 83%	170,573 1%	94,529 1%	441,677 3%	706,779 5%	14,390,696 100%
2020	- 0%	78,876 1%	117,043 1%	195,919 1%	77,560 1%	219,771 1%	1,076,800 7%	1,374,131 9%	6,888,648 45%	6,055,546 39%	206,862 1%	13,151,056 85%	120,680 1%	82,909 1%	498,528 3%	702,117 5%	15,423,223 100%
2021	- 0%	129,642 1%	134,157 1%	263,799 2%	78,169 1%	71,690 0%	1,220,574 8%	1,370,433 9%	2,394,688 16%	5,006,290 33%	5,803,142 38%	13,204,120 86%	535,164 3%	- 0%	- 0%	535,164 3%	15,373,516 100%



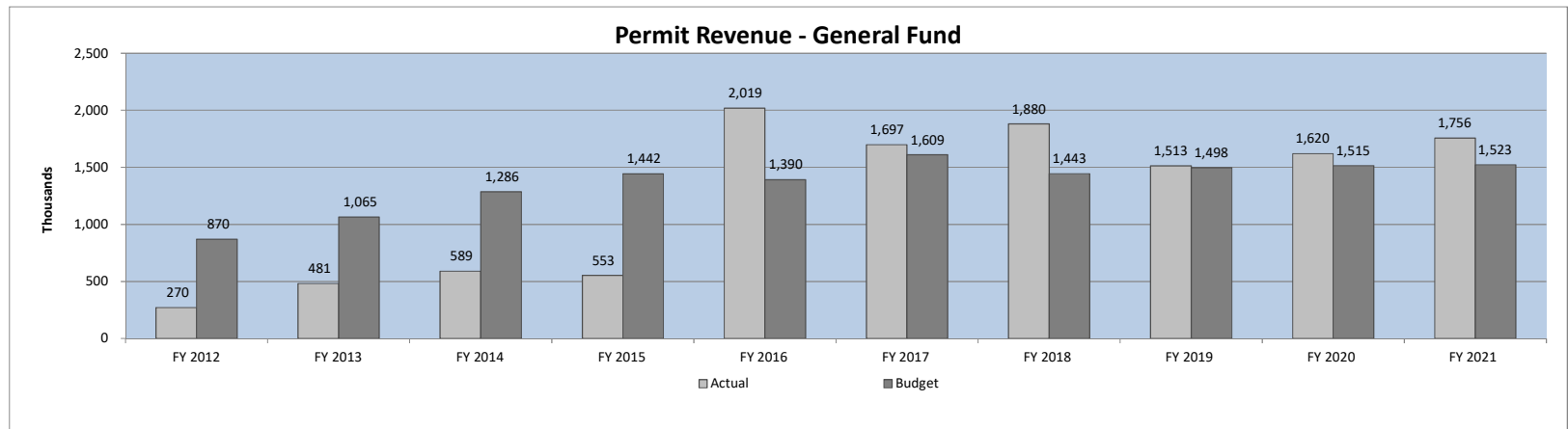
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%
2019	120,174 1%	97,474 1%	21,523 0%	239,171 2%	18,774 0%	32,052 0%	35,040 0%	85,866 1%	462,293 5%	709,984 7%	1,049,815 11%	2,222,092 23%	1,940,418 20%	884,638 9%	4,289,447 44%	7,114,503 74%	9,661,632 100%
2020	66,795 1%	70,285 1%	28,064 0%	165,144 2%	22,083 0%	18,401 0%	56,975 1%	97,459 1%	677,419 8%	756,256 9%	806,783 9%	2,240,458 26%	690,681 8%	841,272 10%	4,653,455 54%	6,185,408 71%	8,688,469 100%
2021	24,115 0%	328,495 6%	1,155,774 20%	1,508,384 26%	28,558 0%	19,766 0%	20,679 0%	69,003 1%	794,863 14%	672,581 11%	1,142,632 19%	2,610,076 44%	1,682,248 29%	0 0%	0 0%	1,682,248 29%	5,869,711 100%



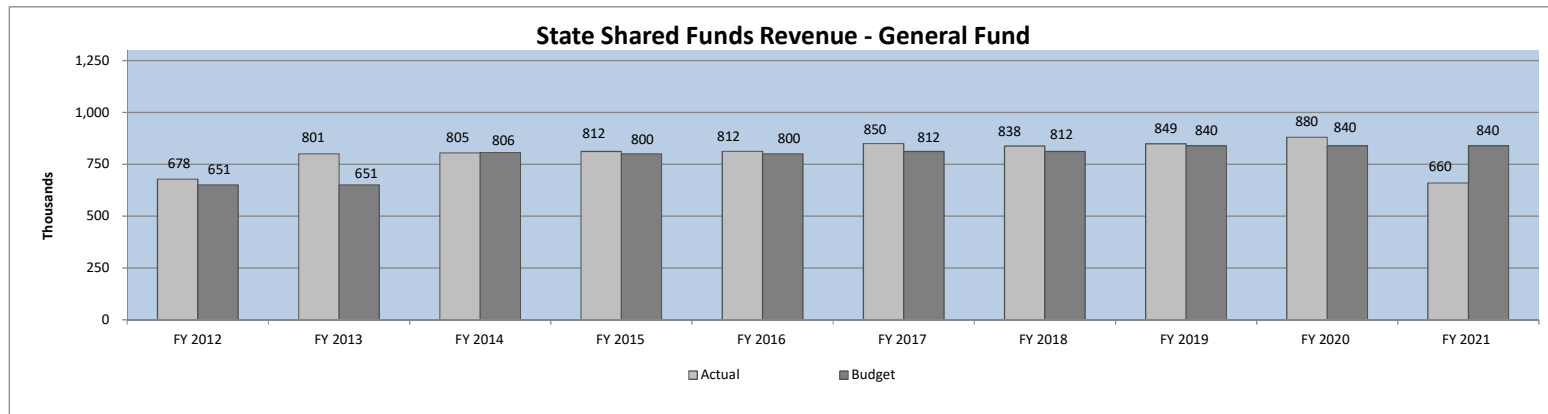
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	71,670 8%	90,029 10%	87,044 9%	248,743 26%	80,248 8%	88,254 9%	79,794 8%	248,296 26%	68,949 7%	71,770 8%	91,818 10%	232,537 25%	59,871 6%	75,966 8%	81,426 9%	217,263 23%	946,839 100%
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 6%	155,990 10%	157,720 10%	409,810 27%	159,615 11%	123,830 8%	97,878 6%	381,323 25%	137,075 9%	130,264 9%	164,498 11%	431,837 29%	105,075 7%	93,622 6%	91,486 6%	290,183 19%	1,513,153 100%
2020	93,827 6%	106,015 7%	110,305 7%	310,147 19%	165,951 10%	114,083 7%	296,031 18%	576,065 36%	151,832 9%	136,774 8%	134,678 8%	423,284 26%	98,245 6%	72,272 4%	139,626 9%	310,143 19%	1,619,639 100%
2021	128,998 7%	124,954 7%	103,872 6%	357,824 20%	155,687 9%	112,763 6%	182,480 10%	450,930 26%	346,996 20%	151,728 9%	214,465 12%	713,189 41%	233,801 13%	0%	0%	233,801 13%	1,755,744 100%



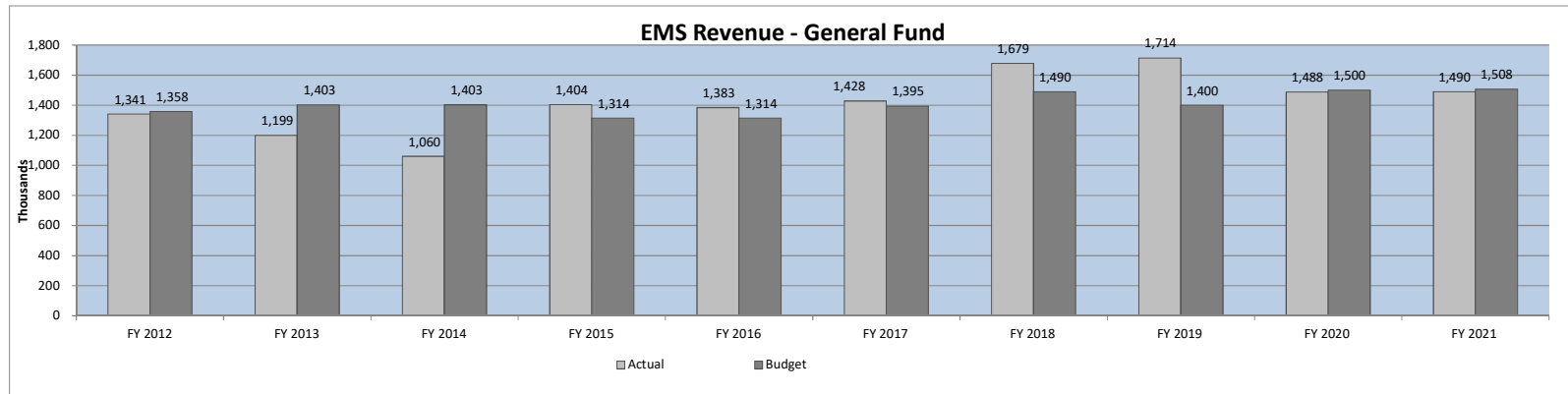
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	-	219,899	659,698
	0%	0%	0%	0%	33%	0%	0%	33%	33%	0%	0%	33%	33%	0%	0%	33%	100%



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

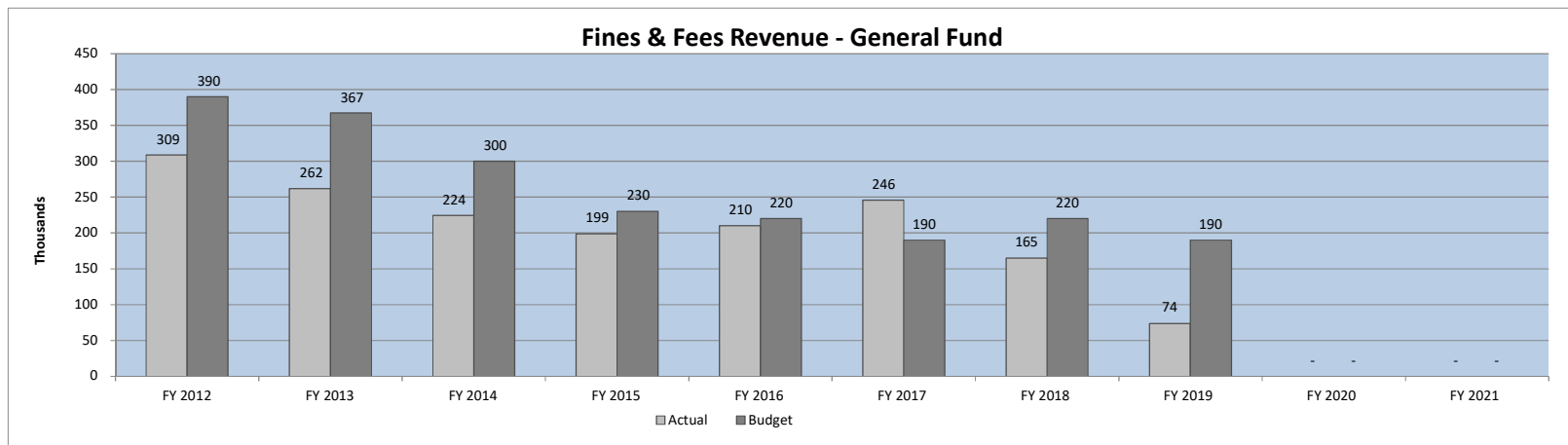
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%
2019	156,264 9%	141,829 8%	113,277 7%	411,370 24%	118,673 7%	109,743 6%	110,944 6%	339,360 20%	121,778 7%	146,152 9%	177,402 10%	445,332 26%	114,590 7%	236,870 14%	166,499 10%	517,959 30%	1,714,021 100%
2020	99,463 7%	245,680 17%	73,682 5%	418,825 28%	176,650 12%	22,233 1%	151,460 10%	350,343 24%	176,688 12%	134,383 9%	164,251 11%	475,322 32%	52,089 4%	83,672 6%	107,572 7%	243,333 16%	1,487,823 100%
2021	191,893 13%	131,658 9%	193,145 13%	516,696 35%	107,825 7%	135,283 9%	145,007 10%	388,115 26%	115,734 8%	94,393 6%	201,745 14%	411,872 28%	173,595 12%	0%	0%	173,595 12%	1,490,278 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

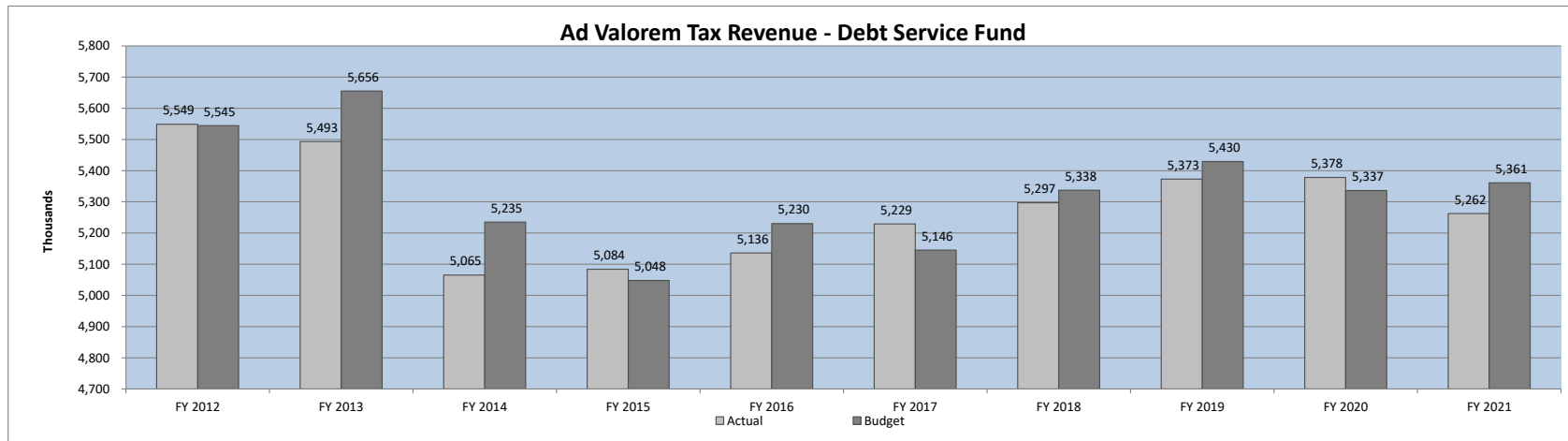
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%
2019	17,479 24%	13,410 18%	5,153 7%	36,042 49%	9,652 13%	10,750 15%	12,346 17%	32,748 44%	3,417 5%	- 0%	- 0%	3,417 5%	1,458 2%	- 0%	- 0%	1,458 2%	73,665 100%
2020	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%
2021	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%



Revenue Analysis Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

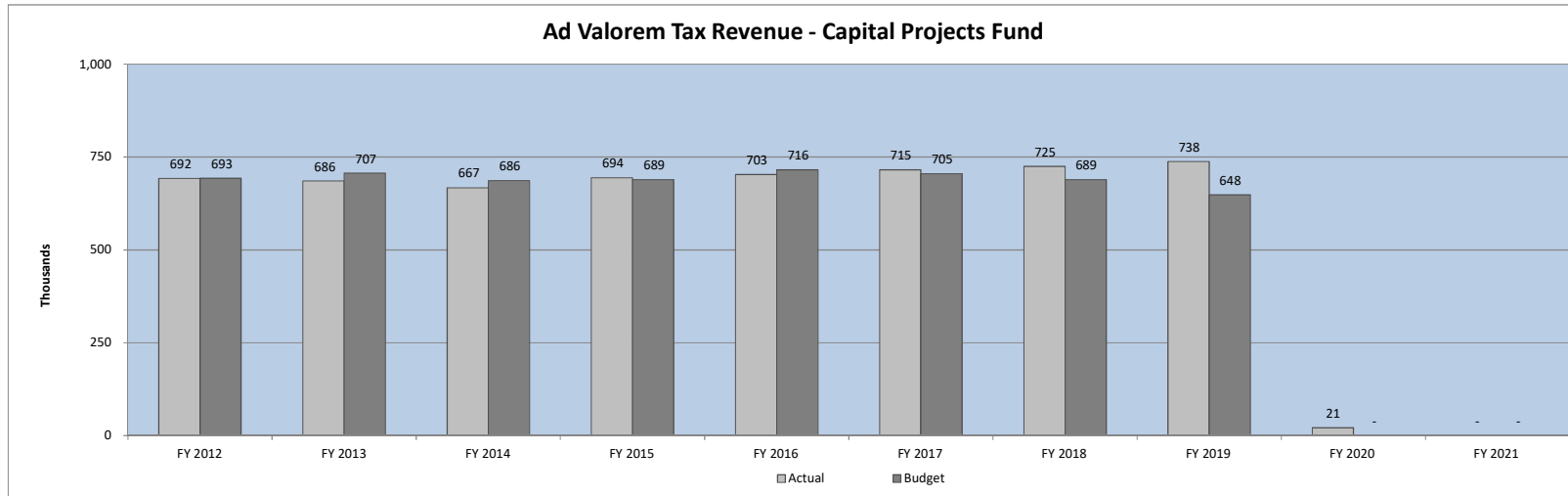
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	12,613	18,462	31,075	901	95,634	1,124,306	1,220,841	3,894,155	76,875	49,170	4,020,200	14,113	119,383	143,029	276,525	5,548,641
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2021	-	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899	1,988,268	4,524,260	182,193			182,193	5,262,452
	0%	1%	1%	2%	1%	0%	8%	9%	16%	33%	38%	86%	3%	0%	0%	3%	100%



Revenue Analysis Capital Projects Fund

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	1,574	2,304	3,878	112	11,935	140,304	152,351	485,952	9,593	6,136	501,681	1,761	14,898	17,849	34,508	692,418
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	1,591	7,573	9,164	112	15,652	141,476	157,240	460,118	9,519	9,917	479,554	10,838	11,734	16,971	39,543	685,501
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	2,594	3,071	3,682	9,347	113	16,135	147,373	163,621	429,065	23,937	6,755	459,757	9,594	5,710	19,341	34,645	667,370
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	2,233	2,362	4,323	8,918	112	3,660	107,853	111,625	477,836	46,877	23,649	548,362	5,067	3,786	16,480	25,333	694,238
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	3,172	3,295	2,539	9,006	13,677	60,120	-	73,797	283,404	287,608	15,723	586,735	3,601	16,493	13,017	33,111	702,649
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	2,493	8,435	10,928	4,760	69,152	7	73,919	293,653	291,746	(423)	584,976	13,981	12,815	18,779	45,575	715,398
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	2,798	7,065	9,863	3,996	12,297	74,325	90,618	320,575	235,198	30,451	586,224	8,550	15,383	14,043	37,976	724,681
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	4,582	7,536	12,118	4,992	14,423	53,839	73,254	321,620	283,051	12,062	616,733	8,439	4,685	22,645	35,769	737,874
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	4,060	5,875	9,935	3,866	3,629	1,788	9,283	1,900	-	-	1,900	-	-	-	-	21,118
	0%	19%	28%	47%	18%	17%	8%	44%	9%	0%	0%	9%	0%	0%	0%	0%	100%
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

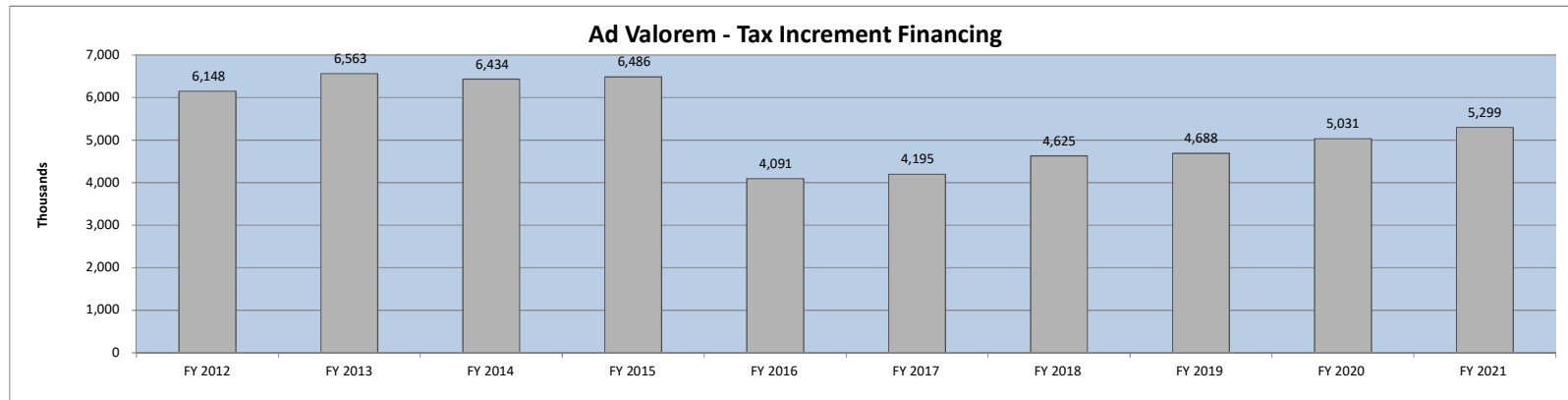


Revenue Analysis

Other Governmental Funds

**Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year**

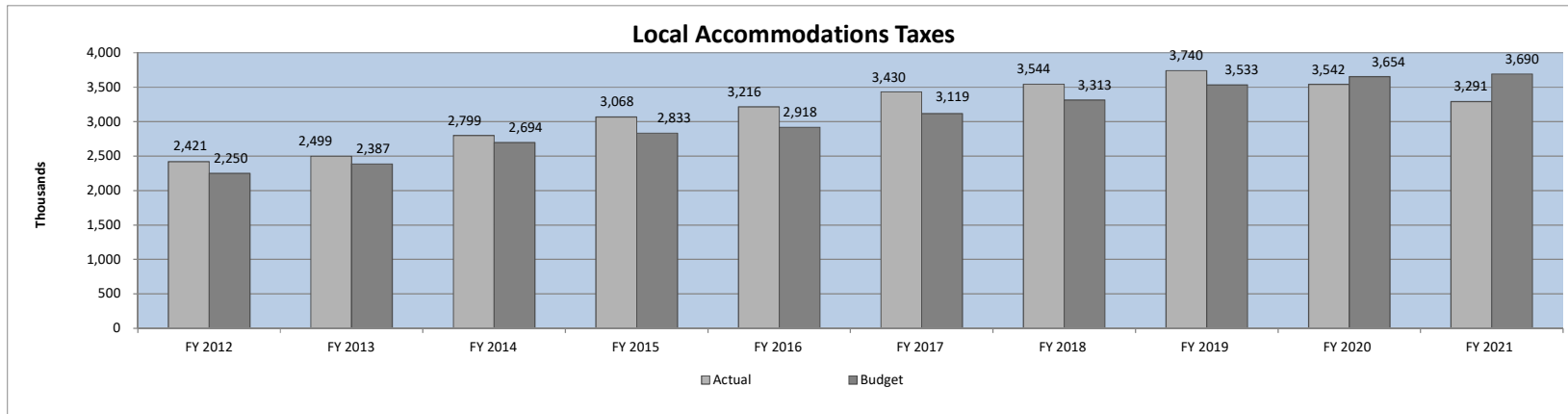
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	0%	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351	1,909,233	5,031,663	203,081			203,081	5,298,576
	0%	1%	0%	1%	0%	0%	0%	0%	16%	43%	36%	95%	4%	0%	0%	4%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

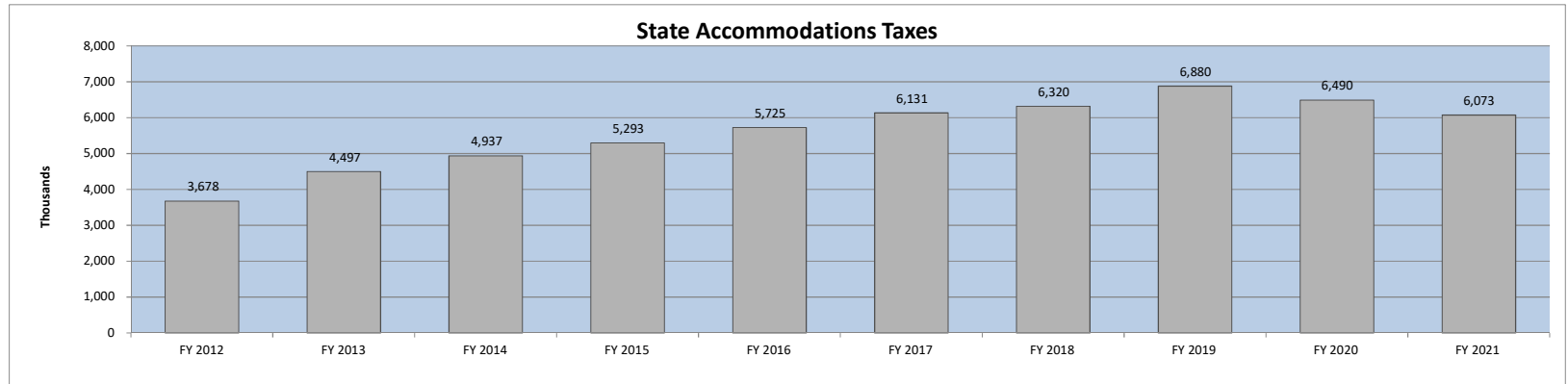
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	74,028	74,028	916,910	31,421	15,270	963,601	195,051	17,880	16,566	229,497	219,758	44,376	889,438	1,153,572	2,420,698
	0%	0%	3%	3%	38%	1%	1%	40%	8%	1%	1%	9%	9%	2%	37%	48%	100%
2013	(90)	66,048	26,046	92,004	968,704	41,267	21,440	1,031,411	181,869	17,634	18,328	217,831	237,082	55,152	865,587	1,157,821	2,499,067
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(161)	57,191	49,253	106,283	1,038,038	43,637	21,317	1,102,992	222,282	17,380	30,005	269,667	253,315	38,769	1,027,757	1,319,841	2,798,783
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(614)	66,510	88,566	154,462	1,159,004	45,603	18,112	1,222,719	261,750	14,873	14,870	291,493	271,055	50,135	1,078,475	1,399,665	3,068,339
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(815)	67,305	56,154	122,644	1,229,155	57,316	23,698	1,310,169	270,942	14,323	26,827	312,092	321,509	60,802	1,088,634	1,470,945	3,215,850
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(2)	104,685	75,399	180,082	1,037,898	266,822	22,416	1,327,136	247,350	24,056	28,495	299,901	343,957	64,311	1,214,992	1,623,260	3,430,379
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	121	81,067	50,523	131,711	1,274,638	60,517	23,190	1,358,345	329,491	17,387	22,406	369,284	373,769	60,383	1,250,418	1,684,570	3,543,910
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	35	110,663	69,539	180,237	1,281,174	52,300	25,754	1,359,228	336,642	26,974	24,957	388,573	374,977	52,844	1,384,212	1,812,033	3,740,071
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	12	129,431	89,668	219,111	1,329,949	77,316	55,716	1,462,981	345,905	43,515	40,184	429,604	236,867	84,816	1,108,236	1,429,919	3,541,615
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(172)	324,378	216,254	540,460	1,418,057	172,710	63,485	1,654,252	487,871	50,275	61,363	599,509	496,545			496,545	3,290,766
	0%	10%	7%	16%	43%	5%	2%	50%	15%	2%	2%	18%	15%	0%	0%	15%	100%



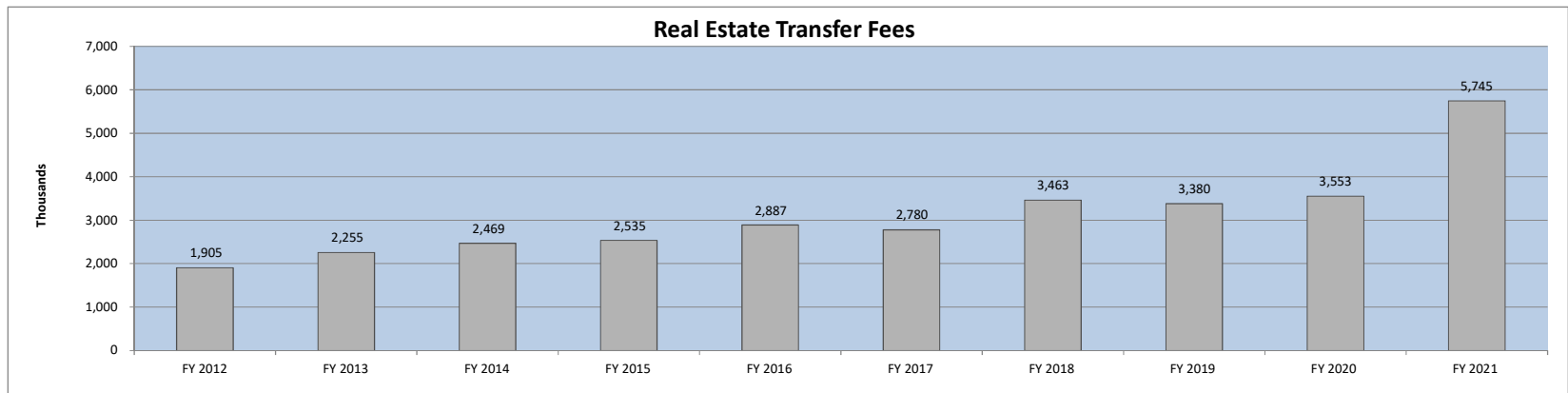
State ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	818,143	-	-	818,143	6,072,520
	0%	0%	0%	0%	60%	0%	0%	60%	26%	0%	0%	26%	13%	0%	0%	13%	100%



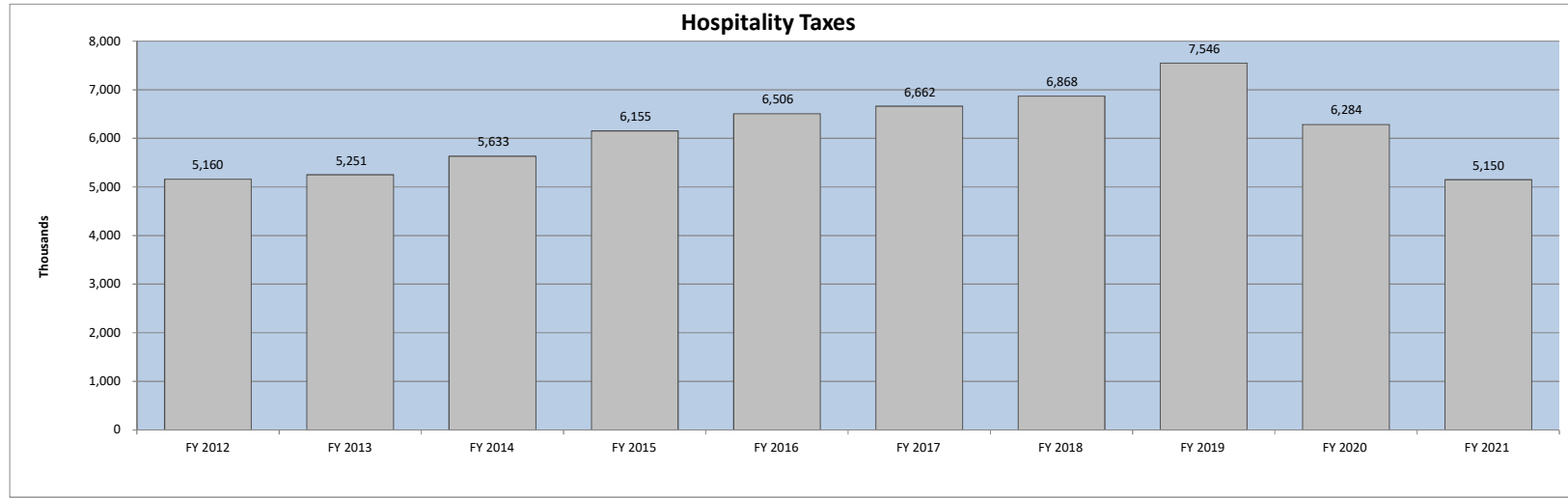
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%
2019	296,001 9%	313,882 9%	206,316 6%	816,199 24%	320,404 9%	263,233 8%	289,595 9%	873,232 26%	218,269 6%	175,129 5%	317,464 9%	710,862 21%	326,829 10%	375,085 11%	277,900 8%	979,814 29%	3,380,107 100%
2020	351,658 10%	300,875 8%	296,053 8%	948,586 27%	339,361 10%	252,246 7%	301,810 8%	893,417 25%	310,098 9%	191,741 5%	295,598 8%	797,437 22%	297,260 8%	257,004 7%	359,261 10%	913,525 26%	3,552,965 100%
2021	507,895 9%	633,339 11%	590,226 10%	1,731,460 30%	704,857 12%	555,031 10%	668,553 12%	1,928,441 34%	426,367 7%	393,801 7%	618,372 11%	1,438,540 25%	646,491 11%	0%	0%	646,491 11%	5,744,932 100%



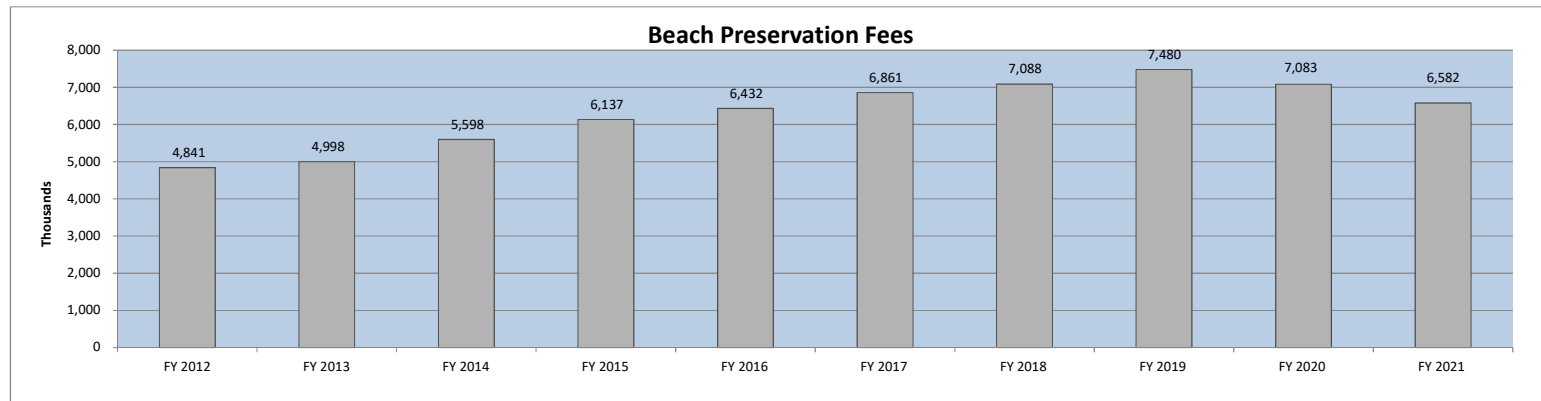
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	361,462	361,462	1,205,720	51,838	209,020	1,466,578	636,640	125,824	119,275	881,739	695,699	232,479	1,522,177	2,450,355	5,160,134
	0%	0%	7%	7%	23%	1%	4%	28%	12%	2%	2%	17%	13%	5%	29%	47%	100%
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	-	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
	0%	5%	4%	9%	20%	4%	3%	27%	13%	3%	2%	18%	14%	5%	28%	47%	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767	169,022	1,327,998	1,046,038	0	0	1,046,038	5,149,845
	0%	9%	6%	15%	28%	7%	3%	39%	20%	3%	3%	26%	20%	0%	0%	20%	100%



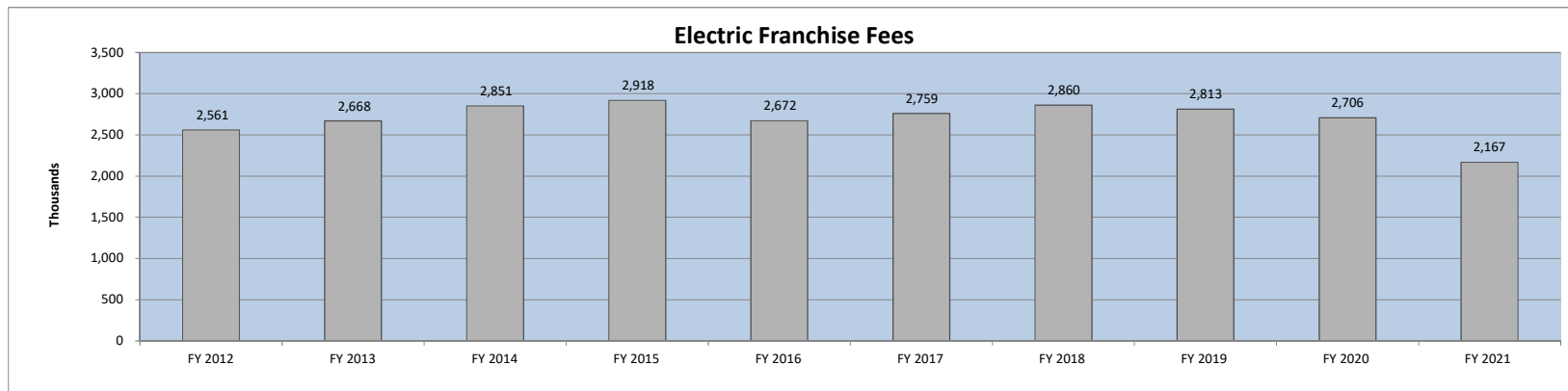
Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	142,519	142,519	1,841,404	51,817	19,994	1,913,215	415,258	30,533	40,206	485,997	436,879	83,910	1,778,875	2,299,664	4,841,395
	0%	0%	3%	3%	38%	1%	0%	40%	9%	1%	1%	10%	9%	2%	37%	48%	100%
2013	(181)	128,096	52,091	180,006	1,937,409	82,534	42,880	2,062,823	367,737	35,193	36,733	439,663	474,164	110,304	1,731,172	2,315,640	4,998,132
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332	6,136,679
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1,630)	134,604	112,309	245,283	2,458,309	114,632	47,395	2,620,336	541,885	28,645	53,661	624,191	643,018	121,604	2,177,268	2,941,890	6,431,700
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	24	258,863	179,335	438,222	2,659,898	154,633	111,430	2,925,961	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838	7,083,230
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	122,725	1,198,453	993,091			993,091	6,581,532
	0%	10%	7%	16%	43%	5%	2%	50%	15%	2%	2%	18%	15%	0%	0%	15%	100%



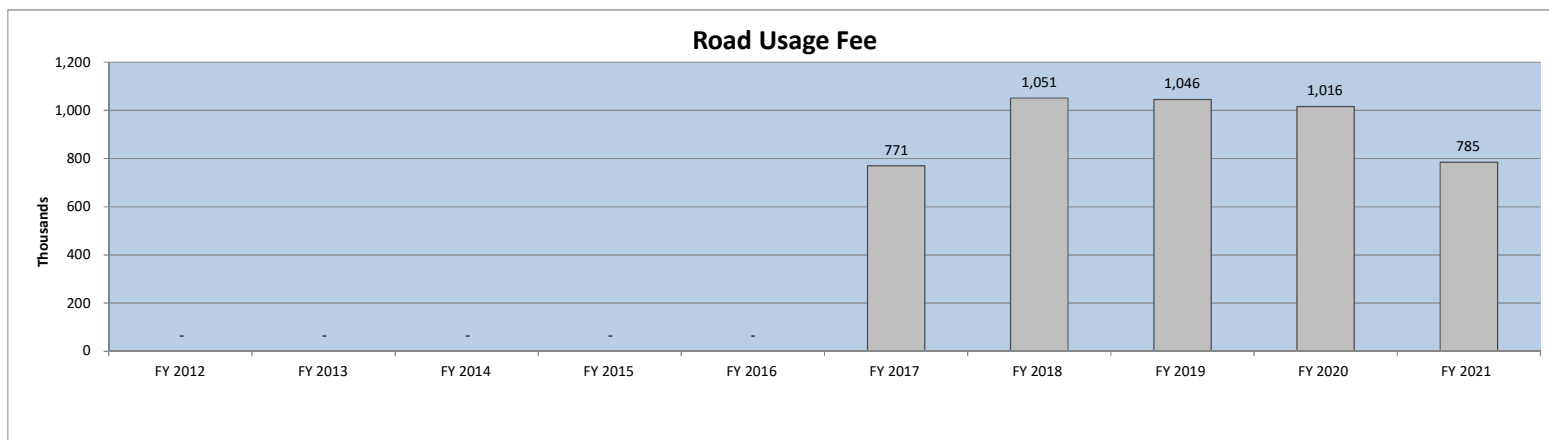
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%
2019	- 0%	284,487 10%	300,539 11%	585,026 21%	287,235 10%	225,289 8%	176,572 6%	689,096 25%	217,205 8%	231,783 8%	247,294 9%	696,282 25%	179,820 6%	197,124 7%	465,155 17%	842,099 30%	2,812,503 100%
2020	- 0%	288,444 11%	311,185 11%	599,629 22%	274,894 10%	237,022 9%	185,439 7%	697,355 26%	167,418 6%	203,003 8%	215,289 8%	585,710 22%	211,820 8%	190,958 7%	420,531 16%	823,309 30%	2,706,003 100%
2021	- 0%	283,256 13%	313,306 14%	596,562 28%	292,719 14%	221,868 10%	200,865 9%	715,452 33%	162,356 7%	239,436 11%	240,349 11%	642,141 30%	212,751 10%	- 0%	- 0%	212,751 10%	2,166,906 100%



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	105,889			105,889	784,647
	0%	12%	11%	23%	11%	12%	10%	32%	9%	12%	11%	31%	13%	0%	0%	13%	100%



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

**Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	2,124,901	4,639,688	202,620	0%	0%	202,620	4,958,468
	0%	2%	0%	2%	0%	0%	0%	0%	23%	28%	43%	94%	4%	0%	0%	4%	100%

