

**MEMORANDUM**

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: April 15, 2020

RE: **FY 2020 Financial Statements – Through March (9th period)**

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**COVID-19 Comments**

Here is an update on our Town’s finances through March 31<sup>st</sup>. In a normal year, our collections in April relate to January, February and March. Some businesses are maintaining that schedule. Many businesses are taking advantage of Town Council’s initiative for temporary penalty suspensions until June 20<sup>th</sup>. The COVID-19 virus disruption of normal economic activity really started to show in the second half of March. The collection of revenues related to these taxes and fees reflecting the lower economic activity levels will start to show with the April financial statements. Because of these normal timing delays from economic activity to financial results, these statements are more of a “before COVID-19” look. Starting in April, the effects will start to show.

Thankfully, our YTD numbers through March give us a good foundation going in to this public health crisis. Also, Town Council’s decision to raise fund balance reserve levels last year will help us to weather this economic storm. Also thankfully, a number of our revenues have come in through March 31<sup>st</sup> – giving the Town the best chance to rebound once this public health crisis passes. These are the times when the foresight of Town Council’s to establish and maintain strong reserves really helps the Town manage through a crisis.

**General Overview**

Year-to-date results are in line with expectations. Through March, 97% of General Fund budgeted property taxes have been remitted to the Town by the County. Business license receipts, the second largest since source of income, is received mainly in the final quarter of the fiscal year. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. General Fund revenue YTD is 5% above last YTD with this month’s collections.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are 9% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$2,639,440 is up 10% from last YTD while Permit Revenues are 7% higher than last year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	2,400,293			1,222,970			3,623,263		
FY 2020	2,639,440	239,147	10%	1,309,496	86,526	7%	3,948,936	325,673	9%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 6% higher than last fiscal year. The Town does not require Local ATAX/Beach Preservation Fees to be paid by the taxpayers until the 20<sup>th</sup> of the month following the quarter’s end. However, the Town accepts payments from businesses that choose to pay on a monthly basis prior to the actual due date. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	5,784,115			4,043,139			9,827,254		
FY 2020	6,335,088	550,973	10%	4,128,436	85,297	2%	10,463,524	636,270	6%

### **General Fund Summary**

The Town receives most of its property taxes (the largest revenue source) from December through February. After March, there are still collections, but at significantly lower levels. Our focus will now turn to the next largest General Fund revenue source --Business License revenues which the Town primarily receives in April, May and June. There is also a significant payment from the State which we traditionally receive in July related to June activity.

Through March, the Town’s General Fund revenues and transfers in total \$28,709,767 or 69% of budget, which compares to \$27,080,784 or 69% of budget for last year. This is an increase of \$1,628,983 compared to the prior year. Real and personal property taxes are \$1,037,189 higher than last year, business licenses are (\$44,608) lower than last year and permits are \$86,526 higher than last year. Fines and Fees are down (\$72,207) compared to last year due to the closure of the Municipal Court last year. This will be an unfavorable revenue variance from last year for the whole year. From a net expense perspective, the Town is better off than last year related to the Court closing.

With 75% of the year lapsed at the end of March, expenditures-to-date are \$28,278,230 or 66% of budget. This compares to \$27,202,252 or 65% of budgeted expenditures at this time last year. This difference is \$1,075,978 higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The net change in the General Fund is presented as a surplus of \$431,537 which compares favorably to last year's deficit of (\$121,468). This result is anticipated due to the seasonality of when the Town's receipts the majority of its revenues, during December thru February for property taxes and the April/May/June for business licenses as well as the timing of planned spending from year to year. The net change for the current year is \$553,005 higher this year than last year for the reasons explained earlier. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

**Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of March, \$14,423,537 or 73% of the current year's obligations, have come due and been paid. A number of the Town's debt obligations have principal payments planned in the March to June timeframe to correspond to after the majority of property taxes are collected for the fiscal year.

**Capital Projects Fund**

As you can see, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Fire Rescue Apparatus	\$ 1,121,221
Modern Classic Motors Site	\$ 3,676,215
Sewer Initiative	\$ 568,112
Coligny Area Improvements	\$ 7,540,639
Shelter Cove Intersection Impr	\$ 398,824

Summary balances for the Capital Project Fund are as follows:

	<b>Actual</b>
Revenues	834,409
Transfers In	3,645,268
Capital Outlays	(15,192,490)
Transfers Out	-
Net Change in Fund Balance	<u>\$ (10,712,813)</u>

**Other Revenues**

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2020 actual	FY 2019 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 4,174,234	\$ 3,890,107	\$ 284,127	7%	
Local accommodations tax	2,111,696	1,928,038	183,658	10%	A
Tax increment financing	4,872,870	4,604,440	268,430	6%	B
Real estate transfer fees	2,639,440	2,400,293	239,147	10%	A
Beach preservation fees	4,223,392	3,856,077	367,315	10%	A
Hospitality tax	4,128,436	4,043,139	85,297	2%	A
Road Usage Fees	677,990	693,829	(15,839)	-2%	D
Electric franchise fee	1,882,694	1,970,404	(87,710)	-4%	C
	<u>\$ 24,710,752</u>	<u>\$ 23,386,327</u>	<u>\$ 1,324,425</u>	<u>6%</u>	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

**Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$2,590,585 for Capital Outlays, \$278,490 for Debt Service, and \$1,543,514 for operations. These amounts are well within our expectations for this point in the fiscal year.

## **Fund Balances**

As you will notice on page 7, the year-to-date net change in fund balances is a decrease of (\$8,856,102) for governmental funds and an increase of \$385,624 for the Stormwater Utility Fund. These compare to (\$5,531,051) and \$655,268 YTD last month, and (\$7,281,717) and \$2,858,218 for last YTD respectively. Again, some of these are seasonal changes, and are one example of how strong reserve policies enable smooth Town operations while we wait for property taxes and other revenue collections. These amounts reflect property taxes collected by the County in January; remitted to the Town and reflected in our statements in February. These balances are reflective of the planned spend-down of capital funds (\$10,712,813) as a number of projects proceed.

## **Dashboards**

The General Fund dashboards found on the Town's website present a full year for fiscal years, 2018, 2019 and year-to-date for fiscal year 2020.

# **Consolidated Statement All Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED**  
**GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES**  
**FISCAL YEAR 2020 - THROUGH MARCH (9th PERIOD)**

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 14,721,106	\$ 4,872,870	\$ 5,136,508	\$ 21,118	\$ 24,751,602	\$ -
Business Licenses	2,503,061	-	-	-	2,503,061	-
Franchise Fees	602,408	-	-	-	602,408	-
Permits	1,309,496	-	-	-	1,309,496	-
State Shared Funds	439,799	-	-	12,305	452,104	-
Public Safety	3,709	-	-	-	3,709	-
Grant Revenue	-	125,011	-	-	125,011	-
EMS Revenue	1,244,490	-	-	-	1,244,490	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	163,013	-	-	-	163,013	-
Road Usage Fees	-	677,990	-	-	677,990	-
Accommodations Tax	-	6,285,930	-	-	6,285,930	-
Hospitality Tax	-	4,128,436	-	-	4,128,436	-
Lease	-	-	-	42,890	42,890	-
Impact Fees	-	-	-	233,910	233,910	-
Real Estate Transfer Fees	-	2,639,440	-	-	2,639,440	-
Beach Preservation Fees	-	4,223,392	-	-	4,223,392	-
Electric Franchise Fees	-	1,882,694	-	-	1,882,694	-
Stormwater Utility Fees	-	-	-	-	-	4,819,022
Miscellaneous Revenue	287,114	-	-	-	287,114	-
Disaster Fund Transfer In	-	-	3,537,565	298,093	3,835,658	-
Investment Income	236,656	548,312	276,244	226,093	1,287,305	72,941
<b>Total Revenues</b>	<b>21,510,852</b>	<b>25,384,075</b>	<b>8,950,317</b>	<b>834,409</b>	<b>56,679,653</b>	<b>4,891,963</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	249,502	-	-	-	249,502	-
Town Manager	610,074	-	-	-	610,074	-
	859,576	-	-	-	859,576	-
<b>Administration</b>						
Administration/Legal	3,058,039	26,404	14,810	-	3,099,253	162,421
Finance	1,443,215	-	-	-	1,443,215	-
	4,501,254	26,404	14,810	-	4,542,468	162,421
<b>Community Services</b>						
Community Development	2,453,449	-	-	-	2,453,449	-
Public Projects and Facilities	3,661,502	-	-	-	3,661,502	1,381,093
	6,114,951	-	-	-	6,114,951	1,381,093
<b>Public Safety</b>						
Sheriff/Shore Svcs	2,793,217	-	-	-	2,793,217	-
Fire & Rescue	10,931,908	275,792	-	-	11,207,700	-
	13,725,125	275,792	-	-	14,000,917	-
<b>Townwide</b>						
Grants	3,038,766	-	-	-	3,038,766	-
	-	4,082,538	-	-	4,082,538	-
<b>Capital Outlay/Projects</b>	<b>38,558</b>	<b>1,711,969</b>	<b>-</b>	<b>15,192,490</b>	<b>16,943,017</b>	<b>2,590,585</b>
<b>Debt Service</b>	<b>-</b>	<b>-</b>	<b>14,423,537</b>	<b>-</b>	<b>14,423,537</b>	<b>278,490</b>
<b>Total expenditures</b>	<b>28,278,230</b>	<b>6,096,703</b>	<b>14,438,347</b>	<b>15,192,490</b>	<b>64,005,770</b>	<b>4,412,589</b>
<b>Revenues over (under) expenditures</b>	<b>(6,767,378)</b>	<b>19,287,372</b>	<b>(5,488,030)</b>	<b>(14,358,081)</b>	<b>(7,326,117)</b>	<b>479,374</b>
<b>Other financing sources (uses):</b>						
<b>Transfers In:</b>						
Accommodations Tax - Local	2,111,696	-	-	-	2,111,696	-
Accommodations Tax - State	1,274,684	-	-	-	1,274,684	-
General Fund	-	-	-	-	-	-
Hospitality Tax	2,495,430	-	35,795	1,395,972	3,927,197	-
Real Estate Transfer	-	-	1,827,156	-	1,827,156	-
Beach Preservation	1,020,855	-	3,973,850	206,001	5,200,706	-
Electric Franchise	67,500	-	-	-	67,500	-
Leases	-	-	-	-	-	-
TIF	135,000	-	197,313	2,045,111	2,377,424	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	93,750	-	-	-	93,750	-
Road Usage Fee	-	-	-	(1,816)	(1,816)	-
Special Revenue Funds	-	-	-	-	-	-
<b>Transfers Out:</b>						
General	-	(7,105,165)	-	-	(7,105,165)	(93,750)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(6,034,114)	-	-	(6,034,114)	-
Capital Projects	-	(3,645,268)	-	-	(3,645,268)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	16,520,000	-	16,520,000	-
Deposit to Refunding Escrow	-	-	(18,143,735)	-	(18,143,735)	-
<b>Total other financing sources (uses)</b>	<b>7,198,915</b>	<b>(16,784,547)</b>	<b>4,410,379</b>	<b>3,645,268</b>	<b>(1,529,985)</b>	<b>(93,750)</b>
<b>Net change in fund balance</b>	<b>431,537</b>	<b>2,502,825</b>	<b>(1,077,651)</b>	<b>(10,712,813)</b>	<b>(8,856,102)</b>	<b>385,624</b>
<b>Fund balance - beginning</b>	<b>21,100,687</b>	<b>49,281,815</b>	<b>11,954,387</b>	<b>28,382,019</b>	<b>110,718,908</b>	<b>9,400,212</b>
<b>Fund balance - ending</b>	<b>\$ 21,532,224</b>	<b>\$ 51,784,640</b>	<b>\$ 10,876,736</b>	<b>\$ 17,669,206</b>	<b>\$ 101,862,806</b>	<b>\$ 9,785,836</b>

# **Budget versus Actual Report General Fund**



TOWN OF HILTON HEAD ISLAND  
GENERAL FUND-UNAUDITED  
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
FISCAL YEAR 2020 - THROUGH MARCH (9th PERIOD)  
PERCENT OF YEAR LAPSED 75%

9.00

	FY 2020				FY 2019		FY 2020 vs FY 2019		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 15,127,344	\$ 14,721,106	\$ (406,238)	97%	\$ 13,683,917	\$ 1,037,189	8%	CL	
Business Licenses	9,945,639	2,503,061	(7,442,578)	25%	2,547,129	(44,068)	-2%		
Franchise Fees - Cable	920,000	560,654	(359,346)	61%	574,236	(13,582)	-2%		
Franchise Fees - Beach	35,000	41,754	6,754	119%	38,203	3,551	9%		
Permits	1,515,000	1,309,496	(205,504)	86%	1,222,970	(86,526)	7%	CL	
State Shared Funds	840,000	439,799	(400,201)	52%	418,927	(20,872)	5%		
Public Safety	55,000	3,709	(51,291)	7%	40,694	(36,985)	-91%		
EMS	1,500,000	1,244,490	(255,510)	83%	1,196,062	(48,428)	4%		
Fines and Fees	-	-	-	0%	72,207	(72,207)	-100%	A	
Beach Fees	250,000	163,013	(86,987)	65%	167,729	(4,716)	-3%		
Miscellaneous Revenue	434,697	287,114	(147,583)	66%	275,743	(11,371)	4%	B	
Investment Income	300,000	236,656	(63,344)	79%	249,943	(13,287)	-5%	C	
<b>Subtotal</b>	<b>30,922,680</b>	<b>21,510,852</b>	<b>(9,411,828)</b>	<b>70%</b>	<b>20,487,760</b>	<b>1,023,092</b>	<b>5%</b>		
<b>Transfers In/Out:</b>									
Accommodations Tax - Local	3,653,891	2,111,696	(1,542,195)	58%	1,928,039	183,657	10%		
Accommodations Tax - State	1,775,000	1,274,684	(500,316)	72%	1,268,255	6,429	1%		
Hospitality Tax	3,337,240	2,495,430	(841,810)	75%	1,746,125	749,305	43%		
Beach Preservation Fees	1,361,140	1,020,855	(340,285)	75%	1,020,855	-	0%		
TIF Tax	180,000	135,000	(45,000)	75%	135,000	-	0%		
Stormwater Utility	125,000	93,750	(31,250)	75%	93,750	-	0%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	471,000	(471,000)	-100%	E	
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	67,500	(22,500)	75%	67,500	-	0%		
Sunday Liquor Permits	-	-	-	0%	37,500	(37,500)	-100%		
Hurricane Recovery Effort	-	-	-	0%	(175,000)	175,000	-100%		
Home Grant	-	-	-	0%	-	-	-		
<b>Total revenues</b>	<b>41,444,951</b>	<b>28,709,767</b>	<b>(12,735,184)</b>	<b>69%</b>	<b>27,080,784</b>	<b>1,628,983</b>	<b>6%</b>		
<b>Expenditures:</b>									
<b>Town Council</b>									
Personnel	167,924	111,608	(56,316)	66%	101,689	9,919	10%		
Operating	581,100	137,894	(443,206)	24%	131,498	6,396	5%		
	749,024	249,502	(499,522)	33%	233,187	16,315	7%		
<b>Town Manager</b>									
Personnel	823,190	594,452	(228,738)	72%	525,300	69,152	13%		
Operating	23,250	15,622	(7,628)	67%	23,421	(7,799)	-33%		
	846,440	610,074	(236,366)	72%	548,721	61,353	11%		
<b>Administration/Legal</b>									
Personnel	2,534,516	1,780,378	(754,138)	70%	1,879,874	(99,496)	-5%	D	
Operating	2,297,225	1,277,661	(1,019,564)	56%	943,620	334,041	35%		
Capital	155,880	38,558	(117,322)	25%	25,437	13,121	52%		
	4,987,621	3,096,597	(1,891,024)	62%	2,848,931	247,666	9%		
<b>Finance</b>									
Personnel	1,785,716	1,319,048	(466,668)	74%	1,266,193	52,855	4%		
Operating	214,092	124,167	(89,925)	58%	125,432	(1,265)	-1%		
	1,999,808	1,443,215	(556,593)	72%	1,391,625	51,590	4%		
<b>Community Development</b>									
Personnel	3,347,297	2,381,780	(965,517)	71%	2,172,874	208,906	10%		
Operating	289,546	71,669	(217,877)	25%	127,340	(55,671)	-44%		
Capital	-	-	-	0%	-	-	-		
	3,636,843	2,453,449	(1,183,394)	67%	2,300,214	153,235	7%		
<b>Public Projects and Facilities</b>									
Personnel	1,938,460	1,391,833	(546,627)	72%	1,341,435	50,398	4%		
Operating	4,087,833	2,269,669	(1,818,164)	56%	2,036,910	232,759	11%		
Capital	-	-	-	0%	-	-	-		
	6,026,293	3,661,502	(2,364,791)	61%	3,378,345	283,157	8%		
<b>Sheriff/Beach Services</b>									
	3,855,312	2,793,217	(1,062,095)	72%	2,747,709	45,508	2%		
<b>Fire Rescue</b>									
Personnel	13,859,226	9,995,361	(3,863,865)	72%	9,701,722	293,639	3%		
Operating	1,806,853	936,547	(870,306)	52%	1,091,369	(154,822)	-14%		
Capital	-	-	-	0%	-	-	-		
	15,666,079	10,931,908	(4,734,171)	70%	10,793,091	138,817	1%		
<b>Townwide</b>									
	4,895,736	3,038,766	(1,856,970)	62%	2,960,429	78,337	3%		
<b>Total expenditures</b>	<b>42,663,156</b>	<b>28,278,230</b>	<b>(14,384,926)</b>	<b>66%</b>	<b>27,202,252</b>	<b>1,075,978</b>	<b>4%</b>		
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(1,218,205)</b>	<b>431,537</b>	<b>1,649,742</b>		<b>(121,468)</b>	<b>553,005</b>			

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.

A - Fines and Fees have declined as the municipal court closed. As of 02/01/2019 all cases and related revenue are now County business.

B - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.

C - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 2.47% at 3/31/2019 to 1.58% at 3/31/2020.

D - Municipal Court closed as of 02/01/2019, personnel costs no longer being incurred.

E - FY 2020 does not count on these transfer amounts. This is the offset to the reallocation of the 0.82 mil from CIP to General Fund.

# Special Revenue Funds

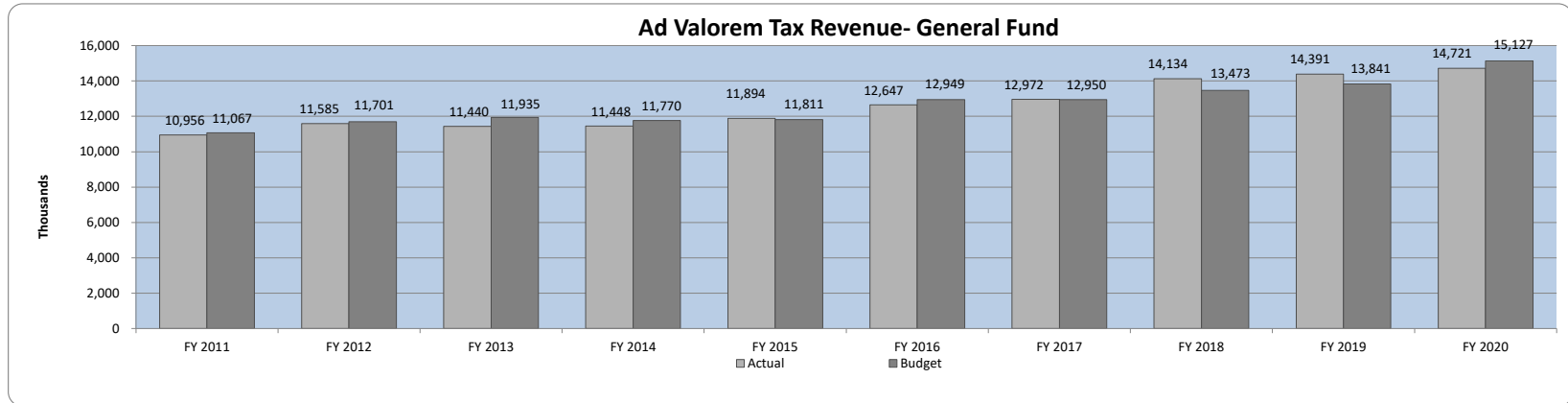
**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2020 - THROUGH MARCH (9th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 4,872,870	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,872,870
Road Usage Fees	-	677,990	-	-	-	-	-	677,990
Accommodations Tax-Local	-	-	2,111,696	-	-	-	-	2,111,696
Accommodations Tax-State	-	-	4,174,234	-	-	-	-	4,174,234
Hospitality Tax	-	-	-	-	4,128,436	-	-	4,128,436
Real Estate Transfer Fees	-	-	-	2,639,440	-	-	-	2,639,440
Beach Preservation Fees	-	-	-	-	-	4,223,392	-	4,223,392
Electric Franchise Fees	-	-	-	-	-	-	1,882,694	1,882,694
Grant Revenue	-	-	-	-	-	-	125,011	125,011
Investment Income	90,170	8,684	17,079	70,307	117,889	139,589	104,594	548,312
<b>Total Revenues</b>	<b>4,963,040</b>	<b>686,674</b>	<b>6,303,009</b>	<b>2,709,747</b>	<b>4,246,325</b>	<b>4,362,981</b>	<b>2,112,299</b>	<b>25,384,075</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	26,404	-	-	-	26,404
Finance	-	-	-	-	-	-	-	-
	-	-	-	26,404	-	-	-	26,404
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	275,792	275,792
	-	-	-	-	-	-	275,792	275,792
<b>Grants</b>								
	-	-	3,804,683	-	273,180	2,775	1,900	4,082,538
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	1,711,969	1,711,969
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>3,804,683</b>	<b>26,404</b>	<b>273,180</b>	<b>2,775</b>	<b>1,989,661</b>	<b>6,096,703</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>4,963,040</b>	<b>686,674</b>	<b>2,498,326</b>	<b>2,683,343</b>	<b>3,973,145</b>	<b>4,360,206</b>	<b>122,638</b>	<b>19,287,372</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(135,000)	-	(3,386,380)	-	(2,495,430)	(1,020,855)	(67,500)	(7,105,165)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(197,313)	-	-	(1,827,156)	(35,795)	(3,973,850)	-	(6,034,114)
Capital Projects Fund	(2,045,111)	1,816	-	-	(1,395,972)	(206,001)	-	(3,645,268)
Hurricane Effort	-	-	-	-	-	-	-	-
<b>Transfers In:</b>								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(2,377,424)</b>	<b>1,816</b>	<b>(3,386,380)</b>	<b>(1,827,156)</b>	<b>(3,927,197)</b>	<b>(5,200,706)</b>	<b>(67,500)</b>	<b>(16,784,547)</b>
<b>Net change in fund balance</b>	<b>2,585,616</b>	<b>688,490</b>	<b>(888,054)</b>	<b>856,187</b>	<b>45,948</b>	<b>(840,500)</b>	<b>55,138</b>	<b>2,502,825</b>
<b>Fund balance - beginning</b>	<b>7,638,333</b>	<b>1,775,055</b>	<b>3,636,820</b>	<b>6,028,191</b>	<b>9,578,640</b>	<b>12,304,292</b>	<b>8,320,484</b>	<b>49,281,815</b>
<b>Fund balance - ending</b>	<b>\$ 10,223,949</b>	<b>\$ 2,463,545</b>	<b>\$ 2,748,766</b>	<b>\$ 6,884,378</b>	<b>\$ 9,624,588</b>	<b>\$ 11,463,792</b>	<b>\$ 8,375,622</b>	<b>\$ 51,784,640</b>

# **Revenue Analysis General Fund**

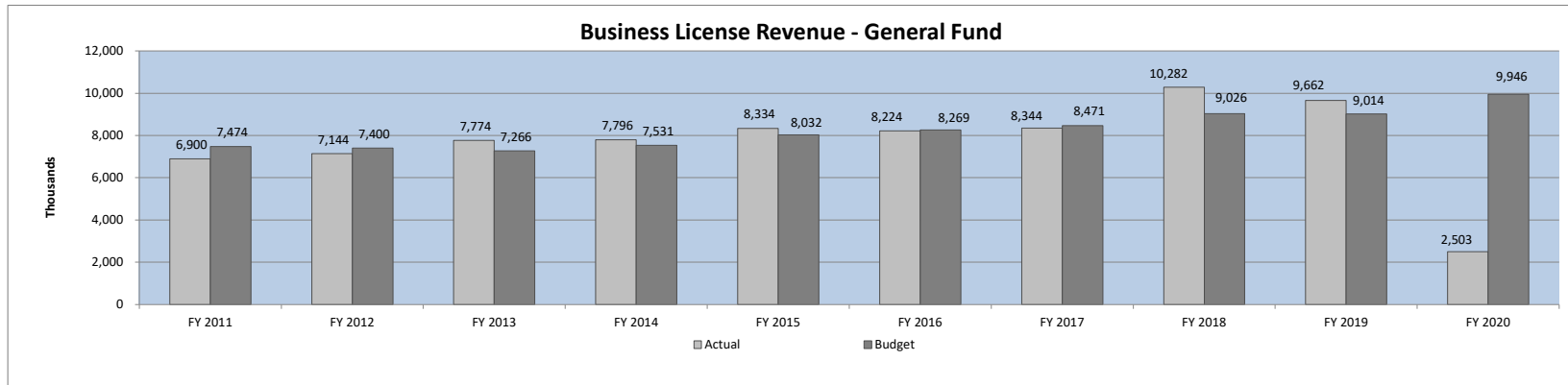
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	30,269	38,170	<b>68,439</b>	109,183	255,076	870,761	<b>1,235,020</b>	8,481,389	345,407	243,722	<b>9,070,518</b>	87,177	177,576	317,449	<b>582,202</b>	<b>10,956,179</b>
	0%	0%	0%	<b>1%</b>	1%	2%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	30,088	40,766	<b>70,854</b>	1,884	192,760	2,352,625	<b>2,547,269</b>	8,144,646	161,609	103,902	<b>8,410,157</b>	28,544	243,490	284,756	<b>556,790</b>	<b>11,585,070</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>73%</b>	0%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	26,703	134,190	<b>160,893</b>	1,884	262,845	2,371,616	<b>2,636,345</b>	7,713,999	159,541	167,078	<b>8,040,618</b>	181,678	196,830	223,929	<b>602,437</b>	<b>11,440,293</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2014</b>	46,769	52,495	68,068	<b>167,332</b>	1,928	275,948	2,526,723	<b>2,804,599</b>	7,352,542	410,179	117,378	<b>7,880,099</b>	165,921	97,846	331,756	<b>595,523</b>	<b>11,447,553</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>24%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	38,766	40,487	78,203	<b>157,456</b>	1,930	65,991	1,847,436	<b>1,915,357</b>	8,174,584	801,920	407,838	<b>9,384,342</b>	86,866	68,042	282,220	<b>437,128</b>	<b>11,894,283</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	54,378	56,645	44,580	<b>155,603</b>	242,654	1,035,837	-	<b>1,278,491</b>	5,130,332	5,204,417	292,106	<b>10,626,855</b>	63,352	293,179	229,685	<b>586,216</b>	<b>12,647,165</b>
	0%	0%	0%	<b>1%</b>	2%	8%	0%	<b>10%</b>	41%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	45,492	151,125	<b>196,617</b>	96,211	1,256,627	124	<b>1,352,962</b>	5,313,733	5,282,564	(4,529)	<b>10,591,768</b>	257,292	232,513	340,437	<b>830,242</b>	<b>12,971,589</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	50,808	137,351	<b>188,159</b>	72,190	234,127	1,457,685	<b>1,764,002</b>	6,249,336	4,588,002	598,029	<b>11,435,367</b>	170,567	300,738	275,043	<b>746,348</b>	<b>14,133,876</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>12%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	91,400	156,556	<b>247,956</b>	97,341	300,315	1,050,641	<b>1,448,297</b>	6,248,987	5,499,525	239,152	<b>11,987,664</b>	170,573	94,529	441,677	<b>706,779</b>	<b>14,390,696</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	43%	38%	2%	<b>83%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	78,876	117,043	<b>195,919</b>	77,560	219,771	1,076,800	<b>1,374,131</b>	6,888,648	6,055,546	206,862	<b>13,151,056</b>	-	-	-	<b>-</b>	<b>14,721,106</b>
	0%	1%	1%	<b>1%</b>	1%	1%	7%	<b>9%</b>	47%	41%	1%	<b>89%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



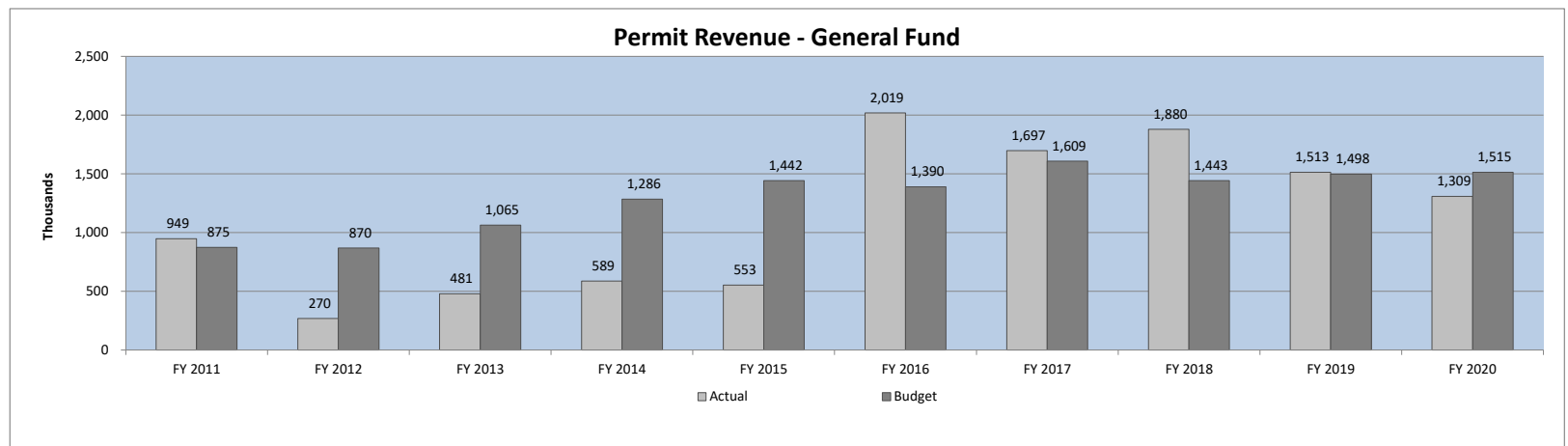
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(3,187) 0%	39,465 1%	41,676 1%	<b>77,954</b> <b>1%</b>	24,714 0%	152,531 2%	28,606 0%	<b>205,851</b> <b>3%</b>	340,002 5%	269,767 4%	577,906 8%	<b>1,187,675</b> <b>17%</b>	323,454 5%	1,440,102 21%	3,665,388 53%	<b>5,428,944</b> <b>79%</b>	<b>6,900,424</b> <b>100%</b>
<b>2012</b>	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>
<b>2020</b>	66,795 3%	70,285 3%	28,064 1%	<b>165,144</b> <b>7%</b>	22,083 1%	18,401 1%	56,975 2%	<b>97,459</b> <b>4%</b>	677,419 27%	756,256 30%	806,783 32%	<b>2,240,458</b> <b>90%</b>	- 0%	- 0%	- 0%	- 0%	<b>2,503,061</b> <b>100%</b>



**Permit Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

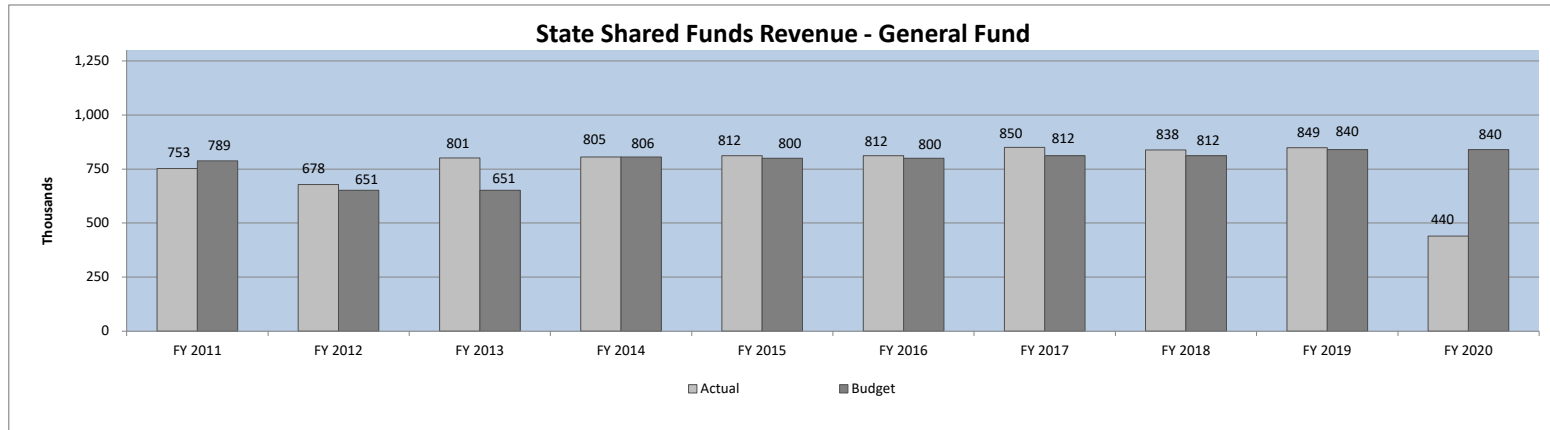
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	50,848 5%	68,141 7%	68,708 7%	<b>187,697</b> <b>20%</b>	54,666 6%	81,540 9%	65,073 7%	<b>201,279</b> <b>21%</b>	74,256 8%	85,080 9%	77,604 8%	<b>236,940</b> <b>25%</b>	132,772 14%	79,603 8%	110,602 12%	<b>322,977</b> <b>34%</b>	<b>948,893</b> <b>100%</b>
<b>2012</b>	71,670 8%	90,029 10%	87,044 9%	<b>248,743</b> <b>26%</b>	80,248 8%	88,254 9%	79,794 8%	<b>248,296</b> <b>26%</b>	68,949 7%	71,770 8%	91,818 10%	<b>232,537</b> <b>25%</b>	59,871 6%	75,966 8%	81,426 9%	<b>217,263</b> <b>23%</b>	<b>946,839</b> <b>100%</b>
<b>2013</b>	53,762 4%	61,982 5%	80,835 6%	<b>196,579</b> <b>14%</b>	93,771 7%	190,034 14%	154,528 11%	<b>438,333</b> <b>32%</b>	100,033 7%	79,519 6%	105,922 8%	<b>285,474</b> <b>21%</b>	160,723 12%	139,171 10%	147,885 11%	<b>447,779</b> <b>33%</b>	<b>1,368,165</b> <b>100%</b>
<b>2014</b>	89,686 7%	99,858 7%	94,556 7%	<b>284,100</b> <b>21%</b>	108,540 8%	86,657 6%	126,785 9%	<b>321,982</b> <b>23%</b>	118,811 9%	120,791 9%	166,600 12%	<b>406,202</b> <b>30%</b>	95,269 7%	173,872 13%	89,899 7%	<b>359,040</b> <b>26%</b>	<b>1,371,324</b> <b>100%</b>
<b>2015</b>	64,487 5%	98,823 7%	162,089 12%	<b>325,399</b> <b>24%</b>	139,853 10%	79,470 6%	125,358 9%	<b>344,681</b> <b>25%</b>	130,328 10%	97,689 7%	112,305 8%	<b>340,322</b> <b>25%</b>	105,162 8%	100,893 7%	149,288 11%	<b>355,343</b> <b>26%</b>	<b>1,365,745</b> <b>100%</b>
<b>2016</b>	100,767 5%	319,063 16%	101,951 5%	<b>521,781</b> <b>26%</b>	113,000 6%	243,173 12%	96,279 5%	<b>452,452</b> <b>22%</b>	123,260 6%	129,013 6%	304,442 15%	<b>556,715</b> <b>28%</b>	112,799 6%	106,680 5%	268,241 13%	<b>487,720</b> <b>24%</b>	<b>2,018,668</b> <b>100%</b>
<b>2017</b>	84,579 5%	151,705 9%	108,292 6%	<b>344,576</b> <b>20%</b>	105,919 6%	203,734 12%	184,066 11%	<b>493,719</b> <b>29%</b>	160,748 9%	160,575 9%	139,856 8%	<b>461,179</b> <b>27%</b>	141,799 8%	110,359 7%	145,807 9%	<b>397,965</b> <b>23%</b>	<b>1,697,439</b> <b>100%</b>
<b>2018</b>	114,217 6%	150,687 8%	75,196 4%	<b>340,100</b> <b>18%</b>	316,243 17%	185,048 10%	208,245 11%	<b>709,536</b> <b>38%</b>	161,773 9%	147,768 8%	124,883 7%	<b>434,424</b> <b>23%</b>	133,612 7%	125,350 7%	137,208 7%	<b>396,170</b> <b>21%</b>	<b>1,880,230</b> <b>100%</b>
<b>2019</b>	96,100 6%	155,990 10%	157,720 10%	<b>409,810</b> <b>27%</b>	159,615 11%	123,830 8%	97,878 6%	<b>381,323</b> <b>25%</b>	137,075 9%	130,264 9%	164,498 11%	<b>431,837</b> <b>29%</b>	105,075 7%	93,622 6%	91,486 6%	<b>290,183</b> <b>19%</b>	<b>1,513,153</b> <b>100%</b>
<b>2020</b>	93,827 7%	106,015 8%	110,305 8%	<b>310,147</b> <b>24%</b>	165,951 13%	114,083 9%	296,031 23%	<b>576,065</b> <b>44%</b>	151,832 12%	136,774 10%	134,678 10%	<b>423,284</b> <b>32%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>1,309,496</b> <b>100%</b>





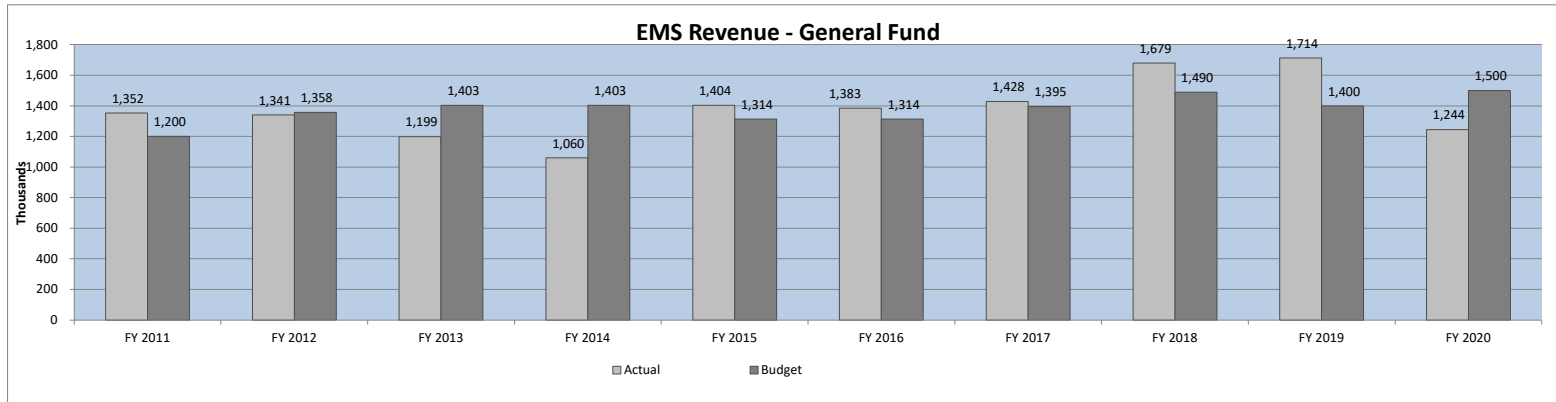
**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	191,494	<b>191,494</b>	-	-	-	-	191,494	-	-	<b>191,494</b>	185,000	-	185,000	<b>370,000</b>	<b>752,988</b>
	0%	0%	25%	<b>25%</b>	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>49%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	-	-	-	-	<b>439,799</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	50%	0%	0%	<b>50%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



EMS Revenue - General Fund  
Revenues by Month/Fiscal Year

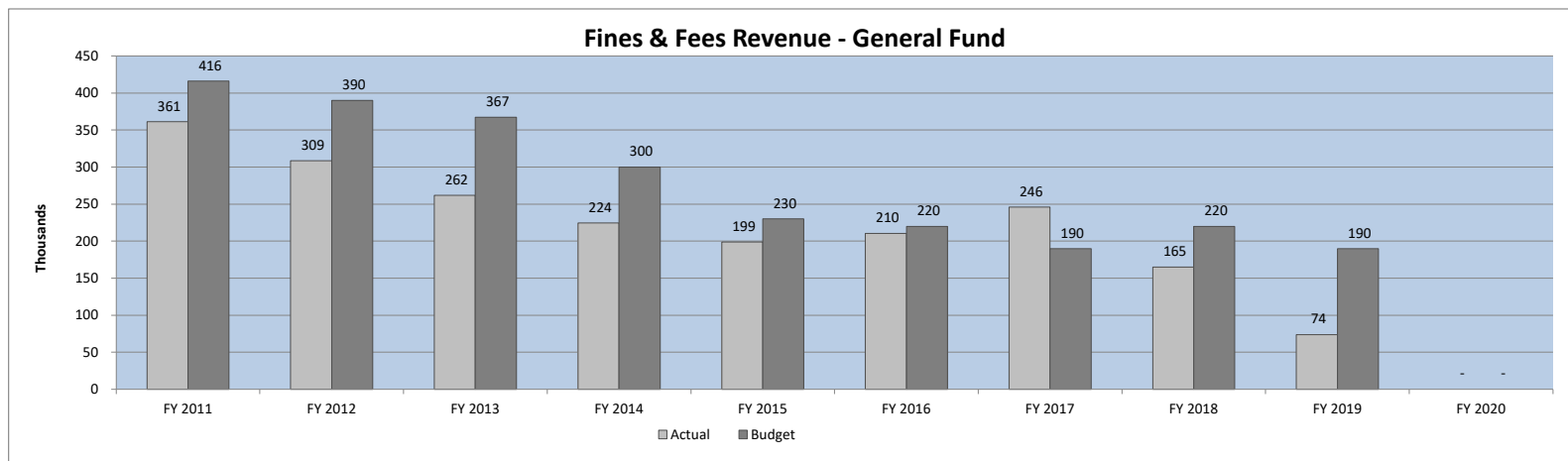
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	169,655 13%	92,567 7%	101,958 8%	<b>364,180</b> <b>27%</b>	86,469 6%	132,634 10%	87,598 6%	<b>306,701</b> <b>23%</b>	102,245 8%	105,484 8%	89,346 7%	<b>297,075</b> <b>22%</b>	110,559 8%	132,638 10%	140,935 10%	<b>384,132</b> <b>28%</b>	<b>1,352,088</b> <b>100%</b>
<b>2012</b>	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>
<b>2020</b>	99,463 8%	245,680 20%	73,682 6%	<b>418,825</b> <b>34%</b>	176,650 14%	22,233 2%	151,460 12%	<b>350,343</b> <b>28%</b>	176,688 14%	134,383 11%	164,251 13%	<b>475,322</b> <b>38%</b>	- 0%	- 0%	- 0%	- 0%	<b>1,244,490</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Fines & Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

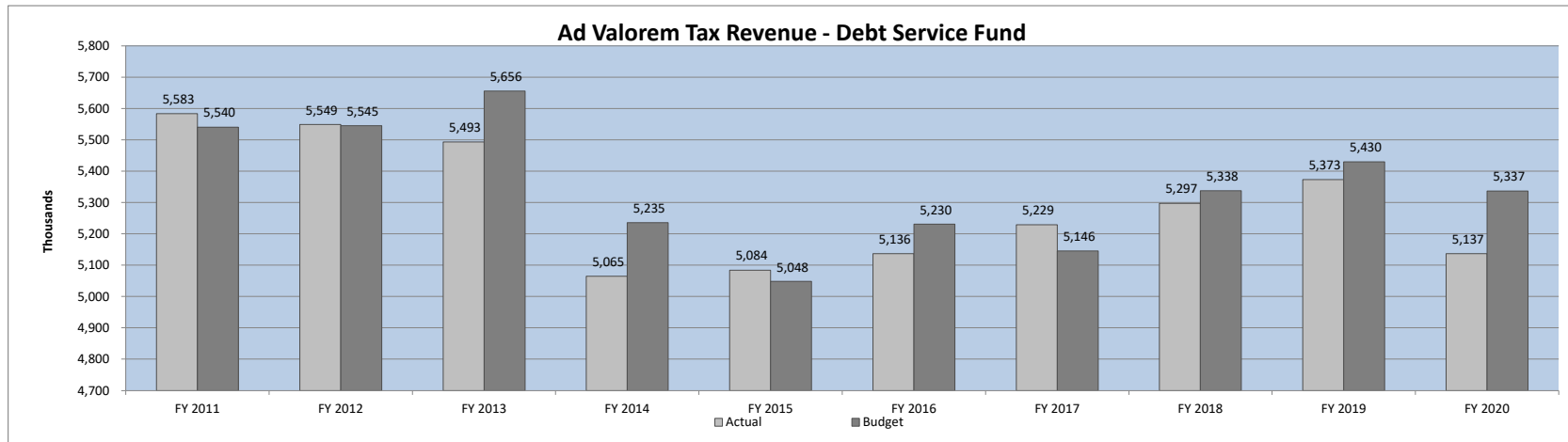
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	38,861 11%	32,833 9%	40,636 11%	<b>112,330</b> <b>31%</b>	31,196 9%	31,461 9%	22,224 6%	<b>84,881</b> <b>24%</b>	27,464 8%	28,646 8%	31,823 9%	<b>87,933</b> <b>24%</b>	24,453 7%	27,978 8%	23,577 7%	<b>76,008</b> <b>21%</b>	<b>361,152</b> <b>100%</b>
<b>2012</b>	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
<b>2013</b>	25,225 10%	24,053 9%	25,239 10%	<b>74,517</b> <b>28%</b>	19,393 7%	19,883 8%	19,780 8%	<b>59,056</b> <b>23%</b>	19,020 7%	19,730 8%	18,492 7%	<b>57,242</b> <b>22%</b>	26,122 10%	19,470 7%	25,615 10%	<b>71,207</b> <b>27%</b>	<b>262,022</b> <b>100%</b>
<b>2014</b>	24,380 11%	19,279 9%	20,202 9%	<b>63,861</b> <b>28%</b>	21,124 9%	12,485 6%	12,491 6%	<b>46,100</b> <b>21%</b>	19,130 9%	11,526 5%	22,510 10%	<b>53,166</b> <b>24%</b>	22,167 10%	16,194 7%	22,959 10%	<b>61,320</b> <b>27%</b>	<b>224,447</b> <b>100%</b>
<b>2015</b>	22,775 11%	20,648 10%	19,129 10%	<b>62,552</b> <b>31%</b>	23,113 12%	8,384 4%	13,102 7%	<b>44,599</b> <b>22%</b>	15,627 8%	11,952 6%	20,059 10%	<b>47,638</b> <b>24%</b>	15,074 8%	16,732 8%	12,353 6%	<b>44,159</b> <b>22%</b>	<b>198,948</b> <b>100%</b>
<b>2016</b>	33,048 16%	12,328 6%	20,823 10%	<b>66,199</b> <b>31%</b>	10,496 5%	8,970 4%	16,720 8%	<b>36,186</b> <b>17%</b>	12,797 6%	19,495 9%	15,217 7%	<b>47,509</b> <b>23%</b>	18,856 9%	21,097 10%	20,396 10%	<b>60,349</b> <b>29%</b>	<b>210,243</b> <b>100%</b>
<b>2017</b>	24,176 10%	19,646 8%	19,884 8%	<b>63,706</b> <b>26%</b>	9,382 4%	28,133 11%	16,057 7%	<b>53,572</b> <b>22%</b>	22,322 9%	20,542 8%	23,081 9%	<b>65,945</b> <b>27%</b>	24,121 10%	17,686 7%	20,796 8%	<b>62,603</b> <b>25%</b>	<b>245,826</b> <b>100%</b>
<b>2018</b>	17,399 11%	24,300 15%	12,084 7%	<b>53,783</b> <b>33%</b>	19,328 12%	11,301 7%	7,101 4%	<b>37,730</b> <b>23%</b>	9,275 6%	10,654 6%	13,185 8%	<b>33,114</b> <b>20%</b>	10,002 6%	17,440 11%	12,780 8%	<b>40,222</b> <b>24%</b>	<b>164,849</b> <b>100%</b>
<b>2019</b>	17,479 24%	13,410 18%	5,153 7%	<b>36,042</b> <b>49%</b>	9,652 13%	10,750 15%	12,346 17%	<b>32,748</b> <b>44%</b>	3,417 5%	- 0%	- 0%	<b>3,417</b> <b>5%</b>	1,458 2%	- 0%	- 0%	<b>1,458</b> <b>2%</b>	<b>73,665</b> <b>100%</b>
<b>2020</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>-</b> <b>0%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

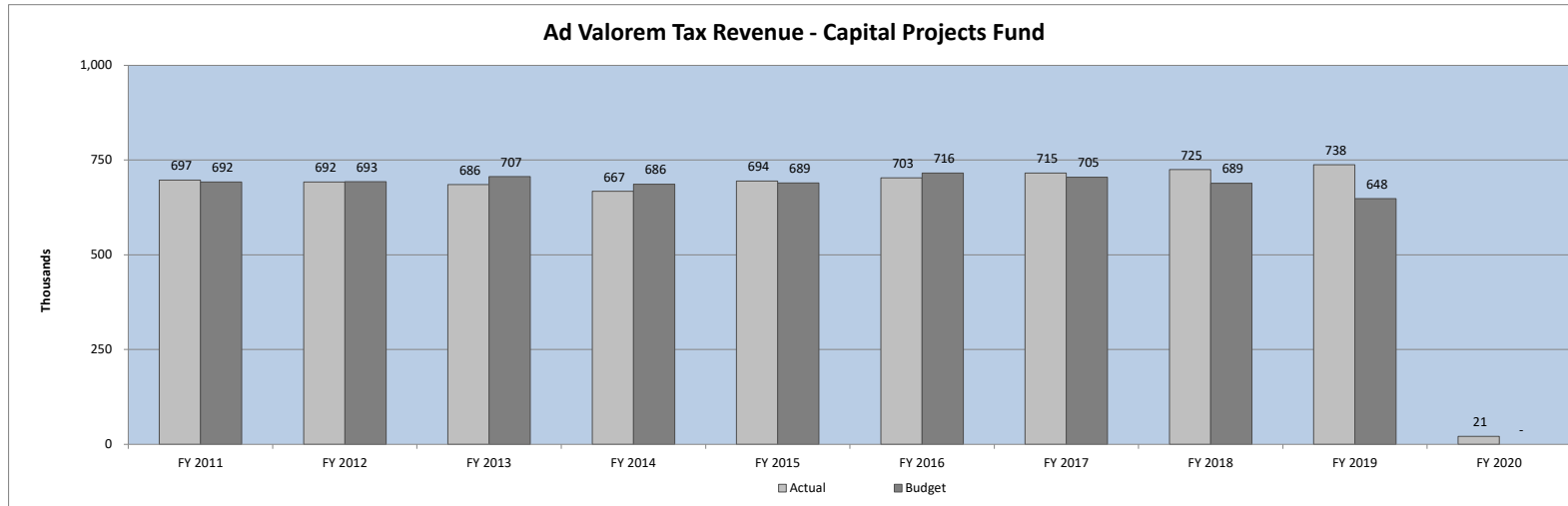
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	14,056	19,474	<b>33,530</b>	137,269	45,817	443,940	<b>627,026</b>	4,327,075	175,432	123,482	<b>4,625,989</b>	44,456	90,456	161,938	<b>296,850</b>	<b>5,583,395</b>
	0%	0%	0%	<b>1%</b>	2%	1%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	12,613	18,462	<b>31,075</b>	901	95,634	1,124,306	<b>1,220,841</b>	3,894,155	76,875	49,170	<b>4,020,200</b>	14,113	119,383	143,029	<b>276,525</b>	<b>5,548,641</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	29,560	42,774	<b>72,334</b>	28,150	78,443	375,383	<b>481,976</b>	2,400,869	2,109,911	71,418	<b>4,582,198</b>	-	-	-	<b>-</b>	<b>5,136,508</b>
	0%	1%	1%	<b>1%</b>	1%	2%	7%	<b>9%</b>	47%	41%	1%	<b>89%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Ad Valorem Tax Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	1,754	2,431	<b>4,185</b>	6,654	16,191	55,402	<b>78,247</b>	539,984	21,892	15,409	<b>577,285</b>	5,550	11,288	20,208	<b>37,046</b>	<b>696,763</b>
	0%	0%	0%	<b>1%</b>	1%	2%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	1,574	2,304	<b>3,878</b>	112	11,935	140,304	<b>152,351</b>	485,952	9,593	6,136	<b>501,681</b>	1,761	14,898	17,849	<b>34,508</b>	<b>692,418</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	1,591	7,573	<b>9,164</b>	112	15,652	141,476	<b>157,240</b>	460,118	9,519	9,917	<b>479,554</b>	10,838	11,734	16,971	<b>39,543</b>	<b>685,501</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	2,594	3,071	3,682	<b>9,347</b>	113	16,135	147,373	<b>163,621</b>	429,065	23,937	6,755	<b>459,757</b>	9,594	5,710	19,341	<b>34,645</b>	<b>667,370</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	2,233	2,362	4,323	<b>8,918</b>	112	3,660	107,853	<b>111,625</b>	477,836	46,877	23,649	<b>548,362</b>	5,067	3,786	16,480	<b>25,333</b>	<b>694,238</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	3,172	3,295	2,539	<b>9,006</b>	13,677	60,120	-	<b>73,797</b>	283,404	287,608	15,723	<b>586,735</b>	3,601	16,493	13,017	<b>33,111</b>	<b>702,649</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	2,493	8,435	<b>10,928</b>	4,760	69,152	7	<b>73,919</b>	293,653	291,746	(423)	<b>584,976</b>	13,981	12,815	18,779	<b>45,575</b>	<b>715,398</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	2,798	7,065	<b>9,863</b>	3,996	12,297	74,325	<b>90,618</b>	320,575	235,198	30,451	<b>586,224</b>	8,550	15,383	14,043	<b>37,976</b>	<b>724,681</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	4,582	7,536	<b>12,118</b>	4,992	14,423	53,839	<b>73,254</b>	321,620	283,051	12,062	<b>616,733</b>	8,439	4,685	22,645	<b>35,769</b>	<b>737,874</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	4,060	5,875	<b>9,935</b>	3,866	3,629	1,788	<b>9,283</b>	1,900	-	-	<b>1,900</b>	-	-	-	<b>-</b>	<b>21,118</b>
	0%	19%	28%	<b>47%</b>	18%	17%	8%	<b>44%</b>	9%	0%	0%	<b>9%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



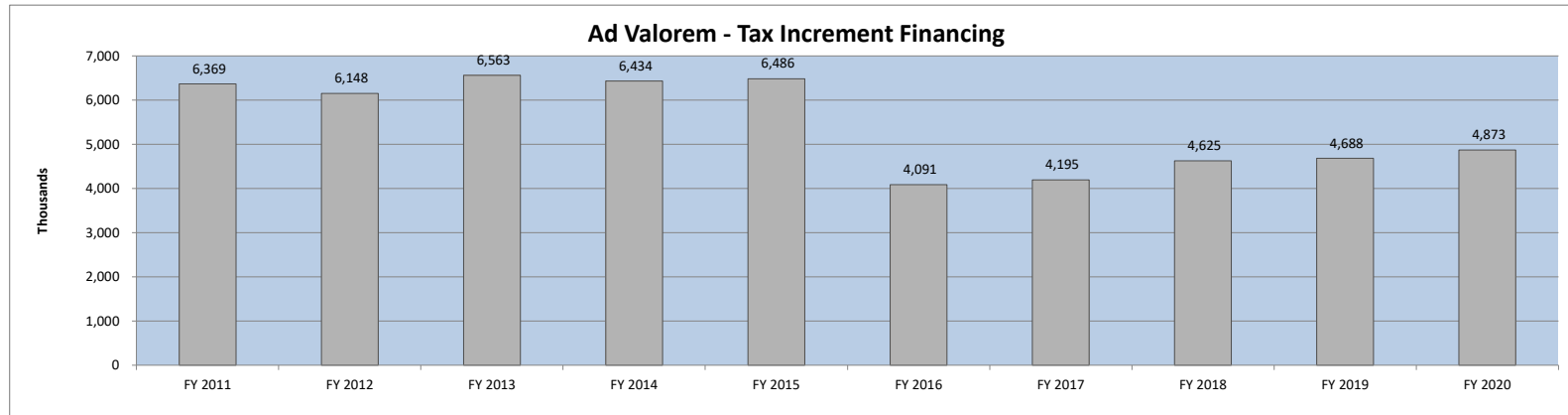
# **Revenue Analysis**

## **Other Governmental Funds**



**Ad Valorem Tax Revenue - Tax Increment Fund  
Revenues by Month/Fiscal Year**

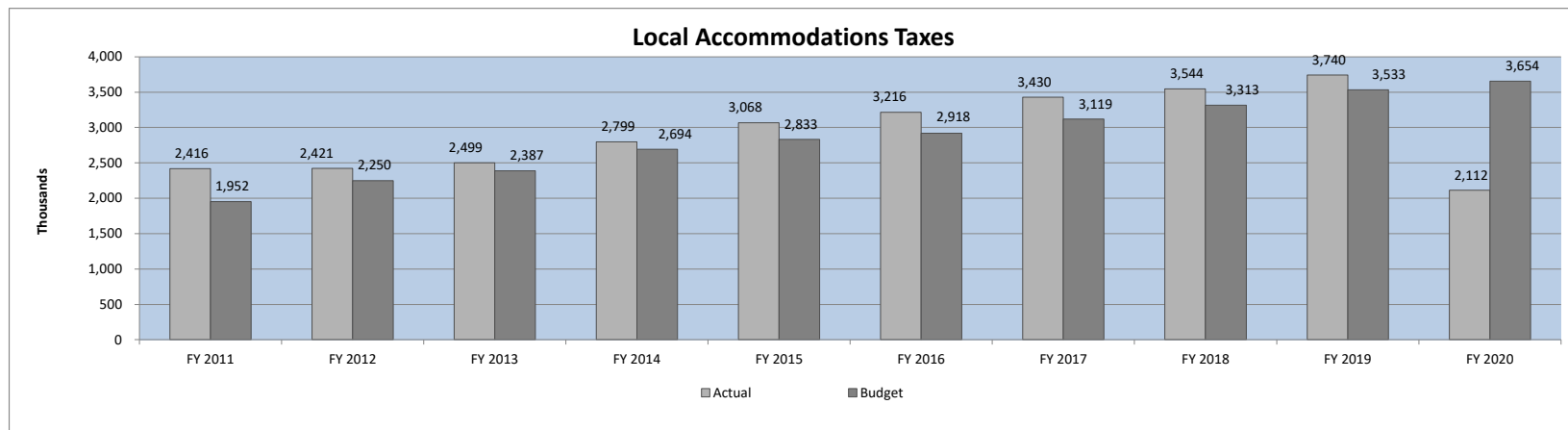
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	-	-	68,005	89,358	187,546	<b>344,909</b>	4,710,989	687,642	178,805	<b>5,577,436</b>	62,076	5,920	378,744	<b>446,740</b>	<b>6,369,085</b>
	0%	0%	0%	<b>0%</b>	1%	1%	3%	<b>5%</b>	74%	11%	3%	<b>88%</b>	1%	0%	6%	<b>7%</b>	<b>100%</b>
<b>2012</b>	-	-	134,930	<b>134,930</b>	-	30,657	656,024	<b>686,681</b>	5,094,739	67,339	(241,460)	<b>4,920,618</b>	86,114	-	320,147	<b>406,261</b>	<b>6,148,490</b>
	0%	0%	2%	<b>2%</b>	0%	0%	11%	<b>11%</b>	83%	1%	-4%	<b>80%</b>	1%	0%	5%	<b>7%</b>	<b>100%</b>
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>
<b>2020</b>	-	15,653	39,962	<b>55,615</b>	4,762	8,438	(10,445)	<b>2,755</b>	2,121,234	2,596,354	96,912	<b>4,814,500</b>	-	-	-	<b>-</b>	<b>4,872,870</b>
	0%	0%	1%	<b>1%</b>	0%	0%	0%	<b>0%</b>	44%	53%	2%	<b>99%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

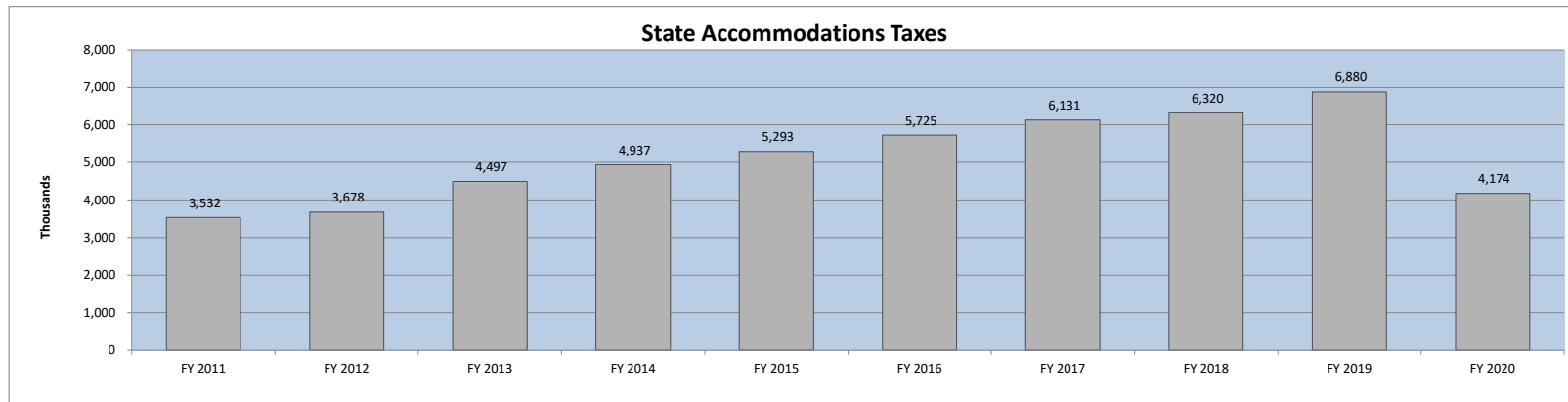
**Local ATAX Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(5,205) 0%	45,837 2%	31,159 1%	<b>71,791</b> 3%	910,512 38%	42,056 2%	17,687 1%	<b>970,255</b> 40%	150,400 6%	27,663 1%	8,136 0%	<b>186,199</b> 8%	176,081 7%	35,580 1%	976,358 40%	<b>1,188,019</b> 49%	<b>2,416,264</b> 100%
<b>2012</b>	- 0%	- 0%	74,028 3%	<b>74,028</b> 3%	916,910 38%	31,421 1%	15,270 1%	<b>963,601</b> 40%	195,051 8%	17,880 1%	16,566 1%	<b>229,497</b> 9%	219,758 9%	44,376 2%	889,438 37%	<b>1,153,572</b> 48%	<b>2,420,698</b> 100%
<b>2013</b>	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> 4%	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> 41%	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> 9%	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> 46%	<b>2,499,067</b> 100%
<b>2014</b>	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> 4%	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> 39%	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> 10%	253,315 9%	38,769 1%	1,027,757 37%	<b>1,319,841</b> 47%	<b>2,798,783</b> 100%
<b>2015</b>	(614) 0%	66,510 2%	88,566 3%	<b>154,462</b> 5%	1,159,004 38%	45,603 1%	18,112 1%	<b>1,222,719</b> 40%	261,750 9%	14,873 0%	14,870 0%	<b>291,493</b> 10%	271,055 9%	50,135 2%	1,078,475 35%	<b>1,399,665</b> 46%	<b>3,068,339</b> 100%
<b>2016</b>	(815) 0%	67,305 2%	56,154 2%	<b>122,644</b> 4%	1,229,155 38%	57,316 2%	23,698 1%	<b>1,310,169</b> 41%	270,942 8%	14,323 0%	26,827 1%	<b>312,092</b> 10%	321,509 10%	60,802 2%	1,088,634 34%	<b>1,470,945</b> 46%	<b>3,215,850</b> 100%
<b>2017</b>	(2) 0%	104,685 3%	75,399 2%	<b>180,082</b> 5%	1,037,898 30%	266,822 8%	22,416 1%	<b>1,327,136</b> 39%	247,350 7%	24,056 1%	28,495 1%	<b>299,901</b> 9%	343,957 10%	64,311 2%	1,214,992 35%	<b>1,623,260</b> 47%	<b>3,430,379</b> 100%
<b>2018</b>	121 0%	81,067 2%	50,523 1%	<b>131,711</b> 4%	1,274,638 36%	60,517 2%	23,190 1%	<b>1,358,345</b> 38%	329,491 9%	17,387 0%	22,406 1%	<b>369,284</b> 10%	373,769 11%	60,383 2%	1,250,418 35%	<b>1,684,570</b> 48%	<b>3,543,910</b> 100%
<b>2019</b>	35 0%	110,663 3%	69,539 2%	<b>180,237</b> 5%	1,281,174 34%	52,300 1%	25,754 1%	<b>1,359,228</b> 36%	336,642 9%	26,974 1%	24,957 1%	<b>388,573</b> 10%	374,977 10%	52,844 1%	1,384,212 37%	<b>1,812,033</b> 48%	<b>3,740,071</b> 100%
<b>2020</b>	12 0%	129,431 6%	89,668 4%	<b>219,111</b> 10%	1,329,949 63%	77,316 4%	55,716 3%	<b>1,462,981</b> 69%	345,905 16%	43,515 2%	40,184 2%	<b>429,604</b> 20%	- 0%	- 0%	- 0%	- 0%	<b>2,111,696</b> 100%



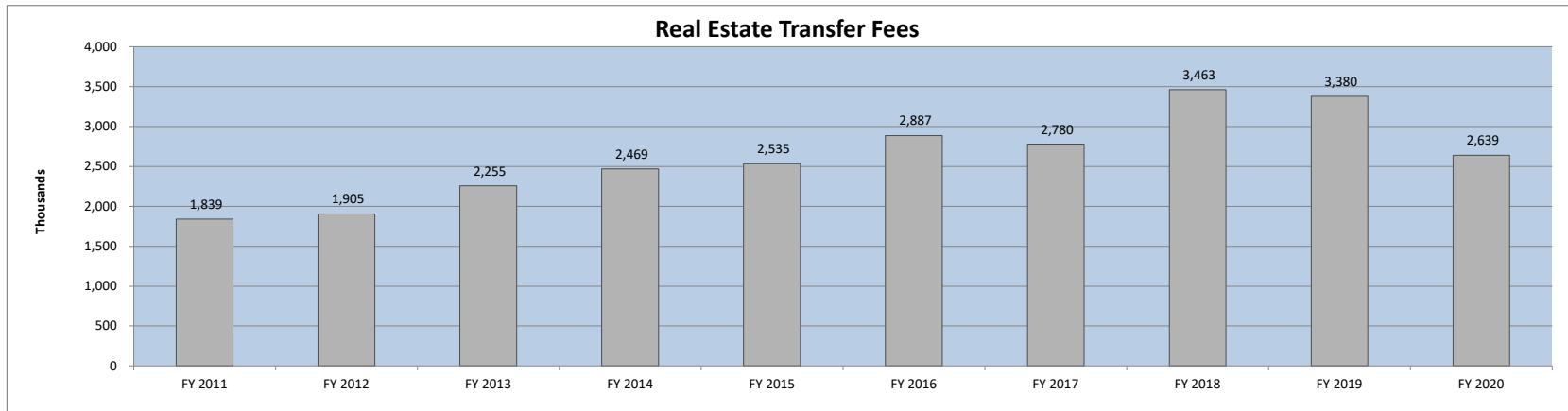
State ATAX Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	-	-	-	-	4,174,234
	0%	0%	0%	0%	77%	0%	0%	77%	20%	3%	0%	23%	0%	0%	0%	0%	100%



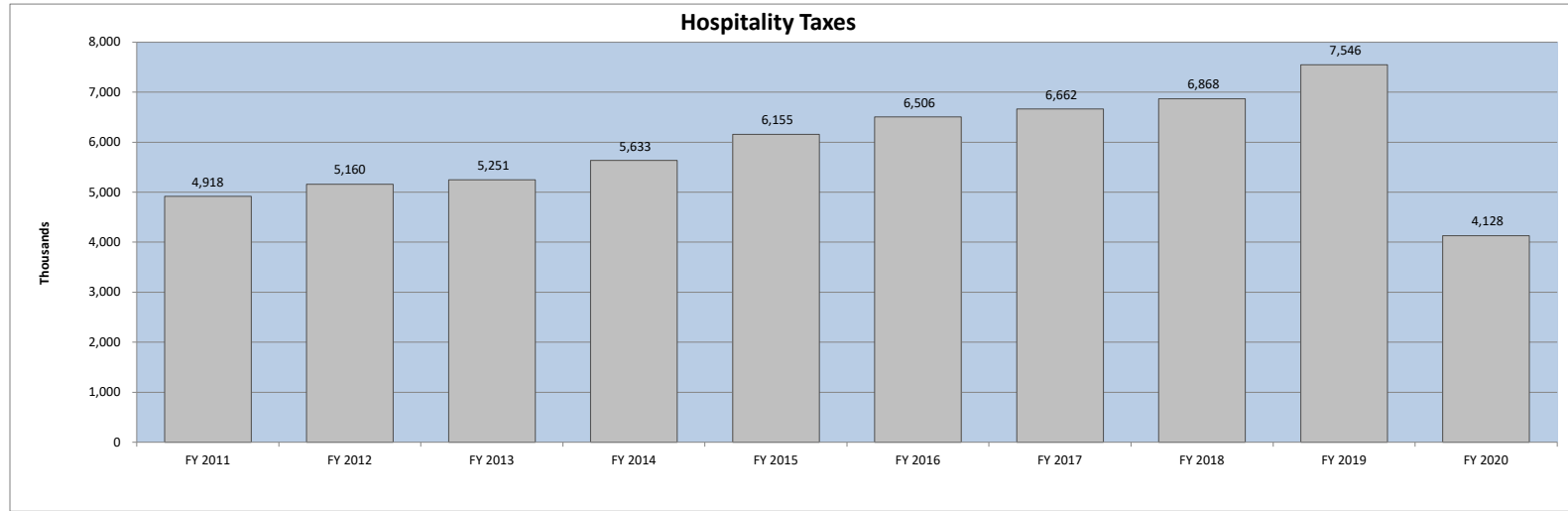
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	180,979 10%	144,389 8%	146,780 8%	<b>472,148</b> <b>26%</b>	141,028 8%	119,705 7%	145,657 8%	<b>406,390</b> <b>22%</b>	115,899 6%	107,221 6%	157,051 9%	<b>380,171</b> <b>21%</b>	183,418 10%	216,696 12%	180,421 10%	<b>580,535</b> <b>32%</b>	<b>1,839,244</b> <b>100%</b>
<b>2012</b>	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>
<b>2020</b>	351,658 13%	300,875 11%	296,053 11%	<b>948,586</b> <b>36%</b>	339,361 13%	252,246 10%	301,810 11%	<b>893,417</b> <b>34%</b>	310,098 12%	191,741 7%	295,598 11%	<b>797,437</b> <b>30%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>2,639,440</b> <b>100%</b>



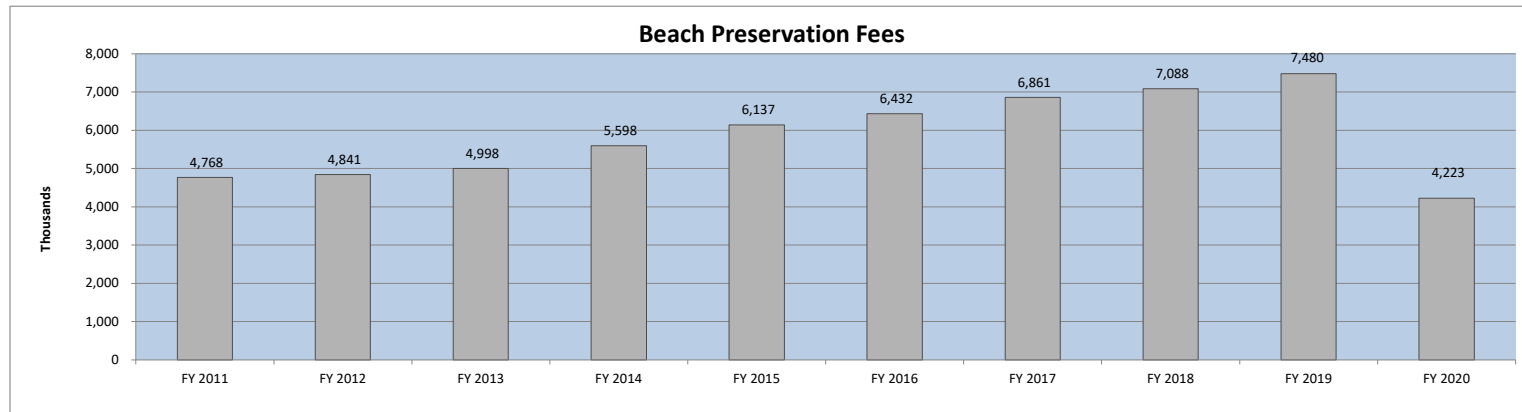
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(20,576) 0%	146,094 3%	94,078 2%	<b>219,596</b> 4%	1,331,329 27%	106,561 2%	56,760 1%	<b>1,494,650</b> 30%	648,822 13%	152,296 3%	108,558 2%	<b>909,676</b> 18%	652,633 13%	172,589 4%	1,468,447 30%	<b>2,293,669</b> 47%	<b>4,917,591</b> 100%
<b>2012</b>	- 0%	- 0%	361,462 7%	<b>361,462</b> 7%	1,205,720 23%	51,838 1%	209,020 4%	<b>1,466,578</b> 28%	636,640 12%	125,824 2%	119,275 2%	<b>881,739</b> 17%	695,699 13%	232,479 5%	1,522,177 29%	<b>2,450,355</b> 47%	<b>5,160,134</b> 100%
<b>2013</b>	- 0%	227,053 4%	167,624 3%	<b>394,677</b> 8%	1,244,946 24%	163,155 3%	114,410 2%	<b>1,522,511</b> 29%	635,422 12%	139,769 3%	124,403 2%	<b>899,594</b> 17%	691,648 13%	214,191 4%	1,528,374 29%	<b>2,434,213</b> 46%	<b>5,250,995</b> 100%
<b>2014</b>	- 0%	250,531 4%	220,872 4%	<b>471,403</b> 8%	1,267,698 23%	183,659 3%	125,344 2%	<b>1,576,701</b> 28%	706,599 13%	117,024 2%	132,645 2%	<b>956,268</b> 17%	754,213 13%	211,502 4%	1,663,343 30%	<b>2,629,058</b> 47%	<b>5,633,430</b> 100%
<b>2015</b>	- 0%	263,460 4%	250,552 4%	<b>514,012</b> 8%	1,376,186 22%	210,948 3%	135,505 2%	<b>1,722,639</b> 28%	782,101 13%	115,615 2%	147,023 2%	<b>1,044,739</b> 17%	801,957 13%	243,058 4%	1,828,599 30%	<b>2,873,614</b> 47%	<b>6,155,004</b> 100%
<b>2016</b>	(2,451) 0%	296,736 5%	254,972 4%	<b>549,257</b> 8%	1,473,719 23%	215,836 3%	143,710 2%	<b>1,833,265</b> 28%	831,682 13%	135,776 2%	140,685 2%	<b>1,108,143</b> 17%	920,040 14%	235,957 4%	1,859,644 29%	<b>3,015,641</b> 46%	<b>6,506,306</b> 100%
<b>2017</b>	(112) 0%	307,641 5%	266,071 4%	<b>573,600</b> 9%	1,280,180 19%	386,522 6%	172,512 3%	<b>1,839,214</b> 28%	732,298 11%	144,942 2%	168,931 3%	<b>1,046,171</b> 16%	925,322 14%	284,577 4%	1,992,989 30%	<b>3,202,888</b> 48%	<b>6,661,873</b> 100%
<b>2018</b>	(1,896) 0%	350,984 5%	272,962 4%	<b>622,050</b> 9%	1,354,343 20%	305,889 4%	176,091 3%	<b>1,836,323</b> 27%	863,424 13%	184,537 3%	167,049 2%	<b>1,215,010</b> 18%	947,412 14%	333,953 5%	1,913,039 28%	<b>3,194,404</b> 47%	<b>6,867,787</b> 100%
<b>2019</b>	(9,311) 0%	519,830 7%	311,840 4%	<b>822,359</b> 11%	1,442,824 19%	308,357 4%	184,810 2%	<b>1,935,991</b> 26%	940,109 12%	171,194 2%	173,486 2%	<b>1,284,789</b> 17%	1,004,704 13%	321,473 4%	2,176,461 29%	<b>3,502,638</b> 46%	<b>7,545,777</b> 100%
<b>2020</b>	(1,966) 0%	440,781 11%	322,265 8%	<b>761,080</b> 18%	1,533,954 37%	320,714 8%	193,848 5%	<b>2,048,516</b> 50%	996,593 24%	172,646 4%	149,601 4%	<b>1,318,840</b> 32%	- 0%	- 0%	- 0%	<b>-</b> 0%	<b>4,128,436</b> 100%



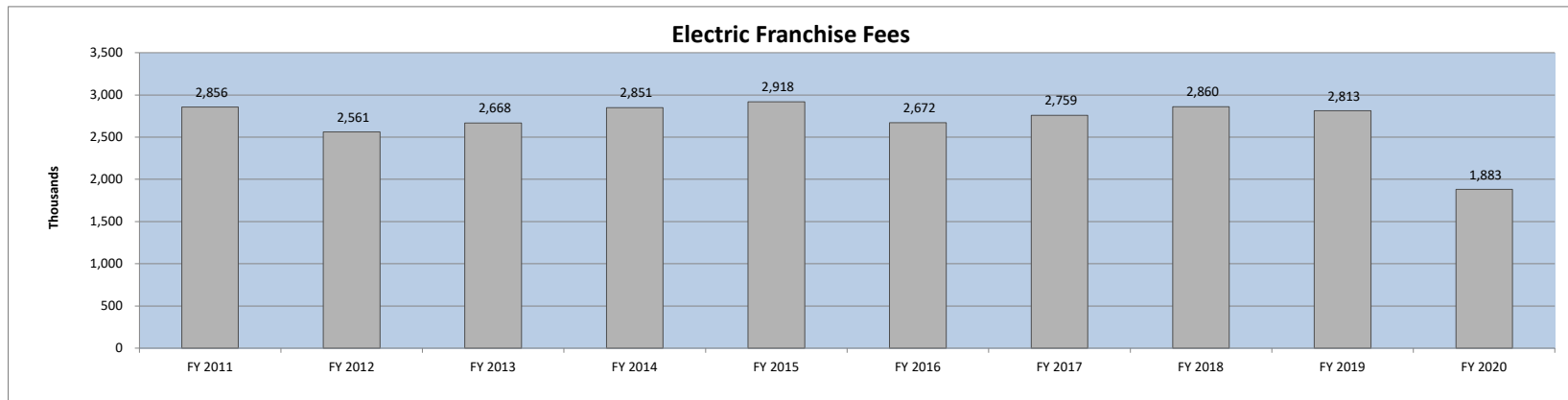
**Beach Preservation Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	(10,438) 0%	88,512 2%	60,479 1%	<b>138,553</b> <b>3%</b>	1,820,966 38%	75,388 2%	88,103 1%	<b>1,924,457</b> <b>40%</b>	282,152 6%	50,282 1%	14,107 0%	<b>346,541</b> <b>7%</b>	347,333 7%	65,374 1%	1,946,123 41%	<b>2,358,830</b> <b>49%</b>	<b>4,768,381</b> <b>100%</b>
2012	- 0%	- 0%	142,519 3%	<b>142,519</b> <b>3%</b>	1,841,404 38%	51,817 1%	19,994 0%	<b>1,913,215</b> <b>40%</b>	415,258 9%	30,533 1%	40,206 1%	<b>485,997</b> <b>10%</b>	436,879 9%	83,910 2%	1,778,875 37%	<b>2,299,664</b> <b>48%</b>	<b>4,841,395</b> <b>100%</b>
2013	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
2014	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>39%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,055,513 37%	<b>2,639,682</b> <b>47%</b>	<b>5,597,565</b> <b>100%</b>
2015	(1,229) 0%	133,020 2%	177,134 3%	<b>308,925</b> <b>5%</b>	2,318,006 38%	91,207 1%	36,223 1%	<b>2,445,436</b> <b>40%</b>	523,502 9%	29,746 0%	29,738 0%	<b>582,986</b> <b>10%</b>	542,110 9%	100,271 2%	2,156,951 35%	<b>2,799,332</b> <b>46%</b>	<b>6,136,679</b> <b>100%</b>
2016	(1,630) 0%	134,604 2%	112,309 2%	<b>245,283</b> <b>4%</b>	2,458,309 38%	114,632 2%	47,395 1%	<b>2,620,336</b> <b>41%</b>	541,885 8%	28,645 0%	53,661 1%	<b>624,191</b> <b>10%</b>	643,018 10%	121,604 2%	2,177,268 34%	<b>2,941,890</b> <b>46%</b>	<b>6,431,700</b> <b>100%</b>
2017	(6) 0%	209,371 3%	150,800 2%	<b>360,165</b> <b>5%</b>	2,075,794 30%	533,645 8%	44,832 1%	<b>2,654,271</b> <b>39%</b>	494,699 7%	48,112 1%	56,991 1%	<b>599,802</b> <b>9%</b>	687,914 10%	128,623 2%	2,429,983 35%	<b>3,246,520</b> <b>47%</b>	<b>6,860,758</b> <b>100%</b>
2018	241 0%	162,135 2%	101,045 1%	<b>263,421</b> <b>4%</b>	2,549,276 36%	121,035 2%	46,379 1%	<b>2,716,690</b> <b>38%</b>	658,983 9%	34,774 0%	44,811 1%	<b>738,568</b> <b>10%</b>	747,540 11%	120,764 2%	2,500,837 35%	<b>3,369,141</b> <b>48%</b>	<b>7,087,820</b> <b>100%</b>
2019	70 0%	221,325 3%	139,080 2%	<b>360,475</b> <b>5%</b>	2,562,348 34%	104,599 1%	51,408 1%	<b>2,718,355</b> <b>36%</b>	673,384 9%	53,947 1%	49,916 1%	<b>777,247</b> <b>10%</b>	749,954 10%	105,688 1%	2,768,423 37%	<b>3,624,065</b> <b>48%</b>	<b>7,480,142</b> <b>100%</b>
2020	24 0%	258,863 6%	179,335 4%	<b>438,222</b> <b>10%</b>	2,659,898 63%	154,633 4%	111,430 3%	<b>2,925,961</b> <b>69%</b>	691,810 16%	87,032 2%	80,367 2%	<b>859,209</b> <b>20%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>4,223,392</b> <b>100%</b>



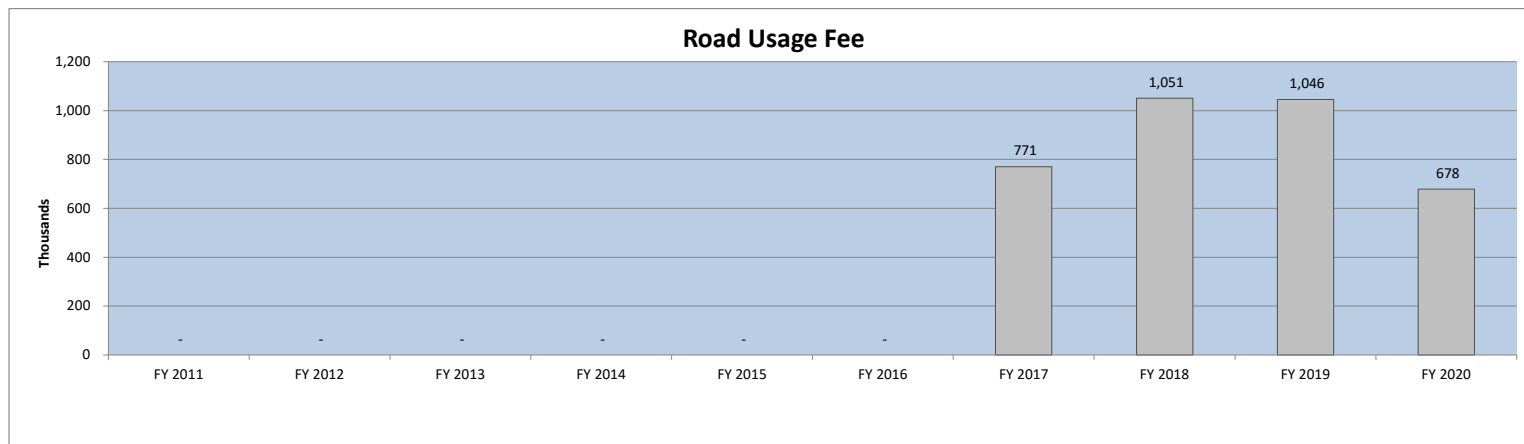
**Electric Franchise Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	270,936 9%	320,260 11%	283,996 10%	<b>875,192</b> <b>31%</b>	- 0%	235,592 8%	172,932 6%	<b>408,524</b> <b>14%</b>	195,356 7%	285,018 10%	271,238 9%	<b>751,612</b> <b>26%</b>	184,755 6%	189,001 7%	446,953 16%	<b>820,709</b> <b>29%</b>	<b>2,856,037</b> <b>100%</b>
<b>2012</b>	285,086 11%	315,558 12%	272,993 11%	<b>873,637</b> <b>34%</b>	201,785 8%	163,538 6%	- 0%	<b>365,323</b> <b>14%</b>	163,242 6%	184,930 7%	194,209 8%	<b>542,381</b> <b>21%</b>	186,263 7%	190,617 7%	403,073 16%	<b>779,953</b> <b>30%</b>	<b>2,561,294</b> <b>100%</b>
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>
<b>2020</b>	- 0%	288,444 15%	311,185 17%	<b>599,629</b> <b>32%</b>	274,894 15%	237,022 13%	185,439 10%	<b>697,355</b> <b>37%</b>	167,418 9%	203,003 11%	215,289 11%	<b>585,710</b> <b>31%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>1,882,694</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	-	-	-	-	677,990
	0%	14%	13%	28%	12%	10%	14%	36%	12%	13%	11%	36%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.



## **Business-Type Activities – Stormwater Utility**

**Stormwater Utility Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	-	-	37,610	20,063	245,605	<b>303,278</b>	2,779,689	70,455	68,467	<b>2,918,611</b>	39,449	-	116,441	<b>155,890</b>	<b>3,377,779</b>
	0%	0%	0%	<b>0%</b>	1%	1%	7%	<b>9%</b>	82%	2%	2%	<b>86%</b>	1%	0%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	-	48,454	638,172	<b>686,626</b>	2,535,992	-	46,507	<b>2,582,499</b>	93,932	27,723	101,099	<b>222,754</b>	<b>3,491,879</b>
	0%	0%	0%	<b>0%</b>	0%	1%	18%	<b>20%</b>	73%	0%	1%	<b>74%</b>	3%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2020</b>	-	18,433	29,375	<b>47,808</b>	20,484	12,844	323,914	<b>357,242</b>	2,140,418	2,214,336	59,218	<b>4,413,972</b>	-	-	-	<b>-</b>	<b>4,819,022</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>7%</b>	44%	46%	1%	<b>92%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

