

## MEMORANDUM

To: Steve Riley, Town Manager

From: John Troyer, Finance Director

Date: February 18, 2020

RE: **FY 2020 Financial Statements – Through January (7th period)**

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### General Overview

The initial months of each fiscal year are traditionally low on the revenue side while expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year. Therefore, reporting a temporary deficit is the norm at this time during the fiscal year, and these results are consistent with expectations. Our January collections include the traditionally largest property tax payments from the County. As such, our temporary YTD deficit for the General Fund dropped from \$8.9 million last month to \$3.1 million for YTD this month. Also noteworthy, the General Fund revenue total transitioned from below last YTD to above last YTD with this month's collections.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are 12% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$2,152,101 is up 13% from last YTD while Permit Revenues are 12% higher than last year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	1,907,700			928,208			2,835,908		
FY 2020	2,152,101	244,401	13%	1,038,044	109,836	12%	3,190,145	354,237	12%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 6% higher than last fiscal year. This early in the fiscal year the total should not be construed as an ongoing trend. The Town does not require Local ATAX/Beach Preservation Fees to be paid by the taxpayers until the 20<sup>th</sup> of the month following the quarter's end. However, the Town accepts payments from businesses that choose to pay on a monthly basis prior to the actual due date. The quarterly payments are due in October, January, April and July.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2019	5,628,321			3,698,459			9,326,780		
FY 2020	6,083,989	455,668	8%	3,806,188	107,729	3%	9,890,177	563,397	6%

## **General Fund Summary**

The Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in April, May and June.

Through January, the Town's General Fund revenues and transfers in total \$19,026,269 or 46% of budget, which compares to \$18,276,778 or 46% of budget for last year. This is an increase of \$749,490 compared to the prior year. Real and personal property taxes are \$513,458 higher than last year, business licenses are \$152,692 higher than last year and permits are \$109,836 higher than last year. Fines and Fees are down (\$72,207) compared to last year due to the closure of the Municipal Court last year. This will be an unfavorable revenue variance from last year for the whole year. From a net expense perspective, the Town is better off than last year related to the Court closing.

With 58% of the year lapsed at the end of January, expenditures-to-date are \$22,130,990 or 52% of budget. This compares to \$20,839,987 or 50% of budgeted expenditures at this time last year. This difference is \$1,291,003 higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The net change in the General Fund is presented as a temporary deficit of (\$3,104,721) which compares to last year's (\$2,563,208). This result is anticipated due to the seasonality of when the Town's receipts the majority of its revenues, during December thru February for property taxes and the April/May/June for business licenses as well as the timing of planned spending from year to year. The net change for the current year is (\$541,510) temporarily lower this year than last year for the reasons explained earlier. General Fund current versus prior year revenue and expenditure comparisons are presented in a Dashboard display on the Town's external website.

## **Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of January, \$8,170,480, or 41% of the current year's obligations, have come due and been paid. A number of the Town's debt obligations have principal payments planned in the March to June timeframe to correspond to after the majority of property taxes are collected for the fiscal year.

**Capital Projects Fund**

As you can see, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Fire Rescue Apparatus	\$ 1,121,221
Modern Classic Motors Site	\$ 3,676,078
Sewer Initiative	\$ 544,882
Coligny Area Improvements	\$ 5,489,791

Summary balances for the Capital Project Fund are as follows:

	<b>Actual</b>
Revenues	426,655
Transfers In	2,581,376
Capital Outlays	(12,276,547)
Transfers Out	-
Net Change in Fund Balance	<u><u>\$ (9,268,516)</u></u>

**Other Revenues**

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2020 actual	FY 2019 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 4,039,578	\$ 3,890,107	\$ 149,471	4%	
Local accommodations tax	2,027,996	1,876,107	151,889	8%	A
Tax increment financing	2,179,604	2,497,609	(318,005)	-13%	B
Real estate transfer fees	2,152,101	1,907,700	244,401	13%	A
Beach preservation fees	4,055,993	3,752,214	303,779	8%	A
Hospitality tax	3,806,188	3,698,459	107,729	3%	A
Road Usage Fees	513,815	514,929	(1,114)	0%	D
Electric franchise fee	1,464,402	1,491,327	(26,925)	-2%	C
	<u>\$ 20,239,677</u>	<u>\$ 19,628,452</u>	<u>\$ 611,225</u>	<u>3%</u>	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

## **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town’s *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is remitted to the Town mainly during the December through February time period. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$2,147,640 for Capital Outlays, \$139,245 for Debt Service, and \$1,168,469 for operations. These amounts are well within our expectations for this point in the fiscal year.

## **Fund Balances**

As you will notice on page 6, the year-to-date net change in fund balances is a seasonal decrease of (\$11,324,661) for governmental funds and (\$925,739) for the Stormwater Utility Fund. These compare to (\$22,404,926) and (\$1,387,038) YTD last month, and (\$9,985,233) and \$1,297,104 for last YTD respectively. Again, these are seasonal changes, and are one example of how strong reserve policies enable smooth Town operations while we wait for property taxes and other revenue collections. These amounts reflect property taxes collected by the County in December; remitted to the Town and reflected in our statements in January.

## **Dashboards**

The General Fund dashboards found on the Town’s website present a full year for fiscal years, 2018, 2019 and year-to-date for fiscal year 2020.

# **Consolidated Statement All Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED**  
**GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES**  
**FISCAL YEAR 2020 - THROUGH JANUARY (7th PERIOD)**

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 8,458,698	\$ 2,179,604	\$ 2,955,179	\$ 21,118	\$ 13,614,599	\$ -
Business Licenses	940,022	-	-	-	940,022	-
Franchise Fees	602,408	-	-	-	602,408	-
Permits	1,038,044	-	-	-	1,038,044	-
State Shared Funds	439,799	-	-	12,305	452,104	-
Public Safety	1,747	-	-	-	1,747	-
Grant Revenue	-	114,440	-	-	114,440	-
EMS Revenue	945,856	-	-	-	945,856	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	140,120	-	-	-	140,120	-
Road Usage Fees	-	513,815	-	-	513,815	-
Accommodations Tax	-	6,067,574	-	-	6,067,574	-
Hospitality Tax	-	3,806,188	-	-	3,806,188	-
Lease	-	-	-	42,440	42,440	-
Impact Fees	-	-	-	160,305	160,305	-
Real Estate Transfer Fees	-	2,152,101	-	-	2,152,101	-
Beach Preservation Fees	-	4,055,993	-	-	4,055,993	-
Electric Franchise Fees	-	1,464,402	-	-	1,464,402	-
Stormwater Utility Fees	-	-	-	-	-	2,545,468
Miscellaneous Revenue	239,271	-	-	-	239,271	-
Disaster Fund Transfer In	-	-	136,282	-	136,282	-
Investment Income	190,657	425,036	255,268	190,487	1,061,448	57,064
<b>Total Revenues</b>	<b>12,996,622</b>	<b>20,779,153</b>	<b>3,346,729</b>	<b>426,655</b>	<b>37,549,159</b>	<b>2,602,532</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	289,262	-	-	-	289,262	-
Town Manager	480,245	-	-	-	480,245	-
	769,507	-	-	-	769,507	-
<b>Administration</b>						
Administration/Legal	2,367,150	21,531	14,810	-	2,403,491	97,426
Finance	1,145,262	-	-	-	1,145,262	-
	3,512,412	21,531	14,810	-	3,548,753	97,426
<b>Community Services</b>						
Community Development	1,916,165	-	-	-	1,916,165	-
Public Projects and Facilities	2,826,841	-	-	-	2,826,841	1,071,043
	4,743,006	-	-	-	4,743,006	1,071,043
<b>Public Safety</b>						
Sheriff/Shore Svcs	2,157,097	-	-	-	2,157,097	-
Fire & Rescue	8,331,554	71,910	-	-	8,403,464	-
	10,488,651	71,910	-	-	10,560,561	-
<b>Townwide</b>						
Grants	2,617,414	-	-	-	2,617,414	-
Capital Outlay/Projects	-	2,758,858	-	-	2,758,858	-
Debt Service	-	1,239,901	-	12,276,547	13,516,448	2,147,640
	-	-	8,808,455	-	8,808,455	139,245
<b>Total expenditures</b>	<b>22,130,990</b>	<b>4,092,200</b>	<b>8,823,265</b>	<b>12,276,547</b>	<b>47,323,002</b>	<b>3,455,354</b>
<b>Revenues over (under) expenditures</b>	<b>(9,134,368)</b>	<b>16,686,953</b>	<b>(5,476,536)</b>	<b>(11,849,892)</b>	<b>(9,773,843)</b>	<b>(852,822)</b>
<b>Other financing sources (uses):</b>						
Transfers In:						
Accommodations Tax - Local	2,027,996	-	-	-	2,027,996	-
Accommodations Tax - State	1,036,346	-	-	-	1,036,346	-
General Fund	-	-	-	-	-	-
Hospitality Tax	1,940,890	-	35,795	1,058,666	3,035,351	-
Real Estate Transfer	-	-	1,827,156	-	1,827,156	-
Beach Preservation	793,998	-	3,973,850	2,274	4,770,122	-
Electric Franchise	52,500	-	-	-	52,500	-
Leases	-	-	-	-	-	-
TIF	105,000	-	197,313	1,522,252	1,824,565	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	72,917	-	-	-	72,917	-
Road Usage Fee	-	-	-	(1,816)	(1,816)	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,956,731)	-	-	(5,956,731)	(72,917)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(6,034,114)	-	-	(6,034,114)	-
Capital Projects	-	(2,581,375)	-	-	(2,581,375)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	16,520,000	-	16,520,000	-
Deposit to Refunding Escrow	-	-	(18,143,735)	-	(18,143,735)	-
<b>Total other financing sources (uses)</b>	<b>6,029,647</b>	<b>(14,572,220)</b>	<b>4,410,379</b>	<b>2,581,376</b>	<b>(1,550,818)</b>	<b>(72,917)</b>
<b>Net change in fund balance</b>	<b>(3,104,721)</b>	<b>2,114,733</b>	<b>(1,066,157)</b>	<b>(9,268,516)</b>	<b>(11,324,661)</b>	<b>(925,739)</b>
<b>Fund balance - beginning</b>	<b>21,100,687</b>	<b>49,281,815</b>	<b>11,954,387</b>	<b>28,382,019</b>	<b>110,718,908</b>	<b>9,400,212</b>
<b>Fund balance - ending</b>	<b>\$ 17,995,966</b>	<b>\$ 51,396,548</b>	<b>\$ 10,888,230</b>	<b>\$ 19,113,503</b>	<b>\$ 99,394,247</b>	<b>\$ 8,474,473</b>

# **Budget versus Actual Report General Fund**

TOWN OF HILTON HEAD ISLAND  
GENERAL FUND-UNAUDITED  
ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
FISCAL YEAR 2020 - THROUGH JANUARY (7th PERIOD)  
PERCENT OF YEAR LAPSED 58%

7.00

	FY 2020				FY 2019		FY 2020 vs FY 2019		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 15,127,344	\$ 8,458,698	\$ (6,668,646)	56%	\$ 7,945,240	\$ 513,458	6%	CL	
Business Licenses	9,945,639	940,022	(9,005,617)	9%	787,330	152,692	19%		
Franchise Fees - Cable	920,000	560,654	(359,346)	61%	574,236	(13,582)	-2%		
Franchise Fees - Beach	35,000	41,754	6,754	119%	38,203	3,551	9%		
Permits	1,515,000	1,038,044	(476,956)	69%	928,208	109,836	12%	CL	
State Shared Funds	840,000	439,799	(400,201)	52%	418,927	20,872	5%		
Public Safety	55,000	1,747	(53,253)	3%	27,424	(25,677)	-94%		
EMS	1,500,000	945,856	(554,144)	63%	872,508	73,348	8%		
Fines and Fees	-	-	-	0%	72,207	(72,207)	-100%	A	
Beach Fees	250,000	140,120	(109,880)	56%	133,221	6,899	5%		
Miscellaneous Revenue	434,697	239,271	(195,426)	55%	229,150	10,121	4%	B	
Investment Income	300,000	190,657	(109,343)	64%	173,056	17,601	10%	C	
<b>Subtotal</b>	<b>30,922,680</b>	<b>12,996,622</b>	<b>(17,926,058)</b>	<b>42%</b>	<b>12,199,710</b>	<b>796,912</b>	<b>7%</b>		
<b>Transfers In/Out:</b>									
Accommodations Tax - Local	3,653,891	2,027,996	(1,625,895)	56%	1,876,107	151,889	8%		
Accommodations Tax - State	1,775,000	1,036,346	(738,654)	58%	1,034,922	1,424	0%		
Hospitality Tax	3,337,240	1,940,890	(1,396,350)	58%	1,746,125	194,765	11%		
Beach Preservation Fees	1,361,140	793,998	(567,142)	58%	793,998	-	0%		
TIF Tax	180,000	105,000	(75,000)	58%	105,000	-	0%		
Stormwater Utility	125,000	72,917	(52,083)	58%	72,917	-	0%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	366,333	(366,333)	-100%	E	
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	90,000	52,500	(37,500)	58%	52,500	-	0%		
Sunday Liquor Permits	-	-	-	0%	29,167	(29,167)	-100%		
Hurricane Recovery Effort	-	-	-	0%	-	-	-		
Home Grant	-	-	-	0%	-	-	-		
<b>Total revenues</b>	<b>41,444,951</b>	<b>19,026,269</b>	<b>(22,418,682)</b>	<b>46%</b>	<b>18,276,779</b>	<b>749,490</b>	<b>4%</b>		
<b>Expenditures:</b>									
<b>Town Council</b>									
Personnel	167,924	86,400	(81,524)	51%	79,531	6,869	9%		
Operating	581,100	202,862	(378,238)	35%	117,635	85,227	72%	F	
	749,024	289,262	(459,762)	39%	197,166	92,096	47%		
<b>Town Manager</b>									
Personnel	823,190	468,253	(354,937)	57%	365,835	102,418	28%		
Operating	23,250	11,992	(11,258)	52%	11,246	746	7%		
	846,440	480,245	(366,195)	57%	377,081	103,164	27%		
<b>Administration/Legal</b>									
Personnel	2,534,516	1,402,123	(1,132,393)	55%	1,394,209	7,914	1%	D	
Operating	2,297,225	965,027	(1,332,198)	42%	789,034	175,993	22%		
Capital	155,880	-	(155,880)	0%	25,437	(25,437)	-100%		
	4,987,621	2,367,150	(2,620,471)	47%	2,208,680	158,470	7%		
<b>Finance</b>									
Personnel	1,785,716	1,047,863	(737,853)	59%	933,171	114,692	12%		
Operating	214,092	97,399	(116,693)	45%	102,809	(5,410)	-5%		
	1,999,808	1,145,262	(854,546)	57%	1,035,980	109,282	11%		
<b>Community Development</b>									
Personnel	3,347,297	1,867,846	(1,479,451)	56%	1,609,992	257,854	16%		
Operating	289,546	48,319	(241,227)	17%	95,448	(47,129)	-49%		
Capital	-	-	-	0%	-	-	-		
	3,636,843	1,916,165	(1,720,678)	53%	1,705,440	210,725	12%		
<b>Public Projects and Facilities</b>									
Personnel	1,938,460	1,096,775	(841,685)	57%	969,159	127,616	13%		
Operating	4,087,833	1,730,066	(2,357,767)	42%	1,552,763	177,303	11%		
Capital	-	-	-	0%	-	-	-		
	6,026,293	2,826,841	(3,199,452)	47%	2,521,922	304,919	12%		
<b>Sheriff/Beach Services</b>									
	3,855,312	2,157,097	(1,698,215)	56%	2,168,357	(11,260)	-1%		
<b>Fire Rescue</b>									
Personnel	13,859,226	7,718,474	(6,140,752)	56%	7,313,038	405,436	6%		
Operating	1,806,853	613,080	(1,193,773)	34%	831,767	(218,687)	-26%		
Capital	-	-	-	0%	-	-	-		
	15,666,079	8,331,554	(7,334,525)	53%	8,144,805	186,749	2%		
<b>Townwide</b>									
	4,895,736	2,617,414	(2,278,322)	53%	2,480,556	136,858	6%		
<b>Total expenditures</b>	<b>42,663,156</b>	<b>22,130,990</b>	<b>(20,532,166)</b>	<b>52%</b>	<b>20,839,987</b>	<b>1,291,003</b>	<b>6%</b>		
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(1,218,205)</b>	<b>(3,104,721)</b>	<b>(1,886,516)</b>		<b>(2,563,208)</b>	<b>(541,513)</b>			

See next page for variance explanations.



Variance Explanations:

- CL - Variance addressed in Financial Statement Memorandum.
- A - Fines and Fees have declined as the municipal court closed. As of 02/01/2019 all cases and related revenue are now County business.
- B - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.
- C - The Town continues its success by optimizing its investing with SC's Local Govt Investment Pool (LGIP) Program.
- D - Municipal Court closed as of 02/01/2019, personnel costs no longer being incurred.
- E - FY 2020 does not count on these transfer amounts. This is the offset to the reallocation of the 0.82 mil from CIP to General Fund.
- F - Most of this increase is the cost of the Parks Master Plan.

# **Special Revenue Funds**

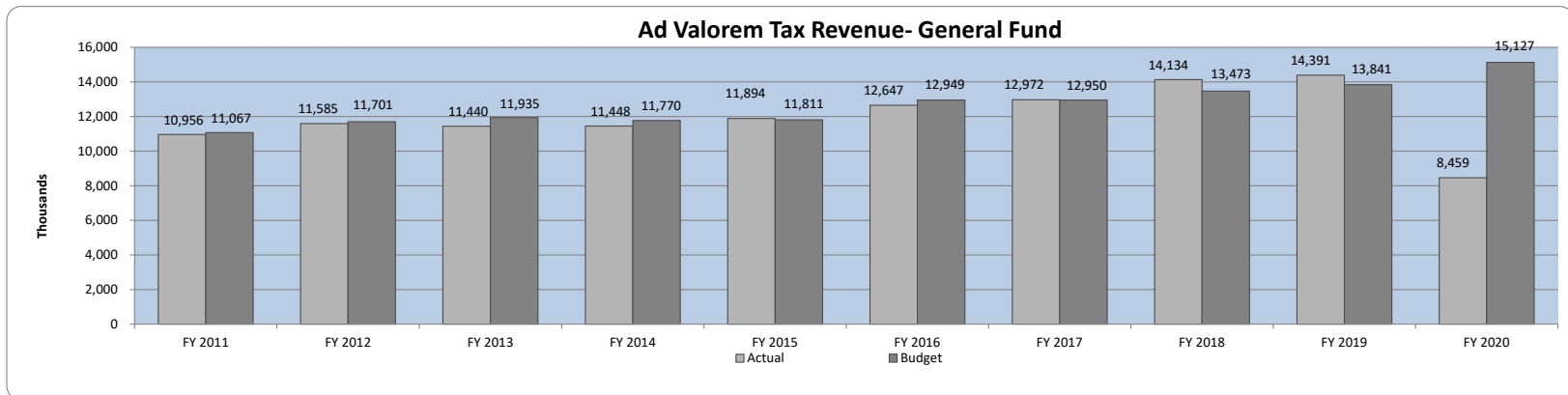
**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2020 - THROUGH JANUARY (7th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 2,179,604	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,179,604
Road Usage Fees	-	513,815	-	-	-	-	-	513,815
Accommodations Tax-Local	-	-	2,027,996	-	-	-	-	2,027,996
Accommodations Tax-State	-	-	4,039,578	-	-	-	-	4,039,578
Hospitality Tax	-	-	-	-	3,806,188	-	-	3,806,188
Real Estate Transfer Fees	-	-	-	2,152,101	-	-	-	2,152,101
Beach Preservation Fees	-	-	-	-	-	4,055,993	-	4,055,993
Electric Franchise Fees	-	-	-	-	-	-	1,464,402	1,464,402
Grant Revenue	-	-	-	-	-	-	114,440	114,440
Investment Income	69,675	6,405	9,055	54,255	93,042	109,421	83,183	425,036
<b>Total Revenues</b>	<b>2,249,279</b>	<b>520,220</b>	<b>6,076,629</b>	<b>2,206,356</b>	<b>3,899,230</b>	<b>4,165,414</b>	<b>1,662,025</b>	<b>20,779,153</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	21,531	-	-	-	21,531
Finance	-	-	-	-	-	-	-	-
	-	-	-	21,531	-	-	-	21,531
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	71,910	71,910
	-	-	-	-	-	-	71,910	71,910
<b>Grants</b>								
	-	-	2,757,283	-	-	775	800	2,758,858
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	1,239,901	1,239,901
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>2,757,283</b>	<b>21,531</b>	<b>-</b>	<b>775</b>	<b>1,312,611</b>	<b>4,092,200</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>2,249,279</b>	<b>520,220</b>	<b>3,319,346</b>	<b>2,184,825</b>	<b>3,899,230</b>	<b>4,164,639</b>	<b>349,414</b>	<b>16,686,953</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(105,000)	-	(3,064,343)	-	(1,940,890)	(793,998)	(52,500)	(5,956,731)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(197,313)	-	-	(1,827,156)	(35,795)	(3,973,850)	-	(6,034,114)
Capital Projects Fund	(1,522,252)	1,816	-	-	(1,058,665)	(2,274)	-	(2,581,375)
Hurricane Effort	-	-	-	-	-	-	-	-
<b>Transfers In:</b>								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(1,824,565)</b>	<b>1,816</b>	<b>(3,064,343)</b>	<b>(1,827,156)</b>	<b>(3,035,350)</b>	<b>(4,770,122)</b>	<b>(52,500)</b>	<b>(14,572,220)</b>
<b>Net change in fund balance</b>	<b>424,714</b>	<b>522,036</b>	<b>255,003</b>	<b>357,669</b>	<b>863,880</b>	<b>(605,483)</b>	<b>296,914</b>	<b>2,114,733</b>
<b>Fund balance - beginning</b>	<b>7,638,333</b>	<b>1,775,055</b>	<b>3,636,820</b>	<b>6,028,191</b>	<b>9,578,640</b>	<b>12,304,292</b>	<b>8,320,484</b>	<b>49,281,815</b>
<b>Fund balance - ending</b>	<b>\$ 8,063,047</b>	<b>\$ 2,297,091</b>	<b>\$ 3,891,823</b>	<b>\$ 6,385,860</b>	<b>\$ 10,442,520</b>	<b>\$ 11,698,809</b>	<b>\$ 8,617,398</b>	<b>\$ 51,396,548</b>

# **Revenue Analysis General Fund**

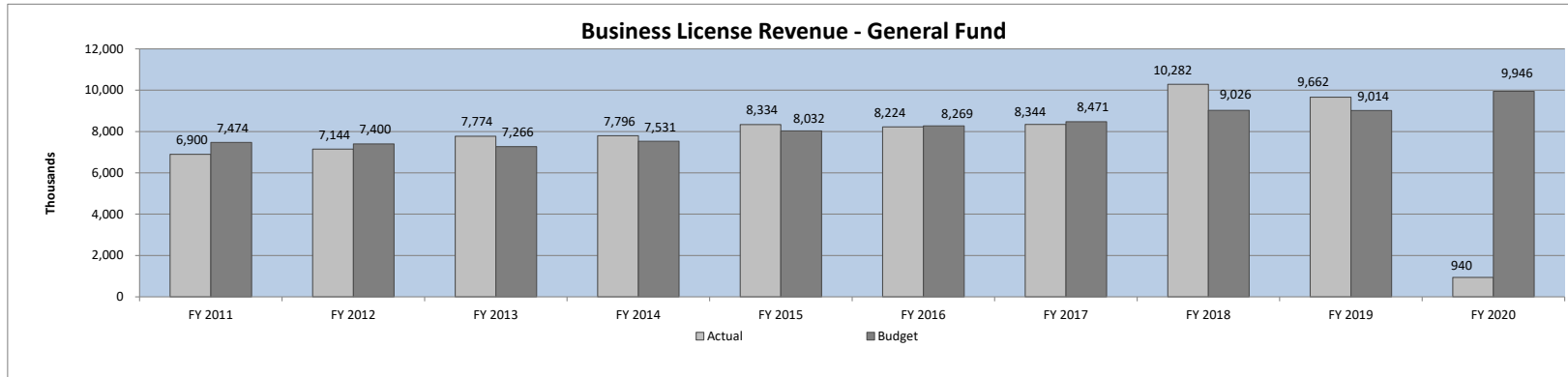
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	- 0%	30,269 0%	38,170 0%	<b>68,439</b> <b>1%</b>	109,183 1%	255,076 2%	870,761 8%	<b>1,235,020</b> <b>11%</b>	8,481,389 77%	345,407 3%	243,722 2%	<b>9,070,518</b> <b>83%</b>	87,177 1%	177,576 2%	317,449 3%	<b>582,202</b> <b>5%</b>	<b>10,956,179</b> <b>100%</b>
<b>2012</b>	- 0%	30,088 0%	40,766 0%	<b>70,854</b> <b>1%</b>	1,884 0%	192,760 2%	2,352,625 20%	<b>2,547,269</b> <b>22%</b>	8,144,646 70%	161,609 1%	103,902 1%	<b>8,410,157</b> <b>73%</b>	28,544 0%	243,490 2%	284,756 2%	<b>556,790</b> <b>5%</b>	<b>11,585,070</b> <b>100%</b>
<b>2013</b>	- 0%	26,703 0%	134,190 1%	<b>160,893</b> <b>1%</b>	1,884 0%	262,845 2%	2,371,616 21%	<b>2,636,345</b> <b>23%</b>	7,713,999 67%	159,541 1%	167,078 1%	<b>8,040,618</b> <b>70%</b>	181,678 2%	196,830 2%	223,929 2%	<b>602,437</b> <b>5%</b>	<b>11,440,293</b> <b>100%</b>
<b>2014</b>	46,769 0%	52,495 0%	68,068 1%	<b>167,332</b> <b>1%</b>	1,928 0%	275,948 2%	2,526,723 22%	<b>2,804,599</b> <b>24%</b>	7,352,542 64%	410,179 4%	117,378 1%	<b>7,880,099</b> <b>69%</b>	165,921 1%	97,846 1%	331,756 3%	<b>595,523</b> <b>5%</b>	<b>11,447,553</b> <b>100%</b>
<b>2015</b>	38,766 0%	40,487 0%	78,203 1%	<b>157,456</b> <b>1%</b>	1,930 0%	65,991 1%	1,847,436 16%	<b>1,915,357</b> <b>16%</b>	8,174,584 69%	801,920 7%	407,838 3%	<b>9,384,342</b> <b>79%</b>	86,866 1%	68,042 1%	282,220 2%	<b>437,128</b> <b>4%</b>	<b>11,894,283</b> <b>100%</b>
<b>2016</b>	54,378 0%	56,645 0%	44,580 0%	<b>155,603</b> <b>1%</b>	242,654 2%	1,035,837 8%	- 0%	<b>1,278,491</b> <b>10%</b>	5,130,332 41%	5,204,417 41%	292,106 2%	<b>10,626,855</b> <b>84%</b>	63,352 1%	293,179 2%	229,685 2%	<b>586,216</b> <b>5%</b>	<b>12,647,165</b> <b>100%</b>
<b>2017</b>	- 0%	45,492 0%	151,125 1%	<b>196,617</b> <b>2%</b>	96,211 1%	1,256,627 10%	124 0%	<b>1,352,962</b> <b>10%</b>	5,313,733 41%	5,282,564 41%	(4,529) 0%	<b>10,591,768</b> <b>82%</b>	257,292 2%	232,513 2%	340,437 3%	<b>830,242</b> <b>6%</b>	<b>12,971,589</b> <b>100%</b>
<b>2018</b>	- 0%	50,808 0%	137,351 1%	<b>188,159</b> <b>1%</b>	72,190 1%	234,127 2%	1,457,685 10%	<b>1,764,002</b> <b>12%</b>	6,249,336 44%	4,588,002 32%	598,029 4%	<b>11,435,367</b> <b>81%</b>	170,567 1%	300,738 2%	275,043 2%	<b>746,348</b> <b>5%</b>	<b>14,133,876</b> <b>100%</b>
<b>2019</b>	- 0%	91,400 1%	156,556 1%	<b>247,956</b> <b>2%</b>	97,341 1%	300,315 2%	1,050,641 7%	<b>1,448,297</b> <b>10%</b>	6,248,987 43%	5,499,525 38%	239,152 2%	<b>11,987,664</b> <b>83%</b>	170,573 1%	94,529 1%	441,677 3%	<b>706,779</b> <b>5%</b>	<b>14,390,696</b> <b>100%</b>
<b>2020</b>	- 0%	78,876 1%	117,043 1%	<b>195,919</b> <b>2%</b>	77,560 1%	219,771 3%	1,076,800 13%	<b>1,374,131</b> <b>16%</b>	6,888,648 81%	- 0%	- 0%	<b>6,888,648</b> <b>81%</b>	- 0%	- 0%	- 0%	- 0%	<b>8,458,698</b> <b>100%</b>



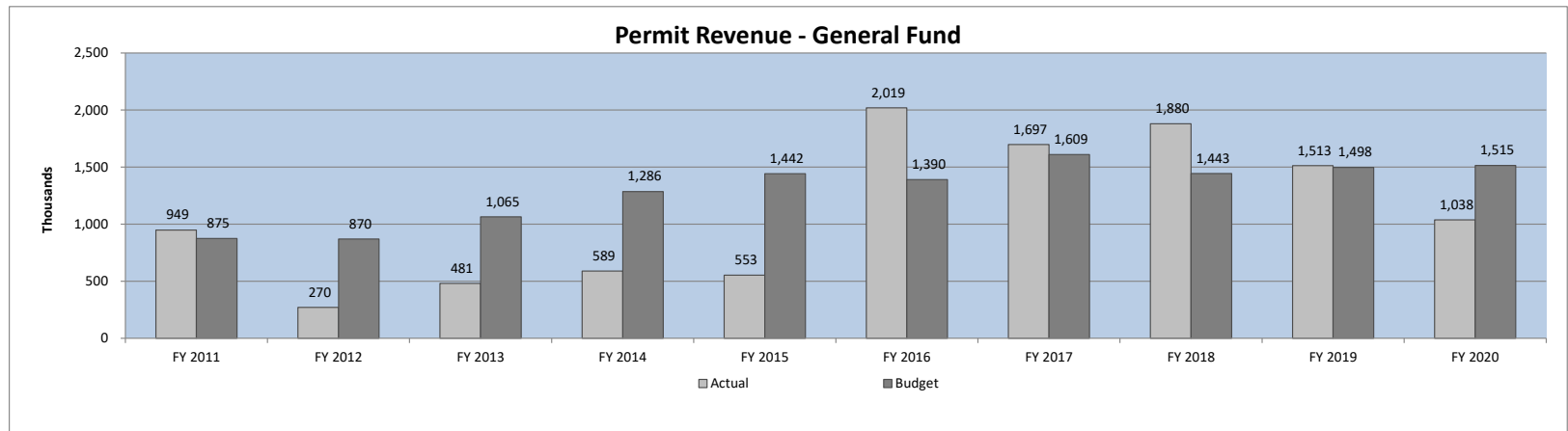
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(3,187) 0%	39,465 1%	41,676 1%	<b>77,954</b> <b>1%</b>	24,714 0%	152,531 2%	28,606 0%	<b>205,851</b> <b>3%</b>	340,002 5%	269,767 4%	577,906 8%	<b>1,187,675</b> <b>17%</b>	323,454 5%	1,440,102 21%	3,665,388 53%	<b>5,428,944</b> <b>79%</b>	<b>6,900,424</b> <b>100%</b>
<b>2012</b>	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>
<b>2020</b>	66,795 7%	70,285 7%	28,064 3%	<b>165,144</b> <b>18%</b>	22,083 2%	18,401 2%	56,975 6%	<b>97,459</b> <b>10%</b>	677,419 72%	- 0%	- 0%	<b>677,419</b> <b>72%</b>	- 0%	- 0%	- 0%	- <b>0%</b>	<b>940,022</b> <b>100%</b>



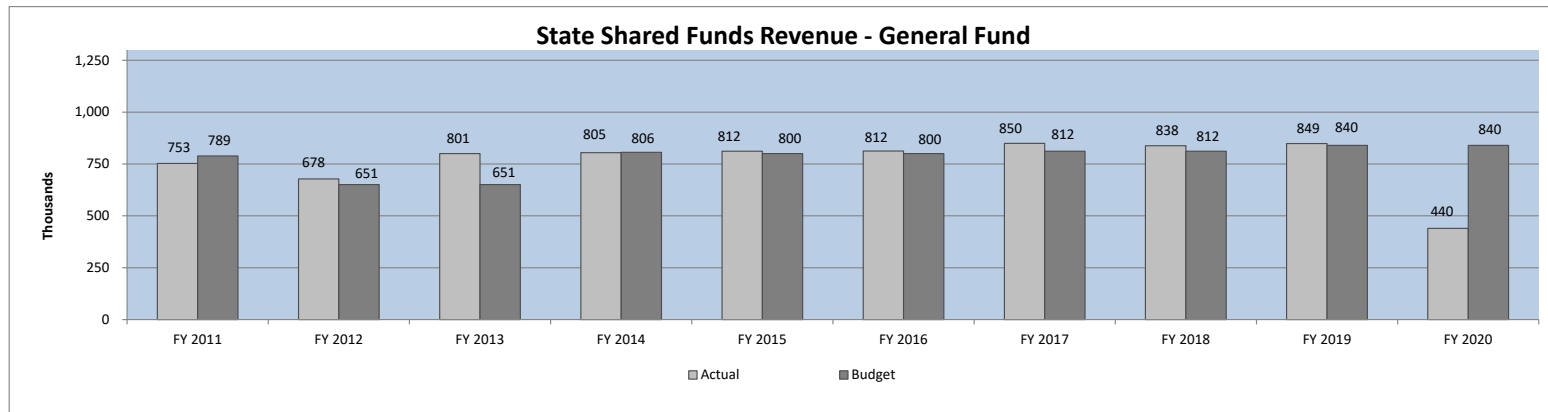
**Permit Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	50,848 5%	68,141 7%	68,708 7%	<b>187,697</b> <b>20%</b>	54,666 6%	81,540 9%	65,073 7%	<b>201,279</b> <b>21%</b>	74,256 8%	85,080 9%	77,604 8%	<b>236,940</b> <b>25%</b>	132,772 14%	79,603 8%	110,602 12%	<b>322,977</b> <b>34%</b>	<b>948,893</b> <b>100%</b>
<b>2012</b>	71,670 8%	90,029 10%	87,044 9%	<b>248,743</b> <b>26%</b>	80,248 8%	88,254 9%	79,794 8%	<b>248,296</b> <b>26%</b>	68,949 7%	71,770 8%	91,818 10%	<b>232,537</b> <b>25%</b>	59,871 6%	75,966 8%	81,426 9%	<b>217,263</b> <b>23%</b>	<b>946,839</b> <b>100%</b>
<b>2013</b>	53,762 4%	61,982 5%	80,835 6%	<b>196,579</b> <b>14%</b>	93,771 7%	190,034 14%	154,528 11%	<b>438,333</b> <b>32%</b>	100,033 7%	79,519 6%	105,922 8%	<b>285,474</b> <b>21%</b>	160,723 12%	139,171 10%	147,885 11%	<b>447,779</b> <b>33%</b>	<b>1,368,165</b> <b>100%</b>
<b>2014</b>	89,686 7%	99,858 7%	94,556 7%	<b>284,100</b> <b>21%</b>	108,540 8%	86,657 6%	126,785 9%	<b>321,982</b> <b>23%</b>	118,811 9%	120,791 9%	166,600 12%	<b>406,202</b> <b>30%</b>	95,269 7%	173,872 13%	89,899 7%	<b>359,040</b> <b>26%</b>	<b>1,371,324</b> <b>100%</b>
<b>2015</b>	64,487 5%	98,823 7%	162,089 12%	<b>325,399</b> <b>24%</b>	139,853 10%	79,470 6%	125,358 9%	<b>344,681</b> <b>25%</b>	130,328 10%	97,689 7%	112,305 8%	<b>340,322</b> <b>25%</b>	105,162 8%	100,893 7%	149,288 11%	<b>355,343</b> <b>26%</b>	<b>1,365,745</b> <b>100%</b>
<b>2016</b>	100,767 5%	319,063 16%	101,951 5%	<b>521,781</b> <b>26%</b>	113,000 6%	243,173 12%	96,279 5%	<b>452,452</b> <b>22%</b>	123,260 6%	129,013 6%	304,442 15%	<b>556,715</b> <b>28%</b>	112,799 6%	106,680 5%	268,241 13%	<b>487,720</b> <b>24%</b>	<b>2,018,668</b> <b>100%</b>
<b>2017</b>	84,579 5%	151,705 9%	108,292 6%	<b>344,576</b> <b>20%</b>	105,919 6%	203,734 12%	184,066 11%	<b>493,719</b> <b>29%</b>	160,748 9%	160,575 9%	139,856 8%	<b>461,179</b> <b>27%</b>	141,799 8%	110,359 7%	145,807 9%	<b>397,965</b> <b>23%</b>	<b>1,697,439</b> <b>100%</b>
<b>2018</b>	114,217 6%	150,687 8%	75,196 4%	<b>340,100</b> <b>18%</b>	316,243 17%	185,048 10%	208,245 11%	<b>709,536</b> <b>38%</b>	161,773 9%	147,768 8%	124,883 7%	<b>434,424</b> <b>23%</b>	133,612 7%	125,350 7%	137,208 7%	<b>396,170</b> <b>21%</b>	<b>1,880,230</b> <b>100%</b>
<b>2019</b>	96,100 6%	155,990 10%	157,720 10%	<b>409,810</b> <b>27%</b>	159,615 11%	123,830 8%	97,878 6%	<b>381,323</b> <b>25%</b>	137,075 9%	130,264 9%	164,498 11%	<b>431,837</b> <b>29%</b>	105,075 7%	93,622 6%	91,486 6%	<b>290,183</b> <b>19%</b>	<b>1,513,153</b> <b>100%</b>
<b>2020</b>	93,827 9%	106,015 10%	110,305 11%	<b>310,147</b> <b>30%</b>	165,951 16%	114,083 11%	296,031 29%	<b>576,065</b> <b>55%</b>	151,832 15%	- 0%	- 0%	<b>151,832</b> <b>15%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>1,038,044</b> <b>100%</b>



**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

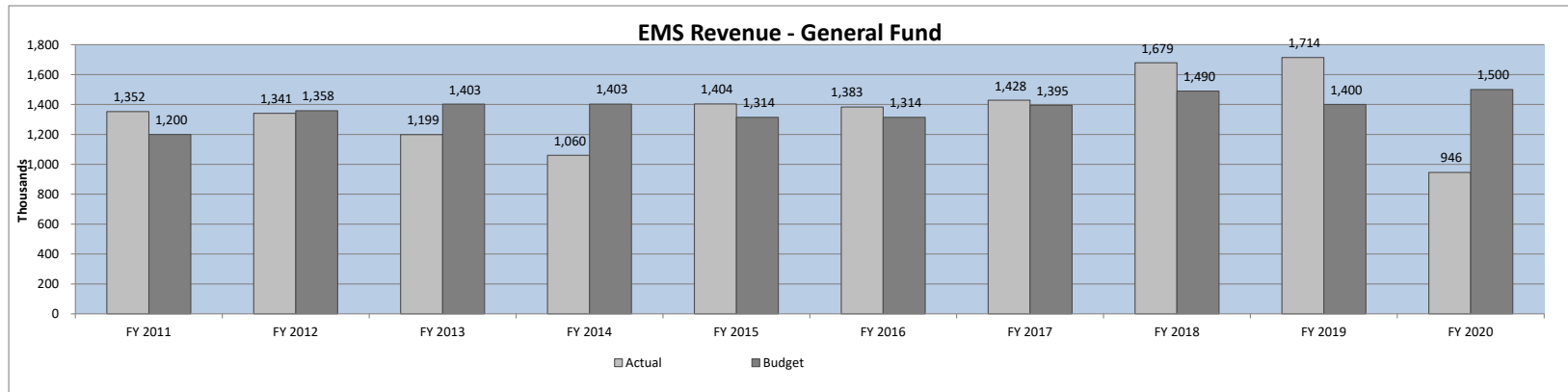
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	191,494	<b>191,494</b>	-	-	-	-	191,494	-	-	<b>191,494</b>	185,000	-	185,000	<b>370,000</b>	<b>752,988</b>
	0%	0%	25%	<b>25%</b>	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>49%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	-	-	-	-	<b>439,799</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	50%	0%	0%	<b>50%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>





**EMS Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

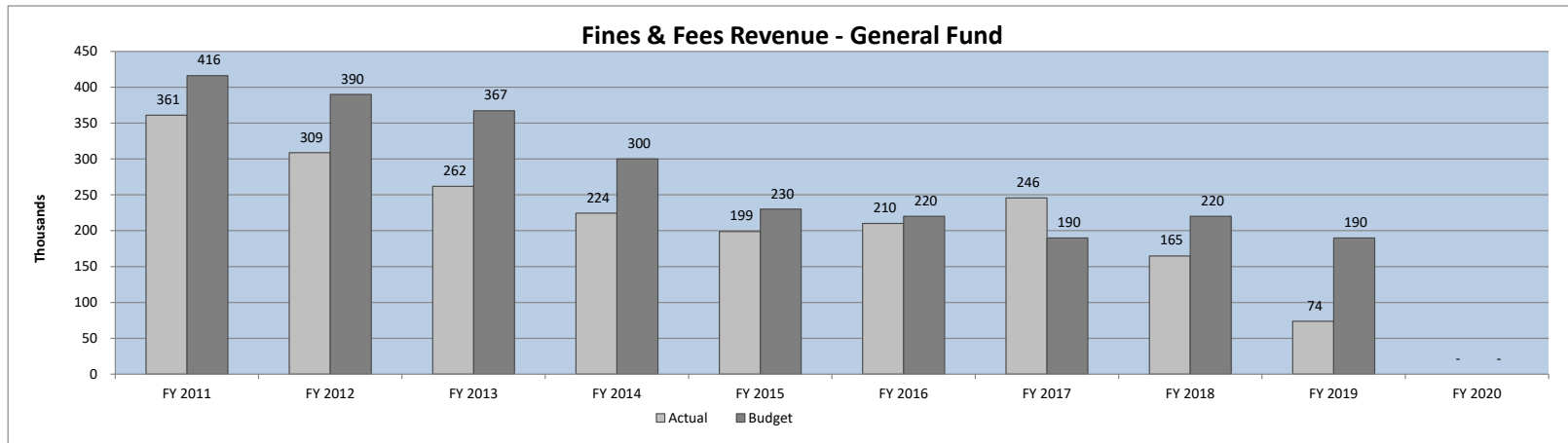
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	169,655 13%	92,567 7%	101,958 8%	<b>364,180</b> <b>27%</b>	86,469 6%	132,634 10%	87,598 6%	<b>306,701</b> <b>23%</b>	102,245 8%	105,484 8%	89,346 7%	<b>297,075</b> <b>22%</b>	110,559 8%	132,638 10%	140,935 10%	<b>384,132</b> <b>28%</b>	<b>1,352,088</b> <b>100%</b>
<b>2012</b>	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>
<b>2020</b>	99,463 11%	245,680 26%	73,682 8%	<b>418,825</b> <b>44%</b>	176,650 19%	22,233 2%	151,460 16%	<b>350,343</b> <b>37%</b>	176,688 19%	- 0%	- 0%	<b>176,688</b> <b>19%</b>	- 0%	- 0%	- 0%	- 0%	<b>945,856</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Fines & Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

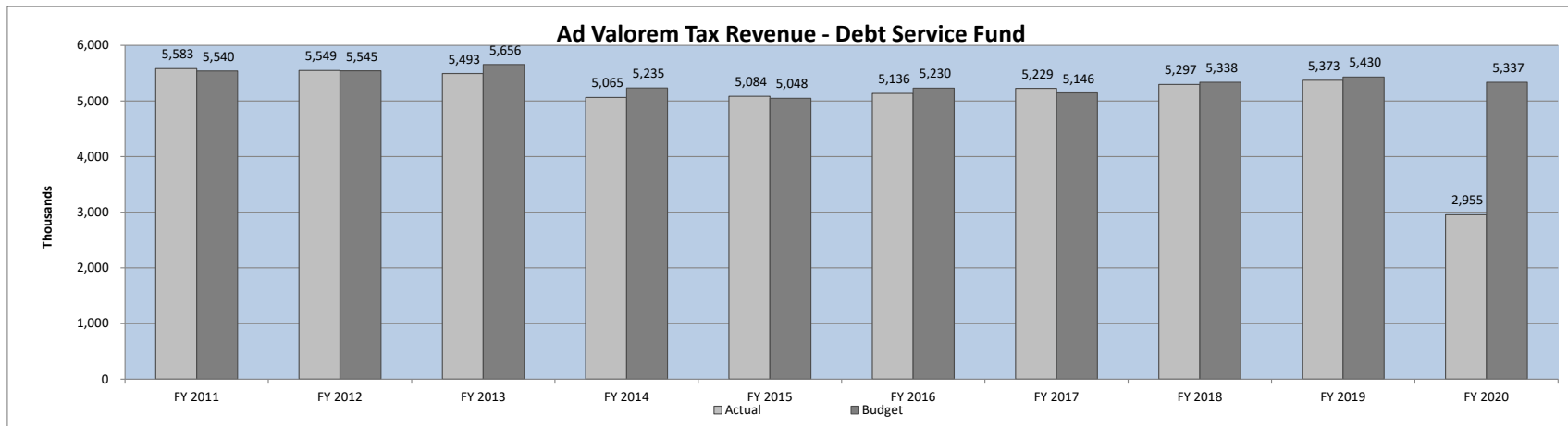
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	38,861 11%	32,833 9%	40,636 11%	<b>112,330</b> <b>31%</b>	31,196 9%	31,461 9%	22,224 6%	<b>84,881</b> <b>24%</b>	27,464 8%	28,646 8%	31,823 9%	<b>87,933</b> <b>24%</b>	24,453 7%	27,978 8%	23,577 7%	<b>76,008</b> <b>21%</b>	<b>361,152</b> <b>100%</b>
<b>2012</b>	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
<b>2013</b>	25,225 10%	24,053 9%	25,239 10%	<b>74,517</b> <b>28%</b>	19,393 7%	19,883 8%	19,780 8%	<b>59,056</b> <b>23%</b>	19,020 7%	19,730 8%	18,492 7%	<b>57,242</b> <b>22%</b>	26,122 10%	19,470 7%	25,615 10%	<b>71,207</b> <b>27%</b>	<b>262,022</b> <b>100%</b>
<b>2014</b>	24,380 11%	19,279 9%	20,202 9%	<b>63,861</b> <b>28%</b>	21,124 9%	12,485 6%	12,491 6%	<b>46,100</b> <b>21%</b>	19,130 9%	11,526 5%	22,510 10%	<b>53,166</b> <b>24%</b>	22,167 10%	16,194 7%	22,959 10%	<b>61,320</b> <b>27%</b>	<b>224,447</b> <b>100%</b>
<b>2015</b>	22,775 11%	20,648 10%	19,129 10%	<b>62,552</b> <b>31%</b>	23,113 12%	8,384 4%	13,102 7%	<b>44,599</b> <b>22%</b>	15,627 8%	11,952 6%	20,059 10%	<b>47,638</b> <b>24%</b>	15,074 8%	16,732 8%	12,353 6%	<b>44,159</b> <b>22%</b>	<b>198,948</b> <b>100%</b>
<b>2016</b>	33,048 16%	12,328 6%	20,823 10%	<b>66,199</b> <b>31%</b>	10,496 5%	8,970 4%	16,720 8%	<b>36,186</b> <b>17%</b>	12,797 6%	19,495 9%	15,217 7%	<b>47,509</b> <b>23%</b>	18,856 9%	21,097 10%	20,396 10%	<b>60,349</b> <b>29%</b>	<b>210,243</b> <b>100%</b>
<b>2017</b>	24,176 10%	19,646 8%	19,884 8%	<b>63,706</b> <b>26%</b>	9,382 4%	28,133 11%	16,057 7%	<b>53,572</b> <b>22%</b>	22,322 9%	20,542 8%	23,081 9%	<b>65,945</b> <b>27%</b>	24,121 10%	17,686 7%	20,796 8%	<b>62,603</b> <b>25%</b>	<b>245,826</b> <b>100%</b>
<b>2018</b>	17,399 11%	24,300 15%	12,084 7%	<b>53,783</b> <b>33%</b>	19,328 12%	11,301 7%	7,101 4%	<b>37,730</b> <b>23%</b>	9,275 6%	10,654 6%	13,185 8%	<b>33,114</b> <b>20%</b>	10,002 6%	17,440 11%	12,780 8%	<b>40,222</b> <b>24%</b>	<b>164,849</b> <b>100%</b>
<b>2019</b>	17,479 24%	13,410 18%	5,153 7%	<b>36,042</b> <b>49%</b>	9,652 13%	10,750 15%	12,346 17%	<b>32,748</b> <b>44%</b>	3,417 5%	- 0%	- 0%	<b>3,417</b> <b>5%</b>	1,458 2%	- 0%	- 0%	<b>1,458</b> <b>2%</b>	<b>73,665</b> <b>100%</b>
<b>2020</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>-</b> <b>0%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

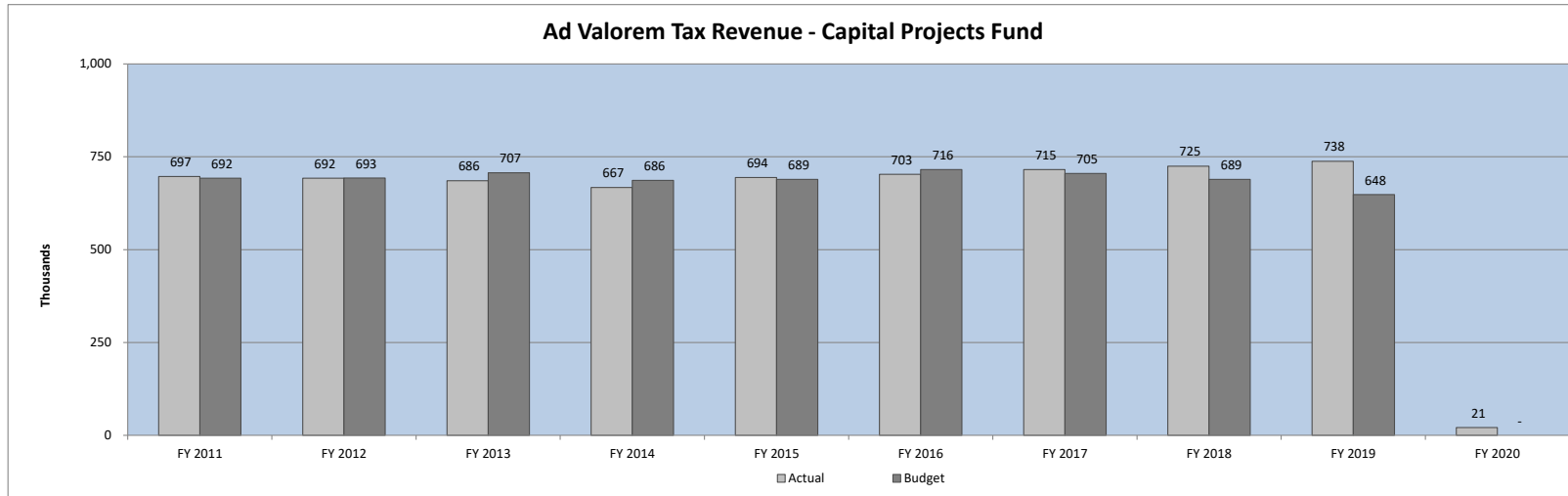
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	14,056	19,474	<b>33,530</b>	137,269	45,817	443,940	<b>627,026</b>	4,327,075	175,432	123,482	<b>4,625,989</b>	44,456	90,456	161,938	<b>296,850</b>	<b>5,583,395</b>
	0%	0%	0%	<b>1%</b>	2%	1%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	12,613	18,462	<b>31,075</b>	901	95,634	1,124,306	<b>1,220,841</b>	3,894,155	76,875	49,170	<b>4,020,200</b>	14,113	119,383	143,029	<b>276,525</b>	<b>5,548,641</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	29,560	42,774	<b>72,334</b>	28,150	78,443	375,383	<b>481,976</b>	2,400,869	-	-	<b>2,400,869</b>	-	-	-	<b>-</b>	<b>2,955,179</b>
	0%	1%	1%	<b>2%</b>	1%	3%	13%	<b>16%</b>	81%	0%	0%	<b>81%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Ad Valorem Tax Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	1,754	2,431	<b>4,185</b>	6,654	16,191	55,402	<b>78,247</b>	539,984	21,892	15,409	<b>577,285</b>	5,550	11,288	20,208	<b>37,046</b>	<b>696,763</b>
	0%	0%	0%	<b>1%</b>	1%	2%	8%	<b>11%</b>	77%	3%	2%	<b>83%</b>	1%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	1,574	2,304	<b>3,878</b>	112	11,935	140,304	<b>152,351</b>	485,952	9,593	6,136	<b>501,681</b>	1,761	14,898	17,849	<b>34,508</b>	<b>692,418</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	1,591	7,573	<b>9,164</b>	112	15,652	141,476	<b>157,240</b>	460,118	9,519	9,917	<b>479,554</b>	10,838	11,734	16,971	<b>39,543</b>	<b>685,501</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	2,594	3,071	3,682	<b>9,347</b>	113	16,135	147,373	<b>163,621</b>	429,065	23,937	6,755	<b>459,757</b>	9,594	5,710	19,341	<b>34,645</b>	<b>667,370</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	2,233	2,362	4,323	<b>8,918</b>	112	3,660	107,853	<b>111,625</b>	477,836	46,877	23,649	<b>548,362</b>	5,067	3,786	16,480	<b>25,333</b>	<b>694,238</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	3,172	3,295	2,539	<b>9,006</b>	13,677	60,120	-	<b>73,797</b>	283,404	287,608	15,723	<b>586,735</b>	3,601	16,493	13,017	<b>33,111</b>	<b>702,649</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	2,493	8,435	<b>10,928</b>	4,760	69,152	7	<b>73,919</b>	293,653	291,746	(423)	<b>584,976</b>	13,981	12,815	18,779	<b>45,575</b>	<b>715,398</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	2,798	7,065	<b>9,863</b>	3,996	12,297	74,325	<b>90,618</b>	320,575	235,198	30,451	<b>586,224</b>	8,550	15,383	14,043	<b>37,976</b>	<b>724,681</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	4,582	7,536	<b>12,118</b>	4,992	14,423	53,839	<b>73,254</b>	321,620	283,051	12,062	<b>616,733</b>	8,439	4,685	22,645	<b>35,769</b>	<b>737,874</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	4,060	5,875	<b>9,935</b>	3,866	3,629	1,788	<b>9,283</b>	1,900	-	-	<b>1,900</b>	-	-	-	<b>-</b>	<b>21,118</b>
	0%	19%	28%	<b>47%</b>	18%	17%	8%	<b>44%</b>	9%	0%	0%	<b>9%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

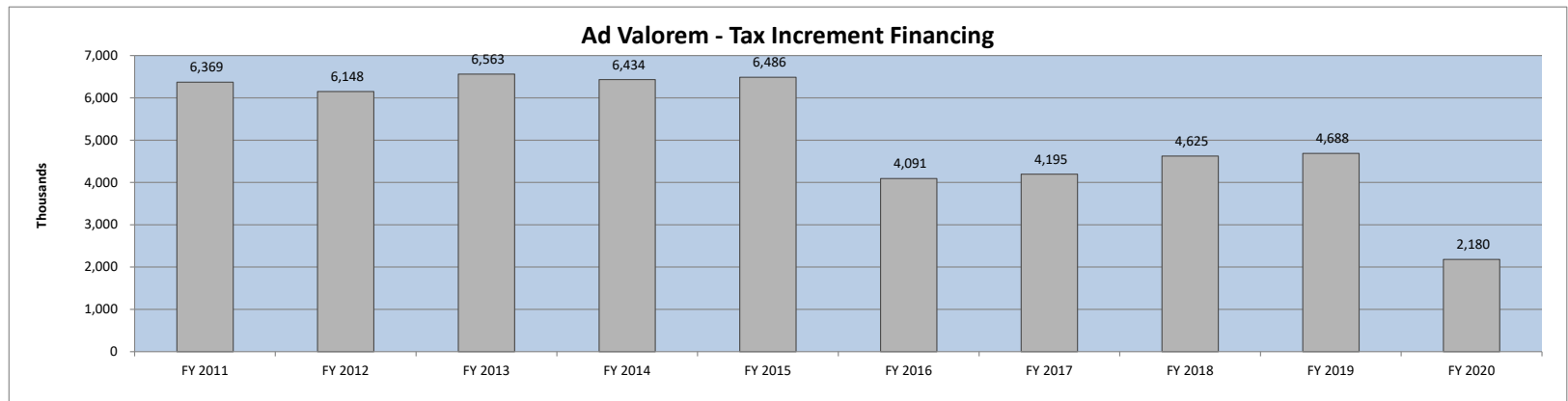


# **Revenue Analysis**

## **Other Governmental Funds**

**Ad Valorem Tax Revenue - Tax Increment Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	-	-	68,005	89,358	187,546	<b>344,909</b>	4,710,989	687,642	178,805	<b>5,577,436</b>	62,076	5,920	378,744	<b>446,740</b>	<b>6,369,085</b>
	0%	0%	0%	<b>0%</b>	1%	1%	3%	<b>5%</b>	74%	11%	3%	<b>88%</b>	1%	0%	6%	<b>7%</b>	<b>100%</b>
<b>2012</b>	-	-	134,930	<b>134,930</b>	-	30,657	656,024	<b>686,681</b>	5,094,739	67,339	(241,460)	<b>4,920,618</b>	86,114	-	320,147	<b>406,261</b>	<b>6,148,490</b>
	0%	0%	2%	<b>2%</b>	0%	0%	11%	<b>11%</b>	83%	1%	-4%	<b>80%</b>	1%	0%	5%	<b>7%</b>	<b>100%</b>
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	15,653	39,962	<b>55,615</b>	4,762	8,438	(10,445)	<b>2,755</b>	2,121,234	-	-	<b>2,121,234</b>	-	-	-	<b>-</b>	<b>2,179,604</b>
	0%	1%	2%	<b>3%</b>	0%	0%	0%	<b>0%</b>	97%	0%	0%	<b>97%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

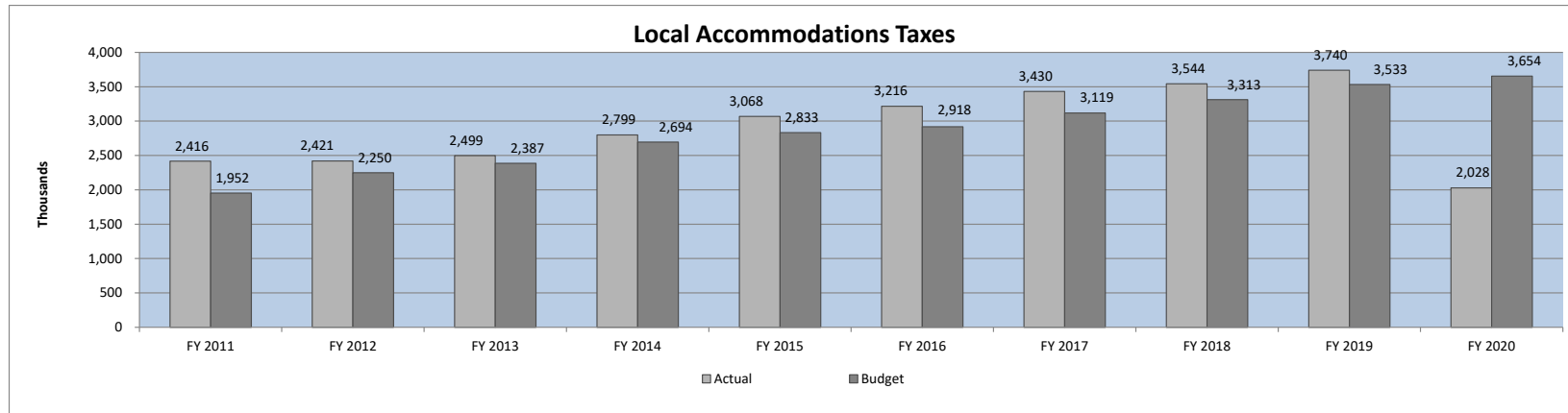


The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.



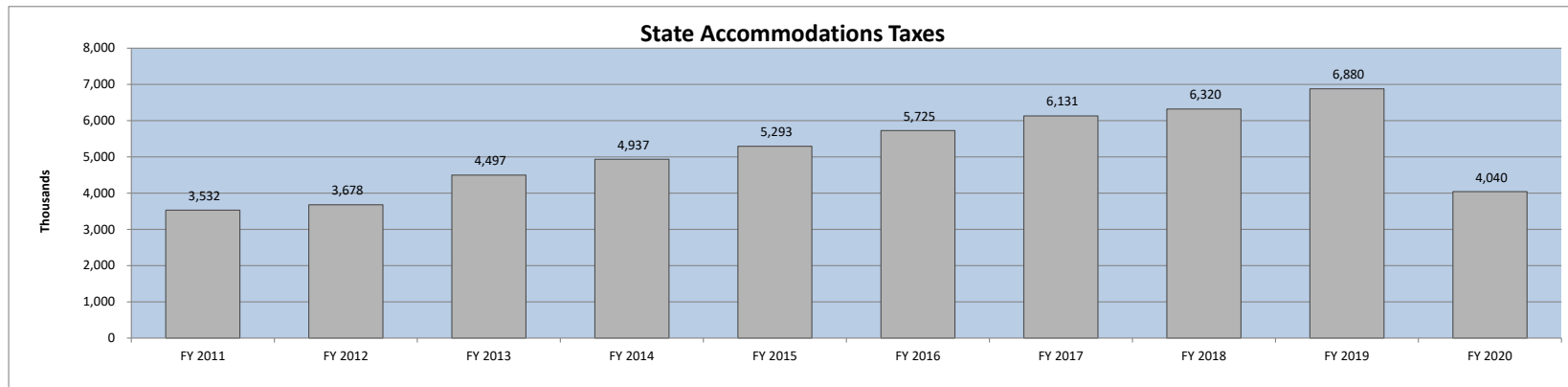
**Local ATAX Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(5,205) 0%	45,837 2%	31,159 1%	<b>71,791</b> <b>3%</b>	910,512 38%	42,056 2%	17,687 1%	<b>970,255</b> <b>40%</b>	150,400 6%	27,663 1%	8,136 0%	<b>186,199</b> <b>8%</b>	176,081 7%	35,580 1%	976,358 40%	<b>1,188,019</b> <b>49%</b>	<b>2,416,264</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	74,028 3%	<b>74,028</b> <b>3%</b>	916,910 38%	31,421 1%	15,270 1%	<b>963,601</b> <b>40%</b>	195,051 8%	17,880 1%	16,566 1%	<b>229,497</b> <b>9%</b>	219,758 9%	44,376 2%	889,438 37%	<b>1,153,572</b> <b>48%</b>	<b>2,420,698</b> <b>100%</b>
<b>2013</b>	(90) 0%	66,048 3%	26,046 1%	<b>92,004</b> <b>4%</b>	968,704 39%	41,267 2%	21,440 1%	<b>1,031,411</b> <b>41%</b>	181,869 7%	17,634 1%	18,328 1%	<b>217,831</b> <b>9%</b>	237,082 9%	55,152 2%	865,587 35%	<b>1,157,821</b> <b>46%</b>	<b>2,499,067</b> <b>100%</b>
<b>2014</b>	(161) 0%	57,191 2%	49,253 2%	<b>106,283</b> <b>4%</b>	1,038,038 37%	43,637 2%	21,317 1%	<b>1,102,992</b> <b>39%</b>	222,282 8%	17,380 1%	30,005 1%	<b>269,667</b> <b>10%</b>	253,315 9%	38,769 1%	1,027,757 37%	<b>1,319,841</b> <b>47%</b>	<b>2,798,783</b> <b>100%</b>
<b>2015</b>	(614) 0%	66,510 2%	88,566 3%	<b>154,462</b> <b>5%</b>	1,159,004 38%	45,603 1%	18,112 1%	<b>1,222,719</b> <b>40%</b>	261,750 9%	14,873 0%	14,870 0%	<b>291,493</b> <b>10%</b>	271,055 9%	50,135 2%	1,078,475 35%	<b>1,399,665</b> <b>46%</b>	<b>3,068,339</b> <b>100%</b>
<b>2016</b>	(815) 0%	67,305 2%	56,154 2%	<b>122,644</b> <b>4%</b>	1,229,155 38%	57,316 2%	23,698 1%	<b>1,310,169</b> <b>41%</b>	270,942 8%	14,323 0%	26,827 1%	<b>312,092</b> <b>10%</b>	321,509 10%	60,802 2%	1,088,634 34%	<b>1,470,945</b> <b>46%</b>	<b>3,215,850</b> <b>100%</b>
<b>2017</b>	(2) 0%	104,685 3%	75,399 2%	<b>180,082</b> <b>5%</b>	1,037,898 30%	266,822 8%	22,416 1%	<b>1,327,136</b> <b>39%</b>	247,350 7%	24,056 1%	28,495 1%	<b>299,901</b> <b>9%</b>	343,957 10%	64,311 2%	1,214,992 35%	<b>1,623,260</b> <b>47%</b>	<b>3,430,379</b> <b>100%</b>
<b>2018</b>	121 0%	81,067 2%	50,523 1%	<b>131,711</b> <b>4%</b>	1,274,638 36%	60,517 2%	23,190 1%	<b>1,358,345</b> <b>38%</b>	329,491 9%	17,387 0%	22,406 1%	<b>369,284</b> <b>10%</b>	373,769 11%	60,383 2%	1,250,418 35%	<b>1,684,570</b> <b>48%</b>	<b>3,543,910</b> <b>100%</b>
<b>2019</b>	35 0%	110,663 3%	69,539 2%	<b>180,237</b> <b>5%</b>	1,281,174 34%	52,300 1%	25,754 1%	<b>1,359,228</b> <b>36%</b>	336,642 9%	26,974 1%	24,957 1%	<b>388,573</b> <b>10%</b>	374,977 10%	52,844 1%	1,384,212 37%	<b>1,812,033</b> <b>48%</b>	<b>3,740,071</b> <b>100%</b>
<b>2020</b>	12 0%	129,431 6%	89,668 4%	<b>219,111</b> <b>11%</b>	1,329,949 66%	77,316 4%	55,716 3%	<b>1,462,981</b> <b>72%</b>	345,905 17%	- 0%	- 0%	<b>345,905</b> <b>17%</b>	- 0%	- 0%	- 0%	- 0%	<b>2,027,997</b> <b>100%</b>



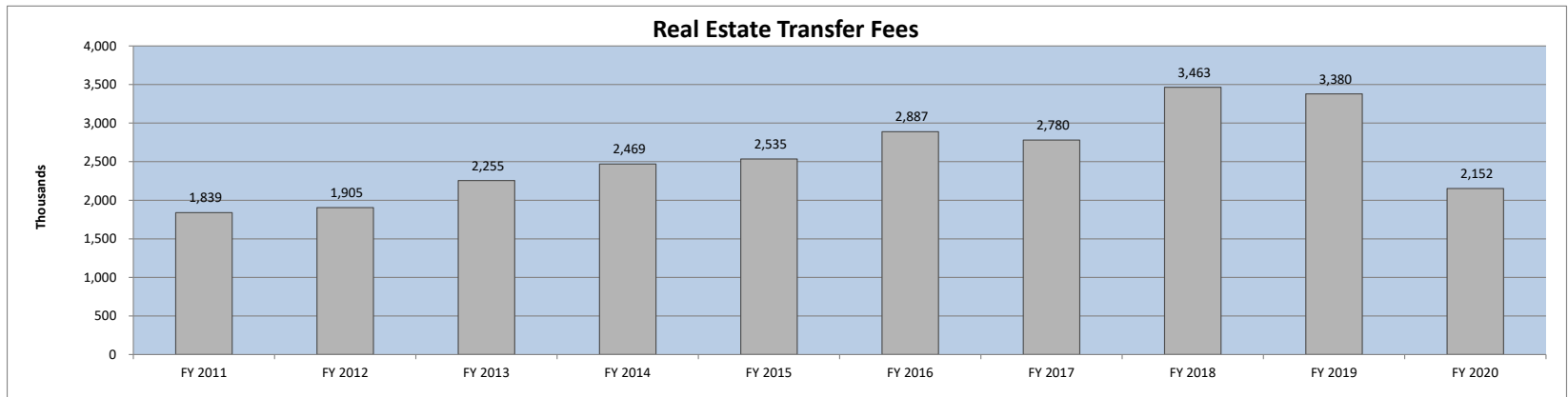
**State ATAX Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	-	-	1,793,945	-	-	<b>1,793,945</b>	450,930	-	-	<b>450,930</b>	171,509	-	1,116,037	<b>1,287,546</b>	<b>3,532,421</b>
	0%	0%	0%	<b>0%</b>	51%	0%	0%	<b>51%</b>	13%	0%	0%	<b>13%</b>	5%	0%	32%	<b>36%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	1,727,579	-	-	<b>1,727,579</b>	465,848	-	-	<b>465,848</b>	217,109	-	1,267,859	<b>1,484,968</b>	<b>3,678,395</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	13%	0%	0%	<b>13%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	1,748,948	-	-	<b>1,748,948</b>	662,990	-	-	<b>662,990</b>	561,109	-	1,523,646	<b>2,084,755</b>	<b>4,496,693</b>
	0%	0%	0%	<b>0%</b>	39%	0%	0%	<b>39%</b>	15%	0%	0%	<b>15%</b>	12%	0%	34%	<b>46%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	2,286,725	-	-	<b>2,286,725</b>	634,879	-	-	<b>634,879</b>	307,969	-	1,707,034	<b>2,015,003</b>	<b>4,936,607</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	13%	0%	0%	<b>13%</b>	6%	0%	35%	<b>41%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	2,480,925	-	-	<b>2,480,925</b>	717,888	-	-	<b>717,888</b>	288,354	-	1,806,288	<b>2,094,642</b>	<b>5,293,455</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	14%	0%	0%	<b>14%</b>	5%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	2,588,597	-	-	<b>2,588,597</b>	846,937	-	-	<b>846,937</b>	354,505	-	1,934,945	<b>2,289,450</b>	<b>5,724,984</b>
	0%	0%	0%	<b>0%</b>	45%	0%	0%	<b>45%</b>	15%	0%	0%	<b>15%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	2,793,958	-	-	<b>2,793,958</b>	747,978	-	-	<b>747,978</b>	417,652	-	2,171,824	<b>2,589,476</b>	<b>6,131,412</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	12%	0%	0%	<b>12%</b>	7%	0%	35%	<b>42%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	2,809,551	-	-	<b>2,809,551</b>	858,253	-	-	<b>858,253</b>	397,776	-	2,254,419	<b>2,652,195</b>	<b>6,319,999</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	14%	0%	0%	<b>14%</b>	6%	0%	36%	<b>42%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	3,034,478	-	-	<b>3,034,478</b>	855,629	-	-	<b>855,629</b>	472,626	-	2,517,294	<b>2,989,920</b>	<b>6,880,027</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	12%	0%	0%	<b>12%</b>	7%	0%	37%	<b>43%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	3,223,818	-	-	<b>3,223,818</b>	815,760	-	-	<b>815,760</b>	-	-	-	-	<b>4,039,578</b>
	0%	0%	0%	<b>0%</b>	80%	0%	0%	<b>80%</b>	20%	0%	0%	<b>20%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



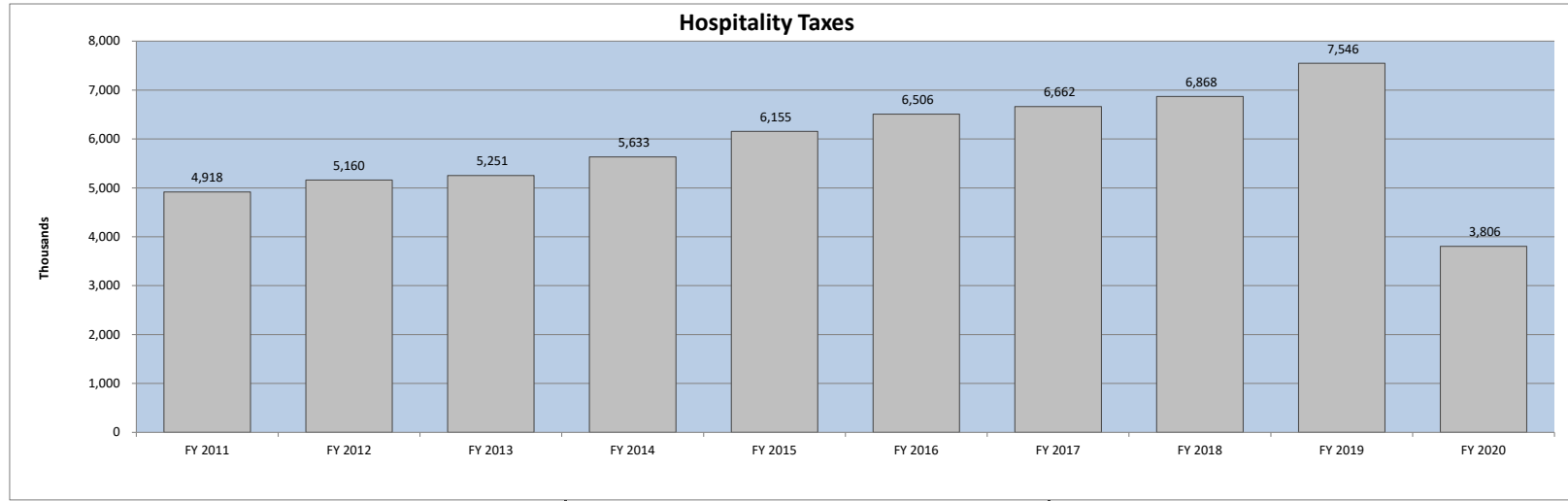
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	180,979 10%	144,389 8%	146,780 8%	<b>472,148</b> <b>26%</b>	141,028 8%	119,705 7%	145,657 8%	<b>406,390</b> <b>22%</b>	115,899 6%	107,221 6%	157,051 9%	<b>380,171</b> <b>21%</b>	183,418 10%	216,696 12%	180,421 10%	<b>580,535</b> <b>32%</b>	<b>1,839,244</b> <b>100%</b>
<b>2012</b>	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>
<b>2020</b>	351,658 16%	300,875 14%	296,053 14%	<b>948,586</b> <b>44%</b>	339,361 16%	252,246 12%	301,810 14%	<b>893,417</b> <b>42%</b>	310,098 14%	- 0%	- 0%	<b>310,098</b> <b>14%</b>	- 0%	- 0%	- 0%	- 0%	<b>2,152,101</b> <b>100%</b>



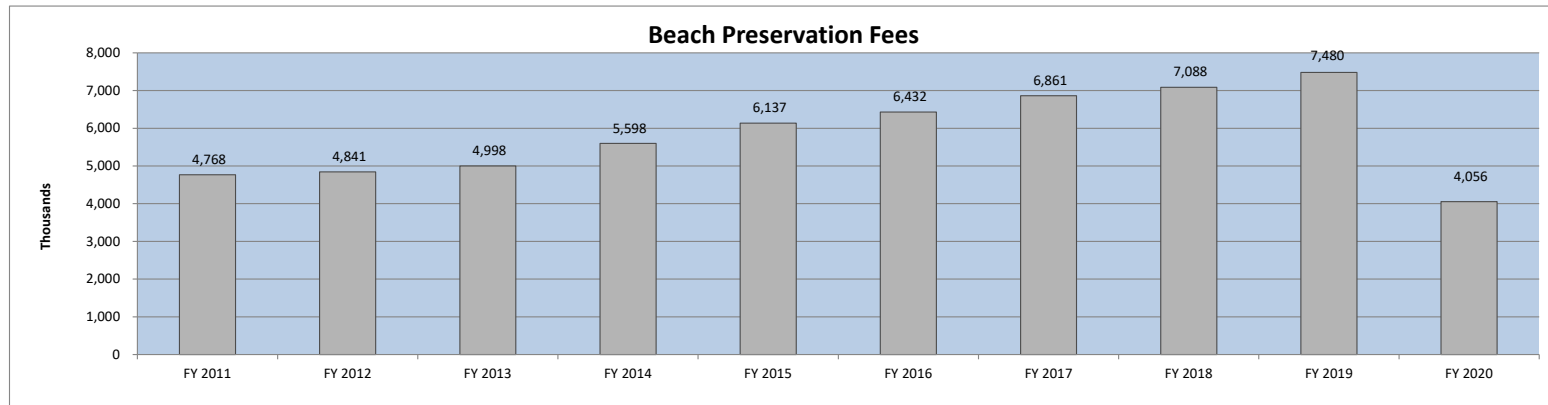
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(20,576) 0%	146,094 3%	94,078 2%	<b>219,596</b> <b>4%</b>	1,331,329 27%	106,561 2%	56,760 1%	<b>1,494,650</b> <b>30%</b>	648,822 13%	152,296 3%	108,558 2%	<b>909,676</b> <b>18%</b>	652,633 13%	172,589 4%	1,468,447 30%	<b>2,293,669</b> <b>47%</b>	<b>4,917,591</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	361,462 7%	<b>361,462</b> <b>7%</b>	1,205,720 23%	51,838 1%	209,020 4%	<b>1,466,578</b> <b>28%</b>	636,640 12%	125,824 2%	119,275 2%	<b>881,739</b> <b>17%</b>	695,699 13%	232,479 5%	1,522,177 29%	<b>2,450,355</b> <b>47%</b>	<b>5,160,134</b> <b>100%</b>
<b>2013</b>	- 0%	227,053 4%	167,624 3%	<b>394,677</b> <b>8%</b>	1,244,946 24%	163,155 3%	114,410 2%	<b>1,522,511</b> <b>29%</b>	635,422 12%	139,769 3%	124,403 2%	<b>899,594</b> <b>17%</b>	691,648 13%	214,191 4%	1,528,374 29%	<b>2,434,213</b> <b>46%</b>	<b>5,250,995</b> <b>100%</b>
<b>2014</b>	- 0%	250,531 4%	220,872 4%	<b>471,403</b> <b>8%</b>	1,267,698 23%	183,659 3%	125,344 2%	<b>1,576,701</b> <b>28%</b>	706,599 13%	117,024 2%	132,645 2%	<b>956,268</b> <b>17%</b>	754,213 13%	211,502 4%	1,663,343 30%	<b>2,629,058</b> <b>47%</b>	<b>5,633,430</b> <b>100%</b>
<b>2015</b>	- 0%	263,460 4%	250,552 4%	<b>514,012</b> <b>8%</b>	1,376,186 22%	210,948 3%	135,505 2%	<b>1,722,639</b> <b>28%</b>	782,101 13%	115,615 2%	147,023 2%	<b>1,044,739</b> <b>17%</b>	801,957 13%	243,058 4%	1,828,599 30%	<b>2,873,614</b> <b>47%</b>	<b>6,155,004</b> <b>100%</b>
<b>2016</b>	(2,451) 0%	296,736 5%	254,972 4%	<b>549,257</b> <b>8%</b>	1,473,719 23%	215,836 3%	143,710 2%	<b>1,833,265</b> <b>28%</b>	831,682 13%	135,776 2%	140,685 2%	<b>1,108,143</b> <b>17%</b>	920,040 14%	235,957 4%	1,859,644 29%	<b>3,015,641</b> <b>46%</b>	<b>6,506,306</b> <b>100%</b>
<b>2017</b>	(112) 0%	307,641 5%	266,071 4%	<b>573,600</b> <b>9%</b>	1,280,180 19%	386,522 6%	172,512 3%	<b>1,839,214</b> <b>28%</b>	732,298 11%	144,942 2%	168,931 3%	<b>1,046,171</b> <b>16%</b>	925,322 14%	284,577 4%	1,992,989 30%	<b>3,202,888</b> <b>48%</b>	<b>6,661,873</b> <b>100%</b>
<b>2018</b>	(1,896) 0%	350,984 5%	272,962 4%	<b>622,050</b> <b>9%</b>	1,354,343 20%	305,889 4%	176,091 3%	<b>1,836,323</b> <b>27%</b>	863,424 13%	184,537 3%	167,049 2%	<b>1,215,010</b> <b>18%</b>	947,412 14%	333,953 5%	1,913,039 28%	<b>3,194,404</b> <b>47%</b>	<b>6,867,787</b> <b>100%</b>
<b>2019</b>	(9,311) 0%	519,830 7%	311,840 4%	<b>822,359</b> <b>11%</b>	1,442,824 19%	308,357 4%	184,810 2%	<b>1,935,991</b> <b>26%</b>	940,109 12%	171,194 2%	173,486 2%	<b>1,284,789</b> <b>17%</b>	1,004,704 13%	321,473 4%	2,176,461 29%	<b>3,502,638</b> <b>46%</b>	<b>7,545,777</b> <b>100%</b>
<b>2020</b>	(1,966) 0%	440,781 12%	322,265 8%	<b>761,080</b> <b>20%</b>	1,533,954 40%	320,714 8%	193,848 5%	<b>2,048,516</b> <b>54%</b>	996,593 26%	- 0%	- 0%	<b>996,593</b> <b>26%</b>	- 0%	- 0%	- 0%	- 0%	<b>3,806,189</b> <b>100%</b>



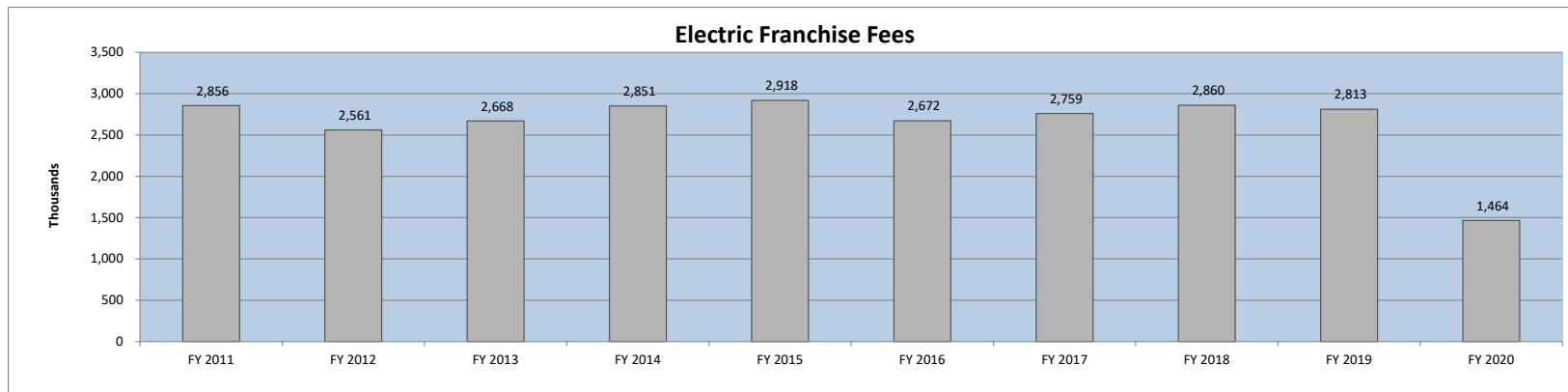
**Beach Preservation Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	(10,438) 0%	88,512 2%	60,479 1%	<b>138,553</b> <b>3%</b>	1,820,966 38%	75,388 2%	28,103 1%	<b>1,924,457</b> <b>40%</b>	282,152 6%	50,282 1%	14,107 0%	<b>346,541</b> <b>7%</b>	347,333 7%	65,374 1%	1,946,123 41%	<b>2,358,830</b> <b>49%</b>	<b>4,768,381</b> <b>100%</b>
<b>2012</b>	- 0%	- 0%	142,519 3%	<b>142,519</b> <b>3%</b>	1,841,404 38%	51,817 1%	19,994 0%	<b>1,913,215</b> <b>40%</b>	415,258 9%	30,533 1%	40,206 1%	<b>485,997</b> <b>10%</b>	436,879 9%	83,910 2%	1,778,875 37%	<b>2,299,664</b> <b>48%</b>	<b>4,841,395</b> <b>100%</b>
<b>2013</b>	(181) 0%	128,096 3%	52,091 1%	<b>180,006</b> <b>4%</b>	1,937,409 39%	82,534 2%	42,880 1%	<b>2,062,823</b> <b>41%</b>	367,737 7%	35,193 1%	36,733 1%	<b>439,663</b> <b>9%</b>	474,164 9%	110,304 2%	1,731,172 35%	<b>2,315,640</b> <b>46%</b>	<b>4,998,132</b> <b>100%</b>
<b>2014</b>	(321) 0%	114,381 2%	98,505 2%	<b>212,565</b> <b>4%</b>	2,076,077 37%	87,274 2%	42,634 1%	<b>2,205,985</b> <b>39%</b>	444,563 8%	34,761 1%	60,009 1%	<b>539,333</b> <b>10%</b>	506,631 9%	77,538 1%	2,055,513 37%	<b>2,639,682</b> <b>47%</b>	<b>5,597,565</b> <b>100%</b>
<b>2015</b>	(1,229) 0%	133,020 2%	177,134 3%	<b>308,925</b> <b>5%</b>	2,318,006 38%	91,207 1%	36,223 1%	<b>2,445,436</b> <b>40%</b>	523,502 9%	29,746 0%	29,738 0%	<b>582,986</b> <b>10%</b>	542,110 9%	100,271 2%	2,156,951 35%	<b>2,799,332</b> <b>46%</b>	<b>6,136,679</b> <b>100%</b>
<b>2016</b>	(1,630) 0%	134,604 2%	112,309 2%	<b>245,283</b> <b>4%</b>	2,458,309 38%	114,632 2%	47,395 1%	<b>2,620,336</b> <b>41%</b>	541,885 8%	28,645 0%	53,661 1%	<b>624,191</b> <b>10%</b>	643,018 10%	121,604 2%	2,177,268 34%	<b>2,941,890</b> <b>46%</b>	<b>6,431,700</b> <b>100%</b>
<b>2017</b>	(6) 0%	209,371 3%	150,800 2%	<b>360,165</b> <b>5%</b>	2,075,794 30%	533,645 8%	44,832 1%	<b>2,654,271</b> <b>39%</b>	494,699 7%	48,112 1%	56,991 1%	<b>599,802</b> <b>9%</b>	687,914 10%	128,623 2%	2,429,983 35%	<b>3,246,520</b> <b>47%</b>	<b>6,860,758</b> <b>100%</b>
<b>2018</b>	241 0%	162,135 2%	101,045 1%	<b>263,421</b> <b>4%</b>	2,549,276 36%	121,035 2%	46,379 1%	<b>2,716,690</b> <b>38%</b>	658,983 9%	34,774 0%	44,811 1%	<b>738,568</b> <b>10%</b>	747,540 11%	120,764 2%	2,500,837 35%	<b>3,369,141</b> <b>48%</b>	<b>7,087,820</b> <b>100%</b>
<b>2019</b>	70 0%	221,325 3%	139,080 2%	<b>360,475</b> <b>5%</b>	2,562,348 34%	104,599 1%	51,408 1%	<b>2,718,355</b> <b>36%</b>	673,384 9%	53,947 1%	49,916 1%	<b>777,247</b> <b>10%</b>	749,954 10%	105,688 1%	2,768,423 37%	<b>3,624,065</b> <b>48%</b>	<b>7,480,142</b> <b>100%</b>
<b>2020</b>	24 0%	258,863 6%	179,335 4%	<b>438,222</b> <b>11%</b>	2,659,898 66%	154,633 4%	111,430 3%	<b>2,925,961</b> <b>72%</b>	691,810 17%	- 0%	- 0%	<b>691,810</b> <b>17%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>4,055,993</b> <b>100%</b>



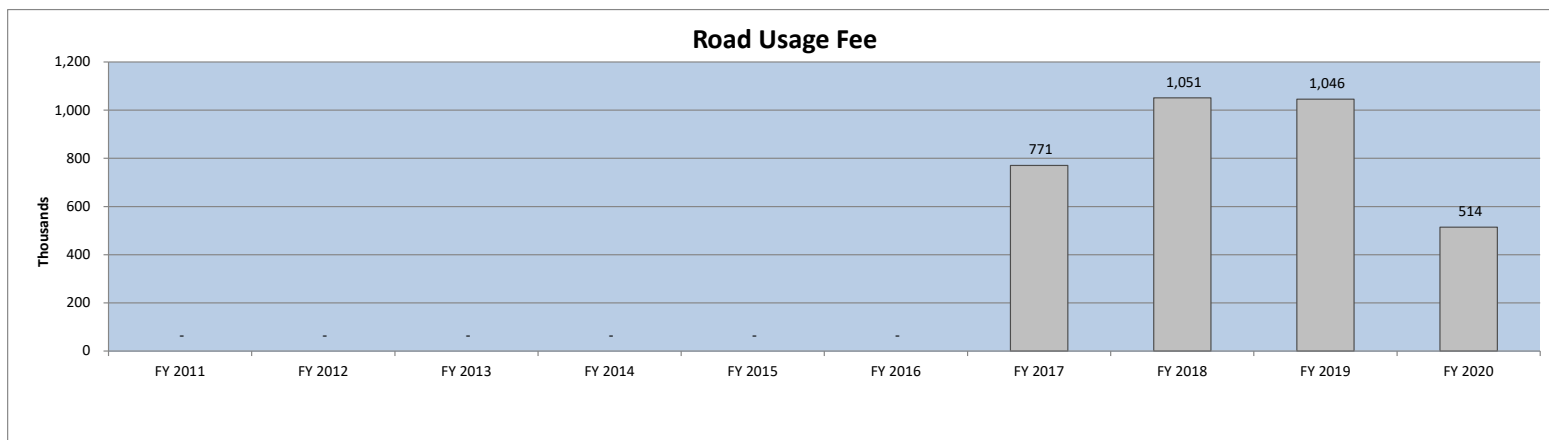
**Electric Franchise Fee Revenue**  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	270,936 9%	320,260 11%	283,996 10%	<b>875,192</b> <b>31%</b>	- 0%	235,592 8%	172,932 6%	<b>408,524</b> <b>14%</b>	195,356 7%	285,018 10%	271,238 9%	<b>751,612</b> <b>26%</b>	184,755 6%	189,001 7%	446,953 16%	<b>820,709</b> <b>29%</b>	<b>2,856,037</b> <b>100%</b>
<b>2012</b>	285,086 11%	315,558 12%	272,993 11%	<b>873,637</b> <b>34%</b>	201,785 8%	163,538 6%	- 0%	<b>365,323</b> <b>14%</b>	163,242 6%	184,930 7%	194,209 8%	<b>542,381</b> <b>21%</b>	186,263 7%	190,617 7%	403,073 16%	<b>779,953</b> <b>30%</b>	<b>2,561,294</b> <b>100%</b>
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>
<b>2020</b>	- 0%	288,444 20%	311,185 21%	<b>599,629</b> <b>41%</b>	274,894 19%	237,022 16%	185,439 13%	<b>697,355</b> <b>48%</b>	167,418 11%	- 0%	- 0%	<b>167,418</b> <b>11%</b>	- 0%	- 0%	- 0%	- 0%	<b>1,464,402</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2011	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	-	-	80,050	-	-	-	-	513,815
	0%	19%	18%	36%	16%	13%	19%	48%	16%	0%	0%	16%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

## **Business-Type Activities – Stormwater Utility**



**Stormwater Utility Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2011</b>	-	-	-	-	37,610	20,063	245,605	<b>303,278</b>	2,779,689	70,455	68,467	<b>2,918,611</b>	39,449	-	116,441	<b>155,890</b>	<b>3,377,779</b>
	0%	0%	0%	<b>0%</b>	1%	1%	7%	<b>9%</b>	82%	2%	2%	<b>86%</b>	1%	0%	3%	<b>5%</b>	<b>100%</b>
<b>2012</b>	-	-	-	-	-	48,454	638,172	<b>686,626</b>	2,535,992	-	46,507	<b>2,582,499</b>	93,932	27,723	101,099	<b>222,754</b>	<b>3,491,879</b>
	0%	0%	0%	<b>0%</b>	0%	1%	18%	<b>20%</b>	73%	0%	1%	<b>74%</b>	3%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2020</b>	-	18,433	29,375	<b>47,808</b>	20,484	12,844	323,914	<b>357,242</b>	2,140,418	-	-	<b>2,140,418</b>	-	-	-	<b>-</b>	<b>2,545,468</b>
	0%	1%	1%	<b>2%</b>	1%	1%	13%	<b>14%</b>	84%	0%	0%	<b>84%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

