# Fiscal Year 2025 Affiliated Agency Grant Application

Organization Name: Mitchelville Preservation Project

**Project Name:** Executive Director

### **Executive Summary**

After three decades of attention, particularly the last 10 years of organized effort, the Mitchelville project's tipping point has been reached. The apparent consensus at the State, County, and Town level, as well as the public's outlook, is that HMFP will become a reality. We see HMFP not only as benefiting strategically from its historical uniqueness as the first town of self-governing formerly enslaved people, but also as having opportunities to create value from its continuing relevance as an exemplar of the importance of citizenship, helping to prepare citizens for 21st century America. Going forward, the managment agreement will take care of staff, park improvements / maintenance as well as Park utiliities. The following assessment will highlight the work of the Executive Director from the previous year with the \$105,000 reflecting salary and benefits.

#### **Strategic Focus and Significant Achievements**

- 1. Due to our inclusion in the group of organizations who received funding from the African American Cultural Heritage Action Fund of the National Trust for Historic Preservation, HMFP was invited to make a pitch from the Mellon Foundation through their Mellon Monuments program. The organization received **\$2.5 Million** that will be used to implement the Freedom Plaza area, the Interpretive Trail and necessary infrastructure for the Interpretive Center.
- #2. Codified the official M.O.U. with the Town for **ten years** at \$105,000 each year.
- #3. We moved into the third year of our "QR code stations" partnership with the Town of Hilton Head Island Office of Cultural Affairs. The three stations have yielded **2,695 scans** since January 2023 (over **7,700 total**) with tourists ranging from 35 states. Some of the states not commonly recorded at Mitchelville programming include Arkansas, Colorado, Idaho, Illinois, Missouri, Montana, Oklahoma, Oregon, Texas, Washington and the commonwealth of Puerto Rico. In addition, the codes were scanned by tourists from Australia, Canada, Germany, Poland, Romania, Sierra Leone, Switzerland and the Ukraine.
- #4. Securing the jointly owned, Town and County, Beach City Road parcels to support the

existing Master Plan elements and naturally expand the Park site in the near future. This not only gives us the parcels for the parking area and Classroom / Lab section, but also brings most of the property that contains the rest of the "historic home imprint" under our control.

#5. Continuing to provide high level programming that attracts new visitors to the Hilton Head Island / Beaufort County area. We reached **850** school aged children with The Griot's Corner literacy program in the Park and at area schools. Additionally, we touched 125 children through the Ho'Well Do You Know Hilton Head History Hike; The Holiday Nights and Lights continues to be a key event for HMFP with 3,000 people in attendance over a three-day period with **1,800 tourists** participating according to the donation cards passed out at the entrance and collected at the exit. The States represented in the data were: Florida, Georgia, Louisiana, Mississippi, New York, North Carolina, Ohio, Pennsylvania and Tennessee; The Freedom Day program highlighting the Black History Month theme of Black Resilience and focusing on the life and work of Robert Smalls had 275 people in attendance; HMFP welcomed **1,400** people back to the Park for the annual Juneteenth celebration at the Park on June 17th. The states represented at the Juneteenth Event were Alabama, Florida, Georgia, Kentucky, Michigan, New York, New Jersey, North Carolina, Ohio, Pennsylvania, and Virginia. The accompanying sleepover in the Park on the 15th with Joseph McGill from the Slave Dwelling Project continues to grow with **25** people camping in the Park. The Juneteenth Drum Circle that kicked off the Festival on June 16th, brought 225 people to the Park to start the celebration.

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#7. HMFP is working to secure a boulder from the Old Yagala area of **Sierra Leone**, due to its significance as a bastion of resistance to the slave trade in that country. The Gullah community that made up the population of Mitchelville were brought to the South Carolina coast, from countries such as Sierra Leone, due to their expertise in cultivating rice. Sierra Leone has become an important destination as many African Americans are tracing their roots back to that country. In the last 30 years, there have been several pilgrimages of African descendants traveling to Sierra Leone to discover linkages to their ancestral homeland. The pilgrimages, in fact, have established strong ties between Sierra Leone and coastal South Carolina, where strong similarities in language, food, crafts, spirituality, songs and other cultural beliefs have been discovered. This boulder will be prominently placed in the Freedom Plaza to represent this natural connectivity between the people of Sierra Leone and those of the Gullah Geechee Heritage Corridor. HMFP acknowledges the power associated with this symbol, as the descendant population of the Lowcountry will be able to touch a piece of their ancestral land. The plaza will be large enough to stage small gatherings, but intimate enough to provide space for reflection and rest. A local HMFP team is corresponding with the U.S. ambassador to Sierra Leone, Sidique Abou-Bakarr Wai and others to secure the

boulder. The organization is also leveraging the local Rotary and reaching out to the Freetown Rotary.

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- #9. HMFP completed its first official audit of the organization and received a **clean**, **unmodified opinion**.
- #10. HMFP hired a Director of Finance which is its 3rd full time staff position.

# Fiscal Year 2025 Affiliated Agency Grant Application

Date Received: 01/30/2024 Time Received: 03:25 PM By: Online Submittal

Applications will not be accepted if submitted after 4 pm on January 31, 2024

#### A. SUMMARY OF GRANT REQUEST:

**ORGANIZATION NAME:** Mitchelville Preservation Project

Project/Event Name: Executive Director

Contact Name: Ahmad Ward Title: Executive Director

Address: P O Box 21758, Hilton Head Island, SC 29925

**Email Address:** 

award@exploremitchelville.org

Contact Phone: 205-276-5376

Total Budget: \$977,000.00 Grant Amount Requested:

\$105,000.00

Provide a brief summary on the intended use of the grant and how the money would be used. (100 words or less)

Affiliated Agency funds will be used to maintain the Historic Mitchelville Freedom Park (HMFP) site and support staff, operations and Park utilities. This historic site, drenched in Hilton Head's pristine island atmosphere, endeavors to be known as the Lowcountry key Heritage Tourism attraction. HMFP is in a pivot point in its development as exterior interpretive construction begins on the site this year. As the organization endeavors to complete its \$22.8 Million fundraising goal, Affiliated Agency funds will help to undergird operational costs during this process.

#### B. DESCRIPTION OF OPERATIONS:

1. For state reporting purposes, give a brief description of the organization. (250 words

The Historic Mitchelville Freedom Park (HMFP) is a 501(c) non-profit organization whose mission is: to preserve, promote and honor Historic Mitchelville, the first self-governed town of formerly enslaved people in the United States. The brave men and

women that built this community planted strong and enduring familial roots for generations of future African-Americans. HMFP educates the public on the compelling story of its inhabitants and their quest for education, self-reliance and inclusion as members of a free society. HMFP is thriving through feature exhibits, signature events and guided tours of Historic Mitchelville. In addition, it continues to enhance knowledge of Mitchelville through a series of learning opportunities including lectures, forums, and related cultural experiences. Thanks to the generosity of the Beaufort County Council, HMFP has completed its master plan for the Park, which serves as the blueprint for its transformation into a cultural attraction.

This expands the offerings of the Park to include replicas of the historic homes, churches, stores and other structures that align with the themes that govern the interpretation of the site. Those themes include: the importance of education, the desire for land ownership, laws and citizenship, the power of opportunity, everyday life before Reconstruction, and others. This historic site, drenched in Hilton Head's pristine island atmosphere, endeavors to be known as the Lowcountry's key Heritage Tourism attraction, inspiring visitors from around the world to travel to South Carolina to experience the people of the Mitchelville's first taste of freedom.

#### 2. Describe in detail how the grant would be used? (250 words or less)

Creating a commemorative Park on a site where no visible elements of the town remain is a challenging and rewarding undertaking, but also unavoidably a capital-intensive endeavor. Execution of the entire Master Plan and Interpretive Plan is estimated at \$22.8 million, of which 60% is for Master Plan implementation and contingency, 29% for interpretive design and elements, and 11% in assorted fees and archaeology costs. Affiliated Agency funds will allow HMFP to maintain the Park site and operations as the organization moves into a captial campaign to raise \$22.8 million. Funds will support staff such as the Executive Director, who has been instrumental in creating the Master Plan that governs implementation of the site, expanding the scope of

the organization to a national level which has led to HMFP being reconized as one of the eight sites illuminating Black History last year by **The New York Times**, articles in **Travel + Leisure** magazine, exposure to national museum organizations and conferences and securing important funding from entities such as the **State of South Carolina**, **Watterson Brands** and the **Mellon Foundation**.

In addition, Affiliated Agency fund will also support maintainance of the Park site, so HMFP can continue to provide its important programming, such as the Juneteenth Celebration, Freedom Day, Blues and BBQ, the Griot's Corner literacy program and the Holiday Nights and Lights program which attracted **3000** people over three days last December.

3. What impact would partial funding have on the activities, if full funding were not received? What would the organization change to account for partial funding? (100 words or less)

Partial funding would have a substantial impact on the functionality of operations as we move into a captial campaign to fully fund the Park site. HMFP would need to redirect funds to making sure certain activities would be able to happen, and make some determination on the viability of other programs and events.

4. What is the expected public benefit to these expenditures to the Island's, citizens, visitors, and/or the Town? (100 words or less)

Because HMFP will have the uniqueness of a positive message of freedom and citizenship, it has the potential to become a major culture and heritage tourism draw in its own right. We foresee HMFP occupying a comfortable market niche and uniquely positioned to increase culture and heritage tourism in the local area. In the preliminary base case operating HMFP pro forma we anticipate **HMFP will contribute \$1.1 million** initially to local nonprofit arts and cultural organization spending annually. In addition, HMFP will elevate the historic resonance of Hilton Head Island in ways that reach outside of the South Carolina area.

#### 5. Additional comments. (250 words or less)

The current Board and leadership of HMFP are indebted to the former leaders, directors, and supporters of the Historic Mitchelville Freedom Park for their past efforts / continued support over the last decade. This has positioned HMFP to gain the momentum necessary to change the public mindset from "if" to "when" Mitchelville will be reborn as Historic Mitchelville Freedom Park.

Momentum behind the Park has been building rapidly recently for several reasons. Among them, HMFP has demonstrated effective stewardship of committed resources, prompting increasing levels of government commitment and support and public participation. Also, a strong Board, with appropriate structure and competencies, and key leadership are in place to undertake the next phase in Park development. Our strategy is to position HMFP to have both niche appeal and the potential ability to reach and attract a wider audience on the basis of its contemporary relevance to today's discussions of citizenship rights and responsibilities. We see HMFP not only benefiting strategically from its historical uniqueness as the first self-governed town of the formerly enslaved, but also as having opportunities to create value from its continuing relevance as an exemplar of the importance of citizenship, helping to prepare citizens for 21st century America.

By geographic location, time period of focus, and uniqueness of its self-governance by the formerly enslaved, HMFP will be a complementary resource and destination, especially for visitors to the recently opened. International African American Museum and/or the newly established Institute for the Study of the Reconstruction Era at USCB in Beaufort.

#### C. FUNDING:

1. Please describe how the organization is currently funded. (100 words or less)

HMFP is currently funded through a Management Agreement with the Town of Hilton Head, ATAX funds from the Town of Hilton Head and Beaufort County, Foundation funding, public donations, Governmental grants, event

admissions, Board pledges and individual gifts.

2. Please also estimate, as a percentage, the source of the organization's total annual funding.

54%	Government Sources	26%	Private Contributions, Donations and Grants
13%	Corporate Support, Sponsors	2%	Membership, Dues, Subscriptions
5%	Ticket Sales, or Sales and Services		Other

3. Please provide a summary of previous governmental funding applied for, or received, for fiscal year 2024 and fiscal year 2025. (100 words or less)

HMFP is engaging in the silent phase of a capital campaign. Bouyed by an influential, nearly \$2 Million funding effort from the HMFP Board, individual donations, \$575.000 from a Beaufort County resolution involving the completion of the Master Plan and funding from the State of South Carolina, pledges and received funds to this point, total \$5 Million.

HMFP requested and received \$2,500,000 from the Mellon Foundation, to fund the implementation of site components consisting of the Freedom Plaza, The Classroom / Lab building, the Interpretative Trail and necessary infrastructure for the future Interpretive Center. This funding will be disbursed over a two year period. HMFP and its campaign firm The Compass Group, are targeting several high value individual donors and organizations a

4. Please provide a summary of other sources of funding or secured for this initiative. (250 words or less)

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#### D. FINANCIAL INFORMATION:

Fiscal Year Disclosure: Start Month: January End Month: December

#### **Financial Statement Requirements:**

1. The upcoming year's **operating budget** for the organization.

An Organization Budget has been attached to this Application.

2. The previous two years and current year **profit and loss reports** for the organization.

A Current Profit & Loss Report has been attached to this Application.

Profit and Loss Years Provided:

2021

2020

2022

2023

3. The previous two years and current year **balance sheets**.

A Current Balance Sheet has been attached to this Application.

**Balance Sheet Years Provided:** 

2021

2020

2022

2023

#### E. MEASURING EFFECTIVENESS:

1. List any award amounts received in fiscal year 2023 and/or 2024.

2021	\$105,000.00	Executive Director
2022	\$105,000.00	Executive Director
2023	\$105,000.00	Executive Director

2. How were those funds used? To what extent were the objectives achieved? (200 words or less)

The Executive Director was able to: manage programming, events and interpretative elements that reached thousands of people across at least 36 states. The organization / Executive Director have memberships with The National Underground Railroad Network to Freedom, the Association of African American Museums, the Southeastern Museum Conference, the American Association of State and Local History and the Association for the Study of African American Life and History. HMFP raised \$5 Million in Capital funds in 2023 and the organization has raised \$8 Million in pledges / funding in hand toward the overall goal of \$22.8 Million. The assets of the organization currently stand at the \$3.2 Million level

3. What impact did this have on the success of the organization and how did it benefit the community? (200 words or less)

HMFP events, such as the Juneteenth Celebration(1,400 participants in 2023) and Holiday Nights and Lights (3,000 participants in 2023) continue to reach beyond South Carolina to attract thousands of people from the country to HHI. Mitchelville's prominence in national conferences, programming, programs and publications; invitations to national grant opportunities and the growing scope of the organization places HMFP in position to draw even more

people to HHI in 2024. HMFP continues to maintain a high percentage of tourists to the Park site with or without targeted programming.

Through Park tours, programming, on site "QR code stations" and presentations, HMFP has spread its outreach across the country with tourists ranging from 38 states. Some of the states not commonly recorded at Mitchelville programming include Arkansas, Colorado, Idaho, Illinois, Missouri, Montana, Oklahoma, Oregon, Texas, Washington and the commonwealth of Puerto Rico. In addition, the codes were scanned by tourists from Australia, Canada, Germany, Poland, Romania, Uganda, Switzerland and the Ukraine. Mitchelville was highlighted in major American periodicals such as USA Today, Travel and Leisure Magazine and the New York Times.

HMFP will have three different capital projects in motion in 2024 that will move the Park closer to completion.

4. How does the organization measure the effectiveness of both the overall activity and of individual programs? (200 words or less)

HMFP measures the effectiveness of

programming by tracking the number of visitors, tourism trends and responses to each of the hosted exhibits, programs and events. The organization also takes note of how the messaging around branding reaches new audiences each year. Data is collected through online ticket sales, visitor surveys and on-site surveys at

signature events. HMFP also employs program / event specific evaluations, using both quantitative and qualitative data to measure effectiveness of our offerings. Regarding programs like the Roots of Reconstruction tour, we coordinate evaluation information with the Coastal Discovery Museum and the Hilton Head Land Trust. For Griot's Corner, the teachers are engaged before they leave the Park, to secure feedback about the story, activities and connection to literacy/reading standards. The majority of this year's data was compiled through online analytics on Facebook, the exploremitchelville.org website,

Instagram and YouTube. Staff efffectiveness is measured through employee evaluation processes that happen throughout the fiscal year.

#### F. EXECUTIVE SUMMARY

Provide an executive summary using the Effectiveness Measurement spreadsheet provided or your own format. If creating your own format, please refer to the Effectiveness Measurement sample spreadsheet and use the criteria as a guideline. (1300 words or less)

After three decades of attention, particularly the last 10 years of organized effort, the Mitchelville project's tipping point has been reached. The apparent consensus at the State, County, and Town level, as well as the public's outlook, is that HMFP will become a reality. We see HMFP not only as benefiting strategically from its historical uniqueness as the first town of self-governing formerly enslaved people, but also as having opportunities to create value from its continuing relevance as an exemplar of the importance of citizenship, helping to prepare citizens for 21st century America. Going forward, the managment agreement will take care of staff, park improvements / maintenance as well as Park utiliities. The following assessment will highlight the work of the Executive Director from the previous year with the \$105,000 reflecting salary and benefits.

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Signature: Ahmad T Ward

Title/Position: Executive Director

Mailing Address: P.O. Box 21758, Hilton Head Island, SC 29925

Email Address: award@exploremitchelville.org

Phone Number: 843-255-7301

Historic Mitchelville Freedom Park	L ZUZ4 DUUYEL	100000000000000000000000000000000000000	
		PROGRAM	
		BUDGET 2024	
REVENUES			
Contributions, Gifts and Grants			
Government Grants			
	TOHH Atax	190,000	
	Beaufort County Atax	35,000	
Gov't Grant -State			
	OODDT Ourst	04.000	
	SCPRT Grant	31,000	
Direct Dallie Occurrent			
Direct Public Support	MOU with Town of Hilton Head	105.000	
	Rental Space MPP Offices (in-kind)	105,000	
	Inerital Space WIFF Offices (III-KIIIQ)	14,000	
Public Grants	+	+	
Fublic Grants	Heritage Classic / RBC Foundation	0	
	Tieritage Ciassic / NDC   Outluation	<u> </u>	
	Various	200,000	
	Breedlove Foundation	22,500	
	Dieediove i odridation	22,300	
Program Income			
r regram meeme	Admission fees / ticket sales	50,000	
	Misc. Revenue (tours/special prog)	7,000	
	inice revenue (teure/special preg)	1,000	
Sponsorships and Donations			
	Corporate Sponsorship	155,000	
	Board Pledges	16,000	
	Donations/Citizenships (members)	150,000	
Investment Income			
	Interest - CD / South State / Coastal States	1,500	
TOTAL RECEIPTS		977,000	
EXPENSES			
Program Expenses			
Program Costs (speakers/venue/etc.	)		
	Lunataanth	50,000	
	Juneteenth	50,000	
	MAGIC	35,000	
	Holiday Kickoff/Tree Lighting Mitchelville Anniversary Forum	25,000 15,000	
	History Hike	8,750	
	IEroodom I lov		
	Freedom Day Griot's Corner	8,500 7,500	

Historic Mitchelville Freedom Park 2	uz4 buuyet	DDC CD A15	
		PROGRAM	
		BUDGET 2024	
Marketing (Programs)		12.22	
	Juneteenth	40,000	
	Holiday Kickoff/Tree Lighting	15,000	
	Mitchelville Anniversary Forum	10,000	
	Freedom Day	5,000	
	Griot's Corner	4,000	
	History Hike	2,500	
	MAGIC	2,500	
General Project marketing		35,000	
Master Plan / Campaign promotion		20,000	
Fundraising			
	Grant Preparation/Strategic Consulting	42,000	
	Blues and BBQ - operations	50,000	
	Expenses - Events / hospitatlity / etc.	15,000	
	Blues and BBQ - marketing	10,000	
Educational Outreach/Curriculum Dev.		8,000	
Hospitality		5,000	
Total Program Expenses		416,750	
Management & Administration			
Paid Event / Program Staff	Executive Director	100,000	
	Development Consultant	65,000	
	Director of Finance	60,000	
	Director of Programs	60,000	
	Administrative assistance (part-time)	25,000	
	MAGIC Facilitator	10,800	
	Griots Corner Facilitator	7,200	
	Bookkeeper	7,000	
	History Hike Facilitator	6,250	
	Event / Tour Staff (Docents)	3,000	
Benefits (Insurance / 401k / Dental / Vi	sion / Life)	20,000	
Payroll Taxes		16,000	
Group Management Systems Adminstr	ative Costs	9,500	
Audit		14,300	
Donor software costs		12,500	
Conferences/Natl. Meetings/Workshop	S	11,000	
Accountant		9,000	
Software		9,000	
Property / Terrorism / Liability Insuranc	e	8,000	
Board Retreat / Training		5,000	
<u> </u>			
Interest Expense/Service Charges/Late	Fees	4,500	
Technology upgrades for Project		3,000	
Project travel costs		3,000	

2024 Budget	PROGRAM	
	DUDGET 2004	
	BUDGET 2024	
	3,000	
	700	
	500	
	500	
	300	
†		
Park maintenance & updates	15.000	
	_,,,,,	
Misc. /Indirect Program costs	13.000	
	-,	
Museum associations & orgs	5,000	
	·	
1	560,250	
<del> </del>	077 000	
	917,000	
+		
	Park maintenance & updates Trash Removal Donated Facilities Park Utlities (water, electric) Depreciation and amortization Public Storage( Archaeology storage)  Misc. /Indirect Program costs  Museum associations & orgs Rotary fees Chamber of Commerce	2,500   2,000   2,000   2,000   2,000   2,000   700   700   500   500   500   500   500   500   15,000   15,000   15,000   15,000   15,000   15,000   15,000   15,000   16,0

### Statement of Activity

January 1-30, 2024

	TOTAL
Revenue	
40000 CONTRIBUTIONS, GIFTS & GRANTS	
40100 Government Grants - Local	00 544 40
40130 TOHH - ATAX 2023	62,544.16
Total 40100 Government Grants - Local	62,544.16
40500 Contributions - Individual & Business	258.51
40520 Donations & Memberships - Individuals  Total 40500 Contributions - Individual & Business	470.00
	728.51
Total 40000 CONTRIBUTIONS, GIFTS & GRANTS	63,272.67
Total Revenue	\$63,272.67
GROSS PROFIT	\$63,272.67
Expenditures	
60000 MANAGEMENT & ADMINISTRATION	
60010 Bank Fee	
60011 Late Fee/Penalty	39.00
Total 60010 Bank Fee	39.00
60030 Dues and Subscriptions	199.80
60033 Rotary Fees	20.00
Total 60030 Dues and Subscriptions	219.80
60045 Interest Expense	182.72
60060 Postage, Mailing Service	56.32
60080 Technology Upgrades	1,429.88
61000 Facilities and Equipment	
61050 Depr and Amort - Allowable	307.67
61200 Park Utilities	140.00
61300 Public Storage - Archaeology	429.00
61350 Trash Removal	850.00 1,726.67
Total 61000 Facilities and Equipment	1,720.07
62000 Consultants/Contract Labor	5 770 00
62100 Accountant	5,773.00
62200 Bookkeeper	286.20
62300 Consultant 62500 Griot's Corner Facilitator	5,416.66 600.00
62600 History Hike Facilitator	1,875.00
62700 MAGIC Facilitator	900.00
Total 62000 Consultants/Contract Labor	14,850.86
63000 Payroll Expenses	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
63100 Administrative Asst	833.60
63200 Director of Finance	2,500.00
63300 Director of Programs	2,500.00
63400 Executive Director	4,124.55
63500 Payroll Processing Fee	308.36
63600 Payroll Taxes	761.80

#### Statement of Activity

January 1-30, 2024

	TOTAL
63700 Workers Comp Expense	11.95
63800 Employee Benefits Expense	1,041.13
Total 63000 Payroll Expenses	12,081.39
Constant Contact	86.67
Total 60000 MANAGEMENT & ADMINISTRATION	30,673.31
70000 FUNDRAISING EXPENSES	
70150 Compass Group - Fundraising Exp	8,750.00
Total 70000 FUNDRAISING EXPENSES	8,750.00
71000 PROGRAM SERVICES EXPENSE	
71130 Misc Indirect Program Costs	469.70
Hospitality	1,350.69
Total 71130 Misc Indirect Program Costs	1,820.39
71200 Program Marketing	
71400 Master Plan Marketing	17,637.50
Total 71200 Program Marketing	17,637.50
71500 Program Costs	
71520 Freedom Day	9,358.00
71540 History Hike	1,094.73
71550 Holiday Event	1,839.20
71570 MAGIC Expense	735.00
Total 71500 Program Costs	13,026.93
Total 71000 PROGRAM SERVICES EXPENSE	32,484.82
Capital Expense	27,743.23
Total Expenditures	\$99,651.36
NET OPERATING REVENUE	\$ -36,378.69
NET REVENUE	\$ -36,378.69

#### Note

Expenditures are over revenues for the period because certain grant funds have not been disbursed as of January 30, 2024

### Statement of Activity

	TOTAL
Revenue	
40000 CONTRIBUTIONS, GIFTS & GRANTS	
40100 Government Grants - Local	
40110 Beaufort County ATax	35,000.00
40120 TOHH - ATAX 2022	71,015.24
40130 TOHH - ATAX 2023	243,598.54
Total 40100 Government Grants - Local	349,613.78
40200 Government Grants - State	
40210 SCPRT Grant	1,228,940.48
Total 40200 Government Grants - State	1,228,940.48
40300 Direct Public Support	
40320 Gifts in Kind - Rental Space	7,000.08
Total 40300 Direct Public Support	7,000.08
40400 Direct Public Grants	
40430 Various Public Grants	25,000.00
40440 Mellon Foundation Grant	1,250,000.00
Total 40400 Direct Public Grants	1,275,000.00
40500 Contributions - Individual & Business	11,738.72
40510 Board Pledges	6,400.00
40520 Donations & Memberships - Individuals	202,158.03
40530 Corporate Contributions	1,619.00
Total 40500 Contributions - Individual & Business	221,915.75
Total 40000 CONTRIBUTIONS, GIFTS & GRANTS	3,082,470.09
41000 PROGRAM INCOME	
41020 Misc Tour & Special Events Revenue	5,383.00
Juneteenth Celebration	10,578.73
Total 41000 PROGRAM INCOME	15,961.73
42000 FUNDRAISING INCOME	
42100 Blues and BBQ	
Blues and BBQ Admissions	5,938.31
Blues and BBQ Donations	47,692.16
Total 42100 Blues and BBQ	53,630.47
42200 Capital Campaign	770,500.00
Total 42000 FUNDRAISING INCOME	824,130.47
43000 INVESTMENT INCOME	
43200 Interest - SouthState Checking	352.72
43300 Interest - SouthState Capital Acct	15,122.00
43400 Interest - Sweep Acct	62,426.84
Total 43000 INVESTMENT INCOME	77,901.56
Total Revenue	\$4,000,463.85
GROSS PROFIT	\$4,000,463.85
Expenditures	

### Statement of Activity

	TOTAL
60000 MANAGEMENT & ADMINISTRATION	
60010 Bank Fee	640.00
60011 Late Fee/Penalty	891.66
Total 60010 Bank Fee	1,531.66
60020 Conference, Convention, Meeting	13,114.10
60025 Donor Software Costs	10,283.29
60030 Dues and Subscriptions	1,372.60
60032 Museum Associations/Orgs	3,350.00
60033 Rotary Fees	1,425.00
Total 60030 Dues and Subscriptions	6,147.60
60040 Insurance Expense	
D&O, Liability, Exhibit Expense	698.00
Liability/Event/Terrorism Insurance	5,851.30
Total 60040 Insurance Expense	6,549.30
60045 Interest Expense	1,513.93
60050 Legal Counsel	137.50
60055 Office/Organizational Supplies	3,796.78
60060 Postage, Mailing Service	1,286.26
60075 Property Taxes	642.25
60080 Technology Upgrades	10,435.78
61000 Facilities and Equipment	
61050 Depr and Amort - Allowable	3,692.04
61100 Donated Facilities	7,000.08
61150 Park Maintenance & Updates	25,200.00
61200 Park Utilities	1,741.00
61300 Public Storage - Archaeology	3,542.79
61350 Trash Removal	10,200.00
Park Lease	41.00
Total 61000 Facilities and Equipment	51,416.91
62000 Consultants/Contract Labor	0.00
62100 Accountant	22,939.00
62200 Bookkeeper	4,287.60
62300 Consultant	93,499.92
62400 Event/Tour Coordinator	1,800.00
62500 Griot's Corner Facilitator	7,200.00
62600 History Hike Facilitator	5,000.00
62700 MAGIC Facilitator	10,800.00
Total 62000 Consultants/Contract Labor	145,526.52
63000 Payroll Expenses	
63100 Administrative Asst	17,922.40
63200 Director of Finance	12,500.00
63300 Director of Programs	49,700.04
63400 Executive Director	103,938.66
63500 Payroll Processing Fee	4,391.74

### Statement of Activity

	TOTAL
63600 Payroll Taxes	14,080.67
63700 Workers Comp Expense	118.68
63800 Employee Benefits Expense	12,033.30
Total 63000 Payroll Expenses	214,685.49
Constant Contact	966.62
Reconciliation Discrepancies	-1,749.06
otal 60000 MANAGEMENT & ADMINISTRATION	466,284.93
0000 FUNDRAISING EXPENSES	
70050 Blues and BBQ Marketing	4,145.00
70100 Blues and BBQ Operations	72,381.30
70150 Compass Group - Fundraising Exp	105,000.00
70200 Fundraising Event Exp - Hosp/Misc	479.90
otal 70000 FUNDRAISING EXPENSES	182,006.20
1000 PROGRAM SERVICES EXPENSE	
71110 Archaeology Project	13,481.21
71120 Educational Outreach/Curriculum Dev	7,200.34
71130 Misc Indirect Program Costs	12,554.78
Hospitality	2,158.64
Total 71130 Misc Indirect Program Costs	14,713.42
71200 Program Marketing	
71210 Freedom Day Marketing	9,735.00
71220 Griot's Corner Marketing	10,719.21
71230 History Hike Marketing	120.00
71240 Holiday/Tree Lighting Marketing	26,746.61
71250 Juneteenth Marketing	39,979.51
71260 MAGIC Marketing	64.08
71270 Mitchelville Anniversary Forum Marketing	3,150.00
71300 General Project Marketing	52,982.84
71400 Master Plan Marketing	43,747.32
Total 71200 Program Marketing	187,244.57
71500 Program Costs	
71520 Freedom Day	17,725.00
71530 Griot's Corner Expense	1,808.98
71540 History Hike	621.92
71550 Holiday Event	28,305.09
71560 Juneteenth Celebration	79,400.45
Juneteenth Celebration - Performance	4,600.00
Total 71560 Juneteenth Celebration	84,000.45
71570 MAGIC Expense	2,928.06
71580 MPP Anniversary Forum Expenses	15,279.75
Total 71500 Program Costs	150,669.25
otal 71000 PROGRAM SERVICES EXPENSE	373,308.79
Ask My Accountant	-11,393.54

### Statement of Activity

	TOTAL
Capital Expense	343,117.33
Total Expenditures	\$1,353,323.71
NET OPERATING REVENUE	\$2,647,140.14
NET REVENUE	\$2,647,140.14

# Statement of Financial Position As of December 31, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Coastal States CD	170,586.35
Comm Found of the Lowcountry	128,890.07
Paypal Account	87.50
South State Bank	380,307.22
Total Bank Accounts	\$679,871.14
Accounts Receivable	
MOU TOHH 2021	0.00
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	75.00
Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	1,315.85
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
TOHH A-Tax Receivable 2020	757.32
Total TOHH A-Tax Receivable	185,757.32
Uncategorized Asset	0.00
Total Other Current Assets	\$292,073.17
Total Current Assets	\$978,832.31
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-24,868.04
Total Fixed Assets	\$594.00
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$989,426.31

LIABILITIES AND EQUITY

Liabilities

	TOTAL
Current Liabilities	
Credit Cards	
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	
Accounts Payable	10,991.05
Deferred Revenue - Blues and BBQ	0.00
Payroll Tax Payable	0.00
Unearned or Deferred Revenue	0.00
With Donor Restrictions	
Breedlove Grant	0.00
Total With Donor Restrictions	0.00
Total Unearned or Deferred Revenue	0.00
Wages Payable	0.00
Total Other Current Liabilities	\$10,991.05
Total Current Liabilities	\$10,991.05
Total Liabilities	\$10,991.05
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	906,770.02
Net Revenue	1,869.76
Total Net Assets	\$978,435.26
OTAL LIABILITIES AND EQUITY	\$989,426.31

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Revenue			
CONTRIBUTIONS, GIFTS & GRANTS		200.00	-200.00
Contributions - Individual & Business	1,825.00		1,825.00
Board Pledges	6,000.00	10,000.00	-4,000.00
Corporate Contributions	100,000.00	545.00	99,455.00
Donations & Memberships - Individuals	72,998.08	84,972.67	-11,974.59
Total Contributions - Individual & Business	180,823.08	95,517.67	85,305.41
Direct Public Grants	25,000.00	4,500.00	20,500.00
Misc Public Grants	6,500.00		6,500.00
Total Direct Public Grants	31,500.00	4,500.00	27,000.00
Direct Public Support			
1862 Campaign		711.52	-711.52
Breedlove Foundation	30,000.00		30,000.00
Gifts in Kind - Rental Space	7,000.08	7,000.00	0.08
Gifts In Kind-Exec Director Costs	0.00	50,000.00	-50,000.00
Heritage Classic Foundation Match	2,000.00	600.00	1,400.00
Memorials	970.70		970.70
MOU with TOHH for 2021	105,000.00		105,000.00
Total Direct Public Support	144,970.78	58,311.52	86,659.26
Government Grants			
Beaufort County ATax	20,000.00		20,000.00
County A-Tax 2020		16,000.00	-16,000.00
SC Parks and Recreation Grants	10,999.05	725,000.00	-714,000.95
TOHH A-Tax 2019 (deleted)		15,178.92	-15,178.92
TOHH A-Tax 2020	33,732.13	185,003.00	-151,270.87
TOHH A-Tax 2021	185,000.60		185,000.60
Total Government Grants	249,731.78	941,181.92	-691,450.14
Total CONTRIBUTIONS, GIFTS & GRANTS	607,025.64	1,099,711.11	-492,685.47
FUNDRAISING INCOME			
Blues and BBQ			
Blues and BBQ Admissions	40.00	1,500.00	-1,460.00
Blues and BBQ Donations	21,601.24		21,601.24
Total Blues and BBQ	21,641.24	1,500.00	20,141.24
Total FUNDRAISING INCOME	21,641.24	1,500.00	20,141.24
Grant Income (deleted)	0.00		0.00
INVESTMENT INCOME	0.00		0.00
Interest - CD	1,012.66	4,573.69	-3,561.03
Interest - CFoLC	.,5.2.55	397.69	-397.69
Interest - SouthState Checking	444.75	302.67	142.08
Total INVESTMENT INCOME	1,457.41	5,274.05	-3,816.64
PROGRAM INCOME	-,	-,	.,

Freedom Day (deleted)			TOTAL	
Griot's Corner		JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Juneteenth Celebration   Juneteenth Celebration   Sponsors   S0.00   S0.00   S0.00   Juneteenth Celebration   Sponsors   S0.00   S0.00   S0.00   S0.00   Juneteenth Celebration   Sponsors   S0.00	Freedom Day (deleted)		500.00	-500.00
Juneteenth Celebration - Sponsors   50.00   1.500.00	Griot's Corner	4,000.00	20,000.00	-16,000.00
Juneteenth Celebration - Food and Water         1,500,00           Juneteenth Celebration - Food and Water         388.36         388.36           Juneteenth Celebration         17,306.46         17,306.46           Total Juneteenth Celebration         19,244.82         1,575.25         7.55.25           Total PROGRAM INCOME         24,064.82         22,075.25         1,999.57           Rev Released from Restrictions         0.00         0.00         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,233.30           GROSS PROFIT         \$854,189.11         \$1,134,422.41         \$-480,233.30           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.30           Expenditures         0.00         0.00         0.00           Christmas Tree Lighting (deleted)         0.00         0.00         0.00           EVENDRALISING EXPENSES         30.38         3.03	Juneteenth Celebration			
Juneteenth Celebration - Food and Water         388.36         388.36           Juneteenth Celebration Admissions         17,306.46         77,306.42           Total Juneteenth Celebration         19,244.82         19,244.82           Tour & Special Events Revenue         820.00         1,575.25         7-55.25           Total PROGRAM INCOME         24,084.82         22,075.25         1,989.57           Rev Released from Restrictions         0.00         0.00         0.00           Total Rev Released from Restrictions         0.00         0.00         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,233.03           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.03           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.03           Expenditures         0.00         0.00         0.00           Christmas Tree Lighting (deleted)         0.00         0.00         0.00           Eveneditures         30.38         3.00         0.00         0.00           Elues and BBO Marketing         1,688.53         3.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00	Juneteenth Celebration - Sponsors	50.00		50.00
Juneteenth Celebration Admissions   17,306.46   17,306.46     Total Juneteenth Celebration   19,244.82   19,244.82     Total PROGRAM INCOME   24,064.82   22,075.25   1,989.57     Total PROGRAM INCOME   24,064.82   22,075.25   1,989.57     Rev Released from Restrictions     Restrictions Satisfied by Pymts   0.00   0.00     Total Rev Released from Restrictions   0.00   0.00     Unapplied Cash Payment Income   5,862.00   5,862.00     Total Revenue   \$654,189.11   \$1,134,422.41   \$-480,233.30     GROSS PROFIT   \$654,189.11   \$1,134,422.41   \$-480,233.30     Expenditures   0.00   0.00     FUNDRAISING EXPENSES   30.38   30.38   30.38     Blues and BBO Marketing   1,688.53   1,688.53     Blues and BBO Operating Expense   900.00   0.00     Blues and BBO Expense Entertainment   4,700.00   0.00   4,700.00     Blues and BBO Expense Entertainment   4,700.00   0.00   4,700.00     Blues and BBO Expense-Staging Park (deleted)   100.00   4,740.00     Golf Outing Expenses (deleted)   100.00   3,750.00   6,850.00     Golf Outing Expenses (deleted)   100.00   3,750.00   6,850.00     Grant Writing Expense   6,800.00   4,800.00     Administrative Fees - CFLC   2,056.19   2,056.19     Bank charges (deleted)   0.00   39.00   39.00     Bank charges (deleted)   0.00   39.00   39.00     Bank charges (deleted)   0.00   39.00   39.00     Administrative Fees - CFLC   2,056.19   2,056.19     Bank charges (deleted)   0.00   39.00   39.00     Bank charges (deleted)   0.00   39.00   39.00     Bank charges (deleted)   0.00   39.00   39.00     Bank charges (deleted)   3,000.00   73.91   2,926.00     Total Bank Fee   3,266.90   259.00   3,007.40     Board Retreat and Training   1,461.99   2,967.00     Conference, Convention, Meeting   3,472.67   1,507.70   1,964.97     Business Expenses (deleted)   3,000.00   73.91   2,926.00     Conference, Convention, Meeting   3,472.67   1,507.70   1,964.97     Conference, Convention, Meeting   3,472.67   1,507.70   1,964.97     Conference, Convention, Meeting   3,472.67   1,507.70   1,964.97     Conference,	Juneteenth Celebration -Donation	1,500.00		1,500.00
Total Juneteenth Celebration         19,244.82         19,244.82           Tor & Special Events Revenue         820.00         1,575.25         7-755.25           Total PROGRAM INCOME         24,084.82         22,075.25         1,989.57           Rev Released from Restrictions         0.00         0.00           Restrictions Satisfied by Pymts         0.00         0.00           Total Rev Released from Restrictions         0.00         5,862.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,233.00           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.00           GROSS PROFIT         \$0.00         \$0.00         0.00           FUNDRAISING EXPENSES         30.38         3.03         3.03           Blues and BBQ Marketing         1,668.53         \$1,688.53         1,688.53           Blues and BBQ Operating Expense         900.00         4,700.00         4,700.00           Blues and BBQ Expense-Entertainment         4,700.00         4,700.00         4,700.00           Blues and BBQ Expense-Intertainment         4,700.00         4,740.00         4,700.00           Event Sponsorship (deleted)         100.00         3,750.00         6,650.00           Grath Writing Expense </td <td>Juneteenth Celebration -Food and Water</td> <td>388.36</td> <td></td> <td>388.36</td>	Juneteenth Celebration -Food and Water	388.36		388.36
Tour & Special Events Revenue         820.00         1,575.25         7-755.25           Total PROGRAM INCOME         24,064.82         22,075.25         1,989.57           Rev Released from Restrictions         8-80.00         0.00         0.00           Total Rev Released from Restrictions         0.00         0.00         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,233.30         0.00           Total Revenue         \$654,189.11         \$1,134,422.41         \$-480,233.30         0.00	Juneteenth Celebration Admissions	17,306.46		17,306.46
Total PROGRAM INCOME         24,064.82         22,075.25         1,989.57           Rev Released from Restrictions         0.00         0.00           Total Rev Released from Restrictions         0.00         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$-480,233.30           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.30           Expenditures         Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Expense Entertainment         4,700.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         0.00         4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -90.00           Event Sponsorship (deleted)         100.00         100.00         -4,740.00           Golf Outing Expense (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total Fundral Sing Expenses (deleted)         0.00         3,000.00         7,608.91           MANAGEMENT & ADMINISTRATION	Total Juneteenth Celebration	19,244.82		19,244.82
Restrictions Satisfied by Pyms	Tour & Special Events Revenue	820.00	1,575.25	-755.25
Restrictions Satisfied by Pymts   0.00   0	Total PROGRAM INCOME	24,064.82	22,075.25	1,989.57
Total Rev Released from Restrictions         0.00           Unapplied Cash Payment Income         \$654,189.11         \$1,134,422.41         \$480,233.30           Total Revenue         \$654,189.11         \$1,134,422.41         \$480,233.30           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$480,233.30           Expenditures         Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Expense Entertainment         4,700.00         4,740.00           Blues and BBQ Expense Entertainment         4,700.00         4,740.00           Blues and BBQ Operating Expense         3,800.00         4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -4,740.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Gorld Writing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Administrative Fees - CFLC         2,056.19         -2,056.19         6,00           Bank Fee	Rev Released from Restrictions			
Dispassive Cash Payment Income   \$654,189.11   \$1,134,422.41   \$-480,233.30   \$1,000   \$1,134,422.41   \$-480,233.30   \$1,000   \$1,134,422.41   \$-480,233.30   \$1,000   \$1,134,422.41   \$-480,233.30   \$1,000   \$	Restrictions Satisfied by Pymts		0.00	0.00
Total Revenue         \$654,189.11         \$1,134,422.41         \$-480,233.30           GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.30           Expenditures           Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Operating Expense         -900.00         0.00         4,700.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,740.00         -940.00           Blues and BBQ Expense-Staging Park (deleted)         100.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         4,740.00         -940.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         3,000.00         39.00         -99.00           Bank Fee         66.00         30.00         -99.00         -99.00         -99.00         -99.00 <td< td=""><td>Total Rev Released from Restrictions</td><td></td><td>0.00</td><td>0.00</td></td<>	Total Rev Released from Restrictions		0.00	0.00
GROSS PROFIT         \$654,189.11         \$1,134,422.41         \$-480,233.30           Expenditures           Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Doperating Expense         -900.00         0.00         4,700.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         4,740.00         -940.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         3,750.00         6,650.00           Bank Fee         66.00         39.00         -93.00           Interest Expense         22,74         131.85         195.88           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (delete	Unapplied Cash Payment Income		5,862.00	-5,862.00
Expenditures         Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Operating Expense         -900.00         -900.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,740.00         -940.00           Event Sponsorship (deleted)         100.00         4,740.00         -940.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         3,550.00         -2,056.19         -2,056.19           Bank Fee         66.00         66.00         66.00         66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00         -66.00	Total Revenue	\$654,189.11	\$1,134,422.41	\$ -480,233.30
Christmas Tree Lighting (deleted)         0.00         0.00           FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Operating Expense         -900.00         -900.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,740.00         -940.00           Event Sponsorship (deleted)         100.00         4,740.00         -940.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expenses         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         0.00         2,056.19         -2,056.19           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00         2,597.00           Square Fees	GROSS PROFIT	\$654,189.11	\$1,134,422.41	\$ -480,233.30
FUNDRAISING EXPENSES         30.38         30.38           Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Operating Expense         -900.00         -900.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00         100.00           Golf Outing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Bank Fee         66.00         39.00         -39.00           Bank Fee         66.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00         2,597.00           Square Fees (deleted)         3,000.00	Expenditures			
Blues and BBQ Marketing         1,668.53         1,668.53           Blues and BBQ Operating Expense         -900.00         -900.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00         100.00           Golf Outing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Bank Fee         66.00         39.00         -39.00           Interest Expense         327.74         131.85         195.88           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training	Christmas Tree Lighting (deleted)	0.00		0.00
Blues and BBQ Operating Expense         -900.00         -900.00           Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00         100.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expenses         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Bank Fee         66.00         2,056.19         -2,056.19           Bank charges (deleted)         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.88           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat a	FUNDRAISING EXPENSES	30.38		30.38
Blues and BBQ Expense Entertainment         4,700.00         0.00         4,700.00           Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00         100.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         0.00         0.00           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         66.00         66.00           Bank charges (deleted)         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board R	Blues and BBQ Marketing	1,668.53		1,668.53
Blues and BBQ Expense-Staging Park (deleted)         4,740.00         -4,740.00           Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00         100.00           Golf Outing Expenses (deleted)         10,400.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         0.00         0.00           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting <td< td=""><td>Blues and BBQ Operating Expense</td><td>-900.00</td><td></td><td>-900.00</td></td<>	Blues and BBQ Operating Expense	-900.00		-900.00
Total Blues and BBQ Operating Expense         3,800.00         4,740.00         -940.00           Event Sponsorship (deleted)         100.00         100.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Administrative Fees - CFLC         2,056.19         -2,056.19           Bank Fee         66.00         39.00         -39.00           Interest Expense (deleted)         0.00         39.00         -39.00           Interest Expenses (deleted)         2,597.00         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898	Blues and BBQ Expense Entertainment	4,700.00	0.00	4,700.00
Event Sponsorship (deleted)         100.00         100.00           Golf Outing Expenses (deleted)         100.00         3,750.00         6,650.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898.80         1,059.30         -160.50	Blues and BBQ Expense-Staging Park (deleted)		4,740.00	-4,740.00
Golf Outing Expenses (deleted)         100.00         100.00           Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         0.00         0.00           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         66.00         66.00           Bank charges (deleted)         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898.80         1,059.30         -160.50	Total Blues and BBQ Operating Expense	3,800.00	4,740.00	-940.00
Grant Writing Expense         10,400.00         3,750.00         6,650.00           Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Administrative Fees - CFLC         2,056.19         -2,056.19           Bank Fee         66.00         66.00           Bank charges (deleted)         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898.80         1,059.30         -160.50	Event Sponsorship (deleted)	100.00		100.00
Total FUNDRAISING EXPENSES         16,098.91         8,490.00         7,608.91           MANAGEMENT & ADMINISTRATION         0.00         2,056.19         -2,056.19           Administrative Fees - CFLC         2,056.19         -2,056.19         -2,056.19           Bank Fee         66.00         66.00         66.00           Bank charges (deleted)         0.00         39.00         -39.00           Interest Expense         327.74         131.85         195.89           Late Fee/Penalty         2,597.00         2,597.00           Square Fees (deleted)         276.16         88.24         187.92           Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898.80         1,059.30         -160.50	Golf Outing Expenses (deleted)	100.00		100.00
MANAGEMENT & ADMINISTRATION       0.00       0.00         Administrative Fees - CFLC       2,056.19       -2,056.19         Bank Fee       66.00       66.00         Bank charges (deleted)       0.00       39.00       -39.00         Interest Expense       327.74       131.85       195.89         Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Grant Writing Expense	10,400.00	3,750.00	6,650.00
Administrative Fees - CFLC       2,056.19       -2,056.19         Bank Fee       66.00       66.00         Bank charges (deleted)       0.00       39.00       -39.00         Interest Expense       327.74       131.85       195.89         Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Total FUNDRAISING EXPENSES	16,098.91	8,490.00	7,608.91
Bank Fee       66.00       66.00         Bank charges (deleted)       0.00       39.00       -39.00         Interest Expense       327.74       131.85       195.89         Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	MANAGEMENT & ADMINISTRATION	0.00		0.00
Bank charges (deleted)       0.00       39.00       -39.00         Interest Expense       327.74       131.85       195.89         Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Administrative Fees - CFLC		2,056.19	-2,056.19
Interest Expense       327.74       131.85       195.89         Late Fee/Penalty       2,597.00       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Bank Fee	66.00		66.00
Late Fee/Penalty       2,597.00         Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Bank charges (deleted)	0.00	39.00	-39.00
Square Fees (deleted)       276.16       88.24       187.92         Total Bank Fee       3,266.90       259.09       3,007.81         Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Interest Expense	327.74	131.85	195.89
Total Bank Fee         3,266.90         259.09         3,007.81           Board Retreat and Training         1,461.99         -1,461.99           Business Expenses (deleted)         3,000.00         73.91         2,926.09           Conference, Convention, Meeting         3,472.67         1,507.70         1,964.97           Constant Contact         898.80         1,059.30         -160.50	Late Fee/Penalty	2,597.00		2,597.00
Board Retreat and Training       1,461.99       -1,461.99         Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Square Fees (deleted)	276.16	88.24	187.92
Business Expenses (deleted)       3,000.00       73.91       2,926.09         Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Total Bank Fee	3,266.90	259.09	3,007.81
Conference, Convention, Meeting       3,472.67       1,507.70       1,964.97         Constant Contact       898.80       1,059.30       -160.50	Board Retreat and Training		1,461.99	-1,461.99
Constant Contact 898.80 1,059.30 -160.50	Business Expenses (deleted)	3,000.00	73.91	2,926.09
	Conference, Convention, Meeting	3,472.67	1,507.70	1,964.97
Dues and Subscriptions 791.85 3,162.00 -2,370.15	Constant Contact	898.80	1,059.30	-160.50
	Dues and Subscriptions	791.85	3,162.00	-2,370.15

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANG
Museum Associations/Orgs	1,000.00		1,000.00
Rotary Fees	920.00		920.00
Total Dues and Subscriptions	2,711.85	3,162.00	-450.1
Facilities and Equipment			
Depr and Amort - Allowable	3,692.04	1,758.00	1,934.04
Donated Facilities	7,000.08	7,000.00	0.08
Park Lease	4.00		4.00
Park Maintenance & Updates	14,388.00	14,867.58	-479.58
Park Updates (deleted)	28,125.00		28,125.00
Park Utilities	525.00		525.00
Storage	527.00	413.62	113.38
Total Facilities and Equipment	54,261.12	24,039.20	30,221.9
Insurance Expense			
Liability/Event/Terrorism Insurance	540.00	540.00	0.00
Property Insurance	6,896.84	5,592.22	1,304.62
Total Insurance Expense	7,436.84	6,132.22	1,304.6
Misc/Indirect Program Expense		302.34	-302.34
Office/Organizational Supplies	612.61		612.6
Other Types of Expenses			
Marketing	16,558.39	24,360.50	-7,802.1
Marketing Project Mgmt	14,300.00		14,300.00
Marketing Supplies	818.55	76.86	741.69
Media Buy Radio/TV (deleted)		1,000.00	-1,000.00
Social Media (deleted)		10,740.00	-10,740.00
Strategic Planning		4,500.00	-4,500.00
Total Marketing	31,676.94	40,677.36	-9,000.42
Membership (deleted)		170.00	-170.00
Other Costs			
All Other Expenses			
Supplies	168.54	1,375.40	-1,206.86
Total All Other Expenses	168.54	1,375.40	-1,206.8
Travel and Meetings (deleted)		307.73	-307.73
Total Other Costs	168.54	1,683.13	-1,514.59
Telephone, Telecommunications (deleted)		692.25	-692.2
Total Other Types of Expenses	31,845.48	43,222.74	-11,377.26
Outside Services	12,720.64	•	12,720.64
Accountant	16,233.25	12,491.35	3,741.9
Audit/Review Expense (deleted)	8,115.00	12, 101.00	8,115.00
Fundraising Fees	210,000.00	17,500.00	192,500.00
Legal Fees	418.09	345.83	72.26
Total Outside Services	247,486.98	30,337.18	217,149.80

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Paid Event/ Program Staff			
Executive Director	94,275.51	97,137.68	-2,862.17
Griot's Corner Facilitator	6,000.00	7,200.00	-1,200.00
Health Insurance (deleted)		2,473.64	-2,473.64
Payroll Processing Fee	1,186.44	71.11	1,115.33
Payroll Taxes	10,700.25	6,496.93	4,203.32
Program/Project Manager	45,600.00	46,000.00	-400.00
Total Paid Event/ Program Staff	157,762.20	159,379.36	-1,617.16
Postage, Mailing Service	735.82	212.54	523.28
Printing and Copying		83.88	-83.88
Technology Upgrades	17,150.65	14,592.56	2,558.09
Website		228.00	-228.00
Website (deleted)		228.00	-228.00
Total Website		456.00	-456.00
Total MANAGEMENT & ADMINISTRATION	530,641.92	288,338.20	242,303.72
PROGRAM SERVICES EXPENSE			
Archaeology Project	61,842.46	59,180.29	2,662.17
Educational Outreach/Curriculum Dev	7,146.14	5,420.00	1,726.14
Freedom Day	300.00	3,381.76	-3,081.76
Entertainment	4,900.00	182.41	4,717.59
Staging (deleted)		7,808.00	-7,808.00
Total Freedom Day	5,200.00	11,372.17	-6,172.17
Griot's Corner Expense	246.43	2,523.77	-2,277.34
Holiday Event	-1,683.00	21,149.48	-22,832.48
Juneteenth Celebration	4,751.63	1,500.00	3,251.63
Juneteenth Celebration - Merchandise (deleted)	1,764.14		1,764.14
Juneteenth Celebration - Performance	19,685.06	5,300.00	14,385.06
Juneteenth Celebration-Staging Park	15,532.33	1,875.00	13,657.33
Total Juneteenth Celebration	41,733.16	8,675.00	33,058.16
Miscellaneous Indirect Program Costs		464.00	-464.00
Hospitality	397.88	347.46	50.42
Reenactments and Tours	400.00	200.00	200.00
Supplies	183.17	1,389.04	-1,205.87
Total Miscellaneous Indirect Program Costs	981.05	2,400.50	-1,419.45
MPP Anniversary Forum Expenses	3,200.00	3,300.00	-100.00
Program Marketing	167.76	10,925.00	-10,757.24
Anniversary Forum Marketing		3,000.00	-3,000.00
Freedom Day Marketing	4,700.00	2,222.23	4,700.00
General Project Marketing	8,150.00	6,977.28	1,172.72
Griot's Corner Marketing	2,250.00	6,450.00	-4,200.00
-		-,	
Holiday/Tree Lighting Marketing	24,138.00		24,138.00

		TOTAL	
	JAN - DEC 2021	JAN - DEC 2020 (PY)	CHANGE
Master Plan Marketing	15,790.00	6,820.91	8,969.09
Total Program Marketing	82,029.89	58,748.19	23,281.70
Travel (deleted)	-350.00	11,796.66	-12,146.66
Total PROGRAM SERVICES EXPENSE	200,346.13	184,566.06	15,780.07
Total Expenditures	\$747,086.96	\$481,394.26	\$265,692.70
NET OPERATING REVENUE	\$ -92,897.85	\$653,028.15	\$ -745,926.00
NET REVENUE	\$ -92,897.85	\$653,028.15	\$ -745,926.00

	TOTAL
Revenue	
CONTRIBUTIONS, GIFTS & GRANTS	200.00
Direct Public Grants	4,500.00
Direct Public Support	
1862 Campaign	711.52
Gifts in Kind - Rental Space	7,000.00
Gifts In Kind-Exec Director Costs	50,000.00
Heritage Classic Foundation Match	600.00
Total Direct Public Support	58,311.52
Government Grants	
County A-Tax 2020	16,000.00
SC Grant	725,000.00
TOHH A-Tax 2019	15,178.92
TOHH A-Tax 2020	185,000.00
Total Government Grants	941,178.92
Sponsorships Donations & Pledges	
Board Pledges	10,000.00
Corporate Contributions	545.00
Individ, Business Contributions	84,972.67
Total Sponsorships Donations & Pledges	95,517.67
Total CONTRIBUTIONS, GIFTS & GRANTS	1,099,708.11
FUNDRAISING INCOME	
Blues and BBQ	
Blues and BBQ Admissions	1,500.00
Total Blues and BBQ	1,500.00
Total FUNDRAISING INCOME	1,500.00
INVESTMENT INCOME	
Interest - CFoLC	397.69
Interest - SouthState Checking	302.67
Total INVESTMENT INCOME	700.36
PROGRAM INCOME	
Freedom Day	500.00
Griot's Corner	20,000.00
Reenactments and Tours	1,575.25
Total PROGRAM INCOME	22,075.25
Rev Released from Restrictions	
Restrictions Satisfied by Pymts	0.00
Total Rev Released from Restrictions	0.00
Total Revenue	\$1,123,983.72
GROSS PROFIT	\$1,123,983.72
いわいるう EDUELL	W1,120,000.72
Expenditures	. , ,

	TOTAL
Blues and BBQ Expense	
Blues and BBQ Expense Entertainment	0.00
Blues and BBQ Expense-Staging Park	4,740.00
Total Blues and BBQ Expense	4,740.00
Grant Writing Expense	3,750.00
Total FUNDRAISING EXPENSES	8,490.00
MANAGEMENT & ADMINISTRATION	
Business Expenses	73.91
Administrative Fees - CFLC	2,056.19
Interest Expense	131.85
Square Fees	88.24
Total Business Expenses	2,350.19
Contract Services	
Accounting Fees	12,491.35
Fundraising Fees	17,500.00
Legal Fees	345.83
Payroll Processing Fee	71.11
Total Contract Services	30,408.29
Dues and Subscriptions	3,162.00
Facilities and Equipment	
Depr and Amort - Allowable	3,692.04
Donated Facilities	7,000.00
Park Maintenance	14,867.58
Property Insurance	5,592.22
Storage	413.62
Total Facilities and Equipment	31,565.46
Insurance - Liability, D and O	540.00
Other Types of Expenses	
Bank Fee	
Bank charges	39.00
Total Bank Fee	39.00
Marketing	24,360.50
Constant Contact	1,059.30
Marketing Supplies	76.86
Media Buy Radio/TV	1,000.00
Social Media	10,740.00
Strategic Planning	4,500.00
Total Marketing	41,736.66
Membership	170.00
Other Costs	
All Other Expenses	
Miscellaneous Expense	302.34

	TOTAL
Supplies	1,375.40
Total All Other Expenses	1,677.74
Travel and Meetings	307.73
Board Retreat and Training	1,461.99
Conference, Convention, Meeting	1,507.70
Total Travel and Meetings	3,277.42
Total Other Costs	4,955.16
Technology Upgrades	14,592.56
Telephone, Telecommunications	692.25
Total Other Types of Expenses	62,185.63
Paid Event/ Program Staff	
Executive Director Costs	97,137.68
Griot's Corner Coordinator	7,200.00
Health Insurance	2,473.64
Payroll Taxes	6,496.93
Program Manager Costs	46,000.00
Total Paid Event/ Program Staff	159,308.25
Printing and Postage	
Postage, Mailing Service	212.54
Printing and Copying	83.88
Total Printing and Postage	296.42
Website	228.00
Website Hosting	228.00
Total Website	456.00
Total MANAGEMENT & ADMINISTRATION	290,272.24
PROGRAM SERVICES EXPENSE	
Archaeology Project	59,180.29
Educational Outreach/Curriculum Dev	5,420.00
Freedom Day	3,381.76
Entertainment	182.41
Staging	7,808.00
Total Freedom Day	11,372.17
Griot's Corner Expense	
Griot's Corner Genl Expense	2,523.77
Total Griot's Corner Expense	2,523.77
Holiday Event	21,149.48
Juneteenth Celebration	1,500.00
Juneteenth Celebration - Performance	5,300.00
Juneteenth Celebration-Staging Park	1,875.00
Total Juneteenth Celebration	8,675.00
Miscellaneous Indirect Program Costs	464.00
Hospitality	347.46

	TOTAL
Reenactments and Tours	200.00
Supplies	1,389.04
Total Miscellaneous Indirect Program Costs	2,400.50
MPP Anniversary Forum Expenses	
MPP Anniversary Forum Genl Expenses	3,300.00
Total MPP Anniversary Forum Expenses	3,300.00
Program Marketing	10,925.00
General Project Marketing	6,977.28
Griot's Corner Marketing	6,450.00
Juneteenth Celebration Mktg	24,575.00
Master Plan Marketing	6,820.91
MPP Anniversary Forum Marketing	3,000.00
Total Program Marketing	58,748.19
Travel	11,796.66
Total PROGRAM SERVICES EXPENSE	184,566.06
otal Expenditures	\$483,328.30
IET OPERATING REVENUE	\$640,655.42
IET REVENUE	\$640,655.42

#### Statement of Financial Position

As of January 30, 2024

170,586.35
128,890.07
87.50
126,581.69
2,000.00
2,808,973.34
\$3,237,118.95
0.00
5,000.00
\$5,000.00
105,000.00
0.00
0.00
0.00
0.00
0.00
0.00
0.00
185,000.00
0.00
\$290,000.00
\$3,532,118.95
36,965.09
2,655.00
-28,867.75
\$10,752.34
10,000.00
\$10,000.00
\$3,552,871.29
32,356.31
\$32,356.31

#### Statement of Financial Position

As of January 30, 2024

	TOTAL
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	\$0.00
Total Current Liabilities	\$32,356.31
Total Liabilities	\$32,356.31
Equity	
Net Assets With Donor Restrictions	69,795.48
Capital Campaign	97,850.00
Magic Project	50,000.00
Total Net Assets With Donor Restrictions	217,645.48
Net Assets Without Donor Restrictions	3,340,005.51
Opening Balance Equity	-757.32
Net Revenue	-36,378.69
Total Equity	\$3,520,514.98
TOTAL LIABILITIES AND EQUITY	\$3,552,871.29

#### Statement of Financial Position

As of December 31, 2023

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
10100 Coastal States CD	170,586.35
10200 Comm Found of the Lowcountry	128,890.07
10300 Paypal Account	87.50
10400 South State Bank	162,652.71
10500 South State Capital Acct	2,000.00
10600 South State Sweep Acct	2,808,973.34
Total Bank Accounts	\$3,273,189.97
Accounts Receivable	
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	5,000.00
Total Accounts Receivable	\$5,000.00
Other Current Assets	
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	0.00
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	0.00
Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	0.00
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
Uncategorized Asset	0.00
Total Other Current Assets	\$290,000.00
Total Current Assets	\$3,568,189.97
Fixed Assets	
Furniture and Equipment	36,965.09
Sign	2,655.00
zAccumulated Depreciation	-28,560.08
Total Fixed Assets	\$11,060.01
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$3,589,249.98
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable (A/P)	32,356.31
Total Accounts Payable	\$32,356.31
Credit Cards	

#### Statement of Financial Position

As of December 31, 2023

	TOTAL
South State Bank CC	0.00
Total Credit Cards	\$0.00
Other Current Liabilities	\$0.00
Total Current Liabilities	\$32,356.31
Total Liabilities	\$32,356.31
Equity	
Net Assets With Donor Restrictions	69,795.48
Capital Campaign	97,850.00
Magic Project	50,000.00
Total Net Assets With Donor Restrictions	217,645.48
Net Assets Without Donor Restrictions	692,865.37
Opening Balance Equity	-757.32
Net Revenue	2,647,140.14
Total Equity	\$3,556,893.67
TOTAL LIABILITIES AND EQUITY	\$3,589,249.98

# Statement of Financial Position As of March 2, 2022

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Coastal States CD	170,586.35
Comm Found of the Lowcountry	128,890.07
Paypal Account	87.50
South State Bank	509,260.59
Total Bank Accounts	\$808,824.51
Accounts Receivable	
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	
MOU Town of HHI 2021	105,000.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	
Prepaid Blues and BBQ-Advertising	75.00
Prepaid Blues and BBQ-Band	0.00
Prepaid Blues and BBQ-Staging Park	0.00
Total Prepaid Expenditures-Blues and BBQ	75.00
Prepaid Expenditures-Juneteenth	
Prepaid Juneteenth Expense	0.00
Prepaid Juneteenth Marketing Expense	0.00
Total Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	1,315.85
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	185,000.00
TOHH A-Tax Receivable 2020	757.32
Total TOHH A-Tax Receivable	185,757.32
Uncategorized Asset	0.00
Total Other Current Assets	\$292,073.17
Total Current Assets	\$1,107,785.68
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-24,122.05
Total Fixed Assets	\$1,339.99

# Statement of Financial Position As of March 2, 2022

	TOTAL	
Other Assets		
Collections-Exhibits	10,000.00	
Total Other Assets	\$10,000.00	
TOTAL ASSETS	\$1,119,125.67	
LIABILITIES AND EQUITY		
Liabilities		
Current Liabilities		
Credit Cards		
South State Bank CC	0.00	
Total Credit Cards	\$0.00	
Other Current Liabilities		
Accounts Payable	10,991.05	
Deferred Revenue - Blues and BBQ	0.00	
Payroll Tax Payable	26.94	
Unearned or Deferred Revenue	0.00	
With Donor Restrictions		
Breedlove Grant	0.00	
Total With Donor Restrictions	0.00	
Total Unearned or Deferred Revenue	0.00	
Wages Payable	-26.94	
Total Other Current Liabilities	\$10,991.05	
Total Current Liabilities	\$10,991.05	
Total Liabilities	\$10,991.05	
Net Assets		
Net Assets With Donor Restrictions	69,795.48	
Net Assets Without Donor Restrictions	904,746.98	
Net Revenue	133,592.16	
Total Net Assets	\$1,108,134.62	
TOTAL LIABILITIES AND EQUITY	\$1,119,125.67	

		TOTAL	
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
ASSETS			
Current Assets			
Bank Accounts			
Coastal States CD	170,586.35	169,573.69	1,012.66
Comm Found of the Lowcountry	128,890.07	128,890.07	0.00
Paypal Account	87.50	87.50	0.00
South State Bank	374,745.42	697,298.60	-322,553.18
Total Bank Accounts	\$674,309.34	\$995,849.86	\$ -321,540.52
Accounts Receivable			
Pledge Receivable - Blues and BBQ	0.00	0.00	0.00
Pledge Receivables			
Pledges Receivable - CFoLC (deleted)	-3,700.00	-3,700.00	0.00
Unrestricted Board Pledge 2017 (deleted)	10,774.00	10,774.00	0.00
Unrestricted Board Pledges 2019	7,250.00	7,250.00	0.00
Unrestricted Board Pledges 2020	10,000.00	10,000.00	0.00
Total Pledge Receivables	24,324.00	24,324.00	0.00
Total Accounts Receivable	\$24,324.00	\$24,324.00	\$0.00
Other Current Assets			
MOU Town of HHI 2021	105,000.00		105,000.00
Prepaid Expenditures	1,240.85	1,240.85	0.00
Prepaid Expenditures-Anniversary Forum	0.00	0.00	0.00
Prepaid Expenditures-Blues and BBQ			
Prepaid Blues and BBQ-Advertising	75.00	75.00	0.00
Prepaid Blues and BBQ-Band	0.00	1,000.00	-1,000.00
Prepaid Blues and BBQ-Staging Park	0.00	0.00	0.00
Total Prepaid Expenditures-Blues and BBQ	75.00	1,075.00	-1,000.00
Prepaid Expenditures-Juneteenth			
Prepaid Juneteenth Expense	0.00	0.00	0.00
Prepaid Juneteenth Marketing Expense	0.00	0.00	0.00
Total Prepaid Expenditures-Juneteenth	0.00	0.00	0.00
Prepaid Holiday Event	0.00	0.00	0.00
Total Prepaid Expenditures	1,315.85	2,315.85	-1,000.00
Prepaid Property Insurance	0.00	0.00	0.00
TOHH A-Tax Receivable	185,000.00	73,708.00	111,292.00
TOHH A-Tax Receivable 2020	757.32	769.93	-12.61
Total TOHH A-Tax Receivable	185,757.32	74,477.93	111,279.39
Uncategorized Asset	0.00	0.00	0.00
Total Other Current Assets	\$292,073.17	\$76,793.78	\$215,279.39
Total Current Assets	\$990,706.51	\$1,096,967.64	\$ -106,261.13
Fixed Assets			
Furniture and Equipment	22,807.04	22,807.04	0.00
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		TOTAL	
	AS OF DEC 31, 2021	AS OF DEC 31, 2020 (PY)	CHANGE
Sign	2,655.00	2,655.00	0.00
zAccumulated Depreciation	-23,199.04	-19,507.00	-3,692.04
Total Fixed Assets	\$2,263.00	\$5,955.04	\$ -3,692.04
Other Assets			
Collections-Exhibits	10,000.00	10,000.00	0.00
Total Other Assets	\$10,000.00	\$10,000.00	\$0.00
TOTAL ASSETS	\$1,002,969.51	\$1,112,922.68	\$ -109,953.17
LIABILITIES AND EQUITY			
Liabilities			
Current Liabilities			
Credit Cards			
South State Bank CC	0.00	2,244.08	-2,244.08
Total Credit Cards	\$0.00	\$2,244.08	\$ -2,244.08
Other Current Liabilities			
Accounts Payable	10,991.05	10,991.05	0.00
Deferred Revenue - Blues and BBQ	0.00	10,811.24	-10,811.24
Payroll Tax Payable	0.00	0.00	0.00
Unearned or Deferred Revenue	0.00	0.00	0.00
With Donor Restrictions			
2020 Beaufort County (deleted)	0.00	4,000.00	-4,000.00
Breedlove Grant	0.00	0.00	0.00
Total With Donor Restrictions	0.00	4,000.00	-4,000.00
Total Unearned or Deferred Revenue	0.00	4,000.00	-4,000.00
Wages Payable	0.00		0.00
Total Other Current Liabilities	\$10,991.05	\$25,802.29	\$ -14,811.24
Total Current Liabilities	\$10,991.05	\$28,046.37	\$ -17,055.32
Total Liabilities	\$10,991.05	\$28,046.37	\$ -17,055.32
Net Assets			
Net Assets With Donor Restrictions	69,795.48	69,795.48	0.00
Net Assets Without Donor Restrictions	1,015,080.83	362,052.68	653,028.15
Net Revenue	-92,897.85	653,028.15	-745,926.00
Total Net Assets	\$991,978.46	\$1,084,876.31	\$ -92,897.85
TOTAL LIABILITIES AND EQUITY	\$1,002,969.51	\$1,112,922.68	\$ -109,953.17

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Comm Found of the Lowcountry	128,890.07
Paypal Account	87.50
South State Bank	697,298.60
Total Bank Accounts	\$826,276.17
Accounts Receivable	
Pledge Receivable - Blues and BBQ	0.00
Pledge Receivables	
Pledges Receivable - CFoLC	0.00
Unrestricted Board Pledge 2017	0.00
Unrestricted Board Pledge 2018	0.00
Unrestricted Board Pledges 2019	2,750.00
Unrestricted Board Pledges 2020	4,138.00
Total Pledge Receivables	6,888.00
Total Accounts Receivable	\$6,888.00
Other Current Assets	
Heritage Foundation Receivable	0.00
Prepaid Expenditures	1,240.85
Prepaid Expenditures-Anniversary Forum	0.00
Prepaid Expenditures-Blues and BBQ	
Prepaid Blues and BBQ-Advertising	75.00
Prepaid Blues and BBQ-Band	1,000.00
Prepaid Blues and BBQ-Staging Park	0.00
Total Prepaid Expenditures-Blues and BBQ	1,075.00
Prepaid Expenditures-Juneteenth	
Prepaid Juneteenth Expense	0.00
Prepaid Juneteenth Marketing Expense	0.00
Total Prepaid Expenditures-Juneteenth	0.00
Prepaid Holiday Event	0.00
Total Prepaid Expenditures	2,315.85
Prepaid Marketing Expense	0.00
Prepaid Office Manager Expense	0.00
Prepaid Property Insurance	0.00
TOHH A-Tax Receivable	0.00
TOHH A-Tax Receivable 2020	74,474.93
Total TOHH A-Tax Receivable	74,474.93
Uncategorized Asset	0.00
Undeposited Blues and BBQ	0.00
With Donor Restrictions	
TOHH A-Tax Receivable 2015	0.00

	TOTAL
TOHH A-Tax Receivable 2016	0.00
TOHH A-Tax Receivable 2017	0.00
TOHH A-Tax Receivable 2018	0.00
TOHH A-Tax Receivable 2019	0.00
Total With Donor Restrictions	0.00
Total Other Current Assets	\$76,790.78
Total Current Assets	\$909,954.95
Fixed Assets	
Furniture and Equipment	22,807.04
Sign	2,655.00
zAccumulated Depreciation	-20,816.04
Total Fixed Assets	\$4,646.00
Other Assets	
Collections-Exhibits	10,000.00
Total Other Assets	\$10,000.00
TOTAL ASSETS	\$924,600.95
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
*Accounts Payable	0.00
Total Accounts Payable	\$0.00
Credit Cards	
South State Bank CC	2,244.08
Total Credit Cards	\$2,244.08
Other Current Liabilities	
Accounts Payable	10,991.05
Old Uncleared Checks	0.00
Total Accounts Payable	10,991.05
Accrued Wages	0.00
Deferred Rev-2015 TOHH	0.00
Deferred Revenue - Blues and BBQ	10,811.24
Loan for eBooks	0.00
Payroll Tax Payable	0.00
Unearned or Deferred Revenue	0.00
2020 State Grant	0.00
With Donor Restrictions	
With Bollot restrictions	
2017 Beaufort Cnty	0.00
	0.00 0.00
2017 Beaufort Cnty	

	TOTAL
Total Unearned or Deferred Revenue	4,000.00
Unrestricted Board Pledge-2017	0.00
Unrestricted Board Pledge-2018	0.00
Total Other Current Liabilities	\$25,802.29
Total Current Liabilities	\$28,046.37
Total Liabilities	\$28,046.37
Net Assets	
Net Assets With Donor Restrictions	69,795.48
Net Assets Without Donor Restrictions	186,103.68
Net Revenue	640,655.42
Total Net Assets	\$896,554.58
TOTAL LIABILITIES AND EQUITY	\$924,600.95