

Fiscal Year 2025

Affiliated Agency Grant Application

Organization Name: Coastal Discovery Museum

Project Name: Museum Management Fee

Executive Summary

The Coastal Discovery Museum is a mainstay for both local residents and tourists visiting Hilton Head Island. Our 68-acre historic property and museum are open for all to enjoy free of charge, and we offer year-round programming for all ages. We hosted our first visitors at Honey Horn in 2007 and have steadily grown our programs to become a vital part of the island's recreation, leisure, and educational economy. Since then we have reached over 1.4 million patrons, including over 1 million tourists. The Town of Hilton Head Island grant support is a significant part of this success. It has allowed us to continue operating in difficult times, including while we served as a FEMA debris management site after Hurricane Matthew and during the COVID-19 pandemic.

The Coastal Discovery Museum has an important mission – to inspire people to care for the Lowcountry – but we also strive to be a business that operates ethically, sustainably, and efficiently. Governmental funding provides approximately 30% of the museum's operating budget and without it our marketing efforts, programming, and facilities would not be performing at the level required to maximize our benefit to the tourism economy and the local community. We know that funding is limited and we are careful to be responsible stewards of this grant.

Governmental funding has allowed us to serve the public good, to market and maintain the Town of Hilton Head Island's Honey Horn property as an active and vibrant destination for visitors and residents to enjoy. We want to continue to be a strong partner with the town in hosting community-focused events on our property and town support allows us to do so at no charge to the town when it serves the public good. We are particularly proud of the service that we provide to area schools, teaching the next generation of Hilton Head residents to value our environment, history, culture, and

art so that we can maintain the island that we love today for future generations. Town support of this initiative means that we can provide 10,000 school program experiences at Honey Horn per year, in addition to all of the other ways we enrich living on this island.

Fiscal Year 2025

Affiliated Agency Grant Application

Date Received: 01/30/2024

Time Received: 05:04 PM

By: Online Submittal

Applications will not be accepted if submitted after 4 pm on January 31, 2024

A. SUMMARY OF GRANT REQUEST:

ORGANIZATION NAME: Coastal Discovery Museum

Project/Event Name: Museum Management Fee

Contact Name: Rex Garniewicz

Title: President and CEO

Address: 70 Honey Horn Drive, Hilton Head Island, SC 29926

Email Address:

rgarniewicz@coastaldiscovery.org

Contact Phone: 843-415-8500

Total Budget: \$1,931,200.00

Grant Amount Requested:
\$107,700.00

Provide a brief summary on the intended use of the grant and how the money would be used. (100 words or less)

Coastal Discovery Museum has flourished through support from the Town of Hilton Head Island. Over the past 16 years at Honey Horn, we grew to be the 3rd most popular museum in SC and the top third attraction on the island. The private/public partnership keeps the museum and grounds open free of charge as a public benefit to residents and visitors. We request support for three partial salaries, the Director of Finance 50%; Curator of Education 70%; Museum Educator 70%, so we can continue to provide these services and grow as a free museum with reduced cost educational programs.

B. DESCRIPTION OF OPERATIONS:

1. For state reporting purposes, give a brief description of the organization. (250 words or less)

Founded in 1985, the mission of the Coastal Discovery Museum is to inspire people to care for the Lowcountry. We do so by teaching them about our fragile environment, fascinating history, complex culture, and by encouraging them to take an active role as stewards of these resources. Beginning in 2007 when we opened at Honey Horn, a Town of Hilton Head Island property, we became more than just a museum. We have permanent exhibits and a constantly changing temporary gallery, but also feature 68 acres of natural beauty, including HHI's oldest buildings, ancient trees, open fields, and boardwalks extending into the marsh. CDM has become a favorite location for cultural festivals, weddings, special events, and our Farmers' Market. Visitors are inspired to learn about Hilton Head Island, participate in nature or history walks, talks, and site-specific programs along the boardwalks or in the Butterfly Enclosure. Guests can tour the Heritage Garden, the Camellia Garden, a replica shell ring, and visit our Marsh Tacky horse in residence. For the past ten years, the Museum has enhanced and expanded its offerings of Cultural and Eco-Tourism programs: Lowcountry critters, walks, talks, tours, workshops, temporary exhibitions, family fun day, history day, horseshoe and blue crab programs, dolphin tours, excursions to Daufuskie and Pinckney Islands, marine life presentations, birding, butterfly workshops, Native Islander demonstrations, Civil War programs, sweet grass basket-making classes, loggerhead sea turtle presentations and beach walks.

2. Describe in detail how the grant would be used? (250 words or less)

The museum makes every attempt to secure revenue from outside the town's operating budget. Most museum positions are self sufficient from program fees, grants (including ATAX), and fundraising activities.

The management of museum operations and finances by the Director of Finance and our two education positions serve the public good by keeping the museum open to the public and providing 10,000 student experiences per year for our local school kids. These positions are not fully funded through earned revenue because we do not want to have a barrier to access for people who cannot afford to pay to come to the museum or participate in our school programs. This grant, which we have received for the past 16 years will allow us to continue providing these services. Support from the Town of Hilton Head Island through the Museum Management Fee allows the museum to be open to the public free of charge, and permits us to serve all members of our community with our engaging school programs.

3. What impact would partial funding have on the activities, if full funding were not received? What would the organization change to account for partial funding? *(100 words or less)*

The Town has provided Museum Management Fee support to the Museum since 2007. This request is an increase of \$5,268 over our previous grant. This increase is directly tied to increased staffing costs for the three museum positions (tied to cost of living increases). If we were not fully funded we would continue our outside fundraising efforts to cover the difference, but ultimately our goal is to retain high-quality employees who serve the public and manage island visitors to our property, and Town support is a huge part of this success.

4. What is the expected public benefit to these expenditures to the Island's, citizens, visitors, and/or the Town? *(100 words or less)*

The town is fortunate to have a museum that is open to all, free of charge, which can inspire everyone here. The museum, as a private 501c3, can raise philanthropic donations and grants to help cover operational costs and fully staff this 70-acre property at a cost that is significantly less than if the town maintained and operated the property

itself. We intend to continue to broaden what we do to serve citizens, visitors, and the Town, and this is further described under additional comments.

5. Additional comments. *(250 words or less)*

Coastal Discovery Museum has become an integral part of Hilton Head Island's recreation, leisure, and educational landscape and will continue to grow to better serve the Island's citizens and visitors. The museum has recently completed a \$1.8m project to renovate the existing hay barn into an exhibition space to tell the story of Santa Elena, named in 1526 on Hilton Head Island and in 1566 on Parris Island, the first European capital in North America. This first chapter of American history is now in SC 4th and 8th grade textbooks, and will see increased demand on our educators in the coming years. We are excited that the museum will be the center for telling this great American story.

C. FUNDING:

1. Please describe how the organization is currently funded. *(100 words or less)*

Coastal Discovery Museum operations are funded through multiple income streams. Grants total \$547,000; including ATAX, corporate, and federal grants. Our program, events, and rental revenues total \$335,000. Our store sales, membership, and individual donations total \$625,000. We receive \$102,432 in direct town funding. We earn approximately half of our operating budget through our business operations while still keeping the grounds open to visitors free of charge. Earned revenue reduces the public cost of operating this town-owned property and maintains it as one of the jewels of Hilton Head Island.

2. Please also estimate, as a percentage, the source of the organization's total annual funding.

30	Government Sources	33	Private Contributions, Donations and Grants
4	Corporate Support, Sponsors	3	Membership, Dues, Subscriptions
10	Ticket Sales, or Sales and Services	20	Other

3. Please provide a summary of previous governmental funding applied for, or received, for fiscal year 2024 and fiscal year 2025. (100 words or less)

Funding for the remaining portions of these salaries come from other grants and donations to the museum. We are particularly indebted to Bargain Box for supporting the materials cost for most of our educational programs.

4. Please provide a summary of other sources of funding or secured for this initiative. (250 words or less)

Funding for the remaining portions of these salaries come from other grants and donations to the museum. We are particularly indebted to Bargain Box for supporting the materials cost for most of our educational programs.

D. FINANCIAL INFORMATION:

Fiscal Year Disclosure: Start Month: July End Month: June

Financial Statement Requirements:

1. The upcoming year's **operating budget** for the organization.

An Organization Budget has been attached to this Application.

2. The previous two years and current year **profit and loss reports** for the organization.

A Current Profit & Loss Report has been attached to this Application.

Profit and Loss Years Provided:

FY 2021

FY 2020

FY 2022

FY 2023

3. The previous two years and current year **balance sheets**.

A Current Balance Sheet has been attached to this Application.

Balance Sheet Years Provided:

FY 2021

FY 2020

FY 2022

January 23 - Balance Sheet

FY 2023

E. MEASURING EFFECTIVENESS:

1. List any award amounts received in fiscal year 2023 and/or 2024.

2021	\$75,000.00	Museum Management Fee
2020	\$75,000.00	Museum Management Fee
2022	\$92,775.00	Museum Management Fee
2023	\$102,432.00	Museum Management Fee

2. How were those funds used? To what extent were the objectives achieved?

(200 words or less)

These funds were used to manage the museum and operate some of our educational programs. In our fiscal year ending June 2023 we served over 115,000 people, over 90k on our Honey Horn property, including 6241 students (2,000 more than last year) and over 10,000 other family program experiences led by our education staff. In the first six months of this year, from July-December 2023 we have had over 55,000 people on our property, a 10% increase from the prior year. Much of this is due to our strong programming which is made possible by the support we receive from the Town of Hilton Head, specifically the partial funding for staff positions including our Director of Finance and our Museum Educators. Without this support we would not be able to serve so many people and fully maintain this town-owned property.

3. What impact did this have on the success of the organization and how did it benefit the community? *(200 words or less)*

Over the past 16 years, support from the Town of Hilton Head Island has really allowed the museum to flourish and serve our entire community. Over that period of time, the museum has more than doubled its attendance and revenue. The museum has, or is in the process of, renovating all of the town-owned buildings on the Honey Horn property, and staffs and manages the property for the benefit of all Hilton Head Island residents. We would not have this success without the support of the town in the form of the management fee, assistance with financial accounting and reporting, as well as regular landscaping services. This museum on Town-owned land which is operated by a separate 501(c)3 organization is a model public-private partnership in serving the Hilton Head Island community.

4. How does the organization measure the effectiveness of both the overall activity and of individual programs? *(200 words or less)*

Overall effectiveness is measured in increased mission-based attendance, serving as a community resource, and connecting visitors to cultural and ecotourism opportunities on the island. One of our strongest qualitative measures of success in this category is the quality of reviews we receive online from sources like TripAdvisor where we are the top thing to do on the Island after the beach and bike trails. We have received a certificate of excellence from TripAdvisor, we were named best museum of the Lowcountry by WTOC, and are recognized as one of 200 Affiliates of the Smithsonian Institution in the US and we are featured on the American Camellia Trail.

F. EXECUTIVE SUMMARY

Provide an executive summary using the Effectiveness Measurement spreadsheet provided or your own format. If creating your own format, please refer to the Effectiveness Measurement sample spreadsheet and use the criteria as a guideline. *(1300 words or less)*

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Signature: Rexford C Garniewicz

Title/Position: President/CEO

Mailing Address: 70 Honey Horn Dr., HILTON HEAD ISLAND, SC 29926

Email Address: rgarniewicz@coastaldiscovery.org

Phone Number: 843-415-8500

COASTAL DISCOVERY MUSEUM

Annual Operating Budget

July 1, 2024-June 30, 2025

showing four prior years

	Budget FY24
Ordinary Income/Expense	
Income:	
Restricted - Grants:	
Accommodations Tax	\$375,000
Beaufort ATAX	\$36,500
Other grants	\$200,000
Property Rental	\$165,000
Onsite Donations	\$67,000
Miscellaneous	\$40,000
Management Fee	\$107,700
Museum Store	\$250,000
Museum Programs	\$210,000
Special Events/Benefits	\$85,000
Membership	\$45,000
Unrestricted	\$350,000
Total Income	\$1,931,200
Expenses:	
Personnel	\$1,244,200
Miscellaneous Operating	\$100,000
Property Rental	\$10,000
Miscellaneous Expenses	\$2,000
Temporary Exhibit Displays	\$40,000
Permanent Exhibits/Panels	\$15,000
Animal and Plant supplies	\$16,000
Museum Store	\$140,000
Museum Programs	\$70,000
Special Events/Benefits	\$22,000
Marketing	\$150,000
Honey Horn	\$100,000
Membership	\$6,000
Unrestricted (Development)	\$16,000
Total Expenses	\$1,931,200

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING DECEMBER 2023**

	Budget July 2023	Actual July 2023	Budget August 2023	Actual August 2023	Budget September 2023	Actual September 2023	Budget October 2023	Actual October 2023	Budget November 2023	Actual November 2023
Ordinary Income/Expense										
Income:										
Restricted - Grants:										
Accommodations Tax	27,200.00	-	30,600.00	48,931.72	40,800.00	37,600.16	34,000.00	29,635.34	20,400.00	22,907.64
Beaufort ATAX	-	-	-	-	-	-	-	-	-	-
Other grants	10,375.00	-	10,375.00	-	10,500.00	-	10,375.00	-	10,375.00	1,785.00
Property Rental	6,000.00	27,290.00	12,000.00	16,600.00	16,800.00	21,490.00	12,000.00	11,485.00	6,000.00	2,540.00
Onsite Donations	5,200.00	4,733.04	5,200.00	5,527.27	4,550.00	5,180.50	5,850.00	6,239.75	5,200.00	5,310.04
Miscellaneous	1,411.00	2,663.93	1,411.00	3,218.99	1,428.00	3,275.59	1,411.00	3,486.42	1,411.00	3,815.61
Management Fee	-	-	-	-	25,500.00	25,608.00	-	-	-	-
Temporary Exhibit Displays	750.00	-	1,650.00	-	1,500.00	-	750.00	-	3,000.00	-
Museum Store	22,500.00	22,841.83	22,500.00	19,146.55	17,500.00	28,114.06	20,000.00	17,585.56	22,500.00	23,897.11
Museum Programs	27,300.00	29,121.71	23,400.00	26,499.63	11,700.00	10,873.11	13,650.00	15,108.85	9,750.00	9,386.30
Special Events/Benefits	-	1,045.00	1,200.00	1,310.00	-	1,250.00	600.00	2,395.00	-	1,490.00
Membership	3,780.00	3,250.00	3,735.00	7,350.00	3,735.00	850.00	3,780.00	2,900.00	3,735.00	1,700.00
Unrestricted	12,000.00	30,365.08	12,000.00	11,725.00	12,000.00	27,905.00	48,000.00	13,535.00	24,000.00	38,200.00
Total Income	116,516.00	121,310.59	124,071.00	140,309.16	146,013.00	162,146.42	150,416.00	102,370.92	106,371.00	111,031.70
Expenses:										
Personnel	77,056.00	87,645.29	77,056.00	70,632.07	77,056.00	65,762.49	71,680.00	75,774.96	71,680.00	65,187.11
Miscellaneous Operating	6,400.00	4,889.95	11,200.00	3,821.35	11,200.00	9,077.09	11,200.00	15,198.27	11,200.00	7,475.26
Property Rental	670.00	1,000.00	666.40	500.00	666.40	500.00	666.40	1,500.00	666.40	1,000.00
Miscellaneous Expenses	175.00	59.14	175.00	-	175.00	100.78	525.00	80.68	525.00	149.80
Temporary Exhibit Displays	500.00	2,085.65	2,500.00	3,750.00	15,000.00	2,623.37	2,000.00	9,246.85	2,000.00	2,858.26
Permanent Exhibits/Panels	1,256.00	149.00	1,249.50	-	1,249.50	773.16	1,249.50	6,450.00	1,249.50	-
Animal and Plant supplies	1,674.00	3,037.67	1,666.00	465.65	1,666.00	4,247.79	1,666.00	3,762.65	1,666.00	275.92
Museum Store	10,150.00	10,544.33	14,500.00	11,913.10	10,150.00	5,752.37	10,150.00	26,055.84	10,150.00	16,484.07
Museum Programs	9,800.00	6,898.79	8,400.00	1,037.04	4,200.00	8,349.78	4,900.00	11,191.86	3,500.00	2,281.75
Special Events/Benefits	-	-	-	-	-	152.31	4,000.00	107.67	100.00	-
Marketing	6,570.00	7,329.92	6,570.00	4,115.47	6,660.00	6,277.90	10,170.00	11,158.92	6,570.00	5,257.32
Honey Horn	10,044.00	8,052.95	9,996.00	5,738.59	9,996.00	4,704.60	9,996.00	8,573.06	9,996.00	8,221.65
Membership	209.00	224.00	208.25	-	208.25	3,046.15	208.25	220.52	208.25	-
Unrestricted (Development)	670.00	-	666.40	-	666.40	283.59	666.40	-	666.40	4,615.78
Restricted Grants	837.00	-	833.00	-	833.00	-	833.00	-	833.00	-
Total Expenses	126,011.00	131,916.69	135,686.55	101,973.27	139,726.55	111,651.38	129,910.55	169,321.28	121,010.55	113,806.92
Net Ordinary Income (Loss)	(9,495.00)	(10,606.10)	(11,615.55)	38,335.89	6,286.45	50,495.04	20,505.45	(66,950.36)	(14,639.55)	(2,775.22)
Other Income/Expense										
Income:										
Capital Campaign Income	-	-	-	-	-	-	-	-	-	-
Int-Cap Camp	-	225.11	-	225.34	-	210.91	-	232.95	-	136.73
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	-
Dividend Income-Boys, Arnold & Co	-	4,520.24	-	4,045.96	-	5,829.30	-	6,226.93	-	4,029.88
Unrealized Gains(Losses)-Boys, Arnold & Co	-	41,896.04	-	(21,781.02)	-	(49,071.55)	-	(33,906.03)	-	73,038.89
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	-	-	-	-	-	-	-
ATAX Grant-Hay Barn	-	432,263.55	-	-	-	52,219.08	-	-	-	122,912.73
Maintenance Grant	-	8,400.00	-	2,585.25	-	4,626.10	-	-	-	-
Total Other Income	-	487,304.94	-	(14,924.47)	-	13,813.84	-	(27,446.15)	-	200,118.23
Expenses:										
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	2,000.00	-	-	424.80
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	3,787.00	-	-	-	0.88	-	3,756.00	-	-
ATAX-Honey Horn (Hay Barn)	-	-	-	3,610.00	-	-	241,117.14	-	-	-
Infrastructure Grant Expenses	-	-	-	4,045.10	-	2,150.00	-	-	-	-
Total Other Expenses	-	3,787.00	-	7,655.10	-	2,150.88	-	246,873.14	-	424.80
Net Other Income/Expense	-	483,517.94	-	(22,579.57)	-	11,662.96	-	(274,319.29)	-	199,693.43
Restricted Revenue-Donations										
Income:										
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-	-	-
Expenses:										
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	(9,495.00)	472,911.84	(11,615.55)	15,756.32	6,286.45	62,158.00	20,505.45	(341,269.65)	(14,639.55)	196,918.21

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING DECEMBER 21**

	Budget December 2023	Actual December 2023	YTD Budget FY2024	YTD Actual FY2024	YTD Variance	% of Budget	Check Totals YTD Actual FY2024	Check Totals Budget FY2024	Check Totals Revenues FY2024	Check Totals Expenses FY2024
Ordinary Income/Expense										
Income:										
Restricted - Grants:										
Accommodations Tax	13,600.00	4,958.46	166,600.00	144,033.32	(22,566.68)	86.45%	144,033.32	340,000		
Beaufort ATAX	-	-	-	-	-	0.00%	-	34,000		
Other grants	10,500.00	40,000.00	62,500.00	41,785.00	(20,715.00)	66.86%	41,785.00	125,000		
Property Rental	4,800.00	7,705.00	57,600.00	87,110.00	29,510.00	151.23%	87,110.00	120,000		
Onsite Donations	3,900.00	3,926.56	29,900.00	30,917.16	1,017.16	103.40%	30,917.16	65,000		
Miscellaneous	1,428.00	4,013.63	8,500.00	20,474.17	11,974.17	240.87%	20,474.17	17,000		
Management Fee	25,500.00	25,608.00	51,000.00	51,216.00	216.00	100.42%	51,216.00	102,000		
Temporary Exhibit Displays	1,500.00	-	9,150.00	-	(9,150.00)	0.00%	-	15,000		
Museum Store	20,000.00	13,938.11	125,000.00	125,523.22	523.22	100.42%	125,523.22	250,000		
Museum Programs	11,700.00	15,032.70	97,500.00	106,022.30	8,522.30	108.74%	106,022.30	195,000		
Special Events/Benefits	1,200.00	2,310.00	3,000.00	9,800.00	6,800.00	326.67%	9,800.00	60,000		
Membership	3,735.00	3,750.00	22,500.00	19,800.00	(2,700.00)	88.00%	19,800.00	45,000		
Unrestricted	48,000.00	81,972.00	156,000.00	203,702.08	47,702.08	130.58%	203,702.08	240,000		
Total Income	145,863.00	203,214.46	789,250.00	840,383.25	51,133.25	106.48%	840,383.25	1,608,000		
Expenses:										
Personnel	71,680.00	81,328.01	446,208.00	446,329.93	121.93	100.03%	446,329.93	896,000		
Miscellaneous Operating	17,600.00	3,975.95	68,800.00	44,437.87	(24,362.13)	64.59%	44,437.87	160,000		
Property Rental	666.40	-	4,002.00	4,500.00	498.00	112.44%	4,500.00	8,000		
Miscellaneous Expenses	175.00	-	1,750.00	390.40	(1,359.60)	22.31%	390.40	3,500		
Temporary Exhibit Displays	5,000.00	(599.93)	27,000.00	19,964.20	(7,035.80)	73.94%	19,964.20	50,000		
Permanent Exhibits/Panels	1,249.50	-	7,503.50	7,372.16	(131.34)	98.25%	7,372.16	15,000		
Animal and Plant supplies	1,666.00	2,540.00	10,004.00	14,329.68	4,325.68	143.24%	14,329.68	20,000		
Museum Store	15,950.00	4,320.95	71,050.00	75,070.66	4,020.66	105.66%	75,070.66	145,000		
Museum Programs	4,200.00	4,022.64	35,000.00	33,781.86	(1,218.14)	96.52%	33,781.86	70,000		
Special Events/Benefits	100.00	477.00	4,200.00	736.98	(3,463.02)	17.55%	736.98	10,000		
Marketing	6,660.00	6,290.64	43,200.00	40,430.17	(2,769.83)	93.59%	40,430.17	90,000		
Honey Horn	9,996.00	7,563.61	60,024.00	42,854.46	(17,169.54)	71.40%	42,854.46	120,000		
Membership	208.25	112.00	1,250.25	3,602.67	2,352.42	288.16%	3,602.67	2,500		
Unrestricted (Development)	666.40	3,761.05	4,002.00	8,660.42	4,658.42	216.40%	8,660.42	8,000		
Restricted Grants	833.00	-	5,002.00	-	(5,002.00)	0.00%	-	10,000		
Total Expenses	136,650.55	113,791.92	788,995.75	742,461.46	(46,534.29)	94.10%	742,461.46	1,608,001		
Net Ordinary Income (Loss)	9,212.45	89,422.54	254.25	97,921.79	97,667.54		97,921.79	(1.05)		
Other Income/Expense										
Income:										
Capital Campaign Income	-	-	-	-	-	0.00%	-	-		
Int-Cap Camp	-	108.24	-	1,139.28	1,139.28	0.00%	1,139.28	-		
Int-Sale of Bldg Proceeds	-	-	-	-	-	0.00%	-	-		
Dividend Income-Boys, Arnold & Co	-	9,752.51	-	34,404.82	34,404.82	0.00%	34,404.82	-		
Unrealized Gains(Losses)-Boys, Arnold & Co	-	51,806.35	-	61,982.68	61,982.68	0.00%	61,982.68	-		
Realized Gains(Losses)-Boys, Arnold & Co	-	2,618.32	-	2,618.32	2,618.32	0.00%	2,618.32	-		
ATAX Grant-Hay Barn	-	100,000.00	-	707,395.36	707,395.36	0.00%	707,395.36	-		
Maintenance Grant	-	-	-	15,611.35	15,611.35	0.00%	15,611.35	-		
Total Other Income	-	164,285.42	-	823,151.81	823,151.81		823,151.81	-		
Expenses:										
Capital Campaign Expenses	-	-	-	-	-	0.00%	-	-		
Professional Fees	-	-	-	-	-	0.00%	-	-		
Sale of Bldg Exps	-	-	-	-	-	0.00%	-	-		
Expense transfer-Op Acct	-	-	-	2,424.80	2,424.80	0.00%	2,424.80	-		
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	0.90	-	7,544.78	7,544.78	0.00%	7,544.78	-		
ATAX-Honey Horn (Hay Barn)	-	337,071.77	-	581,798.91	581,798.91	0.00%	581,798.91	-		
Infrastructure Grant Expenses	-	-	-	6,195.10	6,195.10	0.00%	6,195.10	-		
Total Other Expenses	-	337,072.67	-	597,963.59	597,963.59		597,963.59	-		
Net Other Income/Expense	-	(172,787.25)	-	225,188.22	225,188.22		225,188.22	-		
Restricted Revenue-Donations										
Income:										
Donation-Butterfly Enclosure	-	-	-	-	-		-	-		
Total Restricted Revenue-Donations	-	-	-	-	-		-	-		
Expenses:										
Butterfly Enclosure	-	-	-	-	-		-	-		
Total Restricted Expenses-Donations	-	-	-	-	-		-	-		
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-		-	-		
Net Income (Loss)	9,212.45	(83,364.71)	254.25	323,110.01	322,855.76		323,110.01	-		
			254.25	323,110.01	322,855.76					

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget July 2022	Actual July 2022	Budget August 2022	Actual August 2022	Budget September 2022	Actual September 2022	Budget October 2022	Actual October 2022
Ordinary Income/Expense								
Income:								
Restricted - Grants:								
Accommodations Tax	26,000.00	69,579.16	29,250.00	30,380.99	39,000.00	-	32,500.00	-
Beaufort ATAX	-	-	-	-	-	-	-	-
Other grants	16,600.00	-	16,600.00	-	16,800.00	-	16,600.00	25,000.00
Property Rental	5,500.00	6,800.00	15,400.00	2,800.00	11,000.00	16,535.00	11,000.00	9,130.00
Onsite Donations	5,600.00	3,342.65	5,600.00	7,670.78	4,900.00	5,001.25	6,300.00	5,295.88
Miscellaneous	10.00	742.57	10.00	577.72	10.00	750.17	20.00	938.36
Management Fee	-	-	-	-	23,193.75	23,193.75	-	-
Temporary Exhibit Displays	500.00	-	2,100.00	-	1,600.00	7,780.00	500.00	6,925.00
Museum Store	22,500.00	26,446.90	22,500.00	24,176.81	17,500.00	25,925.01	20,000.00	19,848.34
Museum Programs	23,100.00	26,334.27	19,800.00	20,135.30	9,900.00	9,733.60	11,550.00	11,281.82
Special Events/Benefits	-	1,160.00	1,200.00	1,920.00	-	1,460.00	600.00	1,653.00
Membership	4,620.00	1,050.00	4,565.00	2,450.00	4,565.00	1,600.00	4,620.00	700.00
Unrestricted	12,500.00	2,277.18	12,500.00	7,383.55	12,500.00	2,064.00	50,000.00	4,115.28
Total Income	116,930.00	137,732.73	129,525.00	97,495.15	140,968.75	94,042.78	153,690.00	84,887.68
Expenses:								
Personnel	77,400.00	69,743.73	77,400.00	120,765.44	77,400.00	89,726.27	72,000.00	64,386.31
Miscellaneous Operating	4,800.00	4,095.72	8,400.00	5,153.67	8,400.00	8,521.45	8,400.00	13,926.64
Property Rental	920.70	-	916.30	-	916.30	-	916.30	-
Miscellaneous Expenses	50.00	-	50.00	357.61	50.00	75.00	150.00	42.64
Temporary Exhibit Displays	400.00	-	2,000.00	1,671.71	12,000.00	709.75	1,600.00	1,372.41
Permanent Exhibits/Panels	418.50	-	416.50	-	416.50	-	416.50	1,350.00
Animal and Plant supplies	1,674.00	373.41	1,666.00	1,416.92	1,666.00	982.76	1,666.00	2,784.50
Museum Store	10,150.00	6,347.03	14,500.00	14,227.73	10,150.00	16,233.55	10,150.00	14,232.38
Museum Programs	10,780.00	434.00	9,240.00	5,883.37	4,620.00	5,771.85	5,390.00	6,751.99
Special Events/Benefits	-	188.68	-	-	-	-	6,800.00	50.00
Marketing	21,000.00	2,517.25	7,000.00	9,786.17	7,000.00	5,729.55	-	8,042.64
Honey Horn	8,878.48	5,694.91	8,836.05	9,574.24	8,836.05	4,310.03	8,836.05	8,574.39
Membership	167.40	-	166.60	96.00	166.60	-	166.60	-
Unrestricted (Development)	669.60	-	666.40	-	666.40	-	666.40	233.20
Restricted Grants	7,362.10	-	7,362.10	-	7,450.80	-	7,362.10	-
Total Expenses	144,670.78	89,394.73	138,619.95	168,932.86	139,738.65	132,060.21	124,519.95	121,747.10
Net Ordinary Income (Loss)	(27,740.78)	48,338.00	(9,094.95)	(71,437.71)	1,230.10	(38,017.43)	29,170.05	(36,859.42)
	Budget July 2022	Actual July 2022	Budget August 2022	Actual August 2022	Budget September 2022	Actual September 2022	Budget October 2022	Actual October 2022
Other Income/Expense								
Income:								
Capital Campaign Income	-	-	-	-	-	-	-	-
Int-Cap Camp	-	121.43	-	164.22	-	167.06	-	172.77
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-
Dividend Income-Boys, Arnold & Co	-	1,148.55	-	1,783.44	-	6,100.35	-	2,198.06
Unrealized Gains(Losses)-Boys, Arnold & Co	-	61,520.64	-	(40,107.76)	-	(104,167.96)	-	74,334.33
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	-	-	-	-	-
ATAX Grant-Hay Barn	-	-	-	-	-	-	-	-
Maintenance Grant	-	51,978.40	-	-	-	-	-	-
Total Other Income	-	114,769.02	-	(38,160.10)	-	(97,900.55)	-	76,705.16
Expenses:								
Capital Campaign Expenses	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	3,557.00	-	-	-	-	-	3,427.34
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	-	-	-
Infrastructure Grant Expenses	-	-	-	-	-	-	-	-
Total Other Expenses	-	3,557.00	-	-	-	-	-	3,427.34
Net Other Income/Expense	-	111,212.02	-	(38,160.10)	-	(97,900.55)	-	73,277.82
Restricted Revenue-Donations								
Income:								
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-
Expenses:								
Butterfly Enclosure	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted Exp	-	-	-	-	-	-	-	-
Net Income (Loss)	(27,740.78)	159,550.02	(9,094.95)	(109,597.81)	1,230.10	(135,917.98)	29,170.05	36,418.40

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget November 2022	Actual November 2022	Budget December 2022	Actual December 2022	Budget January 2023	Actual January 2023	Budget February 2023	Actual February 2023	Budget March 2023	Actual March 2023
Ordinary Income/Expense										
Income:										
Restricted - Grants:										
Accommodations Tax	19,500.00	81,324.19	13,000.00	11,178.43	29,250.00	-	35,750.00	-	29,250.00	77,968.83
Beaufort ATAX	-	-	-	-	-	35,000.00	22,000.00	(35,000.00)	-	-
Other grants	16,600.00	15,000.00	16,800.00	-	16,600.00	-	16,600.00	1,000.00	16,600.00	-
Property Rental	11,000.00	2,180.00	1,100.00	13,180.00	8,800.00	14,660.00	5,500.00	8,000.00	6,600.00	6,560.00
Onsite Donations	5,600.00	4,916.15	4,200.00	3,793.87	5,600.00	4,152.03	6,300.00	4,786.65	7,000.00	7,797.79
Miscellaneous	300.00	1,120.97	300.00	1,633.55	10.00	2,195.58	10.00	2,028.52	300.00	2,567.50
Management Fee	-	-	23,193.75	23,195.75	-	-	-	-	23,193.75	23,197.75
Temporary Exhibit Displays	2,000.00	4,250.00	1,000.00	-	1,300.00	-	1,000.00	-	-	-
Museum Store	22,500.00	17,489.06	20,000.00	15,068.53	12,500.00	11,498.04	17,500.00	16,176.20	27,500.00	23,221.67
Museum Programs	8,250.00	5,384.63	9,900.00	18,666.70	8,250.00	2,301.61	8,250.00	12,514.05	11,550.00	24,037.99
Special Events/Benefits	-	1,620.00	1,200.00	1,805.00	3,600.00	1,400.00	27,000.00	13,340.00	3,600.00	10,355.00
Membership	4,565.00	900.00	4,565.00	1,850.00	4,620.00	2,650.00	4,565.00	950.00	4,565.00	1,400.00
Unrestricted	25,000.00	42,755.00	50,000.00	70,121.00	25,000.00	30,972.76	12,500.00	40,202.00	12,500.00	72,848.37
Total Income	115,315.00	176,940.00	145,258.75	160,492.83	115,530.00	104,830.02	156,975.00	63,997.42	142,658.75	249,954.90
Expenses:										
Personnel	72,000.00	2,730.14	72,000.00	56,826.54	72,000.00	59,643.20	72,000.00	53,413.04	72,000.00	64,156.81
Miscellaneous Operating	8,400.00	14,815.64	13,200.00	8,182.79	16,800.00	6,818.73	18,000.00	19,650.75	8,400.00	8,191.93
Property Rental	916.30	2,250.00	916.30	500.00	916.30	-	916.30	-	916.30	1,500.00
Miscellaneous Expenses	150.00	-	50.00	226.72	50.00	1,058.53	150.00	175.00	150.00	-
Temporary Exhibit Displays	1,600.00	10,094.14	4,000.00	375.00	400.00	3,612.79	16,000.00	4,255.52	400.00	10,125.71
Permanent Exhibits/Panels	416.50	-	416.50	-	416.50	-	416.50	4,348.65	416.50	442.47
Animal and Plant supplies	1,666.00	1,305.58	1,666.00	1,838.28	1,666.00	2,319.83	1,666.00	906.63	1,666.00	16,307.10
Museum Store	10,150.00	8,568.39	15,950.00	4,511.82	8,700.00	10,896.55	14,500.00	8,241.17	10,150.00	18,888.43
Museum Programs	3,850.00	2,069.84	4,620.00	2,740.22	3,850.00	3,404.85	3,850.00	4,052.64	5,390.00	7,961.94
Special Events/Benefits	170.00	-	170.00	-	340.00	-	2,550.00	-	4,250.00	-
Marketing	-	5,280.00	-	2,926.42	7,000.00	3,317.15	-	12,071.08	-	3,232.38
Honey Horn	8,836.05	2,279.40	8,836.05	5,392.30	8,836.05	9,831.21	8,836.05	6,812.22	8,836.05	4,772.32
Membership	166.60	156.00	166.60	-	166.60	-	166.60	-	166.60	1,715.84
Unrestricted (Development)	666.40	-	666.40	3,557.85	666.40	848.98	666.40	1,457.71	666.40	-
Restricted Grants	7,362.10	-	7,450.80	-	7,362.10	-	7,362.10	-	7,362.10	-
Total Expenses	116,349.95	49,549.13	130,108.65	87,077.94	129,169.95	101,751.82	147,079.95	115,384.41	120,769.95	137,294.93
Net Ordinary Income (Loss)	(1,034.95)	127,390.87	15,150.10	73,414.89	(13,639.95)	3,078.20	9,895.05	(51,386.99)	21,888.80	112,659.97
	Budget November 2022	Actual November 2022	Budget December 2022	Actual December 2022	Budget January 2023	Actual January 2023	Budget February 2023	Actual February 2023	Budget March 2023	Actual March 2023
Other Income/Expense										
Income:										
Capital Campaign Income	-	-	-	-	-	-	-	-	-	-
Int-Cap Camp	-	195.26	-	216.75	-	231.38	-	202.55	-	224.14
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	-
Dividend Income-Boys, Arnold & Co	-	2,339.93	-	7,838.22	-	2,587.03	-	2,796.37	-	7,042.33
Unrealized Gains(Losses)-Boys, Arnold & Co	-	72,694.42	-	(62,666.91)	-	72,460.16	-	(35,092.62)	-	14,888.23
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	3,693.97	-	-	-	-	-	-
ATAX Grant-Hay Barn	-	-	-	-	-	-	-	106,342.30	-	-
Maintenance Grant	-	-	-	-	-	-	-	-	-	859.91
Total Other Income	-	75,229.61	-	(50,917.97)	-	75,278.57	-	74,248.60	-	23,014.61
Expenses:										
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	-	-	2.16	-	3,590.00	-	-	-	2.34
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	-	-	106,342.30	-	-
Infrastructure Grant Expenses	-	-	-	-	-	-	-	-	-	-
Total Other Expenses	-	-	-	2.16	-	3,590.00	-	106,342.30	-	2.34
Net Other Income/Expense	-	75,229.61	-	(50,920.13)	-	71,688.57	-	(32,093.70)	-	23,012.27
Restricted Revenue-Donations										
Income:										
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-	-	-
Expenses:										
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	(1,034.95)	202,620.48	15,150.10	22,494.76	(13,639.95)	74,766.77	9,895.05	(83,480.69)	21,888.80	135,672.24

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget April 2023	Actual April 2023	Budget May 2023	Actual May 2023	Budget June 2023	Actual June 2023	YTD Budget FY2023	YTD Actual FY2023	YTD Variance	% of Budget	Check Totals YTD Actual FY2023	Check Totals Budget FY2023
Ordinary Income/Expense												
Income:												
Restricted - Grants:												
Accommodations Tax	26,000.00	32,381.33	22,750.00	32,314.50	22,750.00	42,400.70	325,000.00	377,528.13	52,528.13	116.16%	377,528.13	325,000
Beaufort ATAX	-	34,500.00	-	-	-	-	22,000.00	34,500.00	12,500.00	156.82%	34,500.00	22,000
Other grants	16,600.00	-	16,800.00	2,000.00	16,800.00	80,000.00	200,000.00	123,000.00	(77,000.00)	61.50%	123,000.00	200,000
Property Rental	13,200.00	19,930.00	15,400.00	8,610.00	5,500.00	6,740.00	110,000.00	115,125.00	5,125.00	104.66%	115,125.00	110,000
Onsite Donations	7,000.00	6,576.74	6,300.00	6,438.98	5,600.00	5,955.92	70,000.00	65,728.69	(4,271.31)	93.90%	65,728.69	70,000
Miscellaneous	10.00	3,038.09	10.00	1,561.17	-	10.00	1,000.00	19,199.12	18,199.12	1919.91%	19,199.12	1,000
Management Fee	-	-	-	-	23,193.75	23,187.75	-	92,775.00	92,775.00	-	92,775.00	92,775
Temporary Exhibit Displays	-	-	-	-	-	-	10,000.00	18,955.00	8,955.00	189.55%	18,955.00	10,000
Museum Store	25,000.00	37,189.61	22,500.00	18,043.47	20,000.00	22,897.07	250,000.00	257,980.71	7,980.71	103.19%	257,980.71	250,000
Museum Programs	16,500.00	23,223.62	11,550.00	20,569.20	26,400.00	29,453.20	165,000.00	203,635.99	38,635.99	123.42%	203,635.99	165,000
Special Events/Benefits	22,200.00	13,784.50	600.00	3,759.00	-	2,545.00	60,000.00	54,801.50	(5,198.50)	91.34%	54,801.50	60,000
Membership	4,565.00	4,200.00	4,565.00	3,850.00	4,620.00	3,250.00	55,000.00	24,850.00	(30,150.00)	45.18%	24,850.00	55,000
Unrestricted	12,500.00	14,965.00	12,500.00	29,774.60	12,500.00	(29,648.53)	250,000.00	287,830.21	37,830.21	115.13%	287,830.21	250,000
Total Income	143,575.00	189,788.89	112,975.00	126,920.92	137,373.75	188,826.03	1,610,775.00	1,675,909.35	65,134.35	104.04%	1,675,909.35	1,610,775
Expenses:												
Personnel	77,400.00	57,001.32	77,400.00	59,522.13	81,000.00	100,160.41	900,000.00	798,075.34	(101,924.66)	88.68%	798,075.34	900,000
Miscellaneous Operating	8,400.00	3,917.26	8,400.00	4,421.38	8,400.00	9,272.28	120,000.00	106,968.24	(13,031.76)	89.14%	106,968.24	120,000
Property Rental	916.30	484.44	916.30	4,000.00	916.30	500.00	11,000.00	9,234.44	(1,765.56)	83.95%	9,234.44	11,000
Miscellaneous Expenses	50.00	49.02	50.00	10.15	50.00	154.48	1,000.00	2,149.15	1,149.15	214.92%	2,149.15	1,000
Temporary Exhibit Displays	400.00	325.52	400.00	1,063.99	800.00	799.33	40,000.00	34,405.87	(5,594.13)	86.01%	34,405.87	40,000
Permanent Exhibits/Panels	416.50	-	416.50	450.00	416.50	450.00	5,000.00	7,041.12	2,041.12	140.82%	7,041.12	5,000
Animal and Plant supplies	1,666.00	12,591.94	1,666.00	3,370.58	1,666.00	1,428.29	20,000.00	45,625.82	25,625.82	228.13%	45,625.82	20,000
Museum Store	14,500.00	14,211.10	13,050.00	8,181.75	13,050.00	9,784.52	145,000.00	134,324.42	(10,675.58)	92.64%	134,324.42	145,000
Museum Programs	7,700.00	8,244.63	5,390.00	12,340.59	12,320.00	12,752.78	77,000.00	72,408.70	(4,591.30)	94.04%	72,408.70	77,000
Special Events/Benefits	-	6,918.56	-	1,277.47	2,720.00	3,140.35	17,000.00	11,575.06	(5,424.94)	68.09%	11,575.06	17,000
Marketing	-	8,113.21	10,500.00	10,581.11	17,500.00	7,035.64	70,000.00	78,632.60	8,632.60	112.33%	78,632.60	70,000
Honey Horn	8,836.05	11,766.45	8,836.05	13,153.36	8,836.05	6,342.35	106,075.00	88,503.18	(17,571.82)	83.43%	88,503.18	106,075
Membership	166.60	166.60	166.60	401.74	166.60	392.00	2,000.00	2,761.58	761.58	138.08%	2,761.58	2,000
Unrestricted (Development)	666.40	589.36	666.40	666.40	666.40	666.40	8,000.00	6,687.10	(1,312.90)	83.59%	6,687.10	8,000
Restricted Grants	7,362.10	-	7,450.80	2,000.00	7,450.80	1,455.00	88,700.00	3,455.00	(85,245.00)	3.90%	3,455.00	88,700
Total Expenses	128,479.95	124,212.81	135,308.65	120,774.25	155,958.65	153,667.43	1,610,775.00	1,401,847.62	(208,927.38)	87.03%	1,401,847.62	1,610,775
Net Ordinary Income (Loss)	15,095.05	65,576.08	(22,333.65)	6,146.67	(18,584.90)	35,158.60	-	274,061.73	274,061.73	-	274,061.73	-
	Budget April 2023	Actual April 2023	Budget May 2023	Actual May 2023	Budget June 2023	Actual June 2023	Budget FY2023	Actual FY2023	Ytd Variance	% of Budget	Actual FY2023	
Other Income/Expense												
Income:												
Capital Campaign Income	-	-	-	-	-	-	-	-	-	0.00%	-	-
Int-Cap Camp	-	202.70	-	239.07	-	217.62	-	2,354.95	2,354.95	0.00%	2,354.95	-
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	0.00%	-	-
Dividend Income-Boys, Arnold & Co	-	3,099.30	-	3,839.64	-	7,246.69	-	48,019.91	48,019.91	0.00%	48,019.91	-
Unrealized Gains(Losses)-Boys, Arnold & Co	-	9,695.53	-	(8,829.52)	-	44,468.12	-	99,196.66	99,196.66	0.00%	99,196.66	-
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	-	-	-	-	3,693.97	3,693.97	0.00%	3,693.97	-
ATAX Grant-Hay Barn	-	-	-	208,808.00	-	-	-	315,150.30	315,150.30	0.00%	315,150.30	-
Maintenance Grant	-	-	-	1,520.00	-	11,980.00	-	66,338.31	66,338.31	0.00%	66,338.31	-
Total Other Income	-	12,997.53	-	205,577.19	-	63,912.43	-	534,754.10	534,754.10	-	534,754.10	-
Expenses:												
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	0.00%	-	-
Professional Fees	-	-	-	-	-	-	-	-	-	0.00%	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	0.00%	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	0.00%	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	3,693.00	-	0.72	-	-	-	14,272.56	14,272.56	0.00%	14,272.56	-
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	208,808.00	-	315,150.30	315,150.30	0.00%	315,150.30	-
Infrastructure Grant Expenses	-	-	-	-	-	9,805.00	-	9,805.00	9,805.00	0.00%	9,805.00	-
Total Other Expenses	-	3,693.00	-	0.72	-	218,613.00	-	339,227.86	339,227.86	-	339,227.86	-
Net Other Income/Expense	-	9,304.53	-	205,576.47	-	(154,700.57)	-	195,526.24	195,526.24	-	195,526.24	-
Restricted Revenue-Donations												
Income:												
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-	-	-	-	-
Expenses:												
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	15,095.05	74,880.61	(22,333.65)	211,723.14	(18,584.90)	(119,541.97)	-	469,587.97	469,587.97	-	469,587.97	-
Check Totals								469,587.97	469,587.97			

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget July 2022	Actual July 2022	Budget August 2022	Actual August 2022	Budget September 2022	Actual September 2022	Budget October 2022	Actual October 2022
Ordinary Income/Expense								
Income:								
Restricted - Grants:								
Accommodations Tax	26,000.00	69,579.16	29,250.00	30,380.99	39,000.00	-	32,500.00	-
Beaufort ATAX	-	-	-	-	-	-	-	-
Other grants	16,600.00	-	16,600.00	-	16,800.00	-	16,600.00	25,000.00
Property Rental	5,500.00	6,800.00	15,400.00	2,800.00	11,000.00	16,535.00	11,000.00	9,130.00
Onsite Donations	5,600.00	3,342.65	5,600.00	7,670.78	4,900.00	5,001.25	6,300.00	5,295.88
Miscellaneous	10.00	742.57	10.00	577.72	10.00	750.17	20.00	938.36
Management Fee	-	-	-	-	23,193.75	23,193.75	-	-
Temporary Exhibit Displays	500.00	-	2,100.00	-	1,600.00	7,780.00	500.00	6,925.00
Museum Store	22,500.00	26,446.90	22,500.00	24,176.81	17,500.00	25,925.01	20,000.00	19,848.34
Museum Programs	23,100.00	26,334.27	19,800.00	20,135.30	9,900.00	9,733.60	11,550.00	11,281.82
Special Events/Benefits	-	1,160.00	1,200.00	1,920.00	-	1,460.00	600.00	1,653.00
Membership	4,620.00	1,050.00	4,565.00	2,450.00	4,565.00	1,600.00	4,620.00	700.00
Unrestricted	12,500.00	2,277.18	12,500.00	7,383.55	12,500.00	2,064.00	50,000.00	4,115.28
Total Income	116,930.00	137,732.73	129,525.00	97,495.15	140,968.75	94,042.78	153,690.00	84,887.68
Expenses:								
Personnel	77,400.00	69,743.73	77,400.00	120,765.44	77,400.00	89,726.27	72,000.00	64,386.31
Miscellaneous Operating	4,800.00	4,095.72	8,400.00	5,153.67	8,400.00	8,521.45	8,400.00	13,926.64
Property Rental	920.70	-	916.30	-	916.30	-	916.30	-
Miscellaneous Expenses	50.00	-	50.00	357.61	50.00	75.00	150.00	42.64
Temporary Exhibit Displays	400.00	-	2,000.00	1,671.71	12,000.00	709.75	1,600.00	1,372.41
Permanent Exhibits/Panels	418.50	-	416.50	-	416.50	-	416.50	1,350.00
Animal and Plant supplies	1,674.00	373.41	1,666.00	1,416.92	1,666.00	982.76	1,666.00	2,784.50
Museum Store	10,150.00	6,347.03	14,500.00	14,227.73	10,150.00	16,233.55	10,150.00	14,232.38
Museum Programs	10,780.00	434.00	9,240.00	5,883.37	4,620.00	5,771.85	5,390.00	6,751.99
Special Events/Benefits	-	188.68	-	-	-	-	6,800.00	50.00
Marketing	21,000.00	2,517.25	7,000.00	9,786.17	7,000.00	5,729.55	-	8,042.64
Honey Horn	8,878.48	5,694.91	8,836.05	9,574.24	8,836.05	4,310.03	8,836.05	8,574.39
Membership	167.40	-	166.60	96.00	166.60	-	166.60	-
Unrestricted (Development)	669.60	-	666.40	-	666.40	-	666.40	233.20
Restricted Grants	7,362.10	-	7,362.10	-	7,450.80	-	7,362.10	-
Total Expenses	144,670.78	89,394.73	138,619.95	168,932.86	139,738.65	132,060.21	124,519.95	121,747.10
Net Ordinary Income (Loss)	(27,740.78)	48,338.00	(9,094.95)	(71,437.71)	1,230.10	(38,017.43)	29,170.05	(36,859.42)
	Budget July 2022	Actual July 2022	Budget August 2022	Actual August 2022	Budget September 2022	Actual September 2022	Budget October 2022	Actual October 2022
Other Income/Expense								
Income:								
Capital Campaign Income	-	-	-	-	-	-	-	-
Int-Cap Camp	-	121.43	-	164.22	-	167.06	-	172.77
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-
Dividend Income-Boys, Arnold & Co	-	1,148.55	-	1,783.44	-	6,100.35	-	2,198.06
Unrealized Gains(Losses)-Boys, Arnold & Co	-	61,520.64	-	(40,107.76)	-	(104,167.96)	-	74,334.33
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	-	-	-	-	-
ATAX Grant-Hay Barn	-	-	-	-	-	-	-	-
Maintenance Grant	-	51,978.40	-	-	-	-	-	-
Total Other Income	-	114,769.02	-	(38,160.10)	-	(97,900.55)	-	76,705.16
Expenses:								
Capital Campaign Expenses	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	3,557.00	-	-	-	-	-	3,427.34
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	-	-	-
Infrastructure Grant Expenses	-	-	-	-	-	-	-	-
Total Other Expenses	-	3,557.00	-	-	-	-	-	3,427.34
Net Other Income/Expense	-	111,212.02	-	(38,160.10)	-	(97,900.55)	-	73,277.82
Restricted Revenue-Donations								
Income:								
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-
Expenses:								
Butterfly Enclosure	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted Exp	-	-	-	-	-	-	-	-
Net Income (Loss)	(27,740.78)	159,550.02	(9,094.95)	(109,597.81)	1,230.10	(135,917.98)	29,170.05	36,418.40

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget November 2022	Actual November 2022	Budget December 2022	Actual December 2022	Budget January 2023	Actual January 2023	Budget February 2023	Actual February 2023	Budget March 2023	Actual March 2023
Ordinary Income/Expense										
Income:										
Restricted - Grants:										
Accommodations Tax	19,500.00	81,324.19	13,000.00	11,178.43	29,250.00	-	35,750.00	-	29,250.00	77,968.83
Beaufort ATAX	-	-	-	-	-	35,000.00	22,000.00	(35,000.00)	-	-
Other grants	16,600.00	15,000.00	16,800.00	-	16,600.00	-	16,600.00	1,000.00	16,600.00	-
Property Rental	11,000.00	2,180.00	1,100.00	13,180.00	8,800.00	14,660.00	5,500.00	8,000.00	6,600.00	6,560.00
Onsite Donations	5,600.00	4,916.15	4,200.00	3,793.87	5,600.00	4,152.03	6,300.00	4,786.65	7,000.00	7,797.79
Miscellaneous	300.00	1,120.97	300.00	1,633.55	10.00	2,195.58	10.00	2,028.52	300.00	2,567.50
Management Fee	-	-	23,193.75	23,195.75	-	-	-	-	23,193.75	23,197.75
Temporary Exhibit Displays	2,000.00	4,250.00	1,000.00	-	1,300.00	-	1,000.00	-	-	-
Museum Store	22,500.00	17,489.06	20,000.00	15,068.53	12,500.00	11,498.04	17,500.00	16,176.20	27,500.00	23,221.67
Museum Programs	8,250.00	5,384.63	9,900.00	18,666.70	8,250.00	2,301.61	8,250.00	12,514.05	11,550.00	24,037.99
Special Events/Benefits	-	1,620.00	1,200.00	1,805.00	3,600.00	1,400.00	27,000.00	13,340.00	3,600.00	10,355.00
Membership	4,565.00	900.00	4,565.00	1,850.00	4,620.00	2,650.00	4,565.00	950.00	4,565.00	1,400.00
Unrestricted	25,000.00	42,755.00	50,000.00	70,121.00	25,000.00	30,972.76	12,500.00	40,202.00	12,500.00	72,848.37
Total Income	115,315.00	176,940.00	145,258.75	160,492.83	115,530.00	104,830.02	156,975.00	63,997.42	142,658.75	249,954.90
Expenses:										
Personnel	72,000.00	2,730.14	72,000.00	56,826.54	72,000.00	59,643.20	72,000.00	53,413.04	72,000.00	64,156.81
Miscellaneous Operating	8,400.00	14,815.64	13,200.00	8,182.79	16,800.00	6,818.73	18,000.00	19,650.75	8,400.00	8,191.93
Property Rental	916.30	2,250.00	916.30	500.00	916.30	-	916.30	-	916.30	1,500.00
Miscellaneous Expenses	150.00	-	50.00	226.72	50.00	1,058.53	150.00	175.00	150.00	-
Temporary Exhibit Displays	1,600.00	10,094.14	4,000.00	375.00	400.00	3,612.79	16,000.00	4,255.52	400.00	10,125.71
Permanent Exhibits/Panels	416.50	-	416.50	-	416.50	-	416.50	4,348.65	416.50	442.47
Animal and Plant supplies	1,666.00	1,305.58	1,666.00	1,838.28	1,666.00	2,319.83	1,666.00	906.63	1,666.00	16,307.10
Museum Store	10,150.00	8,568.39	15,950.00	4,511.82	8,700.00	10,896.55	14,500.00	8,241.17	10,150.00	18,888.43
Museum Programs	3,850.00	2,069.84	4,620.00	2,740.22	3,850.00	3,404.85	3,850.00	4,052.64	5,390.00	7,961.94
Special Events/Benefits	170.00	-	170.00	-	340.00	-	2,550.00	-	4,250.00	-
Marketing	-	5,280.00	-	2,926.42	7,000.00	3,317.15	-	12,071.08	-	3,232.38
Honey Horn	8,836.05	2,279.40	8,836.05	5,392.30	8,836.05	9,831.21	8,836.05	6,812.22	8,836.05	4,772.32
Membership	166.60	156.00	166.60	-	166.60	-	166.60	-	166.60	1,715.84
Unrestricted (Development)	666.40	-	666.40	3,557.85	666.40	848.98	-	1,457.71	666.40	-
Restricted Grants	7,362.10	-	7,450.80	-	7,362.10	-	7,362.10	-	7,362.10	-
Total Expenses	116,349.95	49,549.13	130,108.65	87,077.94	129,169.95	101,751.82	147,079.95	115,384.41	120,769.95	137,294.93
Net Ordinary Income (Loss)	(1,034.95)	127,390.87	15,150.10	73,414.89	(13,639.95)	3,078.20	9,895.05	(51,386.99)	21,888.80	112,659.97
	Budget November 2022	Actual November 2022	Budget December 2022	Actual December 2022	Budget January 2023	Actual January 2023	Budget February 2023	Actual February 2023	Budget March 2023	Actual March 2023
Other Income/Expense										
Income:										
Capital Campaign Income	-	-	-	-	-	-	-	-	-	-
Int-Cap Camp	-	195.26	-	216.75	-	231.38	-	202.55	-	224.14
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	-
Dividend Income-Boys, Arnold & Co	-	2,339.93	-	7,838.22	-	2,587.03	-	2,796.37	-	7,042.33
Unrealized Gains(Losses)-Boys, Arnold & Co	-	72,694.42	-	(62,666.91)	-	72,460.16	-	(35,092.62)	-	14,888.23
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	3,693.97	-	-	-	-	-	-
ATAX Grant-Hay Barn	-	-	-	-	-	-	-	106,342.30	-	-
Maintenance Grant	-	-	-	-	-	-	-	-	-	859.91
Total Other Income	-	75,229.61	-	(50,917.97)	-	75,278.57	-	74,248.60	-	23,014.61
Expenses:										
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	-
Professional Fees	-	-	-	-	-	-	-	-	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	-	-	2.16	-	3,590.00	-	-	-	2.34
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	-	-	106,342.30	-	-
Infrastructure Grant Expenses	-	-	-	-	-	-	-	-	-	-
Total Other Expenses	-	-	-	2.16	-	3,590.00	-	106,342.30	-	2.34
Net Other Income/Expense	-	75,229.61	-	(50,920.13)	-	71,688.57	-	(32,093.70)	-	23,012.27
Restricted Revenue-Donations										
Income:										
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-	-	-
Expenses:										
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	(1,034.95)	202,620.48	15,150.10	22,494.76	(13,639.95)	74,766.77	9,895.05	(83,480.69)	21,888.80	135,672.24

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2023**

	Budget April 2023	Actual April 2023	Budget May 2023	Actual May 2023	Budget June 2023	Actual June 2023	YTD Budget FY2023	YTD Actual FY2023	YTD Variance	% of Budget	Check Totals YTD Actual FY2023	Check Totals Budget FY2023
Ordinary Income/Expense												
Income:												
Restricted - Grants:												
Accommodations Tax	26,000.00	32,381.33	22,750.00	32,314.50	22,750.00	42,400.70	325,000.00	377,528.13	52,528.13	116.16%	377,528.13	325,000.00
Beaufort ATAX	-	34,500.00	-	-	-	-	22,000.00	34,500.00	12,500.00	156.82%	34,500.00	22,000.00
Other grants	16,600.00	-	16,800.00	2,000.00	16,800.00	80,000.00	200,000.00	123,000.00	(77,000.00)	61.50%	123,000.00	200,000.00
Property Rental	13,200.00	19,930.00	15,400.00	8,610.00	5,500.00	6,740.00	110,000.00	115,125.00	5,125.00	104.66%	115,125.00	110,000.00
Onsite Donations	7,000.00	6,576.74	6,300.00	6,438.98	5,600.00	5,955.92	70,000.00	65,728.69	(4,271.31)	93.90%	65,728.69	70,000.00
Miscellaneous	10.00	3,038.09	10.00	1,561.17	10.00	2,044.92	1,000.00	19,199.12	18,199.12	1919.91%	19,199.12	1,000.00
Management Fee	-	-	-	-	23,193.75	23,187.75	-	92,775.00	92,775.00	100.00%	92,775.00	92,775.00
Temporary Exhibit Displays	-	-	-	-	-	-	10,000.00	18,955.00	8,955.00	189.55%	18,955.00	10,000.00
Museum Store	25,000.00	37,189.61	22,500.00	18,043.47	20,000.00	22,897.07	250,000.00	257,980.71	7,980.71	103.19%	257,980.71	250,000.00
Museum Programs	16,500.00	23,223.62	11,550.00	20,569.20	26,400.00	29,453.20	165,000.00	203,635.99	38,635.99	123.42%	203,635.99	165,000.00
Special Events/Benefits	22,200.00	13,784.50	600.00	3,759.00	-	2,545.00	60,000.00	54,801.50	(5,198.50)	91.34%	54,801.50	60,000.00
Membership	4,565.00	4,200.00	4,565.00	3,850.00	4,620.00	3,250.00	55,000.00	24,850.00	(30,150.00)	45.18%	24,850.00	55,000.00
Unrestricted	12,500.00	14,965.00	12,500.00	29,774.60	12,500.00	(29,648.53)	250,000.00	287,830.21	37,830.21	115.13%	287,830.21	250,000.00
Total Income	143,575.00	189,788.89	112,975.00	126,920.92	137,373.75	188,826.03	1,610,775.00	1,675,909.35	65,134.35	104.04%	1,675,909.35	1,610,775.00
Expenses:												
Personnel	77,400.00	57,001.32	77,400.00	59,522.13	81,000.00	100,160.41	900,000.00	798,075.34	(101,924.66)	88.68%	798,075.34	900,000.00
Miscellaneous Operating	8,400.00	3,917.26	8,400.00	4,421.38	8,400.00	9,272.28	120,000.00	106,968.24	(13,031.76)	89.14%	106,968.24	120,000.00
Property Rental	916.30	484.44	916.30	4,000.00	916.30	500.00	11,000.00	9,234.44	(1,765.56)	83.95%	9,234.44	11,000.00
Miscellaneous Expenses	50.00	49.02	50.00	10.15	50.00	154.48	1,000.00	2,149.15	1,149.15	214.92%	2,149.15	1,000.00
Temporary Exhibit Displays	400.00	325.52	400.00	1,063.99	800.00	799.33	40,000.00	34,405.87	(5,594.13)	86.01%	34,405.87	40,000.00
Permanent Exhibits/Panels	416.50	-	416.50	450.00	416.50	450.00	5,000.00	7,041.12	2,041.12	140.82%	7,041.12	5,000.00
Animal and Plant supplies	1,666.00	12,591.94	1,666.00	3,370.58	1,666.00	1,428.29	20,000.00	45,625.82	25,625.82	228.13%	45,625.82	20,000.00
Museum Store	14,500.00	14,211.10	13,050.00	8,181.75	13,050.00	9,784.52	145,000.00	134,324.42	(10,675.58)	92.64%	134,324.42	145,000.00
Museum Programs	7,700.00	8,244.63	5,390.00	12,340.59	12,320.00	12,752.78	77,000.00	72,408.70	(4,591.30)	94.04%	72,408.70	77,000.00
Special Events/Benefits	-	6,918.56	-	1,277.47	2,720.00	3,140.35	17,000.00	11,575.06	(5,424.94)	68.09%	11,575.06	17,000.00
Marketing	-	8,113.21	10,500.00	10,581.11	17,500.00	7,035.64	70,000.00	78,632.60	8,632.60	112.33%	78,632.60	70,000.00
Honey Horn	8,836.05	11,766.45	8,836.05	13,153.36	8,836.05	6,342.35	106,075.00	88,503.18	(17,571.82)	83.43%	88,503.18	106,075.00
Membership	166.60	-	166.60	401.74	166.60	392.00	2,000.00	2,761.58	761.58	138.08%	2,761.58	2,000.00
Unrestricted (Development)	666.40	589.36	666.40	666.40	666.40	666.40	8,000.00	6,687.10	(1,312.90)	83.59%	6,687.10	8,000.00
Restricted Grants	7,362.10	-	7,450.80	2,000.00	7,450.80	1,455.00	88,700.00	3,455.00	(85,245.00)	3.90%	3,455.00	88,700.00
Total Expenses	128,479.95	124,212.81	135,308.65	120,774.25	155,958.65	153,667.43	1,610,775.00	1,401,847.62	(208,927.38)	87.03%	1,401,847.62	1,610,775.00
Net Ordinary Income (Loss)	15,095.05	65,576.08	(22,333.65)	6,146.67	(18,584.90)	35,158.60	-	274,061.73	274,061.73	-	274,061.73	-
	Budget April 2023	Actual April 2023	Budget May 2023	Actual May 2023	Budget June 2023	Actual June 2023	Budget FY2023	Actual FY2023	Ytd Variance	% of Budget	Actual FY2023	
Other Income/Expense												
Income:												
Capital Campaign Income	-	-	-	-	-	-	-	-	-	0.00%	-	-
Int-Cap Camp	-	202.70	-	239.07	-	217.62	-	2,354.95	2,354.95	0.00%	2,354.95	-
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	0.00%	-	-
Dividend Income-Boys, Arnold & Co	-	3,099.30	-	3,839.64	-	7,246.69	-	48,019.91	48,019.91	0.00%	48,019.91	-
Unrealized Gains(Losses)-Boys, Arnold & Co	-	9,695.53	-	(8,829.52)	-	44,468.12	-	99,196.66	99,196.66	0.00%	99,196.66	-
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	-	-	-	-	3,693.97	3,693.97	0.00%	3,693.97	-
ATAX Grant-Hay Barn	-	-	-	208,808.00	-	-	-	315,150.30	315,150.30	0.00%	315,150.30	-
Maintenance Grant	-	-	-	1,520.00	-	11,980.00	-	66,338.31	66,338.31	0.00%	66,338.31	-
Total Other Income	-	12,997.53	-	205,577.19	-	63,912.43	-	534,754.10	534,754.10	-	534,754.10	-
Expenses:												
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	0.00%	-	-
Professional Fees	-	-	-	-	-	-	-	-	-	0.00%	-	-
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	0.00%	-	-
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	0.00%	-	-
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	3,693.00	-	0.72	-	-	-	14,272.56	14,272.56	0.00%	14,272.56	-
ATAX-Honey Horn (Hay Barn)	-	-	-	-	-	208,808.00	-	315,150.30	315,150.30	0.00%	315,150.30	-
Infrastructure Grant Expenses	-	-	-	-	-	9,805.00	-	9,805.00	9,805.00	0.00%	9,805.00	-
Total Other Expenses	-	3,693.00	-	0.72	-	218,613.00	-	339,227.86	339,227.86	-	339,227.86	-
Net Other Income/Expense	-	9,304.53	-	205,576.47	-	(154,700.57)	-	195,526.24	195,526.24	-	195,526.24	-
Restricted Revenue-Donations												
Income:												
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue-Donations	-	-	-	-	-	-	-	-	-	-	-	-
Expenses:												
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses-Donations	-	-	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/Restricted	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	15,095.05	74,880.61	(22,333.65)	211,723.14	(18,584.90)	(119,541.97)	-	469,587.97	469,587.97	-	469,587.97	-
Check Totals							-	469,587.97	469,587.97	-	469,587.97	-

COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2022

	Budget July 2021	Actual July 2021	Budget August 2021	Actual August 2021	Budget September 2021	Actual September 2021	Budget October 2021	Actual October 2021	Budget November 2021	Actual November 2021	Budget December 2021	Actual December 2021	Budget January 2022	Actual January 2022	Budget February 2022	Actual February 2022	Budget March 2022	Actual March 2022	Budget April 2022	Actual April 2022	Budget May 2022	Actual May 2022	Budget June 2022	Actual June 2022	YTD Budget FY2022	YTD Actual FY2022	YTD Variance	% of Budget		
Ordinary Income/Expense																														
Income:																														
Restricted - Grants:																														
Accommodations Tax	26,000.00	-	29,250.00	28,386.47	39,000.00	40,101.96	32,500.00	-	19,500.00	-	13,000.00	123,405.86	29,250.00	-	35,750.00	2,414.85	29,250.00	72,149.72	26,000.00	-	22,750.00	61,430.68	22,750.00	-	325,000.00	327,889.54	2,889.54	100.89%		
Beaufort ATAX	-	-	-	-	-	-	-	-	-	-	-	-	15,000.00	-	-	-	-	-	-	-	22,200.00	-	-	-	15,000.00	22,200.00	7,200.00	148.00%		
Santa Elena Donations	3,750.00	-	3,750.00	-	3,750.00	-	15,000.00	-	7,500.00	-	15,000.00	-	7,500.00	-	3,750.00	-	3,750.00	-	3,750.00	-	3,750.00	-	3,750.00	-	75,000.00	-	(75,000.00)	0.00%		
Other grants	14,525.00	-	14,525.00	-	14,700.00	60,000.00	14,525.00	-	14,525.00	-	14,700.00	-	14,525.00	-	14,525.00	-	14,525.00	13,321.50	14,525.00	200.00	14,700.00	3,000.00	14,700.00	55,000.00	175,000.00	151,521.50	(43,478.50)	75.16%		
Property Rental	5,500.00	4,360.00	15,400.00	21,080.00	11,000.00	10,560.00	11,000.00	12,620.00	11,000.00	5,500.00	1,100.00	2,060.00	8,800.00	4,100.00	5,500.00	12,500.00	6,600.00	16,185.00	13,200.00	14,775.00	15,400.00	12,120.00	5,500.00	8,120.00	110,000.00	123,980.00	13,980.00	112.71%		
Onsite Donations	2,800.00	6,656.21	2,800.00	6,351.77	2,450.00	5,276.73	3,150.00	6,233.37	2,800.00	5,773.36	2,100.00	4,260.94	2,800.00	4,492.74	3,150.00	6,251.23	3,500.00	7,726.20	3,500.00	6,520.36	3,150.00	5,184.12	2,800.00	7,343.21	35,000.00	72,070.24	37,070.24	205.91%		
Miscellaneous	50	107.98	50.00	85.86	50.00	192.99	100.00	291.20	1,500.00	(65.85)	1,500.00	27.84	50.00	213.12	50.00	(20.94)	1,500.00	426.48	50.00	(19.57)	50.00	41.39	50.00	370.42	5,000.00	1,650.92	(3,349.08)	33.02%		
Management Fee	-	-	-	-	18,750.00	18,750.00	-	-	-	-	18,750.00	18,750.00	-	-	-	-	18,750.00	18,750.00	-	-	-	-	18,750.00	18,750.00	75,000.00	75,000.00	-	-	100.00%	
Temporary Exhibit Displays	1,000.00	-	4,200.00	1,365.00	3,200.00	1,585.00	1,000.00	860.00	4,000.00	-	2,000.00	-	2,600.00	2,165.00	2,000.00	8,350.00	1,115.00	-	-	-	-	-	-	119.99	20,000.00	15,559.99	(4,440.01)	77.80%		
Museum Store	18,000.00	24,264.57	18,000.00	20,618.88	14,000.00	25,022.46	16,000.00	18,740.14	18,000.00	31,658.21	16,000.00	15,381.57	10,000.00	10,798.13	14,000.00	17,589.60	22,000.00	36,805.46	20,000.00	20,179.38	18,000.00	20,031.03	16,000.00	29,244.21	200,000.00	270,331.64	70,331.64	135.17%		
Museum Programs	24,500.00	20,970.83	21,000.00	18,777.43	10,500.00	11,137.70	12,250.00	12,969.48	8,750.00	10,951.02	10,500.00	10,235.29	8,750.00	8,674.20	8,750.00	11,300.00	12,250.00	16,769.01	17,500.00	14,085.07	12,250.00	23,875.19	28,000.00	30,468.28	175,000.00	190,213.50	15,213.50	108.69%		
Special Events/Benefits	-	850.00	1,400.00	1,535.00	-	1,275.00	700.00	1,150.00	1,690.00	1,400.00	890.00	4,200.00	3,700.00	31,500.00	11,295.00	4,200.00	10,475.00	25,900.00	22,504.94	700.00	6,248.00	-	1,060.00	70,000.00	62,672.94	(7,327.06)	89.53%			
Membership	5,040.00	4,695.00	4,980.00	2,800.00	4,980.00	2,050.00	5,040.00	2,600.00	4,980.00	4,900.00	4,980.00	13,200.00	5,040.00	6,600.00	4,980.00	4,250.00	4,980.00	3,400.00	4,980.00	2,245.00	4,980.00	4,900.00	5,040.00	6,393.00	60,000.00	58,033.00	(1,967.00)	96.72%		
Unrestricted	15,000.00	8,344.57	15,000.00	9,501.32	15,000.00	1,760.00	60,000.00	30,700.00	30,000.00	47,997.31	60,000.00	50,753.26	30,000.00	40,368.50	15,000.00	4,271.52	15,000.00	12,674.72	15,000.00	4,686.00	15,000.00	24,146.00	15,000.00	20,256.25	300,000.00	255,459.45	(44,540.55)	85.15%		
Total Income	116,165.00	70,249.16	130,355.00	110,499.73	137,380.00	177,711.84	171,265.00	86,164.19	122,555.00	108,404.05	161,030.00	238,964.76	138,515.00	81,111.69	138,955.00	78,201.26	136,305.00	209,798.09	144,405.00	107,376.18	110,730.00	160,976.41	132,340.00	177,125.36	1,640,000.00	2,088,193.76	(3,417.28)	127.33%		
Expenses:																														
Personnel	65,618.00	72,494.95	65,618.00	64,362.28	65,618.00	64,252.75	61,040.00	61,028.25	61,040.00	60,477.41	61,040.00	64,435.39	61,040.00	63,847.51	61,040.00	63,477.67	61,040.00	70,127.96	65,618.00	63,857.71	65,618.00	64,687.54	68,670.00	66,095.51	763,000.00	779,144.93	16,144.93	102.12%		
Santa Elena	5,160.00	-	5,160.00	-	5,160.00	-	4,800.00	-	4,800.00	-	4,800.00	64,435.39	4,800.00	-	4,800.00	-	4,800.00	-	5,160.00	-	5,160.00	-	5,400.00	-	60,000.00	-	(60,000.00)	0.00%		
Miscellaneous Operating	7,200.00	8,519.32	12,600.00	18,415.93	12,600.00	15,892.23	12,600.00	11,673.22	12,600.00	11,775.35	19,800.00	8,639.51	25,200.00	5,449.52	27,000.00	6,117.61	12,600.00	4,908.29	12,600.00	5,249.45	12,600.00	5,154.49	12,600.00	7,272.07	180,000.00	109,066.99	(70,933.01)	60.59%		
Property Rental	1,674.00	-	1,666.00	-	1,666.00	3,750.00	1,666.00	1,000.00	1,666.00	1,000.00	1,666.00	2,050.00	1,666.00	-	1,666.00	-	1,666.00	500.00	1,666.00	1,000.00	1,666.00	6,500.00	20,000.00	19,050.00	20,000.00	19,050.00	(950.00)	95.25%		
Miscellaneous Expenses	250.00	-	250.00	170.32	250.00	(5.55)	750.00	46.30	750.00	46.30	250.00	161.98	250.00	138.37	750.00	-	750.00	61.84	250.00	-	250.00	182.21	250.00	5,000.00	792.00	1,547.47	(3,452.53)	30.95%		
Temporary Exhibit Displays	800.00	-	4,000.00	4,365.84	24,000.00	-	3,200.00	3,788.82	3,200.00	3,788.82	3,200.00	1,100.00	3,200.00	909.35	3,200.00	-	800.00	2,739.30	800.00	18,637.47	800.00	1,884.51	1,600.00	2,737.77	80,000.00	36,908.00	(43,091.99)	46.14%		
Permanent Exhibits/Panels	1,255.50	-	1,249.50	2,292.19	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	-	1,249.50	1,716.75	15,000.00	13,208.94	(1,791.06)	88.06%		
Animal and Plant supplies	1,674.00	1,003.22	1,666.00	979.82	1,666.00	718.09	1,666.00	1,090.04	1,666.00	3,463.55	1,666.00	1,375.89	1,666.00	2,454.25	1,666.00	751.44	1,666.00	1,623.44	1,666.00	1,584.91	1,666.00	2,337.11	1,666.00	2,588.41	20,000.00	19,970.17	(29.83)	99.85%		
Museum Store	7,350.00	8,045.32	10,500.00	13,052.87	7,350.00	13,836.25	7,350.00	8,210.58	7,350.00	22,917.91	11,550.00	7,890.15	6,300.00	11,583.63	10,500.00	10,408.22	7,350.00	13,203.50	10,500.00	19,206.47	9,450.00	12,833.66	9,450.00	14,503.01	105,000.00	155,691.57	50,691.57	148.28%		
Museum Programs	8,400.00	1,254.00	7,200.00	8,915.78	3,600.00	5,061.89	3,600.00	4,205.61	3,600.00	4,490.95	3,600.00	3,721.96	3,000.00	2,995.34	3,000.00	1,903.81	4,200.00	8,205.48	6,666.19	4,200.00	6,000.00	5,217.90	9,600.00	6,118.52	60,000.00	58,757.43	(1,242.57)	97.93%		
Special Events/Benefits	-	192.60	-	409.50	-	734.10	14,000.00	-	350.00	445.00	350.00	-	700.00	-	5,250.00	-	8,750.00	2,408.12	-	10,134.44	-	2,768.20	5,600.00	35,000.00	35,000.00	17,091.96	(17,908.04)	48.83%		
Marketing	21,000.00	2,283.48	7,000.00	4,114.92	7,000.00	3,045.31	-	5,405.69	-	5,736.18	-	35,128.98	7,000.00	4,897.68	-	7,395.24	-	20,000.00	-	-	10,500.00	1,843.92	17,500.00	9,242.28	70,000.00	83,001.06	13,001.06	18.57%		
Fundraising	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20,000.00	-	(20,000.00)	0.00%		
Honey Horn	12,136.50	4,221.50	12,078.50	8,595.30	12,078.50	2,793.50	12,078.50	6,320.83	12,078.50	8,473.20	12,078.50	4,488.53	12,078.50	7,564.08	12,078.50	2,536.78	12,078.50	13,626.42	12,078.50	5,083.80	12,078.50	5,198.34	12,078.50	8,925.89	145,000.00	77,828.17	(67,171.83)	53.67%		
Membership	167.40	-	166.60	534.32	166.60	-	166.60	72.00	166.60	-	166.60	144.00	166.60	-	166.60	-	166.60	756.00	166.60	60.00	166.60	-	166.60	420.00	2,000.00	1,986.32	(13.68)	99.32%		
Unrestricted (Development)	837.00	-	833.00	-	833.00	-	833.00	-	833.00	2,849.14	833.00	89.88	833.00	-	833.00	1,204.64	833.00	-	833.00	719.81	833.00	149.59	833.00	1,648.99	10,000.00	6,662.05	(3,337.95)	66.62%		
Restricted Grants	4,150.00	-	4,150.00	-	4,200.00	-	4,150.00	-	4,150.00	-	4,200.00	-	4,150.00	-	4,150.00	-	4,150.00	-	4,150.00	-	4,200.00	-	4,200.00	-	50,000.00	-	(50,000.00)	0.00%		
ATAX	-	-	-	50,959.68	-	2,012.72	-	3,057.73	-	5,745.76	-	-	-	684.42	-	-	-	-	-	-	-	-	-	-	-	-	62,460.31	62,460.31	-	0.00%
Total Expenses	137,672.40	98,014.39	134,137.60	177,168.75	147,437.60	112,091.29	129,749.60	105,852.77	114,899.60	128,170.75	131,249.60	12																		

	Budget July 2021	Actual July 2021	Budget August 2021	Actual August 2021	Budget September 2021	Actual September 2021	Budget October 2021	Actual October 2021	Budget November 2021	Actual November 2021	Budget December 2021	Actual December 2021	Budget January 2022	Actual January 2022	Budget February 2022	Actual February 2022	Budget March 2022	Actual March 2022	Budget April 2022	Actual April 2022	Budget May 2022	Actual May 2022	Budget June 2022	Actual June 2022	Budget FY2022	Actual FY2022	Ytd Variance	% of Budget
Other Income/Expense																												
Income:																												
Capital Campaign Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11,500.00	-	-	-	-	-	-	11,500.00	11,500.00	0.00%
Int-Cap Camp	-	167.49	-	178.64	-	167.75	-	58.97	-	64.68	-	62.91	-	62.95	-	56.89	-	63.02	-	59.09	-	65.46	-	89.78	-	1,097.63	1,097.63	0.00%
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%
Dividend Income-Boys, Arnold & Co	-	394.47	-	698.89	-	3,933.97	-	395.44	-	715.97	-	5,346.01	-	259.00	-	500.88	-	3,905.96	-	406.42	-	961.80	-	5,391.56	-	22,910.37	22,910.37	0.00%
Unrealized Gains(Losses)-Boys, Arno	-	9,502.11	-	24,487.70	-	(53,961.09)	-	48,355.11	-	(35,447.37)	-	42,045.81	-	(48,385.98)	-	(14,077.30)	-	10,097.09	-	-	-	23,457.93	-	(91,231.16)	-	(85,157.15)	(85,157.15)	0.00%
Realized Gains(Losses)-Boys, Arnold	-	-	-	-	-	-	-	-	-	-	-	5,187.95	-	-	-	-	-	-	-	(103,097.50)	-	-	-	-	-	(97,909.55)	(97,909.55)	0.00%
ATAX Grant-Hay Barn	-	-	-	-	-	-	-	-	-	-	-	342,591.87	-	-	-	-	-	-	-	-	-	-	-	-	-	345,178.02	345,178.02	0.00%
Maintenance Grant	-	-	-	-	-	-	-	-	-	11,225.00	-	-	-	-	-	-	-	-	-	6,375.00	-	-	-	-	-	17,600.00	17,600.00	0.00%
Total Other Income	-	10,064.07	-	25,365.23	-	(49,859.37)	-	48,809.52	-	(23,441.72)	-	395,234.55	-	(48,064.03)	-	(13,519.53)	-	14,066.07	-	(84,756.99)	-	24,485.19	-	(83,163.67)	-	215,219.32	215,219.32	
Expenses:																												
Capital Campaign Expenses	-	-	-	934.38	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(7,587.00)	-	-	-	(6,652.62)	(6,652.62)	0.00%
Professional Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	110.00	-	-	-	110.00	110.00	0.00%
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%
Transaction Costs/Mgmt Fees-Boys, ATAX-Honey Horn (Hay Barn)	-	3,852.00	-	-	-	1.20	-	3,820.00	-	-	-	1.92	-	3,384.00	-	-	-	2.35	-	3,840.00	-	-	-	2.27	-	14,903.74	14,903.74	0.00%
Infrastructure Grant Expenses	-	-	-	-	-	9,041.50	-	1,178.75	-	32,635.00	-	321,604.18	-	10,431.15	-	-	-	-	-	-	-	-	-	-	-	374,890.58	374,890.58	0.00%
Total Other Expenses	-	3,852.00	-	934.38	-	9,042.70	-	16,223.75	-	32,635.00	-	321,606.10	-	13,815.15	-	-	-	2.35	-	3,840.00	-	(7,477.00)	-	51,978.40	-	63,203.40	63,203.40	0.00%
Net Other Income/Expense	-	6,212.07	-	24,430.85	-	(58,902.07)	-	32,585.77	-	(56,076.72)	-	73,628.45	-	(61,879.18)	-	(13,519.53)	-	14,063.72	-	(88,596.99)	-	31,962.19	-	(135,144.34)	-	(231,235.78)	(231,235.78)	
Restricted Revenue-Donations																												
Income:																												
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Expenses:																												
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Restricted Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Restricted Revenue-Donations/	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Income (Loss)	(21,507.40)	(21,553.16)	(3,782.60)	(42,238.17)	(10,057.60)	6,718.48	41,515.40	12,897.19	7,655.40	(75,843.42)	29,780.40	183,366.94	7,615.40	(81,091.64)	(27,194.60)	(29,113.68)	(5,794.60)	103,094.08	21,667.40	(114,921.06)	(19,707.60)	74,981.13	(20,189.60)	(83,326.18)	-	414,581.55	(67,029.49)	

COASTAL DISCOVERY MUSEUM
 il Operating Budget and Monthly Proje
 July 1, 2020-June 30, 2021
 showing three prior years

	Budget FY 19	Budget FY20	Budget FY21	Budget FY22
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	\$279,000	\$283,000	\$250,000	\$325,000
Beaufort ATAX	\$20,000	\$20,000	\$15,000	\$15,000
Mitchelville grant	\$110,000	\$110,000	\$0	\$0
Santa Elena Donations			\$75,000	\$75,000
Other grants		\$80,000	\$124,500	\$175,000
Property Rental	\$95,000	\$120,000	\$100,000	\$110,000
Onsite Donations	\$55,000	\$60,000	\$30,000	\$35,000
Miscellaneous	\$500	\$3,000	\$5,000	\$5,000
Management Fee	\$75,000	\$75,000	\$75,000	\$75,000
Temporary Exhibit Displays	\$10,000	\$30,000	\$10,000	\$20,000
Museum Store	\$205,000	\$210,000	\$150,000	\$200,000
Museum Programs	\$200,000	\$210,000	\$150,000	\$175,000
Special Events/Benefits	\$40,000	\$70,000	\$70,000	\$70,000
Membership	\$45,000	\$60,000	\$55,000	\$60,000
Unrestricted	\$280,000	\$375,000	\$225,000	\$300,000
Total Income	\$1,414,500	\$1,706,000	\$1,334,500	\$1,640,000
Expenses:				
Personnel	\$744,500	\$748,500	\$763,000	\$763,000
Mitchelville ED	\$110,000	\$110,000	\$0	\$0
Santa Elena			\$60,000	\$60,000
Miscellaneous Operating	\$140,000	\$130,000	\$100,000	\$180,000
Property Rental	\$15,000	\$20,000	\$20,000	\$20,000
Miscellaneous Expenses	\$5,000	\$2,500	\$2,500	\$5,000
Temporary Exhibit Displays	\$30,000	\$25,000	\$15,000	\$80,000
Permanent Exhibits/Panels	\$15,000	\$15,000	\$7,000	\$15,000
Animal and Plant supplies	\$15,000	\$15,000	\$15,000	\$20,000
Museum Store	\$115,000	\$110,000	\$85,000	\$105,000
Museum Programs	\$100,000	\$110,000	\$60,000	\$60,000
Special Events/Benefits	\$15,000	\$50,000	\$35,000	\$35,000
Marketing	\$60,000	\$60,000	\$40,000	\$70,000
Fundraising				\$20,000
Honey Horn	\$80,000	\$80,000	\$70,000	\$145,000
Membership	\$15,000	\$10,000	\$2,000	\$2,000
Unrestricted (Development)	\$10,000	\$20,000	\$10,000	\$10,000
Restricted Grants		\$80,000	\$50,000	\$50,000
Total Expenses	\$1,534,500	\$1,706,000	\$1,334,500	\$1,640,000
Net Ordinary Income	-\$120,000	\$0	\$0	\$0

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2022**

	Budget June 2022	Actual June 2022	MTD Variance	% of Budget
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	22,750.00	-	(22,750.00)	0.0%
Blt Cty Atax	-	-	-	0.0%
Santa Elena Donations	3,750.00	-	(3,750.00)	0.0%
Other grants	14,700.00	55,000.00	40,300.00	374.1%
Property Rental	5,500.00	8,120.00	2,620.00	147.6%
Onsite Donations	2,800.00	7,343.21	4,543.21	262.3%
Miscellaneous	50.00	370.42	320.42	740.8%
Management Fee	18,750.00	18,750.00	-	100.0%
Temporary Exhibit Displays	-	119.99	119.99	0.0%
Museum Store	16,000.00	29,244.21	13,244.21	182.8%
Museum Programs	28,000.00	30,468.28	2,468.28	108.8%
Special Events/Benefits	-	1,060.00	1,060.00	0.0%
Membership	5,040.00	6,393.00	1,353.00	126.8%
Unrestricted	15,000.00	20,256.25	5,256.25	135.0%
Total Income	132,340.00	177,125.36	44,785.36	133.8%
Expenses:				
Personnel	68,670.00	66,095.51	(2,574.49)	96.3%
Santa Elena	5,400.00	-	(5,400.00)	0.0%
Mitchellville ED	-	-	-	0.0%
Operating Expenses	12,600.00	7,272.07	(5,327.93)	57.7%
Property Rental	1,666.00	3,250.00	1,584.00	195.1%
Miscellaneous Expenses	250.00	792.00	542.00	316.8%
Temporary Exhibit Displays	1,600.00	2,733.77	1,133.77	170.9%
Permanent Exhibits/Panels	1,249.50	1,716.75	467.25	137.4%
Animal and Plant supplies	1,666.00	2,588.41	922.41	155.4%
Museum Store	9,450.00	14,503.01	5,053.01	153.5%
Museum Programs	9,600.00	6,118.52	(3,481.48)	63.7%
Special Events/Benefits	5,600.00	-	(5,600.00)	0.0%
Marketing	17,500.00	9,242.28	(8,257.72)	52.8%
Fundraising	-	-	-	0.0%
Honey Horn	12,078.50	8,925.89	(3,152.61)	73.9%
Membership	166.60	420.00	253.40	252.1%
Unrestricted	833.00	1,648.99	815.99	198.0%
Restricted Grants	4,200.00	-	(4,200.00)	0.0%
ATAX	-	-	-	0.0%
Total Expenses	152,529.60	125,307.20	(27,222.40)	82.2%
Net Ordinary Income/(Loss)	(20,189.60)	51,818.16	72,007.76	

	Budget June 2022	Actual June 2022	MTD Variance	% of Budget
Other Income/Expense				
Income:				
Capital Campaign Income	-	-	-	0.0%
Int-Cap Camp	-	89.78	89.78	0.0%
Int-Sale of Bldg Proceeds	-	-	-	0.0%
Dividend Income-Boys, Arnold & Co	-	5,391.56	5,391.56	0.0%
Unrealized Gains (Losses) -Boys, Arnold & Co	-	(91,231.16)	(91,231.16)	0.0%
Realized Gains(Losses)-Boys, Arnold & Co	-	-	-	0.0%
ATAX Grant-Hay Barn	-	2,586.15	2,586.15	0.0%
Maintenance Grant	-	-	-	0.0%
Total Other Income	-	(83,163.67)	(83,163.67)	
Expenses:				
Capital Campaign Expenses	-	-	-	0.0%
Professional Fees	-	-	-	0.0%
Sale of Bldg Exps	-	-	-	0.0%
Expense transfer-Op Acct	-	-	-	0.0%
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	2.27	2.27	0.0%
ATAX-Honey Horn (Hay Barn)	-	-	-	0.0%
Infrastructure Grant Expenses	-	51,978.40	51,978.40	0.0%
Total Other Expenses	-	51,980.67	51,980.67	0.0%
Net Other Income/Expense	-	(135,144.34)	(135,144.34)	
Restricted Revenue-Donations				
Income:				
Donation-Butterfly Enclosure	-	-	-	0.0%
Total Restricted Revenue-Donations	-	-	-	
Expenses:				
Butterfly Enclosure	-	-	-	0.0%
Total Restricted Expenses-Donations	-	-	-	
Net Restricted Revenue-Donations/Restricted Expenses	-	-	-	0.0%
Net Income (Loss)	(20,189.60)	(83,326.18)	(63,136.58)	

ORG	OBJ	ACCOUNT DESCRIPTION	YTD ACTUAL	MTD ACTUAL
77701	40100	ATAX - TOWN	-327,889.54	0.00
77701	40102	ATAX - BFT CTY	-22,200.00	0.00
77701	40108	RESTRICTED GRANTS-OTHER	-131,521.50	-55,000.00
77701000	50100	ACCOMDATIONS TAX FUND	62,460.31	0.00
77701000	50109	HONEY HORN CAP IMPR ATAX	374,890.58	0.00
77702	40200	WEDDINGS	-98,070.00	-8,120.00
77702	40201	PRIVATE RECEPTIONS	-25,910.00	0.00
77702000	50200	WEDDINGS	16,050.00	3,250.00
77703000	50300	CONCERT	3,000.00	0.00
77704	40400	ADMISSIONS	-72,070.24	-7,343.21
77704	40401	INTEREST INCOME	-5,255.96	-548.93
77704	40402	MISCELLANEOUS INCOME	-527.96	-122.92
77704	40403	BOOKS-ROYALTIES	-522.00	0.00
77704	40404	MANAGEMENT FEE	-75,000.00	-18,750.00
77704	40414	UNREALIZED GAINS/LOSSES	4,655.00	301.43
77704000	50402	MISC EXPENSES	1,547.47	792.00
77704100	50410	EXHIBIT SUPPLIES	17,250.96	25.77
77704100	50411	EXHIBIT PRINTING/SIGNAGE	3,372.60	0.00
77704100	50412	COMMISSIONS	16,285.50	2,708.00
77704100	50413	ANIMAL SUPPLIES	15,746.95	2,187.53
77704100	50414	GARDENS	4,223.22	400.88
77704100	50415	INTERPRETIVE PANELS	13,208.94	1,716.75
77705	40500	DRINK SALES	-3,253.80	-253.00
77705	40501	MERCHANDISE SALES	-235,910.21	-26,740.68
77705	40502	EXHIBIT SALES	-15,559.99	-119.99
77705	40504	FOOD SALES	-31,167.63	-2,250.53
77705000	50501	STORE PURCHASES	137,257.71	11,931.49
77705000	50503	INTERNET SALES & SHIPPING EXP	-26.30	0.00
77705000	50506	SUPPLIES	2,081.04	278.27
77705000	50508	CONSIGNMENT EXPENSE	16,379.12	2,293.25
77706	40601	MEMBERSHIPS	-58,033.00	-6,393.00
77706	40603	ANNUAL FUND DRIVE	-80,976.95	0.00
77706	40604	CORPORATIONS MATCHING FUND	-3,348.07	0.00
77706	40605	MEMORIALS	-555.00	-300.00
77706	40606	DONATIONS	-113,701.99	-17,606.25
77706	40608	ADOPT A NEST-PROG REV-DEV	-34,927.44	-2,100.00
77706	40609	ADOPT A DOLPHIN	-1,950.00	-250.00
77706000	50601	MEMBERSHIPS(POSTAGE/PRINTING)	1,986.32	420.00
77706000	50608	ADOPT A NEST-PROG REV-DEV	6,662.05	1,648.99
77707	40701	BARGAIN BOX	-20,000.00	0.00
77708	40801	WALKS/TOURS	-62,273.50	-10,655.72
77708	40803	KAYAKING	-18,820.00	-2,185.00
77708	40804	MARINE/DOLPHIN & HIST CRUISE	-34,460.00	-4,502.00
77708	40805	OTHER PROGRAMS(DEVELOPING)	-26,881.50	-8,622.50
77708	40810	COMMUNITY PROGRAMS-SCHOOLS	-33,769.04	-3,675.06
77708	40811	COMMUNITY PROGRAMS	-14,009.46	-828.00
77708000	50801	WALKS/TOURS	15,206.71	1,924.20
77708000	50803	KAYAKING	11,910.00	1,500.00

77708000	50804	MARINE/DOLPHIN & HIST CRUISE	17,809.50	1,466.50
77708000	50805	OTHER PROGRAMS (DEVELOPING)	1,768.08	0.00
77708000	50810	COMMUNITY PROGRAMS-SCHOOLS	7,643.91	1,012.24
77708000	50811	COMMUNITY PROGRAMS	2,553.00	0.00
77708000	50814	BFT CNTY SUMMER INSTITUTE	1,866.23	215.58
77709	40901	ART MARKET	-45,509.94	0.00
77709	40902	OTHER FUNDRAISING	-5,063.00	0.00
77709	40906	FARMERS MARKET	-12,100.00	-1,060.00
77709000	50901	ART MARKET	12,699.63	0.00
77709000	50902	OTHER FUNDRAISING	2,563.45	0.00
77709000	50905	DEVELOPMENT EXPENSE	146.28	0.00
77709000	50906	FARMERS MARKET	1,682.60	0.00
77710	41000	CAPITAL CAMPAIGN	-11,500.00	0.00
77710	41001	MAINT. GRANT - TOWN	-17,600.00	0.00
77710	41005	INTEREST CAP CAMPAIGN	-1,097.63	-89.78
77710	41008	ATAX HAY BARN CAP IMP - TOWN	-342,591.87	0.00
77710	41009	ATAX HAY BARN CAP IMP-BFT CTY	-2,586.15	-2,586.15
77710	41012	DIVIDEND INCOME	-22,910.37	-5,391.56
77710	41013	UNREALIZED GAIN (LOSS)	85,157.15	91,231.16
77710	41014	REALIZED GAINS/LOSSES	97,909.55	0.00
77710000	51000	CAPITAL CAMPAIGN	-6,652.62	0.00
77710000	51001	MAINT. GRANT	63,203.40	51,978.40
77710000	51011	PROFESSIONAL FEES	110.00	0.00
77710000	51012	TRANSACTION COSTS/MGMT FEES	14,903.74	2.27
77711000	51100	SALARIES	643,967.35	60,150.41
77711000	51110	PAYROLL TAXES	44,985.10	4,601.52
77711000	51120	RETIREMENT CONTRIBUTIONS	20,288.08	1,235.29
77711000	51130	INSURANCE-HEALTH	65,887.20	-41.71
77711000	51150	UNEMPLOYMENT TAXES	7.10	0.00
77711000	51160	WORKERS COMP	1,810.10	0.00
77711000	51170	ADMINISTRATION FEE 401K	2,200.00	150.00
77712000	51201	PROPERTY TAX	347.98	0.00
77712000	51203	CREDIT CARD BANK CHARGES	12,882.29	1,423.66
77712000	51204	TRAVEL	7,171.67	2,532.32
77712000	51205	DUES & SUBSCRIPTION	4,743.80	0.00
77712000	51210	PROFESSIONAL FEES	10,700.00	0.00
77712000	51220	INSURANCE	38,444.14	0.00
77712000	51221	DIRECTOR AND OFFICERS INSUR	523.25	0.00
77712000	51231	BANK CHARGES	4,811.46	273.78
77712000	51234	MISC EXPENSE	2,811.51	136.08
77712000	51236	OFFICE SUPPLIES	3,910.19	591.64
77712000	51237	POSTAGE(MISC)	7,192.78	813.43
77712000	51238	PRINTING(MISC)	5,706.17	678.94
77712000	51239	TELEPHONE	2,404.86	438.22
77712000	51245	EQUIPMENT LEASE	2,146.86	384.00
77712000	51250	EQUIPMENT REPAIR	5,270.03	0.00
77713000	51300	MARKETING/PUBLIC RELATIONS	47,707.08	624.38
77713000	51301	WEB AND E-MAIL	21,965.40	1,500.00
77713000	51302	PRINTING	12,589.21	7,117.90

77713000	51303	POSTAGE	739.37	0.00
77714000	51400	CLEANING	31,800.00	5,300.00
77714000	51401	WATER	4,064.36	817.02
77714000	51402	SECURITY-ALARM SYSTEM	2,036.67	0.00
77714000	51403	PEST CONTROL	4,245.00	205.00
77714000	51404	WASTE REMOVAL	2,999.18	0.00
77714000	51406	BUILDING SUPPLIES	5,326.62	461.84
77714000	51407	BUILDING MAINTENANCE	8,694.03	341.96
77714000	51408	ELECTRIC	18,662.31	1,800.07

**Coastal Discovery Museum
Monthly Projections
July 1, 2021-June 30, 2022**

	FY22 Budget	Month July 2021	Month August 2021	Month September 2021	Month October 2021
Ordinary Income/Expense					
Income:					
Restricted - Grants:					
Accommodations Tax	\$325,000	\$26,000	\$29,250	\$39,000	\$32,500
Beaufort ATAX	\$15,000	\$0	\$0	\$0	\$0
Santa Elena donations	\$75,000	\$3,750	\$3,750	\$3,750	\$15,000
Other grants	\$175,000	\$14,525	\$14,525	\$14,700	\$14,525
Property Rental	\$110,000	\$5,500	\$15,400	\$11,000	\$11,000
Onsite Donations	\$35,000	\$2,800	\$2,800	\$2,450	\$3,150
Miscellaneous	\$5,000	\$50	\$50	\$50	\$100
Management Fee	\$75,000	\$0	\$0	\$18,750	\$0
Temporary Exhibit Displays	\$20,000	\$1,000	\$4,200	\$3,200	\$1,000
Museum Store	\$200,000	\$18,000	\$18,000	\$14,000	\$16,000
Museum Programs	\$175,000	\$24,500	\$21,000	\$10,500	\$12,250
Special Events/Benefits	\$70,000	\$0	\$1,400	\$0	\$700
Membership	\$60,000	\$5,040	\$4,980	\$4,980	\$5,040
Unrestricted	\$300,000	\$15,000	\$15,000	\$15,000	\$60,000
Total Income	\$1,640,000	\$116,165	\$130,355	\$137,380	\$171,265
Expenses:					
Personnel	\$763,000	\$65,618	\$65,618	\$65,618	\$61,040
Santa Elena	\$60,000	\$5,160	\$5,160	\$5,160	\$4,800
Miscellaneous Operating	\$180,000	\$7,200	\$12,600	\$12,600	\$12,600
Property Rental	\$20,000	\$1,674	\$1,666	\$1,666	\$1,666
Miscellaneous Expenses	\$5,000	\$250	\$250	\$250	\$750
Temporary Exhibit Displays	\$80,000	\$800	\$4,000	\$24,000	\$3,200
Permanent Exhibits/Panels	\$15,000	\$1,256	\$1,250	\$1,250	\$1,250
Animal and Plant supplies	\$20,000	\$1,674	\$1,666	\$1,666	\$1,666
Museum Store	\$105,000	\$7,350	\$10,500	\$7,350	\$7,350
Museum Programs	\$60,000	\$8,400	\$7,200	\$3,600	\$4,200
Special Events/Benefits	\$35,000	\$0	\$0	\$0	\$14,000
Marketing	\$70,000	\$21,000	\$7,000	\$7,000	\$0
Fundraising	\$20,000	\$0	\$0	\$0	\$0
Honey Horn	\$145,000	\$12,137	\$12,079	\$12,079	\$12,079
Membership	\$2,000	\$167	\$167	\$167	\$167
Unrestricted (Development)	\$10,000	\$837	\$833	\$833	\$833
Restricted Grants	\$50,000	\$4,150	\$4,150	\$4,200	\$4,150
Capital Fund	\$0	\$0	\$0	\$0	\$0
Total Expenses	\$1,640,000	\$137,672	\$134,138	\$147,438	\$129,750
Net Ordinary Income	\$0	-\$21,507	-\$3,783	-\$10,058	\$41,515
YTD Budget		-\$21,507	-\$25,290	-\$35,348	\$6,168

Month November 2021	Month December 2021	Month January 2022	Month February 2022	Month March 2022	Month April 2022	Month May 2022	Month June 2022	Budget FY2022
\$19,500	\$13,000	\$29,250	\$35,750	\$29,250	\$26,000	\$22,750	\$22,750	\$325,000
\$0	\$0	\$15,000	\$0	\$0	\$0	\$0	\$0	\$15,000
\$7,500	\$15,000	\$7,500	\$3,750	\$3,750	\$3,750	\$3,750	\$3,750	\$75,000
\$14,525	\$14,700	\$14,525	\$14,525	\$14,525	\$14,525	\$14,700	\$14,700	\$175,000
\$11,000	\$1,100	\$8,800	\$5,500	\$6,600	\$13,200	\$15,400	\$5,500	\$110,000
\$2,800	\$2,100	\$2,800	\$3,150	\$3,500	\$3,500	\$3,150	\$2,800	\$35,000
\$1,500	\$1,500	\$50	\$50	\$1,500	\$50	\$50	\$50	\$5,000
\$0	\$18,750	\$0	\$0	\$18,750	\$0	\$0	\$18,750	\$75,000
\$4,000	\$2,000	\$2,600	\$2,000	\$0	\$0	\$0	\$0	\$20,000
\$18,000	\$16,000	\$10,000	\$14,000	\$22,000	\$20,000	\$18,000	\$16,000	\$200,000
\$8,750	\$10,500	\$8,750	\$8,750	\$12,250	\$17,500	\$12,250	\$28,000	\$175,000
\$0	\$1,400	\$4,200	\$31,500	\$4,200	\$25,900	\$700	\$0	\$70,000
\$4,980	\$4,980	\$5,040	\$4,980	\$4,980	\$4,980	\$4,980	\$5,040	\$60,000
\$30,000	\$60,000	\$30,000	\$15,000	\$15,000	\$15,000	\$15,000	\$15,000	\$300,000
\$122,555	\$161,030	\$138,515	\$138,955	\$136,305	\$144,405	\$110,730	\$132,340	\$1,640,000
\$61,040	\$61,040	\$61,040	\$61,040	\$61,040	\$65,618	\$65,618	\$68,670	\$763,000
\$4,800	\$4,800	\$4,800	\$4,800	\$4,800	\$5,160	\$5,160	\$5,400	\$60,000
\$12,600	\$19,800	\$25,200	\$27,000	\$12,600	\$12,600	\$12,600	\$12,600	\$180,000
\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$20,000
\$750	\$250	\$250	\$750	\$750	\$250	\$250	\$250	\$5,000
\$3,200	\$8,000	\$800	\$32,000	\$800	\$800	\$800	\$1,600	\$80,000
\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$1,250	\$15,000
\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$1,666	\$20,000
\$7,350	\$11,550	\$6,300	\$10,500	\$7,350	\$10,500	\$9,450	\$9,450	\$105,000
\$3,000	\$3,600	\$3,000	\$3,000	\$4,200	\$6,000	\$4,200	\$9,600	\$60,000
\$350	\$350	\$700	\$5,250	\$8,750	\$0	\$0	\$5,600	\$35,000
\$0	\$0	\$7,000	\$0	\$0	\$0	\$10,500	\$17,500	\$70,000
\$0	\$0	\$0	\$0	\$20,000	\$0	\$0	\$0	\$20,000
\$12,079	\$12,079	\$12,079	\$12,079	\$12,079	\$12,079	\$12,079	\$12,079	\$145,000
\$167	\$167	\$167	\$167	\$167	\$167	\$167	\$167	\$2,000
\$833	\$833	\$833	\$833	\$833	\$833	\$833	\$833	\$10,000
\$4,150	\$4,200	\$4,150	\$4,150	\$4,150	\$4,150	\$4,200	\$4,200	\$50,000
\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
\$114,900	\$131,250	\$130,900	\$166,150	\$142,100	\$122,738	\$130,438	\$152,530	\$1,640,000
\$7,655	\$29,780	\$7,615	-\$27,195	-\$5,795	\$21,667	-\$19,708	-\$20,190	\$0
\$13,823	\$43,604	\$51,219	\$24,024	\$18,230	\$39,897	\$20,190	\$0	

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE YEAR ENDING JUNE 2021**

	Budget June 2021	YTD Actual June 2021	MTD Variance	% of Budget
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	17,500.00	346,180.75	328,680.75	1978.2%
Bft Cty Atax	-	72,592.96	72,592.96	0.0%
Mitchelville Preservation Proj	-	21,059.54	21,059.54	0.0%
Other grants	-	178,163.94	178,163.94	0.0%
Santa Elena Donations	-	49,389.71	49,389.71	0.0%
Mitchelville Preservation Proj	-	-	-	0.0%
Other grants	10,458.00	-	(10,458.00)	0.0%
Property Rental	5,000.00	103,020.00	98,020.00	2060.4%
General Revenue	2,400.00	116,724.39	114,324.39	4863.5%
Museum	50.00	188,528.46	188,478.46	377056.9%
Development - Unrestricted	18,750.00	323,194.74	304,444.74	1723.7%
Unrestricted - Foundation	-	300.00	300.00	0.0%
Museum Programs	12,000.00	24,279.71	12,279.71	202.3%
Museum Programs	24,000.00	17,852.56	(6,147.44)	74.4%
Special Events/Benefits	-	1,290.00	1,290.00	0.0%
Membership	4,620.00	2,850.00	(1,770.00)	61.7%
Unrestricted	11,250.00	6,753.00	(4,497.00)	60.0%
Total Income	106,028.00	1,452,179.76	1,346,151.76	1369.6%
Expenses:				
Personnel	68,670.00	128,793.20	60,123.20	187.6%
Santa Elena	5,400.00	-	(5,400.00)	0.0%
Mitchellville ED	-	-	-	0.0%
Operating Expenses	7,000.00	8,245.36	1,245.36	117.8%
Property Rental	1,666.00	2,875.00	1,209.00	172.6%
Miscellaneous Expenses	125.00	14.39	(110.61)	11.5%
Temporary Exhibit Displays	300.00	14,599.75	14,299.75	4866.6%
Permanent Exhibits/Panels	583.00	1,284.00	701.00	220.2%
Animal and Plant supplies	1,249.00	2,930.89	1,681.89	234.7%
Museum Store	7,650.00	6,952.63	(697.37)	90.9%
Museum Programs	9,600.00	9,667.48	67.48	100.7%
Special Events/Benefits	5,600.00	825.00	(4,775.00)	14.7%
Marketing	10,000.00	3,314.72	(6,685.28)	33.1%
Honey Horn	5,831.00	9,449.36	3,618.36	162.1%
Membership	167.00	348.00	181.00	208.4%
Unrestricted	833.00	1,715.91	882.91	206.0%
Restricted Grants	4,200.00	-	(4,200.00)	0.0%
ATAX	-	-	-	0.0%
ATAX-Honey Horn	-	-	-	0.0%
Total Expenses	128,874.00	191,015.69	62,141.69	148.2%
Net Ordinary Income/(Loss)	(22,846.00)	1,261,164.07	1,284,010.07	

	Budget June 2021	Actual June 2021	MTD Variance	% of Budget
Other Income/Expense				
Income:				
Capital Campaign Income	-	-	-	0.0%
Int-Cap Camp	-	3.16	3.16	0.0%
Int-Sale of Bldg Proceeds	-	-	-	0.0%
Dividend Income-Boys, Arnold & Co	-	4,179.24	4,179.24	0.0%
Unrealized Gains (Losses) -Boys, Arnold & Co	-	-	-	0.0%
Realized Gains(Losses)-Boys, Arnold & Co	-	(9,244.21)	(9,244.21)	0.0%
Maintenance Grant	-	-	-	0.0%
Total Other Income	-	(5,061.81)	(5,061.81)	
Expenses:				
Capital Campaign Expenses	-	-	-	0.0%
Professional Fees	-	-	-	0.0%
Sale of Bldg Exps	-	-	-	0.0%
Expense transfer-Op Acct	-	-	-	0.0%
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	1.24	1.24	0.0%
Infrastructure Grant Expenses	-	52,455.00	52,455.00	0.0%
Total Other Expenses	-	52,456.24	52,456.24	0.0%
Net Other Income/Expense	-	(57,518.05)	(57,518.05)	
Restricted Revenue-Donations				
Income:				
Donation-Butterfly Enclosure	-	-	-	0.0%
Total Restricted Revenue-Donations	-	-	-	
Expenses:				
Butterfly Enclosure	-	-	-	0.0%
Total Restricted Expenses-Donations	-	-	-	
Net Restricted Revenue-Donations/Restricted Expenses	-	-	-	0.0%
Net Income (Loss)	(22,846.00)	1,203,646.02	1,226,492.02	

COASTAL DISCOVERY MUSEUM
Annual Operating Budget and Monthly Projections
July 1, 2020-June 30, 2021
showing three prior years

	Budget FY 19	Projected FY19	Budget FY20	Budget FY21
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	\$279,000	\$283,000	\$283,000	\$250,000
Beaufort ATAX	\$20,000	\$20,000	\$20,000	\$15,000
Mitchelville grant	\$110,000	\$105,263	\$110,000	\$0
Santa Elena Donations				\$75,000
Other grants			\$80,000	\$124,500
Property Rental	\$95,000	\$119,173	\$120,000	\$100,000
Onsite Donations	\$55,000	\$59,669	\$60,000	\$30,000
Miscellaneous	\$500	\$3,065	\$3,000	\$5,000
Management Fee	\$75,000	\$75,000	\$75,000	\$75,000
Temporary Exhibit Displays	\$10,000	\$45,791	\$30,000	\$10,000
Museum Store	\$205,000	\$207,672	\$210,000	\$150,000
Museum Programs	\$200,000	\$210,556	\$210,000	\$150,000
Special Events/Benefits	\$40,000	\$70,000	\$70,000	\$70,000
Membership	\$45,000	\$50,000	\$60,000	\$55,000
Unrestricted	\$280,000	\$336,050	\$375,000	\$225,000
Total Income	\$1,414,500	\$1,585,240	\$1,706,000	\$1,334,500
Expenses:				
Personnel	\$744,500	\$675,000	\$748,500	\$763,000
Mitchelville ED	\$110,000	\$110,000	\$110,000	\$0
Santa Elena				\$60,000
Miscellaneous Operating	\$140,000	\$125,021	\$130,000	\$100,000
Property Rental	\$15,000	\$19,867	\$20,000	\$20,000
Miscellaneous Expenses	\$5,000	\$2,205	\$2,500	\$2,500
Temporary Exhibit Displays	\$30,000	\$18,034	\$25,000	\$15,000
Permanent Exhibits/Panels	\$15,000	\$6,474	\$15,000	\$7,000
Animal and Plant supplies	\$15,000	\$13,900	\$15,000	\$15,000
Museum Store	\$115,000	\$103,800	\$110,000	\$85,000
Museum Programs	\$100,000	\$80,203	\$110,000	\$60,000
Special Events/Benefits	\$15,000	\$70,000	\$50,000	\$35,000
Marketing	\$60,000	\$41,966	\$60,000	\$40,000
Honey Horn	\$80,000	\$100,000	\$80,000	\$70,000
Membership	\$15,000	\$4,185	\$10,000	\$2,000
Unrestricted (Development)	\$10,000	\$13,225	\$20,000	\$10,000
Restricted Grants			\$80,000	\$50,000
Capital Fund	\$65,000	\$150,000	\$120,000	\$0
Total Expenses	\$1,534,500	\$1,533,878	\$1,706,000	\$1,334,500
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Net Ordinary Income	-\$120,000	\$51,362	\$0	\$0

COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2021

	Budget July 2020	Actual July 2020	Budget August 2020	Actual August 2020	Budget September 2020	Actual September 2020	Budget October 2020	Actual October 2020	Budget November 2020	Actual November 2020	Budget December 2020	Actual December 2020	Budget January 2021	Actual January 2021	Budget February 2021	Actual February 2021	Budget March 2021	Actual March 2021	Budget April 2021	Actual April 2021	Budget May 2021	Actual May 2021	Budget June 2021	Actual June 2021	YTD Budget FY2021	YTD Actual FY2021	YTD Variance	% of Budget		
Ordinary Income/Expense																														
Income:																														
Restricted - Grants:																														
Accommodations Tax	20,000.00	30,763.96	22,500.00	28,041.74	30,000.00	52,029.11	25,000.00	17,884.84	15,000.00	9,810.56	10,000.00	17,291.39	22,500.00	13,520.00	27,500.00	51,631.02	22,500.00	11,267.40	20,000.00	61,485.73	17,500.00	-	17,500.00	52,455.00	250,000.00	346,180.75	96,180.75	138.47%		
Beaufort ATAX	-	-	-	-	-	-	-	-	-	-	-	-	15,000.00	-	-	-	-	15,000.00	-	-	-	-	-	-	-	15,000.00	15,000.00	72,592.96	57,592.96	483.95%
Mitchelville grant	-	21,059.54	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	21,059.54	21,059.54	0.00%	
Santa Elena Donations	50,000.00	49,389.71	-	-	-	-	-	-	-	-	-	-	20,000.00	-	-	-	-	-	-	-	-	-	-	-	75,000.00	49,389.71	(25,610.29)	65.85%		
Other grants	10,334.00	-	10,334.00	65,000.00	10,458.00	-	10,334.00	18,750.00	10,334.00	1,100.00	10,458.00	1,900.43	10,333.00	20,000.00	10,333.00	49,788.08	10,333.00	-	10,333.00	21,625.43	10,458.00	-	10,458.00	124,500.00	178,163.94	53,663.94	143.10%			
Property Rental	5,000.00	2,760.00	14,000.00	13,300.00	10,000.00	5,350.00	10,000.00	20,700.00	10,000.00	6,060.00	1,000.00	5,290.00	8,000.00	2,300.00	5,000.00	3,032.50	6,000.00	22,875.00	12,000.00	12,310.00	14,000.00	7,892.50	5,000.00	100,000.00	103,020.00	3,020.00	103.02%			
Onsite Donations	2,400.00	2,094.29	2,400.00	1,695.48	2,100.00	2,229.51	2,700.00	2,723.99	2,400.00	2,226.14	1,800.00	1,868.39	2,400.00	1,653.62	2,700.00	1,962.45	3,000.00	5,195.53	3,000.00	4,942.72	2,700.00	5,096.75	2,400.00	30,000.00	39,288.98	9,288.98	130.96%			
Miscellaneous	50.00	309.04	50.00	212.20	50.00	147.99	100.00	210.83	1,500.00	507.99	1,500.00	238.40	50.00	92.84	50.00	355.10	1,500.00	191.37	50.00	188.93	50.00	175.06	50.00	5,000.00	5,000.00	2,735.41	(2,264.59)	54.71%		
Management Fee	-	-	-	-	18,750.00	18,750.00	-	-	18,750.00	-	18,750.00	18,750.00	-	-	-	-	18,750.00	18,750.00	-	-	-	-	-	18,750.00	75,000.00	75,000.00	-	100.00%		
Temporary Exhibit Displays	500.00	-	2,100.00	-	1,600.00	-	500.00	-	2,000.00	-	1,000.00	-	1,300.00	329.80	1,000.00	260.20	-	687.00	-	750.00	-	7,382.50	-	12,567.50	10,000.00	21,977.00	11,977.00	219.77%		
Museum Store	13,500.00	10,220.09	13,500.00	7,906.08	10,500.00	17,582.67	12,000.00	12,094.24	13,500.00	9,284.53	12,000.00	10,230.02	7,500.00	6,302.72	10,500.00	8,580.88	16,500.00	27,994.97	15,000.00	14,700.32	13,500.00	17,375.23	12,000.00	150,000.00	166,551.46	16,551.46	111.03%			
Museum Programs	21,000.00	9,340.00	18,000.00	10,675.85	9,000.00	5,663.00	10,500.00	6,360.70	7,500.00	2,756.45	9,000.00	3,883.40	7,500.00	3,547.85	7,500.00	4,441.75	10,500.00	11,465.80	15,000.00	13,769.52	10,500.00	11,974.74	24,000.00	17,852.56	150,000.00	101,731.62	(48,268.38)	67.82%		
Special Events/Benefits	1,345.00	1,400.00	1,400.00	1,240.00	1,000.00	1,660.00	700.00	1,450.00	1,400.00	1,695.00	1,400.00	1,972.00	4,200.00	1,910.00	31,500.00	4,862.00	4,200.00	25,900.00	17,567.00	700.00	2,550.00	-	70,000.00	46,892.00	(23,108.00)	66.99%				
Membership	4,620.00	4,100.00	4,565.00	3,700.00	4,565.00	2,250.00	4,620.00	4,350.00	4,565.00	5,700.00	4,565.00	7,530.00	4,620.00	5,250.00	4,565.00	2,450.00	4,565.00	5,000.00	4,565.00	3,250.00	4,565.00	4,500.00	4,620.00	2,850.00	55,000.00	50,930.00	(4,070.00)	92.60%		
Unrestricted	11,250.00	55,165.25	11,250.00	7,136.19	11,250.00	18,275.00	45,000.00	34,111.20	22,500.00	13,399.61	45,000.00	56,650.00	22,500.00	29,494.00	11,250.00	6,480.97	11,250.00	13,376.81	11,250.00	11,210.00	11,250.00	20,214.71	11,250.00	225,000.00	272,264.74	47,264.74	121.01%			
Total Income	138,654.00	186,544.88	100,099.00	138,907.54	108,273.00	123,937.28	121,454.00	118,635.80	89,299.00	52,540.28	121,473.00	125,574.03	125,903.00	84,400.83	111,898.00	133,844.95	109,098.00	141,154.88	117,098.00	161,799.65	85,223.00	77,161.49	106,028.00	203,276.50	1,334,500.00	1,547,778.11	213,278.11	115.98%		
Expenses:																														
Personnel	65,618.00	74,004.37	65,618.00	63,292.39	65,618.00	86,152.31	61,040.00	53,872.42	61,040.00	55,729.68	61,040.00	51,671.62	61,040.00	56,211.69	61,040.00	57,315.84	61,040.00	61,309.80	65,618.00	58,510.79	65,618.00	62,666.09	68,670.00	128,793.20	763,000.00	809,530.20	46,530.20	106.10%		
Santa Elena	5,160.00	-	5,160.00	-	5,160.00	-	4,800.00	-	4,800.00	-	4,800.00	-	4,800.00	-	4,800.00	-	4,800.00	-	5,160.00	-	5,160.00	-	5,400.00	-	60,000.00	-	(60,000.00)	0.00%		
Mitchelville ED	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Miscellaneous Operating	4,000.00	2,740.58	7,000.00	5,339.27	7,000.00	10,689.84	7,000.00	5,897.58	7,000.00	19,550.71	11,000.00	21,476.87	14,000.00	7,759.20	15,000.00	9,742.49	7,000.00	4,546.72	7,000.00	3,040.65	7,000.00	4,529.51	7,000.00	8,245.36	100,000.00	103,558.78	3,558.78	103.56%		
Property Rental	1,674.00	2,250.00	1,666.00	-	1,666.00	3,750.00	1,666.00	1,000.00	1,666.00	1,500.00	1,666.00	4,000.00	1,666.00	-	1,666.00	500.00	1,666.00	-	1,666.00	2,800.00	1,666.00	1,940.00	1,666.00	20,000.00	20,615.00	615.00	103.08%			
Miscellaneous Expenses	125.00	-	125.00	-	125.00	-	375.00	-	375.00	-	125.00	-	125.00	-	375.00	-	125.00	21.39	125.00	-	125.00	14.39	125.00	-	2,500.00	35.78	(2,464.22)	1.43%		
Temporary Exhibit Displays	150.00	358.84	750.00	-	4,500.00	-	600.00	150.00	1,500.00	230.33	1,500.00	230.33	150.00	210.51	6,000.00	483.30	150.00	1,755.00	150.00	1,250.58	150.00	223.80	300.00	14,599.75	15,000.00	19,492.44	4,492.44	129.95%		
Permanent Exhibits/Panels	586.00	2,556.04	583.00	1,350.00	583.00	-	583.00	-	583.00	-	583.00	-	583.00	-	583.00	-	583.00	1,350.00	584.00	-	583.00	840.00	583.00	7,000.00	7,000.00	3,804.00	1,284.00	105.43%		
Animal and Plant supplies	1,256.00	1,169.19	1,250.00	2,093.94	1,250.00	1,674.41	1,249.00	1,134.72	1,249.00	886.43	1,250.00	1,700.86	1,249.00	711.60	1,250.00	687.24	1,249.00	2,607.46	1,249.00	12,589.90	1,249.00	(10,425.97)	1,249.00	2,930.89	15,000.00	18,760.67	3,760.67	125.07%		
Museum Store	5,950.00	778.22	8,500.00	2,072.02	5,950.00	6,540.94	5,950.00	5,319.72	5,950.00	4,283.79	9,350.00	3,876.13	5,100.00	952.15	8,500.00	4,371.27	5,950.00	17,083.41	8,500.00	8,453.69	7,650.00	11,345.48	7,650.00	65,000.00	65,932.63	932.63	143.28%			
Museum Programs	8,400.00	-	7,200.00	4,318.01	3,600.00	5,011.12	4,200.00	1,486.72	3,000.00	1,854.53	3,600.00	151.12	3,000.00	1,056.73	3,000.00	716.45	4,200.00	935.44	6,000.00	6,207.37	4,200.00	6,517.46	9,600.00	60,000.00	37,906.43	(22,093.57)	63.18%			
Special Events/Benefits	-	1,035.00	-	3,218.16	-	3,100.00	14,000.00	1,212.35	350.00	2,524.00	350.00	2,000.00	700.00	1,100.00	5,250.00	2,550.00	8,750.00	4,604.84	-	8,507.42	-	4,502.55	5,600.00	35,000.00	35,179.32	179.32	100.51%			
Marketing	12,000.00	683.92	4,000.00	30,733.92	4,000.00	10,568.77	-	2,453.92	-	1,933.92	-	11,965.09	4,000.00	1,783.92	-	7,260.54	-	2,269.77	-	1,948.80	6,000.00	1,500.00	10,000.00	40,000.00	76,417.29	36,417.29	191.04%			
Honey Horn	5,859.00	4,333.70	5,831.00	7,041.74	5,831.00	6,514.63	5,831.00	7,745.37	5,831.00	2,554.86	5,831.00	6,060.11	5,831.00	8,197.42	5,831.00	6,150.28	5,831.00	8,785.30	5,831.00	8,092.07	5,831.00	2,323.20	5,831.00	9,449.36	70,000.00	77,248.04	7,248.04	110.35%		
Membership	167.00	-	167.00	84.00	167.00	72.00	167.00	-	167.00	164.58	167.00	258.41	167.00	72.00	167.00	396.00	167.00	180.00	163.00	-	167.00	-	167.00	2,000.00	1,574.99	(425.01)	78.75%			
Unrestricted (Development)	837.00	-	833.00	17.71	833.00	2,385.00	833.00	95.28	833.00																					

	Budget July 2020	Actual July 2020	Budget August 2020	Actual August 2020	Budget September 2020	Actual September 2020	Budget October 2020	Actual October 2020	Budget November 2020	Actual November 2020	Budget December 2020	Actual December 2020	Budget January 2021	Actual January 2021	Budget February 2021	Actual February 2021	Budget March 2021	Actual March 2021	Budget April 2021	Actual April 2021	Budget May 2021	Actual May 2021	Budget June 2021	Actual June 2021	Budget FY2021	Actual FY2021	Ytd Variance	% of Budget	
Other Income/Expense																													
Income:																													
Capital Campaign Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Int-Cap Camp	-	11.55	-	11.58	-	11.26	-	11.70	-	11.38	-	11.81	-	9.31	-	8.09	-	9.00	-	8.76	-	9.11	-	3.16	-	116.71	116.71	0.00%	
Int-Sale of Bldg Proceeds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%		
Dividend Income-Boys, Arnold & Co	-	2,183.86	-	644.32	-	3,214.20	-	914.39	-	788.63	-	4,739.42	-	14.10	-	745.97	-	3,449.61	-	602.87	-	507.04	-	4,179.24	-	21,983.65	21,983.65	0.00%	
Unrealized Gains(Losses)-Boys, Arnol	-	43,721.64	-	48,582.13	-	(23,940.78)	-	(2,447.59)	-	98,811.75	-	27,639.91	-	(3,963.52)	-	44,794.97	-	34,314.38	-	41,559.15	-	22,803.49	-	-	-	331,875.53	331,875.53	0.00%	
Realized Gains(Losses)-Boys, Arnold i	-	-	-	-	-	-	-	-	-	-	-	11.96	-	-	-	-	-	-	-	-	-	-	-	(9,244.21)	-	(9,232.25)	(9,232.25)	0.00%	
Maintenance Grant	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%		
Total Other Income	-	45,917.05	-	49,238.03	-	(20,715.32)	-	(1,521.50)	-	99,611.76	-	32,403.10	-	(3,940.11)	-	45,549.03	-	37,772.99	-	42,170.78	-	23,319.64	-	(5,061.81)	-	344,743.64	344,743.64		
Expenses:																													
Capital Campaign Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Professional Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Sale of Bldg Exps	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Expense transfer-Op Acct	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0.00%	
Transaction Costs/Mgmt Fees-Boys, i	-	3,068.52	-	-	-	4.29	-	3,093.00	-	17,809.21	-	1.13	-	3,309.00	-	9,900.00	-	1.22	-	3,438.00	-	-	-	1.24	-	12,916.40	12,916.40	0.00%	
Infrastructure Grant Expenses	-	-	-	-	-	-	-	-	-	-	-	12,375.00	-	-	-	-	-	-	-	-	-	-	-	52,455.00	-	92,539.21	92,539.21	0.00%	
Total Other Expenses	-	3,068.52	-	-	-	4.29	-	3,093.00	-	17,809.21	-	12,375.13	-	3,309.00	-	9,900.00	-	1.22	-	3,438.00	-	-	-	-	52,455.24	-	105,455.61	105,455.61	
Net Other Income/Expense	-	42,848.53	-	49,238.03	-	(20,719.61)	-	(4,614.50)	-	81,802.55	-	20,026.97	-	(7,249.11)	-	35,649.03	-	37,771.77	-	38,732.78	-	23,319.64	-	(57,518.05)	-	239,288.03	239,288.03		
Restricted Revenue-Donations																													
Income:																													
Donation-Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Total Restricted Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Expenses:																													
Butterfly Enclosure	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11,375.00	-	-	-	11,375.00	(11,375.00)		
Total Restricted Exps	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	11,375.00	-	-	-	11,375.00	(11,375.00)		
Net Restricted Revenue-Donations/	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(11,375.00)	-	-	-	(11,375.00)	(11,375.00)		
Net Income (Loss)	22,722.00	138,483.55	(12,734.00)	68,584.41	(2,210.00)	(35,231.35)	9,010.00	33,653.22	(8,295.00)	42,414.80	15,178.00	34,293.52	18,509.00	(945.27)	(6,547.00)	79,271.76	2,353.00	81,198.53	10,069.00	87,289.42	(25,209.00)	3,144.01	(22,846.00)	(45,257.24)	-	486,899.36	486,899.36		

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2021**

	Budget June 2021	Actual June 2021	MTD Variance	% of Budget
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	17,500.00	52,455.00	34,955.00	299.7%
Bft Cty Atax	-	57,592.96	57,592.96	0.0%
Santa Elena Donations	-	-	-	0.0%
Mitchelville Preservation Proj	-	-	-	0.0%
Other grants	10,458.00	-	(10,458.00)	0.0%
Property Rental	5,000.00	1,180.00	(3,820.00)	23.6%
Onsite Donations	2,400.00	7,600.11	5,200.11	316.7%
Miscellaneous	50.00	105.66	55.66	211.3%
Management Fee	18,750.00	18,750.00	-	100.0%
Temporary Exhibit Displays	-	12,567.50	12,567.50	0.0%
Museum Store	12,000.00	24,279.71	12,279.71	202.3%
Museum Programs	24,000.00	17,852.56	(6,147.44)	74.4%
Special Events/Benefits	-	1,290.00	1,290.00	0.0%
Membership	4,620.00	2,850.00	(1,770.00)	61.7%
Unrestricted	11,250.00	6,753.00	(4,497.00)	60.0%
Total Income	106,028.00	203,276.50	97,248.50	191.7%
Expenses:				
Personnel	68,670.00	128,793.20	60,123.20	187.6%
Santa Elena	5,400.00	-	(5,400.00)	0.0%
Mitchellville ED	-	-	-	0.0%
Operating Expenses	7,000.00	8,245.36	1,245.36	117.8%
Property Rental	1,666.00	2,875.00	1,209.00	172.6%
Miscellaneous Expenses	125.00	14.39	(110.61)	11.5%
Temporary Exhibit Displays	300.00	14,599.75	14,299.75	4866.6%
Permanent Exhibits/Panels	583.00	1,284.00	701.00	220.2%
Animal and Plant supplies	1,249.00	2,930.89	1,681.89	234.7%
Museum Store	7,650.00	6,952.63	(697.37)	90.9%
Museum Programs	9,600.00	9,667.48	67.48	100.7%
Special Events/Benefits	5,600.00	825.00	(4,775.00)	14.7%
Marketing	10,000.00	3,314.72	(6,685.28)	33.1%
Honey Horn	5,831.00	9,449.36	3,618.36	162.1%
Membership	167.00	348.00	181.00	208.4%
Unrestricted	833.00	1,715.91	882.91	206.0%
Restricted Grants	4,200.00	-	(4,200.00)	0.0%
ATAX	-	-	-	0.0%
ATAX-Honey Horn	-	-	-	0.0%
Total Expenses	128,874.00	191,015.69	62,141.69	148.2%
Net Ordinary Income/(Loss)	(22,846.00)	12,260.81	35,106.81	

	Budget June 2021	Actual June 2021	MTD Variance	% of Budget
Other Income/Expense				
Income:				
Capital Campaign Income	-	-	-	0.0%
Int-Cap Camp	-	3.16	3.16	0.0%
Int-Sale of Bldg Proceeds	-	-	-	0.0%
Dividend Income-Boys, Arnold & Co	-	4,179.24	4,179.24	0.0%
Unrealized Gains (Losses) -Boys, Arnold & Co	-	-	-	0.0%
Realized Gains(Losses)-Boys, Arnold & Co	-	(9,244.21)	(9,244.21)	0.0%
Maintenance Grant	-	-	-	0.0%
Total Other Income	-	(5,061.81)	(5,061.81)	
Expenses:				
Capital Campaign Expenses	-	-	-	0.0%
Professional Fees	-	-	-	0.0%
Sale of Bldg Exps	-	-	-	0.0%
Expense transfer-Op Acct	-	-	-	0.0%
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	-	1.24	1.24	0.0%
Infrastructure Grant Expenses	-	52,455.00	52,455.00	0.0%
Total Other Expenses	-	52,456.24	52,456.24	0.0%
Net Other Income/Expense	-	(57,518.05)	(57,518.05)	
Restricted Revenue-Donations				
Income:				
Donation-Butterfly Enclosure	-	-	-	0.0%
Total Restricted Revenue-Donations	-	-	-	
Expenses:				
Butterfly Enclosure	-	-	-	0.0%
Total Restricted Expenses-Donations	-	-	-	
Net Restricted Revenue-Donations/Restricted Expenses	-	-	-	0.0%
Net Income (Loss)	(22,846.00)	(45,257.24)	(22,411.24)	

ORG	OBJ	ACCOUNT DESCRIPTION	YTD ACTUAL	MTD ACTUAL
77701	40100	ACCOMODATIONS TAX FUND	-346,180.75	-52,455.00
77701	40102	BFT CTY A-TAX	-72,592.96	-57,592.96
77701	40107	MITCHELVILLE PRESERVATION PROJ	-21,059.54	0.00
77701	40108	RESTRICTED GRANTS-OTHER	-178,163.94	0.00
77701	40109	SANTA ELENA FOUNDATION	-49,389.71	0.00
77702	40200	WEDDINGS	-74,085.00	-60.00
77702	40201	PRIVATE RECEPTIONS	-28,935.00	-1,120.00
77702000	50200	WEDDINGS	20,175.00	2,875.00
77702000	50201	PRIVATE RECEPTIONS	440.00	0.00
77704	40400	ADMISSIONS	-39,288.98	-7,600.11
77704	40401	INTEREST INCOME	-5,406.54	-479.99
77704	40402	MISCELLANEOUS INCOME	-214.11	-31.02
77704	40403	BOOKS-ROYALTIES	-600.76	0.00
77704	40404	MANAGEMENT FEE	-75,000.00	-18,750.00
77704	40414	UNREALIZED GAINS/LOSSES	3,786.00	405.35
77704000	50402	MISC EXPENSES	35.78	14.39
77704100	50410	EXHIBIT SUPPLIES	2,234.65	651.89
77704100	50411	EXHIBIT PRINTING/SIGNAGE	1,878.62	207.11
77704100	50412	COMMISSIONS	15,379.17	13,740.75
77704100	50413	ANIMAL SUPPLIES	15,595.70	2,222.64
77704100	50414	GARDENS	3,164.97	708.25
77704100	50415	INTERPRETIVE PANELS	7,380.04	1,284.00
77705	40500	DRINK SALES	-2,194.41	-198.90
77705	40501	MERCHANDISE SALES	-142,300.09	-21,376.76
77705	40502	EXHIBIT SALES	-21,977.00	-12,567.50
77705	40504	FOOD SALES	-22,056.96	-2,704.05
77705000	50501	STORE PURCHASES	65,660.47	5,203.28
77705000	50503	INTERNET SALES & SHIPPING EXP	-10.73	0.00
77705000	50506	SUPPLIES	815.46	227.05
77705000	50508	CONSIGNMENT EXPENSE	7,564.25	1,522.30
77706	40601	MEMBERSHIPS	-50,930.00	-2,850.00
77706	40603	ANNUAL FUND DRIVE	-78,551.20	0.00
77706	40604	CORPORATIONS MATCHING FUND	-550.00	0.00
77706	40605	MEMORIALS	-1,210.00	0.00
77706	40606	DONATIONS	-151,712.54	-3,328.00
77706	40608	ADOPT A NEST-PROG REV-DEV	-34,941.00	-3,325.00
77706	40609	ADOPT A DOLPHIN	-5,300.00	-100.00
77706000	50601	MEMBERSHIPS(POSTAGE/PRINTING)	1,574.99	348.00
77706000	50608	ADOPT A NEST-PROG REV-DEV	4,678.35	1,715.91
77706000	50609	ADOPT A DOLPHIN	2,385.00	0.00
77707	40706	MISC. REVENUE	-300.00	0.00
77708	40801	WALKS/TOURS	-39,157.31	-5,157.60
77708	40803	KAYAKING	-13,329.00	-2,240.00
77708	40804	MARINE/DOLPHIN & HIST CRUISE	-27,777.35	-6,130.00
77708	40805	OTHER PROGRAMS(DEVELOPING)	-13,832.00	-2,799.00
77708	40810	COMMUNITY PROGRAMS-SCHOOLS	-4,505.01	-900.96
77708	40811	COMMUNITY PROGRAMS	-3,130.95	-625.00
77708000	50801	WALKS/TOURS	7,259.53	312.49

77708000	50803	KAYAKING	9,472.50	2,340.00
77708000	50804	MARINE/DOLPHIN & HIST CRUISE	18,355.50	6,782.00
77708000	50805	OTHER PROGRAMS (DEVELOPING)	100.00	0.00
77708000	50810	COMMUNITY PROGRAMS-SCHOOLS	2,376.90	232.99
77708000	50811	COMMUNITY PROGRAMS	342.00	0.00
77709	40901	ART MARKET	-30,190.00	0.00
77709	40906	FARMERS MARKET	-16,702.00	-1,290.00
77709000	50901	ART MARKET	11,209.49	0.00
77709000	50905	DEVELOPMENT EXPENSE	843.16	0.00
77709000	50906	FARMERS MARKET	23,126.67	825.00
77710	41005	INTEREST CAP CAMPAIGN	-116.71	-3.16
77710	41012	DIVIDEND INCOME	-21,983.65	-4,179.24
77710	41013	UNREALIZED GAIN (LOSS)	-331,875.53	0.00
77710	41014	REALIZED GAINS/LOSSES	9,232.25	9,244.21
77710000	51001	MAINT. GRANT	92,539.21	52,455.00
77710000	51012	TRANSACTION COSTS/MGMT FEES	12,916.40	1.24
77711000	51100	SALARIES	621,722.81	72,770.04
77711000	51110	PAYROLL TAXES	43,144.61	5,566.93
77711000	51120	RETIREMENT CONTRIBUTIONS	69,886.74	50,842.65
77711000	51130	INSURANCE-HEALTH	69,178.22	-536.42
77711000	51150	UNEMPLOYMENT TAXES	2,950.38	0.00
77711000	51160	WORKERS COMP	1,376.26	0.00
77711000	51170	ADMINISTRATION FEE 401K	1,271.18	150.00
77712000	51201	PROPERTY TAX	666.58	0.00
77712000	51203	CREDIT CARD BANK CHARGES	9,700.77	1,130.18
77712000	51204	TRAVEL	540.58	249.20
77712000	51205	DUES & SUBSCRIPTION	3,662.05	0.00
77712000	51210	PROFESSIONAL FEES	18,933.00	0.00
77712000	51220	INSURANCE	38,123.15	0.00
77712000	51221	DIRECTOR AND OFFICERS INSUR	373.75	0.00
77712000	51231	BANK CHARGES	3,210.62	326.68
77712000	51232	LATE CHARGES	92.47	0.00
77712000	51234	MISC EXPENSE	3,170.30	160.42
77712000	51236	OFFICE SUPPLIES	6,580.58	3,961.75
77712000	51237	POSTAGE(MISC)	5,165.32	907.38
77712000	51238	PRINTING(MISC)	5,167.66	419.51
77712000	51239	TELEPHONE	1,090.24	1,090.24
77712000	51245	EQUIPMENT LEASE	670.00	0.00
77712000	51250	EQUIPMENT REPAIR	6,411.71	0.00
77713000	51300	MARKETING/PUBLIC RELATIONS	20,695.39	2,114.72
77713000	51301	WEB AND E-MAIL	55,721.90	1,200.00
77714000	51400	CLEANING	31,800.00	5,300.00
77714000	51401	WATER	3,836.19	706.88
77714000	51402	SECURITY-ALARM SYSTEM	3,778.04	0.00
77714000	51403	PEST CONTROL	3,665.00	390.00
77714000	51404	WASTE REMOVAL	3,087.37	0.00
77714000	51406	BUILDING SUPPLIES	4,037.25	174.11
77714000	51407	BUILDING MAINTENANCE	8,076.93	1,203.15
77714000	51408	ELECTRIC	18,967.26	1,675.22

77715000 51501 BUTTERFLY ENCLOSURE

11,375.00

0.00

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2020**

	Budget July 2019	Actual July 2019	Budget August 2019	Actual August 2019	Budget September 2019	Actual September 2019	Budget October 2019	Actual October 2019	Budget November 2019	Actual November 2019	Budget December 2019	Actual December 2019	Budget January 2020	Actual January 2020	Budget February 2020	Actual February 2020	Budget March 2020	Actual March 2020	Budget April 2020	Actual April 2020	Budget May 2020	Actual May 2020	Budget June 2020	Actual June 2020	YTD FY2020	YTD FY2020	YTD Variance	% of Budget
Ordinary Income/Expense																												
Income:																												
Restricted - Grants:																												
Accommodations Tax	\$22,640.00	\$28,417.74	\$25,470.00	\$22,541.87	\$33,960.00	\$0.00	\$28,300.00	\$53,719.02	\$16,980.00	\$35,987.34	\$11,320.00	\$0.00	\$25,470.00	\$9,660.36	\$31,130.00	\$23,937.08	\$25,470.00	\$33,267.27	\$22,640.00	\$47,177.68	\$19,810.00	\$0.00	\$19,810.00	\$51,194.36	\$283,000.00	\$305,902.72	\$22,902.72	108.09%
Beaufort ATAX	0.00	0.00	0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00	\$20,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,000.00	\$20,000.00	\$0.00	0.00%
Mitchelville grant	9,130.00	7,977.29	9,130.00	0.00	\$9,240.00	\$0.00	\$9,130.00	\$24,151.11	\$9,130.00	\$8,238.38	\$9,240.00	\$8,243.15	\$9,130.00	\$8,243.15	\$9,130.00	\$8,243.15	\$9,130.00	\$8,243.15	\$9,130.00	\$8,243.15	\$9,240.00	\$8,243.15	\$9,240.00	\$8,243.15	\$110,000.00	\$98,068.83	-11,931.17	89.15%
Other grants	6,640.00	0.00	6,640.00	27,500.00	\$6,720.00	\$0.00	\$6,640.00	\$75,000.00	\$6,640.00	\$5,000.00	\$6,720.00	\$0.00	\$6,640.00	\$5,000.00	\$6,640.00	\$0.00	\$6,640.00	\$0.00	\$6,640.00	\$0.00	\$6,720.00	\$9,900.00	\$6,720.00	\$0.00	\$80,000.00	\$125,400.00	45,400.00	156.75%
Property Rental	6,000.00	5,750.00	16,800.00	7,625.00	\$12,000.00	\$14,075.00	\$12,000.00	\$10,750.00	\$12,000.00	\$10,385.00	\$12,000.00	\$9,115.00	\$9,600.00	\$8,925.00	\$6,000.00	\$10,750.00	\$7,200.00	\$6,575.00	\$14,400.00	\$8,750.00	\$16,800.00	\$5,250.00	\$6,000.00	\$6,000.00	\$120,000.00	\$103,950.00	-16,050.00	86.63%
Onsite Donations	4,800.00	4,736.14	4,800.00	5,210.41	\$4,200.00	\$3,014.01	\$5,400.00	\$5,086.93	\$4,800.00	\$4,428.26	\$3,600.00	\$3,063.76	\$4,800.00	\$3,523.65	\$5,400.00	\$5,230.91	\$6,000.00	\$3,123.10	\$6,000.00	\$80.84	\$5,400.00	\$23.73	\$4,800.00	\$1,390.62	\$60,000.00	\$38,912.36	-21,087.64	64.85%
Miscellaneous	30.00	1,413.86	30.00	2,349.26	\$30.00	\$824.09	\$60.00	\$616.43	\$900.00	\$1,034.15	\$900.00	\$665.39	\$30.00	\$900.35	\$30.00	\$1,722.43	\$900.00	\$1,314.57	\$30.00	\$3,473.45	\$30.00	\$2,232.54	\$30.00	\$30.00	\$3,000.00	\$16,816.86	13,816.86	560.56%
Management Fee	0.00	0.00	0.00	0.00	\$18,750.00	\$18,750.00	\$0.00	\$0.00	\$0.00	\$0.00	\$18,750.00	\$18,750.00	\$0.00	\$0.00	\$18,750.00	\$18,750.00	\$0.00	\$0.00	\$18,750.00	\$18,750.00	\$0.00	\$0.00	\$18,750.00	\$18,750.00	\$75,000.00	\$75,000.00	\$0.00	0.00%
Temporary Exhibit Displays	1,500.00	0.00	6,300.00	975.00	\$4,800.00	\$1,400.00	\$1,500.00	\$2,285.00	\$6,000.00	\$4,170.00	\$3,000.00	\$1,845.00	\$3,900.00	\$5,905.00	\$3,000.00	\$1,775.00	\$0.00	\$2,215.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30,000.00	\$21,020.00	-8,980.00	0.00%	
Museum Store	18,900.00	25,434.89	18,900.00	22,646.50	\$14,700.00	\$11,816.55	\$16,800.00	\$18,617.84	\$18,900.00	\$21,659.92	\$16,800.00	\$16,912.42	\$10,500.00	\$12,978.62	\$14,700.00	\$20,768.02	\$23,100.00	\$10,980.46	\$21,000.00	\$1,508.09	\$18,900.00	\$915.68	\$16,800.00	\$6,249.68	\$210,000.00	\$170,488.67	-39,511.33	81.19%
Museum Programs	29,400.00	36,408.07	25,200.00	31,875.95	\$12,600.00	\$7,277.04	\$14,700.00	\$14,518.00	\$10,500.00	\$12,052.15	\$12,600.00	\$5,841.10	\$10,500.00	\$10,645.32	\$10,500.00	\$2,680.89	\$4,700.00	\$8,429.31	\$21,000.00	\$280.89	\$14,700.00	\$439.77	\$33,600.00	\$8,413.00	\$210,000.00	\$138,861.49	-71,138.51	66.12%
Special Events/Benefits	0.00	0.00	1,400.00	30.00	\$0.00	\$120.00	\$700.00	\$270.00	\$0.00	\$150.00	\$1,400.00	\$4,085.00	\$4,200.00	\$11,250.00	\$4,200.00	\$-3,185.00	\$25,900.00	\$-430.00	\$700.00	\$1,055.00	\$700.00	\$1,535.00	\$0.00	\$1,535.00	\$70,000.00	\$15,390.00	-54,610.00	0.00%
Membership	5,040.00	3,700.00	4,980.00	4,000.00	\$4,980.00	\$1,150.00	\$5,040.00	\$6,425.00	\$4,980.00	\$5,750.00	\$4,980.00	\$9,150.00	\$5,040.00	\$4,200.00	\$4,980.00	\$5,200.00	\$4,980.00	\$2,300.00	\$4,980.00	\$5,550.00	\$4,980.00	\$2,900.00	\$5,040.00	\$3,400.00	\$60,000.00	\$53,725.00	-6,275.00	89.54%
Unrestricted	18,750.00	2,125.00	18,750.00	4,150.00	\$18,750.00	\$1,200.00	\$75,000.00	\$74,810.00	\$37,500.00	\$26,480.00	\$75,000.00	\$62,043.05	\$37,500.00	\$40,785.00	\$18,750.00	\$3,788.50	\$18,750.00	\$11,060.87	\$18,750.00	\$7,250.00	\$18,750.00	\$23,354.17	\$18,750.00	\$33,095.00	\$375,000.00	\$290,141.59	-84,858.41	77.37%
Total Income	\$122,830.00	\$115,962.99	\$138,400.00	\$128,903.99	\$140,730.00	\$59,626.69	\$175,270.00	\$286,249.33	\$128,330.00	\$135,335.20	\$165,510.00	\$156,138.87	\$147,310.00	\$114,851.45	\$141,760.00	\$98,345.98	\$139,820.00	\$103,073.73	\$150,470.00	\$81,884.10	\$116,030.00	\$44,414.00	\$139,540.00	\$148,891.00	\$1,706,000.00	\$1,473,677.52	-\$232,322.48	86.38%
Expenses:																												
Personnel	\$64,371.00	\$113,108.13	\$64,371.00	\$65,769.50	\$64,371.00	\$59,884.64	\$59,880.00	\$66,557.42	\$59,880.00	\$62,667.97	\$59,880.00	\$59,669.24	\$59,880.00	\$72,572.36	\$59,880.00	\$58,597.71	\$59,880.00	\$67,127.36	\$64,371.00	\$60,131.15	\$64,371.00	\$62,254.62	\$67,365.00	\$59,601.61	\$748,500.00	\$807,941.71	\$59,441.71	107.94%
Mitchelville ED	9,240.00	9,115.77	9,130.00	8,821.88	\$9,130.00	\$8,821.88	\$9,240.00	\$8,826.65	\$9,130.00	\$8,826.65	\$9,130.00	\$8,826.65	\$9,240.00	\$5,394.32	\$9,130.00	\$8,826.65	\$9,130.00	\$8,826.65	\$9,130.00	\$8,826.65	\$9,130.00	\$8,826.65	\$9,240.00	\$18,975.96	\$110,000.00	\$112,916.36	2,916.36	102.65%
Miscellaneous Operating	5,200.00	4,731.26	9,100.00	13,491.19	\$9,100.00	\$4,958.54	\$9,100.00	\$20,763.74	\$9,100.00	\$23,687.53	\$14,300.00	\$8,739.06	\$18,200.00	\$6,195.78	\$19,500.00	\$4,575.17	\$9,100.00	\$10,898.45	\$9,100.00	\$2,664.45	\$9,100.00	\$2,913.22	\$9,100.00	\$5,679.51	\$130,000.00	\$109,297.90	-20,702.10	84.08%
Property Rental	1,674.00	0.00	1,666.00	0.00	\$1,666.00	\$2,750.00	\$1,666.00	\$5,200.00	\$1,666.00	\$3,750.00	\$1,666.00	\$0.00	\$1,666.00	\$500.00	\$1,666.00	\$8,750.00	\$1,666.00	\$500.00	\$1,666.00	\$500.00	\$1,666.00	\$6,000.00	\$1,666.00	\$6,000.00	\$20,000.00	\$30,700.00	10,700.00	153.50%
Miscellaneous Expenses	125.00	15.84	125.00	176.99	\$125.00	\$-124.00	\$375.00	\$993.12	\$375.00	\$1,195.32	\$125.00	\$31.68	\$125.00	\$478.65	\$375.00	\$0.00	\$375.00	\$175.70	\$125.00	\$0.00	\$125.00	\$0.00	\$125.00	\$0.00	\$2,500.00	\$2,943.30	443.30	117.73%
Temporary Exhibit Displays	250.00	17.42	1,250.00	0.00	\$7,500.00	\$335.51	\$1,000.00	\$365.89	\$1,000.00	\$3,992.27	\$2,500.00	\$605.70	\$2,500.00	\$1,760.00	\$10,000.00	\$5,429.33	\$250.00	\$812.00	\$250.00	\$960.00	\$250.00	\$150.81	\$500.00	\$168.52	\$25,000.00	\$14,597.45	-10,402.55	58.39%
Permanent Exhibits/Panels	1,255.50	5,294.13	1,249.50	1,350.00	\$1,249.50	\$0.00	\$1,249.50	\$0.00	\$1,250.00	\$0.00	\$1,250.00	\$475.14	\$1,250.00	\$0.00	\$1,250.00	\$1,350.00	\$1,250.00	\$0.00	\$1,250.00	\$0.00	\$1,250.00	\$0.00	\$1,250.00	\$910.00	\$15,000.00	\$9,379.27	-5,620.73	62.53%
Animal and Plant supplies	1,255.50	443.44	1,249.50	1,494.17	\$1,249.50	\$59.43	\$1,249.50	\$1,100.39	\$1,250.00	\$1,006.93	\$1,250.00	\$811.13	\$1,250.00	\$811.13	\$1,250.00	\$813.79	\$1,250.00	\$2,133.20	\$1,250.00	\$1,829.17	\$1,250.00	\$855.04	\$1,250.00	\$1,483.81	\$15,000.00	\$13,748.40	-1,251.60	91.66%
Museum Store	7,700.00	11,236.83	11,000.00	14,553.54	\$7,700.00	\$5,496.82	\$7,700.00	\$6,826.80	\$7,700.00	\$11,855.73	\$12,100.00	\$14,015.21	\$6,600.00	\$2,971.23	\$11,000.00	\$11,812.68	\$7,700.00	\$14,406.03	\$11,000.00	\$4,378.96	\$9,900.00	\$7,348.80	\$9,900.00	\$850.18	\$110,000.00	\$105,752.81	-4,247.19	96.14%
Museum Programs	15,400.00	1,786.08	13,200.00	9,863.42	\$6,600.00	\$5,840.88	\$7,700.00	\$6,703.16	\$5,500.00	\$9,906.29	\$6,600.00	\$2,406.98	\$5,500.00	\$2,238.82	\$7,700.00	\$4,925.62	\$11,000.00	\$253.25	\$7,700.00	\$227.47	\$17,600.00	\$38.03	\$17,600.00	\$38.03	\$110,000.00	\$46,653.83	-61,346.17	44.23%
Special Events/Benefits	0.00	1,635.00	0.00	1,749.00	\$0.00	\$11.75	\$20,000.00	\$322.25	\$500.00	\$1,600.00	\$500.00	\$616.79	\$1,000.00	\$1,600.00	\$7,500.00	\$1,522.61	\$12,500.00	\$2,459.26	\$0.00	\$1,000.00	\$0.00	\$1,700.00	\$0.00	\$1,700.00	\$50,000.00	\$15,391.66	-34,608.34	0.00%
Marketing	18,000.00	1,582.26	6,000.00	2,477.58	\$6,000.00	\$4,297.58	\$0.00	\$3,594.15	\$0.00	\$733.09	\$0.00	\$4,889.03	\$6,000.00	\$3,218.76	\$0.00	\$2,111.84	\$0.00	\$3,509.44	\$0.00	\$1,575.11	\$9,000.00	\$908.86	\$15,000.00	\$1,050.00	\$60,000.00	\$29,938.70	-30,061.30	49.90%
Honey Horn	6,696.00	5,061.34	6,664.00	14,637.89	\$6,664.00	\$6,077.27	\$6,664.00	\$9,219.76	\$6,664.00	\$4,565.22	\$6,664.00	\$4,407.49	\$6,664.00	\$7,605.59	\$6,664.00	\$2,977.54	\$6,664.00	\$9,314.95	\$6,664.00	\$1,961.61	\$6,664.00	\$3,290.16	\$6,664.00	\$3,625.07	\$80,000.00	\$72,743.89	-7,256.11	90.93%
Membership	837.00	0.00	833.00	72.00	\$833.00	\$606.41	\$833.00	\$108.00	\$833.00	\$108.00	\$833.00	\$0.00	\$833.00	\$0.00	\$833.00	\$156.00	\$833.00	\$156.00	\$833.00	\$156.00	\$833.00	\$108.00	\$833.00	\$0.00	\$10,000.00	\$1,859.46	-8,140.54	18.59%
Unrestricted (Development)	1,674.00	4,044.97	1,666.00	259.62	\$1,666.00	\$0.00	\$1,666.00	\$2,766.92	\$1,666.00	\$0.00	\$1,666.00	\$0.00	\$1,666.00	\$0.00	\$1,666.00	\$327.69	\$1,666.00	\$1,611.00	\$1,666.00	\$0.00	\$1,666.00	\$0.00	\$1,666.00	\$81.74	\$80,000.00	\$9,091.94	-10,908.06	45.46%
Restricted Grants	6,640.00	0.00	6,640.00	0.00	\$6,720.00	\$0.00	\$6,640.00	\$0.00	\$6,640.00	\$0.00																		

	Budget July 2019	Actual July 2019	Budget August 2019	Actual August 2019	Budget September 2019	Actual September 2019	Budget October 2019	Actual October 2019	Budget November 2019	Actual November 2019	Budget December 2019	Actual December 2019	Budget January 2020	Actual January 2020	Budget February 2020	Actual February 2020	Budget March 2020	Actual March 2020	Budget April 2020	Actual April 2020	Budget May 2020	Actual May 2020	Budget June 2020	Actual June 2020	Budget FY2020	Actual FY2020	Ytd Variance	% of Budget	
Other Income/Expense																													
Income:																													
Capital Campaign Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	
Int-Cap Camp	0.00	36.68	0.00	36.89	0.00	35.83	0.00	37.10	0.00	\$36.05	0.00	\$37.58	0.00	\$35.24	0.00	\$26.71	0.00	\$19.45	0.00	\$11.15	0.00	\$11.53	0.00	\$11.16	\$0.00	\$335.37	335.37	0.00%	
Int-Sale of Bldg Proceeds	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	0.00	0.00%	
Dividend Income-Boys, Arnold & Co	0.00	2,745.59	0.00	1017.27	0.00	5200.10	0.00	1794.85	0.00	\$932.11	0.00	\$7,355.73	0.00	\$1,511.76	0.00	\$990.96	0.00	\$5,344.79	0.00	\$1,485.10	0.00	\$774.88	0.00	\$4,043.03	\$0.00	\$33,196.17	33,196.17	0.00%	
Unrealized Gains(Losses)-Boys, Arnold & Co	0.00	17,134.70	0.00	-23083.56	0.00	18073.85	0.00	18607.41	0.00	\$40,539.91	0.00	\$17,273.61	0.00	-\$23,663.02	0.00	-\$90,901.71	0.00	-\$167,295.69	0.00	\$105,114.57	0.00	\$40,044.91	0.00	\$5,702.72	\$0.00	-\$42,452.30	-42,452.30	0.00%	
Realized Gains(Losses)-Boys, Arnold & Co	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	0.00	\$2,879.22	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$2,879.22	2,879.22	0.00%	
Maintenance Grant	0.00	23,784.68	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$2,375.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$7,200.00	0.00	\$0.00	\$0.00	\$36,759.68	36,759.68	0.00%	
Total Other Income	\$0.00	\$43,701.65	\$0.00	-\$22,029.40	\$0.00	\$23,309.78	\$0.00	\$23,839.36	\$0.00	\$43,883.07	\$0.00	\$27,546.14	\$0.00	-\$22,116.02	\$0.00	-\$89,884.04	\$0.00	-\$161,931.45	\$0.00	\$106,610.82	\$0.00	\$48,031.32	\$0.00	\$9,756.91	\$0.00	\$30,718.14	\$30,718.14		
Expenses:																													
Capital Campaign Expenses	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$21,800.00	\$21,800.00	0.00%
Professional Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	
Sale of Bldg Exps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	
Expense transfer-Op Acct	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00%	
Transaction Costs/Mgmt Fees-Boys, Arnold & Co	0.00	135.31	0.00	3002.00	0.00	0.00	0.00	3066.05	0.00	\$0.00	0.00	\$3,223.77	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$2,755.65	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$12,182.78	12,182.78	0.00%
Infrastructure Grant Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2375.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$0.00	0.00	\$7,200.00	0.00	\$0.00	0.00	\$0.00	\$0.00	\$0.00	\$9,575.00	9,575.00	0.00%
Total Other Expenses	\$0.00	\$135.31	\$0.00	\$3,002.00	\$0.00	\$0.00	\$0.00	\$5,441.05	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$25,023.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$9,955.65	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$43,557.78	\$43,557.78	
Net Other Income/Expense	\$0.00	\$43,566.34	\$0.00	-\$25,031.40	\$0.00	\$23,309.78	\$0.00	\$18,398.31	\$0.00	\$43,883.07	\$0.00	\$27,546.14	\$0.00	-\$47,139.79	\$0.00	-\$89,884.04	\$0.00	-\$161,931.45	\$0.00	\$96,655.17	\$0.00	\$48,031.32	\$0.00	\$9,756.91	\$0.00	-\$12,839.64	-\$12,839.64		
Restricted Revenue-Donations																													
Income:																													
Donation-Butterfly Enclosure	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Restricted Revenue-Donations	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Expenses:																													
Butterfly Enclosure	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Restricted Expenses-Donations	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Restricted Revenue-Donations/Restricted Expenses	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Net Income (Loss)	-\$17,488.00	\$1,456.86	\$4,256.00	-\$30,844.19	\$10,156.00	-\$15,473.83	\$40,307.00	\$172,318.58	\$15,177.00	\$45,323.27	\$40,327.00	\$76,677.73	\$20,547.00	-\$39,884.98	-\$1,093.00	-\$96,567.14	\$13,217.00	-\$199,423.38	\$25,526.00	\$94,302.92	-\$13,594.00	\$3,361.73	-\$137,338.00	\$59,008.63	\$0.00	\$70,256.20	\$70,256.20		
Check Totals																									\$0.00	\$70,256.20	\$70,256.20		

COASTAL DISCOVERY MUSEUM
Annual Operating Budget and Monthly Projections
July 1, 2019-June 30, 2020
showing three prior years

	Budget FY 17	Actual FY17	Budget FY 18	Actual FY18	Budget FY 19	Projected FY19	Budget FY20
Ordinary Income/Expense							
Income:							
Accommodations Tax	\$260,000	\$259,126	\$265,000	\$255,723.96	\$279,000	\$283,000	\$283,000
Beaufort ATAX		\$31,661		\$20,000	\$20,000	\$20,000	\$20,000
Mitchelville grant		\$8,701	\$110,000	\$82,252	\$110,000	\$105,263	\$110,000
Other grants							\$80,000
Property Rental	\$110,000	\$60,536	\$95,000	\$101,385	\$95,000	\$119,173	\$120,000
Onsite Donations	\$47,000	\$40,616	\$50,000	\$54,572	\$55,000	\$59,669	\$60,000
Miscellaneous	\$13,000	\$469	\$500	\$797	\$500	\$3,065	\$3,000
Management Fee	\$75,000	\$75,000	\$75,000	\$75,000	\$75,000	\$75,000	\$75,000
Temporary Exhibit Displays	\$10,000	\$24,171	\$20,000	\$26,604	\$10,000	\$45,791	\$30,000
Museum Store	\$210,000	\$142,869	\$210,000	\$210,250	\$205,000	\$207,672	\$210,000
Museum Programs	\$310,000	\$242,616	\$310,000	\$222,588	\$200,000	\$210,556	\$210,000
Special Events/Benefits	\$65,000	\$40,375	\$65,000	\$37,277	\$40,000	\$70,000	\$70,000
Membership		\$29,800	\$30,000	\$57,475	\$45,000	\$50,000	\$60,000
Unrestricted	\$110,000	\$254,465	\$150,000	\$263,763	\$280,000	\$336,050	\$375,000
Total Income	\$1,227,500	\$1,268,077	\$1,380,500	\$1,407,688	\$1,414,500	\$1,585,240	\$1,706,000
Expenses:							
Personnel	\$663,000	\$675,768	\$736,000	\$644,934	\$744,500	\$675,000	\$748,500
Mitchelville ED			\$110,000	\$106,189	\$110,000	\$110,000	\$110,000
Miscellaneous Operating	\$116,500	\$126,778	\$116,500	\$123,638	\$140,000	\$125,021	\$130,000
Property Rental	\$6,500	\$58,359		\$17,021	\$15,000	\$19,867	\$20,000
Miscellaneous Expenses	\$8,000	\$2,520	\$8,000	\$2,820	\$5,000	\$2,205	\$2,500
Temporary Exhibit Displays	\$13,000	\$18,153	\$13,000	\$21,771	\$30,000	\$18,034	\$25,000
Permanent Exhibits/Panels	\$5,000	\$4,639	\$5,000	\$5,152	\$15,000	\$6,474	\$15,000
Animal and Plant supplies	\$12,000	\$15,849	\$18,000	\$16,160	\$15,000	\$13,900	\$15,000
Museum Store	\$124,000	\$73,298	\$127,000	\$115,211	\$115,000	\$103,800	\$110,000
Museum Programs	\$146,000	\$112,329	\$146,000	\$82,555	\$100,000	\$80,203	\$110,000
Special Events/Benefits	\$36,000	\$11,269	\$10,000	\$12,850	\$15,000	\$70,000	\$50,000
Marketing	\$35,000	\$24,893	\$40,000	\$27,713	\$60,000	\$41,966	\$60,000
Honey Horn	\$70,000	\$69,557	\$80,000	\$44,274	\$80,000	\$100,000	\$80,000
Membership		\$1,513	\$2,900	\$2,961	\$15,000	\$4,185	\$10,000
Unrestricted (Development)		\$7,552		\$10,899	\$10,000	\$13,225	\$20,000
Restricted Grants							\$80,000
Capital Fund					\$65,000	\$150,000	\$120,000
Total Expenses	\$1,252,500	\$1,247,007	\$1,417,400	\$1,234,147	\$1,534,500	\$1,533,878	\$1,706,000
<hr/>							
Net Ordinary Income		\$21,070		\$173,541		\$51,362	\$0

**COASTAL DISCOVERY MUSEUM
INCOME & EXPENSE STATEMENT
FOR THE PERIOD ENDING JUNE 2020**

	Budget June 2020	Actual June 2020	MTD Variance	% of Budget
Ordinary Income/Expense				
Income:				
Restricted - Grants:				
Accommodations Tax	\$19,810.00	\$51,194.36	\$31,384.36	258.4%
Bft Cty Atax	\$0.00	\$0.00	0.00	0.0%
Mitchelville Preservation Proj	\$9,240.00	\$8,243.15	-996.85	89.2%
Other grants	\$6,720.00	\$9,900.00	3,180.00	147.3%
Property Rental	\$6,000.00	\$6,000.00	0.00	100.0%
Onsite Donations	\$4,800.00	\$1,390.62	-3,409.38	29.0%
Miscellaneous	\$30.00	\$270.34	240.34	901.1%
Management Fee	\$18,750.00	\$18,750.00	0.00	100.0%
Temporary Exhibit Displays	\$0.00	\$450.00	450.00	0.0%
Museum Store	\$16,800.00	\$6,249.68	-10,550.32	37.2%
Museum Programs	\$33,600.00	\$8,413.00	-25,187.00	25.0%
Special Events/Benefits	\$0.00	\$1,535.00	1,535.00	0.0%
Membership	\$5,040.00	\$3,400.00	-1,640.00	67.5%
Unrestricted	\$18,750.00	\$33,095.00	14,345.00	176.5%
Total Income	\$139,540.00	\$148,891.15	\$9,351.15	106.7%
Expenses:				
Personnel	\$67,365.00	\$59,601.61	-\$7,763.39	88.5%
Mitchellville ED	\$9,240.00	\$18,975.96	9,735.96	205.4%
Operating Expenses	\$9,100.00	\$5,679.51	-3,420.49	62.4%
Property Rental	\$1,666.00	\$6,000.00	4,334.00	360.1%
Miscellaneous Expenses	\$125.00	\$0.00	-125.00	0.0%
Temporary Exhibit Displays	\$500.00	\$168.52	-331.48	33.7%
Permanent Exhibits/Panels	\$1,249.50	\$910.00	-339.50	72.8%
Animal and Plant supplies	\$1,249.50	\$1,483.81	234.31	118.8%
Museum Store	\$9,900.00	\$850.18	-9,049.82	8.6%
Museum Programs	\$17,600.00	\$38.03	-17,561.97	0.2%
Special Events/Benefits	\$8,000.00	\$1,175.00	-6,825.00	14.7%
Marketing	\$15,000.00	\$1,050.00	-13,950.00	7.0%
Honey Horn	\$6,664.00	\$3,625.07	-3,038.93	54.4%
Membership	\$833.00	\$0.00	-833.00	0.0%
Unrestricted	\$1,666.00	\$81.74	-1,584.26	4.9%
Restricted Grants	\$6,720.00	\$0.00	-6,720.00	0.0%
Capital Fund	\$120,000.00	\$0.00	-120,000.00	0.0%
Total Expenses	\$276,878.00	\$99,639.43	-\$177,238.57	36.0%
Net Ordinary Income/(Loss)	-\$137,338.00	\$49,251.72	\$186,589.72	

	Budget June 2020	Actual June 2020	MTD Variance	% of Budget
Other Income/Expense				
Income:				
Capital Campaign Income	\$0.00	\$0.00	\$0.00	0.0%
Int-Cap Camp	0.00	\$11.16	11.16	0.0%
Int-Sale of Bldg Proceeds	0.00	\$0.00	0.00	0.0%
Dividend Income-BXys, Arnold & Co	0.00	\$4,043.03	4,043.03	0.0%
Unrealized Gains (Losses) -BXys, Arnold & Co	0.00	\$5,702.72	5,702.72	0.0%
Realized Gains(Losses)-BXys, Arnold & Co	0.00	\$0.00	0.00	0.0%
Maintenance Grant	0.00	\$0.00	0.00	0.0%
Total Other Income	\$0.00	\$9,756.91	\$9,756.91	
Expenses:				
Capital Campaign Expenses	\$0.00	\$0.00	\$0.00	0.0%
Professional Fees	0.00	\$0.00	0.00	0.0%
Sale of Bldg Exps	0.00	\$0.00	0.00	0.0%
Expense transfer-Op Acct	0.00	\$0.00	0.00	0.0%
Transaction Costs/Mgmt Fees-BXys, Arnold & Co	0.00	\$0.00	0.00	0.0%
Infrastructure Grant Expenses	0.00	\$0.00	0.00	0.0%
Total Other Expense	\$0.00	\$0.00	\$0.00	0.0%
Net Other Income/Expense	\$0.00	\$9,756.91	\$9,756.91	
Restricted Revenue-Donations				
Income:				
Donation-BXtterfly Enclosure	\$0.00	\$0	\$0.00	0.0%
Total Restricted Revenue	\$0.00	\$0	\$0	
Expenses:				
BXtterfly Enclosure	\$0.00	\$0	\$0.00	0.0%
Total Restricted Expense	\$0.00	\$0	\$0	\$0
Net Restricted Revenue-Donations/Restricted Expense	\$0.00	\$0	\$0	\$0
Net Income (Loss)	-\$137,338.00	\$59,008.63	\$196,346.63	

ORG	OBJ	ACCOUNT DESCRIPTION	YTD ACTUAL	MTD ACTUAL
77701	40100	ACCOMODATIONS TAX FUND	-305,902.72	-51,194.36
77701	40102	BFT CTY A-TAX	-20,000.00	0.00
77701	40107	MITCHELVILLE PRESERVATION PROJ	-98,068.83	-8,243.15
77701	40108	RESTRICTED GRANTS-OTHER	-125,400.00	-9,900.00
77701000	50107	MITCHELVILLE PRESERVATION PROJ	112,916.36	18,975.96
77701000	50108	RESTRICTED GRANTS-OTHER	5,625.00	0.00
77702	40200	WEDDINGS	-78,475.00	-5,000.00
77702	40201	PRIVATE RECEPTIONS	-18,975.00	-1,000.00
77702000	50200	WEDDINGS	19,250.00	6,000.00
77702000	50201	PRIVATE RECEPTIONS	9,950.00	0.00
77703	40300	CONCERT	-1,500.00	0.00
77703	40301	CONCOURS	-5,000.00	0.00
77703000	50300	CONCERT	1,500.00	0.00
77704	40400	ADMISSIONS	-38,912.36	-1,390.62
77704	40401	INTEREST INCOME	-7,909.36	-431.18
77704	40402	MISCELLANEOUS INCOME	-294.62	-0.83
77704	40403	BOOKS-ROYALTIES	-175.24	0.00
77704	40404	MANAGEMENT FEE	-75,000.00	-18,750.00
77704	40414	UNREALIZED GAINS/LOSSES	-8,437.64	161.67
77704000	50402	MISC EXPENSES	2,943.30	0.00
77704100	50410	EXHIBIT SUPPLIES	1,330.79	168.52
77704100	50411	EXHIBIT PRINTING/SIGNAGE	460.66	0.00
77704100	50412	COMMISSIONS	12,806.00	0.00
77704100	50413	ANIMAL SUPPLIES	12,184.79	1,022.14
77704100	50414	GARDENS	1,563.61	461.67
77704100	50415	INTERPRETIVE PANELS	9,379.27	910.00
77705	40500	DRINK SALES	-1,899.09	-98.80
77705	40501	MERCHANDISE SALES	-149,483.60	-5,109.05
77705	40502	EXHIBIT SALES	-21,020.00	-450.00
77705	40504	FOOD SALES	-19,105.98	-1,041.83
77705000	50501	STORE PURCHASES	93,790.34	707.49
77705000	50503	INTERNET SALES & SHIPPING EXP	-5.99	0.00
77705000	50506	SUPPLIES	-63.37	0.00
77705000	50507	FURNITURE & FIXTURES	1,683.21	142.69
77705000	50508	CONSIGNMENT EXPENSE	10,348.62	0.00
77706	40601	MEMBERSHIPS	-53,725.00	-3,400.00
77706	40603	ANNUAL FUND DRIVE	-99,403.05	0.00
77706	40605	MEMORIALS	-1,765.00	-140.00
77706	40606	DONATIONS	-120,003.54	-29,630.00
77706	40608	ADOPT A NEST-PROG REV-DEV	-42,100.00	-3,325.00
77706	40609	ADOPT A DOLPHIN	-1,870.00	0.00
77706000	50601	MEMBERSHIPS(POSTAGE/PRINTING)	1,859.46	0.00
77706000	50603	ANNUAL FUND DRIVE	259.62	0.00
77706000	50608	ADOPT A NEST-PROG REV-DEV	8,832.32	81.74
77707	40701	BARGAIN BOX	-25,000.00	0.00
77708	40801	WALKS/TOURS	-41,642.19	-3,092.00
77708	40803	KAYAKING	-6,251.16	-436.00
77708	40804	MARINE/DOLPHIN & HIST CRUISE	-21,582.81	-3,085.00
77708	40805	OTHER PROGRAMS(DEVELOPING)	-45,535.76	-1,580.00
77708	40810	COMMUNITY PROGRAMS-SCHOOLS	-19,207.15	-120.00
77708	40811	COMMUNITY PROGRAMS	-4,642.42	-100.00
77708000	50801	WALKS/TOURS	14,829.99	38.03
77708000	50803	KAYAKING	4,410.00	0.00
77708000	50804	MARINE/DOLPHIN & HIST CRUISE	11,397.00	0.00

77708000	50805	OTHER PROGRAMS (DEVELOPING)	6,728.12	0.00
77708000	50810	COMMUNITY PROGRAMS-SCHOOLS	10,453.26	0.00
77708000	50811	COMMUNITY PROGRAMS	64.96	0.00
77708000	50813	EXHIBIT DISPLAY	770.50	0.00
77709	40901	ART MARKET	-11,645.00	0.00
77709	40906	FARMERS MARKET	-3,745.00	-1,535.00
77709000	50901	ART MARKET	2,447.28	0.00
77709000	50905	DEVELOPMENT EXPENSE	45.08	0.00
77709000	50906	FARMERS MARKET	12,899.30	1,175.00
77710	41001	MAINT. GRANT	-36,759.68	0.00
77710	41005	INTEREST CAP CAMPAIGN	-335.37	-11.16
77710	41012	DIVIDEND INCOME	-33,196.17	-4,043.03
77710	41013	UNREALIZED GAIN (LOSS)	42,452.30	-5,702.72
77710	41014	REALIZED GAINS/LOSSES	-2,879.22	0.00
77710000	51000	CAPITAL CAMPAIGN	21,800.00	0.00
77710000	51001	MAINT. GRANT	9,575.00	0.00
77710000	51012	TRANSACTION COSTS/MGMT FEES	12,182.78	0.00
77711000	51100	SALARIES	658,197.38	54,160.32
77711000	51110	PAYROLL TAXES	45,141.37	4,143.26
77711000	51120	RETIREMENT CONTRIBUTIONS	20,718.09	1,684.45
77711000	51130	INSURANCE-HEALTH	77,276.47	-536.42
77711000	51140	INSURANCE-DISABILITY	-132.60	0.00
77711000	51160	WORKERS COMP	5,091.00	0.00
77711000	51170	ADMINISTRATION FEE 401K	1,650.00	150.00
77712000	51201	PROPERTY TAX	466.51	0.00
77712000	51203	CREDIT CARD BANK CHARGES	18,541.18	546.00
77712000	51204	TRAVEL	5,288.42	138.16
77712000	51205	DUES & SUBSCRIPTION	4,883.06	410.00
77712000	51210	PROFESSIONAL FEES	9,581.50	0.00
77712000	51220	INSURANCE	36,389.38	0.00
77712000	51221	DIRECTOR AND OFFICERS INSUR	523.25	0.00
77712000	51222	EXHIBIT INSURANCE	1,000.00	0.00
77712000	51231	BANK CHARGES	125.00	0.00
77712000	51234	MISC EXPENSE	2,308.46	72.52
77712000	51236	OFFICE SUPPLIES	10,600.78	81.35
77712000	51237	POSTAGE(MISC)	7,546.21	1,711.00
77712000	51238	PRINTING(MISC)	11,945.15	2,720.48
77712000	51250	EQUIPMENT REPAIR	99.00	0.00
77713000	51300	MARKETING/PUBLIC RELATIONS	20,886.08	300.00
77713000	51301	WEB AND E-MAIL	8,650.00	750.00
77713000	51302	PRINTING	393.76	0.00
77713000	51303	POSTAGE	8.86	0.00
77714000	51400	CLEANING	25,232.00	860.00
77714000	51401	WATER	3,518.72	306.39
77714000	51402	SECURITY-ALARM SYSTEM	4,405.32	0.00
77714000	51403	PEST CONTROL	4,010.00	195.00
77714000	51404	WASTE REMOVAL	2,250.92	0.00
77714000	51406	BUILDING SUPPLIES	3,748.54	608.94
77714000	51407	BUILDING MAINTENANCE	10,663.96	0.00
77714000	51408	ELECTRIC	18914.43	1654.74
			-70,256.20	-59,008.63

**Coastal Discovery Museum
Balance Sheet
As of December 31, 2023**

	FY2023 June 30, 2023 Audited	FY2024 Unaudited
ASSETS		
Current Assets		
Cash - Operating		
Wells Fargo-Operating	366,608.61	119,767.79
Petty Cash	225.00	225.00
Coastal States Bank-Cash	203,406.70	104,543.49
Merrill Lynch-Cash	216,068.21	216,068.21
Sub-Total Cash - Operating	786,308.52	440,604.49
Other Current Assets		
Accounts Receivable	10,024.38	6,556.87
Prepaid Expenses	24,538.82	4,012.16
Grant Receivable-Unrestricted	579,276.91	579,276.91
Inventory	38,288.07	38,288.07
Total Current Assets	1,438,436.70	1,068,738.50
Non-Current Assets		
Cash - Board Reserve Fund		
TD Bank-Capital Campaign Checking	6,043.23	5,026.49
TD Bank-Capital Campaign Money Market	12,387.23	8,639.72
Sub-Total Cash - Board Reserve Fund	18,430.46	13,666.21
Investments		
Merrill Lynch-CD	513,029.84	531,573.21
Boys, Arnold & Co	1,911,032.52	2,002,495.34
Sub-Total Investments	2,424,062.36	2,534,068.55
Property and Equipment		
Improvement-Infrastructure	5,261,136.59	5,261,136.59
Computers	1,729.91	1,729.91
Equipment	254,096.57	254,096.57
Furniture	11,792.82	11,792.82
Exhibits	78,684.68	78,684.68
Discovery Lab	306,648.18	306,648.18
Construction in Progress	1,164,360.48	1,164,360.48
Acc Depr-Imprv Infrastructure	(2,084,354.44)	(2,084,354.44)
Acc Depr-Computers	(1,729.91)	(1,729.91)
Acc Depr Equipment	(223,425.70)	(223,425.70)
Acc Depr-Furniture	(11,792.82)	(11,792.82)
Acc Depr-Exhibits	(26,336.81)	(26,336.81)
Acc. Depr-Website	-	-
Sub-Total Property & Equipment, Net	4,730,809.55	4,730,809.55
Total Non-Current Assets	7,173,302.37	7,278,544.31
TOTAL ASSETS	8,611,739.07	8,347,282.81

**Coastal Discovery Museum
Balance Sheet
As of December 31, 2023**

	FY2023	FY2024
	June 30, 2023	Unaudited
	Audited	Unaudited
	<hr/>	<hr/>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	(523,697.51)	(1,161.77)
Accrued Salary	(64,648.66)	-
Accrued Vacation	(58,097.57)	(58,097.57)
Due to SC Commission-Sales Taxes	(1,623.65)	(1,241.78)
Total Current Liabilities	<u>(648,067.39)</u>	<u>(60,501.12)</u>
Fund Balance		
Fund Balance	(1,207,980.24)	(1,207,980.24)
Fund Balance-Bldg	(25,688.00)	(25,688.00)
Fund Balance-Unreserved	(5,793,840.70)	(6,730,003.44)
Revenue Control	(2,540,309.54)	(1,663,535.06)
Expenditure Control	1,604,146.80	1,340,425.05
Total Fund Balance	<u>(7,963,671.68)</u>	<u>(8,286,781.69)</u>
TOTAL LIABILITIES & EQUITY	<u>(8,611,739.07)</u>	<u>(8,347,282.81)</u>

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2023**

	FY2022 June 30, 2022 Audited	FY2023 Unaudited
ASSETS		
Current Assets		
Cash - Operating		
Wells Fargo-Operating	368,363.52	366,608.61
Petty Cash	225.00	225.00
Coastal States Bank-Cash	201,064.45	203,406.70
Merrill Lynch-Cash	216,068.21	216,068.21
Sub-Total Cash - Operating	785,721.18	786,308.52
Other Current Assets		
Accounts Receivable	7,583.48	11,012.96
Prepaid Expenses	29,046.74	24,538.82
Grant Receivable-Unrestricted	248,642.24	248,642.24
Inventory	9,385.07	9,385.07
Total Current Assets	1,080,378.71	1,079,887.61
Non-Current Assets		
Cash - Board Reserve Fund		
TD Bank-Capital Campaign Checking	3,717.38	6,043.23
TD Bank-Capital Campaign Money Market	38,086.53	12,387.23
Sub-Total Cash - Board Reserve Fund	41,803.91	18,430.46
Investments		
Merrill Lynch-CD	201,262.34	513,029.84
Boys, Arnold & Co	1,774,392.85	1,911,032.52
Sub-Total Investments	1,975,655.19	2,424,062.36
Property and Equipment		
Improvement-Infrastructure	5,261,136.59	5,261,136.59
Computers	1,729.91	1,729.91
Equipment	240,775.07	254,096.57
Furniture	11,792.82	11,792.82
Exhibits	78,684.68	78,684.68
Discovery Lab	306,648.18	306,648.18
Construction in Progress	361,979.18	361,979.18
Acc Depr-Imprv Infrastructure	(1,941,646.31)	(1,941,646.31)
Acc Depr-Computers	(1,729.91)	(1,729.91)
Acc Depr Equipment	(218,032.91)	(218,032.91)
Acc Depr-Furniture	(11,792.82)	(11,792.82)
Acc Depr-Exhibits	(20,894.69)	(20,894.69)
Acc. Depr-Website	-	-
Sub-Total Property & Equipment, Net	4,068,649.79	4,081,971.29
Total Non-Current Assets	6,086,108.89	6,524,464.11
TOTAL ASSETS	7,166,487.60	7,604,351.72

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2023**

	FY2022	FY2023
	June 30, 2022	Unaudited
	Audited	Unaudited
	<hr/>	<hr/>
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	(21,144.03)	(30,142.37)
Accrued Salary	(55,000.00)	(14,648.66)
Accrued Vacation	(60,950.68)	(60,950.68)
Due to SC Commission-Sales Taxes	(1,883.95)	(1,513.10)
Total Current Liabilities	<u>(138,978.66)</u>	<u>(107,254.81)</u>
Fund Balance		
Fund Balance	(1,207,980.24)	(1,207,980.24)
Fund Balance-Bldg	(25,688.00)	(25,688.00)
Fund Balance-Unreserved	(5,579,374.09)	(5,793,840.70)
Revenue Control	(1,935,353.26)	(2,210,663.45)
Expenditure Control	1,720,886.65	1,741,075.48
Total Fund Balance	<u>(7,027,508.94)</u>	<u>(7,497,096.91)</u>
TOTAL LIABILITIES & EQUITY	<u><u>(7,166,487.60)</u></u>	<u><u>(7,604,351.72)</u></u>

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2022**

	FY2021 June 30, 2021 Audited	FY2022 Unaudited
ASSETS		
Current Assets		
Cash - Operating		
Wells Fargo-Operating	281,553.11	368,363.52
Petty Cash	4,122.67	225.00
Coastal States Bank-Cash	200,005.48	201,064.45
Merrill Lynch-Cash	211,094.27	211,094.27
Sub-Total Cash - Operating	696,775.53	780,747.24
Other Current Assets		
Accounts Receivable	294.96	7,583.48
Prepaid Expenses	16,277.13	29,046.74
Grant Receivable-Unrestricted	165,976.75	135,091.02
Inventory	34,156.15	34,156.15
Total Current Assets	913,480.52	986,624.63
Non-Current Assets		
Cash - Board Reserve Fund		
TD Bank-Capital Campaign Checking	8,654.37	3,717.38
TD Bank-Capital Campaign Money Market	72,268.47	38,086.53
Sub-Total Cash - Board Reserve Fund	80,922.84	41,803.91
Investments		
Merrill Lynch-CD	205,043.00	206,236.28
Boys, Arnold & Co	1,949,450.47	1,774,392.85
Sub-Total Investments	2,154,493.47	1,980,629.13
Property and Equipment		
Improvement-Infrastructure	5,261,136.59	5,261,136.59
Computers	1,729.91	1,729.91
Equipment	231,733.57	231,733.57
Furniture	11,792.82	11,792.82
Exhibits	27,725.00	27,725.00
Website	-	-
Discovery Lab	306,648.18	306,648.18
Construction in Progress	7,845.00	-
Acc Depr-Imprv Infrastructure	(1,798,938.11)	(1,798,938.11)
Acc Depr-Computers	(1,729.91)	(1,729.91)
Acc Depr Equipment	(209,533.07)	(209,533.07)
Acc Depr-Furniture	(11,792.82)	(11,792.82)
Acc Depr-Exhibits	(15,079.40)	(15,079.40)
Acc. Depr-Website	-	-
Sub-Total Property & Equipment, Net	3,811,537.76	3,803,692.76
Total Non-Current Assets	6,046,954.07	5,826,125.80
TOTAL ASSETS	6,960,434.59	6,812,750.43

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2022**

	FY2021 June 30, 2021 Audited	FY2022 Unaudited
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	(40,385.05)	(10,530.49)
Accrued Salary	(50,000.00)	-
Accrued Vacation	(54,323.15)	(54,323.15)
Due to SC Commission-Sales Taxes	(2,684.06)	(1,883.95)
PPP Loan	-	-
Total Current Liabilities	(147,392.26)	(66,737.59)
Fund Balance		
Fund Balance	(1,207,980.24)	(1,207,980.24)
Fund Balance-Bldg	(25,688.00)	(25,688.00)
Fund Balance-Unreserved	(5,158,430.81)	(5,579,374.09)
Revenue Control	(2,025,222.84)	(1,821,802.04)
Expenditure Control	1,604,279.56	1,888,831.53
Total Fund Balance	(6,813,042.33)	(6,746,012.84)
TOTAL LIABILITIES & EQUITY	(6,960,434.59)	(6,812,750.43)

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2021**

	FY2020 June 30, 2020 Audited	FY2021 Unaudited
ASSETS		
Current Assets		
Cash - Operating		
Wells Fargo-Operating	317,367.09	281,553.11
Petty Cash	1,647.95	4,122.67
Coastal States Bank-Cash	-	200,000.00
Merrill Lynch-Cash	207,080.87	211,094.27
Sub-Total Cash - Operating	526,095.91	696,770.05
Other Current Assets		
Accounts Receivable	114.00	294.96
Prepaid Expenses	20,956.39	16,277.13
Grant Receivable-Unrestricted	176,881.14	176,881.14
Inventory	50,957.00	50,957.00
Total Current Assets	775,004.44	941,180.28
Non-Current Assets		
Cash & Investments - Capital Fund		
TD Bank-Capital Campaign Checking	8,654.37	8,654.37
TD Bank-Capital Campaign Money Market	68,080.40	72,268.47
Merrill Lynch-CD	208,437.64	205,043.00
Boys, Arnold & Co	1,428,038.74	1,949,450.47
Sub-Total Cash - Capital Fund	1,713,211.15	2,235,416.31
Property and Equipment		
Improvement-Infrastructure	5,261,136.59	5,261,136.59
Computers	1,729.91	1,729.91
Equipment	256,797.77	256,797.77
Furniture	27,292.82	27,292.82
Exhibits	27,725.00	27,725.00
Website	40,179.67	40,179.67
Discovery Lab	306,648.18	306,648.18
Construction in Progress	-	7,845.00
Acc Depr-Imprv Infrastructure	(1,656,152.62)	(1,656,152.62)
Acc Depr-Computers	(1,729.91)	(1,729.91)
Acc Depr Equipment	(221,932.36)	(221,932.36)
Acc Depr-Furniture	(24,934.72)	(24,934.72)
Acc Depr-Exhibits	(13,510.75)	(13,510.75)
Acc. Depr-Website	(40,179.67)	(40,179.67)
Sub-Total Property & Equipment, Net	3,963,069.91	3,970,914.91
Total Non-Current Assets	5,676,281.06	6,206,331.22
TOTAL ASSETS	6,451,285.50	7,147,511.50

**Coastal Discovery Museum
Balance Sheet
As of June 30, 2021**

	FY2020 June 30, 2020 Audited	FY2021 Unaudited
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	(15,651.21)	(29,588.12)
Accrued Salary	-	(50,000.00)
Accrued Vacation	(42,797.15)	(42,797.15)
Due to SC Commission-Sales Taxes	(738.09)	(2,527.82)
PPP Loan	-	(143,600.00)
Total Current Liabilities	<u>(59,186.45)</u>	<u>(268,513.09)</u>
Fund Balance		
Fund Balance	(1,207,980.24)	(1,207,980.24)
Fund Balance-Bldg	(25,688.00)	(25,688.00)
Fund Balance-Unreserved	(5,098,693.75)	(5,158,430.81)
Revenue Control	(1,633,054.94)	(1,892,521.75)
Expenditure Control	1,573,317.88	1,405,622.39
Total Fund Balance	<u>(6,392,099.05)</u>	<u>(6,878,998.41)</u>
TOTAL LIABILITIES & EQUITY	<u>(6,451,285.50)</u>	<u>(7,147,511.50)</u>

COASTAL DISCOVERY MUSEUM

BALANCE SHEET FOR 2022 12

FUND: 777 COASTAL DISCOVERY MUSEUM		NET CHANGE	FOR PERIOD	ACCOUNT BALANCE
ASSETS				
777	10001	WELL FARGO OPERATING ACCT	52,983.22	368,363.52
777	10010	TD BANK CAP CAMPAIGN CHECKING	-1,053.00	3,717.38
777	10012	WELLS FARGO PETTY CASH CK	.00	225.00
777	10013	TD BANK CAP CAMPAIGN MM PLUS	-51,975.34	38,086.53
777	10019	MERRILL LYNCH-CD	176.44	206,236.28
777	10021	MERRILL LYNCH CASH	.00	211,094.27
777	10022	COASTAL STATES BANK CASH	86.72	201,064.45
777	10030	FIDELITY INVEST ACCT-BOYS ARNL	-85,841.02	1,605,417.85
777	10031	FIDELITY RESTRICTED-BOYS ARNLD	.00	168,975.00
777	10034	ACCOUNTS RECEIVABLE	-3,884.96	7,583.48
777	10041	PREPAID EXPENSES	5,307.45	29,046.74
777	11000	GRANTS RECEIVABLE-UNRESTRICTED	.00	135,091.02
777	13000	INVENTORY	.00	34,156.15
777	16200	IMPROVEMENT-INFRASTRUCTURE	.00	5,261,136.59
777	16210	ACC.DEPR-IMPRV INFRASTRUCTURE	.00	-1,798,938.11
777	16300	COMPUTERS	.00	1,729.91
777	16310	ACC.DEPR-COMPUTERS	.00	-1,729.91
777	16400	EQUIPMENT	.00	231,733.57
777	16410	ACC.DEPR-EQUIPMENT	.00	-209,533.07
777	16500	FURNITURE	.00	11,792.82
777	16510	ACC.DEPR-FURNITURE	.00	-11,792.82
777	16600	EXHIBITS	.00	27,725.00
777	16610	ACC.DEPR-EXHIBITS	.00	-15,079.40
777	16800	DISCOVERY LAB	.00	306,648.18
TOTAL ASSETS			-84,200.49	6,812,750.43
LIABILITIES				
777	21600	ACCOUNTS PAYABLE	1,652.43	-10,530.49
777	21606	ACCRUED VACATION	.00	-54,323.15
777	21630	DUE TO S.C.COM-REG SALES TAX	-778.12	-1,883.95
TOTAL LIABILITIES			874.31	-66,737.59
FUND BALANCE				
777	30800	FUND BALANCE	.00	-1,207,980.24
777	30805	FUND BALANCE-BUILDING	.00	-25,688.00
777	32530	FUND BALANCE-UNRESERVED	.00	-5,579,374.09
777	34000	REVENUE CONTROL	-93,961.69	-1,821,802.04
777	35000	EXPENDITURE CONTROL	177,287.87	1,888,831.53
TOTAL FUND BALANCE			83,326.18	-6,746,012.84
TOTAL LIABILITIES + FUND BALANCE			84,200.49	-6,812,750.43

** END OF REPORT - Generated by Ben Netzinger **

Coastal Discoverey Museum
Balance Sheet
As of June 30, 2020

	June 30, 2019 Audited	FY2020 Unaudited
ASSETS		
Current Assets		
Cash - Operating		
Wells Fargo-Operating	146,835.14	317,367.09
Petty Cash	4,011.92	1,647.95
Merrill Lynch-CD	350,000.00	415,518.51
Sub-Total Cash - Operating	500,847.06	734,533.55
 Other Current Assets		
Accounts Receivable	11,181.40	237.69
Prepaid Expenses	20,185.11	20,956.39
Grant Receivable-Unrestricted	191,648.17	191,648.17
Inventory	38,897.00	38,897.00
Total Current Assets	762,758.74	986,272.80
 Non-Current Assets		
Cash & Investments - Capital Fund		
TD Bank-Capital Campaign Checking	8,654.37	8,654.37
TD Bank-Capital Campaign Money Market	86,369.82	68,080.40
Boys, Arnold & Co	1,445,440.13	1,428,038.74
Sub-Total Cash - Capital Fund	1,540,464.32	1,504,773.51
 Property and Equipment		
Improvement-Infrastructure	5,261,136.59	5,261,136.59
Computers	1,729.91	1,729.91
Equipment	234,997.77	234,997.77
Furniture	27,292.82	27,292.82
Exhibits	27,725.00	27,725.00
Website	40,179.67	40,179.67
Discovery Lab	306,648.18	306,648.18
Acc Depr-Imprv Infrastructure	-1,513,135.15	-1,513,135.15
Acc Depr-Computers	-1,153.28	-1,153.28
Acc Depr Equipment	-209,140.41	-209,140.41
Acc Depr-Furniture	-22,576.04	-22,576.04
Acc Depr-Exhibits	-11,942.10	-11,942.10
Acc. Depr-Website	-40,179.67	-40,179.67
Sub-Total Property & Equipment, Net	4,101,583.29	4,101,583.29
Total Non-Current Assets	5,642,047.61	5,606,356.80
 TOTAL ASSETS	 6,404,806.35	 6,592,629.60

Coastal Discoverey Museum
Balance Sheet
As of June 31, 2020

	<u>June 30, 2019</u> Audited	<u>FY2020</u> Unaudited
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable	-25,752.63	-1,331.80
Accrued Vacation	-44,673.15	-44,673.15
Due to SC Commission-Sales Taxes	-2,018.58	-406.46
PPP Loan	0.00	-143,600.00
Total Current Liabilities	<u>-72,444.36</u>	<u>-190,011.41</u>
Fund Balance		
Fund Balance	-1,207,980.24	-1,207,980.24
Fund Balance-Bldg	-25,688.00	-25,688.00
Fund Balance-Unreserved	-5,019,697.34	-5,098,693.75
Revenue Control	-1,800,873.55	-1,504,395.66
Expenditure Control	1,721,877.14	1,434,139.46
Total Fund Balance	<u>-6,332,361.99</u>	<u>-6,402,618.19</u>
TOTAL LIABILITIES & EQUITY	<u><u>-6,404,806.35</u></u>	<u><u>-6,592,629.60</u></u>