

MEMORANDUM

To: Steve Riley, Town Manager
From: Susan Simmons, Director of Finance
Date: November 22, 2015
RE: **FY 2016 Financial Statements – Through September 2015 (3rd period)**

General Overview

The attached financial statements represent the activity through the third month of the fiscal year. As anticipated, there is very little activity on the revenue side until the quarterly revenues are received in October. The expenditures are in line with expectations through three months of the fiscal year, with a significant portion being personnel costs which are incurred evenly throughout the year.

Real estate-related revenues, namely construction permits and real estate transfer fees are 32% greater than last fiscal year. While these revenues appear to be in a pattern of continuing increases, there are also period increase anomalies in both categories. First, the real estate transfer fees reported a very strong August, likely driven by a good summer of real estate activity. The current percentage increase of 18% will likely average back out to a 5-10% increase over the entire year. Secondly, construction permits are 58% higher than the prior year, related to permits issued in August for large projects at Adventure Inn and Bayshore Retirement.

	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>
FY 2015	609,114			331,199			940,313		
FY 2016	716,570	107,456	18%	523,901	192,702	58%	1,240,471	300,158	32%

Through the first three months, **tourism-driven revenues** report a 6% decrease vs. the prior year. The composite figure for Local ATAX/Beach Fees reports a 21% decrease due to last year's collection in September 2014 of late taxes and penalties of \$89,000. Except for this collection last year, Local ATAX/Beach Fees would be flat.

Hospitality Tax reports a strong 7% increase. The data represents the first three months which includes late payments from the previous quarter and businesses which desire or need the structure of remitting monthly. The major businesses reporting quarterly will first report in October.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>	<u>Received</u>	<u>\$ Change</u>	<u>% Change</u>
FY 2015	463,387			514,012			977,399		
FY 2016	367,927	(95,460)	-21%	549,257	35,245	7%	917,184	(60,215)	-6%

Beyond the September anomaly noted above, Town staff anticipates a modest (3-5%) increase for accommodations taxes and more than a 5% increase for hospitality taxes through the end of the calendar year.

General Fund Summary

Through September, the Town's General Fund revenues and transfers in total \$1.6 million or 4% of budgeted revenues and transfers in. This level is anticipated as the Town receives most of its property taxes (the largest revenue source) from December through February. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in May and June for license renewals. Through September, total revenues and transfers in received to-date are \$218,022 more than the same period last fiscal year.

With 25% of the year lapsed at the end of September, expenditures-to-date are \$6.8 million or 17% of budgeted expenditures. Current fiscal year expenditures are \$144,522 less than last fiscal year. Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts.

The net change in the General Fund is presented at \$(5,119,136), which is anticipated because as noted above, the Town receives the majority of its revenues from December to February for property taxes and May/June for business licenses.

Debt Service Fund

The majority of the expenditures recorded through September in the Debt Service Fund are related to the required prepayment of the full year's bond payments funded by the Beach Preservation Fees. These payments included both principal and interest.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	<u>Actual</u>
Revenues	\$ 1,080,522
Transfers In	1,264,877
Capital Outlays	(1,236,134)
Transfers Out	-
Net Change in Fund Balance	<u>\$ 1,109,265</u>

The \$1.1 million increase in fund balance is mostly a result of the \$1.0 million sale of land at Pineland Station. The **net** proceeds will be transferred to the Hilton Head Economic Development Corporation to establish an economic development incentive fund.

Major projects/expenditures that have occurred fiscal year-to-date follow:

- Gumtree Road Area Sewer \$167,140
- Office Park Road/USCB project \$695,901
- Beach Renourishment-Survey Costs \$106,542

Other Revenues

The chart below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to the same time last fiscal year. Material variances, when applicable, are also explained.

	FY 2015 actual	FY 2016 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ -	\$ -	\$ -	N/A - Rec'd Qtrly	-
Local accommodations tax	154,462	122,644	(31,818)	-21%	A
Tax increment financing	82,120	79,152	(2,968)	-4%	-
Real estate transfer fees	609,114	716,570	107,456	18%	A
Beach preservation fees	308,925	245,283	(63,642)	-21%	A
Hospitality tax	514,012	549,257	35,245	7%	A
Electric franchise fee	896,136	847,579	(48,557)	-5%	-

A - Addressed previously in this cover letter

Stormwater Utility Fund

The attached statements related to the Business Type Activity – Stormwater are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

As with the governmental funds, this fund has minimal revenue and expense activity in the first three months, with personnel costs being a significant portion reported as Public Projects and Facilities. The fund's expenses-to-date also include Capital Outlay/Projects and Debt Service at approximately \$109,000 and \$150,000, respectively.

Dashboards

The General Fund dashboards found on the Town's website present a full year for fiscal years 2014 and preliminary/unaudited 2015 and year-to-date for fiscal year 2016.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2016 - THROUGH SEPTEMBER (3rd PERIOD)
UNAUDITED-PRELIMINARY

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 155,603	\$ 79,152	\$ 65,774	\$ 9,006	\$ 309,535	\$ -
Business Licenses	145,004	-	-	-	145,004	-
Franchise Fees	58,169	-	-	-	58,169	-
Permits	523,901	-	-	-	523,901	-
State Shared Funds	-	-	-	-	-	-
Public Safety	13,494	-	-	-	13,494	-
Grant Revenue	-	5,256	81,608	-	86,864	5,200
EMS Revenue	426,308	-	-	-	426,308	-
Fines and Fees	66,199	-	-	-	66,199	-
Beach Fees	71,985	-	-	-	71,985	-
Accommodations Tax	-	122,644	-	-	122,644	-
Hospitality Tax	-	549,257	-	-	549,257	-
Lease	-	-	-	36,280	36,280	-
Impact Fees	-	-	-	39,411	39,411	-
Real Estate Transfer Fees	-	716,570	-	-	716,570	-
Beach Preservation Fees	-	245,283	-	-	245,283	-
Electric Franchise Fees	-	847,579	-	-	847,579	-
Stormwater Utility Fees	-	-	-	-	-	8,275
Miscellaneous Revenue	47,102	-	-	-	47,102	-
Sale of Land	-	-	-	995,222	995,222	-
Investment Income	574	1,924	198	603	3,299	98
Total Revenues	1,508,339	2,567,665	147,580	1,080,522	5,304,106	13,573
Expenditures:						
General Government						
Town Council	63,813	-	-	-	63,813	-
Town Manager	140,136	-	-	-	140,136	-
	203,949	-	-	-	203,949	-
Administration						
Administration/Legal	768,804	7,166	-	-	775,970	-
Finance	291,475	-	-	-	291,475	-
	1,060,279	7,166	-	-	1,067,445	-
Community Services						
Community Development	536,593	-	-	-	536,593	-
Public Projects and Facilities	807,255	-	-	-	807,255	74,860
	1,343,848	-	-	-	1,343,848	74,860
Public Safety						
Sheriff/Shore Svcs	114,524	-	-	-	114,524	-
Fire & Rescue	2,814,429	-	-	-	2,814,429	-
	2,928,953	-	-	-	2,928,953	-
Townwide						
	1,137,386	-	-	-	1,137,386	-
Grants						
	-	387,040	-	-	387,040	-
Capital Outlay/Projects						
	75,704	296,397	-	1,236,134	1,608,235	109,346
Debt Service						
	-	-	3,022,092	-	3,022,092	149,564
Total expenditures	6,750,119	690,603	3,022,092	1,236,134	11,698,948	333,770
Excess (deficiency) of revenues over (under) expenditures	(5,241,780)	1,877,062	(2,874,512)	(155,612)	(6,394,842)	(320,197)
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	122,644	-	-	-	122,644	-
Accommodations Tax - State	-	-	-	-	-	-
Hospitality Tax	-	-	-	9,328	9,328	-
Real Estate Transfer	-	-	-	-	-	-
Beach Preservation	-	-	2,440,019	141,243	2,581,262	-
Electric Franchise	-	-	-	-	-	-
TIF	-	-	-	1,114,306	1,114,306	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	-	-	-	-	-	-
Transfers Out:						
General	-	(122,644)	-	-	(122,644)	-
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(2,440,019)	-	-	(2,440,019)	-
Capital Projects	-	(1,264,877)	-	-	(1,264,877)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	122,644	(3,827,540)	2,440,019	1,264,877	-	-
Net change in fund balances	(5,119,136)	(1,950,478)	(434,493)	1,109,265	(6,394,842)	(320,197)
Fund balance - beginning - Preliminary	19,489,573	28,947,736	7,384,079	8,623,895	64,445,283	5,162,364
Fund balance - ending	\$ 14,370,437	\$ 26,997,258	\$ 6,949,586	\$ 9,733,160	\$ 58,050,441	\$ 4,842,167

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND

GENERAL FUND

ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2016 - THROUGH SEPTEMBER (3rd PERIOD)

Percent of Year Lapsed **25%**

UNAUDITED - PRELIMINARY								
	Y-T-D		Y-T-D		\$	\$	Prior Year	Current Year
	September	FY 2016	September	September	Variance to	Variance to	% of Budget	% of Budget
	Prior Year	Budget	FY 2016	Prior Year	Prior Year	Current Year	Received/	Received/
						Budget	Expended	Expended
Revenues and Transfers In:								
Real and Personal Property Taxes	\$ 157,456	\$ 12,948,587	\$ 155,603	\$ (1,853)	\$ (12,792,984)		1%	1%
Business Licenses	163,122	8,268,840	145,004	(18,118)	(8,123,836)		2%	2%
Franchise Fees - Cable	-	787,000	58,169	58,169	(728,831)		0%	7%
Franchise Fees - Beach	-	25,750	-	-	(25,750)		0%	0%
Permits	331,199	1,395,817	523,901	192,702	(871,916)		23%	38% CL
State Shared Funds	-	800,000	-	-	(800,000)		0%	0%
Public Safety	13,916	56,500	13,494	(422)	(43,006)		25%	24%
EMS	404,366	1,314,000	426,308	21,942	(887,692)		31%	32%
Fines and Fees	62,552	220,000	66,199	3,647	(153,801)		27%	30%
Beach Fees	75,637	245,851	71,985	(3,652)	(173,866)		34%	29%
Miscellaneous Revenue	49,228	410,427	47,102	(2,126)	(363,325)		11%	11%
Transfers In:								
Accommodations Tax - Local	154,462	2,917,990	122,644	(31,818)	(2,795,346)		5%	4%
Accommodations Tax - State	-	1,264,324	-	-	(1,264,324)		0%	0%
Hospitality Tax	-	3,745,069	-	-	(3,745,069)		0%	0%
Beach Preservation Fees	-	1,111,138	-	-	(1,111,138)		0%	0%
TIF	-	169,398	-	-	(169,398)		0%	0%
Stormwater Utility	-	94,258	-	-	(94,258)		0%	0%
Capital Projects Property Taxes	-	1,238,000	-	-	(1,238,000)		0%	0%
Sale of Equipment	-	175,000	-	-	(175,000)		0%	0%
Lease Revenue	-	0	-	-	(0)		0%	0%
Electric Franchise Fees	311	87,878	-	(311)	(87,878)		0%	0%
Sunday Liquor Permits	-	37,500	-	-	(37,500)		0%	0%
Investment Income	712	2,700	574	(138)	(2,126)		26%	21%
Total revenues	1,412,961	37,316,027	1,630,983	218,022	(35,685,044)		4%	4%
Expenditures:								
General Government								
Town Council								
Personnel	29,600	143,543	31,792	2,192	(111,751)		21%	22%
Operating	23,788	314,600	32,021	8,233	(282,579)		7%	10% A
	53,388	458,143	63,813	10,425	(394,330)		11%	14%
Town Manager								
Personnel	123,589	625,596	134,343	10,754	(491,253)		20%	21%
Operating	4,648	25,150	5,793	1,145	(19,357)		17%	23%
	128,237	650,746	140,136	11,899	(510,610)		20%	22%
Administration								
Administration/Legal								
Personnel	488,991	2,469,702	499,408	10,417	(1,970,294)		20%	20%
Operating	254,988	1,167,649	269,396	14,408	(898,253)		21%	23%
Capital	90,772	124,980	-	(90,772)	(124,980)		20%	0% B
	834,751	3,762,331	768,804	(65,947)	(2,993,527)		21%	20%
Finance								
Personnel	273,879	1,649,040	263,145	(10,734)	(1,385,895)		18%	16% C
Operating	27,199	142,300	28,330	1,131	(113,970)		13%	20%
	301,078	1,791,340	291,475	(9,603)	(1,499,865)		17%	16%

TOWN OF HILTON HEAD ISLAND
GENERAL FUND
ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2016 - THROUGH SEPTEMBER (3rd PERIOD)

3

Percent of Year Lapsed **25%**

UNAUDITED - PRELIMINARY							
	Y-T-D		Y-T-D	\$	\$	Prior Year	Current Year
	September	FY 2016	September	Variance to	Variance to	% of Budget	% of Budget
	Prior Year	Budget	FY 2016	Prior Year	Current Year	Received/ Expended	Received/ Expended
Community Services							
Community Development							
Personnel	500,513	2,651,950	524,709	24,196	(2,127,241)	20%	20%
Operating	6,485	148,392	11,884	5,399	(136,508)	2%	8%
	<u>506,998</u>	<u>2,800,342</u>	<u>536,593</u>	<u>29,595</u>	<u>(2,263,749)</u>	<u>18%</u>	<u>19%</u>
Public Projects and Facilities							
Personnel	349,638	1,755,330	332,448	(17,190)	(1,422,882)	20%	19% C
Operating	507,259	3,701,213	474,807	(32,452)	(3,226,406)	14%	13%
Capital	-	27,000	-	-	(27,000)	0%	0%
	<u>856,897</u>	<u>5,483,543</u>	<u>807,255</u>	<u>(49,642)</u>	<u>(4,676,288)</u>	<u>16%</u>	<u>15%</u>
Public Safety							
Sheriff/Shore Svcs							
	100,481	3,475,016	114,524	14,043	(3,360,492)	3%	3%
Fire & Rescue							
Personnel	2,680,207	12,779,461	2,555,707	(124,500)	(10,223,754)	21%	20% D
Operating	284,282	1,262,800	258,722	(25,560)	(1,004,078)	20%	20%
Capital	83,839	741,000	75,704	(8,135)	(665,296)	8%	10% E
	<u>3,048,328</u>	<u>14,783,261</u>	<u>2,890,133</u>	<u>(158,195)</u>	<u>(11,893,128)</u>	<u>20%</u>	<u>20%</u>
Townwide							
	1,064,483	5,688,532	1,137,386	72,903	(4,551,146)	23%	20%
Total expenditures							
	<u>6,894,641</u>	<u>38,893,254</u>	<u>6,750,119</u>	<u>(144,522)</u>	<u>(32,143,135)</u>	<u>18%</u>	<u>17%</u>
Revenues Over/(Under) Expenditures							
	<u>\$ (5,481,680)</u>	<u>\$ (1,577,227)</u>	<u>\$ (5,119,136)</u>				

Key:

RC - Addressed in Revenue Charts

CL - Addressed in Cover Letter

A - Timing difference between years for recurring expenditures.

B - Prior year had increased levels of capital and operating for Chambers & Conference Room renovating.

C - Variances due to vacancies and changes in salaries & benefits relative to turnovers.

D - Timing differences between years for the Fire & Rescue Line payroll dates.

E - Two vehicle purchases in fiscal year 2015.

Special Revenue Funds

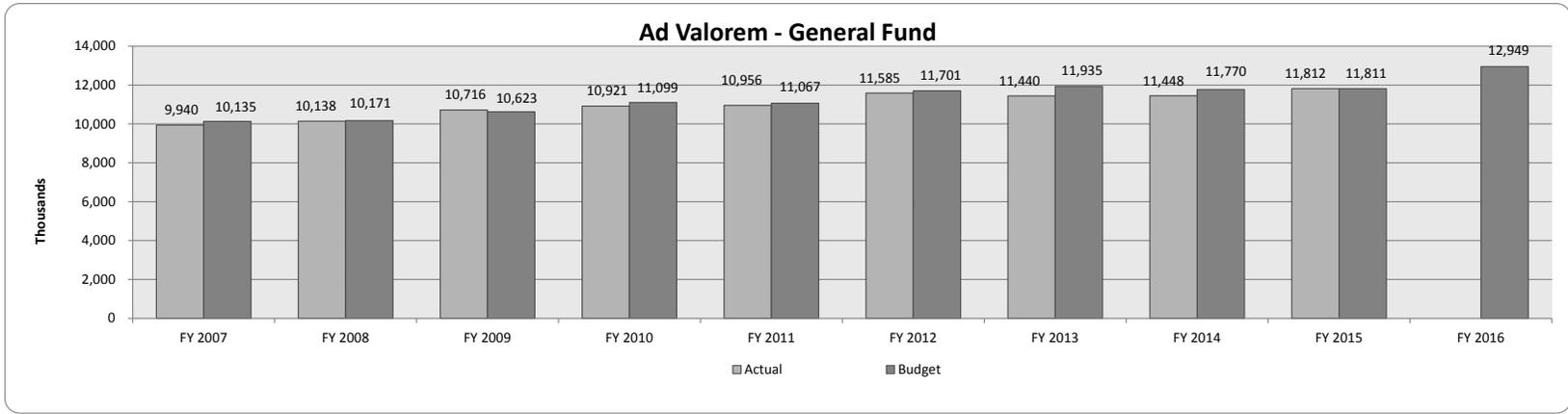
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2016 - THROUGH SEPTEMBER (3rd PERIOD)
UNAUDITED-PRELIMINARY

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 79,152	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 79,152
Accommodations Tax	-	122,644	-	-	-	-	-	122,644
Hospitality Tax	-	-	-	-	549,257	-	-	549,257
Real Estate Transfer Fees	-	-	-	716,570	-	-	-	716,570
Beach Preservation Fees	-	-	-	-	-	245,283	-	245,283
Electric Franchise Fees	-	-	-	-	-	-	847,579	847,579
Grant Revenue	-	-	-	-	-	-	5,256	5,256
Investment Income	143	-	115	88	69	1,350	159	1,924
Total Revenues	79,295	122,644	115	716,658	549,326	246,633	852,994	2,567,665
Expenditures:								
General Government								
Expenditure	-	-	-	-	-	-	-	-
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Expenditure	-	-	-	-	-	-	-	-
Administration/Legal	-	-	-	7,166	-	-	-	7,166
Finance	-	-	-	7,166	-	-	-	7,166
Community Services								
Expenditure	-	-	-	-	-	-	-	-
Community Development	-	-	-	-	-	-	-	-
Public Projects and Facilities	-	-	-	-	-	-	-	-
Public Safety								
Expenditure	-	-	-	-	-	-	-	-
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
Grants								
	-	-	384,799	-	-	-	2,241	387,040
Capital Outlay/Projects								
	-	-	-	-	-	-	296,397	296,397
Total expenditures	-	-	384,799	7,166	-	-	298,638	690,603
Excess (deficiency) of revenues over (under) expenditures	79,295	122,644	(384,684)	709,492	549,326	246,633	554,356	1,877,062
Other financing sources (uses):								
Transfers Out:								
General Fund	-	(122,644)	-	-	-	-	-	(122,644)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	(2,440,019)	-	(2,440,019)
Capital Projects Fund	(1,114,306)	-	-	-	(9,328)	(141,243)	-	(1,264,877)
Transfers In:								
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(1,114,306)	(122,644)	-	-	(9,328)	(2,581,262)	-	(3,827,540)
Net change in fund balances	(1,035,011)	-	(384,684)	709,492	539,998	(2,334,629)	554,356	(1,950,478)
Fund balance - beginning - Preliminary	3,781,514	-	2,834,620	1,737,035	723,464	16,516,018	3,355,085	28,947,736
Fund balance - ending	\$ 2,746,503	\$ -	\$ 2,449,936	\$ 2,446,527	\$ 1,263,462	\$ 14,181,389	\$ 3,909,441	\$ 26,997,258

**Revenue Analysis
General Fund**

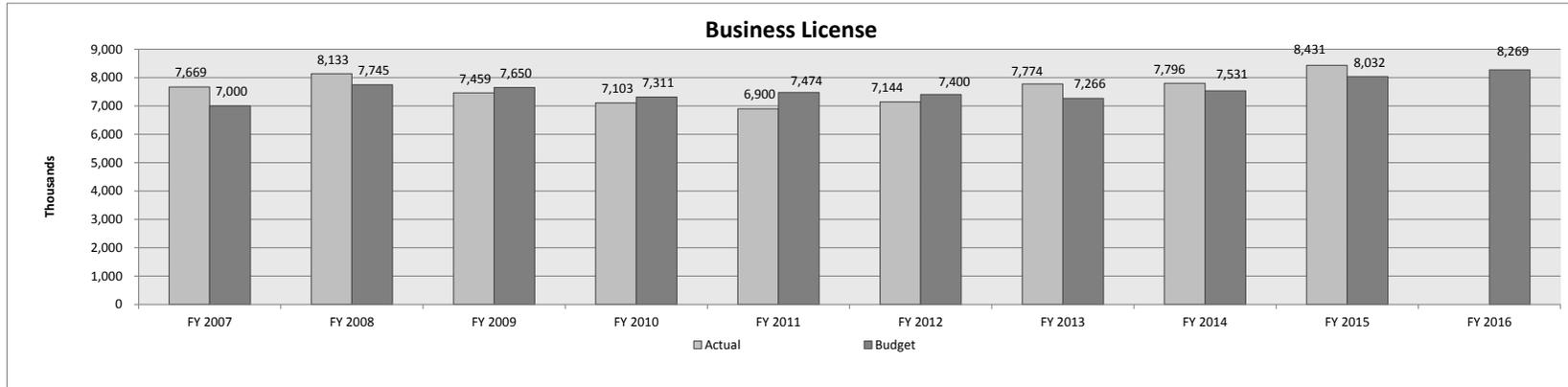
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	199,878 2%	354,786 3%	11,811,941 100%
FY 2016	54,378 35%	56,645 36%	44,580 29%	155,603 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	155,603 100%



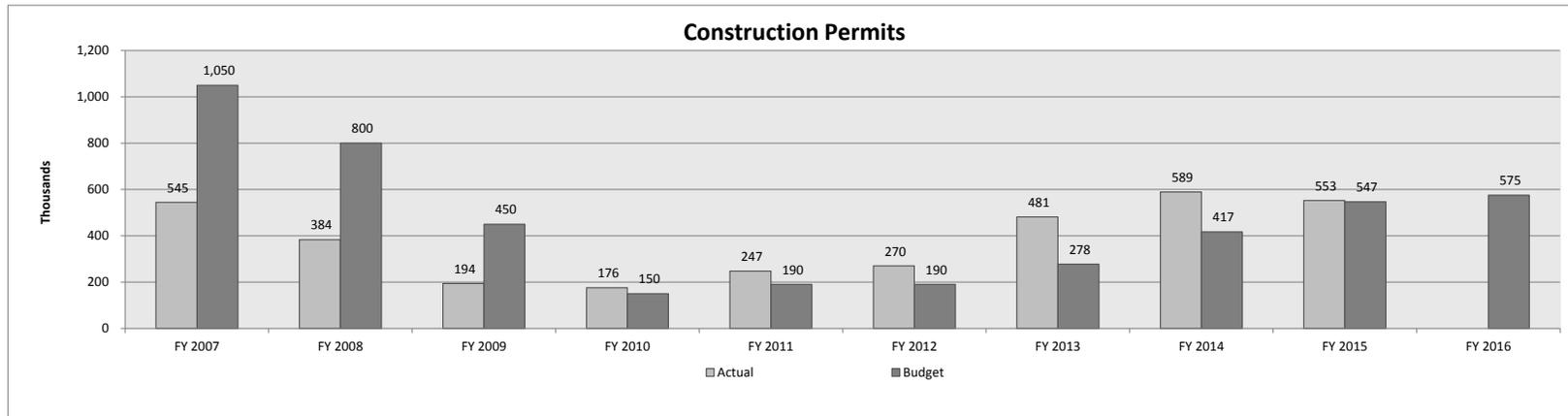
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 21%	560,605 7%	1,467,154 17%	4,307,442 51%	6,335,201 75%	8,430,992 100%
FY 2016	27,568 19%	80,864 56%	36,572 25%	145,004 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	145,004 100%



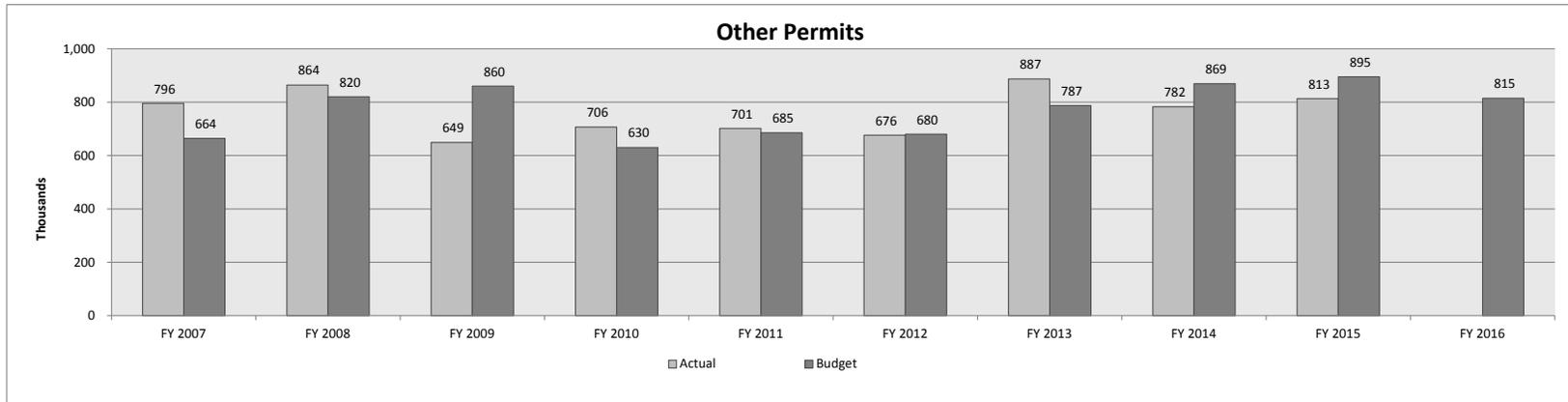
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 3%	36,862 7%	76,150 14%	131,182 24%	63,562 11%	23,758 4%	45,204 8%	132,524 24%	51,437 9%	22,961 4%	44,774 8%	119,172 22%	36,089 7%	42,556 8%	91,199 16%	169,844 31%	552,722 100%
FY 2016	43,790 13%	251,509 77%	31,232 10%	326,531 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	326,531 100%



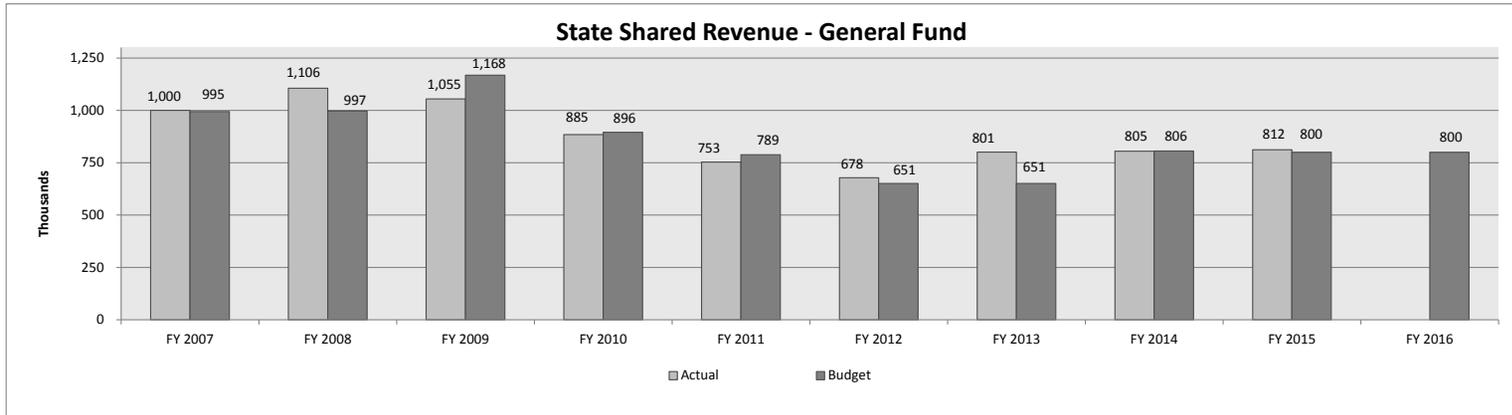
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 24%	76,291 9%	55,712 7%	80,154 10%	212,157 26%	78,891 10%	74,728 9%	67,531 8%	221,150 27%	69,073 8%	58,337 7%	58,089 7%	185,499 23%	813,023 100%
FY 2016	56,977 29%	67,554 35%	70,719 36%	195,250 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	195,250 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

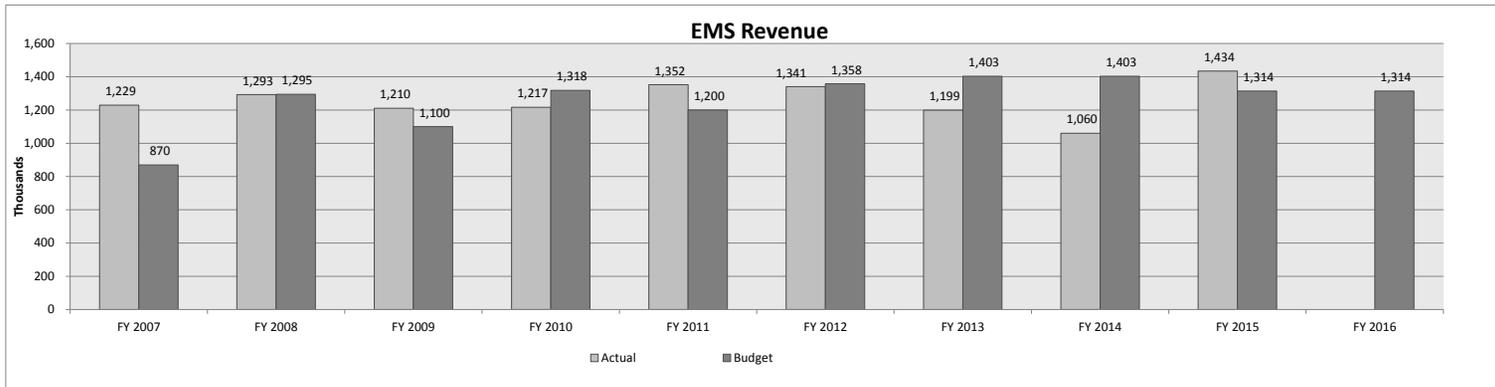
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
FY 2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 28%	103,719 7%	105,108 7%	140,616 10%	349,443 24%	140,547 10%	123,631 9%	143,645 10%	407,823 28%	147,740 10%	111,812 8%	12,598 1%	272,150 19%	1,433,782 100%
FY 2016	145,913 34%	131,219 31%	149,176 35%	426,308 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	426,308 100%



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

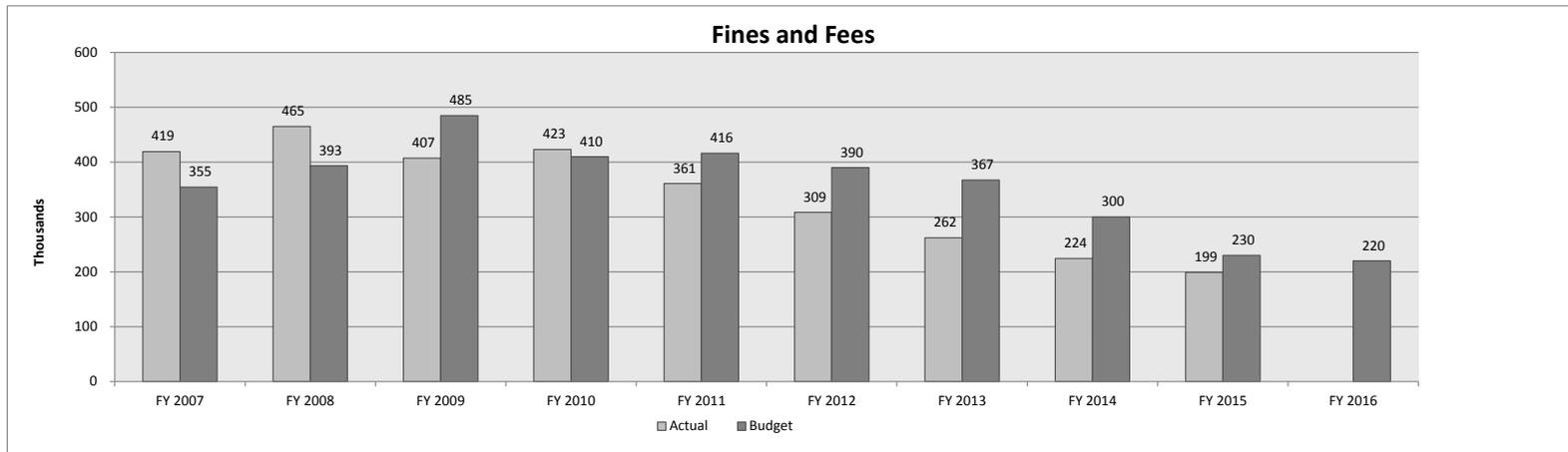
The negative revenues in June of 2013 and 2014 are attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

The decreases in June in the latter years represent the annual entry for allowances for doubtful accounts receivable. Staff has cleaned up and sent all outstanding balances in the old system to the SCDOR Debt Setoff program. Therefore in fiscal year 2014, we increased the allowance to cover most of these balances as well as created an allowance account in the new billing system.

The decreases in the first quarter of FY15 over FY14 represent a more normalized collection cycle. In FY14, the Town was catching up collections due to the implementation of new billing software.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

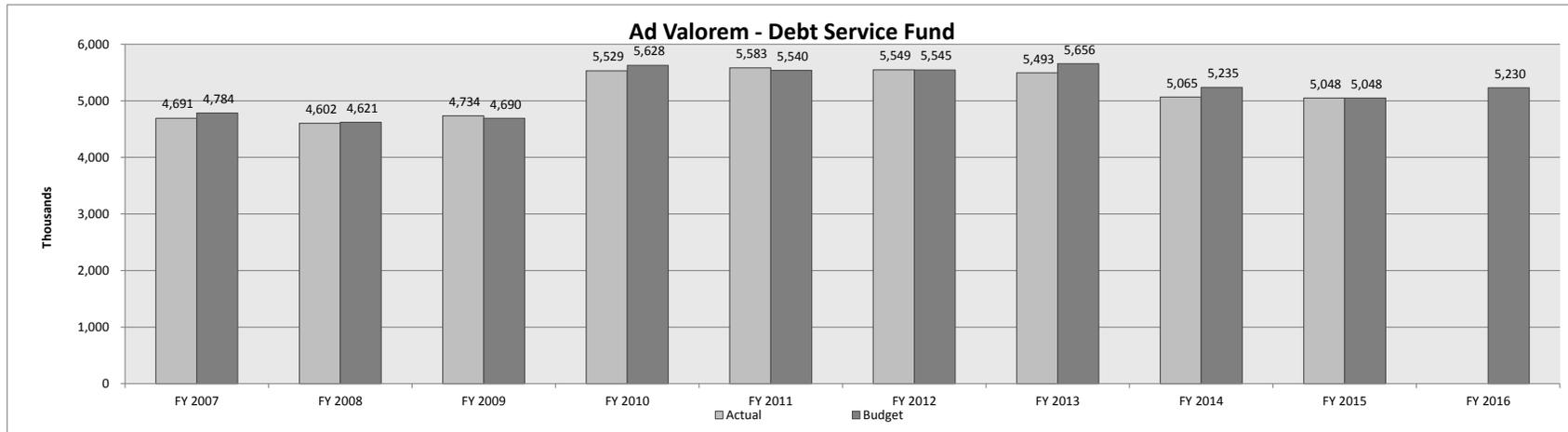
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
FY 2016	33,048 50%	12,328 19%	20,823 31%	66,199 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	66,199 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

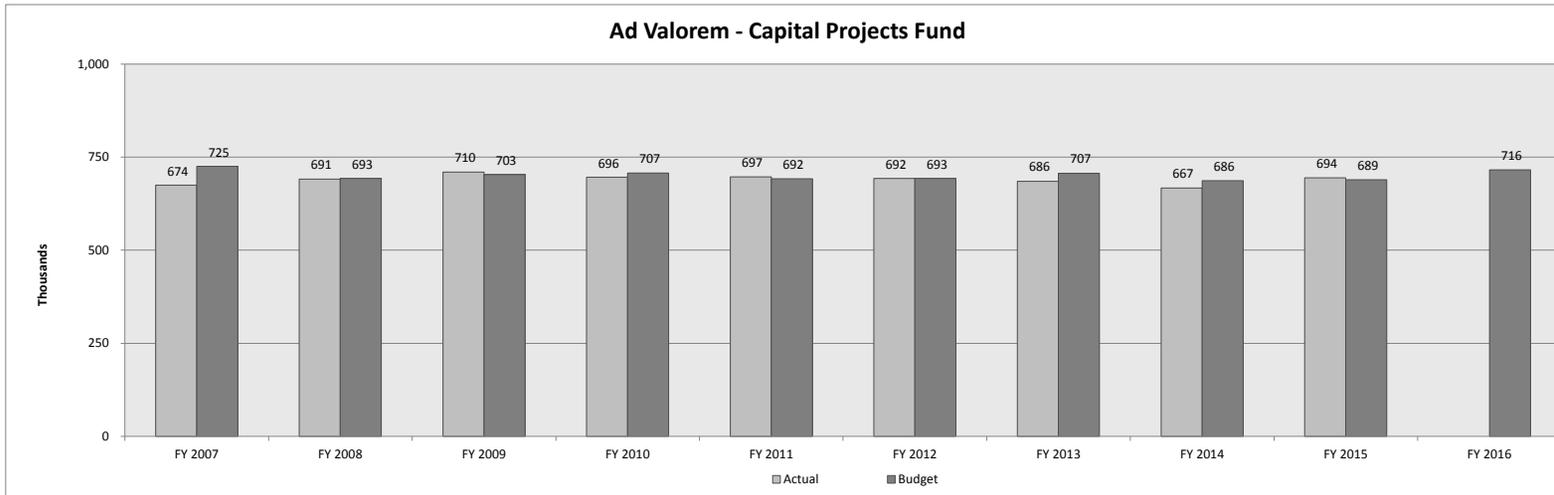
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	85,662 2%	151,043 3%	5,047,767 100%
FY 2016	23,184 35%	24,069 37%	18,521 28%	65,774 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	65,774 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

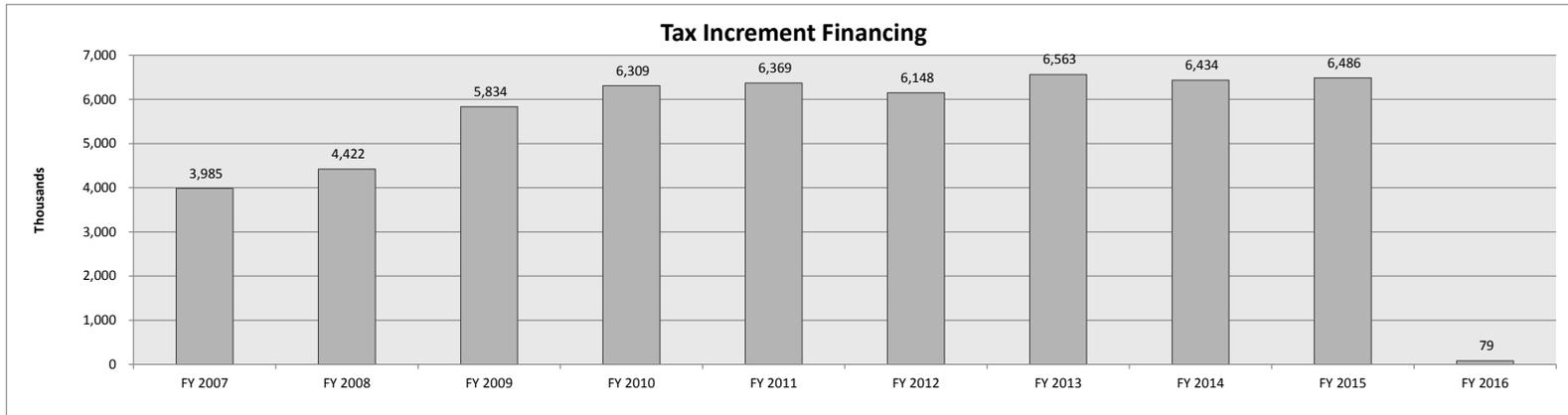
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 64%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	19,341 3%	34,645 5%	667,370 100%
FY 2015	2,233 0%	2,362 0%	4,323 1%	8,918 1%	112 0%	3,660 1%	107,853 16%	111,625 16%	477,836 69%	46,877 7%	23,649 3%	548,362 79%	5,067 1%	3,786 1%	16,665 2%	25,518 4%	694,423 100%
FY 2016	3,172 35%	3,295 37%	2,539 28%	9,006 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	9,006 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	0%	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	0%	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	0%	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	0%	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
FY 2016	(16,652)	32,383	63,421	79,152	-	-	-	-	-	-	-	-	-	-	-	-	79,152
	-21%	41%	80%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%

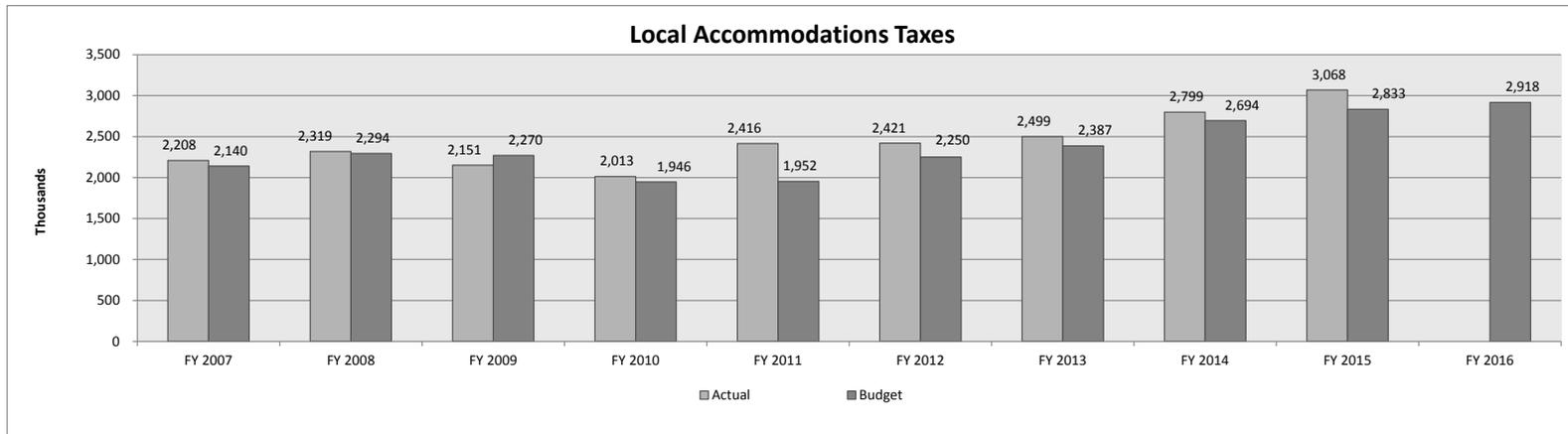


In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

In June & July of 2015, Beaufort County reclaimed several overpaid tax increment financing taxes causing a net decrease in revenues for the month.

Local ATAX Revenue
Revenues by Month/Fiscal Year

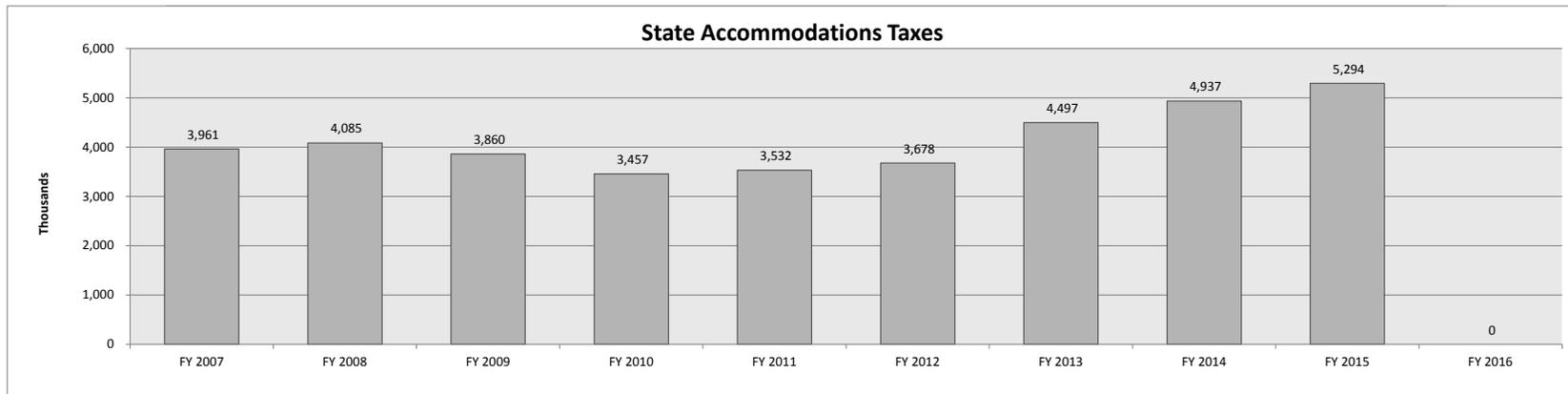
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
FY 2016	(815) -1%	67,305 55%	56,154 46%	122,644 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	122,644 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
FY 2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	0
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction.
A local resort company Accommodations Tax remittance was credited to another municipality.

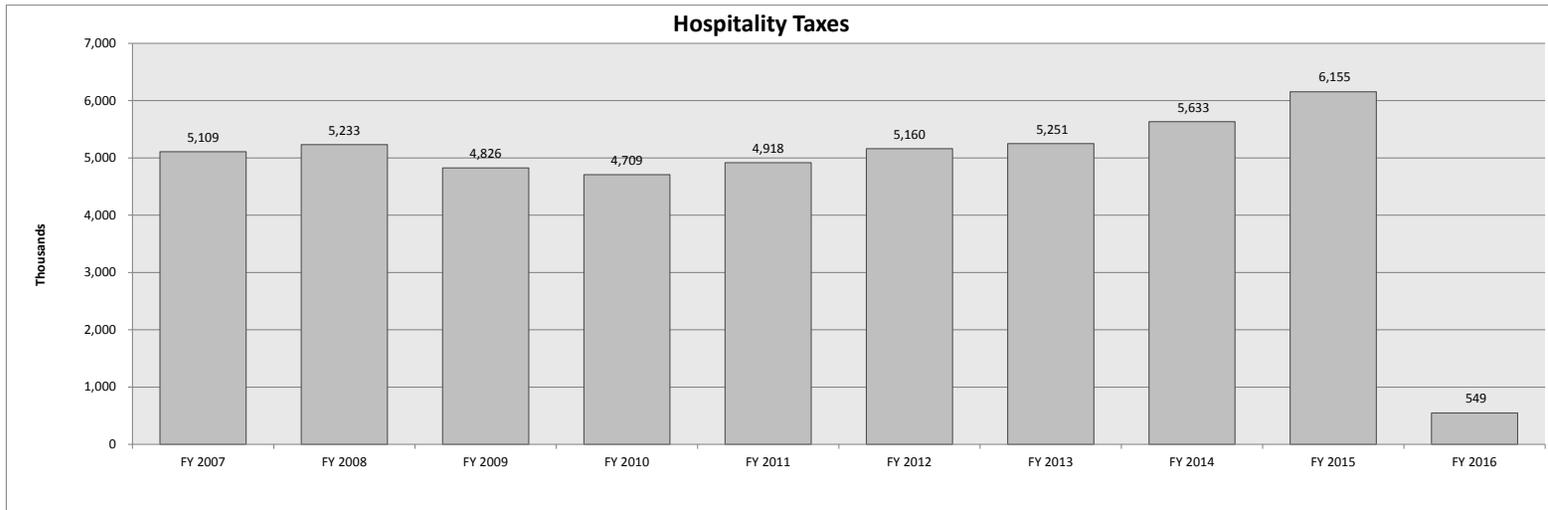
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
FY 2016	234,595 33%	279,002 39%	202,973 28%	716,570 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	716,570 100%



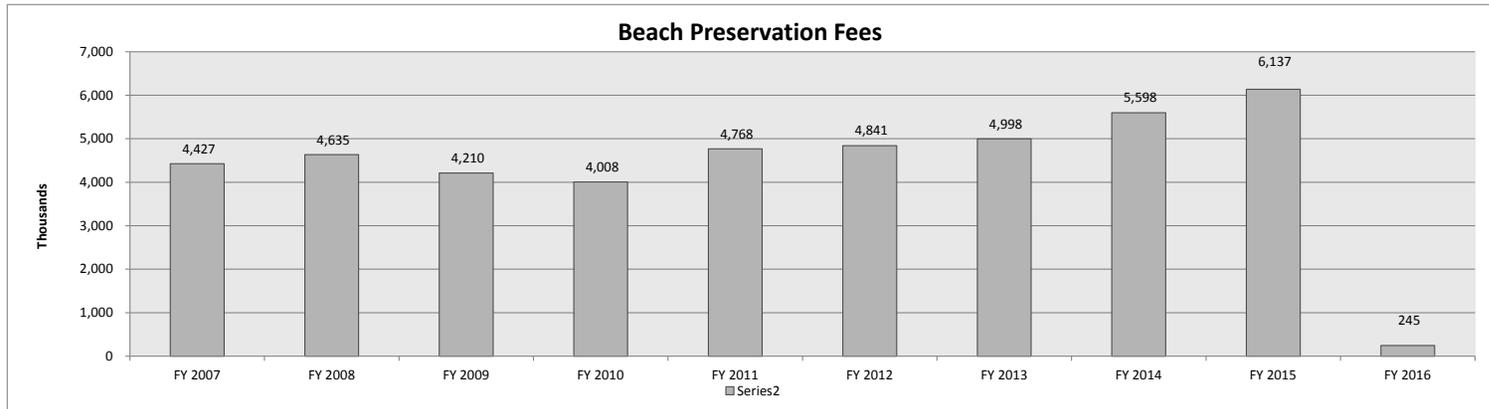
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
FY 2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
FY 2016	(2,451) 0%	296,736 54%	254,972 46%	549,257 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	549,257 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

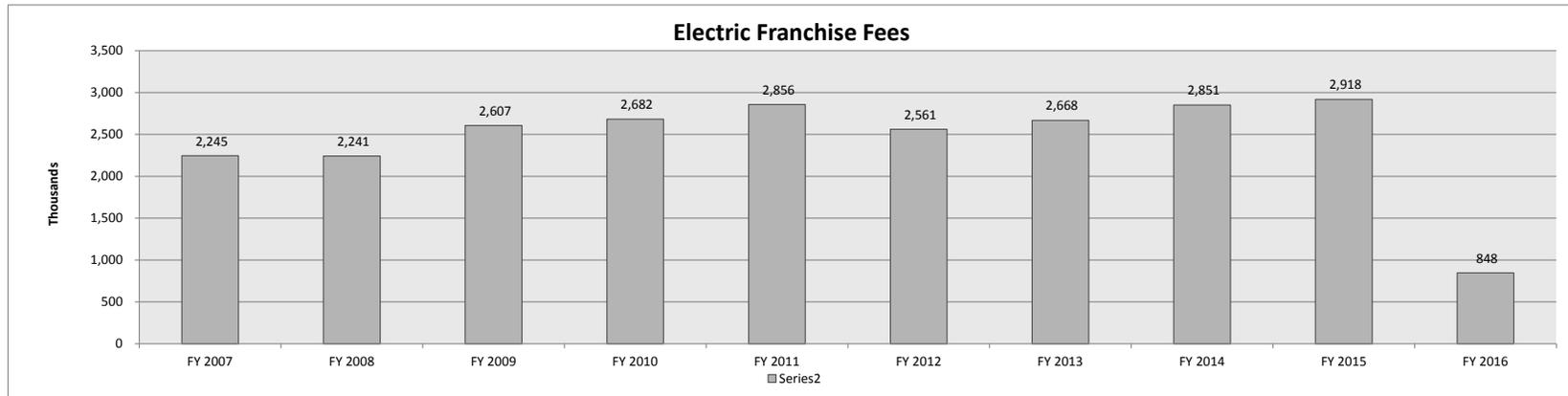
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
FY 2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
FY 2016	(1,630) -1%	134,604 55%	112,309 46%	245,283 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	245,283 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	236,917 11%	262,320 12%	239,571 11%	738,808 33%	178,164 8%	140,383 6%	154,431 7%	472,978 21%	162,181 7%	202,468 9%	169,907 8%	534,556 24%	153,195 7%	- 0%	345,811 15%	499,006 22%	2,245,348 100%
FY 2008	234,553 10%	257,467 11%	243,116 11%	735,136 33%	188,133 8%	159,109 7%	145,630 6%	492,872 22%	173,607 8%	193,281 9%	153,310 7%	520,198 23%	- 0%	302,365 13%	190,808 9%	493,173 22%	2,241,379 100%
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
FY 2016	280,750 33%	299,517 35%	267,312 32%	847,579 100%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	847,579 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	8,060	35,320	3,460,890
	0%	0%	1%	1%	0%	0%	12%	13%	78%	5%	2%	85%	1%	0%	0%	1%	100%
FY 2016	(30,865)	39,140	-	8,275	-	-	-	-	-	-	-	-	-	-	-	-	8,275
	-373%	473%	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	100%

