

MEMORANDUM

To: Steve Riley, Town Manager
From: John Troyer, Acting Finance Director
Date: November 30, 2016

RE: FY 2016 Preliminary & Unaudited Financial Statements – Through June 2016

General Overview

The attached financial statements present the activity through June of fiscal year 2016. Many of the revenue categories are higher in the current fiscal year than in the prior fiscal year. TIF taxes are an exception. As anticipated, the TIF revenues are significantly lower than the prior year now that the TIF extension has started without the County School District fully participating in the new agreement. Both real estate-related revenues and tourism-driven revenues report strong growth as detailed below. The expenditures for the current fiscal year are generally in line or lower than budget. A significant portion of the expenses are personnel costs which are incurred evenly throughout the year.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits combined are 26% higher than last fiscal year. Regarding Real Estate Transfer Fees, the Town has reported a 14% increase with a strong 1st fiscal year quarter ending in September; a sluggish 2nd quarter (October-December); followed by a strong 3rd quarter (January–March) and 4th quarter (April-June). The increase shows that the real estate market has improved.

Permits through June are 48% higher than the prior year. The change is largely attributable to a \$636,490 increase in new construction permits; several of the largest projects are Bayshore Retirement, Adventure Inn Redevelopment, and more recently the planned apartments at Shelter Cove. The Town anticipates strong growth ongoing but not necessarily the extraordinary projects permitted this fiscal year.

	<u>RET</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2015	2,534,932			1,380,846			3,915,778		
FY 2016	2,887,147	352,215	14%	2,039,571	658,725	48%	4,926,718	1,010,940	26%

Tourism-driven revenues through June are 5% greater than last fiscal year. The strong increases are similar across Local ATAX/Beach Preservation Fees and Hospitality Taxes.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2015	9,205,018			6,155,004			15,360,022		
FY 2016	9,647,550	442,532	5%	6,506,306	351,302	6%	16,153,856	793,834	5%

General Fund Summary

Through June, the Town’s General Fund revenues and transfers in total \$37,969,555 or 103% of budgeted revenues and incoming transfers. The total is \$1,172,152 higher than last fiscal year. The overall increase is attributable to increases in Ad Valorem Taxes, Permit Revenue, and Accommodations Taxes. The Ad Valorem Tax increase is a combination increased millage and

growth. The increased revenues from Permits represent true and unbudgeted increases as previously noted. The Accommodations Tax increase represents additional tax collections as well as a larger budgeted grant to the General Fund from the ATAX Fund.

Through June, General Fund expenditures are \$36,365,779 or 93% of budget. Significant variances are explained on the budget to actual statement. Total General Fund spending is up \$880,636 or 2.5% from last year-to-date. All of these amounts and percentages are consistent with our expectations for this point in the fiscal year. General Fund's results for the fiscal year tracked favorably with the budget.

A Town Council Initiatives report is included in the General Fund Budget to Actual section of the monthly financial statement package.

Significant variances have been explained in this document, the budget to actual statement, or on the revenue analysis charts. The year-to-date net change (surplus) in the General Fund is presented at \$1,603,776 which is \$291,516 better than the prior year which coincides with the increase in revenue from fiscal year to fiscal year.

Debt Service Fund

The expenditures recorded through June in the Debt Service Fund include the required bond payments funded by Hospitality Taxes, Beach Preservation Fees, Real Estate Transfer Fees and ad valorem taxes. Debt service expenditures of \$10,698,425 include both principal and interest, and are both according to schedule.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	<u>Actual</u>
Revenues	\$ 2,806,164
Transfers In	8,148,609
Capital Outlays	(11,567,398)
Transfers Out	<u>(2,502,588)</u>
Net Change in Fund Balance	<u>\$ (3,115,213)</u>

The Transfer In & Transfer Out amounts include \$986,752 from the sale of land at Pineland Station which was transferred to the Hilton Head Economic Development Corporation to establish an economic development incentive fund and then transferred back in when the Economic Development Corporation was closed.

Major Capital Projects Expenditures that have occurred fiscal year-to-date are as follows:

Island Wide Beach Renourishment	\$6,893,944
Office Park-USCB	\$1,360,935
Gum Tree Road-Area Sewer	\$563,859
NW Quadrant-Coligny	\$523,375
Pathway Safety Improvements	\$486,232

Rec Center Expansion	\$385,354
Fire Station #2 Replacement	\$155,665

Other Revenues

The table below reports the Town’s other governmental fund revenues received this fiscal year compared to last fiscal year. Explanations are provided for material variances.

	FY 2015 actual	FY 2016 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 5,293,455	\$ 5,724,984	\$ 431,529	8%	A, C
Local accommodations tax	3,068,339	3,215,850	147,511	5%	A, C
Tax increment financing	6,486,071	4,090,780	(2,395,291)	-37%	A
Real estate transfer fees	2,534,932	2,887,147	352,215	14%	A
Beach preservation fees	6,136,679	6,431,700	295,021	5%	A
Hospitality tax	6,155,004	6,506,306	351,302	6%	A
Electric franchise fee	2,918,340	2,671,984	(246,356)	-8%	B

A - Addressed previously in this cover letter.

B - Per Palmetto Electric staff member, billings by the utility are lower this year.

C - A comparison of State and Town Accommodations Taxes is difficult as the State's quarters run one month ahead of the Town's. Town Collections Staff are working to ensure the Town's businesses comparably report to the State and the Town.

Stormwater Utility Fund

The attached statements for the Business Type Activity–Stormwater, are presented on the modified accrual basis of accounting. This basis reflects the very close result between revenues and expenses. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis, in the Town’s *Comprehensive Annual Financial Report*. Regardless of the reporting basis, revenues and expenses are expected to track closely. This fund’s personnel and operating costs are \$700,183 and primarily reported as Public Projects and Facilities. The fund’s expenses-to-date also include Capital Outlay/Projects and Debt Service at \$1,095,946 and \$1,149,128 respectively.

Dashboards The General Fund dashboards found on the Town’s website present a full year for fiscal years 2014, 2015 and 2016.

**Consolidated Statement
All Funds**

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2016 - THROUGH JUNE (12th PERIOD)
PRELIMINARY & UNAUDITED

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	\$ 12,647,165	\$ 4,090,780	\$ 5,136,243	\$ 702,649	\$ 22,576,837	\$ -
Business Licenses	8,224,310	-	-	-	8,224,310	-
Franchise Fees	919,127	-	-	-	919,127	-
Permits	2,039,571	-	-	-	2,039,571	-
State Shared Funds	812,322	-	-	319,560	1,131,882	-
Public Safety	53,781	-	-	-	53,781	-
Grant Revenue	-	540,176	163,656	19,956	723,788	44,272
EMS Revenue	1,383,496	-	-	-	1,383,496	-
Fines and Fees	210,243	-	-	-	210,243	-
Beach Fees	229,643	-	-	-	229,643	-
Accommodations Tax	-	8,940,834	-	-	8,940,834	-
Hospitality Tax	-	6,506,306	-	-	6,506,306	-
Lease	-	-	-	118,848	118,848	-
Impact Fees	-	-	-	564,499	564,499	-
Real Estate Transfer Fees	-	2,887,147	-	-	2,887,147	-
Beach Preservation Fees	-	6,431,700	-	-	6,431,700	-
Electric Franchise Fees	-	2,671,984	-	-	2,671,984	-
Stormwater Utility Fees	-	-	-	-	-	3,551,400
Miscellaneous Revenue	452,291	-	-	-	452,291	-
Sale of Land	-	-	-	1,078,410	1,078,410	-
Investment Income	2,458	7,303	36,914	2,242	48,917	443
Total Revenues	26,974,407	32,076,230	5,336,813	2,806,164	67,193,614	3,596,115
Expenditures:						
General Government						
Town Council	550,020	-	-	-	550,020	-
Town Manager	653,768	-	-	-	653,768	-
	1,203,788	-	-	-	1,203,788	-
Administration						
Administration/Legal	3,444,610	28,871	11,025	-	3,484,506	2,500
Finance	1,502,876	-	-	-	1,502,876	-
	4,947,486	28,871	11,025	-	4,987,382	2,500
Community Services						
Community Development	2,772,707	11,000	-	-	2,783,707	-
Public Projects and Facilities	5,021,244	-	-	-	5,021,244	697,683
	7,793,951	11,000	-	-	7,804,951	697,683
Public Safety						
Sheriff/Shore Svcs	3,443,143	-	-	-	3,443,143	-
Fire & Rescue	14,034,864	463,243	-	-	14,498,107	-
	17,478,007	463,243	-	-	17,941,250	-
Townwide						
Grants	4,378,498	-	-	-	4,378,498	-
Capital Outlay/Projects	-	4,362,663	-	-	4,362,663	-
Debt Service	564,049	1,664,087	-	11,567,398	13,795,534	1,095,946
	-	-	10,698,425	-	10,698,425	1,149,128
Total expenditures	36,365,779	6,529,864	10,709,450	11,567,398	65,172,491	2,945,257
Revenues over (under) Expenditures	(9,391,372)	25,546,366	(5,372,637)	(8,761,234)	2,021,123	650,858
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	3,215,850	-	-	-	3,215,850	-
Accommodations Tax - State	1,596,057	-	-	-	1,596,057	-
EDC Incentive Fund	-	-	-	986,752	986,752	-
Hospitality Tax	3,270,069	-	1,633,113	130,317	5,033,499	-
Real Estate Transfer	-	-	2,243,680	-	2,243,680	-
Beach Preservation	1,111,138	-	2,531,437	4,543,672	8,186,247	-
Electric Franchise	87,878	-	-	-	87,878	-
Leases	-	-	-	-	-	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	169,398	-	-	2,487,868	2,657,266	-
Debt Service	-	-	-	-	-	-
Capital Projects	1,450,500	-	65,336	-	1,515,836	-
Stormwater	94,258	-	-	-	94,258	-
Transfers Out:						
General	-	(9,450,390)	-	(1,450,500)	(10,900,890)	(94,258)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(6,408,230)	-	(65,336)	(6,473,566)	-
Capital Projects	-	(7,161,857)	-	-	(7,161,857)	-
EDC Incentive Fund	-	-	-	(986,752)	(986,752)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	10,995,148	(23,020,477)	6,473,566	5,646,021	94,258	(94,258)
Net change in fund balance	1,603,776	2,525,889	1,100,929	(3,115,213)	2,115,381	556,600
Fund balance - beginning	19,349,325	28,946,062	7,485,841	8,618,510	64,399,738	6,407,746
Fund balance - ending	\$ 20,953,101	\$ 31,471,951	\$ 8,586,770	\$ 5,503,297	\$ 66,515,119	\$ 6,964,346

**Budget versus Actual Report
General Fund**

TOWN OF HILTON HEAD ISLAND
GENERAL FUND
ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2016 - THROUGH JUNE (12th PERIOD)

12

Percent of Year Lapsed **100%**

PRELIMINARY & UNAUDITED

	Y-T-D		Y-T-D		Percent of Year Lapsed		Percent of Year Lapsed		
	June Prior Year	FY 2016 Budget	June FY 2016	\$ Variance to Prior Year	\$ Variance to Current Year Budget	% of Budget Received/ Expended	% of Budget Received/ Expended		
Revenues and Transfers In/Out:									
Real and Personal Property Taxes	\$ 11,894,284	\$ 12,948,587	\$ 12,647,165	\$ 752,881	\$ (301,422)	101%	98%	CL	
Business Licenses	8,334,478	8,268,840	8,224,310	(110,168)	(44,530)	104%	99%	CL	
Franchise Fees - Cable	848,708	787,000	890,697	41,989	103,697	108%	113%	CL	
Franchise Fees - Beach	27,352	25,750	28,430	1,078	2,680	106%	110%		
Permits	1,380,846	1,395,817	2,039,571	658,725	643,754	95%	146%	CL	
State Shared Funds	812,085	800,000	812,322	237	12,322	102%	102%		
Public Safety	55,721	56,500	53,781	(1,940)	(2,719)	99%	95%		
EMS	1,403,782	1,314,000	1,383,496	(20,286)	69,496	107%	105%		
Fines and Fees	198,948	220,000	210,243	11,295	(9,757)	86%	96%		
Beach Fees	239,358	245,851	229,643	(9,715)	(16,208)	106%	93%		
Miscellaneous Revenue	402,517	410,427	452,291	49,774	41,864	86%	110%		
Transfers In:									
Accommodations Tax - Local	3,068,339	2,917,990	3,215,850	147,511	297,860	108%	110%	CL	
Accommodations Tax - State	1,338,188	1,264,324	1,596,057	257,869	331,733	106%	126%	CL	
Hospitality Tax	4,391,195	3,270,069	3,270,069	(1,121,126)	-	93%	100%		
Beach Preservation Fees	1,111,138	1,111,138	1,111,138	-	-	100%	100%		
TIF	169,398	169,398	169,398	-	-	100%	100%		
Stormwater Utility	94,258	94,258	94,258	-	-	100%	100%		
Capital Projects Property Taxes	594,000	1,238,000	1,238,000	644,000	-	91%	100%		
Sale of Equipment	-	175,000	175,000	175,000	-	0%	100%		
Lease Revenue	12,000	-	-	(12,000)	-	100%	0%		
Electric Franchise Fees	311	87,878	87,878	87,567	-	0%	100%		
Sunday Liquor Permits	418,150	37,500	37,500	(380,650)	-	100%	100%		
Investment Income	2,347	2,700	2,458	111	(242)	87%	91%		
Total revenues	36,797,403	36,841,027	37,969,555	1,172,152	1,128,528	101%	103%		
Expenditures:									
General Government									
Town Council									
Personnel	131,073	143,543	132,896	1,823	(10,647)	91%	93%		
Operating	277,787	546,180	417,124	139,337	(129,056)	77%	76%	I	
	408,860	689,723	550,020	141,160	(139,703)	81%	80%		
Town Manager									
Personnel	622,073	637,896	637,828	15,755	(68)	100%	100%		
Operating	15,957	25,150	15,940	(17)	(9,210)	71%	63%		
	638,030	663,046	653,768	15,738	(9,278)	99%	99%		
Administration									
Administration/Legal									
Personnel	2,394,170	2,480,452	2,447,605	53,435	(32,847)	99%	99%		
Operating	1,087,878	1,186,884	997,005	(90,873)	(189,879)	90%	84%	A	
Capital	386,895	191,480	140,884	(246,011)	(50,596)	87%	74%	A	
	3,868,943	3,858,816	3,585,494	(283,449)	(273,322)	95%	93%		
Finance									
Personnel	1,343,734	1,623,803	1,345,433	1,699	(278,370)	88%	83%	J	
Operating	160,945	167,785	157,443	(3,502)	(10,342)	75%	94%		
	1,504,679	1,791,588	1,502,876	(1,803)	(288,712)	86%	84%		

TOWN OF HILTON HEAD ISLAND
GENERAL FUND
ACTUAL VERSUS BUDGET AND PRIOR YEAR Y-T-D ACTUAL
FISCAL YEAR 2016 - THROUGH JUNE (12th PERIOD)

12

				Percent of Year Lapsed 100%				
PRELIMINARY & UNAUDITED								
	Y-T-D		Y-T-D	\$	Prior Year	Current Year		
	June	FY 2016	June	Variance to	Variance to	% of Budget	% of Budget	
	Prior Year	Budget	FY 2016	Prior Year	Current Year	Received/	Received/	
				Prior Year	Budget	Expended	Expended	
Community Services								
Community Development								
Personnel	2,477,962	2,705,735	2,697,791	219,829	(7,944)	97%	100%	B
Operating	79,809	257,644	74,916	(4,893)	(182,728)	29%	29%	
	<u>2,557,771</u>	<u>2,963,379</u>	<u>2,772,707</u>	<u>214,936</u>	<u>(190,672)</u>	<u>91%</u>	<u>94%</u>	
Public Projects and Facilities								
Personnel	1,692,152	1,755,330	1,712,428	20,276	(42,902)	98%	98%	
Operating	2,988,678	3,849,131	3,308,816	320,138	(540,315)	81%	86%	F
Capital	-	27,000	24,717	24,717	(2,283)	0%	92%	C
	<u>4,680,830</u>	<u>5,631,461</u>	<u>5,045,961</u>	<u>365,131</u>	<u>(585,500)</u>	<u>87%</u>	<u>90%</u>	
Public Safety								
Sheriff/Shore Svcs								
	3,220,413	3,486,384	3,443,143	222,730	(43,241)	99%	99%	D
Fire Rescue								
Personnel	12,729,394	12,963,672	12,914,932	185,538	(48,740)	98%	100%	E
Operating	1,186,639	1,252,001	1,119,932	(66,707)	(132,069)	85%	89%	K
Capital	768,458	499,971	398,448	(370,010)	(101,523)	77%	80%	G
	<u>14,684,491</u>	<u>14,715,644</u>	<u>14,433,312</u>	<u>(251,179)</u>	<u>(282,332)</u>	<u>96%</u>	<u>98%</u>	
Townwide								
	3,921,126	5,318,181	4,378,498	457,372	(939,683)	88%	82%	H
Total expenditures								
	<u>35,485,143</u>	<u>39,118,222</u>	<u>36,365,779</u>	<u>880,636</u>	<u>(2,752,443)</u>	<u>93%</u>	<u>93%</u>	
Revenues over/(under) expenditures								
	<u>\$ 1,312,260</u>	<u>\$ (2,277,195)</u>	<u>\$ 1,603,776</u>	<u>\$ 291,516</u>				

Key:

CL - Addressed in Cover Letter

A - FY2015 had capital and operating costs for Chambers & Conference Room renovations as well as video conferencing for fire stations.

B - Variance due to filling vacancies and changes in salaries & benefits relative to turnovers.

C - The FY2016 total includes budgeted spending on a new vehicle.

D - Increase associated with the increased FY2016 BCSO operating agreement, including the new budget related to the detention center staff.

E - Difference between years related to the timing of payrolls at the start of the fiscal year.

F - Increase associated with budgeted increased spending on Fire Station maintenance & Roadway repairs & maintenance.

G - FY2015 included \$600,000 of capital costs for the purchase of Fire Rescue breathing apparatus equipment.

H - The FY2016 year-to-date expenditures include escrowing \$500,000 from the General Fund into an Agency Fund along with the County's match for the budgeted airport noise reduction initiative. The current year budget includes \$850,000 for Town Council Initiatives of which \$231,580 has been transferred for specific projects.

I - The Town Council Initiatives budget is new this fiscal year - at end of June, budget equals \$231,580.

J - Lower personnel expenditures related to higher turnover and extended time to fill positions.

K - Delayed timing of expenditures with some purchases in progress. Encumbered funds that are not reflected above.

TOWN OF HILTON HEAD ISLAND
BUDGET AND ACTUAL STATEMENT
TOWN COUNCIL INITIATIVES
THRU JUNE 30, 2016

	ORIGINAL BUDGET	REVISED BUDGET	ENCUM- BERED	ACTUAL EXPEND- ITURES	UNENCUM- BERED:
<u>EXPENDITURES:</u>					
TOWN COUNCIL INITIATIVES					
CIRCLE TO CIRCLE					
URBAN PLANNER	\$ -	\$ 116,930	\$ 18,198	\$ 98,732	\$ -
PUBLIC COMMUNICATIONS	\$ -	\$ 10,000	\$ -	\$ -	\$ 10,000
SUPPORT COSTS	\$ -	\$ 2,500	\$ -	\$ 1,715	\$ 785
SUBTOTAL: CIRCLE TO CIRCLE	<u>\$ -</u>	<u>\$ 129,430</u>	<u>\$ 18,198</u>	<u>\$ 100,447</u>	<u>\$ 10,785</u>
VISIONING PROCESS					
CONSULTANT	\$ -	\$ 8,275	\$ -	\$ 8,275	\$ -
SUPPORT COSTS	\$ -	\$ 1,375	\$ -	\$ 622	\$ 753
SUBTOTAL: VISIONING PROCESS	<u>\$ -</u>	<u>\$ 9,650</u>	<u>\$ -</u>	<u>\$ 8,897</u>	<u>\$ 753</u>
ARTS COLLABORATIVE STUDY					
STUDY COSTS T.B.D.		\$ -	\$ -	\$ -	\$ -
PUBLIC COMMUNICATIONS	\$ -	\$ 15,300	\$ 6,670	\$ 8,630	\$ -
SUPPORT COSTS T.B.D.		<u>\$ 2,500</u>	<u>\$ -</u>	<u>\$ 128</u>	<u>\$ 2,372</u>
SUBTOTAL: ARTS COLLABORATIVE STUDY	<u>\$ -</u>	<u>\$ 17,800</u>	<u>\$ 6,670</u>	<u>\$ 8,758</u>	<u>\$ 2,372</u>
HERITAGE TOURISM / MITCHELVILLE					
COSTS T.B.D.		\$ -	\$ -	\$ -	\$ -
SUPPORT COSTS T.B.D.		<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
SUBTOTAL: HERITAGE TOURISM/MITCH.	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
PUBLIC COMMUNICATIONS					
CONSULTANT	\$ -	\$ 62,200	\$ 7,700	\$ -	\$ 54,500
MAYORAL SPEECH WRITING	\$ -	\$ 10,000	\$ -	\$ 2,475	\$ 7,525
SUPPORT COSTS	\$ -	\$ 2,500	\$ -	\$ 1,679	\$ 821
SUBTOTAL: PUBLIC COMMUNICATIONS	<u>\$ -</u>	<u>\$ 74,700</u>	<u>\$ 7,700</u>	<u>\$ 4,154</u>	<u>\$ 62,846</u>
*UNALLOCATED BUDGET	\$ 850,000	\$ 618,420	\$ -	\$ -	\$ 618,420
TOTAL TOWN COUNCIL INITIATIVES	<u>\$ 850,000</u>	<u>\$ 850,000</u>	<u>\$ 32,568</u>	<u>\$ 122,256</u>	<u>\$ 695,176</u>
ECONOMIC ANALYSIS	<u>\$ 25,000</u>	<u>\$ 25,000</u>	<u>\$ 20,000</u>	<u>\$ -</u>	<u>\$ 5,000</u>

* THE UNALLOCATED BUDGET IS AWAITING TOWN COUNCIL DIRECTION AND IS BEING HELD IN A TOWNWIDE ACCOUNT. MAJORITY OF FUND WILL BE ROLLED TO FY17 FOR THE SAME OR SIMILAR PURPOSES.

Special Revenue Funds

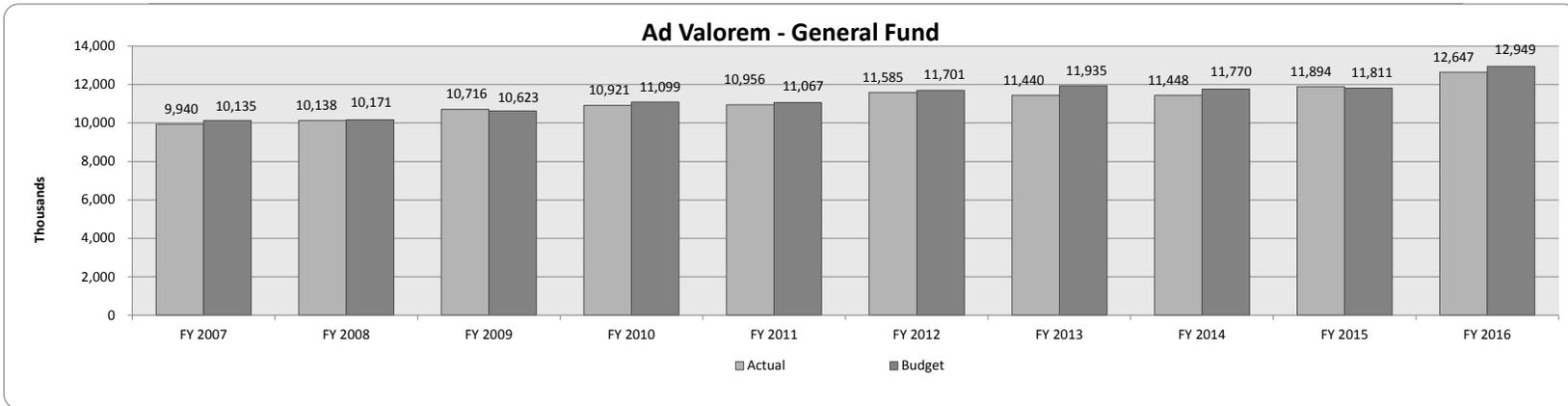
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2016 - THROUGH JUNE (12th PERIOD)
PRELIMINARY & UNAUDITED

	Tax Increment Financing District	Local Accom- modations Tax	State Accom- modations Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 4,090,780	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,090,780
Accommodations Tax	-	3,215,850	5,724,984	-	-	-	-	8,940,834
Hospitality Tax	-	-	-	-	6,506,306	-	-	6,506,306
Real Estate Transfer Fees	-	-	-	2,887,147	-	-	-	2,887,147
Beach Preservation Fees	-	-	-	-	-	6,431,700	-	6,431,700
Electric Franchise Fees	-	-	-	-	-	-	2,671,984	2,671,984
Grant Revenue	-	-	-	-	-	-	540,176	540,176
Investment Income	824	-	584	321	255	4,593	726	7,303
Total Revenues	4,091,604	3,215,850	5,725,568	2,887,468	6,506,561	6,436,293	3,212,886	32,076,230
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	28,871	-	-	-	28,871
Finance	-	-	-	-	-	-	-	-
	-	-	-	28,871	-	-	-	28,871
Community Services								
Community Development	-	-	-	-	-	-	11,000	11,000
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	11,000	11,000
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire Rescue	-	-	-	-	-	-	463,243	463,243
	-	-	-	-	-	-	463,243	463,243
Grants								
	-	-	4,062,663	-	300,000	-	-	4,362,663
Capital Outlay/Projects								
	-	-	-	-	-	-	1,664,087	1,664,087
Total expenditures	-	-	4,062,663	28,871	300,000	-	2,138,330	6,529,864
Revenues over (under) expenditures	4,091,604	3,215,850	1,662,905	2,858,597	6,206,561	6,436,293	1,074,556	25,546,366
Other financing sources (uses):								
Transfers Out:								
General Fund	(169,398)	(3,215,850)	(1,596,057)	-	(3,270,069)	(1,111,138)	(87,878)	(9,450,390)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	(2,243,680)	(1,633,113)	(2,531,437)	-	(6,408,230)
Capital Projects Fund	(2,487,868)	-	-	-	(130,317)	(4,543,672)	-	(7,161,857)
Transfers In:								
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(2,657,266)	(3,215,850)	(1,596,057)	(2,243,680)	(5,033,499)	(8,186,247)	(87,878)	(23,020,477)
Net change in fund balances	1,434,338	-	66,848	614,917	1,173,062	(1,749,954)	986,678	2,525,889
Fund balance - beginning	3,781,514	-	2,834,620	1,737,035	723,465	16,515,766	3,353,662	28,946,062
Fund balance - ending	\$ 5,215,852	\$ -	\$ 2,901,468	\$ 2,351,952	\$ 1,896,527	\$ 14,765,812	\$ 4,340,340	\$ 31,471,951

**Revenue Analysis
General Fund**

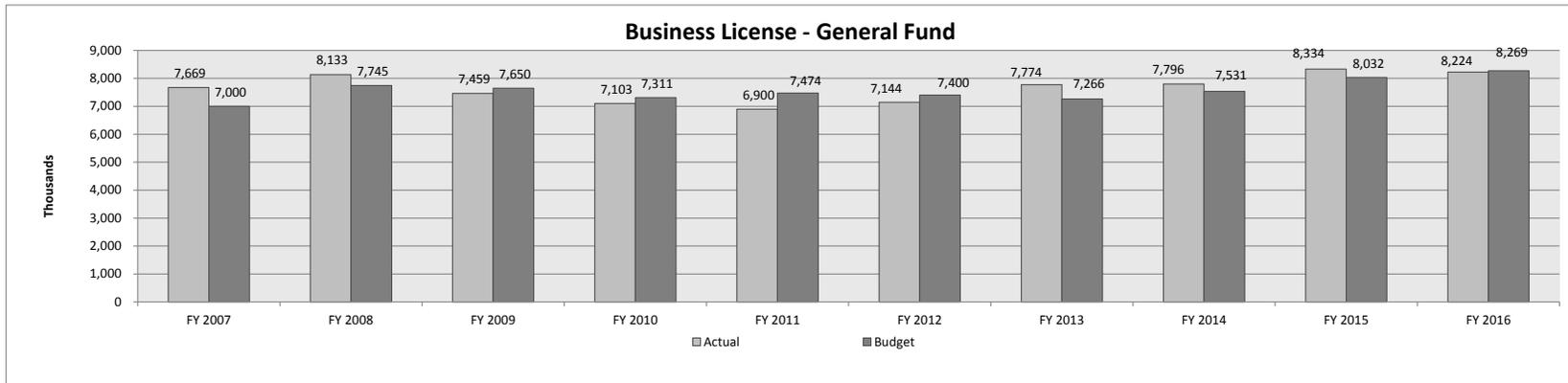
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	53,735 1%	40,122 0%	104,709 1%	198,566 2%	361,332 4%	836,247 8%	4,212,070 42%	5,409,649 54%	3,511,938 35%	340,058 3%	167,145 2%	4,019,141 40%	(133,783) -1%	99,610 1%	346,860 3%	312,687 3%	9,940,043 100%
FY 2008	44,601 0%	47,382 0%	57,528 1%	149,511 1%	426,108 4%	822,879 8%	4,636,838 46%	5,885,825 58%	3,765,955 37%	65,420 1%	119,870 1%	3,951,245 39%	208,719 2%	76,033 1%	(132,948) -1%	151,804 1%	10,138,385 100%
FY 2009	36,076 0%	41,534 0%	84,443 1%	162,053 2%	1,922 0%	1,086,678 10%	829,855 8%	1,918,455 18%	3,313,463 31%	4,437,270 41%	338,990 3%	8,089,723 75%	- 0%	202,764 2%	342,955 3%	545,719 5%	10,715,950 100%
FY 2010	- 0%	- 0%	78,356 1%	78,356 1%	67,292 1%	327,013 3%	1,451,045 13%	1,845,350 17%	4,590,506 42%	3,511,502 32%	326,948 3%	8,428,956 77%	58,593 1%	83,793 1%	425,648 4%	568,034 5%	10,920,696 100%
FY 2011	- 0%	30,269 0%	38,170 0%	68,439 1%	109,183 1%	255,076 2%	870,761 8%	1,235,020 11%	8,481,389 77%	345,407 3%	243,722 2%	9,070,518 83%	87,177 1%	177,576 2%	317,449 3%	582,202 5%	10,956,179 100%
FY 2012	- 0%	30,088 0%	40,766 0%	70,854 1%	1,884 0%	192,760 2%	2,352,625 20%	2,547,269 22%	8,144,646 70%	161,609 1%	103,902 1%	8,410,157 73%	28,544 0%	243,490 2%	284,756 2%	556,790 5%	11,585,070 100%
FY 2013	- 0%	26,703 0%	134,190 1%	160,893 1%	1,884 0%	262,845 2%	2,371,616 21%	2,636,345 23%	7,713,999 67%	159,541 1%	167,078 1%	8,040,618 70%	181,678 2%	196,830 2%	223,929 2%	602,437 5%	11,440,293 100%
FY 2014	46,769 0%	52,495 0%	68,068 1%	167,332 1%	1,928 0%	275,948 2%	2,526,723 22%	2,804,599 24%	7,352,542 64%	410,179 4%	117,378 1%	7,880,099 69%	165,921 1%	97,846 1%	331,756 3%	595,523 5%	11,447,553 100%
FY 2015	38,766 0%	40,487 0%	78,203 1%	157,456 1%	1,930 0%	65,991 1%	1,847,436 16%	1,915,357 16%	8,174,584 69%	801,920 7%	407,838 3%	9,384,342 79%	86,866 1%	68,042 1%	282,220 2%	437,128 4%	11,894,283 100%
FY 2016	54,378 0%	56,645 0%	44,580 0%	155,603 1%	242,654 2%	1,035,837 8%	- 0%	1,278,491 10%	5,130,332 41%	5,204,417 41%	292,106 2%	10,626,855 84%	63,352 1%	293,179 2%	229,685 2%	586,216 5%	12,647,165 100%



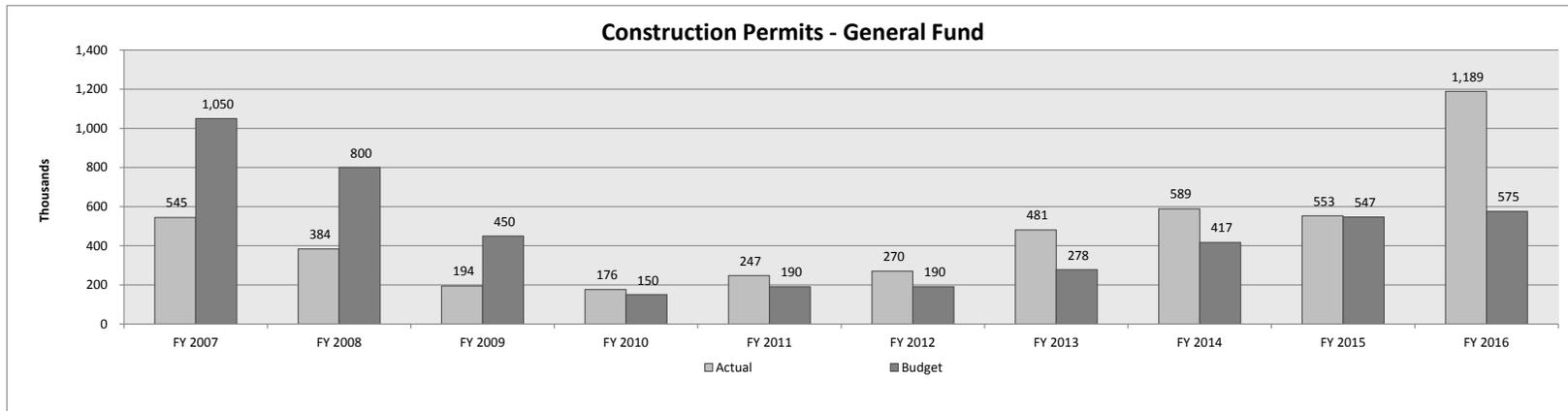
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	33,483 0%	20,463 0%	26,160 0%	80,106 1%	47,892 1%	69,312 1%	106,200 1%	223,404 3%	151,233 2%	322,983 4%	728,618 10%	1,202,834 16%	551,813 7%	1,677,215 22%	3,933,285 51%	6,162,313 80%	7,668,657 100%
FY 2008	14,876 0%	71,626 1%	14,485 0%	100,987 1%	178,357 2%	18,066 0%	71,291 1%	267,714 3%	185,179 2%	421,376 5%	740,367 9%	1,346,922 17%	476,458 6%	1,346,441 17%	4,594,509 56%	6,417,408 79%	8,133,031 100%
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	68,984 1%	20,446 0%	11,955 0%	51,445 1%	83,847 1%	338,171 5%	325,311 4%	670,109 9%	1,333,592 18%	600,719 8%	1,244,326 17%	4,127,590 55%	5,972,635 80%	7,459,058 100%
FY 2010	4,033 0%	46,255 1%	45,979 1%	96,267 1%	38,556 1%	17,736 0%	72,775 1%	129,067 2%	327,317 5%	282,390 4%	666,682 9%	1,276,389 18%	460,723 6%	970,312 14%	4,170,741 59%	5,601,776 79%	7,103,499 100%
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	77,954 1%	24,714 0%	152,531 2%	28,606 0%	205,851 3%	340,002 5%	269,767 4%	577,906 8%	1,187,675 17%	323,454 5%	1,440,102 21%	3,665,388 53%	5,428,944 79%	6,900,424 100%
FY 2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
FY 2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
FY 2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
FY 2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
FY 2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%



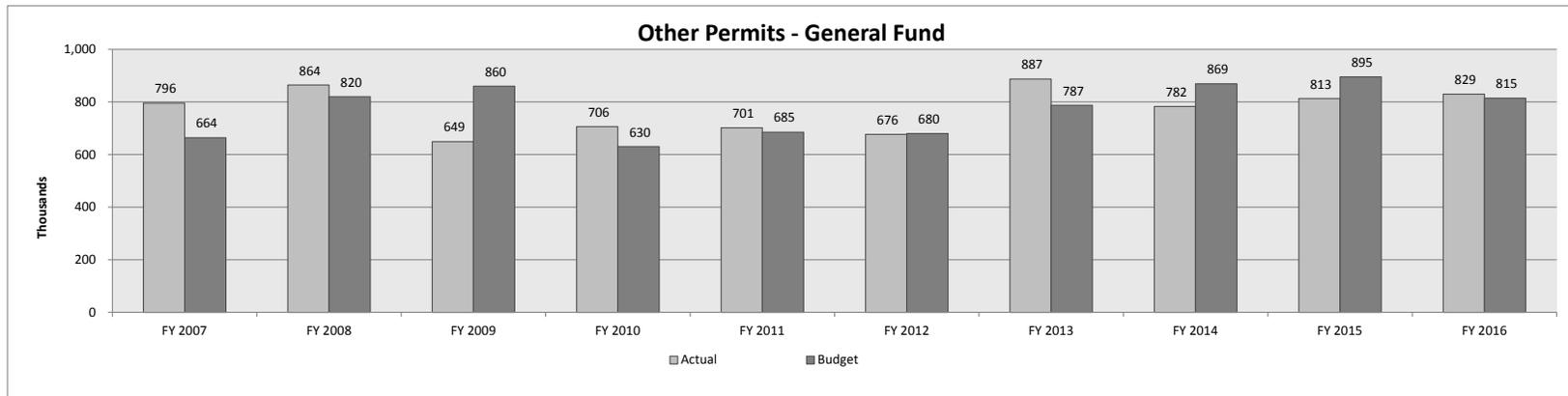
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	55,511 10%	74,277 14%	49,736 9%	179,524 33%	30,790 6%	39,626 7%	44,820 8%	115,236 21%	58,133 11%	21,818 4%	49,990 9%	129,941 24%	57,788 11%	29,078 5%	32,996 6%	119,862 22%	544,563 100%
FY 2008	25,645 7%	34,739 9%	41,181 11%	101,565 26%	32,090 8%	40,974 11%	32,173 8%	105,237 27%	48,812 13%	48,781 13%	25,218 7%	122,811 32%	19,112 5%	18,730 5%	16,047 4%	53,889 14%	383,502 100%
FY 2009	9,938 5%	41,505 21%	11,199 6%	62,642 32%	9,023 5%	(2,614) -1%	25,014 13%	31,423 16%	13,509 7%	8,117 4%	9,422 5%	31,048 16%	9,306 5%	39,456 20%	20,512 11%	69,274 36%	194,387 100%
FY 2010	38,343 22%	2,861 2%	8,361 5%	49,565 28%	24,075 14%	6,166 4%	12,509 7%	42,750 24%	11,863 7%	3,508 2%	25,385 14%	40,756 23%	5,198 3%	22,832 13%	14,783 8%	42,813 24%	175,884 100%
FY 2011	10,147 4%	20,117 8%	16,631 7%	46,895 19%	6,375 3%	29,630 12%	11,739 5%	47,744 19%	6,474 3%	23,982 10%	20,578 8%	51,034 21%	32,312 13%	27,154 11%	42,276 17%	101,742 41%	247,415 100%
FY 2012	22,354 8%	32,256 12%	26,063 10%	80,673 30%	26,673 10%	27,429 10%	18,235 7%	72,337 27%	8,357 3%	16,291 6%	31,865 12%	56,513 21%	6,183 2%	22,605 8%	32,052 12%	60,840 23%	270,363 100%
FY 2013	12,340 3%	9,387 2%	15,832 3%	37,559 8%	27,497 6%	64,155 13%	71,333 15%	162,985 34%	25,940 5%	23,064 5%	52,844 11%	101,848 21%	55,578 12%	68,889 14%	54,251 11%	178,718 37%	481,110 100%
FY 2014	40,224 7%	42,730 7%	26,890 5%	109,844 19%	31,355 5%	30,922 5%	36,730 6%	99,007 17%	34,979 6%	53,832 9%	107,460 18%	196,271 33%	30,936 5%	116,185 20%	36,625 6%	183,746 31%	588,868 100%
FY 2015	18,170 3%	36,862 7%	76,150 14%	131,182 24%	63,562 11%	23,758 4%	45,204 8%	132,524 24%	51,437 9%	22,961 4%	44,774 8%	119,172 22%	36,089 7%	42,556 8%	91,199 16%	169,844 31%	552,722 100%
FY 2016	43,790 4%	251,509 21%	31,232 3%	326,531 27%	30,471 3%	152,993 13%	41,106 3%	224,570 19%	31,227 3%	58,644 5%	233,727 20%	323,598 27%	61,565 5%	47,555 4%	205,393 17%	314,513 26%	1,189,212 100%



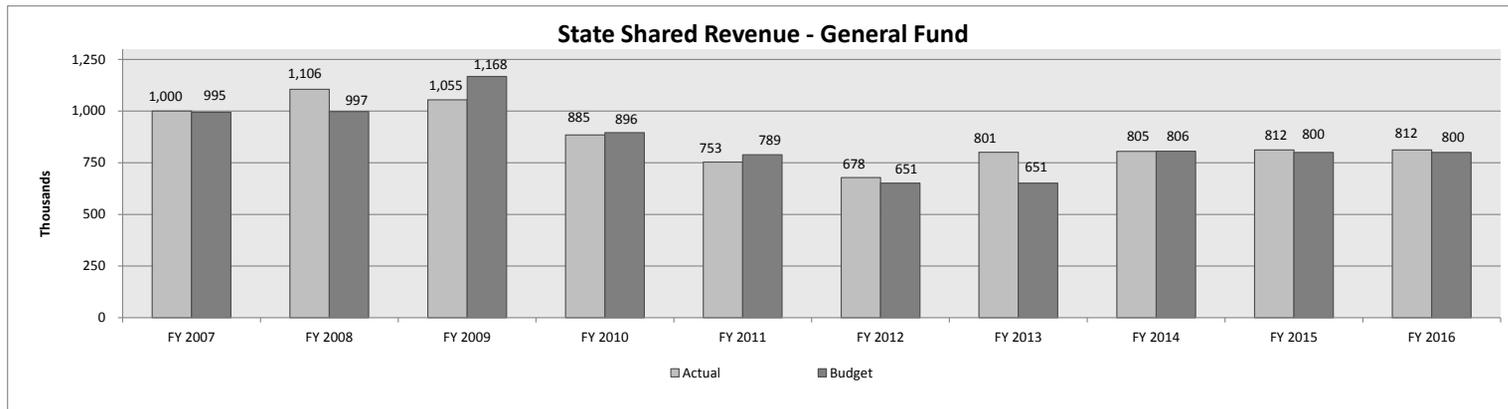
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	76,205 10%	48,281 6%	66,370 8%	190,856 24%	71,463 9%	68,249 9%	77,658 10%	217,370 27%	66,221 8%	60,744 8%	84,701 11%	211,666 27%	59,002 7%	59,957 8%	56,797 7%	175,756 22%	795,648 100%
FY 2008	57,533 7%	66,973 8%	82,031 9%	206,537 24%	77,095 9%	83,033 10%	55,201 6%	215,329 25%	87,717 10%	80,033 9%	62,266 7%	230,016 27%	66,869 8%	74,702 9%	70,794 8%	212,365 25%	864,247 100%
FY 2009	76,267 12%	63,207 10%	43,215 7%	182,689 28%	49,610 8%	49,465 8%	53,983 8%	153,058 24%	51,823 8%	55,258 9%	54,604 8%	161,685 25%	45,626 7%	51,609 8%	54,025 8%	151,260 23%	648,692 100%
FY 2010	61,262 9%	49,960 7%	47,646 7%	158,868 22%	58,496 8%	64,861 9%	70,116 10%	193,473 27%	58,306 8%	49,514 7%	81,236 11%	189,056 27%	61,339 9%	56,495 8%	47,199 7%	165,033 23%	706,430 100%
FY 2011	40,701 6%	48,024 7%	52,077 7%	140,802 20%	48,291 7%	51,910 7%	53,334 8%	153,535 22%	67,782 10%	61,098 9%	57,026 8%	185,906 27%	100,460 14%	52,449 7%	68,326 10%	221,235 32%	701,478 100%
FY 2012	49,316 7%	57,773 9%	60,981 9%	168,070 25%	53,575 8%	60,825 9%	61,559 9%	175,959 26%	60,592 9%	55,479 8%	59,953 9%	176,024 26%	53,688 8%	53,361 8%	49,374 7%	156,423 23%	676,476 100%
FY 2013	41,422 5%	52,595 6%	65,003 7%	159,020 18%	66,274 7%	125,879 14%	83,195 9%	275,348 31%	74,093 8%	56,455 6%	53,078 6%	183,626 21%	105,145 12%	70,282 8%	93,634 11%	269,061 30%	887,055 100%
FY 2014	49,462 6%	57,128 7%	67,666 9%	174,256 22%	77,185 10%	55,735 7%	90,055 12%	222,975 28%	83,832 11%	66,959 9%	59,140 8%	209,931 27%	64,333 8%	57,687 7%	53,274 7%	175,294 22%	782,456 100%
FY 2015	46,317 6%	61,961 8%	85,939 11%	194,217 24%	76,291 9%	55,712 7%	80,154 10%	212,157 26%	78,891 10%	74,728 9%	67,531 8%	221,150 27%	69,073 8%	58,337 7%	58,089 7%	185,499 23%	813,023 100%
FY 2016	56,977 7%	67,554 8%	70,719 9%	195,250 24%	82,529 10%	90,180 11%	55,173 7%	227,882 27%	92,033 11%	70,369 8%	70,715 9%	233,117 28%	51,234 6%	59,125 7%	62,848 8%	173,207 21%	829,456 100%



State Shared Revenue - GF
Revenues by Month/Fiscal Year

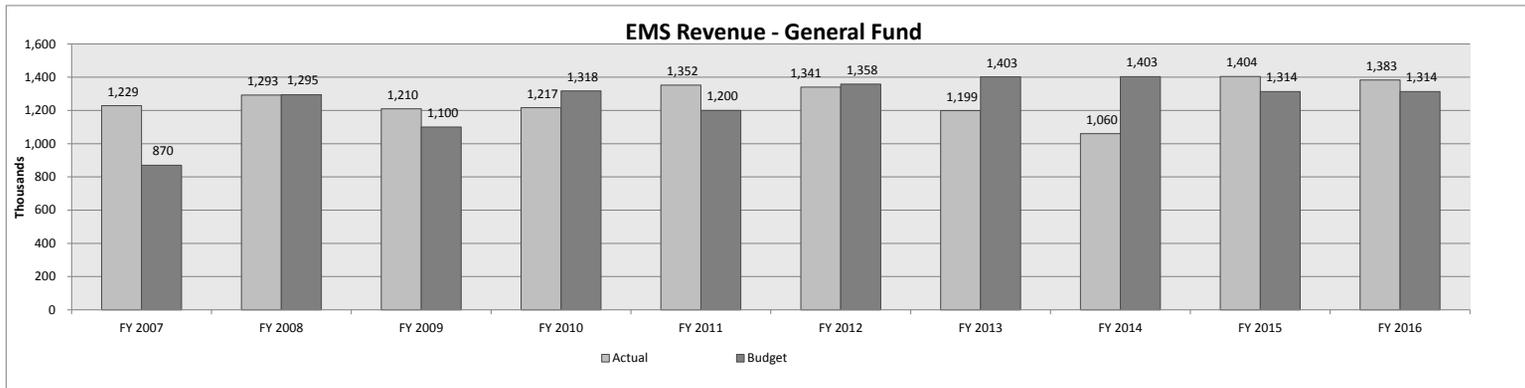
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	245,112	245,112	-	-	241,810	241,810	-	-	241,810	241,810	-	-	271,702	271,702	1,000,434
	0%	0%	25%	25%	0%	0%	24%	24%	0%	0%	24%	24%	0%	0%	27%	27%	100%
FY 2008	-	-	271,702	271,702	-	-	271,702	271,702	-	-	271,702	271,702	-	-	290,565	290,565	1,105,671
	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	0%	26%	26%	100%
FY 2009	-	-	278,943	278,943	-	-	258,649	258,649	-	-	258,649	258,649	-	-	258,650	258,650	1,054,891
	0%	0%	26%	26%	0%	0%	25%	25%	0%	0%	23%	25%	0%	0%	23%	25%	100%
FY 2010	-	-	211,471	211,471	-	-	-	-	211,471	-	-	211,471	250,259	-	211,471	461,730	884,672
	0%	0%	24%	24%	0%	0%	0%	0%	24%	0%	0%	24%	28%	0%	24%	52%	100%
FY 2011	-	-	191,494	191,494	-	-	-	-	191,494	-	-	191,494	185,000	-	185,000	370,000	752,988
	0%	0%	25%	25%	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	25%	49%	100%
FY 2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
FY 2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
FY 2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
FY 2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
FY 2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	125,651 10%	112,378 9%	95,853 8%	333,882 27%	116,943 10%	88,870 7%	95,262 8%	301,075 25%	87,069 7%	87,032 7%	96,006 8%	270,107 22%	61,194 5%	198,600 16%	63,968 5%	323,762 26%	1,228,826 100%
FY 2008	44,431 3%	114,384 9%	95,778 7%	254,593 20%	72,330 6%	124,118 10%	78,252 6%	274,700 21%	229,208 18%	76,584 6%	153,297 12%	459,089 36%	107,188 8%	44,928 3%	152,430 12%	304,546 24%	1,292,928 100%
FY 2009	194,134 16%	111,833 9%	27,521 2%	333,488 28%	98,312 8%	24,779 2%	210,979 17%	334,070 28%	93,612 8%	88,221 7%	123,025 10%	304,858 25%	109,309 9%	127,262 11%	1,313 0%	237,884 20%	1,210,300 100%
FY 2010	137,337 11%	124,999 10%	87,121 7%	349,457 29%	88,332 7%	76,386 6%	89,281 7%	253,999 21%	55,126 5%	141,559 12%	122,861 10%	319,546 26%	82,541 7%	98,124 8%	113,032 9%	293,697 24%	1,216,699 100%
FY 2011	169,655 13%	92,567 7%	101,958 8%	364,180 27%	86,469 6%	132,634 10%	87,598 6%	306,701 23%	102,245 8%	105,484 8%	89,346 7%	297,075 22%	110,559 8%	132,638 10%	140,935 10%	384,132 28%	1,352,088 100%
FY 2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
FY 2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
FY 2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
FY 2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
FY 2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

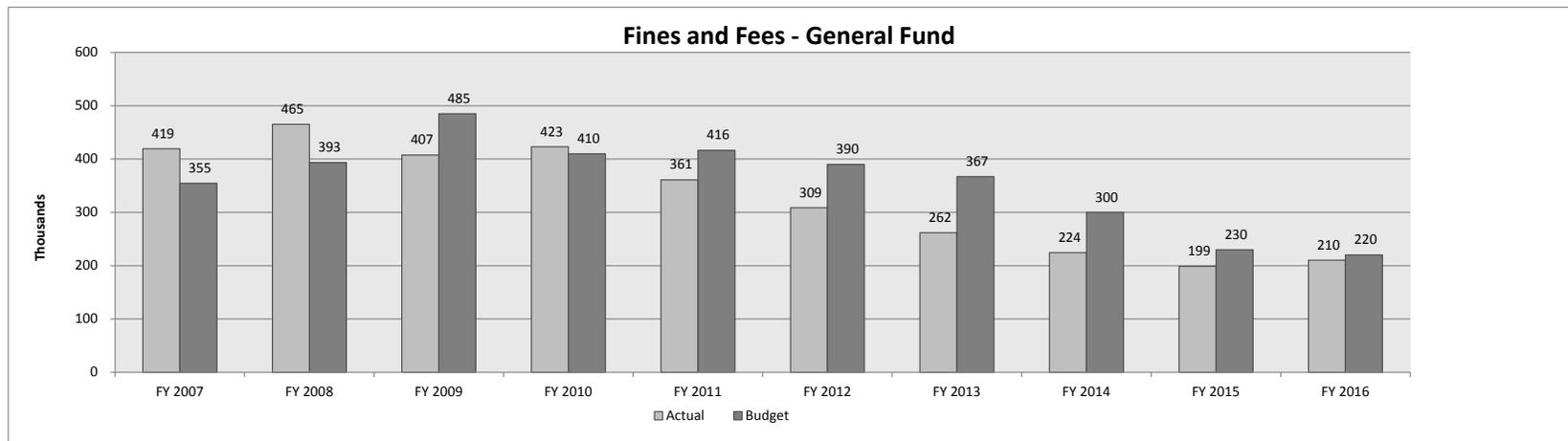
The negative revenues in June of 2013 and 2014 are attributable to an increase in the estimated uncollectible EMS revenue. The increase is associated with the implementation of the new billing software and the phase-out of the old software, i.e. the "clean up" of the old records is responsible for the majority of this increase.

The decreases in June in the latter years represent the annual entry for allowances for doubtful accounts receivable. Staff has cleaned up and sent all outstanding balances in the old system to the SCDOR Debt Setoff program. Therefore in fiscal year 2014, we increased the allowance to cover most of these balances as well as created an allowance account in the new billing system.

The decreases in the first quarter of FY15 over FY14 represent a more normalized collection cycle. In FY14, the Town was catching up collections due to the implementation of new billing software.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

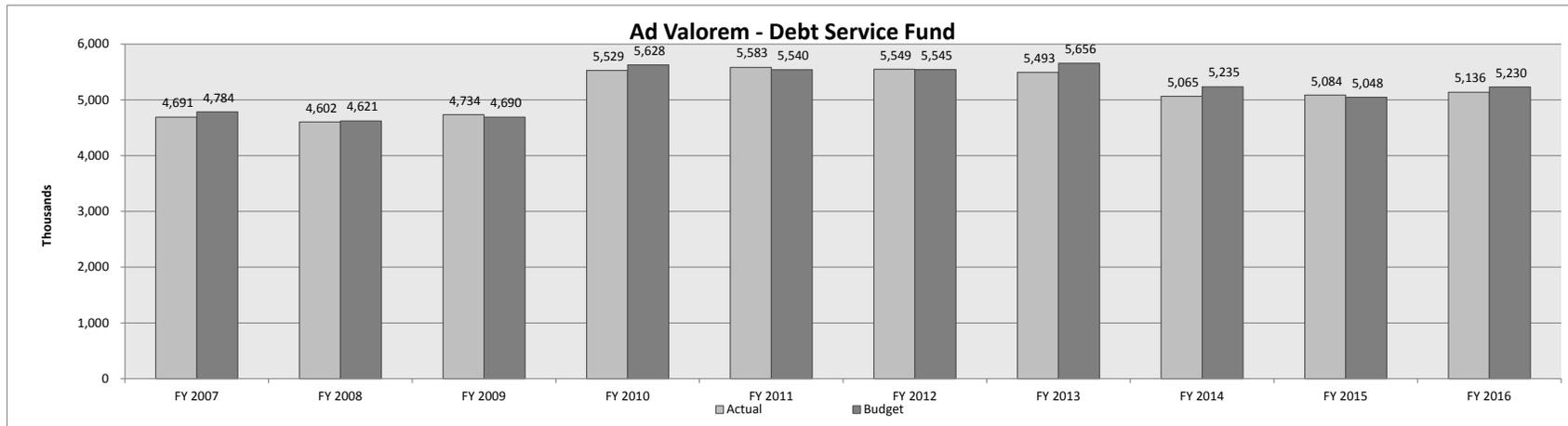
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	52,481 13%	36,232 9%	25,088 6%	113,801 27%	28,493 7%	31,604 8%	27,617 7%	87,714 21%	36,378 9%	35,545 8%	31,585 8%	103,508 25%	37,798 9%	37,425 9%	39,066 9%	114,289 27%	419,312 100%
FY 2008	43,673 9%	50,004 11%	49,783 11%	143,460 31%	43,615 9%	40,721 9%	39,803 9%	124,139 27%	38,170 8%	34,129 7%	44,389 10%	116,688 25%	42,465 9%	(2,144) 0%	40,457 9%	80,778 17%	465,065 100%
FY 2009	45,023 11%	38,490 9%	36,213 9%	119,726 29%	28,928 7%	(4,436) -1%	67,835 17%	92,327 23%	26,890 7%	25,284 6%	36,062 9%	88,236 22%	88,498 22%	37,869 9%	(19,234) -5%	107,133 26%	407,422 100%
FY 2010	42,800 10%	32,955 8%	36,215 9%	111,970 26%	36,450 9%	32,096 8%	34,975 8%	103,521 24%	28,129 7%	40,868 10%	33,968 8%	102,965 24%	34,019 8%	34,325 8%	36,242 9%	104,586 25%	423,042 100%
FY 2011	38,861 11%	32,833 9%	40,636 11%	112,330 31%	31,196 9%	31,461 9%	22,224 6%	84,881 24%	27,464 8%	28,646 8%	31,823 9%	87,933 24%	24,453 7%	27,978 8%	23,577 7%	76,008 21%	361,152 100%
FY 2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
FY 2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
FY 2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
FY 2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
FY 2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%



**Revenue Analysis
Debt Service Fund**

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

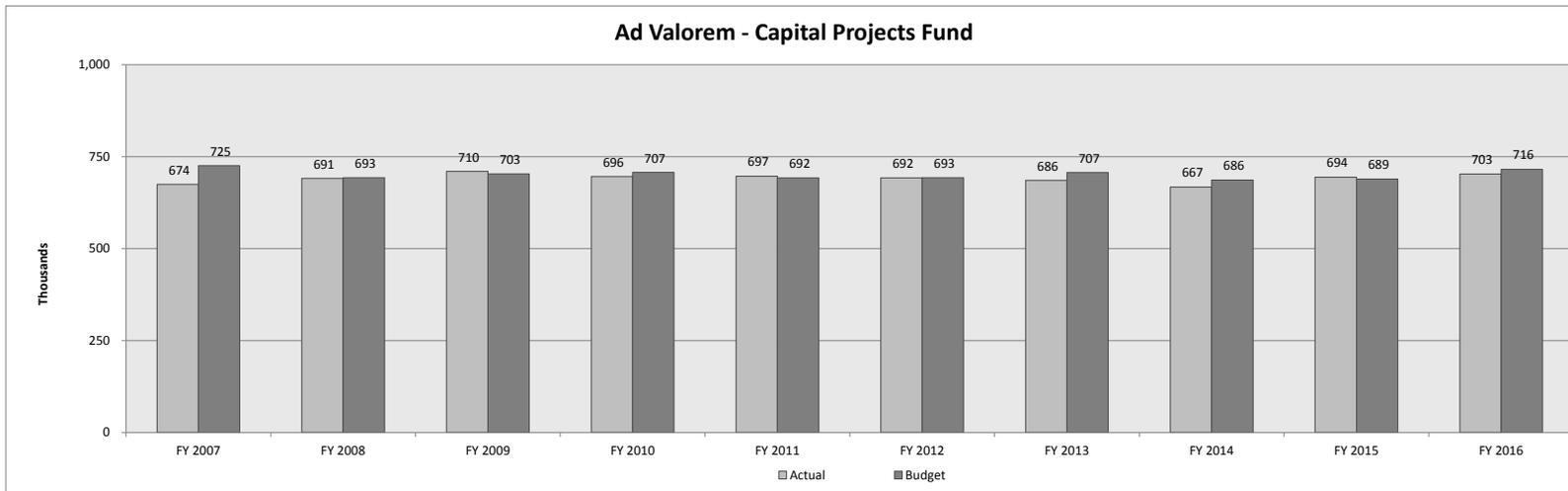
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	22,130 0%	18,816 0%	47,789 1%	88,735 2%	168,447 4%	397,758 8%	1,988,854 42%	2,555,059 54%	1,660,517 35%	157,106 3%	77,483 2%	1,895,106 40%	(54,634) -1%	47,024 1%	159,902 3%	152,292 3%	4,691,192 100%
FY 2008	19,231 0%	22,057 0%	23,023 1%	64,311 1%	185,218 4%	361,622 8%	1,971,688 43%	2,518,528 55%	1,600,674 35%	296,892 6%	53,512 1%	1,951,078 42%	94,683 2%	33,578 1%	(59,685) -1%	68,576 1%	4,602,493 100%
FY 2009	15,889 0%	16,113 0%	36,396 1%	68,398 1%	849 0%	59,589 1%	787,047 17%	847,485 18%	1,463,188 31%	1,804,494 38%	304,099 6%	3,571,781 75%	- 0%	91,386 2%	155,026 3%	246,412 5%	4,734,076 100%
FY 2010	- 0%	- 0%	35,188 1%	35,188 1%	31,846 1%	161,506 3%	740,179 13%	933,531 17%	2,341,918 42%	1,790,050 32%	164,937 3%	4,296,905 78%	27,003 0%	38,421 1%	198,355 4%	263,779 5%	5,529,403 100%
FY 2011	- 0%	14,056 0%	19,474 0%	33,530 1%	137,269 2%	45,817 1%	443,940 8%	627,026 11%	4,327,075 77%	175,432 3%	123,482 2%	4,625,989 83%	44,456 1%	90,456 2%	161,938 3%	296,850 5%	5,583,395 100%
FY 2012	- 0%	12,613 0%	18,462 0%	31,075 1%	901 0%	95,634 2%	1,124,306 20%	1,220,841 22%	3,894,155 70%	76,875 1%	49,170 1%	4,020,200 72%	14,113 0%	119,383 2%	143,029 3%	276,525 5%	5,548,641 100%
FY 2013	- 0%	12,753 0%	60,683 1%	73,436 1%	901 0%	125,422 2%	1,133,694 21%	1,260,017 23%	3,687,079 67%	76,280 1%	79,467 1%	3,842,826 70%	86,850 2%	94,022 2%	136,001 2%	316,873 6%	5,493,152 100%
FY 2014	19,946 0%	23,588 0%	28,897 1%	72,431 1%	857 0%	124,303 2%	1,119,117 22%	1,244,277 25%	3,252,452 64%	181,448 4%	51,206 1%	3,485,106 69%	72,776 1%	43,465 1%	146,920 3%	263,161 5%	5,064,975 100%
FY 2015	16,925 0%	17,910 0%	32,824 1%	67,659 1%	854 0%	27,777 1%	791,943 16%	820,574 16%	3,492,584 69%	342,628 7%	173,279 3%	4,008,491 79%	37,611 1%	27,770 1%	122,088 2%	187,469 4%	5,084,193 100%
FY 2016	23,184 0%	24,069 0%	18,521 0%	65,774 1%	100,211 2%	439,482 9%	- 0%	539,693 11%	2,071,548 40%	2,102,279 41%	114,927 2%	4,288,754 83%	26,318 1%	120,558 2%	95,146 2%	242,022 5%	5,136,243 100%



**Revenue Analysis
Capital Projects Fund**

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

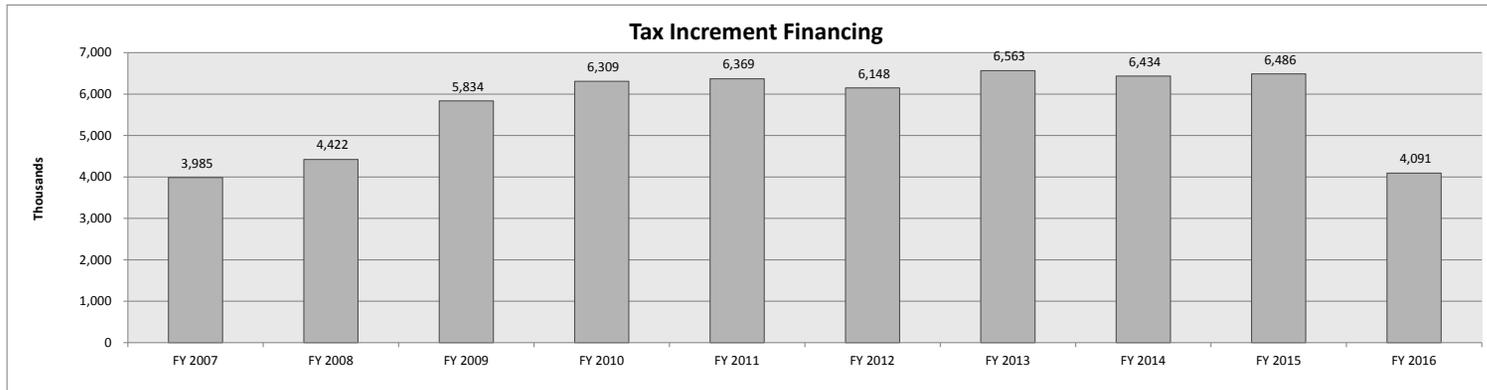
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	3,325 0%	2,856 0%	7,270 1%	13,451 2%	26,787 4%	48,580 7%	289,787 43%	365,154 54%	240,170 36%	25,439 4%	11,850 2%	277,459 41%	(15,125) -2%	6,867 1%	26,671 4%	18,413 3%	674,477 100%
FY 2008	2,827 0%	3,257 0%	3,318 0%	9,402 1%	28,017 4%	57,394 8%	308,415 45%	393,826 57%	260,148 38%	9,045 1%	8,299 1%	277,492 40%	14,208 2%	5,211 1%	(9,035) -1%	10,384 2%	691,104 100%
FY 2009	2,390 0%	2,416 0%	5,469 1%	10,275 1%	127 0%	8,967 1%	118,012 17%	127,106 18%	219,349 31%	270,515 38%	45,589 6%	535,453 75%	- 0%	13,699 2%	23,241 3%	36,940 5%	709,774 100%
FY 2010	- 0%	- 0%	4,582 1%	4,582 1%	4,377 1%	20,964 3%	92,359 13%	117,700 17%	292,269 42%	223,398 32%	20,798 3%	536,465 77%	3,826 1%	5,380 1%	27,891 4%	37,097 5%	695,844 100%
FY 2011	- 0%	1,754 0%	2,431 0%	4,185 1%	6,654 1%	16,191 2%	55,402 8%	78,247 11%	539,984 77%	21,892 3%	15,409 2%	577,285 83%	5,550 1%	11,288 2%	20,208 3%	37,046 5%	696,763 100%
FY 2012	- 0%	1,574 0%	2,304 0%	3,878 1%	112 0%	11,935 2%	140,304 20%	152,351 22%	485,952 70%	9,593 1%	6,136 1%	501,681 72%	1,761 0%	14,898 2%	17,849 3%	34,508 5%	692,418 100%
FY 2013	- 0%	1,591 0%	7,573 1%	9,164 1%	112 0%	15,652 2%	141,476 21%	157,240 23%	460,118 67%	9,519 1%	9,917 1%	479,554 70%	10,838 2%	11,734 2%	16,971 2%	39,543 6%	685,501 100%
FY 2014	2,594 0%	3,071 0%	3,682 1%	9,347 1%	113 0%	16,135 2%	147,373 22%	163,621 25%	429,065 64%	23,937 4%	6,755 1%	459,757 69%	9,594 1%	5,710 1%	19,341 3%	34,645 5%	667,370 100%
FY 2015	2,233 0%	2,362 0%	4,323 1%	8,918 1%	112 0%	3,660 1%	107,853 16%	111,625 16%	477,836 69%	46,877 7%	23,649 3%	548,362 79%	5,067 1%	3,786 1%	16,480 2%	25,333 4%	694,238 100%
FY 2016	3,172 0%	3,295 0%	2,539 0%	9,006 1%	13,677 2%	60,120 9%	- 0%	73,797 11%	283,404 40%	287,608 41%	15,723 2%	586,735 84%	3,601 1%	16,493 2%	13,017 2%	33,111 5%	702,649 100%



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
FY 2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
FY 2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
FY 2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%



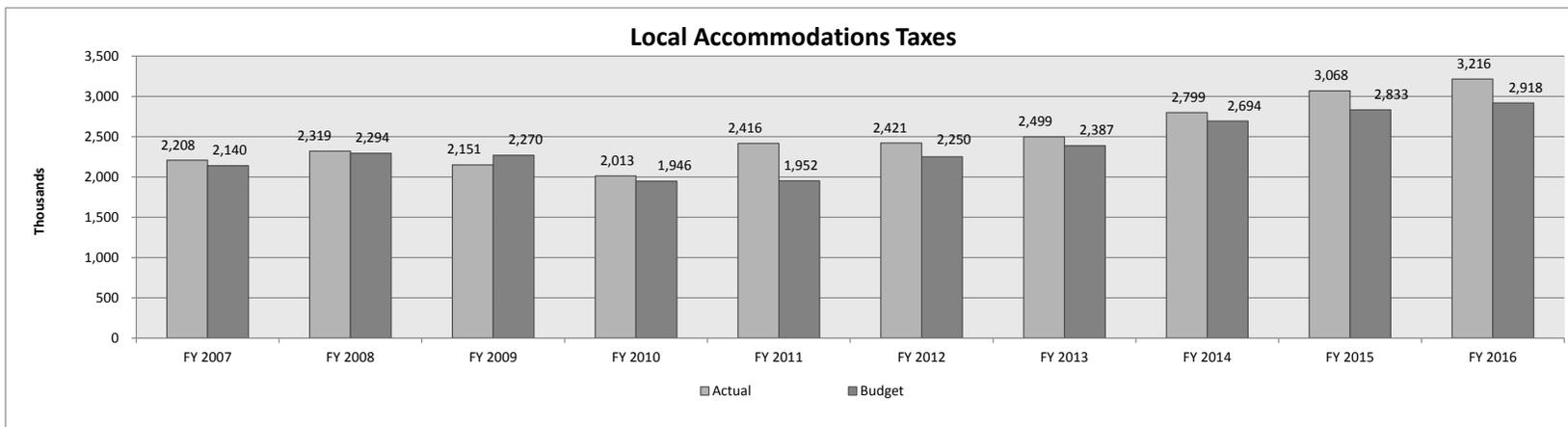
In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

In June & July of 2015, Beaufort County reclaimed several overpaid tax increment financing taxes causing a net decrease in revenues for the month.

The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

Local ATAX Revenue
Revenues by Month/Fiscal Year

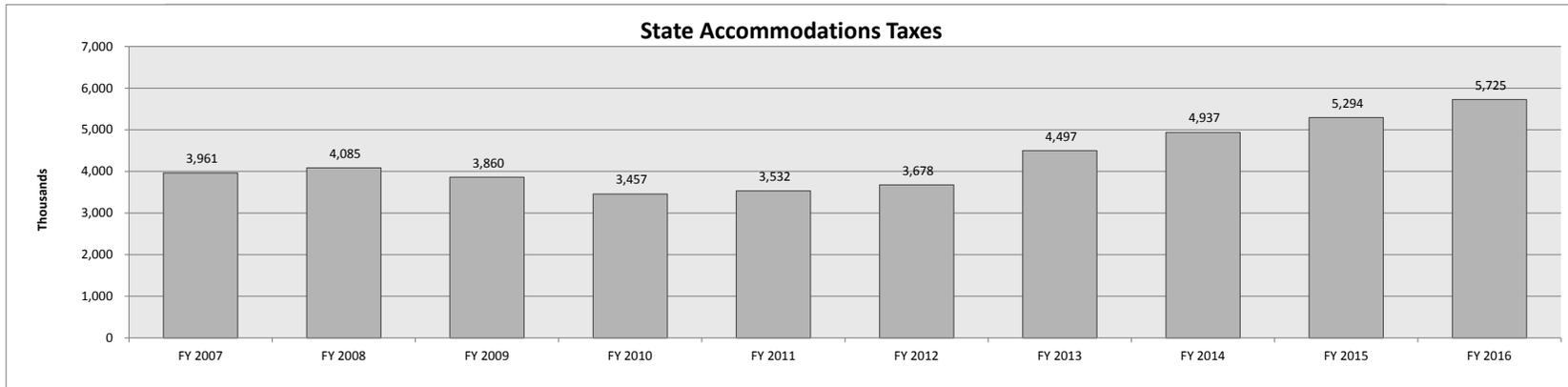
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	78 0%	5,031 0%	894,802 41%	899,911 41%	(584) 0%	8,967 0%	232,451 11%	240,834 11%	- 0%	2,706 0%	237,296 11%	240,002 11%	(28) 0%	5,137 0%	822,116 37%	827,225 37%	2,207,972 100%
FY 2008	(253) 0%	3,862 0%	935,461 40%	939,070 40%	(508) 0%	175,464 8%	18,135 1%	193,091 8%	286,211 12%	7,335 0%	(27,991) -1%	265,555 11%	256,107 11%	4,959 0%	660,561 28%	921,627 40%	2,319,343 100%
FY 2009	2,956 0%	1,859 0%	46,147 2%	50,962 2%	878,310 41%	20,012 1%	3,223 0%	901,545 42%	249,895 12%	19,554 1%	9,799 0%	279,248 13%	186,573 9%	26,654 1%	705,554 33%	918,781 43%	2,150,536 100%
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	57,296 3%	819,940 41%	15,273 1%	6,635 0%	841,848 42%	170,250 8%	8,362 0%	8,778 0%	187,390 9%	174,777 9%	22,785 1%	728,424 36%	925,986 46%	2,012,520 100%
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	71,791 3%	910,512 38%	42,056 2%	17,687 1%	970,255 40%	150,400 6%	27,663 1%	8,136 0%	186,199 8%	176,081 7%	35,580 1%	976,358 40%	1,188,019 49%	2,416,264 100%
FY 2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
FY 2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
FY 2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
FY 2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
FY 2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	1,842,997	1,842,997	-	-	540,293	540,293	-	-	245,770	245,770	-	-	1,331,523	1,331,523	3,960,583
	0%	0%	47%	47%	0%	0%	14%	14%	0%	0%	6%	6%	0%	0%	34%	34%	100%
FY 2008	-	-	1,888,638	1,888,638	-	-	584,213	584,213	-	-	274,872	274,872	-	-	1,337,384	1,337,384	4,085,107
	0%	0%	46%	46%	0%	0%	14%	14%	0%	0%	7%	7%	0%	0%	33%	33%	100%
FY 2009	-	-	2,011,405	2,011,405	-	-	-	-	454,628	-	-	454,628	219,516	-	1,174,271	1,393,787	3,859,820
	0%	0%	52%	52%	0%	0%	0%	0%	12%	0%	0%	12%	6%	0%	29%	36%	100%
FY 2010	-	-	-	-	1,740,535	-	-	1,740,535	451,817	-	-	451,817	186,174	-	1,078,401	1,264,575	3,456,927
	0%	0%	0%	0%	50%	0%	0%	50%	13%	0%	0%	13%	5%	0%	31%	37%	100%
FY 2011	-	-	-	-	1,793,945	-	-	1,793,945	450,930	-	-	450,930	171,509	-	1,116,037	1,287,546	3,532,421
	0%	0%	0%	0%	51%	0%	0%	51%	13%	0%	0%	13%	5%	0%	32%	36%	100%
FY 2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
FY 2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
FY 2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
FY 2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
FY 2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

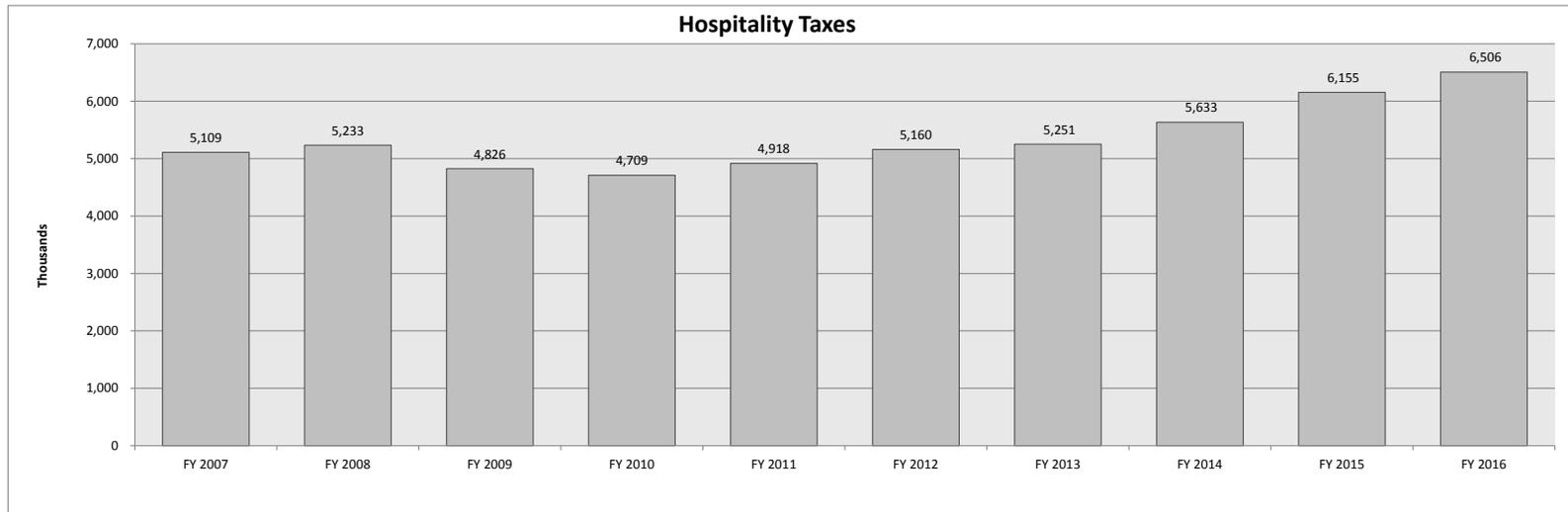
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	385,702 10%	293,977 8%	273,938 7%	953,617 26%	276,934 8%	287,752 8%	314,399 9%	879,085 24%	233,521 6%	223,219 6%	391,018 11%	847,758 23%	367,773 10%	414,031 11%	214,571 6%	996,375 27%	3,676,835 100%
FY 2008	332,108 11%	304,829 10%	330,596 11%	967,533 33%	268,817 9%	237,654 8%	287,433 10%	793,904 27%	154,684 5%	109,236 4%	216,495 7%	480,415 16%	237,199 8%	240,776 8%	220,598 8%	698,573 24%	2,940,425 100%
FY 2009	238,958 13%	170,453 9%	206,208 11%	615,619 33%	178,622 10%	124,015 7%	143,680 8%	446,317 24%	117,863 6%	109,891 6%	132,272 7%	360,026 19%	117,122 6%	164,024 9%	145,885 8%	427,031 23%	1,848,993 100%
FY 2010	207,759 10%	220,308 11%	128,039 6%	556,106 28%	188,968 9%	149,608 7%	179,144 9%	517,720 26%	117,350 6%	117,506 6%	161,453 8%	396,309 20%	183,415 9%	171,416 9%	183,046 9%	537,877 27%	2,008,012 100%
FY 2011	180,979 10%	144,389 8%	146,780 8%	472,148 26%	141,028 8%	119,705 7%	145,657 8%	406,390 22%	115,899 6%	107,221 6%	157,051 9%	380,171 21%	183,418 10%	216,696 12%	180,421 10%	580,535 32%	1,839,244 100%
FY 2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
FY 2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
FY 2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
FY 2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
FY 2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%



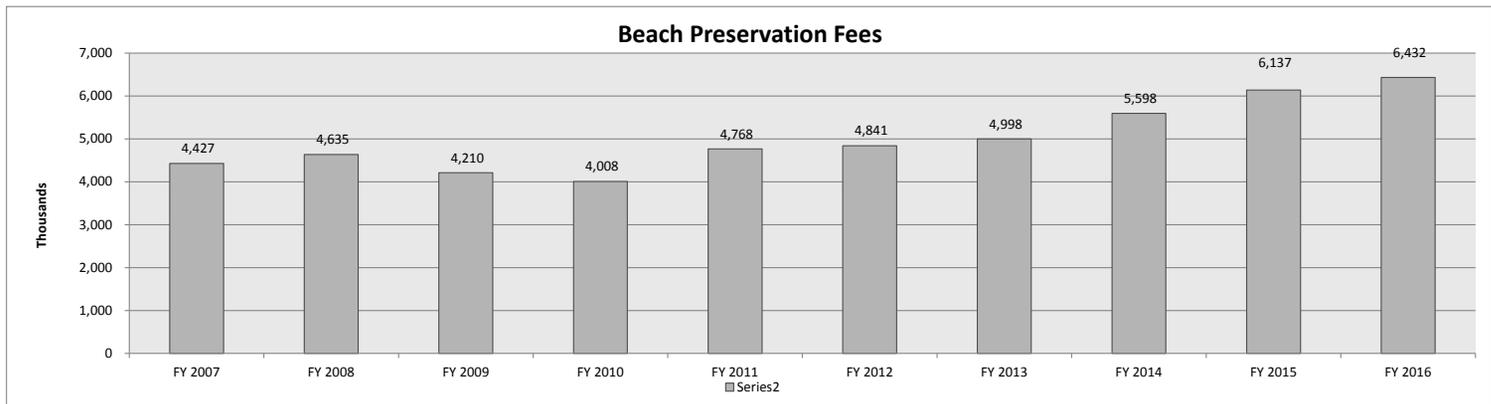
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	1,498,789 29%	(3,701) 0%	74,689 1%	917,648 18%	988,636 19%	(11,475) 0%	64,370 1%	912,501 18%	965,396 19%	(1,859) 0%	79,480 2%	1,578,086 31%	1,655,707 32%	5,108,528 100%
FY 2008	903 0%	79,940 2%	1,491,971 29%	1,572,814 30%	(3,897) 0%	73,307 1%	22,231 0%	91,641 2%	833,197 16%	76,639 1%	82,405 2%	992,241 19%	911,704 17%	102,753 2%	1,561,684 30%	2,576,141 49%	5,232,837 100%
FY 2009	2,207 0%	85,911 2%	110,257 2%	198,375 4%	1,305,139 27%	89,401 2%	50,462 1%	1,445,002 30%	737,230 15%	110,146 2%	63,473 1%	910,849 19%	733,197 15%	94,067 2%	1,444,828 30%	2,272,092 47%	4,826,318 100%
FY 2010	44,438 1%	56,501 1%	100,791 2%	201,730 4%	1,267,411 27%	91,091 2%	74,812 2%	1,433,314 30%	663,467 14%	78,680 2%	93,164 2%	835,311 18%	666,197 14%	125,941 3%	1,446,314 31%	2,238,452 48%	4,708,807 100%
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	219,596 4%	1,331,329 27%	106,561 2%	56,760 1%	1,494,650 30%	648,822 13%	152,296 3%	108,558 2%	909,676 18%	652,633 13%	172,589 4%	1,468,447 30%	2,293,669 47%	4,917,591 100%
FY 2012	- 0%	- 0%	361,462 7%	361,462 7%	1,205,720 23%	51,838 1%	209,020 4%	1,466,578 28%	636,640 12%	125,824 2%	119,275 2%	881,739 17%	695,699 13%	232,479 5%	1,522,177 29%	2,450,355 47%	5,160,134 100%
FY 2013	- 0%	227,053 4%	167,624 3%	394,677 8%	1,244,946 24%	163,155 3%	114,410 2%	1,522,511 29%	635,422 12%	139,769 3%	124,403 2%	899,594 17%	691,648 13%	214,191 4%	1,528,374 29%	2,434,213 46%	5,250,995 100%
FY 2014	- 0%	250,531 4%	220,872 4%	471,403 8%	1,267,698 23%	183,659 3%	125,344 2%	1,576,701 28%	706,599 13%	117,024 2%	132,645 2%	956,268 17%	754,213 13%	211,502 4%	1,663,343 30%	2,629,058 47%	5,633,430 100%
FY 2015	- 0%	263,460 4%	250,552 4%	514,012 8%	1,376,186 22%	210,948 3%	135,505 2%	1,722,639 28%	782,101 13%	115,615 2%	147,023 2%	1,044,739 17%	801,957 13%	243,058 4%	1,828,599 30%	2,873,614 47%	6,155,004 100%
FY 2016	(2,451) 0%	296,736 5%	254,972 4%	549,257 8%	1,473,719 23%	215,836 3%	143,710 2%	1,833,265 28%	831,682 13%	135,776 2%	140,685 2%	1,108,143 17%	920,040 14%	235,957 4%	1,859,644 29%	3,015,641 46%	6,506,306 100%



Beach Preservation Fee
Revenues by Month/Fiscal Year

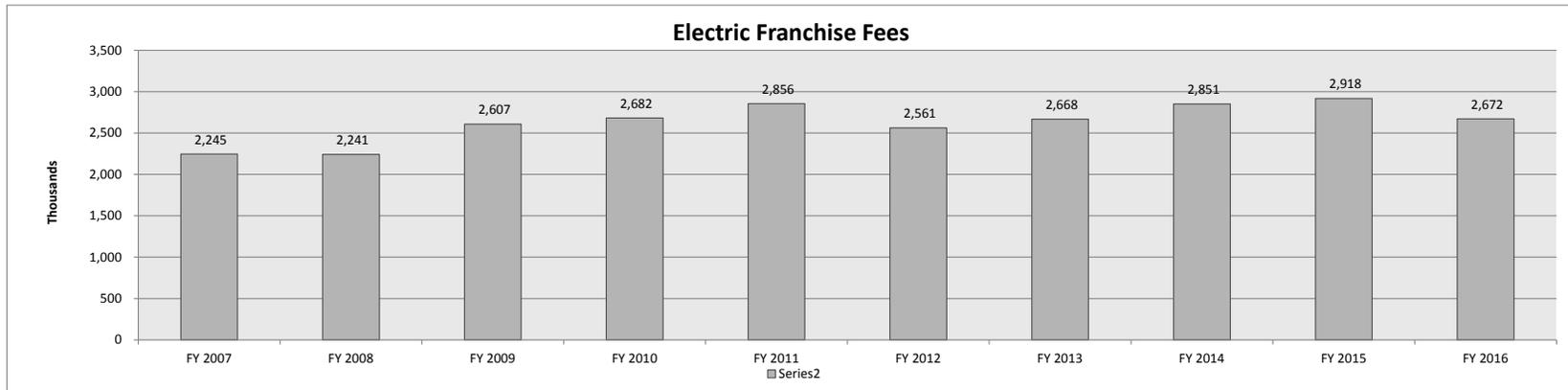
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	155 0%	9,888 0%	1,788,635 40%	1,798,678 41%	(1,167) 0%	20,389 0%	465,720 11%	484,942 11%	- 0%	5,651 0%	479,283 11%	484,934 11%	(56) 0%	10,275 0%	1,648,117 37%	1,658,336 37%	4,426,890 100%
FY 2008	(523) 0%	82 0%	1,878,335 41%	1,877,894 41%	6,214 0%	349,362 8%	2,451 0%	358,027 8%	555,444 12%	1,964 0%	925 0%	558,333 12%	518,730 11%	8,793 0%	1,312,913 28%	1,840,436 40%	4,634,690 100%
FY 2009	230 0%	1,449 0%	71,976 2%	73,655 2%	1,701,685 40%	34,205 1%	6,302 0%	1,742,192 41%	510,156 12%	33,642 1%	18,647 0%	562,445 13%	373,397 9%	51,775 1%	1,406,996 33%	1,832,168 44%	4,210,460 100%
FY 2010	(702) 0%	63,314 2%	52,187 1%	114,799 3%	1,639,541 41%	29,679 1%	13,288 0%	1,682,508 42%	338,203 8%	14,067 0%	14,762 0%	367,032 9%	348,112 9%	43,936 1%	1,451,885 36%	1,843,933 46%	4,008,272 100%
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	138,553 3%	1,820,966 38%	75,388 2%	28,103 1%	1,924,457 40%	282,152 6%	50,282 1%	14,107 0%	346,541 7%	347,333 7%	65,374 1%	1,946,123 41%	2,358,830 49%	4,768,381 100%
FY 2012	- 0%	- 0%	142,519 3%	142,519 3%	1,841,404 38%	51,817 1%	19,994 0%	1,913,215 40%	415,258 9%	30,533 1%	40,206 1%	485,997 10%	436,879 9%	83,910 2%	1,778,875 37%	2,299,664 48%	4,841,395 100%
FY 2013	(181) 0%	128,096 3%	52,091 1%	180,006 4%	1,937,409 39%	82,534 2%	42,880 1%	2,062,823 41%	367,737 7%	35,193 1%	36,733 1%	439,663 9%	474,164 9%	110,304 2%	1,731,172 35%	2,315,640 46%	4,998,132 100%
FY 2014	(321) 0%	114,381 2%	98,505 2%	212,565 4%	2,076,077 37%	87,274 2%	42,634 1%	2,205,985 39%	444,563 8%	34,761 1%	60,009 1%	539,333 10%	506,631 9%	77,538 1%	2,055,513 37%	2,639,682 47%	5,597,565 100%
FY 2015	(1,229) 0%	133,020 2%	177,134 3%	308,925 5%	2,318,006 38%	91,207 1%	36,223 1%	2,445,436 40%	523,502 9%	29,746 0%	29,738 0%	582,986 10%	542,110 9%	100,271 2%	2,156,951 35%	2,799,332 46%	6,136,679 100%
FY 2016	(1,630) 0%	134,604 2%	112,309 2%	245,283 4%	2,458,309 38%	114,632 2%	47,395 1%	2,620,336 41%	541,885 8%	28,645 0%	53,661 1%	624,191 10%	643,018 10%	121,604 2%	2,177,268 34%	2,941,890 46%	6,431,700 100%



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	236,917 11%	262,320 12%	239,571 11%	738,808 33%	178,164 8%	140,383 6%	154,431 7%	472,978 21%	162,181 7%	202,468 9%	169,907 8%	534,556 24%	153,195 7%	- 0%	345,811 15%	499,006 22%	2,245,348 100%
FY 2008	234,553 10%	257,467 11%	243,116 11%	735,136 33%	188,133 8%	159,109 7%	145,630 6%	492,872 22%	173,607 8%	193,281 9%	153,310 7%	520,198 23%	- 0%	302,365 13%	190,808 9%	493,173 22%	2,241,379 100%
FY 2009	233,926 9%	250,752 10%	- 0%	484,678 19%	265,468 10%	201,638 8%	172,999 7%	640,105 25%	200,915 8%	440,404 17%	223,202 9%	864,521 33%	193,044 7%	200,570 9%	224,053 10%	617,667 24%	2,606,971 100%
FY 2010	270,908 10%	275,206 10%	- 0%	546,114 20%	240,225 9%	216,760 8%	165,708 6%	622,693 23%	402,001 15%	- 0%	264,959 10%	666,960 25%	240,741 9%	193,650 7%	412,116 15%	846,507 32%	2,682,274 100%
FY 2011	270,936 9%	320,260 11%	283,996 10%	875,192 31%	- 0%	235,592 8%	172,932 6%	408,524 14%	195,356 7%	285,018 10%	271,238 9%	751,612 26%	184,755 6%	189,001 7%	446,953 16%	820,709 29%	2,856,037 100%
FY 2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
FY 2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
FY 2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
FY 2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
FY 2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
FY 2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
FY 2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
FY 2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%

