

**MEMORANDUM**

To: Steve Riley, Town Manager  
From: Susan Simmons, Director of Finance  
Date: June 21, 2013  
RE: **FY 2013 Financial Statements – Through May (11<sup>th</sup> period)**

---

**General Overview**

Town revenue reflects a positive trend. Revenues associated with tourism and real estate related revenues have increased over the previous fiscal year.

Real estate related revenues, especially construction permits and real estate transfer fees, are 25% greater than last fiscal year. Data from the South Carolina Realtors shows that total sales for the region, which includes the Town, were up 6% compared to May 2012, and that median sale prices rose 18% to \$275,000 over the same period. This positive trend is reflected in the 16% increase in real estate transfer fees. Construction permits are up 41%. Both new and renovation construction permits have significant growth. Redevelopment accounted for 65% of the permit revenue.

	<u>RETF</u>			<u>Construction Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	1,737,727			870,604			2,608,331		
FY 2013	2,020,645	282,918	16%	1,231,648	361,044	41%	3,252,293	643,962	25%

Revenue from tourism-driven revenues such as local accommodations taxes, beach preservation fees, and hospitality taxes are improving as well. Overall, revenues from these sources are 5% higher than the previous fiscal year.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2012	4,593,780			3,637,957			8,231,737		
FY 2013	4,900,440	306,660	7%	3,722,621	84,664	2%	8,623,061	391,324	5%

The Town’s concentrated efforts for the home and villa ATAX project and increased tourism is reflected in the 7% increase in Local Accommodations Tax/Beach Preservation Fee revenue.

**General Fund Summary**

Through May, the General Fund has received \$26.3 million or 82% of budgeted revenues and transfers in. The Town has received the majority of its property taxes at the end of May and is at 94% of projected revenues. The Town will continue to receive property tax revenues but expects

the final amount to be approximately 96% of the budgeted amount. The budget did not contemplate that the negative assessed transfer of interest would exceed growth for tax year 2012/fiscal year 2013. Staff still estimates that General Fund revenues and transfers in will meet the total budget. The majority of the business license revenue will not be received until the end of the fiscal year. At May 31, 2013, total revenues and transfers in received to-date are \$911,940 more than May 31 of last fiscal year.

Expenditures-to-date are \$26.9 million or 80% of budgeted expenditures. Current fiscal year expenditures are \$422,748 more than last fiscal year through May.

Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts. The net change in the General Fund is presented at (\$647,232). General Fund budget to actual revenue and expenditures are now presented as a Dashboard display on the Town’s external website.

**Debt Service Fund**

The Debt Service Fund has receipted \$17.6 million in revenues and transfers in and paid \$15.9 million in debt service costs. Revenues exceeded expenditures by \$1,652,347.

**Capital Projects Fund**

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2013</b>
	<b>Actual</b>
Revenues	\$ 1,725,227
Transfers In	3,678,539
Capital Outlays	(6,942,552)
Transfers Out	(3,514,272)
Net Change in Fund Balance	<u>\$ (5,053,058)</u>

Expenditures and transfers to other funds typically exceed revenues at May 31. Major projects/expenditures that occurred during the fiscal year are as follows:

- Sewer service - Ford Shell Ring \$307,855
- Sewer service – Chaplin South \$116,500
- Pathway rehabilitation \$179,362
- 278 New Orleans to Shipyard pathways \$201,107
- Leg O’Mutton Pathways \$285,516
- Dunnagan’s Alley pathways \$116,261
- 278 Wexford to Fresh Market Shoppes pathways \$157,961
- Fire Station #6 replacement \$159,480
- Roadway resurfacing \$771,133
- Apparatus and vehicle replacement \$317,130

- Demolition of structures \$186,607
- Beaufort County Sheriff Office building improvements \$89,235
- Leamington/Fresh Market/US 278 road improvements \$118,122
- Public safety systems equipment \$193,170
- Island Recreation Center enhancements \$131,155
- Beach parks and beach access rehabilitation \$109,455
- Port Royal fill project \$106,500
- SHARE Center improvements \$140,761
- Coligny/Pope Avenue area improvements \$418,874
- Land acquisition \$1,129,880

**Other Revenues**

The chart below reflects the Town’s other governmental funds and the revenues received this fiscal year in comparison to last fiscal year:

	FY 2012 actual	FY 2013 actual	\$ variance	% variance
State accommodations tax	2,410,536	2,973,047	562,511	23% *
Local accommodations tax	1,531,260	1,633,480	102,220	7%
Tax increment financing	5,828,343	6,321,351	493,008	8%
Real estate transfer fees	1,737,727	2,020,645	282,918	16%
Beach preservation fees	3,062,520	3,266,960	204,440	7%
Hospitality tax	3,637,957	3,722,621	84,664	2%
Electric franchise fee	2,158,221	2,439,835	281,614	13%

\* - The State of South Carolina continues to collect and remit one-time accommodations tax settlements from online travel agencies. This increase in attributable to a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

**Consolidated Statement  
All Funds**

TOWN OF HILTON HEAD ISLAND  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES  
FISCAL YEAR 2013 - THROUGH MAY (11TH PERIOD)

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 11,216,364	\$ 6,321,351	\$ 5,357,151	\$ 668,530	\$ 23,563,396	\$ -
Accommodations Tax	-	4,606,527	-	-	4,606,527	-
Hospitality Tax	-	3,722,621	-	-	3,722,621	-
Business Licenses	3,952,674	-	-	-	3,952,674	-
Franchise Fees	693,261	-	-	-	693,261	-
Permits	1,231,648	-	-	-	1,231,648	-
Lease	-	-	-	204,898	204,898	-
Impact Fees	-	-	-	140,018	140,018	-
Real Estate Transfer Fees	-	2,020,645	-	-	2,020,645	-
Beach Preservation Fees	-	3,266,960	-	-	3,266,960	-
Electric Franchise Fees	-	2,439,835	-	-	2,439,835	-
State Shared Funds	628,570	-	-	307,565	936,135	-
Grant Revenue	-	-	189,634	114,622	304,256	-
EMS Revenue	1,321,210	-	-	-	1,321,210	-
Stormwater Utility Fees	-	-	-	-	-	3,376,098
Miscellaneous Revenue	779,140	-	-	286,622	1,065,762	-
Investment Income	2,574	4,722	20,371	2,972	30,639	216
<b>Total Revenues</b>	<b>19,825,441</b>	<b>22,382,661</b>	<b>5,567,156</b>	<b>1,725,227</b>	<b>49,500,485</b>	<b>3,376,314</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	317,450	-	-	-	317,450	-
Town Manager	541,538	-	-	-	541,538	-
	858,988	-	-	-	858,988	-
<b>Administration</b>						
Administration/Legal	2,646,337	-	-	-	2,646,337	-
Finance	1,323,225	20,206	-	-	1,343,431	-
	3,969,562	20,206	-	-	3,989,768	-
<b>Community Services</b>						
Community Development	2,213,054	1,937	-	-	2,214,991	-
Public Projects and Facilities	3,098,855	-	-	-	3,098,855	151,057
	5,311,909	1,937	-	-	5,313,846	151,057
<b>Public Safety</b>						
Sheriff	2,371,344	-	-	-	2,371,344	-
Fire & Rescue	11,558,949	-	-	-	11,558,949	-
	13,930,293	-	-	-	13,930,293	-
<b>Townwide</b>						
Grants	2,711,058	-	-	-	2,711,058	-
Capital Outlay/Projects	-	2,642,272	-	-	2,642,272	-
Debt Service	148,649	1,233,805	-	6,942,552	8,325,006	1,283,061
	-	-	15,933,635	-	15,933,635	1,148,577
<b>Total expenditures</b>	<b>26,930,459</b>	<b>3,898,220</b>	<b>15,933,635</b>	<b>6,942,552</b>	<b>53,704,866</b>	<b>2,582,695</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>(7,105,018)</b>	<b>18,484,441</b>	<b>(10,366,479)</b>	<b>(5,217,325)</b>	<b>(4,204,381)</b>	<b>793,619</b>
<b>Other financing sources (uses):</b>						
<b>Transfers In:</b>						
Accommodations Tax - Local	1,633,480	-	-	-	1,633,480	-
Accommodations Tax - State	1,101,965	-	-	-	1,101,965	-
Hospitality Tax	2,679,959	-	1,632,313	1,702,190	6,014,462	-
Real Estate Transfer	-	-	2,152,296	-	2,152,296	-
Beach Preservation	981,705	-	3,108,645	410,961	4,501,311	-
Electric Franchise	60,677	-	-	-	60,677	-
TIF	-	-	4,064,432	1,565,388	5,629,820	-
Capital Projects	-	2,453,132	1,061,140	-	3,514,272	-
Stormwater	-	-	-	-	-	-
<b>Transfers Out:</b>						
General	-	(6,457,786)	-	-	(6,457,786)	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(10,957,686)	-	(1,061,140)	(12,018,826)	-
Capital Projects	-	(3,678,539)	-	(2,453,132)	(6,131,671)	-
Bond Proceeds	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>6,457,786</b>	<b>(18,640,879)</b>	<b>12,018,826</b>	<b>164,267</b>	<b>-</b>	<b>-</b>
<b>Net change in fund balances</b>	<b>(647,232)</b>	<b>(156,438)</b>	<b>1,652,347</b>	<b>(5,053,058)</b>	<b>(4,204,381)</b>	<b>793,619</b>
<b>Fund balance - beginning</b>	<b>15,813,557</b>	<b>24,142,340</b>	<b>6,587,993</b>	<b>20,474,068</b>	<b>67,017,958</b>	<b>2,364,410</b>
<b>Fund balance - ending</b>	<b>\$ 15,166,325</b>	<b>\$ 23,985,902</b>	<b>\$ 8,240,340</b>	<b>\$ 15,421,010</b>	<b>\$ 62,813,577</b>	<b>\$ 3,158,029</b>

**Budget versus Actual Report  
General Fund**

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D May\ Actual Versus Budget and Prior Y-T-D Actual (11TH PERIOD)

percent of year lapsed

**92%**

	Y-T-D		Y-T-D May FY 2013	percent of year lapsed		Prior Year	Current Year
	May Prior Year	FY 2013 Budget		\$ Variance to Prior Year	\$ Variance to Current Year Budget	% of Budget Received/ Expended	% of Budget Received/ Expended
<b>Revenues and Transfers In:</b>							
Real and Personal Property Taxes	\$ 11,300,314	\$ 11,935,350	\$ 11,216,364	\$ (83,950)	\$ (718,986)	97%	94% *
Business Licenses	3,431,301	7,265,875	3,952,674	521,373	(3,313,201)	46%	54% *
Franchise Fees - Cable	671,676	719,850	563,474	(108,202)	(156,376)	97%	78% A
Franchise Fees - Beach	22,161	24,125	21,811	(350)	(2,314)	103%	90%
Franchise Fees - Recycling	79,538	102,000	107,976	28,438	5,976	80%	106%
Permits	870,604	1,070,850	1,231,648	361,044	160,798	100%	115% *
State Shared Funds	505,258	651,080	628,570	123,312	(22,510)	78%	97% Δ
Public Safety	41,795	54,060	41,067	(728)	(12,993)	79%	76%
EMS	1,259,301	1,402,500	1,321,210	61,909	(81,290)	96%	94% Δ
Fines and Fees	285,183	367,200	236,407	(48,776)	(130,793)	73%	64% C
Beach Fees	176,062	214,350	189,602	13,540	(24,748)	95%	88%
Miscellaneous Revenue	216,138	293,340	312,064	95,926	18,724	71%	106%
<b>Transfers In:</b>							
Accommodations Tax - Local	1,531,260	2,387,000	1,633,480	102,220	(753,520)	68%	68%
Accommodations Tax - State	1,022,383	1,085,736	1,101,965	79,582	16,229	77%	101%
Hospitality Tax	2,925,177	2,816,311	2,679,959	(245,218)	(136,352)	89%	95%
Beach Preservation Fees	969,390	981,705	981,705	12,315	-	100%	100%
TIF	-	182,930	-	-	(182,930)	0%	0% D
Stormwater Utility	-	236,130	-	-	(236,130)	0%	0% D
Electric Franchise Fees	62,047	81,790	60,677	(1,370)	(21,113)	77%	74%
Sunday Liquor Permits	-	37,500	-	-	(37,500)	0%	0% D
Investment Income	1,699	10,000	2,574	875	(7,426)	4%	26%
<b>Total revenues</b>	<b>25,371,287</b>	<b>31,919,682</b>	<b>26,283,227</b>	<b>911,940</b>	<b>(5,636,455)</b>	<b>81%</b>	<b>82%</b>
<b>Expenditures:</b>							
<b>General Government</b>							
Town Council							
Personnel	68,959	108,978	91,885	22,926	(17,093)	81%	84%
Operating	189,682	361,750	225,565	35,883	(136,185)	53%	62%
	258,641	470,728	317,450	58,809	(153,278)	58%	67%
Town Manager							
Personnel	510,244	583,968	517,603	7,359	(66,365)	73%	89% F
Operating	21,711	25,000	23,935	2,224	(1,065)	69%	96%
	531,955	608,968	541,538	9,583	(67,430)	73%	89%
<b>Administration</b>							
Administration/Legal							
Personnel	1,817,745	2,300,682	1,875,469	57,724	(425,213)	80%	82% F
Operating	713,751	1,078,682	770,868	57,117	(307,814)	70%	71%
Capital	104,621	597,751	117,114	12,493	(480,637)	84%	20% G
	2,636,117	3,977,115	2,763,451	127,334	(1,213,664)	77%	69%
Finance							
Personnel	1,063,448	1,445,276	1,211,922	148,474	(233,354)	74%	84% F
Operating	88,352	258,329	111,303	22,951	(147,026)	53%	43%
	1,151,800	1,703,605	1,323,225	171,425	(380,380)	72%	78%

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D May\ Actual Versus Budget and Prior Y-T-D Actual (11TH PERIOD)

percent of year lapsed

**92%**

	Y-T-D		Y-T-D			Prior Year	Current Year
	May		May	\$	\$	%	%
	Prior	FY 2013	May	Variance to	Variance to	of Budget	of Budget
	Year	Budget	FY 2013	Prior Year	Current Year	Received/	Received/
					Budget	Expended	Expended
<b>Community Services</b>							
Community Development							
Personnel	2,010,487	2,463,521	2,109,039	98,552	(354,482)	75%	86%
Operating	75,998	376,921	104,015	28,017	(272,906)	68%	28%
	<u>2,086,485</u>	<u>2,840,442</u>	<u>2,213,054</u>	<u>126,569</u>	<u>(627,388)</u>	<u>75%</u>	<u>78%</u>
Public Projects and Facilities							
Personnel	1,424,412	1,667,958	1,582,682	158,270	(85,276)	85%	95% E
Operating	1,480,860	1,962,166	1,566,174	85,314	(395,992)	80%	80%
	<u>2,905,272</u>	<u>3,630,124</u>	<u>3,098,855</u>	<u>243,584</u>	<u>(481,268)</u>	<u>82%</u>	<u>85%</u>
<b>Public Safety</b>							
Sheriff/Other	2,337,025	3,240,349	2,371,344	34,319	(869,005)	76%	73%
Fire & Rescue							
Personnel	10,642,474	12,204,834	10,604,155	(38,319)	(1,600,679)	87%	87%
Operating	980,971	1,374,744	954,794	(26,177)	(419,950)	72%	69%
Capital	32,427	79,640	31,535	(892)	(48,105)	17%	40%
	<u>11,655,872</u>	<u>13,659,218</u>	<u>11,590,484</u>	<u>(65,388)</u>	<u>(2,068,734)</u>	<u>85%</u>	<u>85%</u>
<b>Townwide</b>	2,944,544	3,575,709	2,711,058	(233,486)	(864,651)	98%	76%
<b>Total expenditures</b>	<u><b>26,507,711</b></u>	<u><b>33,706,258</b></u>	<u><b>26,930,459</b></u>	<u><b>422,748</b></u>	<u><b>(6,775,799)</b></u>	<u><b>79%</b></u>	<u><b>80%</b></u>
<b>Revenues Over/(Under) Expenditures</b>	<u><b>\$ (1,136,424)</b></u>	<u><b>\$ (1,786,576)</b></u>	<u><b>\$ (647,232)</b></u>				

\* - Addressed in cover letter

Δ - Addressed in revenue charts

Key:

A - Change in payment method of one franchisee from annual to quarterly.

B - Not used

C - In fiscal year 2012 and 2013, fewer cases and therefore, fewer fines have been brought before the Court. This decrease was not fully understood in 2012 when developing the 2013 budget. The FY 2014 budget will reflect this decreasing trend.

D - These transfers are generally made in one payment near fiscal year-end.

E - Actual quarterly personnel expenditures related to stormwater activities will be transferred out of the General Fund in June.

F - These departments have experienced extended vacancies this year. Expenditures will be less than budget. Finance also experienced vacancies in fiscal year 2012 but currently has all positions filled.

G - Significant increase in budget is for permitting software. The funds have been encumbered but a significant portion of the work and therefore, related expenditures will carry into fiscal year 2014.

# **Special Revenue Funds**

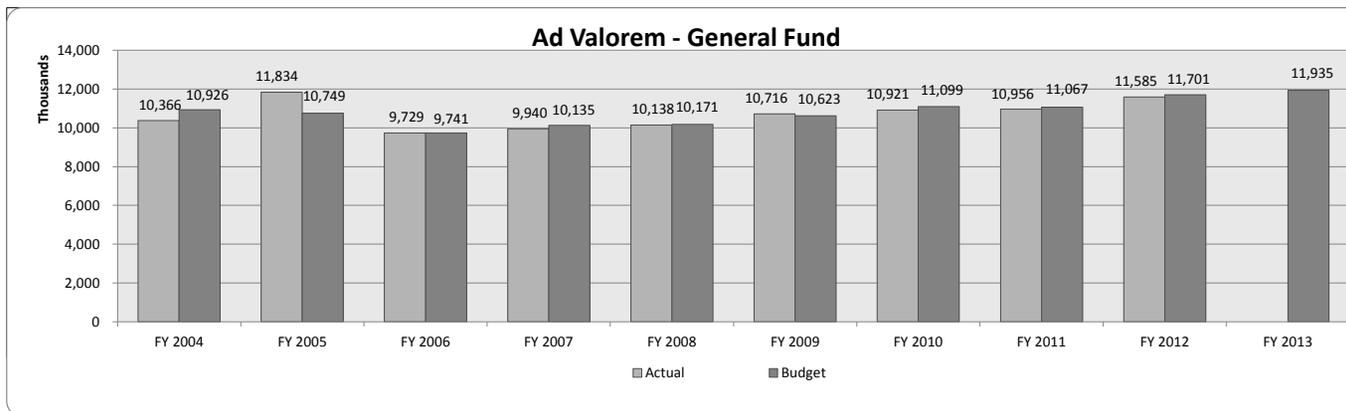
TOWN OF HILTON HEAD ISLAND  
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES  
SPECIAL REVENUE GOVERNMENTAL FUNDS  
FISCAL YEAR 2013 - THROUGH MAY (11TH PERIOD)

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 6,321,351	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,321,351
Accommodations Tax	-	1,633,480	2,973,047	-	-	-	-	4,606,527
Hospitality Tax	-	-	-	-	3,722,621	-	-	3,722,621
Real Estate Transfer Fees	-	-	-	2,020,645	-	-	-	2,020,645
Beach Preservation Fees	-	-	-	-	-	3,266,960	-	3,266,960
Electric Franchise Fees	-	-	-	-	-	-	2,439,835	2,439,835
Investment Income	1,046	-	334	243	325	2,770	4	4,722
Total Revenues	6,322,397	1,633,480	2,973,381	2,020,888	3,722,946	3,269,730	2,439,839	22,382,661
<b>Expenditures:</b>								
<b>General Government</b>								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Expenditure								
Administration/Legal	-	-	-	-	-	-	-	-
Finance	-	-	-	20,206	-	-	-	20,206
	-	-	-	20,206	-	-	-	20,206
<b>Community Services</b>								
Expenditure								
Community Development	-	-	-	-	-	-	1,937	1,937
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	1,937	1,937
<b>Public Safety</b>								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
<b>Grants</b>								
	-	-	2,346,959	-	295,313	-	-	2,642,272
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	1,233,805	1,233,805
Total expenditures	-	-	2,346,959	20,206	295,313	-	1,235,742	3,898,220
<b>Excess (deficiency) of revenues over (under) expenditures</b>	6,322,397	1,633,480	626,422	2,000,682	3,427,633	3,269,730	1,204,097	18,484,441
<b>Other financing sources (uses):</b>								
Transfers Out:								
General Fund	-	(1,633,480)	(1,101,965)	-	(2,679,959)	(981,705)	(60,677)	(6,457,786)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(4,064,432)	-	-	(2,152,296)	(1,632,313)	(3,108,645)	-	(10,957,686)
Capital Projects Fund	(1,565,388)	-	-	-	(1,702,190)	(410,961)	-	(3,678,539)
Transfers In:								
Capital Projects Fund	-	-	-	-	2,453,132	-	-	2,453,132
Total other financing sources (uses)	(5,629,820)	(1,633,480)	(1,101,965)	(2,152,296)	(3,561,330)	(4,501,311)	(60,677)	(18,640,879)
<b>Net change in fund balances</b>	692,577	-	(475,543)	(151,614)	(133,697)	(1,231,581)	1,143,420	(156,438)
<b>Fund balance - beginning</b>	4,860,855	-	1,692,320	1,141,664	1,015,488	15,257,597	174,416	24,142,340
<b>Fund balance - ending</b>	\$ 5,553,432	\$ -	\$ 1,216,777	\$ 990,050	\$ 881,791	\$ 14,026,016	\$ 1,317,836	\$ 23,985,902

**Revenue Analysis  
General Fund**

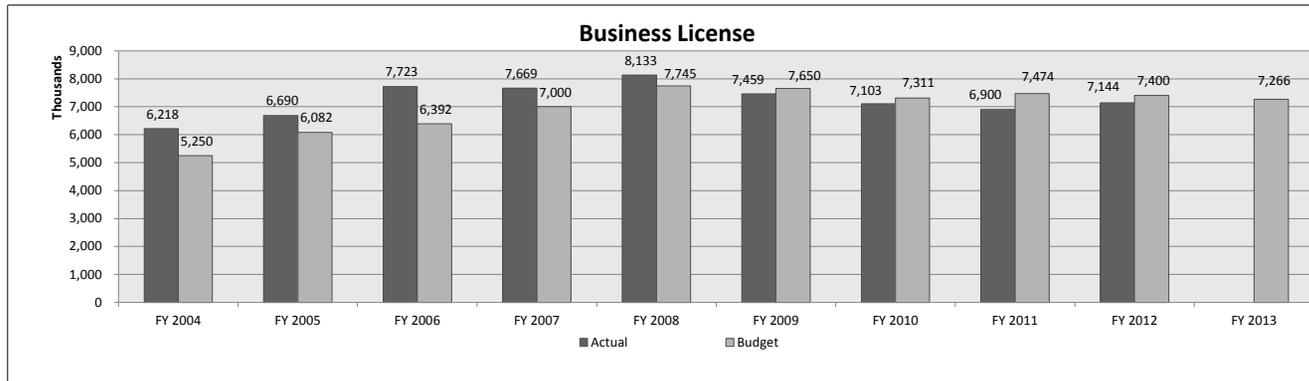
Ad Valorem Tax Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	72,177 1%	64,590 1%	120,149 1%	<b>256,916</b> <b>2%</b>	176,666 2%	900,204 9%	3,851,478 37%	<b>4,928,348</b> <b>48%</b>	3,265,096 31%	174,232 2%	1,063,057 10%	<b>4,502,385</b> <b>43%</b>	309,998 3%	117,322 1%	251,476 2%	<b>678,796</b> <b>7%</b>	<b>10,366,445</b> <b>100%</b>
FY 2005	66,032 1%	75,839 1%	109,235 1%	<b>251,106</b> <b>2%</b>	102,771 1%	1,302,436 11%	4,335,906 37%	<b>5,741,113</b> <b>49%</b>	4,498,886 38%	573,159 5%	132,103 1%	<b>5,204,148</b> <b>44%</b>	- 0%	- 0%	637,150 5%	<b>637,150</b> <b>5%</b>	<b>11,833,517</b> <b>100%</b>
FY 2006	44,586 0%	72,444 1%	110,323 1%	<b>227,353</b> <b>2%</b>	175,473 2%	829,940 9%	3,951,807 41%	<b>4,957,220</b> <b>51%</b>	3,742,415 38%	61,037 1%	323,124 3%	<b>4,126,576</b> <b>42%</b>	111,446 1%	60,917 1%	245,856 3%	<b>418,219</b> <b>4%</b>	<b>9,729,368</b> <b>100%</b>
FY 2007	53,735 1%	40,122 0%	104,709 1%	<b>198,566</b> <b>2%</b>	361,332 4%	836,247 8%	4,212,070 42%	<b>5,409,649</b> <b>54%</b>	3,511,938 35%	340,058 3%	167,145 2%	<b>4,019,141</b> <b>40%</b>	(133,783) -1%	99,610 1%	346,860 3%	<b>312,687</b> <b>3%</b>	<b>9,940,043</b> <b>100%</b>
FY 2008	44,601 0%	47,382 0%	57,528 1%	<b>149,511</b> <b>1%</b>	426,108 4%	822,879 8%	4,636,838 46%	<b>5,885,825</b> <b>58%</b>	3,765,955 37%	65,420 1%	119,870 1%	<b>3,951,245</b> <b>39%</b>	208,719 2%	76,033 1%	(132,948) -1%	<b>151,804</b> <b>1%</b>	<b>10,138,385</b> <b>100%</b>
FY 2009	36,076 0%	41,534 0%	84,443 1%	<b>162,053</b> <b>2%</b>	1,922 0%	1,086,678 10%	829,855 8%	<b>1,918,455</b> <b>18%</b>	3,313,463 31%	4,437,270 41%	338,990 3%	<b>8,089,723</b> <b>75%</b>	- 0%	202,764 2%	342,955 3%	<b>545,719</b> <b>5%</b>	<b>10,715,950</b> <b>100%</b>
FY 2010	- 0%	- 0%	78,356 1%	<b>78,356</b> <b>1%</b>	67,292 1%	327,013 3%	1,451,045 13%	<b>1,845,350</b> <b>17%</b>	4,590,506 42%	3,511,502 32%	326,948 3%	<b>8,428,956</b> <b>77%</b>	58,593 1%	83,793 1%	425,648 4%	<b>568,034</b> <b>5%</b>	<b>10,920,696</b> <b>100%</b>
FY 2011	- 0%	30,269 0%	38,170 0%	<b>68,439</b> <b>1%</b>	109,183 1%	255,076 2%	870,761 8%	<b>1,235,020</b> <b>11%</b>	8,481,389 77%	345,407 3%	243,722 2%	<b>9,070,518</b> <b>83%</b>	87,177 1%	177,576 2%	317,449 3%	<b>582,202</b> <b>5%</b>	<b>10,956,179</b> <b>100%</b>
FY 2012	- 0%	30,088 0%	40,766 0%	<b>70,854</b> <b>1%</b>	1,884 0%	192,760 2%	2,352,625 20%	<b>2,547,269</b> <b>22%</b>	8,144,646 70%	161,609 1%	103,902 1%	<b>8,410,157</b> <b>73%</b>	28,544 0%	243,490 2%	284,756 2%	<b>556,790</b> <b>5%</b>	<b>11,585,070</b> <b>100%</b>
FY 2013	- 0%	26,703 0%	134,190 1%	<b>160,893</b> <b>1%</b>	1,884 0%	262,845 2%	2,371,616 21%	<b>2,636,345</b> <b>24%</b>	7,713,999 69%	159,541 1%	167,078 1%	<b>8,040,618</b> <b>72%</b>	181,678 2%	196,830 2%	- 0%	<b>378,508</b> <b>3%</b>	<b>11,216,364</b> <b>100%</b>



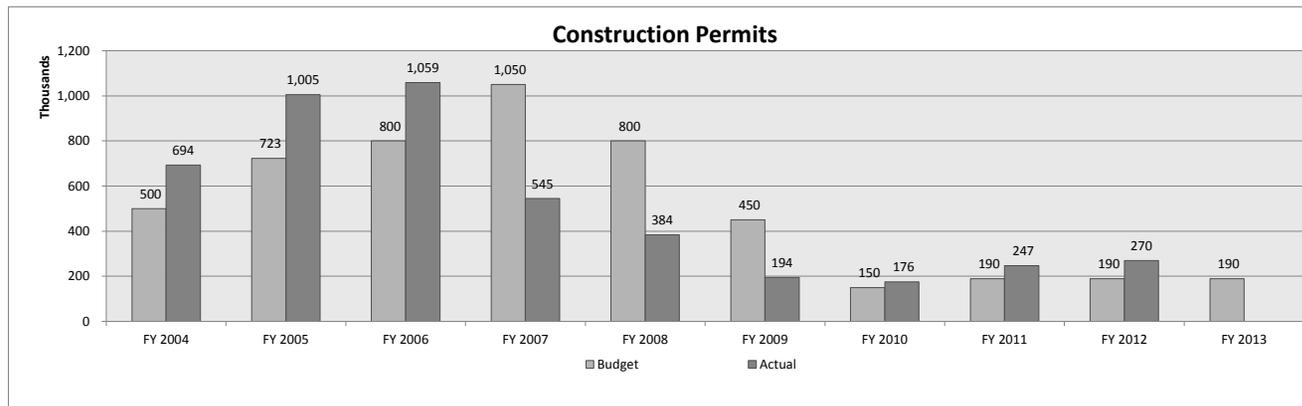
Business License Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	17,394 0%	10,462 0%	45,722 1%	<b>73,578</b> <b>1%</b>	165,462 3%	46,376 1%	32,280 1%	<b>244,118</b> <b>4%</b>	113,918 2%	453,400 7%	595,797 10%	<b>1,163,115</b> <b>19%</b>	305,402 5%	1,189,413 19%	3,242,457 52%	<b>4,737,272</b> <b>76%</b>	<b>6,218,083</b> <b>100%</b>
FY 2005	35,505 1%	47,306 1%	112,435 2%	<b>195,246</b> <b>3%</b>	161,439 2%	17,452 0%	37,196 1%	<b>216,087</b> <b>3%</b>	16,585 0%	140,685 2%	922,760 14%	<b>1,080,030</b> <b>16%</b>	1,075,463 16%	399,219 6%	3,723,617 56%	<b>5,198,299</b> <b>78%</b>	<b>6,689,662</b> <b>100%</b>
FY 2006	26,015 0%	44,758 1%	290,369 4%	<b>361,142</b> <b>5%</b>	149,772 2%	84,131 1%	83,249 1%	<b>317,152</b> <b>4%</b>	335,551 4%	317,580 4%	699,776 9%	<b>1,352,907</b> <b>18%</b>	550,722 7%	1,532,945 20%	3,608,506 47%	<b>5,692,173</b> <b>74%</b>	<b>7,723,374</b> <b>100%</b>
FY 2007	33,483 0%	20,463 0%	26,160 0%	<b>80,106</b> <b>1%</b>	47,892 1%	69,312 1%	106,200 1%	<b>223,404</b> <b>3%</b>	151,233 2%	322,983 4%	728,618 10%	<b>1,202,834</b> <b>16%</b>	551,813 7%	1,677,215 22%	3,933,285 51%	<b>6,162,313</b> <b>80%</b>	<b>7,668,657</b> <b>100%</b>
FY 2008	14,876 0%	71,626 1%	14,485 0%	<b>100,987</b> <b>1%</b>	178,357 2%	18,066 0%	71,291 1%	<b>267,714</b> <b>3%</b>	185,179 2%	421,376 5%	740,367 9%	<b>1,346,922</b> <b>17%</b>	476,458 6%	1,346,441 17%	4,594,509 56%	<b>6,417,408</b> <b>79%</b>	<b>8,133,031</b> <b>100%</b>
FY 2009	(3,452) 0%	37,746 1%	34,690 0%	<b>68,984</b> <b>1%</b>	20,446 0%	11,955 0%	51,445 1%	<b>83,847</b> <b>1%</b>	338,171 5%	325,311 4%	670,109 9%	<b>1,333,592</b> <b>18%</b>	600,719 8%	1,244,326 17%	4,127,590 55%	<b>5,972,635</b> <b>80%</b>	<b>7,459,058</b> <b>100%</b>
FY 2010	4,033 0%	46,255 1%	45,979 1%	<b>96,267</b> <b>1%</b>	38,556 1%	17,736 0%	72,775 1%	<b>129,067</b> <b>2%</b>	327,317 5%	282,390 4%	666,682 9%	<b>1,276,389</b> <b>18%</b>	460,723 6%	970,312 14%	4,170,741 59%	<b>5,601,776</b> <b>79%</b>	<b>7,103,499</b> <b>100%</b>
FY 2011	(3,187) 0%	39,465 1%	41,676 1%	<b>77,954</b> <b>1%</b>	24,714 0%	152,531 2%	28,606 0%	<b>205,851</b> <b>3%</b>	340,002 5%	269,767 4%	577,906 8%	<b>1,187,675</b> <b>17%</b>	323,454 5%	1,440,102 21%	3,665,388 53%	<b>5,428,944</b> <b>79%</b>	<b>6,900,424</b> <b>100%</b>
FY 2012	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
FY 2013	78,288 2%	29,361 1%	138,716 4%	<b>246,365</b> <b>6%</b>	41,936 1%	21,699 1%	26,048 1%	<b>89,683</b> <b>2%</b>	392,392 10%	324,658 8%	622,533 16%	<b>1,339,583</b> <b>34%</b>	563,869 14%	1,713,174 43%	- 0%	<b>2,277,043</b> <b>58%</b>	<b>3,952,674</b> <b>100%</b>



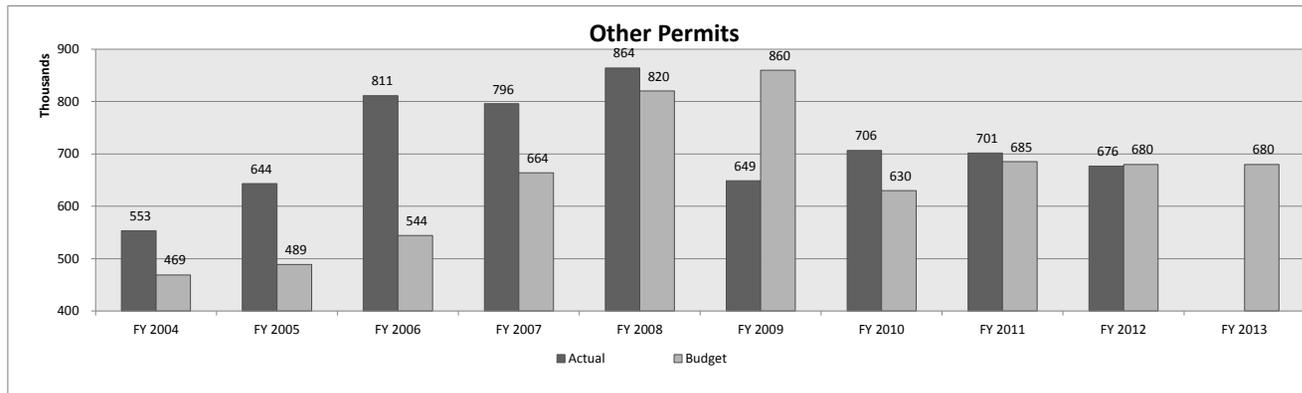
Construction Permits Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	44,637 6%	57,142 8%	44,935 6%	<b>146,714</b> <b>21%</b>	36,186 5%	31,195 4%	127,432 18%	<b>194,813</b> <b>28%</b>	63,404 9%	64,344 9%	67,184 10%	<b>194,932</b> <b>28%</b>	84,321 12%	32,549 5%	40,520 6%	<b>157,390</b> <b>23%</b>	<b>693,849</b> <b>100%</b>
FY 2005	107,356 11%	62,978 6%	59,865 6%	<b>230,199</b> <b>23%</b>	85,530 9%	71,490 7%	53,050 5%	<b>210,070</b> <b>21%</b>	66,056 7%	71,951 7%	57,563 6%	<b>195,570</b> <b>19%</b>	126,711 13%	69,584 7%	172,595 17%	<b>368,890</b> <b>37%</b>	<b>1,004,729</b> <b>100%</b>
FY 2006	88,210 8%	101,775 10%	78,623 7%	<b>268,608</b> <b>25%</b>	147,989 14%	186,145 18%	56,892 5%	<b>391,026</b> <b>37%</b>	94,695 9%	74,680 7%	76,089 7%	<b>245,464</b> <b>23%</b>	52,208 5%	49,986 5%	52,162 5%	<b>154,356</b> <b>15%</b>	<b>1,059,454</b> <b>100%</b>
FY 2007	55,511 10%	74,277 14%	49,736 9%	<b>179,524</b> <b>33%</b>	30,790 6%	39,626 7%	44,820 8%	<b>115,236</b> <b>21%</b>	58,133 11%	21,818 4%	49,990 9%	<b>129,941</b> <b>24%</b>	57,788 11%	29,078 5%	32,996 6%	<b>119,862</b> <b>22%</b>	<b>544,563</b> <b>100%</b>
FY 2008	25,645 7%	34,739 9%	41,181 11%	<b>101,565</b> <b>26%</b>	32,090 8%	40,974 11%	32,173 8%	<b>105,237</b> <b>27%</b>	48,812 13%	48,781 13%	25,218 7%	<b>122,811</b> <b>32%</b>	19,112 5%	18,730 5%	16,047 4%	<b>53,889</b> <b>14%</b>	<b>383,502</b> <b>100%</b>
FY 2009	9,938 5%	41,505 21%	11,199 6%	<b>62,642</b> <b>32%</b>	9,023 5%	(2,614) -1%	25,014 13%	<b>31,423</b> <b>16%</b>	13,509 7%	8,117 4%	9,422 5%	<b>31,048</b> <b>16%</b>	9,306 5%	39,456 20%	20,512 11%	<b>69,274</b> <b>36%</b>	<b>194,387</b> <b>100%</b>
FY 2010	38,343 22%	2,861 2%	8,361 5%	<b>49,565</b> <b>28%</b>	24,075 14%	6,166 4%	12,509 7%	<b>42,750</b> <b>24%</b>	11,863 7%	3,508 2%	25,385 14%	<b>40,756</b> <b>23%</b>	5,198 3%	22,832 13%	14,783 8%	<b>42,813</b> <b>24%</b>	<b>175,884</b> <b>100%</b>
FY 2011	10,147 4%	20,117 8%	16,631 7%	<b>46,895</b> <b>19%</b>	6,375 3%	29,630 12%	11,739 5%	<b>47,744</b> <b>19%</b>	6,474 3%	23,982 10%	20,578 8%	<b>51,034</b> <b>21%</b>	32,312 13%	27,154 11%	42,276 17%	<b>101,742</b> <b>41%</b>	<b>247,415</b> <b>100%</b>
FY 2012	22,354 8%	32,256 12%	26,063 10%	<b>80,673</b> <b>30%</b>	26,673 10%	27,429 10%	18,235 7%	<b>72,337</b> <b>27%</b>	8,357 3%	16,291 6%	31,865 12%	<b>56,513</b> <b>21%</b>	6,183 2%	22,605 8%	32,052 12%	<b>60,840</b> <b>23%</b>	<b>270,363</b> <b>100%</b>
FY 2013	12,340 3%	9,387 2%	15,832 4%	<b>37,559</b> <b>9%</b>	27,497 6%	64,155 15%	71,333 17%	<b>162,985</b> <b>38%</b>	25,940 6%	23,064 5%	52,844 12%	<b>101,848</b> <b>24%</b>	55,578 13%	68,889 16%	- 0%	<b>124,467</b> <b>29%</b>	<b>426,859</b> <b>100%</b>



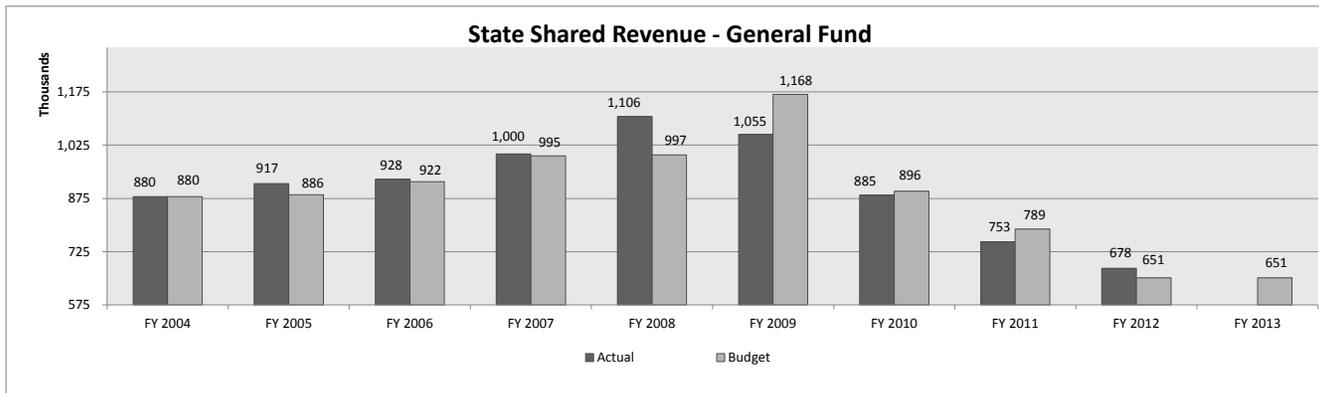
Other Permits Revenue - GF  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	37,235 7%	45,042 8%	52,321 9%	<b>134,598</b> <b>24%</b>	50,284 9%	28,011 5%	35,798 6%	<b>114,093</b> <b>21%</b>	59,008 11%	47,445 9%	58,004 10%	<b>164,457</b> <b>30%</b>	53,372 10%	42,399 8%	44,525 8%	<b>140,296</b> <b>25%</b>	<b>553,444</b> <b>100%</b>
FY 2005	53,066 8%	44,387 7%	48,491 8%	<b>145,944</b> <b>23%</b>	45,839 7%	51,141 8%	56,121 9%	<b>153,101</b> <b>24%</b>	50,398 8%	51,077 8%	61,595 10%	<b>163,070</b> <b>25%</b>	54,675 8%	61,735 10%	64,980 10%	<b>181,390</b> <b>28%</b>	<b>643,505</b> <b>100%</b>
FY 2006	52,509 6%	64,372 8%	74,718 9%	<b>191,599</b> <b>24%</b>	77,305 10%	69,224 9%	47,710 6%	<b>194,239</b> <b>24%</b>	65,193 8%	88,547 11%	93,338 12%	<b>247,078</b> <b>30%</b>	61,991 8%	59,272 7%	56,800 7%	<b>178,063</b> <b>22%</b>	<b>810,979</b> <b>100%</b>
FY 2007	76,205 10%	48,281 6%	66,370 8%	<b>190,856</b> <b>24%</b>	71,463 9%	68,249 9%	77,658 10%	<b>217,370</b> <b>27%</b>	66,221 8%	60,744 8%	84,701 11%	<b>211,666</b> <b>27%</b>	59,002 7%	59,957 8%	56,797 7%	<b>175,756</b> <b>22%</b>	<b>795,648</b> <b>100%</b>
FY 2008	57,533 7%	66,973 8%	82,031 9%	<b>206,537</b> <b>24%</b>	77,095 9%	83,033 10%	55,201 6%	<b>215,329</b> <b>25%</b>	87,717 10%	80,033 9%	62,266 7%	<b>230,016</b> <b>27%</b>	66,869 8%	74,702 9%	70,794 8%	<b>212,365</b> <b>25%</b>	<b>864,247</b> <b>100%</b>
FY 2009	76,267 12%	63,207 10%	43,215 7%	<b>182,689</b> <b>28%</b>	49,610 8%	49,465 8%	53,983 8%	<b>153,058</b> <b>24%</b>	51,823 8%	55,258 9%	54,604 8%	<b>161,685</b> <b>25%</b>	45,626 7%	51,609 8%	54,025 8%	<b>151,260</b> <b>23%</b>	<b>648,692</b> <b>100%</b>
FY 2010	61,262 9%	49,960 7%	47,646 7%	<b>158,868</b> <b>22%</b>	58,496 8%	64,861 9%	70,116 10%	<b>193,473</b> <b>27%</b>	58,306 8%	49,514 7%	81,236 11%	<b>189,056</b> <b>27%</b>	61,339 9%	56,495 8%	47,199 7%	<b>165,033</b> <b>23%</b>	<b>706,430</b> <b>100%</b>
FY 2011	40,701 6%	48,024 7%	52,077 7%	<b>140,802</b> <b>20%</b>	48,291 7%	51,910 7%	53,334 8%	<b>153,535</b> <b>22%</b>	67,782 10%	61,098 9%	57,026 8%	<b>185,906</b> <b>27%</b>	100,460 14%	52,449 7%	68,326 10%	<b>221,235</b> <b>32%</b>	<b>701,478</b> <b>100%</b>
FY 2012	49,316 7%	57,773 9%	60,981 9%	<b>168,070</b> <b>25%</b>	53,575 8%	60,825 9%	61,559 9%	<b>175,959</b> <b>26%</b>	60,592 9%	55,479 8%	59,953 9%	<b>176,024</b> <b>26%</b>	53,688 8%	53,361 8%	49,374 7%	<b>156,423</b> <b>23%</b>	<b>676,476</b> <b>100%</b>
FY 2013	41,422 5%	52,595 7%	65,003 8%	<b>159,020</b> <b>20%</b>	66,274 8%	125,879 16%	83,195 10%	<b>275,348</b> <b>35%</b>	74,093 9%	56,455 7%	53,078 7%	<b>183,626</b> <b>23%</b>	105,145 13%	70,282 9%	- 0%	<b>175,427</b> <b>22%</b>	<b>793,421</b> <b>100%</b>



State Shared Revenue - GF  
Revenues by Month/Fiscal Year

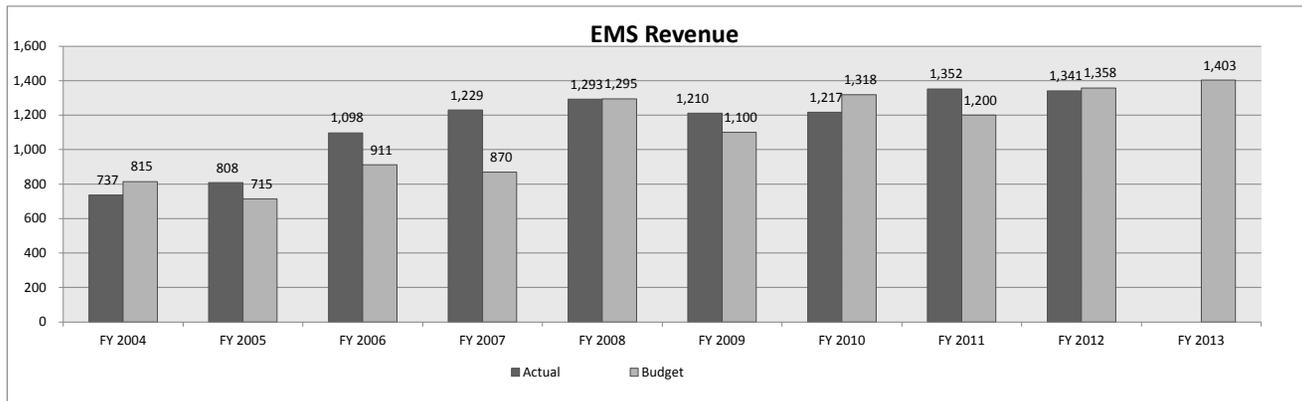
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	219,725	<b>219,725</b>	-	-	219,697	<b>219,697</b>	-	-	219,700	<b>219,700</b>	-	-	221,243	<b>221,243</b>	<b>880,365</b>
	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	<b>100%</b>
FY 2005	-	-	221,243	<b>221,243</b>	-	-	223,726	<b>223,726</b>	-	-	223,726	<b>223,726</b>	-	-	248,235	<b>248,235</b>	<b>916,930</b>
	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	27%	<b>27%</b>	<b>100%</b>
FY 2006	-	-	229,166	<b>229,166</b>	-	-	227,273	<b>227,273</b>	-	-	226,570	<b>226,570</b>	-	-	245,112	<b>245,112</b>	<b>928,121</b>
	0%	0%	25%	<b>25%</b>	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	26%	<b>26%</b>	<b>100%</b>
FY 2007	-	-	245,112	<b>245,112</b>	-	-	241,810	<b>241,810</b>	-	-	241,810	<b>241,810</b>	-	-	271,702	<b>271,702</b>	<b>1,000,434</b>
	0%	0%	25%	<b>25%</b>	0%	0%	24%	<b>24%</b>	0%	0%	24%	<b>24%</b>	0%	0%	27%	<b>27%</b>	<b>100%</b>
FY 2008	-	-	271,702	<b>271,702</b>	-	-	271,702	<b>271,702</b>	-	-	271,702	<b>271,702</b>	-	-	290,565	<b>290,565</b>	<b>1,105,671</b>
	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	25%	<b>25%</b>	0%	0%	26%	<b>26%</b>	<b>100%</b>
FY 2009	-	-	278,943	<b>278,943</b>	-	-	258,649	<b>258,649</b>	-	-	258,649	<b>258,649</b>	-	-	258,650	<b>258,650</b>	<b>1,054,891</b>
	0%	0%	26%	<b>26%</b>	0%	0%	25%	<b>25%</b>	0%	0%	23%	<b>25%</b>	0%	0%	23%	<b>25%</b>	<b>100%</b>
FY 2010	-	-	211,471	<b>211,471</b>	-	-	-	-	211,471	-	-	<b>211,471</b>	250,259	-	211,471	<b>461,730</b>	<b>884,672</b>
	0%	0%	24%	<b>24%</b>	0%	0%	0%	<b>0%</b>	24%	0%	0%	<b>24%</b>	28%	0%	24%	<b>52%</b>	<b>100%</b>
FY 2011	-	-	191,494	<b>191,494</b>	-	-	-	-	191,494	-	-	<b>191,494</b>	185,000	-	185,000	<b>370,000</b>	<b>752,988</b>
	0%	0%	25%	<b>25%</b>	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>49%</b>	<b>100%</b>
FY 2012	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
FY 2013	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	-	<b>171,850</b>	<b>628,570</b>
	0%	0%	0%	<b>0%</b>	45%	0%	0%	<b>45%</b>	27%	0%	0%	<b>27%</b>	27%	0%	0%	<b>27%</b>	<b>100%</b>



Note: In October of 2012, the Town received a one-time allocation of \$112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF  
Revenues by Month/Fiscal Year

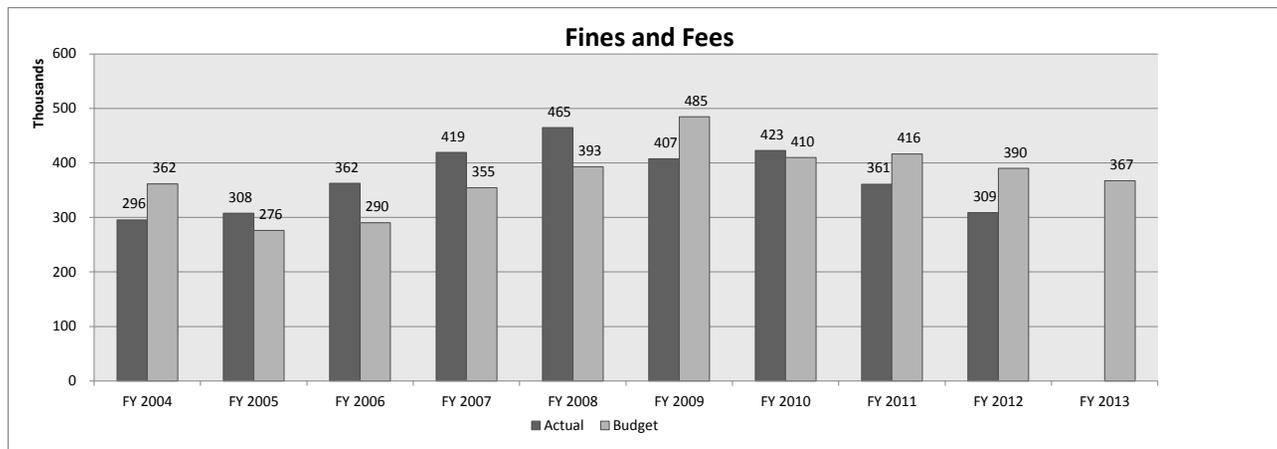
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	87,895 12%	53,534 7%	54,123 7%	<b>195,552</b> <b>27%</b>	48,189 7%	48,864 7%	107,016 15%	<b>204,069</b> <b>28%</b>	50,697 7%	27,564 4%	48,261 7%	<b>126,522</b> <b>17%</b>	76,979 10%	48,672 7%	85,492 12%	<b>211,143</b> <b>29%</b>	<b>737,286</b> <b>100%</b>
FY 2005	81,759 10%	78,547 10%	59,260 7%	<b>219,566</b> <b>27%</b>	47,953 6%	62,651 8%	59,311 7%	<b>169,915</b> <b>21%</b>	61,556 8%	71,826 9%	88,096 11%	<b>221,478</b> <b>27%</b>	- 0%	76 0%	196,673 24%	<b>196,749</b> <b>24%</b>	<b>807,708</b> <b>100%</b>
FY 2006	73,958 7%	113,550 10%	59,349 5%	<b>246,857</b> <b>22%</b>	24,265 2%	113,200 10%	84,995 8%	<b>222,460</b> <b>20%</b>	109,943 10%	91,791 8%	150,391 14%	<b>352,125</b> <b>32%</b>	5,980 1%	198,600 18%	71,580 7%	<b>276,160</b> <b>25%</b>	<b>1,097,602</b> <b>100%</b>
FY 2007	125,651 10%	112,378 9%	95,853 8%	<b>333,882</b> <b>27%</b>	116,943 10%	88,870 7%	95,262 8%	<b>301,075</b> <b>25%</b>	87,069 7%	87,032 7%	96,006 8%	<b>270,107</b> <b>22%</b>	61,194 5%	198,600 16%	63,968 5%	<b>323,762</b> <b>26%</b>	<b>1,228,826</b> <b>100%</b>
FY 2008	44,431 3%	114,384 9%	95,778 7%	<b>254,593</b> <b>20%</b>	72,330 6%	124,118 10%	78,252 6%	<b>274,700</b> <b>21%</b>	229,208 18%	76,584 6%	153,297 12%	<b>459,089</b> <b>36%</b>	107,188 8%	44,928 3%	152,430 12%	<b>304,546</b> <b>24%</b>	<b>1,292,928</b> <b>100%</b>
FY 2009	194,134 16%	111,833 9%	27,521 2%	<b>333,488</b> <b>28%</b>	98,312 8%	24,779 2%	210,979 17%	<b>334,070</b> <b>28%</b>	93,612 8%	88,221 7%	123,025 10%	<b>304,858</b> <b>25%</b>	109,309 9%	127,262 11%	1,313 0%	<b>237,884</b> <b>20%</b>	<b>1,210,300</b> <b>100%</b>
FY 2010	137,337 11%	124,999 10%	87,121 7%	<b>349,457</b> <b>29%</b>	88,332 7%	76,386 6%	89,281 7%	<b>253,999</b> <b>21%</b>	55,126 5%	141,559 12%	122,861 10%	<b>319,546</b> <b>26%</b>	82,541 7%	98,124 8%	113,032 9%	<b>293,697</b> <b>24%</b>	<b>1,216,699</b> <b>100%</b>
FY 2011	169,655 13%	92,567 7%	101,958 8%	<b>364,180</b> <b>27%</b>	86,469 6%	132,634 10%	87,598 6%	<b>306,701</b> <b>23%</b>	102,245 8%	105,484 8%	89,346 7%	<b>297,075</b> <b>22%</b>	110,559 8%	132,638 10%	140,935 10%	<b>384,132</b> <b>28%</b>	<b>1,352,088</b> <b>100%</b>
FY 2012	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
FY 2013	106,231 8%	151,772 11%	126,620 10%	<b>384,623</b> <b>29%</b>	130,091 10%	118,591 9%	(9,389) -1%	<b>239,293</b> <b>18%</b>	67,034 5%	186,703 14%	173,705 13%	<b>427,442</b> <b>32%</b>	131,131 10%	138,721 10%	- 0%	<b>269,852</b> <b>20%</b>	<b>1,321,210</b> <b>100%</b>



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software. For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

Fines & Fees Revenue - GF  
Revenues by Month/Fiscal Year

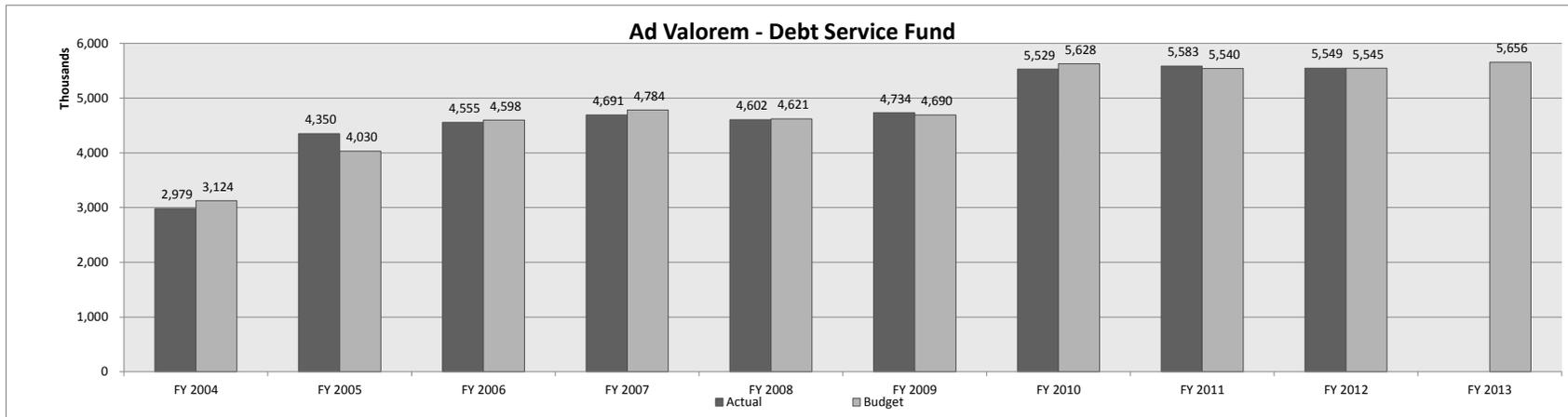
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	29,823 10%	21,550 7%	25,506 9%	<b>76,879</b> <b>26%</b>	22,826 8%	20,991 7%	16,740 6%	<b>60,557</b> <b>20%</b>	30,097 10%	15,057 5%	27,405 9%	<b>72,559</b> <b>25%</b>	27,094 9%	27,071 9%	31,377 11%	<b>85,542</b> <b>29%</b>	<b>295,537</b> <b>100%</b>
FY 2005	27,936 9%	23,918 8%	21,707 7%	<b>73,561</b> <b>24%</b>	20,908 7%	27,865 9%	21,425 7%	<b>70,198</b> <b>23%</b>	22,437 7%	23,361 8%	32,175 10%	<b>77,973</b> <b>25%</b>	33,047 11%	25,943 8%	27,271 9%	<b>86,261</b> <b>28%</b>	<b>307,993</b> <b>100%</b>
FY 2006	33,518 9%	30,108 8%	32,229 9%	<b>95,855</b> <b>26%</b>	25,854 7%	31,760 9%	26,868 7%	<b>84,482</b> <b>23%</b>	29,342 8%	27,384 8%	34,509 10%	<b>91,235</b> <b>25%</b>	29,211 8%	30,377 8%	31,306 9%	<b>90,894</b> <b>25%</b>	<b>362,466</b> <b>100%</b>
FY 2007	52,481 13%	36,232 9%	25,088 6%	<b>113,801</b> <b>27%</b>	28,493 7%	31,604 8%	27,617 7%	<b>87,714</b> <b>21%</b>	36,378 9%	35,545 8%	31,585 8%	<b>103,508</b> <b>25%</b>	37,798 9%	37,425 9%	39,066 9%	<b>114,289</b> <b>27%</b>	<b>419,312</b> <b>100%</b>
FY 2008	43,673 9%	50,004 11%	49,783 11%	<b>143,460</b> <b>31%</b>	43,615 9%	40,721 9%	39,803 9%	<b>124,139</b> <b>27%</b>	38,170 8%	34,129 7%	44,389 10%	<b>116,688</b> <b>25%</b>	42,465 9%	(2,144) 0%	40,457 9%	<b>80,778</b> <b>17%</b>	<b>465,065</b> <b>100%</b>
FY 2009	45,023 11%	38,490 9%	36,213 9%	<b>119,726</b> <b>29%</b>	28,928 7%	(4,436) -1%	67,835 17%	<b>92,327</b> <b>23%</b>	26,890 7%	25,284 6%	36,062 9%	<b>88,236</b> <b>22%</b>	88,498 22%	37,869 9%	(19,234) -5%	<b>107,133</b> <b>26%</b>	<b>407,422</b> <b>100%</b>
FY 2010	42,800 10%	32,955 8%	36,215 9%	<b>111,970</b> <b>26%</b>	36,450 9%	32,096 8%	34,975 8%	<b>103,521</b> <b>24%</b>	28,129 7%	40,868 10%	33,968 8%	<b>102,965</b> <b>24%</b>	34,019 8%	34,325 8%	36,242 9%	<b>104,586</b> <b>25%</b>	<b>423,042</b> <b>100%</b>
FY 2011	38,861 11%	32,833 9%	40,636 11%	<b>112,330</b> <b>31%</b>	31,196 9%	31,461 9%	22,224 6%	<b>84,881</b> <b>24%</b>	27,464 8%	28,646 8%	31,823 9%	<b>87,933</b> <b>24%</b>	24,453 7%	27,978 8%	23,577 7%	<b>76,008</b> <b>21%</b>	<b>361,152</b> <b>100%</b>
FY 2012	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
FY 2013	25,225 11%	24,053 10%	25,239 11%	<b>74,517</b> <b>32%</b>	19,393 8%	19,883 8%	19,780 8%	<b>59,056</b> <b>25%</b>	19,020 8%	19,730 8%	18,492 8%	<b>57,242</b> <b>24%</b>	26,122 11%	19,470 8%	- 0%	<b>45,592</b> <b>19%</b>	<b>236,407</b> <b>100%</b>



**Revenue Analysis  
Debt Service Fund**

Ad Valorem Tax Revenue - DSF  
Revenues by Month/Fiscal Year

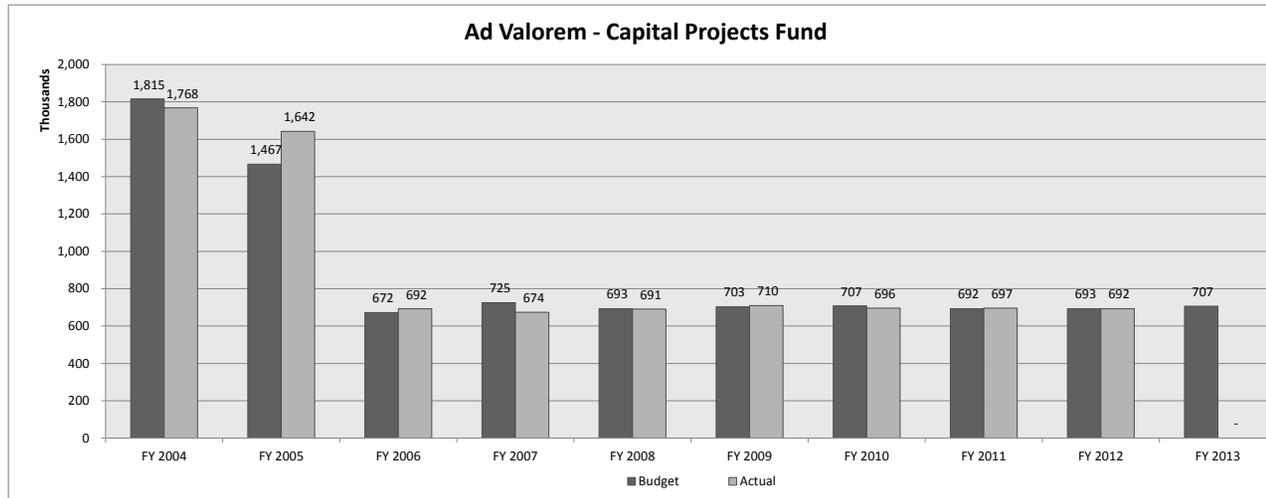
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	23,975 1%	19,719 1%	38,569 1%	<b>82,263</b> <b>3%</b>	58,290 2%	299,390 10%	1,259,846 42%	<b>1,617,526</b> <b>54%</b>	1,082,633 36%	46,024 2%	(43,528) -1%	<b>1,085,129</b> <b>36%</b>	89,079 3%	33,439 1%	71,499 2%	<b>194,017</b> <b>7%</b>	<b>2,978,935</b> <b>100%</b>
FY 2005	17,260 0%	21,034 0%	29,886 1%	<b>68,180</b> <b>2%</b>	31,093 1%	481,293 11%	1,583,813 36%	<b>2,096,199</b> <b>48%</b>	1,684,465 39%	214,087 5%	49,531 1%	<b>1,948,083</b> <b>45%</b>	- 0%	- 0%	237,065 5%	<b>237,065</b> <b>5%</b>	<b>4,349,527</b> <b>100%</b>
FY 2006	14,209 0%	25,802 1%	41,076 1%	<b>81,087</b> <b>2%</b>	86,210 2%	391,235 9%	1,858,563 41%	<b>2,336,008</b> <b>51%</b>	1,758,039 39%	39,679 1%	146,492 3%	<b>1,944,210</b> <b>43%</b>	8,917 0%	81,384 2%	103,193 2%	<b>193,494</b> <b>4%</b>	<b>4,554,799</b> <b>100%</b>
FY 2007	22,130 0%	18,816 0%	47,789 1%	<b>88,735</b> <b>2%</b>	168,447 4%	397,758 8%	1,988,854 42%	<b>2,555,059</b> <b>54%</b>	1,660,517 35%	157,106 3%	77,483 2%	<b>1,895,106</b> <b>40%</b>	(54,634) -1%	47,024 1%	159,902 3%	<b>152,292</b> <b>3%</b>	<b>4,691,192</b> <b>100%</b>
FY 2008	19,231 0%	22,057 0%	23,023 1%	<b>64,311</b> <b>1%</b>	185,218 4%	361,622 8%	1,971,688 43%	<b>2,518,528</b> <b>55%</b>	1,600,674 35%	296,892 6%	53,512 1%	<b>1,951,078</b> <b>42%</b>	94,683 2%	33,578 1%	(59,685) -1%	<b>68,576</b> <b>1%</b>	<b>4,602,493</b> <b>100%</b>
FY 2009	15,889 0%	16,113 0%	36,396 1%	<b>68,398</b> <b>1%</b>	849 0%	59,589 1%	787,047 17%	<b>847,485</b> <b>18%</b>	1,463,188 31%	1,804,494 38%	304,099 6%	<b>3,571,781</b> <b>75%</b>	- 0%	91,386 2%	155,026 3%	<b>246,412</b> <b>5%</b>	<b>4,734,076</b> <b>100%</b>
FY 2010	- 0%	- 0%	35,188 1%	<b>35,188</b> <b>1%</b>	31,846 1%	161,506 3%	740,179 13%	<b>933,531</b> <b>17%</b>	2,341,918 42%	1,790,050 32%	164,937 3%	<b>4,296,905</b> <b>78%</b>	27,003 0%	38,421 1%	198,355 4%	<b>263,779</b> <b>5%</b>	<b>5,529,403</b> <b>100%</b>
FY 2011	- 0%	14,056 0%	19,474 0%	<b>33,530</b> <b>1%</b>	137,269 2%	45,817 1%	443,940 8%	<b>627,026</b> <b>11%</b>	4,327,075 77%	175,432 3%	123,482 2%	<b>4,625,989</b> <b>83%</b>	44,456 1%	90,456 2%	161,938 3%	<b>296,850</b> <b>5%</b>	<b>5,583,395</b> <b>100%</b>
FY 2012	- 0%	12,613 0%	18,462 0%	<b>31,075</b> <b>1%</b>	901 0%	95,634 2%	1,124,306 20%	<b>1,220,841</b> <b>22%</b>	3,894,155 70%	76,875 1%	49,170 1%	<b>4,020,200</b> <b>72%</b>	14,113 0%	119,383 2%	143,029 3%	<b>276,525</b> <b>5%</b>	<b>5,548,641</b> <b>100%</b>
FY 2013	- 0%	12,753 0%	60,683 1%	<b>73,436</b> <b>1%</b>	901 0%	125,422 2%	1,133,694 21%	<b>1,260,017</b> <b>24%</b>	3,687,079 69%	76,280 1%	79,467 1%	<b>3,842,826</b> <b>72%</b>	86,850 2%	94,022 2%	- 0%	<b>180,872</b> <b>3%</b>	<b>5,357,151</b> <b>100%</b>



**Revenue Analysis  
Capital Projects Fund**

Ad Valorem Revenue - CIP  
Revenues by Month/Fiscal Year

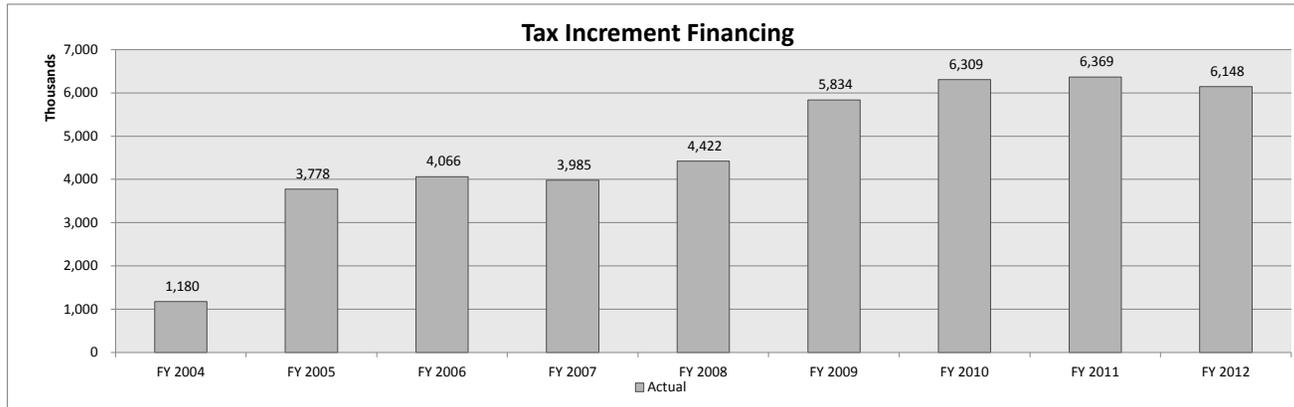
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	19,877 1%	16,445 1%	32,197 2%	<b>68,519</b> <b>4%</b>	49,246 3%	243,452 14%	1,016,958 58%	<b>1,309,656</b> <b>74%</b>	896,730 51%	47,011 3%	(666,747) -38%	<b>276,994</b> <b>16%</b>	52,973 3%	19,615 1%	40,353 2%	<b>112,941</b> <b>6%</b>	<b>1,768,110</b> <b>100%</b>
FY 2005	10,242 1%	12,482 1%	17,943 1%	<b>40,667</b> <b>2%</b>	16,988 1%	180,349 11%	603,944 37%	<b>801,281</b> <b>49%</b>	615,138 37%	78,027 5%	18,034 1%	<b>711,199</b> <b>43%</b>	- 0%	- 0%	88,804 5%	<b>88,804</b> <b>5%</b>	<b>1,641,951</b> <b>100%</b>
FY 2006	5,297 1%	9,604 1%	15,244 2%	<b>30,145</b> <b>4%</b>	10,609 2%	57,454 8%	276,991 40%	<b>345,054</b> <b>50%</b>	262,626 38%	1,795 0%	29,939 4%	<b>294,360</b> <b>43%</b>	(3,784) -1%	9,443 1%	16,685 2%	<b>22,344</b> <b>3%</b>	<b>691,903</b> <b>100%</b>
FY 2007	3,325 0%	2,856 0%	7,270 1%	<b>13,451</b> <b>2%</b>	26,787 4%	48,580 7%	289,787 43%	<b>365,154</b> <b>54%</b>	240,170 36%	25,439 4%	11,850 2%	<b>277,459</b> <b>41%</b>	(15,125) -2%	6,867 1%	26,671 4%	<b>18,413</b> <b>3%</b>	<b>674,477</b> <b>100%</b>
FY 2008	2,827 0%	3,257 0%	3,318 0%	<b>9,402</b> <b>1%</b>	28,017 4%	57,394 8%	308,415 45%	<b>393,826</b> <b>57%</b>	260,148 38%	9,045 1%	8,299 1%	<b>277,492</b> <b>40%</b>	14,208 2%	5,211 1%	(9,035) -1%	<b>10,384</b> <b>2%</b>	<b>691,104</b> <b>100%</b>
FY 2009	2,390 0%	2,416 0%	5,469 1%	<b>10,275</b> <b>1%</b>	127 0%	8,967 1%	118,012 17%	<b>127,106</b> <b>18%</b>	219,349 31%	270,515 38%	45,589 6%	<b>535,453</b> <b>75%</b>	- 0%	13,699 2%	23,241 3%	<b>36,940</b> <b>5%</b>	<b>709,774</b> <b>100%</b>
FY 2010	- 0%	- 0%	4,582 1%	<b>4,582</b> <b>1%</b>	4,377 1%	20,964 3%	92,359 13%	<b>117,700</b> <b>17%</b>	292,269 42%	223,398 32%	20,798 3%	<b>536,465</b> <b>77%</b>	3,826 1%	5,380 1%	27,891 4%	<b>37,097</b> <b>5%</b>	<b>695,844</b> <b>100%</b>
FY 2011	- 0%	1,754 0%	2,431 0%	<b>4,185</b> <b>1%</b>	6,654 1%	16,191 2%	55,402 8%	<b>78,247</b> <b>11%</b>	539,984 77%	21,892 3%	15,409 2%	<b>577,285</b> <b>83%</b>	5,550 1%	11,288 2%	20,208 3%	<b>37,046</b> <b>5%</b>	<b>696,763</b> <b>100%</b>
FY 2012	- 0%	1,574 0%	2,304 0%	<b>3,878</b> <b>1%</b>	112 0%	11,935 2%	140,304 20%	<b>152,351</b> <b>22%</b>	485,952 70%	9,593 1%	6,136 1%	<b>501,681</b> <b>72%</b>	1,761 0%	14,898 2%	17,849 3%	<b>34,508</b> <b>5%</b>	<b>692,418</b> <b>100%</b>
FY 2013	- 0%	1,591 0%	7,573 1%	<b>9,164</b> <b>1%</b>	112 0%	15,652 2%	141,476 21%	<b>157,240</b> <b>24%</b>	460,118 69%	9,519 1%	9,917 1%	<b>479,554</b> <b>72%</b>	10,838 2%	11,734 2%	- 0%	<b>22,572</b> <b>3%</b>	<b>668,530</b> <b>100%</b>



**Revenue Analysis**  
**Other Governmental Funds**

Ad Valorem Tax Revenue - TIF  
Revenues by Month/Fiscal Year

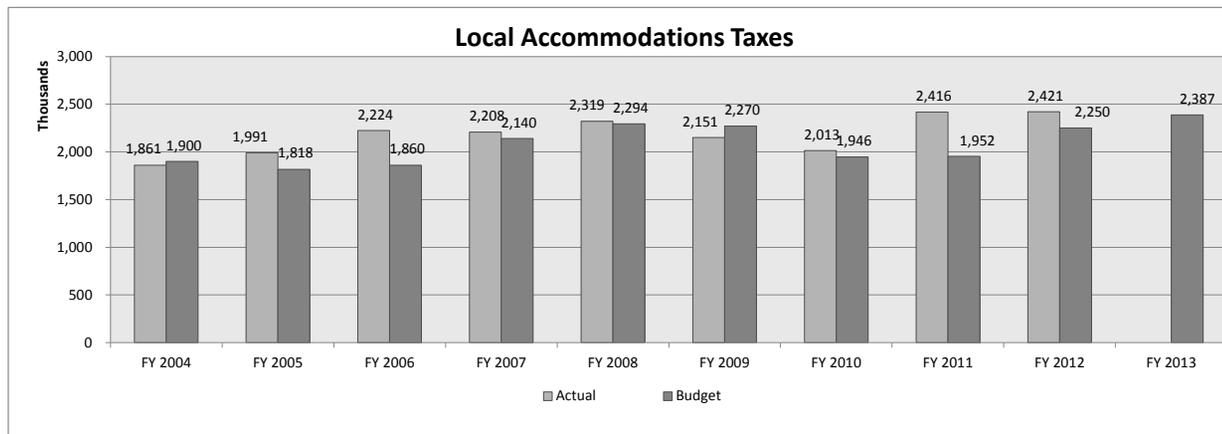
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	393,533	248,339	641,872	466,304	-	5,077	471,381	2,499	12,762	51,167	66,428	1,179,681
	0%	0%	0%	0%	0%	33%	21%	54%	40%	0%	0%	40%	0%	1%	4%	6%	100%
FY 2005	-	-	67	67	-	338,497	1,128,491	1,466,988	1,896,080	200,256	-	2,096,336	-	-	214,162	214,162	3,777,553
	0%	0%	0%	0%	0%	9%	30%	39%	50%	5%	0%	55%	0%	0%	6%	6%	100%
FY 2006	-	-	69,390	69,390	107,775	297,084	1,239,163	1,644,022	2,045,577	85,285	43,750	2,174,612	14,525	9,169	153,844	177,538	4,065,562
	0%	0%	2%	2%	3%	7%	30%	40%	50%	2%	1%	53%	0%	0%	4%	4%	100%
FY 2007	-	-	20,654	20,654	178,977	464,614	1,214,287	1,857,878	1,631,316	136,984	136,879	1,905,179	(221,381)	9,169	413,565	201,353	3,985,064
	0%	0%	1%	1%	4%	12%	30%	47%	41%	3%	3%	48%	-6%	0%	10%	5%	100%
FY 2008	-	-	-	-	211,651	236,113	1,939,103	2,386,867	796,093	-	-	796,093	-	-	1,238,750	1,238,750	4,421,710
	0%	0%	0%	0%	5%	5%	44%	54%	18%	0%	0%	18%	0%	0%	28%	28%	100%
FY 2009	-	-	-	-	-	319,346	-	319,346	2,906,538	1,453,270	-	4,359,808	862,468	115,562	176,662	1,154,692	5,833,846
	0%	0%	0%	0%	0%	5%	0%	5%	50%	25%	0%	75%	15%	2%	3%	20%	100%
FY 2010	-	-	-	-	-	177,438	-	177,438	3,293,599	2,304,305	113,484	5,711,388	107,390	40,162	272,134	419,686	6,308,512
	0%	0%	0%	0%	0%	3%	0%	3%	52%	37%	2%	91%	2%	1%	4%	7%	100%
FY 2011	-	-	-	-	68,005	89,358	187,546	344,909	4,710,989	687,642	178,805	5,577,436	62,076	5,920	378,744	446,740	6,369,085
	0%	0%	0%	0%	1%	1%	3%	5%	74%	11%	3%	88%	1%	0%	6%	7%	100%
FY 2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
FY 2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	-	52,076	6,321,351
	0%	0%	2%	2%	0%	1%	12%	12%	82%	1%	2%	85%	0%	0%	0%	1%	100%



In March of 2012, a cumulative receivable from Beaufort County for \$ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue  
Revenues by Month/Fiscal Year

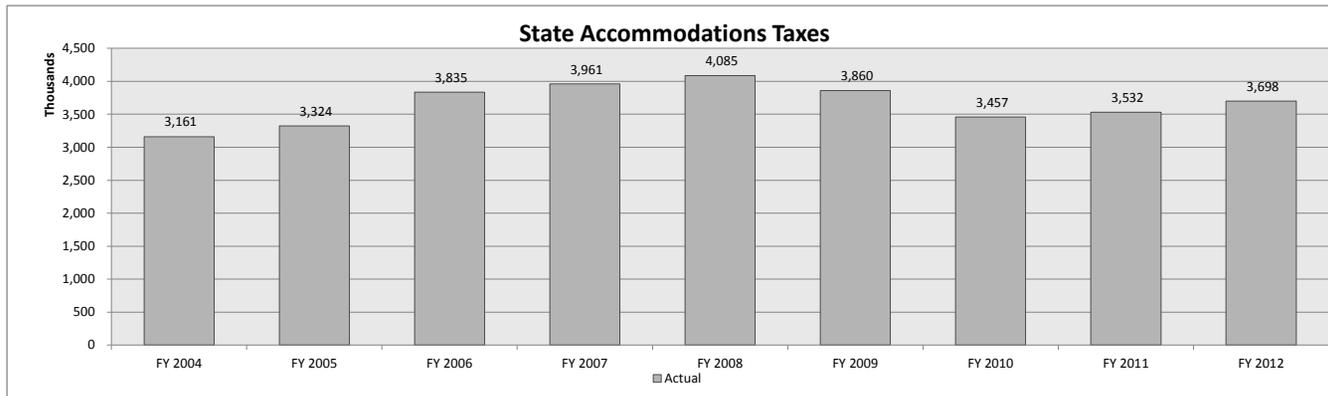
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	1,463 0%	33 0%	769,233 41%	<b>770,729</b> <b>41%</b>	(81) 0%	14,645 1%	192,365 10%	<b>206,929</b> <b>11%</b>	- 0%	2,175 0%	176,691 9%	<b>178,866</b> <b>10%</b>	- 0%	9,890 1%	694,330 37%	<b>704,220</b> <b>38%</b>	<b>1,860,744</b> <b>100%</b>
FY 2005	36 0%	460 0%	810,422 41%	<b>810,918</b> <b>41%</b>	- 0%	2,244 0%	234,797 12%	<b>237,041</b> <b>12%</b>	- 0%	3,247 0%	206,867 10%	<b>210,114</b> <b>11%</b>	(102) 0%	17,486 1%	715,591 36%	<b>732,975</b> <b>37%</b>	<b>1,991,048</b> <b>100%</b>
FY 2006	8 0%	2,182 0%	896,565 40%	<b>898,755</b> <b>40%</b>	(12) 0%	3,367 0%	219,970 10%	<b>223,325</b> <b>10%</b>	26,400 1%	20,701 1%	223,911 10%	<b>271,012</b> <b>12%</b>	364 0%	8,305 0%	821,896 37%	<b>830,565</b> <b>37%</b>	<b>2,223,657</b> <b>100%</b>
FY 2007	78 0%	5,031 0%	894,802 41%	<b>899,911</b> <b>41%</b>	(584) 0%	8,967 0%	232,451 11%	<b>240,834</b> <b>11%</b>	- 0%	2,706 0%	237,296 11%	<b>240,002</b> <b>11%</b>	(28) 0%	5,137 0%	822,116 37%	<b>827,225</b> <b>37%</b>	<b>2,207,972</b> <b>100%</b>
FY 2008	(253) 0%	3,862 0%	935,461 40%	<b>939,070</b> <b>40%</b>	(508) 0%	175,464 8%	18,135 1%	<b>193,091</b> <b>8%</b>	286,211 12%	7,335 0%	(27,991) -1%	<b>265,555</b> <b>11%</b>	256,107 11%	4,959 0%	660,561 28%	<b>921,627</b> <b>40%</b>	<b>2,319,343</b> <b>100%</b>
FY 2009	2,956 0%	1,859 0%	46,147 2%	<b>50,962</b> <b>2%</b>	878,310 41%	20,012 1%	3,223 0%	<b>901,545</b> <b>42%</b>	249,895 12%	19,554 1%	9,799 0%	<b>279,248</b> <b>13%</b>	186,573 9%	26,654 1%	705,554 33%	<b>918,781</b> <b>43%</b>	<b>2,150,536</b> <b>100%</b>
FY 2010	38,603 2%	(8,613) 0%	27,306 1%	<b>57,296</b> <b>3%</b>	819,940 41%	15,273 1%	6,635 0%	<b>841,848</b> <b>42%</b>	170,250 8%	8,362 0%	8,778 0%	<b>187,390</b> <b>9%</b>	174,777 9%	22,785 1%	728,424 36%	<b>925,986</b> <b>46%</b>	<b>2,012,520</b> <b>100%</b>
FY 2011	(5,205) 0%	45,837 2%	31,159 1%	<b>71,791</b> <b>3%</b>	910,512 38%	42,056 2%	17,687 1%	<b>970,255</b> <b>40%</b>	150,400 6%	27,663 1%	8,136 0%	<b>186,199</b> <b>8%</b>	176,081 7%	35,580 1%	976,358 40%	<b>1,188,019</b> <b>49%</b>	<b>2,416,264</b> <b>100%</b>
FY 2012	- 0%	- 0%	74,028 3%	<b>74,028</b> <b>3%</b>	916,910 38%	31,421 1%	15,270 1%	<b>963,601</b> <b>40%</b>	195,051 8%	17,880 1%	16,566 1%	<b>229,497</b> <b>9%</b>	219,758 9%	44,376 2%	889,438 37%	<b>1,153,572</b> <b>48%</b>	<b>2,420,698</b> <b>100%</b>
FY 2013	(90) 0%	66,048 4%	26,046 2%	<b>92,004</b> <b>6%</b>	968,704 59%	41,267 3%	21,440 1%	<b>1,031,411</b> <b>63%</b>	181,869 11%	17,634 1%	18,328 1%	<b>217,831</b> <b>13%</b>	237,082 15%	55,152 3%	- 0%	<b>292,234</b> <b>18%</b>	<b>1,633,480</b> <b>100%</b>



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for \$187,500.

State ATAX Revenue  
Revenues by Month/Fiscal Year

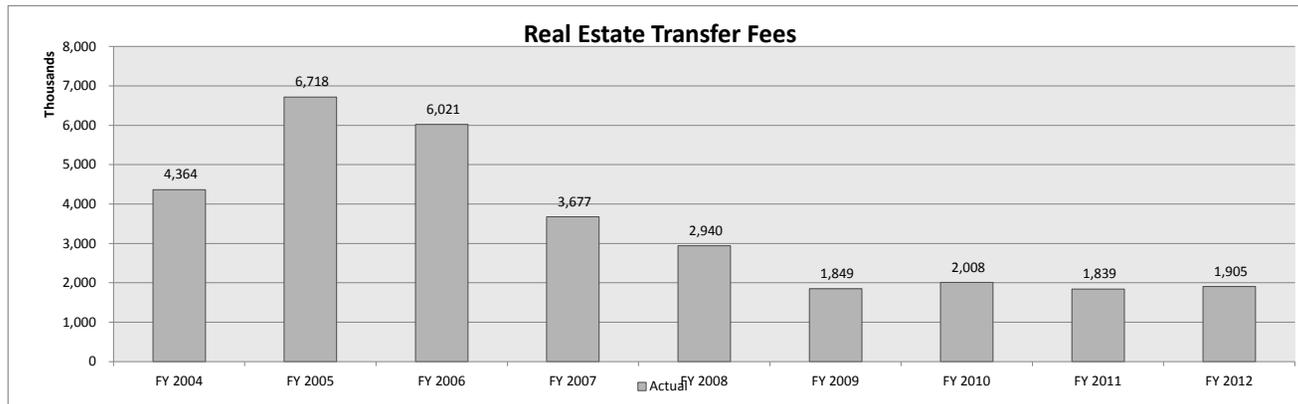
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	1,508,020	<b>1,508,020</b>	-	-	399,276	<b>399,276</b>	-	-	199,395	<b>199,395</b>	-	-	1,054,668	<b>1,054,668</b>	<b>3,161,359</b>
	0%	0%	48%	<b>48%</b>	0%	0%	13%	<b>13%</b>	0%	0%	6%	<b>6%</b>	0%	0%	33%	<b>33%</b>	<b>100%</b>
FY 2005	-	-	1,594,738	<b>1,594,738</b>	-	-	427,468	<b>427,468</b>	-	-	210,786	<b>210,786</b>	-	-	1,090,620	<b>1,090,620</b>	<b>3,323,612</b>
	0%	0%	48%	<b>48%</b>	0%	0%	13%	<b>13%</b>	0%	0%	6%	<b>6%</b>	0%	0%	33%	<b>33%</b>	<b>100%</b>
FY 2006	-	-	1,744,152	<b>1,744,152</b>	-	-	464,658	<b>464,658</b>	-	-	272,230	<b>272,230</b>	-	-	1,353,622	<b>1,353,622</b>	<b>3,834,662</b>
	0%	0%	45%	<b>45%</b>	0%	0%	12%	<b>12%</b>	0%	0%	7%	<b>7%</b>	0%	0%	35%	<b>35%</b>	<b>100%</b>
FY 2007	-	-	1,842,997	<b>1,842,997</b>	-	-	540,293	<b>540,293</b>	-	-	245,770	<b>245,770</b>	-	-	1,331,523	<b>1,331,523</b>	<b>3,960,583</b>
	0%	0%	47%	<b>47%</b>	0%	0%	14%	<b>14%</b>	0%	0%	6%	<b>6%</b>	0%	0%	34%	<b>34%</b>	<b>100%</b>
FY 2008	-	-	1,888,638	<b>1,888,638</b>	-	-	584,213	<b>584,213</b>	-	-	274,872	<b>274,872</b>	-	-	1,337,384	<b>1,337,384</b>	<b>4,085,107</b>
	0%	0%	46%	<b>46%</b>	0%	0%	14%	<b>14%</b>	0%	0%	7%	<b>7%</b>	0%	0%	33%	<b>33%</b>	<b>100%</b>
FY 2009	-	-	2,011,405	<b>2,011,405</b>	-	-	-	-	454,628	-	-	<b>454,628</b>	219,516	-	1,174,271	<b>1,393,787</b>	<b>3,859,820</b>
	0%	0%	52%	<b>52%</b>	0%	0%	0%	<b>0%</b>	12%	0%	0%	<b>12%</b>	6%	0%	29%	<b>36%</b>	<b>100%</b>
FY 2010	-	-	-	-	1,740,535	-	-	<b>1,740,535</b>	451,817	-	-	<b>451,817</b>	186,174	-	1,078,401	<b>1,264,575</b>	<b>3,456,927</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	13%	0%	0%	<b>13%</b>	5%	0%	31%	<b>37%</b>	<b>100%</b>
FY 2011	-	-	-	-	1,793,945	-	-	<b>1,793,945</b>	450,930	-	-	<b>450,930</b>	171,509	-	1,116,037	<b>1,287,546</b>	<b>3,532,421</b>
	0%	0%	0%	<b>0%</b>	51%	0%	0%	<b>51%</b>	13%	0%	0%	<b>13%</b>	5%	0%	32%	<b>36%</b>	<b>100%</b>
FY 2012	-	-	-	-	1,727,579	-	-	<b>1,727,579</b>	465,848	-	-	<b>465,848</b>	217,109	-	1,267,859	<b>1,484,968</b>	<b>3,678,395</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	13%	0%	0%	<b>13%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
FY 2013	-	-	-	-	1,748,948	-	-	<b>1,748,948</b>	662,990	-	-	<b>662,990</b>	561,109	-	-	<b>561,109</b>	<b>2,973,047</b>
	0%	0%	0%	<b>0%</b>	59%	0%	0%	<b>59%</b>	22%	0%	0%	<b>22%</b>	19%	0%	0%	<b>19%</b>	<b>100%</b>



The increase in the April 2013 State Accommodations Tax revenue is a South Carolina Department of Revenue distribution correction. A local resort company Accommodations Tax remittance was credited to another municipality.

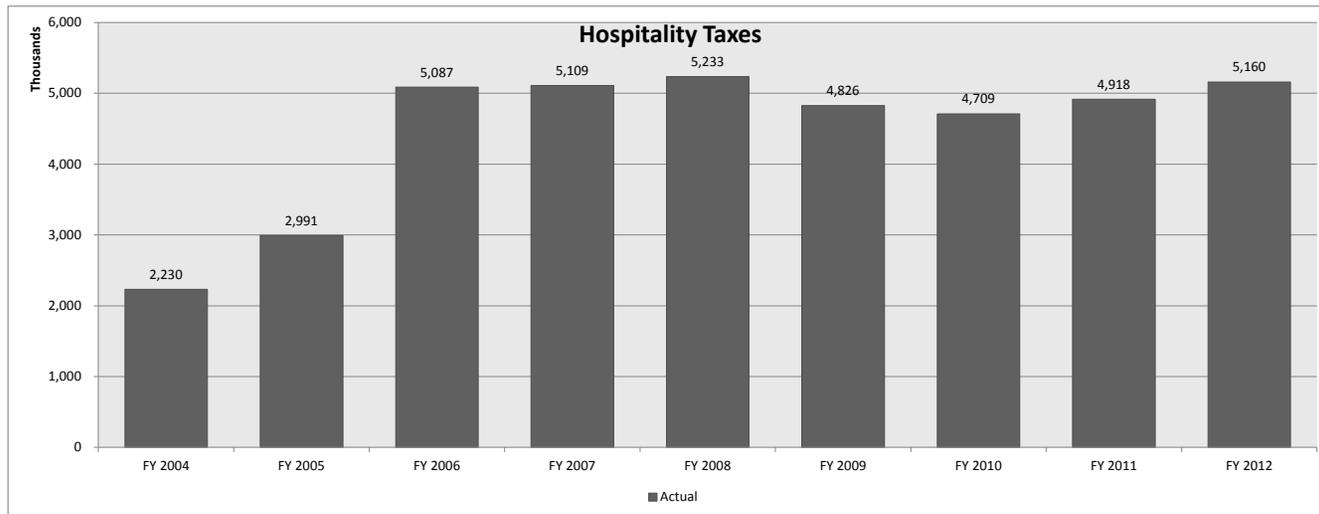
Real Estate Transfer Fee  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	324,297 7%	267,938 6%	372,815 9%	<b>965,050</b> <b>22%</b>	416,185 10%	267,049 6%	374,750 9%	<b>1,057,984</b> <b>24%</b>	242,170 6%	393,480 9%	228,298 5%	<b>863,948</b> <b>20%</b>	458,066 10%	474,028 11%	545,402 12%	<b>1,477,496</b> <b>34%</b>	<b>4,364,478</b> <b>100%</b>
FY 2005	459,853 7%	501,676 7%	485,759 7%	<b>1,447,288</b> <b>22%</b>	453,388 7%	389,875 6%	542,314 8%	<b>1,385,577</b> <b>21%</b>	672,025 10%	384,227 6%	634,890 9%	<b>1,691,142</b> <b>25%</b>	777,821 12%	720,780 11%	695,240 10%	<b>2,193,841</b> <b>33%</b>	<b>6,717,848</b> <b>100%</b>
FY 2006	613,024 10%	770,789 13%	592,722 10%	<b>1,976,535</b> <b>33%</b>	578,945 10%	424,531 7%	357,768 6%	<b>1,361,244</b> <b>23%</b>	400,964 7%	383,321 6%	725,943 12%	<b>1,510,228</b> <b>25%</b>	382,628 6%	414,031 7%	376,023 6%	<b>1,172,682</b> <b>19%</b>	<b>6,020,689</b> <b>100%</b>
FY 2007	385,702 10%	293,977 8%	273,938 7%	<b>953,617</b> <b>26%</b>	276,934 8%	287,752 8%	314,399 9%	<b>879,085</b> <b>24%</b>	233,521 6%	223,219 6%	391,018 11%	<b>847,758</b> <b>23%</b>	367,773 10%	414,031 11%	214,571 6%	<b>996,375</b> <b>27%</b>	<b>3,676,835</b> <b>100%</b>
FY 2008	332,108 11%	304,829 10%	330,596 11%	<b>967,533</b> <b>33%</b>	268,817 9%	237,654 8%	287,433 10%	<b>793,904</b> <b>27%</b>	154,684 5%	109,236 4%	216,495 7%	<b>480,415</b> <b>16%</b>	237,199 8%	240,776 8%	220,598 8%	<b>698,573</b> <b>24%</b>	<b>2,940,425</b> <b>100%</b>
FY 2009	238,958 13%	170,453 9%	206,208 11%	<b>615,619</b> <b>33%</b>	178,622 10%	124,015 7%	143,680 8%	<b>446,317</b> <b>24%</b>	117,863 6%	109,891 6%	132,272 7%	<b>360,026</b> <b>19%</b>	117,122 6%	164,024 9%	145,885 8%	<b>427,031</b> <b>23%</b>	<b>1,848,993</b> <b>100%</b>
FY 2010	207,759 10%	220,308 11%	128,039 6%	<b>556,106</b> <b>28%</b>	188,968 9%	149,608 7%	179,144 9%	<b>517,720</b> <b>26%</b>	117,350 6%	117,506 6%	161,453 8%	<b>396,309</b> <b>20%</b>	183,415 9%	171,416 9%	183,046 9%	<b>537,877</b> <b>27%</b>	<b>2,008,012</b> <b>100%</b>
FY 2011	180,979 10%	144,389 8%	146,780 8%	<b>472,148</b> <b>26%</b>	141,028 8%	119,705 7%	145,657 8%	<b>406,390</b> <b>22%</b>	115,899 6%	107,221 6%	157,051 9%	<b>380,171</b> <b>21%</b>	183,418 10%	216,696 12%	180,421 10%	<b>580,535</b> <b>32%</b>	<b>1,839,244</b> <b>100%</b>
FY 2012	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
FY 2013	172,658 9%	159,179 8%	177,345 9%	<b>509,182</b> <b>25%</b>	211,885 10%	183,982 9%	183,700 9%	<b>579,567</b> <b>29%</b>	134,456 7%	179,334 9%	143,641 7%	<b>457,431</b> <b>23%</b>	221,937 11%	252,528 12%	- 0%	<b>474,465</b> <b>23%</b>	<b>2,020,645</b> <b>100%</b>



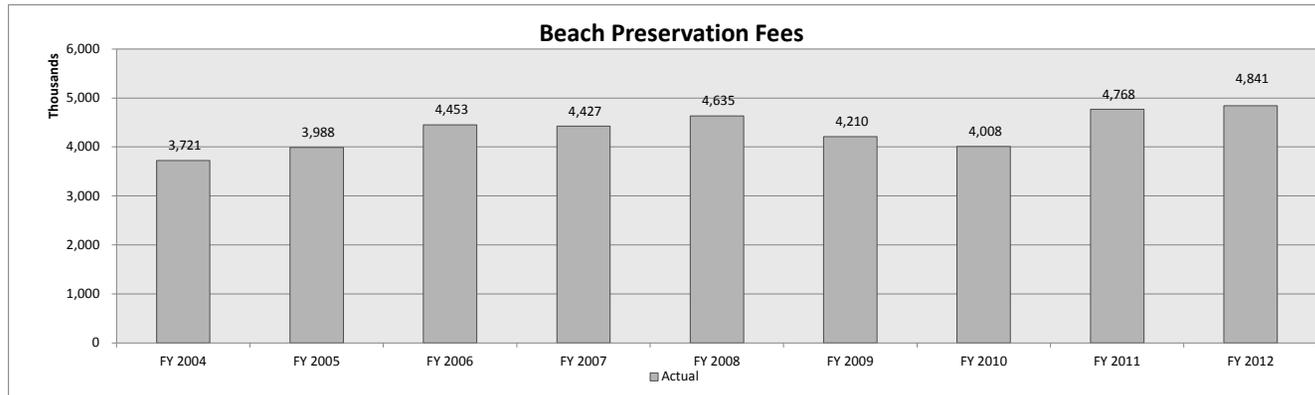
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	8,280 0%	18,185 1%	581,546 26%	<b>608,011</b> <b>27%</b>	(3,887) 0%	43,421 2%	406,329 18%	<b>445,863</b> <b>20%</b>	- 0%	22,493 1%	383,177 17%	<b>405,670</b> <b>18%</b>	- 0%	46,773 2%	724,090 32%	<b>770,863</b> <b>35%</b>	<b>2,230,407</b> <b>100%</b>
FY 2005	1,102 0%	20,953 1%	700,881 23%	<b>722,936</b> <b>24%</b>	- 0%	45,431 2%	457,612 15%	<b>503,043</b> <b>17%</b>	- 0%	28,195 1%	418,803 14%	<b>446,998</b> <b>15%</b>	352 0%	48,086 2%	1,269,695 42%	<b>1,318,133</b> <b>44%</b>	<b>2,991,110</b> <b>100%</b>
FY 2006	300 0%	23,782 0%	1,431,913 28%	<b>1,455,995</b> <b>29%</b>	- 0%	85,947 2%	892,256 18%	<b>978,203</b> <b>19%</b>	476 0%	82,758 2%	924,703 18%	<b>1,007,937</b> <b>20%</b>	(1,834) 0%	64,581 1%	1,581,797 31%	<b>1,644,544</b> <b>32%</b>	<b>5,086,679</b> <b>100%</b>
FY 2007	2,406 0%	73,977 1%	1,422,406 28%	<b>1,498,789</b> <b>29%</b>	(3,701) 0%	74,689 1%	917,648 18%	<b>988,636</b> <b>19%</b>	(11,475) 0%	64,370 1%	912,501 18%	<b>965,396</b> <b>19%</b>	(1,859) 0%	79,480 2%	1,578,086 31%	<b>1,655,707</b> <b>32%</b>	<b>5,108,528</b> <b>100%</b>
FY 2008	903 0%	79,940 2%	1,491,971 29%	<b>1,572,814</b> <b>30%</b>	(3,897) 0%	73,307 1%	22,231 0%	<b>91,641</b> <b>2%</b>	833,197 16%	76,639 1%	82,405 2%	<b>992,241</b> <b>19%</b>	911,704 17%	102,753 2%	1,561,684 30%	<b>2,576,141</b> <b>49%</b>	<b>5,232,837</b> <b>100%</b>
FY 2009	2,207 0%	85,911 2%	110,257 2%	<b>198,375</b> <b>4%</b>	1,305,139 27%	89,401 2%	50,462 1%	<b>1,445,002</b> <b>30%</b>	737,230 15%	110,146 2%	63,473 1%	<b>910,849</b> <b>19%</b>	733,197 15%	94,067 2%	1,444,828 30%	<b>2,272,092</b> <b>47%</b>	<b>4,826,318</b> <b>100%</b>
FY 2010	44,438 1%	56,501 1%	100,791 2%	<b>201,730</b> <b>4%</b>	1,267,411 27%	91,091 2%	74,812 2%	<b>1,433,314</b> <b>30%</b>	663,467 14%	78,680 2%	93,164 2%	<b>835,311</b> <b>18%</b>	666,197 14%	125,941 3%	1,446,314 31%	<b>2,238,452</b> <b>48%</b>	<b>4,708,807</b> <b>100%</b>
FY 2011	(20,576) 0%	146,094 3%	94,078 2%	<b>219,596</b> <b>4%</b>	1,331,329 27%	106,561 2%	56,760 1%	<b>1,494,650</b> <b>30%</b>	648,822 13%	152,296 3%	108,558 2%	<b>909,676</b> <b>18%</b>	652,633 13%	172,589 4%	1,468,447 30%	<b>2,293,669</b> <b>47%</b>	<b>4,917,591</b> <b>100%</b>
FY 2012	- 0%	- 0%	361,462 7%	<b>361,462</b> <b>7%</b>	1,205,720 23%	51,838 1%	209,020 4%	<b>1,466,578</b> <b>28%</b>	636,640 12%	125,824 2%	119,275 2%	<b>881,739</b> <b>17%</b>	695,699 13%	232,479 5%	1,522,177 29%	<b>2,450,355</b> <b>47%</b>	<b>5,160,134</b> <b>100%</b>
FY 2013	- 0%	227,053 6%	167,624 5%	<b>394,677</b> <b>11%</b>	1,244,946 33%	163,155 4%	114,410 3%	<b>1,522,511</b> <b>41%</b>	635,422 17%	139,769 4%	124,403 3%	<b>899,594</b> <b>24%</b>	691,648 19%	214,191 6%	- 0%	<b>905,839</b> <b>24%</b>	<b>3,722,621</b> <b>100%</b>



Beach Preservation Fee  
Revenues by Month/Fiscal Year

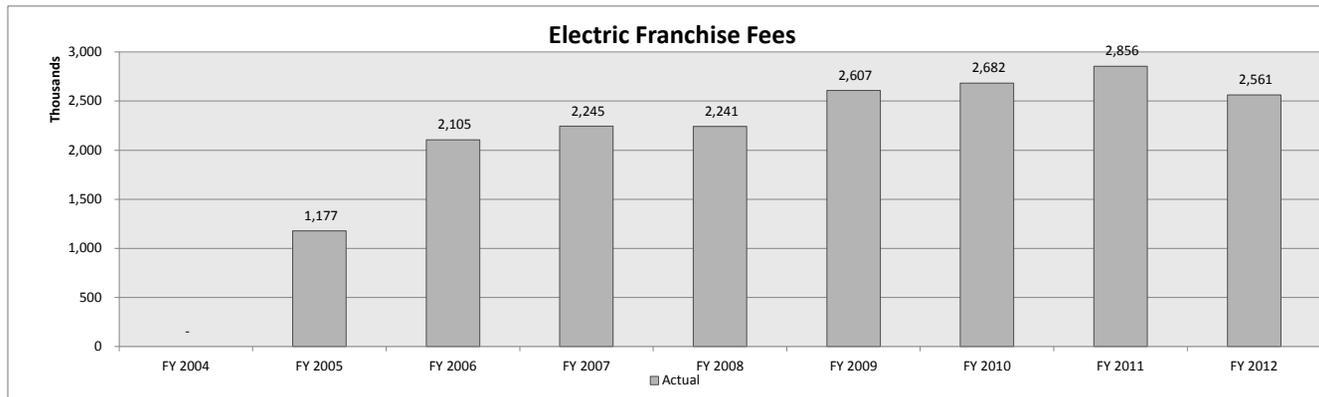
	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	2,941 0%	67 0%	40,287 1%	<b>43,295</b> <b>1%</b>	1,498,121 40%	29,286 1%	384,841 10%	<b>1,912,248</b> <b>51%</b>	- 0%	4,342 0%	353,384 9%	<b>357,726</b> <b>10%</b>	- 0%	19,450 1%	1,388,555 37%	<b>1,408,005</b> <b>38%</b>	<b>3,721,274</b> <b>100%</b>
FY 2005	72 0%	981 0%	1,623,721 41%	<b>1,624,774</b> <b>41%</b>	- 0%	4,377 0%	469,564 12%	<b>473,941</b> <b>12%</b>	31 0%	6,487 0%	418,797 11%	<b>425,315</b> <b>11%</b>	- 0%	28,886 1%	1,435,553 36%	<b>1,464,439</b> <b>37%</b>	<b>3,988,469</b> <b>100%</b>
FY 2006	16 0%	(1,601) 0%	1,793,630 40%	<b>1,792,045</b> <b>40%</b>	- 0%	5,126 0%	443,233 10%	<b>448,359</b> <b>10%</b>	53,809 1%	41,559 1%	453,592 10%	<b>548,960</b> <b>12%</b>	493 0%	16,609 0%	1,646,093 37%	<b>1,663,195</b> <b>37%</b>	<b>4,452,559</b> <b>100%</b>
FY 2007	155 0%	9,888 0%	1,788,635 40%	<b>1,798,678</b> <b>41%</b>	(1,167) 0%	20,389 0%	465,720 11%	<b>484,942</b> <b>11%</b>	- 0%	5,651 0%	479,283 11%	<b>484,934</b> <b>11%</b>	(56) 0%	10,275 0%	1,648,117 37%	<b>1,658,336</b> <b>37%</b>	<b>4,426,890</b> <b>100%</b>
FY 2008	(523) 0%	82 0%	1,878,335 41%	<b>1,877,894</b> <b>41%</b>	6,214 0%	349,362 8%	2,451 0%	<b>358,027</b> <b>8%</b>	555,444 12%	1,964 0%	925 0%	<b>558,333</b> <b>12%</b>	518,730 11%	8,793 0%	1,312,913 28%	<b>1,840,436</b> <b>40%</b>	<b>4,634,690</b> <b>100%</b>
FY 2009	230 0%	1,449 0%	71,976 2%	<b>73,655</b> <b>2%</b>	1,701,685 40%	34,205 1%	6,302 0%	<b>1,742,192</b> <b>41%</b>	510,156 12%	33,642 1%	18,647 0%	<b>562,445</b> <b>13%</b>	373,397 9%	51,775 1%	1,406,996 33%	<b>1,832,168</b> <b>44%</b>	<b>4,210,460</b> <b>100%</b>
FY 2010	(702) 0%	63,314 2%	52,187 1%	<b>114,799</b> <b>3%</b>	1,639,541 41%	29,679 1%	13,288 0%	<b>1,682,508</b> <b>42%</b>	338,203 8%	14,067 0%	14,762 0%	<b>367,032</b> <b>9%</b>	348,112 9%	43,936 1%	1,451,885 36%	<b>1,843,933</b> <b>46%</b>	<b>4,008,272</b> <b>100%</b>
FY 2011	(10,438) 0%	88,512 2%	60,479 1%	<b>138,553</b> <b>3%</b>	1,820,966 38%	75,388 2%	28,103 1%	<b>1,924,457</b> <b>40%</b>	282,152 6%	50,282 1%	14,107 0%	<b>346,541</b> <b>7%</b>	347,333 7%	65,374 1%	1,946,123 41%	<b>2,358,830</b> <b>49%</b>	<b>4,768,381</b> <b>100%</b>
FY 2012	- 0%	- 0%	142,519 3%	<b>142,519</b> <b>3%</b>	1,841,404 38%	51,817 1%	19,994 0%	<b>1,913,215</b> <b>40%</b>	415,258 9%	30,533 1%	40,206 1%	<b>485,997</b> <b>10%</b>	436,879 9%	83,910 2%	1,778,875 37%	<b>2,299,664</b> <b>48%</b>	<b>4,841,395</b> <b>100%</b>
FY 2013	(181) 0%	128,096 4%	52,091 2%	<b>180,006</b> <b>6%</b>	1,937,409 59%	82,534 3%	42,880 1%	<b>2,062,823</b> <b>63%</b>	367,737 11%	35,193 1%	36,733 1%	<b>439,663</b> <b>13%</b>	474,164 15%	110,304 3%	- 0%	<b>584,468</b> <b>18%</b>	<b>3,266,960</b> <b>100%</b>



Note: Significant increase in actual Beach Preservation Fees in FY 2011 was due to a one-time settlement agreement for \$375,000.

Electric Franchise Fee  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
FY 2005	-	-	-	-	-	132,062	125,170	257,232	164,914	182,902	149,175	496,991	137,819	124,503	160,771	423,093	1,177,316
	0%	0%	0%	0%	0%	11%	11%	22%	14%	16%	13%	42%	12%	11%	14%	36%	100%
FY 2006	200,399	228,654	207,028	636,081	169,472	147,282	137,920	454,674	183,400	169,744	157,591	510,735	153,195	-	350,661	503,856	2,105,346
	10%	11%	10%	30%	8%	7%	7%	22%	9%	8%	7%	24%	7%	0%	17%	24%	100%
FY 2007	236,917	262,320	239,571	738,808	178,164	140,383	154,431	472,978	162,181	202,468	169,907	534,556	153,195	-	345,811	499,006	2,245,348
	11%	12%	11%	33%	8%	6%	7%	21%	7%	9%	8%	24%	7%	0%	15%	22%	100%
FY 2008	234,553	257,467	243,116	735,136	188,133	159,109	145,630	492,872	173,607	193,281	153,310	520,198	-	302,365	190,808	493,173	2,241,379
	10%	11%	11%	33%	8%	7%	6%	22%	8%	9%	7%	23%	0%	13%	9%	22%	100%
FY 2009	233,926	250,752	-	484,678	265,468	201,638	172,999	640,105	200,915	440,404	223,202	864,521	193,044	200,570	224,053	617,667	2,606,971
	9%	10%	0%	19%	10%	8%	7%	25%	8%	17%	9%	33%	7%	9%	10%	24%	100%
FY 2010	270,908	275,206	-	546,114	240,225	216,760	165,708	622,693	402,001	-	264,959	666,960	240,741	193,650	412,116	846,507	2,682,274
	10%	10%	0%	20%	9%	8%	6%	23%	15%	0%	10%	25%	9%	7%	15%	32%	100%
FY 2011	270,936	320,260	283,996	875,192	-	235,592	172,932	408,524	195,356	285,018	271,238	751,612	184,755	189,001	446,953	820,709	2,856,037
	9%	11%	10%	31%	0%	8%	6%	14%	7%	10%	9%	26%	6%	7%	16%	29%	100%
FY 2012	285,086	315,558	272,993	873,637	201,785	163,538	-	365,323	163,242	184,930	194,209	542,381	186,263	190,617	403,073	779,953	2,561,294
	11%	12%	11%	34%	8%	6%	0%	14%	6%	7%	8%	21%	7%	7%	16%	30%	100%
FY 2013	267,900	296,782	253,419	818,101	209,120	191,263	179,717	580,100	213,986	213,665	220,684	648,335	213,437	179,862	-	393,299	2,439,835
	11%	12%	10%	34%	9%	8%	7%	24%	9%	9%	9%	27%	9%	7%	0%	16%	100%



## **Business-Type Activities – Stormwater Utility**

Stormwater Utility Fees Revenue  
Revenues by Month/Fiscal Year

	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
FY 2004	-	-	-	-	-	-	-	-	517,452	416,547	112,998	1,046,997	-	-	32,617	32,617	1,079,614
	0%	0%	0%	0%	0%	0%	0%	0%	48%	39%	10%	97%	0%	0%	3%	3%	100%
FY 2005	-	-	-	-	-	-	-	-	815,533	-	624,820	1,440,353	-	-	40,003	40,003	1,480,356
	0%	0%	0%	0%	0%	0%	0%	0%	55%	0%	42%	97%	0%	0%	3%	3%	100%
FY 2006	-	-	-	-	-	-	-	-	678,875	-	638,412	1,317,287	-	-	6,990	6,990	1,324,277
	0%	0%	0%	0%	0%	0%	0%	0%	51%	0%	48%	99%	0%	0%	1%	1%	100%
FY 2007	-	-	35,253	35,253	-	-	-	-	-	723,646	573,127	1,296,773	-	-	19,845	19,845	1,351,871
	0%	0%	3%	3%	0%	0%	0%	0%	0%	54%	42%	96%	0%	0%	1%	1%	100%
FY 2008	(14,835)	-	-	(14,835)	-	63,090	-	63,090	-	1,417,749	-	1,417,749	-	-	35,385	35,385	1,501,389
	-1%	0%	0%	-1%	0%	4%	0%	4%	0%	94%	0%	94%	0%	0%	2%	2%	100%
FY 2009	-	-	-	-	35,897	-	-	35,897	1,109,008	-	310,000	1,419,008	117,278	-	-	117,278	1,572,183
	0%	0%	0%	0%	2%	0%	0%	2%	71%	0%	20%	90%	7%	0%	0%	7%	100%
FY 2010	-	-	-	-	-	19,050	-	19,050	350,669	1,974,032	94,673	2,419,374	12,245	21,898	81,404	115,547	2,553,971
	0%	0%	0%	0%	0%	1%	0%	1%	14%	77%	4%	95%	0%	1%	3%	5%	100%
FY 2011	-	-	-	-	37,610	20,063	245,605	303,278	2,779,689	70,455	68,467	2,918,611	39,449	-	116,441	155,890	3,377,779
	0%	0%	0%	0%	1%	1%	7%	9%	82%	2%	2%	86%	1%	0%	3%	5%	100%
FY 2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
FY 2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	-	26,996	3,376,098
	0%	0%	1%	1%	0%	0%	21%	22%	73%	1%	2%	77%	0%	0%	0%	1%	100%

