MEMORANDUM

To: Steve Riley, Town Manager

From: Susan Simmons, Director of Finance

Date: April 30, 2013

RE: FY 2013 Financial Statements – Through March (9th period)

General Overview

Town revenue reflects a positive trend. Revenues associated with tourism and real estate related revenues have increased over the previous fiscal year.

Real estate related revenues, especially construction permits and real estate transfer fees, are 20% greater than last fiscal year. While property values have fallen during the recession, the volume of real estate sales is increasing as reflected in the 16% increase in real estate transfer fees. Construction permits are up 27%. Both new and renovation construction permits have significant growth. Redevelopment accounted for 66% of the permit revenue.

	RETF			Construction Permits			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2012	1,337,119			734,917			2,072,036		
FY 2013	1,546,180	209,061	16%	930,780	195,863	27%	2,476,960	404,924	20%

Revenue from tourism-driven revenues such as local accommodations taxes, beach preservation fees, and hospitality taxes are improving as well. Overall, revenues from these sources are 5% higher than the previous fiscal year.

	Local ATAX/ Beach Preservation Fees			Hospitality Tax			Total		
	Received	$ Change	% Change	Received	$ Change	% Change	Received	$ Change	% Change
FY 2012	3,808,857			2,709,779			6,518,636		
FY 2013	4,023,738	214,881	6%	2,816,782	107,003	4%	6,840,520	321,884	5%

The Town's concentrated efforts for the home and villa ATAX project and economic growth is reflected in the 6% increase in Local Accommodations Tax/Beach Preservation Fee revenue.

General Fund Summary

Through March, the General Fund has received $20.5 million or 64% of budgeted revenues and transfers in. The Town has received the majority of its property taxes at the end of March and is at 91% of projected revenues from this source compared with 94% in the prior year. The Town will continue to receive property tax revenues throughout the fiscal year including the accrual period;

however, it expects the final amount to be approximately 96% of the budgeted amount. The budget did not contemplate that the negative assessed transfer of interest would exceed growth for tax year 2012/fiscal year 2013. Staff still estimates that General Fund revenues and transfers in will meet the total budget. The majority of the business license revenue will not be received until the end of the fiscal year. At March 31, 2013, total revenues and transfers in received to-date are $774,956 more than March 31 of last fiscal year.

Expenditures-to-date are $21.6 million or 65% of budgeted expenditures. Current fiscal year expenditures are $636,284 more than last fiscal year through March. This increase is mostly attributed to the Town's payment to the Heritage Classic Foundation in March this year but April last year.

Most variances in the General Fund are as anticipated. A few have been explained in the budget to actual statement or on the revenue analysis charts. The net changes in the General Fund are presented at ($1,143,083) but will improve as final revenues are received including business licenses due May 31st, quarterly revenues collected in April and July, and with final year end transfers in June or July.

General Fund budget to actual revenue and expenditures are now presented as a Dashboard display on the Town's external website.

Debt Service Fund

The Debt Service Fund has receipted $13.1 million in revenues and transfers in and paid $11.0 million in debt service costs. Revenues exceeded expenditures by $2,009,636. This is primarily due to the varying dates the associated debt service payments are due as well as receipt of $3.7 million in ad valorem taxes in January.

Capital Projects Fund

Summary balances for the Capital Project Fund are as follows:

	FY 2013 Actual
Revenues	$ 1,339,479
Transfers In	2,948,106
Capital Outlays	(5,276,286)
Transfers Out	(3,514,272)
Net Change in Fund Balance	$ (4,502,973)

Expenditures and transfers to other funds typically exceed revenues at March 31. Major projects/expenditures that occurred during the fiscal year are as follows:

- Sewer service - Ford Shell Ring $307,855
- Sewer service – Chaplin South $116,500

- Pathway rehabilitation $177,012
- 278 New Orleans to Shipyard pathways $201,107
- Leg O'Mutton Pathways $216,648
- Dunnagan's Alley pathways $116,261
- Fire Station #6 replacement $138,516
- Roadway resurfacing $771,133
- Apparatus and vehicle replacement $313,914
- Demolition of structures $146,733
- Beaufort County Sheriff Office building improvements $89,235
- Leamington/Fresh Market/US 278 road improvements $109,119
- Public safety systems equipment $160,902
- Island Recreation Center enhancements $98,251
- Land acquisition $857,403

Other Revenues

The chart below reflects the Town's other governmental funds and the revenues received this fiscal year in comparison to last fiscal year:

	FY 2012 actual	FY 2013 actual	$ variance	% variance
State accommodations tax	2,193,427	2,411,938	218,511	10% *
Local accommodations tax	1,267,126	1,341,246	74,120	6%
Tax increment financing	5,742,229	6,269,275	527,046	9%
Real estate transfer fees	1,337,119	1,546,180	209,061	16%
Beach preservation fees	2,541,731	2,682,492	140,761	6%
Hospitality tax	2,709,779	2,816,782	107,003	4%
Electric franchise fee	1,781,341	2,046,536	265,195	15%

* - The State of South Carolina continues to collect and remit one-time accommodations tax settlements from online travel agencies.

Consolidated Statement
All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2013 - THROUGH MARCH (9TH PERIOD)

	General	Total Special Revenue Funds	Debt Service	Capital Projects	Total Governmental Funds	Business-Type Activities - Stormwater
Revenues:						
Real and Personal Property Taxes	$ 10,837,856	$ 6,269,275	$ 5,176,279	$ 645,958	$ 22,929,368	$ -
Accommodations Tax	-	3,753,184	-	-	3,753,184	-
Hospitality Tax	-	2,816,782	-	-	2,816,782	-
Business Licenses	1,675,631	-	-	-	1,675,631	-
Franchise Fees	447,273	-	-	-	447,273	-
Permits	930,780	-	-	-	930,780	-
Lease	-	-	-	180,364	180,364	-
Impact Fees	-	-	-	97,549	97,549	-
Real Estate Transfer Fees	-	1,546,180	-	-	1,546,180	-
Beach Preservation Fees	-	2,682,492	-	-	2,682,492	-
Electric Franchise Fees	-	2,046,536	-	-	2,046,536	-
State Shared Funds	456,720	-	-	34,715	491,435	-
Grant Revenue	-	-	189,634	101,796	291,430	-
EMS Revenue	1,051,358	-	-	-	1,051,358	-
Stormwater Utility Fees	-	-	-	-	-	3,349,102
Miscellaneous Revenue	582,104	-	-	276,622	858,726	-
Investment Income	2,131	3,762	20,274	2,475	28,642	127
Total Revenues	15,983,853	19,118,211	5,386,187	1,339,479	41,827,730	3,349,229
Expenditures:						
General Government						
Town Council	258,213	-	-	-	258,213	-
Town Manager	430,166	-	-	-	430,166	-
	688,379	-	-	-	688,379	-
Administration						
Administration/Legal	2,022,715	-	-	-	2,022,715	-
Finance	1,029,921	15,462	-	-	1,045,383	-
	3,052,636	15,462	-	-	3,068,098	-
Community Services						
Community Development	1,753,565	1,937	-	-	1,755,502	-
Public Projects and Facilities	2,453,577	-	-	-	2,453,577	110,586
	4,207,142	1,937	-	-	4,209,079	110,586
Public Safety						
Sheriff	1,611,184	-	-	-	1,611,184	-
Fire & Rescue	9,362,498	-	-	-	9,362,498	-
	10,973,682	-	-	-	10,973,682	-
Townwide	2,625,738	-	-	-	2,625,738	-
Grants	-	2,041,302	-	-	2,041,302	-
Capital Outlay/Projects	100,900	990,048	-	5,276,286	6,367,234	759,328
Debt Service	-	-	11,041,222	-	11,041,222	1,148,577
Total expenditures	21,648,477	3,048,749	11,041,222	5,276,286	41,014,734	2,018,491
Excess (deficiency) of revenues over (under) expenditures	(5,664,624)	16,069,462	(5,655,035)	(3,936,807)	812,996	1,330,738
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - Local	1,341,246	-	-	-	1,341,246	-
Accommodations Tax - State	144,347	-	-	-	144,347	-
Hospitality Tax	2,975,271	-	413,656	1,469,665	4,858,592	-
Real Estate Transfer	-	-	1,996,164	-	1,996,164	-
Beach Preservation	-	-	3,108,645	321,106	3,429,751	-
Electric Franchise	60,677	-	-	-	60,677	-
TIF	-	-	1,085,066	1,157,335	2,242,401	-
Capital Projects	-	2,453,132	1,061,140	-	3,514,272	-
Stormwater	-	-	-	-	-	-
Transfers Out:						
General	-	(4,521,541)	-	-	(4,521,541)	-
Hospitality Tax	-	-	-	(2,453,132)	(2,453,132)	-
Debt Service	-	(6,603,531)	-	(1,061,140)	(7,664,671)	-
Capital Projects	-	(2,948,106)	-	-	(2,948,106)	-
Bond Proceeds	-	-	-	-	-	-
Total other financing sources (uses)	4,521,541	(11,620,046)	7,664,671	(566,166)	-	-
Net change in fund balances	(1,143,083)	4,449,416	2,009,636	(4,502,973)	812,996	1,330,738
Fund balance - beginning	15,813,557	24,142,340	6,587,993	20,474,068	67,017,958	2,364,410
Fund balance - ending	$ 14,670,474	$ 28,591,756	$ 8,597,629	$ 15,971,095	$ 67,830,954	$ 3,695,148

Budget versus Actual Report
General Fund

Town of Hilton Head Island
General Fund
FY 2013 Y-T-D March\ Actual Versus Budget and Prior Y-T-D Actual (9TH PERIOD)

percent of year lapsed **75%**

	Y-T-D March Prior Year	FY 2013 Budget	Y-T-D March FY 2013	$ Variance to Prior Year	$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Revenues and Transfers In:								
Real and Personal Property Taxes	$ 11,028,280	$ 11,935,350	$ 10,837,856	$ (190,424)	$ (1,097,494)	94%	91%	*
Business Licenses	1,489,272	7,265,875	1,675,631	186,359	(5,590,244)	20%	23%	*
Franchise Fees - Cable	95,758	719,850	375,087	279,329	(344,763)	14%	52%	A
Franchise Fees - Beach	22,161	24,125	-	(22,161)	(24,125)	103%	0%	B
Franchise Fees - Recycling	53,494	102,000	72,186	18,692	(29,814)	53%	71%	
Permits	734,917	1,070,850	930,780	195,863	(140,070)	84%	87%	*
State Shared Funds	336,839	651,080	456,720	119,881	(194,360)	52%	70%	Δ
Public Safety	41,480	54,060	40,251	(1,229)	(13,809)	78%	74%	
EMS	982,253	1,402,500	1,051,358	69,105	(351,142)	75%	75%	Δ
Fines and Fees	234,954	367,200	190,815	(44,139)	(176,385)	60%	52%	C
Beach Fees	124,534	214,350	138,081	13,547	(76,269)	67%	64%	
Miscellaneous Revenue	197,406	293,340	212,957	15,551	(80,383)	65%	73%	
Transfers In:								
Accommodations Tax - Local	1,267,126	2,387,000	1,341,246	74,120	(1,045,754)	56%	56%	
Accommodations Tax - State	133,421	1,085,736	144,347	10,926	(941,389)	10%	13%	
Hospitality Tax	2,925,177	2,816,311	2,975,271	50,094	158,960	89%	106%	
Beach Preservation Fees	-	981,705	-	-	(981,705)	0%	0%	D
TIF	-	182,930	-	-	(182,930)	0%	0%	D
Stormwater Utility	-	236,130	-	-	(236,130)	0%	0%	D
Electric Franchise Fees	62,047	81,790	60,677	(1,370)	(21,113)	77%	74%	
Sunday Liquor Permits	-	37,500	-	-	(37,500)	0%	0%	D
Investment Income	1,319	10,000	2,131	812	(7,869)	3%	21%	
Total revenues	**19,730,438**	**31,919,682**	**20,505,394**	**774,956**	**(11,414,288)**	**63%**	**64%**	
Expenditures:								
General Government								
Town Council								
Personnel	56,241	84,978	69,213	12,972	(15,765)	66%	81%	E
Operating	151,581	361,750	189,000	37,419	(172,750)	42%	52%	
	207,822	446,728	258,213	50,391	(188,515)	47%	58%	
Town Manager								
Personnel	418,677	583,968	410,694	(7,983)	(173,274)	60%	70%	
Operating	17,206	25,000	19,472	2,266	(5,528)	55%	78%	
	435,883	608,968	430,166	(5,717)	(178,802)	60%	71%	
Administration								
Administration/Legal								
Personnel	1,510,118	2,314,682	1,465,559	(44,559)	(849,123)	66%	63%	F
Operating	544,296	1,078,682	557,156	12,860	(521,526)	53%	52%	
Capital	54,657	597,751	70,213	15,556	(527,538)	44%	12%	G
	2,109,071	3,991,115	2,092,928	(16,143)	(1,898,187)	62%	52%	
Finance								
Personnel	862,722	1,445,276	935,576	72,854	(509,700)	60%	65%	F
Operating	75,696	258,329	94,345	18,649	(163,984)	46%	37%	
	938,418	1,703,605	1,029,921	91,503	(673,684)	58%	60%	

Town of Hilton Head Island

General Fund

FY 2013 Y-T-D March\ Actual Versus Budget and Prior Y-T-D Actual (9TH PERIOD)

percent of year lapsed **75%**

	Y-T-D March Prior Year	FY 2013 Budget	Y-T-D March FY 2013	$ Variance to Prior Year	$ Variance to Current Year Budget	Prior Year % of Budget Received/ Expended	Current Year % of Budget Received/ Expended	
Community Services								
Community Development								
Personnel	1,665,813	2,463,521	1,672,783	6,970	(790,738)	62%	68%	
Operating	66,194	376,921	80,782	14,588	(296,139)	59%	21%	
	1,732,007	2,840,442	1,753,565	21,558	(1,086,877)	62%	62%	
Public Projects and Facilities								
Personnel	1,149,852	1,667,958	1,186,069	36,217	(481,889)	69%	71%	
Operating	1,225,489	1,962,166	1,267,508	42,019	(694,658)	66%	65%	
	2,375,341	3,630,124	2,453,577	78,236	(1,176,547)	67%	68%	
Public Safety								
Sheriff/Other	1,605,813	3,240,349	1,611,184	5,371	(1,629,165)	52%	50%	**H**
Fire & Rescue								
Personnel	8,709,870	12,204,832	8,587,964	(121,906)	(3,616,868)	71%	70%	
Operating	793,940	1,374,746	774,534	(19,406)	(600,212)	58%	56%	
Capital	22,386	79,640	30,687	8,301	(48,953)	12%	39%	
	9,526,196	13,659,218	9,393,185	(133,011)	(4,266,033)	69%	69%	
Townwide	2,081,642	3,341,845	2,625,738	544,096	(716,107)	69%	79%	**I**
Total expenditures	**21,012,193**	**33,462,394**	**21,648,477**	**636,284**	**(11,813,917)**	**62%**	**65%**	
Revenues Over/(Under) Expenditures	**$ (1,281,755)**	**$ (1,542,712)**	**$ (1,143,083)**					

*** - Addressed in cover letter**

Δ - Adressed in revenue charts

Key:

A - Change in payment method of one franchisee from annual to quarterly.

B - Delay in posting. Annual amount will be posted in April, 2013.

C - In fiscal year 2012 and 2013, fewer cases and therefore, fewer fines have been brought before the Court. This decrease was not fully understood in 2012 when developing the 2013 budget. The FY 2014 budget will reflect this decreasing trend.

D - These transfers are generally made in one payment near fiscal year-end.

E - Excess budget in other departments' personnel will be transferred in April to cover changes approved in December.

F - These departments have experienced extended vacancies this year. Expenditures will be less than budget. Finance also experienced vacancies in fiscal year 2012 but currently has all positions filled.

G - Significant increase in budget is for permitting software. The funds have been encumbered but a significant portion of the work and therefore, related expenditures will carry into fiscal year 2014.

H - Third quarter bill will be paid in April.

I - The Town funded the RBC Heritage in April last year but March this year.

Special Revenue Funds

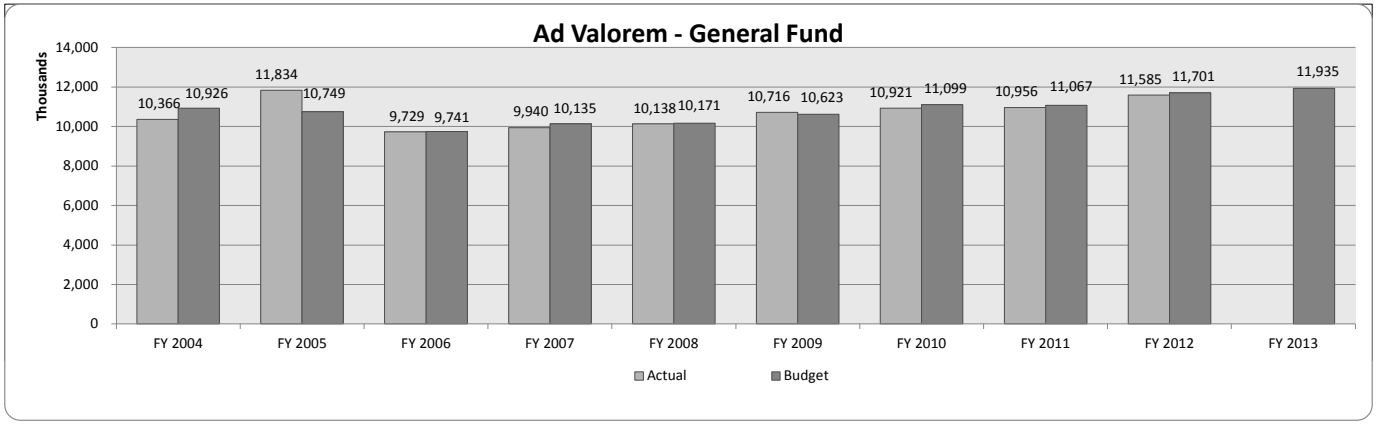
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS
FISCAL YEAR 2013 - THROUGH MARCH (9TH PERIOD)

	Tax Increment Financing District	Local Accom. Tax	State Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	$ 6,269,275	$ -	$ -	$ -	$ -	$ -	$ -	$ 6,269,275
Accommodations Tax	-	1,341,246	2,411,938	-	-	-	-	3,753,184
Hospitality Tax	-	-	-	-	2,816,782	-	-	2,816,782
Real Estate Transfer Fees	-	-	-	1,546,180	-	-	-	1,546,180
Beach Preservation Fees	-	-	-	-	-	2,682,492	-	2,682,492
Electric Franchise Fees	-	-	-	-	-	-	2,046,536	2,046,536
Investment Income	757	-	268	224	279	2,230	4	3,762
Total Revenues	6,270,032	1,341,246	2,412,206	1,546,404	2,817,061	2,684,722	2,046,540	19,118,211
Expenditures:								
General Government								
Expenditure								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Administration								
Expenditure								
Administration/Legal	-	-	-	-	-	-	-	-
Finance	-	-	-	15,462	-	-	-	15,462
	-	-	-	15,462	-	-	-	15,462
Community Services								
Community Development	-	-	-	-	-	-	1,937	1,937
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	1,937	1,937
Public Safety								
Expenditure								
Sheriff	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	-	-
Grants	-	-	2,041,302	-	-	-	-	2,041,302
Capital Outlay/Projects	-	-	-	-	-	-	990,048	990,048
Total expenditures	-	-	2,041,302	15,462	-	-	991,985	3,048,749
Excess (deficiency) of revenues over (under) expenditures	6,270,032	1,341,246	370,904	1,530,942	2,817,061	2,684,722	1,054,555	16,069,462
Other financing sources (uses):								
Transfers Out:								
General Fund	-	(1,341,246)	(144,347)	-	(2,975,271)	-	(60,677)	(4,521,541)
Accommodations Tax - Local	-	-	-	-	-	-	-	-
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(1,085,066)	-	-	(1,996,164)	(413,656)	(3,108,645)	-	(6,603,531)
Capital Projects Fund	(1,157,335)	-	-	-	(1,469,665)	(321,106)	-	(2,948,106)
Transfers In:								
Capital Projects Fund	-	-	-	-	2,453,132	-	-	2,453,132
Total other financing sources (uses)	(2,242,401)	(1,341,246)	(144,347)	(1,996,164)	(2,405,460)	(3,429,751)	(60,677)	(11,620,046)
Net change in fund balances	4,027,631	-	226,557	(465,222)	411,601	(745,029)	993,878	4,449,416
Fund balance - beginning	4,860,855	-	1,692,320	1,141,664	1,015,488	15,257,597	174,416	24,142,340
Fund balance - ending	$ 8,888,486	$ -	$ 1,918,877	$ 676,442	$ 1,427,089	$ 14,512,568	$ 1,168,294	$ 28,591,756

Revenue Analysis
General Fund

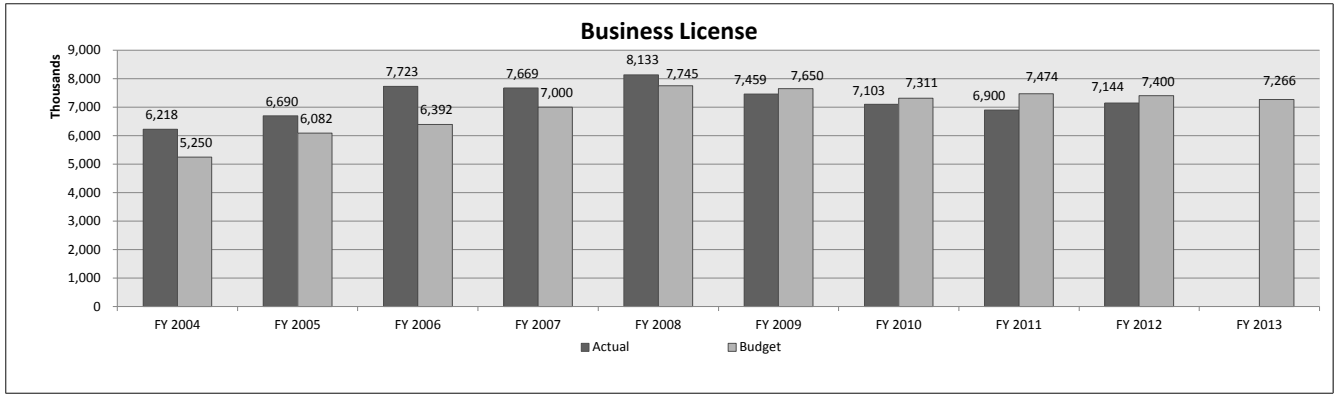
Ad Valorem Tax Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	72,177	64,590	120,149	**256,916**	176,666	900,204	3,851,478	**4,928,348**	3,265,096	174,232	1,063,057	**4,502,385**	309,998	117,322	251,476	**678,796**	**10,366,445**
	1%	1%	1%	**2%**	2%	9%	37%	**48%**	31%	2%	10%	**43%**	3%	1%	2%	**7%**	**100%**
FY 2005	66,032	75,839	109,235	**251,106**	102,771	1,302,436	4,335,906	**5,741,113**	4,498,886	573,159	132,103	**5,204,148**	-	-	637,150	**637,150**	**11,833,517**
	1%	1%	1%	**2%**	1%	11%	37%	**49%**	38%	5%	1%	**44%**	0%	0%	5%	**5%**	**100%**
FY 2006	44,586	72,444	110,323	**227,353**	175,473	829,940	3,951,807	**4,957,220**	3,742,415	61,037	323,124	**4,126,576**	111,446	60,917	245,856	**418,219**	**9,729,368**
	0%	1%	1%	**2%**	2%	9%	41%	**51%**	38%	1%	3%	**42%**	1%	1%	3%	**4%**	**100%**
FY 2007	53,735	40,122	104,709	**198,566**	361,332	836,247	4,212,070	**5,409,649**	3,511,938	340,058	167,145	**4,019,141**	(133,783)	99,610	346,860	**312,687**	**9,940,043**
	1%	0%	1%	**2%**	4%	8%	42%	**54%**	35%	3%	2%	**40%**	-1%	1%	3%	**3%**	**100%**
FY 2008	44,601	47,382	57,528	**149,511**	426,108	822,879	4,636,838	**5,885,825**	3,765,955	65,420	119,870	**3,951,245**	208,719	76,033	(132,948)	**151,804**	**10,138,385**
	0%	0%	1%	**1%**	4%	8%	46%	**58%**	37%	1%	1%	**39%**	2%	1%	-1%	**1%**	**100%**
FY 2009	36,076	41,534	84,443	**162,053**	1,922	1,086,678	829,855	**1,918,455**	3,313,463	4,437,270	338,990	**8,089,723**	-	202,764	342,955	**545,719**	**10,715,950**
	0%	0%	1%	**2%**	0%	10%	8%	**18%**	31%	41%	3%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	78,356	**78,356**	67,292	327,013	1,451,045	**1,845,350**	4,590,506	3,511,502	326,948	**8,428,956**	58,593	83,793	425,648	**568,034**	**10,920,696**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
FY 2011	-	30,269	38,170	**68,439**	109,183	255,076	870,761	**1,235,020**	8,481,389	345,407	243,722	**9,070,518**	87,177	177,576	317,449	**582,202**	**10,956,179**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	30,088	40,766	**70,854**	1,884	192,760	2,352,625	**2,547,269**	8,144,646	161,609	103,902	**8,410,157**	28,544	243,490	284,756	**556,790**	**11,585,070**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**73%**	0%	2%	2%	**5%**	**100%**
FY 2013	-	26,703	134,190	**160,893**	1,884	262,845	2,371,616	**2,636,345**	7,713,999	159,541	167,078	**8,040,618**	-	-	-	**-**	**10,837,856**
	0%	0%	1%	**1%**	0%	2%	22%	**24%**	71%	1%	2%	**74%**	0%	0%	0%	**0%**	**100%**



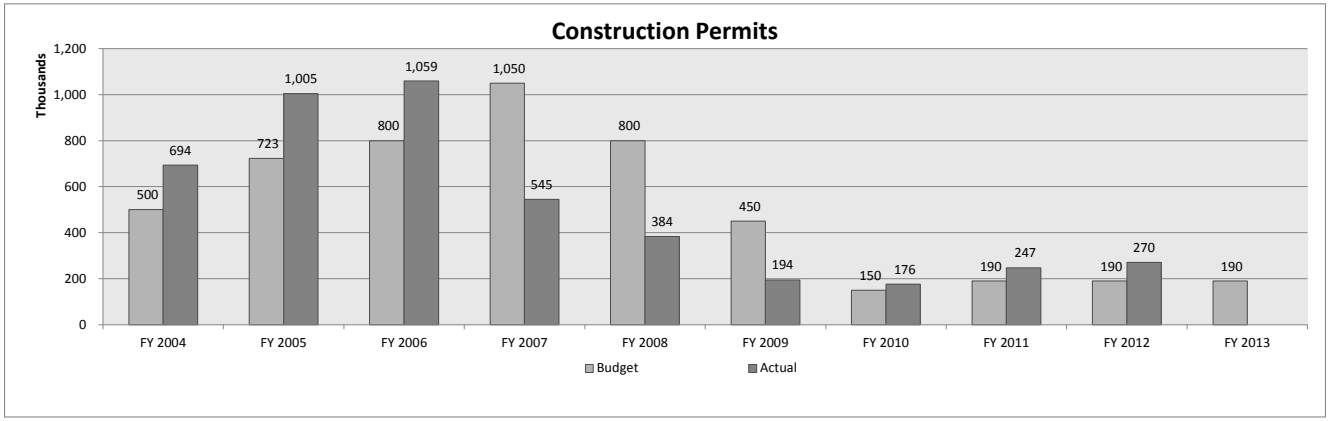
Business License Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	17,394	10,462	45,722	**73,578**	165,462	46,376	32,280	**244,118**	113,918	453,400	595,797	**1,163,115**	305,402	1,189,413	3,242,457	**4,737,272**	**6,218,083**
	0%	0%	1%	**1%**	3%	1%	1%	**4%**	2%	7%	10%	**19%**	5%	19%	52%	**76%**	**100%**
FY 2005	35,505	47,306	112,435	**195,246**	161,439	17,452	37,196	**216,087**	16,585	140,685	922,760	**1,080,030**	1,075,463	399,219	3,723,617	**5,198,299**	**6,689,662**
	1%	1%	2%	**3%**	2%	0%	1%	**3%**	0%	2%	14%	**16%**	16%	6%	56%	**78%**	**100%**
FY 2006	26,015	44,758	290,369	**361,142**	149,772	84,131	83,249	**317,152**	335,551	317,580	699,776	**1,352,907**	550,722	1,532,945	3,608,506	**5,692,173**	**7,723,374**
	0%	1%	4%	**5%**	2%	1%	1%	**4%**	4%	4%	9%	**18%**	7%	20%	47%	**74%**	**100%**
FY 2007	33,483	20,463	26,160	**80,106**	47,892	69,312	106,200	**223,404**	151,233	322,983	728,618	**1,202,834**	551,813	1,677,215	3,933,285	**6,162,313**	**7,668,657**
	0%	0%	0%	**1%**	1%	1%	1%	**3%**	2%	4%	10%	**16%**	7%	22%	51%	**80%**	**100%**
FY 2008	14,876	71,626	14,485	**100,987**	178,357	18,066	71,291	**267,714**	185,179	421,376	740,367	**1,346,922**	476,458	1,346,441	4,594,509	**6,417,408**	**8,133,031**
	0%	1%	0%	**1%**	2%	0%	1%	**3%**	2%	5%	9%	**17%**	6%	17%	56%	**79%**	**100%**
FY 2009	(3,452)	37,746	34,690	**68,984**	20,446	11,955	51,445	**83,847**	338,171	325,311	670,109	**1,333,592**	600,719	1,244,326	4,127,590	**5,972,635**	**7,459,058**
	0%	1%	0%	**1%**	0%	0%	1%	**1%**	5%	4%	9%	**18%**	8%	17%	55%	**80%**	**100%**
FY 2010	4,033	46,255	45,979	**96,267**	38,556	17,736	72,775	**129,067**	327,317	282,390	666,682	**1,276,389**	460,723	970,312	4,170,741	**5,601,776**	**7,103,499**
	0%	1%	1%	**1%**	1%	0%	1%	**2%**	5%	4%	9%	**18%**	6%	14%	59%	**79%**	**100%**
FY 2011	(3,187)	39,465	41,676	**77,954**	24,714	152,531	28,606	**205,851**	340,002	269,767	577,906	**1,187,675**	323,454	1,440,102	3,665,388	**5,428,944**	**6,900,424**
	0%	1%	1%	**1%**	0%	2%	0%	**3%**	5%	4%	8%	**17%**	5%	21%	53%	**79%**	**100%**
FY 2012	49,981	77,084	36,720	**163,785**	14,200	139,677	24,945	**178,822**	291,257	264,084	591,324	**1,146,665**	305,333	1,636,696	3,713,025	**5,655,054**	**7,144,326**
	1%	1%	1%	**2%**	0%	2%	0%	**3%**	4%	4%	8%	**16%**	4%	23%	52%	**79%**	**100%**
FY 2013	78,288	29,361	138,716	**246,365**	41,936	21,699	26,048	**89,683**	392,392	324,658	622,533	**1,339,583**	-	-	-	**-**	**1,675,631**
	5%	2%	8%	**15%**	3%	1%	2%	**5%**	23%	19%	37%	**80%**	0%	0%	0%	**0%**	**100%**



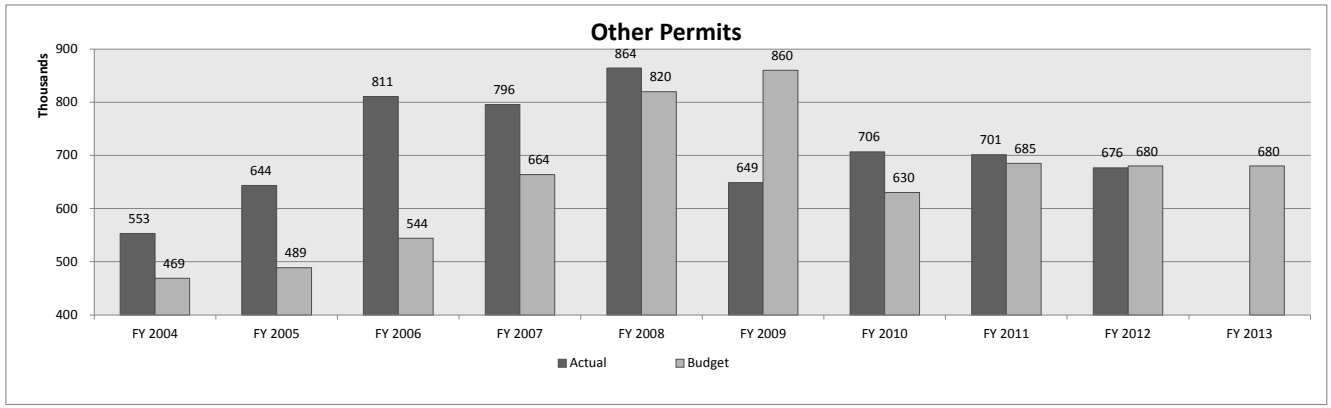
Construction Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	44,637	57,142	44,935	**146,714**	36,186	31,195	127,432	**194,813**	63,404	64,344	67,184	**194,932**	84,321	32,549	40,520	**157,390**	**693,849**
	6%	8%	6%	**21%**	5%	4%	18%	**28%**	9%	9%	10%	**28%**	12%	5%	6%	**23%**	**100%**
FY 2005	107,356	62,978	59,865	**230,199**	85,530	71,490	53,050	**210,070**	66,056	71,951	57,563	**195,570**	126,711	69,584	172,595	**368,890**	**1,004,729**
	11%	6%	6%	**23%**	9%	7%	5%	**21%**	7%	7%	6%	**19%**	13%	7%	17%	**37%**	**100%**
FY 2006	88,210	101,775	78,623	**268,608**	147,989	186,145	56,892	**391,026**	94,695	74,680	76,089	**245,464**	52,208	49,986	52,162	**154,356**	**1,059,454**
	8%	10%	7%	**25%**	14%	18%	5%	**37%**	9%	7%	7%	**23%**	5%	5%	5%	**15%**	**100%**
FY 2007	55,511	74,277	49,736	**179,524**	30,790	39,626	44,820	**115,236**	58,133	21,818	49,990	**129,941**	57,788	29,078	32,996	**119,862**	**544,563**
	10%	14%	9%	**33%**	6%	7%	8%	**21%**	11%	4%	9%	**24%**	11%	5%	6%	**22%**	**100%**
FY 2008	25,645	34,739	41,181	**101,565**	32,090	40,974	32,173	**105,237**	48,812	48,781	25,218	**122,811**	19,112	18,730	16,047	**53,889**	**383,502**
	7%	9%	11%	**26%**	8%	11%	8%	**27%**	13%	13%	7%	**32%**	5%	5%	4%	**14%**	**100%**
FY 2009	9,938	41,505	11,199	**62,642**	9,023	(2,614)	25,014	**31,423**	13,509	8,117	9,422	**31,048**	9,306	39,456	20,512	**69,274**	**194,387**
	5%	21%	6%	**32%**	5%	-1%	13%	**16%**	7%	4%	5%	**16%**	5%	20%	11%	**36%**	**100%**
FY 2010	38,343	2,861	8,361	**49,565**	24,075	6,166	12,509	**42,750**	11,863	3,508	25,385	**40,756**	5,198	22,832	14,783	**42,813**	**175,884**
	22%	2%	5%	**28%**	14%	4%	7%	**24%**	7%	2%	14%	**23%**	3%	13%	8%	**24%**	**100%**
FY 2011	10,147	20,117	16,631	**46,895**	6,375	29,630	11,739	**47,744**	6,474	23,982	20,578	**51,034**	32,312	27,154	42,276	**101,742**	**247,415**
	4%	8%	7%	**19%**	3%	12%	5%	**19%**	3%	10%	8%	**21%**	13%	11%	17%	**41%**	**100%**
FY 2012	22,354	32,256	26,063	**80,673**	26,673	27,429	18,235	**72,337**	8,357	16,291	31,865	**56,513**	6,183	22,605	32,052	**60,840**	**270,363**
	8%	12%	10%	**30%**	10%	10%	7%	**27%**	3%	6%	12%	**21%**	2%	8%	12%	**23%**	**100%**
FY 2013	12,340	9,387	15,832	**37,559**	27,497	64,155	71,333	**162,985**	25,940	23,064	52,844	**101,848**	-	-	-	**-**	**302,392**
	4%	3%	5%	**12%**	9%	21%	24%	**54%**	9%	8%	17%	**34%**	0%	0%	0%	**0%**	**100%**



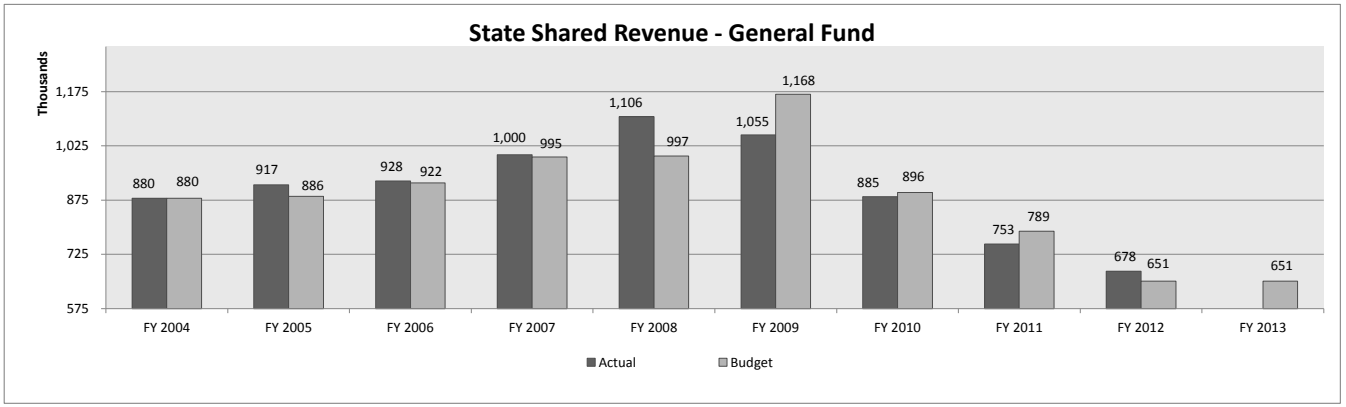
Other Permits Revenue - GF
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	37,235	45,042	52,321	**134,598**	50,284	28,011	35,798	**114,093**	59,008	47,445	58,004	**164,457**	53,372	42,399	44,525	**140,296**	**553,444**
	7%	8%	9%	**24%**	9%	5%	6%	**21%**	11%	9%	10%	**30%**	10%	8%	8%	**25%**	**100%**
FY 2005	53,066	44,387	48,491	**145,944**	45,839	51,141	56,121	**153,101**	50,398	51,077	61,595	**163,070**	54,675	61,735	64,980	**181,390**	**643,505**
	8%	7%	8%	**23%**	7%	8%	9%	**24%**	8%	8%	10%	**25%**	8%	10%	10%	**28%**	**100%**
FY 2006	52,509	64,372	74,718	**191,599**	77,305	69,224	47,710	**194,239**	65,193	88,547	93,338	**247,078**	61,991	59,272	56,800	**178,063**	**810,979**
	6%	8%	9%	**24%**	10%	9%	6%	**24%**	8%	11%	12%	**30%**	8%	7%	7%	**22%**	**100%**
FY 2007	76,205	48,281	66,370	**190,856**	71,463	68,249	77,658	**217,370**	66,221	60,744	84,701	**211,666**	59,002	59,957	56,797	**175,756**	**795,648**
	10%	6%	8%	**24%**	9%	9%	10%	**27%**	8%	8%	11%	**27%**	7%	8%	7%	**22%**	**100%**
FY 2008	57,533	66,973	82,031	**206,537**	77,095	83,033	55,201	**215,329**	87,717	80,033	62,266	**230,016**	66,869	74,702	70,794	**212,365**	**864,247**
	7%	8%	9%	**24%**	9%	10%	6%	**25%**	10%	9%	7%	**27%**	8%	9%	8%	**25%**	**100%**
FY 2009	76,267	63,207	43,215	**182,689**	49,610	49,465	53,983	**153,058**	51,823	55,258	54,604	**161,685**	45,626	51,609	54,025	**151,260**	**648,692**
	12%	10%	7%	**28%**	8%	8%	8%	**24%**	8%	9%	8%	**25%**	7%	8%	8%	**23%**	**100%**
FY 2010	61,262	49,960	47,646	**158,868**	58,496	64,861	70,116	**193,473**	58,306	49,514	81,236	**189,056**	61,339	56,495	47,199	**165,033**	**706,430**
	9%	7%	7%	**22%**	8%	9%	10%	**27%**	8%	7%	11%	**27%**	9%	8%	7%	**23%**	**100%**
FY 2011	40,701	48,024	52,077	**140,802**	48,291	51,910	53,334	**153,535**	67,782	61,098	57,026	**185,906**	100,460	52,449	68,326	**221,235**	**701,478**
	6%	7%	7%	**20%**	7%	7%	8%	**22%**	10%	9%	8%	**27%**	14%	7%	10%	**32%**	**100%**
FY 2012	49,316	57,773	60,981	**168,070**	53,575	60,825	61,559	**175,959**	60,592	55,479	59,953	**176,024**	53,688	53,361	49,374	**156,423**	**676,476**
	7%	9%	9%	**25%**	8%	9%	9%	**26%**	9%	8%	9%	**26%**	8%	8%	7%	**23%**	**100%**
FY 2013	41,422	52,595	65,003	**159,020**	66,274	125,879	83,195	**275,348**	74,093	56,455	53,078	**183,626**	-	-	-	**-**	**617,994**
	7%	9%	11%	**26%**	11%	20%	13%	**45%**	12%	9%	9%	**30%**	0%	0%	0%	**0%**	**100%**



State Shared Revenue - GF
Revenues by Month/Fiscal Year

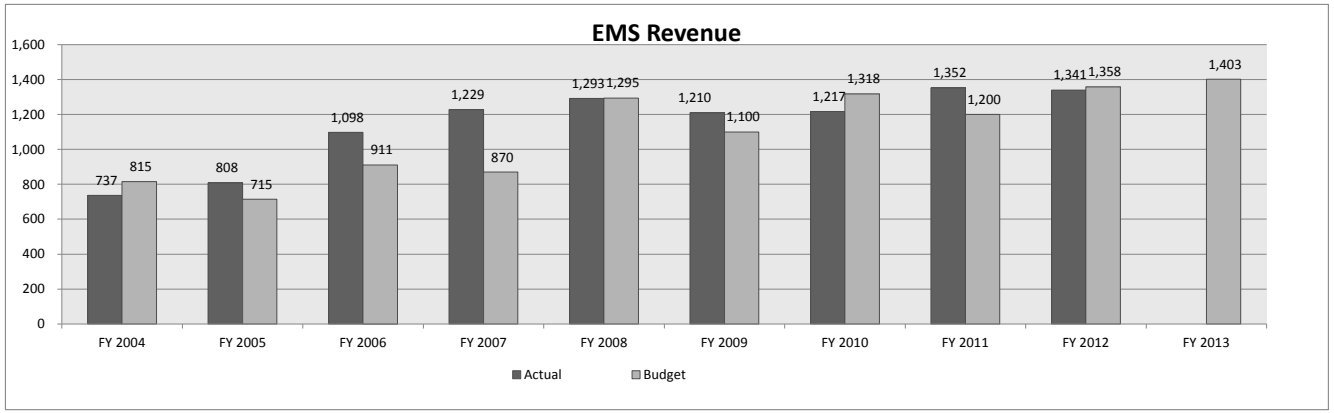
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	-	-	219,725	**219,725**	-	-	219,697	**219,697**	-	-	219,700	**219,700**	-	-	221,243	**221,243**	**880,365**
	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	25%	**25%**	**100%**
FY 2005	-	-	221,243	**221,243**	-	-	223,726	**223,726**	-	-	223,726	**223,726**	-	-	248,235	**248,235**	**916,930**
	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	27%	**27%**	**100%**
FY 2006	-	-	229,166	**229,166**	-	-	227,273	**227,273**	-	-	226,570	**226,570**	-	-	245,112	**245,112**	**928,121**
	0%	0%	25%	**25%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	26%	**26%**	**100%**
FY 2007	-	-	245,112	**245,112**	-	-	241,810	**241,810**	**-**	**-**	241,810	**241,810**	**-**	**-**	271,702	**271,702**	**1,000,434**
	0%	0%	25%	**25%**	0%	0%	24%	**24%**	0%	0%	24%	**24%**	0%	0%	27%	**27%**	**100%**
FY 2008	-	-	271,702	**271,702**	-	-	271,702	**271,702**	-	-	271,702	**271,702**	-	-	290,565	**290,565**	**1,105,671**
	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	25%	**25%**	0%	0%	26%	**26%**	**100%**
FY 2009	-	-	278,943	**278,943**	-	-	258,649	**258,649**	-	-	258,649	**258,649**	-	-	258,650	**258,650**	**1,054,891**
	0%	0%	26%	**26%**	0%	0%	25%	**25%**	0%	0%	23%	**25%**	0%	0%	23%	**25%**	**100%**
FY 2010	-	-	211,471	**211,471**	-	-	-	**-**	211,471	-	-	**211,471**	250,259	-	211,471	**461,730**	**884,672**
	0%	0%	24%	**24%**	0%	0%	0%	**0%**	24%	0%	0%	**24%**	28%	0%	24%	**52%**	**100%**
FY 2011	-	-	191,494	**191,494**	-	-	-	**-**	191,494	-	-	**191,494**	185,000	-	185,000	**370,000**	**752,988**
	0%	0%	25%	**25%**	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	25%	**49%**	**100%**
FY 2012	-	-	-	**-**	168,419	-	-	**168,419**	168,420	-	-	**168,420**	168,419	-	173,112	**341,531**	**678,370**
	0%	0%	0%	**0%**	25%	0%	0%	**25%**	25%	0%	0%	**25%**	25%	0%	26%	**50%**	**100%**
FY 2013	-	-	-	**-**	284,858	-	-	**284,858**	171,862	-	-	**171,862**	-	-	-	**-**	**456,720**
	0%	0%	0%	**0%**	62%	0%	0%	**62%**	38%	0%	0%	**38%**	0%	0%	0%	**0%**	**100%**



Note: In October of 2012, the Town received a one-time allocation of $112,957 based upon a supplemental revenue source and appropriation.

EMS Revenue - GF
Revenues by Month/Fiscal Year

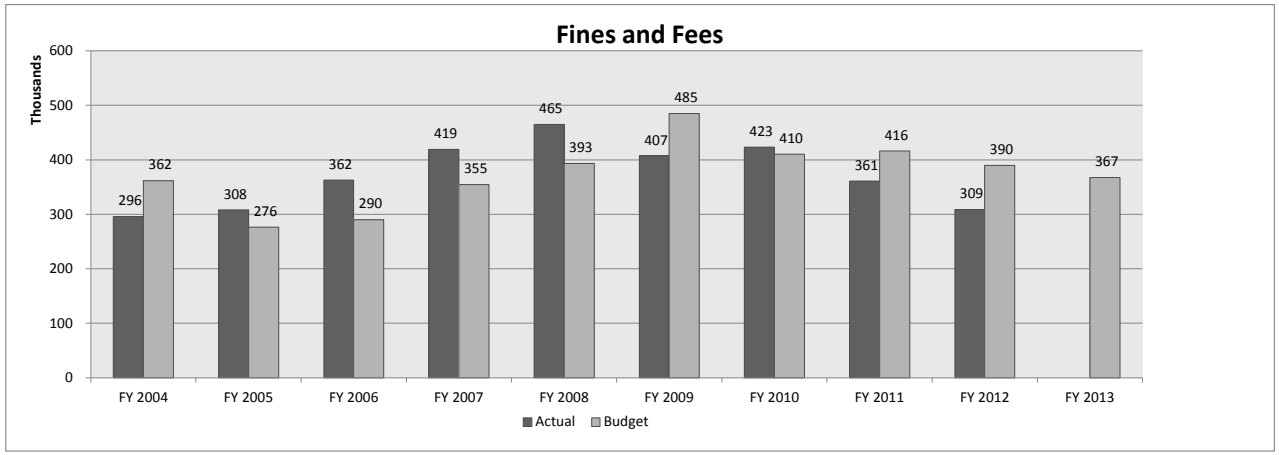
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	87,895	53,534	54,123	**195,552**	48,189	48,864	107,016	**204,069**	50,697	27,564	48,261	**126,522**	76,979	48,672	85,492	**211,143**	**737,286**
	12%	7%	7%	**27%**	7%	7%	15%	**28%**	7%	4%	7%	**17%**	10%	7%	12%	**29%**	**100%**
FY 2005	81,759	78,547	59,260	**219,566**	47,953	62,651	59,311	**169,915**	61,556	71,826	88,096	**221,478**	-	76	196,673	**196,749**	**807,708**
	10%	10%	7%	**27%**	6%	8%	7%	**21%**	8%	9%	11%	**27%**	0%	0%	24%	**24%**	**100%**
FY 2006	73,958	113,550	59,349	**246,857**	24,265	113,200	84,995	**222,460**	109,943	91,791	150,391	**352,125**	5,980	198,600	71,580	**276,160**	**1,097,602**
	7%	10%	5%	**22%**	2%	10%	8%	**20%**	10%	8%	14%	**32%**	1%	18%	7%	**25%**	**100%**
FY 2007	125,651	112,378	95,853	**333,882**	116,943	88,870	95,262	**301,075**	87,069	87,032	96,006	**270,107**	61,194	198,600	63,968	**323,762**	**1,228,826**
	10%	9%	8%	**27%**	10%	7%	8%	**25%**	7%	7%	8%	**22%**	5%	16%	5%	**26%**	**100%**
FY 2008	44,431	114,384	95,778	**254,593**	72,330	124,118	78,252	**274,700**	229,208	76,584	153,297	**459,089**	107,188	44,928	152,430	**304,546**	**1,292,928**
	3%	9%	7%	**20%**	6%	10%	6%	**21%**	18%	6%	12%	**36%**	8%	3%	12%	**24%**	**100%**
FY 2009	194,134	111,833	27,521	**333,488**	98,312	24,779	210,979	**334,070**	93,612	88,221	123,025	**304,858**	109,309	127,262	1,313	**237,884**	**1,210,300**
	16%	9%	2%	**28%**	8%	2%	17%	**28%**	8%	7%	10%	**25%**	9%	11%	0%	**20%**	**100%**
FY 2010	137,337	124,999	87,121	**349,457**	88,332	76,386	89,281	**253,999**	55,126	141,559	122,861	**319,546**	82,541	98,124	113,032	**293,697**	**1,216,699**
	11%	10%	7%	**29%**	7%	6%	7%	**21%**	5%	12%	10%	**26%**	7%	8%	9%	**24%**	**100%**
FY 2011	169,655	92,567	101,958	**364,180**	86,469	132,634	87,598	**306,701**	102,245	105,484	89,346	**297,075**	110,559	132,638	140,935	**384,132**	**1,352,088**
	13%	7%	8%	**27%**	6%	10%	6%	**23%**	8%	8%	7%	**22%**	8%	10%	10%	**28%**	**100%**
FY 2012	139,667	112,393	152,366	**404,426**	115,675	92,479	67,460	**275,614**	126,932	118,145	57,136	**302,213**	147,555	129,493	81,486	**358,534**	**1,340,787**
	10%	8%	11%	**30%**	9%	7%	5%	**21%**	9%	9%	4%	**23%**	11%	10%	6%	**27%**	**100%**
FY 2013	106,231	151,772	126,620	**384,623**	130,091	118,591	(9,389)	**239,293**	67,034	186,703	173,705	**427,442**	-	-	-	**-**	**1,051,358**
	10%	14%	12%	**37%**	12%	11%	-1%	**23%**	6%	18%	17%	**41%**	0%	0%	0%	**0%**	**100%**



The negative revenue in December of 2012 is attributable to suspended invoice billing associated with the implementation of new EMS Billing software.
For several months beginning in February of 2013, revenues will be higher as staff catches up billing in the new software.

Fines & Fees Revenue - GF
Revenues by Month/Fiscal Year

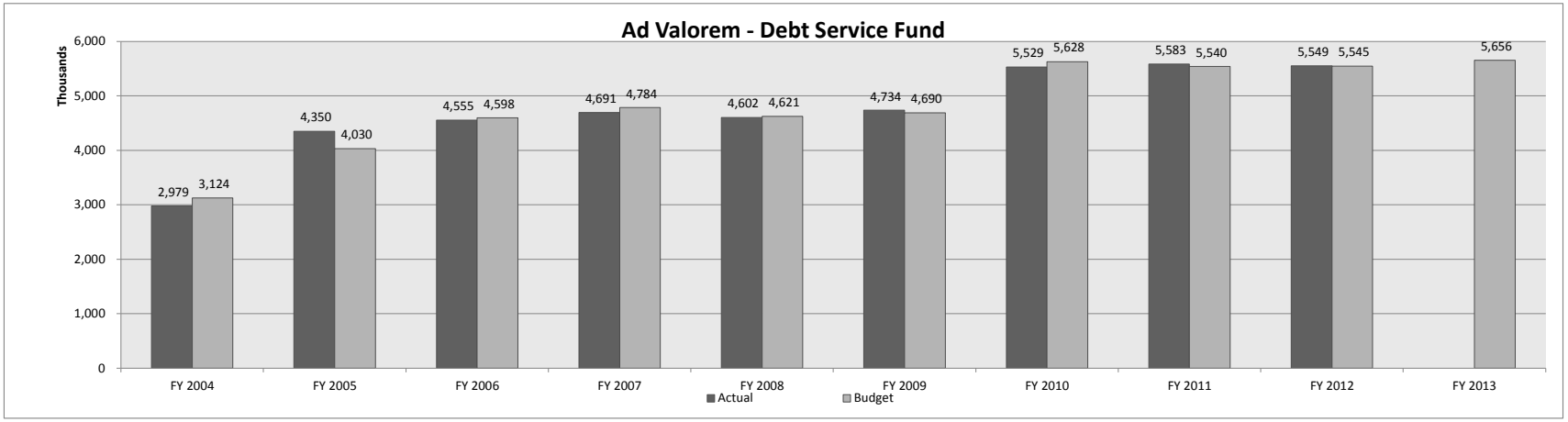
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	29,823	21,550	25,506	**76,879**	22,826	20,991	16,740	**60,557**	30,097	15,057	27,405	**72,559**	27,094	27,071	31,377	**85,542**	**295,537**
	10%	7%	9%	**26%**	8%	7%	6%	**20%**	10%	5%	9%	**25%**	9%	9%	11%	**29%**	**100%**
FY 2005	27,936	23,918	21,707	**73,561**	20,908	27,865	21,425	**70,198**	22,437	23,361	32,175	**77,973**	33,047	25,943	27,271	**86,261**	**307,993**
	9%	8%	7%	**24%**	7%	9%	7%	**23%**	7%	8%	10%	**25%**	11%	8%	9%	**28%**	**100%**
FY 2006	33,518	30,108	32,229	**95,855**	25,854	31,760	26,868	**84,482**	29,342	27,384	34,509	**91,235**	29,211	30,377	31,306	**90,894**	**362,466**
	9%	8%	9%	**26%**	7%	9%	7%	**23%**	8%	8%	10%	**25%**	8%	8%	9%	**25%**	**100%**
FY 2007	52,481	36,232	25,088	**113,801**	28,493	31,604	27,617	**87,714**	36,378	35,545	31,585	**103,508**	37,798	37,425	39,066	**114,289**	**419,312**
	13%	9%	6%	**27%**	7%	8%	7%	**21%**	9%	8%	8%	**25%**	9%	9%	9%	**27%**	**100%**
FY 2008	43,673	50,004	49,783	**143,460**	43,615	40,721	39,803	**124,139**	38,170	34,129	44,389	**116,688**	42,465	(2,144)	40,457	**80,778**	**465,065**
	9%	11%	11%	**31%**	9%	9%	9%	**27%**	8%	7%	10%	**25%**	9%	0%	9%	**17%**	**100%**
FY 2009	45,023	38,490	36,213	**119,726**	28,928	(4,436)	67,835	**92,327**	26,890	25,284	36,062	**88,236**	88,498	37,869	(19,234)	**107,133**	**407,422**
	11%	9%	9%	**29%**	7%	-1%	17%	**23%**	7%	6%	9%	**22%**	22%	9%	-5%	**26%**	**100%**
FY 2010	42,800	32,955	36,215	**111,970**	36,450	32,096	34,975	**103,521**	28,129	40,868	33,968	**102,965**	34,019	34,325	36,242	**104,586**	**423,042**
	10%	8%	9%	**26%**	9%	8%	8%	**24%**	7%	10%	8%	**24%**	8%	8%	9%	**25%**	**100%**
FY 2011	38,861	32,833	40,636	**112,330**	31,196	31,461	22,224	**84,881**	27,464	28,646	31,823	**87,933**	24,453	27,978	23,577	**76,008**	**361,152**
	11%	9%	11%	**31%**	9%	9%	6%	**24%**	8%	8%	9%	**24%**	7%	8%	7%	**21%**	**100%**
FY 2012	26,127	21,110	26,871	**74,108**	23,055	22,082	33,296	**78,433**	20,900	29,050	32,463	**82,413**	25,408	24,821	23,525	**73,754**	**308,708**
	8%	7%	9%	**24%**	7%	7%	11%	**25%**	7%	9%	11%	**27%**	8%	8%	8%	**24%**	**100%**
FY 2013	25,225	24,053	25,239	**74,517**	19,393	19,883	19,780	**59,056**	19,020	19,730	18,492	**57,242**	-	-	-	**-**	**190,815**
	13%	13%	13%	**39%**	10%	10%	10%	**31%**	10%	10%	10%	**30%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Debt Service Fund

Ad Valorem Tax Revenue - DSF
Revenues by Month/Fiscal Year

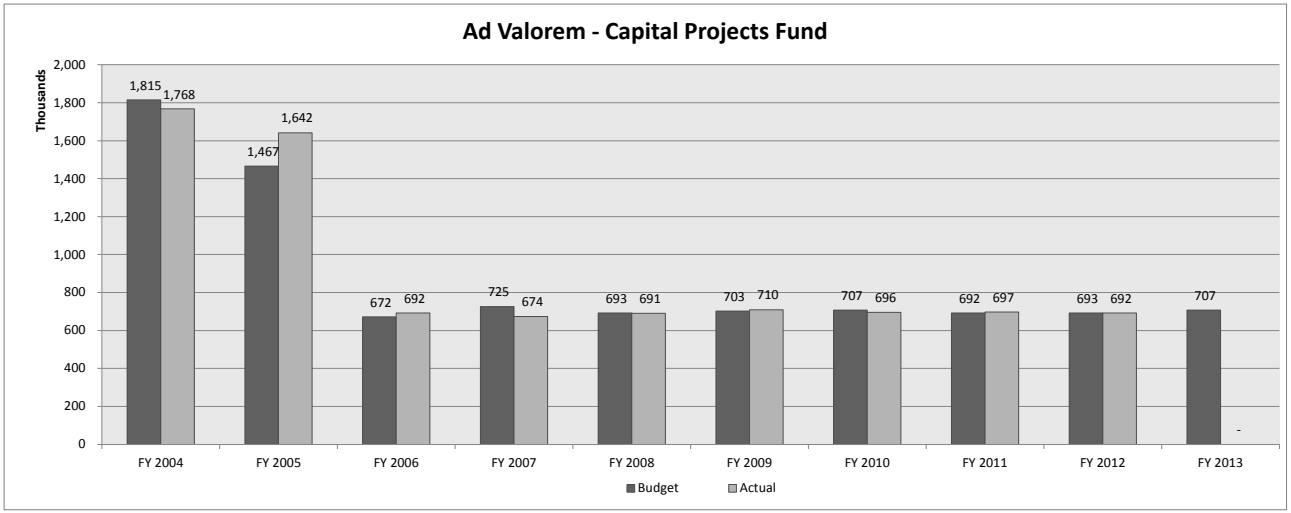
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	23,975	19,719	38,569	**82,263**	58,290	299,390	1,259,846	**1,617,526**	1,082,633	46,024	(43,528)	**1,085,129**	89,079	33,439	71,499	**194,017**	**2,978,935**
	1%	1%	1%	**3%**	2%	10%	42%	**54%**	36%	2%	-1%	**36%**	3%	1%	2%	**7%**	**100%**
FY 2005	17,260	21,034	29,886	**68,180**	31,093	481,293	1,583,813	**2,096,199**	1,684,465	214,087	49,531	**1,948,083**	-	-	237,065	**237,065**	**4,349,527**
	0%	0%	1%	**2%**	1%	11%	36%	**48%**	39%	5%	1%	**45%**	0%	0%	5%	**5%**	**100%**
FY 2006	14,209	25,802	41,076	**81,087**	86,210	391,235	1,858,563	**2,336,008**	1,758,039	39,679	146,492	**1,944,210**	8,917	81,384	103,193	**193,494**	**4,554,799**
	0%	1%	1%	**2%**	2%	9%	41%	**51%**	39%	1%	3%	**43%**	0%	2%	2%	**4%**	**100%**
FY 2007	22,130	18,816	47,789	**88,735**	168,447	397,758	1,988,854	**2,555,059**	1,660,517	157,106	77,483	**1,895,106**	(54,634)	47,024	159,902	**152,292**	**4,691,192**
	0%	0%	1%	**2%**	4%	8%	42%	**54%**	35%	3%	2%	**40%**	-1%	1%	3%	**3%**	**100%**
FY 2008	19,231	22,057	23,023	**64,311**	185,218	361,622	1,971,688	**2,518,528**	1,600,674	296,892	53,512	**1,951,078**	94,683	33,578	(59,685)	**68,576**	**4,602,493**
	0%	0%	1%	**1%**	4%	8%	43%	**55%**	35%	6%	1%	**42%**	2%	1%	-1%	**1%**	**100%**
FY 2009	15,889	16,113	36,396	**68,398**	849	59,589	787,047	**847,485**	1,463,188	1,804,494	304,099	**3,571,781**	-	91,386	155,026	**246,412**	**4,734,076**
	0%	0%	1%	**1%**	0%	1%	17%	**18%**	31%	38%	6%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	35,188	**35,188**	31,846	161,506	740,179	**933,531**	2,341,918	1,790,050	164,937	**4,296,905**	27,003	38,421	198,355	**263,779**	**5,529,403**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**78%**	0%	1%	4%	**5%**	**100%**
FY 2011	-	14,056	19,474	**33,530**	137,269	45,817	443,940	**627,026**	4,327,075	175,432	123,482	**4,625,989**	44,456	90,456	161,938	**296,850**	**5,583,395**
	0%	0%	0%	**1%**	2%	1%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	12,613	18,462	**31,075**	901	95,634	1,124,306	**1,220,841**	3,894,155	76,875	49,170	**4,020,200**	14,113	119,383	143,029	**276,525**	**5,548,641**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
FY 2013	-	12,753	60,683	**73,436**	901	125,422	1,133,694	**1,260,017**	3,687,079	76,280	79,467	**3,842,826**	-	-	-	**-**	**5,176,279**
	0%	0%	1%	**1%**	0%	2%	22%	**24%**	71%	1%	2%	**74%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Capital Projects Fund

Ad Valorem Revenue - CIP
Revenues by Month/Fiscal Year

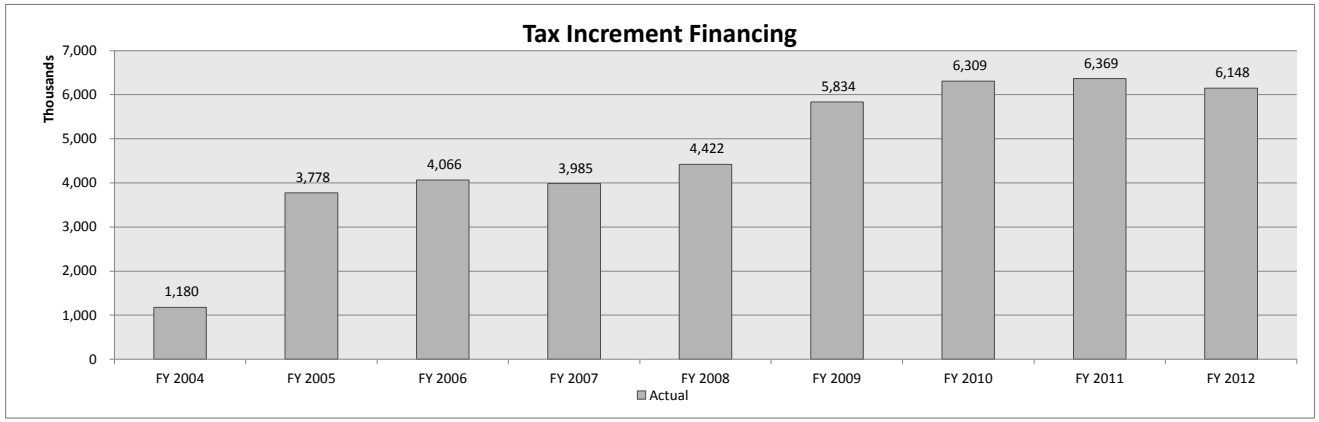
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	19,877	16,445	32,197	**68,519**	49,246	243,452	1,016,958	**1,309,656**	896,730	47,011	(666,747)	**276,994**	52,973	19,615	40,353	**112,941**	**1,768,110**
	1%	1%	2%	**4%**	3%	14%	58%	**74%**	51%	3%	-38%	**16%**	3%	1%	2%	**6%**	**100%**
FY 2005	10,242	12,482	17,943	**40,667**	16,988	180,349	603,944	**801,281**	615,138	78,027	18,034	**711,199**	-	-	88,804	**88,804**	**1,641,951**
	1%	1%	1%	**2%**	1%	11%	37%	**49%**	37%	5%	1%	**43%**	0%	0%	5%	**5%**	**100%**
FY 2006	5,297	9,604	15,244	**30,145**	10,609	57,454	276,991	**345,054**	262,626	1,795	29,939	**294,360**	(3,784)	9,443	16,685	**22,344**	**691,903**
	1%	1%	2%	**4%**	2%	8%	40%	**50%**	38%	0%	4%	**43%**	-1%	1%	2%	**3%**	**100%**
FY 2007	3,325	2,856	7,270	**13,451**	26,787	48,580	289,787	**365,154**	240,170	25,439	11,850	**277,459**	(15,125)	6,867	26,671	**18,413**	**674,477**
	0%	0%	1%	**2%**	4%	7%	43%	**54%**	36%	4%	2%	**41%**	-2%	1%	4%	**3%**	**100%**
FY 2008	2,827	3,257	3,318	**9,402**	28,017	57,394	308,415	**393,826**	260,148	9,045	8,299	**277,492**	14,208	5,211	(9,035)	**10,384**	**691,104**
	0%	0%	0%	**1%**	4%	8%	45%	**57%**	38%	1%	1%	**40%**	2%	1%	-1%	**2%**	**100%**
FY 2009	2,390	2,416	5,469	**10,275**	127	8,967	118,012	**127,106**	219,349	270,515	45,589	**535,453**	-	13,699	23,241	**36,940**	**709,774**
	0%	0%	1%	**1%**	0%	1%	17%	**18%**	31%	38%	6%	**75%**	0%	2%	3%	**5%**	**100%**
FY 2010	-	-	4,582	**4,582**	4,377	20,964	92,359	**117,700**	292,269	223,398	20,798	**536,465**	3,826	5,380	27,891	**37,097**	**695,844**
	0%	0%	1%	**1%**	1%	3%	13%	**17%**	42%	32%	3%	**77%**	1%	1%	4%	**5%**	**100%**
FY 2011	-	1,754	2,431	**4,185**	6,654	16,191	55,402	**78,247**	539,984	21,892	15,409	**577,285**	5,550	11,288	20,208	**37,046**	**696,763**
	0%	0%	0%	**1%**	1%	2%	8%	**11%**	77%	3%	2%	**83%**	1%	2%	3%	**5%**	**100%**
FY 2012	-	1,574	2,304	**3,878**	112	11,935	140,304	**152,351**	485,952	9,593	6,136	**501,681**	1,761	14,898	17,849	**34,508**	**692,418**
	0%	0%	0%	**1%**	0%	2%	20%	**22%**	70%	1%	1%	**72%**	0%	2%	3%	**5%**	**100%**
FY 2013	-	1,591	7,573	**9,164**	112	15,652	141,476	**157,240**	460,118	9,519	9,917	**479,554**	-	-	-	**-**	**645,958**
	0%	0%	1%	**1%**	0%	2%	22%	**24%**	71%	1%	2%	**74%**	0%	0%	0%	**0%**	**100%**



Revenue Analysis
Other Governmental Funds

Ad Valorem Tax Revenue - TIF
Revenues by Month/Fiscal Year

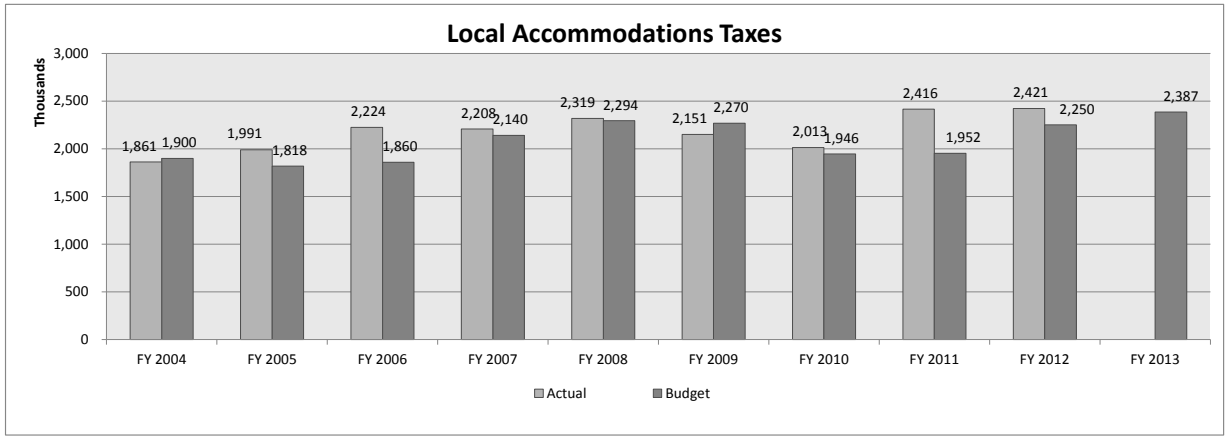
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	-	-	-	**-**	-	393,533	248,339	**641,872**	466,304	-	5,077	**471,381**	2,499	12,762	51,167	**66,428**	**1,179,681**
	0%	0%	0%	**0%**	0%	33%	21%	**54%**	40%	0%	0%	**40%**	0%	1%	4%	**6%**	**100%**
FY 2005	-	-	67	**67**	-	338,497	1,128,491	**1,466,988**	1,896,080	200,256	-	**2,096,336**	-	-	214,162	**214,162**	**3,777,553**
	0%	0%	0%	**0%**	0%	9%	30%	**39%**	50%	5%	0%	**55%**	0%	0%	6%	**6%**	**100%**
FY 2006	-	-	69,390	**69,390**	107,775	297,084	1,239,163	**1,644,022**	2,045,577	85,285	43,750	**2,174,612**	14,525	9,169	153,844	**177,538**	**4,065,562**
	0%	0%	2%	**2%**	3%	7%	30%	**40%**	50%	2%	1%	**53%**	0%	0%	4%	**4%**	**100%**
FY 2007	-	-	20,654	**20,654**	178,977	464,614	1,214,287	**1,857,878**	1,631,316	136,984	136,879	**1,905,179**	(221,381)	9,169	413,565	**201,353**	**3,985,064**
	0%	0%	1%	**1%**	4%	12%	30%	**47%**	41%	3%	3%	**48%**	-6%	0%	10%	**5%**	**100%**
FY 2008	-	-	-	**-**	211,651	236,113	1,939,103	**2,386,867**	796,093	-	-	**796,093**	-	-	1,238,750	**1,238,750**	**4,421,710**
	0%	0%	0%	**0%**	5%	5%	44%	**54%**	18%	0%	0%	**18%**	0%	0%	28%	**28%**	**100%**
FY 2009	-	-	-	**-**	-	319,346	-	**319,346**	2,906,538	1,453,270	-	**4,359,808**	862,468	115,562	176,662	**1,154,692**	**5,833,846**
	0%	0%	0%	**0%**	0%	5%	0%	**5%**	50%	25%	0%	**75%**	15%	2%	3%	**20%**	**100%**
FY 2010	-	-	-	**-**	-	177,438	-	**177,438**	3,293,599	2,304,305	113,484	**5,711,388**	107,390	40,162	272,134	**419,686**	**6,308,512**
	0%	0%	0%	**0%**	0%	3%	0%	**3%**	52%	37%	2%	**91%**	2%	1%	4%	**7%**	**100%**
FY 2011	-	-	-	**-**	68,005	89,358	187,546	**344,909**	4,710,989	687,642	178,805	**5,577,436**	62,076	5,920	378,744	**446,740**	**6,369,085**
	0%	0%	0%	**0%**	1%	1%	3%	**5%**	74%	11%	3%	**88%**	1%	0%	6%	**7%**	**100%**
FY 2012	-	-	134,930	**134,930**	-	30,657	656,024	**686,681**	5,094,739	67,339	(241,460)	**4,920,618**	86,114	-	320,147	**406,261**	**6,148,490**
	0%	0%	2%	**2%**	0%	0%	11%	**11%**	83%	1%	-4%	**80%**	1%	0%	5%	**7%**	**100%**
FY 2013	-	-	106,817	**106,817**	-	41,044	737,098	**778,142**	5,190,634	85,238	108,444	**5,384,316**	-	-	-	**-**	**6,269,275**
	0%	0%	2%	**2%**	0%	1%	12%	**12%**	83%	1%	2%	**86%**	0%	0%	0%	**0%**	**100%**



In March of 2012, a cumulative receivable from Beaufort County for $ 325,789 was written off. This related to a settlement reached with the County regarding the method used to calculate these revenues.

Local ATAX Revenue
Revenues by Month/Fiscal Year

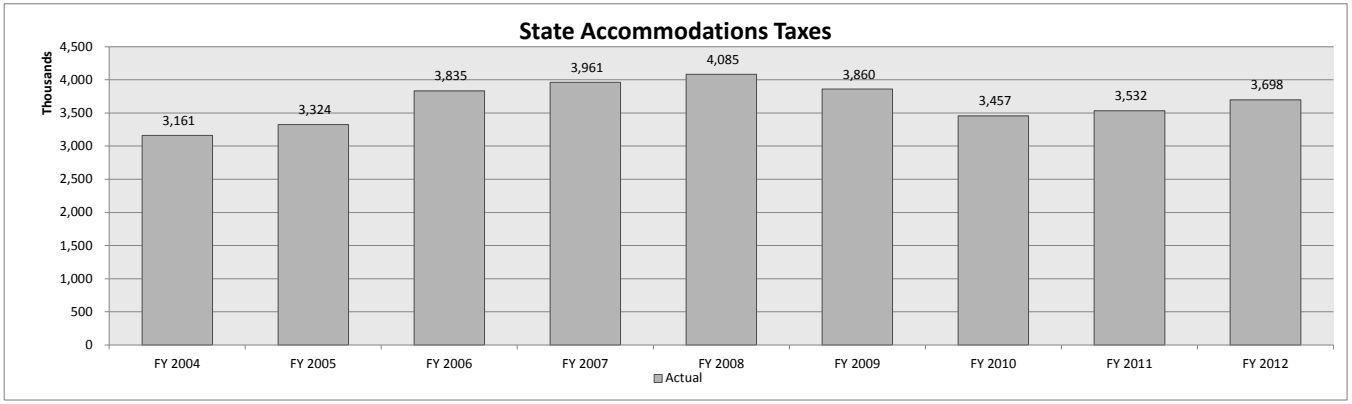
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	1,463	33	769,233	**770,729**	(81)	14,645	192,365	**206,929**	-	2,175	176,691	**178,866**	-	9,890	694,330	**704,220**	**1,860,744**
	0%	0%	41%	**41%**	0%	1%	10%	**11%**	0%	0%	9%	**10%**	0%	1%	37%	**38%**	**100%**
FY 2005	36	460	810,422	**810,918**	-	2,244	234,797	**237,041**	-	3,247	206,867	**210,114**	(102)	17,486	715,591	**732,975**	**1,991,048**
	0%	0%	41%	**41%**	0%	0%	12%	**12%**	0%	0%	10%	**11%**	0%	1%	36%	**37%**	**100%**
FY 2006	8	2,182	896,565	**898,755**	(12)	3,367	219,970	**223,325**	26,400	20,701	223,911	**271,012**	364	8,305	821,896	**830,565**	**2,223,657**
	0%	0%	40%	**40%**	0%	0%	10%	**10%**	1%	1%	10%	**12%**	0%	0%	37%	**37%**	**100%**
FY 2007	78	5,031	894,802	**899,911**	(584)	8,967	232,451	**240,834**	**-**	2,706	237,296	**240,002**	(28)	5,137	822,116	**827,225**	**2,207,972**
	0%	0%	41%	**41%**	0%	0%	11%	**11%**	0%	0%	11%	**11%**	0%	0%	37%	**37%**	**100%**
FY 2008	(253)	3,862	935,461	**939,070**	(508)	175,464	18,135	**193,091**	286,211	7,335	(27,991)	**265,555**	256,107	4,959	660,561	**921,627**	**2,319,343**
	0%	0%	40%	**40%**	0%	8%	1%	**8%**	12%	0%	-1%	**11%**	11%	0%	28%	**40%**	**100%**
FY 2009	2,956	1,859	46,147	**50,962**	878,310	20,012	3,223	**901,545**	249,895	19,554	9,799	**279,248**	186,573	26,654	705,554	**918,781**	**2,150,536**
	0%	0%	2%	**2%**	41%	1%	0%	**42%**	12%	1%	0%	**13%**	9%	1%	33%	**43%**	**100%**
FY 2010	38,603	(8,613)	27,306	**57,296**	819,940	15,273	6,635	**841,848**	170,250	8,362	8,778	**187,390**	174,777	22,785	728,424	**925,986**	**2,012,520**
	2%	0%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
FY 2011	(5,205)	45,837	31,159	**71,791**	910,512	42,056	17,687	**970,255**	150,400	27,663	8,136	**186,199**	176,081	35,580	976,358	**1,188,019**	**2,416,264**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**8%**	7%	1%	40%	**49%**	**100%**
FY 2012	-	-	74,028	**74,028**	916,910	31,421	15,270	**963,601**	195,051	17,880	16,566	**229,497**	219,758	44,376	889,438	**1,153,572**	**2,420,698**
	0%	0%	3%	**3%**	38%	1%	1%	**40%**	8%	1%	1%	**9%**	9%	2%	37%	**48%**	**100%**
FY 2013	(90)	66,048	26,046	**92,004**	968,704	41,267	21,440	**1,031,411**	181,869	17,634	18,328	**217,831**	-	-	-	**-**	**1,341,246**
	0%	5%	2%	**7%**	72%	3%	2%	**77%**	14%	1%	1%	**16%**	0%	0%	0%	**0%**	**100%**



Note: Significant increase in actual Local Accommodations Tax in FY 2011 was due to a one-time settlement agreement for $187,500.

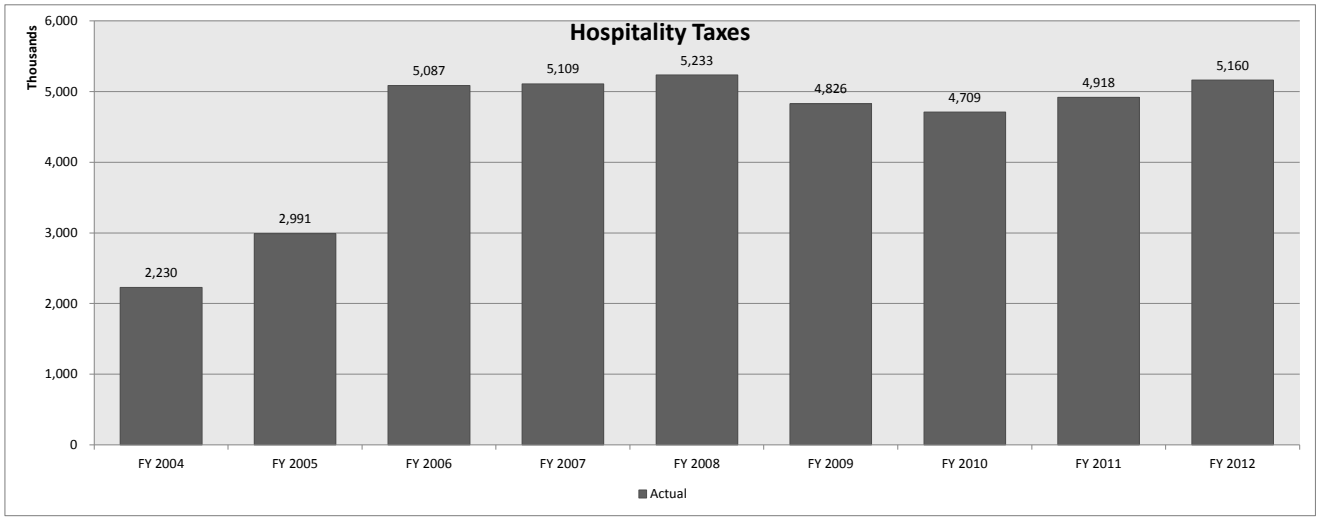
State ATAX Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	-	-	1,508,020	**1,508,020**	-	-	399,276	**399,276**	-	-	199,395	**199,395**	-	-	1,054,668	**1,054,668**	**3,161,359**
	0%	0%	48%	**48%**	0%	0%	13%	**13%**	0%	0%	6%	**6%**	0%	0%	33%	**33%**	**100%**
FY 2005	-	-	1,594,738	**1,594,738**	-	-	427,468	**427,468**	-	-	210,786	**210,786**	-	-	1,090,620	**1,090,620**	**3,323,612**
	0%	0%	48%	**48%**	0%	0%	13%	**13%**	0%	0%	6%	**6%**	0%	0%	33%	**33%**	**100%**
FY 2006	-	-	1,744,152	**1,744,152**	-	-	464,658	**464,658**	-	-	272,230	**272,230**	-	-	1,353,622	**1,353,622**	**3,834,662**
	0%	0%	45%	**45%**	0%	0%	12%	**12%**	0%	0%	7%	**7%**	0%	0%	35%	**35%**	**100%**
FY 2007	-	-	1,842,997	**1,842,997**	-	-	540,293	**540,293**	-	-	245,770	**245,770**	-	-	1,331,523	**1,331,523**	**3,960,583**
	0%	0%	47%	**47%**	0%	0%	14%	**14%**	0%	0%	6%	**6%**	0%	0%	34%	**34%**	**100%**
FY 2008	-	-	1,888,638	**1,888,638**	-	-	584,213	**584,213**	-	-	274,872	**274,872**	-	-	1,337,384	**1,337,384**	**4,085,107**
	0%	0%	46%	**46%**	0%	0%	14%	**14%**	0%	0%	7%	**7%**	0%	0%	33%	**33%**	**100%**
FY 2009	-	-	2,011,405	**2,011,405**	-	-	-	**-**	454,628	-	-	**454,628**	219,516	-	1,174,271	**1,393,787**	**3,859,820**
	0%	0%	52%	**52%**	0%	0%	0%	**0%**	12%	0%	0%	**12%**	6%	0%	29%	**36%**	**100%**
FY 2010	-	-	-	**-**	1,740,535	-	-	**1,740,535**	451,817	-	-	**451,817**	186,174	-	1,078,401	**1,264,575**	**3,456,927**
	0%	0%	0%	**0%**	50%	0%	0%	**50%**	13%	0%	0%	**13%**	5%	0%	31%	**37%**	**100%**
FY 2011	-	-	-	**-**	1,793,945	-	-	**1,793,945**	450,930	-	-	**450,930**	171,509	-	1,116,037	**1,287,546**	**3,532,421**
	0%	0%	0%	**0%**	51%	0%	0%	**51%**	13%	0%	0%	**13%**	5%	0%	32%	**36%**	**100%**
FY 2012	-	-	-	**-**	1,727,579	-	-	**1,727,579**	465,848	-	-	**465,848**	217,109	-	1,267,859	**1,484,968**	**3,678,395**
	0%	0%	0%	**0%**	47%	0%	0%	**47%**	13%	0%	0%	**13%**	6%	0%	34%	**40%**	**100%**
FY 2013	-	-	-	**-**	1,748,948	-	-	**1,748,948**	662,990	-	-	**662,990**	-	-	-	**-**	**2,411,938**
	0%	0%	0%	**0%**	73%	0%	0%	**73%**	27%	0%	0%	**27%**	0%	0%	0%	**0%**	**100%**



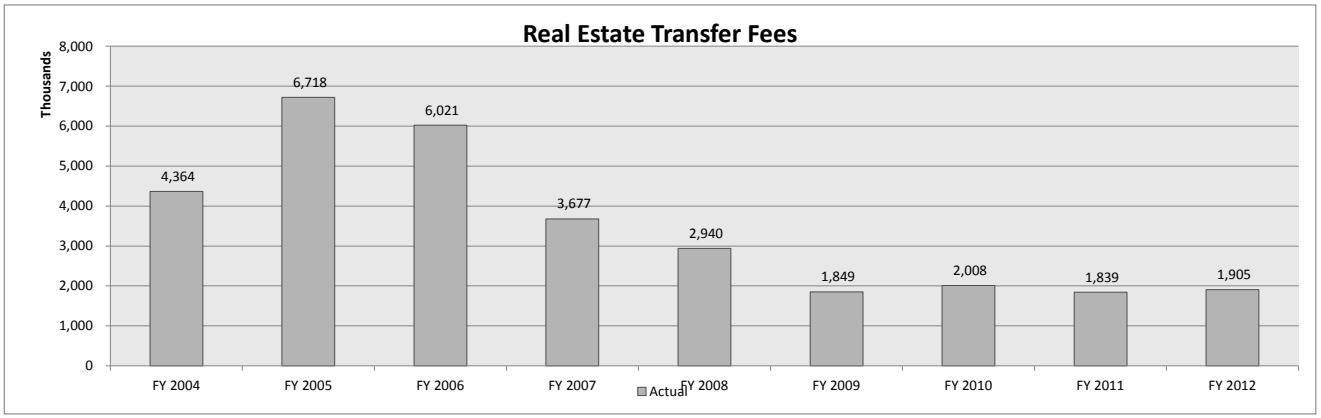
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	8,280	18,185	581,546	**608,011**	(3,887)	43,421	406,329	**445,863**	-	22,493	383,177	**405,670**	-	46,773	724,090	**770,863**	**2,230,407**
	0%	1%	26%	**27%**	0%	2%	18%	**20%**	0%	1%	17%	**18%**	0%	2%	32%	**35%**	**100%**
FY 2005	1,102	20,953	700,881	**722,936**	-	45,431	457,612	**503,043**	-	28,195	418,803	**446,998**	352	48,086	1,269,695	**1,318,133**	**2,991,110**
	0%	1%	23%	**24%**	0%	2%	15%	**17%**	0%	1%	14%	**15%**	0%	2%	42%	**44%**	**100%**
FY 2006	300	23,782	1,431,913	**1,455,995**	-	85,947	892,256	**978,203**	476	82,758	924,703	**1,007,937**	(1,834)	64,581	1,581,797	**1,644,544**	**5,086,679**
	0%	0%	28%	**29%**	0%	2%	18%	**19%**	0%	2%	18%	**20%**	0%	1%	31%	**32%**	**100%**
FY 2007	2,406	73,977	1,422,406	**1,498,789**	(3,701)	74,689	917,648	**988,636**	(11,475)	64,370	912,501	**965,396**	(1,859)	79,480	1,578,086	**1,655,707**	**5,108,528**
	0%	1%	28%	**29%**	0%	1%	18%	**19%**	0%	1%	18%	**19%**	0%	2%	31%	**32%**	**100%**
FY 2008	903	79,940	1,491,971	**1,572,814**	(3,897)	73,307	22,231	**91,641**	833,197	76,639	82,405	**992,241**	911,704	102,753	1,561,684	**2,576,141**	**5,232,837**
	0%	2%	29%	**30%**	0%	1%	0%	**2%**	16%	1%	2%	**19%**	17%	2%	30%	**49%**	**100%**
FY 2009	2,207	85,911	110,257	**198,375**	1,305,139	89,401	50,462	**1,445,002**	737,230	110,146	63,473	**910,849**	733,197	94,067	1,444,828	**2,272,092**	**4,826,318**
	0%	2%	2%	**4%**	27%	2%	1%	**30%**	15%	2%	1%	**19%**	15%	2%	30%	**47%**	**100%**
FY 2010	44,438	56,501	100,791	**201,730**	1,267,411	91,091	74,812	**1,433,314**	663,467	78,680	93,164	**835,311**	666,197	125,941	1,446,314	**2,238,452**	**4,708,807**
	1%	1%	2%	**4%**	27%	2%	2%	**30%**	14%	2%	2%	**18%**	14%	3%	31%	**48%**	**100%**
FY 2011	(20,576)	146,094	94,078	**219,596**	1,331,329	106,561	56,760	**1,494,650**	648,822	152,296	108,558	**909,676**	652,633	172,589	1,468,447	**2,293,669**	**4,917,591**
	0%	3%	2%	**4%**	27%	2%	1%	**30%**	13%	3%	2%	**18%**	13%	4%	30%	**47%**	**100%**
FY 2012	-	-	361,462	**361,462**	1,205,720	51,838	209,020	**1,466,578**	636,640	125,824	119,275	**881,739**	695,699	232,479	1,522,177	**2,450,355**	**5,160,134**
	0%	0%	7%	**7%**	23%	1%	4%	**28%**	12%	2%	2%	**17%**	13%	5%	29%	**47%**	**100%**
FY 2013	-	227,053	167,624	**394,677**	1,244,946	163,155	114,410	**1,522,511**	635,422	139,769	124,403	**899,594**	-	-	-	**-**	**2,816,782**
	0%	8%	6%	**14%**	44%	6%	4%	**54%**	23%	5%	4%	**32%**	0%	0%	0%	**0%**	**100%**



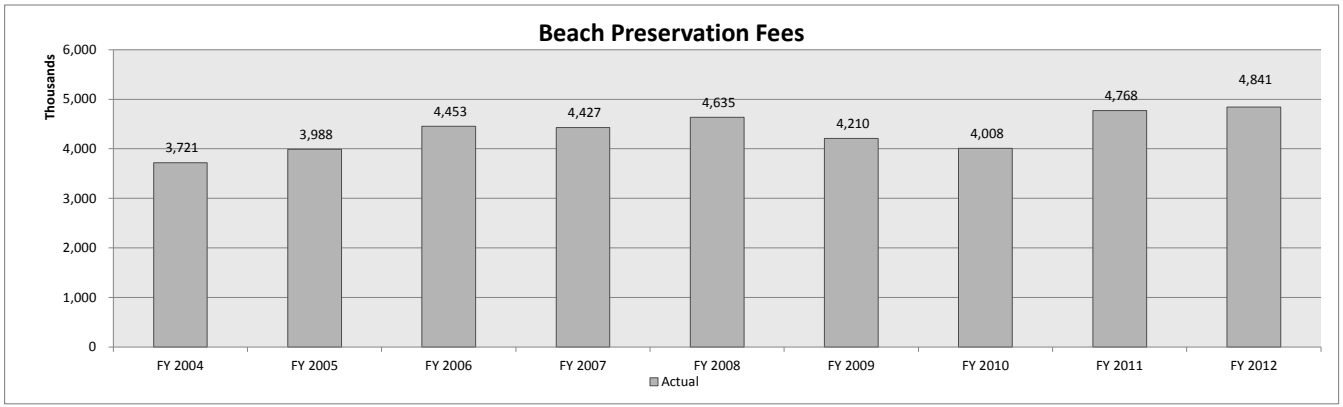
Real Estate Transfer Fee
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	324,297	267,938	372,815	**965,050**	416,185	267,049	374,750	**1,057,984**	242,170	393,480	228,298	**863,948**	458,066	474,028	545,402	**1,477,496**	**4,364,478**
	7%	6%	9%	**22%**	10%	6%	9%	**24%**	6%	9%	5%	**20%**	10%	11%	12%	**34%**	**100%**
FY 2005	459,853	501,676	485,759	**1,447,288**	453,388	389,875	542,314	**1,385,577**	672,025	384,227	634,890	**1,691,142**	777,821	720,780	695,240	**2,193,841**	**6,717,848**
	7%	7%	7%	**22%**	7%	6%	8%	**21%**	10%	6%	9%	**25%**	12%	11%	10%	**33%**	**100%**
FY 2006	613,024	770,789	592,722	**1,976,535**	578,945	424,531	357,768	**1,361,244**	400,964	383,321	725,943	**1,510,228**	382,628	414,031	376,023	**1,172,682**	**6,020,689**
	10%	13%	10%	**33%**	10%	7%	6%	**23%**	7%	6%	12%	**25%**	6%	7%	6%	**19%**	**100%**
FY 2007	385,702	293,977	273,938	**953,617**	276,934	287,752	314,399	**879,085**	233,521	223,219	391,018	**847,758**	367,773	414,031	214,571	**996,375**	**3,676,835**
	10%	8%	7%	**26%**	8%	8%	9%	**24%**	6%	6%	11%	**23%**	10%	11%	6%	**27%**	**100%**
FY 2008	332,108	304,829	330,596	**967,533**	268,817	237,654	287,433	**793,904**	154,684	109,236	216,495	**480,415**	237,199	240,776	220,598	**698,573**	**2,940,425**
	11%	10%	11%	**33%**	9%	8%	10%	**27%**	5%	4%	7%	**16%**	8%	8%	8%	**24%**	**100%**
FY 2009	238,958	170,453	206,208	**615,619**	178,622	124,015	143,680	**446,317**	117,863	109,891	132,272	**360,026**	117,122	164,024	145,885	**427,031**	**1,848,993**
	13%	9%	11%	**33%**	10%	7%	8%	**24%**	6%	6%	7%	**19%**	6%	9%	8%	**23%**	**100%**
FY 2010	207,759	220,308	128,039	**556,106**	188,968	149,608	179,144	**517,720**	117,350	117,506	161,453	**396,309**	183,415	171,416	183,046	**537,877**	**2,008,012**
	10%	11%	6%	**28%**	9%	7%	9%	**26%**	6%	6%	8%	**20%**	9%	9%	9%	**27%**	**100%**
FY 2011	180,979	144,389	146,780	**472,148**	141,028	119,705	145,657	**406,390**	115,899	107,221	157,051	**380,171**	183,418	216,696	180,421	**580,535**	**1,839,244**
	10%	8%	8%	**26%**	8%	7%	8%	**22%**	6%	6%	9%	**21%**	10%	12%	10%	**32%**	**100%**
FY 2012	139,450	159,226	150,358	**449,034**	159,205	138,744	162,077	**460,026**	136,677	108,630	182,752	**428,059**	188,721	211,887	167,732	**568,340**	**1,905,459**
	7%	8%	8%	**24%**	8%	7%	9%	**24%**	7%	6%	10%	**22%**	10%	11%	9%	**30%**	**100%**
FY 2013	172,658	159,179	177,345	**509,182**	211,885	183,982	183,700	**579,567**	134,456	179,334	143,641	**457,431**	-	-	-	**-**	**1,546,180**
	11%	10%	11%	**33%**	14%	12%	12%	**37%**	9%	12%	9%	**30%**	0%	0%	0%	**0%**	**100%**



Beach Preservation Fee
Revenues by Month/Fiscal Year

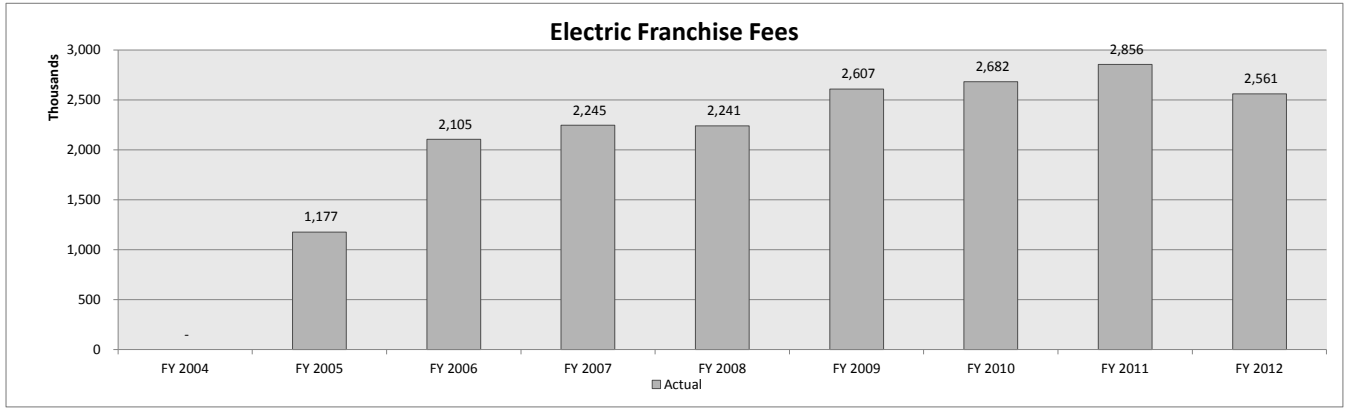
	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	2,941	67	40,287	**43,295**	1,498,121	29,286	384,841	**1,912,248**	-	4,342	353,384	**357,726**	-	19,450	1,388,555	**1,408,005**	**3,721,274**
	0%	0%	1%	**1%**	40%	1%	10%	**51%**	0%	0%	9%	**10%**	0%	1%	37%	**38%**	**100%**
FY 2005	72	981	1,623,721	**1,624,774**	-	4,377	469,564	**473,941**	31	6,487	418,797	**425,315**	-	28,886	1,435,553	**1,464,439**	**3,988,469**
	0%	0%	41%	**41%**	0%	0%	12%	**12%**	0%	0%	11%	**11%**	0%	1%	36%	**37%**	**100%**
FY 2006	16	(1,601)	1,793,630	**1,792,045**	-	5,126	443,233	**448,359**	53,809	41,559	453,592	**548,960**	493	16,609	1,646,093	**1,663,195**	**4,452,559**
	0%	0%	40%	**40%**	0%	0%	10%	**10%**	1%	1%	10%	**12%**	0%	0%	37%	**37%**	**100%**
FY 2007	155	9,888	1,788,635	**1,798,678**	(1,167)	20,389	465,720	**484,942**	-	5,651	479,283	**484,934**	(56)	10,275	1,648,117	**1,658,336**	**4,426,890**
	0%	0%	40%	**41%**	0%	0%	11%	**11%**	0%	0%	11%	**11%**	0%	0%	37%	**37%**	**100%**
FY 2008	(523)	82	1,878,335	**1,877,894**	6,214	349,362	2,451	**358,027**	555,444	1,964	925	**558,333**	518,730	8,793	1,312,913	**1,840,436**	**4,634,690**
	0%	0%	41%	**41%**	0%	8%	0%	**8%**	12%	0%	0%	**12%**	11%	0%	28%	**40%**	**100%**
FY 2009	230	1,449	71,976	**73,655**	1,701,685	34,205	6,302	**1,742,192**	510,156	33,642	18,647	**562,445**	373,397	51,775	1,406,996	**1,832,168**	**4,210,460**
	0%	0%	2%	**2%**	40%	1%	0%	**41%**	12%	1%	0%	**13%**	9%	1%	33%	**44%**	**100%**
FY 2010	(702)	63,314	52,187	**114,799**	1,639,541	29,679	13,288	**1,682,508**	338,203	14,067	14,762	**367,032**	348,112	43,936	1,451,885	**1,843,933**	**4,008,272**
	0%	2%	1%	**3%**	41%	1%	0%	**42%**	8%	0%	0%	**9%**	9%	1%	36%	**46%**	**100%**
FY 2011	(10,438)	88,512	60,479	**138,553**	1,820,966	75,388	28,103	**1,924,457**	282,152	50,282	14,107	**346,541**	347,333	65,374	1,946,123	**2,358,830**	**4,768,381**
	0%	2%	1%	**3%**	38%	2%	1%	**40%**	6%	1%	0%	**7%**	7%	1%	41%	**49%**	**100%**
FY 2012	-	-	142,519	**142,519**	1,841,404	51,817	19,994	**1,913,215**	415,258	30,533	40,206	**485,997**	436,879	83,910	1,778,875	**2,299,664**	**4,841,395**
	0%	0%	3%	**3%**	38%	1%	0%	**40%**	9%	1%	1%	**10%**	9%	2%	37%	**48%**	**100%**
FY 2013	(181)	128,096	52,091	**180,006**	1,937,409	82,534	42,880	**2,062,823**	367,737	35,193	36,733	**439,663**	-	-	-	**-**	**2,682,492**
	0%	5%	2%	**7%**	72%	3%	2%	**77%**	14%	1%	1%	**16%**	0%	0%	0%	**0%**	**100%**



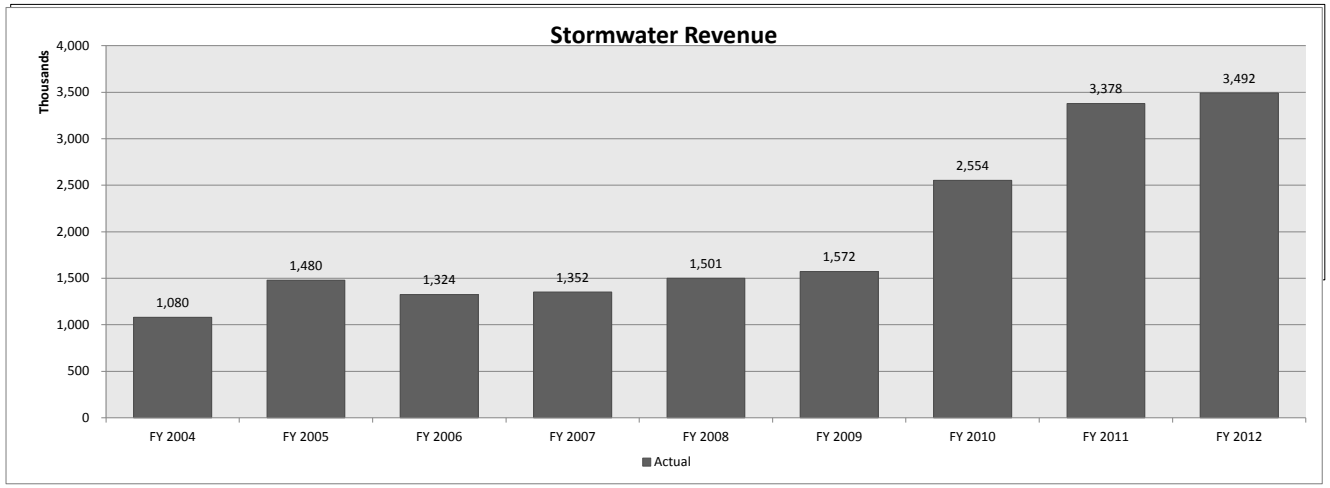
Note: Significant increase in actual Beach Presrvation Fees in FY 2011 was due to a one-time settlement agreement for $375,000.

Electric Franchise Fee
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	-	-	-	**-**	**-**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	0%	0%	0%	**0%**	**0%**
FY 2005	-	-	-	**-**	-	132,062	125,170	**257,232**	164,914	182,902	149,175	**496,991**	137,819	124,503	160,771	**423,093**	**1,177,316**
	0%	0%	0%	**0%**	0%	11%	11%	**22%**	14%	16%	13%	**42%**	12%	11%	14%	**36%**	**100%**
FY 2006	200,399	228,654	207,028	**636,081**	169,472	147,282	137,920	**454,674**	183,400	169,744	157,591	**510,735**	153,195	-	350,661	**503,856**	**2,105,346**
	10%	11%	10%	**30%**	8%	7%	7%	**22%**	9%	8%	7%	**24%**	7%	0%	17%	**24%**	**100%**
FY 2007	236,917	262,320	239,571	**738,808**	178,164	140,383	154,431	**472,978**	162,181	202,468	169,907	**534,556**	153,195	-	345,811	**499,006**	**2,245,348**
	11%	12%	11%	**33%**	8%	6%	7%	**21%**	7%	9%	8%	**24%**	7%	0%	15%	**22%**	**100%**
FY 2008	234,553	257,467	243,116	**735,136**	188,133	159,109	145,630	**492,872**	173,607	193,281	153,310	**520,198**	-	302,365	190,808	**493,173**	**2,241,379**
	10%	11%	11%	**33%**	8%	7%	6%	**22%**	8%	9%	7%	**23%**	0%	13%	9%	**22%**	**100%**
FY 2009	233,926	250,752	-	**484,678**	265,468	201,638	172,999	**640,105**	200,915	440,404	223,202	**864,521**	193,044	200,570	224,053	**617,667**	**2,606,971**
	9%	10%	0%	**19%**	10%	8%	7%	**25%**	8%	17%	9%	**33%**	7%	9%	10%	**24%**	**100%**
FY 2010	270,908	275,206	-	**546,114**	240,225	216,760	165,708	**622,693**	402,001	-	264,959	**666,960**	240,741	193,650	412,116	**846,507**	**2,682,274**
	10%	10%	0%	**20%**	9%	8%	6%	**23%**	15%	0%	10%	**25%**	9%	7%	15%	**32%**	**100%**
FY 2011	270,936	320,260	283,996	**875,192**	-	235,592	172,932	**408,524**	195,356	285,018	271,238	**751,612**	184,755	189,001	446,953	**820,709**	**2,856,037**
	9%	11%	10%	**31%**	0%	8%	6%	**14%**	7%	10%	9%	**26%**	6%	7%	16%	**29%**	**100%**
FY 2012	285,086	315,558	272,993	**873,637**	201,785	163,538	-	**365,323**	163,242	184,930	194,209	**542,381**	186,263	190,617	403,073	**779,953**	**2,561,294**
	11%	12%	11%	**34%**	8%	6%	0%	**14%**	6%	7%	8%	**21%**	7%	7%	16%	**30%**	**100%**
FY 2013	267,900	296,782	253,419	**818,101**	209,120	191,263	179,717	**580,100**	213,986	213,665	220,684	**648,335**	-	-	-	**-**	**2,046,536**
	13%	15%	12%	**40%**	10%	9%	9%	**28%**	10%	10%	11%	**32%**	0%	0%	0%	**0%**	**100%**



Business-Type Activities – Stormwater Utility

Stormwater Utility Fees Revenue
Revenues by Month/Fiscal Year

	July	August	September	**Quarter 1**	October	November	December	**Quarter 2**	January	February	March	**Quarter 3**	April	May	June	**Quarter 4**	**Total**
FY 2004	-	-	-	**-**	-	-	-	**-**	517,452	416,547	112,998	**1,046,997**	-	-	32,617	**32,617**	**1,079,614**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	48%	39%	10%	**97%**	0%	0%	3%	**3%**	**100%**
FY 2005	-	-	-	**-**	-	-	-	**-**	815,533	-	624,820	**1,440,353**	-	-	40,003	**40,003**	**1,480,356**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	55%	0%	42%	**97%**	0%	0%	3%	**3%**	**100%**
FY 2006	-	-	-	**-**	-	-	-	**-**	678,875	-	638,412	**1,317,287**	-	-	6,990	**6,990**	**1,324,277**
	0%	0%	0%	**0%**	0%	0%	0%	**0%**	51%	0%	48%	**99%**	0%	0%	1%	**1%**	**100%**
FY 2007	-	-	35,253	**35,253**	-	-	-	**-**	-	723,646	573,127	**1,296,773**	-	-	19,845	**19,845**	**1,351,871**
	0%	0%	3%	**3%**	0%	0%	0%	**0%**	0%	54%	42%	**96%**	0%	0%	1%	**1%**	**100%**
FY 2008	(14,835)	-	-	**(14,835)**	-	63,090	-	**63,090**	-	1,417,749	-	**1,417,749**	-	-	35,385	**35,385**	**1,501,389**
	-1%	0%	0%	**-1%**	0%	4%	0%	**4%**	0%	94%	0%	**94%**	0%	0%	2%	**2%**	**100%**
FY 2009	-	-	-	**-**	35,897	-	-	**35,897**	1,109,008	-	310,000	**1,419,008**	117,278	-	-	**117,278**	**1,572,183**
	0%	0%	0%	**0%**	2%	0%	0%	**2%**	71%	0%	20%	**90%**	7%	0%	0%	**7%**	**100%**
FY 2010	-	-	-	**-**	-	19,050	-	**19,050**	350,669	1,974,032	94,673	**2,419,374**	12,245	21,898	81,404	**115,547**	**2,553,971**
	0%	0%	0%	**0%**	0%	1%	0%	**1%**	14%	77%	4%	**95%**	0%	1%	3%	**5%**	**100%**
FY 2011	-	-	-	**-**	37,610	20,063	245,605	**303,278**	2,779,689	70,455	68,467	**2,918,611**	39,449	-	116,441	**155,890**	**3,377,779**
	0%	0%	0%	**0%**	1%	1%	7%	**9%**	82%	2%	2%	**86%**	1%	0%	3%	**5%**	**100%**
FY 2012	-	-	-	**-**	-	48,454	638,172	**686,626**	2,535,992	-	46,507	**2,582,499**	93,932	27,723	101,099	**222,754**	**3,491,879**
	0%	0%	0%	**0%**	0%	1%	18%	**20%**	73%	0%	1%	**74%**	3%	1%	3%	**6%**	**100%**
FY 2013	-	-	26,892	**26,892**	-	15,678	720,714	**736,392**	2,467,893	40,437	77,488	**2,585,818**	-	-	-	**-**	**3,349,102**
	0%	0%	1%	**1%**	0%	0%	22%	**22%**	74%	1%	2%	**77%**	0%	0%	0%	**0%**	**100%**