

**MEMORANDUM**

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: April 26, 2021

RE: **FY 2021 Financial Statements – Through March 2021 (9th Period)**

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**General Overview**

The Town usually receives most of its property taxes (the largest revenue source) from December through February. As noted below, property tax revenue collections have been delayed this year, but are now substantially in. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. The Business License fees are based on 2020 results so we will watch closely to see the impact of COVID on our economy. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year.

**Property Tax bills** -- the property tax bills were not mailed by Beaufort County until mid-January due to the unexpected delay in calculating the bills by the Beaufort County Auditor. Therefore, the payment deadline was extended from January 15, 2021 to March 31, 2021. This means the normal timing of our property tax collections has been shifted later in the year. In a normal year, the Town would have received the majority of property tax collections by February. Now most of the property taxes are in, but this event was one more reason that Town Council’s strong reserve policies are as important as ever.

**COVID-19** disruption of normal economic activity really started to show in the second half of FY2020. The collection of revenues related to taxes and fees reflecting the lower economic activity levels started to show in the April 2020 financial statements. However, Real Estate-related and Tourism-driven revenues have increased significantly in FY21, and as detailed below, are up a combined \$4,694,393 compared to last YTD.

**Real estate-related revenues**, namely Real Estate Transfer Fees and Permits are 68% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$5,098,441 is up 93% from last YTD while Permit Revenues are 16% higher than last year. The Real Estate Transfer Fee and Permit revenues are apples to apples comparisons and are up that much this year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	2,639,440			1,309,496			3,948,936		
FY 2021	5,098,441	2,459,001	93%	1,521,943	212,447	16%	6,620,384	2,671,448	68%

**Tourism-driven revenue** results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 19% higher than last fiscal year. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. Some of the Local ATAX, HTAX, and Beach Fees collected in FY21 related to FY20 – giving FY21 a temporary boost. We do not expect these increases in the future.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	6,335,088			4,128,436			10,463,524		
FY 2021	8,382,662	2,047,574	32%	4,103,807	(24,629)	-1%	12,486,469	2,022,945	19%

**General Fund Summary**

Through March, the Town’s General Fund revenues and transfers in total \$31,692,816 or 73% of budget, which compares to \$28,709,767 or 69% of budget for last year. This is an increase of \$2,983,049 compared to the prior year. The increase is primarily due to the timing of the payment of the business licenses and increased local accommodations taxes. Business licenses are \$1,684,402 higher than last year and local accommodations tax are \$682,525 higher than last year. Real and personal property taxes collections are back on track showing an increase of \$117,246 over last year. There is no reason to change our expectations for our budget projections for the full year. However, we will continue to closely monitor the timing, amount, and our projections for revenues.

With 75% of the year lapsed at the end of March, expenditures-to-date are \$28,671,705 or 65% of budget. Current fiscal year expenditures are \$393,475 or 1% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The fiscal year-to-date change in the General Fund is presented as a surplus of \$3,021,111 compared to last year’s surplus of \$431,537 which is \$2,589,574 better than last year.

**Debt Service Fund**

Debt service payments are due at various times during the fiscal year. As of the end of March, \$14,682,088.65 or 71% of the current year’s obligations, have come due and been paid.

**Capital Projects Fund**

As you can see below, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines as planned.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Coligny Area Improvements	\$ 5,091,259
Stoney Area Land Purchase	\$ 1,459,296
Fire Station #2 Replacement	\$ 1,057,474
Shelter Cove Marina Purchase	\$ 885,482
Town Hall Office Reconfiguration	\$ 222,656

Summary balances for the Capital Project Fund are as follows:

	<b>FY 2021</b>
	<b>Actual</b>
Revenues	808,707
Transfers In	7,391,928
Capital Outlays	(9,877,793)
Transfers Out	-
Net Change in Fund Balance	<u>\$ (1,677,158)</u>

**Other Revenues**

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included.

	FY 2021 actual	FY 2020 actual	\$ variance	% variance	Variance Code
State accommodations tax	\$ 5,254,377	\$ 4,174,234	\$ 1,080,143	26%	
Tax increment financing	5,095,495	4,872,870	222,625	5%	B
Real estate transfer fees	5,098,441	2,639,440	2,459,001	93%	A
Beach preservation fees	5,588,441	4,223,392	1,365,049	32%	A
Hospitality tax	4,103,807	4,128,436	(24,629)	-1%	A
Road Usage Fees	678,758	677,990	768	0%	D
Electric franchise fee	1,954,155	1,882,694	71,461	4%	C
	<u>\$ 27,773,474</u>	<u>\$ 22,599,056</u>	<u>\$ 5,174,418</u>	23%	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.  
As note above, tax collections will be delayed this year and will be received from December until April or May.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

### **Stormwater Utility Fund**

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. The payment deadline has been extended from January 15 to March 31, 2021 this year. Therefore, Stormwater revenue collections will be received from December until April or May. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$1,262,047 for Capital Outlays, \$252,533 for Debt Service, and \$1,735,617 for operations.

### **Fund Balances**

As you will notice on page 6, the year-to-date net change in fund balances is an increase of \$7,547,531 for governmental funds and \$1,401,151 for the Stormwater Utility Fund. These results are expected. These compare to last year's amounts of (\$8,856,102) for governmental funds and an increase of \$385,624 for the Stormwater Fund.

# **Consolidated Statement All Funds**

**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED**  
**GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES**  
**FISCAL YEAR 2021 - THROUGH MARCH (9th PERIOD)**

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
<b>Revenues:</b>						
Real and Personal Property Taxes	\$ 14,838,352	\$ 5,095,495	\$ 5,080,259	\$ -	\$ 25,014,106	\$ -
Business Licenses	4,187,463	-	-	-	4,187,463	-
Franchise Fees	585,299	-	-	-	585,299	-
Permits	1,521,943	-	-	-	1,521,943	-
State Shared Funds	439,799	-	-	28,750	468,549	-
Public Safety	-	-	-	-	-	-
Grant Revenue	-	1,245,014	-	151,926	1,396,940	-
EMS Revenue	1,316,683	-	-	-	1,316,683	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	195,708	-	-	-	195,708	-
Road Usage Fees	-	678,758	-	-	678,758	-
Accommodations Tax	2,794,221	5,254,377	-	-	8,048,598	-
Hospitality Tax	-	4,103,807	-	-	4,103,807	-
Lease	-	-	-	43,225	43,225	-
Impact Fees	-	-	-	575,283	575,283	-
Real Estate Transfer Fees	-	5,098,441	-	-	5,098,441	-
Beach Preservation Fees	-	5,588,441	-	-	5,588,441	-
Electric Franchise Fees	-	1,954,155	-	-	1,954,155	-
Stormwater Utility Fees	-	-	-	-	-	4,755,848
Miscellaneous Revenue	289,604	-	-	-	289,604	-
Disaster Fund Transfer In	-	-	3,537,265	-	3,537,265	-
Investment Income	18,887	76,129	16,359	9,523	120,898	8,000
<b>Total Revenues</b>	<b>26,187,959</b>	<b>29,094,617</b>	<b>8,633,883</b>	<b>808,707</b>	<b>64,725,166</b>	<b>4,763,848</b>
<b>Expenditures:</b>						
<b>General Government</b>						
Town Council	410,238	-	-	-	410,238	-
Town Manager	475,626	-	-	-	475,626	-
	885,864	-	-	-	885,864	-
<b>Administration</b>						
Administration/Legal	2,823,072	50,984	18,875	-	2,892,931	150,867
Finance	1,459,922	-	-	-	1,459,922	-
	4,282,994	50,984	18,875	-	4,352,853	150,867
<b>Community Services</b>						
Community Development	2,599,418	30,848	-	-	2,630,266	-
Public Projects and Facilities	3,560,524	-	-	-	3,560,524	1,584,750
	6,159,942	30,848	-	-	6,190,790	1,584,750
<b>Public Safety</b>						
Sheriff/Shore Svcs	2,356,846	-	-	-	2,356,846	-
Fire & Rescue	11,657,569	98,420	-	-	11,755,989	-
	14,014,415	98,420	-	-	14,112,835	-
<b>Townwide</b>						
Grants	3,328,490	-	-	-	3,328,490	-
Capital Outlay/Projects	-	560,339	-	9,877,793	10,438,132	1,262,047
Debt Service	-	-	14,682,089	-	14,682,089	252,533
<b>Total expenditures</b>	<b>28,671,705</b>	<b>4,061,445</b>	<b>14,700,964</b>	<b>9,877,793</b>	<b>57,311,907</b>	<b>3,250,197</b>
<b>Revenues over (under) expenditures</b>	<b>(2,483,746)</b>	<b>25,033,172</b>	<b>(6,067,081)</b>	<b>(9,069,086)</b>	<b>7,413,259</b>	<b>1,513,651</b>
<b>Other financing sources (uses):</b>						
<b>Transfers In:</b>						
Accommodations Tax - State	1,209,939	-	-	-	1,209,939	-
General Fund	-	-	-	-	-	-
Hospitality Tax	2,546,311	-	195,888	1,504,750	4,246,949	-
Real Estate Transfer	-	-	1,441,757	2,344,778	3,786,535	-
Beach Preservation	1,123,690	-	3,975,850	171,169	5,270,709	-
Electric Franchise	374,717	-	-	-	374,717	-
Leases	-	-	-	-	-	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	137,700	-	165,851	3,134,105	3,437,656	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	112,500	-	-	-	112,500	-
Road Usage Fee	-	-	-	237,126	237,126	-
Special Revenue Funds	-	-	-	-	-	-
<b>Transfers Out:</b>						
General	-	(5,392,356)	-	-	(5,392,356)	(112,500)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(5,779,345)	-	-	(5,779,345)	-
Capital Projects	-	(7,391,928)	-	-	(7,391,928)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	12,115,000	-	12,115,000	-
Deposit to Refunding Escrow	-	-	(12,093,230)	-	(12,093,230)	-
<b>Total other financing sources (uses)</b>	<b>5,504,857</b>	<b>(18,563,629)</b>	<b>5,801,116</b>	<b>7,391,928</b>	<b>134,272</b>	<b>(112,500)</b>
<b>Net change in fund balance</b>	<b>3,021,111</b>	<b>6,469,543</b>	<b>(265,965)</b>	<b>(1,677,158)</b>	<b>7,547,531</b>	<b>1,401,151</b>
<b>Fund balance - beginning</b>	<b>22,111,484</b>	<b>52,234,258</b>	<b>11,058,121</b>	<b>12,343,245</b>	<b>97,747,108</b>	<b>9,879,555</b>
<b>Fund balance - ending</b>	<b>\$ 25,132,595</b>	<b>\$ 58,703,801</b>	<b>\$ 10,792,156</b>	<b>\$ 10,666,087</b>	<b>\$ 105,294,639</b>	<b>\$ 11,280,706</b>

# **Budget versus Actual Report General Fund**

TOWN OF HILTON HEAD ISLAND  
 GENERAL FUND-UNAUDITED  
 ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR  
 FISCAL YEAR 2021 - THROUGH MARCH (9th PERIOD)  
 PERCENT OF YEAR LAPSED 75%

9.00

	FY 2021				FY 2020		FY 2021 vs FY 2020		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
<b>Revenues and Transfers In:</b>									
Real and Personal Property Taxes	\$ 15,386,182	\$ 14,838,352	\$ (547,830)	96%	\$ 14,721,106	\$ 117,246	1%	CL	
Business Licenses	9,995,367	4,187,463	(5,807,904)	42%	2,503,061	1,684,402	67%	A	
Franchise Fees - Cable	929,200	548,191	(381,009)	59%	560,654	(12,463)	-2%		
Franchise Fees - Beach	35,350	37,108	1,758	105%	41,754	(4,646)	-11%		
Permits	1,522,575	1,521,943	(632)	100%	1,309,496	212,447	16%	CL	
State Shared Funds	840,000	439,799	(400,201)	52%	439,799	-	0%		
Public Safety	55,000	-	(55,000)	0%	3,709	(3,709)	-100%		
EMS	1,507,500	1,316,683	(190,817)	87%	1,244,490	72,193	6%		
Fines and Fees	-	-	-	0%	-	-	-		
Beach Fees	252,500	195,708	(56,792)	78%	163,013	32,695	20%		
Accommodations Tax - Local	3,690,430	2,794,221	(896,209)	76%	2,111,696	682,525	32%	B	
Miscellaneous Revenue	437,287	289,604	(147,683)	66%	287,114	2,490	1%	C	
Investment Income	300,000	18,887	(281,113)	6%	236,656	(217,769)	-92%	D	
<b>Subtotal</b>	<b>34,951,391</b>	<b>26,187,959</b>	<b>(8,763,432)</b>	<b>75%</b>	<b>23,622,548</b>	<b>2,565,411</b>	<b>11%</b>		
<b>Transfers In/Out:</b>									
Accommodations Tax - State	1,792,750	1,209,939	(582,811)	67%	1,274,684	(64,745)	-5%		
Hospitality Tax	3,819,466	2,546,311	(1,273,155)	67%	2,495,430	50,881	2%		
Beach Preservation Fees	1,498,253	1,123,690	(374,563)	75%	1,020,855	102,835	10%		
TIF Tax	183,600	137,700	(45,900)	75%	135,000	2,700	2%		
Stormwater Utility	150,000	112,500	(37,500)	75%	93,750	18,750	20%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	-	-	-		
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	849,622	374,717	(474,905)	44%	67,500	307,217	455%		
Sunday Liquor Permits	-	-	-	0%	-	-	-		
Hurricane Recovery Effort	-	-	-	0%	-	-	-		
Home Grant	-	-	-	0%	-	-	-		
<b>Total revenues</b>	<b>43,245,082</b>	<b>31,692,816</b>	<b>(11,552,266)</b>	<b>73%</b>	<b>28,709,767</b>	<b>2,983,049</b>	<b>10%</b>		
<b>Expenditures:</b>									
<b>Town Council</b>									
Personnel	172,962	97,346	(75,616)	56%	111,608	(14,262)	-13%		
Operating	490,724	312,892	(177,832)	64%	137,894	174,998	127%		
	663,686	410,238	(253,448)	62%	249,502	160,736	64%		
<b>Town Manager</b>									
Personnel	847,885	468,824	(379,061)	55%	594,452	(125,628)	-21%		
Operating	23,948	6,802	(17,146)	28%	15,622	(8,820)	-56%		
	871,833	475,626	(396,207)	55%	610,074	(134,448)	-22%		
<b>Administration/Legal</b>									
Personnel	2,610,546	1,831,737	(778,809)	70%	1,780,378	51,359	3%		
Operating	2,047,630	991,335	(1,056,295)	48%	1,277,662	(286,327)	-22%		
Capital	158,218	-	(158,218)	0%	38,558	(38,558)	-100%		
	4,816,394	2,823,072	(1,993,322)	59%	3,096,598	(273,526)	-9%		
<b>Finance</b>									
Personnel	1,839,234	1,294,380	(544,854)	70%	1,319,048	(24,668)	-2%		
Operating	227,391	165,542	(61,849)	73%	124,166	41,376	33%		
	2,066,625	1,459,922	(606,703)	71%	1,443,214	16,708	1%		
<b>Community Development</b>									
Personnel	3,447,716	2,511,286	(936,430)	73%	2,381,780	129,506	5%		
Operating	318,144	88,132	(230,012)	28%	71,669	16,463	23%		
Capital	-	-	-	0%	-	-	-		
	3,765,860	2,599,418	(1,166,442)	69%	2,453,449	145,969	6%		
<b>Public Projects and Facilities</b>									
Personnel	2,096,614	1,404,916	(691,698)	67%	1,391,833	13,083	1%		
Operating	4,014,805	2,155,608	(1,859,197)	54%	2,269,669	(114,061)	-5%	E	
Capital	-	-	-	0%	-	-	-		
	6,111,419	3,560,524	(2,550,895)	58%	3,661,502	(100,978)	-3%		
<b>Sheriff/Beach Services</b>									
	3,797,172	2,356,846	(1,440,326)	62%	2,793,217	(436,371)	-16%	F	
<b>Fire Rescue</b>									
Personnel	14,275,003	10,859,807	(3,415,196)	76%	9,995,361	864,446	9%		
Operating	1,796,410	797,762	(998,648)	44%	936,547	(138,785)	-15%		
Capital	-	-	-	0%	-	-	-		
	16,071,413	11,657,569	(4,413,844)	73%	10,931,908	725,661	7%		
<b>Townwide</b>									
	5,847,920	3,328,490	(2,519,430)	57%	3,038,766	289,724	10%		
<b>Total expenditures</b>	<b>44,012,322</b>	<b>28,671,705</b>	<b>(15,340,617)</b>	<b>65%</b>	<b>28,278,230</b>	<b>393,475</b>	<b>1%</b>		
<b>Net Result-Revenues Over/(Under) Expenditures</b>	<b>(767,240)</b>	<b>3,021,111</b>	<b>3,788,351</b>		<b>431,537</b>	<b>2,589,574</b>			

See next page for variance explanations.



**Variance Explanations:**

CL - Variance addressed in Financial Statement Memorandum.

A - Business License revenues have increased due to a timing change in the distribution of State business license revenues.

B - Local Accommodations Taxes have increased due to collections from VRBO/HomeAway, and from some collections relating to FY20 which were collected in FY21.

C - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.

D - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 1.58% at 3/31/2020 to 0.13% at 3/31/2021.

E - Public Project and Facilities operating expenses are (5%) lower in FY2021 due to decreased repair and maintenance expenditures.

F - Beaufort County Sheriff Offices expenses have decreased due to recording \$280,175 per month for services in FY2020 and accruing \$166,667 per month in FY2021.

# **Special Revenue Funds**

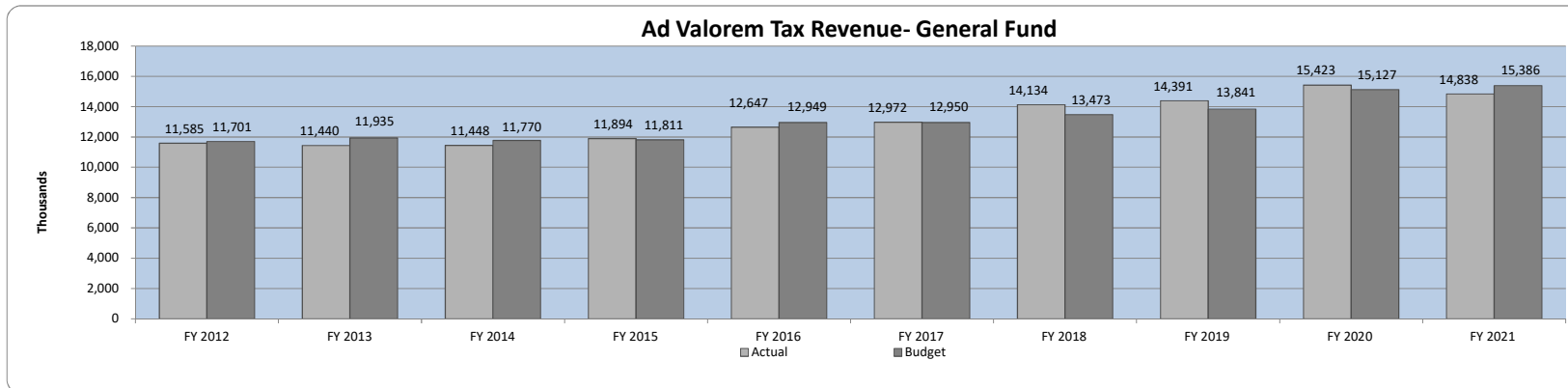
**TOWN OF HILTON HEAD ISLAND**  
**STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES**  
**SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED**  
**FISCAL YEAR 2021 - THROUGH MARCH (9th PERIOD)**

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
<b>Revenues:</b>								
Real and Personal Property Taxes	\$ 5,095,495	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,095,495
Road Usage Fees	-	678,758	-	-	-	-	-	678,758
Accommodations Tax-State	-	-	5,254,377	-	-	-	-	5,254,377
Hospitality Tax	-	-	-	-	4,103,807	-	-	4,103,807
Real Estate Transfer Fees	-	-	-	5,098,441	-	-	-	5,098,441
Beach Preservation Fees	-	-	-	-	-	5,588,441	-	5,588,441
Electric Franchise Fees	-	-	-	-	-	-	1,954,155	1,954,155
Grant Revenue	-	-	-	-	-	-	1,245,014	1,245,014
Investment Income	8,311	2,176	5,026	12,870	14,011	18,780	14,955	76,129
<b>Total Revenues</b>	<b>5,103,806</b>	<b>680,934</b>	<b>5,259,403</b>	<b>5,111,311</b>	<b>4,117,818</b>	<b>5,607,221</b>	<b>3,214,124</b>	<b>29,094,617</b>
<b>Expenditures:</b>								
<b>General Government</b>								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
<b>Administration</b>								
Administration/Legal	-	-	-	50,984	-	-	-	50,984
Finance	-	-	-	-	-	-	-	-
	-	-	-	50,984	-	-	-	50,984
<b>Community Services</b>								
Community Development	-	-	-	-	-	-	30,848	30,848
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	30,848	30,848
<b>Public Safety</b>								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	98,420	98,420
	-	-	-	-	-	-	98,420	98,420
<b>Grants</b>								
	-	-	2,541,484	-	-	24,075	755,295	3,320,854
<b>Capital Outlay/Projects</b>								
	-	-	-	-	-	-	560,339	560,339
<b>Total expenditures</b>	<b>-</b>	<b>-</b>	<b>2,541,484</b>	<b>50,984</b>	<b>-</b>	<b>24,075</b>	<b>1,444,902</b>	<b>4,061,445</b>
<b>Excess (deficiency) of revenues over (under) expenditures</b>	<b>5,103,806</b>	<b>680,934</b>	<b>2,717,919</b>	<b>5,060,327</b>	<b>4,117,818</b>	<b>5,583,146</b>	<b>1,769,222</b>	<b>25,033,172</b>
<b>Other financing sources (uses):</b>								
<b>Transfers Out:</b>								
General Fund	(137,700)	-	(1,209,939)	-	(2,546,311)	(1,123,690)	(374,716)	(5,392,356)
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(165,851)	-	-	(1,441,756)	(195,888)	(3,975,850)	-	(5,779,345)
Capital Projects Fund	(3,134,105)	(237,126)	-	(2,344,778)	(1,504,750)	(171,169)	-	(7,391,928)
Hurricane Effort	-	-	-	-	-	-	-	-
<b>Transfers In:</b>								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>(3,437,656)</b>	<b>(237,126)</b>	<b>(1,209,939)</b>	<b>(3,786,534)</b>	<b>(4,246,949)</b>	<b>(5,270,709)</b>	<b>(374,716)</b>	<b>(18,563,629)</b>
<b>Net change in fund balance</b>	<b>1,666,150</b>	<b>443,808</b>	<b>1,507,980</b>	<b>1,273,793</b>	<b>(129,131)</b>	<b>312,437</b>	<b>1,394,506</b>	<b>6,469,543</b>
<b>Fund balance - beginning</b>	<b>6,124,905</b>	<b>2,804,806</b>	<b>3,443,421</b>	<b>7,746,460</b>	<b>9,736,993</b>	<b>13,438,709</b>	<b>8,938,964</b>	<b>52,234,258</b>
<b>Fund balance - ending</b>	<b>\$ 7,791,055</b>	<b>\$ 3,248,614</b>	<b>\$ 4,951,401</b>	<b>\$ 9,020,253</b>	<b>\$ 9,607,862</b>	<b>\$ 13,751,146</b>	<b>\$ 10,333,470</b>	<b>\$ 58,703,801</b>

# **Revenue Analysis General Fund**

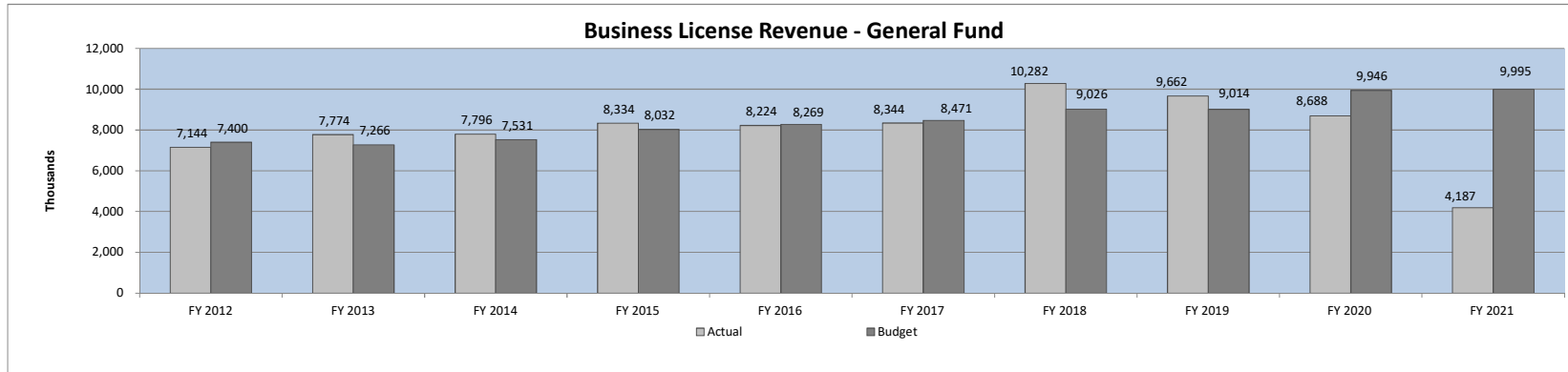
**Ad Valorem Tax Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	- 0%	30,088 0%	40,766 0%	<b>70,854</b> <b>1%</b>	1,884 0%	192,760 2%	2,352,625 20%	<b>2,547,269</b> <b>22%</b>	8,144,646 70%	161,609 1%	103,902 1%	<b>8,410,157</b> <b>73%</b>	28,544 0%	243,490 2%	284,756 2%	<b>556,790</b> <b>5%</b>	<b>11,585,070</b> <b>100%</b>
<b>2013</b>	- 0%	26,703 0%	134,190 1%	<b>160,893</b> <b>1%</b>	1,884 0%	262,845 2%	2,371,616 21%	<b>2,636,345</b> <b>23%</b>	7,713,999 67%	159,541 1%	167,078 1%	<b>8,040,618</b> <b>70%</b>	181,678 2%	196,830 2%	223,929 2%	<b>602,437</b> <b>5%</b>	<b>11,440,293</b> <b>100%</b>
<b>2014</b>	46,769 0%	52,495 0%	68,068 1%	<b>167,332</b> <b>1%</b>	1,928 0%	275,948 2%	2,526,723 22%	<b>2,804,599</b> <b>24%</b>	7,352,542 64%	410,179 4%	117,378 1%	<b>7,880,099</b> <b>69%</b>	165,921 1%	97,846 1%	331,756 3%	<b>595,523</b> <b>5%</b>	<b>11,447,553</b> <b>100%</b>
<b>2015</b>	38,766 0%	40,487 0%	78,203 1%	<b>157,456</b> <b>1%</b>	1,930 0%	65,991 1%	1,847,436 16%	<b>1,915,357</b> <b>16%</b>	8,174,584 69%	801,920 7%	407,838 3%	<b>9,384,342</b> <b>79%</b>	86,866 1%	68,042 1%	282,220 2%	<b>437,128</b> <b>4%</b>	<b>11,894,283</b> <b>100%</b>
<b>2016</b>	54,378 0%	56,645 0%	44,580 0%	<b>155,603</b> <b>1%</b>	242,654 2%	1,035,837 8%	- 0%	<b>1,278,491</b> <b>10%</b>	5,130,332 41%	5,204,417 41%	292,106 2%	<b>10,626,855</b> <b>84%</b>	63,352 1%	293,179 2%	229,685 2%	<b>586,216</b> <b>5%</b>	<b>12,647,165</b> <b>100%</b>
<b>2017</b>	- 0%	45,492 0%	151,125 1%	<b>196,617</b> <b>2%</b>	96,211 1%	1,256,627 10%	124 0%	<b>1,352,962</b> <b>10%</b>	5,313,733 41%	5,282,564 41%	(4,529) 0%	<b>10,591,768</b> <b>82%</b>	257,292 2%	232,513 2%	340,437 3%	<b>830,242</b> <b>6%</b>	<b>12,971,589</b> <b>100%</b>
<b>2018</b>	- 0%	50,808 0%	137,351 1%	<b>188,159</b> <b>1%</b>	72,190 1%	234,127 2%	1,457,685 10%	<b>1,764,002</b> <b>12%</b>	6,249,336 44%	4,588,002 32%	598,029 4%	<b>11,435,367</b> <b>81%</b>	170,567 1%	300,738 2%	275,043 2%	<b>746,348</b> <b>5%</b>	<b>14,133,876</b> <b>100%</b>
<b>2019</b>	- 0%	91,400 1%	156,556 1%	<b>247,956</b> <b>2%</b>	97,341 1%	300,315 2%	1,050,641 7%	<b>1,448,297</b> <b>10%</b>	6,248,987 43%	5,499,525 38%	239,152 2%	<b>11,987,664</b> <b>83%</b>	170,573 1%	94,529 1%	441,677 3%	<b>706,779</b> <b>5%</b>	<b>14,390,696</b> <b>100%</b>
<b>2020</b>	- 0%	78,876 1%	117,043 1%	<b>195,919</b> <b>1%</b>	77,560 1%	219,771 1%	1,076,800 7%	<b>1,374,131</b> <b>9%</b>	6,888,648 45%	6,055,546 39%	206,862 1%	<b>13,151,056</b> <b>85%</b>	120,680 1%	82,909 1%	498,528 3%	<b>702,117</b> <b>5%</b>	<b>15,423,223</b> <b>100%</b>
<b>2021</b>	- 0%	129,642 1%	134,157 1%	<b>263,799</b> <b>2%</b>	78,169 1%	71,690 0%	1,220,574 8%	<b>1,370,433</b> <b>9%</b>	2,394,688 16%	5,006,290 34%	5,803,142 39%	<b>13,204,120</b> <b>89%</b>	- 0%	- 0%	- 0%	<b>-</b> <b>0%</b>	<b>14,838,352</b> <b>100%</b>



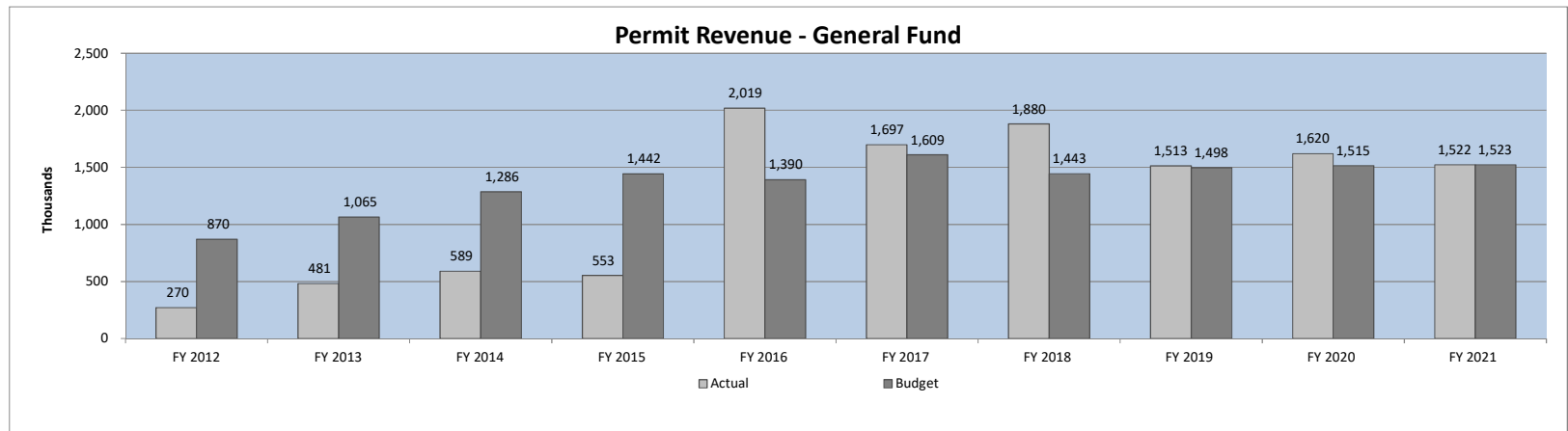
**Business License Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	49,981 1%	77,084 1%	36,720 1%	<b>163,785</b> <b>2%</b>	14,200 0%	139,677 2%	24,945 0%	<b>178,822</b> <b>3%</b>	291,257 4%	264,084 4%	591,324 8%	<b>1,146,665</b> <b>16%</b>	305,333 4%	1,636,696 23%	3,713,025 52%	<b>5,655,054</b> <b>79%</b>	<b>7,144,326</b> <b>100%</b>
<b>2013</b>	78,288 1%	29,361 0%	138,716 2%	<b>246,365</b> <b>3%</b>	41,936 1%	21,699 0%	26,048 0%	<b>89,683</b> <b>1%</b>	392,392 5%	324,658 4%	622,533 8%	<b>1,339,583</b> <b>17%</b>	563,869 7%	1,713,174 22%	3,821,464 49%	<b>6,098,507</b> <b>78%</b>	<b>7,774,138</b> <b>100%</b>
<b>2014</b>	24,453 0%	29,154 0%	31,656 0%	<b>85,263</b> <b>1%</b>	34,931 0%	34,452 0%	30,588 0%	<b>99,971</b> <b>1%</b>	337,677 4%	434,118 6%	709,908 9%	<b>1,481,703</b> <b>19%</b>	477,588 6%	1,404,224 18%	4,247,160 54%	<b>6,128,972</b> <b>79%</b>	<b>7,795,909</b> <b>100%</b>
<b>2015</b>	79,439 1%	46,277 1%	37,406 0%	<b>163,122</b> <b>2%</b>	54,303 1%	29,975 0%	51,227 1%	<b>135,505</b> <b>2%</b>	357,876 4%	519,711 6%	919,577 11%	<b>1,797,164</b> <b>22%</b>	560,605 7%	1,467,154 18%	4,210,929 51%	<b>6,238,688</b> <b>75%</b>	<b>8,334,479</b> <b>100%</b>
<b>2016</b>	27,568 0%	80,864 1%	36,572 0%	<b>145,004</b> <b>2%</b>	29,088 0%	27,176 0%	38,215 0%	<b>94,479</b> <b>1%</b>	548,654 7%	602,120 7%	624,890 8%	<b>1,775,664</b> <b>22%</b>	687,639 8%	1,448,058 18%	4,073,467 50%	<b>6,209,164</b> <b>75%</b>	<b>8,224,311</b> <b>100%</b>
<b>2017</b>	64,509 1%	86,648 1%	59,972 1%	<b>211,129</b> <b>3%</b>	86,132 1%	28,244 0%	29,660 0%	<b>144,036</b> <b>2%</b>	520,807 6%	583,336 7%	663,953 8%	<b>1,768,096</b> <b>21%</b>	650,430 8%	1,419,353 17%	4,150,907 50%	<b>6,220,690</b> <b>75%</b>	<b>8,343,951</b> <b>100%</b>
<b>2018</b>	67,290 1%	30,256 0%	20,838 0%	<b>118,384</b> <b>1%</b>	28,558 0%	18,345 0%	30,319 0%	<b>77,222</b> <b>1%</b>	651,902 6%	620,383 6%	876,833 9%	<b>2,149,118</b> <b>21%</b>	820,658 8%	1,802,887 18%	5,314,075 52%	<b>7,937,620</b> <b>77%</b>	<b>10,282,344</b> <b>100%</b>
<b>2019</b>	120,174 1%	97,474 1%	21,523 0%	<b>239,171</b> <b>2%</b>	18,774 0%	32,052 0%	35,040 0%	<b>85,866</b> <b>1%</b>	462,293 5%	709,984 7%	1,049,815 11%	<b>2,222,092</b> <b>23%</b>	1,940,418 20%	884,638 9%	4,289,447 44%	<b>7,114,503</b> <b>74%</b>	<b>9,661,632</b> <b>100%</b>
<b>2020</b>	66,795 1%	70,285 1%	28,064 0%	<b>165,144</b> <b>2%</b>	22,083 0%	18,401 0%	56,975 1%	<b>97,459</b> <b>1%</b>	677,419 8%	756,256 9%	806,783 9%	<b>2,240,458</b> <b>26%</b>	690,681 8%	841,272 10%	4,653,455 54%	<b>6,185,408</b> <b>71%</b>	<b>8,688,469</b> <b>100%</b>
<b>2021</b>	24,115 1%	328,495 8%	1,155,774 28%	<b>1,508,384</b> <b>36%</b>	28,558 1%	19,766 0%	20,679 0%	<b>69,003</b> <b>2%</b>	794,863 19%	672,581 16%	1,142,632 27%	<b>2,610,076</b> <b>62%</b>	0%	0%	0%	- 0%	<b>4,187,463</b> <b>100%</b>



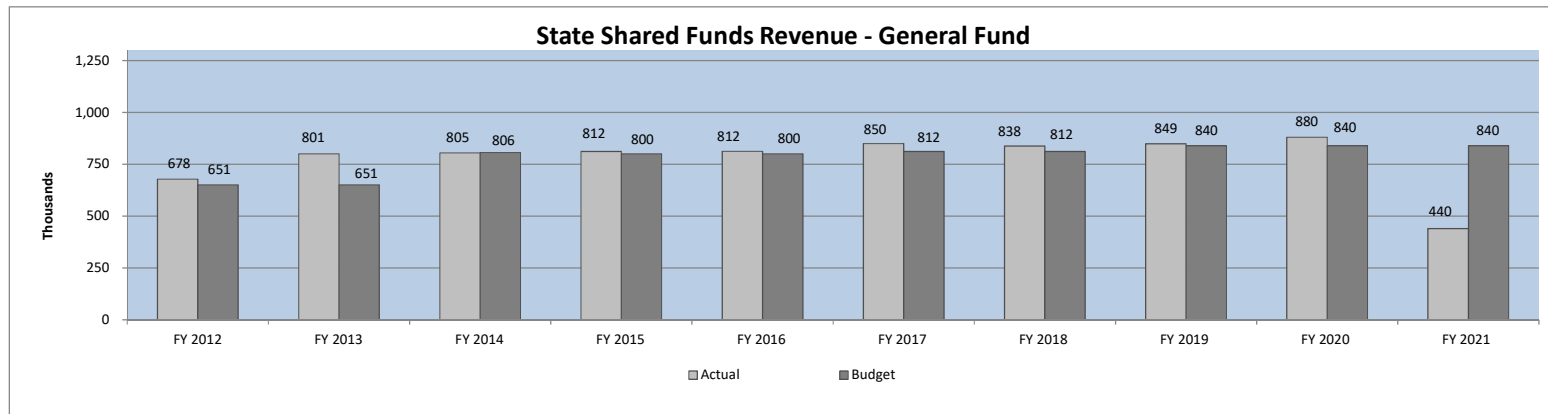
**Permit Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	71,670 8%	90,029 10%	87,044 9%	<b>248,743</b> <b>26%</b>	80,248 8%	88,254 9%	79,794 8%	<b>248,296</b> <b>26%</b>	68,949 7%	71,770 8%	91,818 10%	<b>232,537</b> <b>25%</b>	59,871 6%	75,966 8%	81,426 9%	<b>217,263</b> <b>23%</b>	<b>946,839</b> <b>100%</b>
<b>2013</b>	53,762 4%	61,982 5%	80,835 6%	<b>196,579</b> <b>14%</b>	93,771 7%	190,034 14%	154,528 11%	<b>438,333</b> <b>32%</b>	100,033 7%	79,519 6%	105,922 8%	<b>285,474</b> <b>21%</b>	160,723 12%	139,171 10%	147,885 11%	<b>447,779</b> <b>33%</b>	<b>1,368,165</b> <b>100%</b>
<b>2014</b>	89,686 7%	99,858 7%	94,556 7%	<b>284,100</b> <b>21%</b>	108,540 8%	86,657 6%	126,785 9%	<b>321,982</b> <b>23%</b>	118,811 9%	120,791 9%	166,600 12%	<b>406,202</b> <b>30%</b>	95,269 7%	173,872 13%	89,899 7%	<b>359,040</b> <b>26%</b>	<b>1,371,324</b> <b>100%</b>
<b>2015</b>	64,487 5%	98,823 7%	162,089 12%	<b>325,399</b> <b>24%</b>	139,853 10%	79,470 6%	125,358 9%	<b>344,681</b> <b>25%</b>	130,328 10%	97,689 7%	112,305 8%	<b>340,322</b> <b>25%</b>	105,162 8%	100,893 7%	149,288 11%	<b>355,343</b> <b>26%</b>	<b>1,365,745</b> <b>100%</b>
<b>2016</b>	100,767 5%	319,063 16%	101,951 5%	<b>521,781</b> <b>26%</b>	113,000 6%	243,173 12%	96,279 5%	<b>452,452</b> <b>22%</b>	123,260 6%	129,013 6%	304,442 15%	<b>556,715</b> <b>28%</b>	112,799 6%	106,680 5%	268,241 13%	<b>487,720</b> <b>24%</b>	<b>2,018,668</b> <b>100%</b>
<b>2017</b>	84,579 5%	151,705 9%	108,292 6%	<b>344,576</b> <b>20%</b>	105,919 6%	203,734 12%	184,066 11%	<b>493,719</b> <b>29%</b>	160,748 9%	160,575 9%	139,856 8%	<b>461,179</b> <b>27%</b>	141,799 8%	110,359 7%	145,807 9%	<b>397,965</b> <b>23%</b>	<b>1,697,439</b> <b>100%</b>
<b>2018</b>	114,217 6%	150,687 8%	75,196 4%	<b>340,100</b> <b>18%</b>	316,243 17%	185,048 10%	208,245 11%	<b>709,536</b> <b>38%</b>	161,773 9%	147,768 8%	124,883 7%	<b>434,424</b> <b>23%</b>	133,612 7%	125,350 7%	137,208 7%	<b>396,170</b> <b>21%</b>	<b>1,880,230</b> <b>100%</b>
<b>2019</b>	96,100 6%	155,990 10%	157,720 10%	<b>409,810</b> <b>27%</b>	159,615 11%	123,830 8%	97,878 6%	<b>381,323</b> <b>25%</b>	137,075 9%	130,264 9%	164,498 11%	<b>431,837</b> <b>29%</b>	105,075 7%	93,622 6%	91,486 6%	<b>290,183</b> <b>19%</b>	<b>1,513,153</b> <b>100%</b>
<b>2020</b>	93,827 6%	106,015 7%	110,305 7%	<b>310,147</b> <b>19%</b>	165,951 10%	114,083 7%	296,031 18%	<b>576,065</b> <b>36%</b>	151,832 9%	136,774 8%	134,678 8%	<b>423,284</b> <b>26%</b>	98,245 6%	72,272 4%	139,626 9%	<b>310,143</b> <b>19%</b>	<b>1,619,639</b> <b>100%</b>
<b>2021</b>	128,998 8%	124,954 8%	103,872 7%	<b>357,824</b> <b>24%</b>	155,687 10%	112,763 7%	182,480 12%	<b>450,930</b> <b>30%</b>	346,996 23%	151,728 10%	214,465 14%	<b>713,189</b> <b>47%</b>	0%	0%	0%	- <b>0%</b>	<b>1,521,943</b> <b>100%</b>



**State Shared Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

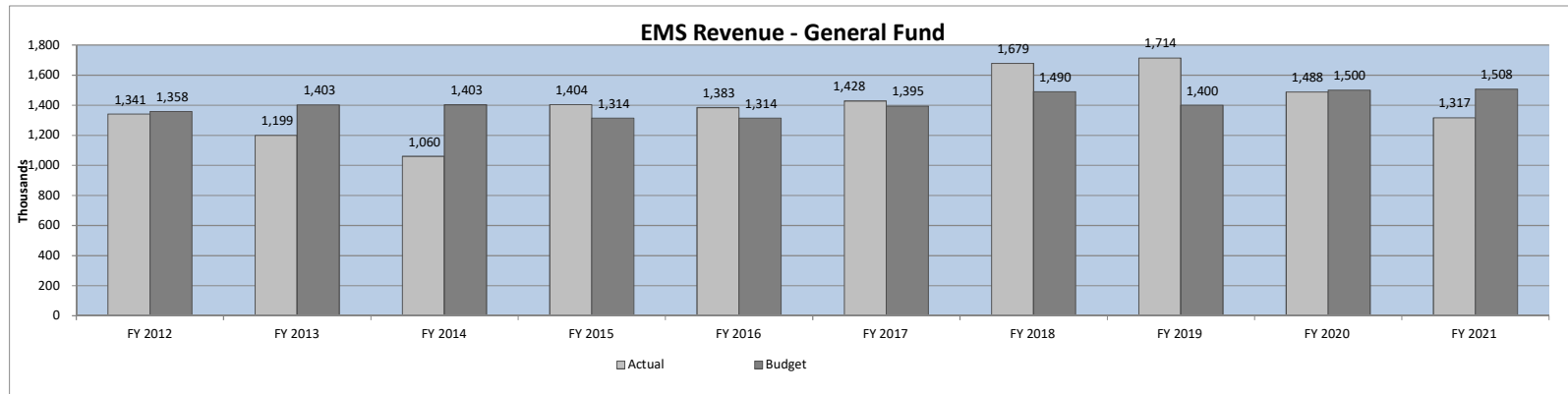
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	-	-	168,419	-	-	<b>168,419</b>	168,420	-	-	<b>168,420</b>	168,419	-	173,112	<b>341,531</b>	<b>678,370</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>50%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	284,858	-	-	<b>284,858</b>	171,862	-	-	<b>171,862</b>	171,850	-	172,089	<b>343,939</b>	<b>800,659</b>
	0%	0%	0%	<b>0%</b>	36%	0%	0%	<b>36%</b>	21%	0%	0%	<b>21%</b>	21%	0%	21%	<b>43%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	171,850	-	-	<b>171,850</b>	284,773	-	-	<b>284,773</b>	171,849	-	176,555	<b>348,404</b>	<b>805,027</b>
	0%	0%	0%	<b>0%</b>	21%	0%	0%	<b>21%</b>	35%	0%	0%	<b>35%</b>	21%	0%	22%	<b>43%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	270,657	-	-	<b>270,657</b>	176,555	-	-	<b>176,555</b>	176,555	-	188,318	<b>364,873</b>	<b>812,085</b>
	0%	0%	0%	<b>0%</b>	33%	0%	0%	<b>33%</b>	22%	0%	0%	<b>22%</b>	22%	0%	23%	<b>45%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	235,369	-	-	<b>235,369</b>	188,318	-	-	<b>188,318</b>	188,317	-	200,318	<b>388,635</b>	<b>812,322</b>
	0%	0%	0%	<b>0%</b>	29%	0%	0%	<b>29%</b>	23%	0%	0%	<b>23%</b>	23%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	239,980	-	-	<b>239,980</b>	200,080	-	-	<b>200,080</b>	200,081	274	209,491	<b>409,846</b>	<b>849,906</b>
	0%	0%	0%	<b>0%</b>	28%	0%	0%	<b>28%</b>	24%	0%	0%	<b>24%</b>	24%	0%	25%	<b>48%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,490	-	-	<b>209,490</b>	209,491	361	209,490	<b>419,342</b>	<b>838,323</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	209,491	-	-	<b>209,491</b>	209,436	-	-	<b>209,436</b>	209,437	-	220,378	<b>429,815</b>	<b>848,742</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	26%	<b>51%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	219,899	-	220,161	<b>440,060</b>	<b>879,859</b>
	0%	0%	0%	<b>0%</b>	25%	0%	0%	<b>25%</b>	25%	0%	0%	<b>25%</b>	25%	0%	25%	<b>50%</b>	<b>100%</b>
<b>2021</b>	-	-	-	-	219,899	-	-	<b>219,899</b>	219,900	-	-	<b>219,900</b>	-	-	-	-	<b>439,799</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	50%	0%	0%	<b>50%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>





**EMS Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

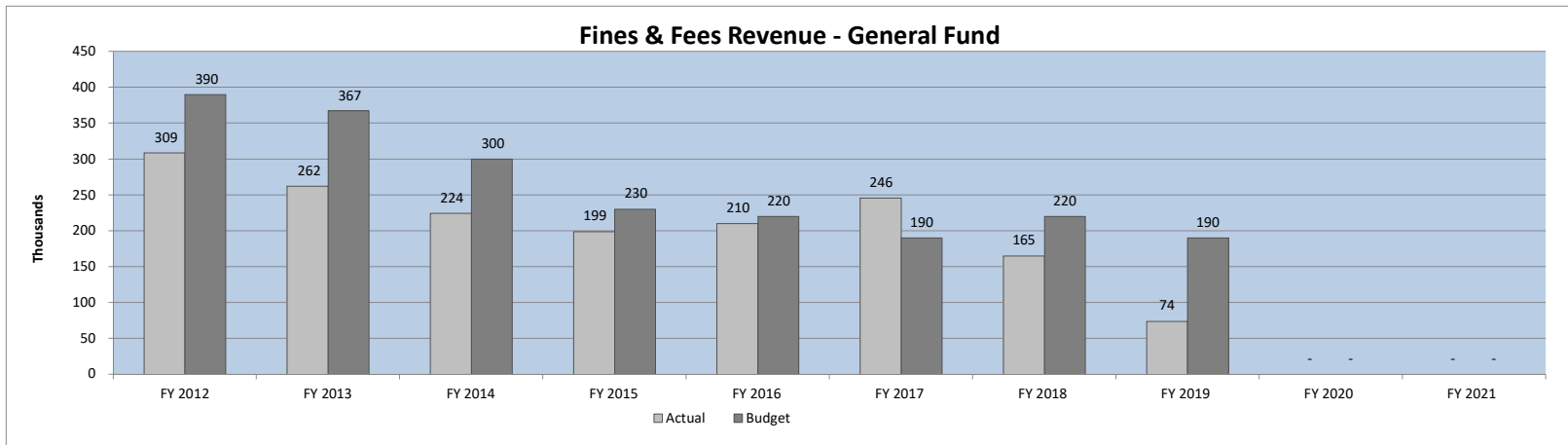
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	139,667 10%	112,393 8%	152,366 11%	<b>404,426</b> <b>30%</b>	115,675 9%	92,479 7%	67,460 5%	<b>275,614</b> <b>21%</b>	126,932 9%	118,145 9%	57,136 4%	<b>302,213</b> <b>23%</b>	147,555 11%	129,493 10%	81,486 6%	<b>358,534</b> <b>27%</b>	<b>1,340,787</b> <b>100%</b>
<b>2013</b>	106,231 9%	151,772 13%	126,620 11%	<b>384,623</b> <b>32%</b>	130,091 11%	118,591 10%	(9,389) -1%	<b>239,293</b> <b>20%</b>	67,034 6%	186,703 16%	173,705 14%	<b>427,442</b> <b>36%</b>	131,131 11%	138,721 12%	(122,342) -10%	<b>147,510</b> <b>12%</b>	<b>1,198,868</b> <b>100%</b>
<b>2014</b>	131,108 12%	154,512 15%	212,357 20%	<b>497,977</b> <b>47%</b>	101,666 10%	102,896 10%	117,678 11%	<b>322,240</b> <b>30%</b>	102,756 10%	116,511 11%	129,441 12%	<b>348,708</b> <b>33%</b>	138,482 13%	110,654 10%	(358,143) -34%	<b>(109,007)</b> <b>-10%</b>	<b>1,059,918</b> <b>100%</b>
<b>2015</b>	139,480 10%	111,016 8%	153,870 11%	<b>404,366</b> <b>29%</b>	103,719 7%	105,108 7%	140,616 10%	<b>349,443</b> <b>25%</b>	140,547 10%	123,631 9%	143,645 10%	<b>407,823</b> <b>29%</b>	147,740 11%	111,812 8%	(17,402) -1%	<b>242,150</b> <b>17%</b>	<b>1,403,782</b> <b>100%</b>
<b>2016</b>	145,913 11%	131,219 9%	149,176 11%	<b>426,308</b> <b>31%</b>	139,828 10%	87,393 6%	148,402 11%	<b>375,623</b> <b>27%</b>	112,393 8%	131,696 10%	172,762 12%	<b>416,851</b> <b>30%</b>	69,518 5%	232,641 17%	(137,445) -10%	<b>164,714</b> <b>12%</b>	<b>1,383,496</b> <b>100%</b>
<b>2017</b>	233,539 16%	147,126 10%	154,104 11%	<b>534,769</b> <b>37%</b>	27,675 2%	204,987 14%	131,154 9%	<b>363,816</b> <b>25%</b>	124,606 9%	190,909 13%	(45,560) -3%	<b>269,955</b> <b>19%</b>	(11,399) -1%	216,007 15%	55,243 4%	<b>259,851</b> <b>18%</b>	<b>1,428,391</b> <b>100%</b>
<b>2018</b>	227,954 14%	169,694 10%	44,667 3%	<b>442,315</b> <b>26%</b>	127,532 8%	99,611 6%	140,296 8%	<b>367,439</b> <b>22%</b>	104,158 6%	168,123 10%	127,172 8%	<b>399,453</b> <b>24%</b>	135,701 8%	191,899 11%	141,759 8%	<b>469,359</b> <b>28%</b>	<b>1,678,566</b> <b>100%</b>
<b>2019</b>	156,264 9%	141,829 8%	113,277 7%	<b>411,370</b> <b>24%</b>	118,673 7%	109,743 6%	110,944 6%	<b>339,360</b> <b>20%</b>	121,778 7%	146,152 9%	177,402 10%	<b>445,332</b> <b>26%</b>	114,590 7%	236,870 14%	166,499 10%	<b>517,959</b> <b>30%</b>	<b>1,714,021</b> <b>100%</b>
<b>2020</b>	99,463 7%	245,680 17%	73,682 5%	<b>418,825</b> <b>28%</b>	176,650 12%	22,233 1%	151,460 10%	<b>350,343</b> <b>24%</b>	176,688 12%	134,383 9%	164,251 11%	<b>475,322</b> <b>32%</b>	52,089 4%	83,672 6%	107,572 7%	<b>243,333</b> <b>16%</b>	<b>1,487,823</b> <b>100%</b>
<b>2021</b>	191,893 15%	131,658 10%	193,145 15%	<b>516,696</b> <b>39%</b>	107,825 8%	135,283 10%	145,007 11%	<b>388,115</b> <b>29%</b>	115,734 9%	94,393 7%	201,745 15%	<b>411,872</b> <b>31%</b>	0%	0%	0%	-	<b>1,316,683</b> <b>100%</b>



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

**Fines & Fees Revenue - General Fund**  
**Revenues by Month/Fiscal Year**

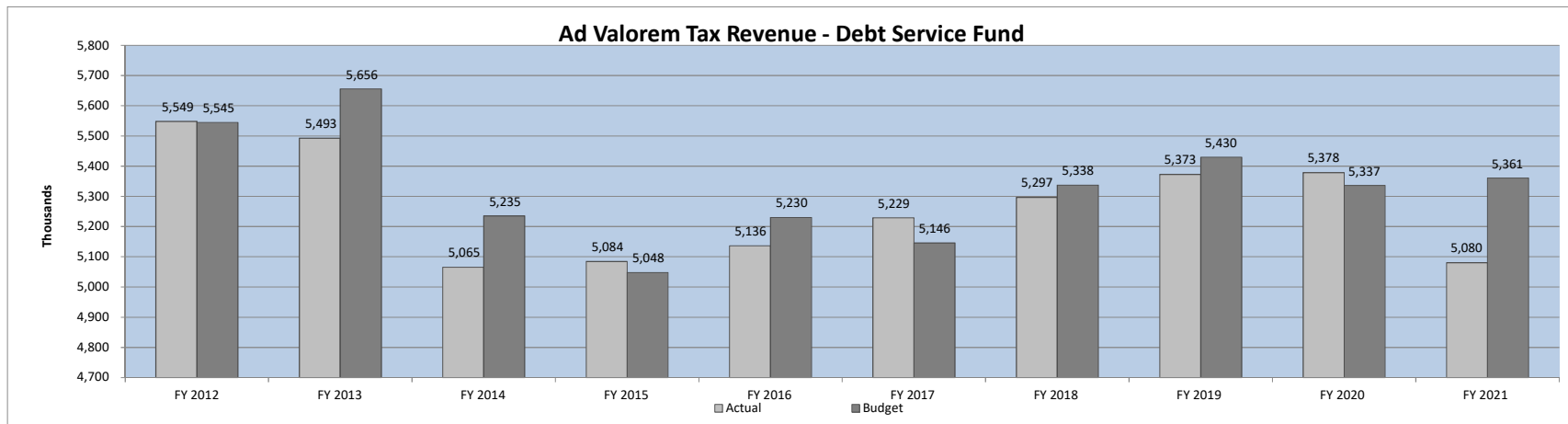
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	26,127 8%	21,110 7%	26,871 9%	<b>74,108</b> <b>24%</b>	23,055 7%	22,082 7%	33,296 11%	<b>78,433</b> <b>25%</b>	20,900 7%	29,050 9%	32,463 11%	<b>82,413</b> <b>27%</b>	25,408 8%	24,821 8%	23,525 8%	<b>73,754</b> <b>24%</b>	<b>308,708</b> <b>100%</b>
<b>2013</b>	25,225 10%	24,053 9%	25,239 10%	<b>74,517</b> <b>28%</b>	19,393 7%	19,883 8%	19,780 8%	<b>59,056</b> <b>23%</b>	19,020 7%	19,730 8%	18,492 7%	<b>57,242</b> <b>22%</b>	26,122 10%	19,470 7%	25,615 10%	<b>71,207</b> <b>27%</b>	<b>262,022</b> <b>100%</b>
<b>2014</b>	24,380 11%	19,279 9%	20,202 9%	<b>63,861</b> <b>28%</b>	21,124 9%	12,485 6%	12,491 6%	<b>46,100</b> <b>21%</b>	19,130 9%	11,526 5%	22,510 10%	<b>53,166</b> <b>24%</b>	22,167 10%	16,194 7%	22,959 10%	<b>61,320</b> <b>27%</b>	<b>224,447</b> <b>100%</b>
<b>2015</b>	22,775 11%	20,648 10%	19,129 10%	<b>62,552</b> <b>31%</b>	23,113 12%	8,384 4%	13,102 7%	<b>44,599</b> <b>22%</b>	15,627 8%	11,952 6%	20,059 10%	<b>47,638</b> <b>24%</b>	15,074 8%	16,732 8%	12,353 6%	<b>44,159</b> <b>22%</b>	<b>198,948</b> <b>100%</b>
<b>2016</b>	33,048 16%	12,328 6%	20,823 10%	<b>66,199</b> <b>31%</b>	10,496 5%	8,970 4%	16,720 8%	<b>36,186</b> <b>17%</b>	12,797 6%	19,495 9%	15,217 7%	<b>47,509</b> <b>23%</b>	18,856 9%	21,097 10%	20,396 10%	<b>60,349</b> <b>29%</b>	<b>210,243</b> <b>100%</b>
<b>2017</b>	24,176 10%	19,646 8%	19,884 8%	<b>63,706</b> <b>26%</b>	9,382 4%	28,133 11%	16,057 7%	<b>53,572</b> <b>22%</b>	22,322 9%	20,542 8%	23,081 9%	<b>65,945</b> <b>27%</b>	24,121 10%	17,686 7%	20,796 8%	<b>62,603</b> <b>25%</b>	<b>245,826</b> <b>100%</b>
<b>2018</b>	17,399 11%	24,300 15%	12,084 7%	<b>53,783</b> <b>33%</b>	19,328 12%	11,301 7%	7,101 4%	<b>37,730</b> <b>23%</b>	9,275 6%	10,654 6%	13,185 8%	<b>33,114</b> <b>20%</b>	10,002 6%	17,440 11%	12,780 8%	<b>40,222</b> <b>24%</b>	<b>164,849</b> <b>100%</b>
<b>2019</b>	17,479 24%	13,410 18%	5,153 7%	<b>36,042</b> <b>49%</b>	9,652 13%	10,750 15%	12,346 17%	<b>32,748</b> <b>44%</b>	3,417 5%	- 0%	- 0%	<b>3,417</b> <b>5%</b>	1,458 2%	- 0%	- 0%	<b>1,458</b> <b>2%</b>	<b>73,665</b> <b>100%</b>
<b>2020</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	<b>0</b> <b>0%</b>
<b>2021</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	- 0%	- 0%	- 0%	<b>0</b> <b>0%</b>	<b>0</b> <b>0%</b>



# **Revenue Analysis Debt Service Fund**

**Ad Valorem Tax Revenue - Debt Service Fund**  
**Revenues by Month/Fiscal Year**

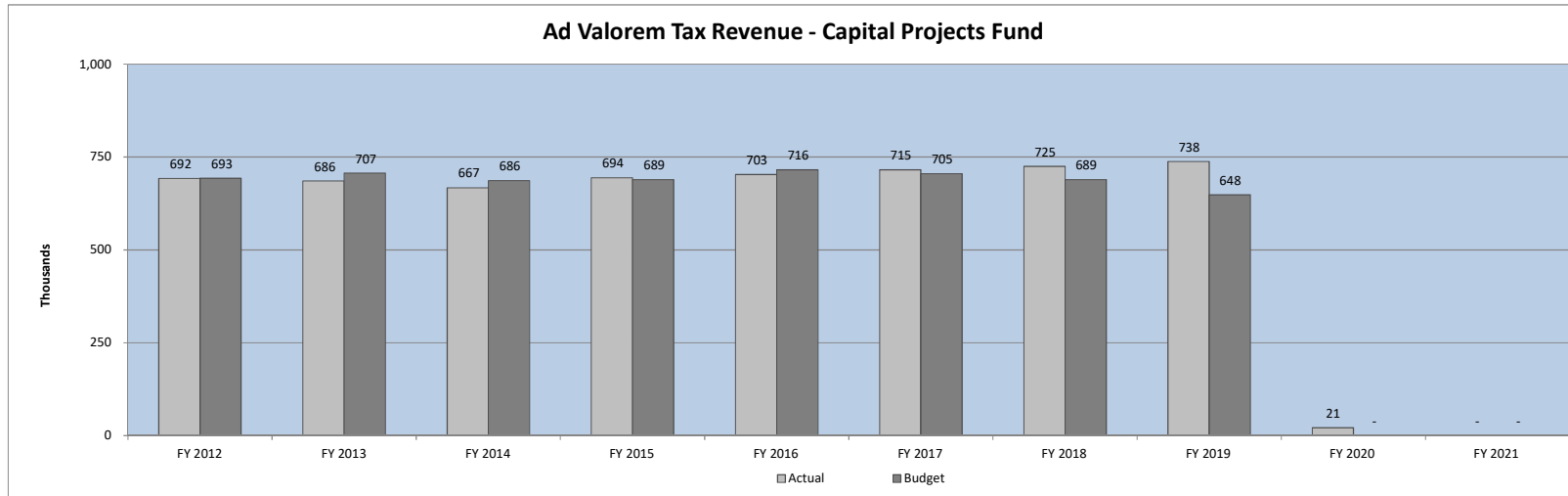
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	12,613	18,462	<b>31,075</b>	901	95,634	1,124,306	<b>1,220,841</b>	3,894,155	76,875	49,170	<b>4,020,200</b>	14,113	119,383	143,029	<b>276,525</b>	<b>5,548,641</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	12,753	60,683	<b>73,436</b>	901	125,422	1,133,694	<b>1,260,017</b>	3,687,079	76,280	79,467	<b>3,842,826</b>	86,850	94,022	136,001	<b>316,873</b>	<b>5,493,152</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	19,946	23,588	28,897	<b>72,431</b>	857	124,303	1,119,117	<b>1,244,277</b>	3,252,452	181,448	51,206	<b>3,485,106</b>	72,776	43,465	146,920	<b>263,161</b>	<b>5,064,975</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	16,925	17,910	32,824	<b>67,659</b>	854	27,777	791,943	<b>820,574</b>	3,492,584	342,628	173,279	<b>4,008,491</b>	37,611	27,770	122,088	<b>187,469</b>	<b>5,084,193</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	23,184	24,069	18,521	<b>65,774</b>	100,211	439,482	-	<b>539,693</b>	2,071,548	2,102,279	114,927	<b>4,288,754</b>	26,318	120,558	95,146	<b>242,022</b>	<b>5,136,243</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>83%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	18,223	61,654	<b>79,877</b>	34,796	505,466	50	<b>540,312</b>	2,146,469	2,132,522	(3,095)	<b>4,275,896</b>	102,195	93,676	137,265	<b>333,136</b>	<b>5,229,221</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	20,452	51,639	<b>72,091</b>	29,164	89,883	543,277	<b>662,324</b>	2,343,251	1,719,187	222,579	<b>4,285,017</b>	62,503	112,442	102,646	<b>277,591</b>	<b>5,297,023</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	33,492	55,085	<b>88,577</b>	36,489	105,100	392,042	<b>533,631</b>	2,341,624	2,060,751	87,825	<b>4,490,200</b>	61,438	34,117	164,872	<b>260,427</b>	<b>5,372,835</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	29,560	42,774	<b>72,334</b>	28,150	78,443	375,383	<b>481,976</b>	2,400,869	2,109,911	71,418	<b>4,582,198</b>	41,316	28,894	171,754	<b>241,964</b>	<b>5,378,472</b>
	0%	1%	1%	<b>1%</b>	1%	1%	7%	<b>9%</b>	45%	39%	1%	<b>85%</b>	1%	1%	3%	<b>4%</b>	<b>100%</b>
<b>2021</b>	-	45,182	43,146	<b>88,328</b>	27,237	22,600	417,834	<b>467,671</b>	820,093	1,715,899	1,988,268	<b>4,524,260</b>	0%	0%	0%	<b>0%</b>	<b>5,080,259</b>
	0%	1%	1%	<b>2%</b>	1%	0%	8%	<b>9%</b>	16%	34%	39%	<b>89%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



# **Revenue Analysis Capital Projects Fund**

**Ad Valorem Tax Revenue - Capital Projects Fund**  
**Revenues by Month/Fiscal Year**

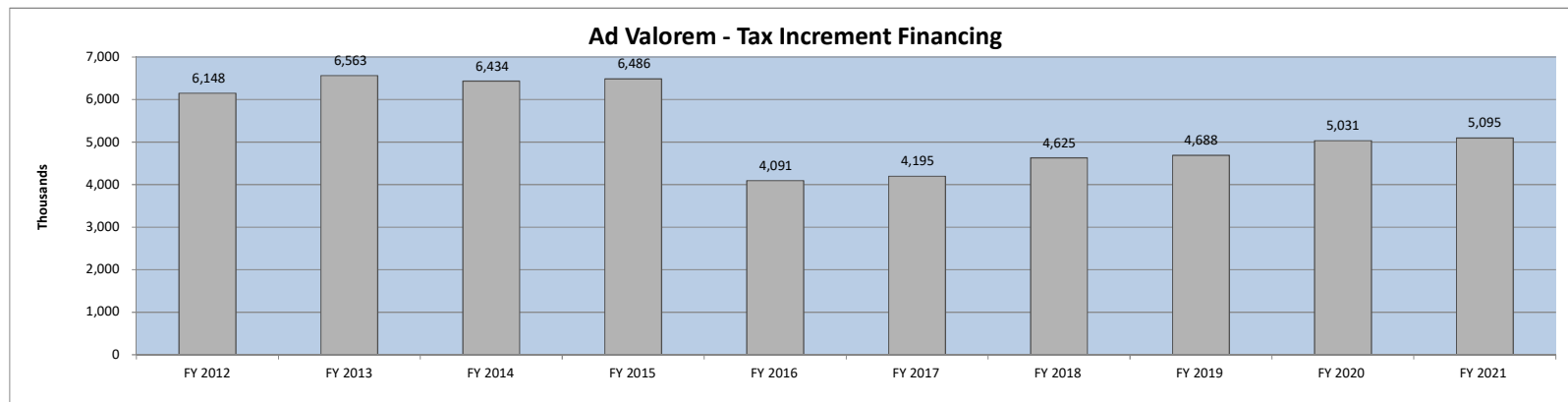
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	1,574	2,304	<b>3,878</b>	112	11,935	140,304	<b>152,351</b>	485,952	9,593	6,136	<b>501,681</b>	1,761	14,898	17,849	<b>34,508</b>	<b>692,418</b>
	0%	0%	0%	<b>1%</b>	0%	2%	20%	<b>22%</b>	70%	1%	1%	<b>72%</b>	0%	2%	3%	<b>5%</b>	<b>100%</b>
<b>2013</b>	-	1,591	7,573	<b>9,164</b>	112	15,652	141,476	<b>157,240</b>	460,118	9,519	9,917	<b>479,554</b>	10,838	11,734	16,971	<b>39,543</b>	<b>685,501</b>
	0%	0%	1%	<b>1%</b>	0%	2%	21%	<b>23%</b>	67%	1%	1%	<b>70%</b>	2%	2%	2%	<b>6%</b>	<b>100%</b>
<b>2014</b>	2,594	3,071	3,682	<b>9,347</b>	113	16,135	147,373	<b>163,621</b>	429,065	23,937	6,755	<b>459,757</b>	9,594	5,710	19,341	<b>34,645</b>	<b>667,370</b>
	0%	0%	1%	<b>1%</b>	0%	2%	22%	<b>25%</b>	64%	4%	1%	<b>69%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2015</b>	2,233	2,362	4,323	<b>8,918</b>	112	3,660	107,853	<b>111,625</b>	477,836	46,877	23,649	<b>548,362</b>	5,067	3,786	16,480	<b>25,333</b>	<b>694,238</b>
	0%	0%	1%	<b>1%</b>	0%	1%	16%	<b>16%</b>	69%	7%	3%	<b>79%</b>	1%	1%	2%	<b>4%</b>	<b>100%</b>
<b>2016</b>	3,172	3,295	2,539	<b>9,006</b>	13,677	60,120	-	<b>73,797</b>	283,404	287,608	15,723	<b>586,735</b>	3,601	16,493	13,017	<b>33,111</b>	<b>702,649</b>
	0%	0%	0%	<b>1%</b>	2%	9%	0%	<b>11%</b>	40%	41%	2%	<b>84%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2017</b>	-	2,493	8,435	<b>10,928</b>	4,760	69,152	7	<b>73,919</b>	293,653	291,746	(423)	<b>584,976</b>	13,981	12,815	18,779	<b>45,575</b>	<b>715,398</b>
	0%	0%	1%	<b>2%</b>	1%	10%	0%	<b>10%</b>	41%	41%	0%	<b>82%</b>	2%	2%	3%	<b>6%</b>	<b>100%</b>
<b>2018</b>	-	2,798	7,065	<b>9,863</b>	3,996	12,297	74,325	<b>90,618</b>	320,575	235,198	30,451	<b>586,224</b>	8,550	15,383	14,043	<b>37,976</b>	<b>724,681</b>
	0%	0%	1%	<b>1%</b>	1%	2%	10%	<b>13%</b>	44%	32%	4%	<b>81%</b>	1%	2%	2%	<b>5%</b>	<b>100%</b>
<b>2019</b>	-	4,582	7,536	<b>12,118</b>	4,992	14,423	53,839	<b>73,254</b>	321,620	283,051	12,062	<b>616,733</b>	8,439	4,685	22,645	<b>35,769</b>	<b>737,874</b>
	0%	1%	1%	<b>2%</b>	1%	2%	7%	<b>10%</b>	44%	38%	2%	<b>84%</b>	1%	1%	3%	<b>5%</b>	<b>100%</b>
<b>2020</b>	-	4,060	5,875	<b>9,935</b>	3,866	3,629	1,788	<b>9,283</b>	1,900	-	-	<b>1,900</b>	-	-	-	<b>-</b>	<b>21,118</b>
	0%	19%	28%	<b>47%</b>	18%	17%	8%	<b>44%</b>	9%	0%	0%	<b>9%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>
<b>2021</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	-	-	-	<b>-</b>	<b>-</b>
	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	0%	0%	0%	<b>0%</b>	<b>0%</b>



# **Revenue Analysis Other Governmental Funds**

**Ad Valorem Tax Revenue - Tax Increment Fund  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	134,930	<b>134,930</b>	-	30,657	656,024	<b>686,681</b>	5,094,739	67,339	(241,460)	<b>4,920,618</b>	86,114	-	320,147	<b>406,261</b>	<b>6,148,490</b>
	0%	0%	2%	<b>2%</b>	0%	0%	11%	<b>11%</b>	83%	1%	-4%	<b>80%</b>	1%	0%	5%	<b>7%</b>	<b>100%</b>
<b>2013</b>	-	-	106,817	<b>106,817</b>	-	41,044	737,098	<b>778,142</b>	5,190,634	85,238	108,444	<b>5,384,316</b>	29,698	22,378	241,224	<b>293,300</b>	<b>6,562,575</b>
	0%	0%	2%	<b>2%</b>	0%	1%	11%	<b>12%</b>	79%	1%	2%	<b>82%</b>	0%	0%	4%	<b>4%</b>	<b>100%</b>
<b>2014</b>	-	-	23,471	<b>23,471</b>	-	97,683	744,461	<b>842,144</b>	4,902,187	225,060	68,112	<b>5,195,359</b>	155,990	40,546	176,058	<b>372,594</b>	<b>6,433,568</b>
	0%	0%	0%	<b>0%</b>	0%	2%	12%	<b>13%</b>	76%	3%	1%	<b>81%</b>	2%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2015</b>	-	-	82,120	<b>82,120</b>	-	57,382	212,603	<b>269,985</b>	5,916,904	70,080	163,782	<b>6,150,766</b>	17,136	40,483	(74,419)	<b>(16,800)</b>	<b>6,486,071</b>
	0%	0%	1%	<b>1%</b>	0%	1%	3%	<b>4%</b>	91%	1%	3%	<b>95%</b>	0%	1%	-1%	<b>0%</b>	<b>100%</b>
<b>2016</b>	(16,652)	32,383	63,421	<b>79,152</b>	91,900	65,118	3,021,513	<b>3,178,531</b>	-	659,675	107,960	<b>767,635</b>	25,748	25,177	14,537	<b>65,462</b>	<b>4,090,780</b>
	0%	1%	2%	<b>2%</b>	2%	2%	74%	<b>78%</b>	0%	16%	3%	<b>19%</b>	1%	1%	0%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	12,189	61,692	<b>73,881</b>	14,923	22,123	1,438,199	<b>1,475,245</b>	364,166	2,056,156	104,090	<b>2,524,412</b>	26,756	17,532	77,004	<b>121,292</b>	<b>4,194,830</b>
	0%	0%	1%	<b>2%</b>	0%	1%	34%	<b>35%</b>	9%	49%	2%	<b>60%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2018</b>	-	-	25,885	<b>25,885</b>	17,717	1,711	104,569	<b>123,997</b>	2,256,112	1,996,725	52,531	<b>4,305,368</b>	94,637	24,721	50,292	<b>169,650</b>	<b>4,624,900</b>
	0%	0%	1%	<b>1%</b>	0%	0%	2%	<b>3%</b>	49%	43%	1%	<b>93%</b>	2%	1%	1%	<b>4%</b>	<b>100%</b>
<b>2019</b>	-	24,609	21,167	<b>45,776</b>	24,487	5,556	(40,767)	<b>(10,724)</b>	2,462,557	2,091,799	15,032	<b>4,569,388</b>	40,757	22,402	19,976	<b>83,135</b>	<b>4,687,575</b>
	0%	1%	0%	<b>1%</b>	1%	0%	-1%	<b>0%</b>	53%	45%	0%	<b>97%</b>	1%	0%	0%	<b>2%</b>	<b>100%</b>
<b>2020</b>	-	15,653	39,962	<b>55,615</b>	4,762	8,438	(10,445)	<b>2,755</b>	2,121,234	2,596,354	96,912	<b>4,814,500</b>	101,299	7,320	49,822	<b>158,441</b>	<b>5,031,311</b>
	0%	0%	1%	<b>1%</b>	0%	0%	0%	<b>0%</b>	42%	52%	2%	<b>96%</b>	2%	0%	1%	<b>3%</b>	<b>100%</b>
<b>2021</b>	-	32,444	14,386	<b>46,830</b>	13,077	5,208	(1,283)	<b>17,002</b>	846,079	2,276,351	1,909,233	<b>5,031,663</b>	-	-	-	<b>-</b>	<b>5,095,495</b>
	0%	1%	0%	<b>1%</b>	0%	0%	0%	<b>0%</b>	17%	45%	37%	<b>99%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

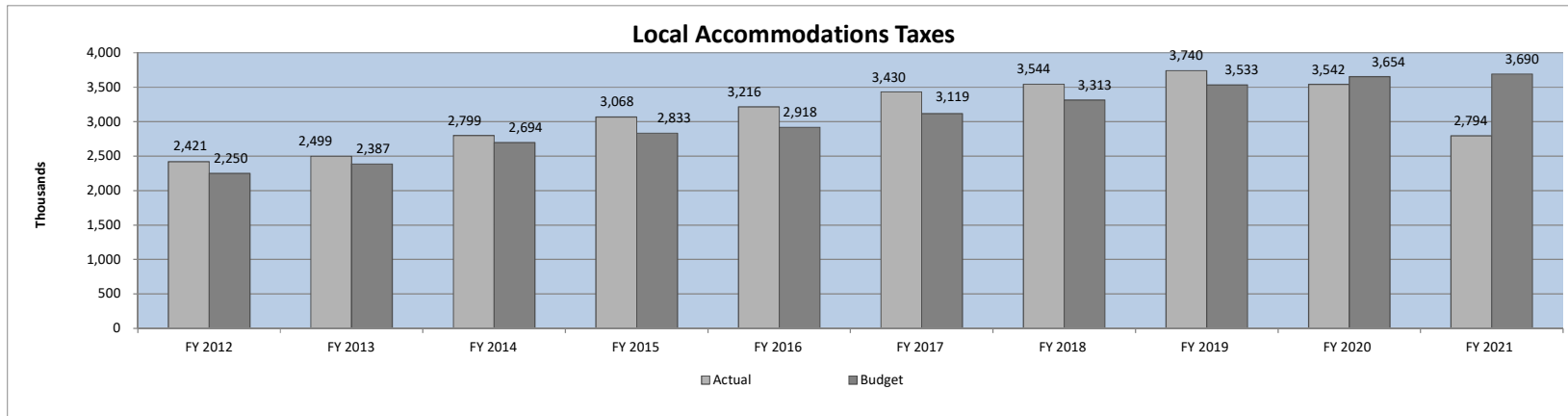


The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.



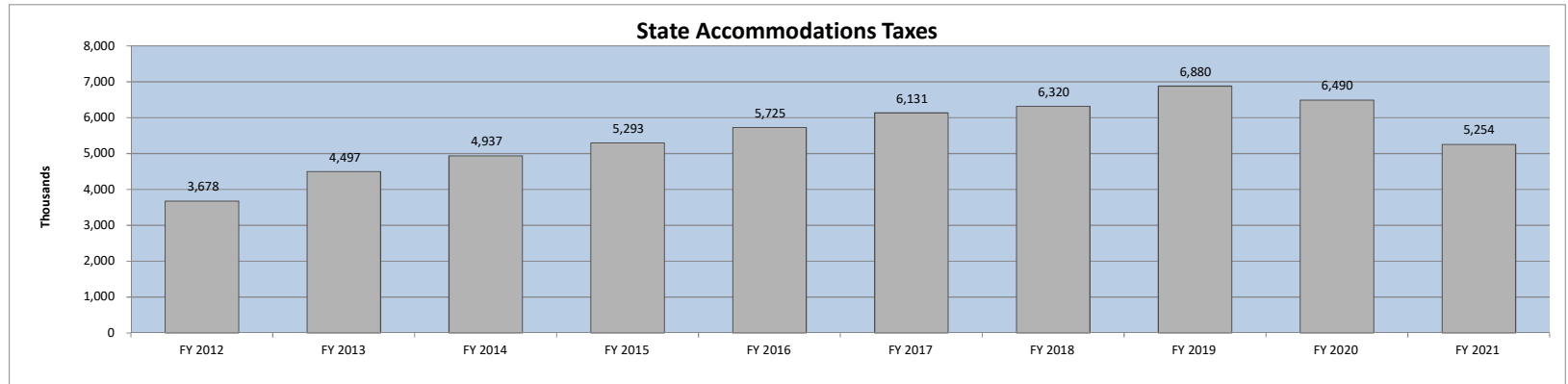
**Local ATAX Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	74,028	<b>74,028</b>	916,910	31,421	15,270	<b>963,601</b>	195,051	17,880	16,566	<b>229,497</b>	219,758	44,376	889,438	<b>1,153,572</b>	<b>2,420,698</b>
	0%	0%	3%	<b>3%</b>	38%	1%	1%	<b>40%</b>	8%	1%	1%	<b>9%</b>	9%	2%	37%	<b>48%</b>	<b>100%</b>
<b>2013</b>	(90)	66,048	26,046	<b>92,004</b>	968,704	41,267	21,440	<b>1,031,411</b>	181,869	17,634	18,328	<b>217,831</b>	237,082	55,152	865,587	<b>1,157,821</b>	<b>2,499,067</b>
	0%	3%	1%	<b>4%</b>	39%	2%	1%	<b>41%</b>	7%	1%	1%	<b>9%</b>	9%	2%	35%	<b>46%</b>	<b>100%</b>
<b>2014</b>	(161)	57,191	49,253	<b>106,283</b>	1,038,038	43,637	21,317	<b>1,102,992</b>	222,282	17,380	30,005	<b>269,667</b>	253,315	38,769	1,027,757	<b>1,319,841</b>	<b>2,798,783</b>
	0%	2%	2%	<b>4%</b>	37%	2%	1%	<b>39%</b>	8%	1%	1%	<b>10%</b>	9%	1%	37%	<b>47%</b>	<b>100%</b>
<b>2015</b>	(614)	66,510	88,566	<b>154,462</b>	1,159,004	45,603	18,112	<b>1,222,719</b>	261,750	14,873	14,870	<b>291,493</b>	271,055	50,135	1,078,475	<b>1,399,665</b>	<b>3,068,339</b>
	0%	2%	3%	<b>5%</b>	38%	1%	1%	<b>40%</b>	9%	0%	0%	<b>10%</b>	9%	2%	35%	<b>46%</b>	<b>100%</b>
<b>2016</b>	(815)	67,305	56,154	<b>122,644</b>	1,229,155	57,316	23,698	<b>1,310,169</b>	270,942	14,323	26,827	<b>312,092</b>	321,509	60,802	1,088,634	<b>1,470,945</b>	<b>3,215,850</b>
	0%	2%	2%	<b>4%</b>	38%	2%	1%	<b>41%</b>	8%	0%	1%	<b>10%</b>	10%	2%	34%	<b>46%</b>	<b>100%</b>
<b>2017</b>	(2)	104,685	75,399	<b>180,082</b>	1,037,898	266,822	22,416	<b>1,327,136</b>	247,350	24,056	28,495	<b>299,901</b>	343,957	64,311	1,214,992	<b>1,623,260</b>	<b>3,430,379</b>
	0%	3%	2%	<b>5%</b>	30%	8%	1%	<b>39%</b>	7%	1%	1%	<b>9%</b>	10%	2%	35%	<b>47%</b>	<b>100%</b>
<b>2018</b>	121	81,067	50,523	<b>131,711</b>	1,274,638	60,517	23,190	<b>1,358,345</b>	329,491	17,387	22,406	<b>369,284</b>	373,769	60,383	1,250,418	<b>1,684,570</b>	<b>3,543,910</b>
	0%	2%	1%	<b>4%</b>	36%	2%	1%	<b>38%</b>	9%	0%	1%	<b>10%</b>	11%	2%	35%	<b>48%</b>	<b>100%</b>
<b>2019</b>	35	110,663	69,539	<b>180,237</b>	1,281,174	52,300	25,754	<b>1,359,228</b>	336,642	26,974	24,957	<b>388,573</b>	374,977	52,844	1,384,212	<b>1,812,033</b>	<b>3,740,071</b>
	0%	3%	2%	<b>5%</b>	34%	1%	1%	<b>36%</b>	9%	1%	1%	<b>10%</b>	10%	1%	37%	<b>48%</b>	<b>100%</b>
<b>2020</b>	12	129,431	89,668	<b>219,111</b>	1,329,949	77,316	55,716	<b>1,462,981</b>	345,905	43,515	40,184	<b>429,604</b>	236,867	84,816	1,108,236	<b>1,429,919</b>	<b>3,541,615</b>
	0%	4%	3%	<b>6%</b>	38%	2%	2%	<b>41%</b>	10%	1%	1%	<b>12%</b>	7%	2%	31%	<b>40%</b>	<b>100%</b>
<b>2021</b>	(172)	324,378	216,254	<b>540,460</b>	1,418,057	172,710	63,485	<b>1,654,252</b>	487,871	50,275	61,363	<b>599,509</b>				<b>-</b>	<b>2,794,221</b>
	0%	12%	8%	<b>19%</b>	51%	6%	2%	<b>59%</b>	17%	2%	2%	<b>21%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



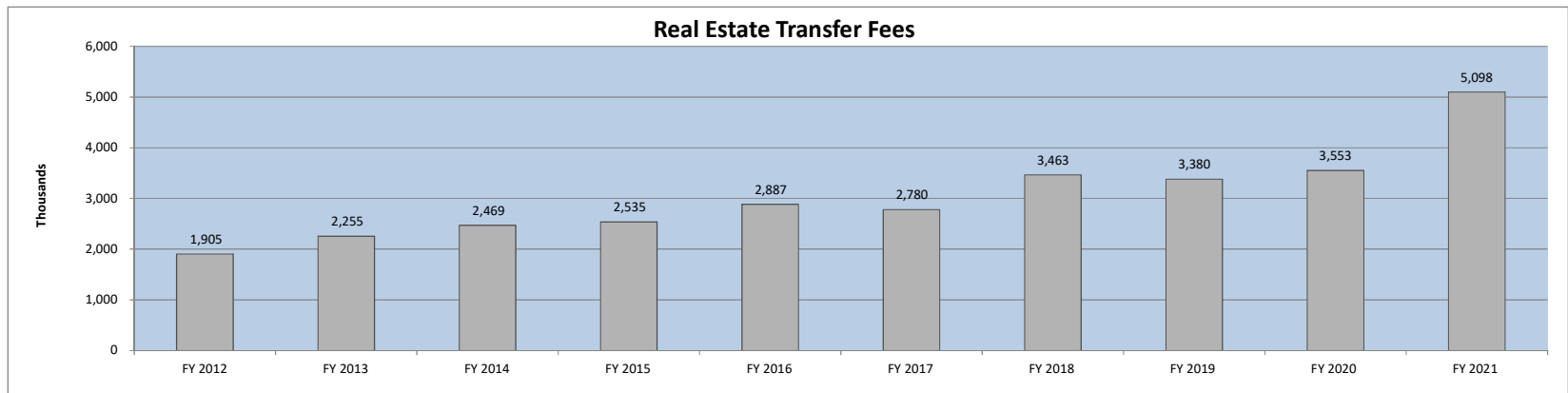
**State ATAX Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	-	-	1,727,579	-	-	<b>1,727,579</b>	465,848	-	-	<b>465,848</b>	217,109	-	1,267,859	<b>1,484,968</b>	<b>3,678,395</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	13%	0%	0%	<b>13%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2013</b>	-	-	-	-	1,748,948	-	-	<b>1,748,948</b>	662,990	-	-	<b>662,990</b>	561,109	-	1,523,646	<b>2,084,755</b>	<b>4,496,693</b>
	0%	0%	0%	<b>0%</b>	39%	0%	0%	<b>39%</b>	15%	0%	0%	<b>15%</b>	12%	0%	34%	<b>46%</b>	<b>100%</b>
<b>2014</b>	-	-	-	-	2,286,725	-	-	<b>2,286,725</b>	634,879	-	-	<b>634,879</b>	307,969	-	1,707,034	<b>2,015,003</b>	<b>4,936,607</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	13%	0%	0%	<b>13%</b>	6%	0%	35%	<b>41%</b>	<b>100%</b>
<b>2015</b>	-	-	-	-	2,480,925	-	-	<b>2,480,925</b>	717,888	-	-	<b>717,888</b>	288,354	-	1,806,288	<b>2,094,642</b>	<b>5,293,455</b>
	0%	0%	0%	<b>0%</b>	47%	0%	0%	<b>47%</b>	14%	0%	0%	<b>14%</b>	5%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2016</b>	-	-	-	-	2,588,597	-	-	<b>2,588,597</b>	846,937	-	-	<b>846,937</b>	354,505	-	1,934,945	<b>2,289,450</b>	<b>5,724,984</b>
	0%	0%	0%	<b>0%</b>	45%	0%	0%	<b>45%</b>	15%	0%	0%	<b>15%</b>	6%	0%	34%	<b>40%</b>	<b>100%</b>
<b>2017</b>	-	-	-	-	2,793,958	-	-	<b>2,793,958</b>	747,978	-	-	<b>747,978</b>	417,652	-	2,171,824	<b>2,589,476</b>	<b>6,131,412</b>
	0%	0%	0%	<b>0%</b>	46%	0%	0%	<b>46%</b>	12%	0%	0%	<b>12%</b>	7%	0%	35%	<b>42%</b>	<b>100%</b>
<b>2018</b>	-	-	-	-	2,809,551	-	-	<b>2,809,551</b>	858,253	-	-	<b>858,253</b>	397,776	-	2,254,419	<b>2,652,195</b>	<b>6,319,999</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	14%	0%	0%	<b>14%</b>	6%	0%	36%	<b>42%</b>	<b>100%</b>
<b>2019</b>	-	-	-	-	3,034,478	-	-	<b>3,034,478</b>	855,629	-	-	<b>855,629</b>	472,626	-	2,517,294	<b>2,989,920</b>	<b>6,880,027</b>
	0%	0%	0%	<b>0%</b>	44%	0%	0%	<b>44%</b>	12%	0%	0%	<b>12%</b>	7%	0%	37%	<b>43%</b>	<b>100%</b>
<b>2020</b>	-	-	-	-	3,223,818	-	-	<b>3,223,818</b>	815,760	134,656	-	<b>950,416</b>	586,126	-	1,730,047	<b>2,316,173</b>	<b>6,490,407</b>
	0%	0%	0%	<b>0%</b>	50%	0%	0%	<b>50%</b>	13%	2%	0%	<b>15%</b>	9%	0%	27%	<b>36%</b>	<b>100%</b>
<b>2021</b>	-	-	-	-	3,655,462	-	-	<b>3,655,462</b>	1,598,915	-	-	<b>1,598,915</b>	-	-	-	-	<b>5,254,377</b>
	0%	0%	0%	<b>0%</b>	70%	0%	0%	<b>70%</b>	30%	0%	0%	<b>30%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



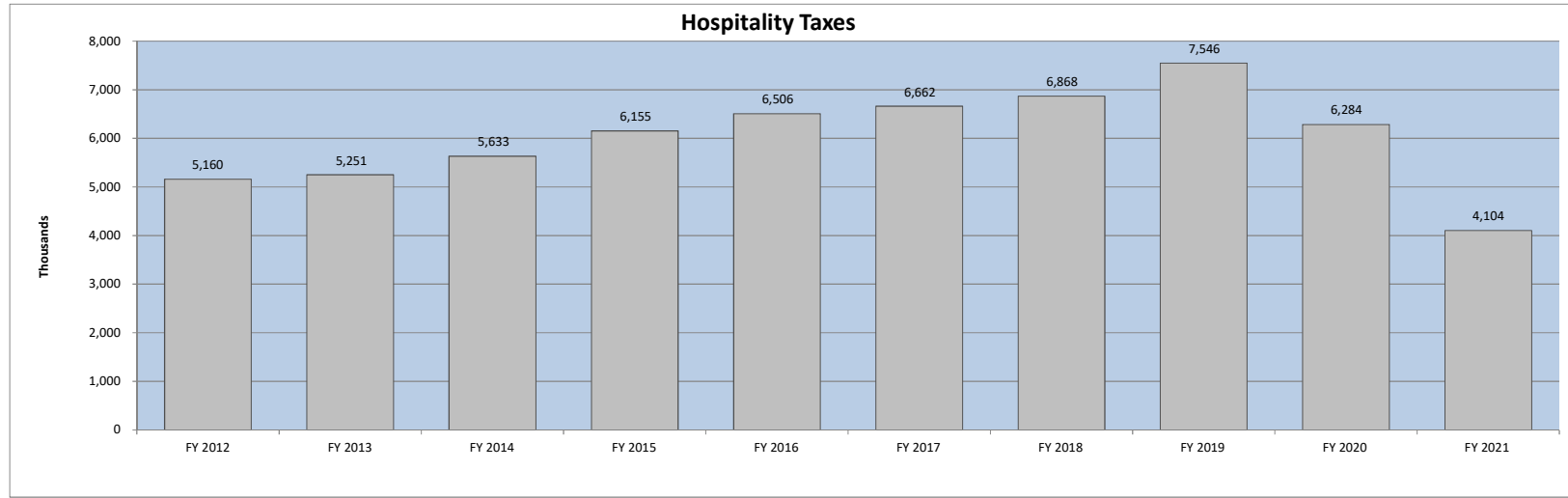
**Real Estate Transfer Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	139,450 7%	159,226 8%	150,358 8%	<b>449,034</b> <b>24%</b>	159,205 8%	138,744 7%	162,077 9%	<b>460,026</b> <b>24%</b>	136,677 7%	108,630 6%	182,752 10%	<b>428,059</b> <b>22%</b>	188,721 10%	211,887 11%	167,732 9%	<b>568,340</b> <b>30%</b>	<b>1,905,459</b> <b>100%</b>
<b>2013</b>	172,658 8%	159,179 7%	177,345 8%	<b>509,182</b> <b>23%</b>	211,885 9%	183,982 8%	183,700 8%	<b>579,567</b> <b>26%</b>	134,456 6%	179,334 8%	143,641 6%	<b>457,431</b> <b>20%</b>	221,937 10%	252,528 11%	234,462 10%	<b>708,927</b> <b>31%</b>	<b>2,255,107</b> <b>100%</b>
<b>2014</b>	220,560 9%	260,824 11%	213,791 9%	<b>695,175</b> <b>28%</b>	281,351 11%	203,317 8%	150,674 6%	<b>635,342</b> <b>26%</b>	149,784 6%	122,915 5%	182,008 7%	<b>454,707</b> <b>18%</b>	243,718 10%	213,052 9%	226,887 9%	<b>683,657</b> <b>28%</b>	<b>2,468,881</b> <b>100%</b>
<b>2015</b>	221,317 9%	199,496 8%	188,301 7%	<b>609,114</b> <b>24%</b>	253,080 10%	150,389 6%	268,055 11%	<b>671,524</b> <b>26%</b>	160,395 6%	114,066 4%	229,625 9%	<b>504,086</b> <b>20%</b>	215,245 8%	263,128 10%	271,835 11%	<b>750,208</b> <b>30%</b>	<b>2,534,932</b> <b>100%</b>
<b>2016</b>	234,595 8%	279,002 10%	202,973 7%	<b>716,570</b> <b>25%</b>	216,847 8%	167,854 6%	261,485 9%	<b>646,186</b> <b>22%</b>	229,220 8%	198,334 7%	244,795 8%	<b>672,349</b> <b>23%</b>	251,805 9%	249,871 9%	350,366 12%	<b>852,042</b> <b>30%</b>	<b>2,887,147</b> <b>100%</b>
<b>2017</b>	211,072 8%	245,654 9%	244,422 9%	<b>701,148</b> <b>25%</b>	174,911 6%	178,434 6%	226,500 8%	<b>579,845</b> <b>21%</b>	199,693 7%	169,245 6%	219,557 8%	<b>588,495</b> <b>21%</b>	285,421 10%	351,313 13%	274,090 10%	<b>910,824</b> <b>33%</b>	<b>2,780,312</b> <b>100%</b>
<b>2018</b>	264,872 8%	340,779 10%	262,410 8%	<b>868,061</b> <b>25%</b>	335,365 10%	223,959 6%	264,198 8%	<b>823,522</b> <b>24%</b>	265,998 8%	199,667 6%	255,934 7%	<b>721,599</b> <b>21%</b>	324,009 9%	352,736 10%	373,562 11%	<b>1,050,307</b> <b>30%</b>	<b>3,463,489</b> <b>100%</b>
<b>2019</b>	296,001 9%	313,882 9%	206,316 6%	<b>816,199</b> <b>24%</b>	320,404 9%	263,233 8%	289,595 9%	<b>873,232</b> <b>26%</b>	218,269 6%	175,129 5%	317,464 9%	<b>710,862</b> <b>21%</b>	326,829 10%	375,085 11%	277,900 8%	<b>979,814</b> <b>29%</b>	<b>3,380,107</b> <b>100%</b>
<b>2020</b>	351,658 10%	300,875 8%	296,053 8%	<b>948,586</b> <b>27%</b>	339,361 10%	252,246 7%	301,810 8%	<b>893,417</b> <b>25%</b>	310,098 9%	191,741 5%	295,598 8%	<b>797,437</b> <b>22%</b>	297,260 8%	257,004 7%	359,261 10%	<b>913,525</b> <b>26%</b>	<b>3,552,965</b> <b>100%</b>
<b>2021</b>	507,895 10%	633,339 12%	590,226 12%	<b>1,731,460</b> <b>34%</b>	704,857 14%	555,031 11%	668,553 13%	<b>1,928,441</b> <b>38%</b>	426,367 8%	393,801 8%	618,372 12%	<b>1,438,540</b> <b>28%</b>	0%	0%	0%	- <b>0%</b>	<b>5,098,441</b> <b>100%</b>



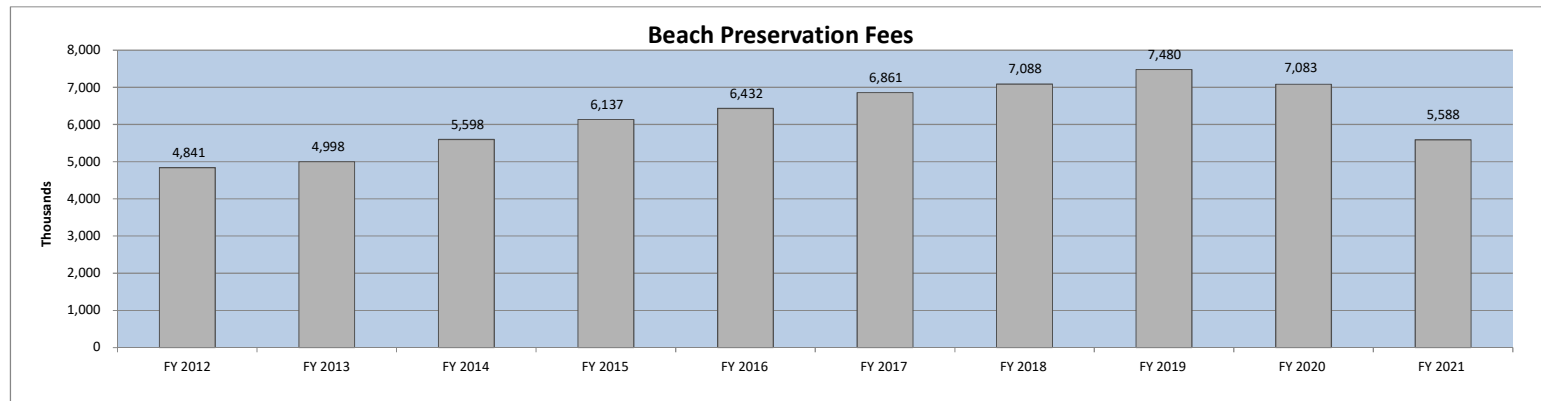
Hospitality Tax Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	361,462	<b>361,462</b>	1,205,720	51,838	209,020	<b>1,466,578</b>	636,640	125,824	119,275	<b>881,739</b>	695,699	232,479	1,522,177	<b>2,450,355</b>	<b>5,160,134</b>
	0%	0%	7%	<b>7%</b>	23%	1%	4%	<b>28%</b>	12%	2%	2%	<b>17%</b>	13%	5%	29%	<b>47%</b>	<b>100%</b>
<b>2013</b>	-	227,053	167,624	<b>394,677</b>	1,244,946	163,155	114,410	<b>1,522,511</b>	635,422	139,769	124,403	<b>899,594</b>	691,648	214,191	1,528,374	<b>2,434,213</b>	<b>5,250,995</b>
	0%	4%	3%	<b>8%</b>	24%	3%	2%	<b>29%</b>	12%	3%	2%	<b>17%</b>	13%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2014</b>	-	250,531	220,872	<b>471,403</b>	1,267,698	183,659	125,344	<b>1,576,701</b>	706,599	117,024	132,645	<b>956,268</b>	754,213	211,502	1,663,343	<b>2,629,058</b>	<b>5,633,430</b>
	0%	4%	4%	<b>8%</b>	23%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	13%	4%	30%	<b>47%</b>	<b>100%</b>
<b>2015</b>	-	263,460	250,552	<b>514,012</b>	1,376,186	210,948	135,505	<b>1,722,639</b>	782,101	115,615	147,023	<b>1,044,739</b>	801,957	243,058	1,828,599	<b>2,873,614</b>	<b>6,155,004</b>
	0%	4%	4%	<b>8%</b>	22%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	13%	4%	30%	<b>47%</b>	<b>100%</b>
<b>2016</b>	(2,451)	296,736	254,972	<b>549,257</b>	1,473,719	215,836	143,710	<b>1,833,265</b>	831,682	135,776	140,685	<b>1,108,143</b>	920,040	235,957	1,859,644	<b>3,015,641</b>	<b>6,506,306</b>
	0%	5%	4%	<b>8%</b>	23%	3%	2%	<b>28%</b>	13%	2%	2%	<b>17%</b>	14%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2017</b>	(112)	307,641	266,071	<b>573,600</b>	1,280,180	386,522	172,512	<b>1,839,214</b>	732,298	144,942	168,931	<b>1,046,171</b>	925,322	284,577	1,992,989	<b>3,202,888</b>	<b>6,661,873</b>
	0%	5%	4%	<b>9%</b>	19%	6%	3%	<b>28%</b>	11%	2%	3%	<b>16%</b>	14%	4%	30%	<b>48%</b>	<b>100%</b>
<b>2018</b>	(1,896)	350,984	272,962	<b>622,050</b>	1,354,343	305,889	176,091	<b>1,836,323</b>	863,424	184,537	167,049	<b>1,215,010</b>	947,412	333,953	1,913,039	<b>3,194,404</b>	<b>6,867,787</b>
	0%	5%	4%	<b>9%</b>	20%	4%	3%	<b>27%</b>	13%	3%	2%	<b>18%</b>	14%	5%	28%	<b>47%</b>	<b>100%</b>
<b>2019</b>	(9,311)	519,830	311,840	<b>822,359</b>	1,442,824	308,357	184,810	<b>1,935,991</b>	940,109	171,194	173,486	<b>1,284,789</b>	1,004,704	321,473	2,176,461	<b>3,502,638</b>	<b>7,545,777</b>
	0%	7%	4%	<b>11%</b>	19%	4%	2%	<b>26%</b>	12%	2%	2%	<b>17%</b>	13%	4%	29%	<b>46%</b>	<b>100%</b>
<b>2020</b>	(1,966)	440,781	322,265	<b>761,080</b>	1,533,954	320,714	193,848	<b>2,048,516</b>	996,593	172,646	149,601	<b>1,318,840</b>	316,148	218,826	1,621,051	<b>2,156,025</b>	<b>6,284,461</b>
	0%	7%	5%	<b>12%</b>	24%	5%	3%	<b>33%</b>	16%	3%	2%	<b>21%</b>	5%	3%	26%	<b>34%</b>	<b>100%</b>
<b>2021</b>	(1,066)	479,724	302,201	<b>780,859</b>	1,465,205	353,444	176,301	<b>1,994,950</b>	1,005,209	153,767	169,022	<b>1,327,998</b>	0	0	0	<b>-</b>	<b>4,103,807</b>
	0%	12%	7%	<b>19%</b>	36%	9%	4%	<b>49%</b>	24%	4%	4%	<b>32%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



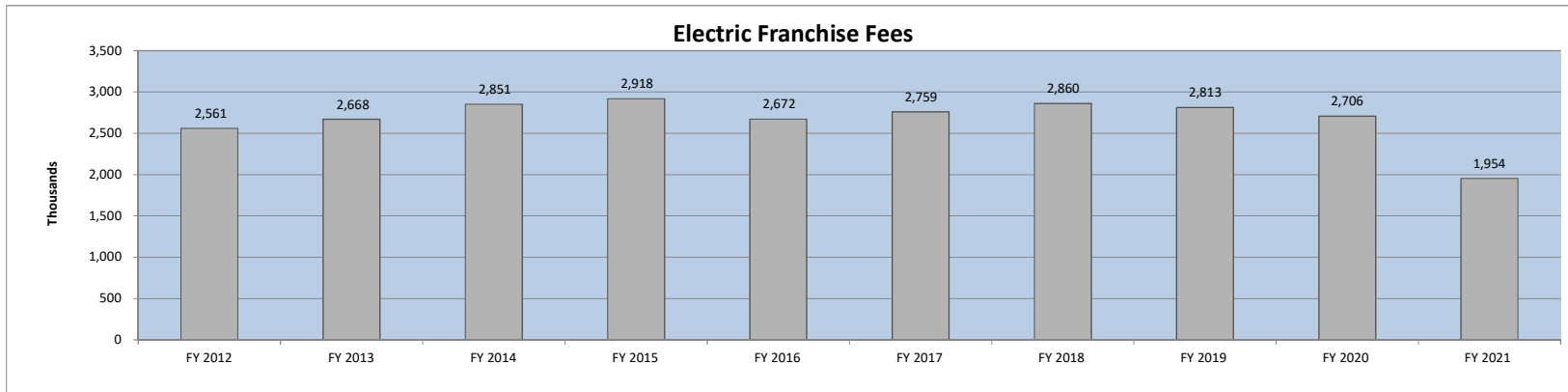
**Beach Preservation Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	142,519	<b>142,519</b>	1,841,404	51,817	19,994	<b>1,913,215</b>	415,258	30,533	40,206	<b>485,997</b>	436,879	83,910	1,778,875	<b>2,299,664</b>	<b>4,841,395</b>
	0%	0%	3%	<b>3%</b>	38%	1%	0%	<b>40%</b>	9%	1%	1%	<b>10%</b>	9%	2%	37%	<b>48%</b>	<b>100%</b>
<b>2013</b>	(181)	128,096	52,091	<b>180,006</b>	1,937,409	82,534	42,880	<b>2,062,823</b>	367,737	35,193	36,733	<b>439,663</b>	474,164	110,304	1,731,172	<b>2,315,640</b>	<b>4,998,132</b>
	0%	3%	1%	<b>4%</b>	39%	2%	1%	<b>41%</b>	7%	1%	1%	<b>9%</b>	9%	2%	35%	<b>46%</b>	<b>100%</b>
<b>2014</b>	(321)	114,381	98,505	<b>212,565</b>	2,076,077	87,274	42,634	<b>2,205,985</b>	444,563	34,761	60,009	<b>539,333</b>	506,631	77,538	2,055,513	<b>2,639,682</b>	<b>5,597,565</b>
	0%	2%	2%	<b>4%</b>	37%	2%	1%	<b>39%</b>	8%	1%	1%	<b>10%</b>	9%	1%	37%	<b>47%</b>	<b>100%</b>
<b>2015</b>	(1,229)	133,020	177,134	<b>308,925</b>	2,318,006	91,207	36,223	<b>2,445,436</b>	523,502	29,746	29,738	<b>582,986</b>	542,110	100,271	2,156,951	<b>2,799,332</b>	<b>6,136,679</b>
	0%	2%	3%	<b>5%</b>	38%	1%	1%	<b>40%</b>	9%	0%	0%	<b>10%</b>	9%	2%	35%	<b>46%</b>	<b>100%</b>
<b>2016</b>	(1,630)	134,604	112,309	<b>245,283</b>	2,458,309	114,632	47,395	<b>2,620,336</b>	541,885	28,645	53,661	<b>624,191</b>	643,018	121,604	2,177,268	<b>2,941,890</b>	<b>6,431,700</b>
	0%	2%	2%	<b>4%</b>	38%	2%	1%	<b>41%</b>	8%	0%	1%	<b>10%</b>	10%	2%	34%	<b>46%</b>	<b>100%</b>
<b>2017</b>	(6)	209,371	150,800	<b>360,165</b>	2,075,794	533,645	44,832	<b>2,654,271</b>	494,699	48,112	56,991	<b>599,802</b>	687,914	128,623	2,429,983	<b>3,246,520</b>	<b>6,860,758</b>
	0%	3%	2%	<b>5%</b>	30%	8%	1%	<b>39%</b>	7%	1%	1%	<b>9%</b>	10%	2%	35%	<b>47%</b>	<b>100%</b>
<b>2018</b>	241	162,135	101,045	<b>263,421</b>	2,549,276	121,035	46,379	<b>2,716,690</b>	658,983	34,774	44,811	<b>738,568</b>	747,540	120,764	2,500,837	<b>3,369,141</b>	<b>7,087,820</b>
	0%	2%	1%	<b>4%</b>	36%	2%	1%	<b>38%</b>	9%	0%	1%	<b>10%</b>	11%	2%	35%	<b>48%</b>	<b>100%</b>
<b>2019</b>	70	221,325	139,080	<b>360,475</b>	2,562,348	104,599	51,408	<b>2,718,355</b>	673,384	53,947	49,916	<b>777,247</b>	749,954	105,688	2,768,423	<b>3,624,065</b>	<b>7,480,142</b>
	0%	3%	2%	<b>5%</b>	34%	1%	1%	<b>36%</b>	9%	1%	1%	<b>10%</b>	10%	1%	37%	<b>48%</b>	<b>100%</b>
<b>2020</b>	24	258,863	179,335	<b>438,222</b>	2,659,898	154,633	111,430	<b>2,925,961</b>	691,810	87,032	80,367	<b>859,209</b>	473,735	169,631	2,216,472	<b>2,859,838</b>	<b>7,083,230</b>
	0%	4%	3%	<b>6%</b>	38%	2%	2%	<b>41%</b>	10%	1%	1%	<b>12%</b>	7%	2%	31%	<b>40%</b>	<b>100%</b>
<b>2021</b>	(344)	648,756	432,509	<b>1,080,921</b>	2,836,113	345,421	127,533	<b>3,309,067</b>	975,178	100,550	122,725	<b>1,198,453</b>				<b>-</b>	<b>5,588,441</b>
	0%	12%	8%	<b>19%</b>	51%	6%	2%	<b>59%</b>	17%	2%	2%	<b>21%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>



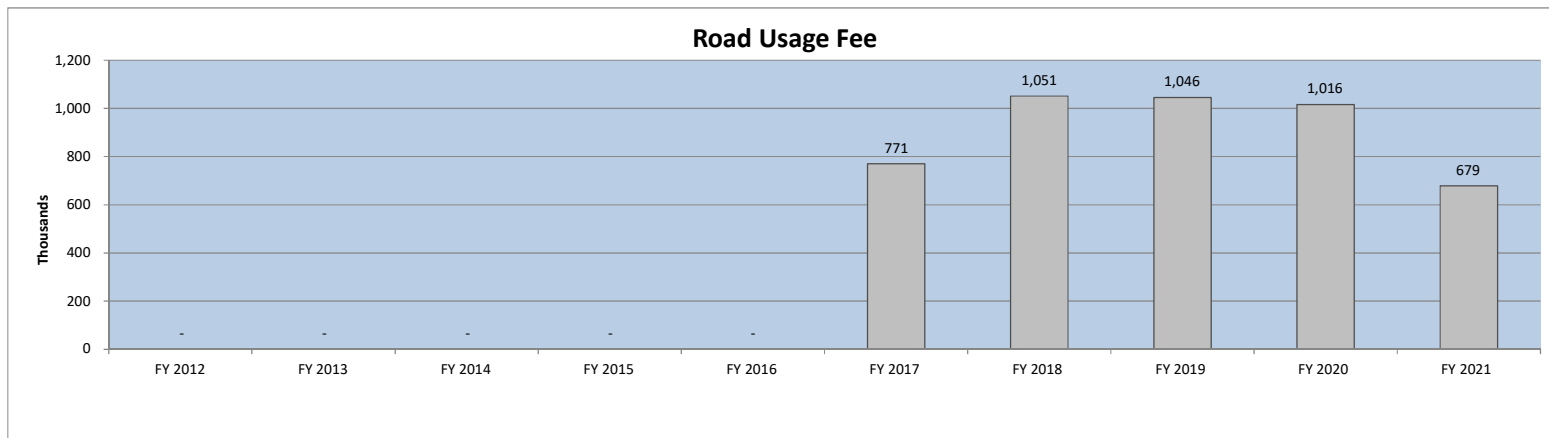
**Electric Franchise Fee Revenue**  
**Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	285,086 11%	315,558 12%	272,993 11%	<b>873,637</b> <b>34%</b>	201,785 8%	163,538 6%	- 0%	<b>365,323</b> <b>14%</b>	163,242 6%	184,930 7%	194,209 8%	<b>542,381</b> <b>21%</b>	186,263 7%	190,617 7%	403,073 16%	<b>779,953</b> <b>30%</b>	<b>2,561,294</b> <b>100%</b>
<b>2013</b>	267,900 10%	296,782 11%	253,419 9%	<b>818,101</b> <b>31%</b>	209,120 8%	191,263 7%	179,717 7%	<b>580,100</b> <b>22%</b>	213,986 8%	213,665 8%	220,684 8%	<b>648,335</b> <b>24%</b>	213,437 8%	179,862 7%	228,570 9%	<b>621,869</b> <b>23%</b>	<b>2,668,405</b> <b>100%</b>
<b>2014</b>	276,806 10%	294,926 10%	274,448 10%	<b>846,180</b> <b>30%</b>	211,839 7%	183,669 6%	194,716 7%	<b>590,224</b> <b>21%</b>	230,745 8%	296,174 10%	226,560 8%	<b>753,479</b> <b>26%</b>	215,220 8%	203,769 7%	242,046 8%	<b>661,035</b> <b>23%</b>	<b>2,850,918</b> <b>100%</b>
<b>2015</b>	295,086 10%	309,064 11%	291,986 10%	<b>896,136</b> <b>31%</b>	220,360 8%	193,729 7%	213,329 7%	<b>627,418</b> <b>21%</b>	228,430 8%	264,365 9%	262,821 9%	<b>755,616</b> <b>26%</b>	211,358 7%	196,172 7%	231,640 8%	<b>639,170</b> <b>22%</b>	<b>2,918,340</b> <b>100%</b>
<b>2016</b>	280,750 11%	299,517 11%	267,312 10%	<b>847,579</b> <b>32%</b>	212,060 8%	182,593 7%	172,665 6%	<b>567,318</b> <b>21%</b>	- 0%	193,842 7%	249,866 9%	<b>443,708</b> <b>17%</b>	204,750 8%	184,120 7%	424,509 16%	<b>813,379</b> <b>30%</b>	<b>2,671,984</b> <b>100%</b>
<b>2017</b>	- 0%	300,541 11%	333,053 12%	<b>633,594</b> <b>23%</b>	289,538 10%	219,568 8%	165,837 6%	<b>674,943</b> <b>24%</b>	168,934 6%	207,031 8%	209,820 8%	<b>585,785</b> <b>21%</b>	179,145 6%	216,348 8%	468,876 17%	<b>864,369</b> <b>31%</b>	<b>2,758,691</b> <b>100%</b>
<b>2018</b>	- 0%	286,171 10%	302,024 11%	<b>588,195</b> <b>21%</b>	280,004 10%	242,318 8%	207,471 7%	<b>729,793</b> <b>26%</b>	177,218 6%	286,059 10%	272,016 10%	<b>735,293</b> <b>26%</b>	183,936 6%	206,385 7%	416,234 15%	<b>806,555</b> <b>28%</b>	<b>2,859,836</b> <b>100%</b>
<b>2019</b>	- 0%	284,487 10%	300,539 11%	<b>585,026</b> <b>21%</b>	287,235 10%	225,289 8%	176,572 6%	<b>689,096</b> <b>25%</b>	217,205 8%	231,783 8%	247,294 9%	<b>696,282</b> <b>25%</b>	179,820 6%	197,124 7%	465,155 17%	<b>842,099</b> <b>30%</b>	<b>2,812,503</b> <b>100%</b>
<b>2020</b>	- 0%	288,444 11%	311,185 11%	<b>599,629</b> <b>22%</b>	274,894 10%	237,022 9%	185,439 7%	<b>697,355</b> <b>26%</b>	167,418 6%	203,003 8%	215,289 8%	<b>585,710</b> <b>22%</b>	211,820 8%	190,958 7%	420,531 16%	<b>823,309</b> <b>30%</b>	<b>2,706,003</b> <b>100%</b>
<b>2021</b>	- 0%	283,256 14%	313,306 16%	<b>596,562</b> <b>31%</b>	292,719 15%	221,868 11%	200,865 10%	<b>715,452</b> <b>37%</b>	162,356 8%	239,436 12%	240,349 12%	<b>642,141</b> <b>33%</b>	0 0%	0 0%	0 0%	- 0%	<b>1,954,155</b> <b>100%</b>



Road Usage Fee Revenue  
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	83,251	246,090	-	-	-	-	678,758
	0%	14%	12%	27%	13%	14%	11%	37%	10%	14%	12%	36%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

## **Business-Type Activities – Stormwater Utility**



**Stormwater Utility Fee Revenue  
Revenues by Month/Fiscal Year**

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
<b>2012</b>	-	-	-	-	-	48,454	638,172	<b>686,626</b>	2,535,992	-	46,507	<b>2,582,499</b>	93,932	27,723	101,099	<b>222,754</b>	<b>3,491,879</b>
	0%	0%	0%	<b>0%</b>	0%	1%	18%	<b>20%</b>	73%	0%	1%	<b>74%</b>	3%	1%	3%	<b>6%</b>	<b>100%</b>
<b>2013</b>	-	-	26,892	<b>26,892</b>	-	15,678	720,714	<b>736,392</b>	2,467,893	40,437	77,488	<b>2,585,818</b>	11,532	15,464	198,835	<b>225,831</b>	<b>3,574,933</b>
	0%	0%	1%	<b>1%</b>	0%	0%	20%	<b>21%</b>	69%	1%	2%	<b>72%</b>	0%	0%	6%	<b>6%</b>	<b>100%</b>
<b>2014</b>	-	-	10,201	<b>10,201</b>	-	20,547	711,021	<b>731,568</b>	2,385,610	169,137	33,979	<b>2,588,726</b>	35,865	25,432	172,508	<b>233,805</b>	<b>3,564,300</b>
	0%	0%	0%	<b>0%</b>	0%	1%	20%	<b>21%</b>	67%	5%	1%	<b>73%</b>	1%	1%	5%	<b>7%</b>	<b>100%</b>
<b>2015</b>	-	-	21,420	<b>21,420</b>	-	16,821	431,059	<b>447,880</b>	2,701,529	185,611	69,130	<b>2,956,270</b>	19,688	7,572	98,556	<b>125,816</b>	<b>3,551,386</b>
	0%	0%	1%	<b>1%</b>	0%	0%	12%	<b>13%</b>	76%	5%	2%	<b>83%</b>	1%	0%	3%	<b>4%</b>	<b>100%</b>
<b>2016</b>	(30,865)	39,140	-	<b>8,275</b>	36,028	267,950	-	<b>303,978</b>	2,843,322	267,273	69,598	<b>3,180,193</b>	16,958	22,578	19,418	<b>58,954</b>	<b>3,551,400</b>
	-1%	1%	0%	<b>0%</b>	1%	8%	0%	<b>9%</b>	80%	8%	2%	<b>90%</b>	0%	1%	1%	<b>2%</b>	<b>100%</b>
<b>2017</b>	-	20,819	193	<b>21,012</b>	45,892	6,779	233,754	<b>286,425</b>	-	2,236,860	788,955	<b>3,025,815</b>	189,339	12,164	48,250	<b>249,753</b>	<b>3,583,005</b>
	0%	1%	0%	<b>1%</b>	1%	0%	7%	<b>8%</b>	0%	62%	22%	<b>84%</b>	5%	0%	1%	<b>7%</b>	<b>100%</b>
<b>2018</b>	-	11,824	18,636	<b>30,460</b>	12,687	4,850	444,436	<b>461,973</b>	2,234,819	1,877,991	54,737	<b>4,167,547</b>	50,417	21,204	44,035	<b>115,656</b>	<b>4,775,636</b>
	0%	0%	0%	<b>1%</b>	0%	0%	9%	<b>10%</b>	47%	39%	1%	<b>87%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2019</b>	-	18,968	32,519	<b>51,487</b>	22,142	3,859	356,960	<b>382,961</b>	2,170,577	2,003,012	144,665	<b>4,318,254</b>	43,223	16,888	82,988	<b>143,099</b>	<b>4,895,801</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>8%</b>	44%	41%	3%	<b>88%</b>	1%	0%	2%	<b>3%</b>	<b>100%</b>
<b>2020</b>	-	18,433	29,375	<b>47,808</b>	20,484	12,844	323,914	<b>357,242</b>	2,140,418	2,214,336	59,218	<b>4,413,972</b>	39,589	12,162	57,850	<b>109,601</b>	<b>4,928,623</b>
	0%	0%	1%	<b>1%</b>	0%	0%	7%	<b>7%</b>	43%	45%	1%	<b>90%</b>	1%	0%	1%	<b>2%</b>	<b>100%</b>
<b>2021</b>	-	74,796	21,179	<b>95,975</b>	12,246	7,528	411	<b>20,185</b>	1,125,627	1,389,160	2,124,901	<b>4,639,688</b>	-	-	-	<b>-</b>	<b>4,755,848</b>
	0%	2%	0%	<b>2%</b>	0%	0%	0%	<b>0%</b>	24%	29%	45%	<b>98%</b>	0%	0%	0%	<b>0%</b>	<b>100%</b>

