

MEMORANDUM

To: Marc Orlando, Town Manager

From: John Troyer, Finance Director

Date: March 11, 2021

RE: FY 2021 Financial Statements – Through February 2021 (8th Period)

General Overview

The Town receives most of its property taxes (the largest revenue source) from December through February. As noted below, property tax revenue collections will be delayed this year, and will be received from December until April or May. The next largest General Fund revenue source is Business License revenues which the Town primarily receives in March through June. General Fund expenses, which are predominantly personnel related, are incurred more evenly throughout the fiscal year.

Property Tax bills -- the property tax bills were not mailed by Beaufort County until mid-January due to the unexpected delay in calculating the bills by the Beaufort County Auditor. Therefore, the payment deadline has been extended from January 15, 2021 to March 31, 2021. This means the normal timing of our property tax collections will be shifted later in the year. In a normal year, the Town would have received the majority of property tax collections by February. Due to payment date extension until March 31, the Town may not have a full picture of property tax collections until late April and possibly May. This is one more reason that Town Council’s strong reserve policies are as important as ever – as we expect our temporary deficit to be extended to later in the fiscal year.

COVID-19 disruption of normal economic activity really started to show in the second half of FY2020. The collection of revenues related to taxes and fees reflecting the lower economic activity levels started to show in the April 2020 financial statements. However, as detailed below, Real Estate-related and Tourism-driven YTD revenues for FY21 are up a combined \$4,208,874 compared to last YTD.

Real estate-related revenues, namely Real Estate Transfer Fees and Permits are 64% higher than last fiscal year. Individually, the Real Estate Transfer Fee amount of \$4,480,069 is up 91% from last YTD while Permit Revenues are 11% higher than last year. The Real Estate Transfer Fee and Permit revenues are apples to apples comparisons and are up that much this year.

	<u>RETF</u>			<u>Permits</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	2,343,842			1,174,818			3,518,660		
FY 2021	4,480,069	2,136,227	91%	1,307,478	132,660	11%	5,787,547	2,268,887	64%

Tourism-driven revenue results which is comprised of ATAX/Beach and Hospitality taxes are on a combined basis 19% higher than last fiscal year. The local ATAX and Beach Fees are based on accommodations while the HTAX is a function of prepared meals and beverage sales. Some of the Local ATAX, HTAX, and Beach Fees collected in FY21 related to FY20 – giving FY21 a temporary boost. We do not expect these increases in the future.

	<u>Local ATAX/ Beach Preservation Fees</u>			<u>Hospitality Tax</u>			<u>Total</u>		
	Received	\$ Change	% Change	Received	\$ Change	% Change	Received	\$ Change	% Change
FY 2020	6,214,537			3,978,835			10,193,372		
FY 2021	8,198,574	1,984,037	32%	3,934,785	(44,050)	-1%	12,133,359	1,939,987	19%

General Fund Summary

Through February, the Town’s General Fund revenues and transfers in total \$23,902,158 or 55% of budget, which compares to \$26,742,834 or 65% of budget for last year. This is a decrease of (\$2,840,676) compared to the prior year. The decrease is primarily due to the timing of the payment of the property taxes. Real and personal property taxes are down (\$5,479,034) compared to last year. Business licenses are \$1,348,553 higher than last year and local accommodations tax are \$661,345 higher than last year. There is no reason to change our expectations for our budget projections for the full year. However, we will continue to closely monitor the timing, amount, and our projections for revenues.

With 67% of the year lapsed at the end of February, expenditures-to-date are \$25,546,945 or 58% of budget. Current fiscal year expenditures are \$455,922 or 2% higher than last year. Several detailed explanations for year-to-year changes are provided in the budget to actual statement or on the revenue analysis charts. Overall results are consistent with expectations for this time of year.

The fiscal year-to-date deficit in the General Fund is presented as a deficit of (\$1,644,787) compared to last year’s surplus of \$1,651,811 which is \$3,296,598 worse than last year.

Debt Service Fund

Debt service payments are due at various times during the fiscal year. As of the end of February, \$8,589,204 or 41% of the current year’s obligations, have come due and been paid.

Capital Projects Fund

As you can see below, our capital projects continue to move forward. Since the funding was in place before the start of the year, as the projects advance, CIP fund balance declines as planned.

Major Capital Projects/Expenditures that have occurred thus far this fiscal year are as follows:

Coligny Area Improvements	\$ 5,091,259
Stoney Area Land Purchase	\$ 1,459,296
Fire Station #2 Replacement	\$ 1,043,773
Shelter Cove Marina Purchase	\$ 885,482
Town Hall Office Reconfiguration	\$ 220,854

Summary balances for the Capital Project Fund are as follows:

	FY 2021
	Actual
Revenues	718,545
Transfers In	7,388,414
Capital Outlays	(9,829,480)
Transfers Out	-
Net Change in Fund Balance	<u>\$ (1,722,521)</u>

Other Revenues

The table below reflects the Town’s revenue received for other governmental funds for this fiscal year in comparison to the same time last year. Explanations for material variances, are also included. As you can see, some are up and some are down – the diversity of revenue streams is exceptionally important in difficult economic times as we are nationally.

	FY 2021	FY 2020	\$	%	Variance
	actual	actual	variance	variance	Code
State accommodations tax	\$ 5,254,377	\$ 4,174,234	\$ 1,080,143	26%	
Tax increment financing	3,186,262	4,775,958	(1,589,696)	-33%	B
Real estate transfer fees	4,480,069	2,343,842	2,136,227	91%	A
Beach preservation fees	5,465,716	4,143,025	1,322,691	32%	A
Hospitality tax	3,934,785	3,978,835	(44,050)	-1%	A
Road Usage Fees	595,508	605,090	(9,582)	-2%	D
Electric franchise fee	1,713,806	1,667,405	46,401	3%	C
	<u>\$ 24,630,523</u>	<u>\$ 21,688,389</u>	<u>\$ 2,942,134</u>	<u>14%</u>	

A - Addressed previously in this cover letter

B - Most of the property tax revenue is received during the December thru February time period.

As note above, tax collections will be delayed this year and will be received from December until April or May.

C - Amount represents fees charged to customers by Palmetto Electric.

D - New source of revenue beginning during FY2017.

Stormwater Utility Fund

The Business Type Activity – Stormwater data are presented on the modified accrual basis of accounting. This basis reflects the very close relationship between revenues and expenditures. These balances will change as Town staff modifies the accounts to full accrual basis, the required presentation basis in the Town's *Comprehensive Annual Financial Report*.

The Stormwater revenue collected by the County is normally remitted to the Town mainly during the December through February time period. The payment deadline has been extended from January 15 to March 31, 2021 this year. Therefore, Stormwater revenue collections will be received from December until April or May. Expenditures are incurred throughout the fiscal year. The expenses this year to date include \$950,908 for Capital Outlays, \$209,261 for Debt Service, and \$1,517,528 for operations.

Fund Balances

As you will notice on page 6, the year-to-date net change in fund balances is a seasonal decrease of (\$2,045,902) for governmental funds and (\$139,288) for the Stormwater Utility Fund. These results are expected. These compare to last year's amounts of (\$5,531,051) for governmental funds and \$655,268 for the Stormwater Fund.

Consolidated Statement All Funds

TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES-UNAUDITED
GOVERNMENTAL FUNDS AND BUSINESS-TYPE ACTIVITIES
FISCAL YEAR 2021 - THROUGH FEBRUARY (8th PERIOD)

	GENERAL	SPECIAL REVENUE	DEBT SERVICE	CAPITAL PROJECTS	TOTAL	STORMWATER
Revenues:						
Real and Personal Property Taxes	\$ 9,035,210	\$ 3,186,262	\$ 3,091,991	\$ -	\$ 15,313,463	\$ -
Business Licenses	3,044,831	-	-	-	3,044,831	-
Franchise Fees	585,299	-	-	-	585,299	-
Permits	1,307,478	-	-	-	1,307,478	-
State Shared Funds	439,799	-	-	28,750	468,549	-
Public Safety	-	-	-	-	-	-
Grant Revenue	-	1,103,097	-	151,926	1,255,023	-
EMS Revenue	1,114,938	-	-	-	1,114,938	-
Fines & Fees	-	-	-	-	-	-
Beach Fees	164,270	-	-	-	164,270	-
Road Usage Fees	-	595,508	-	-	595,508	-
Accommodations Tax	2,732,858	5,254,377	-	-	7,987,235	-
Hospitality Tax	-	3,934,785	-	-	3,934,785	-
Lease	-	-	-	42,750	42,750	-
Impact Fees	-	-	-	486,167	486,167	-
Real Estate Transfer Fees	-	4,480,069	-	-	4,480,069	-
Beach Preservation Fees	-	5,465,716	-	-	5,465,716	-
Electric Franchise Fees	-	1,713,806	-	-	1,713,806	-
Stormwater Utility Fees	-	-	-	-	-	2,630,947
Miscellaneous Revenue	232,115	-	-	-	232,115	-
Disaster Fund Transfer In	-	-	3,537,265	-	3,537,265	-
Investment Income	18,127	70,823	15,536	8,952	113,438	7,462
Total Revenues	18,674,925	25,804,443	6,644,792	718,545	51,842,705	2,638,409
Expenditures:						
General Government						
Town Council	376,316	-	-	-	376,316	-
Town Manager	427,879	-	-	-	427,879	-
	804,195	-	-	-	804,195	-
Administration						
Administration/Legal	2,496,002	44,801	18,875	-	2,559,678	90,326
Finance	1,294,284	-	-	-	1,294,284	-
	3,790,286	44,801	18,875	-	3,853,962	90,326
Community Services						
Community Development	2,297,764	30,704	-	-	2,328,468	-
Public Projects and Facilities	3,148,583	-	-	-	3,148,583	1,427,202
	5,446,347	30,704	-	-	5,477,051	1,427,202
Public Safety						
Sheriff/Shore Svcs	2,159,429	-	-	-	2,159,429	-
Fire & Rescue	10,282,062	79,325	-	-	10,361,387	-
	12,441,491	79,325	-	-	12,520,816	-
Townwide						
	3,064,626	-	-	-	3,064,626	-
Grants	-	3,225,077	-	-	3,225,077	-
Capital Outlay/Projects	-	553,082	-	9,829,480	10,382,562	950,908
Debt Service	-	-	14,682,089	-	14,682,089	209,261
Total expenditures	25,546,945	3,932,989	14,700,964	9,829,480	54,010,378	2,677,697
Revenues over (under) expenditures	(6,872,020)	21,871,454	(8,056,172)	(9,110,935)	(2,167,673)	(39,288)
Other financing sources (uses):						
Transfers In:						
Accommodations Tax - State	1,126,606	-	-	-	1,126,606	-
General Fund	-	-	-	-	-	-
Hospitality Tax	2,546,311	-	195,888	1,504,930	4,247,129	-
Real Estate Transfer	-	-	1,441,757	2,344,778	3,786,535	-
Beach Preservation	998,835	-	3,975,850	171,169	5,145,854	-
Electric Franchise	333,081	-	-	-	333,081	-
Leases	-	-	-	-	-	-
CIP-Sale of Land	-	-	-	-	-	-
TIF	122,400	-	165,851	3,134,105	3,422,356	-
Debt Service	-	-	-	-	-	-
Capital Projects	-	-	-	-	-	-
Stormwater	100,000	-	-	-	100,000	-
Road Usage Fee	-	-	-	233,432	233,432	-
Special Revenue Funds	-	-	-	-	-	-
Transfers Out:						
General	-	(5,127,233)	-	-	(5,127,233)	(100,000)
Beach Preservation	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-
Debt Service	-	(5,779,345)	-	-	(5,779,345)	-
Capital Projects	-	(7,388,414)	-	-	(7,388,414)	-
Hurricane Recovery Effort	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-
Bond Proceeds	-	-	12,115,000	-	12,115,000	-
Deposit to Refunding Escrow	-	-	(12,093,230)	-	(12,093,230)	-
Total other financing sources (uses)	5,227,233	(18,294,992)	5,801,116	7,388,414	121,771	(100,000)
Net change in fund balance	(1,644,787)	3,576,462	(2,255,056)	(1,722,521)	(2,045,902)	(139,288)
Fund balance - beginning	22,111,484	52,234,258	11,058,121	12,343,245	97,747,108	9,879,555
Fund balance - ending	\$ 20,466,697	\$ 55,810,720	\$ 8,803,065	\$ 10,620,724	\$ 95,701,206	\$ 9,740,267

Budget versus Actual Report General Fund

TOWN OF HILTON HEAD ISLAND
 GENERAL FUND-UNAUDITED
 ACTUAL VERSUS BUDGET & VERSUS PRIOR YEAR
 FISCAL YEAR 2021 - THROUGH FEBRUARY (8th PERIOD)
 PERCENT OF YEAR LAPSED 67%

8.00

	FY 2021				FY 2020		FY 2021 vs FY 2020		
	BUDGET	Y-T-D	\$ VARIANCE	% OF BUDGET	Y-T-D	\$ VARIANCE	% VARIANCE		
Revenues and Transfers In:									
Real and Personal Property Taxes	\$ 15,386,182	\$ 9,035,210	\$ (6,350,972)	59%	\$ 14,514,244	\$ (5,479,034)	-38%	CL	
Business Licenses	9,995,367	3,044,831	(6,950,536)	30%	1,696,278	1,348,553	80%	A	
Franchise Fees - Cable	929,200	548,191	(381,009)	59%	560,654	(12,463)	-2%		
Franchise Fees - Beach	35,350	37,108	1,758	105%	41,754	(4,646)	-11%		
Permits	1,522,575	1,307,478	(215,097)	86%	1,174,818	132,660	11%	CL	
State Shared Funds	840,000	439,799	(400,201)	52%	439,799	-	0%		
Public Safety	55,000	-	(55,000)	0%	1,747	(1,747)	-100%		
EMS	1,507,500	1,114,938	(392,562)	74%	1,080,239	34,699	3%		
Fines and Fees	-	-	-	0%	-	-	-		
Beach Fees	252,500	164,270	(88,230)	65%	151,593	12,677	8%		
Accommodations Tax - Local	3,690,430	2,732,858	(957,572)	74%	2,071,513	661,345	32%	B	
Miscellaneous Revenue	437,287	232,115	(205,172)	53%	245,496	(13,381)	-5%	C	
Investment Income	300,000	18,127	(281,873)	6%	216,897	(198,770)	-92%	D	
Subtotal	34,951,391	18,674,925	(16,276,466)	53%	22,195,032	(3,520,107)	-16%		
Transfers In/Out:									
Accommodations Tax - State	1,792,750	1,126,606	(666,144)	63%	1,158,882	(32,276)	-3%		
Hospitality Tax	3,819,466	2,546,311	(1,273,155)	67%	2,218,160	328,151	15%		
Beach Preservation Fees	1,498,253	998,835	(499,418)	67%	907,427	91,408	10%		
TIF Tax	183,600	122,400	(61,200)	67%	120,000	2,400	2%		
Stormwater Utility	150,000	100,000	(50,000)	67%	83,333	16,667	20%		
Capital Projects: Property Tax + Sale of Equipment	-	-	-	0%	-	-	-		
Road Usage Fee	-	-	-	0%	-	-	-		
CIP-GO Bond	-	-	-	0%	-	-	-		
ECD Incentive Fund	-	-	-	0%	-	-	-		
Electric Franchise Fees	849,622	333,081	(516,541)	39%	60,000	273,081	455%		
Sunday Liquor Permits	-	-	-	0%	-	-	-		
Hurricane Recovery Effort	-	-	-	0%	-	-	-		
Home Grant	-	-	-	0%	-	-	-		
Total revenues	43,245,082	23,902,158	(19,342,924)	55%	26,742,834	(2,840,676)	-11%		
Expenditures:									
Town Council									
Personnel	172,962	81,432	(91,530)	47%	99,838	(18,406)	-18%		
Operating	490,724	294,884	(195,840)	60%	119,977	174,907	146%		
	663,686	376,316	(287,370)	57%	219,815	156,501	71%		
Town Manager									
Personnel	847,885	421,762	(426,123)	50%	531,992	(110,230)	-21%		
Operating	23,948	6,117	(17,831)	26%	12,933	(6,816)	-53%		
	871,833	427,879	(443,954)	49%	544,925	(117,046)	-21%		
Administration/Legal									
Personnel	2,610,546	1,622,511	(988,035)	62%	1,596,830	25,681	2%		
Operating	2,047,630	873,491	(1,174,139)	43%	1,066,102	(192,611)	-18%		
Capital	158,218	-	(158,218)	0%	-	-	-		
	4,816,394	2,496,002	(2,320,392)	52%	2,662,932	(166,930)	-6%		
Finance									
Personnel	1,839,234	1,152,369	(686,865)	63%	1,183,910	(31,541)	-3%		
Operating	227,391	141,915	(85,476)	62%	113,190	28,725	25%		
	2,066,625	1,294,284	(772,341)	63%	1,297,100	(2,816)	0%		
Community Development									
Personnel	3,447,716	2,239,583	(1,208,133)	65%	2,124,228	115,355	5%		
Operating	318,144	58,181	(259,963)	18%	57,354	827	1%		
Capital	-	-	-	0%	-	-	-		
	3,765,860	2,297,764	(1,468,096)	61%	2,181,582	116,182	5%		
Public Projects and Facilities									
Personnel	2,096,614	1,286,197	(810,417)	61%	1,244,579	41,618	3%		
Operating	4,014,805	1,862,386	(2,152,419)	46%	2,004,446	(142,060)	-7%	E	
Capital	-	-	-	0%	-	-	-		
	6,111,419	3,148,583	(2,962,836)	52%	3,249,025	(100,442)	-3%		
Sheriff/Beach Services									
	3,797,172	2,159,429	(1,637,743)	57%	2,500,693	(341,264)	-14%	F	
Fire Rescue									
Personnel	14,275,003	9,684,286	(4,590,717)	68%	8,860,861	823,425	9%		
Operating	1,796,410	597,776	(1,198,634)	33%	733,673	(135,897)	-19%		
Capital	-	-	-	0%	-	-	-		
	16,071,413	10,282,062	(5,789,351)	64%	9,594,534	687,528	7%		
Townwide									
	5,847,920	3,064,626	(2,783,294)	52%	2,840,417	224,209	8%		
Total expenditures	44,012,322	25,546,945	(18,465,377)	58%	25,091,023	455,922	2%		
Net Result-Revenues Over/(Under) Expenditures	(767,240)	(1,644,787)	(877,547)		1,651,811	(3,296,598)			

See next page for variance explanations.

Variance Explanations:

CL - Variance addressed in Financial Statement Memorandum.

A - Business License revenues have increased due to a timing change in the distribution of State business license revenues.

B - Local Accommodations Taxes have increased due to collections from VRBO/HomeAway, and from some collections relating to FY20 which were collected in FY21.

C - The amount of Miscellaneous Revenue fluctuates from year to year and within each year.

D - The Town continues to optimize its investing with SC's Local Govt Investment Pool (LGIP) Program; however, the interest rate has decreased from 1.74% at 2/29/2020 to 0.14% at 2/28/2021.

E - Public Project and Facilities operating expenses are (7%) lower in FY2021 due to decreased repair and maintenance expenditures.

F - Beaufort County Sheriff Offices expenses have decreased due to recording \$280,175 per month for services in FY2020 and accruing \$166,667 per month in FY2021.

Special Revenue Funds

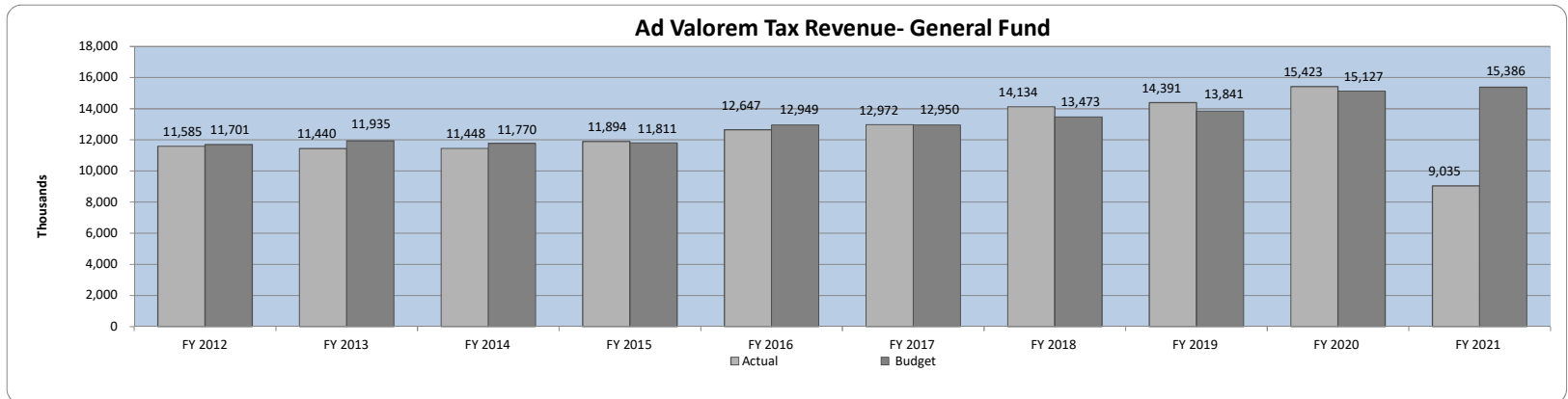
TOWN OF HILTON HEAD ISLAND
STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES
SPECIAL REVENUE GOVERNMENTAL FUNDS-UNAUDITED
FISCAL YEAR 2021 - THROUGH FEBRUARY (8th PERIOD)

	Tax Increment Financing	Road Usage Fee	Accom. Tax	Real Estate Transfer Fee	Hospitality Tax	Beach Preservation Fee	Non-Major Governmental Funds	Total Special Revenue Funds
Revenues:								
Real and Personal Property Taxes	\$ 3,186,262	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,186,262
Road Usage Fees	-	595,508	-	-	-	-	-	595,508
Accommodations Tax-State	-	-	5,254,377	-	-	-	-	5,254,377
Hospitality Tax	-	-	-	-	3,934,785	-	-	3,934,785
Real Estate Transfer Fees	-	-	-	4,480,069	-	-	-	4,480,069
Beach Preservation Fees	-	-	-	-	-	5,465,716	-	5,465,716
Electric Franchise Fees	-	-	-	-	-	-	1,713,806	1,713,806
Grant Revenue	-	-	-	-	-	-	1,103,097	1,103,097
Investment Income	7,665	2,176	4,543	12,005	13,039	17,389	14,006	70,823
Total Revenues	3,193,927	597,684	5,258,920	4,492,074	3,947,824	5,483,105	2,830,909	25,804,443
Expenditures:								
General Government								
Town Council	-	-	-	-	-	-	-	-
Town Manager	-	-	-	-	-	-	-	-
Administration								
Administration/Legal	-	-	-	44,801	-	-	-	44,801
Finance	-	-	-	-	-	-	-	-
	-	-	-	44,801	-	-	-	44,801
Community Services								
Community Development	-	-	-	-	-	-	30,704	30,704
Public Projects and Facilities	-	-	-	-	-	-	-	-
	-	-	-	-	-	-	30,704	30,704
Public Safety								
Sheriff/Shore Svcs	-	-	-	-	-	-	-	-
Fire & Rescue	-	-	-	-	-	-	79,325	79,325
	-	-	-	-	-	-	79,325	79,325
Grants								
	-	-	2,500,928	-	-	24,075	700,074	3,225,077
Capital Outlay/Projects								
	-	-	-	-	-	-	553,082	553,082
Total expenditures	-	-	2,500,928	44,801	-	24,075	1,363,185	3,932,989
Excess (deficiency) of revenues over (under) expenditures	3,193,927	597,684	2,757,992	4,447,273	3,947,824	5,459,030	1,467,724	21,871,454
Other financing sources (uses):								
Transfers Out:								
General Fund	(122,400)	-	(1,126,606)	-	(2,546,311)	(998,835)	(333,081)	(5,127,233)
Accommodations Tax - State	-	-	-	-	-	-	-	-
Hospitality Tax	-	-	-	-	-	-	-	-
Real Estate Transfer	-	-	-	-	-	-	-	-
Beach Preservation	-	-	-	-	-	-	-	-
Electric Franchise	-	-	-	-	-	-	-	-
TIF	-	-	-	-	-	-	-	-
Stormwater Utility	-	-	-	-	-	-	-	-
Debt Service Fund	(165,851)	-	-	(1,441,756)	(195,888)	(3,975,850)	-	(5,779,345)
Capital Projects Fund	(3,134,105)	(233,432)	-	(2,344,778)	(1,504,930)	(171,169)	-	(7,388,414)
Hurricane Effort	-	-	-	-	-	-	-	-
Transfers In:								
General Fund	-	-	-	-	-	-	-	-
Debt Service Fund	-	-	-	-	-	-	-	-
Capital Projects Fund	-	-	-	-	-	-	-	-
Total other financing sources (uses)	(3,422,356)	(233,432)	(1,126,606)	(3,786,534)	(4,247,129)	(5,145,854)	(333,081)	(18,294,992)
Net change in fund balance	(228,429)	364,252	1,631,386	660,739	(299,305)	313,176	1,134,643	3,576,462
Fund balance - beginning	6,124,905	2,804,806	3,443,421	7,746,460	9,736,993	13,438,709	8,938,964	52,234,258
Fund balance - ending	\$ 5,896,476	\$ 3,169,058	\$ 5,074,807	\$ 8,407,199	\$ 9,437,688	\$ 13,751,885	\$ 10,073,607	\$ 55,810,720

Revenue Analysis General Fund

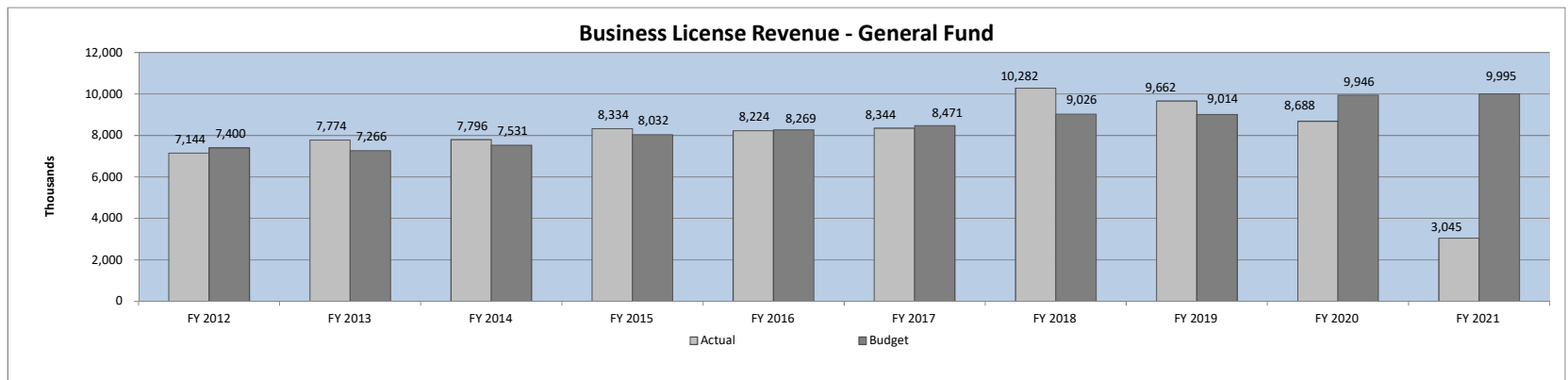
Ad Valorem Tax Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	30,088	40,766	70,854	1,884	192,760	2,352,625	2,547,269	8,144,646	161,609	103,902	8,410,157	28,544	243,490	284,756	556,790	11,585,070
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	73%	0%	2%	2%	5%	100%
2013	-	26,703	134,190	160,893	1,884	262,845	2,371,616	2,636,345	7,713,999	159,541	167,078	8,040,618	181,678	196,830	223,929	602,437	11,440,293
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	5%	100%
2014	46,769	52,495	68,068	167,332	1,928	275,948	2,526,723	2,804,599	7,352,542	410,179	117,378	7,880,099	165,921	97,846	331,756	595,523	11,447,553
	0%	0%	1%	1%	0%	2%	22%	24%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	38,766	40,487	78,203	157,456	1,930	65,991	1,847,436	1,915,357	8,174,584	801,920	407,838	9,384,342	86,866	68,042	282,220	437,128	11,894,283
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	54,378	56,645	44,580	155,603	242,654	1,035,837	-	1,278,491	5,130,332	5,204,417	292,106	10,626,855	63,352	293,179	229,685	586,216	12,647,165
	0%	0%	0%	1%	2%	8%	0%	10%	41%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	45,492	151,125	196,617	96,211	1,256,627	124	1,352,962	5,313,733	5,282,564	(4,529)	10,591,768	257,292	232,513	340,437	830,242	12,971,589
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	50,808	137,351	188,159	72,190	234,127	1,457,685	1,764,002	6,249,336	4,588,002	598,029	11,435,367	170,567	300,738	275,043	746,348	14,133,876
	0%	0%	1%	1%	1%	2%	10%	12%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	91,400	156,556	247,956	97,341	300,315	1,050,641	1,448,297	6,248,987	5,499,525	239,152	11,987,664	170,573	94,529	441,677	706,779	14,390,696
	0%	1%	1%	2%	1%	2%	7%	10%	43%	38%	2%	83%	1%	1%	3%	5%	100%
2020	-	78,876	117,043	195,919	77,560	219,771	1,076,800	1,374,131	6,888,648	6,055,546	206,862	13,151,056	120,680	82,909	498,528	702,117	15,423,223
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	5%	100%
2021	-	129,642	134,157	263,799	78,169	71,690	1,220,574	1,370,433	2,394,688	5,006,290	-	7,400,978	-	-	-	-	9,035,210
	0%	1%	1%	3%	1%	1%	14%	15%	27%	55%	0%	82%	0%	0%	0%	0%	100%



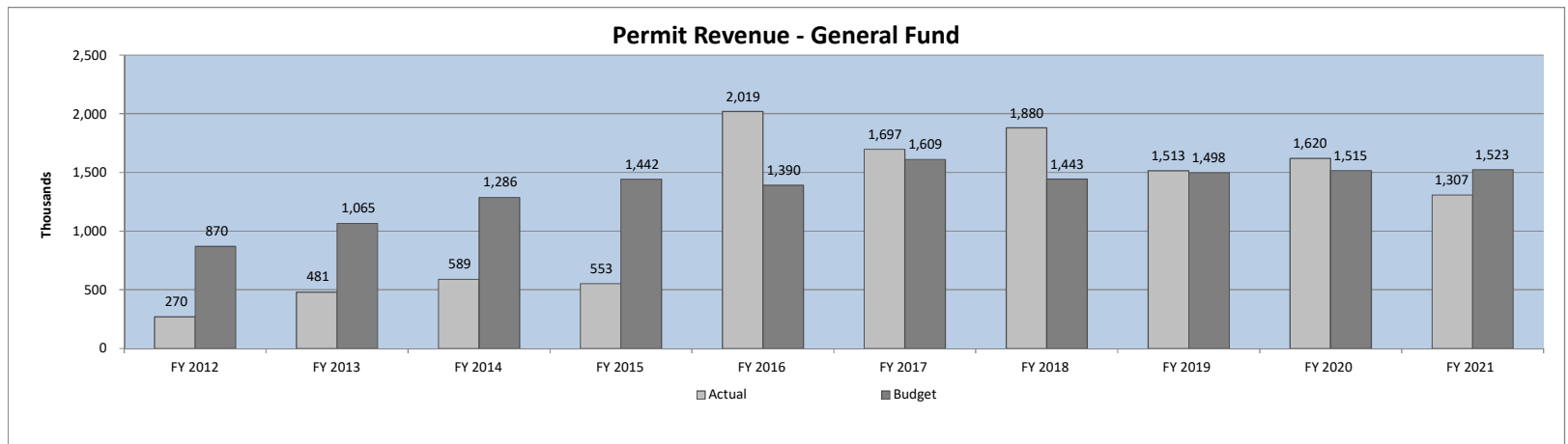
Business License Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	49,981 1%	77,084 1%	36,720 1%	163,785 2%	14,200 0%	139,677 2%	24,945 0%	178,822 3%	291,257 4%	264,084 4%	591,324 8%	1,146,665 16%	305,333 4%	1,636,696 23%	3,713,025 52%	5,655,054 79%	7,144,326 100%
2013	78,288 1%	29,361 0%	138,716 2%	246,365 3%	41,936 1%	21,699 0%	26,048 0%	89,683 1%	392,392 5%	324,658 4%	622,533 8%	1,339,583 17%	563,869 7%	1,713,174 22%	3,821,464 49%	6,098,507 78%	7,774,138 100%
2014	24,453 0%	29,154 0%	31,656 0%	85,263 1%	34,931 0%	34,452 0%	30,588 0%	99,971 1%	337,677 4%	434,118 6%	709,908 9%	1,481,703 19%	477,588 6%	1,404,224 18%	4,247,160 54%	6,128,972 79%	7,795,909 100%
2015	79,439 1%	46,277 1%	37,406 0%	163,122 2%	54,303 1%	29,975 0%	51,227 1%	135,505 2%	357,876 4%	519,711 6%	919,577 11%	1,797,164 22%	560,605 7%	1,467,154 18%	4,210,929 51%	6,238,688 75%	8,334,479 100%
2016	27,568 0%	80,864 1%	36,572 0%	145,004 2%	29,088 0%	27,176 0%	38,215 0%	94,479 1%	548,654 7%	602,120 7%	624,890 8%	1,775,664 22%	687,639 8%	1,448,058 18%	4,073,467 50%	6,209,164 75%	8,224,311 100%
2017	64,509 1%	86,648 1%	59,972 1%	211,129 3%	86,132 1%	28,244 0%	29,660 0%	144,036 2%	520,807 6%	583,336 7%	663,953 8%	1,768,096 21%	650,430 8%	1,419,353 17%	4,150,907 50%	6,220,690 75%	8,343,951 100%
2018	67,290 1%	30,256 0%	20,838 0%	118,384 1%	28,558 0%	18,345 0%	30,319 0%	77,222 1%	651,902 6%	620,383 6%	876,833 9%	2,149,118 21%	820,658 8%	1,802,887 18%	5,314,075 52%	7,937,620 77%	10,282,344 100%
2019	120,174 1%	97,474 1%	21,523 0%	239,171 2%	18,774 0%	32,052 0%	35,040 0%	85,866 1%	462,293 5%	709,984 7%	1,049,815 11%	2,222,092 23%	1,940,418 20%	884,638 9%	4,289,447 44%	7,114,503 74%	9,661,632 100%
2020	66,795 1%	70,285 1%	28,064 0%	165,144 2%	22,083 0%	18,401 0%	56,975 1%	97,459 1%	677,419 8%	756,256 9%	806,783 9%	2,240,458 26%	690,681 8%	841,272 10%	4,653,455 54%	6,185,408 71%	8,688,469 100%
2021	24,115 1%	328,495 11%	1,155,774 38%	1,508,384 50%	28,558 1%	19,766 1%	20,679 1%	69,003 2%	794,863 26%	672,581 22%	- 0%	1,467,444 48%	- 0%	- 0%	- 0%	- 0%	3,044,831 100%



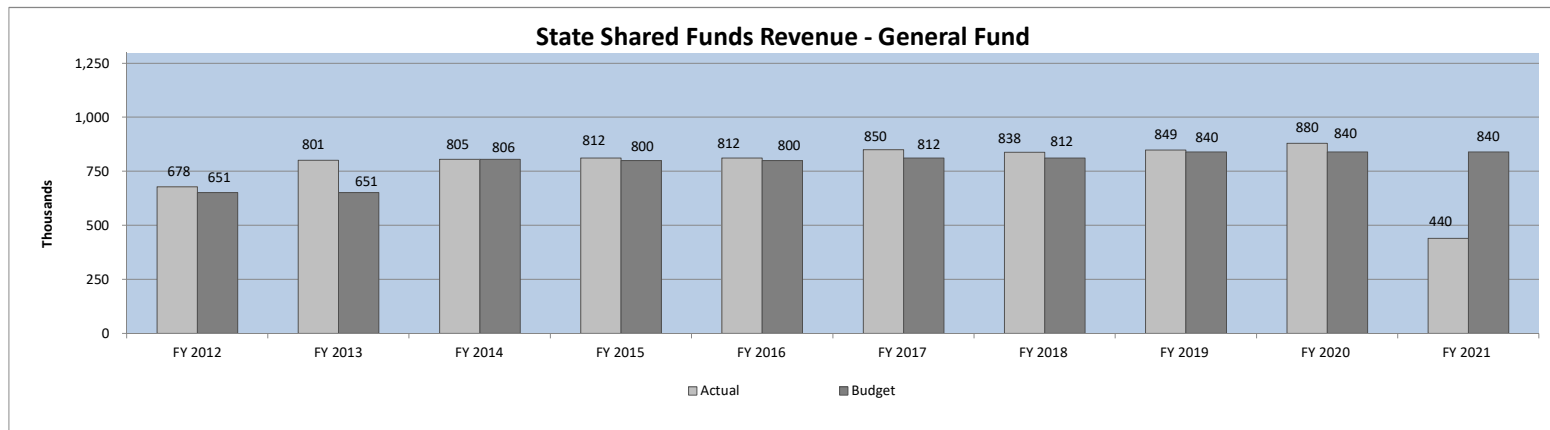
Permit Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	71,670 8%	90,029 10%	87,044 9%	248,743 26%	80,248 8%	88,254 9%	79,794 8%	248,296 26%	68,949 7%	71,770 8%	91,818 10%	232,537 25%	59,871 6%	75,966 8%	81,426 9%	217,263 23%	946,839 100%
2013	53,762 4%	61,982 5%	80,835 6%	196,579 14%	93,771 7%	190,034 14%	154,528 11%	438,333 32%	100,033 7%	79,519 6%	105,922 8%	285,474 21%	160,723 12%	139,171 10%	147,885 11%	447,779 33%	1,368,165 100%
2014	89,686 7%	99,858 7%	94,556 7%	284,100 21%	108,540 8%	86,657 6%	126,785 9%	321,982 23%	118,811 9%	120,791 9%	166,600 12%	406,202 30%	95,269 7%	173,872 13%	89,899 7%	359,040 26%	1,371,324 100%
2015	64,487 5%	98,823 7%	162,089 12%	325,399 24%	139,853 10%	79,470 6%	125,358 9%	344,681 25%	130,328 10%	97,689 7%	112,305 8%	340,322 25%	105,162 8%	100,893 7%	149,288 11%	355,343 26%	1,365,745 100%
2016	100,767 5%	319,063 16%	101,951 5%	521,781 26%	113,000 6%	243,173 12%	96,279 5%	452,452 22%	123,260 6%	129,013 6%	304,442 15%	556,715 28%	112,799 6%	106,680 5%	268,241 13%	487,720 24%	2,018,668 100%
2017	84,579 5%	151,705 9%	108,292 6%	344,576 20%	105,919 6%	203,734 12%	184,066 11%	493,719 29%	160,748 9%	160,575 9%	139,856 8%	461,179 27%	141,799 8%	110,359 7%	145,807 9%	397,965 23%	1,697,439 100%
2018	114,217 6%	150,687 8%	75,196 4%	340,100 18%	316,243 17%	185,048 10%	208,245 11%	709,536 38%	161,773 9%	147,768 8%	124,883 7%	434,424 23%	133,612 7%	125,350 7%	137,208 7%	396,170 21%	1,880,230 100%
2019	96,100 6%	155,990 10%	157,720 10%	409,810 27%	159,615 11%	123,830 8%	97,878 6%	381,323 25%	137,075 9%	130,264 9%	164,498 11%	431,837 29%	105,075 7%	93,622 6%	91,486 6%	290,183 19%	1,513,153 100%
2020	93,827 6%	106,015 7%	110,305 7%	310,147 19%	165,951 10%	114,083 7%	296,031 18%	576,065 36%	151,832 9%	136,774 8%	134,678 8%	423,284 26%	98,245 6%	72,272 4%	139,626 9%	310,143 19%	1,619,639 100%
2021	128,998 10%	124,954 10%	103,872 8%	357,824 27%	155,687 12%	112,763 9%	182,480 14%	450,930 34%	346,996 27%	151,728 12%	0 0%	498,724 38%	0 0%	0 0%	0 0%	- 0%	1,307,478 100%



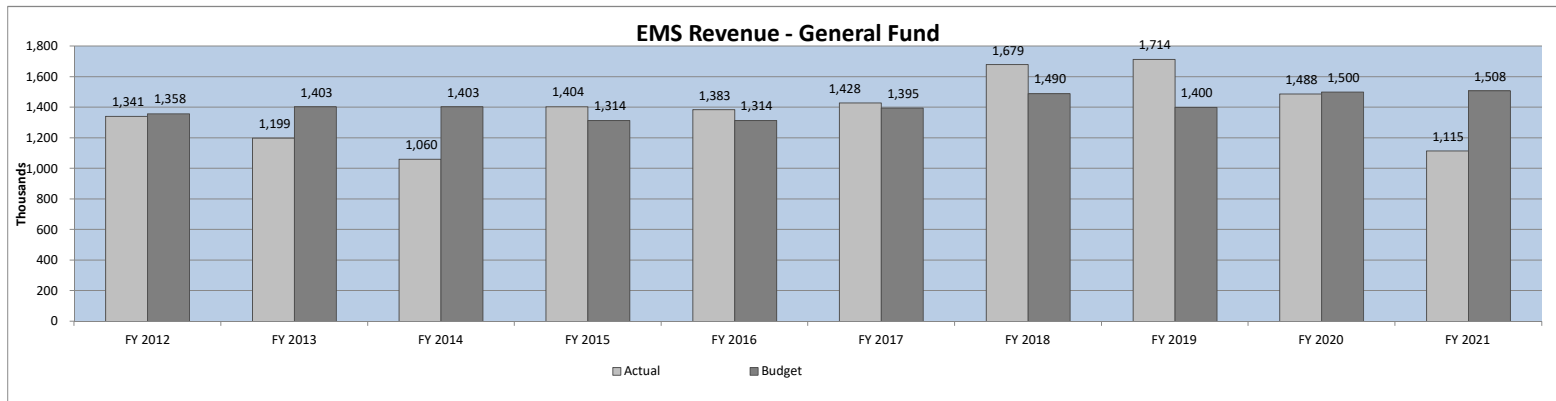
State Shared Revenue - General Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	168,419	-	-	168,419	168,420	-	-	168,420	168,419	-	173,112	341,531	678,370
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	50%	100%
2013	-	-	-	-	284,858	-	-	284,858	171,862	-	-	171,862	171,850	-	172,089	343,939	800,659
	0%	0%	0%	0%	36%	0%	0%	36%	21%	0%	0%	21%	21%	0%	21%	43%	100%
2014	-	-	-	-	171,850	-	-	171,850	284,773	-	-	284,773	171,849	-	176,555	348,404	805,027
	0%	0%	0%	0%	21%	0%	0%	21%	35%	0%	0%	35%	21%	0%	22%	43%	100%
2015	-	-	-	-	270,657	-	-	270,657	176,555	-	-	176,555	176,555	-	188,318	364,873	812,085
	0%	0%	0%	0%	33%	0%	0%	33%	22%	0%	0%	22%	22%	0%	23%	45%	100%
2016	-	-	-	-	235,369	-	-	235,369	188,318	-	-	188,318	188,317	-	200,318	388,635	812,322
	0%	0%	0%	0%	29%	0%	0%	29%	23%	0%	0%	23%	23%	0%	25%	48%	100%
2017	-	-	-	-	239,980	-	-	239,980	200,080	-	-	200,080	200,081	274	209,491	409,846	849,906
	0%	0%	0%	0%	28%	0%	0%	28%	24%	0%	0%	24%	24%	0%	25%	48%	100%
2018	-	-	-	-	209,491	-	-	209,491	209,490	-	-	209,490	209,491	361	209,490	419,342	838,323
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2019	-	-	-	-	209,491	-	-	209,491	209,436	-	-	209,436	209,437	-	220,378	429,815	848,742
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	26%	51%	100%
2020	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	219,899	-	220,161	440,060	879,859
	0%	0%	0%	0%	25%	0%	0%	25%	25%	0%	0%	25%	25%	0%	25%	50%	100%
2021	-	-	-	-	219,899	-	-	219,899	219,900	-	-	219,900	-	-	-	-	439,799
	0%	0%	0%	0%	50%	0%	0%	50%	50%	0%	0%	50%	0%	0%	0%	0%	100%



EMS Revenue - General Fund
Revenues by Month/Fiscal Year

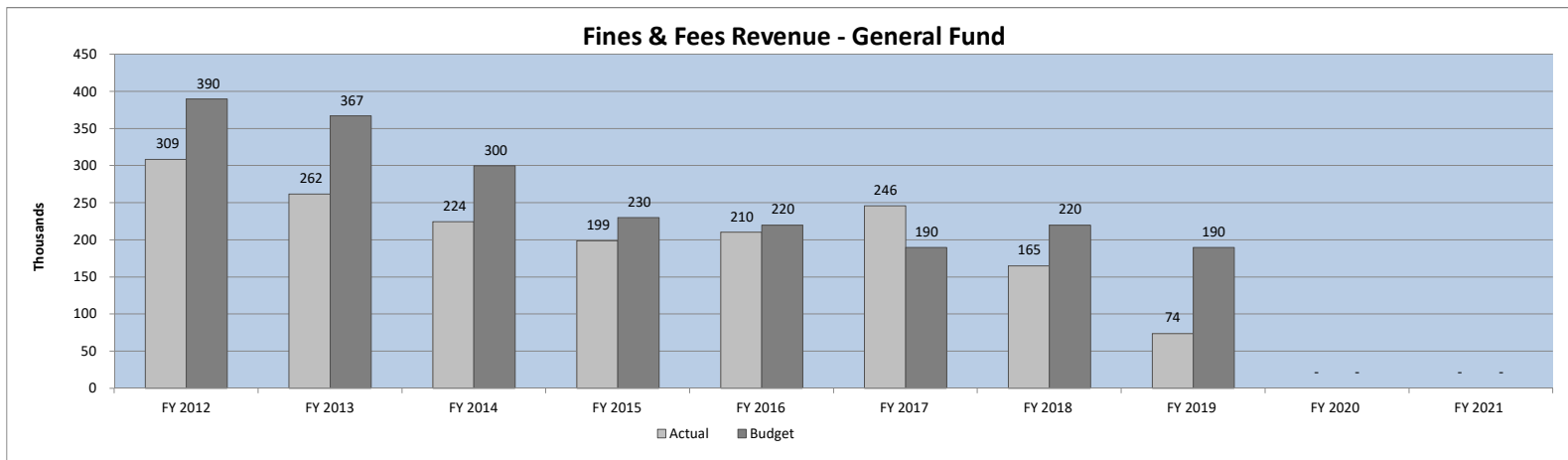
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	139,667 10%	112,393 8%	152,366 11%	404,426 30%	115,675 9%	92,479 7%	67,460 5%	275,614 21%	126,932 9%	118,145 9%	57,136 4%	302,213 23%	147,555 11%	129,493 10%	81,486 6%	358,534 27%	1,340,787 100%
2013	106,231 9%	151,772 13%	126,620 11%	384,623 32%	130,091 11%	118,591 10%	(9,389) -1%	239,293 20%	67,034 6%	186,703 16%	173,705 14%	427,442 36%	131,131 11%	138,721 12%	(122,342) -10%	147,510 12%	1,198,868 100%
2014	131,108 12%	154,512 15%	212,357 20%	497,977 47%	101,666 10%	102,896 10%	117,678 11%	322,240 30%	102,756 10%	116,511 11%	129,441 12%	348,708 33%	138,482 13%	110,654 10%	(358,143) -34%	(109,007) -10%	1,059,918 100%
2015	139,480 10%	111,016 8%	153,870 11%	404,366 29%	103,719 7%	105,108 7%	140,616 10%	349,443 25%	140,547 10%	123,631 9%	143,645 10%	407,823 29%	147,740 11%	111,812 8%	(17,402) -1%	242,150 17%	1,403,782 100%
2016	145,913 11%	131,219 9%	149,176 11%	426,308 31%	139,828 10%	87,393 6%	148,402 11%	375,623 27%	112,393 8%	131,696 10%	172,762 12%	416,851 30%	69,518 5%	232,641 17%	(137,445) -10%	164,714 12%	1,383,496 100%
2017	233,539 16%	147,126 10%	154,104 11%	534,769 37%	27,675 2%	204,987 14%	131,154 9%	363,816 25%	124,606 9%	190,909 13%	(45,560) -3%	269,955 19%	(11,399) -1%	216,007 15%	55,243 4%	259,851 18%	1,428,391 100%
2018	227,954 14%	169,694 10%	44,667 3%	442,315 26%	127,532 8%	99,611 6%	140,296 8%	367,439 22%	104,158 6%	168,123 10%	127,172 8%	399,453 24%	135,701 8%	191,899 11%	141,759 8%	469,359 28%	1,678,566 100%
2019	156,264 9%	141,829 8%	113,277 7%	411,370 24%	118,673 7%	109,743 6%	110,944 6%	339,360 20%	121,778 7%	146,152 9%	177,402 10%	445,332 26%	114,590 7%	236,870 14%	166,499 10%	517,959 30%	1,714,021 100%
2020	99,463 7%	245,680 17%	73,682 5%	418,825 28%	176,650 12%	22,233 1%	151,460 10%	350,343 24%	176,688 12%	134,383 9%	164,251 11%	475,322 32%	52,089 4%	83,672 6%	107,572 7%	243,333 16%	1,487,823 100%
2021	191,893 17%	131,658 12%	193,145 17%	516,696 46%	107,825 10%	135,283 12%	145,007 13%	388,115 35%	115,734 10%	94,393 8%		210,127 19%				-	1,114,938 100%



The decreases in various months reflect the impact of the entry of allowances for doubtful accounts receivable.

Fines & Fees Revenue - General Fund
Revenues by Month/Fiscal Year

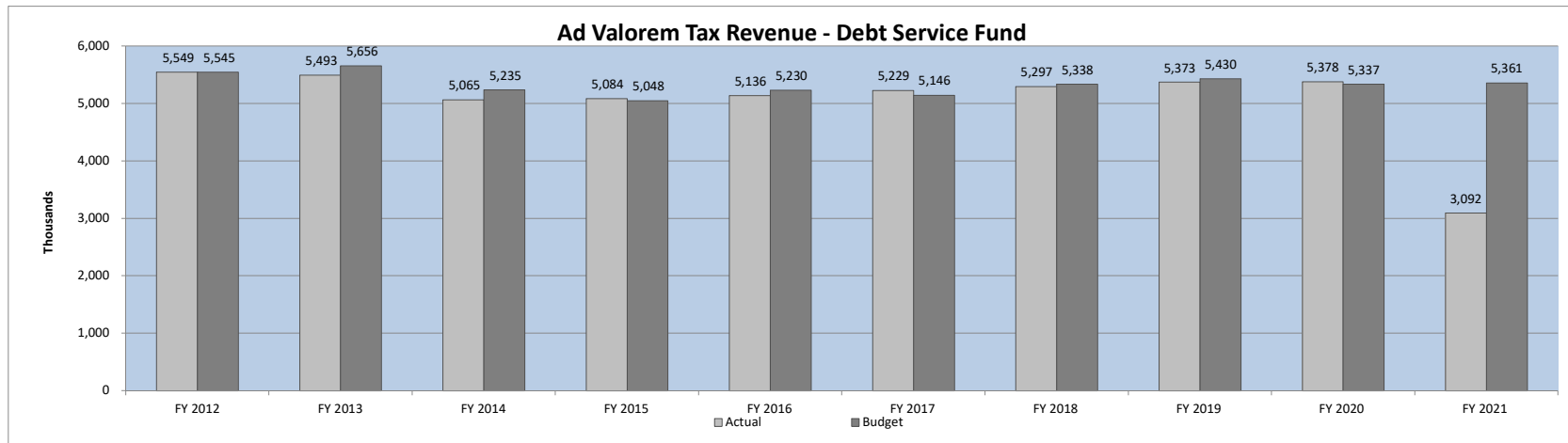
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	26,127 8%	21,110 7%	26,871 9%	74,108 24%	23,055 7%	22,082 7%	33,296 11%	78,433 25%	20,900 7%	29,050 9%	32,463 11%	82,413 27%	25,408 8%	24,821 8%	23,525 8%	73,754 24%	308,708 100%
2013	25,225 10%	24,053 9%	25,239 10%	74,517 28%	19,393 7%	19,883 8%	19,780 8%	59,056 23%	19,020 7%	19,730 8%	18,492 7%	57,242 22%	26,122 10%	19,470 7%	25,615 10%	71,207 27%	262,022 100%
2014	24,380 11%	19,279 9%	20,202 9%	63,861 28%	21,124 9%	12,485 6%	12,491 6%	46,100 21%	19,130 9%	11,526 5%	22,510 10%	53,166 24%	22,167 10%	16,194 7%	22,959 10%	61,320 27%	224,447 100%
2015	22,775 11%	20,648 10%	19,129 10%	62,552 31%	23,113 12%	8,384 4%	13,102 7%	44,599 22%	15,627 8%	11,952 6%	20,059 10%	47,638 24%	15,074 8%	16,732 8%	12,353 6%	44,159 22%	198,948 100%
2016	33,048 16%	12,328 6%	20,823 10%	66,199 31%	10,496 5%	8,970 4%	16,720 8%	36,186 17%	12,797 6%	19,495 9%	15,217 7%	47,509 23%	18,856 9%	21,097 10%	20,396 10%	60,349 29%	210,243 100%
2017	24,176 10%	19,646 8%	19,884 8%	63,706 26%	9,382 4%	28,133 11%	16,057 7%	53,572 22%	22,322 9%	20,542 8%	23,081 9%	65,945 27%	24,121 10%	17,686 7%	20,796 8%	62,603 25%	245,826 100%
2018	17,399 11%	24,300 15%	12,084 7%	53,783 33%	19,328 12%	11,301 7%	7,101 4%	37,730 23%	9,275 6%	10,654 6%	13,185 8%	33,114 20%	10,002 6%	17,440 11%	12,780 8%	40,222 24%	164,849 100%
2019	17,479 24%	13,410 18%	5,153 7%	36,042 49%	9,652 13%	10,750 15%	12,346 17%	32,748 44%	3,417 5%	- 0%	- 0%	3,417 5%	1,458 2%	- 0%	- 0%	1,458 2%	73,665 100%
2020	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%
2021	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%	- 0%



Revenue Analysis Debt Service Fund

Ad Valorem Tax Revenue - Debt Service Fund
Revenues by Month/Fiscal Year

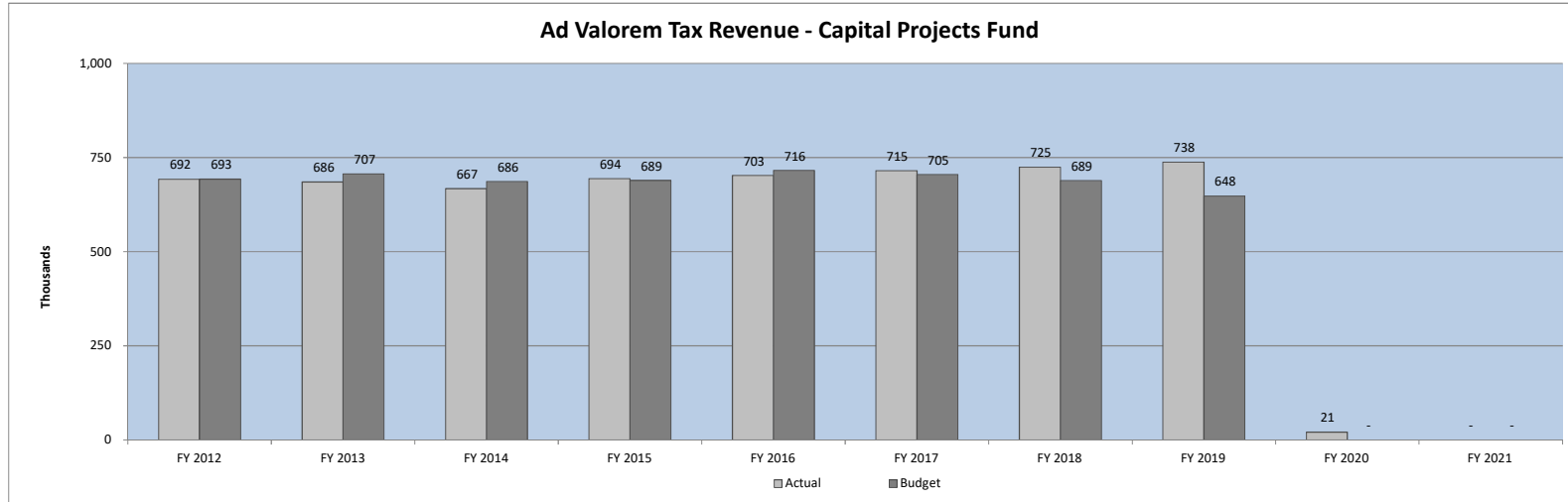
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	12,613	18,462	31,075	901	95,634	1,124,306	1,220,841	3,894,155	76,875	49,170	4,020,200	14,113	119,383	143,029	276,525	5,548,641
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	12,753	60,683	73,436	901	125,422	1,133,694	1,260,017	3,687,079	76,280	79,467	3,842,826	86,850	94,022	136,001	316,873	5,493,152
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	19,946	23,588	28,897	72,431	857	124,303	1,119,117	1,244,277	3,252,452	181,448	51,206	3,485,106	72,776	43,465	146,920	263,161	5,064,975
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	16,925	17,910	32,824	67,659	854	27,777	791,943	820,574	3,492,584	342,628	173,279	4,008,491	37,611	27,770	122,088	187,469	5,084,193
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	23,184	24,069	18,521	65,774	100,211	439,482	-	539,693	2,071,548	2,102,279	114,927	4,288,754	26,318	120,558	95,146	242,022	5,136,243
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	83%	1%	2%	2%	5%	100%
2017	-	18,223	61,654	79,877	34,796	505,466	50	540,312	2,146,469	2,132,522	(3,095)	4,275,896	102,195	93,676	137,265	333,136	5,229,221
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	20,452	51,639	72,091	29,164	89,883	543,277	662,324	2,343,251	1,719,187	222,579	4,285,017	62,503	112,442	102,646	277,591	5,297,023
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	33,492	55,085	88,577	36,489	105,100	392,042	533,631	2,341,624	2,060,751	87,825	4,490,200	61,438	34,117	164,872	260,427	5,372,835
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	29,560	42,774	72,334	28,150	78,443	375,383	481,976	2,400,869	2,109,911	71,418	4,582,198	41,316	28,894	171,754	241,964	5,378,472
	0%	1%	1%	1%	1%	1%	7%	9%	45%	39%	1%	85%	1%	1%	3%	4%	100%
2021	-	45,182	43,146	88,328	27,237	22,600	417,834	467,671	820,093	1,715,899		2,535,992				-	3,091,991
	0%	1%	1%	3%	1%	1%	14%	15%	27%	55%	0%	82%	0%	0%	0%	0%	100%



Revenue Analysis Capital Projects Fund

Ad Valorem Tax Revenue - Capital Projects Fund
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	1,574	2,304	3,878	112	11,935	140,304	152,351	485,952	9,593	6,136	501,681	1,761	14,898	17,849	34,508	692,418
	0%	0%	0%	1%	0%	2%	20%	22%	70%	1%	1%	72%	0%	2%	3%	5%	100%
2013	-	1,591	7,573	9,164	112	15,652	141,476	157,240	460,118	9,519	9,917	479,554	10,838	11,734	16,971	39,543	685,501
	0%	0%	1%	1%	0%	2%	21%	23%	67%	1%	1%	70%	2%	2%	2%	6%	100%
2014	2,594	3,071	3,682	9,347	113	16,135	147,373	163,621	429,065	23,937	6,755	459,757	9,594	5,710	19,341	34,645	667,370
	0%	0%	1%	1%	0%	2%	22%	25%	64%	4%	1%	69%	1%	1%	3%	5%	100%
2015	2,233	2,362	4,323	8,918	112	3,660	107,853	111,625	477,836	46,877	23,649	548,362	5,067	3,786	16,480	25,333	694,238
	0%	0%	1%	1%	0%	1%	16%	16%	69%	7%	3%	79%	1%	1%	2%	4%	100%
2016	3,172	3,295	2,539	9,006	13,677	60,120	-	73,797	283,404	287,608	15,723	586,735	3,601	16,493	13,017	33,111	702,649
	0%	0%	0%	1%	2%	9%	0%	11%	40%	41%	2%	84%	1%	2%	2%	5%	100%
2017	-	2,493	8,435	10,928	4,760	69,152	7	73,919	293,653	291,746	(423)	584,976	13,981	12,815	18,779	45,575	715,398
	0%	0%	1%	2%	1%	10%	0%	10%	41%	41%	0%	82%	2%	2%	3%	6%	100%
2018	-	2,798	7,065	9,863	3,996	12,297	74,325	90,618	320,575	235,198	30,451	586,224	8,550	15,383	14,043	37,976	724,681
	0%	0%	1%	1%	1%	2%	10%	13%	44%	32%	4%	81%	1%	2%	2%	5%	100%
2019	-	4,582	7,536	12,118	4,992	14,423	53,839	73,254	321,620	283,051	12,062	616,733	8,439	4,685	22,645	35,769	737,874
	0%	1%	1%	2%	1%	2%	7%	10%	44%	38%	2%	84%	1%	1%	3%	5%	100%
2020	-	4,060	5,875	9,935	3,866	3,629	1,788	9,283	1,900	-	-	1,900	-	-	-	-	21,118
	0%	19%	28%	47%	18%	17%	8%	44%	9%	0%	0%	9%	0%	0%	0%	0%	100%
2021	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%

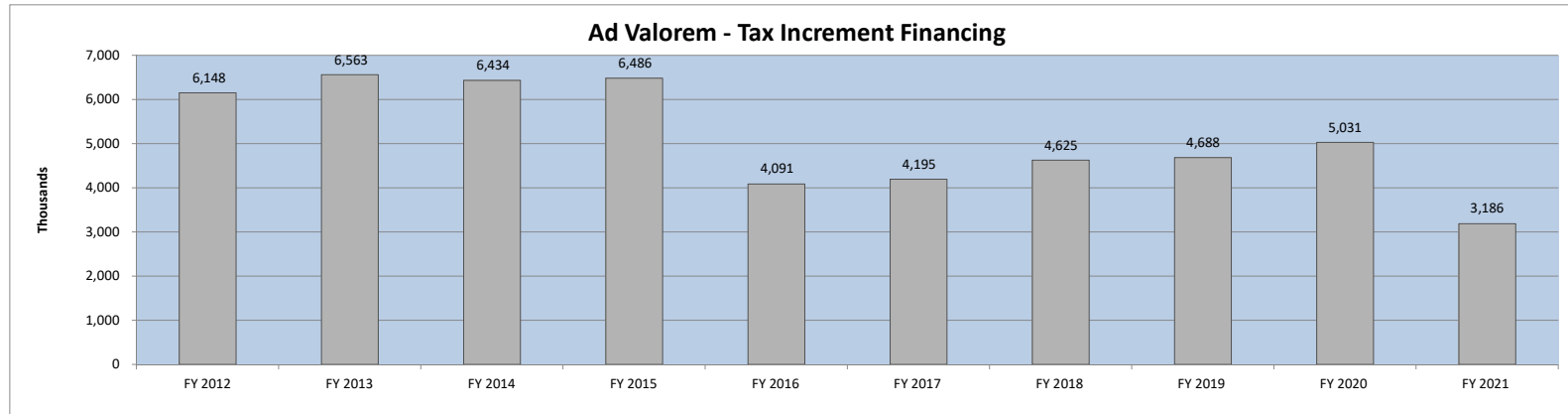


Revenue Analysis

Other Governmental Funds

**Ad Valorem Tax Revenue - Tax Increment Fund
Revenues by Month/Fiscal Year**

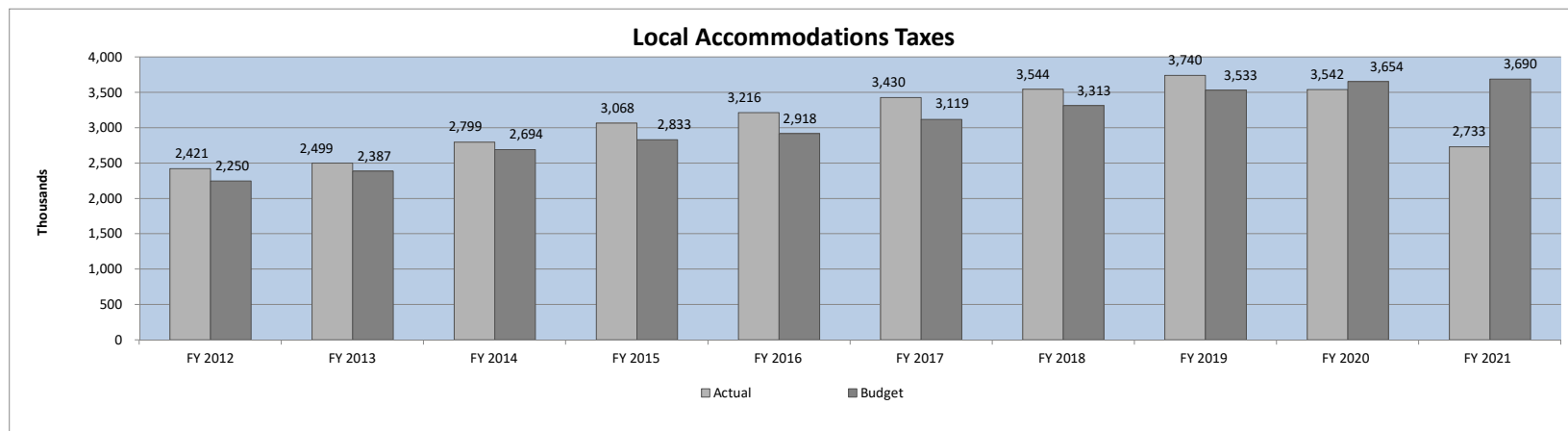
Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	134,930	134,930	-	30,657	656,024	686,681	5,094,739	67,339	(241,460)	4,920,618	86,114	-	320,147	406,261	6,148,490
	0%	0%	2%	2%	0%	0%	11%	11%	83%	1%	-4%	80%	1%	0%	5%	7%	100%
2013	-	-	106,817	106,817	-	41,044	737,098	778,142	5,190,634	85,238	108,444	5,384,316	29,698	22,378	241,224	293,300	6,562,575
	0%	0%	2%	2%	0%	1%	11%	12%	79%	1%	2%	82%	0%	0%	4%	4%	100%
2014	-	-	23,471	23,471	-	97,683	744,461	842,144	4,902,187	225,060	68,112	5,195,359	155,990	40,546	176,058	372,594	6,433,568
	0%	0%	0%	0%	0%	2%	12%	13%	76%	3%	1%	81%	2%	1%	3%	6%	100%
2015	-	-	82,120	82,120	-	57,382	212,603	269,985	5,916,904	70,080	163,782	6,150,766	17,136	40,483	(74,419)	(16,800)	6,486,071
	0%	0%	1%	1%	0%	1%	3%	4%	91%	1%	3%	95%	0%	1%	-1%	0%	100%
2016	(16,652)	32,383	63,421	79,152	91,900	65,118	3,021,513	3,178,531	-	659,675	107,960	767,635	25,748	25,177	14,537	65,462	4,090,780
	0%	1%	2%	2%	2%	2%	74%	78%	0%	16%	3%	19%	1%	1%	0%	2%	100%
2017	-	12,189	61,692	73,881	14,923	22,123	1,438,199	1,475,245	364,166	2,056,156	104,090	2,524,412	26,756	17,532	77,004	121,292	4,194,830
	0%	0%	1%	2%	0%	1%	34%	35%	9%	49%	2%	60%	1%	0%	2%	3%	100%
2018	-	-	25,885	25,885	17,717	1,711	104,569	123,997	2,256,112	1,996,725	52,531	4,305,368	94,637	24,721	50,292	169,650	4,624,900
	0%	0%	1%	1%	0%	0%	2%	3%	49%	43%	1%	93%	2%	1%	1%	4%	100%
2019	-	24,609	21,167	45,776	24,487	5,556	(40,767)	(10,724)	2,462,557	2,091,799	15,032	4,569,388	40,757	22,402	19,976	83,135	4,687,575
	0%	1%	0%	1%	1%	0%	-1%	0%	53%	45%	0%	97%	1%	0%	0%	2%	100%
2020	-	15,653	39,962	55,615	4,762	8,438	(10,445)	2,755	2,121,234	2,596,354	96,912	4,814,500	101,299	7,320	49,822	158,441	5,031,311
	0%	0%	1%	1%	0%	0%	0%	0%	42%	52%	2%	96%	2%	0%	1%	3%	100%
2021	-	32,444	14,386	46,830	13,077	5,208	(1,283)	17,002	846,079	2,276,351		3,122,430				-	3,186,262
	0%	1%	0%	1%	0%	0%	0%	1%	27%	71%	0%	98%	0%	0%	0%	0%	100%



The original TIF went through tax year 2014/fiscal year 2015 and included the school district participating at 75% for both operating and debt millage. The TIF has been extended for 10 years; however, the school district changed its participation to exclude operating millage. Therefore, TIF revenues will be less in fiscal years 2016 and forward. TIF revenues by design are expected to grow via redevelopment; \$50 million is the capped addition for the 10 years. Revenues for the early years of the 10 year extension are expected to be in the \$4 millions, but will need to exceed \$5 million in the latter years to average \$5 million/year or \$50 million in total.

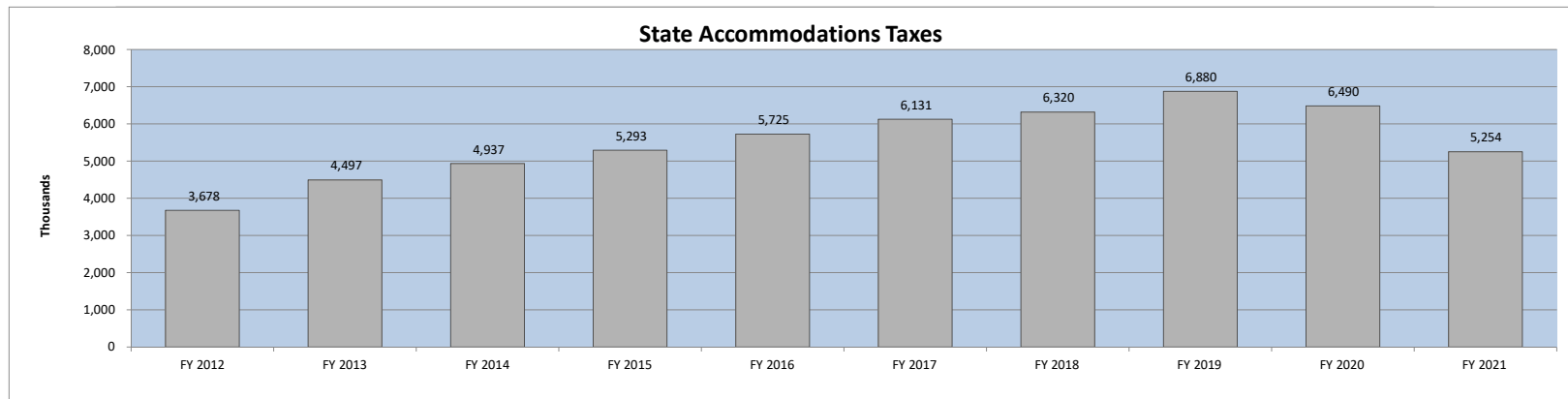
Local ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	- 0%	- 0%	74,028 3%	74,028 3%	916,910 38%	31,421 1%	15,270 1%	963,601 40%	195,051 8%	17,880 1%	16,566 1%	229,497 9%	219,758 9%	44,376 2%	889,438 37%	1,153,572 48%	2,420,698 100%
2013	(90) 0%	66,048 3%	26,046 1%	92,004 4%	968,704 39%	41,267 2%	21,440 1%	1,031,411 41%	181,869 7%	17,634 1%	18,328 1%	217,831 9%	237,082 9%	55,152 2%	865,587 35%	1,157,821 46%	2,499,067 100%
2014	(161) 0%	57,191 2%	49,253 2%	106,283 4%	1,038,038 37%	43,637 2%	21,317 1%	1,102,992 39%	222,282 8%	17,380 1%	30,005 1%	269,667 10%	253,315 9%	38,769 1%	1,027,757 37%	1,319,841 47%	2,798,783 100%
2015	(614) 0%	66,510 2%	88,566 3%	154,462 5%	1,159,004 38%	45,603 1%	18,112 1%	1,222,719 40%	261,750 9%	14,873 0%	14,870 0%	291,493 10%	271,055 9%	50,135 2%	1,078,475 35%	1,399,665 46%	3,068,339 100%
2016	(815) 0%	67,305 2%	56,154 2%	122,644 4%	1,229,155 38%	57,316 2%	23,698 1%	1,310,169 41%	270,942 8%	14,323 0%	26,827 1%	312,092 10%	321,509 10%	60,802 2%	1,088,634 34%	1,470,945 46%	3,215,850 100%
2017	(2) 0%	104,685 3%	75,399 2%	180,082 5%	1,037,898 30%	266,822 8%	22,416 1%	1,327,136 39%	247,350 7%	24,056 1%	28,495 1%	299,901 9%	343,957 10%	64,311 2%	1,214,992 35%	1,623,260 47%	3,430,379 100%
2018	121 0%	81,067 2%	50,523 1%	131,711 4%	1,274,638 36%	60,517 2%	23,190 1%	1,358,345 38%	329,491 9%	17,387 0%	22,406 1%	369,284 10%	373,769 11%	60,383 2%	1,250,418 35%	1,684,570 48%	3,543,910 100%
2019	35 0%	110,663 3%	69,539 2%	180,237 5%	1,281,174 34%	52,300 1%	25,754 1%	1,359,228 36%	336,642 9%	26,974 1%	24,957 1%	388,573 10%	374,977 10%	52,844 1%	1,384,212 37%	1,812,033 48%	3,740,071 100%
2020	12 0%	129,431 4%	89,668 3%	219,111 6%	1,329,949 38%	77,316 2%	55,716 2%	1,462,981 41%	345,905 10%	43,515 1%	40,184 1%	429,604 12%	236,867 7%	84,816 2%	1,108,236 31%	1,429,919 40%	3,541,615 100%
2021	(172) 0%	324,378 12%	216,254 8%	540,460 20%	1,418,057 52%	172,710 6%	63,485 2%	1,654,252 61%	487,871 18%	50,275 2%		538,146 20%	0%	0%	0%	- 0%	2,732,858 100%



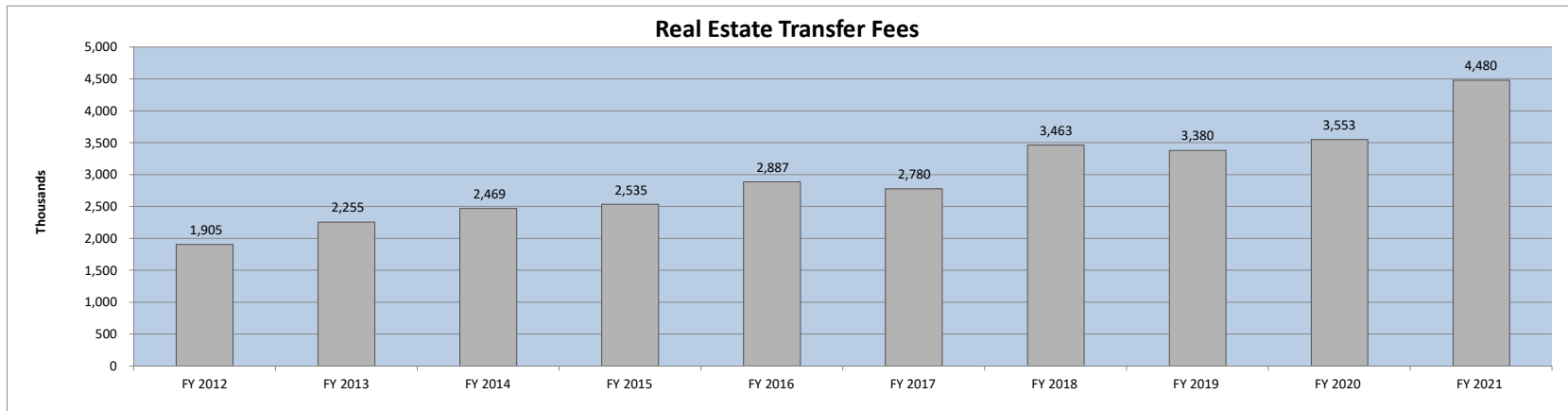
State ATAX Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	1,727,579	-	-	1,727,579	465,848	-	-	465,848	217,109	-	1,267,859	1,484,968	3,678,395
	0%	0%	0%	0%	47%	0%	0%	47%	13%	0%	0%	13%	6%	0%	34%	40%	100%
2013	-	-	-	-	1,748,948	-	-	1,748,948	662,990	-	-	662,990	561,109	-	1,523,646	2,084,755	4,496,693
	0%	0%	0%	0%	39%	0%	0%	39%	15%	0%	0%	15%	12%	0%	34%	46%	100%
2014	-	-	-	-	2,286,725	-	-	2,286,725	634,879	-	-	634,879	307,969	-	1,707,034	2,015,003	4,936,607
	0%	0%	0%	0%	46%	0%	0%	46%	13%	0%	0%	13%	6%	0%	35%	41%	100%
2015	-	-	-	-	2,480,925	-	-	2,480,925	717,888	-	-	717,888	288,354	-	1,806,288	2,094,642	5,293,455
	0%	0%	0%	0%	47%	0%	0%	47%	14%	0%	0%	14%	5%	0%	34%	40%	100%
2016	-	-	-	-	2,588,597	-	-	2,588,597	846,937	-	-	846,937	354,505	-	1,934,945	2,289,450	5,724,984
	0%	0%	0%	0%	45%	0%	0%	45%	15%	0%	0%	15%	6%	0%	34%	40%	100%
2017	-	-	-	-	2,793,958	-	-	2,793,958	747,978	-	-	747,978	417,652	-	2,171,824	2,589,476	6,131,412
	0%	0%	0%	0%	46%	0%	0%	46%	12%	0%	0%	12%	7%	0%	35%	42%	100%
2018	-	-	-	-	2,809,551	-	-	2,809,551	858,253	-	-	858,253	397,776	-	2,254,419	2,652,195	6,319,999
	0%	0%	0%	0%	44%	0%	0%	44%	14%	0%	0%	14%	6%	0%	36%	42%	100%
2019	-	-	-	-	3,034,478	-	-	3,034,478	855,629	-	-	855,629	472,626	-	2,517,294	2,989,920	6,880,027
	0%	0%	0%	0%	44%	0%	0%	44%	12%	0%	0%	12%	7%	0%	37%	43%	100%
2020	-	-	-	-	3,223,818	-	-	3,223,818	815,760	134,656	-	950,416	586,126	-	1,730,047	2,316,173	6,490,407
	0%	0%	0%	0%	50%	0%	0%	50%	13%	2%	0%	15%	9%	0%	27%	36%	100%
2021	-	-	-	-	3,655,462	-	-	3,655,462	1,598,915	-	-	1,598,915	-	-	-	-	5,254,377
	0%	0%	0%	0%	70%	0%	0%	70%	30%	0%	0%	30%	0%	0%	0%	0%	100%



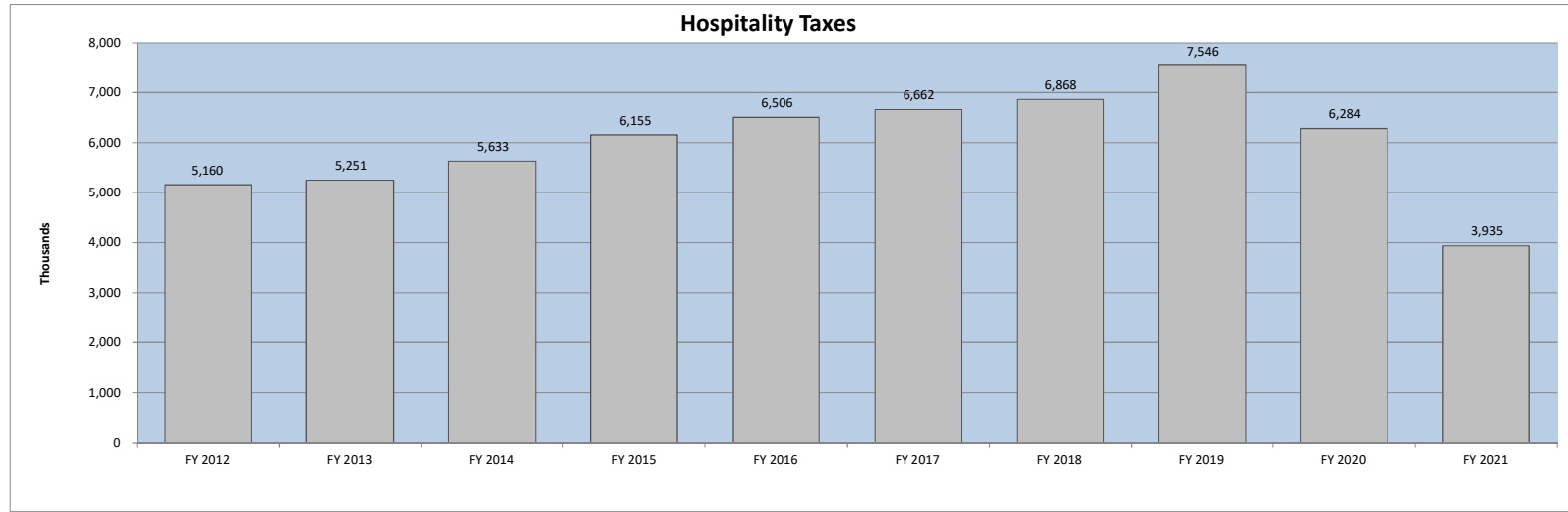
Real Estate Transfer Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	139,450 7%	159,226 8%	150,358 8%	449,034 24%	159,205 8%	138,744 7%	162,077 9%	460,026 24%	136,677 7%	108,630 6%	182,752 10%	428,059 22%	188,721 10%	211,887 11%	167,732 9%	568,340 30%	1,905,459 100%
2013	172,658 8%	159,179 7%	177,345 8%	509,182 23%	211,885 9%	183,982 8%	183,700 8%	579,567 26%	134,456 6%	179,334 8%	143,641 6%	457,431 20%	221,937 10%	252,528 11%	234,462 10%	708,927 31%	2,255,107 100%
2014	220,560 9%	260,824 11%	213,791 9%	695,175 28%	281,351 11%	203,317 8%	150,674 6%	635,342 26%	149,784 6%	122,915 5%	182,008 7%	454,707 18%	243,718 10%	213,052 9%	226,887 9%	683,657 28%	2,468,881 100%
2015	221,317 9%	199,496 8%	188,301 7%	609,114 24%	253,080 10%	150,389 6%	268,055 11%	671,524 26%	160,395 6%	114,066 4%	229,625 9%	504,086 20%	215,245 8%	263,128 10%	271,835 11%	750,208 30%	2,534,932 100%
2016	234,595 8%	279,002 10%	202,973 7%	716,570 25%	216,847 8%	167,854 6%	261,485 9%	646,186 22%	229,220 8%	198,334 7%	244,795 8%	672,349 23%	251,805 9%	249,871 9%	350,366 12%	852,042 30%	2,887,147 100%
2017	211,072 8%	245,654 9%	244,422 9%	701,148 25%	174,911 6%	178,434 6%	226,500 8%	579,845 21%	199,693 7%	169,245 6%	219,557 8%	588,495 21%	285,421 10%	351,313 13%	274,090 10%	910,824 33%	2,780,312 100%
2018	264,872 8%	340,779 10%	262,410 8%	868,061 25%	335,365 10%	223,959 6%	264,198 8%	823,522 24%	265,998 8%	199,667 6%	255,934 7%	721,599 21%	324,009 9%	352,736 10%	373,562 11%	1,050,307 30%	3,463,489 100%
2019	296,001 9%	313,882 9%	206,316 6%	816,199 24%	320,404 9%	263,233 8%	289,595 9%	873,232 26%	218,269 6%	175,129 5%	317,464 9%	710,862 21%	326,829 10%	375,085 11%	277,900 8%	979,814 29%	3,380,107 100%
2020	351,658 10%	300,875 8%	296,053 8%	948,586 27%	339,361 10%	252,246 7%	301,810 8%	893,417 25%	310,098 9%	191,741 5%	295,598 8%	797,437 22%	297,260 8%	257,004 7%	359,261 10%	913,525 26%	3,552,965 100%
2021	507,895 11%	633,339 14%	590,226 13%	1,731,460 39%	704,857 16%	555,031 12%	668,553 15%	1,928,441 43%	426,367 10%	393,801 9%	0%	820,168 18%	0%	0%	0%	- 0%	4,480,069 100%



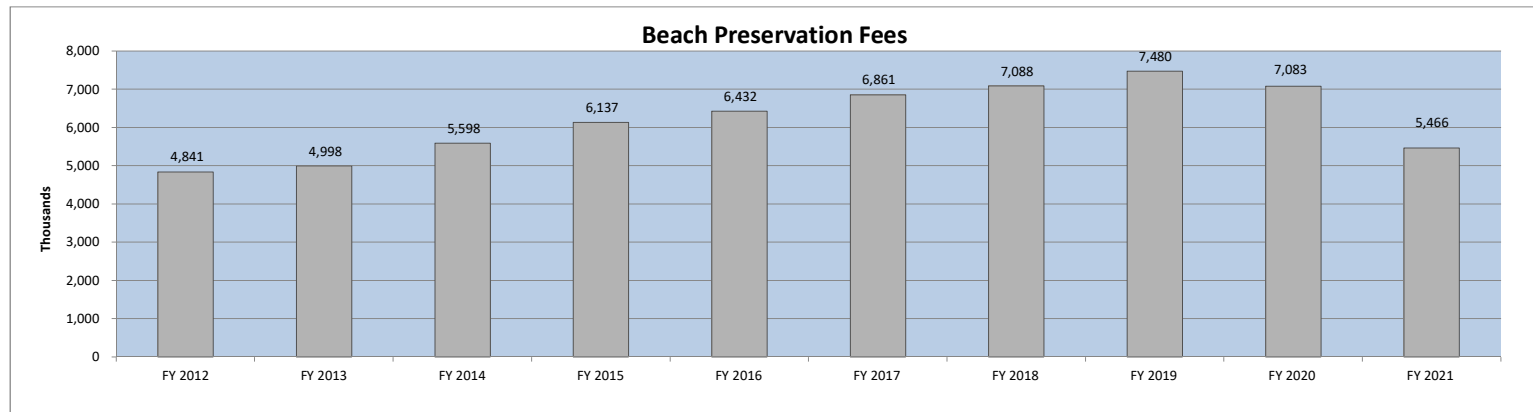
Hospitality Tax Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	361,462	361,462	1,205,720	51,838	209,020	1,466,578	636,640	125,824	119,275	881,739	695,699	232,479	1,522,177	2,450,355	5,160,134
	0%	0%	7%	7%	23%	1%	4%	28%	12%	2%	2%	17%	13%	5%	29%	47%	100%
2013	-	227,053	167,624	394,677	1,244,946	163,155	114,410	1,522,511	635,422	139,769	124,403	899,594	691,648	214,191	1,528,374	2,434,213	5,250,995
	0%	4%	3%	8%	24%	3%	2%	29%	12%	3%	2%	17%	13%	4%	29%	46%	100%
2014	-	250,531	220,872	471,403	1,267,698	183,659	125,344	1,576,701	706,599	117,024	132,645	956,268	754,213	211,502	1,663,343	2,629,058	5,633,430
	0%	4%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2015	-	263,460	250,552	514,012	1,376,186	210,948	135,505	1,722,639	782,101	115,615	147,023	1,044,739	801,957	243,058	1,828,599	2,873,614	6,155,004
	0%	4%	4%	8%	22%	3%	2%	28%	13%	2%	2%	17%	13%	4%	30%	47%	100%
2016	(2,451)	296,736	254,972	549,257	1,473,719	215,836	143,710	1,833,265	831,682	135,776	140,685	1,108,143	920,040	235,957	1,859,644	3,015,641	6,506,306
	0%	5%	4%	8%	23%	3%	2%	28%	13%	2%	2%	17%	14%	4%	29%	46%	100%
2017	(112)	307,641	266,071	573,600	1,280,180	386,522	172,512	1,839,214	732,298	144,942	168,931	1,046,171	925,322	284,577	1,992,989	3,202,888	6,661,873
	0%	5%	4%	9%	19%	6%	3%	28%	11%	2%	3%	16%	14%	4%	30%	48%	100%
2018	(1,896)	350,984	272,962	622,050	1,354,343	305,889	176,091	1,836,323	863,424	184,537	167,049	1,215,010	947,412	333,953	1,913,039	3,194,404	6,867,787
	0%	5%	4%	9%	20%	4%	3%	27%	13%	3%	2%	18%	14%	5%	28%	47%	100%
2019	(9,311)	519,830	311,840	822,359	1,442,824	308,357	184,810	1,935,991	940,109	171,194	173,486	1,284,789	1,004,704	321,473	2,176,461	3,502,638	7,545,777
	0%	7%	4%	11%	19%	4%	2%	26%	12%	2%	2%	17%	13%	4%	29%	46%	100%
2020	(1,966)	440,781	322,265	761,080	1,533,954	320,714	193,848	2,048,516	996,593	172,646	149,601	1,318,840	316,148	218,826	1,621,051	2,156,025	6,284,461
	0%	7%	5%	12%	24%	5%	3%	33%	16%	3%	2%	21%	5%	3%	26%	34%	100%
2021	(1,066)	479,724	302,201	780,859	1,465,205	353,444	176,301	1,994,950	1,005,209	153,767		1,158,976	0%	0%	0%	-	3,934,785
	0%	12%	8%	20%	37%	9%	4%	51%	26%	4%	0%	29%	0%	0%	0%	0%	100%



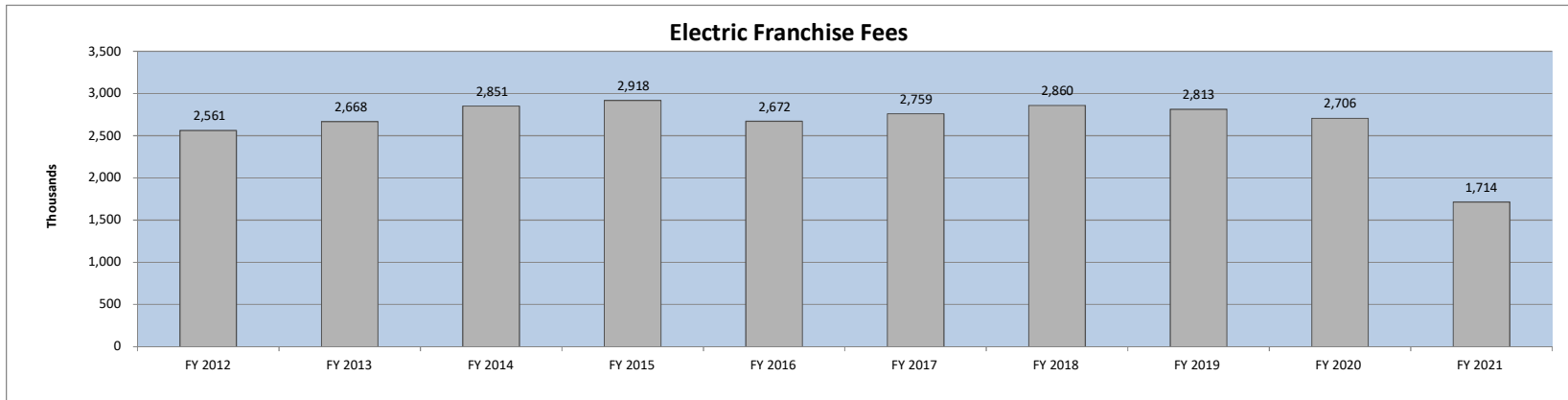
Beach Preservation Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	142,519	142,519	1,841,404	51,817	19,994	1,913,215	415,258	30,533	40,206	485,997	436,879	83,910	1,778,875	2,299,664	4,841,395
	0%	0%	3%	3%	38%	1%	0%	40%	9%	1%	1%	10%	9%	2%	37%	48%	100%
2013	(181)	128,096	52,091	180,006	1,937,409	82,534	42,880	2,062,823	367,737	35,193	36,733	439,663	474,164	110,304	1,731,172	2,315,640	4,998,132
	0%	3%	1%	4%	39%	2%	1%	41%	7%	1%	1%	9%	9%	2%	35%	46%	100%
2014	(321)	114,381	98,505	212,565	2,076,077	87,274	42,634	2,205,985	444,563	34,761	60,009	539,333	506,631	77,538	2,055,513	2,639,682	5,597,565
	0%	2%	2%	4%	37%	2%	1%	39%	8%	1%	1%	10%	9%	1%	37%	47%	100%
2015	(1,229)	133,020	177,134	308,925	2,318,006	91,207	36,223	2,445,436	523,502	29,746	29,738	582,986	542,110	100,271	2,156,951	2,799,332	6,136,679
	0%	2%	3%	5%	38%	1%	1%	40%	9%	0%	0%	10%	9%	2%	35%	46%	100%
2016	(1,630)	134,604	112,309	245,283	2,458,309	114,632	47,395	2,620,336	541,885	28,645	53,661	624,191	643,018	121,604	2,177,268	2,941,890	6,431,700
	0%	2%	2%	4%	38%	2%	1%	41%	8%	0%	1%	10%	10%	2%	34%	46%	100%
2017	(6)	209,371	150,800	360,165	2,075,794	533,645	44,832	2,654,271	494,699	48,112	56,991	599,802	687,914	128,623	2,429,983	3,246,520	6,860,758
	0%	3%	2%	5%	30%	8%	1%	39%	7%	1%	1%	9%	10%	2%	35%	47%	100%
2018	241	162,135	101,045	263,421	2,549,276	121,035	46,379	2,716,690	658,983	34,774	44,811	738,568	747,540	120,764	2,500,837	3,369,141	7,087,820
	0%	2%	1%	4%	36%	2%	1%	38%	9%	0%	1%	10%	11%	2%	35%	48%	100%
2019	70	221,325	139,080	360,475	2,562,348	104,599	51,408	2,718,355	673,384	53,947	49,916	777,247	749,954	105,688	2,768,423	3,624,065	7,480,142
	0%	3%	2%	5%	34%	1%	1%	36%	9%	1%	1%	10%	10%	1%	37%	48%	100%
2020	24	258,863	179,335	438,222	2,659,898	154,633	111,430	2,925,961	691,810	87,032	80,367	859,209	473,735	169,631	2,216,472	2,859,838	7,083,230
	0%	4%	3%	6%	38%	2%	2%	41%	10%	1%	1%	12%	7%	2%	31%	40%	100%
2021	(344)	648,756	432,509	1,080,921	2,836,113	345,421	127,533	3,309,067	975,178	100,550	0	1,075,728	0	0	0	-	5,465,716
	0%	12%	8%	20%	52%	6%	2%	61%	18%	2%	0%	20%	0%	0%	0%	0%	100%



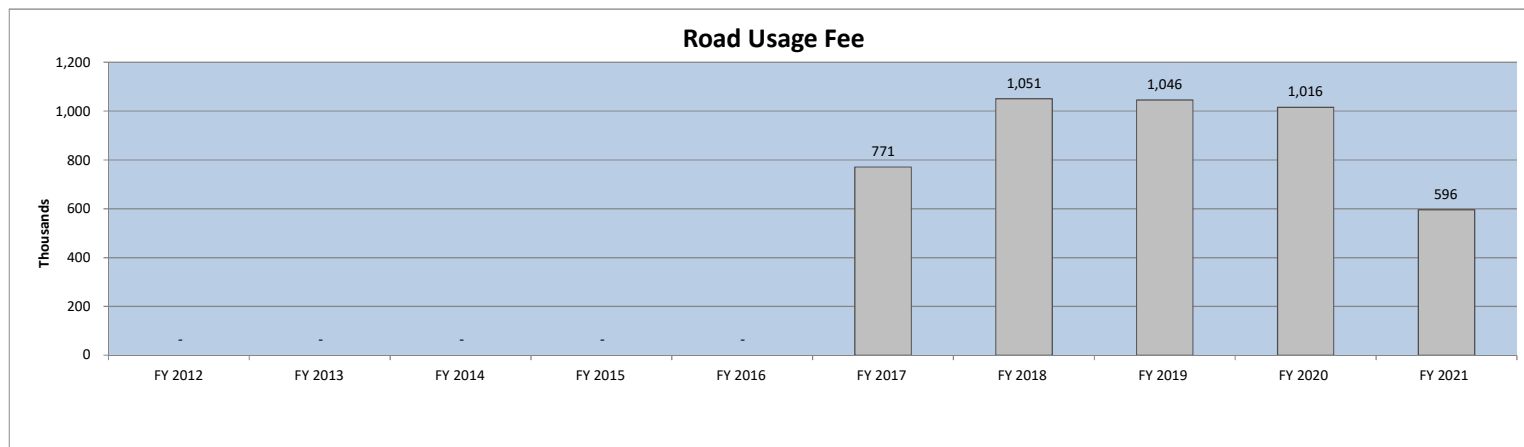
Electric Franchise Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	285,086 11%	315,558 12%	272,993 11%	873,637 34%	201,785 8%	163,538 6%	- 0%	365,323 14%	163,242 6%	184,930 7%	194,209 8%	542,381 21%	186,263 7%	190,617 7%	403,073 16%	779,953 30%	2,561,294 100%
2013	267,900 10%	296,782 11%	253,419 9%	818,101 31%	209,120 8%	191,263 7%	179,717 7%	580,100 22%	213,986 8%	213,665 8%	220,684 8%	648,335 24%	213,437 8%	179,862 7%	228,570 9%	621,869 23%	2,668,405 100%
2014	276,806 10%	294,926 10%	274,448 10%	846,180 30%	211,839 7%	183,669 6%	194,716 7%	590,224 21%	230,745 8%	296,174 10%	226,560 8%	753,479 26%	215,220 8%	203,769 7%	242,046 8%	661,035 23%	2,850,918 100%
2015	295,086 10%	309,064 11%	291,986 10%	896,136 31%	220,360 8%	193,729 7%	213,329 7%	627,418 21%	228,430 8%	264,365 9%	262,821 9%	755,616 26%	211,358 7%	196,172 7%	231,640 8%	639,170 22%	2,918,340 100%
2016	280,750 11%	299,517 11%	267,312 10%	847,579 32%	212,060 8%	182,593 7%	172,665 6%	567,318 21%	- 0%	193,842 7%	249,866 9%	443,708 17%	204,750 8%	184,120 7%	424,509 16%	813,379 30%	2,671,984 100%
2017	- 0%	300,541 11%	333,053 12%	633,594 23%	289,538 10%	219,568 8%	165,837 6%	674,943 24%	168,934 6%	207,031 8%	209,820 8%	585,785 21%	179,145 6%	216,348 8%	468,876 17%	864,369 31%	2,758,691 100%
2018	- 0%	286,171 10%	302,024 11%	588,195 21%	280,004 10%	242,318 8%	207,471 7%	729,793 26%	177,218 6%	286,059 10%	272,016 10%	735,293 26%	183,936 6%	206,385 7%	416,234 15%	806,555 28%	2,859,836 100%
2019	- 0%	284,487 10%	300,539 11%	585,026 21%	287,235 10%	225,289 8%	176,572 6%	689,096 25%	217,205 8%	231,783 8%	247,294 9%	696,282 25%	179,820 6%	197,124 7%	465,155 17%	842,099 30%	2,812,503 100%
2020	- 0%	288,444 11%	311,185 11%	599,629 22%	274,894 10%	237,022 9%	185,439 7%	697,355 26%	167,418 6%	203,003 8%	215,289 8%	585,710 22%	211,820 8%	190,958 7%	420,531 16%	823,309 30%	2,706,003 100%
2021	- 0%	283,256 17%	313,306 18%	596,562 35%	292,719 17%	221,868 13%	200,865 12%	715,452 42%	162,356 9%	239,436 14%	- 0%	401,792 23%	0% 0%	0% 0%	0% 0%	- 0%	1,713,806 100%



Road Usage Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2013	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2014	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2015	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2016	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
2017	-	-	-	-	-	-	-	-	234,219	177,589	96,349	508,157	79,193	89,733	93,611	262,536	770,694
	0%	0%	0%	0%	0%	0%	0%	0%	30%	23%	13%	66%	10%	12%	12%	34%	100%
2018	-	80,207	94,638	174,845	82,102	90,943	76,552	249,597	70,645	84,843	102,170	257,658	89,556	86,895	192,273	368,724	1,050,824
	0%	8%	9%	17%	8%	9%	7%	24%	7%	8%	10%	25%	9%	8%	18%	35%	100%
2019	-	87,547	102,912	190,459	79,022	94,297	79,701	253,020	71,450	99,400	79,500	250,350	89,600	94,774	167,425	351,799	1,045,628
	0%	8%	10%	18%	8%	9%	8%	24%	7%	10%	8%	24%	9%	9%	16%	34%	100%
2020	-	96,850	90,569	187,419	80,556	68,343	97,447	246,346	80,050	91,275	72,900	244,225	73,325	83,400	181,150	337,875	1,015,865
	0%	10%	9%	18%	8%	7%	10%	24%	8%	9%	7%	24%	7%	8%	18%	33%	100%
2021	-	96,775	83,675	180,450	85,741	91,897	74,580	252,218	67,711	95,128	-	162,839	-	-	-	-	595,507
	0%	16%	14%	30%	14%	15%	13%	42%	11%	16%	0%	27%	0%	0%	0%	0%	100%



New source of revenue established during FY2017.

Business-Type Activities – Stormwater Utility

Stormwater Utility Fee Revenue
Revenues by Month/Fiscal Year

Fiscal Year	July	August	September	Quarter 1	October	November	December	Quarter 2	January	February	March	Quarter 3	April	May	June	Quarter 4	Total
2012	-	-	-	-	-	48,454	638,172	686,626	2,535,992	-	46,507	2,582,499	93,932	27,723	101,099	222,754	3,491,879
	0%	0%	0%	0%	0%	1%	18%	20%	73%	0%	1%	74%	3%	1%	3%	6%	100%
2013	-	-	26,892	26,892	-	15,678	720,714	736,392	2,467,893	40,437	77,488	2,585,818	11,532	15,464	198,835	225,831	3,574,933
	0%	0%	1%	1%	0%	0%	20%	21%	69%	1%	2%	72%	0%	0%	6%	6%	100%
2014	-	-	10,201	10,201	-	20,547	711,021	731,568	2,385,610	169,137	33,979	2,588,726	35,865	25,432	172,508	233,805	3,564,300
	0%	0%	0%	0%	0%	1%	20%	21%	67%	5%	1%	73%	1%	1%	5%	7%	100%
2015	-	-	21,420	21,420	-	16,821	431,059	447,880	2,701,529	185,611	69,130	2,956,270	19,688	7,572	98,556	125,816	3,551,386
	0%	0%	1%	1%	0%	0%	12%	13%	76%	5%	2%	83%	1%	0%	3%	4%	100%
2016	(30,865)	39,140	-	8,275	36,028	267,950	-	303,978	2,843,322	267,273	69,598	3,180,193	16,958	22,578	19,418	58,954	3,551,400
	-1%	1%	0%	0%	1%	8%	0%	9%	80%	8%	2%	90%	0%	1%	1%	2%	100%
2017	-	20,819	193	21,012	45,892	6,779	233,754	286,425	-	2,236,860	788,955	3,025,815	189,339	12,164	48,250	249,753	3,583,005
	0%	1%	0%	1%	1%	0%	7%	8%	0%	62%	22%	84%	5%	0%	1%	7%	100%
2018	-	11,824	18,636	30,460	12,687	4,850	444,436	461,973	2,234,819	1,877,991	54,737	4,167,547	50,417	21,204	44,035	115,656	4,775,636
	0%	0%	0%	1%	0%	0%	9%	10%	47%	39%	1%	87%	1%	0%	1%	2%	100%
2019	-	18,968	32,519	51,487	22,142	3,859	356,960	382,961	2,170,577	2,003,012	144,665	4,318,254	43,223	16,888	82,988	143,099	4,895,801
	0%	0%	1%	1%	0%	0%	7%	8%	44%	41%	3%	88%	1%	0%	2%	3%	100%
2020	-	18,433	29,375	47,808	20,484	12,844	323,914	357,242	2,140,418	2,214,336	59,218	4,413,972	39,589	12,162	57,850	109,601	4,928,623
	0%	0%	1%	1%	0%	0%	7%	7%	43%	45%	1%	90%	1%	0%	1%	2%	100%
2021	-	74,796	21,179	95,975	12,246	7,528	411	20,185	1,125,627	1,389,160	-	2,514,787	0%	0%	0%	-	2,630,947
	0%	3%	1%	4%	0%	0%	0%	1%	43%	53%	0%	96%	0%	0%	0%	0%	100%

